

Shidler Portfolio

October Receivers Report

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- I. Executive Summary
- II. Consolidated Profit & Loss Statement
- III. Individual Property Financial Reporting

Executive Summary

Shidler Portfolio – October 2021

October Income & Expense - Consolidated

Consolidated Consolidated Statement of Operations For the Month Ending October 31, 2021											
Current Month			Year to Date			Actual			Budget		
Actual October 2021	Budget October 2021	Actual October 2020	Actual October 2021	Budget October 2021	Actual October 2020	Actual October 2021	Budget October 2021	Actual October 2020	Actual October 2021	Budget October 2021	Actual October 2020
89,373	89,373	89,373	876,432	876,432	879,315						
52,899	54,768	36,362	490,547	431,467	289,221						
59.19%	61.28%	40.69%	55.97%	49.23%	32.89%						
\$116.92	\$113.59	\$98.17	\$111.19	\$107.01	\$144.07						
\$69.21	\$69.61	\$39.94	\$62.24	\$52.68	\$47.39						
6,185,197.06	96.14%	6,221,327.90	95.59%	3,569,837.26	96.00%	54,544,981.42	96.57%	46,171,792.94	95.83%	41,668,261.65	95.69%
115,100.14	1.79%	179,485.96	2.76%	56,694.41	1.52%	655,727.24	1.16%	1,119,653.22	2.32%	787,421.33	1.81%
133,032.95	2.07%	107,227.29	1.65%	92,204.25	2.48%	1,279,340.74	2.27%	889,593.71	1.85%	1,089,636.17	2.50%
-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%
-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%
6,433,330.15	100.00%	6,508,041.15	100.00%	3,718,735.92	100.00%	56,480,049.40	100.00%	48,181,039.87	100.00%	43,545,319.15	100.00%
1,587,119.68	24.67%	1,608,788.36	24.72%	883,256.46	23.75%	13,566,362.33	24.02%	13,597,694.50	28.22%	10,359,200.27	23.79%
106,074.08	1.65%	139,608.58	2.15%	37,494.07	1.01%	789,466.75	1.40%	997,187.64	2.07%	677,468.85	1.56%
78,694.47	1.22%	62,548.09	0.96%	63,867.39	1.72%	733,064.25	1.30%	587,358.33	1.22%	598,170.00	1.37%
1,771,888.23	27.54%	1,810,945.03	27.83%	984,617.92	26.48%	15,088,893.33	26.72%	15,182,240.47	31.51%	11,634,839.12	26.72%
4,661,441.92	72.46%	4,697,096.12	72.17%	2,734,118.00	73.52%	41,391,156.07	73.28%	32,998,799.40	68.49%	31,910,480.03	73.28%
651,972.30	10.13%	586,308.94	9.01%	408,482.36	10.98%	5,979,343.24	10.59%	5,399,255.37	11.21%	5,788,867.12	13.29%
66,292.76	1.03%	45,926.00	0.71%	36,399.06	0.98%	424,129.43	0.75%	403,094.00	0.84%	414,638.90	0.95%
1,017,623.10	15.82%	968,270.95	14.88%	574,056.30	15.44%	8,620,142.10	15.26%	7,887,099.95	16.37%	6,507,864.20	14.95%
368,857.07	5.73%	381,916.90	5.87%	261,348.23	7.03%	3,593,018.18	6.36%	3,583,817.89	7.44%	2,717,101.10	6.24%
346,923.39	5.39%	316,422.16	4.86%	250,825.31	6.74%	3,137,682.14	5.56%	2,722,907.84	5.65%	2,581,857.22	5.93%
2,451,668.62	38.11%	2,298,844.95	35.32%	1,531,111.26	41.17%	21,754,315.09	38.52%	19,996,175.05	41.50%	18,010,328.54	41.36%
2,209,773.30	34.35%	2,398,251.17	36.85%	1,203,006.74	32.35%	19,636,840.98	34.77%	13,002,624.35	26.99%	13,900,151.49	31.92%
202,533.15	3.15%	195,506.24	3.00%	163,197.41	4.39%	1,814,224.10	3.21%	1,512,031.53	3.14%	1,354,841.92	3.11%
2,007,240.15	31.20%	2,202,744.93	33.85%	1,039,809.33	27.96%	17,822,616.88	31.56%	11,490,592.82	23.85%	12,545,309.57	28.81%
-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%
951,820.54	14.80%	932,763.31	14.33%	914,780.43	24.60%	9,209,293.25	16.31%	9,217,905.18	19.13%	9,024,660.93	20.72%
445,352.01	6.93%	461,391.30	7.09%	401,085.53	10.79%	4,351,970.92	7.71%	4,560,492.61	9.48%	4,932,587.33	11.33%
214,465.20	3.33%	174,399.02	2.68%	155,502.24	4.18%	1,505,799.68	2.67%	1,743,990.20	3.62%	1,446,830.17	3.32%
300,652.16	4.67%	6,591.96	0.10%	1,111,477.41	29.89%	1,361,903.10	2.41%	41,751.73	0.09%	11,474,811.01	26.35%
-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%
1,912,289.91	29.72%	1,575,145.59	24.20%	2,582,845.61	69.45%	16,428,966.95	29.09%	15,573,139.72	32.32%	26,878,889.44	61.73%
94,950.24	1.48%	627,599.34	9.64%	(1,543,036.28)	-41.49%	1,393,649.93	2.47%	(4,082,546.90)	-8.47%	(14,333,579.87)	-32.92%
-	0.00%	-	0.00%	54,645.00	1.47%	-	0.00%	-	0.00%	546,450.00	1.25%
-	0.00%	472,902.00	7.27%	1,060,730.05	28.52%	3,723,104.40	6.59%	4,731,250.00	9.82%	10,595,867.95	24.33%
-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%
-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%
-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%
94,950.24	1.48%	154,697.34	2.38%	(2,658,411.33)	-71.49%	(2,329,454.47)	-4.12%	(8,813,796.90)	-18.29%	(25,475,897.82)	-58.50%

Summary

October results reflected a strong rebound from the recent declines attributed to the Delta variant and the return to in-person schooling, as October revenues were up 14% from September. Unfortunately, Budgets had been more optimistic at the end of the year and the portfolio missed total revenues by 1.1%. Year over year improvement rose from 68% last month to 73% this month and exceeded US Industry average. The GOP dropped from \$2.2M budgeted (33.8%) to \$2.0M (31.2%) but did increase \$371K month to month and finished at a higher percentage of revenues. Net Operating Income was \$95K, under Budget (\$155K) but also improved from the loss experienced in September.

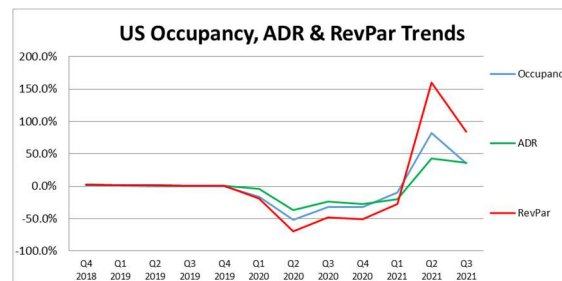
Industry Outlook

October represented a bit of a turnaround, albeit a modest one, after US Occupancies had been in decline since July due to a series of external factors. October finished at 62.9%, up from October's 61.6% and close to September's 63.2%, but still well under the summer peak of 69.6%. Occupancy within the Top 25 Markets helped to move the needle back upward, as Occupancy in that sub-segment lifted from 60.1% to 62.6% (versus All Other Markets 63.0%), a healthy sign of recovery beginning to reach gateway and corporate markets. ADR decline also ended in October, with the \$134.78 achieved a bit better than September's \$133.11 but still below summer peak of \$143.30. This lift was driven entirely by Top 25 Markets, up from \$147.21 last month to \$152.38 while All Other Markets remained stable (\$126.51 Oct vs \$126.75 Sep). Recovery still weighs heavily in weekend travel, and as October had five full weekends some of the growth can be attributed to the day of week patterns, but anecdotal evidence points to modest gains in city centers and business parks – certainly nowhere near 2019 levels, but possibly inching back. RevPAR finished at \$84.75, up more than 50% from a year ago, up 3% from last month, but still down 20% from October of 2019. Once again, no Chain Scale, Region or Location was able to surpass 70% Occupancy, though New England Region hit 69.1%. Upper Midscale was the top Class and Chain Scale performer, and Airport was the strongest Location. Urban locations finally surpassed 60% Occupancy (60.2%). ADR remains a promising metric, down only 6.5% from the same month of 2019.

October 2021 vs October 2020												
Occ %		ADR (\$)		RevPAR (\$)		Percent Change from October 2020						
2021	2020	2021	2020	2021	2020	Occ	ADR	RevPAR	Room Rev	Rooms Avail	Rooms Sold	
Total United States	62.9	48.4	134.78	97.72	84.75	47.33	29.8	37.9	79.1	87.3	4.6	35.8

Year to Date - October 2021 vs October 2020												
Occ %		ADR (\$)		RevPAR (\$)		Percent Change from YTD October 2020						
2021	2020	2021	2020	2021	2020	Occ	ADR	RevPAR	Room Rev	Rooms Avail	Rooms Sold	
58.1	45.2	123.25	105.31	71.63	47.56	28.7	17.0	50.6	58.7	5.3	35.6	

US Industry STR-TRI	Q3 2021	YTD 2021
Supply	+5.9%	+5.5%
Demand	+42.9%	+35.6%
Occupancy	+34.9%	+28.8%
ADR	+36.2%	+14.6%
RevPAR	+83.8%	+47.3%



October STR Performance - Consolidated

MONTH	Values																
	Hotel Occupancy	Hotel % Change	Comp Set Occupancy	Comp Set % Change	Occupancy Index	Occ Index % Change	Hotel ADR	Hotel % Change	Comp Set ADR	Comp Set % Change	ADR Index	ADR Index % Change	Hotel RevPar	Hotel % Change	Comp Set RevPar	Comp Set % Change	RevPar Index
MONTH PORTFOLIO	59.2%	45.2%	60.6%	33.3%	97.7%	8.9%	\$116.40	19.7%	\$112.07	28.7%	103.9%	-7.0%	\$68.86	73.8%	\$67.88	71.6%	101.4%
T3 PORTFOLIO	56.1%	49.1%	56.7%	40.8%	98.8%	5.8%	\$111.98	16.8%	\$105.73	25.0%	105.9%	-6.6%	\$62.76	74.1%	\$59.98	76.1%	104.6%
YTD PORTFOLIO	56.3%	36.7%	57.7%	38.8%	97.6%	-1.5%	\$110.30	17.4%	\$105.25	-4.3%	104.8%	22.7%	\$62.13	60.5%	\$60.72	32.8%	102.3%
T12 PORTFOLIO	54.1%	15.9%	57.3%	19.6%	94.6%	-3.0%	\$110.02	-6.6%	\$106.54	-9.3%	103.3%	3.0%	\$59.57	8.3%	\$61.01	8.4%	97.7%
MONTH	Values																
	Hotel Occupancy	Hotel % Change	Comp Set Occupancy	Comp Set % Change	Occupancy Index	Occ Index % Change	Hotel ADR	Hotel % Change	Comp Set ADR	Comp Set % Change	ADR Index	ADR Index % Change	Hotel RevPar	Hotel % Change	Comp Set RevPar	Comp Set % Change	RevPar Index
Comfort Inn Near Ft Bragg - Fayetteville	34.6	-20.9	44.6	-27.4	77.7	9.0	79.55	11.7	76.53	5.6	103.9	5.8	27.54	-11.7	34.11	-23.4	80.8
Courtyard Alexandria Pentagon South	37.8	97.8	54.6	70.7	69.2	15.9	97.15	30.0	122.80	48.4	79.1	-12.4	36.71	157.3	67.06	153.4	54.7
Courtyard Chicago St Charles	70.7	51.0	61.8	62.9	114.5	-7.3	107.17	22.7	108.89	23.9	98.4	-1.0	75.80	85.3	67.27	101.9	112.7
Courtyard Houston Brookhollow	35.1	25.5	47.1	21.5	74.5	3.3	89.70	24.6	94.78	24.9	94.6	-0.2	31.48	56.4	44.65	51.6	70.5
Fairfield Inn & Suites Naples	54.4	-2.8	55.5	34.1	97.9	-27.5	100.95	22.5	97.01	25.1	104.1	-2.0	54.88	19.2	53.88	67.7	101.9
Fairfield Inn & Suites Orlando Near Universal Orlando Resort	48.8	34.1	66.2	28.9	73.7	4.0	98.43	51.5	102.41	52.9	96.1	-0.9	48.04	103.1	67.84	97.0	70.8
Hampton by Hilton Inn & Suites Clermont	77.9	9.8	63.7	9.5	122.3	0.3	148.24	43.6	116.26	23.7	127.5	16.1	115.48	57.7	74.05	35.4	155.9
Hampton by Hilton Inn & Suites Fort Myers Estero/FGCU	48.2	15.7	65.7	18.5	73.4	-2.4	109.46	21.7	109.95	12.9	99.6	7.8	52.82	40.8	72.28	33.7	73.1
Hampton by Hilton Inn & Suites Stuart-North	83.2	49.0	65.2	20.6	127.5	23.5	114.16	32.3	107.54	29.4	106.2	2.3	94.99	97.1	70.16	56.1	135.4
Hampton by Hilton Inn Atlanta-Perimeter Center	43.0	39.3	63.7	6.1	67.5	31.3	103.71	49.7	99.94	43.2	103.8	4.5	44.62	108.5	63.69	51.9	70.0
Hampton by Hilton Inn Charlotte-University Place	70.3	227.3	60.3	54.8	116.6	111.4	98.97	22.8	85.86	18.5	115.3	3.7	69.58	302.0	51.79	83.4	134.4
Hampton by Hilton Inn Raleigh/Cary	54.2	51.1	66.3	25.6	81.7	20.3	103.95	32.8	102.44	33.7	101.5	-0.6	56.36	100.7	67.95	67.9	82.9
Hilton Garden Inn Atlanta North Alpharetta	59.2	78.7	56.3	53.5	105.2	16.5	110.36	40.0	96.31	43.7	114.6	-2.6	65.34	150.2	54.20	120.4	120.5
Hilton Garden Inn San Antonio Airport	75.9	71.1	64.9	59.3	116.9	7.5	96.93	31.8	98.81	38.6	98.1	-4.9	73.54	125.6	64.16	120.7	114.6
Homewood Suites by Hilton Houston Clearlake	65.1	0.3	64.1	-8.9	101.6	10.1	109.30	26.9	92.19	16.3	118.6	9.2	71.13	27.3	59.05	5.9	120.5
Homewood Suites by Hilton Phoenix Metro Center	86.4	96.1	79.0	75.8	109.4	11.5	96.00	3.7	91.98	17.5	104.4	-11.8	82.95	103.4	72.67	106.6	114.2
Homewood Suites by Hilton Raleigh Crabtree Valley	74.4	57.8	68.7	47.9	108.4	6.7	103.09	12.3	109.23	16.1	94.4	-3.3	76.73	77.3	75.01	71.7	102.3
Hyatt House Pleasant Hill	78.7	44.3	55.2	61.8	142.4	-10.8	168.92	-0.4	149.12	16.3	113.3	-14.4	132.87	43.7	82.35	88.1	161.3
Hyatt House Pleasanton	60.5	54.9	53.3	48.8	113.6	4.1	150.79	-0.5	130.20	22.2	115.8	-18.6	91.24	54.2	69.35	81.8	131.6
Hyatt House Scottsdale Old Town	74.6	46.3	80.1	45.1	93.2	0.8	167.74	21.6	154.61	38.4	108.5	-12.1	125.18	78.0	123.81	100.8	101.1
Residence Inn Greenbelt	48.2	-19.9	39.0	10.6	123.6	-27.6	150.83	20.6	98.82	26.7	152.6	-4.8	72.70	-3.4	38.53	40.1	188.7
SpringHill Suites Naples	57.3	1828.7	55.1	37.5	104.0	1302.5	103.99	78.6	102.83	26.5	101.1	41.2	59.62	3345.3	56.71	74.0	105.1

Summary

The portfolio gained market share of rooms sold in October with growth above that of the Competitive Set – Occupancy grew from 55.0% to 59.2%, and Occupancy Index improved by 2 percentage points. Year over year change was relatively steady month to month, though the competitors gained less year over year than the portfolio. Nine properties within the portfolio exceeded 70% Occupancy for the month, compared to six a month ago, and two (Hampton Inn Stuart, Homewood Suites Phoenix) were able to exceed 80% Occupancy. Six properties performed at under 50% Occupancy. ADR was up over \$4 from September, closely aligned with the comp set change though the portfolio continues to hold a premium. RevPAR Index returned to above fair share after the challenging October and remains over fair share in the Trailing 3 and Year to Date metrics. Florida Occupancy was 61% this month, in a slower season for that region; California was 70.1%; Arizona 79.7%. Urban and corporate hotels continue to lag.

Comfort Inn Fayetteville

- 35.2% Occupancy; \$77.85 ADR; \$27.44 RevPAR (+5% vs September); \$152,562 Total Revenues; \$35,592 GOP; \$5,074 NOI
- Budget: 47.5% Occupancy; \$73.60 ADR; \$34.99 RevPAR; \$192,984 Total Revenues; \$52,502 GOP; \$31,272 NOI
- Significant number of out of order rooms due to the remediation efforts holds back occupancy potential. HVAC's ordered to provide long-term solution for the asset.

Courtyard Alexandria Pentagon South

- 37.8% Occupancy; \$96.95 ADR; \$36.64 RevPAR (+18% vs September); \$262,390 Total Revenues; \$14,707 GOP; **-\$87,001 NOI**
- Budget: 65.9% Occupancy; \$122.09 ADR; \$80.43 RevPAR; \$606,976 Total Revenues; \$239,025 GOP; \$64,626 NOI
- There is still virtually no demand for government group or educational tour & travel, segments that are key to this property.
- Garage door repaired.

Courtyard Chicago St Charles

- 70.7% Occupancy; \$106.56 ADR; \$75.37 RevPAR (**-3% vs September**); \$302,370 Revenues; \$119,119 GOP; \$66,254 NOI
- Budget: 56.8% Occupancy; \$103.00 ADR; \$58.46 RevPAR; \$243,666 Total Revenues; \$83,813 GOP; \$35,132 NOI
- Bistro continues to operate limited hours in the evenings, based on Occupancy. Group rooms sold improved 39% month to month.

Courtyard Houston Brookhollow

- 35.1% Occupancy; \$89.53 ADR; \$31.45 RevPAR (**-20% vs September**); \$203,547 Total Revenues; \$49,929 GOP; **-\$43,957 NOI**
- Budget: 44.8% Occupancy; \$87.40 ADR; \$39.16 RevPAR; \$251,231 Total Revenues; \$69,009 GOP; **-\$20,141 NOI**
- No corporate demand to backfill the loss of Hurricane Ida evacuees. Texas mandates widely relaxed.

Fairfield Inn & Suites Naples

- 54.6% Occupancy; \$100.57 ADR; \$36.32 RevPAR (+51% vs September); \$188,106 Total Revenues; \$30,353 GOP; **-\$29,630 NOI**
- Budget: 50.1% Occupancy; \$83.68 ADR; \$41.90 RevPAR; \$143,805 Total Revenues; \$7,732 GOP; **-\$42,424 NOI**
- Seasonal rebound started, with a big lift in ADR. New credit card reader ordered; Mobile Key is down, working with vendors to restore.

Fairfield Inn & Suites Orlando Universal

- 49.2% Occupancy; \$97.90 ADR; \$48.13 RevPAR (+13% vs September); \$176,628 Total Revenues; \$13,406 GOP; **-\$45,331 NOI**
- Budget: 73.0% Occupancy; \$102.00 ADR; \$74.49 RevPAR; \$269,458 Total Revenues; \$113,000 GOP; \$53,129 NOI
- Only weekends are seeing significant demand; no international travel; typical October citywide (Microsoft) cancelled.

Hampton Inn & Suites Clermont

- 77.9% Occupancy; \$148.24 ADR; \$115.48 RevPAR (+22% vs September); \$319,647 Total Revenues; \$179,410 GOP; \$129,089 NOI
- Budget: 71.0% Occupancy; \$115.17 ADR; \$81.78 RevPAR; \$222,709 Total Revenues; \$102,119 GOP; \$55,266 NOI
- A record year for sports tourism in Lake Co – over 10,000 room nights and \$8M in economic impact. Sports is a major segment for this hotel.
- All interior repairs from the earlier roof leaks have now been fully completed.

Hampton Inn & Suites Fort Myers Estero FGCU

- 48.3% Occupancy; \$110.39 ADR; \$53.26 RevPAR (+3% vs September); \$162,129 Total Revenues; \$17,596 GOP; **-\$29,503 NOI**
- Budget: 61.8% Occupancy; \$101.77 ADR; \$62.90 RevPAR; \$185,670 Total Revenues; \$40,802 GOP; \$3,673 NOI
- Solid ADR gain month over month, still mostly weekend demand in the market. Meeting room utilized for vaccinations, added \$7K revenues.

Hampton Inn & Suites Stuart North

- 82.2% Occupancy; \$115.53 ADR; \$94.99 RevPAR (+9% vs September); \$303,386 Total Revenues; \$134,684 GOP; \$70,375K
- Budget: 63.1% Occupancy; \$108.59 ADR; \$68.51 RevPAR; \$218,081 Total Revenues; \$75,755 GOP; \$22,079 NOI
- Construction in the market is producing strong base. Two weekends of swim meets in October.

Hampton Inn Atlanta Perimeter Center

- 42.0% Occupancy; \$106.18 ADR; \$44.63 RevPAR (+14% vs September); \$187,172 Total Revenues; \$7,749 GOP; **-\$36,245 NOI**
- Budget: 53.9% Occupancy; \$89.00 ADR; \$48.00 RevPAR; \$196,772 Total Revenues; \$34,001 GOP; **-\$27,253 NOI**
- World Series brought a boost to the market. The renovation previously agreed to with Hilton has not begun, nor is it planned at this time.

Hampton Inn Charlotte University Place

- 70.3% Occupancy; \$99.10 ADR; \$69.67 RevPAR (+21% vs September); \$276,780 Total Revenues; \$108,246 GOP; \$41,083 NOI
- Budget: 60.0% Occupancy; \$90.01 ADR; \$54.01 RevPAR; \$214,294 Total Revenues; \$61,660 GOP; **-\$840 NOI**
- Second straight month of double-digit RevPAR growth month to month, with full inventory available and UNCC back in session.

Hampton Inn Raleigh Cary

- 54.1% Occupancy; \$104.26 ADR; \$56.37 RevPAR (+30% vs September); \$228,329 Total Revenues; \$77,583 GOP; \$28,135 NOI
- Budget: 59.0% Occupancy; \$97.51 ADR; \$57.52 RevPAR; \$231,561 Total Revenues; \$79,853 GOP; \$28,649 NOI
- Mix of business still heavily construction and crew, instead of the pre-pandemic corporate transient.
- Kitchen HVAC being addressed in Q4.

Hilton Garden Inn Atlanta North/Alpharetta

- 60.5% Occupancy; \$108.12 ADR; \$65.45 RevPAR (+28% vs September); \$376,269 Total Revenues; \$115,250 GOP; \$997 NOI
- Budget: 54.9% Occupancy; \$81.11 ADR; \$44.53 RevPAR; \$262,485 Total Revenues; \$70,456 GOP; **-\$38,493 NOI**
- Market starting to come back (Market & Sub-Market Demand both up 30% +/-) but still heavily weekend oriented.

Hilton Garden Inn San Antonio Airport

- 75.5% Occupancy; \$97.39 ADR; \$73.54 RevPAR (+16% vs September); \$302,494 Total Revenues; \$98,610 GOP; \$28,542 NOI
- Budget: 62.0% Occupancy; \$82.03 ADR; \$50.84 RevPAR; \$203,944 Total Revenues; \$32,687 GOP; **-\$27,820 NOI**
- Roof repairs nearing completion. Final engineering report not yet submitted.

Homewood Suites Houston Clear Lake NASA

- 65.4% Occupancy; \$108.72 ADR; \$71.13 RevPAR (**-12% vs September**); \$204,941 Total Revenues; \$34,688 GOP; **-\$37,717 NOI**
- Budget: 60.5% Occupancy; \$92.91 ADR; \$56.19 RevPAR; \$161,165 Total Revenues; \$43,353 GOP; **-\$19,217 NOI**
- Long-term stay displaced residents volume is declining.
- Additional HVAC issues, as well as outdoor lighting, to be tackled in Q4.

Homewood Suites Phoenix Metro Center

- 86.4% Occupancy; \$95.89 ADR; \$82.85 RevPAR (+5% vs September); \$331,092 Total Revenues; \$144,492 GOP; \$95,953 NOI
- Budget: 56.9% Occupancy; \$109.76 ADR; \$62.50 RevPAR; \$247,862 Total Revenues; \$75,719 GOP; \$32,861 NOI
- Extended Stay (ALE) and project work (Zone 4) along with youth sports and traveling nurses provided very solid base.

Homewood Suites Raleigh Crabtree Valley

- 74.3% Occupancy; \$103.31 ADR; \$76.80 RevPAR (+2% vs September); \$338,916 Total Revenues; \$42,036 GOP; **-\$54,652 NOI**
- Budget: 69.0% Occupancy; \$104.00 ADR; \$71.76 RevPAR; \$315,359 Total Revenues; \$119,354 GOP; \$41,764 NOI
- Dry sprinkler system compressor replacement ordered; temporary compressor in place.

Hyatt House Pleasant Hill

- 78.8% Occupancy; \$178.83 ADR; \$141.01 RevPAR (+11% vs September); \$629,741 Total Revenues; \$375,026 GOP; \$33,066 NOI
- Budget: 84.0% Occupancy; \$175.66 ADR; \$147.57 RevPAR; \$670,327 Total Revenues; \$324,482 GOP; \$8,987 NOI
- Kitchen equipment and PTAC's ordered will allow the 7 rooms that were long-term OOO to return to inventory.

Hyatt House Pleasanton

- 60.3% Occupancy; \$151.62 ADR; \$91.40 RevPAR (-2% vs September); \$368,082 Total Revenues; \$162,438 GOP; -\$96,117 NOI
- Budget: 76.0% Occupancy; \$190.38 ADR; \$144.70 RevPAR; \$588,629 Total Revenues; \$299,646 GOP; -\$3,504 NOI
- F&B open only Thursday – Saturday due to occupancy trends. Parking lot lighting and new fitness equipment to be addressed in Q4.

Hyatt House Scottsdale Old Town

- 74.8% Occupancy; \$166.07 ADR; \$124.26 RevPAR (+41% vs September); \$652,715 Total Revenues; \$346,180 GOP; \$214,672 NOI
- Budget: 66.0% Occupancy; \$155.48 ADR; \$102.60 RevPAR; \$542,306 Total Revenues; \$262,264 GOP; \$32,446 NOI
- Golf wholesale business beginning to return, up \$20K over the same month of 2019.
- VTAC issues being addressed as they arise. Seeking bids for roof repairs.

Residence Inn Greenbelt

- 47.7% Occupancy; \$152.34 ADR; \$72.60 RevPAR (+2% vs September); \$272,476 Total Revenues; \$57,682 GOP; -\$145,457 NOI
- Budget: 70.3% Occupancy; \$150.59 ADR; \$105.94 RevPAR; \$396,173 Total Revenues; \$206,920 GOP; -\$32,658 NOI
- The property renovation that had been on hold - 55 of 120 rooms completed – is being restarted for completion in Q1 of 2022 to alleviate both GSS issues and displacement due to Out of Order rooms and deliver a fully renovated asset.

Springhill Suites Naples

- 57.4% Occupancy; \$103.93 ADR; \$59.62 RevPAR (+10% vs September); \$193,560 Total Revenues; \$44,997 GOP; -\$12,685 NOI
- Budget: 51.8% Occupancy; \$85.89 ADR; \$44.46 RevPAR; \$142,584 Total Revenues; \$4,100 GOP; -\$42,836 NOI
- Continued volume from construction crews, contractors, and sports groups.

Property Taxes

Property Tax Appeals are active at the following properties:

- Hyatt House Pleasant Hill – Valuation \$45.7M for 2021, Settlement Offer carrying back to 2017 is being finalized with 14% reduction to 2021.
- Hyatt House Pleasanton – Valuation \$47.5M for 2021, Target value TBD; prior appeals remain open
- SpringHill Suites Naples – Valuation \$8.57M for 2021, down \$1.5M from 2020; a settlement offer at \$7,767,373 upon appeal under review
- Fairfield Orlando – Valuation \$8.0M, not yet reviewed for appeal
- Hampton Clermont – Valuation \$4.96M, models suggest value that is higher, no appeal
- Hampton Inn Estero – Valuation \$9.05M, not yet reviewed for appeal
- Hampton Stuart – Valuation \$8.61M, appeal filed
- Hilton Garden Alpharetta – Valuation \$14.2M, a settlement offer at \$11,956,500 from informal negotiations under review
- Hampton Atlanta Perimeter – Valuation \$10.84M, not yet reviewed for appeal
- Residence Inn Greenbelt – Protective appeal to be filed for new tax year
- Hampton Inn Charlotte University – Valuation \$11.1M, not yet reviewed for appeal
- Homewood Suites Houston Clear Lake – Valuation \$6.03M, down from \$7.14M, Target \$5.25M, filed additional appeal
- Courtyard Brookhollow – Valuation \$6.21M, down from \$6.47M (\$18,540 savings), Target \$5.3M, filed additional appeal
- Hilton Garden Inn San Antonio – Valuation \$7.46M, achieved reduction only to \$7.3M (\$4,131 savings), continuing appeal & litigation
- Courtyard Alexandria – Valuation \$9.68M, not yet reviewed for appeal

Taxes are once again being funded directly by Wells, with the Receiver no longer required to make direct payments to the taxing authorities. Wells will not be paying Personal Property Taxes, even if provided the data.

Legal

Hilton Garden Inn San Antonio: Counsel has engaged an engineering firm to complete the study at the Hilton Garden Inn San Antonio Airport.

Marketing

All parties have agreed to the Receiver recommendation of JLL to market the assets for sale. A final agreement is being negotiated, with the portfolio marketing materials expecting to be released in Q1 of 2022.

Distribution

No distribution of excess cash was made to Wells in the month of November based on the end of October cash position. A distribution is anticipated in December based on end of November available cash.

Capital Expense

Comfort Inn Fayetteville remediation work continues.

Small projects are being addressed as necessary to protect the assets or to enhance guest experience with a short-term ROI using Operational cash. No request for Capital adjustment was made in association with the distribution this month.

Consolidated
Consolidated Statement of Operations
For the Month Ending October 31, 2021

Current Month						Year to Date						
Actual October 2021		Budget October 2021		Actual October 2020		Actual October 2021	Budget October 2021	Actual October 2020				
89,373		89,373		89,373		Total Available Rooms	876,432	876,432	879,315			
52,899		54,768		36,362		Rooms Sold	490,547	431,467	289,221			
59.19%		61.28%		40.69%		Occupancy	55.97%	49.23%	32.89%			
\$116.92		\$113.59		\$98.17		Average Daily Rate (ADR)	\$111.19	\$107.01	\$144.07			
\$69.21		\$69.61		\$39.94		Revenue Per Available Room (ReVPAR)	\$62.24	\$52.68	\$47.39			
Revenue												
6,185,197.06	96.14%	6,221,327.90	95.59%	3,569,837.26	96.00%	Rooms	54,544,981.42	96.57%	46,171,792.94	95.83%	41,668,261.65	95.69%
115,100.14	1.79%	179,485.96	2.76%	56,694.41	1.52%	Food and Beverage	655,727.24	1.16%	1,119,653.22	2.32%	787,421.33	1.81%
133,032.95	2.07%	107,227.29	1.65%	92,204.25	2.48%	Total Other Operated Departments	1,279,340.74	2.27%	889,593.71	1.85%	1,089,636.17	2.50%
-	0.00%	-	0.00%	-	0.00%	Lease Income	-	0.00%	-	0.00%	-	0.00%
-	0.00%	-	0.00%	-	0.00%	Rentals and Other Income	-	0.00%	-	0.00%	-	0.00%
6,433,330.15	100.00%	6,508,041.15	100.00%	3,718,735.92	100.00%	Total Revenue	56,480,049.40	100.00%	48,181,039.87	100.00%	43,545,319.15	100.00%
Departmental Expenses												
1,587,119.68	24.67%	1,608,788.36	24.72%	883,256.46	23.75%	Rooms	13,566,362.33	24.02%	13,597,694.50	28.22%	10,359,200.27	23.79%
106,074.08	1.65%	139,608.58	2.15%	37,494.07	1.01%	Food and Beverage	789,466.75	1.40%	997,187.64	2.07%	677,468.85	1.56%
78,694.47	1.22%	62,548.09	0.96%	63,867.39	1.72%	Other Operated Departments	733,064.25	1.30%	587,358.33	1.22%	598,170.00	1.37%
1,771,888.23	27.54%	1,810,945.03	27.83%	984,617.92	26.48%	Total Departmental Expenses	15,088,893.33	26.72%	15,182,240.47	31.51%	11,634,839.12	26.72%
4,661,441.92	72.46%	4,697,096.12	72.17%	2,734,118.00	73.52%	Total Departmental Income	41,391,156.07	73.28%	32,998,799.40	68.49%	31,910,480.03	73.28%
Undistributed Operating Expenses												
651,972.30	10.13%	586,308.94	9.01%	408,482.36	10.98%	Administrative and General	5,979,343.24	10.59%	5,399,255.37	11.21%	5,788,867.12	13.29%
66,292.76	1.03%	45,926.00	0.71%	36,399.06	0.98%	Information & Telecommunications	424,129.43	0.75%	403,094.00	0.84%	414,638.90	0.95%
1,017,623.10	15.82%	968,270.95	14.88%	574,056.30	15.44%	Sales and Marketing	8,620,142.10	15.26%	7,887,099.95	16.37%	6,507,864.20	14.95%
368,857.07	5.73%	381,916.90	5.87%	261,348.23	7.03%	Property Operation and Maintenance	3,593,018.18	6.36%	3,583,817.89	7.44%	2,717,101.10	6.24%
346,923.39	5.39%	316,422.16	4.86%	250,825.31	6.74%	Utilities	3,137,682.14	5.56%	2,722,907.84	5.65%	2,581,857.22	5.93%
2,451,668.62	38.11%	2,298,844.95	35.32%	1,531,111.26	41.17%	Total Undistributed Expenses	21,754,315.09	38.52%	19,996,175.05	41.50%	18,010,328.54	41.36%
2,209,773.30	34.35%	2,398,251.17	36.85%	1,203,006.74	32.35%	Gross Operating Profit	19,636,840.98	34.77%	13,002,624.35	26.99%	13,900,151.49	31.92%
202,533.15	3.15%	195,506.24	3.00%	163,197.41	4.39%	Total Management Fees	1,814,224.10	3.21%	1,512,031.53	3.14%	1,354,841.92	3.11%
2,007,240.15	31.20%	2,202,744.93	33.85%	1,039,809.33	27.96%	Income Before Non Operating Income And Expense	17,822,616.88	31.56%	11,490,592.82	23.85%	12,545,309.57	28.81%
-	0.00%	-	0.00%	-	0.00%	Total Non Operating Income	-	0.00%	-	0.00%	-	0.00%
Non Operating Expense												
951,820.54	14.80%	932,763.31	14.33%	914,780.43	24.60%	Rent	9,209,293.25	16.31%	9,217,905.18	19.13%	9,024,660.93	20.72%
445,352.01	6.92%	461,391.30	7.09%	401,085.53	10.79%	Property and Other Taxes	4,351,970.92	7.71%	4,569,492.61	9.48%	4,932,587.33	11.33%
214,465.20	3.33%	174,399.02	2.68%	155,502.24	4.18%	Insurance	1,505,799.68	2.67%	1,743,990.20	3.62%	1,446,830.17	3.32%
300,652.16	4.67%	6,591.96	0.10%	1,111,477.41	29.89%	Owner's Expense	1,361,903.10	2.41%	41,751.73	0.09%	11,474,811.01	26.35%
-	0.00%	-	0.00%	-	0.00%	Extraordinary Gain/Loss	-	0.00%	-	0.00%	-	0.00%
1,912,289.91	29.72%	1,575,145.59	24.20%	2,582,845.61	69.45%	Total Non Operating Expenses	16,428,966.95	29.09%	15,573,139.72	32.32%	26,878,889.44	61.73%
94,950.24	1.48%	627,599.34	9.64%	(1,543,036.28)	-41.49%	Net Operating Income	1,393,649.93	2.47%	(4,082,546.90)	-8.47%	(14,333,579.87)	-32.92%
-	0.00%	-	0.00%	54,645.00	1.47%	Depreciation and Amortization	-	0.00%	-	0.00%	546,450.00	1.25%
-	0.00%	472,902.00	7.27%	1,060,730.05	28.52%	Interest	3,723,104.40	6.59%	4,731,250.00	9.82%	10,595,867.95	24.33%
-	0.00%	-	0.00%	-	0.00%	Benefit Allocation	-	0.00%	-	0.00%	-	0.00%
-	0.00%	-	0.00%	-	0.00%	Lease Proceeds	-	0.00%	-	0.00%	-	0.00%
-	0.00%	-	0.00%	-	0.00%	Other	-	0.00%	-	0.00%	-	0.00%
94,950.24	1.48%	154,697.34	2.38%	(2,658,411.33)	-71.49%	Adjusted Net Operating Income	(2,329,454.47)	-4.12%	(8,813,796.90)	-18.29%	(25,475,897.82)	-58.50%

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
176.00		176.00		0.00	176.00		0.00	# Rooms	176.00		176.00		0.00	176.00		0.00
5,456.00		5,456.00		0.00	5,456.00		0.00	Available Rooms	53,504.00		53,504.00		0.00	53,680.00		-176.00
1,923.00		2,594.00		-671.00	2,324.00		-401.00	Room Nights Sold	21,838.00		21,492.00		346.00	22,518.00		-680.00
35.25%		47.54%		-12.30%	42.60%		-7.35%	Occupancy %	40.82%		40.17%		0.65%	41.95%		-1.13%
77.85		73.60		4.25	73.19		4.66	ADR	74.34		71.88		2.45	71.86		2.47
27.44		34.99		-7.55	31.18		-3.74	RevPar	30.34		28.88		1.47	30.15		0.20
Summary V.11																
Revenue																
149,714.83	98.13%	190,928.00	98.93%	-41,213.17	170,094.73	98.59%	-20,379.90	Rooms	1,623,402.26	98.61%	1,544,950.00	98.91%	78,452.26	1,618,230.05	98.48%	5,172.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.02	0.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
2,847.59	1.87%	2,056.40	1.07%	791.19	2,438.47	1.41%	409.12	Other Departments	22,925.03	1.39%	16,995.20	1.09%	5,929.83	24,933.13	1.52%	-2,008.10
152,562.42	100.00%	192,984.40	100.00%	-40,421.98	172,533.20	100.00%	-19,970.78	Total Operating Revenue	1,646,327.31	100.00%	1,561,945.20	100.00%	84,382.11	1,643,163.18	100.00%	3,164.13
Departmental Expenses																
45,679.51	30.51%	54,188.21	28.38%	-8,508.70	33,576.32	19.74%	12,103.19	Rooms	460,493.22	28.37%	491,066.34	31.79%	-30,573.12	391,529.73	24.19%	68,963.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	43.87	0.00%	0.00	0.00%	43.87	0.00	0.00%	43.87
3,485.63	122.41%	781.00	37.98%	2,704.63	2,518.88	103.30%	966.75	Other Departments	29,536.16	128.84%	7,810.00	45.95%	21,726.16	31,214.33	125.19%	-1,678.17
49,165.14	32.23%	54,969.21	28.48%	-5,804.07	36,095.20	20.92%	13,069.94	Total Departmental Expenses	490,073.25	29.77%	498,876.34	31.94%	-8,803.09	422,744.06	25.73%	67,329.19
103,397.28	67.77%	138,015.19	71.52%	-34,617.91	136,438.00	79.08%	-33,040.72	Total Departmental Profit	1,156,254.06	70.23%	1,063,068.86	68.06%	93,185.20	1,220,419.12	74.27%	-64,165.06
Undistributed Operating Expenses																
15,680.53	10.28%	21,813.09	11.30%	-6,132.56	19,463.27	11.28%	-3,782.74	A&G	233,095.23	14.16%	203,805.83	13.05%	29,289.40	232,764.11	14.17%	331.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,355.21	3.51%	8,474.56	4.39%	-3,119.35	1,880.33	1.09%	3,474.88	S&M	80,589.04	4.90%	94,327.46	6.04%	-13,738.42	40,924.99	2.49%	39,664.05
20,849.75	13.67%	25,696.84	13.32%	-4,847.09	19,984.39	11.58%	865.36	Franchise Fees	238,372.77	14.48%	213,111.12	13.64%	25,261.65	199,090.67	12.12%	39,282.10
18,177.31	11.91%	18,062.73	9.36%	114.58	14,945.21	8.66%	3,232.10	R&M	142,837.63	8.68%	173,817.77	11.13%	-30,980.14	93,924.42	5.72%	48,913.21
7,742.21	5.07%	11,465.48	5.94%	-3,723.27	4,675.67	2.71%	3,066.54	Utilities	110,884.05	6.74%	96,794.64	6.20%	14,089.41	91,940.68	5.60%	18,943.37
67,805.01	44.44%	85,512.70	44.31%	-17,707.69	60,948.87	35.33%	6,856.14	Total Undistributed Expenses	805,778.72	48.94%	781,856.82	50.06%	23,921.90	658,644.87	40.08%	147,133.85
35,592.27	23.33%	52,502.49	27.21%	-16,910.22	75,489.13	43.75%	-39,896.86	Gross Operating Profit	350,475.34	21.29%	281,212.04	18.00%	69,263.30	561,774.25	34.19%	-211,298.91
500.00	0.33%	5,789.53	3.00%	-5,289.53	8,011.55	4.64%	-7,511.55	Management Fees	52,241.57	3.17%	49,564.26	3.17%	2,677.31	52,049.00	3.17%	192.57
35,092.27	23.00%	46,712.96	24.21%	-11,620.69	67,477.58	39.11%	-32,385.31	Income Before Non-Operating Income	298,233.77	18.12%	231,647.78	14.83%	66,585.99	509,725.25	31.02%	-211,491.48
Non-Operating Income and Expenses																
2,083.41	1.37%	6,802.34	3.52%	-4,718.93	5,919.89	3.43%	-3,836.48	Insurance	7,858.49	0.48%	68,023.40	4.36%	-60,164.91	58,932.38	3.59%	-51,073.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leases & Rent	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
19,761.50	12.95%	0.00	0.00%	19,761.50	55,168.36	31.98%	-35,406.86	Other	151,479.81	9.20%	0.00	0.00%	151,479.81	575,318.83	35.01%	-423,839.02
21,844.91	14.32%	6,802.34	3.52%	15,042.57	61,088.25	35.41%	-39,243.34	Total Non-Operating Income and Expenses	159,338.30	9.68%	68,023.40	4.36%	91,314.90	634,251.21	38.60%	-474,912.91
13,247.36	8.68%	39,910.62	20.68%	-26,663.26	6,389.33	3.70%	6,858.03	EBITDA	138,895.47	8.44%	163,624.38	10.48%	-24,728.91	-124,525.96	-7.58%	263,421.43
0.00	0.00%	0.00	0.00%	0.00	41,472.00	24.04%	-41,472.00	Interest	0.00	0.00%	0.00	0.00%	0.00	414,108.28	25.20%	-414,108.28
8,173.10	5.36%	8,638.52	4.48%	-465.42	8,644.22	5.01%	-471.12	Taxes	80,302.69	4.88%	86,385.20	5.53%	-6,082.51	86,442.20	5.26%	-6,139.51
0.00	0.00%	0.00	0.00%	0.00	3,458.00	2.00%	-3,458.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	34,580.00	2.10%	-34,580.00
8,173.10	5.36%	8,638.52	4.48%	-465.42	53,574.22	31.05%	-45,401.12	Interest, Taxes, Depreciation and Amor	80,302.69	4.88%	86,385.20	5.53%	-6,082.51	535,130.48	32.57%	-454,827.79
5,074.26	3.33%	31,272.10	16.20%	-26,197.84	-47,184.89	-27.35%	52,259.15	Net Income	58,592.78	3.56%	77,239.18	4.95%	-18,646.40	-659,656.44	-40.15%	718,249.22

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg

P&L - Dual Summary Pages

As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
176.00		176.00		0.00	176.00		0.00	# Rooms	176.00		176.00		0.00	176.00		0.00
5,456.00		5,456.00		0.00	5,456.00		0.00	Available Rooms	53,504.00		53,504.00		0.00	53,680.00		-176.00
1,923.00		2,594.00		-671.00	2,324.00		-401.00	Room Nights Sold	21,838.00		21,492.00		346.00	22,518.00		-680.00
0.35		0.48		-0.12	0.43		-0.07	Occupancy %	0.41		0.40		0.01	0.42		-0.01
77.85		73.60		4.25	73.19		4.66	ADR	74.34		71.88		2.45	71.86		2.47
27.44		34.99		-7.55	31.18		-3.74	RevPar	30.34		28.88		1.47	30.15		0.20
Summary Revenue:																
149,714.83	98.13%	190,928.00	98.93%	-41,213.17	170,094.73	98.59%	-20,379.90	Rooms	1,623,402.26	98.61%	1,544,950.00	98.91%	78,452.26	1,618,230.05	98.48%	5,172.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.02	0.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,847.59	1.87%	2,056.40	1.07%	791.19	2,438.47	1.41%	409.12	Other	22,925.03	1.39%	16,995.20	1.09%	5,929.83	24,933.13	1.52%	-2,008.10
152,562.42	100.00%	192,984.40	100.00%	-40,421.98	172,533.20	100.00%	-19,970.78	Total Revenue	1,646,327.31	100.00%	1,561,945.20	100.00%	84,382.11	1,643,163.18	100.00%	3,164.13
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
821.36	28.84%	681.00	33.12%	140.36	761.27	31.22%	60.09	Telephone	19,214.02	83.81%	6,810.00	40.07%	12,404.02	7,378.03	29.59%	11,835.99
531.30	18.66%	0.00	0.00%	531.30	272.61	11.18%	258.69	Other	4,390.20	19.15%	0.00	0.00%	4,390.20	4,386.32	17.59%	3.88
1,352.66	47.50%	681.00	33.12%	671.66	1,033.88	42.40%	318.78	Total Cost of Sales	23,604.22	102.96%	6,810.00	40.07%	16,794.22	11,764.35	47.18%	11,839.87
Payroll:																
25,788.93	17.23%	30,609.10	16.03%	-4,820.17	20,181.45	11.86%	5,607.48	Rooms	250,269.87	15.42%	284,211.16	18.40%	-33,941.29	198,003.88	12.24%	52,265.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
8,618.07	5.65%	7,916.22	4.10%	701.85	8,241.09	4.78%	376.98	A&G	83,152.76	5.05%	77,473.01	4.96%	5,679.75	79,137.32	4.82%	4,015.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,230.82	2.12%	3,269.06	1.69%	-38.24	-264.00	-0.15%	3,494.82	S&M	32,768.60	1.99%	31,961.26	2.05%	807.34	15,114.25	0.92%	17,654.35
8,712.03	5.71%	8,231.84	4.27%	480.19	2,695.20	1.56%	6,016.83	R&M	52,649.52	3.20%	80,542.80	5.16%	-27,893.28	38,623.56	2.35%	14,025.96
46,349.85	30.38%	50,026.22	25.92%	-3,676.37	30,853.74	17.88%	15,496.11	Total Salaries and Wages	418,840.75	25.44%	474,188.23	30.36%	-55,347.48	330,879.01	20.14%	87,961.74
10,594.48	6.94%	11,681.68	6.05%	-1,087.20	4,549.32	2.64%	6,045.16	Total Taxes and Benefits	95,009.13	5.77%	117,388.21	7.52%	-22,379.08	105,289.36	6.41%	-10,280.23
56,944.33	37.33%	61,707.90	31.98%	-4,763.57	35,403.06	20.52%	21,541.27	Total Labor Costs	513,849.88	31.21%	591,576.44	37.87%	-77,726.56	436,168.37	26.54%	77,681.51
Direct Expenses:																
13,999.90	9.35%	17,326.48	9.07%	-3,326.58	11,079.09	6.51%	2,920.81	Rooms	157,767.04	9.72%	143,842.36	9.31%	13,924.68	139,358.72	8.61%	18,408.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	43.87	0.00%	0.00	0.00%	43.87	0.00	0.00%	43.87
2,132.97	74.90%	100.00	4.86%	2,032.97	1,485.00	60.90%	647.97	Telephone	5,931.94	25.88%	1,000.00	5.88%	4,931.94	19,449.98	78.01%	-13,518.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
20,849.75	13.67%	25,696.84	13.32%	-4,847.09	19,984.39	11.58%	865.36	Franchise Fees	238,372.77	14.48%	213,111.12	13.64%	25,261.65	199,090.67	12.12%	39,282.10
4,618.00	3.03%	11,604.73	6.01%	-6,986.73	9,844.67	5.71%	-5,226.67	A&G	125,688.01	7.63%	103,387.21	6.62%	22,300.80	118,331.27	7.20%	7,356.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,603.14	1.05%	4,120.00	2.13%	-2,516.86	1,620.48	0.94%	-17.34	S&M	41,961.76	2.55%	51,506.75	3.30%	-9,544.99	15,385.15	0.94%	26,576.61
7,727.19	5.06%	7,779.48	4.03%	-52.29	11,917.83	6.91%	-4,190.64	R&M	77,748.43	4.72%	72,704.64	4.65%	5,043.79	49,899.74	3.04%	27,848.69
7,742.21	5.07%	11,465.48	5.94%	-3,723.27	4,675.67	2.71%	3,066.54	Utilities	110,884.05	6.74%	96,794.64	6.20%	14,089.41	91,940.68	5.60%	18,943.37
58,673.16	38.46%	78,093.01	40.47%	-19,419.85	60,607.13	35.13%	-1,933.97	Total Direct Expense	758,397.87	46.07%	682,346.72	43.69%	76,051.15	633,456.21	38.55%	124,941.66
35,592.27	23.33%	52,502.49	27.21%	-16,910.22	75,489.13	43.75%	-39,896.86	Gross Operating Profit	350,475.34	21.29%	281,212.04	18.00%	69,263.30	561,774.25	34.19%	-211,298.91

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg

P&L - Dual Summary Pages

As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
8,173.10	5.36%	8,638.52	4.48%	-465.42	8,644.22	5.01%	-471.12	Taxes	80,302.69	4.88%	86,385.20	5.53%	-6,082.51	86,442.20	5.26%	-6,139.51
2,083.41	1.37%	6,802.34	3.52%	-4,718.93	5,919.89	3.43%	-3,836.48	Insurance	7,858.49	0.48%	68,023.40	4.36%	-60,164.91	58,932.38	3.59%	-51,073.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leases & Rent	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
500.00	0.33%	5,789.53	3.00%	-5,289.53	8,011.55	4.64%	-7,511.55	Management Fees	52,241.57	3.17%	49,564.26	3.17%	2,677.31	52,049.00	3.17%	192.57
10,756.51	7.05%	21,230.39	11.00%	-10,473.88	22,575.66	13.08%	-11,819.15	Total Fixed Expenses	140,402.75	8.53%	203,972.86	13.06%	-63,570.11	197,423.58	12.01%	-57,020.83
24,835.76	16.28%	31,272.10	16.20%	-6,436.34	52,913.47	30.67%	-28,077.71	Net Operating Profit	210,072.59	12.76%	77,239.18	4.95%	132,833.41	364,350.67	22.17%	-154,278.08
0.00	0.00%	0.00	0.00%	0.00	41,472.00	24.04%	-41,472.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	414,108.28	25.20%	-414,108.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	0.00	0.00%	0.00	0.00%	0.00	16,942.96	1.03%	-16,942.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	6,692.27	0.41%	-6,692.27
3,180.00	2.08%	0.00	0.00%	3,180.00	0.00	0.00%	3,180.00	Non Recurring Cost	15,040.00	0.91%	0.00	0.00%	15,040.00	0.00	0.00%	15,040.00
21,655.76	14.19%	31,272.10	16.20%	-9,616.34	11,441.47	6.63%	10,214.29	Net Operating Income	195,032.59	11.85%	77,239.18	4.95%	117,793.41	-73,392.84	-4.47%	268,425.43
16,581.50	10.87%	0.00	0.00%	16,581.50	11,406.36	6.61%	5,175.14	Capital Reserve	136,439.81	8.29%	0.00	0.00%	136,439.81	114,063.60	6.94%	22,376.21
0.00	0.00%	0.00	0.00%	0.00	43,762.00	25.36%	-43,762.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	437,620.00	26.63%	-437,620.00
5,074.26	3.33%	31,272.10	16.20%	-26,197.84	-43,726.89	-25.34%	48,801.15	Adjusted NOI	58,592.78	3.56%	77,239.18	4.95%	-18,646.40	-625,076.44	-38.04%	683,669.22
0.00	0.00%	0.00	0.00%	0.00	3,458.00	2.00%	-3,458.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	34,580.00	2.10%	-34,580.00
5,074.26	3.33%	31,272.10	16.20%	-26,197.84	-47,184.89	-27.35%	52,259.15	Net Profit/(Loss)	58,592.78	3.56%	77,239.18	4.95%	-18,646.40	-659,656.44	-40.15%	718,249.22

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
4,496.28	3.00%	4,030.00	2.11%	466.28	4,292.96	2.52%	203.32	Corporate Transient	48,839.53	3.01%	35,956.00	2.33%	12,883.53	19,556.28	1.21%	29,283.25
29,800.59	19.90%	0.00	0.00%	29,800.59	0.00	0.00%	29,800.59	Advanced Purchase	181,045.77	11.15%	0.00	0.00%	181,045.77	0.00	0.00%	181,045.77
11,679.66	7.80%	11,625.00	6.09%	54.66	0.00	0.00%	11,679.66	AAA/AARP Transient	139,096.90	8.57%	91,485.00	5.92%	47,611.90	0.00	0.00%	139,096.90
732.46	0.49%	0.00	0.00%	732.46	0.00	0.00%	732.46	Consortia Transient	16,429.14	1.01%	0.00	0.00%	16,429.14	0.00	0.00%	16,429.14
840.00	0.56%	0.00	0.00%	840.00	0.00	0.00%	840.00	Employee	11,374.00	0.70%	0.00	0.00%	11,374.00	0.00	0.00%	11,374.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Transient	8,546.75	0.53%	0.00	0.00%	8,546.75	0.00	0.00%	8,546.75
564.00	0.38%	0.00	0.00%	564.00	0.00	0.00%	564.00	Travel Agent/Friends & Family	4,254.00	0.26%	0.00	0.00%	4,254.00	0.00	0.00%	4,254.00
98.86	0.07%	0.00	0.00%	98.86	0.00	0.00%	98.86	Leisure Package Transient	4,766.58	0.29%	0.00	0.00%	4,766.58	0.00	0.00%	4,766.58
1,578.65	1.05%	0.00	0.00%	1,578.65	0.00	0.00%	1,578.65	Member Reward Stay	14,925.26	0.92%	0.00	0.00%	14,925.26	0.00	0.00%	14,925.26
0.00	0.00%	63,829.00	33.43%	-63,829.00	90,641.69	53.29%	-90,641.69	Extended Stay Transient	-172.52	-0.01%	462,918.00	29.96%	-463,090.52	753,289.92	46.55%	-753,462.44
18,279.69	12.21%	15,996.00	8.38%	2,283.69	0.00	0.00%	18,279.69	Internet/E-Commerce	337,417.57	20.78%	134,040.00	8.68%	203,377.57	0.00	0.00%	337,417.57
156.00	0.10%	0.00	0.00%	156.00	0.00	0.00%	156.00	E-Commerce Opaque	18,583.38	1.14%	0.00	0.00%	18,583.38	0.00	0.00%	18,583.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	8,925.45	0.55%	0.00	0.00%	8,925.45	0.00	0.00%	8,925.45
12,132.17	8.10%	21,700.00	11.37%	-9,567.83	0.00	0.00%	12,132.17	Government Transient	131,055.92	8.07%	238,483.00	15.44%	-107,427.08	0.00	0.00%	131,055.92
28,130.91	18.79%	38,285.00	20.05%	-10,154.09	31,359.71	18.44%	-3,228.80	Rack Transient	205,562.47	12.66%	229,233.00	14.84%	-23,670.53	393,651.60	24.33%	-188,089.13
26,871.32	17.95%	21,318.00	11.17%	5,553.32	10,040.88	5.90%	16,830.44	Local Negotiated Transient	373,000.28	22.98%	181,538.00	11.75%	191,462.28	198,959.27	12.29%	174,041.01
135,360.59	90.41%	176,783.00	92.59%	-41,422.41	136,335.24	80.15%	-974.65	Total Transient Room Revenue	1,503,650.48	92.62%	1,373,653.00	88.91%	129,997.48	1,365,457.07	84.38%	138,193.41
Group Room Revenue																
534.00	0.36%	10,695.00	5.60%	-10,161.00	428.00	0.25%	106.00	Corporate Group	41,599.95	2.56%	137,452.00	8.90%	-95,852.05	78,010.00	4.82%	-36,410.05
1,500.00	1.00%	3,450.00	1.81%	-1,950.00	32,619.30	19.18%	-31,119.30	Government Group	30,704.42	1.89%	17,785.00	1.15%	12,919.42	161,265.60	9.97%	-130,561.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tour & Travel Group	1,575.00	0.10%	0.00	0.00%	1,575.00	0.00	0.00%	1,575.00
11,084.90	7.40%	0.00	0.00%	11,084.90	0.00	0.00%	11,084.90	SMERF Group	18,046.05	1.11%	16,060.00	1.04%	1,986.05	0.00	0.00%	18,046.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sports Group	5,411.00	0.33%	0.00	0.00%	5,411.00	0.00	0.00%	5,411.00
13,118.90	8.76%	14,145.00	7.41%	-1,026.10	33,047.30	19.43%	-19,928.40	Total Group Room Revenue	97,336.42	6.00%	171,297.00	11.09%	-73,960.58	239,275.60	14.79%	-141,939.18
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
846.34	0.57%	0.00	0.00%	846.34	712.19	0.42%	134.15	No-Show Rooms	14,222.96	0.88%	0.00	0.00%	14,222.96	13,497.38	0.83%	725.58
300.00	0.20%	0.00	0.00%	300.00	0.00	0.00%	300.00	Pet/Smoking/Damage Fees	8,298.53	0.51%	0.00	0.00%	8,298.53	0.00	0.00%	8,298.53
1,146.34	0.77%	0.00	0.00%	1,146.34	712.19	0.42%	434.15	Total Other Room Revenue	22,521.49	1.39%	0.00	0.00%	22,521.49	13,497.38	0.83%	9,024.11
89.00	0.06%	0.00	0.00%	89.00	0.00	0.00%	89.00	Less: Allowances	-106.13	-0.01%	0.00	0.00%	-106.13	0.00	0.00%	-106.13
149,714.83	100.00%	190,928.00	100.00%	-41,213.17	170,094.73	100.00%	-20,379.90	Total Room Revenue	1,623,402.26	100.00%	1,544,950.00	100.00%	78,452.26	1,618,230.05	100.00%	5,172.21
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	2,906.84	1.52%	-2,906.84	3,741.64	2.20%	-3,741.64	Front Office Management	21,067.20	1.30%	28,419.90	1.84%	-7,352.70	3,741.64	0.23%	17,325.56
0.00	0.00%	0.00	0.00%	0.00	375.13	0.22%	-375.13	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	5,488.48	0.34%	-5,488.48
2,812.92	1.88%	2,906.84	1.52%	-93.92	300.00	0.18%	2,512.92	Housekeeping Management	28,937.34	1.78%	28,419.90	1.84%	517.44	23,207.02	1.43%	5,730.32
2,812.92	1.88%	5,813.68	3.04%	-3,000.76	4,416.77	2.60%	-1,603.85	Total Rooms Management	50,004.54	3.08%	56,839.80	3.68%	-6,835.26	32,437.14	2.00%	17,567.40
6,604.45	4.41%	3,365.71	1.76%	3,238.74	4,355.44	2.56%	2,249.01	Front Office Agents	61,432.56	3.78%	33,005.68	2.14%	28,426.88	45,698.88	2.82%	15,733.68
0.00	0.00%	2,728.00	1.43%	-2,728.00	2,214.66	1.30%	-2,214.66	Night Auditors	12,073.55	0.74%	26,752.00	1.73%	-14,678.45	23,815.00	1.47%	-11,741.45
0.00	0.00%	1,860.00	0.97%	-1,860.00	-0.14	0.00%	0.14	Breakfast Attendant	527.07	0.03%	18,240.00	1.18%	-17,712.93	4,843.40	0.30%	-4,316.33
6,604.45	4.41%	7,953.71	4.17%	-1,349.26	6,569.96	3.86%	34.49	Total Rooms Front Office	74,033.18	4.56%	77,997.68	5.05%	-3,964.50	74,357.28	4.59%	-324.10
0.00	0.00%	1,381.71	0.72%	-1,381.71	0.00	0.00%	0.00	Housekeeping Supervisors	6,825.35	0.42%	13,549.68	0.88%	-6,724.33	3,005.09	0.19%	3,820.26
16,371.56	10.94%	10,376.00	5.43%	5,995.56	6,524.06	3.84%	9,847.50	Room Attendants	98,919.98	6.09%	85,968.00	5.56%	12,951.98	63,604.70	3.93%	35,315.28
0.00	0.00%	2,480.00	1.30%	-2,480.00	626.65	0.37%	-626.65	Housepersons	9,950.00	0.61%	24,320.00	1.57%	-14,370.00	9,687.59	0.60%	262.41
0.00	0.00%	2,604.00	1.36%	-2,604.00	2,044.01	1.20%	-2,044.01	Laundry Attendants	10,536.82	0.65%	25,536.00	1.65%	-14,999.18	14,912.08	0.92%	-4,375.26

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
16,371.56	10.94%	16,841.71	8.82%	-470.15	9,194.72	5.41%	7,176.84	Total Rooms Housekeeping	126,232.15	7.78%	149,373.68	9.67%	-23,141.53	91,209.46	5.64%	35,022.69
25,788.93	17.23%	30,609.10	16.03%	-4,820.17	20,181.45	11.86%	5,607.48	Total Rooms Salary and Wages	250,269.87	15.42%	284,211.16	18.40%	-33,941.29	198,003.88	12.24%	52,265.99
								PR Taxes and Benefits								
1,674.35	1.12%	2,359.49	1.24%	-685.14	1,827.13	1.07%	-152.78	FICA	18,527.96	1.14%	22,083.14	1.43%	-3,555.18	18,426.64	1.14%	101.32
30.95	0.02%	12.95	0.01%	18.00	0.00	0.00%	30.95	Federal Unemployment Tax	755.85	0.05%	442.17	0.03%	313.68	0.00	0.00%	755.85
187.71	0.13%	30.84	0.02%	156.87	0.00	0.00%	187.71	State Unemployment Tax	2,346.24	0.14%	1,346.62	0.09%	999.62	0.00	0.00%	2,346.24
1,893.01	1.26%	2,403.28	1.26%	-510.27	1,827.13	1.07%	65.88	Total Payroll Taxes	21,630.05	1.33%	23,871.93	1.55%	-2,241.88	18,426.64	1.14%	3,203.41
373.53	0.25%	0.00	0.00%	373.53	0.00	0.00%	373.53	Holiday	5,401.13	0.33%	2,000.00	0.13%	3,401.13	4,160.40	0.26%	1,240.73
0.00	0.00%	228.00	0.12%	-228.00	778.93	0.46%	-778.93	Vacation	2,372.00	0.15%	2,407.68	0.16%	-35.68	15,750.02	0.97%	-13,378.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sick Pay	80.00	0.00%	0.00	0.00%	80.00	0.00	0.00%	80.00
373.53	0.25%	228.00	0.12%	145.53	778.93	0.46%	-405.40	Total Supplemental Pay	7,853.13	0.48%	4,407.68	0.29%	3,445.45	19,910.42	1.23%	-12,057.29
1,825.84	1.22%	1,521.35	0.80%	304.49	0.00	0.00%	1,825.84	Worker's Compensation	9,416.19	0.58%	14,433.21	0.93%	-5,017.02	5,772.07	0.36%	3,644.12
1,798.30	1.20%	2,100.00	1.10%	-301.70	-290.28	-0.17%	2,088.58	Group Insurance	13,556.94	0.84%	20,300.00	1.31%	-6,743.06	10,058.00	0.62%	3,498.94
3,624.14	2.42%	3,621.35	1.90%	2.79	-290.28	-0.17%	3,914.42	Total Other Benefits	22,973.13	1.42%	34,733.21	2.25%	-11,760.08	15,830.07	0.98%	7,143.06
5,890.68	3.93%	6,252.63	3.27%	-361.95	2,315.78	1.36%	3,574.90	Total Rooms PR Taxes and Benefits	52,456.31	3.23%	63,012.82	4.08%	-10,556.51	54,167.13	3.35%	-1,710.82
31,679.61	21.16%	36,861.73	19.31%	-5,182.12	22,497.23	13.23%	9,182.38	Total Rooms Labor Costs	302,726.18	18.65%	347,223.98	22.47%	-44,497.80	252,171.01	15.58%	50,555.17
								Other Expenses								
3,233.47	2.16%	4,689.50	2.46%	-1,456.03	1,738.37	1.02%	1,495.10	Breakfast /Comp Cost	31,973.14	1.97%	39,061.00	2.53%	-7,087.86	26,931.22	1.66%	5,041.92
495.46	0.33%	1,686.10	0.88%	-1,190.64	230.11	0.14%	265.35	Cleaning Supplies	6,349.05	0.39%	13,969.80	0.90%	-7,620.75	5,901.17	0.36%	447.88
54.76	0.04%	0.00	0.00%	54.76	0.00	0.00%	54.76	Decorations & Plants	54.76	0.00%	0.00	0.00%	54.76	0.00	0.00%	54.76
43.87	0.03%	44.00	0.02%	-0.13	0.00	0.00%	43.87	Dues and Subscriptions	1,319.61	0.08%	440.00	0.03%	879.61	0.00	0.00%	1,319.61
0.00	0.00%	181.00	0.09%	-181.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	1,810.00	0.12%	-1,810.00	0.00	0.00%	0.00
657.50	0.44%	1,556.40	0.82%	-898.90	1,085.65	0.64%	-428.15	Guest Supplies	18,995.90	1.17%	12,895.20	0.83%	6,100.70	12,425.48	0.77%	6,570.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	219.35	0.01%	0.00	0.00%	219.35	0.00	0.00%	219.35
996.16	0.67%	0.00	0.00%	996.16	498.08	0.29%	498.08	Internet/Web Expense	16,512.27	1.02%	0.00	0.00%	16,512.27	4,607.24	0.28%	11,905.03
1,050.85	0.70%	544.74	0.29%	506.11	1,034.07	0.61%	16.78	Laundry	6,240.44	0.38%	4,513.32	0.29%	1,727.12	1,602.64	0.10%	4,637.80
1,199.47	0.80%	1,426.70	0.75%	-227.23	260.45	0.15%	939.02	Linen	7,615.17	0.47%	11,820.60	0.77%	-4,205.43	5,872.89	0.36%	1,742.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	329.88	0.02%	-329.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	910.32	0.06%	0.00	0.00%	910.32	0.00	0.00%	910.32
0.00	0.00%	0.00	0.00%	0.00	132.50	0.08%	-132.50	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	1,383.90	0.09%	-1,383.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	150.00	0.01%	-150.00	0.00	0.00%	0.00
0.00	0.00%	830.08	0.43%	-830.08	795.18	0.47%	-795.18	Reservation Expense	4,252.94	0.26%	6,877.44	0.45%	-2,624.50	8,794.39	0.54%	-4,541.45
2,463.96	1.65%	0.00	0.00%	2,463.96	2,392.00	1.41%	71.96	Television Cable	22,148.66	1.36%	0.00	0.00%	22,148.66	22,164.94	1.37%	-16.28
0.00	0.00%	282.90	0.15%	-282.90	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	3,102.99	0.19%	3,425.94	0.22%	-322.95	0.00	0.00%	3,102.99
3,804.40	2.54%	5,935.06	3.11%	-2,130.66	2,912.68	1.71%	891.72	Travel Agent Comm - Transient Rooms	37,373.91	2.30%	47,579.06	3.08%	-10,205.15	49,056.36	3.03%	-11,682.45
0.00	0.00%	150.00	0.08%	-150.00	0.00	0.00%	0.00	Uniforms	698.53	0.04%	1,300.00	0.08%	-601.47	288.61	0.02%	409.92
13,999.90	9.35%	17,326.48	9.07%	-3,326.58	11,079.09	6.51%	2,920.81	Total Rooms Other Expenses	157,767.04	9.72%	143,842.36	9.31%	13,924.68	139,358.72	8.61%	18,408.32
45,679.51	30.51%	54,188.21	28.38%	-8,508.70	33,576.32	19.74%	12,103.19	Total Rooms Expenses	460,493.22	28.37%	491,066.34	31.79%	-30,573.12	391,529.73	24.19%	68,963.49
104,035.32	69.49%	136,739.79	71.62%	-32,704.47	136,518.41	80.26%	-32,483.09	Total Rooms Profit (Loss)	1,162,909.04	71.63%	1,053,883.66	68.21%	109,025.38	1,226,700.32	75.81%	-63,791.28

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Room Sale Stats														
Transient Rooms														
56.00		62.00		-6.00	74.00		-18.00	Room Stat - Corporate Transient	632.00	572.00	60.00	324.00		308.00
343.00		0.00		343.00	0.00		343.00	Room Stat - Advanced Purchase	2,231.00	0.00	2,231.00	0.00		2,231.00
149.00		155.00		-6.00	0.00		149.00	Room Stat - AAA/AARP Transient	1,644.00	1,307.00	337.00	0.00		1,644.00
13.00		0.00		13.00	0.00		13.00	Room Stat - Consortia Rate Transient	201.00	0.00	201.00	0.00		201.00
21.00		0.00		21.00	0.00		21.00	Room Stat - Employee	282.00	0.00	282.00	0.00		282.00
11.00		0.00		11.00	0.00		11.00	Room Stat - Leisure Transient	115.00	0.00	115.00	0.00		115.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Package Transient	12.00	0.00	12.00	0.00		12.00
9.00		0.00		9.00	0.00		9.00	Room Stat - Travel Agent/Friends & Family	103.00	0.00	103.00	0.00		103.00
46.00		0.00		46.00	0.00		46.00	Room Stat - Member Reward Stay	467.00	0.00	467.00	0.00		467.00
0.00		899.00		-899.00	1,234.00		-1,234.00	Room Stat - Extended Stay Transient	2.00	6,694.00	-6,692.00	10,833.00		-10,831.00
224.00		186.00		38.00	0.00		224.00	Room Stat - Internet	4,265.00	1,669.00	2,596.00	0.00		4,265.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Transient	132.00	0.00	132.00	0.00		132.00
1.00		0.00		1.00	0.00		1.00	Room Stat - E-Commerce Opaque	328.00	0.00	328.00	0.00		328.00
139.00		310.00		-171.00	403.00		-264.00	Room Stat - Government Rate Transient	1,518.00	3,286.00	-1,768.00	1,914.00		-396.00
324.00		403.00		-79.00	392.00		-68.00	Room Stat - Rack Rate Transient	2,283.00	2,475.00	-192.00	4,803.00		-2,520.00
425.00		374.00		51.00	211.00		214.00	Room Stat - Local Negotiated Transient	6,146.00	2,970.00	3,176.00	3,340.00		2,806.00
1,761.00		2,389.00		-628.00	2,314.00		-553.00	Total Transient Rooms Sold	20,361.00	18,973.00	1,388.00	21,214.00		-853.00
Group Rooms														
4.00		155.00		-151.00	10.00		-6.00	Room Stat - Corporate Group Rooms	717.00	2,014.00	-1,297.00	1,304.00		-587.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Leisure Group	13.00	0.00	13.00	0.00		13.00
19.00		50.00		-31.00	0.00		19.00	Room Stat - Government Group	461.00	265.00	196.00	0.00		461.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Tour & Travel Group	28.00	0.00	28.00	0.00		28.00
139.00		0.00		139.00	0.00		139.00	Room Stat - SMERF Group	224.00	240.00	-16.00	0.00		224.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Sports Group	34.00	0.00	34.00	0.00		34.00
162.00		205.00		-43.00	10.00		152.00	Total Group Rooms Sold	1,477.00	2,519.00	-1,042.00	1,304.00		173.00
Contract Rooms														
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00	0.00	0.00	0.00		0.00
1,923.00		2,594.00		-671.00	2,324.00		-401.00	Total Rooms Sold	21,838.00	21,492.00	346.00	22,518.00		-680.00
50.00		0.00		50.00	35.00		15.00	Room Stat-Comp Rooms	153.00	0.00	153.00	54.00		99.00
1,973.00		2,594.00		-621.00	2,359.00		-386.00	Total Rooms Occupied	21,991.00	21,492.00	499.00	22,572.00		-581.00
2,992.00		0.00		2,992.00	876.00		2,116.00	Room Stat-Out of Order	25,832.00	0.00	25,832.00	6,589.00		19,243.00
ADR														
80.29		65.00		15.29	58.01		22.28	Corporate Transient ADR	77.28	62.86	14.42	60.36		16.92
86.88		0.00		86.88	0.00		86.88	Advanced Purchase ADR	81.15	0.00	81.15	0.00		81.15
78.39		75.00		3.39	0.00		78.39	AAA/AARP ADR	84.61	70.00	14.61	0.00		84.61
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00	0.00	0.00	0.00		0.00
56.34		0.00		56.34	0.00		56.34	Consortia ADR	81.74	0.00	81.74	0.00		81.74
40.00		0.00		40.00	0.00		40.00	Employee ADR	40.33	0.00	40.33	0.00		40.33
0.00		0.00		0.00	0.00		0.00	Leisure ADR	74.32	0.00	74.32	0.00		74.32
62.67		0.00		62.67	0.00		62.67	Travel Agent/Friends & Family ADR	41.30	0.00	41.30	0.00		41.30
8.99		0.00		8.99	0.00		8.99	Leisure Package ADR	41.45	0.00	41.45	0.00		41.45
34.32		0.00		34.32	0.00		34.32	Member Reward Stay ADR	31.96	0.00	31.96	0.00		31.96
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00	0.00	0.00	0.00		0.00
0.00		71.00		-71.00	73.45		-73.45	Extended Stay ADR	-86.26	69.15	-155.41	69.54		-155.80
81.61		86.00		-4.39	0.00		81.61	Internet ADR	79.11	80.31	-1.20	0.00		79.11
156.00		0.00		156.00	0.00		156.00	E-Commerce Opaque ADR	56.66	0.00	56.66	0.00		56.66
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	67.62	0.00	67.62	0.00		67.62
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00	0.00	0.00	0.00		0.00
87.28		70.00		17.28	0.00		87.28	Government ADR	86.33	72.58	13.76	0.00		86.33
86.82		95.00		-8.18	80.00		6.82	Rack ADR	90.04	92.62	-2.58	81.96		8.08
63.23		57.00		6.23	47.59		15.64	Local Negotiated ADR	60.69	61.12	-0.43	59.57		1.12
76.87		74.00		2.87	58.92		17.95	Total Transient ADR	73.85	72.40	1.45	64.37		9.48
133.50		69.00		64.50	42.80		90.70	Corporate Group ADR	58.02	68.25	-10.23	59.82		-1.80
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00	0.00	0.00	0.00		0.00

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78.95		69.00		9.95	0.00		78.95	Government Group ADR	66.60		67.11	-0.51	0.00		66.60
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	56.25		0.00	56.25	0.00		56.25
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
79.75		0.00		79.75	0.00		79.75	SMERF Group ADR	80.56		66.92	13.65	0.00		80.56
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	159.15		0.00	159.15	0.00		159.15
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
80.98		69.00		11.98	3,304.73		-3,223.75	Total Group ADR	65.90		68.00	-2.10	183.49		-117.59
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
77.85		73.60		4.25	73.19		4.66	Total ADR	74.34		71.88	2.45	71.86		2.47

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F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.02	100.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.02	100.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	0.02	100.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg

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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	43.87	19,350.00%	0.00	0.00%	43.87	0.00	0.00%	43.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	43.87	19,350.00%	0.00	0.00%	43.87	0.00	0.00%	43.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	43.87	19,350.00%	0.00	0.00%	43.87	0.00	0.00%	43.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	-43.85	19,250.00%	0.00	0.00%	-43.85	0.00	0.00%	-43.85

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg

P&L - Dual Summary Pages

As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
F&B Stats														
Restaurant 1														
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
Restaurant 2														
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
Room Service														
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
Banquets														
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
Catering														
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
Restaurant 3														
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00		0.00

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg

P&L - Dual Summary Pages

As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 4							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 5							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 1							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 2							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	43.87	19,350.00%	0.00	0.00%	43.87	0.00	0.00%	43.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	43.87	19,350.00%	0.00	0.00%	43.87	0.00	0.00%	43.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	43.87	19,350.00%	0.00	0.00%	43.87	0.00	0.00%	43.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	43.87	19,350.00%	0.00	0.00%	43.87	0.00	0.00%	43.87

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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Restaurant 1 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Breakfast	0.02	100.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.02	100.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.02	100.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.02	100.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.02	100.00%	0.00	0.00%	0.02	0.00	0.00%	0.02
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.02	100.00%	0.00	0.00%	0.02	0.00	0.00%	0.02

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5																
Food Revenue																
0.00 0.00	0.00% 0.00%	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00 0.00	0.00% 0.00%	0.00 0.00	Restaurant 5 Food Revenue	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00 0.00	0.00% 0.00%	0.00 0.00
								Less: Allowances								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Beverage Revenue								
0.00 0.00	0.00% 0.00%	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00 0.00	0.00% 0.00%	0.00 0.00	Restaurant 5 Beverage Revenue	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00 0.00	0.00% 0.00%	0.00 0.00
								Less: Allowances								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
821.36	0.00%	195.00	0.00%	626.36	260.11	0.00%	561.25	Cost of Sales - Local Calls	7,104.16	0.00%	1,950.00	0.00%	5,154.16	2,575.11	0.00%	4,529.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Commissions - Other	6,169.87	0.00%	0.00	0.00%	6,169.87	0.00	0.00%	6,169.87
0.00	0.00%	486.00	0.00%	-486.00	501.16	0.00%	-501.16	Cost of Sales - Long Distance	5,939.99	0.00%	4,860.00	0.00%	1,079.99	4,802.92	0.00%	1,137.07
821.36	0.00%	681.00	0.00%	140.36	761.27	0.00%	60.09	Total Telephone Cost of Sales	19,214.02	0.00%	6,810.00	0.00%	12,404.02	7,378.03	0.00%	11,835.99
-821.36	0.00%	-681.00	0.00%	-140.36	-761.27	0.00%	-60.09	Gross Profit	-19,214.02	0.00%	-6,810.00	0.00%	-12,404.02	-7,378.03	0.00%	-11,835.99
Other Expenses																
2,132.97	0.00%	0.00	0.00%	2,132.97	1,485.00	0.00%	647.97	Internet/Web Expense	5,095.01	0.00%	0.00	0.00%	5,095.01	17,669.25	0.00%	-12,574.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	90.00	0.00%	0.00	0.00%	90.00	1,457.04	0.00%	-1,367.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	161.92	0.00%	0.00	0.00%	161.92	323.69	0.00%	-161.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	72.23	0.00%	0.00	0.00%	72.23	0.00	0.00%	72.23
0.00	0.00%	100.00	0.00%	-100.00	0.00	0.00%	0.00	Telephone Equipment	512.78	0.00%	1,000.00	0.00%	-487.22	0.00	0.00%	512.78
2,132.97	0.00%	100.00	0.00%	2,032.97	1,485.00	0.00%	647.97	Total Telephone Other Expenses	5,931.94	0.00%	1,000.00	0.00%	4,931.94	19,449.98	0.00%	-13,518.04
-2,954.33	0.00%	-781.00	0.00%	-2,173.33	-2,246.27	0.00%	-708.06	Total Telephone Profit (Loss)	-25,145.96	0.00%	-7,810.00	0.00%	-17,335.96	-26,828.01	0.00%	1,682.05

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Minor Operating Income																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Rental Income	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	1,044.88	4.19%	-1,044.88
37.64	1.32%	0.00	0.00%	37.64	0.00	0.00%	37.64	Vending Commissions Other	323.12	1.41%	0.00	0.00%	323.12	0.00	0.00%	323.12
37.64	1.32%	0.00	0.00%	37.64	0.00	0.00%	37.64	Total Vending Commission Income	323.12	1.41%	0.00	0.00%	323.12	1,044.88	4.19%	-721.76
280.12	9.84%	0.00	0.00%	280.12	0.00	0.00%	280.12	Cancellation Fee - Rooms	1,326.19	5.78%	0.00	0.00%	1,326.19	0.00	0.00%	1,326.19
280.12	9.84%	0.00	0.00%	280.12	0.00	0.00%	280.12	Total Cancellation Fee Income	1,326.19	5.78%	0.00	0.00%	1,326.19	0.00	0.00%	1,326.19
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Laundry	2.00	0.01%	0.00	0.00%	2.00	0.00	0.00%	2.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cots/Cribs/Rollaways	0.00	0.00%	0.00	0.00%	0.00	10.00	0.04%	-10.00
565.53	19.86%	0.00	0.00%	565.53	0.00	0.00%	565.53	Other Revenue 2	4,403.20	19.21%	0.00	0.00%	4,403.20	183.54	0.74%	4,219.66
0.00	0.00%	0.00	0.00%	0.00	200.00	8.20%	-200.00	Other Revenue 3	0.00	0.00%	0.00	0.00%	0.00	2,150.00	8.62%	-2,150.00
788.50	27.69%	0.00	0.00%	788.50	1,062.47	43.57%	-273.97	Gift Shop Sales	7,832.59	34.17%	0.00	0.00%	7,832.59	11,695.71	46.91%	-3,863.12
0.00	0.00%	1,556.40	75.69%	-1,556.40	0.00	0.00%	0.00	Other Revenue 6	0.00	0.00%	12,895.20	75.88%	-12,895.20	0.00	0.00%	0.00
1,175.80	41.29%	500.00	24.31%	675.80	1,176.00	48.23%	-0.20	Pet Fees	9,037.93	39.42%	4,100.00	24.12%	4,937.93	9,849.00	39.50%	-811.07
2,529.83	88.84%	2,056.40	100.00%	473.43	2,438.47	100.00%	91.36	Total Other Income	21,275.72	92.81%	16,995.20	100.00%	4,280.52	23,888.25	95.81%	-2,612.53
2,847.59	100.00%	2,056.40	100.00%	791.19	2,438.47	100.00%	409.12	Total Minor Operating Income	22,925.03	100.00%	16,995.20	100.00%	5,929.83	24,933.13	100.00%	-2,008.10
Cost of Sales																
531.30	18.66%	0.00	0.00%	531.30	272.61	11.18%	258.69	Cost of Sales - Gift Shop	4,390.20	19.15%	0.00	0.00%	4,390.20	4,386.32	17.59%	3.88
531.30	18.66%	0.00	0.00%	531.30	272.61	11.18%	258.69	Total Minor Operated Cost of Sales	4,390.20	19.15%	0.00	0.00%	4,390.20	4,386.32	17.59%	3.88
2,316.29	81.34%	2,056.40	100.00%	259.89	2,165.86	88.82%	150.43	Total Minor Operated Profit (Loss)	18,534.83	80.85%	16,995.20	100.00%	1,539.63	20,546.81	82.41%	-2,011.98

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Franchise Fees																
64.19	0.04%	0.00	0.00%	64.19	0.00	0.00%	64.19	Franchise Fees - IT Fees	641.99	0.04%	0.00	0.00%	641.99	0.00	0.00%	641.99
8,490.35	5.57%	11,257.96	5.83%	-2,767.61	8,765.93	5.08%	-275.58	Franchise Fees - Royalty & Licenses	99,166.37	6.02%	93,275.28	5.97%	5,891.09	91,684.74	5.58%	7,481.63
625.00	0.41%	570.68	0.30%	54.32	540.00	0.31%	85.00	Franchise Fees - Other	7,902.45	0.48%	4,728.24	0.30%	3,174.21	3,485.00	0.21%	4,417.45
3,052.74	2.00%	1,297.00	0.67%	1,755.74	0.00	0.00%	3,052.74	Franchise Fees - Reservations-GDS	17,330.16	1.05%	10,746.00	0.69%	6,584.16	0.00	0.00%	17,330.16
2,681.56	1.76%	4,772.96	2.47%	-2,091.40	4,705.21	2.73%	-2,023.65	Franchise Fees - Frequent Guest	45,459.17	2.76%	39,545.28	2.53%	5,913.89	41,445.47	2.52%	4,013.70
5,935.91	3.89%	7,678.24	3.98%	-1,742.33	5,973.25	3.46%	-37.34	Franchise Fees - Marketing Contributions	67,872.63	4.12%	63,616.32	4.07%	4,256.31	62,475.46	3.80%	5,397.17
0.00	0.00%	120.00	0.06%	-120.00	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	0.00	0.00%	1,200.00	0.08%	-1,200.00	0.00	0.00%	0.00
20,849.75	13.67%	25,696.84	13.32%	-4,847.09	19,984.39	11.58%	865.36	Total Franchise Fees	238,372.77	14.48%	213,111.12	13.64%	25,261.65	199,090.67	12.12%	39,282.10

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
A&G Expenses																
Payroll Expense																
Salaries and Wages																
4,750.00	3.11%	5,312.22	2.75%	-562.22	5,900.23	3.42%	-1,150.23	Management- A&G	55,676.28	3.38%	51,937.01	3.33%	3,739.27	55,594.86	3.38%	81.42
4,750.00	3.11%	5,312.22	2.75%	-562.22	5,900.23	3.42%	-1,150.23	Total A&G Management	55,676.28	3.38%	51,937.01	3.33%	3,739.27	55,594.86	3.38%	81.42
3,868.07	2.54%	2,604.00	1.35%	1,264.07	2,340.86	1.36%	1,527.21	Security Agents	27,476.48	1.67%	25,536.00	1.63%	1,940.48	23,542.46	1.43%	3,934.02
3,868.07	2.54%	2,604.00	1.35%	1,264.07	2,340.86	1.36%	1,527.21	Total A&G Non-Management	27,476.48	1.67%	25,536.00	1.63%	1,940.48	23,542.46	1.43%	3,934.02
8,618.07	5.65%	7,916.22	4.10%	701.85	8,241.09	4.78%	376.98	Total A&G Salaries and Wages	83,152.76	5.05%	77,473.01	4.96%	5,679.75	79,137.32	4.82%	4,015.44
PR Taxes and Benefits																
576.79	0.38%	621.53	0.32%	-44.74	742.30	0.43%	-165.51	FICA	6,229.02	0.38%	6,095.00	0.39%	134.02	7,631.84	0.46%	-1,402.82
10.81	0.01%	3.41	0.00%	7.40	0.00	0.00%	10.81	Federal Unemployment Tax	245.54	0.01%	126.98	0.01%	118.56	0.00	0.00%	245.54
64.62	0.04%	8.12	0.00%	56.50	0.00	0.00%	64.62	State Unemployment Tax	786.00	0.05%	386.63	0.02%	399.37	0.00	0.00%	786.00
652.22	0.43%	633.06	0.33%	19.16	742.30	0.43%	-90.08	Total Payroll Taxes	7,260.56	0.44%	6,608.61	0.42%	651.95	7,631.84	0.46%	-371.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,137.12	0.07%	0.00	0.00%	1,137.12	1,209.32	0.07%	-72.20
0.00	0.00%	208.33	0.11%	-208.33	100.00	0.06%	-100.00	Vacation	1,176.32	0.07%	2,199.98	0.14%	-1,023.66	4,011.21	0.24%	-2,834.89
0.00	0.00%	208.33	0.11%	-208.33	100.00	0.06%	-100.00	Total Supplemental Pay	2,313.44	0.14%	2,199.98	0.14%	113.46	5,220.53	0.32%	-2,907.09
696.14	0.46%	400.75	0.21%	295.39	645.00	0.37%	51.14	Worker's Compensation	3,517.88	0.21%	3,987.02	0.26%	-469.14	9,375.59	0.57%	-5,857.71
1,096.10	0.72%	1,050.00	0.54%	46.10	-109.79	-0.06%	1,205.89	Group Insurance	11,162.58	0.68%	10,150.00	0.65%	1,012.58	10,692.56	0.65%	470.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	2,375.00	0.14%	-2,375.00
1,792.24	1.17%	1,450.75	0.75%	341.49	535.21	0.31%	1,257.03	Total Other Benefits	14,680.46	0.89%	14,137.02	0.91%	543.44	22,443.15	1.37%	-7,762.69
2,444.46	1.60%	2,292.14	1.19%	152.32	1,377.51	0.80%	1,066.95	Total A&G PR Taxes and Benefits	24,254.46	1.47%	22,945.61	1.47%	1,308.85	35,295.52	2.15%	-11,041.06
11,062.53	7.25%	10,208.36	5.29%	854.17	9,618.60	5.57%	1,443.93	Total A&G Payroll	107,407.22	6.52%	100,418.62	6.43%	6,988.60	114,432.84	6.96%	-7,025.62
Other Expenses																
0.00	0.00%	1,000.00	0.52%	-1,000.00	2,000.00	1.16%	-2,000.00	Accounting/Audit Fees	9,000.00	0.55%	10,000.00	0.64%	-1,000.00	20,000.00	1.22%	-11,000.00
0.00	0.00%	0.00	0.00%	0.00	-118.50	-0.07%	118.50	Bad Debt Provision	510.75	0.03%	0.00	0.00%	510.75	4,468.15	0.27%	-3,957.40
713.42	0.47%	1,075.00	0.56%	-361.58	1,026.80	0.60%	-313.38	Bank Charges	7,220.60	0.44%	10,750.00	0.69%	-3,529.40	12,436.11	0.76%	-5,215.51
-3,882.57	-2.54%	0.00	0.00%	-3,882.57	0.00	0.00%	-3,882.57	Cash Over/Short	7,439.34	0.45%	0.00	0.00%	7,439.34	-938.69	-0.06%	8,378.03
176.00	0.12%	0.00	0.00%	176.00	0.00	0.00%	176.00	Central Office - Accounting Fees	945.69	0.06%	0.00	0.00%	945.69	0.00	0.00%	945.69
260.00	0.17%	160.00	0.08%	100.00	0.00	0.00%	260.00	Central Office - IT Fees	2,922.00	0.18%	1,600.00	0.10%	1,322.00	0.00	0.00%	2,922.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	207.96	0.01%	0.00	0.00%	207.96	37.81	0.00%	170.15
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	2,875.00	0.17%	0.00	0.00%	2,875.00	0.00	0.00%	2,875.00
3,643.55	2.39%	4,824.61	2.50%	-1,181.06	3,275.88	1.90%	367.67	Credit Card Commission	33,190.83	2.02%	39,048.65	2.50%	-5,857.82	40,232.73	2.45%	-7,041.90
1,302.73	0.85%	778.00	0.40%	524.73	1,750.01	1.01%	-447.28	Data Processing	9,606.73	0.58%	7,780.00	0.50%	1,826.73	18,899.15	1.15%	-9,292.42
0.00	0.00%	165.00	0.09%	-165.00	120.00	0.07%	-120.00	Dues and Subscriptions	1,809.95	0.11%	1,650.00	0.11%	159.95	2,864.45	0.17%	-1,054.50
136.55	0.09%	389.10	0.20%	-252.55	41.02	0.02%	95.53	Employee Relations	931.01	0.06%	3,223.80	0.21%	-2,292.79	1,160.98	0.07%	-229.97
0.00	0.00%	181.00	0.09%	-181.00	563.29	0.33%	-563.29	Equipment Rental	0.00	0.00%	1,810.00	0.12%	-1,810.00	2,642.98	0.16%	-2,642.98
708.80	0.46%	0.00	0.00%	708.80	0.00	0.00%	708.80	Internet/Web Expense	708.80	0.04%	0.00	0.00%	708.80	0.00	0.00%	708.80
0.00	0.00%	350.00	0.18%	-350.00	-6.13	0.00%	6.13	Licenses/Permits	240.00	0.01%	1,900.00	0.12%	-1,660.00	1,977.85	0.12%	-1,737.85
170.95	0.11%	0.00	0.00%	170.95	0.00	0.00%	170.95	Miscellaneous Expense	2,814.63	0.17%	0.00	0.00%	2,814.63	0.00	0.00%	2,814.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	1,630.92	0.10%	0.00	0.00%	1,630.92	0.00	0.00%	1,630.92
0.00	0.00%	726.32	0.38%	-726.32	345.84	0.20%	-345.84	Office Supplies	2,553.11	0.16%	6,017.76	0.39%	-3,464.65	1,985.65	0.12%	567.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	319.90	0.02%	0.00	0.00%	319.90	0.00	0.00%	319.90
217.17	0.14%	360.00	0.19%	-142.83	333.25	0.19%	-116.08	Payroll Service Fees	1,623.02	0.10%	3,600.00	0.23%	-1,976.98	4,793.85	0.29%	-3,170.83
0.00	0.00%	25.00	0.01%	-25.00	18.03	0.01%	-18.03	Postage	94.76	0.01%	250.00	0.02%	-155.24	446.12	0.03%	-351.36
0.00	0.00%	150.00	0.08%	-150.00	0.00	0.00%	0.00	Professional Fees - Legal	7,153.23	0.43%	1,500.00	0.10%	5,653.23	0.00	0.00%	7,153.23
307.63	0.20%	500.00	0.26%	-192.37	0.00	0.00%	307.63	Professional Fees - Other	8,049.36	0.49%	5,000.00	0.32%	3,049.36	3,825.00	0.23%	4,224.36
340.00	0.22%	250.00	0.13%	90.00	0.00	0.00%	340.00	Recruitment Advertising	6,290.00	0.38%	2,500.00	0.16%	3,790.00	1,257.53	0.08%	5,032.47
0.00	0.00%	0.00	0.00%	0.00	495.18	0.29%	-495.18	Recruitment - Other	988.90	0.06%	0.00	0.00%	988.90	1,468.12	0.09%	-479.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Security - In-house Expense	17.10	0.00%	0.00	0.00%	17.10	0.00	0.00%	17.10
442.69	0.29%	520.70	0.27%	-78.01	0.00	0.00%	442.69	Software Expense/Maintenance	9,084.16	0.55%	6,157.00	0.39%	2,927.16	0.00	0.00%	9,084.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	3,585.25	0.22%	0.00	0.00%	3,585.25	387.00	0.02%	3,198.25
81.08	0.05%	150.00	0.08%	-68.92	0.00	0.00%	81.08	Travel	3,875.01	0.24%	600.00	0.04%	3,275.01	386.48	0.02%	3,488.53
4,618.00	3.03%	11,604.73	6.01%	-6,986.73	9,844.67	5.71%	-5,226.67	Total A&G Other Expenses	125,688.01	7.63%	103,387.21	6.62%	22,300.80	118,331.27	7.20%	7,356.74
15,680.53	10.28%	21,813.09	11.30%	-6,132.56	19,463.27	11.28%	-3,782.74	Total A&G Expenses	233,095.23	14.16%	203,805.83	13.05%	29,289.40	232,764.11	14.17%	331.12

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	-264.00	-0.15%	264.00	Division Management	0.00	0.00%	0.00	0.00%	0.00	15,096.00	0.92%	-15,096.00
3,230.82	2.12%	3,269.06	1.69%	-38.24	0.00	0.00%	3,230.82	Sales Managers	31,999.36	1.94%	31,961.26	2.05%	38.10	18.25	0.00%	31,981.11
3,230.82	2.12%	3,269.06	1.69%	-38.24	-264.00	-0.15%	3,494.82	Total S&M Management	31,999.36	1.94%	31,961.26	2.05%	38.10	15,114.25	0.92%	16,885.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Administrative Assistant	769.24	0.05%	0.00	0.00%	769.24	0.00	0.00%	769.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	769.24	0.05%	0.00	0.00%	769.24	0.00	0.00%	769.24
3,230.82	2.12%	3,269.06	1.69%	-38.24	-264.00	-0.15%	3,494.82	Total S&M Salaries and Wages	32,768.60	1.99%	31,961.26	2.05%	807.34	15,114.25	0.92%	17,654.35
								PR Taxes and Benefits								
237.50	0.16%	259.89	0.13%	-22.39	-28.94	-0.02%	266.44	FICA	2,408.58	0.15%	2,548.61	0.16%	-140.03	1,498.76	0.09%	909.82
4.44	0.00%	1.43	0.00%	3.01	0.00	0.00%	4.44	Federal Unemployment Tax	100.45	0.01%	53.12	0.00%	47.33	0.00	0.00%	100.45
26.61	0.02%	3.40	0.00%	23.21	0.00	0.00%	26.61	State Unemployment Tax	304.95	0.02%	161.68	0.01%	143.27	0.00	0.00%	304.95
268.55	0.18%	264.72	0.14%	3.83	-28.94	-0.02%	297.49	Total Payroll Taxes	2,813.98	0.17%	2,763.41	0.18%	50.57	1,498.76	0.09%	1,315.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	769.20	0.05%	0.00	0.00%	769.20	168.00	0.01%	601.20
0.00	0.00%	128.21	0.07%	-128.21	542.85	0.31%	-542.85	Vacation	461.54	0.03%	1,353.89	0.09%	-892.35	2,021.69	0.12%	-1,560.15
0.00	0.00%	128.21	0.07%	-128.21	542.85	0.31%	-542.85	Total Supplemental Pay	1,230.74	0.07%	1,353.89	0.09%	-123.15	2,189.69	0.13%	-958.95
252.70	0.17%	167.57	0.09%	85.13	0.00	0.00%	252.70	Worker's Compensation	1,188.63	0.07%	1,667.15	0.11%	-478.52	872.67	0.05%	315.96
0.00	0.00%	525.00	0.27%	-525.00	9.94	0.01%	-9.94	Group Insurance	625.33	0.04%	5,075.00	0.32%	-4,449.67	4,714.59	0.29%	-4,089.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	1,149.88	0.07%	-1,149.88
252.70	0.17%	692.57	0.36%	-439.87	9.94	0.01%	242.76	Total Other Benefits	1,813.96	0.11%	6,742.15	0.43%	-4,928.19	6,737.14	0.41%	-4,923.18
521.25	0.34%	1,085.50	0.56%	-564.25	523.85	0.30%	-2.60	Total S&M PR Taxes and Benefits	5,858.68	0.36%	10,859.45	0.70%	-5,000.77	10,425.59	0.63%	-4,566.91
3,752.07	2.46%	4,354.56	2.26%	-602.49	259.85	0.15%	3,492.22	Total S&M Payroll	38,627.28	2.35%	42,820.71	2.74%	-4,193.43	25,539.84	1.55%	13,087.44
								Other Expenses								
0.00	0.00%	690.00	0.36%	-690.00	425.48	0.25%	-425.48	Advertising-Web/Internet	0.00	0.00%	7,935.00	0.51%	-7,935.00	6,711.61	0.41%	-6,711.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Billboards	0.00	0.00%	900.00	0.06%	-900.00	0.00	0.00%	0.00
48.40	0.03%	100.00	0.05%	-51.60	0.00	0.00%	48.40	Communication Expense	145.20	0.01%	1,000.00	0.06%	-854.80	100.00	0.01%	45.20
1,088.00	0.71%	2,408.00	1.25%	-1,320.00	1,195.00	0.69%	-107.00	Dues and Subscriptions	24,190.00	1.47%	25,580.00	1.64%	-1,390.00	7,426.74	0.45%	16,763.26
440.00	0.29%	0.00	0.00%	440.00	0.00	0.00%	440.00	GDS Marketing Advert & Sales	4,210.00	0.26%	0.00	0.00%	4,210.00	0.00	0.00%	4,210.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Magazine - Advertising	0.00	0.00%	0.00	0.00%	0.00	850.00	0.05%	-850.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	36.86	0.00%	-36.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	300.00	0.02%	-300.00	0.00	0.00%	0.00
0.00	0.00%	12.00	0.01%	-12.00	0.00	0.00%	0.00	Office Supplies	394.25	0.02%	120.00	0.01%	274.25	0.00	0.00%	394.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	26.74	0.00%	0.00	0.00%	26.74	0.00	0.00%	26.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Postage	81.95	0.00%	0.00	0.00%	81.95	0.00	0.00%	81.95
0.00	0.00%	30.00	0.02%	-30.00	0.00	0.00%	0.00	Printing and Stationery	45.39	0.00%	90.00	0.01%	-44.61	0.00	0.00%	45.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotions - In-house	0.00	0.00%	300.00	0.02%	-300.00	0.00	0.00%	0.00
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Promotion - Outside	0.00	0.00%	250.00	0.02%	-250.00	0.00	0.00%	0.00
26.74	0.02%	55.00	0.03%	-28.26	0.00	0.00%	26.74	Software Expense/Maintenance	12,040.38	0.73%	12,281.75	0.79%	-241.37	0.00	0.00%	12,040.38
0.00	0.00%	750.00	0.39%	-750.00	0.00	0.00%	0.00	Training	750.00	0.05%	2,250.00	0.14%	-1,500.00	37.27	0.00%	712.73
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Travel	77.85	0.00%	500.00	0.03%	-422.15	222.67	0.01%	-144.82
1,603.14	1.05%	4,120.00	2.13%	-2,516.86	1,620.48	0.94%	-17.34	Total S&M Other Expenses	41,961.76	2.55%	51,506.75	3.30%	-9,544.99	15,385.15	0.94%	26,576.61
5,355.21	3.51%	8,474.56	4.39%	-3,119.35	1,880.33	1.09%	3,474.88	Total S&M Expenses	80,589.04	4.90%	94,327.46	6.04%	-13,738.42	40,924.99	2.49%	39,664.05

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
3,615.38	2.37%	3,714.70	1.92%	-99.32	0.00	0.00%	3,615.38	Division Management	8,857.96	0.54%	36,245.67	2.32%	-27,387.71	10,109.36	0.62%	-1,251.40
3,615.38	2.37%	3,714.70	1.92%	-99.32	0.00	0.00%	3,615.38	Total R&M Management	8,857.96	0.54%	36,245.67	2.32%	-27,387.71	10,109.36	0.62%	-1,251.40
0.00	0.00%	2,391.43	1.24%	-2,391.43	0.00	0.00%	0.00	Engineering Supervisor	10,639.53	0.65%	23,451.45	1.50%	-12,811.92	0.00	0.00%	10,639.53
5,096.65	3.34%	2,125.71	1.10%	2,970.94	2,695.20	1.56%	2,401.45	Engineers 1	33,152.03	2.01%	20,845.68	1.33%	12,306.35	28,514.20	1.74%	4,637.83
5,096.65	3.34%	4,517.14	2.34%	579.51	2,695.20	1.56%	2,401.45	Total R&M Non-Management	43,791.56	2.66%	44,297.13	2.84%	-505.57	28,514.20	1.74%	15,277.36
8,712.03	5.71%	8,231.84	4.27%	480.19	2,695.20	1.56%	6,016.83	Total R&M Salaries and Wages	52,649.52	3.20%	80,542.80	5.16%	-27,893.28	38,623.56	2.35%	14,025.96
								PR Taxes and Benefits								
604.27	0.40%	640.86	0.33%	-36.59	242.85	0.14%	361.42	FICA	3,812.71	0.23%	6,279.01	0.40%	-2,466.30	3,544.27	0.22%	268.44
11.38	0.01%	3.52	0.00%	7.86	0.00	0.00%	11.38	Federal Unemployment Tax	132.21	0.01%	130.58	0.01%	1.63	0.00	0.00%	132.21
67.66	0.04%	8.38	0.00%	59.28	0.00	0.00%	67.66	State Unemployment Tax	476.91	0.03%	397.73	0.03%	79.18	0.00	0.00%	476.91
683.31	0.45%	652.76	0.34%	30.55	242.85	0.14%	440.46	Total Payroll Taxes	4,421.83	0.27%	6,807.32	0.44%	-2,385.49	3,544.27	0.22%	877.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,080.00	0.07%	0.00	0.00%	1,080.00	216.00	0.01%	864.00
0.00	0.00%	145.44	0.08%	-145.44	100.00	0.06%	-100.00	Vacation	0.00	0.00%	1,535.84	0.10%	-1,535.84	554.00	0.03%	-554.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sick Pay	192.08	0.01%	0.00	0.00%	192.08	0.00	0.00%	192.08
0.00	0.00%	145.44	0.08%	-145.44	100.00	0.06%	-100.00	Total Supplemental Pay	1,272.08	0.08%	1,535.84	0.10%	-263.76	770.00	0.05%	502.08
578.99	0.38%	413.21	0.21%	165.78	0.00	0.00%	578.99	Worker's Compensation	2,328.73	0.14%	4,107.17	0.26%	-1,778.44	872.20	0.05%	1,456.53
475.79	0.31%	840.00	0.44%	-364.21	-10.67	-0.01%	486.46	Group Insurance	8,417.04	0.27%	8,120.00	0.52%	-3,702.96	214.65	0.01%	4,202.39
1,054.78	0.69%	1,253.21	0.65%	-198.43	-10.67	-0.01%	1,065.45	Total Other Benefits	6,745.77	0.41%	12,227.17	0.78%	-5,481.40	1,086.85	0.07%	5,658.92
1,738.09	1.14%	2,051.41	1.06%	-313.32	332.18	0.19%	1,405.91	Total R&M PR Taxes and Benefits	12,439.68	0.76%	20,570.33	1.32%	-8,130.65	5,401.12	0.33%	7,038.56
10,450.12	6.85%	10,283.25	5.33%	166.87	3,027.38	1.75%	7,422.74	Total R&M Payroll	65,089.20	3.95%	101,113.13	6.47%	-36,023.93	44,024.68	2.68%	21,064.52
								Other Expenses								
192.60	0.13%	778.20	0.40%	-585.60	0.00	0.00%	192.60	Air Conditioning and Refrigeration	4,804.29	0.29%	6,447.60	0.41%	-1,643.31	230.00	0.01%	4,574.29
1,087.13	0.71%	1,089.48	0.56%	-2.35	1,515.45	0.88%	-428.32	Building	10,441.29	0.63%	9,026.64	0.58%	1,414.65	5,424.59	0.33%	5,016.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	135.00	0.01%	0.00	0.00%	135.00	0.00	0.00%	135.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	3,000.00	0.19%	-3,000.00	930.74	0.06%	-930.74
943.82	0.62%	181.58	0.09%	762.24	101.54	0.06%	842.28	Electric Bulbs	4,476.70	0.27%	1,504.44	0.10%	2,972.26	516.03	0.03%	3,960.67
0.00	0.00%	311.28	0.16%	-311.28	2,930.13	1.70%	-2,930.13	Electrical and Mechanical	7,841.32	0.48%	7,079.04	0.45%	762.28	5,083.98	0.31%	2,757.34
826.86	0.54%	400.00	0.21%	426.86	0.00	0.00%	826.86	Elevator Maintenance Contracts	12,068.98	0.73%	4,000.00	0.26%	8,068.98	0.00	0.00%	12,068.98
14.96	0.01%	0.00	0.00%	14.96	413.43	0.24%	-398.47	Equipment Maintenance	1,647.54	0.10%	0.00	0.00%	1,647.54	6,515.19	0.40%	-4,867.65
20.00	0.01%	0.00	0.00%	20.00	0.00	0.00%	20.00	Equipment Rental	20.00	0.00%	0.00	0.00%	20.00	0.00	0.00%	20.00
0.00	0.00%	1,000.00	0.52%	-1,000.00	50.00	0.03%	-50.00	Fire Safety Equipment	3,477.91	0.21%	2,050.00	0.13%	1,427.91	1,845.64	0.11%	1,632.27
0.00	0.00%	466.92	0.24%	-466.92	0.00	0.00%	0.00	Floor and Carpet Maintenance	323.34	0.02%	3,868.56	0.25%	-3,545.22	115.15	0.01%	208.19
0.00	0.00%	389.10	0.20%	-389.10	0.00	0.00%	0.00	Furniture	23.97	0.00%	3,223.80	0.21%	-3,199.83	-964.51	-0.06%	988.48
2,162.00	1.42%	1,000.00	0.52%	1,162.00	528.00	0.31%	1,634.00	Grounds and Landscaping	7,476.87	0.45%	7,620.00	0.49%	-143.13	2,780.63	0.17%	4,696.24
491.28	0.32%	0.00	0.00%	491.28	14.25	0.01%	477.03	Laundry Equipment Repairs	2,715.20	0.16%	0.00	0.00%	2,715.20	1,070.19	0.07%	1,645.01
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	140.00	0.01%	0.00	0.00%	140.00	0.00	0.00%	140.00
85.05	0.06%	250.00	0.13%	-164.95	0.00	0.00%	85.05	Locks and Keys	3,947.46	0.24%	2,500.00	0.16%	1,447.46	1,198.12	0.07%	2,749.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	72.99	0.00%	0.00	0.00%	72.99	0.00	0.00%	72.99
14.44	0.01%	0.00	0.00%	14.44	0.00	0.00%	14.44	Office Supplies	847.11	0.05%	0.00	0.00%	847.11	0.00	0.00%	847.11
-86.05	-0.06%	0.00	0.00%	-86.05	0.00	0.00%	-86.05	Operating Supplies	341.98	0.02%	0.00	0.00%	341.98	0.00	0.00%	341.98
496.57	0.33%	100.00	0.05%	396.57	0.00	0.00%	496.57	Painting and Decorating	593.76	0.04%	1,000.00	0.06%	-406.24	1,052.39	0.06%	-458.63
325.00	0.21%	250.00	0.13%	75.00	2,842.89	1.65%	-2,517.89	Pest Control	5,430.11	0.33%	2,500.00	0.16%	2,930.11	11,456.97	0.70%	-6,026.86
165.85	0.11%	389.10	0.20%	-223.25	3,147.24	1.82%	-2,981.39	Plumbing and Heating	4,176.01	0.25%	3,223.80	0.21%	952.21	7,850.84	0.48%	-3,674.83
0.00	0.00%	200.00	0.10%	-200.00	0.00	0.00%	0.00	Pool Chemicals	1,298.35	0.08%	5,056.00	0.32%	-3,757.65	0.00	0.00%	1,298.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pool Service- Contract	0.00	0.00%	0.00	0.00%	0.00	1,057.79	0.06%	-1,057.79
0.00	0.00%	333.00	0.17%	-333.00	0.00	0.00%	0.00	Radio and Television Repair	480.00	0.03%	3,330.00	0.21%	-2,850.00	0.00	0.00%	480.00
0.00	0.00%	77.82	0.04%	-77.82	0.00	0.00%	0.00	Signage	0.00	0.00%	644.76	0.04%	-644.76	0.00	0.00%	0.00
0.00	0.00%	176.00	0.09%	-176.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	2,260.00	0.14%	-2,260.00	0.00	0.00%	0.00
596.13	0.39%	0.00	0.00%	596.13	0.00	0.00%	596.13	Tools	656.72	0.04%	0.00	0.00%	656.72	0.00	0.00%	656.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	300.00	0.02%	0.00	0.00%	300.00	0.00	0.00%	300.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	106.83	0.01%	0.00	0.00%	106.83	0.00	0.00%	106.83
391.55	0.26%	387.00	0.20%	4.55	374.90	0.22%	16.65	Waste Removal	3,904.70	0.24%	3,870.00	0.25%	34.70	3,736.00	0.23%	168.70

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
7,727.19	5.06%	7,779.48	4.03%	-52.29	11,917.83	6.91%	-4,190.64	Total R&M Other Expenses	77,748.43	4.72%	72,704.64	4.65%	5,043.79	49,899.74	3.04%	27,848.69
18,177.31	11.91%	18,062.73	9.36%	114.58	14,945.21	8.66%	3,232.10	Total R&M Expenses	142,837.63	8.68%	173,817.77	11.13%	-30,980.14	93,924.42	5.72%	48,913.21

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg

P&L - Dual Summary Pages

As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
3,257.95	2.14%	4,150.40	2.15%	-892.45	-574.41	-0.33%	3,832.36	Water	27,292.30	1.66%	34,387.20	2.20%	-7,094.90	31,871.05	1.94%	-4,578.75
3,440.31	2.26%	6,796.28	3.52%	-3,355.97	4,816.91	2.79%	-1,376.60	Electricity	62,497.50	3.80%	56,309.04	3.61%	6,188.46	55,531.16	3.38%	6,966.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Fuel Oil	0.00	0.00%	1,800.00	0.12%	-1,800.00	0.00	0.00%	0.00
1,060.54	0.70%	518.80	0.27%	541.74	433.17	0.25%	627.37	Gas - Natural HLP	10,051.05	0.61%	4,298.40	0.28%	5,752.65	4,538.47	0.28%	5,512.58
-16.59	-0.01%	0.00	0.00%	-16.59	0.00	0.00%	-16.59	Sewer	11,043.20	0.67%	0.00	0.00%	11,043.20	0.00	0.00%	11,043.20
7,742.21	5.07%	11,465.48	5.94%	-3,723.27	4,675.67	2.71%	3,066.54	Total Utilities	110,884.05	6.74%	96,794.64	6.20%	14,089.41	91,940.68	5.60%	18,943.37

Company: FBNC Associates LLC Property: Comfort Inn Near Fort Bragg
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Fixed								
0.00	0.00%	638.52	0.33%	-638.52	638.52	0.37%	-638.52	Personal Property Taxes	0.00	0.00%	6,385.20	0.41%	-6,385.20	6,385.20	0.39%	-6,385.20
8,173.10	5.36%	8,000.00	4.15%	173.10	8,005.70	4.64%	167.40	Real Estate Taxes	80,302.69	4.88%	80,000.00	5.12%	302.69	80,057.00	4.87%	245.69
8,173.10	5.36%	8,638.52	4.48%	-465.42	8,644.22	5.01%	-471.12	Total Taxes	80,302.69	4.88%	86,385.20	5.53%	-6,082.51	86,442.20	5.26%	-6,139.51
0.00	0.00%	0.00	0.00%	0.00	5,919.89	3.43%	-5,919.89	Insurance	416.66	0.03%	0.00	0.00%	416.66	58,932.38	3.59%	-58,515.72
705.67	0.46%	0.00	0.00%	705.67	0.00	0.00%	705.67	Insurance - Crime	1,960.34	0.12%	0.00	0.00%	1,960.34	0.00	0.00%	1,960.34
0.00	0.00%	125.00	0.06%	-125.00	0.00	0.00%	0.00	Insurance - Employment	705.67	0.04%	1,250.00	0.08%	-544.33	0.00	0.00%	705.67
1,076.33	0.71%	1,848.00	0.96%	-771.67	0.00	0.00%	1,076.33	Insurance - General Liability	2,898.08	0.18%	18,480.00	1.18%	-15,581.92	0.00	0.00%	2,898.08
208.33	0.14%	1,631.17	0.85%	-1,422.84	0.00	0.00%	208.33	Insurance - Property	1,598.50	0.10%	16,311.70	1.04%	-14,713.20	0.00	0.00%	1,598.50
93.08	0.06%	3,198.17	1.66%	-3,105.09	0.00	0.00%	93.08	Insurance - Umbrella	279.24	0.02%	31,981.70	2.05%	-31,702.46	0.00	0.00%	279.24
2,083.41	1.37%	6,802.34	3.52%	-4,718.93	5,919.89	3.43%	-3,836.48	Total Insurance	7,858.49	0.48%	68,023.40	4.36%	-60,164.91	58,932.38	3.59%	-51,073.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Leases & Rent	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
500.00	0.33%	5,789.53	3.00%	-5,289.53	4,313.00	2.50%	-3,813.00	Management Fee - Base	52,241.57	3.17%	49,564.26	3.17%	2,677.31	41,080.00	2.50%	11,161.57
0.00	0.00%	0.00	0.00%	0.00	3,698.55	2.14%	-3,698.55	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,969.00	0.67%	-10,969.00
500.00	0.33%	5,789.53	3.00%	-5,289.53	8,011.55	4.64%	-7,511.55	Total Management Fees	52,241.57	3.17%	49,564.26	3.17%	2,677.31	52,049.00	3.17%	192.57
16,581.50	10.87%	0.00	0.00%	16,581.50	11,406.36	6.61%	5,175.14	Capital Reserve	136,439.81	8.29%	0.00	0.00%	136,439.81	114,063.60	6.94%	22,376.21
0.00	0.00%	0.00	0.00%	0.00	43,762.00	25.36%	-43,762.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	437,620.00	26.63%	-437,620.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	0.00	0.00%	0.00	0.00%	0.00	16,942.96	1.03%	-16,942.96
3,180.00	2.08%	0.00	0.00%	3,180.00	0.00	0.00%	3,180.00	Non Recurring Cost	15,040.00	0.91%	0.00	0.00%	15,040.00	0.00	0.00%	15,040.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	6,692.27	0.41%	-6,692.27
19,761.50	12.95%	0.00	0.00%	19,761.50	55,168.36	31.98%	-35,406.86	Total Other Non-Operating	151,479.81	9.20%	0.00	0.00%	151,479.81	575,318.83	35.01%	-423,839.02

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
121.00		121.00		0.00	121.00		0.00	# Rooms	121.00		121.00		0.00	121.00		0.00
3,751.00		3,751.00		0.00	3,751.00		0.00	Available Rooms	36,784.00		36,784.00		0.00	36,905.00		-121.00
2,653.00		2,129.00		524.00	1,761.00		892.00	Room Nights Sold	21,658.00		16,324.00		5,334.00	13,633.00		8,025.00
70.73%		56.76%		13.97%	46.95%		23.78%	Occupancy %	58.88%		44.38%		14.50%	36.94%		21.94%
106.56		103.00		3.57	96.41		10.16	ADR	100.85		96.80		4.05	95.66		5.19
75.37		58.46		16.91	45.26		30.11	RevPar	59.38		42.96		16.42	35.34		24.04
Summary V.11																
Revenue																
282,709.45	93.50%	219,279.89	89.99%	63,429.56	169,773.03	97.64%	112,936.42	Rooms	2,184,200.23	95.06%	1,580,112.51	91.19%	604,087.72	1,304,087.05	95.77%	880,113.18
12,575.76	4.16%	20,366.80	8.36%	-7,791.04	518.00	0.30%	12,057.76	F&B	47,759.71	2.08%	119,356.60	6.89%	-71,596.89	26,189.76	1.92%	21,569.95
7,084.38	2.34%	4,019.00	1.65%	3,065.38	3,585.53	2.06%	3,498.85	Other Departments	65,770.60	2.86%	33,389.00	1.93%	32,381.60	31,450.52	2.31%	34,320.08
302,369.59	100.00%	243,665.69	100.00%	58,703.90	173,876.56	100.00%	128,493.03	Total Operating Revenue	2,297,730.54	100.00%	1,732,858.11	100.00%	564,872.43	1,361,727.33	100.00%	936,003.21
Departmental Expenses																
65,980.04	23.34%	58,214.47	26.55%	7,765.57	33,230.61	19.57%	32,749.43	Rooms	502,952.64	23.03%	490,773.09	31.06%	12,179.55	313,281.90	24.02%	189,670.74
14,571.62	115.87%	15,963.74	78.38%	-1,392.12	-10.67	-2.06%	14,582.29	F&B	93,731.11	196.26%	101,720.98	85.22%	-7,989.87	53,149.35	202.94%	40,581.76
5,144.33	72.62%	4,347.65	108.18%	796.68	3,771.07	105.17%	1,373.26	Other Departments	44,553.25	67.74%	40,625.00	121.67%	3,928.25	38,059.49	121.01%	6,493.76
85,695.99	28.34%	78,525.86	32.23%	7,170.13	36,991.01	21.27%	48,704.98	Total Departmental Expenses	641,237.00	27.91%	633,119.07	36.54%	8,117.93	404,490.74	29.70%	236,746.26
216,673.60	71.66%	165,139.83	67.77%	51,533.77	136,885.55	78.73%	79,788.05	Total Departmental Profit	1,656,493.54	72.09%	1,099,739.04	63.46%	556,754.50	957,236.59	70.30%	699,256.95
Undistributed Operating Expenses																
28,626.64	9.47%	21,219.18	8.71%	7,407.46	20,345.78	11.70%	8,280.86	A&G	249,915.26	10.88%	202,627.35	11.69%	47,287.91	239,304.87	17.57%	10,610.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
11,003.48	3.64%	10,934.17	4.49%	69.31	4,354.77	2.50%	6,648.71	S&M	113,277.18	4.93%	108,564.50	6.27%	4,712.68	52,094.28	3.83%	61,182.90
29,037.61	9.60%	27,062.21	11.11%	1,975.40	29,763.65	17.12%	-726.04	Franchise Fees	239,104.21	10.41%	195,077.88	11.26%	44,026.33	171,410.37	12.59%	67,693.84
19,004.42	6.29%	14,375.47	5.90%	4,628.95	10,741.22	6.18%	8,263.20	R&M	182,359.15	7.94%	146,666.16	8.46%	35,692.99	122,284.63	8.98%	60,074.52
9,881.87	3.27%	7,736.00	3.17%	2,145.87	6,915.39	3.98%	2,966.48	Utilities	118,507.19	5.16%	90,133.50	5.20%	28,373.69	89,395.12	6.56%	29,112.07
97,554.02	32.26%	81,327.03	33.38%	16,226.99	72,120.81	41.48%	25,433.21	Total Undistributed Expenses	903,162.99	39.31%	743,069.39	42.88%	160,093.60	674,489.27	49.53%	228,673.72
119,119.58	39.40%	83,812.80	34.40%	35,306.78	64,764.74	37.25%	54,354.84	Gross Operating Profit	753,330.55	32.79%	356,669.65	20.58%	396,660.90	282,747.32	20.76%	470,583.23
9,571.09	3.17%	7,309.97	3.00%	2,261.12	8,073.05	4.64%	1,498.04	Management Fees	78,578.90	3.42%	58,253.78	3.36%	20,325.12	45,017.50	3.31%	33,561.40
109,548.49	36.23%	76,502.83	31.40%	33,045.66	56,691.69	32.60%	52,856.80	Income Before Non-Operating Income	674,751.65	29.37%	298,415.87	17.22%	376,335.78	237,729.82	17.46%	437,021.83
Non-Operating Income and Expenses																
7,419.17	2.45%	6,307.92	2.59%	1,111.25	5,003.72	2.88%	2,415.45	Insurance	67,207.91	2.92%	63,079.20	3.64%	4,128.71	49,053.07	3.60%	18,154.84
19,587.23	6.48%	19,565.50	8.03%	21.73	19,154.66	11.02%	432.57	Leases & Rent	194,529.90	8.47%	194,011.36	11.20%	518.54	187,705.36	13.78%	6,824.54
790.56	0.26%	0.00	0.00%	790.56	41,906.27	24.10%	-41,115.71	Other	8,370.93	0.36%	0.00	0.00%	8,370.93	457,277.30	33.58%	-448,906.37
27,796.96	9.19%	25,873.42	10.62%	1,923.54	66,064.65	38.00%	-38,267.69	Total Non-Operating Income and Expenses	270,108.74	11.76%	257,090.56	14.84%	13,018.18	694,035.73	50.97%	-423,926.99
81,751.53	27.04%	50,629.41	20.78%	31,122.12	-9,372.96	-5.39%	91,124.49	EBITDA	404,642.91	17.61%	41,325.31	2.38%	363,317.60	-456,305.91	-33.51%	860,948.82
0.00	0.00%	0.00	0.00%	0.00	36,500.00	20.99%	-36,500.00	Interest	0.00	0.00%	0.00	0.00%	0.00	366,964.46	26.95%	-366,964.46
15,497.00	5.13%	15,497.33	6.36%	-0.33	7,469.62	4.30%	8,027.38	Taxes	150,825.80	6.56%	154,973.30	8.94%	-4,147.50	146,945.59	10.79%	3,880.21
0.00	0.00%	0.00	0.00%	0.00	3,334.00	1.92%	-3,334.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	33,340.00	2.45%	-33,340.00
15,497.00	5.13%	15,497.33	6.36%	-0.33	47,303.62	27.21%	-31,806.62	Interest, Taxes, Depreciation and Amor	150,825.80	6.56%	154,973.30	8.94%	-4,147.50	547,250.05	40.19%	-396,424.25
66,254.53	21.91%	35,132.08	14.42%	31,122.45	-56,676.58	-32.60%	122,931.11	Net Income	253,817.11	11.05%	-113,647.99	-6.56%	367,465.10	-1,003,555.96	-73.70%	1,257,373.07

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles

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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
121.00		121.00		0.00	121.00		0.00	# Rooms	121.00		121.00		0.00	121.00		0.00
3,751.00		3,751.00		0.00	3,751.00		0.00	Available Rooms	36,784.00		36,784.00		0.00	36,905.00		-121.00
2,653.00		2,129.00		524.00	1,761.00		892.00	Room Nights Sold	21,658.00		16,324.00		5,334.00	13,633.00		8,025.00
0.71		0.57		0.14	0.47		0.24	Occupancy %	0.59		0.44		0.15	0.37		0.22
106.56		103.00		3.57	96.41		10.16	ADR	100.85		96.80		4.05	95.66		5.19
75.37		58.46		16.91	45.26		30.11	RevPar	59.38		42.96		16.42	35.34		24.04
Summary Revenue:																
282,709.45	93.50%	219,279.89	89.99%	63,429.56	169,773.03	97.64%	112,936.42	Rooms	2,184,200.23	95.06%	1,580,112.51	91.19%	604,087.72	1,304,087.05	95.77%	880,113.18
9,203.66	3.04%	13,436.80	5.51%	-4,233.14	18.00	0.01%	9,185.66	Food	35,112.61	1.53%	89,009.60	5.14%	-53,896.99	23,872.76	1.75%	11,239.85
2,372.10	0.78%	5,330.00	2.19%	-2,957.90	0.00	0.00%	2,372.10	Beverage	2,372.10	0.10%	21,497.00	1.24%	-19,124.90	0.00	0.00%	2,372.10
1,000.00	0.33%	1,600.00	0.66%	-600.00	500.00	0.29%	500.00	Other F&B Revenue	10,275.00	0.45%	8,850.00	0.51%	1,425.00	2,317.00	0.17%	7,958.00
140.92	0.05%	0.00	0.00%	140.92	-58.09	-0.03%	199.01	Telephone	715.59	0.03%	0.00	0.00%	715.59	-494.81	-0.04%	1,210.40
6,943.46	2.30%	4,019.00	1.65%	2,924.46	3,643.62	2.10%	3,299.84	Other	65,055.01	2.83%	33,389.00	1.93%	31,666.01	31,945.33	2.35%	33,109.68
302,369.59	100.00%	243,665.69	100.00%	58,703.90	173,876.56	100.00%	128,493.03	Total Revenue	2,297,730.54	100.00%	1,732,858.11	100.00%	564,872.43	1,361,727.33	100.00%	936,003.21
Cost of Sales:																
4,467.84	48.54%	6,354.56	47.29%	-1,886.72	0.00	0.00%	4,467.84	Food	29,793.49	84.85%	41,830.93	47.00%	-12,037.44	17,944.67	75.17%	11,848.82
-756.82	-31.91%	1,492.40	28.00%	-2,249.22	0.00	0.00%	-756.82	Beverage	481.52	20.30%	6,019.16	28.00%	-5,537.64	0.00	0.00%	481.52
0.00	0.00%	-2,192.87	-137.05%	2,192.87	0.00	0.00%	0.00	Other F&B	0.00	0.00%	-14,978.26	-169.25%	14,978.26	0.00	0.00%	0.00
1,124.78	15.88%	833.00	20.73%	291.78	1,020.94	28.47%	103.84	Telephone	11,199.59	17.03%	8,330.00	24.95%	2,869.59	7,591.68	24.14%	3,607.91
1,962.95	27.71%	1,424.65	35.45%	538.30	684.14	19.08%	1,278.81	Other	15,332.56	23.31%	11,395.00	34.13%	3,937.56	9,388.47	29.85%	5,944.09
6,798.75	95.97%	7,911.74	196.86%	-1,112.99	1,705.08	47.55%	5,093.67	Total Cost of Sales	56,807.16	86.37%	52,596.83	157.53%	4,210.33	34,924.82	111.05%	21,882.34
Payroll:																
37,442.80	13.24%	35,575.10	16.22%	1,867.70	18,717.04	11.02%	18,725.76	Rooms	295,259.98	13.52%	304,032.05	19.24%	-8,772.07	161,333.89	12.37%	133,926.09
7,268.60	57.80%	6,907.00	33.91%	361.60	0.00	0.00%	7,268.60	F&B	36,248.11	75.90%	41,457.00	34.73%	-5,208.89	21,595.90	82.46%	14,652.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
12,073.37	3.99%	7,822.72	3.21%	4,250.65	8,330.57	4.79%	3,742.80	A&G	97,072.11	4.22%	76,329.17	4.40%	20,742.94	89,160.03	6.55%	7,912.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
6,602.94	2.18%	6,092.30	2.50%	510.64	2,281.95	1.31%	4,320.99	S&M	57,049.48	2.48%	59,521.59	3.43%	-2,472.11	33,517.21	2.46%	23,532.27
7,397.49	2.45%	6,911.69	2.84%	485.80	7,171.96	4.12%	225.53	R&M	70,223.37	3.06%	67,556.26	3.90%	2,667.11	56,739.87	4.17%	13,483.50
70,785.20	23.41%	63,308.81	25.98%	7,476.39	36,501.52	20.99%	34,283.68	Total Salaries and Wages	555,853.05	24.19%	548,896.07	31.68%	6,956.98	362,346.90	26.61%	193,506.15
15,373.31	5.08%	12,014.01	4.93%	3,359.30	8,455.93	4.86%	6,917.38	Total Taxes and Benefits	125,204.15	5.45%	121,319.93	7.00%	3,884.22	121,524.09	8.92%	3,680.06
86,158.51	28.49%	75,322.82	30.91%	10,835.69	44,957.45	25.86%	41,201.06	Total Labor Costs	681,057.20	29.64%	670,216.00	38.68%	10,841.20	483,870.99	35.53%	197,186.21
Direct Expenses:																
21,344.44	7.55%	16,857.20	7.69%	4,487.24	11,504.85	6.78%	9,839.59	Rooms	154,010.49	7.05%	130,209.76	8.24%	23,800.73	115,840.20	8.88%	38,170.29
2,144.39	17.05%	2,005.10	9.84%	139.29	0.00	0.00%	2,144.39	F&B	20,122.24	42.13%	16,969.93	14.22%	3,152.31	5,444.71	20.79%	14,677.53
2,056.60	29.03%	2,090.00	52.00%	-33.40	2,065.99	57.62%	-9.39	Telephone	18,021.10	27.40%	20,900.00	62.60%	-2,878.90	21,079.34	67.02%	-3,058.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
29,037.61	9.60%	27,062.21	11.11%	1,975.40	29,763.65	17.12%	-726.04	Franchise Fees	239,104.21	10.41%	195,077.88	11.26%	44,026.33	171,410.37	12.59%	67,693.84
14,239.30	4.71%	11,483.05	4.71%	2,756.25	8,909.31	5.12%	5,329.99	A&G	127,619.65	5.55%	105,655.44	6.10%	21,964.21	100,267.62	7.36%	27,352.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,715.25	0.57%	3,305.00	1.36%	-1,589.75	1,037.26	0.60%	677.99	S&M	37,341.77	1.63%	31,423.00	1.81%	5,918.77	10,232.71	0.75%	27,109.06
9,873.29	3.27%	6,079.77	2.50%	3,793.52	2,252.84	1.30%	7,620.45	R&M	91,808.98	4.00%	63,006.12	3.64%	28,802.86	46,514.13	3.42%	45,294.85
9,881.87	3.27%	7,736.00	3.17%	2,145.87	6,915.39	3.98%	2,966.48	Utilities	118,507.19	5.16%	90,133.50	5.20%	28,373.69	89,395.12	6.56%	29,112.07
90,292.75	29.86%	76,618.33	31.44%	13,674.42	62,449.29	35.92%	27,843.46	Total Direct Expense	806,535.63	35.10%	653,375.63	37.71%	153,160.00	560,184.20	41.14%	246,351.43
119,119.58	39.40%	83,812.80	34.40%	35,306.78	64,764.74	37.25%	54,354.84	Gross Operating Profit	753,330.55	32.79%	356,669.65	20.58%	396,660.90	282,747.32	20.76%	470,583.23

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
15,497.00	5.13%	15,497.33	6.36%	-0.33	7,469.62	4.30%	8,027.38	Taxes	150,825.80	6.56%	154,973.30	8.94%	-4,147.50	146,945.59	10.79%	3,880.21
7,419.17	2.45%	6,307.92	2.59%	1,111.25	5,003.72	2.88%	2,415.45	Insurance	67,207.91	2.92%	63,079.20	3.64%	4,128.71	49,053.07	3.60%	18,154.84
19,587.23	6.48%	19,565.50	8.03%	21.73	19,154.66	11.02%	432.57	Leases & Rent	194,529.90	8.47%	194,011.36	11.20%	518.54	187,705.36	13.78%	6,824.54
9,571.09	3.17%	7,309.97	3.00%	2,261.12	8,073.05	4.64%	1,498.04	Management Fees	78,578.90	3.42%	58,253.78	3.36%	20,325.12	45,017.50	3.31%	33,561.40
52,074.49	17.22%	48,680.72	19.98%	3,393.77	39,701.05	22.83%	12,373.44	Total Fixed Expenses	491,142.51	21.38%	470,317.64	27.14%	20,824.87	428,721.52	31.48%	62,420.99
67,045.09	22.17%	35,132.08	14.42%	31,913.01	25,063.69	14.41%	41,981.40	Net Operating Profit	262,188.04	11.41%	-113,647.99	-6.56%	375,836.03	-145,974.20	-10.72%	408,162.24
0.00	0.00%	0.00	0.00%	0.00	36,500.00	20.99%	-36,500.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	366,964.46	26.95%	-366,964.46
790.56	0.26%	0.00	0.00%	790.56	109.00	0.06%	681.56	Owner's Expense	1,739.73	0.08%	0.00	0.00%	1,739.73	12,559.41	0.92%	-10,819.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	27,031.17	1.99%	-27,031.17
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-285.98	-0.02%	285.98
66,254.53	21.91%	35,132.08	14.42%	31,122.45	-11,545.31	-6.64%	77,799.84	Net Operating Income	260,448.31	11.34%	-113,647.99	-6.56%	374,096.30	-552,243.26	-40.55%	812,691.57
0.00	0.00%	0.00	0.00%	0.00	14,989.27	8.62%	-14,989.27	Capital Reserve	6,631.20	0.29%	0.00	0.00%	6,631.20	149,892.70	11.01%	-143,261.50
0.00	0.00%	0.00	0.00%	0.00	26,808.00	15.42%	-26,808.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	268,080.00	19.69%	-268,080.00
66,254.53	21.91%	35,132.08	14.42%	31,122.45	-53,342.58	-30.68%	119,597.11	Adjusted NOI	253,817.11	11.05%	-113,647.99	-6.56%	367,465.10	-970,215.96	-71.25%	1,224,033.07
0.00	0.00%	0.00	0.00%	0.00	3,334.00	1.92%	-3,334.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	33,340.00	2.45%	-33,340.00
66,254.53	21.91%	35,132.08	14.42%	31,122.45	-56,676.58	-32.60%	122,931.11	Net Profit/(Loss)	253,817.11	11.05%	-113,647.99	-6.56%	367,465.10	-1,003,555.96	-73.70%	1,257,373.07

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
0.00	0.00%	16,461.60	7.51%	-16,461.60	0.00	0.00%	0.00	Corporate Transient	16,793.84	0.77%	108,310.11	6.85%	-91,516.27	0.00	0.00%	16,793.84
4,396.24	1.56%	40,674.87	18.55%	-36,278.63	0.00	0.00%	4,396.24	Advanced Purchase	18,629.38	0.85%	258,363.16	16.35%	-239,733.78	0.00	0.00%	18,629.38
18,583.60	6.57%	10,593.00	4.83%	7,990.60	0.00	0.00%	18,583.60	AAA/AARP Transient	145,627.24	6.67%	87,220.42	5.52%	58,406.82	0.00	0.00%	145,627.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Consortia Transient	791.90	0.04%	0.00	0.00%	791.90	0.00	0.00%	791.90
1,199.10	0.42%	9,477.09	4.32%	-8,277.99	0.00	0.00%	1,199.10	Employee	10,744.20	0.49%	67,684.71	4.28%	-56,940.51	0.00	0.00%	10,744.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Transient	470.75	0.02%	0.00	0.00%	470.75	0.00	0.00%	470.75
0.00	0.00%	6,003.33	2.74%	-6,003.33	0.00	0.00%	0.00	Travel Agent/Friends & Family	0.00	0.00%	50,858.35	3.22%	-50,858.35	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Package Transient	1,018.00	0.05%	0.00	0.00%	1,018.00	0.00	0.00%	1,018.00
4,795.00	1.70%	2,114.78	0.96%	2,680.22	4,576.00	2.70%	219.00	Member Reward Stay	42,986.20	1.97%	23,333.21	1.48%	19,652.99	31,571.49	2.42%	11,414.71
37,836.00	13.38%	0.00	0.00%	37,836.00	42,215.74	24.87%	-4,379.74	Extended Stay Transient	195,359.07	8.94%	0.00	0.00%	195,359.07	279,569.57	21.44%	-84,210.50
28,651.52	10.13%	17,222.40	7.85%	11,429.12	0.00	0.00%	28,651.52	Internet/E-Commerce	280,898.13	12.86%	138,851.45	8.79%	142,046.68	0.00	0.00%	280,898.13
0.00	0.00%	10,459.41	4.77%	-10,459.41	0.00	0.00%	0.00	E-Commerce Opaque	0.00	0.00%	85,345.98	5.40%	-85,345.98	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	2,832.07	0.13%	0.00	0.00%	2,832.07	0.00	0.00%	2,832.07
4,992.00	1.77%	4,229.56	1.93%	762.44	0.00	0.00%	4,992.00	Government Transient	33,012.00	1.51%	38,183.13	2.42%	-5,171.13	0.00	0.00%	33,012.00
99,569.15	35.22%	70,324.20	32.07%	29,244.95	86,546.33	50.98%	13,022.82	Rack Transient	878,989.81	40.24%	477,325.67	30.21%	401,664.14	678,214.47	52.01%	200,775.34
22,062.17	7.80%	0.00	0.00%	22,062.17	19,357.86	11.40%	2,704.31	Local Negotiated Transient	263,400.85	12.06%	0.00	0.00%	263,400.85	204,748.12	15.70%	58,652.73
222,084.78	78.56%	187,560.24	85.53%	34,524.54	152,695.93	89.94%	69,388.85	Total Transient Room Revenue	1,891,553.44	86.60%	1,335,476.19	84.52%	556,077.25	1,194,103.65	91.57%	697,449.79
Group Room Revenue																
34,886.00	12.34%	13,745.25	6.27%	21,140.75	12,733.00	7.50%	22,153.00	Corporate Group	257,249.83	11.78%	102,422.94	6.48%	154,826.89	74,214.00	5.69%	183,035.83
0.00	0.00%	0.00	0.00%	0.00	3,972.00	2.34%	-3,972.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	27,038.00	2.07%	-27,038.00
24,723.00	8.75%	17,974.40	8.20%	6,748.60	0.00	0.00%	24,723.00	SMERF Group	33,905.20	1.55%	142,213.38	9.00%	-108,308.18	0.00	0.00%	33,905.20
59,609.00	21.08%	31,719.65	14.47%	27,889.35	16,705.00	9.84%	42,904.00	Total Group Room Revenue	291,155.03	13.33%	244,636.32	15.48%	46,518.71	101,252.00	7.76%	189,903.03
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
1,210.00	0.43%	0.00	0.00%	1,210.00	372.10	0.22%	837.90	No-Show Rooms	5,855.68	0.27%	0.00	0.00%	5,855.68	8,614.40	0.66%	-2,758.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet/Smoking/Damage Fees	75.00	0.00%	0.00	0.00%	75.00	0.00	0.00%	75.00
1,210.00	0.43%	0.00	0.00%	1,210.00	372.10	0.22%	837.90	Total Other Room Revenue	5,930.68	0.27%	0.00	0.00%	5,930.68	8,614.40	0.66%	-2,683.72
-194.33	-0.07%	0.00	0.00%	-194.33	0.00	0.00%	-194.33	Less: Allowances	-4,438.92	-0.20%	0.00	0.00%	-4,438.92	117.00	0.01%	-4,555.92
282,709.45	100.00%	219,279.89	100.00%	63,429.56	169,773.03	100.00%	112,936.42	Total Room Revenue	2,184,200.23	100.00%	1,580,112.51	100.00%	604,087.72	1,304,087.05	100.00%	880,113.18
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	3,200.28	1.46%	-3,200.28	2,818.68	1.66%	-2,818.68	Front Office Management	6,577.44	0.30%	30,818.40	1.95%	-24,240.96	2,818.68	0.22%	3,758.76
0.00	0.00%	0.00	0.00%	0.00	391.20	0.23%	-391.20	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	5,701.48	0.44%	-5,701.48
3,662.10	1.30%	3,548.22	1.62%	113.88	-0.20	0.00%	3,662.30	Housekeeping Management	21,500.05	0.98%	24,114.44	1.53%	-2,614.39	11,030.32	0.85%	10,469.73
3,662.10	1.30%	6,748.50	3.08%	-3,086.40	3,209.68	1.89%	452.42	Total Rooms Management	28,077.49	1.29%	54,932.84	3.48%	-26,855.35	19,550.48	1.50%	8,527.01
7,868.08	2.78%	4,878.51	2.22%	2,989.57	2,736.13	1.61%	5,131.95	Front Office Agents	71,516.47	3.27%	47,840.88	3.03%	23,675.59	32,200.60	2.47%	39,315.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Front Office Agents Overtime	0.00	0.00%	-2,400.00	-0.15%	2,400.00	0.00	0.00%	0.00
3,612.77	1.28%	3,596.00	1.64%	16.77	4,381.55	2.58%	-768.78	Night Auditors	29,560.00	1.35%	35,264.00	2.23%	-5,704.00	34,466.65	2.64%	-4,906.65
11,480.85	4.06%	8,474.51	3.86%	3,006.34	7,117.68	4.19%	4,363.17	Total Rooms Front Office	101,076.47	4.63%	80,704.88	5.11%	20,371.59	66,667.25	5.11%	34,409.22
2,566.62	0.91%	2,657.14	1.21%	-90.52	2,821.00	1.66%	-254.38	Housekeeping Supervisors	15,329.59	0.70%	26,057.13	1.65%	-10,727.54	22,781.42	1.75%	-7,451.83
12,833.59	4.54%	11,283.70	5.15%	1,549.89	5,568.68	3.28%	7,264.91	Room Attendants	112,720.92	5.16%	86,517.20	5.48%	26,203.72	38,039.02	2.92%	74,681.90
4,499.16	1.59%	0.00	0.00%	4,499.16	0.00	0.00%	4,499.16	Housepersons	24,007.57	1.10%	0.00	0.00%	24,007.57	9,666.88	0.74%	14,340.69
0.00	0.00%	3,750.00	1.71%	-3,750.00	0.00	0.00%	0.00	Housepersons Overtime	0.00	0.00%	38,526.00	2.44%	-38,526.00	0.00	0.00%	0.00
2,400.48	0.85%	2,661.25	1.21%	-260.77	0.00	0.00%	2,400.48	Laundry Attendants	14,047.94	0.64%	20,405.00	1.29%	-6,357.06	4,628.84	0.35%	9,419.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Attendants Overtime	0.00	0.00%	-3,111.00	-0.20%	3,111.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
22,299.85	7.89%	20,352.09	9.28%	1,947.76	8,389.68	4.94%	13,910.17	Total Rooms Housekeeping	166,106.02	7.60%	168,394.33	10.66%	-2,288.31	75,116.16	5.76%	90,989.86
37,442.80	13.24%	35,575.10	16.22%	1,867.70	18,717.04	11.02%	18,725.76	Total Rooms Salary and Wages	295,259.98	13.52%	304,032.05	19.24%	-8,772.07	161,333.89	12.37%	133,926.09
								PR Taxes and Benefits								
2,524.60	0.89%	2,739.38	1.25%	-214.78	1,981.25	1.17%	543.35	FICA	21,110.86	0.97%	23,522.54	1.49%	-2,411.68	17,028.83	1.31%	4,082.03
49.02	0.02%	15.04	0.01%	33.98	0.00	0.00%	49.02	Federal Unemployment Tax	647.41	0.03%	373.40	0.02%	274.01	0.00	0.00%	647.41
387.72	0.14%	122.65	0.06%	265.07	0.00	0.00%	387.72	State Unemployment Tax	4,920.37	0.23%	3,905.04	0.25%	1,015.33	0.00	0.00%	4,920.37
2,961.34	1.05%	2,877.07	1.31%	84.27	1,981.25	1.17%	980.09	Total Payroll Taxes	26,678.64	1.22%	27,800.98	1.76%	-1,122.34	17,028.83	1.31%	9,649.81
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	1,000.00	0.06%	-1,000.00	2,145.68	0.16%	-2,145.68
0.00	0.00%	227.77	0.10%	-227.77	821.52	0.48%	-821.52	Vacation	0.00	0.00%	2,405.29	0.15%	-2,405.29	10,275.77	0.79%	-10,275.77
0.00	0.00%	227.77	0.10%	-227.77	821.52	0.48%	-821.52	Total Supplemental Pay	0.00	0.00%	3,405.29	0.22%	-3,405.29	12,421.45	0.95%	-12,421.45
1,449.25	0.51%	1,889.83	0.86%	-440.58	0.00	0.00%	1,449.25	Worker's Compensation	12,299.77	0.56%	17,712.51	1.12%	-5,412.74	0.00	0.00%	12,299.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Tax/Benefit Allocation	-178.75	-0.01%	0.00	0.00%	-178.75	0.00	0.00%	-178.75
2,762.21	0.98%	787.50	0.36%	1,974.71	205.95	0.12%	2,556.26	Group Insurance	14,862.51	0.68%	7,612.50	0.48%	7,250.01	6,407.53	0.49%	8,454.98
20.00	0.01%	0.00	0.00%	20.00	0.00	0.00%	20.00	Bonus and Incentive Pay	20.00	0.00%	0.00	0.00%	20.00	250.00	0.02%	-230.00
4,231.46	1.50%	2,677.33	1.22%	1,554.13	205.95	0.12%	4,025.51	Total Other Benefits	27,003.53	1.24%	25,325.01	1.60%	1,678.52	6,657.53	0.51%	20,346.00
7,192.80	2.54%	5,782.17	2.64%	1,410.63	3,008.72	1.77%	4,184.08	Total Rooms PR Taxes and Benefits	53,682.17	2.46%	56,531.28	3.58%	-2,849.11	36,107.81	2.77%	17,574.36
44,635.60	15.79%	41,357.27	18.86%	3,278.33	21,725.76	12.80%	22,909.84	Total Rooms Labor Costs	348,942.15	15.98%	360,563.33	22.82%	-11,621.18	197,441.70	15.14%	151,500.45
								Other Expenses								
919.68	0.33%	2,192.87	1.00%	-1,273.19	0.00	0.00%	919.68	Breakfast /Comp Cost	11,890.85	0.54%	13,742.26	0.87%	-1,851.41	6,831.47	0.52%	5,059.38
983.35	0.35%	1,064.50	0.49%	-81.15	828.00	0.49%	155.35	Cleaning Supplies	13,956.60	0.64%	8,162.00	0.52%	5,794.60	6,823.87	0.52%	7,132.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	32.72	0.00%	0.00	0.00%	32.72	20,213.96	1.55%	-20,181.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	495.00	0.02%	0.00	0.00%	495.00	0.00	0.00%	495.00
5,045.09	1.78%	2,874.15	1.31%	2,170.94	2,471.07	1.46%	2,574.02	Guest Supplies	29,580.99	1.35%	22,037.40	1.39%	7,543.59	20,117.08	1.54%	9,463.91
393.25	0.14%	395.00	0.18%	-1.75	393.25	0.23%	0.00	Internet/Web Expense	3,539.25	0.16%	3,950.00	0.25%	-410.75	3,932.50	0.30%	-393.25
552.83	0.20%	532.25	0.24%	20.58	0.00	0.00%	552.83	Laundry	6,743.32	0.31%	4,081.00	0.26%	2,662.32	153.88	0.01%	6,589.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	487.19	0.02%	0.00	0.00%	487.19	0.00	0.00%	487.19
600.01	0.21%	1,064.50	0.49%	-464.49	0.00	0.00%	600.01	Linen	9,244.65	0.42%	8,162.00	0.52%	1,082.65	3,022.71	0.23%	6,221.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	291.40	0.02%	-291.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	121.73	0.01%	0.00	0.00%	121.73	0.00	0.00%	121.73
8.49	0.00%	0.00	0.00%	8.49	30.52	0.02%	-22.03	Operating Supplies	450.82	0.02%	0.00	0.00%	450.82	1,536.90	0.12%	-1,086.08
73.50	0.03%	0.00	0.00%	73.50	0.00	0.00%	73.50	Printing and Stationery	95.28	0.00%	0.00	0.00%	95.28	0.00	0.00%	95.28
0.00	0.00%	998.82	0.46%	-998.82	1,584.86	0.93%	-1,584.86	Reservation Expense	0.00	0.00%	7,197.41	0.46%	-7,197.41	5,808.82	0.45%	-5,808.82
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Rooms Promotion	36.20	0.00%	0.00	0.00%	36.20	412.34	0.03%	-376.14
2,286.88	0.81%	1,838.00	0.84%	448.88	1,837.99	1.08%	448.89	Television Cable	19,998.98	0.92%	18,380.00	1.16%	1,618.98	16,833.55	1.29%	3,165.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	219.00	0.01%	0.00	0.00%	219.00	0.00	0.00%	219.00
0.00	0.00%	400.00	0.18%	-400.00	0.00	0.00%	0.00	Transportation	0.00	0.00%	2,800.00	0.18%	-2,800.00	0.00	0.00%	0.00
0.00	0.00%	634.39	0.29%	-634.39	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	7,865.00	0.36%	4,892.73	0.31%	2,972.27	0.00	0.00%	7,865.00
5,688.76	2.01%	4,612.72	2.10%	1,076.04	4,359.16	2.57%	1,329.60	Travel Agent Comm - Transient Rooms	39,387.68	1.80%	34,604.96	2.19%	4,782.72	28,759.30	2.21%	10,628.38
240.92	0.09%	250.00	0.11%	-9.08	0.00	0.00%	240.92	Uniforms	3,400.19	0.16%	2,200.00	0.14%	1,200.19	1,102.42	0.08%	2,297.77
4,551.68	1.61%	0.00	0.00%	4,551.68	0.00	0.00%	4,551.68	Walked Guests	6,465.04	0.30%	0.00	0.00%	6,465.04	0.00	0.00%	6,465.04
21,344.44	7.55%	16,857.20	7.69%	4,487.24	11,504.85	6.78%	9,839.59	Total Rooms Other Expenses	154,010.49	7.05%	130,209.76	8.24%	23,800.73	115,840.20	8.88%	38,170.29
65,980.04	23.34%	58,214.47	26.55%	7,765.57	33,230.61	19.57%	32,749.43	Total Rooms Expenses	502,952.64	23.03%	490,773.09	31.06%	12,179.55	313,281.90	24.02%	189,670.74
216,729.41	76.66%	161,065.42	73.45%	55,663.99	136,542.42	80.43%	80,186.99	Total Rooms Profit (Loss)	1,681,247.59	76.97%	1,089,339.42	68.94%	591,908.17	990,805.15	75.98%	690,442.44

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
0.00		152.00		-152.00	0.00		0.00	Room Stat - Corporate Transient	243.00	1,008.00		-765.00	0.00		243.00
39.00		369.00		-330.00	0.00		39.00	Room Stat - Advanced Purchase	195.00	2,621.00		-2,426.00	0.00		195.00
158.00		107.00		51.00	0.00		158.00	Room Stat - AAA/AARP Transient	1,296.00	970.00		326.00	0.00		1,296.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Consortia Rate Transient	1.00	0.00		1.00	0.00		1.00
20.00		147.00		-127.00	0.00		20.00	Room Stat - Employee	190.00	1,077.00		-887.00	0.00		190.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Leisure Transient	4.00	0.00		4.00	0.00		4.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Package Transient	7.00	0.00		7.00	0.00		7.00
0.00		97.00		-97.00	0.00		0.00	Room Stat - Travel Agent/Friends & Family	0.00	802.00		-802.00	0.00		0.00
137.00		41.00		96.00	0.00		137.00	Room Stat - Member Reward Stay	1,155.00	461.00		694.00	0.00		1,155.00
484.00		0.00		484.00	576.00		-92.00	Room Stat - Extended Stay Transient	2,429.00	0.00		2,429.00	4,015.00		-1,586.00
240.00		192.00		48.00	0.00		240.00	Room Stat - Internet	2,832.00	1,484.00		1,348.00	0.00		2,832.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Transient	1.00	0.00		1.00	0.00		1.00
0.00		169.00		-169.00	0.00		0.00	Room Stat - E-Commerce Opaque	0.00	1,352.00		-1,352.00	0.00		0.00
52.00		41.00		11.00	38.00		14.00	Room Stat - Government Rate Transient	350.00	360.00		-10.00	283.00		67.00
780.00		486.00		294.00	823.00		-43.00	Room Stat - Rack Rate Transient	7,643.00	3,731.00		3,912.00	6,474.00		1,169.00
234.00		0.00		234.00	219.00		15.00	Room Stat - Local Negotiated Transient	2,903.00	0.00		2,903.00	2,248.00		655.00
2,144.00		1,801.00		343.00	1,656.00		488.00	Total Transient Rooms Sold	19,249.00	13,866.00		5,383.00	13,020.00		6,229.00
Group Rooms															
380.00		123.00		257.00	105.00		275.00	Room Stat - Corporate Group Rooms	2,233.00	888.00		1,345.00	613.00		1,620.00
129.00		205.00		-76.00	0.00		129.00	Room Stat - SMERF Group	176.00	1,570.00		-1,394.00	0.00		176.00
509.00		328.00		181.00	105.00		404.00	Total Group Rooms Sold	2,409.00	2,458.00		-49.00	613.00		1,796.00
Contract Rooms															
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00	0.00		0.00	0.00		0.00
2,653.00		2,129.00		524.00	1,761.00		892.00	Total Rooms Sold	21,658.00	16,324.00		5,334.00	13,633.00		8,025.00
5.00		0.00		5.00	5.00		0.00	Room Stat-Comp Rooms	146.00	0.00		146.00	237.00		-91.00
2,658.00		2,129.00		529.00	1,766.00		892.00	Total Rooms Occupied	21,804.00	16,324.00		5,480.00	13,870.00		7,934.00
31.00		0.00		31.00	166.00		-135.00	Room Stat-Out of Order	1,193.00	0.00		1,193.00	1,155.00		38.00
ADR															
0.00		108.30		-108.30	0.00		0.00	Corporate Transient ADR	69.11	107.45		-38.34	0.00		69.11
112.72		110.23		2.49	0.00		112.72	Advanced Purchase ADR	95.54	98.57		-3.04	0.00		95.54
117.62		99.00		18.62	0.00		117.62	AAA/AARP ADR	112.37	89.92		22.45	0.00		112.37
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Consortia ADR	791.90	0.00		791.90	0.00		791.90
59.96		64.47		-4.52	0.00		59.96	Employee ADR	56.55	62.85		-6.30	0.00		56.55
0.00		0.00		0.00	0.00		0.00	Leisure ADR	117.69	0.00		117.69	0.00		117.69
0.00		61.89		-61.89	0.00		0.00	Travel Agent/Friends & Family ADR	0.00	63.41		-63.41	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	254.50	0.00		254.50	0.00		254.50
35.00		51.58		-16.58	0.00		35.00	Member Reward Stay ADR	37.22	50.61		-13.40	0.00		37.22
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00	0.00		0.00	0.00		0.00
78.17		0.00		78.17	73.29		4.88	Extended Stay ADR	80.43	0.00		80.43	69.63		10.80
119.38		89.70		29.68	0.00		119.38	Internet ADR	99.19	93.57		5.62	0.00		99.19
0.00		61.89		-61.89	0.00		0.00	E-Commerce Opaque ADR	0.00	63.13		-63.13	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	2,832.07	0.00		2,832.07	0.00		2,832.07
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00	0.00		0.00	0.00		0.00
96.00		103.16		-7.16	0.00		96.00	Government ADR	94.32	106.06		-11.74	0.00		94.32
127.65		144.70		-17.05	105.16		22.49	Rack ADR	115.01	127.94		-12.93	104.76		10.25
94.28		0.00		94.28	88.39		5.89	Local Negotiated ADR	90.73	0.00		90.73	91.08		-0.35
103.58		104.14		-0.56	92.21		11.38	Total Transient ADR	98.27	96.31		1.95	91.71		6.55
91.81		111.75		-19.94	121.27		-29.46	Corporate Group ADR	115.20	115.34		-0.14	121.07		-5.86
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00	0.00		0.00	0.00		0.00

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191.65		87.68		103.97	0.00		191.65	SMERF Group ADR	192.64		90.58	102.06	0.00		192.64
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
117.11		96.71		20.40	159.10		-41.99	Total Group ADR	120.86		99.53	21.33	165.17		-44.31
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
106.56		103.00		3.57	96.41		10.16	Total ADR	100.85		96.80	4.05	95.66		5.19

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary Revenue																
7,663.66	60.94%	12,336.80	60.57%	-4,673.14	0.00	0.00%	7,663.66	Outlet Food Revenue	32,078.37	67.17%	82,664.60	69.26%	-50,586.23	23,281.76	88.90%	8,796.61
1,540.00	12.25%	1,100.00	5.40%	440.00	18.00	3.47%	1,522.00	Banquet and Catering Food Revenue	3,034.24	6.35%	6,345.00	5.32%	-3,310.76	591.00	2.26%	2,443.24
2,372.10	18.86%	5,330.00	26.17%	-2,957.90	0.00	0.00%	2,372.10	Outlet Beverage Revenue	2,372.10	4.97%	21,497.00	18.01%	-19,124.90	0.00	0.00%	2,372.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,000.00	7.95%	1,600.00	7.86%	-600.00	500.00	96.53%	500.00	Banquet and Catering Other Revenue	10,275.00	21.51%	8,850.00	7.41%	1,425.00	2,317.00	8.85%	7,958.00
12,575.76	100.00%	20,366.80	100.00%	-7,791.04	518.00	100.00%	12,057.76	Total F&B Revenue	47,759.71	100.00%	119,356.60	100.00%	-71,596.89	26,189.76	100.00%	21,569.95
Cost of Sales																
4,467.84	35.53%	6,354.56	31.20%	-1,886.72	0.00	0.00%	4,467.84	Food Purchases	29,793.49	62.38%	41,830.93	35.05%	-12,037.44	17,944.67	68.52%	11,848.82
-756.82	-6.02%	1,492.40	7.33%	-2,249.22	0.00	0.00%	-756.82	Beverage Purchases	481.52	1.01%	6,019.16	5.04%	-5,537.64	0.00	0.00%	481.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	-2,192.87	-10.77%	2,192.87	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	-14,978.26	-12.55%	14,978.26	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,711.02	29.51%	5,654.09	27.76%	-1,943.07	0.00	0.00%	3,711.02	Total F&B Cost of Sales	30,275.01	63.39%	32,871.83	27.54%	-2,596.82	17,944.67	68.52%	12,330.34
8,864.74	70.49%	14,712.71	72.24%	-5,847.97	518.00	100.00%	8,346.74	F&B Gross Profit	17,484.70	36.61%	86,484.77	72.46%	-69,000.07	8,245.09	31.48%	9,239.61
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,268.60	57.80%	6,907.00	33.91%	361.60	0.00	0.00%	7,268.60	Non-Management	36,248.11	75.90%	41,457.00	34.73%	-5,208.89	21,595.90	82.46%	14,652.21
7,268.60	57.80%	6,907.00	33.91%	361.60	0.00	0.00%	7,268.60	Total F&B Salaries and Wages	36,248.11	75.90%	41,457.00	34.73%	-5,208.89	21,595.90	82.46%	14,652.21
PR Taxes and Benefits																
984.80	7.83%	744.95	3.66%	239.85	0.00	0.00%	984.80	Payroll Taxes	5,006.89	10.48%	4,745.91	3.98%	260.98	3,213.48	12.27%	1,793.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	800.00	0.67%	-800.00	4,250.78	16.23%	-4,250.78
462.81	3.68%	652.60	3.20%	-189.79	-10.67	-2.06%	473.48	Other Benefits	2,078.86	4.35%	4,876.31	4.09%	-2,797.45	699.81	2.67%	1,379.05
1,447.61	11.51%	1,397.55	6.86%	50.06	-10.67	-2.06%	1,458.28	Total F&B PR Taxes and Benefits	7,085.75	14.84%	10,422.22	8.73%	-3,336.47	8,164.07	31.17%	-1,078.32
8,716.21	69.31%	8,304.55	40.77%	411.66	-10.67	-2.06%	8,726.88	Total F&B Payroll	43,333.86	90.73%	51,879.22	43.47%	-8,545.36	29,759.97	113.63%	13,573.89
Other Expenses																
0.00	0.00%	370.10	1.82%	-370.10	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	2,479.93	2.08%	-2,479.93	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	349.67	0.73%	0.00	0.00%	349.67	0.00	0.00%	349.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	40.00	0.20%	-40.00	0.00	0.00%	0.00	China	284.93	0.60%	430.00	0.36%	-145.07	0.00	0.00%	284.93
65.43	0.52%	170.00	0.83%	-104.57	0.00	0.00%	65.43	Cleaning Supplies	1,408.08	2.95%	1,410.00	1.18%	-1.92	786.24	3.00%	621.84
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
64.33	0.51%	25.00	0.12%	39.33	0.00	0.00%	64.33	Glassware	206.47	0.43%	525.00	0.44%	-318.53	0.00	0.00%	206.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	267.74	0.56%	0.00	0.00%	267.74	0.00	0.00%	267.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	1,497.77	5.72%	-1,497.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	500.00	2.45%	-500.00	0.00	0.00%	0.00	Licenses/Permits	4,550.00	9.53%	3,495.00	2.93%	1,055.00	0.00	0.00%	4,550.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	90.00	0.44%	-90.00	0.00	0.00%	0.00	Menus	253.90	0.53%	1,080.00	0.90%	-826.10	250.87	0.96%	3.03
37.13	0.30%	0.00	0.00%	37.13	0.00	0.00%	37.13	Miscellaneous Expense	4,949.04	10.36%	0.00	0.00%	4,949.04	50.94	0.19%	4,898.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,361.21	10.82%	750.00	3.68%	611.21	0.00	0.00%	1,361.21	Paper/Plastic Supplies	6,107.41	12.79%	6,550.00	5.49%	-442.59	2,502.56	9.56%	3,604.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	15.00	0.07%	-15.00	0.00	0.00%	0.00	Silverware	244.38	0.51%	205.00	0.17%	39.38	254.68	0.97%	-10.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	86.40	0.18%	0.00	0.00%	86.40	0.00	0.00%	86.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
132.72	1.06%	0.00	0.00%	132.72	0.00	0.00%	132.72	Uniforms	428.27	0.90%	0.00	0.00%	428.27	0.00	0.00%	428.27
483.57	3.85%	45.00	0.22%	438.57	0.00	0.00%	483.57	Utensils	985.95	2.06%	795.00	0.67%	190.95	101.65	0.39%	884.30
2,144.39	17.05%	2,005.10	9.84%	139.29	0.00	0.00%	2,144.39	Total F&B Other Expenses	20,122.24	42.13%	16,969.93	14.22%	3,152.31	5,444.71	20.79%	14,677.53
10,860.60	86.36%	10,309.65	50.62%	550.95	-10.67	-2.06%	10,871.27	Total F&B Expenses	63,456.10	132.87%	68,849.15	57.68%	-5,393.05	35,204.68	134.42%	28,251.42
-1,995.86	-15.87%	4,403.06	21.62%	-6,398.92	528.67	102.06%	-2,524.53	Total F&B Profit (Loss)	-45,971.40	-96.26%	17,635.62	14.78%	-63,607.02	-26,959.59	-102.94%	-19,011.81

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
F&B Stats														
Restaurant 1														
0.00		0.00		0.00	0.00		0.00	Food Stat- Food-Breakfast	0.00	0.00	0.00	1,341.00		-1,341.00
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Food Stat- Food-Dinner	0.00	0.00	0.00	374.00		-374.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 1 Covers	0.00	0.00	0.00	1,715.00		-1,715.00
0.00		0.00		0.00	0.00		0.00	Restaurant 1 Avg Check	0.00	0.00	0.00	0.00		0.00
Restaurant 2														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 2 Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 2 Avg Check	0.00	0.00	0.00	0.00		0.00
Room Service														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Room Service Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Service Avg Check	0.00	0.00	0.00	0.00		0.00
Banquets														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Banquets Avg Check	0.00	0.00	0.00	0.00		0.00
Catering														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Catering Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Catering Avg Check	0.00	0.00	0.00	0.00		0.00
Restaurant 3														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 4							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 5							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 1							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 2							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	1,715.00		-1,715.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
4,467.84	35.53%	6,046.56	29.69%	-1,578.72	0.00	0.00%	4,467.84	Food Purchases	29,501.45	61.77%	40,054.33	33.56%	-10,552.88	17,944.67	68.52%	11,556.78
0.00	0.00%	-2,192.87	-10.77%	2,192.87	0.00	0.00%	0.00	Credit In-House Promotions Food Dept	0.00	0.00%	-14,978.26	-12.55%	14,978.26	0.00	0.00%	0.00
4,467.84	35.53%	3,853.69	18.92%	614.15	0.00	0.00%	4,467.84	Total Food Admin Cost of Sales	29,501.45	61.77%	25,076.07	21.01%	4,425.38	17,944.67	68.52%	11,556.78
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,792.52	22.21%	0.00	0.00%	2,792.52	0.00	0.00%	2,792.52	Cooks-Line Cooks	17,706.41	37.07%	0.00	0.00%	17,706.41	5,198.11	19.85%	12,508.30
0.00	0.00%	2,100.00	10.31%	-2,100.00	0.00	0.00%	0.00	Cooks-1 Overtime	0.00	0.00%	13,400.00	11.23%	-13,400.00	0.00	0.00%	0.00
2,792.52	22.21%	2,100.00	10.31%	692.52	0.00	0.00%	2,792.52	Total Food Admin Non-Management	17,706.41	37.07%	13,400.00	11.23%	4,306.41	5,198.11	19.85%	12,508.30
2,792.52	22.21%	2,100.00	10.31%	692.52	0.00	0.00%	2,792.52	Total Food Admin Salaries and Wages	17,706.41	37.07%	13,400.00	11.23%	4,306.41	5,198.11	19.85%	12,508.30
PR Taxes and Benefits																
0.00	0.00%	160.65	0.79%	-160.65	0.00	0.00%	0.00	FICA	0.00	0.00%	1,086.30	0.91%	-1,086.30	3,213.48	12.27%	-3,213.48
0.00	0.00%	0.88	0.00%	-0.88	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	9.32	0.01%	-9.32	0.00	0.00%	0.00
0.00	0.00%	7.19	0.04%	-7.19	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	86.29	0.07%	-86.29	0.00	0.00%	0.00
0.00	0.00%	168.72	0.83%	-168.72	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	1,181.91	0.99%	-1,181.91	3,213.48	12.27%	-3,213.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	800.00	0.67%	-800.00	369.44	1.41%	-369.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vacation	0.00	0.00%	0.00	0.00%	0.00	3,881.34	14.82%	-3,881.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	800.00	0.67%	-800.00	4,250.78	16.23%	-4,250.78
0.00	0.00%	110.83	0.54%	-110.83	0.00	0.00%	0.00	Worker's Compensation	0.00	0.00%	748.13	0.63%	-748.13	0.00	0.00%	0.00
0.00	0.00%	262.50	1.29%	-262.50	-10.67	-2.06%	10.67	Group Insurance	0.00	0.00%	2,537.50	2.13%	-2,537.50	699.81	2.67%	-699.81
0.00	0.00%	373.33	1.83%	-373.33	-10.67	-2.06%	10.67	Total Other Benefits	0.00	0.00%	3,285.63	2.75%	-3,285.63	699.81	2.67%	-699.81
2,792.52	22.21%	2,642.05	12.97%	150.47	-10.67	-2.06%	2,803.19	Total Food Admin PR Taxes and Benefit:	17,706.41	37.07%	18,667.54	15.64%	-961.13	13,362.18	51.02%	4,344.23
5,585.04	44.41%	4,742.05	23.28%	842.99	-10.67	-2.06%	5,595.71	Total Food Admin Payroll	35,412.82	74.15%	32,067.54	26.87%	3,345.28	18,560.29	70.87%	16,852.53
Other Expenses																
0.00	0.00%	40.00	0.20%	-40.00	0.00	0.00%	0.00	China	284.93	0.60%	430.00	0.36%	-145.07	0.00	0.00%	284.93
0.00	0.00%	170.00	0.83%	-170.00	0.00	0.00%	0.00	Cleaning Supplies	1,186.27	2.48%	1,410.00	1.18%	-223.73	786.24	3.00%	400.03
0.00	0.00%	25.00	0.12%	-25.00	0.00	0.00%	0.00	Glassware	142.14	0.30%	525.00	0.44%	-382.86	0.00	0.00%	142.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	1,497.77	5.72%	-1,497.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	495.00	0.41%	-495.00	0.00	0.00%	0.00
0.00	0.00%	90.00	0.44%	-90.00	0.00	0.00%	0.00	Menus	253.90	0.53%	1,080.00	0.90%	-826.10	250.87	0.96%	3.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	50.94	0.19%	-50.94
1,280.18	10.18%	750.00	3.68%	530.18	0.00	0.00%	1,280.18	Paper/Plastic Supplies	6,026.38	12.62%	6,550.00	5.49%	-523.62	2,502.56	9.56%	3,523.82
0.00	0.00%	15.00	0.07%	-15.00	0.00	0.00%	0.00	Silverware	178.33	0.37%	205.00	0.17%	-26.67	254.68	0.97%	-76.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	86.40	0.18%	0.00	0.00%	86.40	0.00	0.00%	86.40
132.72	1.06%	0.00	0.00%	132.72	0.00	0.00%	132.72	Uniforms	428.27	0.90%	0.00	0.00%	428.27	0.00	0.00%	428.27
365.92	2.91%	45.00	0.22%	320.92	0.00	0.00%	365.92	Utensils	620.46	1.30%	795.00	0.67%	-174.54	101.65	0.39%	518.81
1,778.82	14.14%	1,135.00	5.57%	643.82	0.00	0.00%	1,778.82	Total Food Admin Other Expenses	9,207.08	19.28%	11,490.00	9.63%	-2,282.92	5,444.71	20.79%	3,762.37
7,363.86	58.56%	5,877.05	28.86%	1,486.81	-10.67	-2.06%	7,374.53	Total Food Admin Expenses	44,619.90	93.43%	43,557.54	36.49%	1,062.36	24,005.00	91.66%	20,614.90
11,831.70	94.08%	9,730.74	47.78%	2,100.96	-10.67	-2.06%	11,842.37	Departmental Costs	74,121.35	155.20%	68,633.61	57.50%	5,487.74	41,949.67	160.18%	32,171.68

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin								
								Less Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
-756.82	0.00%	0.00	0.00%	-756.82	0.00	0.00%	-756.82	Beverage Purchases	481.52	0.00%	0.00	0.00%	481.52	0.00	0.00%	481.52
-756.82	0.00%	0.00	0.00%	-756.82	0.00	0.00%	-756.82	Total Beverage Admin Cost of Sales	481.52	0.00%	0.00	0.00%	481.52	0.00	0.00%	481.52
								Expenses								
0.00	0.00%	500.00	0.00%	-500.00	0.00	0.00%	0.00	Other Expenses								
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	Licenses/Permits	4,550.00	0.00%	3,000.00	0.00%	1,550.00	0.00	0.00%	4,550.00
								Miscellaneous Expense	4,949.04	0.00%	0.00	0.00%	4,949.04	0.00	0.00%	4,949.04
37.13	0.00%	500.00	0.00%	-462.87	0.00	0.00%	37.13	Total Beverage Admin Other Expenses	9,499.04	0.00%	3,000.00	0.00%	6,499.04	0.00	0.00%	9,499.04
37.13	0.00%	500.00	0.00%	-462.87	0.00	0.00%	37.13	Total Beverage Admin Expenses	9,499.04	0.00%	3,000.00	0.00%	6,499.04	0.00	0.00%	9,499.04
-37.13	0.00%	-500.00	0.00%	462.87	0.00	0.00%	-37.13	Departmental Costs	-9,499.04	0.00%	-3,000.00	0.00%	-6,499.04	0.00	0.00%	-9,499.04

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1 Food Revenue																
4,921.58	64.72%	7,180.80	58.21%	-2,259.22	0.00	0.00%	4,921.58	Food-Breakfast	23,440.04	92.67%	48,427.60	58.58%	-24,987.56	0.00	0.00%	23,440.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Lunch	27.00	0.11%	0.00	0.00%	27.00	0.00	0.00%	27.00
439.10	5.77%	2,545.00	20.63%	-2,105.90	0.00	0.00%	439.10	Food-Dinner	439.10	1.74%	16,457.00	19.91%	-16,017.90	0.00	0.00%	439.10
0.00	0.00%	2,611.00	21.16%	-2,611.00	0.00	0.00%	0.00	Food-Late Night	0.00	0.00%	17,780.00	21.51%	-17,780.00	0.00	0.00%	0.00
5,360.68	70.49%	12,336.80	100.00%	-6,976.12	0.00	0.00%	5,360.68	Restaurant 1 Food Revenue	23,906.14	94.51%	82,664.60	100.00%	-58,758.46	0.00	0.00%	23,906.14
-33.15	-0.44%	0.00	0.00%	-33.15	0.00	0.00%	-33.15	Food-Adjustments-A&G	-654.67	-2.59%	0.00	0.00%	-654.67	0.00	0.00%	-654.67
-95.02	-1.25%	0.00	0.00%	-95.02	0.00	0.00%	-95.02	Food-Adjustments-A&P	-328.75	-1.30%	0.00	0.00%	-328.75	0.00	0.00%	-328.75
-128.17	-1.69%	0.00	0.00%	-128.17	0.00	0.00%	-128.17	Less: Allowances	-983.42	-3.89%	0.00	0.00%	-983.42	0.00	0.00%	-983.42
5,232.51	68.81%	12,336.80	100.00%	-7,104.29	0.00	0.00%	5,232.51	Total Restaurant 1 Food Revenue	22,922.72	90.62%	82,664.60	100.00%	-59,741.88	0.00	0.00%	22,922.72
Beverage Revenue																
1,337.25	17.58%	0.00	0.00%	1,337.25	0.00	0.00%	1,337.25	Liquor	1,337.25	5.29%	0.00	0.00%	1,337.25	0.00	0.00%	1,337.25
567.75	7.47%	0.00	0.00%	567.75	0.00	0.00%	567.75	Beer	567.75	2.24%	0.00	0.00%	567.75	0.00	0.00%	567.75
471.50	6.20%	0.00	0.00%	471.50	0.00	0.00%	471.50	Wine	471.50	1.86%	0.00	0.00%	471.50	0.00	0.00%	471.50
2,376.50	31.25%	0.00	0.00%	2,376.50	0.00	0.00%	2,376.50	Restaurant 1 Beverage Revenue	2,376.50	9.40%	0.00	0.00%	2,376.50	0.00	0.00%	2,376.50
-4.40	-0.06%	0.00	0.00%	-4.40	0.00	0.00%	-4.40	Beverage-Adjustments-A&G	-4.40	-0.02%	0.00	0.00%	-4.40	0.00	0.00%	-4.40
-4.40	-0.06%	0.00	0.00%	-4.40	0.00	0.00%	-4.40	Less: Allowances	-4.40	-0.02%	0.00	0.00%	-4.40	0.00	0.00%	-4.40
2,372.10	31.19%	0.00	0.00%	2,372.10	0.00	0.00%	2,372.10	Total Restaurant 1 Beverage Revenue	2,372.10	9.38%	0.00	0.00%	2,372.10	0.00	0.00%	2,372.10
7,604.61	100.00%	12,336.80	100.00%	-4,732.19	0.00	0.00%	7,604.61	Total Restaurant 1 Revenue	25,294.82	100.00%	82,664.60	100.00%	-57,369.78	0.00	0.00%	25,294.82
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,604.61	100.00%	12,336.80	100.00%	-4,732.19	0.00	0.00%	7,604.61	Restaurant 1 Gross Profit	25,294.82	100.00%	82,664.60	100.00%	-57,369.78	0.00	0.00%	25,294.82
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Hosts/Greeters/Captains/Order Takers	0.00	0.00%	0.00	0.00%	0.00	16,397.79	0.00%	-16,397.79
4,476.08	58.86%	0.00	0.00%	4,476.08	0.00	0.00%	4,476.08	Servers	18,541.70	73.30%	0.00	0.00%	18,541.70	0.00	0.00%	18,541.70
0.00	0.00%	4,807.00	38.96%	-4,807.00	0.00	0.00%	0.00	Servers Overtime - Rest. 1	0.00	0.00%	28,057.00	33.94%	-28,057.00	0.00	0.00%	0.00
4,476.08	58.86%	4,807.00	38.96%	-330.92	0.00	0.00%	4,476.08	Total Restaurant 1 Non-Management	18,541.70	73.30%	28,057.00	33.94%	-9,515.30	16,397.79	0.00%	2,143.91
4,476.08	58.86%	4,807.00	38.96%	-330.92	0.00	0.00%	4,476.08	Total Restaurant 1 Salaries and Wages	18,541.70	73.30%	28,057.00	33.94%	-9,515.30	16,397.79	0.00%	2,143.91
PR Taxes and Benefits																
839.21	11.04%	509.30	4.13%	329.91	0.00	0.00%	839.21	FICA	4,156.50	16.43%	3,094.93	3.74%	1,061.57	0.00	0.00%	4,156.50
16.32	0.21%	2.80	0.02%	13.52	0.00	0.00%	16.32	Federal Unemployment Tax	96.71	0.38%	24.96	0.03%	71.75	0.00	0.00%	96.71
129.27	1.70%	22.80	0.18%	106.47	0.00	0.00%	129.27	State Unemployment Tax	753.68	2.98%	263.72	0.32%	489.96	0.00	0.00%	753.68
984.80	12.95%	534.90	4.34%	449.90	0.00	0.00%	984.80	Total Payroll Taxes	5,006.89	19.79%	3,383.61	4.09%	1,623.28	0.00	0.00%	5,006.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
462.81	6.09%	253.69	2.06%	209.12	0.00	0.00%	462.81	Worker's Compensation	2,078.86	8.22%	1,487.50	1.80%	591.36	0.00	0.00%	2,078.86
462.81	6.09%	253.69	2.06%	209.12	0.00	0.00%	462.81	Total Other Benefits	2,078.86	8.22%	1,487.50	1.80%	591.36	0.00	0.00%	2,078.86
1,447.61	19.04%	788.59	6.39%	659.02	0.00	0.00%	1,447.61	Total Restaurant 1 PR Taxes and Benefi	7,085.75	28.01%	4,871.11	5.89%	2,214.64	0.00	0.00%	7,085.75
5,923.69	77.90%	5,595.59	45.36%	328.10	0.00	0.00%	5,923.69	Total Restaurant 1 Payroll	25,627.45	101.32%	32,928.11	39.83%	-7,300.66	16,397.79	0.00%	9,229.66
Other Expenses																
0.00	0.00%	370.10	3.00%	-370.10	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	2,479.93	3.00%	-2,479.93	0.00	0.00%	0.00

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	349.67	1.38%	0.00	0.00%	349.67	0.00	0.00%	349.67
65.43	0.86%	0.00	0.00%	65.43	0.00	0.00%	65.43	Cleaning Supplies	221.81	0.88%	0.00	0.00%	221.81	0.00	0.00%	221.81
64.33	0.85%	0.00	0.00%	64.33	0.00	0.00%	64.33	Glassware	64.33	0.25%	0.00	0.00%	64.33	0.00	0.00%	64.33
81.03	1.07%	0.00	0.00%	81.03	0.00	0.00%	81.03	Paper/Plastic Supplies	81.03	0.32%	0.00	0.00%	81.03	0.00	0.00%	81.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	66.05	0.26%	0.00	0.00%	66.05	0.00	0.00%	66.05
117.65	1.55%	0.00	0.00%	117.65	0.00	0.00%	117.65	Utensils	365.49	1.44%	0.00	0.00%	365.49	0.00	0.00%	365.49
328.44	4.32%	370.10	3.00%	-41.66	0.00	0.00%	328.44	Total Restaurant 1 Other Expenses	1,148.38	4.54%	2,479.93	3.00%	-1,331.55	0.00	0.00%	1,148.38
6,252.13	82.21%	5,965.69	48.36%	286.44	0.00	0.00%	6,252.13	Total Restaurant 1 Expenses	26,775.83	105.85%	35,408.04	42.83%	-8,632.21	16,397.79	0.00%	10,378.04
1,352.48	17.79%	6,371.11	51.64%	-5,018.63	0.00	0.00%	1,352.48	Total Restaurant 1 Profit (Loss)	-1,481.01	-5.85%	47,256.56	57.17%	-48,737.57	-16,397.79	0.00%	14,916.78

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2 Food Revenue																
2,431.15	100.00%	0.00	0.00%	2,431.15	0.00	0.00%	2,431.15	Food-Breakfast	9,155.65	100.00%	0.00	0.00%	9,155.65	15,542.75	76.26%	-6,387.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Dinner	0.00	0.00%	0.00	0.00%	0.00	4,838.67	23.74%	-4,838.67
2,431.15	100.00%	0.00	0.00%	2,431.15	0.00	0.00%	2,431.15	Restaurant 2 Food Revenue	9,155.65	100.00%	0.00	0.00%	9,155.65	20,381.42	100.00%	-11,225.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,431.15	100.00%	0.00	0.00%	2,431.15	0.00	0.00%	2,431.15	Total Restaurant 2 Food Revenue	9,155.65	100.00%	0.00	0.00%	9,155.65	20,381.42	100.00%	-11,225.77
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,431.15	100.00%	0.00	0.00%	2,431.15	0.00	0.00%	2,431.15	Total Restaurant 2 Revenue	9,155.65	100.00%	0.00	0.00%	9,155.65	20,381.42	100.00%	-11,225.77
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,431.15	100.00%	0.00	0.00%	2,431.15	0.00	0.00%	2,431.15	Restaurant 2 Gross Profit	9,155.65	100.00%	0.00	0.00%	9,155.65	20,381.42	100.00%	-11,225.77
Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,431.15	100.00%	0.00	0.00%	2,431.15	0.00	0.00%	2,431.15	Total Restaurant 2 Profit (Loss)	9,155.65	100.00%	0.00	0.00%	9,155.65	20,381.42	100.00%	-11,225.77

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Banquets Food Revenue																
1,260.00	49.61%	600.00	22.22%	660.00	0.00	0.00%	1,260.00	Food-Breakfast	2,649.24	19.91%	3,550.00	23.36%	-900.76	450.00	15.47%	2,199.24
0.00	0.00%	250.00	9.26%	-250.00	0.00	0.00%	0.00	Food-Lunch	0.00	0.00%	1,400.00	9.21%	-1,400.00	0.00	0.00%	0.00
0.00	0.00%	250.00	9.26%	-250.00	0.00	0.00%	0.00	Food-Brunch	0.00	0.00%	1,395.00	9.18%	-1,395.00	0.00	0.00%	0.00
280.00	11.02%	0.00	0.00%	280.00	18.00	3.47%	262.00	Food-Breaks	385.00	2.89%	0.00	0.00%	385.00	141.00	4.85%	244.00
1,540.00	60.63%	1,100.00	40.74%	440.00	18.00	3.47%	1,522.00	Banquets Food Revenue	3,034.24	22.80%	6,345.00	41.76%	-3,310.76	591.00	20.32%	2,443.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,540.00	60.63%	1,100.00	40.74%	440.00	18.00	3.47%	1,522.00	Total Banquets Food Revenue	3,034.24	22.80%	6,345.00	41.76%	-3,310.76	591.00	20.32%	2,443.24
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
100.00	3.94%	0.00	0.00%	100.00	0.00	0.00%	100.00	Audio/Visual Income	800.00	6.01%	0.00	0.00%	800.00	0.00	0.00%	800.00
0.00	0.00%	500.00	18.52%	-500.00	0.00	0.00%	0.00	Setup Fee	0.00	0.00%	2,500.00	16.45%	-2,500.00	92.00	3.16%	-92.00
900.00	35.43%	1,100.00	40.74%	-200.00	500.00	96.53%	400.00	Public Room Rental	9,475.00	71.19%	6,350.00	41.79%	3,125.00	2,225.00	76.51%	7,250.00
1,000.00	39.37%	1,600.00	59.26%	-600.00	500.00	96.53%	500.00	Total Banquets Other Revenue	10,275.00	77.20%	8,850.00	58.24%	1,425.00	2,317.00	79.68%	7,958.00
2,540.00	100.00%	2,700.00	100.00%	-160.00	518.00	100.00%	2,022.00	Total Banquets Revenue	13,309.24	100.00%	15,195.00	100.00%	-1,885.76	2,908.00	100.00%	10,401.24
Cost of Sales																
0.00	0.00%	308.00	11.41%	-308.00	0.00	0.00%	0.00	Food Purchases	292.04	2.19%	1,776.60	11.69%	-1,484.56	0.00	0.00%	292.04
0.00	0.00%	308.00	11.41%	-308.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	292.04	2.19%	1,776.60	11.69%	-1,484.56	0.00	0.00%	292.04
2,540.00	100.00%	2,392.00	88.59%	148.00	518.00	100.00%	2,022.00	Gross Profit	13,017.20	97.81%	13,418.40	88.31%	-401.20	2,908.00	100.00%	10,109.20
Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	6.73	0.25%	-6.73	0.00	0.00%	0.00	FICA	0.00	0.00%	38.82	0.26%	-38.82	0.00	0.00%	0.00
0.00	0.00%	0.04	0.00%	-0.04	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	0.28	0.00%	-0.28	0.00	0.00%	0.00
0.00	0.00%	0.30	0.01%	-0.30	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	2.63	0.02%	-2.63	0.00	0.00%	0.00
0.00	0.00%	7.07	0.26%	-7.07	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	41.73	0.27%	-41.73	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		7.07		-7.07	0.00		0.00	Total Banquet Benefits	0.00		41.73		-41.73	0.00		0.00
0.00	0.00%	7.07	0.26%	-7.07	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	41.73	0.27%	-41.73	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
0.00	0.00%	7.07	0.26%	-7.07	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	41.73	0.27%	-41.73	0.00	0.00%	0.00
2,540.00	100.00%	2,384.93	88.33%	155.07	518.00	100.00%	2,022.00	Total Banquets Profit (Loss)	13,017.20	97.81%	13,376.67	88.03%	-359.47	2,908.00	100.00%	10,109.20

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Breakfast	0.00	0.00%	0.00	0.00%	0.00	2,900.34	100.00%	-2,900.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	2,900.34	100.00%	-2,900.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	2,900.34	100.00%	-2,900.34
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	2,900.34	100.00%	-2,900.34
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	2,900.34	100.00%	-2,900.34
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	2,900.34	100.00%	-2,900.34

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00 0.00	0.00% 0.00%	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00 0.00	0.00% 0.00%	0.00 0.00	Restaurant 5 Food Revenue	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00 0.00	0.00% 0.00%	0.00 0.00
								Less: Allowances								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Beverage Revenue								
0.00 0.00	0.00% 0.00%	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00 0.00	0.00% 0.00%	0.00 0.00	Restaurant 5 Beverage Revenue	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00% 0.00%	0.00 0.00	0.00 0.00	0.00% 0.00%	0.00 0.00
								Less: Allowances								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 1 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	2,045.00	38.37%	-2,045.00	0.00	0.00%	0.00	Liquor	0.00	0.00%	8,248.00	38.37%	-8,248.00	0.00	0.00%	0.00
0.00	0.00%	1,392.00	26.12%	-1,392.00	0.00	0.00%	0.00	Beer	0.00	0.00%	5,615.00	26.12%	-5,615.00	0.00	0.00%	0.00
0.00	0.00%	1,893.00	35.52%	-1,893.00	0.00	0.00%	0.00	Wine	0.00	0.00%	7,634.00	35.51%	-7,634.00	0.00	0.00%	0.00
0.00	0.00%	5,330.00	100.00%	-5,330.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	21,497.00	100.00%	-21,497.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	5,330.00	100.00%	-5,330.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	21,497.00	100.00%	-21,497.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	5,330.00	100.00%	-5,330.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	21,497.00	100.00%	-21,497.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	1,492.40	28.00%	-1,492.40	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	6,019.16	28.00%	-6,019.16	0.00	0.00%	0.00
0.00	0.00%	1,492.40	28.00%	-1,492.40	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	6,019.16	28.00%	-6,019.16	0.00	0.00%	0.00
0.00	0.00%	3,837.60	72.00%	-3,837.60	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	15,477.84	72.00%	-15,477.84	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	32.62	0.61%	-32.62	0.00	0.00%	0.00	FICA	0.00	0.00%	131.57	0.61%	-131.57	0.00	0.00%	0.00
0.00	0.00%	0.18	0.00%	-0.18	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	0.72	0.00%	-0.72	0.00	0.00%	0.00
0.00	0.00%	1.46	0.03%	-1.46	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	6.37	0.03%	-6.37	0.00	0.00%	0.00
0.00	0.00%	34.26	0.64%	-34.26	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	138.66	0.65%	-138.66	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	12.79	0.24%	-12.79	0.00	0.00%	0.00	401k Contribution	0.00	0.00%	51.59	0.24%	-51.59	0.00	0.00%	0.00
0.00	0.00%	12.79	0.24%	-12.79	0.00	0.00%	0.00	Union Benefits	0.00	0.00%	51.59	0.24%	-51.59	0.00	0.00%	0.00
0.00	0.00%	25.58	0.48%	-25.58	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	103.18	0.48%	-103.18	0.00	0.00%	0.00
0.00	0.00%	59.84	1.12%	-59.84	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	241.84	1.12%	-241.84	0.00	0.00%	0.00
0.00	0.00%	59.84	1.12%	-59.84	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	241.84	1.12%	-241.84	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	59.84	1.12%	-59.84	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	241.84	1.12%	-241.84	0.00	0.00%	0.00
0.00	0.00%	3,777.76	70.88%	-3,777.76	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	15,236.00	70.88%	-15,236.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	267.74	0.00%	0.00	0.00%	267.74	0.00	0.00%	267.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	267.74	0.00%	0.00	0.00%	267.74	0.00	0.00%	267.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	267.74	0.00%	0.00	0.00%	267.74	0.00	0.00%	267.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	-267.74	0.00%	0.00	0.00%	-267.74	0.00	0.00%	-267.74

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
115.84	82.20%	0.00	0.00%	115.84	0.00	0.00%	115.84	Telephone	620.91	86.77%	0.00	0.00%	620.91	0.00	0.00%	620.91
25.08	17.80%	0.00	0.00%	25.08	0.00	0.00%	25.08	Local and Long Distance Revenue	94.68	13.23%	0.00	0.00%	94.68	0.00	0.00%	94.68
								Other Telephone Revenue								
140.92	100.00%	0.00	0.00%	140.92	0.00	0.00%	140.92	Telephone Revenue	715.59	100.00%	0.00	0.00%	715.59	0.00	0.00%	715.59
0.00	0.00%	0.00	0.00%	0.00	-58.09	100.00%	58.09	Adjustments Long Distance	0.00	0.00%	0.00	0.00%	0.00	-494.81	100.00%	494.81
0.00	0.00%	0.00	0.00%	0.00	-58.09	100.00%	58.09	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	-494.81	100.00%	494.81
140.92	100.00%	0.00	0.00%	140.92	-58.09	100.00%	199.01	Total Telephone Revenue	715.59	100.00%	0.00	0.00%	715.59	-494.81	100.00%	1,210.40
								Cost of Sales								
639.39	453.73%	785.00	0.00%	-145.61	1,020.94	-1,757.51%	-381.55	Cost of Sales - Local Calls	6,277.57	877.26%	7,850.00	0.00%	-1,572.43	7,591.68	1,534.26%	-1,314.11
0.00	0.00%	48.00	0.00%	-48.00	0.00	0.00%	0.00	Cost of Sales - Commissions - Other	0.00	0.00%	480.00	0.00%	-480.00	0.00	0.00%	0.00
485.39	344.44%	0.00	0.00%	485.39	0.00	0.00%	485.39	Cost of Sales - Long Distance	4,922.02	687.83%	0.00	0.00%	4,922.02	0.00	0.00%	4,922.02
1,124.78	798.17%	833.00	0.00%	291.78	1,020.94	-1,757.51%	103.84	Total Telephone Cost of Sales	11,199.59	1,565.08%	8,330.00	0.00%	2,869.59	7,591.68	1,534.26%	3,607.91
-983.86	-698.17%	-833.00	0.00%	-150.86	-1,079.03	-1,857.51%	95.17	Gross Profit	-10,484.00	-1,465.08%	-8,330.00	0.00%	-2,154.00	-8,086.49	1,634.26%	-2,397.51
								Other Expenses								
1,698.00	1,204.94%	1,950.00	0.00%	-252.00	1,965.99	-3,384.39%	-267.99	Internet/Web Expense	17,662.50	2,468.24%	19,500.00	0.00%	-1,837.50	19,859.34	4,013.53%	-2,196.84
0.00	0.00%	0.00	0.00%	0.00	100.00	-172.15%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	960.00	-194.01%	-960.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	260.00	-52.55%	-260.00
358.60	254.47%	140.00	0.00%	218.60	0.00	0.00%	358.60	Telephone Equipment	358.60	50.11%	1,400.00	0.00%	-1,041.40	0.00	0.00%	358.60
2,056.60	1,459.41%	2,090.00	0.00%	-33.40	2,065.99	-3,556.53%	-9.39	Total Telephone Other Expenses	18,021.10	2,518.36%	20,900.00	0.00%	-2,878.90	21,079.34	2,260.09%	-3,058.24
-3,040.46	2,157.58%	-2,923.00	0.00%	-117.46	-3,145.02	-3,414.05%	104.56	Total Telephone Profit (Loss)	-28,505.10	-3,983.44%	-29,230.00	0.00%	724.90	-29,165.83	3,894.35%	660.73

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Minor Operating Income																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Rental Income - Gift Shop	-166.00	-0.26%	0.00	0.00%	-166.00	0.00	0.00%	-166.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Rental Income	-166.00	-0.26%	0.00	0.00%	-166.00	0.00	0.00%	-166.00
54.11	0.78%	131.00	3.26%	-76.89	309.96	8.51%	-255.85	Vending Commissions-Soda & Snack Machin	483.04	0.74%	1,044.00	3.13%	-560.96	806.72	2.53%	-323.68
54.11	0.78%	131.00	3.26%	-76.89	309.96	8.51%	-255.85	Total Vending Commission Income	483.04	0.74%	1,044.00	3.13%	-560.96	806.72	2.53%	-323.68
1,635.09	23.55%	475.00	11.82%	1,160.09	-102.48	-2.81%	1,737.57	Cancellation Fee - Rooms	6,650.00	10.22%	4,750.00	14.23%	1,900.00	4,466.77	13.98%	2,183.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Other	-270.00	-0.42%	0.00	0.00%	-270.00	0.00	0.00%	-270.00
1,635.09	23.55%	475.00	11.82%	1,160.09	-102.48	-2.81%	1,737.57	Total Cancellation Fee Income	6,380.00	9.81%	4,750.00	14.23%	1,630.00	4,466.77	13.98%	1,913.23
12.00	0.17%	152.00	3.78%	-140.00	0.00	0.00%	12.00	Guest Laundry	472.34	0.73%	1,218.00	3.65%	-745.66	874.11	2.74%	-401.77
109.94	1.58%	65.00	1.62%	44.94	0.00	0.00%	109.94	In-Room Movie Revenue	369.81	0.57%	522.00	1.56%	-152.19	399.80	1.25%	-29.99
0.00	0.00%	150.00	3.73%	-150.00	178.57	4.90%	-178.57	Cash Discounts	0.00	0.00%	1,500.00	4.49%	-1,500.00	748.23	2.34%	-748.23
0.00	0.00%	174.00	4.33%	-174.00	27.80	0.76%	-27.80	Internet Access	0.00	0.00%	1,392.00	4.17%	-1,392.00	1,396.95	4.37%	-1,396.95
264.56	3.81%	0.00	0.00%	264.56	0.00	0.00%	264.56	Other Revenue 2	9,208.44	14.15%	0.00	0.00%	9,208.44	21.71	0.07%	9,186.73
0.00	0.00%	0.00	0.00%	0.00	200.00	5.49%	-200.00	Other Revenue 3	260.00	0.40%	0.00	0.00%	260.00	350.00	1.10%	-90.00
3,702.76	53.33%	2,437.00	60.64%	1,265.76	2,129.77	58.45%	1,572.99	Gift Shop Sales	37,402.38	57.49%	19,484.00	58.35%	17,918.38	16,416.58	51.39%	20,985.80
1,165.00	16.78%	435.00	10.82%	730.00	900.00	24.70%	265.00	Pet Fees	10,645.00	16.36%	3,479.00	10.42%	7,166.00	6,464.46	20.24%	4,180.54
5,254.26	75.67%	3,413.00	84.92%	1,841.26	3,436.14	94.31%	1,818.12	Total Other Income	58,357.97	89.71%	27,595.00	82.65%	30,762.97	26,671.84	83.49%	31,686.13
6,943.46	100.00%	4,019.00	100.00%	2,924.46	3,643.62	100.00%	3,299.84	Total Minor Operating Income	65,055.01	100.00%	33,389.00	100.00%	31,666.01	31,945.33	100.00%	33,109.68
Cost of Sales																
12.86	0.19%	144.40	3.59%	-131.54	0.00	0.00%	12.86	Cost of Sales - Guest Laundry	137.74	0.21%	1,157.10	3.47%	-1,019.36	843.86	2.64%	-706.12
17.99	0.26%	61.75	1.54%	-43.76	17.99	0.49%	0.00	Cost of Sales - In-Room Movie Revenue	456.05	0.70%	495.90	1.49%	-39.85	323.83	1.01%	132.22
1,932.10	27.83%	1,218.50	30.32%	713.60	666.15	18.28%	1,265.95	Cost of Sales - Gift Shop	14,738.77	22.66%	9,742.00	29.18%	4,996.77	8,220.78	25.73%	6,517.99
1,962.95	28.27%	1,424.65	35.45%	538.30	684.14	18.78%	1,278.81	Total Minor Operated Cost of Sales	15,332.56	23.57%	11,395.00	34.13%	3,937.56	9,388.47	29.39%	5,944.09
4,980.51	71.73%	2,594.35	64.55%	2,386.16	2,959.48	81.22%	2,021.03	Total Minor Operated Profit (Loss)	49,722.45	76.43%	21,994.00	65.87%	27,728.45	22,556.86	70.61%	27,165.59

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Franchise Fees																
243.91	0.08%	0.00	0.00%	243.91	0.00	0.00%	243.91	Franchise Fees - IT Fees	2,276.61	0.10%	0.00	0.00%	2,276.61	0.00	0.00%	2,276.61
17,074.49	5.65%	12,104.25	4.97%	4,970.24	9,569.35	5.50%	7,505.14	Franchise Fees - Royalty & Licenses	133,748.81	5.82%	87,222.22	5.03%	46,526.59	72,630.86	5.33%	61,117.95
6.50	0.00%	25.00	0.01%	-18.50	205.70	0.12%	-199.20	Franchise Fees - Other	3,811.00	0.17%	250.00	0.01%	3,561.00	980.10	0.07%	2,830.90
134.40	0.04%	0.00	0.00%	134.40	0.00	0.00%	134.40	Franchise Fees - Reservations-GDS	1,659.73	0.07%	0.00	0.00%	1,659.73	0.00	0.00%	1,659.73
-1,006.20	-0.33%	4,385.60	1.80%	-5,391.80	2,954.14	1.70%	-3,960.34	Franchise Fees - Frequent Guest	-441.12	-0.02%	31,602.25	1.82%	-32,043.37	28,852.29	2.12%	-29,293.41
12,584.51	4.16%	10,547.36	4.33%	2,037.15	17,034.46	9.80%	-4,449.95	Franchise Fees - Marketing Contributions	95,003.07	4.13%	76,003.41	4.39%	18,999.66	68,947.12	5.06%	26,055.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	3,046.11	0.13%	0.00	0.00%	3,046.11	0.00	0.00%	3,046.11
29,037.61	9.60%	27,062.21	11.11%	1,975.40	29,763.65	17.12%	-726.04	Total Franchise Fees	239,104.21	10.41%	195,077.88	11.26%	44,026.33	171,410.37	12.59%	67,693.84

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
12,073.37	3.99%	7,822.72	3.21%	4,250.65	8,330.57	4.79%	3,742.80	Management- A&G	97,072.11	4.22%	76,329.17	4.40%	20,742.94	89,160.03	6.55%	7,912.08
12,073.37	3.99%	7,822.72	3.21%	4,250.65	8,330.57	4.79%	3,742.80	Total A&G Management	97,072.11	4.22%	76,329.17	4.40%	20,742.94	89,160.03	6.55%	7,912.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
12,073.37	3.99%	7,822.72	3.21%	4,250.65	8,330.57	4.79%	3,742.80	Total A&G Salaries and Wages	97,072.11	4.22%	76,329.17	4.40%	20,742.94	89,160.03	6.55%	7,912.08
								PR Taxes and Benefits								
900.95	0.30%	621.87	0.26%	279.08	554.68	0.32%	346.27	FICA	6,473.82	0.28%	6,086.62	0.35%	387.20	7,261.60	0.53%	-787.78
17.49	0.01%	3.41	0.00%	14.08	0.00	0.00%	17.49	Federal Unemployment Tax	225.95	0.01%	126.28	0.01%	99.67	0.00	0.00%	225.95
138.29	0.05%	27.84	0.01%	110.45	0.00	0.00%	138.29	State Unemployment Tax	1,744.96	0.08%	1,318.09	0.08%	426.87	0.00	0.00%	1,744.96
1,056.73	0.35%	653.12	0.27%	403.61	554.68	0.32%	502.05	Total Payroll Taxes	8,444.73	0.37%	7,530.99	0.43%	913.74	7,261.60	0.53%	1,183.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	1,915.84	0.14%	-1,915.84
0.00	0.00%	306.28	0.13%	-306.28	0.00	0.00%	0.00	Vacation	0.00	0.00%	3,234.31	0.19%	-3,234.31	11,499.55	0.84%	-11,499.55
0.00	0.00%	306.28	0.13%	-306.28	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	3,234.31	0.19%	-3,234.31	13,415.39	0.99%	-13,415.39
518.24	0.17%	429.01	0.18%	89.23	1,315.00	0.76%	-796.76	Worker's Compensation	4,334.43	0.19%	4,802.44	0.28%	-468.01	14,340.25	1.05%	-10,005.82
739.00	0.24%	525.00	0.22%	214.00	1,236.22	0.71%	-497.22	Group Insurance	12,444.34	0.54%	5,075.00	0.29%	7,369.34	12,605.98	0.93%	-161.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	2,254.00	0.17%	-2,254.00
1,257.24	0.42%	954.01	0.39%	303.23	2,551.22	1.47%	-1,293.98	Total Other Benefits	16,778.77	0.73%	9,877.44	0.57%	6,901.33	29,200.23	2.14%	-12,421.46
2,313.97	0.77%	1,913.41	0.79%	400.56	3,105.90	1.79%	-791.93	Total A&G PR Taxes and Benefits	25,223.50	1.10%	20,642.74	1.19%	4,580.76	49,877.22	3.66%	-24,653.72
14,387.34	4.76%	9,736.13	4.00%	4,651.21	11,436.47	6.58%	2,950.87	Total A&G Payroll	122,295.61	5.32%	96,971.91	5.60%	25,323.70	139,037.25	10.21%	-16,741.64
								Other Expenses								
1,000.00	0.33%	1,000.00	0.41%	0.00	2,000.00	1.15%	-1,000.00	Accounting/Audit Fees	10,000.00	0.44%	10,000.00	0.58%	0.00	20,000.00	1.47%	-10,000.00
95.26	0.03%	0.00	0.00%	95.26	510.40	0.29%	-415.14	Bad Debt Provision	13,790.12	0.60%	0.00	0.00%	13,790.12	1,372.96	0.10%	12,417.16
602.42	0.20%	1,150.00	0.47%	-547.58	725.77	0.42%	-123.35	Bank Charges	6,260.13	0.27%	11,500.00	0.66%	-5,239.87	7,573.51	0.56%	-1,313.38
0.70	0.00%	0.00	0.00%	0.70	0.00	0.00%	0.70	Cash Over/Short	-2,125.90	-0.09%	0.00	0.00%	-2,125.90	1,189.77	0.09%	-3,315.67
171.26	0.06%	0.00	0.00%	171.26	0.00	0.00%	171.26	Central Office - Travel Rebilled	377.18	0.02%	0.00	0.00%	377.18	0.00	0.00%	377.18
360.00	0.12%	160.00	0.07%	200.00	0.00	0.00%	360.00	Central Office - IT Fees	4,150.00	0.18%	1,600.00	0.09%	2,550.00	0.00	0.00%	4,150.00
0.00	0.00%	75.00	0.03%	-75.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	750.00	0.04%	-750.00	187.81	0.01%	-187.81
8,415.69	2.78%	6,578.97	2.70%	1,836.72	3,792.87	2.18%	4,622.82	Credit Card Commission	52,890.87	2.30%	46,787.16	2.70%	6,103.71	34,007.98	2.50%	18,882.89
0.00	0.00%	0.00	0.00%	0.00	1,113.11	0.64%	-1,113.11	Data Processing	0.00	0.00%	0.00	0.00%	0.00	10,696.43	0.79%	-10,696.43
218.56	0.07%	200.00	0.08%	18.56	120.00	0.07%	98.56	Dues and Subscriptions	4,355.60	0.19%	3,500.00	0.20%	855.60	1,700.35	0.12%	2,655.25
358.79	0.12%	100.00	0.04%	258.79	0.00	0.00%	358.79	Employee Relations	1,609.08	0.07%	1,000.00	0.06%	609.08	1,114.45	0.08%	494.63
0.00	0.00%	0.00	0.00%	0.00	43.56	0.03%	-43.56	Licenses/Permits	2,195.54	0.10%	2,470.00	0.14%	-274.46	2,843.43	0.21%	-647.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	27.46	0.00%	0.00	0.00%	27.46	173.90	0.01%	-146.44
-141.71	-0.05%	0.00	0.00%	-141.71	0.00	0.00%	-141.71	Miscellaneous Expense	-569.39	-0.02%	0.00	0.00%	-569.39	0.00	0.00%	-569.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	317.69	0.01%	0.00	0.00%	317.69	0.00	0.00%	317.69
431.74	0.14%	404.51	0.17%	27.23	102.82	0.06%	328.92	Office Supplies	4,689.32	0.20%	3,101.56	0.18%	1,587.76	2,414.81	0.18%	2,274.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	187.89	0.01%	0.00	0.00%	187.89	0.00	0.00%	187.89
229.57	0.08%	400.00	0.16%	-170.43	278.65	0.16%	-49.08	Payroll Service Fees	1,459.60	0.06%	4,000.00	0.23%	-2,540.40	4,486.85	0.33%	-3,027.25
62.20	0.02%	63.87	0.03%	-1.67	-8.75	-0.01%	70.95	Postage	242.13	0.01%	489.72	0.03%	-247.59	501.91	0.04%	-259.78
1,613.00	0.53%	150.00	0.06%	1,463.00	0.00	0.00%	1,613.00	Professional Fees - Legal	8,135.14	0.35%	1,500.00	0.09%	6,635.14	0.00	0.00%	8,135.14
379.13	0.13%	500.00	0.21%	-120.87	0.00	0.00%	379.13	Professional Fees - Other	10,015.63	0.44%	5,000.00	0.29%	5,015.63	3,738.00	0.27%	6,277.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Recruitment Advertising	380.00	0.02%	3,750.00	0.22%	-3,370.00	1,061.38	0.08%	-681.38
0.00	0.00%	180.00	0.07%	-180.00	183.28	0.11%	-183.28	Recruitment - Other	913.62	0.04%	1,800.00	0.10%	-886.38	1,034.06	0.08%	-120.44
442.69	0.15%	520.70	0.21%	-78.01	0.00	0.00%	442.69	Software Expense/Maintenance	7,126.90	0.31%	6,157.00	0.36%	969.90	0.00	0.00%	7,126.90
0.00	0.00%	0.00	0.00%	0.00	47.60	0.03%	-47.60	Training	539.00	0.02%	1,500.00	0.09%	-961.00	3,130.01	0.23%	-2,591.01
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	586.98	0.03%	750.00	0.04%	-163.02	3,040.01	0.22%	-2,453.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	65.06	0.00%	0.00	0.00%	65.06	0.00	0.00%	65.06
14,239.30	4.71%	11,483.05	4.71%	2,756.25	8,909.31	5.12%	5,329.99	Total A&G Other Expenses	127,619.65	5.55%	105,655.44	6.10%	21,964.21	100,267.62	7.36%	27,352.03
28,626.64	9.47%	21,219.18	8.71%	7,407.46	20,345.78	11.70%	8,280.86	Total A&G Expenses	249,915.26	10.88%	202,627.35	11.69%	47,287.91	239,304.87	17.57%	10,610.39

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
S&M Expenses																
Payroll Expense																
Salaries and Wages																
4,671.26	1.54%	4,527.77	1.86%	143.49	0.00	0.00%	4,671.26	Division Management	45,567.36	1.98%	44,179.11	2.55%	1,388.25	5,469.81	0.40%	40,097.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sales Managers	0.00	0.00%	0.00	0.00%	0.00	13,697.35	1.01%	-13,697.35
4,671.26	1.54%	4,527.77	1.86%	143.49	0.00	0.00%	4,671.26	Total S&M Management	45,567.36	1.98%	44,179.11	2.55%	1,388.25	19,167.16	1.41%	26,400.20
1,931.68	0.64%	1,564.53	0.64%	367.15	2,281.95	1.31%	-350.27	Administrative Assistant	11,482.12	0.50%	15,342.48	0.89%	-3,860.36	14,350.05	1.05%	-2,867.93
1,931.68	0.64%	1,564.53	0.64%	367.15	2,281.95	1.31%	-350.27	Total S&M Non-Management	11,482.12	0.50%	15,342.48	0.89%	-3,860.36	14,350.05	1.05%	-2,867.93
6,602.94	2.18%	6,092.30	2.50%	510.64	2,281.95	1.31%	4,320.99	Total S&M Salaries and Wages	57,049.48	2.48%	59,521.59	3.43%	-2,472.11	33,517.21	2.46%	23,532.27
PR Taxes and Benefits																
532.66	0.18%	479.62	0.20%	53.04	220.66	0.13%	312.00	FICA	3,916.02	0.17%	4,773.11	0.28%	-857.09	3,741.64	0.27%	174.38
10.39	0.00%	2.63	0.00%	7.76	0.00	0.00%	10.39	Federal Unemployment Tax	121.25	0.01%	99.49	0.01%	21.76	0.00	0.00%	121.25
79.82	0.03%	21.47	0.01%	58.35	0.00	0.00%	79.82	State Unemployment Tax	950.84	0.04%	1,035.30	0.06%	-84.46	0.00	0.00%	950.84
622.87	0.21%	503.72	0.21%	119.15	220.66	0.13%	402.21	Total Payroll Taxes	4,988.11	0.22%	5,907.90	0.34%	-919.79	3,741.64	0.27%	1,246.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	1,000.00	0.06%	-1,000.00	797.60	0.06%	-797.60
0.00	0.00%	177.27	0.07%	-177.27	751.80	0.43%	-751.80	Vacation	0.00	0.00%	1,871.98	0.11%	-1,871.98	2,715.06	0.20%	-2,715.06
0.00	0.00%	177.27	0.07%	-177.27	751.80	0.43%	-751.80	Total Supplemental Pay	0.00	0.00%	2,871.98	0.17%	-2,871.98	3,512.66	0.26%	-3,512.66
297.68	0.10%	330.88	0.14%	-33.20	0.00	0.00%	297.68	Worker's Compensation	2,336.99	0.10%	3,765.03	0.22%	-1,428.04	0.00	0.00%	2,336.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Tax/Benefit Allocation	178.75	0.01%	0.00	0.00%	178.75	0.00	0.00%	178.75
393.49	0.13%	525.00	0.22%	-131.51	63.10	0.04%	330.39	Group Insurance	5,211.47	0.23%	5,075.00	0.29%	136.47	876.40	0.06%	4,335.07
1,371.25	0.45%	0.00	0.00%	1,371.25	0.00	0.00%	1,371.25	Bonus and Incentive Pay	6,170.61	0.27%	0.00	0.00%	6,170.61	213.66	0.02%	5,956.95
2,062.42	0.68%	855.88	0.35%	1,206.54	63.10	0.04%	1,999.32	Total Other Benefits	13,897.82	0.60%	8,840.03	0.51%	5,057.79	1,090.06	0.08%	12,807.76
2,685.29	0.89%	1,536.87	0.63%	1,148.42	1,035.56	0.60%	1,649.73	Total S&M PR Taxes and Benefits	18,885.93	0.82%	17,619.91	1.02%	1,266.02	8,344.36	0.61%	10,541.57
9,288.23	3.07%	7,629.17	3.13%	1,659.06	3,317.51	1.91%	5,970.72	Total S&M Payroll	75,935.41	3.30%	77,141.50	4.45%	-1,206.09	41,861.57	3.07%	34,073.84
Other Expenses																
440.00	0.15%	0.00	0.00%	440.00	0.00	0.00%	440.00	Advertising General	3,965.00	0.17%	0.00	0.00%	3,965.00	0.00	0.00%	3,965.00
0.00	0.00%	690.00	0.28%	-690.00	1,152.93	0.66%	-1,152.93	Advertising-Web/Internet	0.00	0.00%	7,935.00	0.46%	-7,935.00	4,810.99	0.35%	-4,810.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Brochures	170.24	0.01%	0.00	0.00%	170.24	0.00	0.00%	170.24
0.00	0.00%	60.00	0.02%	-60.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	600.00	0.03%	-600.00	0.00	0.00%	0.00
1,240.25	0.41%	1,270.00	0.52%	-29.75	-325.00	-0.19%	1,565.25	Dues and Subscriptions	27,246.65	1.19%	15,640.00	0.90%	11,606.65	1,876.54	0.14%	25,370.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	GDS Marketing Advert & Sales	669.00	0.03%	1,750.00	0.10%	-1,081.00	0.00	0.00%	669.00
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Meals and Entertainment	79.98	0.00%	250.00	0.01%	-170.02	278.35	0.02%	-198.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	734.70	0.03%	0.00	0.00%	734.70	0.00	0.00%	734.70
0.00	0.00%	10.00	0.00%	-10.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	100.00	0.01%	-100.00	84.58	0.01%	-84.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotions - In-house	495.24	0.02%	0.00	0.00%	495.24	1,674.89	0.12%	-1,179.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotion - Outside	406.96	0.02%	0.00	0.00%	406.96	0.00	0.00%	406.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	2,248.00	0.13%	-2,248.00	0.00	0.00%	0.00
35.00	0.01%	750.00	0.31%	-715.00	209.33	0.12%	-174.33	Training	3,574.00	0.16%	1,500.00	0.09%	2,074.00	302.36	0.02%	3,271.64
0.00	0.00%	500.00	0.21%	-500.00	0.00	0.00%	0.00	Travel	0.00	0.00%	1,400.00	0.08%	-1,400.00	1,205.00	0.09%	-1,205.00
1,715.25	0.57%	3,305.00	1.36%	-1,589.75	1,037.26	0.60%	677.99	Total S&M Other Expenses	37,341.77	1.63%	31,423.00	1.81%	5,918.77	10,232.71	0.75%	27,109.06
11,003.48	3.64%	10,934.17	4.49%	69.31	4,354.77	2.50%	6,648.71	Total S&M Expenses	113,277.18	4.93%	108,564.50	6.27%	4,712.68	52,094.28	3.83%	61,182.90

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
4,683.66	1.55%	4,540.19	1.86%	143.47	4,427.19	2.55%	256.47	Division Management	45,688.32	1.99%	44,300.26	2.56%	1,388.06	41,314.74	3.03%	4,373.58
4,683.66	1.55%	4,540.19	1.86%	143.47	4,427.19	2.55%	256.47	Total R&M Management	45,688.32	1.99%	44,300.26	2.56%	1,388.06	41,314.74	3.03%	4,373.58
2,713.83	0.90%	2,371.50	0.97%	342.33	2,744.77	1.58%	-30.94	Engineers 1	24,535.05	1.07%	23,256.00	1.34%	1,279.05	15,425.13	1.13%	9,109.92
2,713.83	0.90%	2,371.50	0.97%	342.33	2,744.77	1.58%	-30.94	Total R&M Non-Management	24,535.05	1.07%	23,256.00	1.34%	1,279.05	15,425.13	1.13%	9,109.92
7,397.49	2.45%	6,911.69	2.84%	485.80	7,171.96	4.12%	225.53	Total R&M Salaries and Wages	70,223.37	3.06%	67,556.26	3.90%	2,667.11	56,739.87	4.17%	13,483.50
								PR Taxes and Benefits								
551.99	0.18%	542.34	0.22%	9.65	550.86	0.32%	1.13	FICA	5,135.26	0.22%	5,372.85	0.31%	-237.59	5,255.78	0.39%	-120.52
10.71	0.00%	2.98	0.00%	7.73	0.00	0.00%	10.71	Federal Unemployment Tax	175.36	0.01%	111.93	0.01%	63.43	0.00	0.00%	175.36
84.74	0.03%	24.28	0.01%	60.46	0.00	0.00%	84.74	State Unemployment Tax	1,358.51	0.06%	1,165.45	0.07%	193.06	0.00	0.00%	1,358.51
647.44	0.21%	569.60	0.23%	77.84	550.86	0.32%	96.58	Total Payroll Taxes	6,669.13	0.29%	6,650.23	0.38%	18.90	5,255.78	0.39%	1,413.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	800.00	0.05%	-800.00	1,139.12	0.08%	-1,139.12
0.00	0.00%	177.76	0.07%	-177.76	211.54	0.12%	-211.54	Vacation	0.00	0.00%	1,877.13	0.11%	-1,877.13	6,939.75	0.51%	-6,939.75
0.00	0.00%	177.76	0.07%	-177.76	211.54	0.12%	-211.54	Total Supplemental Pay	0.00	0.00%	2,677.13	0.15%	-2,677.13	8,078.87	0.59%	-8,078.87
317.10	0.10%	374.15	0.15%	-57.05	0.00	0.00%	317.10	Worker's Compensation	3,124.16	0.14%	4,238.92	0.24%	-1,114.76	0.00	0.00%	3,124.16
769.10	0.25%	262.50	0.11%	506.60	554.02	0.32%	215.08	Group Insurance	10,533.51	0.46%	2,537.50	0.15%	7,996.01	5,695.98	0.42%	4,837.53
1,086.20	0.36%	636.65	0.26%	449.55	554.02	0.32%	532.18	Total Other Benefits	13,657.67	0.59%	6,776.42	0.39%	6,881.25	5,695.98	0.42%	7,961.69
1,733.64	0.57%	1,384.01	0.57%	349.63	1,316.42	0.76%	417.22	Total R&M PR Taxes and Benefits	20,326.80	0.88%	16,103.78	0.93%	4,223.02	19,030.63	1.40%	1,296.17
9,131.13	3.02%	8,295.70	3.40%	835.43	8,488.38	4.88%	642.75	Total R&M Payroll	90,550.17	3.94%	83,660.04	4.83%	6,890.13	75,770.50	5.56%	14,779.67
								Other Expenses								
522.66	0.17%	383.22	0.16%	139.44	45.27	0.03%	477.39	Air Conditioning and Refrigeration	2,480.77	0.11%	2,938.32	0.17%	-457.55	1,858.52	0.14%	622.25
0.00	0.00%	319.35	0.13%	-319.35	49.18	0.03%	-49.18	Building	8,215.20	0.36%	2,448.60	0.14%	5,766.60	1,096.43	0.08%	7,118.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	7.83	0.00%	-7.83
63.60	0.02%	212.90	0.09%	-149.30	34.00	0.02%	29.60	Electric Bulbs	1,946.04	0.08%	1,632.40	0.09%	313.64	1,199.56	0.09%	746.48
266.68	0.09%	298.06	0.12%	-31.38	203.64	0.12%	63.04	Electrical and Mechanical	3,318.95	0.14%	2,285.36	0.13%	1,033.59	1,520.19	0.11%	1,798.76
0.00	0.00%	275.00	0.11%	-275.00	0.00	0.00%	0.00	Elevator Maintenance Contracts	5,988.07	0.26%	6,950.00	0.40%	-961.93	0.00	0.00%	5,988.07
212.50	0.07%	0.00	0.00%	212.50	0.00	0.00%	212.50	Equipment Maintenance	2,181.58	0.09%	0.00	0.00%	2,181.58	6,816.52	0.50%	-4,634.94
1,529.00	0.51%	500.00	0.21%	1,029.00	174.00	0.10%	1,355.00	Fire Safety Equipment	15,470.47	0.67%	5,950.00	0.34%	9,520.47	9,328.92	0.69%	6,141.55
141.17	0.05%	300.00	0.12%	-158.83	0.00	0.00%	141.17	Floor and Carpet Maintenance	220.44	0.01%	1,250.00	0.07%	-1,029.56	945.18	0.07%	-724.74
586.87	0.19%	425.80	0.17%	161.07	137.28	0.08%	449.59	Furniture	1,570.02	0.07%	3,264.80	0.19%	-1,694.78	2,787.73	0.20%	-1,217.71
1,562.96	0.52%	950.00	0.39%	612.96	510.00	0.29%	1,052.96	Grounds and Landscaping	12,733.60	0.55%	13,850.00	0.80%	-1,116.40	5,840.27	0.43%	6,893.33
228.55	0.08%	0.00	0.00%	228.55	0.00	0.00%	228.55	Kitchen Equipment Repairs	4,548.91	0.20%	450.00	0.03%	4,098.91	0.00	0.00%	4,548.91
0.00	0.00%	85.16	0.03%	-85.16	0.00	0.00%	0.00	Laundry Equipment Repairs	1,521.46	0.07%	652.96	0.04%	868.50	736.20	0.05%	785.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	150.00	0.01%	0.00	0.00%	150.00	463.38	0.03%	-313.38
0.00	0.00%	85.16	0.03%	-85.16	0.00	0.00%	0.00	Locks and Keys	378.65	0.02%	652.96	0.04%	-274.31	1,711.47	0.13%	-1,332.82
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	194.20	0.01%	-194.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	32.52	0.00%	0.00	0.00%	32.52	0.00	0.00%	32.52
408.60	0.14%	0.00	0.00%	408.60	0.00	0.00%	408.60	Operating Supplies	2,130.20	0.09%	0.00	0.00%	2,130.20	0.00	0.00%	2,130.20
11.00	0.00%	63.87	0.03%	-52.87	15.00	0.01%	-4.00	Painting and Decorating	125.88	0.01%	489.72	0.03%	-363.84	55.90	0.00%	69.98
490.00	0.16%	192.00	0.08%	298.00	0.00	0.00%	490.00	Pest Control	2,341.75	0.10%	1,920.00	0.11%	421.75	686.01	0.05%	1,655.74
1,625.61	0.54%	489.67	0.20%	1,135.94	81.19	0.05%	1,544.42	Plumbing and Heating	7,372.93	0.32%	3,754.52	0.22%	3,618.41	2,159.07	0.16%	5,213.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pool Chemicals	2,299.78	0.10%	0.00	0.00%	2,299.78	0.00	0.00%	2,299.78
548.77	0.18%	650.00	0.27%	-101.23	812.28	0.47%	-263.51	Pool Service- Contract	5,739.99	0.25%	6,500.00	0.38%	-760.01	5,674.34	0.42%	65.65
301.31	0.10%	21.29	0.01%	280.02	0.00	0.00%	301.31	Radio and Television Repair	3,286.31	0.14%	163.24	0.01%	3,123.07	78.84	0.01%	3,207.47
186.44	0.06%	21.29	0.01%	165.15	0.00	0.00%	186.44	Signage	478.78	0.02%	163.24	0.01%	315.54	43.85	0.00%	434.93
170.78	0.06%	0.00	0.00%	170.78	0.00	0.00%	170.78	Snow Removal	1,730.78	0.08%	0.00	0.00%	1,730.78	0.00	0.00%	1,730.78
121.00	0.04%	121.00	0.05%	0.00	0.00	0.00%	121.00	Software Expense/Maintenance	605.00	0.03%	1,710.00	0.10%	-1,105.00	0.00	0.00%	605.00
291.44	0.10%	0.00	0.00%	291.44	0.00	0.00%	291.44	Tools	821.45	0.04%	0.00	0.00%	821.45	0.00	0.00%	821.45
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	582.88	0.03%	500.00	0.03%	82.88	0.00	0.00%	582.88
0.00	0.00%	35.00	0.01%	-35.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	350.00	0.02%	-350.00	0.00	0.00%	0.00
222.91	0.07%	325.00	0.13%	-102.09	0.00	0.00%	222.91	Vehicle Maintenance & Repairs	222.91	0.01%	2,275.00	0.13%	-2,052.09	495.42	0.04%	-272.51
381.44	0.13%	326.00	0.13%	55.44	191.00	0.11%	190.44	Waste Removal	3,313.66	0.14%	2,855.00	0.16%	458.66	2,814.30	0.21%	499.36
9,873.29	3.27%	6,079.77	2.50%	3,793.52	2,252.84	1.30%	7,620.45	Total R&M Other Expenses	91,808.98	4.00%	63,006.12	3.64%	28,802.86	46,514.13	3.42%	45,294.85

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
19,004.42	6.29%	14,375.47	5.90%	4,628.95	10,741.22	6.18%	8,263.20	Total R&M Expenses	182,359.15	7.94%	146,666.16	8.46%	35,692.99	122,284.63	8.98%	60,074.52

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
805.69	0.27%	1,911.00	0.78%	-1,105.31	1,266.17	0.73%	-460.48	Water	8,350.17	0.36%	17,410.00	1.00%	-9,059.83	11,962.66	0.88%	-3,612.49
6,963.75	2.30%	5,250.00	2.15%	1,713.75	5,222.63	3.00%	1,741.12	Electricity	90,095.67	3.92%	66,185.50	3.82%	23,910.17	72,468.77	5.32%	17,626.90
1,072.30	0.35%	575.00	0.24%	497.30	426.59	0.25%	645.71	Gas - Natural HLP	9,047.81	0.39%	6,538.00	0.38%	2,509.81	4,963.69	0.36%	4,084.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Propane Tanks/Fuel	21.06	0.00%	0.00	0.00%	21.06	0.00	0.00%	21.06
1,040.13	0.34%	0.00	0.00%	1,040.13	0.00	0.00%	1,040.13	Sewer	10,992.48	0.48%	0.00	0.00%	10,992.48	0.00	0.00%	10,992.48
9,881.87	3.27%	7,736.00	3.17%	2,145.87	6,915.39	3.98%	2,966.48	Total Utilities	118,507.19	5.16%	90,133.50	5.20%	28,373.69	89,395.12	6.56%	29,112.07

Company: CCIL Associates LLC Property: Courtyard Chicago St. Charles
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
15,497.00	5.13%	15,497.33	6.36%	-0.33	7,469.62	4.30%	8,027.38	Real Estate Taxes	150,825.80	6.56%	154,973.30	8.94%	-4,147.50	146,945.59	10.79%	3,880.21
15,497.00	5.13%	15,497.33	6.36%	-0.33	7,469.62	4.30%	8,027.38	Total Taxes	150,825.80	6.56%	154,973.30	8.94%	-4,147.50	146,945.59	10.79%	3,880.21
414.67	0.14%	0.00	0.00%	414.67	5,003.72	2.88%	-4,589.05	Insurance	1,244.01	0.05%	0.00	0.00%	1,244.01	49,053.07	3.60%	-47,809.06
400.25	0.13%	400.25	0.16%	0.00	0.00	0.00%	400.25	Insurance - Automobile	4,002.50	0.17%	4,002.50	0.23%	0.00	0.00	0.00%	4,002.50
46.00	0.02%	0.00	0.00%	46.00	0.00	0.00%	46.00	Insurance - Crime	138.00	0.01%	0.00	0.00%	138.00	0.00	0.00%	138.00
526.50	0.17%	125.00	0.05%	401.50	0.00	0.00%	526.50	Insurance - Employment	1,997.48	0.09%	1,250.00	0.07%	747.48	0.00	0.00%	1,997.48
1,455.58	0.48%	1,270.50	0.52%	185.08	0.00	0.00%	1,455.58	Insurance - General Liability	14,512.25	0.63%	12,705.00	0.73%	1,807.25	0.00	0.00%	14,512.25
2,313.42	0.77%	2,313.42	0.95%	0.00	0.00	0.00%	2,313.42	Insurance - Property	23,134.17	1.01%	23,134.20	1.34%	-0.03	0.00	0.00%	23,134.17
2,262.75	0.75%	2,198.75	0.90%	64.00	0.00	0.00%	2,262.75	Insurance - Umbrella	22,179.50	0.97%	21,987.50	1.27%	192.00	0.00	0.00%	22,179.50
7,419.17	2.45%	6,307.92	2.59%	1,111.25	5,003.72	2.88%	2,415.45	Total Insurance	67,207.91	2.92%	63,079.20	3.64%	4,128.71	49,053.07	3.60%	18,154.84
18,674.00	6.18%	18,673.50	7.66%	0.50	18,262.60	10.50%	411.40	Ground Lease Expense	185,096.00	8.06%	185,091.36	10.68%	4.64	181,420.38	13.32%	3,675.62
913.23	0.30%	892.00	0.37%	21.23	892.06	0.51%	21.17	Vehicle Leases	9,433.90	0.41%	8,920.00	0.51%	513.90	6,284.98	0.46%	3,148.92
19,587.23	6.48%	19,565.50	8.03%	21.73	19,154.66	11.02%	432.57	Total Leases & Rent	194,529.90	8.47%	194,011.36	11.20%	518.54	187,705.36	13.78%	6,824.54
9,571.09	3.17%	7,309.97	3.00%	2,261.12	4,347.00	2.50%	5,224.09	Management Fee - Base	78,578.90	3.42%	58,253.78	3.36%	20,325.12	34,021.00	2.50%	44,557.90
0.00	0.00%	0.00	0.00%	0.00	3,726.05	2.14%	-3,726.05	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,996.50	0.81%	-10,996.50
9,571.09	3.17%	7,309.97	3.00%	2,261.12	8,073.05	4.64%	1,498.04	Total Management Fees	78,578.90	3.42%	58,253.78	3.36%	20,325.12	45,017.50	3.31%	33,561.40
0.00	0.00%	0.00	0.00%	0.00	14,989.27	8.62%	-14,989.27	Capital Reserve	6,631.20	0.29%	0.00	0.00%	6,631.20	149,892.70	11.01%	-143,261.50
0.00	0.00%	0.00	0.00%	0.00	26,808.00	15.42%	-26,808.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	268,080.00	19.69%	-268,080.00
790.56	0.26%	0.00	0.00%	790.56	109.00	0.06%	681.56	Owner's Expense	1,739.73	0.08%	0.00	0.00%	1,739.73	12,559.41	0.92%	-10,819.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-285.98	-0.02%	285.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	27,031.17	1.99%	-27,031.17
790.56	0.26%	0.00	0.00%	790.56	41,906.27	24.10%	-41,115.71	Total Other Non-Operating	8,370.93	0.36%	0.00	0.00%	8,370.93	457,277.30	33.58%	-448,906.37

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
197.00		197.00		0.00	197.00		0.00	# Rooms	197.00		197.00		0.00	197.00		0.00
6,107.00		6,107.00		0.00	6,107.00		0.00	Available Rooms	59,888.00		59,888.00		0.00	60,085.00		-197.00
2,145.00		2,736.00		-591.00	1,709.00		436.00	Room Nights Sold	23,350.00		17,182.00		6,168.00	13,869.00		9,481.00
35.12%		44.80%		-9.68%	27.98%		7.14%	Occupancy %	38.99%		28.69%		10.30%	23.08%		15.91%
89.53		87.40		2.13	71.68		17.85	ADR	79.67		83.15		-3.48	79.72		-0.06
31.45		39.16		-7.71	20.06		11.39	RevPar	31.06		23.86		7.21	18.40		12.66
Summary V.11																
Revenue																
192,038.40	94.35%	239,125.00	95.18%	-47,086.60	122,497.57	96.81%	69,540.83	Rooms	1,860,267.03	94.42%	1,428,660.13	94.07%	431,606.90	1,105,695.02	91.77%	754,572.01
5,069.36	2.49%	10,500.00	4.18%	-5,430.64	574.55	0.45%	4,494.81	F&B	33,802.00	1.72%	78,650.00	5.18%	-44,848.00	60,212.60	5.00%	-26,410.60
6,439.43	3.16%	1,606.20	0.64%	4,833.23	3,455.37	2.73%	2,984.06	Other Departments	76,168.93	3.87%	11,481.90	0.76%	64,687.03	38,948.71	3.23%	37,220.22
203,547.19	100.00%	251,231.20	100.00%	-47,684.01	126,527.49	100.00%	77,019.70	Total Operating Revenue	1,970,237.96	100.00%	1,518,792.03	100.00%	451,445.93	1,204,856.33	100.00%	765,381.63
Departmental Expenses																
45,585.83	23.74%	65,088.58	27.22%	-19,502.75	36,665.40	29.93%	8,920.43	Rooms	463,781.63	24.93%	499,888.08	34.99%	-36,106.45	379,827.19	34.35%	83,954.44
6,995.54	138.00%	11,757.64	111.98%	-4,762.10	248.30	43.22%	6,747.24	F&B	65,201.55	192.89%	113,656.55	144.51%	-48,455.00	58,869.83	97.77%	6,331.72
3,955.00	61.42%	3,698.78	230.28%	256.22	4,362.97	126.27%	-407.97	Other Departments	38,629.45	50.72%	34,010.75	296.21%	4,618.70	37,109.12	95.28%	1,520.33
56,536.37	27.78%	80,545.00	32.06%	-24,008.63	41,276.67	32.62%	15,259.70	Total Departmental Expenses	567,612.63	28.81%	647,555.38	42.64%	-79,942.75	475,806.14	39.49%	91,806.49
147,010.82	72.22%	170,686.20	67.94%	-23,675.38	85,250.82	67.38%	61,760.00	Total Departmental Profit	1,402,625.33	71.19%	871,236.65	57.36%	531,388.68	729,050.19	60.51%	673,575.14
Undistributed Operating Expenses																
33,904.60	16.66%	28,480.71	11.34%	5,423.89	16,035.90	12.67%	17,868.70	A&G	286,210.90	14.53%	257,204.17	16.93%	29,006.73	260,676.41	21.64%	25,534.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
8,941.76	4.39%	8,525.89	3.39%	415.87	884.23	0.70%	8,057.53	S&M	117,472.83	5.96%	106,003.46	6.98%	11,469.37	47,426.45	3.94%	70,046.38
27,290.39	13.41%	33,050.73	13.16%	-5,760.34	19,747.27	15.61%	7,543.12	Franchise Fees	257,393.80	13.06%	200,750.13	13.22%	56,643.67	159,406.61	13.23%	97,987.19
12,419.36	6.10%	14,711.53	5.86%	-2,292.17	8,188.98	6.47%	4,230.38	R&M	123,531.10	6.27%	155,671.08	10.25%	-32,139.98	135,620.85	11.26%	-12,089.75
14,525.37	7.14%	16,908.48	6.73%	-2,383.11	16,649.06	13.16%	-2,123.69	Utilities	148,339.23	7.53%	106,184.76	6.99%	42,154.47	132,200.52	10.97%	16,138.71
97,081.48	47.69%	101,677.34	40.47%	-4,595.86	61,505.44	48.61%	35,576.04	Total Undistributed Expenses	932,947.86	47.35%	825,813.60	54.37%	107,134.26	735,330.84	61.03%	197,617.02
49,929.34	24.53%	69,008.86	27.47%	-19,079.52	23,745.38	18.77%	26,183.96	Gross Operating Profit	469,677.47	23.84%	45,423.05	2.99%	424,254.42	-6,280.65	-0.52%	475,958.12
6,606.42	3.25%	7,536.94	3.00%	-930.52	6,861.55	5.42%	-255.13	Management Fees	68,686.43	3.49%	50,974.27	3.36%	17,712.16	41,060.00	3.41%	27,626.43
43,322.92	21.28%	61,471.92	24.47%	-18,149.00	16,883.83	13.34%	26,439.09	Income Before Non-Operating Income	400,991.04	20.35%	-5,551.22	-0.37%	406,542.26	-47,340.65	-3.93%	448,331.69
Non-Operating Income and Expenses																
10,629.09	5.22%	9,605.00	3.82%	1,024.09	7,045.10	5.57%	3,583.99	Insurance	100,965.26	5.12%	96,050.00	6.32%	4,915.26	69,599.01	5.78%	31,366.25
53,873.00	26.47%	53,873.00	21.44%	0.00	52,431.49	41.44%	1,441.51	Leases & Rent	532,962.00	27.05%	532,962.00	35.09%	0.00	520,105.09	43.17%	12,856.91
4,642.46	2.28%	0.00	0.00%	4,642.46	103,918.43	82.13%	-99,275.97	Other	43,692.77	2.22%	0.00	0.00%	43,692.77	1,061,989.43	88.14%	-1,018,296.66
69,144.55	33.97%	63,478.00	25.27%	5,666.55	163,395.02	129.14%	-94,250.47	Total Non-Operating Income and Expenses	677,620.03	34.39%	629,012.00	41.42%	48,608.03	1,651,693.53	137.09%	-974,073.50
-25,821.63	-12.69%	-2,006.08	-0.80%	-23,815.55	-146,511.19	-115.79%	120,689.56	EBITDA	-276,628.99	-14.04%	-634,563.22	-41.78%	357,934.23	-1,699,034.18	-141.02%	1,422,405.19
0.00	0.00%	0.00	0.00%	0.00	36,500.00	28.85%	-36,500.00	Interest	0.00	0.00%	0.00	0.00%	0.00	363,496.04	30.17%	-363,496.04
18,135.00	8.91%	18,135.00	7.22%	0.00	17,507.75	13.84%	627.25	Taxes	181,350.00	9.20%	181,350.00	11.94%	0.00	213,000.42	17.68%	-31,650.42
0.00	0.00%	0.00	0.00%	0.00	3,267.00	2.58%	-3,267.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	32,670.00	2.71%	-32,670.00
18,135.00	8.91%	18,135.00	7.22%	0.00	57,274.75	45.27%	-39,139.75	Interest, Taxes, Depreciation and Amor	181,350.00	9.20%	181,350.00	11.94%	0.00	609,166.46	50.56%	-427,816.46
-43,956.63	-21.60%	-20,141.08	-8.02%	-23,815.55	-203,785.94	-161.06%	159,829.31	Net Income	-457,978.99	-23.24%	-815,913.22	-53.72%	357,934.23	-2,308,200.64	-191.57%	1,850,221.65

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
197.00		197.00		0.00	197.00		0.00	# Rooms	197.00		197.00		0.00	197.00		0.00
6,107.00		6,107.00		0.00	6,107.00		0.00	Available Rooms	59,888.00		59,888.00		0.00	60,085.00		-197.00
2,145.00		2,736.00		-591.00	1,709.00		436.00	Room Nights Sold	23,350.00		17,182.00		6,168.00	13,869.00		9,481.00
0.35		0.45		-0.10	0.28		0.07	Occupancy %	0.39		0.29		0.10	0.23		0.16
89.53		87.40		2.13	71.68		17.85	ADR	79.67		83.15		-3.48	79.72		-0.06
31.45		39.16		-7.71	20.06		11.39	RevPar	31.06		23.86		7.21	18.40		12.66
Summary Revenue:																
192,038.40	94.35%	239,125.00	95.18%	-47,086.60	122,497.57	96.81%	69,540.83	Rooms	1,860,267.03	94.42%	1,428,660.13	94.07%	431,606.90	1,105,695.02	91.77%	754,572.01
3,657.89	1.80%	6,200.00	2.47%	-2,542.11	8.30	0.01%	3,649.59	Food	17,584.36	0.89%	49,450.00	3.26%	-31,865.64	39,048.60	3.24%	-21,464.24
1,411.47	0.69%	3,850.00	1.53%	-2,438.53	366.25	0.29%	1,045.22	Beverage	10,004.42	0.51%	26,050.00	1.72%	-16,045.58	16,729.46	1.39%	-6,725.04
0.00	0.00%	450.00	0.18%	-450.00	200.00	0.16%	-200.00	Other F&B Revenue	6,213.22	0.32%	3,150.00	0.21%	3,063.22	4,434.54	0.37%	1,778.68
-302.77	-0.15%	0.00	0.00%	-302.77	0.50	0.00%	-303.27	Telephone	559.86	0.03%	0.00	0.00%	559.86	48.80	0.00%	511.06
6,742.20	3.31%	1,606.20	0.64%	5,136.00	3,454.87	2.73%	3,287.33	Other	75,609.07	3.84%	11,481.90	0.76%	64,127.17	38,899.91	3.23%	36,709.16
203,547.19	100.00%	251,231.20	100.00%	-47,684.01	126,527.49	100.00%	77,019.70	Total Revenue	1,970,237.96	100.00%	1,518,792.03	100.00%	451,445.93	1,204,856.33	100.00%	765,381.63
Cost of Sales:																
2,950.47	80.66%	1,674.00	27.00%	1,276.47	0.00	0.00%	2,950.47	Food	14,733.73	83.79%	13,351.50	27.00%	1,382.23	18,861.30	48.30%	-4,127.57
276.09	19.56%	924.00	24.00%	-647.91	111.00	30.31%	165.09	Beverage	8,305.40	83.02%	6,252.00	24.00%	2,053.40	6,148.45	36.75%	2,156.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	559.40	9.00%	0.00	0.00%	559.40	0.00	0.00%	559.40
1,556.87	24.18%	1,495.00	93.08%	61.87	1,495.39	43.28%	61.48	Telephone	16,364.01	21.48%	14,950.00	130.20%	1,414.01	14,572.78	37.42%	1,791.23
1,905.63	29.59%	832.78	51.85%	1,072.85	304.27	8.81%	1,601.36	Other	17,489.54	22.96%	5,350.75	46.60%	12,138.79	7,248.03	18.61%	10,241.51
6,689.06	103.88%	4,925.78	306.67%	1,763.28	1,910.66	55.30%	4,778.40	Total Cost of Sales	57,452.08	75.43%	39,904.25	347.54%	17,547.83	46,830.56	120.24%	10,621.52
Payroll:																
27,091.57	14.11%	35,513.37	14.85%	-8,421.80	21,988.22	17.95%	5,103.35	Rooms	265,941.43	14.30%	290,266.80	20.32%	-24,325.37	214,433.86	19.39%	51,507.57
1,953.86	38.54%	6,820.00	64.95%	-4,866.14	0.00	0.00%	1,953.86	F&B	17,420.96	51.54%	66,880.00	85.03%	-49,459.04	22,515.33	37.39%	-5,094.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
10,219.77	5.02%	10,731.35	4.27%	-511.58	4,025.36	3.18%	6,194.41	A&G	99,881.33	5.07%	104,709.70	6.89%	-4,828.37	90,141.30	7.48%	9,740.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,535.71	2.72%	5,365.67	2.14%	170.04	0.00	0.00%	5,535.71	S&M	53,750.00	2.73%	52,354.84	3.45%	1,395.16	22,992.48	1.91%	30,757.52
6,313.95	3.10%	6,726.13	2.68%	-412.18	4,703.17	3.72%	1,610.78	R&M	40,670.85	2.06%	65,777.12	4.33%	-25,106.27	54,249.20	4.50%	-13,578.35
51,114.86	25.11%	65,156.52	25.93%	-14,041.66	30,716.75	24.28%	20,398.11	Total Salaries and Wages	477,664.57	24.24%	579,988.46	38.19%	-102,323.89	404,332.17	33.56%	73,332.40
11,463.34	5.63%	9,548.94	3.80%	1,914.40	8,709.84	6.88%	2,753.50	Total Taxes and Benefits	115,001.73	5.84%	92,564.22	6.09%	22,437.51	148,287.77	12.31%	-33,286.04
62,578.20	30.74%	74,705.46	29.74%	-12,127.26	39,426.59	31.16%	23,151.61	Total Labor Costs	592,666.30	30.08%	672,552.68	44.28%	-79,886.38	552,619.94	45.87%	40,046.36
Direct Expenses:																
12,841.39	6.69%	24,603.45	10.29%	-11,762.06	10,673.86	8.71%	2,167.53	Rooms	138,679.51	7.45%	164,908.03	11.54%	-26,228.52	97,912.93	8.86%	40,766.58
1,084.33	21.39%	1,412.50	13.45%	-328.17	137.30	23.90%	947.03	F&B	18,474.16	54.65%	17,673.75	22.47%	800.41	5,807.19	9.64%	12,666.97
492.50	7.65%	1,371.00	85.36%	-878.50	2,563.31	74.18%	-2,070.81	Telephone	4,775.90	6.27%	13,710.00	119.41%	-8,934.10	15,288.31	39.25%	-10,512.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
27,290.39	13.41%	33,050.73	13.16%	-5,760.34	19,747.27	15.61%	7,543.12	Franchise Fees	257,393.80	13.06%	200,750.13	13.22%	56,643.67	159,406.61	13.23%	97,987.19
21,374.88	10.50%	15,970.94	6.36%	5,403.94	8,370.49	6.62%	13,004.39	A&G	163,656.68	8.31%	133,809.38	8.81%	29,847.30	119,133.49	9.89%	44,523.19
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,202.68	1.08%	2,271.00	0.90%	-68.32	884.23	0.70%	1,318.45	S&M	46,429.34	2.36%	44,306.00	2.92%	2,123.34	16,303.71	1.35%	30,125.63
4,539.05	2.23%	7,003.00	2.79%	-2,463.95	2,419.34	1.91%	2,119.71	R&M	72,693.49	3.69%	79,570.00	5.24%	-6,876.51	65,633.72	5.45%	7,059.77
14,525.37	7.14%	16,908.48	6.73%	-2,383.11	16,649.06	13.16%	-2,123.69	Utilities	148,339.23	7.53%	106,184.76	6.99%	42,154.47	132,200.52	10.97%	16,138.71
84,350.59	41.44%	102,591.10	40.84%	-18,240.51	61,444.86	48.56%	22,905.73	Total Direct Expense	850,442.11	43.16%	760,912.05	50.10%	89,530.06	611,686.48	50.77%	238,755.63
49,929.34	24.53%	69,008.86	27.47%	-19,079.52	23,745.38	18.77%	26,183.96	Gross Operating Profit	469,677.47	23.84%	45,423.05	2.99%	424,254.42	-6,280.65	-0.52%	475,958.12

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
18,135.00	8.91%	18,135.00	7.22%	0.00	17,507.75	13.84%	627.25	Taxes	181,350.00	9.20%	181,350.00	11.94%	0.00	213,000.42	17.68%	-31,650.42
10,629.09	5.22%	9,605.00	3.82%	1,024.09	7,045.10	5.57%	3,583.99	Insurance	100,965.26	5.12%	96,050.00	6.32%	4,915.26	69,599.01	5.78%	31,366.25
53,873.00	26.47%	53,873.00	21.44%	0.00	52,431.49	41.44%	1,441.51	Leases & Rent	532,962.00	27.05%	532,962.00	35.09%	0.00	520,105.09	43.17%	12,856.91
6,606.42	3.25%	7,536.94	3.00%	-930.52	6,861.55	5.42%	-255.13	Management Fees	68,686.43	3.49%	50,974.27	3.36%	17,712.16	41,060.00	3.41%	27,626.43
89,243.51	43.84%	89,149.94	35.49%	93.57	83,845.89	66.27%	5,397.62	Total Fixed Expenses	883,963.69	44.87%	861,336.27	56.71%	22,627.42	843,764.52	70.03%	40,199.17
-39,314.17	-19.31%	-20,141.08	-8.02%	-19,173.09	-60,100.51	-47.50%	20,786.34	Net Operating Profit	-414,286.22	-21.03%	-815,913.22	-53.72%	401,627.00	-850,045.17	-70.55%	435,758.95
0.00	0.00%	0.00	0.00%	0.00	36,500.00	28.85%	-36,500.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	363,496.04	30.17%	-363,496.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	5,584.08	0.28%	0.00	0.00%	5,584.08	18,599.63	1.54%	-13,015.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	4,205.50	0.35%	-4,205.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	317.20	0.02%	0.00	0.00%	317.20	0.00	0.00%	317.20
-39,314.17	-19.31%	-20,141.08	-8.02%	-19,173.09	-96,600.51	-76.35%	57,286.34	Net Operating Income	-420,187.50	-21.33%	-815,913.22	-53.72%	395,725.72	-1,236,346.34	-102.61%	816,158.84
4,642.46	2.28%	0.00	0.00%	4,642.46	10,942.43	8.65%	-6,299.97	Capital Reserve	37,791.49	1.92%	0.00	0.00%	37,791.49	109,424.30	9.08%	-71,632.81
0.00	0.00%	0.00	0.00%	0.00	92,976.00	73.48%	-92,976.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	929,760.00	77.17%	-929,760.00
-43,956.63	-21.60%	-20,141.08	-8.02%	-23,815.55	-200,518.94	-158.48%	156,562.31	Adjusted NOI	-457,978.99	-23.24%	-815,913.22	-53.72%	357,934.23	-2,275,530.64	-188.86%	1,817,551.65
0.00	0.00%	0.00	0.00%	0.00	3,267.00	2.58%	-3,267.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	32,670.00	2.71%	-32,670.00
-43,956.63	-21.60%	-20,141.08	-8.02%	-23,815.55	-203,785.94	-161.06%	159,829.31	Net Profit/(Loss)	-457,978.99	-23.24%	-815,913.22	-53.72%	357,934.23	-2,308,200.64	-191.57%	1,850,221.65

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
9,567.22	4.98%	0.00	0.00%	9,567.22	0.00	0.00%	9,567.22	Corporate Transient	171,562.32	9.22%	0.00	0.00%	171,562.32	0.00	0.00%	171,562.32
8,018.04	4.18%	21,700.00	9.07%	-13,681.96	0.00	0.00%	8,018.04	Advanced Purchase	146,187.60	7.86%	95,933.00	6.71%	50,254.60	0.00	0.00%	146,187.60
6,509.35	3.39%	21,700.00	9.07%	-15,190.65	0.00	0.00%	6,509.35	AAA/AARP Transient	111,908.56	6.02%	88,040.40	6.16%	23,868.16	0.00	0.00%	111,908.56
0.00	0.00%	16,443.00	6.88%	-16,443.00	0.00	0.00%	0.00	FIT(Flexible Independent Travel)	0.00	0.00%	34,996.00	2.45%	-34,996.00	0.00	0.00%	0.00
2,451.00	1.28%	3,675.00	1.54%	-1,224.00	0.00	0.00%	2,451.00	Employee	39,059.60	2.10%	35,244.00	2.47%	3,815.60	0.00	0.00%	39,059.60
27,817.78	14.49%	0.00	0.00%	27,817.78	0.00	0.00%	27,817.78	Leisure Transient	36,387.46	1.96%	0.00	0.00%	36,387.46	0.00	0.00%	36,387.46
254.70	0.13%	0.00	0.00%	254.70	0.00	0.00%	254.70	Travel Agent/Friends & Family	22,563.80	1.21%	0.00	0.00%	22,563.80	0.00	0.00%	22,563.80
2,553.00	1.33%	0.00	0.00%	2,553.00	0.00	0.00%	2,553.00	Leisure Package Transient	46,153.00	2.48%	252.00	0.02%	45,901.00	0.00	0.00%	46,153.00
2,588.80	1.35%	2,714.00	1.13%	-125.20	2,652.00	2.16%	-63.20	Member Reward Stay	28,783.00	1.55%	16,046.00	1.12%	12,737.00	14,870.74	1.34%	13,912.26
0.00	0.00%	26,350.00	11.02%	-26,350.00	38,824.00	31.69%	-38,824.00	Extended Stay Transient	0.00	0.00%	115,526.00	8.09%	-115,526.00	253,040.42	22.89%	-253,040.42
0.00	0.00%	27,965.00	11.69%	-27,965.00	0.00	0.00%	0.00	Internet/E-Commerce	0.00	0.00%	148,483.00	10.39%	-148,483.00	0.00	0.00%	0.00
10,336.72	5.38%	13,020.00	5.44%	-2,683.28	0.00	0.00%	10,336.72	E-Commerce Opaque	279,622.03	15.03%	82,963.20	5.81%	196,658.83	0.00	0.00%	279,622.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	21,429.54	1.15%	0.00	0.00%	21,429.54	0.00	0.00%	21,429.54
584.00	0.30%	0.00	0.00%	584.00	0.00	0.00%	584.00	Government Transient	9,377.00	0.50%	7,014.00	0.49%	2,363.00	0.00	0.00%	9,377.00
110,013.35	57.29%	61,938.00	25.90%	48,075.35	58,496.97	47.75%	51,516.38	Rack Transient	815,926.88	43.86%	580,067.00	40.60%	235,859.88	635,347.26	57.46%	180,579.62
2,861.45	1.49%	43,620.00	18.24%	-40,758.55	16,414.00	13.40%	-13,552.55	Local Negotiated Transient	2,930.45	0.16%	218,306.00	15.28%	-215,375.55	136,691.26	12.36%	-133,760.81
183,555.41	95.58%	239,125.00	100.00%	-55,569.59	116,386.97	95.01%	67,168.44	Total Transient Room Revenue	1,731,891.24	93.10%	1,422,870.60	99.59%	309,020.64	1,039,949.68	94.05%	691,941.56
Group Room Revenue																
6,685.00	3.48%	0.00	0.00%	6,685.00	4,819.00	3.93%	1,866.00	Corporate Group	120,489.94	6.48%	0.00	0.00%	120,489.94	49,289.00	4.46%	71,200.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Group	158.00	0.01%	0.00	0.00%	158.00	0.00	0.00%	158.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	10,924.00	0.99%	-10,924.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	SMERF Group	0.00	0.00%	2,270.00	0.16%	-2,270.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sports Group	0.00	0.00%	3,110.00	0.22%	-3,110.00	0.00	0.00%	0.00
6,685.00	3.48%	0.00	0.00%	6,685.00	4,819.00	3.93%	1,866.00	Total Group Room Revenue	120,647.94	6.49%	5,380.00	0.38%	115,267.94	60,213.00	5.45%	60,434.94
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Contract	4,736.10	0.25%	409.53	0.03%	4,326.57	0.00	0.00%	4,736.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	4,736.10	0.25%	409.53	0.03%	4,326.57	0.00	0.00%	4,736.10
Other Room Revenue																
2,649.20	1.38%	0.00	0.00%	2,649.20	1,291.60	1.05%	1,357.60	No-Show Rooms	11,393.33	0.61%	0.00	0.00%	11,393.33	6,281.73	0.57%	5,111.60
250.00	0.13%	0.00	0.00%	250.00	0.00	0.00%	250.00	Pet/Smoking/Damage Fees	1,500.00	0.08%	0.00	0.00%	1,500.00	0.00	0.00%	1,500.00
2,899.20	1.51%	0.00	0.00%	2,899.20	1,291.60	1.05%	1,607.60	Total Other Room Revenue	12,893.33	0.69%	0.00	0.00%	12,893.33	6,281.73	0.57%	6,611.60
-1,101.21	-0.57%	0.00	0.00%	-1,101.21	0.00	0.00%	-1,101.21	Less: Allowances	-9,901.58	-0.53%	0.00	0.00%	-9,901.58	-749.39	-0.07%	-9,152.19
192,038.40	100.00%	239,125.00	100.00%	-47,086.60	122,497.57	100.00%	69,540.83	Total Room Revenue	1,860,267.03	100.00%	1,428,660.13	100.00%	431,606.90	1,105,695.02	100.00%	754,572.01
Expenses																
Payroll Expense																
Salaries and Wages																
3,406.63	1.77%	0.00	0.00%	3,406.63	0.00	0.00%	3,406.63	Front Office Management	16,923.28	0.91%	0.00	0.00%	16,923.28	0.00	0.00%	16,923.28
0.00	0.00%	0.00	0.00%	0.00	358.73	0.29%	-358.73	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	5,271.11	0.48%	-5,271.11
0.00	0.00%	3,473.37	1.45%	-3,473.37	5,631.55	4.60%	-5,631.55	Housekeeping Management	6,153.84	0.33%	33,958.80	2.38%	-27,804.96	49,606.76	4.49%	-43,452.92
3,406.63	1.77%	3,473.37	1.45%	-66.74	5,990.28	4.89%	-2,583.65	Total Rooms Management	23,077.12	1.24%	33,958.80	2.38%	-10,881.68	54,877.87	4.96%	-31,800.75
9,983.76	5.20%	3,826.29	1.60%	6,157.47	2,311.89	1.89%	7,671.87	Front Office Agents	91,010.03	4.89%	37,522.32	2.63%	53,487.71	18,977.83	1.72%	72,032.20
0.00	0.00%	2,480.00	1.04%	-2,480.00	2,407.34	1.97%	-2,407.34	Front Office Supervisors	0.00	0.00%	24,320.00	1.70%	-24,320.00	22,454.89	2.03%	-22,454.89
0.00	0.00%	3,224.00	1.35%	-3,224.00	2,817.83	2.30%	-2,817.83	Night Auditors	0.00	0.00%	31,616.00	2.21%	-31,616.00	29,729.64	2.69%	-29,729.64
9,983.76	5.20%	9,530.29	3.99%	453.47	7,537.06	6.15%	2,446.70	Total Rooms Front Office	91,010.03	4.89%	93,458.32	6.54%	-2,448.29	71,162.36	6.44%	19,847.67
0.00	0.00%	992.00	0.41%	-992.00	1,999.69	1.63%	-1,999.69	Housekeeping Supervisors	0.00	0.00%	9,728.00	0.68%	-9,728.00	9,783.94	0.88%	-9,783.94
13,701.18	7.13%	16,416.00	6.87%	-2,714.82	4,473.03	3.65%	9,228.15	Room Attendants	151,854.28	8.16%	103,092.00	7.22%	48,762.28	48,473.41	4.38%	103,380.87
0.00	0.00%	2,125.71	0.89%	-2,125.71	1,882.72	1.54%	-1,882.72	Housepersons	0.00	0.00%	20,845.68	1.46%	-20,845.68	21,181.61	1.92%	-21,181.61

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0.00	0.00%	2,976.00	1.24%	-2,976.00	105.44	0.09%	-105.44	Laundry Attendants	0.00	0.00%	29,184.00	2.04%	-29,184.00	8,954.67	0.81%	-8,954.67
13,701.18	7.13%	22,509.71	9.41%	-8,808.53	8,460.88	6.91%	5,240.30	Total Rooms Housekeeping	151,854.28	8.16%	162,849.68	11.40%	-10,995.40	88,393.63	7.99%	63,460.65
27,091.57	14.11%	35,513.37	14.85%	-8,421.80	21,988.22	17.95%	5,103.35	Total Rooms Salary and Wages	265,941.43	14.30%	290,266.80	20.32%	-24,325.37	214,433.86	19.39%	51,507.57
								PR Taxes and Benefits								
2,032.27	1.06%	2,727.78	1.14%	-695.51	1,646.20	1.34%	386.07	FICA	18,895.00	1.02%	22,365.11	1.57%	-3,470.11	17,824.02	1.61%	1,070.98
28.48	0.01%	14.98	0.01%	13.50	0.00	0.00%	28.48	Federal Unemployment Tax	614.25	0.03%	417.66	0.03%	196.59	0.00	0.00%	614.25
161.22	0.08%	35.66	0.01%	125.56	0.00	0.00%	161.22	State Unemployment Tax	3,309.84	0.18%	1,290.41	0.09%	2,019.43	0.00	0.00%	3,309.84
2,221.97	1.16%	2,778.42	1.16%	-556.45	1,646.20	1.34%	575.77	Total Payroll Taxes	22,819.09	1.23%	24,073.18	1.69%	-1,254.09	17,824.02	1.61%	4,995.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	600.00	0.04%	-600.00	3,952.48	0.36%	-3,952.48
0.00	0.00%	136.22	0.06%	-136.22	1,894.34	1.55%	-1,894.34	Vacation	0.00	0.00%	1,438.46	0.10%	-1,438.46	29,113.21	2.63%	-29,113.21
0.00	0.00%	136.22	0.06%	-136.22	1,894.34	1.55%	-1,894.34	Total Supplemental Pay	0.00	0.00%	2,038.46	0.14%	-2,038.46	33,065.69	2.99%	-33,065.69
1,827.00	0.95%	1,564.67	0.65%	262.33	0.00	0.00%	1,827.00	Worker's Compensation	15,780.74	0.85%	13,841.26	0.97%	1,939.48	0.00	0.00%	15,780.74
1,603.90	0.84%	492.45	0.21%	1,111.45	462.78	0.38%	1,141.12	Group Insurance	20,560.86	1.11%	4,760.35	0.33%	15,800.51	16,238.37	1.47%	4,322.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	352.32	0.03%	-352.32
3,430.90	1.79%	2,057.12	0.86%	1,373.78	462.78	0.38%	2,968.12	Total Other Benefits	36,341.60	1.95%	18,601.61	1.30%	17,739.99	16,590.69	1.50%	19,750.91
5,652.87	2.94%	4,971.76	2.08%	681.11	4,003.32	3.27%	1,649.55	Total Rooms PR Taxes and Benefits	59,160.69	3.18%	44,713.25	3.13%	14,447.44	67,480.40	6.10%	-8,319.71
32,744.44	17.05%	40,485.13	16.93%	-7,740.69	25,991.54	21.22%	6,752.90	Total Rooms Labor Costs	325,102.12	17.48%	334,980.05	23.45%	-9,877.93	281,914.26	25.50%	43,187.86
								Other Expenses								
35.92	0.02%	957.60	0.40%	-921.68	0.00	0.00%	35.92	Breakfast /Comp Cost	5,769.59	0.31%	6,013.70	0.42%	-244.11	0.00	0.00%	5,769.59
193.93	0.10%	1,778.40	0.74%	-1,584.47	122.91	0.10%	71.02	Cleaning Supplies	5,542.64	0.30%	11,168.30	0.78%	-5,625.66	5,582.39	0.50%	-39.75
0.00	0.00%	44.00	0.02%	-44.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	440.00	0.03%	-440.00	0.00	0.00%	0.00
2,124.35	1.11%	3,283.20	1.37%	-1,158.85	1,128.56	0.92%	995.79	Guest Supplies	19,293.64	1.04%	20,618.40	1.44%	-1,324.76	11,080.60	1.00%	8,213.04
1,208.55	0.63%	493.00	0.21%	715.55	2,581.50	2.11%	-1,372.95	Internet/Web Expense	12,103.63	0.65%	4,930.00	0.35%	7,173.63	7,014.00	0.63%	5,089.63
509.39	0.27%	1,368.00	0.57%	-858.61	35.91	0.03%	473.48	Laundry	7,878.41	0.42%	8,591.00	0.60%	-712.59	1,533.72	0.14%	6,344.69
1,086.35	0.57%	1,504.80	0.63%	-418.45	0.00	0.00%	1,086.35	Linen	15,145.26	0.81%	9,450.10	0.66%	5,695.16	2,824.15	0.26%	12,321.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	400.80	0.04%	-400.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	2,987.69	0.16%	0.00	0.00%	2,987.69	0.00	0.00%	2,987.69
0.00	0.00%	100.00	0.04%	-100.00	688.26	0.56%	-688.26	Operating Supplies	0.00	0.00%	1,000.00	0.07%	-1,000.00	2,196.15	0.20%	-2,196.15
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	452.06	0.37%	-452.06	Reservation Expense	0.00	0.00%	0.00	0.00%	0.00	4,698.53	0.42%	-4,698.53
0.00	0.00%	547.20	0.23%	-547.20	0.00	0.00%	0.00	Rooms Promotion	90.74	0.00%	3,436.40	0.24%	-3,345.66	6,113.02	0.55%	-6,022.28
3,399.29	1.77%	3,347.00	1.40%	52.29	3,346.54	2.73%	52.75	Television Cable	33,570.90	1.80%	33,470.00	2.34%	100.90	31,971.12	2.89%	1,599.78
1,697.40	0.88%	0.00	0.00%	1,697.40	0.00	0.00%	1,697.40	Transportation	1,697.40	0.09%	0.00	0.00%	1,697.40	0.00	0.00%	1,697.40
1,128.83	0.59%	0.00	0.00%	1,128.83	0.00	0.00%	1,128.83	Travel Agent Comm - Group Rooms	3,573.62	0.19%	115.79	0.01%	3,457.83	0.00	0.00%	3,573.62
1,414.39	0.74%	10,930.25	4.57%	-9,515.86	2,318.12	1.89%	-903.73	Travel Agent Comm - Transient Rooms	29,776.77	1.60%	63,174.34	4.42%	-33,397.57	24,126.16	2.18%	5,650.61
42.99	0.02%	200.00	0.08%	-157.01	0.00	0.00%	42.99	Uniforms	1,249.22	0.07%	2,000.00	0.14%	-750.78	372.29	0.03%	876.93
12,841.39	6.69%	24,603.45	10.29%	-11,762.06	10,673.86	8.71%	2,167.53	Total Rooms Other Expenses	138,679.51	7.45%	164,908.03	11.54%	-26,228.52	97,912.93	8.86%	40,766.58
45,585.83	23.74%	65,088.58	27.22%	-19,502.75	36,665.40	29.93%	8,920.43	Total Rooms Expenses	463,781.63	24.93%	499,888.08	34.99%	-36,106.45	379,827.19	34.35%	83,954.44
146,452.57	76.26%	174,036.42	72.78%	-27,583.85	85,832.17	70.07%	60,620.40	Total Rooms Profit (Loss)	1,396,485.40	75.07%	928,772.05	65.01%	467,713.35	725,867.83	65.65%	670,617.57

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
806.00		0.00		806.00	0.00		806.00	3,054.00		0.00		3,054.00	0.00		3,054.00
81.00		217.00		-136.00	0.00		81.00	1,906.00		1,158.00		748.00	0.00		1,906.00
70.00		217.00		-147.00	0.00		70.00	1,398.00		1,036.00		362.00	0.00		1,398.00
0.00		261.00		-261.00	0.00		0.00	0.00		560.00		-560.00	0.00		0.00
43.00		75.00		-32.00	0.00		43.00	698.00		718.00		-20.00	0.00		698.00
328.00		0.00		328.00	0.00		328.00	1,208.00		0.00		1,208.00	0.00		1,208.00
0.00		0.00		0.00	0.00		0.00	0.00		4.00		-4.00	0.00		0.00
3.00		0.00		3.00	0.00		3.00	338.00		0.00		338.00	0.00		338.00
87.00		118.00		-31.00	0.00		87.00	944.00		723.00		221.00	0.00		944.00
0.00		310.00		-310.00	729.00		-729.00	0.00		1,442.00		-1,442.00	4,356.00		-4,356.00
0.00		329.00		-329.00	0.00		0.00	0.00		1,833.00		-1,833.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	38.00		0.00		38.00	0.00		38.00
108.00		186.00		-78.00	0.00		108.00	3,672.00		1,248.00		2,424.00	0.00		3,672.00
5.00		0.00		5.00	0.00		5.00	94.00		85.00		9.00	76.00		18.00
604.00		558.00		46.00	701.00		-97.00	8,228.00		5,809.00		2,419.00	7,197.00		1,031.00
0.00		465.00		-465.00	214.00		-214.00	0.00		2,489.00		-2,489.00	1,607.00		-1,607.00
2,135.00		2,736.00		-601.00	1,644.00		491.00	21,578.00		17,105.00		4,473.00	13,236.00		8,342.00
Group Rooms															
10.00		0.00		10.00	65.00		-55.00	1,699.00		0.00		1,699.00	633.00		1,066.00
0.00		0.00		0.00	0.00		0.00	2.00		0.00		2.00	0.00		2.00
0.00		0.00		0.00	0.00		0.00	0.00		30.00		-30.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		40.00		-40.00	0.00		0.00
10.00		0.00		10.00	65.00		-55.00	1,701.00		70.00		1,631.00	633.00		1,068.00
Contract Rooms															
0.00		0.00		0.00	0.00		0.00	71.00		7.00		64.00	0.00		71.00
0.00		0.00		0.00	0.00		0.00	71.00		7.00		64.00	0.00		71.00
2,145.00		2,736.00		-591.00	1,709.00		436.00	23,350.00		17,182.00		6,168.00	13,869.00		9,481.00
0.00		0.00		0.00	0.00		0.00	114.00		0.00		114.00	34.00		80.00
2,145.00		2,736.00		-591.00	1,709.00		436.00	23,464.00		17,182.00		6,282.00	13,903.00		9,561.00
820.00		0.00		820.00	2,401.00		-1,581.00	13,704.00		0.00		13,704.00	30,613.00		-16,909.00
ADR															
11.87		0.00		11.87	0.00		11.87	56.18		0.00		56.18	0.00		56.18
98.99		100.00		-1.01	0.00		98.99	76.70		82.84		-6.15	0.00		76.70
92.99		100.00		-7.01	0.00		92.99	80.05		84.98		-4.93	0.00		80.05
0.00		63.00		-63.00	0.00		0.00	0.00		62.49		-62.49	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
57.00		49.00		8.00	0.00		57.00	55.96		49.09		6.87	0.00		55.96
84.81		0.00		84.81	0.00		84.81	30.12		0.00		30.12	0.00		30.12
84.90		0.00		84.90	0.00		84.90	66.76		0.00		66.76	0.00		66.76
7.78		0.00		7.78	0.00		7.78	38.21		0.00		38.21	0.00		38.21
29.76		23.00		6.76	0.00		29.76	30.49		22.19		8.30	0.00		30.49
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
0.00		85.00		-85.00	53.26		-53.26	0.00		80.12		-80.12	58.09		-58.09
0.00		85.00		-85.00	0.00		0.00	0.00		81.01		-81.01	0.00		0.00
95.71		70.00		25.71	0.00		95.71	76.15		66.48		9.67	0.00		76.15
0.00		0.00		0.00	0.00		0.00	563.94		0.00		563.94	0.00		563.94
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
116.80		0.00		116.80	0.00		116.80	99.76		82.52		17.24	0.00		99.76
182.14		111.00		71.14	83.45		98.69	99.16		99.86		-0.69	88.28		10.89
0.00		93.81		-93.81	76.70		-76.70	0.00		87.71		-87.71	85.06		-85.06
85.97		87.40		-1.43	70.79		15.18	80.26		83.18		-2.92	78.57		1.69
668.50		0.00		668.50	74.14		594.36	70.92		0.00		70.92	77.87		-6.95
0.00		0.00		0.00	0.00		0.00	79.00		0.00		79.00	0.00		79.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	SMERF Group ADR	0.00		75.67	-75.67	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	0.00		77.75	-77.75	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
668.50		0.00		668.50	74.14		594.36	Total Group ADR	70.93		76.86	-5.93	95.12		-24.20
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	66.71		58.50	8.20	0.00		66.71
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	66.71		58.50	8.20	0.00		66.71
89.53		87.40		2.13	71.68		17.85	Total ADR	79.67		83.15	-3.48	79.72		-0.06

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary Revenue																
3,657.89	72.16%	6,200.00	59.05%	-2,542.11	8.30	1.44%	3,649.59	Outlet Food Revenue	16,865.81	49.90%	49,450.00	62.87%	-32,584.19	36,353.45	60.38%	-19,487.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	718.55	2.13%	0.00	0.00%	718.55	2,695.15	4.48%	-1,976.60
1,411.47	27.84%	3,850.00	36.67%	-2,438.53	366.25	63.75%	1,045.22	Outlet Beverage Revenue	10,004.42	29.60%	26,050.00	33.12%	-16,045.58	16,729.46	27.78%	-6,725.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	450.00	4.29%	-450.00	200.00	34.81%	-200.00	Banquet and Catering Other Revenue	6,213.22	18.38%	3,150.00	4.01%	3,063.22	4,434.54	7.36%	1,778.68
5,069.36	100.00%	10,500.00	100.00%	-5,430.64	574.55	100.00%	4,494.81	Total F&B Revenue	33,802.00	100.00%	78,650.00	100.00%	-44,848.00	60,212.60	100.00%	-26,410.60
Cost of Sales																
2,950.47	58.20%	1,674.00	15.94%	1,276.47	0.00	0.00%	2,950.47	Food Purchases	14,733.73	43.59%	13,351.50	16.98%	1,382.23	18,861.30	31.32%	-4,127.57
276.09	5.45%	924.00	8.80%	-647.91	111.00	19.32%	165.09	Beverage Purchases	8,305.40	24.57%	6,252.00	7.95%	2,053.40	6,148.45	10.21%	2,156.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	559.40	1.65%	0.00	0.00%	559.40	0.00	0.00%	559.40
3,226.56	63.65%	2,598.00	24.74%	628.56	111.00	19.32%	3,115.56	Total F&B Cost of Sales	23,598.53	69.81%	19,603.50	24.92%	3,995.03	25,009.75	41.54%	-1,411.22
1,842.80	36.35%	7,902.00	75.26%	-6,059.20	463.55	80.68%	1,379.25	F&B Gross Profit	10,203.47	30.19%	59,046.50	75.08%	-48,843.03	35,202.85	58.46%	-24,999.38
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,953.86	38.54%	6,820.00	64.95%	-4,866.14	0.00	0.00%	1,953.86	Non-Management	17,420.96	51.54%	66,880.00	85.03%	-49,459.04	22,515.33	37.39%	-5,094.37
1,953.86	38.54%	6,820.00	64.95%	-4,866.14	0.00	0.00%	1,953.86	Total F&B Salaries and Wages	17,420.96	51.54%	66,880.00	85.03%	-49,459.04	22,515.33	37.39%	-5,094.37
PR Taxes and Benefits																
198.35	3.91%	627.88	5.98%	-429.53	0.00	0.00%	198.35	Payroll Taxes	1,904.11	5.63%	6,313.90	8.03%	-4,409.79	2,569.85	4.27%	-665.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	2,188.36	3.63%	-2,188.36
532.44	10.50%	299.26	2.85%	233.18	0.00	0.00%	532.44	Other Benefits	3,803.79	11.25%	3,185.40	4.05%	618.39	779.35	1.29%	3,024.44
730.79	14.42%	927.14	8.83%	-196.35	0.00	0.00%	730.79	Total F&B PR Taxes and Benefits	5,707.90	16.89%	9,499.30	12.08%	-3,791.40	5,537.56	9.20%	170.34
2,684.65	52.96%	7,747.14	73.78%	-5,062.49	0.00	0.00%	2,684.65	Total F&B Payroll	23,128.86	68.42%	76,379.30	97.11%	-53,250.44	28,052.89	46.59%	-4,924.03
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.48%	-50.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	450.00	0.57%	-450.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.48%	-50.00	0.00	0.00%	0.00	China	0.00	0.00%	500.00	0.64%	-500.00	0.00	0.00%	0.00
0.00	0.00%	150.00	1.43%	-150.00	0.00	0.00%	0.00	Cleaning Supplies	1,113.09	3.29%	1,500.00	1.91%	-386.91	654.61	1.09%	458.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	463.61	1.37%	0.00	0.00%	463.61	0.00	0.00%	463.61
110.76	2.18%	0.00	0.00%	110.76	111.58	19.42%	-0.82	Equipment Rental	443.04	1.31%	0.00	0.00%	443.04	1,166.58	1.94%	-723.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	100.00	0.95%	-100.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	950.00	1.21%	-950.00	29.91	0.05%	-29.91
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.48%	-50.00	0.00	0.00%	0.00	Guest Supplies	908.72	2.69%	500.00	0.64%	408.72	0.00	0.00%	908.72
0.00	0.00%	0.00	0.00%	0.00	25.72	4.48%	-25.72	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	25.72	0.04%	-25.72
0.00	0.00%	75.00	0.71%	-75.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	750.00	0.95%	-750.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	541.84	1.60%	0.00	0.00%	541.84	196.77	0.33%	345.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	7,010.00	20.74%	4,500.00	5.72%	2,510.00	770.00	1.28%	6,240.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	13.12	0.02%	-13.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow

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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
599.73	11.83%	0.00	0.00%	599.73	0.00	0.00%	599.73	Menus	599.73	1.77%	1,125.00	1.43%	-525.27	0.00	0.00%	599.73
37.13	0.73%	0.00	0.00%	37.13	0.00	0.00%	37.13	Miscellaneous Expense	4,282.04	12.67%	0.00	0.00%	4,282.04	0.00	0.00%	4,282.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	53.33	0.16%	0.00	0.00%	53.33	0.00	0.00%	53.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
336.71	6.64%	787.50	7.50%	-450.79	0.00	0.00%	336.71	Paper/Plastic Supplies	2,865.07	8.48%	5,898.75	7.50%	-3,033.68	2,615.75	4.34%	249.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	6.30	0.02%	0.00	0.00%	6.30	0.00	0.00%	6.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	100.00	0.95%	-100.00	0.00	0.00%	0.00	Uniforms	187.39	0.55%	1,000.00	1.27%	-812.61	0.00	0.00%	187.39
0.00	0.00%	50.00	0.48%	-50.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	500.00	0.64%	-500.00	334.73	0.56%	-334.73
1,084.33	21.39%	1,412.50	13.45%	-328.17	137.30	23.90%	947.03	Total F&B Other Expenses	18,474.16	54.65%	17,673.75	22.47%	800.41	5,807.19	9.64%	12,666.97
3,768.98	74.35%	9,159.64	87.23%	-5,390.66	137.30	23.90%	3,631.68	Total F&B Expenses	41,603.02	123.08%	94,053.05	119.58%	-52,450.03	33,860.08	56.23%	7,742.94
-1,926.18	-38.00%	-1,257.64	-11.98%	-668.54	326.25	56.78%	-2,252.43	Total F&B Profit (Loss)	-31,399.55	-92.89%	-35,006.55	-44.51%	3,607.00	1,342.77	2.23%	-32,742.32

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
F&B Stats														
Restaurant 1														
14.00		0.00		14.00	0.00		14.00	Food Stat- Food-Breakfast	14.00	0.00	14.00	1,622.00		-1,608.00
196.82		0.00		196.82	0.00		196.82	Breakfast Avg Check	781.51	0.00	781.51	0.00		781.51
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Food Stat- Food-Dinner	0.00	0.00	0.00	720.00		-720.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
14.00		0.00		14.00	0.00		14.00	Total Restaurant 1 Covers	14.00	0.00	14.00	2,342.00		-2,328.00
250.34		0.00		250.34	0.00		250.34	Restaurant 1 Avg Check	1,174.78	0.00	1,174.78	0.00		1,174.78
Restaurant 2														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 2 Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 2 Avg Check	0.00	0.00	0.00	0.00		0.00
Room Service														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Room Service Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Service Avg Check	0.00	0.00	0.00	0.00		0.00
Banquets														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Banquets Avg Check	0.00	0.00	0.00	0.00		0.00
Catering														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Catering Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Catering Avg Check	0.00	0.00	0.00	0.00		0.00
Restaurant 3														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 4							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 5							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 1							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 2							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
14.00		0.00		14.00	0.00		14.00	Total Covers	14.00		0.00	14.00	2,342.00		-2,328.00

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Food Admin								
								Cost of Sales								
2,950.47	58.20%	1,674.00	15.94%	1,276.47	0.00	0.00%	2,950.47	Food Purchases	14,733.73	43.59%	13,351.50	16.98%	1,382.23	18,861.30	31.32%	-4,127.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	559.40	1.65%	0.00	0.00%	559.40	0.00	0.00%	559.40
2,950.47	58.20%	1,674.00	15.94%	1,276.47	0.00	0.00%	2,950.47	Total Food Admin Cost of Sales	15,293.13	45.24%	13,351.50	16.98%	1,941.63	18,861.30	31.32%	-3,568.17
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,919.72	37.87%	1,860.00	17.71%	59.72	0.00	0.00%	1,919.72	Cooks-Line Cooks	12,980.39	38.40%	18,240.00	23.19%	-5,259.61	3,628.99	6.03%	9,351.40
1,919.72	37.87%	1,860.00	17.71%	59.72	0.00	0.00%	1,919.72	Total Food Admin Non-Management	12,980.39	38.40%	18,240.00	23.19%	-5,259.61	3,628.99	6.03%	9,351.40
1,919.72	37.87%	1,860.00	17.71%	59.72	0.00	0.00%	1,919.72	Total Food Admin Salaries and Wages	12,980.39	38.40%	18,240.00	23.19%	-5,259.61	3,628.99	6.03%	9,351.40
								PR Taxes and Benefits								
0.00	0.00%	142.29	1.36%	-142.29	0.00	0.00%	0.00	FICA	0.00	0.00%	1,395.36	1.77%	-1,395.36	2,569.85	4.27%	-2,569.85
0.00	0.00%	0.78	0.01%	-0.78	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	29.07	0.04%	-29.07	0.00	0.00%	0.00
0.00	0.00%	1.86	0.02%	-1.86	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	88.52	0.11%	-88.52	0.00	0.00%	0.00
0.00	0.00%	144.93	1.38%	-144.93	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	1,512.95	1.92%	-1,512.95	2,569.85	4.27%	-2,569.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	344.48	0.57%	-344.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vacation	0.00	0.00%	0.00	0.00%	0.00	1,843.88	3.06%	-1,843.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	2,188.36	3.63%	-2,188.36
0.00	0.00%	81.62	0.78%	-81.62	0.00	0.00%	0.00	Worker's Compensation	0.00	0.00%	868.74	1.10%	-868.74	0.00	0.00%	0.00
625.33	12.34%	0.00	0.00%	625.33	0.00	0.00%	625.33	Group Insurance	674.31	1.99%	0.00	0.00%	674.31	779.35	1.29%	-105.04
625.33	12.34%	81.62	0.78%	543.71	0.00	0.00%	625.33	Total Other Benefits	674.31	1.99%	868.74	1.10%	-194.43	779.35	1.29%	-105.04
2,545.05	50.20%	2,086.55	19.87%	458.50	0.00	0.00%	2,545.05	Total Food Admin PR Taxes and Benefit	13,654.70	40.40%	20,621.69	26.22%	-6,966.99	9,166.55	15.22%	4,488.15
4,464.77	88.07%	3,946.55	37.59%	518.22	0.00	0.00%	4,464.77	Total Food Admin Payroll	26,635.09	78.80%	38,861.69	49.41%	-12,226.60	12,795.54	21.25%	13,839.55
								Other Expenses								
0.00	0.00%	50.00	0.48%	-50.00	0.00	0.00%	0.00	China	0.00	0.00%	500.00	0.64%	-500.00	0.00	0.00%	0.00
0.00	0.00%	150.00	1.43%	-150.00	0.00	0.00%	0.00	Cleaning Supplies	1,113.09	3.29%	1,500.00	1.91%	-386.91	654.61	1.09%	458.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	463.61	1.37%	0.00	0.00%	463.61	0.00	0.00%	463.61
110.76	2.18%	0.00	0.00%	110.76	111.58	19.42%	-0.82	Equipment Rental	443.04	1.31%	0.00	0.00%	443.04	1,166.58	1.94%	-723.54
0.00	0.00%	50.00	0.48%	-50.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	500.00	0.64%	-500.00	29.91	0.05%	-29.91
0.00	0.00%	50.00	0.48%	-50.00	0.00	0.00%	0.00	Guest Supplies	908.72	2.69%	500.00	0.64%	408.72	0.00	0.00%	908.72
0.00	0.00%	0.00	0.00%	0.00	25.72	4.48%	-25.72	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	25.72	0.04%	-25.72
0.00	0.00%	75.00	0.71%	-75.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	750.00	0.95%	-750.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	541.84	1.60%	0.00	0.00%	541.84	196.77	0.33%	345.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	17.00	0.05%	4,500.00	5.72%	-4,483.00	0.00	0.00%	17.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	13.12	0.02%	-13.12
599.73	11.83%	0.00	0.00%	599.73	0.00	0.00%	599.73	Menus	599.73	1.77%	1,125.00	1.43%	-525.27	0.00	0.00%	599.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	53.33	0.16%	0.00	0.00%	53.33	0.00	0.00%	53.33
336.71	6.64%	787.50	7.50%	-450.79	0.00	0.00%	336.71	Paper/Plastic Supplies	2,865.07	8.48%	5,898.75	7.50%	-3,033.68	2,615.75	4.34%	249.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	6.30	0.02%	0.00	0.00%	6.30	0.00	0.00%	6.30
0.00	0.00%	100.00	0.95%	-100.00	0.00	0.00%	0.00	Uniforms	187.39	0.55%	1,000.00	1.27%	-812.61	0.00	0.00%	187.39
0.00	0.00%	50.00	0.48%	-50.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	500.00	0.64%	-500.00	334.73	0.56%	-334.73
1,047.20	20.66%	1,312.50	12.50%	-265.30	137.30	23.90%	909.90	Total Food Admin Other Expenses	7,199.12	21.30%	16,773.75	21.33%	-9,574.63	5,037.19	8.37%	2,161.93
5,511.97	108.73%	5,259.05	50.09%	252.92	137.30	23.90%	5,374.67	Total Food Admin Expenses	33,834.21	100.10%	55,635.44	70.74%	-21,801.23	17,832.73	29.62%	16,001.48
8,462.44	166.93%	6,933.05	66.03%	1,529.39	137.30	23.90%	8,325.14	Departmental Costs	49,127.34	145.34%	68,986.94	87.71%	-19,859.60	36,694.03	60.94%	12,433.31

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin								
								Less Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
276.09	0.00%	0.00	0.00%	276.09	111.00	0.00%	165.09	Beverage Purchases	8,305.40	0.00%	0.00	0.00%	8,305.40	6,148.45	0.00%	2,156.95
276.09	0.00%	0.00	0.00%	276.09	111.00	0.00%	165.09	Total Beverage Admin Cost of Sales	8,305.40	0.00%	0.00	0.00%	8,305.40	6,148.45	0.00%	2,156.95
								Expenses								
								Other Expenses								
0.00	0.00%	50.00	0.00%	-50.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	450.00	0.00%	-450.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.00%	-50.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	450.00	0.00%	-450.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	6,993.00	0.00%	0.00	0.00%	6,993.00	0.00	0.00%	6,993.00
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	Miscellaneous Expense	4,282.04	0.00%	0.00	0.00%	4,282.04	0.00	0.00%	4,282.04
37.13	0.00%	100.00	0.00%	-62.87	0.00	0.00%	37.13	Total Beverage Admin Other Expenses	11,275.04	0.00%	900.00	0.00%	10,375.04	0.00	0.00%	11,275.04
37.13	0.00%	100.00	0.00%	-62.87	0.00	0.00%	37.13	Total Beverage Admin Expenses	11,275.04	0.00%	900.00	0.00%	10,375.04	0.00	0.00%	11,275.04
-37.13	0.00%	-100.00	0.00%	62.87	0.00	0.00%	-37.13	Departmental Costs	-11,275.04	0.00%	-900.00	0.00%	-10,375.04	0.00	0.00%	-11,275.04

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								Restaurant 1 Food Revenue								
2,755.49	56.89%	4,000.00	64.52%	-1,244.51	0.00	0.00%	2,755.49	Food-Breakfast	10,941.19	41.60%	32,100.00	64.91%	-21,158.81	0.00	0.00%	10,941.19
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Lunch	34.00	0.13%	0.00	0.00%	34.00	0.00	0.00%	34.00
880.60	18.18%	2,200.00	35.48%	-1,319.40	0.00	0.00%	880.60	Food-Dinner	6,199.85	23.57%	17,350.00	35.09%	-11,150.15	0.00	0.00%	6,199.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Breaks	50.00	0.19%	0.00	0.00%	50.00	0.00	0.00%	50.00
3,636.09	75.07%	6,200.00	100.00%	-2,563.91	0.00	0.00%	3,636.09	Restaurant 1 Food Revenue	17,225.04	65.50%	49,450.00	100.00%	-32,224.96	0.00	0.00%	17,225.04
-131.34	-2.71%	0.00	0.00%	-131.34	0.00	0.00%	-131.34	Food-Adjustments-A&G	-759.70	-2.89%	0.00	0.00%	-759.70	0.00	0.00%	-759.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Adjustments-A&P	-18.45	-0.07%	0.00	0.00%	-18.45	0.00	0.00%	-18.45
-131.34	-2.71%	0.00	0.00%	-131.34	0.00	0.00%	-131.34	Less: Allowances	-778.15	-2.96%	0.00	0.00%	-778.15	0.00	0.00%	-778.15
3,504.75	72.36%	6,200.00	100.00%	-2,695.25	0.00	0.00%	3,504.75	Total Restaurant 1 Food Revenue	16,446.89	62.54%	49,450.00	100.00%	-33,003.11	0.00	0.00%	16,446.89
								Beverage Revenue								
677.12	13.98%	0.00	0.00%	677.12	0.00	0.00%	677.12	Liquor	5,796.86	22.04%	0.00	0.00%	5,796.86	0.00	0.00%	5,796.86
449.50	9.28%	0.00	0.00%	449.50	0.00	0.00%	449.50	Beer	2,328.31	8.85%	0.00	0.00%	2,328.31	0.00	0.00%	2,328.31
212.05	4.38%	0.00	0.00%	212.05	0.00	0.00%	212.05	Wine	1,727.45	6.57%	0.00	0.00%	1,727.45	0.00	0.00%	1,727.45
1,338.67	27.64%	0.00	0.00%	1,338.67	0.00	0.00%	1,338.67	Restaurant 1 Beverage Revenue	9,852.62	37.46%	0.00	0.00%	9,852.62	0.00	0.00%	9,852.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,338.67	27.64%	0.00	0.00%	1,338.67	0.00	0.00%	1,338.67	Total Restaurant 1 Beverage Revenue	9,852.62	37.46%	0.00	0.00%	9,852.62	0.00	0.00%	9,852.62
4,843.42	100.00%	6,200.00	100.00%	-1,356.58	0.00	0.00%	4,843.42	Total Restaurant 1 Revenue	26,299.51	100.00%	49,450.00	100.00%	-23,150.49	0.00	0.00%	26,299.51
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,843.42	100.00%	6,200.00	100.00%	-1,356.58	0.00	0.00%	4,843.42	Restaurant 1 Gross Profit	26,299.51	100.00%	49,450.00	100.00%	-23,150.49	0.00	0.00%	26,299.51
								Expenses								
								Payroll Expense								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	18,410.76	0.00%	-18,410.76
34.14	0.70%	2,480.00	40.00%	-2,445.86	0.00	0.00%	34.14	Hosts/Greeters/Captains/Order Takers	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	4,440.57
34.14	0.70%	2,480.00	40.00%	-2,445.86	0.00	0.00%	34.14	Servers	4,440.57	16.88%	24,320.00	49.18%	-19,879.43	0.00	0.00%	-13,970.19
34.14	0.70%	2,480.00	40.00%	-2,445.86	0.00	0.00%	34.14	Total Restaurant 1 Non-Management	4,440.57	16.88%	24,320.00	49.18%	-19,879.43	18,410.76	0.00%	-13,970.19
34.14	0.70%	2,480.00	40.00%	-2,445.86	0.00	0.00%	34.14	Total Restaurant 1 Salaries and Wages	4,440.57	16.88%	24,320.00	49.18%	-19,879.43	18,410.76	0.00%	-13,970.19
								PR Taxes and Benefits								
181.46	3.75%	260.87	4.21%	-79.41	0.00	0.00%	181.46	FICA	1,657.60	6.30%	2,427.94	4.91%	-770.34	0.00	0.00%	1,657.60
2.54	0.05%	1.43	0.02%	1.11	0.00	0.00%	2.54	Federal Unemployment Tax	37.54	0.14%	46.07	0.09%	-8.53	0.00	0.00%	37.54
14.35	0.30%	3.41	0.06%	10.94	0.00	0.00%	14.35	State Unemployment Tax	208.97	0.79%	141.68	0.29%	67.29	0.00	0.00%	208.97
198.35	4.10%	265.71	4.29%	-67.36	0.00	0.00%	198.35	Total Payroll Taxes	1,904.11	7.24%	2,615.69	5.29%	-711.58	0.00	0.00%	1,904.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
143.18	2.96%	108.82	1.76%	34.36	0.00	0.00%	143.18	Worker's Compensation	1,320.45	5.02%	1,158.33	2.34%	162.12	0.00	0.00%	1,320.45
-236.07	-4.87%	0.00	0.00%	-236.07	0.00	0.00%	-236.07	Group Insurance	1,809.03	6.88%	0.00	0.00%	1,809.03	0.00	0.00%	1,809.03
-92.89	-1.92%	108.82	1.76%	-201.71	0.00	0.00%	-92.89	Total Other Benefits	3,129.48	11.90%	1,158.33	2.34%	1,971.15	0.00	0.00%	3,129.48
105.46	2.18%	374.53	6.04%	-269.07	0.00	0.00%	105.46	Total Restaurant 1 PR Taxes and Benefi	5,033.59	19.14%	3,774.02	7.63%	1,259.57	0.00	0.00%	5,033.59
139.60	2.88%	2,854.53	46.04%	-2,714.93	0.00	0.00%	139.60	Total Restaurant 1 Payroll	9,474.16	36.02%	28,094.02	56.81%	-18,619.86	18,410.76	0.00%	-8,936.60
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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139.60	2.88%	2,854.53	46.04%	-2,714.93	0.00	0.00%	139.60	Total Restaurant 1 Expenses	9,474.16	36.02%	28,094.02	56.81%	-18,619.86	18,410.76	0.00%	-8,936.60
4,703.82	97.12%	3,345.47	53.96%	1,358.35	0.00	0.00%	4,703.82	Total Restaurant 1 Profit (Loss)	16,825.35	63.98%	21,355.98	43.19%	-4,530.63	-18,410.76	0.00%	35,236.11

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Restaurant 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Breakfast	0.00	0.00%	0.00	0.00%	0.00	17,724.67	61.16%	-17,724.67
258.67	78.04%	0.00	0.00%	258.67	0.00	0.00%	258.67	Food-Dinner	111.96	42.45%	0.00	0.00%	111.96	11,256.93	38.84%	-11,144.97
258.67	78.04%	0.00	0.00%	258.67	0.00	0.00%	258.67	Restaurant 2 Food Revenue	111.96	42.45%	0.00	0.00%	111.96	28,981.60	100.00%	-28,869.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
258.67	78.04%	0.00	0.00%	258.67	0.00	0.00%	258.67	Total Restaurant 2 Food Revenue	111.96	42.45%	0.00	0.00%	111.96	28,981.60	100.00%	-28,869.64
Beverage Revenue																
38.00	11.46%	0.00	0.00%	38.00	0.00	0.00%	38.00	Liquor	74.00	28.06%	0.00	0.00%	74.00	0.00	0.00%	74.00
14.80	4.46%	0.00	0.00%	14.80	0.00	0.00%	14.80	Beer	57.80	21.91%	0.00	0.00%	57.80	0.00	0.00%	57.80
20.00	6.03%	0.00	0.00%	20.00	0.00	0.00%	20.00	Wine	20.00	7.58%	0.00	0.00%	20.00	0.00	0.00%	20.00
72.80	21.96%	0.00	0.00%	72.80	0.00	0.00%	72.80	Restaurant 2 Beverage Revenue	151.80	57.55%	0.00	0.00%	151.80	0.00	0.00%	151.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
72.80	21.96%	0.00	0.00%	72.80	0.00	0.00%	72.80	Total Restaurant 2 Beverage Revenue	151.80	57.55%	0.00	0.00%	151.80	0.00	0.00%	151.80
331.47	100.00%	0.00	0.00%	331.47	0.00	0.00%	331.47	Total Restaurant 2 Revenue	263.76	100.00%	0.00	0.00%	263.76	28,981.60	100.00%	-28,717.84
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
331.47	100.00%	0.00	0.00%	331.47	0.00	0.00%	331.47	Restaurant 2 Gross Profit	263.76	100.00%	0.00	0.00%	263.76	28,981.60	100.00%	-28,717.84
Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
331.47	100.00%	0.00	0.00%	331.47	0.00	0.00%	331.47	Total Restaurant 2 Profit (Loss)	263.76	100.00%	0.00	0.00%	263.76	28,981.60	100.00%	-28,717.84

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Room Service Food Revenue								
-105.53	100.00%	0.00	0.00%	-105.53	0.00	0.00%	-105.53	Food-Dinner	306.96	100.00%	0.00	0.00%	306.96	0.00	0.00%	306.96
-105.53	100.00%	0.00	0.00%	-105.53	0.00	0.00%	-105.53	Room Service Food Revenue	306.96	100.00%	0.00	0.00%	306.96	0.00	0.00%	306.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-105.53	100.00%	0.00	0.00%	-105.53	0.00	0.00%	-105.53	Total Room Service Food Revenue	306.96	100.00%	0.00	0.00%	306.96	0.00	0.00%	306.96
								Beverage Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-105.53	100.00%	0.00	0.00%	-105.53	0.00	0.00%	-105.53	Total Room Service Revenue	306.96	100.00%	0.00	0.00%	306.96	0.00	0.00%	306.96
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-105.53	100.00%	0.00	0.00%	-105.53	0.00	0.00%	-105.53	Room Service Gross Profit	306.96	100.00%	0.00	0.00%	306.96	0.00	0.00%	306.96
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-105.53	100.00%	0.00	0.00%	-105.53	0.00	0.00%	-105.53	Total Room Service Profit (Loss)	306.96	100.00%	0.00	0.00%	306.96	0.00	0.00%	306.96

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Banquets Food Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Breakfast	281.85	4.07%	0.00	0.00%	281.85	180.00	2.52%	101.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Lunch	287.20	4.14%	0.00	0.00%	287.20	2,410.30	33.81%	-2,123.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Brunch	99.50	1.44%	0.00	0.00%	99.50	0.00	0.00%	99.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Breaks	50.00	0.72%	0.00	0.00%	50.00	104.85	1.47%	-54.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	718.55	10.37%	0.00	0.00%	718.55	2,695.15	37.80%	-1,976.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	718.55	10.37%	0.00	0.00%	718.55	2,695.15	37.80%	-1,976.60
								Beverage Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio/Visual Income	225.00	3.25%	0.00	0.00%	225.00	37.50	0.53%	187.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue	770.98	11.12%	0.00	0.00%	770.98	0.00	0.00%	770.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Setup Fee	249.24	3.60%	0.00	0.00%	249.24	997.04	13.98%	-747.80
0.00	0.00%	450.00	100.00%	-450.00	200.00	100.00%	-200.00	Public Room Rental	4,968.00	71.67%	3,150.00	100.00%	1,818.00	3,400.00	47.69%	1,568.00
0.00	0.00%	450.00	100.00%	-450.00	200.00	100.00%	-200.00	Total Banquets Other Revenue	6,213.22	89.63%	3,150.00	100.00%	3,063.22	4,434.54	62.20%	1,778.68
0.00	0.00%	450.00	100.00%	-450.00	200.00	100.00%	-200.00	Total Banquets Revenue	6,931.77	100.00%	3,150.00	100.00%	3,781.77	7,129.69	100.00%	-197.92
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	450.00	100.00%	-450.00	200.00	100.00%	-200.00	Gross Profit	6,931.77	100.00%	3,150.00	100.00%	3,781.77	7,129.69	100.00%	-197.92
								Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Servers	0.00	0.00%	0.00	0.00%	0.00	475.58	6.67%	-475.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	475.58	6.67%	-475.58
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	475.58		-475.58
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	475.58	6.67%	-475.58
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	475.58	6.67%	-475.58

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00	0.00%	450.00	100.00%	-450.00	200.00	100.00%	-200.00	Total Banquets Profit (Loss)	6,931.77	100.00%	3,150.00 100.00%	3,781.77	6,654.11	93.33%	277.66

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Restaurant 3 Food Revenue								
0.00	0.00%	0.00	0.00%	0.00	8.30	100.00%	-8.30	Food-Breakfast	0.00	0.00%	0.00	0.00%	0.00	7,371.85	100.00%	-7,371.85
0.00	0.00%	0.00	0.00%	0.00	8.30	100.00%	-8.30	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	7,371.85	100.00%	-7,371.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	8.30	100.00%	-8.30	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	7,371.85	100.00%	-7,371.85
								Beverage Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	8.30	100.00%	-8.30	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	7,371.85	100.00%	-7,371.85
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	8.30	100.00%	-8.30	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	7,371.85	100.00%	-7,371.85
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	8.30	100.00%	-8.30	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	7,371.85	100.00%	-7,371.85

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 1 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	2,500.00	64.94%	-2,500.00	0.00	0.00%	0.00	Liquor	0.00	0.00%	17,250.00	66.22%	-17,250.00	5,507.25	32.92%	-5,507.25
0.00	0.00%	1,000.00	25.97%	-1,000.00	244.25	66.69%	-244.25	Beer	0.00	0.00%	6,250.00	23.99%	-6,250.00	5,802.56	34.68%	-5,802.56
0.00	0.00%	350.00	9.09%	-350.00	122.00	33.31%	-122.00	Wine	0.00	0.00%	2,550.00	9.79%	-2,550.00	5,419.65	32.40%	-5,419.65
0.00	0.00%	3,850.00	100.00%	-3,850.00	366.25	100.00%	-366.25	Bar 1 Beverage Revenue	0.00	0.00%	26,050.00	100.00%	-26,050.00	16,729.46	100.00%	-16,729.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	3,850.00	100.00%	-3,850.00	366.25	100.00%	-366.25	Total Bar 1 Beverage Revenue	0.00	0.00%	26,050.00	100.00%	-26,050.00	16,729.46	100.00%	-16,729.46
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	3,850.00	100.00%	-3,850.00	366.25	100.00%	-366.25	Total Bar 1 Revenue	0.00	0.00%	26,050.00	100.00%	-26,050.00	16,729.46	100.00%	-16,729.46
Cost of Sales																
0.00	0.00%	924.00	24.00%	-924.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	6,252.00	24.00%	-6,252.00	0.00	0.00%	0.00
0.00	0.00%	924.00	24.00%	-924.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	6,252.00	24.00%	-6,252.00	0.00	0.00%	0.00
0.00	0.00%	2,926.00	76.00%	-2,926.00	366.25	100.00%	-366.25	Gross Profit	0.00	0.00%	19,798.00	76.00%	-19,798.00	16,729.46	100.00%	-16,729.46
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	2,480.00	64.42%	-2,480.00	0.00	0.00%	0.00	Bartenders	0.00	0.00%	24,320.00	93.36%	-24,320.00	0.00	0.00%	0.00
0.00	0.00%	2,480.00	64.42%	-2,480.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	24,320.00	93.36%	-24,320.00	0.00	0.00%	0.00
0.00	0.00%	2,480.00	64.42%	-2,480.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	24,320.00	93.36%	-24,320.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	213.28	5.54%	-213.28	0.00	0.00%	0.00	FICA	0.00	0.00%	2,019.92	7.75%	-2,019.92	0.00	0.00%	0.00
0.00	0.00%	1.17	0.03%	-1.17	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	40.82	0.16%	-40.82	0.00	0.00%	0.00
0.00	0.00%	2.79	0.07%	-2.79	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	124.52	0.48%	-124.52	0.00	0.00%	0.00
0.00	0.00%	217.24	5.64%	-217.24	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	2,185.26	8.39%	-2,185.26	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	108.82	2.83%	-108.82	0.00	0.00%	0.00	Worker's Compensation	0.00	0.00%	1,158.33	4.45%	-1,158.33	0.00	0.00%	0.00
0.00	0.00%	108.82	2.83%	-108.82	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	1,158.33	4.45%	-1,158.33	0.00	0.00%	0.00
0.00	0.00%	326.06	8.47%	-326.06	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	3,343.59	12.84%	-3,343.59	0.00	0.00%	0.00
0.00	0.00%	2,806.06	72.88%	-2,806.06	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	27,663.59	106.19%	-27,663.59	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	770.00	4.60%	-770.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	770.00	4.60%	-770.00
0.00	0.00%	2,806.06	72.88%	-2,806.06	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	27,663.59	106.19%	-27,663.59	770.00	4.60%	-770.00

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
0.00	0.00%	119.94	3.12%	-119.94	366.25	100.00%	-366.25	Total Bar 1 Profit (Loss)	0.00	0.00%	-7,865.59	-30.19%	7,865.59	15,959.46	95.40%	-15,959.46

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
100.35	-33.14%	0.00	0.00%	100.35	0.50	100.00%	99.85	Telephone	537.16	95.95%	0.00	0.00%	537.16	48.80	100.00%	488.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Local and Long Distance Revenue	2.00	0.36%	0.00	0.00%	2.00	0.00	0.00%	2.00
-399.12	131.82%	0.00	0.00%	-399.12	0.00	0.00%	-399.12	Commissions - Other	24.70	4.41%	0.00	0.00%	24.70	0.00	0.00%	24.70
								Other Telephone Revenue								
-298.77	98.68%	0.00	0.00%	-298.77	0.50	100.00%	-299.27	Telephone Revenue	563.86	100.71%	0.00	0.00%	563.86	48.80	100.00%	515.06
-4.00	1.32%	0.00	0.00%	-4.00	0.00	0.00%	-4.00	Adjustments Long Distance	-4.00	-0.71%	0.00	0.00%	-4.00	0.00	0.00%	-4.00
-4.00	1.32%	0.00	0.00%	-4.00	0.00	0.00%	-4.00	Less: Adjustments	-4.00	-0.71%	0.00	0.00%	-4.00	0.00	0.00%	-4.00
-302.77	100.00%	0.00	0.00%	-302.77	0.50	100.00%	-303.27	Total Telephone Revenue	559.86	100.00%	0.00	0.00%	559.86	48.80	100.00%	511.06
								Cost of Sales								
1,556.87	-514.21%	1,495.00	0.00%	61.87	1,495.39	9,078.00%	61.48	Cost of Sales - Local Calls	16,330.97	2,916.97%	14,950.00	0.00%	1,380.97	14,391.37	9,490.51%	1,939.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Commissions - Other	33.04	5.90%	0.00	0.00%	33.04	0.00	0.00%	33.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Long Distance	0.00	0.00%	0.00	0.00%	0.00	181.41	371.74%	-181.41
1,556.87	-514.21%	1,495.00	0.00%	61.87	1,495.39	9,078.00%	61.48	Total Telephone Cost of Sales	16,364.01	2,922.88%	14,950.00	0.00%	1,414.01	14,572.78	9,862.25%	1,791.23
-1,859.64	614.21%	-1,495.00	0.00%	-364.64	-1,494.89	9,978.00%	-364.75	Gross Profit	-15,804.15	-2,822.88%	-14,950.00	0.00%	-854.15	-14,523.98	9,762.25%	-1,280.17
								Other Expenses								
492.50	-162.66%	1,371.00	0.00%	-878.50	2,463.31	92,662.00%	-1,970.81	Internet/Web Expense	4,425.39	790.45%	13,710.00	0.00%	-9,284.61	13,832.65	8,345.59%	-9,407.26
0.00	0.00%	0.00	0.00%	0.00	100.00	90,000.00%	-100.00	Miscellaneous Expense	7.52	1.34%	0.00	0.00%	7.52	1,050.00	2,151.64%	-1,042.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	405.66	831.27%	-405.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Equipment	342.99	61.26%	0.00	0.00%	342.99	0.00	0.00%	342.99
492.50	-162.66%	1,371.00	0.00%	-878.50	2,563.31	92,662.00%	-2,070.81	Total Telephone Other Expenses	4,775.90	853.05%	13,710.00	0.00%	-8,934.10	15,288.31	9,328.50%	-10,512.41
-2,352.14	776.87%	-2,866.00	0.00%	513.86	-4,058.20	9,640.00%	1,706.06	Total Telephone Profit (Loss)	-20,580.05	-3,675.93%	-28,660.00	0.00%	8,079.95	-29,812.29	9,090.76%	9,232.24

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Minor Operating Income								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Rental Income	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	75.00	4.67%	-75.00	34.66	1.00%	-34.66	Vending Commissions-Soda & Snack Machin	1,331.10	1.76%	750.00	6.53%	581.10	425.38	1.09%	905.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vending Commissions Other	66.00	0.09%	0.00	0.00%	66.00	0.00	0.00%	66.00
0.00	0.00%	75.00	4.67%	-75.00	34.66	1.00%	-34.66	Total Vending Commission Income	1,397.10	1.85%	750.00	6.53%	647.10	425.38	1.09%	971.72
764.54	11.34%	0.00	0.00%	764.54	916.52	26.53%	-151.98	Cancellation Fee - Rooms	15,383.20	20.35%	0.00	0.00%	15,383.20	13,146.58	33.80%	2,236.62
764.54	11.34%	0.00	0.00%	764.54	916.52	26.53%	-151.98	Total Cancellation Fee Income	15,383.20	20.35%	0.00	0.00%	15,383.20	13,146.58	33.80%	2,236.62
63.03	0.93%	50.00	3.11%	13.03	0.00	0.00%	63.03	Guest Laundry	421.74	0.56%	500.00	4.35%	-78.26	98.05	0.25%	323.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	819.38	2.11%	-819.38
237.51	3.52%	0.00	0.00%	237.51	190.40	5.51%	47.11	Internet Access	3,298.40	4.36%	0.00	0.00%	3,298.40	1,320.90	3.40%	1,977.50
997.26	14.79%	250.00	15.56%	747.26	0.00	0.00%	997.26	Other Revenue 2	10,342.95	13.68%	2,500.00	21.77%	7,842.95	0.00	0.00%	10,342.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 3	-50.87	-0.07%	0.00	0.00%	-50.87	4,313.70	11.09%	-4,364.57
4,679.86	69.41%	1,231.20	76.65%	3,448.66	2,313.29	66.96%	2,366.57	Gift Shop Sales	41,444.73	54.81%	7,731.90	67.34%	33,712.83	18,675.92	48.01%	22,768.81
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 6	2,471.82	3.27%	0.00	0.00%	2,471.82	0.00	0.00%	2,471.82
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet Fees	500.00	0.66%	0.00	0.00%	500.00	100.00	0.26%	400.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 7	400.00	0.53%	0.00	0.00%	400.00	0.00	0.00%	400.00
5,977.66	88.66%	1,531.20	95.33%	4,446.46	2,503.69	72.47%	3,473.97	Total Other Income	58,828.77	77.81%	10,731.90	93.47%	48,096.87	25,327.95	65.11%	33,500.82
6,742.20	100.00%	1,606.20	100.00%	5,136.00	3,454.87	100.00%	3,287.33	Total Minor Operating Income	75,609.07	100.00%	11,481.90	100.00%	64,127.17	38,899.91	100.00%	36,709.16
								Cost of Sales								
0.00	0.00%	32.50	2.02%	-32.50	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	325.00	2.83%	-325.00	75.89	0.20%	-75.89
1,905.63	28.26%	800.28	49.82%	1,105.35	304.27	8.81%	1,601.36	Cost of Sales - Gift Shop	17,489.54	23.13%	5,025.75	43.77%	12,463.79	7,172.14	18.44%	10,317.40
1,905.63	28.26%	832.78	51.85%	1,072.85	304.27	8.81%	1,601.36	Total Minor Operated Cost of Sales	17,489.54	23.13%	5,350.75	46.60%	12,138.79	7,248.03	18.63%	10,241.51
4,836.57	71.74%	773.42	48.15%	4,063.15	3,150.60	91.19%	1,685.97	Total Minor Operated Profit (Loss)	58,119.53	76.87%	6,131.15	53.40%	51,988.38	31,651.88	81.37%	26,467.65

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Franchise Fees								
220.84	0.11%	0.00	0.00%	220.84	0.00	0.00%	220.84	Franchise Fees - IT Fees	2,333.24	0.12%	0.00	0.00%	2,333.24	0.00	0.00%	2,333.24
11,561.34	5.68%	13,271.44	5.28%	-1,710.10	6,787.97	5.36%	4,773.37	Franchise Fees - Royalty & Licenses	112,881.14	5.73%	79,290.64	5.22%	33,590.50	61,779.24	5.13%	51,101.90
618.56	0.30%	0.00	0.00%	618.56	102.85	0.08%	515.71	Franchise Fees - Other	7,322.97	0.37%	0.00	0.00%	7,322.97	635.25	0.05%	6,687.72
404.50	0.20%	0.00	0.00%	404.50	0.00	0.00%	404.50	Franchise Fees - Reservations-GDS	2,837.50	0.14%	0.00	0.00%	2,837.50	0.00	0.00%	2,837.50
3,585.80	1.76%	5,308.58	2.11%	-1,722.78	1,309.12	1.03%	2,276.68	Franchise Fees - Frequent Guest	28,706.54	1.46%	31,716.28	2.09%	-3,009.74	23,026.21	1.91%	5,680.33
10,899.35	5.35%	13,654.04	5.43%	-2,754.69	11,547.33	9.13%	-647.98	Franchise Fees - Marketing Contributions	103,312.41	5.24%	81,576.51	5.37%	21,735.90	73,965.91	6.14%	29,346.50
0.00	0.00%	816.67	0.33%	-816.67	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	0.00	0.00%	8,166.70	0.54%	-8,166.70	0.00	0.00%	0.00
27,290.39	13.41%	33,050.73	13.16%	-5,760.34	19,747.27	15.61%	7,543.12	Total Franchise Fees	257,393.80	13.06%	200,750.13	13.22%	56,643.67	159,406.61	13.23%	97,987.19

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
10,219.77	5.02%	10,731.35	4.27%	-511.58	4,025.36	3.18%	6,194.41	Management- A&G	99,881.33	5.07%	104,709.70	6.89%	-4,828.37	90,141.30	7.48%	9,740.03
10,219.77	5.02%	10,731.35	4.27%	-511.58	4,025.36	3.18%	6,194.41	Total A&G Management	99,881.33	5.07%	104,709.70	6.89%	-4,828.37	90,141.30	7.48%	9,740.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
10,219.77	5.02%	10,731.35	4.27%	-511.58	4,025.36	3.18%	6,194.41	Total A&G Salaries and Wages	99,881.33	5.07%	104,709.70	6.89%	-4,828.37	90,141.30	7.48%	9,740.03
								PR Taxes and Benefits								
761.48	0.37%	853.09	0.34%	-91.61	625.24	0.49%	136.24	FICA	7,480.88	0.38%	8,349.70	0.55%	-868.82	7,274.30	0.60%	206.58
10.70	0.01%	4.68	0.00%	6.02	0.00	0.00%	10.70	Federal Unemployment Tax	267.82	0.01%	173.25	0.01%	94.57	0.00	0.00%	267.82
60.48	0.03%	11.15	0.00%	49.33	0.00	0.00%	60.48	State Unemployment Tax	1,432.24	0.07%	527.95	0.03%	904.29	0.00	0.00%	1,432.24
832.66	0.41%	868.92	0.35%	-36.26	625.24	0.49%	207.42	Total Payroll Taxes	9,180.94	0.47%	9,050.90	0.60%	130.04	7,274.30	0.60%	1,906.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	2,368.88	0.20%	-2,368.88
0.00	0.00%	420.16	0.17%	-420.16	649.03	0.51%	-649.03	Vacation	0.00	0.00%	4,436.89	0.29%	-4,436.89	16,275.24	1.35%	-16,275.24
0.00	0.00%	420.16	0.17%	-420.16	649.03	0.51%	-649.03	Total Supplemental Pay	0.00	0.00%	4,436.89	0.29%	-4,436.89	18,644.12	1.55%	-18,644.12
691.60	0.34%	489.34	0.19%	202.26	720.00	0.57%	-28.40	Worker's Compensation	6,249.79	0.32%	5,197.30	0.34%	1,052.49	8,936.00	0.74%	-2,686.21
785.69	0.39%	0.00	0.00%	785.69	1,645.78	1.30%	-860.09	Group Insurance	7,242.16	0.37%	0.00	0.00%	7,242.16	14,989.92	1.24%	-7,747.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	1,557.28	0.13%	-1,557.28
1,477.29	0.73%	489.34	0.19%	987.95	2,365.78	1.87%	-888.49	Total Other Benefits	13,491.95	0.68%	5,197.30	0.34%	8,294.65	25,483.20	2.12%	-11,991.25
2,309.95	1.13%	1,778.42	0.71%	531.53	3,640.05	2.88%	-1,330.10	Total A&G PR Taxes and Benefits	22,672.89	1.15%	18,685.09	1.23%	3,987.80	51,401.62	4.27%	-28,728.73
12,529.72	6.16%	12,509.77	4.98%	19.95	7,665.41	6.06%	4,864.31	Total A&G Payroll	122,554.22	6.22%	123,394.79	8.12%	-840.57	141,542.92	11.75%	-18,988.70
								Other Expenses								
1,000.00	0.49%	1,000.00	0.40%	0.00	2,000.00	1.58%	-1,000.00	Accounting/Audit Fees	12,000.00	0.61%	10,000.00	0.66%	2,000.00	20,000.00	1.66%	-8,000.00
5,315.89	2.61%	0.00	0.00%	5,315.89	192.00	0.15%	5,123.89	Bad Debt Provision	26,106.10	1.33%	0.00	0.00%	26,106.10	6,803.48	0.56%	19,302.62
757.60	0.37%	1,150.00	0.46%	-392.40	1,015.65	0.80%	-258.05	Bank Charges	7,478.41	0.38%	11,500.00	0.76%	-4,021.59	12,305.97	1.02%	-4,827.56
-26.27	-0.01%	0.00	0.00%	-26.27	0.00	0.00%	-26.27	Cash Over/Short	-73.41	0.00%	0.00	0.00%	-73.41	247.22	0.02%	-320.63
0.00	0.00%	75.00	0.03%	-75.00	0.00	0.00%	0.00	Central Office - Travel Rebilled	81.25	0.00%	725.00	0.05%	-643.75	0.00	0.00%	81.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Central Office - Accounting Fees	160.00	0.01%	0.00	0.00%	160.00	0.00	0.00%	160.00
475.00	0.23%	160.00	0.06%	315.00	0.00	0.00%	475.00	Central Office - IT Fees	3,605.00	0.18%	1,600.00	0.11%	2,005.00	0.00	0.00%	3,605.00
60.00	0.03%	60.00	0.02%	0.00	0.00	0.00%	60.00	Communication Expense	420.00	0.02%	600.00	0.04%	-180.00	262.81	0.02%	157.19
4,730.39	2.32%	6,783.24	2.70%	-2,052.85	3,158.79	2.50%	1,571.60	Credit Card Commission	42,762.76	2.17%	41,007.38	2.70%	1,755.38	31,767.73	2.64%	10,995.03
0.00	0.00%	1,015.00	0.40%	-1,015.00	959.98	0.76%	-959.98	Data Processing	2,500.00	0.13%	10,150.00	0.67%	-7,650.00	11,010.47	0.91%	-8,510.47
44.38	0.02%	0.00	0.00%	44.38	127.92	0.10%	-83.54	Dues and Subscriptions	579.42	0.03%	0.00	0.00%	579.42	1,316.89	0.11%	-737.47
46.46	0.02%	200.00	0.08%	-153.54	0.00	0.00%	46.46	Employee Relations	1,330.35	0.07%	2,000.00	0.13%	-669.65	1,351.24	0.11%	-20.89
0.00	0.00%	0.00	0.00%	0.00	166.28	0.13%	-166.28	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	1,559.87	0.13%	-1,559.87
0.00	0.00%	0.00	0.00%	0.00	44.38	0.04%	-44.38	Licenses/Permits	728.04	0.04%	0.00	0.00%	728.04	3,376.24	0.28%	-2,648.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	268.79	0.01%	0.00	0.00%	268.79	0.00	0.00%	268.79
65.17	0.03%	0.00	0.00%	65.17	0.00	0.00%	65.17	Miscellaneous Expense	-1,389.27	-0.07%	0.00	0.00%	-1,389.27	0.00	0.00%	-1,389.27
152.83	0.08%	104.00	0.04%	48.83	0.00	0.00%	152.83	Office Equipment	1,599.69	0.08%	1,040.00	0.07%	559.69	0.00	0.00%	1,599.69
365.04	0.18%	250.00	0.10%	115.04	256.70	0.20%	108.34	Office Supplies	2,503.40	0.13%	2,500.00	0.16%	3.40	1,554.00	0.13%	949.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	354.96	0.02%	0.00	0.00%	354.96	0.00	0.00%	354.96
215.61	0.11%	378.00	0.15%	-162.39	247.45	0.20%	-31.84	Payroll Service Fees	1,445.03	0.07%	3,780.00	0.25%	-2,334.97	4,541.44	0.38%	-3,096.41
42.90	0.02%	50.00	0.02%	-7.10	18.06	0.01%	24.84	Postage	150.53	0.01%	500.00	0.03%	-349.47	293.49	0.02%	-142.96
6,000.00	2.95%	150.00	0.06%	5,850.00	0.00	0.00%	6,000.00	Professional Fees - Legal	16,174.96	0.82%	1,500.00	0.10%	14,674.96	0.00	0.00%	16,174.96
90.00	0.04%	500.00	0.20%	-410.00	0.00	0.00%	90.00	Professional Fees - Other	13,136.56	0.67%	5,000.00	0.33%	8,136.56	5,136.00	0.43%	8,000.56
0.00	0.00%	75.00	0.03%	-75.00	0.00	0.00%	0.00	Recruitment Advertising	0.00	0.00%	750.00	0.05%	-750.00	1,407.57	0.12%	-1,407.57
57.90	0.03%	0.00	0.00%	57.90	183.28	0.14%	-125.38	Recruitment - Other	1,051.50	0.05%	0.00	0.00%	1,051.50	1,070.71	0.09%	-19.21
1,521.30	0.75%	3,500.00	1.39%	-1,978.70	0.00	0.00%	1,521.30	Security - Outside	20,883.30	1.06%	35,000.00	2.30%	-14,116.70	14,277.34	1.18%	6,605.96
417.69	0.21%	520.70	0.21%	-103.01	0.00	0.00%	417.69	Software Expense/Maintenance	7,876.90	0.40%	6,157.00	0.41%	1,719.90	0.00	0.00%	7,876.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	175.33	0.01%	0.00	0.00%	175.33	851.02	0.07%	-675.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	911.27	0.05%	0.00	0.00%	911.27	0.00	0.00%	911.27
42.99	0.02%	0.00	0.00%	42.99	0.00	0.00%	42.99	Uniforms	835.81	0.04%	0.00	0.00%	835.81	0.00	0.00%	835.81
21,374.88	10.50%	15,970.94	6.36%	5,403.94	8,370.49	6.62%	13,004.39	Total A&G Other Expenses	163,656.68	8.31%	133,809.38	8.81%	29,847.30	119,133.49	9.89%	44,523.19
33,904.60	16.66%	28,480.71	11.34%	5,423.89	16,035.90	12.67%	17,868.70	Total A&G Expenses	286,210.90	14.53%	257,204.17	16.93%	29,006.73	260,676.41	21.64%	25,534.49

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,535.71	2.72%	5,365.67	2.14%	170.04	0.00	0.00%	5,535.71	Division Management	53,750.00	2.73%	52,354.84	3.45%	1,395.16	14,642.86	1.22%	39,107.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sales Managers	0.00	0.00%	0.00	0.00%	0.00	8,349.62	0.69%	-8,349.62
5,535.71	2.72%	5,365.67	2.14%	170.04	0.00	0.00%	5,535.71	Total S&M Management	53,750.00	2.73%	52,354.84	3.45%	1,395.16	22,992.48	1.91%	30,757.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,535.71	2.72%	5,365.67	2.14%	170.04	0.00	0.00%	5,535.71	Total S&M Salaries and Wages	53,750.00	2.73%	52,354.84	3.45%	1,395.16	22,992.48	1.91%	30,757.52
								PR Taxes and Benefits								
412.48	0.20%	426.55	0.17%	-14.07	0.00	0.00%	412.48	FICA	3,987.74	0.20%	4,174.89	0.27%	-187.15	1,862.09	0.15%	2,125.65
5.80	0.00%	2.34	0.00%	3.46	0.00	0.00%	5.80	Federal Unemployment Tax	139.56	0.01%	86.64	0.01%	52.92	0.00	0.00%	139.56
32.76	0.02%	5.58	0.00%	27.18	0.00	0.00%	32.76	State Unemployment Tax	741.53	0.04%	263.98	0.02%	477.55	0.00	0.00%	741.53
451.04	0.22%	434.47	0.17%	16.57	0.00	0.00%	451.04	Total Payroll Taxes	4,868.83	0.25%	4,525.51	0.30%	343.32	1,862.09	0.15%	3,006.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	153.84	0.01%	-153.84
0.00	0.00%	210.08	0.08%	-210.08	0.00	0.00%	0.00	Vacation	0.00	0.00%	2,218.46	0.15%	-2,218.46	1,449.08	0.12%	-1,449.08
0.00	0.00%	210.08	0.08%	-210.08	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	2,218.46	0.15%	-2,218.46	1,602.92	0.13%	-1,602.92
374.62	0.18%	244.67	0.10%	129.95	0.00	0.00%	374.62	Worker's Compensation	3,523.46	0.18%	2,598.65	0.17%	924.81	0.00	0.00%	3,523.46
377.71	0.19%	0.00	0.00%	377.71	0.00	0.00%	377.71	Group Insurance	4,838.70	0.25%	0.00	0.00%	4,838.70	4,469.32	0.37%	369.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	4,062.50	0.21%	0.00	0.00%	4,062.50	195.93	0.02%	3,866.57
752.33	0.37%	244.67	0.10%	507.66	0.00	0.00%	752.33	Total Other Benefits	12,424.66	0.63%	2,598.65	0.17%	9,826.01	4,665.25	0.39%	7,759.41
1,203.37	0.59%	889.22	0.35%	314.15	0.00	0.00%	1,203.37	Total S&M PR Taxes and Benefits	17,293.49	0.88%	9,342.62	0.62%	7,950.87	8,130.26	0.67%	9,163.23
6,739.08	3.31%	6,254.89	2.49%	484.19	0.00	0.00%	6,739.08	Total S&M Payroll	71,043.49	3.61%	61,697.46	4.06%	9,346.03	31,122.74	2.58%	39,920.75
								Other Expenses								
440.00	0.22%	0.00	0.00%	440.00	0.00	0.00%	440.00	Advertising General	3,965.00	0.20%	0.00	0.00%	3,965.00	0.00	0.00%	3,965.00
0.00	0.00%	690.00	0.27%	-690.00	226.46	0.18%	-226.46	Advertising-Web/Internet	250.00	0.01%	7,935.00	0.52%	-7,685.00	2,752.26	0.23%	-2,502.26
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Communication Expense	540.00	0.03%	500.00	0.03%	40.00	200.00	0.02%	340.00
1,626.50	0.80%	1,381.00	0.55%	245.50	284.32	0.22%	1,342.18	Dues and Subscriptions	27,840.50	1.41%	18,399.00	1.21%	9,441.50	9,640.01	0.80%	18,200.49
30.00	0.01%	50.00	0.02%	-20.00	0.00	0.00%	30.00	Meals and Entertainment	256.69	0.01%	500.00	0.03%	-243.31	31.01	0.00%	225.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	394.00	0.02%	0.00	0.00%	394.00	25.00	0.00%	369.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Postage	166.51	0.01%	0.00	0.00%	166.51	0.00	0.00%	166.51
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Printing and Stationery	125.57	0.01%	250.00	0.02%	-124.43	0.00	0.00%	125.57
0.00	0.00%	75.00	0.03%	-75.00	0.00	0.00%	0.00	Promotions - In-house	153.99	0.01%	750.00	0.05%	-596.01	2,180.70	0.18%	-2,026.71
10.33	0.01%	0.00	0.00%	10.33	0.00	0.00%	10.33	Promotion - Outside	312.73	0.02%	0.00	0.00%	312.73	0.00	0.00%	312.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	7,021.41	0.36%	14,472.00	0.95%	-7,450.59	0.00	0.00%	7,021.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	1,195.00	0.06%	0.00	0.00%	1,195.00	0.00	0.00%	1,195.00
87.00	0.04%	0.00	0.00%	87.00	373.45	0.30%	-286.45	Training	2,930.00	0.15%	1,500.00	0.10%	1,430.00	1,173.37	0.10%	1,756.63
8.85	0.00%	0.00	0.00%	8.85	0.00	0.00%	8.85	Travel	1,277.94	0.06%	0.00	0.00%	1,277.94	301.36	0.03%	976.58
2,202.68	1.08%	2,271.00	0.90%	-68.32	884.23	0.70%	1,318.45	Total S&M Other Expenses	46,429.34	2.36%	44,306.00	2.92%	2,123.34	16,303.71	1.35%	30,125.63
8,941.76	4.39%	8,525.89	3.39%	415.87	884.23	0.70%	8,057.53	Total S&M Expenses	117,472.83	5.96%	106,003.46	6.98%	11,469.37	47,426.45	3.94%	70,046.38

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
3,832.40	1.88%	3,714.70	1.48%	117.70	2,241.76	1.77%	1,590.64	Division Management	14,019.39	0.71%	36,245.67	2.39%	-22,226.28	18,857.31	1.57%	-4,837.92
3,832.40	1.88%	3,714.70	1.48%	117.70	2,241.76	1.77%	1,590.64	Total R&M Management	14,019.39	0.71%	36,245.67	2.39%	-22,226.28	18,857.31	1.57%	-4,837.92
2,481.55	1.22%	3,011.43	1.20%	-529.88	2,461.41	1.95%	20.14	Engineers 1	26,651.46	1.35%	29,531.45	1.94%	-2,879.99	35,391.89	2.94%	-8,740.43
2,481.55	1.22%	3,011.43	1.20%	-529.88	2,461.41	1.95%	20.14	Total R&M Non-Management	26,651.46	1.35%	29,531.45	1.94%	-2,879.99	35,391.89	2.94%	-8,740.43
6,313.95	3.10%	6,726.13	2.68%	-412.18	4,703.17	3.72%	1,610.78	Total R&M Salaries and Wages	40,670.85	2.06%	65,777.12	4.33%	-25,106.27	54,249.20	4.50%	-13,578.35
								PR Taxes and Benefits								
470.46	0.23%	525.67	0.21%	-55.21	290.82	0.23%	179.64	FICA	2,907.41	0.15%	5,149.42	0.34%	-2,242.01	4,192.31	0.35%	-1,284.90
6.60	0.00%	2.89	0.00%	3.71	0.00	0.00%	6.60	Federal Unemployment Tax	95.87	0.00%	107.05	0.01%	-11.18	0.00	0.00%	95.87
37.37	0.02%	6.87	0.00%	30.50	0.00	0.00%	37.37	State Unemployment Tax	556.14	0.03%	326.05	0.02%	230.09	0.00	0.00%	556.14
514.43	0.25%	535.43	0.21%	-21.00	290.82	0.23%	223.61	Total Payroll Taxes	3,559.42	0.18%	5,582.52	0.37%	-2,023.10	4,192.31	0.35%	-632.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	905.28	0.08%	-905.28
0.00	0.00%	145.44	0.06%	-145.44	676.76	0.53%	-676.76	Vacation	0.00	0.00%	1,535.84	0.10%	-1,535.84	5,846.12	0.49%	-5,846.12
0.00	0.00%	145.44	0.06%	-145.44	676.76	0.53%	-676.76	Total Supplemental Pay	0.00	0.00%	1,535.84	0.10%	-1,535.84	6,751.40	0.56%	-6,751.40
426.60	0.21%	301.53	0.12%	125.07	0.00	0.00%	426.60	Worker's Compensation	2,718.56	0.14%	3,205.60	0.21%	-487.04	0.00	0.00%	2,718.56
625.33	0.31%	0.00	0.00%	625.33	98.89	0.08%	526.44	Group Insurance	3,888.78	0.20%	0.00	0.00%	3,888.78	4,794.22	0.40%	-905.44
1,051.93	0.52%	301.53	0.12%	750.40	98.89	0.08%	953.04	Total Other Benefits	6,607.34	0.34%	3,205.60	0.21%	3,401.74	4,794.22	0.40%	1,813.12
1,566.36	0.77%	982.40	0.39%	583.96	1,066.47	0.84%	499.89	Total R&M PR Taxes and Benefits	10,166.76	0.52%	10,323.96	0.68%	-157.20	15,737.93	1.31%	-5,571.17
7,880.31	3.87%	7,708.53	3.07%	171.78	5,769.64	4.56%	2,110.67	Total R&M Payroll	50,837.61	2.58%	76,101.08	5.01%	-25,263.47	69,987.13	5.81%	-19,149.52
								Other Expenses								
0.00	0.00%	300.00	0.12%	-300.00	0.00	0.00%	0.00	Air Conditioning and Refrigeration	3,007.63	0.15%	3,000.00	0.20%	7.63	4,367.22	0.36%	-1,359.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Repair	216.50	0.01%	0.00	0.00%	216.50	0.00	0.00%	216.50
0.00	0.00%	500.00	0.20%	-500.00	241.73	0.19%	-241.73	Building	7,012.93	0.36%	5,000.00	0.33%	2,012.93	3,104.53	0.26%	3,908.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	343.71	0.02%	0.00	0.00%	343.71	60.00	0.00%	283.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	5,500.00	0.36%	-5,500.00	0.00	0.00%	0.00
239.94	0.12%	150.00	0.06%	89.94	0.00	0.00%	239.94	Electric Bulbs	5,032.70	0.26%	1,500.00	0.10%	3,532.70	1,435.88	0.12%	3,596.82
0.00	0.00%	150.00	0.06%	-150.00	0.00	0.00%	0.00	EcoSave	0.00	0.00%	1,500.00	0.10%	-1,500.00	0.00	0.00%	0.00
213.42	0.10%	150.00	0.06%	63.42	0.00	0.00%	213.42	Electrical and Mechanical	3,109.71	0.16%	1,500.00	0.10%	1,609.71	1,391.16	0.12%	1,718.55
0.00	0.00%	1,307.00	0.52%	-1,307.00	0.00	0.00%	0.00	Elevator Maintenance Contracts	8.39	0.00%	13,070.00	0.86%	-13,061.61	0.00	0.00%	8.39
132.09	0.06%	0.00	0.00%	132.09	0.00	0.00%	132.09	Equipment Maintenance	325.24	0.02%	0.00	0.00%	325.24	9,512.32	0.79%	-9,187.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	110.76	0.01%	0.00	0.00%	110.76	0.00	0.00%	110.76
0.00	0.00%	250.00	0.10%	-250.00	0.00	0.00%	0.00	Fire Safety Equipment	6,047.18	0.31%	4,490.00	0.30%	1,557.18	7,944.35	0.66%	-1,897.17
35.39	0.02%	0.00	0.00%	35.39	0.00	0.00%	35.39	Floor and Carpet Maintenance	339.56	0.02%	0.00	0.00%	339.56	555.50	0.05%	-215.94
121.72	0.06%	0.00	0.00%	121.72	0.00	0.00%	121.72	Furniture	121.72	0.01%	1,950.00	0.13%	-1,828.28	-30.90	0.00%	152.62
0.00	0.00%	1,300.00	0.52%	-1,300.00	0.00	0.00%	0.00	Grounds and Landscaping	11,442.27	0.58%	13,000.00	0.86%	-1,557.73	7,141.43	0.59%	4,300.84
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Indoor Plant Maintenance	0.00	0.00%	0.00	0.00%	0.00	156.06	0.01%	-156.06
0.00	0.00%	100.00	0.04%	-100.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	0.00	0.00%	1,000.00	0.07%	-1,000.00	830.20	0.07%	-830.20
0.00	0.00%	100.00	0.04%	-100.00	0.00	0.00%	0.00	Laundry Equipment Repairs	574.90	0.03%	1,000.00	0.07%	-425.10	806.38	0.07%	-231.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	1,730.72	0.09%	0.00	0.00%	1,730.72	317.86	0.03%	1,412.86
233.70	0.11%	75.00	0.03%	158.70	0.00	0.00%	233.70	Locks and Keys	1,716.28	0.09%	750.00	0.05%	966.28	292.27	0.02%	1,424.01
0.00	0.00%	100.00	0.04%	-100.00	0.00	0.00%	0.00	Miscellaneous Expense	6.00	0.00%	1,000.00	0.07%	-994.00	0.00	0.00%	6.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	616.73	0.03%	0.00	0.00%	616.73	0.00	0.00%	616.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	7.01	0.00%	0.00	0.00%	7.01	0.00	0.00%	7.01
0.00	0.00%	125.00	0.05%	-125.00	0.00	0.00%	0.00	Painting and Decorating	258.62	0.01%	1,250.00	0.08%	-991.38	919.45	0.08%	-660.83
0.00	0.00%	794.00	0.32%	-794.00	668.85	0.53%	-668.85	Pest Control	4,989.29	0.25%	7,940.00	0.52%	-2,950.71	5,133.01	0.43%	-143.72
2,716.42	1.33%	350.00	0.14%	2,366.42	1,203.92	0.95%	1,512.50	Plumbing and Heating	16,179.13	0.82%	3,500.00	0.23%	12,679.13	14,624.90	1.21%	1,554.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pool Chemicals	1,441.45	0.07%	0.00	0.00%	1,441.45	0.00	0.00%	1,441.45
0.00	0.00%	450.00	0.18%	-450.00	0.00	0.00%	0.00	Pool Service- Contract	765.34	0.04%	4,500.00	0.30%	-3,734.66	2,807.29	0.23%	-2,041.95
0.00	0.00%	100.00	0.04%	-100.00	0.00	0.00%	0.00	Radio and Television Repair	0.00	0.00%	1,000.00	0.07%	-1,000.00	29.90	0.00%	-29.90
197.00	0.10%	197.00	0.08%	0.00	0.00	0.00%	197.00	Software Expense/Maintenance	985.00	0.05%	2,470.00	0.16%	-1,485.00	0.00	0.00%	985.00
49.48	0.02%	50.00	0.02%	-0.52	0.00	0.00%	49.48	Tools	410.92	0.02%	500.00	0.03%	-89.08	0.00	0.00%	410.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
42.99	0.02%	150.00	0.06%	-107.01	0.00	0.00%	42.99	Uniforms	184.05	0.01%	600.00	0.04%	-415.95	0.00	0.00%	184.05
556.90	0.27%	305.00	0.12%	251.90	304.84	0.24%	252.06	Waste Removal	5,709.75	0.29%	3,050.00	0.20%	2,659.75	4,234.91	0.35%	1,474.84

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
4,539.05	2.23%	7,003.00	2.79%	-2,463.95	2,419.34	1.91%	2,119.71	Total R&M Other Expenses	72,693.49	3.69%	79,570.00	5.24%	-6,876.51	65,633.72	5.45%	7,059.77
12,419.36	6.10%	14,711.53	5.86%	-2,292.17	8,188.98	6.47%	4,230.38	Total R&M Expenses	123,531.10	6.27%	155,671.08	10.25%	-32,139.98	135,620.85	11.26%	-12,089.75

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
3,649.69	1.79%	4,678.56	1.86%	-1,028.87	6,609.43	5.22%	-2,959.74	Water	35,317.12	1.79%	29,381.22	1.93%	5,935.90	35,605.03	2.96%	-287.91
10,351.14	5.09%	10,916.64	4.35%	-565.50	9,167.15	7.25%	1,183.99	Electricity	104,370.21	5.30%	68,556.18	4.51%	35,814.03	89,183.98	7.40%	15,186.23
524.54	0.26%	1,313.28	0.52%	-788.74	872.48	0.69%	-347.94	Gas - Natural HLP	8,649.90	0.44%	8,247.36	0.54%	402.54	7,411.51	0.62%	1,238.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Propane Tanks/Fuel	2.00	0.00%	0.00	0.00%	2.00	0.00	0.00%	2.00
14,525.37	7.14%	16,908.48	6.73%	-2,383.11	16,649.06	13.16%	-2,123.69	Total Utilities	148,339.23	7.53%	106,184.76	6.99%	42,154.47	132,200.52	10.97%	16,138.71

Company: HBTX Associates LLC Property: Courtyard Houston Brookhollow
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
18,135.00	8.91%	18,135.00	7.22%	0.00	18,134.92	14.33%	0.08	Real Estate Taxes	181,350.00	9.20%	181,350.00	11.94%	0.00	163,506.31	13.57%	17,843.69
0.00	0.00%	0.00	0.00%	0.00	-627.17	-0.50%	627.17	Other Business Taxes	0.00	0.00%	0.00	0.00%	0.00	49,494.11	4.11%	-49,494.11
18,135.00	8.91%	18,135.00	7.22%	0.00	17,507.75	13.84%	627.25	Total Taxes	181,350.00	9.20%	181,350.00	11.94%	0.00	213,000.42	17.68%	-31,650.42
350.08	0.17%	0.00	0.00%	350.08	7,045.10	5.57%	-6,695.02	Insurance	1,050.24	0.05%	0.00	0.00%	1,050.24	69,599.01	5.78%	-68,548.77
31.67	0.02%	0.00	0.00%	31.67	0.00	0.00%	31.67	Insurance - Crime	95.01	0.00%	0.00	0.00%	95.01	0.00	0.00%	95.01
361.92	0.18%	125.00	0.05%	236.92	0.00	0.00%	361.92	Insurance - Employment	1,765.75	0.09%	1,250.00	0.08%	515.75	0.00	0.00%	1,765.75
2,369.75	1.16%	2,068.50	0.82%	301.25	0.00	0.00%	2,369.75	Insurance - General Liability	23,626.75	1.20%	20,685.00	1.36%	2,941.75	0.00	0.00%	23,626.75
3,831.67	1.88%	3,831.67	1.53%	0.00	0.00	0.00%	3,831.67	Insurance - Property	38,316.67	1.94%	38,316.70	2.52%	-0.03	0.00	0.00%	38,316.67
3,684.00	1.81%	3,579.83	1.42%	104.17	0.00	0.00%	3,684.00	Insurance - Umbrella	36,110.84	1.83%	35,798.30	2.36%	312.54	0.00	0.00%	36,110.84
10,629.09	5.22%	9,605.00	3.82%	1,024.09	7,045.10	5.57%	3,583.99	Total Insurance	100,965.26	5.12%	96,050.00	6.32%	4,915.26	69,599.01	5.78%	31,366.25
53,873.00	26.47%	53,873.00	21.44%	0.00	52,431.49	41.44%	1,441.51	Ground Lease Expense	532,962.00	27.05%	532,962.00	35.09%	0.00	520,105.09	43.17%	12,856.91
53,873.00	26.47%	53,873.00	21.44%	0.00	52,431.49	41.44%	1,441.51	Total Leases & Rent	532,962.00	27.05%	532,962.00	35.09%	0.00	520,105.09	43.17%	12,856.91
6,606.42	3.25%	7,536.94	3.00%	-930.52	3,158.00	2.50%	3,448.42	Management Fee - Base	68,686.43	3.49%	50,974.27	3.36%	17,712.16	30,086.00	2.50%	38,600.43
0.00	0.00%	0.00	0.00%	0.00	3,703.55	2.93%	-3,703.55	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,974.00	0.91%	-10,974.00
6,606.42	3.25%	7,536.94	3.00%	-930.52	6,861.55	5.42%	-255.13	Total Management Fees	68,686.43	3.49%	50,974.27	3.36%	17,712.16	41,060.00	3.41%	27,626.43
4,642.46	2.28%	0.00	0.00%	4,642.46	10,942.43	8.65%	-6,299.97	Capital Reserve	37,791.49	1.92%	0.00	0.00%	37,791.49	109,424.30	9.08%	-71,632.81
0.00	0.00%	0.00	0.00%	0.00	92,976.00	73.48%	-92,976.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	929,760.00	77.17%	-929,760.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	5,584.08	0.28%	0.00	0.00%	5,584.08	18,599.63	1.54%	-13,015.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	4,205.50	0.35%	-4,205.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	317.20	0.02%	0.00	0.00%	317.20	0.00	0.00%	317.20
4,642.46	2.28%	0.00	0.00%	4,642.46	103,918.43	82.13%	-99,275.97	Total Other Non-Operating	43,692.77	2.22%	0.00	0.00%	43,692.77	1,061,989.43	88.14%	-1,018,296.66

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
109.00		109.00		0.00	109.00		0.00	# Rooms	109.00		109.00		0.00	109.00		0.00
3,379.00		3,379.00		0.00	3,379.00		0.00	Available Rooms	33,136.00		33,136.00		0.00	33,245.00		-109.00
1,844.00		1,692.00		152.00	1,891.00		-47.00	Room Nights Sold	18,367.00		15,256.00		3,111.00	19,282.00		-915.00
54.57%		50.07%		4.50%	55.96%		-1.39%	Occupancy %	55.43%		46.04%		9.39%	58.00%		-2.57%
100.57		83.68		16.89	82.28		18.29	ADR	119.02		94.32		24.70	110.54		8.48
54.88		41.90		12.98	46.05		8.84	RevPar	65.97		43.42		22.55	64.11		1.86
Summary V.11																
Revenue																
185,452.65	98.59%	141,588.00	98.46%	43,864.65	155,594.47	98.25%	29,858.18	Rooms	2,186,023.81	98.03%	1,438,926.23	98.59%	747,097.58	2,131,499.83	98.38%	54,523.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,652.90	1.41%	2,217.00	1.54%	435.90	2,769.59	1.75%	-116.69	Other Departments	43,923.93	1.97%	20,520.00	1.41%	23,403.93	35,116.30	1.62%	8,807.63
188,105.55	100.00%	143,805.00	100.00%	44,300.55	158,364.06	100.00%	29,741.49	Total Operating Revenue	2,229,947.74	100.00%	1,459,446.23	100.00%	770,501.51	2,166,616.13	100.00%	63,331.61
Departmental Expenses																
67,420.36	36.35%	57,947.25	40.93%	9,473.11	41,686.74	26.79%	25,733.62	Rooms	602,972.89	27.58%	548,733.00	38.13%	54,239.89	454,877.40	21.34%	148,095.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,617.80	211.76%	3,107.80	140.18%	2,510.00	2,579.02	93.12%	3,038.78	Other Departments	34,625.01	78.83%	30,005.50	146.23%	4,619.51	27,366.68	77.93%	7,258.33
73,038.16	38.83%	61,055.05	42.46%	11,983.11	44,265.76	27.95%	28,772.40	Total Departmental Expenses	637,597.90	28.59%	578,738.50	39.65%	58,859.40	482,244.08	22.26%	155,353.82
115,067.39	61.17%	82,749.95	57.54%	32,317.44	114,098.30	72.05%	969.09	Total Departmental Profit	1,592,349.84	71.41%	880,707.73	60.35%	711,642.11	1,684,372.05	77.74%	-92,022.21
Undistributed Operating Expenses																
19,704.36	10.48%	16,635.81	11.57%	3,068.55	15,079.85	9.52%	4,624.51	A&G	262,754.36	11.78%	164,154.67	11.25%	98,599.69	232,887.21	10.75%	29,867.15
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
16,256.04	8.64%	14,882.65	10.35%	1,373.39	6,188.85	3.91%	10,067.19	S&M	78,201.70	3.51%	116,783.00	8.00%	-38,581.30	55,987.80	2.58%	22,213.90
20,623.50	10.96%	17,769.29	12.36%	2,854.21	16,845.74	10.64%	3,777.76	Franchise Fees	253,098.89	11.35%	180,585.27	12.37%	72,513.62	229,526.21	10.59%	23,572.68
15,195.48	8.08%	14,681.76	10.21%	513.72	10,434.45	6.59%	4,761.03	R&M	175,128.54	7.85%	112,009.65	7.67%	63,118.89	90,450.81	4.17%	84,677.73
12,934.54	6.88%	11,048.76	7.68%	1,885.78	11,633.64	7.35%	1,300.90	Utilities	122,000.74	5.47%	99,713.10	6.83%	22,287.64	106,845.89	4.93%	15,154.85
84,713.92	45.04%	75,018.27	52.17%	9,695.65	60,182.53	38.00%	24,531.39	Total Undistributed Expenses	891,184.23	39.96%	673,245.69	46.13%	217,938.54	715,697.92	33.03%	175,486.31
30,353.47	16.14%	7,731.68	5.38%	22,621.79	53,915.77	34.05%	-23,562.30	Gross Operating Profit	701,165.61	31.44%	207,462.04	14.22%	493,703.57	968,674.13	44.71%	-267,508.52
6,143.17	3.27%	4,500.00	3.13%	1,643.17	7,671.55	4.84%	-1,528.38	Management Fees	73,043.77	3.28%	49,612.81	3.40%	23,430.96	65,140.00	3.01%	7,903.77
24,210.30	12.87%	3,231.68	2.25%	20,978.62	46,244.22	29.20%	-22,033.92	Income Before Non-Operating Income	628,121.84	28.17%	157,849.23	10.82%	470,272.61	903,534.13	41.70%	-275,412.29
Non-Operating Income and Expenses																
7,237.67	3.85%	6,248.50	4.35%	989.17	4,712.72	2.98%	2,524.95	Insurance	66,542.35	2.98%	62,485.00	4.28%	4,057.35	45,166.37	2.08%	21,375.98
37,203.44	19.78%	30,008.00	20.87%	7,195.44	33,680.43	21.27%	3,523.01	Leases & Rent	300,039.44	13.45%	292,844.00	20.07%	7,195.44	301,352.66	13.91%	-1,313.22
0.00	0.00%	0.00	0.00%	0.00	45,397.77	28.67%	-45,397.77	Other	949.17	0.04%	0.00	0.00%	949.17	471,226.51	21.75%	-470,277.34
44,441.11	23.63%	36,256.50	25.21%	8,184.61	83,790.92	52.91%	-39,349.81	Total Non-Operating Income and Expenses	367,530.96	16.48%	355,329.00	24.35%	12,201.96	817,745.54	37.74%	-450,214.58
-20,230.81	-10.76%	-33,024.82	-22.97%	12,794.01	-37,546.70	-23.71%	17,315.89	EBITDA	260,590.88	11.69%	-197,479.77	-13.53%	458,070.65	85,788.59	3.96%	174,802.29
0.00	0.00%	0.00	0.00%	0.00	21,100.00	13.32%	-21,100.00	Interest	0.00	0.00%	0.00	0.00%	0.00	210,688.35	9.72%	-210,688.35
9,399.00	5.00%	9,399.42	6.54%	-0.42	9,207.36	5.81%	191.64	Taxes	95,684.84	4.29%	93,994.20	6.44%	1,690.64	92,073.60	4.25%	3,611.24
0.00	0.00%	0.00	0.00%	0.00	2,282.00	1.44%	-2,282.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	22,820.00	1.05%	-22,820.00
9,399.00	5.00%	9,399.42	6.54%	-0.42	32,589.36	20.58%	-23,190.36	Interest, Taxes, Depreciation and Amor	95,684.84	4.29%	93,994.20	6.44%	1,690.64	325,581.95	15.03%	-229,897.11
-29,629.81	-15.75%	-42,424.24	-29.50%	12,794.43	-70,136.06	-44.29%	40,506.25	Net Income	164,906.04	7.40%	-291,473.97	-19.97%	456,380.01	-239,793.36	-11.07%	404,699.40

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
109.00		109.00		0.00	109.00		0.00	# Rooms	109.00		109.00		0.00	109.00		0.00
3,379.00		3,379.00		0.00	3,379.00		0.00	Available Rooms	33,136.00		33,136.00		0.00	33,245.00		-109.00
1,844.00		1,692.00		152.00	1,891.00		-47.00	Room Nights Sold	18,367.00		15,256.00		3,111.00	19,282.00		-915.00
0.55		0.50		0.04	0.56		-0.01	Occupancy %	0.55		0.46		0.09	0.58		-0.03
100.57		83.68		16.89	82.28		18.29	ADR	119.02		94.32		24.70	110.54		8.48
54.88		41.90		12.98	46.05		8.84	RevPar	65.97		43.42		22.55	64.11		1.86
Summary Revenue:																
185,452.65	98.59%	141,588.00	98.46%	43,864.65	155,594.47	98.25%	29,858.18	Rooms	2,186,023.81	98.03%	1,438,926.23	98.59%	747,097.58	2,131,499.83	98.38%	54,523.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,652.90	1.41%	2,217.00	1.54%	435.90	2,769.59	1.75%	-116.69	Other	43,923.93	1.97%	20,520.00	1.41%	23,403.93	35,116.30	1.62%	8,807.63
188,105.55	100.00%	143,805.00	100.00%	44,300.55	158,364.06	100.00%	29,741.49	Total Revenue	2,229,947.74	100.00%	1,459,446.23	100.00%	770,501.51	2,166,616.13	100.00%	63,331.61
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
778.72	29.35%	800.00	36.08%	-21.28	898.43	32.44%	-119.71	Telephone	7,735.68	17.61%	8,000.00	38.99%	-264.32	7,974.22	22.71%	-238.54
2,647.91	99.81%	1,104.80	49.83%	1,543.11	600.91	21.70%	2,047.00	Other	15,310.96	34.86%	9,975.50	48.61%	5,335.46	8,899.42	25.34%	6,411.54
3,426.63	129.17%	1,904.80	85.92%	1,521.83	1,499.34	54.14%	1,927.29	Total Cost of Sales	23,046.64	52.47%	17,975.50	87.60%	5,071.14	16,873.64	48.05%	6,173.00
Payroll:																
37,101.81	20.01%	29,461.09	20.81%	7,640.72	23,262.63	14.95%	13,839.18	Rooms	316,336.58	14.47%	280,704.75	19.51%	35,631.83	241,726.62	11.34%	74,609.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,921.70	5.27%	7,298.45	5.08%	2,623.25	5,356.52	3.38%	4,565.18	A&G	88,505.25	3.97%	70,957.04	4.86%	17,548.21	70,226.71	3.24%	18,278.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,848.16	2.58%	4,587.81	3.19%	260.35	2,740.90	1.73%	2,107.26	S&M	39,414.00	1.77%	44,526.01	3.05%	-5,112.01	29,072.35	1.34%	10,341.65
6,185.54	3.29%	5,329.88	3.71%	855.66	3,285.47	2.07%	2,900.07	R&M	59,838.19	2.68%	52,194.39	3.58%	7,643.80	40,102.53	1.85%	19,735.66
58,057.21	30.86%	46,677.23	32.46%	11,379.98	34,645.52	21.88%	23,411.69	Total Salaries and Wages	504,094.02	22.61%	448,382.19	30.72%	55,711.83	381,128.21	17.59%	122,965.81
12,474.53	6.63%	8,128.75	5.65%	4,345.78	6,287.34	3.97%	6,187.19	Total Taxes and Benefits	120,327.77	5.40%	77,934.33	5.34%	42,393.44	113,433.78	5.24%	6,893.99
70,531.74	37.50%	54,805.98	38.11%	15,725.76	40,932.86	25.85%	29,598.88	Total Labor Costs	624,421.79	28.00%	526,316.52	36.06%	98,105.27	494,561.99	22.83%	129,859.80
Direct Expenses:																
23,005.23	12.40%	24,048.06	16.98%	-1,042.83	14,647.55	9.41%	8,357.68	Rooms	219,558.29	10.04%	221,245.64	15.38%	-1,687.35	159,926.73	7.50%	59,631.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,191.17	82.60%	1,203.00	54.26%	988.17	1,079.68	38.98%	1,111.49	Telephone	11,578.37	26.36%	12,030.00	58.63%	-451.63	10,493.04	29.88%	1,085.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
20,623.50	10.96%	17,769.29	12.36%	2,854.21	16,845.74	10.64%	3,777.76	Franchise Fees	253,098.89	11.35%	180,585.27	12.37%	72,513.62	229,526.21	10.59%	23,572.68
6,916.78	3.68%	8,052.02	5.60%	-1,135.24	8,785.47	5.55%	-1,868.69	A&G	150,045.40	6.73%	79,508.71	5.45%	70,536.69	124,708.68	5.76%	25,336.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
10,223.81	5.44%	9,550.57	6.64%	673.24	2,204.37	1.39%	8,019.44	S&M	30,718.43	1.38%	64,346.55	4.41%	-33,628.12	11,768.31	0.54%	18,950.12
7,898.68	4.20%	7,690.84	5.35%	207.84	6,819.64	4.31%	1,079.04	R&M	94,313.58	4.23%	50,262.90	3.44%	44,050.68	43,237.51	2.00%	51,076.07
12,934.54	6.88%	11,048.76	7.68%	1,885.78	11,633.64	7.35%	1,300.90	Utilities	122,000.74	5.47%	99,713.10	6.83%	22,287.64	106,845.89	4.93%	15,154.85
83,793.71	44.55%	79,362.54	55.19%	4,431.17	62,016.09	39.16%	21,777.62	Total Direct Expense	881,313.70	39.52%	707,692.17	48.49%	173,621.53	686,506.37	31.69%	194,807.33
30,353.47	16.14%	7,731.68	5.38%	22,621.79	53,915.77	34.05%	-23,562.30	Gross Operating Profit	701,165.61	31.44%	207,462.04	14.22%	493,703.57	968,674.13	44.71%	-267,508.52

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
9,399.00	5.00%	9,399.42	6.54%	-0.42	9,207.36	5.81%	191.64	Taxes	95,684.84	4.29%	93,994.20	6.44%	1,690.64	92,073.60	4.25%	3,611.24
7,237.67	3.85%	6,248.50	4.35%	989.17	4,712.72	2.98%	2,524.95	Insurance	66,542.35	2.98%	62,485.00	4.28%	4,057.35	45,166.37	2.08%	21,375.98
37,203.44	19.78%	30,008.00	20.87%	7,195.44	33,680.43	21.27%	3,523.01	Leases & Rent	300,039.44	13.45%	292,844.00	20.07%	7,195.44	301,352.66	13.91%	-1,313.22
6,143.17	3.27%	4,500.00	3.13%	1,643.17	7,671.55	4.84%	-1,528.38	Management Fees	73,043.77	3.28%	49,612.81	3.40%	23,430.96	65,140.00	3.01%	7,903.77
59,983.28	31.89%	50,155.92	34.88%	9,827.36	55,272.06	34.90%	4,711.22	Total Fixed Expenses	535,310.40	24.01%	498,936.01	34.19%	36,374.39	503,732.63	23.25%	31,577.77
-29,629.81	-15.75%	-42,424.24	-29.50%	12,794.43	-1,356.29	-0.86%	-28,273.52	Net Operating Profit	165,855.21	7.44%	-291,473.97	-19.97%	457,329.18	464,941.50	21.46%	-299,086.29
0.00	0.00%	0.00	0.00%	0.00	21,100.00	13.32%	-21,100.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	210,688.35	9.72%	-210,688.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.04%	0.00	0.00%	949.17	27,092.54	1.25%	-26,143.37
0.00	0.00%	0.00	0.00%	0.00	2,082.60	1.32%	-2,082.60	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	10,982.27	0.51%	-10,982.27
-29,629.81	-15.75%	-42,424.24	-29.50%	12,794.43	-24,538.89	-15.50%	-5,090.92	Net Operating Income	164,906.04	7.40%	-291,473.97	-19.97%	456,380.01	216,178.34	9.98%	-51,272.30
0.00	0.00%	0.00	0.00%	0.00	5,708.17	3.60%	-5,708.17	Capital Reserve	0.00	0.00%	0.00	0.00%	0.00	57,081.70	2.63%	-57,081.70
0.00	0.00%	0.00	0.00%	0.00	37,607.00	23.75%	-37,607.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	376,070.00	17.36%	-376,070.00
-29,629.81	-15.75%	-42,424.24	-29.50%	12,794.43	-67,854.06	-42.85%	38,224.25	Adjusted NOI	164,906.04	7.40%	-291,473.97	-19.97%	456,380.01	-216,973.36	-10.01%	381,879.40
0.00	0.00%	0.00	0.00%	0.00	2,282.00	1.44%	-2,282.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	22,820.00	1.05%	-22,820.00
-29,629.81	-15.75%	-42,424.24	-29.50%	12,794.43	-70,136.06	-44.29%	40,506.25	Net Profit/(Loss)	164,906.04	7.40%	-291,473.97	-19.97%	456,380.01	-239,793.36	-11.07%	404,699.40

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
25,144.11	13.56%	29,946.00	21.15%	-4,801.89	0.00	0.00%	25,144.11	Corporate Transient	280,290.54	12.82%	346,648.77	24.09%	-66,358.23	0.00	0.00%	280,290.54
23,282.30	12.55%	9,114.00	6.44%	14,168.30	0.00	0.00%	23,282.30	Advanced Purchase	247,138.62	11.31%	124,945.75	8.68%	122,192.87	0.00	0.00%	247,138.62
21,868.92	11.79%	12,152.00	8.58%	9,716.92	0.00	0.00%	21,868.92	AAA/AARP Transient	231,152.81	10.57%	236,652.29	16.45%	-5,499.48	0.00	0.00%	231,152.81
2,655.00	1.43%	4,836.00	3.42%	-2,181.00	0.00	0.00%	2,655.00	Employee	37,721.65	1.73%	42,653.80	2.96%	-4,932.15	0.00	0.00%	37,721.65
2,500.30	1.35%	0.00	0.00%	2,500.30	0.00	0.00%	2,500.30	Travel Agent/Friends & Family	48,769.65	2.23%	5,718.00	0.40%	43,051.65	0.00	0.00%	48,769.65
2,797.00	1.51%	0.00	0.00%	2,797.00	0.00	0.00%	2,797.00	Leisure Package Transient	70,754.89	3.24%	0.00	0.00%	70,754.89	0.00	0.00%	70,754.89
2,652.00	1.43%	2,480.00	1.75%	172.00	27.30	0.02%	2,624.70	Member Reward Stay	51,471.17	2.35%	36,480.00	2.54%	14,991.17	38,233.45	1.79%	13,237.72
0.00	0.00%	0.00	0.00%	0.00	43,186.98	27.76%	-43,186.98	Extended Stay Transient	0.00	0.00%	0.00	0.00%	0.00	694,020.16	32.56%	-694,020.16
35,268.46	19.02%	3,038.00	2.15%	32,230.46	0.00	0.00%	35,268.46	Internet/E-Commerce	317,882.52	14.54%	71,092.33	4.94%	246,790.19	0.00	0.00%	317,882.52
1,881.10	1.01%	0.00	0.00%	1,881.10	0.00	0.00%	1,881.10	E-Commerce Opaque	16,315.56	0.75%	15,766.80	1.10%	548.76	0.00	0.00%	16,315.56
-118.00	-0.06%	0.00	0.00%	-118.00	0.00	0.00%	-118.00	Other Transient	2,821.67	0.13%	0.00	0.00%	2,821.67	0.00	0.00%	2,821.67
4,306.10	2.32%	0.00	0.00%	4,306.10	0.00	0.00%	4,306.10	Government Transient	76,959.60	3.52%	5,330.00	0.37%	71,629.60	0.00	0.00%	76,959.60
49,904.69	26.91%	46,872.00	33.10%	3,032.69	53,910.35	34.65%	-4,005.66	Rack Transient	649,773.34	29.72%	356,549.49	24.78%	293,223.85	666,765.01	31.28%	-16,991.67
0.00	0.00%	0.00	0.00%	0.00	30,546.45	19.63%	-30,546.45	Local Negotiated Transient	0.00	0.00%	0.00	0.00%	0.00	492,676.37	23.11%	-492,676.37
172,141.98	92.82%	108,438.00	76.59%	63,703.98	127,671.08	82.05%	44,470.90	Total Transient Room Revenue	2,031,052.02	92.91%	1,241,837.23	86.30%	789,214.79	1,891,694.99	88.75%	139,357.03
Group Room Revenue																
257.00	0.14%	0.00	0.00%	257.00	27,546.00	17.70%	-27,289.00	Corporate Group	3,571.00	0.16%	0.00	0.00%	3,571.00	213,987.04	10.04%	-210,416.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	36,738.00	1.72%	-36,738.00
9,413.00	5.08%	33,150.00	23.41%	-23,737.00	0.00	0.00%	9,413.00	Sports Group	139,998.88	6.40%	197,089.00	13.70%	-57,090.12	0.00	0.00%	139,998.88
3,053.00	1.65%	0.00	0.00%	3,053.00	0.00	0.00%	3,053.00	Other Group	9,337.01	0.43%	0.00	0.00%	9,337.01	0.00	0.00%	9,337.01
12,723.00	6.86%	33,150.00	23.41%	-20,427.00	27,546.00	17.70%	-14,823.00	Total Group Room Revenue	152,906.89	6.99%	197,089.00	13.70%	-44,182.11	250,725.04	11.76%	-97,818.15
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Contract	-358.00	-0.02%	0.00	0.00%	-358.00	0.00	0.00%	-358.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	-358.00	-0.02%	0.00	0.00%	-358.00	0.00	0.00%	-358.00
Other Room Revenue																
2,395.83	1.29%	0.00	0.00%	2,395.83	1,257.00	0.81%	1,138.83	No-Show Rooms	19,010.19	0.87%	0.00	0.00%	19,010.19	12,226.89	0.57%	6,783.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet/Smoking/Damage Fees	240.00	0.01%	0.00	0.00%	240.00	0.00	0.00%	240.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cot/Rollaway Revenue	10.00	0.00%	0.00	0.00%	10.00	0.00	0.00%	10.00
2,395.83	1.29%	0.00	0.00%	2,395.83	1,257.00	0.81%	1,138.83	Total Other Room Revenue	19,260.19	0.88%	0.00	0.00%	19,260.19	12,226.89	0.57%	7,033.30
-1,808.16	-0.97%	0.00	0.00%	-1,808.16	-879.61	-0.57%	-928.55	Less: Allowances	-16,837.29	-0.77%	0.00	0.00%	-16,837.29	-23,147.09	-1.09%	6,309.80
185,452.65	100.00%	141,588.00	100.00%	43,864.65	155,594.47	100.00%	29,858.18	Total Room Revenue	2,186,023.81	100.00%	1,438,926.23	100.00%	747,097.58	2,131,499.83	100.00%	54,523.98
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	1,838.48	1.30%	-1,838.48	0.00	0.00%	0.00	Front Office Management	0.00	0.00%	17,974.36	1.25%	-17,974.36	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	336.66	0.22%	-336.66	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	4,978.62	0.23%	-4,978.62
2,129.12	1.15%	2,329.20	1.65%	-200.08	2,120.84	1.36%	8.28	Housekeeping Management	16,826.53	0.77%	22,772.37	1.58%	-5,945.84	21,554.50	1.01%	-4,727.97
2,129.12	1.15%	4,167.68	2.94%	-2,038.56	2,457.50	1.58%	-328.38	Total Rooms Management	16,826.53	0.77%	40,746.73	2.83%	-23,920.20	26,533.12	1.24%	-9,706.59
14,329.57	7.73%	4,960.00	3.50%	9,369.57	4,328.89	2.78%	10,000.68	Front Office Agents	118,491.05	5.42%	48,640.00	3.38%	69,851.05	45,057.55	2.11%	73,433.50
0.00	0.00%	2,976.00	2.10%	-2,976.00	3,602.70	2.32%	-3,602.70	Night Auditors	0.00	0.00%	29,184.00	2.03%	-29,184.00	36,218.74	1.70%	-36,218.74
0.00	0.00%	2,387.00	1.69%	-2,387.00	0.00	0.00%	0.00	Breakfast Attendant	0.00	0.00%	23,408.00	1.63%	-23,408.00	5,576.64	0.26%	-5,576.64
14,329.57	7.73%	10,323.00	7.29%	4,006.57	7,931.59	5.10%	6,397.98	Total Rooms Front Office	118,491.05	5.42%	101,232.00	7.04%	17,259.05	86,852.93	4.07%	31,638.12
0.00	0.00%	2,115.00	1.49%	-2,115.00	952.81	0.61%	-952.81	Housekeeping Supervisors	2,527.00	0.12%	19,087.50	1.33%	-16,560.50	9,733.52	0.46%	-7,206.52
20,643.12	11.13%	8,223.12	5.81%	12,420.00	10,134.88	6.51%	10,508.24	Room Attendants	178,492.00	8.17%	74,212.20	5.16%	104,279.80	96,119.58	4.51%	82,372.42
0.00	0.00%	2,152.29	1.52%	-2,152.29	539.41	0.35%	-539.41	Housepersons	0.00	0.00%	21,106.32	1.47%	-21,106.32	7,888.54	0.37%	-7,888.54
0.00	0.00%	2,480.00	1.75%	-2,480.00	1,246.44	0.80%	-1,246.44	Laundry Attendants	0.00	0.00%	24,320.00	1.69%	-24,320.00	14,598.93	0.68%	-14,598.93
20,643.12	11.13%	14,970.41	10.57%	5,672.71	12,873.54	8.27%	7,769.58	Total Rooms Housekeeping	181,019.00	8.28%	138,726.02	9.64%	42,292.98	128,340.57	6.02%	52,678.43

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
37,101.81	20.01%	29,461.09	20.81%	7,640.72	23,262.63	14.95%	13,839.18	Total Rooms Salary and Wages	316,336.58	14.47%	280,704.75	19.51%	35,631.83	241,726.62	11.34%	74,609.96
								PR Taxes and Benefits								
2,382.57	1.28%	2,266.66	1.60%	115.91	1,621.09	1.04%	761.48	FICA	22,072.66	1.01%	21,655.42	1.50%	417.24	18,084.56	0.85%	3,988.10
29.86	0.02%	12.44	0.01%	17.42	0.00	0.00%	29.86	Federal Unemployment Tax	682.62	0.03%	452.47	0.03%	230.15	0.00	0.00%	682.62
134.34	0.07%	80.00	0.06%	54.34	0.00	0.00%	134.34	State Unemployment Tax	3,071.75	0.14%	3,744.91	0.26%	-673.16	0.00	0.00%	3,071.75
2,546.77	1.37%	2,359.10	1.67%	187.67	1,621.09	1.04%	925.68	Total Payroll Taxes	25,827.03	1.18%	25,852.80	1.80%	-25.77	18,084.56	0.85%	7,742.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	600.00	0.04%	-600.00	3,152.60	0.15%	-3,152.60
0.00	0.00%	163.82	0.12%	-163.82	-1,008.11	-0.65%	1,008.11	Vacation	0.00	0.00%	1,729.97	0.12%	-1,729.97	23,881.00	1.12%	-23,881.00
0.00	0.00%	163.82	0.12%	-163.82	-1,008.11	-0.65%	1,008.11	Total Supplemental Pay	0.00	0.00%	2,329.97	0.16%	-2,329.97	27,033.60	1.27%	-27,033.60
1,944.16	1.05%	1,547.68	1.09%	396.48	0.00	0.00%	1,944.16	Worker's Compensation	20,761.25	0.95%	15,047.34	1.05%	5,713.91	0.00	0.00%	20,761.25
375.18	0.20%	0.00	0.00%	375.18	0.00	0.00%	375.18	Payroll Tax/Benefit Allocation	8,116.33	0.37%	0.00	0.00%	8,116.33	0.00	0.00%	8,116.33
2,447.21	1.32%	367.50	0.26%	2,079.71	3,163.58	2.03%	-716.37	Group Insurance	12,373.41	0.57%	3,552.50	0.25%	8,820.91	8,105.89	0.38%	4,267.52
4,766.55	2.57%	1,915.18	1.35%	2,851.37	3,163.58	2.03%	1,602.97	Total Other Benefits	41,250.99	1.89%	18,599.84	1.29%	22,651.15	8,105.89	0.38%	33,145.10
7,313.32	3.94%	4,438.10	3.13%	2,875.22	3,776.56	2.43%	3,536.76	Total Rooms PR Taxes and Benefits	67,078.02	3.07%	46,782.61	3.25%	20,295.41	53,224.05	2.50%	13,853.97
44,415.13	23.95%	33,899.19	23.94%	10,515.94	27,039.19	17.38%	17,375.94	Total Rooms Labor Costs	383,414.60	17.54%	327,487.36	22.76%	55,927.24	294,950.67	13.84%	88,463.93
								Other Expenses								
10,473.90	5.65%	8,460.00	5.98%	2,013.90	4,197.25	2.70%	6,276.65	Breakfast /Comp Cost	95,044.77	4.35%	68,318.25	4.75%	26,726.52	50,706.47	2.38%	44,338.30
430.31	0.23%	1,099.80	0.78%	-669.49	582.24	0.37%	-151.93	Cleaning Supplies	10,291.48	0.47%	9,925.50	0.69%	365.98	10,219.23	0.48%	72.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	7,715.27	0.36%	-7,715.27
0.00	0.00%	76.00	0.05%	-76.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	1,734.00	0.12%	-1,734.00	0.00	0.00%	0.00
0.00	0.00%	31.00	0.02%	-31.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	310.00	0.02%	-310.00	0.00	0.00%	0.00
4,398.22	2.37%	2,030.40	1.43%	2,367.82	1,146.08	0.74%	3,252.14	Guest Supplies	25,641.16	1.17%	18,324.00	1.27%	7,317.16	15,288.24	0.72%	10,352.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	283.55	0.01%	0.00	0.00%	283.55	0.00	0.00%	283.55
0.00	0.00%	765.00	0.54%	-765.00	817.50	0.53%	-817.50	Internet/Web Expense	0.00	0.00%	3,060.00	0.21%	-3,060.00	3,255.64	0.15%	-3,255.64
529.91	0.29%	592.20	0.42%	-62.29	0.00	0.00%	529.91	Laundry	7,017.69	0.32%	5,344.50	0.37%	1,673.19	478.01	0.02%	6,539.68
195.20	0.11%	1,015.20	0.72%	-820.00	138.03	0.09%	57.17	Linen	16,045.81	0.73%	9,162.00	0.64%	6,883.81	10,873.38	0.51%	5,172.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	237.79	0.01%	-237.79
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	53.26	0.00%	0.00	0.00%	53.26	0.00	0.00%	53.26
1,254.83	0.68%	0.00	0.00%	1,254.83	515.22	0.33%	739.61	Operating Supplies	1,254.83	0.06%	1,200.00	0.08%	54.83	1,809.50	0.08%	-554.67
0.00	0.00%	135.36	0.10%	-135.36	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	1,221.60	0.08%	-1,221.60	0.00	0.00%	0.00
0.00	0.00%	287.64	0.20%	-287.64	699.71	0.45%	-699.71	Reservation Expense	0.00	0.00%	2,595.90	0.18%	-2,595.90	4,134.64	0.19%	-4,134.64
0.00	0.00%	50.00	0.04%	-50.00	0.00	0.00%	0.00	Rooms Promotion	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
1,471.14	0.79%	1,440.00	1.02%	31.14	1,440.65	0.93%	30.49	Television Cable	13,026.83	0.60%	14,400.00	1.00%	-1,373.17	13,542.62	0.64%	-515.79
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	158.00	0.01%	100.00	0.01%	58.00	0.00	0.00%	158.00
990.00	0.53%	663.00	0.47%	327.00	0.00	0.00%	990.00	Travel Agent Comm - Group Rooms	9,224.00	0.42%	3,941.78	0.27%	5,282.22	0.00	0.00%	9,224.00
2,552.29	1.38%	7,277.46	5.14%	-4,725.17	5,110.87	3.28%	-2,558.58	Travel Agent Comm - Transient Rooms	39,504.55	1.81%	79,858.11	5.55%	-40,353.56	37,831.94	1.77%	1,672.61
709.43	0.38%	125.00	0.09%	584.43	0.00	0.00%	709.43	Uniforms	1,704.37	0.08%	1,250.00	0.09%	454.37	2,978.33	0.14%	-1,273.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	307.99	0.01%	0.00	0.00%	307.99	855.67	0.04%	-547.68
23,005.23	12.40%	24,048.06	16.98%	-1,042.83	14,647.55	9.41%	8,357.68	Total Rooms Other Expenses	219,558.29	10.04%	221,245.64	15.38%	-1,687.35	159,926.73	7.50%	59,631.56
67,420.36	36.35%	57,947.25	40.93%	9,473.11	41,686.74	26.79%	25,733.62	Total Rooms Expenses	602,972.89	27.58%	548,733.00	38.13%	54,239.89	454,877.40	21.34%	148,095.49
118,032.29	63.65%	83,640.75	59.07%	34,391.54	113,907.73	73.21%	4,124.56	Total Rooms Profit (Loss)	1,583,050.92	72.42%	890,193.23	61.87%	692,857.69	1,676,622.43	78.66%	-93,571.51

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
Room Sale Stats														
Transient Rooms														
320.00		434.00		-114.00	0.00		320.00	Room Stat - Corporate Transient	2,744.00	3,855.00	-1,111.00	0.00		2,744.00
213.00		93.00		120.00	0.00		213.00	Room Stat - Advanced Purchase	1,841.00	1,105.00	736.00	0.00		1,841.00
214.00		124.00		90.00	0.00		214.00	Room Stat - AAA/AARP Transient	1,752.00	2,331.00	-579.00	0.00		1,752.00
58.00		124.00		-66.00	0.00		58.00	Room Stat - Employee	843.00	1,095.00	-252.00	0.00		843.00
24.00		0.00		24.00	0.00		24.00	Room Stat - Package Transient	670.00	0.00	670.00	0.00		670.00
25.00		0.00		25.00	0.00		25.00	Room Stat - Travel Agent/Friends & Family	486.00	82.00	404.00	0.00		486.00
75.00		62.00		13.00	0.00		75.00	Room Stat - Member Reward Stay	1,193.00	912.00	281.00	0.00		1,193.00
3.00		0.00		3.00	0.00		3.00	Room Stat - Golf Pkg Transient	3.00	0.00	3.00	0.00		3.00
0.00		0.00		0.00	600.00		-600.00	Room Stat - Extended Stay Transient	0.00	0.00	0.00	6,880.00		-6,880.00
320.00		31.00		289.00	0.00		320.00	Room Stat - Internet	2,416.00	660.00	1,756.00	0.00		2,416.00
3.00		0.00		3.00	0.00		3.00	Room Stat - Other Transient	3.00	0.00	3.00	0.00		3.00
26.00		0.00		26.00	0.00		26.00	Room Stat - E-Commerce Opaque	186.00	214.00	-28.00	0.00		186.00
37.00		0.00		37.00	0.00		37.00	Room Stat - Government Rate Transient	636.00	91.00	545.00	307.00		329.00
418.00		434.00		-16.00	540.00		-122.00	Room Stat - Rack Rate Transient	4,380.00	2,956.00	1,424.00	4,557.00		-177.00
0.00		0.00		0.00	440.00		-440.00	Room Stat - Local Negotiated Transient	0.00	0.00	0.00	5,697.00		-5,697.00
1,736.00		1,302.00		434.00	1,580.00		156.00	Total Transient Rooms Sold	17,153.00	13,301.00	3,852.00	17,441.00		-288.00
Group Rooms														
0.00		0.00		0.00	311.00		-311.00	Room Stat - Corporate Group Rooms	105.00	0.00	105.00	1,841.00		-1,736.00
88.00		390.00		-302.00	0.00		88.00	Room Stat - Sports Group	1,077.00	1,955.00	-878.00	0.00		1,077.00
20.00		0.00		20.00	0.00		20.00	Room Stat - Other Group	34.00	0.00	34.00	0.00		34.00
108.00		390.00		-282.00	311.00		-203.00	Total Group Rooms Sold	1,216.00	1,955.00	-739.00	1,841.00		-625.00
Contract Rooms														
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Contract	-2.00	0.00	-2.00	0.00		-2.00
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	-2.00	0.00	-2.00	0.00		-2.00
1,844.00		1,692.00		152.00	1,891.00		-47.00	Total Rooms Sold	18,367.00	15,256.00	3,111.00	19,282.00		-915.00
11.00		0.00		11.00	76.00		-65.00	Room Stat-Comp Rooms	206.00	14.00	192.00	523.00		-317.00
1,855.00		1,692.00		163.00	1,967.00		-112.00	Total Rooms Occupied	18,573.00	15,270.00	3,303.00	19,805.00		-1,232.00
34.00		0.00		34.00	66.00		-32.00	Room Stat-Out of Order	757.00	0.00	757.00	2,770.00		-2,013.00
ADR														
78.58		69.00		9.58	0.00		78.58	Corporate Transient ADR	102.15	89.92	12.22	0.00		102.15
109.31		98.00		11.31	0.00		109.31	Advanced Purchase ADR	134.24	113.07	21.17	0.00		134.24
102.19		98.00		4.19	0.00		102.19	AAA/AARP ADR	131.94	101.52	30.41	0.00		131.94
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Consortia ADR	0.00	0.00	0.00	0.00		0.00
45.78		39.00		6.78	0.00		45.78	Employee ADR	44.75	38.95	5.79	0.00		44.75
0.00		0.00		0.00	0.00		0.00	Leisure ADR	0.00	0.00	0.00	0.00		0.00
100.01		0.00		100.01	0.00		100.01	Travel Agent/Friends & Family ADR	100.35	69.73	30.62	0.00		100.35
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	0.00	0.00	0.00	0.00		0.00
35.36		40.00		-4.64	0.00		35.36	Member Reward Stay ADR	43.14	40.00	3.14	0.00		43.14
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	71.98		-71.98	Extended Stay ADR	0.00	0.00	0.00	100.88		-100.88
110.21		98.00		12.21	0.00		110.21	Internet ADR	131.57	107.72	23.86	0.00		131.57
72.35		0.00		72.35	0.00		72.35	E-Commerce Opaque ADR	87.72	73.68	14.04	0.00		87.72
-39.33		0.00		-39.33	0.00		-39.33	Other Transient ADR	940.56	0.00	940.56	0.00		940.56
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00	0.00	0.00	0.00		0.00
116.38		0.00		116.38	0.00		116.38	Government ADR	121.01	58.57	62.43	0.00		121.01
119.39		108.00		11.39	99.83		19.56	Rack ADR	148.35	120.62	27.73	146.32		2.03
0.00		0.00		0.00	69.42		-69.42	Local Negotiated ADR	0.00	0.00	0.00	86.48		-86.48
99.16		83.29		15.87	80.80		18.36	Total Transient ADR	118.41	93.36	25.04	108.46		9.95
0.00		0.00		0.00	88.57		-88.57	Corporate Group ADR	34.01	0.00	34.01	116.23		-82.22
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00	0.00	0.00	0.00		0.00

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0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	SMERF Group ADR	0.00		0.00	0.00	0.00		0.00
106.97		85.00		21.97	0.00		106.97	Sports Group ADR	129.99		100.81	29.18	0.00		129.99
152.65		0.00		152.65	0.00		152.65	Other Group ADR	274.62		0.00	274.62	0.00		274.62
117.81		85.00		32.81	88.57		29.23	Total Group ADR	125.75		100.81	24.93	136.19		-10.44
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	179.00		0.00	179.00	0.00		179.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	179.00		0.00	179.00	0.00		179.00
100.57		83.68		16.89	82.28		18.29	Total ADR	119.02		94.32	24.70	110.54		8.48

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								F&B Summary								
								Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 4															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 5															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
778.72	0.00%	800.00	0.00%	-21.28	898.43	0.00%	-119.71	Cost of Sales - Local Calls	7,735.68	0.00%	8,000.00	0.00%	-264.32	7,974.22	0.00%	-238.54
778.72	0.00%	800.00	0.00%	-21.28	898.43	0.00%	-119.71	Total Telephone Cost of Sales	7,735.68	0.00%	8,000.00	0.00%	-264.32	7,974.22	0.00%	-238.54
-778.72	0.00%	-800.00	0.00%	21.28	-898.43	0.00%	119.71	Gross Profit	-7,735.68	0.00%	-8,000.00	0.00%	264.32	-7,974.22	0.00%	238.54
Other Expenses																
1,128.12	0.00%	953.00	0.00%	175.12	979.68	0.00%	148.44	Internet/Web Expense	10,335.32	0.00%	9,530.00	0.00%	805.32	9,533.04	0.00%	802.28
0.00	0.00%	0.00	0.00%	0.00	100.00	0.00%	-100.00	Miscellaneous Expense	180.00	0.00%	0.00	0.00%	180.00	960.00	0.00%	-780.00
1,063.05	0.00%	250.00	0.00%	813.05	0.00	0.00%	1,063.05	Telephone Equipment	1,063.05	0.00%	2,500.00	0.00%	-1,436.95	0.00	0.00%	1,063.05
2,191.17	0.00%	1,203.00	0.00%	988.17	1,079.68	0.00%	1,111.49	Total Telephone Other Expenses	11,578.37	0.00%	12,030.00	0.00%	-451.63	10,493.04	0.00%	1,085.33
-2,969.89	0.00%	-2,003.00	0.00%	-966.89	-1,978.11	0.00%	-991.78	Total Telephone Profit (Loss)	-19,314.05	0.00%	-20,030.00	0.00%	715.95	-18,467.26	0.00%	-846.79

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Minor Operating								
								Income								
0.00	0.00%	200.00	9.02%	-200.00	0.00	0.00%	0.00	Rental Income - Other	1,100.00	2.50%	2,000.00	9.75%	-900.00	3,350.00	9.54%	-2,250.00
0.00	0.00%	200.00	9.02%	-200.00	0.00	0.00%	0.00	Total Rental Income	1,100.00	2.50%	2,000.00	9.75%	-900.00	3,350.00	9.54%	-2,250.00
0.00	0.00%	0.00	0.00%	0.00	35.60	1.29%	-35.60	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	1,551.20	4.42%	-1,551.20
0.00	0.00%	50.00	2.26%	-50.00	0.00	0.00%	0.00	Vending Commissions Other	654.00	1.49%	500.00	2.44%	154.00	0.00	0.00%	654.00
0.00	0.00%	50.00	2.26%	-50.00	35.60	1.29%	-35.60	Total Vending Commission Income	654.00	1.49%	500.00	2.44%	154.00	1,551.20	4.42%	-897.20
747.72	28.19%	0.00	0.00%	747.72	420.48	15.18%	327.24	Cancellation Fee - Rooms	17,051.27	38.82%	0.00	0.00%	17,051.27	7,468.75	21.27%	9,582.52
0.00	0.00%	250.00	11.28%	-250.00	0.00	0.00%	0.00	Cancellation Fee - Other	0.00	0.00%	2,500.00	12.18%	-2,500.00	0.00	0.00%	0.00
747.72	28.19%	250.00	11.28%	497.72	420.48	15.18%	327.24	Total Cancellation Fee Income	17,051.27	38.82%	2,500.00	12.18%	14,551.27	7,468.75	21.27%	9,582.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Laundry	6.00	0.01%	0.00	0.00%	6.00	0.00	0.00%	6.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	282.30	0.64%	0.00	0.00%	282.30	0.00	0.00%	282.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	300.05	0.85%	-300.05
0.00	0.00%	25.00	1.13%	-25.00	64.87	2.34%	-64.87	Internet Access	329.34	0.75%	250.00	1.22%	79.34	364.27	1.04%	-34.93
0.00	0.00%	0.00	0.00%	0.00	20.00	0.72%	-20.00	Cots/Cribs/Rollaways	20.00	0.05%	0.00	0.00%	20.00	40.00	0.11%	-20.00
100.00	3.77%	0.00	0.00%	100.00	0.00	0.00%	100.00	Other Revenue 2	1,450.00	3.30%	0.00	0.00%	1,450.00	106.10	0.30%	1,343.90
0.00	0.00%	0.00	0.00%	0.00	200.00	7.22%	-200.00	Other Revenue 3	0.00	0.00%	0.00	0.00%	0.00	689.24	1.96%	-689.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Parking Revenue	150.00	0.34%	0.00	0.00%	150.00	0.00	0.00%	150.00
1,805.18	68.05%	1,692.00	76.32%	113.18	2,028.64	73.25%	-223.46	Gift Shop Sales	22,631.02	51.52%	15,270.00	74.42%	7,361.02	21,196.69	60.36%	1,434.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet Fees	250.00	0.57%	0.00	0.00%	250.00	50.00	0.14%	200.00
1,905.18	71.81%	1,717.00	77.45%	188.18	2,313.51	83.53%	-408.33	Total Other Income	25,118.66	57.19%	15,520.00	75.63%	9,598.66	22,746.35	64.77%	2,372.31
2,652.90	100.00%	2,217.00	100.00%	435.90	2,769.59	100.00%	-116.69	Total Minor Operating Income	43,923.93	100.00%	20,520.00	100.00%	23,403.93	35,116.30	100.00%	8,807.63
								Cost of Sales								
0.00	0.00%	5.00	0.23%	-5.00	0.00	0.00%	0.00	Cost of Sales - Internet Access	0.00	0.00%	50.00	0.24%	-50.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	36.97	0.08%	0.00	0.00%	36.97	0.00	0.00%	36.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Cots & Cribs	0.00	0.00%	0.00	0.00%	0.00	80.32	0.23%	-80.32
2,647.91	99.81%	1,099.80	49.61%	1,548.11	600.91	21.70%	2,047.00	Cost of Sales - Gift Shop	15,273.99	34.77%	9,925.50	48.37%	5,348.49	8,819.10	25.11%	6,454.89
2,647.91	99.81%	1,104.80	49.83%	1,543.11	600.91	21.70%	2,047.00	Total Minor Operated Cost of Sales	15,310.96	34.86%	9,975.50	48.61%	5,335.46	8,899.42	25.34%	6,411.54
4.99	0.19%	1,112.20	50.17%	-1,107.21	2,168.68	78.30%	-2,163.69	Total Minor Operated Profit (Loss)	28,612.97	65.14%	10,544.50	51.39%	18,068.47	26,216.88	74.66%	2,396.09

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Franchise Fees								
194.75	0.10%	0.00	0.00%	194.75	0.00	0.00%	194.75	Franchise Fees - IT Fees	928.36	0.04%	0.00	0.00%	928.36	0.00	0.00%	928.36
10,199.97	5.42%	7,079.40	4.92%	3,120.57	8,459.99	5.34%	1,739.98	Franchise Fees - Royalty & Licenses	117,140.94	5.25%	71,946.31	4.93%	45,194.63	107,503.12	4.96%	9,637.82
-246.31	-0.13%	3,539.70	2.46%	-3,786.01	0.00	0.00%	-246.31	Franchise Fees - Other	7,301.66	0.33%	35,973.17	2.46%	-28,671.51	3,425.67	0.16%	3,875.99
176.80	0.09%	0.00	0.00%	176.80	0.00	0.00%	176.80	Franchise Fees - Reservations-GDS	3,987.75	0.18%	0.00	0.00%	3,987.75	0.00	0.00%	3,987.75
1,348.72	0.72%	1,982.23	1.38%	-633.51	585.77	0.37%	762.95	Franchise Fees - Frequent Guest	23,672.59	1.06%	20,144.97	1.38%	3,527.62	21,163.17	0.98%	2,509.42
8,949.57	4.76%	3,539.70	2.46%	5,409.87	7,799.98	4.93%	1,149.59	Franchise Fees - Marketing Contributions	100,067.59	4.49%	35,973.17	2.46%	64,094.42	97,434.25	4.50%	2,633.34
0.00	0.00%	1,628.26	1.13%	-1,628.26	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	0.00	0.00%	16,547.65	1.13%	-16,547.65	0.00	0.00%	0.00
20,623.50	10.96%	17,769.29	12.36%	2,854.21	16,845.74	10.64%	3,777.76	Total Franchise Fees	253,098.89	11.35%	180,585.27	12.37%	72,513.62	229,526.21	10.59%	23,572.68

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
9,921.70	5.27%	7,298.45	5.08%	2,623.25	5,356.52	3.38%	4,565.18	Management- A&G	88,505.25	3.97%	70,957.04	4.86%	17,548.21	70,226.71	3.24%	18,278.54
9,921.70	5.27%	7,298.45	5.08%	2,623.25	5,356.52	3.38%	4,565.18	Total A&G Management	88,505.25	3.97%	70,957.04	4.86%	17,548.21	70,226.71	3.24%	18,278.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,921.70	5.27%	7,298.45	5.08%	2,623.25	5,356.52	3.38%	4,565.18	Total A&G Salaries and Wages	88,505.25	3.97%	70,957.04	4.86%	17,548.21	70,226.71	3.24%	18,278.54
								PR Taxes and Benefits								
1,481.15	0.79%	580.16	0.40%	900.99	283.90	0.18%	1,197.25	FICA	12,772.50	0.57%	5,658.74	0.39%	7,113.76	6,392.03	0.30%	6,380.47
18.60	0.01%	3.19	0.00%	15.41	0.00	0.00%	18.60	Federal Unemployment Tax	412.18	0.02%	117.45	0.01%	294.73	0.00	0.00%	412.18
83.66	0.04%	20.48	0.01%	63.18	0.00	0.00%	83.66	State Unemployment Tax	1,854.85	0.08%	965.22	0.07%	889.63	0.00	0.00%	1,854.85
1,583.41	0.84%	603.83	0.42%	979.58	283.90	0.18%	1,299.51	Total Payroll Taxes	15,039.53	0.67%	6,741.41	0.46%	8,298.12	6,392.03	0.30%	8,647.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	2,008.78	0.09%	-2,008.78
0.00	0.00%	285.37	0.20%	-285.37	-67.50	-0.04%	67.50	Vacation	0.00	0.00%	3,013.53	0.21%	-3,013.53	9,540.69	0.44%	-9,540.69
0.00	0.00%	285.37	0.20%	-285.37	-67.50	-0.04%	67.50	Total Supplemental Pay	0.00	0.00%	3,013.53	0.21%	-3,013.53	11,549.47	0.53%	-11,549.47
1,681.86	0.89%	396.14	0.28%	1,285.72	670.00	0.42%	1,011.86	Worker's Compensation	13,081.01	0.59%	3,933.98	0.27%	9,147.03	10,368.00	0.48%	2,713.01
-558.70	-0.30%	0.00	0.00%	-558.70	0.00	0.00%	-558.70	Payroll Tax/Benefit Allocation	-8,459.45	-0.38%	0.00	0.00%	-8,459.45	0.00	0.00%	-8,459.45
159.31	0.08%	0.00	0.00%	159.31	51.46	0.03%	107.85	Group Insurance	4,542.62	0.20%	0.00	0.00%	4,542.62	5,626.09	0.26%	-1,083.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	4,016.23	0.19%	-4,016.23
1,282.47	0.68%	396.14	0.28%	886.33	721.46	0.46%	561.01	Total Other Benefits	9,164.18	0.41%	3,933.98	0.27%	5,230.20	20,010.32	0.92%	-10,846.14
2,865.88	1.52%	1,285.34	0.89%	1,580.54	937.86	0.59%	1,928.02	Total A&G PR Taxes and Benefits	24,203.71	1.09%	13,688.92	0.94%	10,514.79	37,951.82	1.75%	-13,748.11
12,787.58	6.80%	8,583.79	5.97%	4,203.79	6,294.38	3.97%	6,493.20	Total A&G Payroll	112,708.96	5.05%	84,645.96	5.80%	28,063.00	108,178.53	4.99%	4,530.43
								Other Expenses								
1,000.00	0.53%	1,000.00	0.70%	0.00	2,000.00	1.26%	-1,000.00	Accounting/Audit Fees	12,000.00	0.54%	10,000.00	0.69%	2,000.00	20,000.00	0.92%	-8,000.00
2,407.21	1.28%	0.00	0.00%	2,407.21	136.64	0.09%	2,270.57	Bad Debt Provision	11,680.09	0.52%	0.00	0.00%	11,680.09	344.36	0.02%	11,335.73
605.82	0.32%	1,075.00	0.75%	-469.18	894.93	0.57%	-289.11	Bank Charges	7,438.23	0.33%	10,750.00	0.74%	-3,311.77	10,038.68	0.46%	-2,600.45
0.00	0.00%	0.00	0.00%	0.00	-1.00	0.00%	1.00	Cash Over/Short	75.59	0.00%	0.00	0.00%	75.59	-33.50	0.00%	109.09
171.93	0.09%	0.00	0.00%	171.93	0.00	0.00%	171.93	Central Office - Travel Rebilled	702.39	0.03%	625.00	0.04%	77.39	0.00	0.00%	702.39
475.00	0.25%	160.00	0.11%	315.00	0.00	0.00%	475.00	Central Office - IT Fees	3,915.00	0.18%	1,600.00	0.11%	2,315.00	0.00	0.00%	3,915.00
0.00	0.00%	60.00	0.04%	-60.00	0.00	0.00%	0.00	Communication Expense	300.00	0.01%	600.00	0.04%	-300.00	147.02	0.01%	152.98
3,040.09	1.62%	3,451.32	2.40%	-411.23	3,618.64	2.29%	-578.55	Credit Card Commission	56,637.32	2.54%	35,026.71	2.40%	21,610.61	55,226.10	2.55%	1,411.22
0.00	0.00%	0.00	0.00%	0.00	870.93	0.55%	-870.93	Data Processing	206.49	0.01%	0.00	0.00%	206.49	8,435.05	0.39%	-8,228.56
-4,720.71	-2.51%	0.00	0.00%	-4,720.71	120.00	0.08%	-4,840.71	Dues and Subscriptions	3,326.29	0.15%	0.00	0.00%	3,326.29	1,246.60	0.06%	2,079.69
808.87	0.43%	100.00	0.07%	708.87	65.97	0.04%	742.90	Employee Relations	4,440.43	0.20%	1,800.00	0.12%	2,640.43	1,271.30	0.06%	3,169.13
76.12	0.04%	0.00	0.00%	76.12	34.10	0.02%	42.02	Equipment Rental	299.92	0.01%	0.00	0.00%	299.92	337.24	0.02%	-37.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Internet/Web Expense	305.00	0.01%	0.00	0.00%	305.00	0.00	0.00%	305.00
0.00	0.00%	0.00	0.00%	0.00	262.01	0.17%	-262.01	Licenses/Permits	790.00	0.04%	0.00	0.00%	790.00	4,248.40	0.20%	-3,458.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	152.86	0.01%	0.00	0.00%	152.86	0.00	0.00%	152.86
420.36	0.22%	0.00	0.00%	420.36	0.00	0.00%	420.36	Miscellaneous Expense	-1,195.22	-0.05%	0.00	0.00%	-1,195.22	0.00	0.00%	-1,195.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	2,199.61	0.10%	0.00	0.00%	2,199.61	0.00	0.00%	2,199.61
508.82	0.27%	0.00	0.00%	508.82	18.55	0.01%	490.27	Office Supplies	5,624.04	0.25%	0.00	0.00%	5,624.04	3,073.38	0.14%	2,550.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	104.47	0.00%	0.00	0.00%	104.47	0.00	0.00%	104.47
235.79	0.13%	360.00	0.25%	-124.21	372.91	0.24%	-137.12	Payroll Service Fees	1,568.26	0.07%	3,600.00	0.25%	-2,031.74	5,250.96	0.24%	-3,682.70
51.75	0.03%	75.00	0.05%	-23.25	62.56	0.04%	-10.81	Postage	493.16	0.02%	750.00	0.05%	-256.84	524.48	0.02%	-31.32
50.00	0.03%	150.00	0.10%	-100.00	0.00	0.00%	50.00	Professional Fees - Legal	3,788.57	0.17%	1,500.00	0.10%	2,288.57	0.00	0.00%	3,788.57
705.00	0.37%	500.00	0.35%	205.00	0.00	0.00%	705.00	Professional Fees - Other	12,957.57	0.58%	5,000.00	0.34%	7,957.57	9,487.90	0.44%	3,469.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Recruitment Advertising	1,240.00	0.06%	0.00	0.00%	1,240.00	778.81	0.04%	461.19
86.85	0.05%	0.00	0.00%	86.85	122.98	0.08%	-36.13	Recruitment - Other	1,275.10	0.06%	0.00	0.00%	1,275.10	827.41	0.04%	447.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Security - In-house Expense	395.00	0.02%	0.00	0.00%	395.00	0.00	0.00%	395.00
0.00	0.00%	600.00	0.42%	-600.00	0.00	0.00%	0.00	Security - Outside	0.00	0.00%	2,100.00	0.14%	-2,100.00	802.75	0.04%	-802.75
792.88	0.42%	520.70	0.36%	272.18	0.00	0.00%	792.88	Software Expense/Maintenance	16,470.73	0.74%	6,157.00	0.42%	10,313.73	0.00	0.00%	16,470.73
188.57	0.10%	0.00	0.00%	188.57	206.25	0.13%	-17.68	Training	1,383.58	0.06%	0.00	0.00%	1,383.58	1,302.28	0.06%	81.30
12.43	0.01%	0.00	0.00%	12.43	0.00	0.00%	12.43	Travel	905.11	0.04%	0.00	0.00%	905.11	1,399.46	0.06%	-494.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	565.81	0.03%	0.00	0.00%	565.81	0.00	0.00%	565.81
6,916.78	3.68%	8,052.02	5.60%	-1,135.24	8,785.47	5.55%	-1,868.69	Total A&G Other Expenses	150,045.40	6.73%	79,508.71	5.45%	70,536.69	124,708.68	5.76%	25,336.72
19,704.36	10.48%	16,635.81	11.57%	3,068.55	15,079.85	9.52%	4,624.51	Total A&G Expenses	262,754.36	11.78%	164,154.67	11.25%	98,599.69	232,887.21	10.75%	29,867.15

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	2,740.90	1.73%	-2,740.90	Division Management	13,718.11	0.62%	0.00	0.00%	13,718.11	25,019.60	1.15%	-11,301.49
3,193.69	1.70%	3,170.67	2.20%	23.02	0.00	0.00%	3,193.69	Sales Managers	15,917.48	0.71%	30,628.88	2.10%	-14,711.40	33.25	0.00%	15,884.23
3,193.69	1.70%	3,170.67	2.20%	23.02	2,740.90	1.73%	452.79	Total S&M Management	29,635.59	1.33%	30,628.88	2.10%	-993.29	25,052.85	1.16%	4,582.74
1,654.47	0.88%	1,417.14	0.99%	237.33	0.00	0.00%	1,654.47	Administrative Assistant	9,778.41	0.44%	13,897.13	0.95%	-4,118.72	4,019.50	0.19%	5,758.91
1,654.47	0.88%	1,417.14	0.99%	237.33	0.00	0.00%	1,654.47	Total S&M Non-Management	9,778.41	0.44%	13,897.13	0.95%	-4,118.72	4,019.50	0.19%	5,758.91
4,848.16	2.58%	4,587.81	3.19%	260.35	2,740.90	1.73%	2,107.26	Total S&M Salaries and Wages	39,414.00	1.77%	44,526.01	3.05%	-5,112.01	29,072.35	1.34%	10,341.65
								PR Taxes and Benefits								
0.00	0.00%	360.39	0.25%	-360.39	328.48	0.21%	-328.48	FICA	165.47	0.01%	3,505.72	0.24%	-3,340.25	2,489.81	0.11%	-2,324.34
0.00	0.00%	1.98	0.00%	-1.98	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	72.45	0.00%	-72.45	0.00	0.00%	0.00
0.00	0.00%	12.72	0.01%	-12.72	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	595.00	0.04%	-595.00	0.00	0.00%	0.00
0.00	0.00%	375.09	0.26%	-375.09	328.48	0.21%	-328.48	Total Payroll Taxes	165.47	0.01%	4,173.17	0.29%	-4,007.70	2,489.81	0.11%	-2,324.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	908.96	0.04%	-908.96
0.00	0.00%	123.11	0.09%	-123.11	443.60	0.28%	-443.60	Vacation	0.00	0.00%	1,300.05	0.09%	-1,300.05	5,320.00	0.25%	-5,320.00
0.00	0.00%	123.11	0.09%	-123.11	443.60	0.28%	-443.60	Total Supplemental Pay	0.00	0.00%	1,300.05	0.09%	-1,300.05	6,228.96	0.29%	-6,228.96
0.00	0.00%	246.07	0.17%	-246.07	0.00	0.00%	0.00	Worker's Compensation	0.00	0.00%	2,437.22	0.17%	-2,437.22	0.00	0.00%	0.00
246.57	0.13%	0.00	0.00%	246.57	0.00	0.00%	246.57	Payroll Tax/Benefit Allocation	6,966.30	0.31%	0.00	0.00%	6,966.30	0.00	0.00%	6,966.30
0.00	0.00%	0.00	0.00%	0.00	471.50	0.30%	-471.50	Group Insurance	0.00	0.00%	0.00	0.00%	0.00	4,872.00	0.22%	-4,872.00
937.50	0.50%	0.00	0.00%	937.50	0.00	0.00%	937.50	Bonus and Incentive Pay	937.50	0.04%	0.00	0.00%	937.50	1,556.37	0.07%	-618.87
1,184.07	0.63%	246.07	0.17%	938.00	471.50	0.30%	712.57	Total Other Benefits	7,903.80	0.35%	2,437.22	0.17%	5,466.58	6,428.37	0.30%	1,475.43
1,184.07	0.63%	744.27	0.52%	439.80	1,243.58	0.79%	-59.51	Total S&M PR Taxes and Benefits	8,069.27	0.36%	7,910.44	0.54%	158.83	15,147.14	0.70%	-7,077.87
6,032.23	3.21%	5,332.08	3.71%	700.15	3,984.48	2.52%	2,047.75	Total S&M Payroll	47,483.27	2.13%	52,436.45	3.59%	-4,953.18	44,219.49	2.04%	3,263.78
								Other Expenses								
440.00	0.23%	0.00	0.00%	440.00	0.00	0.00%	440.00	Advertising General	3,965.00	0.18%	300.00	0.02%	3,665.00	0.00	0.00%	3,965.00
0.00	0.00%	940.00	0.65%	-940.00	391.76	0.25%	-391.76	Advertising-Web/Internet	0.00	0.00%	10,435.00	0.71%	-10,435.00	5,805.67	0.27%	-5,805.67
0.00	0.00%	1,800.00	1.25%	-1,800.00	1,800.00	1.14%	-1,800.00	Billboards	0.00	0.00%	1,800.00	0.12%	-1,800.00	1,800.00	0.08%	-1,800.00
0.00	0.00%	100.00	0.07%	-100.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	300.00	0.02%	-300.00	0.00	0.00%	0.00
-50.00	-0.03%	25.00	0.02%	-75.00	0.00	0.00%	-50.00	Communication Expense	0.00	0.00%	250.00	0.02%	-250.00	25.00	0.00%	-25.00
1,088.00	0.58%	1,360.57	0.95%	-272.57	0.00	0.00%	1,088.00	Dues and Subscriptions	13,155.00	0.59%	19,620.55	1.34%	-6,465.55	2,768.47	0.13%	10,386.53
0.00	0.00%	500.00	0.35%	-500.00	0.00	0.00%	0.00	GDS Marketing Advert & Sales	0.00	0.00%	5,000.00	0.34%	-5,000.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Magazine - Advertising	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	500.00	0.03%	-500.00	7.88	0.00%	-7.88
0.00	0.00%	25.00	0.02%	-25.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	250.00	0.02%	-250.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Office Supplies	53.75	0.00%	500.00	0.03%	-446.25	0.00	0.00%	53.75
0.00	0.00%	25.00	0.02%	-25.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	250.00	0.02%	-250.00	0.00	0.00%	0.00
275.00	0.15%	125.00	0.09%	150.00	12.61	0.01%	262.39	Promotions - In-house	777.42	0.03%	1,250.00	0.09%	-472.58	1,040.57	0.05%	-263.15
1,712.73	0.91%	3,750.00	2.61%	-2,037.27	0.00	0.00%	1,712.73	Promotion - Outside	1,996.26	0.09%	11,000.00	0.75%	-9,003.74	0.00	0.00%	1,996.26
6,743.24	3.58%	0.00	0.00%	6,743.24	0.00	0.00%	6,743.24	Software Expense/Maintenance	8,991.00	0.40%	8,991.00	0.62%	0.00	0.00	0.00%	8,991.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
35.00	0.02%	750.00	0.52%	-715.00	0.00	0.00%	35.00	Training	1,780.00	0.08%	2,400.00	0.16%	-620.00	237.27	0.01%	1,542.73
-20.16	-0.01%	50.00	0.03%	-70.16	0.00	0.00%	-20.16	Travel	0.00	0.00%	500.00	0.03%	-500.00	83.45	0.00%	-83.45
10,223.81	5.44%	9,550.57	6.64%	673.24	2,204.37	1.39%	8,019.44	Total S&M Other Expenses	30,718.43	1.38%	64,346.55	4.41%	-33,628.12	11,768.31	0.54%	18,950.12
16,256.04	8.64%	14,882.65	10.35%	1,373.39	6,188.85	3.91%	10,067.19	Total S&M Expenses	78,201.70	3.51%	116,783.00	8.00%	-38,581.30	55,987.80	2.58%	22,213.90

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								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
2,555.28	1.36%	2,451.31	1.70%	103.97	0.00	0.00%	2,555.28	Division Management	27,626.01	1.24%	23,965.84	1.64%	3,660.17	5,815.62	0.27%	21,810.39
2,555.28	1.36%	2,451.31	1.70%	103.97	0.00	0.00%	2,555.28	Total R&M Management	27,626.01	1.24%	23,965.84	1.64%	3,660.17	5,815.62	0.27%	21,810.39
0.00	0.00%	1,550.00	1.08%	-1,550.00	0.00	0.00%	0.00	Engineering Supervisor	0.00	0.00%	15,200.00	1.04%	-15,200.00	0.00	0.00%	0.00
3,630.26	1.93%	1,328.57	0.92%	2,301.69	3,285.47	2.07%	344.79	Engineers 1	32,212.18	1.44%	13,028.55	0.89%	19,183.63	34,286.91	1.58%	-2,074.73
3,630.26	1.93%	2,878.57	2.00%	751.69	3,285.47	2.07%	344.79	Total R&M Non-Management	32,212.18	1.44%	28,228.55	1.93%	3,983.63	34,286.91	1.58%	-2,074.73
6,185.54	3.29%	5,329.88	3.71%	855.66	3,285.47	2.07%	2,900.07	Total R&M Salaries and Wages	59,838.19	2.68%	52,194.39	3.58%	7,643.80	40,102.53	1.85%	19,735.66
								PR Taxes and Benefits								
813.61	0.43%	472.50	0.33%	341.11	241.60	0.15%	572.01	FICA	7,938.21	0.36%	4,128.32	0.28%	3,809.89	3,095.60	0.14%	4,842.61
10.19	0.01%	2.59	0.00%	7.60	0.00	0.00%	10.19	Federal Unemployment Tax	267.20	0.01%	85.14	0.01%	182.06	0.00	0.00%	267.20
45.85	0.02%	16.68	0.01%	29.17	0.00	0.00%	45.85	State Unemployment Tax	1,202.31	0.05%	699.31	0.05%	503.00	0.00	0.00%	1,202.31
869.65	0.46%	491.77	0.34%	377.88	241.60	0.15%	628.05	Total Payroll Taxes	9,407.72	0.42%	4,912.77	0.34%	4,494.95	3,095.60	0.14%	6,312.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	860.96	0.04%	-860.96
0.00	0.00%	96.64	0.07%	-96.64	50.00	0.03%	-50.00	Vacation	0.00	0.00%	1,020.51	0.07%	-1,020.51	1,395.98	0.06%	-1,395.98
0.00	0.00%	96.64	0.07%	-96.64	50.00	0.03%	-50.00	Total Supplemental Pay	0.00	0.00%	1,020.51	0.07%	-1,020.51	2,256.94	0.10%	-2,256.94
921.31	0.49%	322.63	0.22%	598.68	0.00	0.00%	921.31	Worker's Compensation	8,101.73	0.36%	2,869.08	0.20%	5,232.65	0.00	0.00%	8,101.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Tax/Benefit Allocation	-5,425.95	-0.24%	0.00	0.00%	-5,425.95	0.00	0.00%	-5,425.95
-679.70	-0.36%	0.00	0.00%	-679.70	37.74	0.02%	-717.44	Group Insurance	8,893.27	0.40%	0.00	0.00%	8,893.27	1,758.23	0.08%	7,135.04
0.00	0.00%	750.00	0.52%	-750.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	750.00	0.05%	-750.00	0.00	0.00%	0.00
241.61	0.13%	1,072.63	0.75%	-831.02	37.74	0.02%	203.87	Total Other Benefits	11,569.05	0.52%	3,619.08	0.25%	7,949.97	1,758.23	0.08%	9,810.82
1,111.26	0.59%	1,661.04	1.16%	-549.78	329.34	0.21%	781.92	Total R&M PR Taxes and Benefits	20,976.77	0.94%	9,552.36	0.65%	11,424.41	7,110.77	0.33%	13,866.00
7,296.80	3.88%	6,990.92	4.86%	305.88	3,614.81	2.28%	3,681.99	Total R&M Payroll	80,814.96	3.62%	61,746.75	4.23%	19,068.21	47,213.30	2.18%	33,601.66
								Other Expenses								
686.37	0.36%	186.12	0.13%	500.25	325.98	0.21%	360.39	Air Conditioning and Refrigeration	12,963.32	0.58%	1,679.70	0.12%	11,283.62	856.08	0.04%	12,107.24
97.93	0.05%	0.00	0.00%	97.93	0.00	0.00%	97.93	Building	9,948.05	0.45%	0.00	0.00%	9,948.05	3,276.67	0.15%	6,671.38
50.00	0.03%	25.00	0.02%	25.00	0.00	0.00%	50.00	Communication Expense	50.00	0.00%	250.00	0.02%	-200.00	0.00	0.00%	50.00
0.00	0.00%	3,000.00	2.09%	-3,000.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	3,000.00	0.21%	-3,000.00	0.00	0.00%	0.00
346.49	0.18%	186.12	0.13%	160.37	0.00	0.00%	346.49	Electric Bulbs	3,946.64	0.18%	1,679.70	0.12%	2,266.94	1,281.68	0.06%	2,664.96
0.00	0.00%	84.60	0.06%	-84.60	0.00	0.00%	0.00	Electrical and Mechanical	2,567.78	0.12%	763.50	0.05%	1,804.28	279.78	0.01%	2,288.00
0.00	0.00%	500.00	0.35%	-500.00	0.00	0.00%	0.00	Elevator Maintenance Contracts	4,352.38	0.20%	5,200.00	0.36%	-847.62	0.00	0.00%	4,352.38
0.00	0.00%	0.00	0.00%	0.00	1,364.74	0.86%	-1,364.74	Equipment Maintenance	582.35	0.03%	0.00	0.00%	582.35	5,575.79	0.26%	-4,993.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	103.70	0.00%	0.00	0.00%	103.70	0.00	0.00%	103.70
304.42	0.16%	0.00	0.00%	304.42	2,351.98	1.49%	-2,047.56	Fire Safety Equipment	7,332.76	0.33%	1,650.00	0.11%	5,682.76	2,353.99	0.11%	4,978.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Floor and Carpet Maintenance	6,619.77	0.30%	3,500.00	0.24%	3,119.77	723.20	0.03%	5,896.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Furniture	0.00	0.00%	0.00	0.00%	0.00	22.39	0.00%	-22.39
970.00	0.52%	1,000.00	0.70%	-30.00	945.00	0.60%	25.00	Grounds and Landscaping	10,804.00	0.48%	10,900.00	0.75%	-96.00	9,009.08	0.42%	1,794.92
0.00	0.00%	100.00	0.07%	-100.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	364.74	0.02%	500.00	0.03%	-135.26	433.92	0.02%	-69.18
299.60	0.16%	100.00	0.07%	199.60	0.00	0.00%	299.60	Laundry Equipment Repairs	299.60	0.01%	1,000.00	0.07%	-700.40	120.00	0.01%	179.60
73.16	0.04%	0.00	0.00%	73.16	0.00	0.00%	73.16	Locks and Keys	301.26	0.01%	500.00	0.03%	-198.74	31.17	0.00%	270.09
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	367.58	0.02%	0.00	0.00%	367.58	0.00	0.00%	367.58
268.80	0.14%	0.00	0.00%	268.80	0.00	0.00%	268.80	Operating Supplies	268.80	0.01%	0.00	0.00%	268.80	0.00	0.00%	268.80
0.00	0.00%	0.00	0.00%	0.00	72.84	0.05%	-72.84	Painting and Decorating	733.48	0.03%	0.00	0.00%	733.48	142.29	0.01%	591.19
241.87	0.13%	536.00	0.37%	-294.13	330.63	0.21%	-88.76	Pest Control	5,319.89	0.24%	3,610.00	0.25%	1,709.89	3,425.10	0.16%	1,894.79
2,775.97	1.48%	100.00	0.07%	2,675.97	364.52	0.23%	2,411.45	Plumbing and Heating	3,954.58	0.18%	1,000.00	0.07%	2,954.58	1,035.05	0.05%	2,919.53
697.84	0.37%	350.00	0.24%	347.84	275.00	0.17%	422.84	Pool Service- Contract	3,172.84	0.14%	3,500.00	0.24%	-327.16	2,642.09	0.12%	530.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Radio and Television Repair	0.00	0.00%	0.00	0.00%	0.00	-350.00	-0.02%	350.00
-7.00	0.00%	109.00	0.08%	-116.00	0.00	0.00%	-7.00	Software Expense/Maintenance	545.00	0.02%	1,590.00	0.11%	-1,045.00	0.00	0.00%	545.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tools	7,173.48	0.32%	0.00	0.00%	7,173.48	0.00	0.00%	7,173.48
47.71	0.03%	500.00	0.35%	-452.29	0.00	0.00%	47.71	Travel	101.69	0.00%	500.00	0.03%	-398.31	0.00	0.00%	101.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	300.00	0.02%	-300.00	0.00	0.00%	0.00
1,045.52	0.56%	914.00	0.64%	131.52	788.95	0.50%	256.57	Waste Removal	12,439.89	0.56%	9,140.00	0.63%	3,299.89	12,379.23	0.57%	60.66
7,898.68	4.20%	7,690.84	5.35%	207.84	6,819.64	4.31%	1,079.04	Total R&M Other Expenses	94,313.58	4.23%	50,262.90	3.44%	44,050.68	43,237.51	2.00%	51,076.07
15,195.48	8.08%	14,681.76	10.21%	513.72	10,434.45	6.59%	4,761.03	Total R&M Expenses	175,128.54	7.85%	112,009.65	7.67%	63,118.89	90,450.81	4.17%	84,677.73

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Utilities								
1,479.71	0.79%	2,030.40	1.41%	-550.69	2,838.10	1.79%	-1,358.39	Water	21,678.77	0.97%	18,324.00	1.26%	3,354.77	28,154.79	1.30%	-6,476.02
7,377.95	3.92%	5,803.56	4.04%	1,574.39	7,431.00	4.69%	-53.05	Electricity	66,485.52	2.98%	52,376.10	3.59%	14,109.42	64,615.89	2.98%	1,869.63
0.00	0.00%	0.00	0.00%	0.00	1,364.54	0.86%	-1,364.54	Gas - Natural HLP	0.00	0.00%	0.00	0.00%	0.00	14,075.21	0.65%	-14,075.21
2,380.74	1.27%	1,522.80	1.06%	857.94	0.00	0.00%	2,380.74	Propane Tanks/Fuel	21,684.77	0.97%	13,743.00	0.94%	7,941.77	0.00	0.00%	21,684.77
1,696.14	0.90%	1,692.00	1.18%	4.14	0.00	0.00%	1,696.14	Sewer	12,151.68	0.54%	15,270.00	1.05%	-3,118.32	0.00	0.00%	12,151.68
12,934.54	6.88%	11,048.76	7.68%	1,885.78	11,633.64	7.35%	1,300.90	Total Utilities	122,000.74	5.47%	99,713.10	6.83%	22,287.64	106,845.89	4.93%	15,154.85

Company: NAFL Associates LLC Property: Fairfield Inn & Suites Naples
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
1,269.00	0.67%	1,269.42	0.88%	-0.42	1,363.20	0.86%	-94.20	Personal Property Taxes	14,384.84	0.65%	12,694.20	0.87%	1,690.64	13,632.00	0.63%	752.84
8,130.00	4.32%	8,130.00	5.65%	0.00	7,844.16	4.95%	285.84	Real Estate Taxes	81,300.00	3.65%	81,300.00	5.57%	0.00	78,441.60	3.62%	2,858.40
9,399.00	5.00%	9,399.42	6.54%	-0.42	9,207.36	5.81%	191.64	Total Taxes	95,684.84	4.29%	93,994.20	6.44%	1,690.64	92,073.60	4.25%	3,611.24
388.83	0.21%	0.00	0.00%	388.83	4,712.72	2.98%	-4,323.89	Insurance	1,166.49	0.05%	0.00	0.00%	1,166.49	45,166.37	2.08%	-43,999.88
40.25	0.02%	0.00	0.00%	40.25	0.00	0.00%	40.25	Insurance - Crime	120.75	0.01%	0.00	0.00%	120.75	0.00	0.00%	120.75
460.67	0.24%	125.00	0.09%	335.67	0.00	0.00%	460.67	Insurance - Employment	2,218.01	0.10%	1,250.00	0.09%	968.01	0.00	0.00%	2,218.01
1,311.17	0.70%	1,144.50	0.80%	166.67	0.00	0.00%	1,311.17	Insurance - General Liability	13,074.01	0.59%	11,445.00	0.78%	1,629.01	0.00	0.00%	13,074.01
2,998.33	1.59%	2,998.33	2.08%	0.00	0.00	0.00%	2,998.33	Insurance - Property	29,983.33	1.34%	29,983.30	2.05%	0.03	0.00	0.00%	29,983.33
2,038.42	1.08%	1,980.67	1.38%	57.75	0.00	0.00%	2,038.42	Insurance - Umbrella	19,979.76	0.90%	19,806.70	1.36%	173.06	0.00	0.00%	19,979.76
7,237.67	3.85%	6,248.50	4.35%	989.17	4,712.72	2.98%	2,524.95	Total Insurance	66,542.35	2.98%	62,485.00	4.28%	4,057.35	45,166.37	2.08%	21,375.98
7,195.44	3.83%	0.00	0.00%	7,195.44	0.00	0.00%	7,195.44	POA Dues	7,195.44	0.32%	0.00	0.00%	7,195.44	0.00	0.00%	7,195.44
30,008.00	15.95%	30,008.00	20.87%	0.00	33,680.43	21.27%	-3,672.43	Ground Lease Expense	292,844.00	13.13%	292,844.00	20.07%	0.00	301,352.66	13.91%	-8,508.66
37,203.44	19.78%	30,008.00	20.87%	7,195.44	33,680.43	21.27%	3,523.01	Total Leases & Rent	300,039.44	13.45%	292,844.00	20.07%	7,195.44	301,352.66	13.91%	-1,313.22
6,143.17	3.27%	4,500.00	3.13%	1,643.17	3,958.00	2.50%	2,185.17	Management Fee - Base	73,043.77	3.28%	49,612.81	3.40%	23,430.96	54,156.00	2.50%	18,887.77
0.00	0.00%	0.00	0.00%	0.00	3,713.55	2.34%	-3,713.55	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,984.00	0.51%	-10,984.00
6,143.17	3.27%	4,500.00	3.13%	1,643.17	7,671.55	4.84%	-1,528.38	Total Management Fees	73,043.77	3.28%	49,612.81	3.40%	23,430.96	65,140.00	3.01%	7,903.77
0.00	0.00%	0.00	0.00%	0.00	5,708.17	3.60%	-5,708.17	Capital Reserve	0.00	0.00%	0.00	0.00%	0.00	57,081.70	2.63%	-57,081.70
0.00	0.00%	0.00	0.00%	0.00	37,607.00	23.75%	-37,607.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	376,070.00	17.36%	-376,070.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.04%	0.00	0.00%	949.17	27,092.54	1.25%	-26,143.37
0.00	0.00%	0.00	0.00%	0.00	2,082.60	1.32%	-2,082.60	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	10,982.27	0.51%	-10,982.27
0.00	0.00%	0.00	0.00%	0.00	45,397.77	28.67%	-45,397.77	Total Other Non-Operating	949.17	0.04%	0.00	0.00%	949.17	471,226.51	21.75%	-470,277.34

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
116.00		116.00		0.00	116.00		0.00	# Rooms	116.00		116.00		0.00	116.00		0.00
3,596.00		3,596.00		0.00	3,596.00		0.00	Available Rooms	35,264.00		35,264.00		0.00	35,380.00		-116.00
1,768.00		2,626.00		-858.00	1,310.00		458.00	Room Nights Sold	20,711.00		18,437.00		2,274.00	11,839.00		8,872.00
49.17%		73.03%		-23.86%	36.43%		12.74%	Occupancy %	58.73%		52.28%		6.45%	33.46%		25.27%
97.90		102.00		-4.10	64.91		32.98	ADR	93.86		85.08		8.79	101.45		-7.59
48.13		74.49		-26.35	23.65		24.48	RevPar	55.13		44.48		10.65	33.95		21.18
Summary V.11																
Revenue																
173,082.57	97.99%	267,852.00	99.40%	-94,769.43	85,037.27	98.47%	88,045.30	Rooms	1,943,991.17	98.57%	1,568,575.62	99.10%	375,415.55	1,201,105.28	98.63%	742,885.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,544.97	2.01%	1,606.00	0.60%	1,938.97	1,317.95	1.53%	2,227.02	Other Departments	28,263.65	1.43%	14,312.00	0.90%	13,951.65	16,719.18	1.37%	11,544.47
176,627.54	100.00%	269,458.00	100.00%	-92,830.46	86,355.22	100.00%	90,272.32	Total Operating Revenue	1,972,254.82	100.00%	1,582,887.62	100.00%	389,367.20	1,217,824.46	100.00%	754,430.36
Departmental Expenses																
58,271.51	33.67%	69,937.41	26.11%	-11,665.90	26,678.24	31.37%	31,593.27	Rooms	478,207.85	24.60%	502,411.52	32.03%	-24,203.67	311,509.27	25.94%	166,698.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,153.16	88.95%	2,258.00	140.60%	895.16	1,882.72	142.85%	1,270.44	Other Departments	25,575.84	90.49%	22,580.00	157.77%	2,995.84	24,273.15	145.18%	1,302.69
61,424.67	34.78%	72,195.41	26.79%	-10,770.74	28,560.96	33.07%	32,863.71	Total Departmental Expenses	503,783.69	25.54%	524,991.52	33.17%	-21,207.83	335,782.42	27.57%	168,001.27
115,202.87	65.22%	197,262.59	73.21%	-82,059.72	57,794.26	66.93%	57,408.61	Total Departmental Profit	1,468,471.13	74.46%	1,057,896.10	66.83%	410,575.03	882,042.04	72.43%	586,429.09
Undistributed Operating Expenses																
25,530.75	14.45%	19,481.68	7.23%	6,049.07	13,348.96	15.46%	12,181.79	A&G	208,443.52	10.57%	174,599.83	11.03%	33,843.69	200,793.95	16.49%	7,649.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
14,832.03	8.40%	8,788.74	3.26%	6,043.29	4,563.21	5.28%	10,268.82	S&M	95,319.63	4.83%	99,368.30	6.28%	-4,048.67	60,140.63	4.94%	35,179.00
32,446.90	18.37%	26,985.20	10.01%	5,461.70	12,568.63	14.55%	19,878.27	Franchise Fees	216,322.85	10.97%	158,257.55	10.00%	58,065.30	136,994.30	11.25%	79,328.55
18,954.28	10.73%	18,249.66	6.77%	704.62	9,554.38	11.06%	9,399.90	R&M	131,669.47	6.68%	141,483.21	8.94%	-9,813.74	94,702.42	7.78%	36,967.05
10,032.54	5.68%	10,757.00	3.99%	-724.46	8,503.92	9.85%	1,528.62	Utilities	96,538.66	4.89%	105,993.00	6.70%	-9,454.34	81,053.74	6.66%	15,484.92
101,796.50	57.63%	84,262.28	31.27%	17,534.22	48,539.10	56.21%	53,257.40	Total Undistributed Expenses	748,294.13	37.94%	679,701.89	42.94%	68,592.24	573,685.04	47.11%	174,609.09
13,406.37	7.59%	113,000.31	41.94%	-99,593.94	9,255.16	10.72%	4,151.21	Gross Operating Profit	720,177.00	36.52%	378,194.21	23.89%	341,982.79	308,357.00	25.32%	411,820.00
5,798.83	3.28%	8,083.74	3.00%	-2,284.91	5,864.80	6.79%	-65.97	Management Fees	67,455.00	3.42%	52,260.92	3.30%	15,194.08	41,390.68	3.40%	26,064.32
7,607.54	4.31%	104,916.57	38.94%	-97,309.03	3,390.36	3.93%	4,217.18	Income Before Non-Operating Income	652,722.00	33.10%	325,933.29	20.59%	326,788.71	266,966.32	21.92%	385,755.68
Non-Operating Income and Expenses																
7,808.08	4.42%	6,658.67	2.47%	1,149.41	4,767.26	5.52%	3,040.82	Insurance	71,274.88	3.61%	66,586.70	4.21%	4,688.18	46,834.18	3.85%	24,440.70
28,904.00	16.36%	28,904.00	10.73%	0.00	32,169.12	37.25%	-3,265.12	Leases & Rent	282,083.00	14.30%	282,083.00	17.82%	0.00	289,179.08	23.75%	-7,096.08
0.00	0.00%	0.00	0.00%	0.00	75,115.16	86.98%	-75,115.16	Other	14,984.65	0.76%	0.00	0.00%	14,984.65	789,155.84	64.80%	-774,171.19
36,712.08	20.79%	35,562.67	13.20%	1,149.41	112,051.54	129.76%	-75,339.46	Total Non-Operating Income and Expenses	368,342.53	18.68%	348,669.70	22.03%	19,672.83	1,125,169.10	92.39%	-756,826.57
-29,104.54	-16.48%	69,353.90	25.74%	-98,458.44	-108,661.18	-125.83%	79,556.64	EBITDA	284,379.47	14.42%	-22,736.41	-1.44%	307,115.88	-858,202.78	-70.47%	1,142,582.25
0.00	0.00%	0.00	0.00%	0.00	31,043.00	35.95%	-31,043.00	Interest	0.00	0.00%	0.00	0.00%	0.00	309,972.85	25.45%	-309,972.85
16,226.00	9.19%	16,226.00	6.02%	0.00	16,225.93	18.79%	0.07	Taxes	187,944.81	9.53%	162,260.00	10.25%	25,684.81	162,259.30	13.32%	25,685.51
0.00	0.00%	0.00	0.00%	0.00	3,091.00	3.58%	-3,091.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	30,910.00	2.54%	-30,910.00
16,226.00	9.19%	16,226.00	6.02%	0.00	50,359.93	58.32%	-34,133.93	Interest, Taxes, Depreciation and Amor	187,944.81	9.53%	162,260.00	10.25%	25,684.81	503,142.15	41.31%	-315,197.34
-45,330.54	-25.66%	53,127.90	19.72%	-98,458.44	-159,021.11	-184.15%	113,690.57	Net Income	96,434.66	4.89%	-184,996.41	-11.69%	281,431.07	-1,361,344.93	-111.78%	1,457,779.59

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
116.00		116.00		0.00	116.00		0.00	# Rooms	116.00		116.00		0.00	116.00		0.00
3,596.00		3,596.00		0.00	3,596.00		0.00	Available Rooms	35,264.00		35,264.00		0.00	35,380.00		-116.00
1,768.00		2,626.00		-858.00	1,310.00		458.00	Room Nights Sold	20,711.00		18,437.00		2,274.00	11,839.00		8,872.00
0.49		0.73		-0.24	0.36		0.13	Occupancy %	0.59		0.52		0.06	0.33		0.25
97.90		102.00		-4.10	64.91		32.98	ADR	93.86		85.08		8.79	101.45		-7.59
48.13		74.49		-26.35	23.65		24.48	RevPar	55.13		44.48		10.65	33.95		21.18
Summary Revenue:																
173,082.57	97.99%	267,852.00	99.40%	-94,769.43	85,037.27	98.47%	88,045.30	Rooms	1,943,991.17	98.57%	1,568,575.62	99.10%	375,415.55	1,201,105.28	98.63%	742,885.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	-24.74	0.00%	0.00	0.00%	-24.74	47.21	0.00%	-71.95
3,544.97	2.01%	1,606.00	0.60%	1,938.97	1,317.95	1.53%	2,227.02	Other	28,288.39	1.43%	14,312.00	0.90%	13,976.39	16,671.97	1.37%	11,616.42
176,627.54	100.00%	269,458.00	100.00%	-92,830.46	86,355.22	100.00%	90,272.32	Total Revenue	1,972,254.82	100.00%	1,582,887.62	100.00%	389,367.20	1,217,824.46	100.00%	754,430.36
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,123.63	31.70%	674.00	41.97%	449.63	674.40	51.17%	449.23	Telephone	8,087.71	28.62%	6,740.00	47.09%	1,347.71	6,613.05	39.55%	1,474.66
1,070.89	30.21%	350.00	21.79%	720.89	135.30	10.27%	935.59	Other	6,771.46	23.96%	3,500.00	24.46%	3,271.46	7,083.83	42.37%	-312.37
2,194.52	61.91%	1,024.00	63.76%	1,170.52	809.70	61.44%	1,384.82	Total Cost of Sales	14,859.17	52.57%	10,240.00	71.55%	4,619.17	13,696.88	81.92%	1,162.29
Payroll:																
12,300.90	7.11%	34,306.81	12.81%	-22,005.91	6,766.70	7.96%	5,534.20	Rooms	79,874.47	4.11%	267,825.73	17.07%	-187,951.26	90,630.01	7.55%	-10,755.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,893.95	5.60%	4,630.65	1.72%	5,263.30	4,986.26	5.77%	4,907.69	A&G	65,530.70	3.32%	45,007.39	2.84%	20,523.31	66,897.54	5.49%	-1,366.84
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,108.73	2.89%	3,714.70	1.38%	1,394.03	3,868.11	4.48%	1,240.62	S&M	38,530.24	1.95%	36,245.67	2.29%	2,284.57	34,924.62	2.87%	3,605.62
6,459.51	3.66%	6,112.15	2.27%	347.36	3,828.03	4.43%	2,631.48	R&M	47,971.00	2.43%	59,760.22	3.78%	-11,789.22	44,275.03	3.64%	3,695.97
33,763.09	19.12%	48,764.31	18.10%	-15,001.22	19,449.10	22.52%	14,313.99	Total Salaries and Wages	231,906.41	11.76%	408,839.01	25.83%	-176,932.60	236,727.20	19.44%	-4,820.79
6,610.07	3.74%	8,479.76	3.15%	-1,869.69	3,734.70	4.32%	2,875.37	Total Taxes and Benefits	73,088.54	3.71%	89,063.57	5.63%	-15,975.03	82,920.02	6.81%	-9,831.48
40,373.16	22.86%	57,244.07	21.24%	-16,870.91	23,183.80	26.85%	17,189.36	Total Labor Costs	304,994.95	15.46%	497,902.58	31.46%	-192,907.63	319,647.22	26.25%	-14,652.27
Direct Expenses:																
43,422.60	25.09%	30,258.31	11.30%	13,164.29	19,216.27	22.60%	24,206.33	Rooms	374,245.83	19.25%	185,758.31	11.84%	188,487.52	191,759.04	15.97%	182,486.79
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
958.64	27.04%	1,234.00	76.84%	-275.36	1,073.02	81.42%	-114.38	Telephone	10,716.67	37.92%	12,340.00	86.22%	-1,623.33	10,576.27	63.26%	140.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
32,446.90	18.37%	26,985.20	10.01%	5,461.70	12,568.63	14.55%	19,878.27	Franchise Fees	216,322.85	10.97%	158,257.55	10.00%	58,065.30	136,994.30	11.25%	79,328.55
13,207.28	7.48%	13,794.02	5.12%	-586.74	6,580.00	7.62%	6,627.28	A&G	119,216.76	6.04%	112,907.23	7.13%	6,309.53	102,601.32	8.42%	16,615.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,435.24	5.34%	4,226.17	1.57%	5,209.07	408.44	0.47%	9,026.80	S&M	44,295.15	2.25%	53,311.70	3.37%	-9,016.55	16,168.89	1.33%	28,126.26
11,150.29	6.31%	10,934.92	4.06%	215.37	4,756.28	5.51%	6,394.01	R&M	70,887.78	3.59%	67,983.04	4.29%	2,904.74	36,969.80	3.04%	33,917.98
10,032.54	5.68%	10,757.00	3.99%	-724.46	8,503.92	9.85%	1,528.62	Utilities	96,538.66	4.89%	105,993.00	6.70%	-9,454.34	81,053.74	6.66%	15,484.92
120,653.49	68.31%	98,189.62	36.44%	22,463.87	53,106.56	61.50%	67,546.93	Total Direct Expense	932,223.70	47.27%	696,550.83	44.01%	235,672.87	576,123.36	47.31%	356,100.34
13,406.37	7.59%	113,000.31	41.94%	-99,593.94	9,255.16	10.72%	4,151.21	Gross Operating Profit	720,177.00	36.52%	378,194.21	23.89%	341,982.79	308,357.00	25.32%	411,820.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Fixed Costs																
16,226.00	9.19%	16,226.00	6.02%	0.00	16,225.93	18.79%	0.07	Taxes	187,944.81	9.53%	162,260.00	10.25%	25,684.81	162,259.30	13.32%	25,685.51
7,808.08	4.42%	6,658.67	2.47%	1,149.41	4,767.26	5.52%	3,040.82	Insurance	71,274.88	3.61%	66,586.70	4.21%	4,688.18	46,834.18	3.85%	24,440.70
28,904.00	16.36%	28,904.00	10.73%	0.00	32,169.12	37.25%	-3,265.12	Leases & Rent	282,083.00	14.30%	282,083.00	17.82%	0.00	289,179.08	23.75%	-7,096.08
5,798.83	3.28%	8,083.74	3.00%	-2,284.91	5,864.80	6.79%	-65.97	Management Fees	67,455.00	3.42%	52,260.92	3.30%	15,194.08	41,390.68	3.40%	26,064.32
58,736.91	33.25%	59,872.41	22.22%	-1,135.50	59,027.11	68.35%	-290.20	Total Fixed Expenses	608,757.69	30.87%	563,190.62	35.58%	45,567.07	539,663.24	44.31%	69,094.45
-45,330.54	-25.66%	53,127.90	19.72%	-98,458.44	-49,771.95	-57.64%	4,441.41	Net Operating Profit	111,419.31	5.65%	-184,996.41	-11.69%	296,415.72	-231,306.24	-18.99%	342,725.55
0.00	0.00%	0.00	0.00%	0.00	31,043.00	35.95%	-31,043.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	309,972.85	25.45%	-309,972.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.16	0.05%	0.00	0.00%	949.16	17,218.41	1.41%	-16,269.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	20,759.13	1.70%	-20,759.13
0.00	0.00%	0.00	0.00%	0.00	-6.86	-0.01%	6.86	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-41.90	0.00%	41.90
-45,330.54	-25.66%	53,127.90	19.72%	-98,458.44	-80,808.09	-93.58%	35,477.55	Net Operating Income	110,470.15	5.60%	-184,996.41	-11.69%	295,466.56	-579,214.73	-47.56%	689,684.88
0.00	0.00%	0.00	0.00%	0.00	13,064.02	15.13%	-13,064.02	Capital Reserve	14,035.49	0.71%	0.00	0.00%	14,035.49	130,640.20	10.73%	-116,604.71
0.00	0.00%	0.00	0.00%	0.00	62,058.00	71.86%	-62,058.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	620,580.00	50.96%	-620,580.00
-45,330.54	-25.66%	53,127.90	19.72%	-98,458.44	-155,930.11	-180.57%	110,599.57	Adjusted NOI	96,434.66	4.89%	-184,996.41	-11.69%	281,431.07	-1,330,434.93	-109.25%	1,426,869.59
0.00	0.00%	0.00	0.00%	0.00	3,091.00	3.58%	-3,091.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	30,910.00	2.54%	-30,910.00
-45,330.54	-25.66%	53,127.90	19.72%	-98,458.44	-159,021.11	-184.15%	113,690.57	Net Profit/(Loss)	96,434.66	4.89%	-184,996.41	-11.69%	281,431.07	-1,361,344.93	-111.78%	1,457,779.59

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
36,796.96	21.26%	12,000.00	4.48%	24,796.96	0.00	0.00%	36,796.96	Corporate Transient	329,640.53	16.96%	91,958.00	5.86%	237,682.53	0.00	0.00%	329,640.53
21,157.70	12.22%	32,805.00	12.25%	-11,647.30	0.00	0.00%	21,157.70	Advanced Purchase	272,402.51	14.01%	183,958.99	11.73%	88,443.52	0.00	0.00%	272,402.51
9,628.00	5.56%	45,376.00	16.94%	-35,748.00	0.00	0.00%	9,628.00	AAA/AARP Transient	117,237.58	6.03%	225,168.24	14.35%	-107,930.66	0.00	0.00%	117,237.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	FIT(Flexible Independent Travel)	158.40	0.01%	0.00	0.00%	158.40	0.00	0.00%	158.40
1,359.00	0.79%	4,212.00	1.57%	-2,853.00	0.00	0.00%	1,359.00	Employee	22,975.96	1.18%	40,833.00	2.60%	-17,857.04	0.00	0.00%	22,975.96
247.55	0.14%	8,598.00	3.21%	-8,350.45	0.00	0.00%	247.55	Travel Agent/Friends & Family	2,748.40	0.14%	27,196.00	1.73%	-24,447.60	0.00	0.00%	2,748.40
287.30	0.17%	0.00	0.00%	287.30	0.00	0.00%	287.30	Leisure Package Transient	1,902.36	0.10%	6,586.00	0.42%	-4,683.64	0.00	0.00%	1,902.36
7,258.00	4.19%	7,155.00	2.67%	103.00	0.00	0.00%	7,258.00	Member Reward Stay	75,450.00	3.88%	59,490.00	3.79%	15,960.00	18,878.69	1.57%	56,571.31
864.00	0.50%	0.00	0.00%	864.00	44,569.69	52.41%	-43,705.69	Extended Stay Transient	6,975.00	0.36%	14,637.78	0.93%	-7,662.78	436,131.59	36.31%	-429,156.59
857.24	0.50%	46,185.00	17.24%	-45,327.76	0.00	0.00%	857.24	Internet/E-Commerce	14,134.01	0.73%	196,121.34	12.50%	-181,987.33	0.00	0.00%	14,134.01
9,678.68	5.59%	0.00	0.00%	9,678.68	0.00	0.00%	9,678.68	E-Commerce Opaque	139,463.67	7.17%	64.35	0.00%	139,399.32	0.00	0.00%	139,463.67
-1,148.00	-0.66%	0.00	0.00%	-1,148.00	0.00	0.00%	-1,148.00	Other Transient	816.61	0.04%	0.00	0.00%	816.61	0.00	0.00%	816.61
2,106.00	1.22%	0.00	0.00%	2,106.00	0.00	0.00%	2,106.00	Government Transient	29,697.15	1.53%	0.00	0.00%	29,697.15	0.00	0.00%	29,697.15
63,979.24	36.96%	70,842.00	26.45%	-6,862.76	30,444.48	35.80%	33,534.76	Rack Transient	691,360.02	35.56%	380,373.16	24.25%	310,986.86	379,308.54	31.58%	312,051.48
0.00	0.00%	10,591.00	3.95%	-10,591.00	9,961.25	11.71%	-9,961.25	Local Negotiated Transient	1,687.85	0.09%	61,467.50	3.92%	-59,779.65	187,377.31	15.60%	-185,689.46
153,071.67	88.44%	237,764.00	88.77%	-84,692.33	84,975.42	99.93%	68,096.25	Total Transient Room Revenue	1,706,650.05	87.79%	1,287,854.36	82.10%	418,795.69	1,021,696.13	85.06%	684,953.92
Group Room Revenue																
5,840.00	3.37%	14,058.00	5.25%	-8,218.00	0.00	0.00%	5,840.00	Corporate Group	100,368.12	5.16%	60,108.00	3.83%	40,260.12	120,106.78	10.00%	-19,738.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	53,087.00	4.42%	-53,087.00
0.00	0.00%	3,280.00	1.22%	-3,280.00	0.00	0.00%	0.00	Tour & Travel Group	0.00	0.00%	65,927.40	4.20%	-65,927.40	0.00	0.00%	0.00
0.00	0.00%	12,750.00	4.76%	-12,750.00	0.00	0.00%	0.00	SMERF Group	0.00	0.00%	55,340.86	3.53%	-55,340.86	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sports Group	0.00	0.00%	99,345.00	6.33%	-99,345.00	0.00	0.00%	0.00
5,840.00	3.37%	30,088.00	11.23%	-24,248.00	0.00	0.00%	5,840.00	Total Group Room Revenue	100,368.12	5.16%	280,721.26	17.90%	-180,353.14	173,193.78	14.42%	-72,825.66
Contract Room Revenue																
15,670.20	9.05%	0.00	0.00%	15,670.20	0.00	0.00%	15,670.20	Other Contract	142,065.66	7.31%	0.00	0.00%	142,065.66	0.00	0.00%	142,065.66
15,670.20	9.05%	0.00	0.00%	15,670.20	0.00	0.00%	15,670.20	Total Contract Room Revenue	142,065.66	7.31%	0.00	0.00%	142,065.66	0.00	0.00%	142,065.66
Other Room Revenue																
180.00	0.10%	0.00	0.00%	180.00	61.85	0.07%	118.15	No-Show Rooms	8,379.35	0.43%	0.00	0.00%	8,379.35	6,215.37	0.52%	2,163.98
337.00	0.19%	0.00	0.00%	337.00	0.00	0.00%	337.00	Pet/Smoking/Damage Fees	587.05	0.03%	0.00	0.00%	587.05	0.00	0.00%	587.05
517.00	0.30%	0.00	0.00%	517.00	61.85	0.07%	455.15	Total Other Room Revenue	8,966.40	0.46%	0.00	0.00%	8,966.40	6,215.37	0.52%	2,751.03
-2,016.30	-1.16%	0.00	0.00%	-2,016.30	0.00	0.00%	-2,016.30	Less: Allowances	-14,059.06	-0.72%	0.00	0.00%	-14,059.06	0.00	0.00%	-14,059.06
173,082.57	100.00%	267,852.00	100.00%	-94,769.43	85,037.27	100.00%	88,045.30	Total Room Revenue	1,943,991.17	100.00%	1,568,575.62	100.00%	375,415.55	1,201,105.28	100.00%	742,885.89
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	2,960.80	1.11%	-2,960.80	0.00	0.00%	0.00	Front Office Management	0.00	0.00%	23,142.88	1.48%	-23,142.88	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	425.14	0.50%	-425.14	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	6,151.39	0.51%	-6,151.39
0.00	0.00%	2,970.60	1.11%	-2,970.60	0.00	0.00%	0.00	Housekeeping Management	0.00	0.00%	20,188.84	1.29%	-20,188.84	19,282.29	1.61%	-19,282.29
0.00	0.00%	5,931.40	2.21%	-5,931.40	425.14	0.50%	-425.14	Total Rooms Management	0.00	0.00%	43,331.72	2.76%	-43,331.72	25,433.68	2.12%	-25,433.68
9,271.90	5.36%	5,828.00	2.18%	3,443.90	3,207.93	3.77%	6,063.97	Front Office Agents	75,274.76	3.87%	57,152.00	3.64%	18,122.76	28,116.18	2.34%	47,158.58
0.00	0.00%	3,100.00	1.16%	-3,100.00	3,133.63	3.69%	-3,133.63	Night Auditors	0.00	0.00%	30,400.00	1.94%	-30,400.00	26,744.87	2.23%	-26,744.87
0.00	0.00%	2,480.00	0.93%	-2,480.00	0.00	0.00%	0.00	Breakfast Attendant	0.00	0.00%	19,600.00	1.25%	-19,600.00	3,554.95	0.30%	-3,554.95
9,271.90	5.36%	11,408.00	4.26%	-2,136.10	6,341.56	7.46%	2,930.34	Total Rooms Front Office	75,274.76	3.87%	107,152.00	6.83%	-31,877.24	58,416.00	4.86%	16,858.76
0.00	0.00%	779.43	0.29%	-779.43	0.00	0.00%	0.00	Housekeeping Supervisors	0.00	0.00%	6,160.02	0.39%	-6,160.02	4,190.67	0.35%	-4,190.67
3,029.00	1.75%	10,504.00	3.92%	-7,475.00	0.00	0.00%	3,029.00	Room Attendants	4,599.71	0.24%	73,748.00	4.70%	-69,148.29	126.57	0.01%	4,473.14
0.00	0.00%	2,841.99	1.06%	-2,841.99	0.00	0.00%	0.00	Housepersons	0.00	0.00%	19,953.47	1.27%	-19,953.47	930.56	0.08%	-930.56
0.00	0.00%	2,841.99	1.06%	-2,841.99	0.00	0.00%	0.00	Laundry Attendants	0.00	0.00%	17,480.52	1.11%	-17,480.52	1,532.53	0.13%	-1,532.53

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
3,029.00	1.75%	16,967.41	6.33%	-13,938.41	0.00	0.00%	3,029.00	Total Rooms Housekeeping	4,599.71	0.24%	117,342.01	7.48%	-112,742.30	6,780.33	0.56%	-2,180.62
12,300.90	7.11%	34,306.81	12.81%	-22,005.91	6,766.70	7.96%	5,534.20	Total Rooms Salary and Wages	79,874.47	4.11%	267,825.73	17.07%	-187,951.26	90,630.01	7.55%	-10,755.54
								PR Taxes and Benefits								
917.80	0.53%	2,639.22	0.99%	-1,721.42	487.85	0.57%	429.95	FICA	6,047.31	0.31%	20,718.42	1.32%	-14,671.11	7,195.15	0.60%	-1,147.84
22.46	0.01%	14.49	0.01%	7.97	0.00	0.00%	22.46	Federal Unemployment Tax	199.98	0.01%	324.65	0.02%	-124.67	0.00	0.00%	199.98
101.06	0.06%	93.15	0.03%	7.91	0.00	0.00%	101.06	State Unemployment Tax	899.81	0.05%	2,782.79	0.18%	-1,882.98	0.00	0.00%	899.81
1,041.32	0.60%	2,746.86	1.03%	-1,705.54	487.85	0.57%	553.47	Total Payroll Taxes	7,147.10	0.37%	23,825.86	1.52%	-16,678.76	7,195.15	0.60%	-48.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	1,000.00	0.06%	-1,000.00	1,692.16	0.14%	-1,692.16
0.00	0.00%	183.67	0.07%	-183.67	100.00	0.12%	-100.00	Vacation	0.00	0.00%	1,939.54	0.12%	-1,939.54	11,682.31	0.97%	-11,682.31
0.00	0.00%	183.67	0.07%	-183.67	100.00	0.12%	-100.00	Total Supplemental Pay	0.00	0.00%	2,939.54	0.19%	-2,939.54	13,374.47	1.11%	-13,374.47
1,506.69	0.87%	1,654.26	0.62%	-147.57	0.00	0.00%	1,506.69	Worker's Compensation	12,877.43	0.66%	14,449.58	0.92%	-1,572.15	0.00	0.00%	12,877.43
0.00	0.00%	787.50	0.29%	-787.50	107.42	0.13%	-107.42	Group Insurance	4,063.02	0.21%	7,612.50	0.49%	-3,549.48	7,623.06	0.63%	-3,560.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	927.54	0.08%	-927.54
1,506.69	0.87%	2,441.76	0.91%	-935.07	107.42	0.13%	1,399.27	Total Other Benefits	16,940.45	0.87%	22,062.08	1.41%	-5,121.63	8,550.60	0.71%	8,389.85
2,548.01	1.47%	5,372.29	2.01%	-2,824.28	695.27	0.82%	1,852.74	Total Rooms PR Taxes and Benefits	24,087.55	1.24%	48,827.48	3.11%	-24,739.93	29,120.22	2.42%	-5,032.67
14,848.91	8.58%	39,679.10	14.81%	-24,830.19	7,461.97	8.77%	7,386.94	Total Rooms Labor Costs	103,962.02	5.35%	316,653.21	20.19%	-212,691.19	119,750.23	9.97%	-15,788.21
								Other Expenses								
7,977.15	4.61%	10,241.40	3.82%	-2,264.25	2,981.19	3.51%	4,995.96	Breakfast /Comp Cost	75,688.29	3.89%	63,192.80	4.03%	12,495.49	38,748.14	3.23%	36,940.15
2,042.43	1.18%	919.10	0.34%	1,123.33	346.69	0.41%	1,695.74	Cleaning Supplies	12,165.05	0.63%	6,452.95	0.41%	5,712.10	6,564.10	0.55%	5,600.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	969.00	0.05%	0.00	0.00%	969.00	0.00	0.00%	969.00
20,925.29	12.09%	0.00	0.00%	20,925.29	4,808.25	5.65%	16,117.04	Contract Labor	200,644.58	10.32%	0.00	0.00%	200,644.58	80,621.35	6.71%	120,023.23
44.73	0.03%	45.00	0.02%	-0.27	0.00	0.00%	44.73	Dues and Subscriptions	223.65	0.01%	450.00	0.03%	-226.35	0.00	0.00%	223.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	550.14	0.03%	0.00	0.00%	550.14	0.00	0.00%	550.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	34.56	0.00%	0.00	0.00%	34.56	0.00	0.00%	34.56
1,360.94	0.79%	2,993.64	1.12%	-1,632.70	743.18	0.87%	617.76	Guest Supplies	12,530.04	0.64%	21,018.18	1.34%	-8,488.14	14,236.55	1.19%	-1,706.51
0.00	0.00%	0.00	0.00%	0.00	1,566.71	1.84%	-1,566.71	Internet/Web Expense	0.00	0.00%	0.00	0.00%	0.00	4,565.08	0.38%	-4,565.08
0.00	0.00%	919.10	0.34%	-919.10	0.00	0.00%	0.00	Laundry	2,392.30	0.12%	6,452.95	0.41%	-4,060.65	1,458.29	0.12%	934.01
3,299.71	1.91%	1,418.04	0.53%	1,881.67	264.46	0.31%	3,035.25	Linen	7,493.96	0.39%	9,955.98	0.63%	-2,462.02	3,875.35	0.32%	3,618.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	79.97	0.00%	0.00	0.00%	79.97	0.00	0.00%	79.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	481.11	0.04%	-481.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	33.40	0.00%	0.00	0.00%	33.40	0.00	0.00%	33.40
0.00	0.00%	0.00	0.00%	0.00	939.83	1.11%	-939.83	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	2,462.34	0.21%	-2,462.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	34.98	0.00%	0.00	0.00%	34.98	0.00	0.00%	34.98
0.00	0.00%	761.54	0.28%	-761.54	256.30	0.30%	-256.30	Reservation Expense	0.00	0.00%	5,346.73	0.34%	-5,346.73	3,828.28	0.32%	-3,828.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Rooms Promotion	94.74	0.00%	0.00	0.00%	94.74	0.00	0.00%	94.74
1,858.01	1.07%	1,808.00	0.67%	50.01	1,808.04	2.13%	49.97	Television Cable	18,603.87	0.96%	18,080.00	1.15%	523.87	16,356.55	1.36%	2,247.32
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Transportation	0.00	0.00%	170.00	0.01%	-170.00	26.90	0.00%	-26.90
4,026.24	2.33%	451.32	0.17%	3,574.92	0.00	0.00%	4,026.24	Travel Agent Comm - Group Rooms	9,371.46	0.48%	4,210.83	0.27%	5,160.63	0.00	0.00%	9,371.46
1,888.10	1.09%	10,376.17	3.87%	-8,488.07	5,501.62	6.47%	-3,613.52	Travel Agent Comm - Transient Rooms	33,273.94	1.71%	49,077.89	3.13%	-15,803.95	17,423.18	1.45%	15,850.76
0.00	0.00%	150.00	0.06%	-150.00	0.00	0.00%	0.00	Uniforms	61.90	0.00%	1,200.00	0.08%	-1,138.10	810.31	0.07%	-748.41
0.00	0.00%	150.00	0.06%	-150.00	0.00	0.00%	0.00	Walked Guests	0.00	0.00%	150.00	0.01%	-150.00	301.51	0.03%	-301.51
43,422.60	25.09%	30,258.31	11.30%	13,164.29	19,216.27	22.60%	24,206.33	Total Rooms Other Expenses	374,245.83	19.25%	185,758.31	11.84%	188,487.52	191,759.04	15.97%	182,486.79
58,271.51	33.67%	69,937.41	26.11%	-11,665.90	26,678.24	31.37%	31,593.27	Total Rooms Expenses	478,207.85	24.60%	502,411.52	32.03%	-24,203.67	311,509.27	25.94%	166,698.58
114,811.06	66.33%	197,914.59	73.89%	-83,103.53	58,359.03	68.63%	56,452.03	Total Rooms Profit (Loss)	1,465,783.32	75.40%	1,066,164.10	67.97%	399,619.22	889,596.01	74.06%	576,187.31

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Sale Stats																
Transient Rooms																
156.00		160.00		-4.00	0.00		156.00	Room Stat - Corporate Transient	308.00		1,260.00		-952.00	0.00		308.00
226.00		306.00		-80.00	0.00		226.00	Room Stat - Advanced Purchase	3,925.00		2,169.00		1,756.00	0.00		3,925.00
124.00		394.00		-270.00	0.00		124.00	Room Stat - AAA/AARP Transient	1,837.00		2,555.00		-718.00	0.00		1,837.00
0.00		0.00		0.00	0.00		0.00	Room Stat - FIT(Flexible Independent Trave	7.00		0.00		7.00	0.00		7.00
59.00		108.00		-49.00	0.00		59.00	Room Stat - Employee	695.00		1,047.00		-352.00	0.00		695.00
6.00		0.00		6.00	0.00		6.00	Room Stat - Leisure Transient	23.00		0.00		23.00	0.00		23.00
8.00		0.00		8.00	0.00		8.00	Room Stat - Package Transient	8.00		89.00		-81.00	0.00		8.00
1.00		92.00		-91.00	0.00		1.00	Room Stat - Travel Agent/Friends & Family	61.00		343.00		-282.00	0.00		61.00
307.00		159.00		148.00	0.00		307.00	Room Stat - Member Reward Stay	2,454.00		1,322.00		1,132.00	0.00		2,454.00
7.00		0.00		7.00	787.00		-780.00	Room Stat - Extended Stay Transient	77.00		206.00		-129.00	5,449.00		-5,372.00
33.00		461.00		-428.00	0.00		33.00	Room Stat - Internet	222.00		2,391.00		-2,169.00	0.00		222.00
13.00		0.00		13.00	0.00		13.00	Room Stat - Other Transient	59.00		0.00		59.00	0.00		59.00
88.00		0.00		88.00	0.00		88.00	Room Stat - E-Commerce Opaque	2,210.00		1.00		2,209.00	0.00		2,210.00
30.00		0.00		30.00	0.00		30.00	Room Stat - Government Rate Transient	382.00		0.00		382.00	345.00		37.00
450.00		538.00		-88.00	376.00		74.00	Room Stat - Rack Rate Transient	4,662.00		3,530.00		1,132.00	2,793.00		1,869.00
0.00		119.00		-119.00	147.00		-147.00	Room Stat - Local Negotiated Transient	0.00		821.00		-821.00	2,072.00		-2,072.00
1,508.00		2,337.00		-829.00	1,310.00		198.00	Total Transient Rooms Sold	16,930.00		15,734.00		1,196.00	10,659.00		6,271.00
Group Rooms																
65.00		99.00		-34.00	0.00		65.00	Room Stat - Corporate Group Rooms	1,037.00		549.00		488.00	1,180.00		-143.00
0.00		40.00		-40.00	0.00		0.00	Room Stat - Tour & Travel Group	0.00		870.00		-870.00	0.00		0.00
0.00		150.00		-150.00	0.00		0.00	Room Stat - SMERF Group	0.00		579.00		-579.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Sports Group	0.00		705.00		-705.00	0.00		0.00
65.00		289.00		-224.00	0.00		65.00	Total Group Rooms Sold	1,037.00		2,703.00		-1,666.00	1,180.00		-143.00
Contract Rooms																
195.00		0.00		195.00	0.00		195.00	Room Stat - Other Contract	2,744.00		0.00		2,744.00	0.00		2,744.00
195.00		0.00		195.00	0.00		195.00	Total Contract Rooms Sold	2,744.00		0.00		2,744.00	0.00		2,744.00
1,768.00		2,626.00		-858.00	1,310.00		458.00	Total Rooms Sold	20,711.00		18,437.00		2,274.00	11,839.00		8,872.00
13.00		0.00		13.00	0.00		13.00	Room Stat-Comp Rooms	51.00		0.00		51.00	2.00		49.00
1,781.00		2,626.00		-845.00	1,310.00		471.00	Total Rooms Occupied	20,762.00		18,437.00		2,325.00	11,841.00		8,921.00
70.00		0.00		70.00	269.00		-199.00	Room Stat-Out of Order	327.00		0.00		327.00	568.00		-241.00
ADR																
235.88		75.00		160.88	0.00		235.88	Corporate Transient ADR	1,070.26		72.98		997.28	0.00		1,070.26
93.62		107.21		-13.59	0.00		93.62	Advanced Purchase ADR	69.40		84.81		-15.41	0.00		69.40
77.65		115.17		-37.52	0.00		77.65	AAA/AARP ADR	63.82		88.13		-24.31	0.00		63.82
0.00		0.00		0.00	0.00		0.00	FIT ADR	22.63		0.00		22.63	0.00		22.63
0.00		0.00		0.00	0.00		0.00	Consortia ADR	0.00		0.00		0.00	0.00		0.00
23.03		39.00		-15.97	0.00		23.03	Employee ADR	33.06		39.00		-5.94	0.00		33.06
0.00		0.00		0.00	0.00		0.00	Leisure ADR	0.00		0.00		0.00	0.00		0.00
247.55		93.46		154.09	0.00		247.55	Travel Agent/Friends & Family ADR	45.06		79.29		-34.23	0.00		45.06
47.88		0.00		47.88	0.00		47.88	Leisure Package ADR	82.71		0.00		82.71	0.00		82.71
23.64		45.00		-21.36	0.00		23.64	Member Reward Stay ADR	30.75		45.00		-14.25	0.00		30.75
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
123.43		0.00		123.43	56.63		66.80	Extended Stay ADR	90.58		71.06		19.53	80.04		10.55
25.98		100.18		-74.21	0.00		25.98	Internet ADR	63.67		82.02		-18.36	0.00		63.67
109.99		0.00		109.99	0.00		109.99	E-Commerce Opaque ADR	63.11		64.35		-1.24	0.00		63.11
-88.31		0.00		-88.31	0.00		-88.31	Other Transient ADR	13.84		0.00		13.84	0.00		13.84
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
70.20		0.00		70.20	0.00		70.20	Government ADR	77.74		0.00		77.74	0.00		77.74
142.18		131.68		10.50	80.97		61.21	Rack ADR	148.30		107.75		40.54	135.81		12.49
0.00		89.00		-89.00	67.76		-67.76	Local Negotiated ADR	0.00		74.87		-74.87	90.43		-90.43
101.51		101.74		-0.23	64.87		36.64	Total Transient ADR	100.81		81.85		18.95	95.85		4.95
89.85		142.00		-52.15	0.00		89.85	Corporate Group ADR	96.79		109.49		-12.70	101.79		-5.00
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00		0.00		0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		82.00		-82.00	0.00		0.00	Tour & Travel Group ADR	0.00		75.78	-75.78	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		85.00		-85.00	0.00		0.00	SMERF Group ADR	0.00		95.58	-95.58	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	0.00		140.91	-140.91	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
89.85		104.11		-14.26	0.00		89.85	Total Group ADR	96.79		103.86	-7.07	146.77		-49.99
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
80.36		0.00		80.36	0.00		80.36	Other Contract ADR	51.77		0.00	51.77	0.00		51.77
80.36		0.00		80.36	0.00		80.36	Total Contract ADR	51.77		0.00	51.77	0.00		51.77
97.90		102.00		-4.10	64.91		32.98	Total ADR	93.86		85.08	8.79	101.45		-7.59

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Stats															
Restaurant 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 1 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 1 Avg Check	0.00	0.00		0.00	0.00		0.00
Restaurant 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 2 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 2 Avg Check	0.00	0.00		0.00	0.00		0.00
Room Service															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Room Service Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Service Avg Check	0.00	0.00		0.00	0.00		0.00
Banquets															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0		

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 4															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 5															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone								
								Local and Long Distance Revenue	0.00	0.00%	0.00	0.00%	0.00	47.21	100.00%	-47.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	47.21	100.00%	-47.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Adjustments Long Distance	-24.74	100.00%	0.00	0.00%	-24.74	0.00	0.00%	-24.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	-24.74	100.00%	0.00	0.00%	-24.74	0.00	0.00%	-24.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	-24.74	100.00%	0.00	0.00%	-24.74	47.21	100.00%	-71.95
								Cost of Sales								
1,123.63	0.00%	0.00	0.00%	1,123.63	0.00	0.00%	1,123.63	Cost of Sales - Local Calls	8,087.71	-32,690.82%	0.00	0.00%	8,087.71	0.00	0.00%	8,087.71
0.00	0.00%	674.00	0.00%	-674.00	674.40	0.00%	-674.40	Cost of Sales - Long Distance	0.00	0.00%	6,740.00	0.00%	-6,740.00	6,613.05	4,007.73%	-6,613.05
1,123.63	0.00%	674.00	0.00%	449.63	674.40	0.00%	449.23	Total Telephone Cost of Sales	8,087.71	12,690.82%	6,740.00	0.00%	1,347.71	6,613.05	1,007.73%	1,474.66
-1,123.63	0.00%	-674.00	0.00%	-449.63	-674.40	0.00%	-449.23	Gross Profit	-8,112.45	12,790.82%	-6,740.00	0.00%	-1,372.45	-6,565.84	1,907.73%	-1,546.61
								Other Expenses								
958.64	0.00%	973.00	0.00%	-14.36	973.02	0.00%	-14.38	Internet/Web Expense	10,716.67	-43,317.18%	9,730.00	0.00%	986.67	9,731.27	0,612.73%	985.40
0.00	0.00%	0.00	0.00%	0.00	100.00	0.00%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	845.00	1,789.88%	-845.00
0.00	0.00%	261.00	0.00%	-261.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	2,610.00	0.00%	-2,610.00	0.00	0.00%	0.00
958.64	0.00%	1,234.00	0.00%	-275.36	1,073.02	0.00%	-114.38	Total Telephone Other Expenses	10,716.67	13,317.18%	12,340.00	0.00%	-1,623.33	10,576.27	1,402.61%	140.40
-2,082.27	0.00%	-1,908.00	0.00%	-174.27	-1,747.42	0.00%	-334.85	Total Telephone Profit (Loss)	-18,829.12	16,108.00%	-19,080.00	0.00%	250.88	-17,142.11	1,310.34%	-1,687.01

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Minor Operating Income																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Rental Income - Other	0.00	0.00%	0.00	0.00%	0.00	2,033.74	12.20%	-2,033.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Rental Income	0.00	0.00%	0.00	0.00%	0.00	2,033.74	12.20%	-2,033.74
0.00	0.00%	0.00	0.00%	0.00	192.42	14.60%	-192.42	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	998.35	5.99%	-998.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vending Commissions Other	1,142.50	4.04%	0.00	0.00%	1,142.50	0.00	0.00%	1,142.50
0.00	0.00%	0.00	0.00%	0.00	192.42	14.60%	-192.42	Total Vending Commission Income	1,142.50	4.04%	0.00	0.00%	1,142.50	998.35	5.99%	144.15
775.00	21.86%	450.00	28.02%	325.00	362.00	27.47%	413.00	Cancellation Fee - Rooms	4,599.91	16.26%	3,400.00	23.76%	1,199.91	3,384.64	20.30%	1,215.27
775.00	21.86%	450.00	28.02%	325.00	362.00	27.47%	413.00	Total Cancellation Fee Income	4,599.91	16.26%	3,400.00	23.76%	1,199.91	3,384.64	20.30%	1,215.27
0.00	0.00%	205.00	12.76%	-205.00	0.00	0.00%	0.00	Guest Laundry	1,334.75	4.72%	1,960.00	13.69%	-625.25	48.00	0.29%	1,286.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	32.47	0.11%	0.00	0.00%	32.47	0.00	0.00%	32.47
22.28	0.63%	0.00	0.00%	22.28	55.69	4.23%	-33.41	In-Room Movie Revenue	434.45	1.54%	0.00	0.00%	434.45	434.45	2.61%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	322.83	1.94%	-322.83
0.00	0.00%	151.00	9.40%	-151.00	4.95	0.38%	-4.95	Internet Access	0.00	0.00%	952.00	6.65%	-952.00	1,197.90	7.19%	-1,197.90
0.00	0.00%	100.00	6.23%	-100.00	0.00	0.00%	0.00	Other Revenue 2	394.00	1.39%	1,000.00	6.99%	-606.00	-0.03	0.00%	394.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 3	0.00	0.00%	0.00	0.00%	0.00	850.00	5.10%	-850.00
2,747.69	77.51%	700.00	43.59%	2,047.69	702.89	53.33%	2,044.80	Gift Shop Sales	20,350.31	71.94%	7,000.00	48.91%	13,350.31	7,402.09	44.40%	12,948.22
2,769.97	78.14%	1,156.00	71.98%	1,613.97	763.53	57.93%	2,006.44	Total Other Income	22,545.98	79.70%	10,912.00	76.24%	11,633.98	10,255.24	61.51%	12,290.74
3,544.97	100.00%	1,606.00	100.00%	1,938.97	1,317.95	100.00%	2,227.02	Total Minor Operating Income	28,288.39	100.00%	14,312.00	100.00%	13,976.39	16,671.97	100.00%	11,616.42
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	2.00	0.01%	0.00	0.00%	2.00	38.40	0.23%	-36.40
81.11	2.29%	0.00	0.00%	81.11	0.00	0.00%	81.11	Cost of Sales - In-Room Movie Revenue	627.39	2.22%	0.00	0.00%	627.39	591.09	3.55%	36.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Cots & Cribs	0.00	0.00%	0.00	0.00%	0.00	1,957.89	11.74%	-1,957.89
989.78	27.92%	350.00	21.79%	639.78	135.30	10.27%	854.48	Cost of Sales - Gift Shop	6,142.07	21.71%	3,500.00	24.46%	2,642.07	4,496.45	26.97%	1,645.62
1,070.89	30.21%	350.00	21.79%	720.89	135.30	10.27%	935.59	Total Minor Operated Cost of Sales	6,771.46	23.94%	3,500.00	24.46%	3,271.46	7,083.83	42.49%	-312.37
2,474.08	69.79%	1,256.00	78.21%	1,218.08	1,182.65	89.73%	1,291.43	Total Minor Operated Profit (Loss)	21,516.93	76.06%	10,812.00	75.54%	10,704.93	9,588.14	57.51%	11,928.79

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Franchise Fees								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - IT Fees	966.68	0.05%	0.00	0.00%	966.68	0.00	0.00%	966.68
9,501.06	5.38%	13,392.60	4.97%	-3,891.54	4,514.69	5.23%	4,986.37	Franchise Fees - Royalty & Licenses	107,440.99	5.45%	78,428.78	4.95%	29,012.21	60,315.26	4.95%	47,125.73
0.00	0.00%	0.00	0.00%	0.00	55.90	0.06%	-55.90	Franchise Fees - Other	6,068.59	0.31%	0.00	0.00%	6,068.59	1,062.76	0.09%	5,005.83
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Reservations-GDS	707.20	0.04%	0.00	0.00%	707.20	0.00	0.00%	707.20
14,406.75	8.16%	2,678.52	0.99%	11,728.23	236.05	0.27%	14,170.70	Franchise Fees - Frequent Guest	7,097.23	0.36%	15,685.75	0.99%	-8,588.52	13,322.30	1.09%	-6,225.07
8,539.09	4.83%	10,714.08	3.98%	-2,174.99	7,761.99	8.99%	777.10	Franchise Fees - Marketing Contributions	94,042.16	4.77%	62,743.02	3.96%	31,299.14	62,293.98	5.12%	31,748.18
0.00	0.00%	200.00	0.07%	-200.00	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	0.00	0.00%	1,400.00	0.09%	-1,400.00	0.00	0.00%	0.00
32,446.90	18.37%	26,985.20	10.01%	5,461.70	12,568.63	14.55%	19,878.27	Total Franchise Fees	216,322.85	10.97%	158,257.55	10.00%	58,065.30	136,994.30	11.25%	79,328.55

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
9,893.95	5.60%	4,630.65	1.72%	5,263.30	4,986.26	5.77%	4,907.69	Management- A&G	64,591.58	3.28%	45,007.39	2.84%	19,584.19	66,897.54	5.49%	-2,305.96
9,893.95	5.60%	4,630.65	1.72%	5,263.30	4,986.26	5.77%	4,907.69	Total A&G Management	64,591.58	3.28%	45,007.39	2.84%	19,584.19	66,897.54	5.49%	-2,305.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Accounting Staff	939.12	0.05%	0.00	0.00%	939.12	0.00	0.00%	939.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	939.12	0.05%	0.00	0.00%	939.12	0.00	0.00%	939.12
9,893.95	5.60%	4,630.65	1.72%	5,263.30	4,986.26	5.77%	4,907.69	Total A&G Salaries and Wages	65,530.70	3.32%	45,007.39	2.84%	20,523.31	66,897.54	5.49%	-1,366.84
								PR Taxes and Benefits								
738.38	0.42%	368.07	0.14%	370.31	345.89	0.40%	392.49	FICA	5,150.36	0.26%	3,950.44	0.25%	1,199.92	4,971.37	0.41%	178.99
18.16	0.01%	2.02	0.00%	16.14	0.00	0.00%	18.16	Federal Unemployment Tax	179.28	0.01%	77.75	0.00%	101.53	0.00	0.00%	179.28
81.76	0.05%	12.99	0.00%	68.77	0.00	0.00%	81.76	State Unemployment Tax	806.78	0.04%	633.70	0.04%	173.08	0.00	0.00%	806.78
838.30	0.47%	383.08	0.14%	455.22	345.89	0.40%	492.41	Total Payroll Taxes	6,136.42	0.31%	4,661.89	0.29%	1,474.53	4,971.37	0.41%	1,165.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	600.00	0.04%	-600.00	1,631.31	0.13%	-1,631.31
0.00	0.00%	180.72	0.07%	-180.72	250.00	0.29%	-250.00	Vacation	0.00	0.00%	1,908.38	0.12%	-1,908.38	5,666.60	0.47%	-5,666.60
0.00	0.00%	180.72	0.07%	-180.72	250.00	0.29%	-250.00	Total Supplemental Pay	0.00	0.00%	2,508.38	0.16%	-2,508.38	7,297.91	0.60%	-7,297.91
1,210.09	0.69%	230.71	0.09%	979.38	565.00	0.65%	645.09	Worker's Compensation	13,735.60	0.70%	2,853.44	0.18%	10,882.16	7,208.00	0.59%	6,527.60
381.13	0.22%	262.50	0.10%	118.63	621.81	0.72%	-240.68	Group Insurance	1,762.04	0.09%	2,537.50	0.16%	-775.46	8,078.56	0.66%	-6,316.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	2,062.00	0.10%	4,124.00	0.26%	-2,062.00	3,739.25	0.31%	-1,677.25
1,591.22	0.90%	493.21	0.18%	1,098.01	1,186.81	1.37%	404.41	Total Other Benefits	17,559.64	0.89%	9,514.94	0.60%	8,044.70	19,025.81	1.56%	-1,466.17
2,429.52	1.38%	1,057.01	0.39%	1,372.51	1,782.70	2.06%	646.82	Total A&G PR Taxes and Benefits	23,696.06	1.20%	16,685.21	1.05%	7,010.85	31,295.09	2.57%	-7,599.03
12,323.47	6.98%	5,687.66	2.11%	6,635.81	6,768.96	7.84%	5,554.51	Total A&G Payroll	89,226.76	4.52%	61,692.60	3.90%	27,534.16	98,192.63	8.06%	-8,965.87
								Other Expenses								
1,000.00	0.57%	1,000.00	0.37%	0.00	2,000.00	2.32%	-1,000.00	Accounting/Audit Fees	12,000.00	0.61%	10,000.00	0.63%	2,000.00	20,000.00	1.64%	-8,000.00
3,421.89	1.94%	0.00	0.00%	3,421.89	-233.98	-0.27%	3,655.87	Bad Debt Provision	14,584.56	0.74%	0.00	0.00%	14,584.56	5,510.98	0.45%	9,073.58
715.52	0.41%	1,075.00	0.40%	-359.48	896.54	1.04%	-181.02	Bank Charges	7,173.61	0.36%	10,750.00	0.68%	-3,576.39	9,257.08	0.76%	-2,083.47
-59.80	-0.03%	0.00	0.00%	-59.80	-4.00	0.00%	-55.80	Cash Over/Short	155.20	0.01%	0.00	0.00%	155.20	49.78	0.00%	105.42
195.88	0.11%	0.00	0.00%	195.88	0.00	0.00%	195.88	Central Office - Travel Rebilled	195.88	0.01%	0.00	0.00%	195.88	0.00	0.00%	195.88
360.00	0.20%	160.00	0.06%	200.00	0.00	0.00%	360.00	Central Office - IT Fees	2,600.00	0.13%	1,600.00	0.10%	1,000.00	0.00	0.00%	2,600.00
75.00	0.04%	0.00	0.00%	75.00	0.00	0.00%	75.00	Communication Expense	600.00	0.03%	0.00	0.00%	600.00	247.12	0.02%	352.88
3,319.32	1.88%	7,814.28	2.90%	-4,494.96	1,814.57	2.10%	1,504.75	Credit Card Commission	42,874.10	2.17%	45,903.75	2.90%	-3,029.65	33,943.84	2.79%	8,930.26
0.00	0.00%	763.00	0.28%	-763.00	956.62	1.11%	-956.62	Data Processing	206.49	0.01%	8,286.00	0.52%	-8,079.51	10,806.26	0.89%	-10,599.77
0.00	0.00%	205.00	0.08%	-205.00	165.00	0.19%	-165.00	Dues and Subscriptions	223.65	0.01%	1,827.00	0.12%	-1,603.35	1,291.60	0.11%	-1,067.95
37.21	0.02%	250.00	0.09%	-212.79	0.00	0.00%	37.21	Employee Relations	955.64	0.05%	2,250.00	0.14%	-1,294.36	852.36	0.07%	103.28
0.00	0.00%	0.00	0.00%	0.00	29.82	0.03%	-29.82	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	388.78	0.03%	-388.78
0.00	0.00%	0.00	0.00%	0.00	294.73	0.34%	-294.73	Licenses/Permits	2,196.50	0.11%	4,578.00	0.29%	-2,381.50	5,075.26	0.42%	-2,878.76
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Meals and Entertainment	227.17	0.01%	250.00	0.02%	-22.83	0.00	0.00%	227.17
-48.06	-0.03%	75.00	0.03%	-123.06	0.00	0.00%	-48.06	Miscellaneous Expense	-300.83	-0.02%	750.00	0.05%	-1,050.83	0.00	0.00%	-300.83
33.77	0.02%	0.00	0.00%	33.77	0.00	0.00%	33.77	Office Equipment	1,968.13	0.10%	0.00	0.00%	1,968.13	0.00	0.00%	1,968.13
131.12	0.07%	415.00	0.15%	-283.88	154.33	0.18%	-23.21	Office Supplies	2,071.94	0.11%	2,483.00	0.16%	-411.06	1,613.16	0.13%	458.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	314.73	0.02%	0.00	0.00%	314.73	0.00	0.00%	314.73
159.70	0.09%	486.00	0.18%	-326.30	138.25	0.16%	21.45	Payroll Service Fees	1,020.18	0.05%	4,860.00	0.31%	-3,839.82	2,981.45	0.24%	-1,961.27
49.74	0.03%	105.04	0.04%	-55.30	34.94	0.04%	14.80	Postage	245.38	0.01%	737.48	0.05%	-492.10	392.18	0.03%	-146.80
0.00	0.00%	150.00	0.06%	-150.00	0.00	0.00%	0.00	Professional Fees - Legal	3,459.07	0.18%	1,500.00	0.09%	1,959.07	0.00	0.00%	3,459.07
590.00	0.33%	500.00	0.19%	90.00	0.00	0.00%	590.00	Professional Fees - Other	9,687.65	0.49%	5,000.00	0.32%	4,687.65	7,200.00	0.59%	2,487.65
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Recruitment Advertising	380.00	0.02%	1,250.00	0.08%	-870.00	828.82	0.07%	-448.82
2,560.00	1.45%	0.00	0.00%	2,560.00	122.98	0.14%	2,437.02	Recruitment - Other	2,983.60	0.15%	0.00	0.00%	2,983.60	840.28	0.07%	2,143.32
502.69	0.28%	520.70	0.19%	-18.01	0.00	0.00%	502.69	Software Expense/Maintenance	9,879.21	0.50%	6,157.00	0.39%	3,722.21	0.00	0.00%	9,879.21
0.00	0.00%	0.00	0.00%	0.00	210.20	0.24%	-210.20	Training	2,778.10	0.14%	1,600.00	0.10%	1,178.10	734.48	0.06%	2,043.62
163.30	0.09%	200.00	0.07%	-36.70	0.00	0.00%	163.30	Travel	640.90	0.03%	3,125.00	0.20%	-2,484.10	587.89	0.05%	53.01
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	95.90	0.00%	0.00	0.00%	95.90	0.00	0.00%	95.90
13,207.28	7.48%	13,794.02	5.12%	-586.74	6,580.00	7.62%	6,627.28	Total A&G Other Expenses	119,216.76	6.04%	112,907.23	7.13%	6,309.53	102,601.32	8.42%	16,615.44
25,530.75	14.45%	19,481.68	7.23%	6,049.07	13,348.96	15.46%	12,181.79	Total A&G Expenses	208,443.52	10.57%	174,599.83	11.03%	33,843.69	200,793.95	16.49%	7,649.57

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,108.73	2.89%	3,714.70	1.38%	1,394.03	0.00	0.00%	5,108.73	Division Management	38,530.24	1.95%	36,245.67	2.29%	2,284.57	6,582.00	0.54%	31,948.24
0.00	0.00%	0.00	0.00%	0.00	3,868.11	4.48%	-3,868.11	Sales Managers	0.00	0.00%	0.00	0.00%	0.00	28,342.62	2.33%	-28,342.62
5,108.73	2.89%	3,714.70	1.38%	1,394.03	3,868.11	4.48%	1,240.62	Total S&M Management	38,530.24	1.95%	36,245.67	2.29%	2,284.57	34,924.62	2.87%	3,605.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,108.73	2.89%	3,714.70	1.38%	1,394.03	3,868.11	4.48%	1,240.62	Total S&M Salaries and Wages	38,530.24	1.95%	36,245.67	2.29%	2,284.57	34,924.62	2.87%	3,605.62
								PR Taxes and Benefits								
614.26	0.35%	295.30	0.11%	318.96	286.66	0.33%	327.60	FICA	3,564.12	0.18%	2,936.18	0.19%	627.94	2,828.86	0.23%	735.26
14.73	0.01%	1.62	0.00%	13.11	0.00	0.00%	14.73	Federal Unemployment Tax	143.82	0.01%	61.12	0.00%	82.70	0.00	0.00%	143.82
66.28	0.04%	10.42	0.00%	55.86	0.00	0.00%	66.28	State Unemployment Tax	531.54	0.03%	501.64	0.03%	29.90	0.00	0.00%	531.54
695.27	0.39%	307.34	0.11%	387.93	286.66	0.33%	408.61	Total Payroll Taxes	4,239.48	0.21%	3,498.94	0.22%	740.54	2,828.86	0.23%	1,410.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	600.00	0.04%	-600.00	845.15	0.07%	-845.15
0.00	0.00%	145.44	0.05%	-145.44	0.00	0.00%	0.00	Vacation	0.00	0.00%	1,535.84	0.10%	-1,535.84	3,451.82	0.28%	-3,451.82
0.00	0.00%	145.44	0.05%	-145.44	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	2,135.84	0.13%	-2,135.84	4,296.97	0.35%	-4,296.97
938.31	0.53%	185.09	0.07%	753.22	0.00	0.00%	938.31	Worker's Compensation	6,612.58	0.34%	2,146.15	0.14%	4,466.43	0.00	0.00%	6,612.58
-467.55	-0.26%	0.00	0.00%	-467.55	0.00	0.00%	-467.55	Payroll Tax/Benefit Allocation	-779.25	-0.04%	0.00	0.00%	-779.25	0.00	0.00%	-779.25
-877.97	-0.50%	210.00	0.08%	-1,087.97	0.00	0.00%	-877.97	Group Insurance	-877.97	-0.04%	2,030.00	0.13%	-2,907.97	706.29	0.06%	-1,584.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	3,299.40	0.17%	0.00	0.00%	3,299.40	1,215.00	0.10%	2,084.40
-407.21	-0.23%	395.09	0.15%	-802.30	0.00	0.00%	-407.21	Total Other Benefits	8,254.76	0.42%	4,176.15	0.26%	4,078.61	1,921.29	0.16%	6,333.47
288.06	0.16%	847.87	0.31%	-559.81	286.66	0.33%	1.40	Total S&M PR Taxes and Benefits	12,494.24	0.63%	9,810.93	0.62%	2,683.31	9,047.12	0.74%	3,447.12
5,396.79	3.06%	4,562.57	1.69%	834.22	4,154.77	4.81%	1,242.02	Total S&M Payroll	51,024.48	2.59%	46,056.60	2.91%	4,967.88	43,971.74	3.61%	7,052.74
								Other Expenses								
440.00	0.25%	0.00	0.00%	440.00	0.00	0.00%	440.00	Advertising General	3,965.00	0.20%	0.00	0.00%	3,965.00	0.00	0.00%	3,965.00
0.00	0.00%	640.00	0.24%	-640.00	408.44	0.47%	-408.44	Advertising-Web/Internet	0.00	0.00%	6,435.00	0.41%	-6,435.00	3,605.71	0.30%	-3,605.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	300.00	0.02%	-300.00	0.00	0.00%	0.00
120.00	0.07%	60.00	0.02%	60.00	0.00	0.00%	120.00	Communication Expense	559.94	0.03%	600.00	0.04%	-40.06	0.00	0.00%	559.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	24.50	0.00%	0.00	0.00%	24.50	0.00	0.00%	24.50
8,875.24	5.02%	1,251.17	0.46%	7,624.07	0.00	0.00%	8,875.24	Dues and Subscriptions	35,822.40	1.82%	18,968.70	1.20%	16,853.70	8,876.29	0.73%	26,946.11
0.00	0.00%	850.00	0.32%	-850.00	0.00	0.00%	0.00	GDS Marketing Advert & Sales	0.00	0.00%	8,701.00	0.55%	-8,701.00	0.00	0.00%	0.00
0.00	0.00%	75.00	0.03%	-75.00	0.00	0.00%	0.00	Meals and Entertainment	150.00	0.01%	825.00	0.05%	-675.00	55.65	0.00%	94.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	2,352.25	0.19%	-2,352.25
0.00	0.00%	40.00	0.01%	-40.00	0.00	0.00%	0.00	Office Supplies	430.56	0.02%	400.00	0.03%	30.56	21.29	0.00%	409.27
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	200.00	0.01%	-200.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotions - In-house	308.47	0.02%	0.00	0.00%	308.47	345.33	0.03%	-36.86
0.00	0.00%	500.00	0.19%	-500.00	0.00	0.00%	0.00	Promotion - Outside	21.50	0.00%	2,300.00	0.15%	-2,278.50	0.00	0.00%	21.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	1,250.00	0.06%	11,732.00	0.74%	-10,482.00	0.00	0.00%	1,250.00
0.00	0.00%	750.00	0.28%	-750.00	0.00	0.00%	0.00	Training	1,528.00	0.08%	2,250.00	0.14%	-722.00	532.31	0.04%	995.69
0.00	0.00%	60.00	0.02%	-60.00	0.00	0.00%	0.00	Travel	234.78	0.01%	600.00	0.04%	-365.22	380.06	0.03%	-145.28
9,435.24	5.34%	4,226.17	1.57%	5,209.07	408.44	0.47%	9,026.80	Total S&M Other Expenses	44,295.15	2.25%	53,311.70	3.37%	-9,016.55	16,168.89	1.33%	28,126.26
14,832.03	8.40%	8,788.74	3.26%	6,043.29	4,563.21	5.28%	10,268.82	Total S&M Expenses	95,319.63	4.83%	99,368.30	6.28%	-4,048.67	60,140.63	4.94%	35,179.00

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								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
4,684.08	2.65%	3,632.15	1.35%	1,051.93	3,828.03	4.43%	856.05	Division Management	40,827.49	2.07%	35,440.22	2.24%	5,387.27	35,311.03	2.90%	5,516.46
4,684.08	2.65%	3,632.15	1.35%	1,051.93	3,828.03	4.43%	856.05	Total R&M Management	40,827.49	2.07%	35,440.22	2.24%	5,387.27	35,311.03	2.90%	5,516.46
1,775.43	1.01%	2,480.00	0.92%	-704.57	0.00	0.00%	1,775.43	Engineers 1	7,143.51	0.36%	24,320.00	1.54%	-17,176.49	8,964.00	0.74%	-1,820.49
1,775.43	1.01%	2,480.00	0.92%	-704.57	0.00	0.00%	1,775.43	Total R&M Non-Management	7,143.51	0.36%	24,320.00	1.54%	-17,176.49	8,964.00	0.74%	-1,820.49
6,459.51	3.66%	6,112.15	2.27%	347.36	3,828.03	4.43%	2,631.48	Total R&M Salaries and Wages	47,971.00	2.43%	59,760.22	3.78%	-11,789.22	44,275.03	3.64%	3,695.97
								PR Taxes and Benefits								
482.08	0.27%	478.46	0.18%	3.62	281.00	0.33%	201.08	FICA	3,637.32	0.18%	4,732.42	0.30%	-1,095.10	3,629.12	0.30%	8.20
11.83	0.01%	2.63	0.00%	9.20	0.00	0.00%	11.83	Federal Unemployment Tax	126.68	0.01%	98.57	0.01%	28.11	0.00	0.00%	126.68
53.24	0.03%	16.89	0.01%	36.35	0.00	0.00%	53.24	State Unemployment Tax	570.04	0.03%	809.34	0.05%	-239.30	0.00	0.00%	570.04
547.15	0.31%	497.98	0.18%	49.17	281.00	0.33%	266.15	Total Payroll Taxes	4,334.04	0.22%	5,640.33	0.36%	-1,306.29	3,629.12	0.30%	704.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	600.00	0.04%	-600.00	953.76	0.08%	-953.76
0.00	0.00%	142.21	0.05%	-142.21	169.60	0.20%	-169.60	Vacation	0.00	0.00%	1,501.73	0.09%	-1,501.73	3,560.49	0.29%	-3,560.49
0.00	0.00%	142.21	0.05%	-142.21	169.60	0.20%	-169.60	Total Supplemental Pay	0.00	0.00%	2,101.73	0.13%	-2,101.73	4,514.25	0.37%	-4,514.25
797.33	0.45%	299.90	0.11%	497.43	0.00	0.00%	797.33	Worker's Compensation	8,476.65	0.43%	3,460.39	0.22%	5,016.26	0.00	0.00%	8,476.65
0.00	0.00%	262.50	0.10%	-262.50	519.47	0.60%	-519.47	Group Insurance	0.00	0.00%	2,537.50	0.16%	-2,537.50	5,314.22	0.44%	-5,314.22
797.33	0.45%	562.40	0.21%	234.93	519.47	0.60%	277.86	Total Other Benefits	8,476.65	0.43%	5,997.89	0.38%	2,478.76	5,314.22	0.44%	3,162.43
1,344.48	0.76%	1,202.59	0.45%	141.89	970.07	1.12%	374.41	Total R&M PR Taxes and Benefits	12,810.69	0.65%	13,739.95	0.87%	-929.26	13,457.59	1.11%	-646.90
7,803.99	4.42%	7,314.74	2.71%	489.25	4,798.10	5.56%	3,005.89	Total R&M Payroll	60,781.69	3.08%	73,500.17	4.64%	-12,718.48	57,732.62	4.74%	3,049.07
								Other Expenses								
1,021.69	0.58%	472.68	0.18%	549.01	115.61	0.13%	906.08	Air Conditioning and Refrigeration	2,777.78	0.14%	3,318.66	0.21%	-540.88	2,379.53	0.20%	398.25
7.57	0.00%	603.98	0.22%	-596.41	194.01	0.22%	-186.44	Building	3,977.37	0.20%	4,240.51	0.27%	-263.14	3,535.47	0.29%	441.90
80.58	0.05%	0.00	0.00%	80.58	36.94	0.04%	43.64	Communication Expense	430.58	0.02%	0.00	0.00%	430.58	36.94	0.00%	393.64
0.00	0.00%	3,000.00	1.11%	-3,000.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	3,000.00	0.19%	-3,000.00	0.00	0.00%	0.00
527.73	0.30%	393.90	0.15%	133.83	162.18	0.19%	365.55	Electric Bulbs	1,652.91	0.08%	2,765.55	0.17%	-1,112.64	831.52	0.07%	821.39
0.00	0.00%	262.60	0.10%	-262.60	0.00	0.00%	0.00	Electrical and Mechanical	1,010.36	0.05%	1,843.70	0.12%	-833.34	157.81	0.01%	852.55
2,588.85	1.47%	0.00	0.00%	2,588.85	0.00	0.00%	2,588.85	Elevator Maintenance Contracts	7,857.23	0.40%	0.00	0.00%	7,857.23	0.00	0.00%	7,857.23
0.00	0.00%	1,369.00	0.51%	-1,369.00	1,518.92	1.76%	-1,518.92	Equipment Maintenance	127.92	0.01%	5,926.00	0.37%	-5,798.08	6,036.29	0.50%	-5,908.37
173.18	0.10%	0.00	0.00%	173.18	0.00	0.00%	173.18	Equipment Rental	1,300.98	0.07%	0.00	0.00%	1,300.98	0.00	0.00%	1,300.98
1,085.75	0.61%	550.00	0.20%	535.75	300.00	0.35%	785.75	Fire Safety Equipment	4,246.75	0.22%	8,950.00	0.57%	-4,703.25	3,063.91	0.25%	1,182.84
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Floor and Carpet Maintenance	1,065.00	0.05%	2,855.00	0.18%	-1,790.00	854.80	0.07%	210.20
0.00	0.00%	157.56	0.06%	-157.56	0.00	0.00%	0.00	Furniture	123.05	0.01%	1,106.22	0.07%	-983.17	440.90	0.04%	-317.85
753.00	0.43%	660.00	0.24%	93.00	500.00	0.58%	253.00	Grounds and Landscaping	7,165.04	0.36%	6,600.00	0.42%	565.04	4,052.77	0.33%	3,112.27
185.00	0.10%	0.00	0.00%	185.00	0.00	0.00%	185.00	Kitchen Equipment Repairs	370.00	0.02%	0.00	0.00%	370.00	0.00	0.00%	370.00
0.00	0.00%	105.04	0.04%	-105.04	170.00	0.20%	-170.00	Laundry Equipment Repairs	1,092.80	0.06%	737.48	0.05%	355.32	170.00	0.01%	922.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	30.00	0.00%	-30.00
0.00	0.00%	26.26	0.01%	-26.26	0.00	0.00%	0.00	Locks and Keys	40.48	0.00%	184.37	0.01%	-143.89	-1,665.11	-0.14%	1,705.59
0.00	0.00%	168.00	0.06%	-168.00	167.88	0.19%	-167.88	Miscellaneous Expense	0.00	0.00%	1,680.00	0.11%	-1,680.00	1,683.07	0.14%	-1,683.07
515.47	0.29%	50.00	0.02%	465.47	0.00	0.00%	515.47	Operating Supplies	2,858.20	0.14%	500.00	0.03%	2,358.20	0.00	0.00%	2,858.20
0.00	0.00%	52.52	0.02%	-52.52	20.55	0.02%	-20.55	Painting and Decorating	415.62	0.02%	368.74	0.02%	46.88	135.49	0.01%	280.13
1,876.54	1.06%	206.00	0.08%	1,670.54	213.00	0.25%	1,663.54	Pest Control	6,225.59	0.32%	2,060.00	0.13%	4,165.59	2,023.50	0.17%	4,202.09
95.44	0.05%	288.86	0.11%	-193.42	136.76	0.16%	-41.32	Plumbing and Heating	701.25	0.04%	2,028.07	0.13%	-1,326.82	1,398.69	0.11%	-697.44
0.00	0.00%	150.00	0.06%	-150.00	0.00	0.00%	0.00	Pool Chemicals	11.53	0.00%	1,500.00	0.09%	-1,488.47	0.00	0.00%	11.53
750.00	0.42%	600.00	0.22%	150.00	340.00	0.39%	410.00	Pool Service- Contract	5,579.80	0.28%	6,000.00	0.38%	-420.20	2,487.68	0.20%	3,092.12
0.00	0.00%	52.52	0.02%	-52.52	0.00	0.00%	0.00	Radio and Television Repair	0.00	0.00%	368.74	0.02%	-368.74	316.00	0.03%	-316.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Signage	0.00	0.00%	0.00	0.00%	0.00	201.86	0.02%	-201.86
116.00	0.07%	116.00	0.04%	0.00	0.00	0.00%	116.00	Software Expense/Maintenance	580.00	0.03%	1,660.00	0.10%	-1,080.00	0.00	0.00%	580.00
0.00	0.00%	500.00	0.19%	-500.00	0.00	0.00%	0.00	Travel	8.96	0.00%	500.00	0.03%	-491.04	0.00	0.00%	8.96
1,373.49	0.78%	1,100.00	0.41%	273.49	880.43	1.02%	493.06	Waste Removal	21,268.58	1.08%	9,790.00	0.62%	11,478.58	8,798.68	0.72%	12,469.90
11,150.29	6.31%	10,934.92	4.06%	215.37	4,756.28	5.51%	6,394.01	Total R&M Other Expenses	70,887.78	3.59%	67,983.04	4.29%	2,904.74	36,969.80	3.04%	33,917.98
18,954.28	10.73%	18,249.66	6.77%	704.62	9,554.38	11.06%	9,399.90	Total R&M Expenses	131,669.47	6.68%	141,483.21	8.94%	-9,813.74	94,702.42	7.78%	36,967.05

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
3,781.96	2.14%	4,048.00	1.50%	-266.04	2,910.41	3.37%	871.55	Water	35,132.92	1.78%	39,365.00	2.49%	-4,232.08	28,248.68	2.32%	6,884.24
4,950.78	2.80%	5,555.00	2.06%	-604.22	4,863.21	5.63%	87.57	Electricity	50,482.63	2.56%	54,060.00	3.42%	-3,577.37	44,499.03	3.65%	5,983.60
1,299.80	0.74%	1,154.00	0.43%	145.80	730.30	0.85%	569.50	Gas - Natural HLP	10,923.11	0.55%	12,568.00	0.79%	-1,644.89	8,306.03	0.68%	2,617.08
10,032.54	5.68%	10,757.00	3.99%	-724.46	8,503.92	9.85%	1,528.62	Total Utilities	96,538.66	4.89%	105,993.00	6.70%	-9,454.34	81,053.74	6.66%	15,484.92

Company: ONFL Associates LLC Property: Fairfield Inn & Suites Universal Orlando
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
735.00	0.42%	735.00	0.27%	0.00	734.80	0.85%	0.20	Personal Property Taxes	17,543.81	0.89%	7,350.00	0.46%	10,193.81	7,348.00	0.60%	10,195.81
15,491.00	8.77%	15,491.00	5.75%	0.00	15,491.13	17.94%	-0.13	Real Estate Taxes	170,401.00	8.64%	154,910.00	9.79%	15,491.00	154,911.30	12.72%	15,489.70
16,226.00	9.19%	16,226.00	6.02%	0.00	16,225.93	18.79%	0.07	Total Taxes	187,944.81	9.53%	162,260.00	10.25%	25,684.81	162,259.30	13.32%	25,685.51
427.50	0.24%	0.00	0.00%	427.50	4,767.26	5.52%	-4,339.76	Insurance	1,282.50	0.07%	0.00	0.00%	1,282.50	46,834.18	3.85%	-45,551.68
48.92	0.03%	0.00	0.00%	48.92	0.00	0.00%	48.92	Insurance - Crime	146.76	0.01%	0.00	0.00%	146.76	0.00	0.00%	146.76
559.33	0.32%	125.00	0.05%	434.33	0.00	0.00%	559.33	Insurance - Employment	2,592.96	0.13%	1,250.00	0.08%	1,342.96	0.00	0.00%	2,592.96
1,395.33	0.79%	1,218.00	0.45%	177.33	0.00	0.00%	1,395.33	Insurance - General Liability	13,912.00	0.71%	12,180.00	0.77%	1,732.00	0.00	0.00%	13,912.00
3,207.75	1.82%	3,207.75	1.19%	0.00	0.00	0.00%	3,207.75	Insurance - Property	32,077.50	1.63%	32,077.50	2.03%	0.00	0.00	0.00%	32,077.50
2,169.25	1.23%	2,107.92	0.78%	61.33	0.00	0.00%	2,169.25	Insurance - Umbrella	21,263.16	1.08%	21,079.20	1.33%	183.96	0.00	0.00%	21,263.16
7,808.08	4.42%	6,658.67	2.47%	1,149.41	4,767.26	5.52%	3,040.82	Total Insurance	71,274.88	3.61%	66,586.70	4.21%	4,688.18	46,834.18	3.85%	24,440.70
28,904.00	16.36%	28,904.00	10.73%	0.00	32,169.12	37.25%	-3,265.12	Ground Lease Expense	282,083.00	14.30%	282,083.00	17.82%	0.00	289,179.08	23.75%	-7,096.08
28,904.00	16.36%	28,904.00	10.73%	0.00	32,169.12	37.25%	-3,265.12	Total Leases & Rent	282,083.00	14.30%	282,083.00	17.82%	0.00	289,179.08	23.75%	-7,096.08
5,798.83	3.28%	8,083.74	3.00%	-2,284.91	2,158.75	2.50%	3,640.08	Management Fee - Base	67,455.00	3.42%	52,260.92	3.30%	15,194.08	30,414.18	2.50%	37,040.82
0.00	0.00%	0.00	0.00%	0.00	3,706.05	4.29%	-3,706.05	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,976.50	0.90%	-10,976.50
5,798.83	3.28%	8,083.74	3.00%	-2,284.91	5,864.80	6.79%	-65.97	Total Management Fees	67,455.00	3.42%	52,260.92	3.30%	15,194.08	41,390.68	3.40%	26,064.32
0.00	0.00%	0.00	0.00%	0.00	13,064.02	15.13%	-13,064.02	Capital Reserve	14,035.49	0.71%	0.00	0.00%	14,035.49	130,640.20	10.73%	-116,604.71
0.00	0.00%	0.00	0.00%	0.00	62,058.00	71.86%	-62,058.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	620,580.00	50.96%	-620,580.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.16	0.05%	0.00	0.00%	949.16	17,218.41	1.41%	-16,269.25
0.00	0.00%	0.00	0.00%	0.00	-6.86	-0.01%	6.86	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-41.90	0.00%	41.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	20,759.13	1.70%	-20,759.13
0.00	0.00%	0.00	0.00%	0.00	75,115.16	86.98%	-75,115.16	Total Other Non-Operating	14,984.65	0.76%	0.00	0.00%	14,984.65	789,155.84	64.80%	-774,171.19

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
87.00		87.00		0.00	87.00		0.00	# Rooms	87.00		87.00		0.00	87.00		0.00
2,697.00		2,697.00		0.00	2,697.00		0.00	Available Rooms	26,448.00		26,448.00		0.00	26,535.00		-87.00
2,101.00		1,915.00		186.00	1,913.00		188.00	Room Nights Sold	20,849.00		17,017.00		3,832.00	14,886.00		5,963.00
77.90%		71.00%		6.90%	70.93%		6.97%	Occupancy %	78.83%		64.34%		14.49%	56.10%		22.73%
148.24		115.17		33.06	103.26		44.97	ADR	128.66		106.87		21.79	118.13		10.53
115.48		81.78		33.70	73.25		42.23	RevPar	101.42		68.76		32.66	66.27		35.15
Summary V.11																
Revenue																
311,447.84	97.43%	220,559.00	99.03%	90,888.84	197,543.50	97.94%	113,904.34	Rooms	2,682,442.50	98.36%	1,818,686.65	98.83%	863,755.85	1,758,469.01	97.85%	923,973.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
8,199.65	2.57%	2,150.00	0.97%	6,049.65	4,154.91	2.06%	4,044.74	Other Departments	44,613.48	1.64%	21,500.00	1.17%	23,113.48	38,698.07	2.15%	5,915.41
319,647.49	100.00%	222,709.00	100.00%	96,938.49	201,698.41	100.00%	117,949.08	Total Operating Revenue	2,727,055.98	100.00%	1,840,186.65	100.00%	886,869.33	1,797,167.08	100.00%	929,888.90
Departmental Expenses																
54,225.73	17.41%	43,731.72	19.83%	10,494.01	35,774.65	18.11%	18,451.08	Rooms	471,474.90	17.58%	407,496.03	22.41%	63,978.87	364,355.52	20.72%	107,119.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	49.23	0.00%	0.00	0.00%	49.23	0.00	0.00%	49.23
2,468.26	30.10%	2,852.00	132.65%	-383.74	2,450.35	58.97%	17.91	Other Departments	28,287.45	63.41%	28,520.00	132.65%	-232.55	22,394.77	57.87%	5,892.68
56,693.99	17.74%	46,583.72	20.92%	10,110.27	38,225.00	18.95%	18,468.99	Total Departmental Expenses	499,811.58	18.33%	436,016.03	23.69%	63,795.55	386,750.29	21.52%	113,061.29
262,953.50	82.26%	176,125.28	79.08%	86,828.22	163,473.41	81.05%	99,480.09	Total Departmental Profit	2,227,244.40	81.67%	1,404,170.62	76.31%	823,073.78	1,410,416.79	78.48%	816,827.61
Undistributed Operating Expenses																
18,919.76	5.92%	17,259.13	7.75%	1,660.63	12,333.75	6.11%	6,586.01	A&G	184,227.22	6.76%	165,095.69	8.97%	19,131.53	204,017.57	11.35%	-19,790.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
10,761.78	3.37%	8,501.93	3.82%	2,259.85	3,044.74	1.51%	7,717.04	S&M	91,254.76	3.35%	84,451.91	4.59%	6,802.85	32,455.12	1.81%	58,799.64
35,692.30	11.17%	27,811.60	12.49%	7,880.70	25,482.32	12.63%	10,209.98	Franchise Fees	366,910.73	13.45%	232,890.39	12.66%	134,020.34	231,355.18	12.87%	135,555.55
8,653.42	2.71%	10,934.45	4.91%	-2,281.03	12,705.91	6.30%	-4,052.49	R&M	102,542.69	3.76%	109,212.08	5.93%	-6,669.39	90,392.47	5.03%	12,150.22
9,516.62	2.98%	9,499.00	4.27%	17.62	8,623.16	4.28%	893.46	Utilities	92,598.83	3.40%	90,352.00	4.91%	2,246.83	76,639.25	4.26%	15,959.58
83,543.88	26.14%	74,006.11	33.23%	9,537.77	62,189.88	30.83%	21,354.00	Total Undistributed Expenses	837,534.23	30.71%	682,002.07	37.06%	155,532.16	634,859.59	35.33%	202,674.64
179,409.62	56.13%	102,119.17	45.85%	77,290.45	101,283.53	50.22%	78,126.09	Gross Operating Profit	1,389,710.17	50.96%	722,168.55	39.24%	667,541.62	775,557.20	43.15%	614,152.97
10,089.42	3.16%	6,681.27	3.00%	3,408.15	8,747.05	4.34%	1,342.37	Management Fees	86,805.12	3.18%	55,205.60	3.00%	31,599.52	55,887.50	3.11%	30,917.62
169,320.20	52.97%	95,437.90	42.85%	73,882.30	92,536.48	45.88%	76,783.72	Income Before Non-Operating Income	1,302,905.05	47.78%	666,962.95	36.24%	635,942.10	719,669.70	40.04%	583,235.35
Non-Operating Income and Expenses																
6,246.75	1.95%	5,437.75	2.44%	809.00	3,959.21	1.96%	2,287.54	Insurance	57,195.51	2.10%	54,377.50	2.95%	2,818.01	38,361.82	2.13%	18,833.69
26,919.00	8.42%	27,149.00	12.19%	-230.00	30,213.73	14.98%	-3,294.73	Leases & Rent	262,701.00	9.63%	268,606.00	14.60%	-5,905.00	270,331.38	15.04%	-7,630.38
0.00	0.00%	163.13	0.07%	-163.13	70,234.96	34.82%	-70,234.96	Other	67,817.28	2.49%	1,631.30	0.09%	66,185.98	680,247.03	37.85%	-612,429.75
33,165.75	10.38%	32,749.88	14.71%	415.87	104,407.90	51.76%	-71,242.15	Total Non-Operating Income and Expenses	387,713.79	14.22%	324,614.80	17.64%	63,098.99	988,940.23	55.03%	-601,226.44
136,154.45	42.60%	62,688.02	28.15%	73,466.43	-11,871.42	-5.89%	148,025.87	EBITDA	915,191.26	33.56%	342,348.15	18.60%	572,843.11	-269,270.53	-14.98%	1,184,461.79
0.00	0.00%	0.00	0.00%	0.00	39,532.00	19.60%	-39,532.00	Interest	0.00	0.00%	0.00	0.00%	0.00	394,736.47	21.96%	-394,736.47
7,065.84	2.21%	7,421.50	3.33%	-355.66	7,421.34	3.68%	-355.50	Taxes	76,502.75	2.81%	74,215.00	4.03%	2,287.75	74,441.35	4.14%	2,061.40
0.00	0.00%	0.00	0.00%	0.00	3,711.00	1.84%	-3,711.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	37,110.00	2.06%	-37,110.00
7,065.84	2.21%	7,421.50	3.33%	-355.66	50,664.34	25.12%	-43,598.50	Interest, Taxes, Depreciation and Amortization	76,502.75	2.81%	74,215.00	4.03%	2,287.75	506,287.82	28.17%	-429,785.07
129,088.61	40.38%	55,266.52	24.82%	73,822.09	-62,535.76	-31.00%	191,624.37	Net Income	838,688.51	30.75%	268,133.15	14.57%	570,555.36	-775,558.35	-43.15%	1,614,246.86

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
87.00		87.00		0.00	87.00		0.00	# Rooms	87.00		87.00		0.00	87.00		0.00
2,697.00		2,697.00		0.00	2,697.00		0.00	Available Rooms	26,448.00		26,448.00		0.00	26,535.00		-87.00
2,101.00		1,915.00		186.00	1,913.00		188.00	Room Nights Sold	20,849.00		17,017.00		3,832.00	14,886.00		5,963.00
0.78		0.71		0.07	0.71		0.07	Occupancy %	0.79		0.64		0.14	0.56		0.23
148.24		115.17		33.06	103.26		44.97	ADR	128.66		106.87		21.79	118.13		10.53
115.48		81.78		33.70	73.25		42.23	RevPar	101.42		68.76		32.66	66.27		35.15
Summary Revenue:																
311,447.84	97.43%	220,559.00	99.03%	90,888.84	197,543.50	97.94%	113,904.34	Rooms	2,682,442.50	98.36%	1,818,686.65	98.83%	863,755.85	1,758,469.01	97.85%	923,973.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	354.53	0.01%	0.00	0.00%	354.53	194.07	0.01%	160.46
8,199.65	2.57%	2,150.00	0.97%	6,049.65	4,154.91	2.06%	4,044.74	Other	44,258.95	1.62%	21,500.00	1.17%	22,758.95	38,504.00	2.14%	5,754.95
319,647.49	100.00%	222,709.00	100.00%	96,938.49	201,698.41	100.00%	117,949.08	Total Revenue	2,727,055.98	100.00%	1,840,186.65	100.00%	886,869.33	1,797,167.08	100.00%	929,888.90
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	49.23	0.00%	0.00	0.00%	49.23	0.00	0.00%	49.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
638.33	7.78%	650.00	30.23%	-11.67	651.14	15.67%	-12.81	Telephone	6,503.39	14.58%	6,500.00	30.23%	3.39	6,388.94	16.51%	114.45
395.16	4.82%	1,102.00	51.26%	-706.84	599.21	14.42%	-204.05	Other	7,412.56	16.62%	11,020.00	51.26%	-3,607.44	3,688.33	9.53%	3,724.23
1,033.49	12.60%	1,752.00	81.49%	-718.51	1,250.35	30.09%	-216.86	Total Cost of Sales	13,965.18	31.30%	17,520.00	81.49%	-3,554.82	10,077.27	26.04%	3,887.91
Payroll:																
26,380.57	8.47%	24,929.73	11.30%	1,450.84	21,607.66	10.94%	4,772.91	Rooms	255,117.09	9.51%	232,035.13	12.76%	23,081.96	179,561.12	10.21%	75,555.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,046.60	1.58%	5,765.74	2.59%	-719.14	5,813.95	2.88%	-767.35	A&G	56,049.82	2.06%	56,258.44	3.06%	-208.62	51,726.84	2.88%	4,322.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,603.77	2.38%	4,755.92	2.14%	2,847.85	2,540.13	1.26%	5,063.64	S&M	46,468.54	1.70%	41,584.49	2.26%	4,884.05	11,686.81	0.65%	34,781.73
3,887.55	1.22%	5,563.53	2.50%	-1,675.98	3,024.99	1.50%	862.56	R&M	33,612.53	1.23%	54,379.35	2.96%	-20,766.82	36,537.58	2.03%	-2,925.05
42,918.49	13.43%	41,014.92	18.42%	1,903.57	32,986.73	16.35%	9,931.76	Total Salaries and Wages	391,247.98	14.35%	384,257.41	20.88%	6,990.57	279,512.35	15.55%	111,735.63
10,237.59	3.20%	8,202.98	3.68%	2,034.61	9,797.81	4.86%	439.78	Total Taxes and Benefits	98,217.93	3.60%	86,710.00	4.71%	11,507.93	146,215.93	8.14%	-47,998.00
53,156.08	16.63%	49,217.90	22.10%	3,938.18	42,784.54	21.21%	10,371.54	Total Labor Costs	489,465.91	17.95%	470,967.41	25.59%	18,498.50	425,728.28	23.69%	63,737.63
Direct Expenses:																
22,169.46	7.12%	14,218.34	6.45%	7,951.12	9,412.58	4.76%	12,756.88	Rooms	163,132.71	6.08%	127,980.06	7.04%	35,152.65	109,644.17	6.24%	53,488.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,434.77	17.50%	1,100.00	51.16%	334.77	1,200.00	28.88%	234.77	Telephone	14,371.50	32.21%	11,000.00	51.16%	3,371.50	12,317.50	31.83%	2,054.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
35,692.30	11.17%	27,811.60	12.49%	7,880.70	25,482.32	12.63%	10,209.98	Franchise Fees	366,910.73	13.45%	232,890.39	12.66%	134,020.34	231,355.18	12.87%	135,555.55
11,856.08	3.71%	10,126.20	4.55%	1,729.88	4,007.23	1.99%	7,848.85	A&G	113,301.55	4.15%	93,639.14	5.09%	19,662.41	111,865.47	6.22%	1,436.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,607.94	0.50%	2,633.92	1.18%	-1,025.98	-337.45	-0.17%	1,945.39	S&M	31,600.92	1.16%	31,500.20	1.71%	100.72	11,490.93	0.64%	20,109.99
3,771.13	1.18%	4,230.87	1.90%	-459.74	7,992.15	3.96%	-4,221.02	R&M	51,998.48	1.91%	42,168.90	2.29%	9,829.58	32,491.83	1.81%	19,506.65
9,516.62	2.98%	9,499.00	4.27%	17.62	8,623.16	4.28%	893.46	Utilities	92,598.83	3.40%	90,352.00	4.91%	2,246.83	76,639.25	4.26%	15,959.58
86,048.30	26.92%	69,619.93	31.26%	16,428.37	56,379.99	27.95%	29,668.31	Total Direct Expense	833,914.72	30.58%	629,530.69	34.21%	204,384.03	585,804.33	32.60%	248,110.39
179,409.62	56.13%	102,119.17	45.85%	77,290.45	101,283.53	50.22%	78,126.09	Gross Operating Profit	1,389,710.17	50.96%	722,168.55	39.24%	667,541.62	775,557.20	43.15%	614,152.97

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
7,065.84	2.21%	7,421.50	3.33%	-355.66	7,421.34	3.68%	-355.50	Taxes	76,502.75	2.81%	74,215.00	4.03%	2,287.75	74,441.35	4.14%	2,061.40
6,246.75	1.95%	5,437.75	2.44%	809.00	3,959.21	1.96%	2,287.54	Insurance	57,195.51	2.10%	54,377.50	2.95%	2,818.01	38,361.82	2.13%	18,833.69
26,919.00	8.42%	27,149.00	12.19%	-230.00	30,213.73	14.98%	-3,294.73	Leases & Rent	262,701.00	9.63%	268,606.00	14.60%	-5,905.00	270,331.38	15.04%	-7,630.38
10,089.42	3.16%	6,681.27	3.00%	3,408.15	8,747.05	4.34%	1,342.37	Management Fees	86,805.12	3.18%	55,205.60	3.00%	31,599.52	55,887.50	3.11%	30,917.62
50,321.01	15.74%	46,689.52	20.96%	3,631.49	50,341.33	24.96%	-20.32	Total Fixed Expenses	483,204.38	17.72%	452,404.10	24.58%	30,800.28	439,022.05	24.43%	44,182.33
129,088.61	40.38%	55,429.65	24.89%	73,658.96	50,942.20	25.26%	78,146.41	Net Operating Profit	906,505.79	33.24%	269,764.45	14.66%	636,741.34	336,535.15	18.73%	569,970.64
0.00	0.00%	0.00	0.00%	0.00	39,532.00	19.60%	-39,532.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	394,736.47	21.96%	-394,736.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.03%	0.00	0.00%	949.17	21,838.25	1.22%	-20,889.08
0.00	0.00%	0.00	0.00%	0.00	5,187.62	2.57%	-5,187.62	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	7,935.38	0.44%	-7,935.38
129,088.61	40.38%	55,429.65	24.89%	73,658.96	6,222.58	3.09%	122,866.03	Net Operating Income	905,556.62	33.21%	269,764.45	14.66%	635,792.17	-87,974.95	-4.90%	993,531.57
0.00	0.00%	163.13	0.07%	-163.13	10,864.34	5.39%	-10,864.34	Capital Reserve	66,868.11	2.45%	1,631.30	0.09%	65,236.81	108,643.40	6.05%	-41,775.29
0.00	0.00%	0.00	0.00%	0.00	54,183.00	26.86%	-54,183.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	541,830.00	30.15%	-541,830.00
129,088.61	40.38%	55,266.52	24.82%	73,822.09	-58,824.76	-29.16%	187,913.37	Adjusted NOI	838,688.51	30.75%	268,133.15	14.57%	570,555.36	-738,448.35	-41.09%	1,577,136.86
0.00	0.00%	0.00	0.00%	0.00	3,711.00	1.84%	-3,711.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	37,110.00	2.06%	-37,110.00
129,088.61	40.38%	55,266.52	24.82%	73,822.09	-62,535.76	-31.00%	191,624.37	Net Profit/(Loss)	838,688.51	30.75%	268,133.15	14.57%	570,555.36	-775,558.35	-43.15%	1,614,246.86

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
6,356.05	2.04%	0.00	0.00%	6,356.05	1,781.34	0.90%	4,574.71	Corporate Transient	63,289.55	2.36%	1,205.10	0.07%	62,084.45	36,253.42	2.06%	27,036.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Advanced Purchase	8,049.42	0.30%	0.00	0.00%	8,049.42	0.00	0.00%	8,049.42
10,690.57	3.43%	0.00	0.00%	10,690.57	0.00	0.00%	10,690.57	AAA/AARP Transient	355,500.07	13.25%	0.00	0.00%	355,500.07	0.00	0.00%	355,500.07
5,039.00	1.62%	0.00	0.00%	5,039.00	0.00	0.00%	5,039.00	FIT(Flexible Independent Travel)	27,001.39	1.01%	1,290.29	0.07%	25,711.10	0.00	0.00%	27,001.39
813.92	0.26%	0.00	0.00%	813.92	0.00	0.00%	813.92	Consortia Transient	18,557.40	0.69%	1,416.10	0.08%	17,141.30	0.00	0.00%	18,557.40
2,126.20	0.68%	0.00	0.00%	2,126.20	0.00	0.00%	2,126.20	Employee	22,483.00	0.84%	0.00	0.00%	22,483.00	0.00	0.00%	22,483.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Transient	184.00	0.01%	0.00	0.00%	184.00	0.00	0.00%	184.00
12,143.08	3.90%	0.00	0.00%	12,143.08	0.00	0.00%	12,143.08	Leisure Package Transient	88,491.58	3.30%	61,061.37	3.36%	27,430.21	0.00	0.00%	88,491.58
8,537.23	2.74%	0.00	0.00%	8,537.23	0.00	0.00%	8,537.23	Member Reward Stay	50,638.25	1.89%	0.00	0.00%	50,638.25	0.00	0.00%	50,638.25
0.00	0.00%	0.00	0.00%	0.00	40,293.51	20.40%	-40,293.51	Extended Stay Transient	0.00	0.00%	0.00	0.00%	0.00	551,694.50	31.37%	-551,694.50
34,890.25	11.20%	71,622.00	32.47%	-36,731.75	0.00	0.00%	34,890.25	Internet/E-Commerce	247,508.85	9.23%	620,363.12	34.11%	-372,854.27	0.00	0.00%	247,508.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	E-Commerce Opaque	1,028.88	0.04%	0.00	0.00%	1,028.88	0.00	0.00%	1,028.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	220,938.07	8.24%	0.00	0.00%	220,938.07	0.00	0.00%	220,938.07
9,744.00	3.13%	5,352.00	2.43%	4,392.00	0.00	0.00%	9,744.00	Government Transient	80,626.87	3.01%	43,123.20	2.37%	37,503.67	0.00	0.00%	80,626.87
115,416.02	37.06%	53,280.00	24.16%	62,136.02	37,755.25	19.11%	77,660.77	Rack Transient	669,119.01	24.94%	468,922.35	25.78%	200,196.66	470,282.46	26.74%	198,836.55
73,644.50	23.65%	41,655.00	18.89%	31,989.50	49,557.60	25.09%	24,086.90	Local Negotiated Transient	628,547.98	23.43%	451,666.12	24.83%	176,881.86	443,340.47	25.21%	185,207.51
279,400.82	89.71%	171,909.00	77.94%	107,491.82	129,387.70	65.50%	150,013.12	Total Transient Room Revenue	2,481,964.32	92.53%	1,649,047.65	90.67%	832,916.67	1,501,570.85	85.39%	980,393.47
Group Room Revenue																
258.00	0.08%	0.00	0.00%	258.00	61,575.00	31.17%	-61,317.00	Corporate Group	22,258.00	0.83%	0.00	0.00%	22,258.00	191,558.00	10.89%	-169,300.00
0.00	0.00%	0.00	0.00%	0.00	6,580.80	3.33%	-6,580.80	Government Group	0.00	0.00%	0.00	0.00%	0.00	66,667.68	3.79%	-66,667.68
31,340.15	10.06%	48,650.00	22.06%	-17,309.85	0.00	0.00%	31,340.15	SMERF Group	173,997.21	6.49%	169,639.00	9.33%	4,358.21	0.00	0.00%	173,997.21
31,598.15	10.15%	48,650.00	22.06%	-17,051.85	68,155.80	34.50%	-36,557.65	Total Group Room Revenue	196,255.21	7.32%	169,639.00	9.33%	26,616.21	258,225.68	14.68%	-61,970.47
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
641.61	0.21%	0.00	0.00%	641.61	0.00	0.00%	641.61	No-Show Rooms	4,865.63	0.18%	0.00	0.00%	4,865.63	5,665.83	0.32%	-800.20
641.61	0.21%	0.00	0.00%	641.61	0.00	0.00%	641.61	Total Other Room Revenue	4,865.63	0.18%	0.00	0.00%	4,865.63	5,665.83	0.32%	-800.20
-192.74	-0.06%	0.00	0.00%	-192.74	0.00	0.00%	-192.74	Less: Allowances	-642.66	-0.02%	0.00	0.00%	-642.66	-6,993.35	-0.40%	6,350.69
311,447.84	100.00%	220,559.00	100.00%	90,888.84	197,543.50	100.00%	113,904.34	Total Room Revenue	2,682,442.50	100.00%	1,818,686.65	100.00%	863,755.85	1,758,469.01	100.00%	923,973.49
Expenses																
Payroll Expense																
Salaries and Wages																
3,126.85	1.00%	2,995.46	1.36%	131.39	3,244.12	1.64%	-117.27	Front Office Management	27,868.11	1.04%	28,846.01	1.59%	-977.90	26,148.35	1.49%	1,719.76
0.00	0.00%	0.00	0.00%	0.00	357.90	0.18%	-357.90	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	5,260.17	0.30%	-5,260.17
3,150.34	1.01%	5,466.29	2.48%	-2,315.95	2,882.57	1.46%	267.77	Housekeeping Management	30,534.61	1.14%	48,425.66	2.66%	-17,891.05	26,568.52	1.51%	3,966.09
6,277.19	2.02%	8,461.75	3.84%	-2,184.56	6,484.59	3.28%	-207.40	Total Rooms Management	58,402.72	2.18%	77,271.67	4.25%	-18,868.95	57,977.04	3.30%	425.68
2,695.02	0.87%	3,571.20	1.62%	-876.18	3,645.29	1.85%	-950.27	Front Office Agents	45,107.27	1.68%	35,020.80	1.93%	10,086.47	27,188.80	1.55%	17,918.47
3,559.08	1.14%	3,352.96	1.52%	206.12	3,436.04	1.74%	123.04	Night Auditors	29,986.93	1.12%	32,880.64	1.81%	-2,893.71	26,186.48	1.49%	3,800.45
2,396.19	0.77%	0.00	0.00%	2,396.19	0.00	0.00%	2,396.19	Breakfast Attendant	13,276.14	0.49%	0.00	0.00%	13,276.14	5,778.93	0.33%	7,497.21
8,650.29	2.78%	6,924.16	3.14%	1,726.13	7,081.33	3.58%	1,568.96	Total Rooms Front Office	88,370.34	3.29%	67,901.44	3.73%	20,468.90	59,154.21	3.36%	29,216.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Housekeeping Supervisors	0.00	0.00%	0.00	0.00%	0.00	2,017.84	0.11%	-2,017.84
8,951.58	2.87%	7,311.82	3.32%	1,639.76	5,789.86	2.93%	3,161.72	Room Attendants	86,136.67	3.21%	64,974.02	3.57%	21,162.65	43,417.58	2.47%	42,719.09
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Housepersons	0.00	0.00%	0.00	0.00%	0.00	1,830.32	0.10%	-1,830.32
2,501.51	0.80%	2,232.00	1.01%	269.51	2,251.88	1.14%	249.63	Laundry Attendants	22,207.36	0.83%	21,888.00	1.20%	319.36	15,164.13	0.86%	7,043.23
11,453.09	3.68%	9,543.82	4.33%	1,909.27	8,041.74	4.07%	3,411.35	Total Rooms Housekeeping	108,344.03	4.04%	86,862.02	4.78%	21,482.01	62,429.87	3.55%	45,914.16
26,380.57	8.47%	24,929.73	11.30%	1,450.84	21,607.66	10.94%	4,772.91	Total Rooms Salary and Wages	255,117.09	9.51%	232,035.13	12.76%	23,081.96	179,561.12	10.21%	75,555.97

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								PR Taxes and Benefits								
2,021.33	0.65%	1,931.42	0.88%	89.91	1,568.98	0.79%	452.35	FICA	18,284.07	0.68%	18,083.26	0.99%	200.81	15,249.38	0.87%	3,034.69
18.81	0.01%	10.60	0.00%	8.21	0.00	0.00%	18.81	Federal Unemployment Tax	529.96	0.02%	363.59	0.02%	166.37	0.00	0.00%	529.96
84.68	0.03%	68.17	0.03%	16.51	0.00	0.00%	84.68	State Unemployment Tax	2,384.89	0.09%	3,022.26	0.17%	-637.37	0.00	0.00%	2,384.89
2,124.82	0.68%	2,010.19	0.91%	114.63	1,568.98	0.79%	555.84	Total Payroll Taxes	21,198.92	0.79%	21,469.11	1.18%	-270.19	15,249.38	0.87%	5,949.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,615.20	0.06%	1,000.00	0.05%	615.20	3,978.24	0.23%	-2,363.04
436.80	0.14%	313.63	0.14%	123.17	982.00	0.50%	-545.20	Vacation	2,967.06	0.11%	3,311.91	0.18%	-344.85	32,603.97	1.85%	-29,636.91
436.80	0.14%	313.63	0.14%	123.17	982.00	0.50%	-545.20	Total Supplemental Pay	4,582.26	0.17%	4,311.91	0.24%	270.35	36,582.21	2.08%	-31,999.95
1,401.66	0.45%	1,472.33	0.67%	-70.67	0.00	0.00%	1,401.66	Worker's Compensation	13,251.13	0.49%	14,087.32	0.77%	-836.19	0.00	0.00%	13,251.13
1,712.42	0.55%	787.50	0.36%	924.92	2,203.43	1.12%	-491.01	Group Insurance	14,192.79	0.53%	7,612.50	0.42%	6,580.29	20,343.64	1.16%	-6,150.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	2,975.00	0.17%	-2,975.00
3,114.08	1.00%	2,259.83	1.02%	854.25	2,203.43	1.12%	910.65	Total Other Benefits	27,443.92	1.02%	21,699.82	1.19%	5,744.10	23,318.64	1.33%	4,125.28
5,675.70	1.82%	4,583.65	2.08%	1,092.05	4,754.41	2.41%	921.29	Total Rooms PR Taxes and Benefits	53,225.10	1.98%	47,480.84	2.61%	5,744.26	75,150.23	4.27%	-21,925.13
32,056.27	10.29%	29,513.38	13.38%	2,542.89	26,362.07	13.34%	5,694.20	Total Rooms Labor Costs	308,342.19	11.49%	279,515.97	15.37%	28,826.22	254,711.35	14.48%	53,630.84
								Other Expenses								
6,491.78	2.08%	2,872.50	1.30%	3,619.28	1,922.09	0.97%	4,569.69	Breakfast /Comp Cost	58,768.65	2.19%	25,525.50	1.40%	33,243.15	31,766.75	1.81%	27,001.90
1,530.06	0.49%	612.80	0.28%	917.26	563.60	0.29%	966.46	Cleaning Supplies	8,540.46	0.32%	5,445.44	0.30%	3,095.02	6,176.74	0.35%	2,363.72
90.00	0.03%	0.00	0.00%	90.00	0.00	0.00%	90.00	Communication Expense	450.00	0.02%	0.00	0.00%	450.00	0.00	0.00%	450.00
54.57	0.02%	55.00	0.02%	-0.43	0.00	0.00%	54.57	Dues and Subscriptions	436.56	0.02%	1,418.00	0.08%	-981.44	0.00	0.00%	436.56
1,136.85	0.37%	2,298.00	1.04%	-1,161.15	1,229.29	0.62%	-92.44	Guest Supplies	16,665.21	0.62%	20,420.40	1.12%	-3,755.19	15,171.00	0.86%	1,494.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	109.14	0.00%	0.00	0.00%	109.14	0.00	0.00%	109.14
0.00	0.00%	0.00	0.00%	0.00	308.00	0.16%	-308.00	Internet/Web Expense	0.00	0.00%	0.00	0.00%	0.00	2,982.52	0.17%	-2,982.52
733.63	0.24%	670.25	0.30%	63.38	0.00	0.00%	733.63	Laundry	8,781.75	0.33%	5,955.95	0.33%	2,825.80	442.61	0.03%	8,339.14
888.45	0.29%	1,053.25	0.48%	-164.80	828.90	0.42%	59.55	Linen	6,363.31	0.24%	9,359.35	0.51%	-2,996.04	5,229.77	0.30%	1,133.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	504.90	0.03%	-504.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	220.99	0.01%	0.00	0.00%	220.99	0.00	0.00%	220.99
2,389.72	0.77%	0.00	0.00%	2,389.72	191.27	0.10%	2,198.45	Operating Supplies	2,389.72	0.09%	0.00	0.00%	2,389.72	1,585.01	0.09%	804.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	312.37	0.01%	0.00	0.00%	312.37	0.00	0.00%	312.37
0.00	0.00%	0.00	0.00%	0.00	843.66	0.43%	-843.66	Reservation Expense	0.00	0.00%	0.00	0.00%	0.00	7,557.74	0.43%	-7,557.74
1,606.46	0.52%	1,568.00	0.71%	38.46	1,564.08	0.79%	42.38	Television Cable	15,479.50	0.58%	15,680.00	0.86%	-200.50	15,378.66	0.87%	100.84
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	176.30	0.01%	0.00	0.00%	176.30	0.00	0.00%	176.30
6,610.25	2.12%	5,013.54	2.27%	1,596.71	1,961.69	0.99%	4,648.56	Travel Agent Comm - Transient Rooms	43,532.65	1.62%	43,425.42	2.39%	107.23	22,848.47	1.30%	20,684.18
637.69	0.20%	75.00	0.03%	562.69	0.00	0.00%	637.69	Uniforms	906.10	0.03%	750.00	0.04%	156.10	0.00	0.00%	906.10
22,169.46	7.12%	14,218.34	6.45%	7,951.12	9,412.58	4.76%	12,756.88	Total Rooms Other Expenses	163,132.71	6.08%	127,980.06	7.04%	35,152.65	109,644.17	6.24%	53,488.54
54,225.73	17.41%	43,731.72	19.83%	10,494.01	35,774.65	18.11%	18,451.08	Total Rooms Expenses	471,474.90	17.58%	407,496.03	22.41%	63,978.87	364,355.52	20.72%	107,119.38
257,222.11	82.59%	176,827.28	80.17%	80,394.83	161,768.85	81.89%	95,453.26	Total Rooms Profit (Loss)	2,210,967.60	82.42%	1,411,190.62	77.59%	799,776.98	1,394,113.49	79.28%	816,854.11

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Sale Stats																
Transient Rooms																
50.00		0.00		50.00	15.00		35.00	Room Stat - Corporate Transient	496.00		11.00		485.00	296.00		200.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Advanced Purchase	54.00		0.00		54.00	0.00		54.00
65.00		0.00		65.00	0.00		65.00	Room Stat - AAA/AARP Transient	2,569.00		0.00		2,569.00	0.00		2,569.00
34.00		0.00		34.00	0.00		34.00	Room Stat - FIT(Flexible Independent Trave	206.00		14.00		192.00	0.00		206.00
6.00		0.00		6.00	0.00		6.00	Room Stat - Consortia Rate Transient	119.00		14.00		105.00	0.00		119.00
50.00		0.00		50.00	0.00		50.00	Room Stat - Employee	430.00		0.00		430.00	0.00		430.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Leisure Transient	20.00		0.00		20.00	0.00		20.00
78.00		0.00		78.00	0.00		78.00	Room Stat - Package Transient	583.00		708.00		-125.00	0.00		583.00
77.00		0.00		77.00	0.00		77.00	Room Stat - Member Reward Stay	544.00		0.00		544.00	0.00		544.00
0.00		0.00		0.00	373.00		-373.00	Room Stat - Extended Stay Transient	0.00		0.00		0.00	5,041.00		-5,041.00
201.00		678.00		-477.00	0.00		201.00	Room Stat - Internet	1,689.00		6,125.00		-4,436.00	0.00		1,689.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Transient	2,129.00		0.00		2,129.00	0.00		2,129.00
0.00		0.00		0.00	0.00		0.00	Room Stat - E-Commerce Opaque	9.00		0.00		9.00	0.00		9.00
76.00		52.00		24.00	63.00		13.00	Room Stat - Government Rate Transient	721.00		434.00		287.00	640.00		81.00
648.00		420.00		228.00	281.00		367.00	Room Stat - Rack Rate Transient	4,117.00		3,867.00		250.00	3,269.00		848.00
589.00		415.00		174.00	514.00		75.00	Room Stat - Local Negotiated Transient	5,695.00		4,495.00		1,200.00	4,032.00		1,663.00
1,874.00		1,565.00		309.00	1,246.00		628.00	Total Transient Rooms Sold	19,381.00		15,668.00		3,713.00	13,278.00		6,103.00
Group Rooms																
2.00		0.00		2.00	667.00		-665.00	Room Stat - Corporate Group Rooms	173.00		0.00		173.00	1,608.00		-1,435.00
225.00		350.00		-125.00	0.00		225.00	Room Stat - SMERF Group	1,295.00		1,349.00		-54.00	0.00		1,295.00
227.00		350.00		-123.00	667.00		-440.00	Total Group Rooms Sold	1,468.00		1,349.00		119.00	1,608.00		-140.00
Contract Rooms																
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00		0.00		0.00	0.00		0.00
2,101.00		1,915.00		186.00	1,913.00		188.00	Total Rooms Sold	20,849.00		17,017.00		3,832.00	14,886.00		5,963.00
0.00		0.00		0.00	0.00		0.00	Room Stat-Comp Rooms	3.00		0.00		3.00	5.00		-2.00
2,101.00		1,915.00		186.00	1,913.00		188.00	Total Rooms Occupied	20,852.00		17,017.00		3,835.00	14,891.00		5,961.00
31.00		0.00		31.00	147.00		-116.00	Room Stat-Out of Order	611.00		0.00		611.00	628.00		-17.00
ADR																
127.12		0.00		127.12	118.76		8.37	Corporate Transient ADR	127.60		109.55		18.05	122.48		5.12
0.00		0.00		0.00	0.00		0.00	Advanced Purchase ADR	149.06		0.00		149.06	0.00		149.06
164.47		0.00		164.47	0.00		164.47	AAA/AARP ADR	138.38		0.00		138.38	0.00		138.38
148.21		0.00		148.21	0.00		148.21	FIT ADR	131.07		92.16		38.91	0.00		131.07
135.65		0.00		135.65	0.00		135.65	Consortia ADR	155.94		101.15		54.79	0.00		155.94
42.52		0.00		42.52	0.00		42.52	Employee ADR	52.29		0.00		52.29	0.00		52.29
0.00		0.00		0.00	0.00		0.00	Leisure ADR	9.20		0.00		9.20	0.00		9.20
0.00		0.00		0.00	0.00		0.00	Travel Agent/Friends & Family ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	4,424.58		0.00		4,424.58	0.00		4,424.58
110.87		0.00		110.87	0.00		110.87	Member Reward Stay ADR	93.09		0.00		93.09	0.00		93.09
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	108.03		-108.03	Extended Stay ADR	0.00		0.00		0.00	109.44		-109.44
173.58		105.64		67.95	0.00		173.58	Internet ADR	146.54		101.28		45.26	0.00		146.54
0.00		0.00		0.00	0.00		0.00	E-Commerce Opaque ADR	114.32		0.00		114.32	0.00		114.32
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	103.78		0.00		103.78	0.00		103.78
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
128.21		102.92		25.29	0.00		128.21	Government ADR	111.83		99.36		12.46	0.00		111.83
178.11		126.86		51.25	134.36		43.75	Rack ADR	162.53		121.26		41.26	143.86		18.66
125.03		100.37		24.66	96.42		28.62	Local Negotiated ADR	110.37		100.48		9.89	109.96		0.41
149.09		109.85		39.25	103.84		45.25	Total Transient ADR	128.06		105.25		22.81	113.09		14.97
129.00		0.00		129.00	92.32		36.68	Corporate Group ADR	128.66		0.00		128.66	119.13		9.53
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00		0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
139.29		139.00		0.29	0.00		139.29	SMERF Group ADR	134.36		125.75	8.61	0.00		134.36
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
139.20		139.00		0.20	102.18		37.02	Total Group ADR	133.69		125.75	7.94	160.59		-26.90
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
148.24		115.17		33.06	103.26		44.97	Total ADR	128.66		106.87	21.79	118.13		10.53

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	49.23	0.00%	0.00	0.00%	49.23	0.00	0.00%	49.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	49.23	0.00%	0.00	0.00%	49.23	0.00	0.00%	49.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	-49.23	0.00%	0.00	0.00%	-49.23	0.00	0.00%	-49.23
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	-49.23	0.00%	0.00	0.00%	-49.23	0.00	0.00%	-49.23

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
F&B Stats														
Restaurant 1														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 1 Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 1 Avg Check	0.00	0.00	0.00	0.00		0.00
Restaurant 2														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 2 Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 2 Avg Check	0.00	0.00	0.00	0.00		0.00
Room Service														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Room Service Covers	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Service Avg Check	0.00	0.00	0.00	0.00		0.00
Banquets														
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00	0.00	0.00		0

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00		0.00	0.00		0.00
								Restaurant 4								
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00		0.00	0.00		0.00
								Restaurant 5								
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00		0.00	0.00		0.00
								Bar 1								
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00		0.00	0.00		0.00
								Bar 2								
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00		0.00	0.00		0.00

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Food Admin								
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	49.23	0.00%	0.00	0.00%	49.23	0.00	0.00%	49.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	49.23	0.00%	0.00	0.00%	49.23	0.00	0.00%	49.23
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	49.23	0.00%	0.00	0.00%	49.23	0.00	0.00%	49.23

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Total Banquets Management																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone								
								Local and Long Distance Revenue	354.53	100.00%	0.00	0.00%	354.53	194.07	100.00%	160.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	354.53	100.00%	0.00	0.00%	354.53	194.07	100.00%	160.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	354.53	100.00%	0.00	0.00%	354.53	194.07	100.00%	160.46
								Cost of Sales								
621.90	0.00%	630.00	0.00%	-8.10	639.14	0.00%	-17.24	Cost of Sales - Local Calls	6,374.37	1,797.98%	6,300.00	0.00%	74.37	6,261.24	3,226.28%	113.13
16.43	0.00%	20.00	0.00%	-3.57	12.00	0.00%	4.43	Cost of Sales - Long Distance	129.02	36.39%	200.00	0.00%	-70.98	127.70	65.80%	1.32
638.33	0.00%	650.00	0.00%	-11.67	651.14	0.00%	-12.81	Total Telephone Cost of Sales	6,503.39	1,834.37%	6,500.00	0.00%	3.39	6,388.94	1,292.08%	114.45
-638.33	0.00%	-650.00	0.00%	11.67	-651.14	0.00%	12.81	Gross Profit	-6,148.86	-1,734.37%	-6,500.00	0.00%	351.14	-6,194.87	-1,192.08%	46.01
								Other Expenses								
1,434.77	0.00%	1,100.00	0.00%	334.77	1,100.00	0.00%	334.77	Internet/Web Expense	14,146.50	3,990.21%	11,000.00	0.00%	3,146.50	11,100.00	5,719.59%	3,046.50
0.00	0.00%	0.00	0.00%	0.00	100.00	0.00%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	950.00	489.51%	-950.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	267.50	137.84%	-267.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Equipment	225.00	63.46%	0.00	0.00%	225.00	0.00	0.00%	225.00
1,434.77	0.00%	1,100.00	0.00%	334.77	1,200.00	0.00%	234.77	Total Telephone Other Expenses	14,371.50	4,053.68%	11,000.00	0.00%	3,371.50	12,317.50	1,346.94%	2,054.00
-2,073.10	0.00%	-1,750.00	0.00%	-323.10	-1,851.14	0.00%	-221.96	Total Telephone Profit (Loss)	-20,520.36	-5,788.05%	-17,500.00	0.00%	-3,020.36	-18,512.37	1,539.02%	-2,007.99

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								Minor Operating								
								Income								
4,920.00	60.00%	0.00	0.00%	4,920.00	1,740.19	41.88%	3,179.81	Rental Income - Other	15,695.00	35.46%	0.00	0.00%	15,695.00	13,700.47	35.58%	1,994.53
4,920.00	60.00%	0.00	0.00%	4,920.00	1,740.19	41.88%	3,179.81	Total Rental Income	15,695.00	35.46%	0.00	0.00%	15,695.00	13,700.47	35.58%	1,994.53
0.00	0.00%	0.00	0.00%	0.00	308.56	7.43%	-308.56	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	1,688.78	4.39%	-1,688.78
178.00	2.17%	0.00	0.00%	178.00	0.00	0.00%	178.00	Vending Commissions Other	2,222.00	5.02%	0.00	0.00%	2,222.00	0.00	0.00%	2,222.00
178.00	2.17%	0.00	0.00%	178.00	308.56	7.43%	-130.56	Total Vending Commission Income	2,222.00	5.02%	0.00	0.00%	2,222.00	1,688.78	4.39%	533.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Rooms	0.00	0.00%	0.00	0.00%	0.00	7,389.06	19.19%	-7,389.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Cancellation Fee Income	0.00	0.00%	0.00	0.00%	0.00	7,389.06	19.19%	-7,389.06
60.00	0.73%	150.00	6.98%	-90.00	0.00	0.00%	60.00	Guest Laundry	2,159.00	4.88%	1,500.00	6.98%	659.00	175.88	0.46%	1,983.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	330.00	0.86%	-330.00
34.65	0.42%	0.00	0.00%	34.65	44.55	1.07%	-9.90	Internet Access	752.40	1.70%	0.00	0.00%	752.40	509.85	1.32%	242.55
971.40	11.85%	0.00	0.00%	971.40	750.00	18.05%	221.40	Other Revenue 2	2,708.01	6.12%	0.00	0.00%	2,708.01	1,114.50	2.89%	1,593.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 3	0.00	0.00%	0.00	0.00%	0.00	250.00	0.65%	-250.00
2,035.60	24.83%	2,000.00	93.02%	35.60	1,311.61	31.57%	723.99	Gift Shop Sales	20,422.54	46.14%	20,000.00	93.02%	422.54	12,845.46	33.36%	7,577.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet Fees	300.00	0.68%	0.00	0.00%	300.00	500.00	1.30%	-200.00
3,101.65	37.83%	2,150.00	100.00%	951.65	2,106.16	50.69%	995.49	Total Other Income	26,341.95	59.52%	21,500.00	100.00%	4,841.95	15,725.69	40.84%	10,616.26
8,199.65	100.00%	2,150.00	100.00%	6,049.65	4,154.91	100.00%	4,044.74	Total Minor Operating Income	44,258.95	100.00%	21,500.00	100.00%	22,758.95	38,504.00	100.00%	5,754.95
								Cost of Sales								
0.00	0.00%	102.00	4.74%	-102.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	1,020.00	4.74%	-1,020.00	0.00	0.00%	0.00
395.16	4.82%	1,000.00	46.51%	-604.84	599.21	14.42%	-204.05	Cost of Sales - Gift Shop	7,412.56	16.75%	10,000.00	46.51%	-2,587.44	3,688.33	9.58%	3,724.23
395.16	4.82%	1,102.00	51.26%	-706.84	599.21	14.42%	-204.05	Total Minor Operated Cost of Sales	7,412.56	16.75%	11,020.00	51.26%	-3,607.44	3,688.33	9.58%	3,724.23
7,804.49	95.18%	1,048.00	48.74%	6,756.49	3,555.70	85.58%	4,248.79	Total Minor Operated Profit (Loss)	36,846.39	83.25%	10,480.00	48.74%	26,366.39	34,815.67	90.42%	2,030.72

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Franchise Fees								
1,951.57	0.61%	1,156.36	0.52%	795.21	0.00	0.00%	1,951.57	Franchise Fees - IT Fees	14,684.09	0.54%	11,563.60	0.63%	3,120.49	0.00	0.00%	14,684.09
18,730.86	5.86%	13,233.54	5.94%	5,497.32	11,979.80	5.94%	6,751.06	Franchise Fees - Royalty & Licenses	161,071.76	5.91%	109,121.20	5.93%	51,950.56	105,719.15	5.88%	55,352.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Other	2,854.41	0.10%	0.00	0.00%	2,854.41	0.00	0.00%	2,854.41
2,360.21	0.74%	2,393.75	1.07%	-33.54	5,515.97	2.73%	-3,155.76	Franchise Fees - Frequent Guest	79,756.26	2.92%	21,271.25	1.16%	58,485.01	55,157.04	3.07%	24,599.22
12,487.27	3.91%	8,822.36	3.96%	3,664.91	7,986.55	3.96%	4,500.72	Franchise Fees - Marketing Contributions	107,381.21	3.94%	72,747.47	3.95%	34,633.74	70,478.99	3.92%	36,902.22
162.39	0.05%	2,205.59	0.99%	-2,043.20	0.00	0.00%	162.39	Franchise Fees - Reservations-Central	1,163.00	0.04%	18,186.87	0.99%	-17,023.87	0.00	0.00%	1,163.00
35,692.30	11.17%	27,811.60	12.49%	7,880.70	25,482.32	12.63%	10,209.98	Total Franchise Fees	366,910.73	13.45%	232,890.39	12.66%	134,020.34	231,355.18	12.87%	135,555.55

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
5,046.60	1.58%	5,765.74	2.59%	-719.14	5,813.95	2.88%	-767.35	Management- A&G	56,049.82	2.06%	56,258.44	3.06%	-208.62	51,726.84	2.88%	4,322.98
5,046.60	1.58%	5,765.74	2.59%	-719.14	5,813.95	2.88%	-767.35	Total A&G Management	56,049.82	2.06%	56,258.44	3.06%	-208.62	51,726.84	2.88%	4,322.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,046.60	1.58%	5,765.74	2.59%	-719.14	5,813.95	2.88%	-767.35	Total A&G Salaries and Wages	56,049.82	2.06%	56,258.44	3.06%	-208.62	51,726.84	2.88%	4,322.98
								PR Taxes and Benefits								
461.90	0.14%	458.35	0.21%	3.55	422.58	0.21%	39.32	FICA	4,295.13	0.16%	4,547.33	0.25%	-252.20	4,349.85	0.24%	-54.72
4.30	0.00%	2.52	0.00%	1.78	4.30	0.00%	0.00	Federal Unemployment Tax	124.70	0.00%	94.64	0.01%	30.06	0.00	0.00%	124.70
19.33	0.01%	16.18	0.01%	3.15	0.00	0.00%	19.33	State Unemployment Tax	561.23	0.02%	776.83	0.04%	-215.60	0.00	0.00%	561.23
485.53	0.15%	477.05	0.21%	8.48	422.58	0.21%	62.95	Total Payroll Taxes	4,981.06	0.18%	5,418.80	0.29%	-437.74	4,349.85	0.24%	631.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	800.00	0.04%	-800.00	1,289.44	0.07%	-1,289.44
805.92	0.25%	225.74	0.10%	580.18	268.63	0.13%	537.29	Vacation	1,880.48	0.07%	2,383.83	0.13%	-503.35	12,454.48	0.69%	-10,574.00
805.92	0.25%	225.74	0.10%	580.18	268.63	0.13%	537.29	Total Supplemental Pay	1,880.48	0.07%	3,183.83	0.17%	-1,303.35	13,743.92	0.76%	-11,863.44
286.18	0.09%	349.40	0.16%	-63.22	955.00	0.47%	-668.82	Worker's Compensation	3,272.51	0.12%	3,550.48	0.19%	-277.97	9,317.00	0.52%	-6,044.49
439.45	0.14%	315.00	0.14%	124.45	866.36	0.43%	-426.91	Group Insurance	4,741.80	0.17%	3,045.00	0.17%	1,696.80	8,404.76	0.47%	-3,662.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	4,609.73	0.26%	-4,609.73
725.63	0.23%	664.40	0.30%	61.23	1,821.36	0.90%	-1,095.73	Total Other Benefits	8,014.31	0.29%	6,595.48	0.36%	1,418.83	22,331.49	1.24%	-14,317.18
2,017.08	0.63%	1,367.19	0.61%	649.89	2,512.57	1.25%	-495.49	Total A&G PR Taxes and Benefits	14,875.85	0.55%	15,198.11	0.83%	-322.26	40,425.26	2.25%	-25,549.41
7,063.68	2.21%	7,132.93	3.20%	-69.25	8,326.52	4.13%	-1,262.84	Total A&G Payroll	70,925.67	2.60%	71,456.55	3.88%	-530.88	92,152.10	5.13%	-21,226.43
								Other Expenses								
1,000.00	0.31%	1,000.00	0.45%	0.00	2,000.00	0.99%	-1,000.00	Accounting/Audit Fees	10,000.00	0.37%	10,000.00	0.54%	0.00	20,000.00	1.11%	-10,000.00
0.00	0.00%	0.00	0.00%	0.00	272.82	0.14%	-272.82	Bad Debt Provision	1,316.61	0.05%	0.00	0.00%	1,316.61	359.40	0.02%	957.21
719.33	0.23%	1,075.00	0.48%	-355.67	901.98	0.45%	-182.65	Bank Charges	8,348.01	0.31%	10,750.00	0.58%	-2,401.99	10,875.29	0.61%	-2,527.28
27.71	0.01%	0.00	0.00%	27.71	0.00	0.00%	27.71	Cash Over/Short	-47.95	0.00%	0.00	0.00%	-47.95	-46.57	0.00%	-1.38
260.00	0.08%	160.00	0.07%	100.00	0.00	0.00%	260.00	Central Office - IT Fees	1,260.00	0.05%	1,600.00	0.09%	-340.00	0.00	0.00%	1,260.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Classified Advertising	190.00	0.01%	0.00	0.00%	190.00	0.00	0.00%	190.00
75.00	0.02%	0.00	0.00%	75.00	0.00	0.00%	75.00	Communication Expense	450.00	0.02%	0.00	0.00%	450.00	212.02	0.01%	237.98
7,975.60	2.50%	6,124.50	2.75%	1,851.10	-1,504.51	-0.75%	9,480.11	Credit Card Commission	63,532.61	2.33%	50,605.14	2.75%	12,927.47	44,605.67	2.48%	18,926.94
114.60	0.04%	200.00	0.09%	-85.40	1,363.97	0.68%	-1,249.37	Data Processing	1,031.40	0.04%	2,000.00	0.11%	-968.60	15,295.15	0.85%	-14,263.75
113.33	0.04%	0.00	0.00%	113.33	120.00	0.06%	-6.67	Dues and Subscriptions	1,109.97	0.04%	240.00	0.01%	869.97	1,246.60	0.07%	-136.63
257.57	0.08%	0.00	0.00%	257.57	40.41	0.02%	217.16	Employee Relations	1,085.42	0.04%	0.00	0.00%	1,085.42	456.23	0.03%	629.19
0.00	0.00%	0.00	0.00%	0.00	126.49	0.06%	-126.49	Equipment Rental	74.90	0.00%	0.00	0.00%	74.90	1,304.29	0.07%	-1,229.39
0.00	0.00%	0.00	0.00%	0.00	54.57	0.03%	-54.57	Licenses/Permits	853.00	0.03%	1,827.00	0.10%	-974.00	3,281.43	0.18%	-2,428.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	161.38	0.01%	0.00	0.00%	161.38	0.00	0.00%	161.38
14.84	0.00%	0.00	0.00%	14.84	0.00	0.00%	14.84	Miscellaneous Expense	-98.92	0.00%	0.00	0.00%	-98.92	37.28	0.00%	-136.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	340.25	0.01%	0.00	0.00%	340.25	0.00	0.00%	340.25
416.77	0.13%	0.00	0.00%	416.77	245.47	0.12%	171.30	Office Supplies	811.91	0.03%	0.00	0.00%	811.91	487.33	0.03%	324.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	45.18	0.00%	0.00	0.00%	45.18	0.00	0.00%	45.18
201.64	0.06%	396.00	0.18%	-194.36	263.05	0.13%	-61.41	Payroll Service Fees	1,364.24	0.05%	3,960.00	0.22%	-2,595.76	3,898.85	0.22%	-2,534.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Postage	271.95	0.01%	0.00	0.00%	271.95	372.40	0.02%	-100.45
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Professional Fees - Legal	2,794.66	0.10%	1,500.00	0.08%	1,294.66	0.00	0.00%	2,794.66
0.00	0.00%	500.00	0.22%	-500.00	0.00	0.00%	0.00	Professional Fees - Other	5,354.23	0.20%	5,000.00	0.27%	354.23	6,456.00	0.36%	-1,101.77
150.00	0.05%	0.00	0.00%	150.00	0.00	0.00%	150.00	Recruitment Advertising	300.00	0.01%	0.00	0.00%	300.00	1,371.62	0.08%	-1,071.62
0.00	0.00%	0.00	0.00%	0.00	122.98	0.06%	-122.98	Recruitment - Other	896.75	0.03%	0.00	0.00%	896.75	840.28	0.05%	56.47
529.69	0.17%	520.70	0.23%	8.99	0.00	0.00%	529.69	Software Expense/Maintenance	11,251.90	0.41%	6,157.00	0.33%	5,094.90	0.00	0.00%	11,251.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	85.00	0.00%	0.00	0.00%	85.00	470.25	0.03%	-385.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	519.05	0.02%	0.00	0.00%	519.05	341.95	0.02%	177.10
11,856.08	3.71%	10,126.20	4.55%	1,729.88	4,007.23	1.99%	7,848.85	Total A&G Other Expenses	113,301.55	4.15%	93,639.14	5.09%	19,662.41	111,865.47	6.22%	1,436.08
18,919.76	5.92%	17,259.13	7.75%	1,660.63	12,333.75	6.11%	6,586.01	Total A&G Expenses	184,227.22	6.76%	165,095.69	8.97%	19,131.53	204,017.57	11.35%	-19,790.35

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								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,088.53	1.59%	0.00	0.00%	5,088.53	2,540.13	1.26%	2,548.40	Division Management	36,272.58	1.33%	0.00	0.00%	36,272.58	11,686.81	0.65%	24,585.77
2,515.24	0.79%	4,755.92	2.14%	-2,240.68	0.00	0.00%	2,515.24	Sales Managers	10,195.96	0.37%	41,584.49	2.26%	-31,388.53	0.00	0.00%	10,195.96
7,603.77	2.38%	4,755.92	2.14%	2,847.85	2,540.13	1.26%	5,063.64	Total S&M Management	46,468.54	1.70%	41,584.49	2.26%	4,884.05	11,686.81	0.65%	34,781.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,603.77	2.38%	4,755.92	2.14%	2,847.85	2,540.13	1.26%	5,063.64	Total S&M Salaries and Wages	46,468.54	1.70%	41,584.49	2.26%	4,884.05	11,686.81	0.65%	34,781.73
								PR Taxes and Benefits								
434.58	0.14%	376.84	0.17%	57.74	277.58	0.14%	157.00	FICA	3,074.47	0.11%	3,364.55	0.18%	-290.08	1,363.75	0.08%	1,710.72
3.09	0.00%	2.07	0.00%	1.02	0.00	0.00%	3.09	Federal Unemployment Tax	65.13	0.00%	48.61	0.00%	16.52	0.00	0.00%	65.13
13.84	0.00%	13.30	0.01%	0.54	0.00	0.00%	13.84	State Unemployment Tax	293.00	0.01%	428.39	0.02%	-135.39	0.00	0.00%	293.00
451.51	0.14%	392.21	0.18%	59.30	277.58	0.14%	173.93	Total Payroll Taxes	3,432.60	0.13%	3,841.55	0.21%	-408.95	1,363.75	0.08%	2,068.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	432.32	0.02%	600.00	0.03%	-167.68	201.60	0.01%	230.72
0.00	0.00%	170.11	0.08%	-170.11	564.48	0.28%	-564.48	Vacation	240.00	0.01%	1,796.37	0.10%	-1,556.37	2,955.16	0.16%	-2,715.16
0.00	0.00%	170.11	0.08%	-170.11	564.48	0.28%	-564.48	Total Supplemental Pay	672.32	0.02%	2,396.37	0.13%	-1,724.05	3,156.76	0.18%	-2,484.44
364.35	0.11%	287.27	0.13%	77.08	0.00	0.00%	364.35	Worker's Compensation	2,754.04	0.10%	2,591.80	0.14%	162.24	0.00	0.00%	2,754.04
734.21	0.23%	262.50	0.12%	471.71	0.00	0.00%	734.21	Group Insurance	3,826.34	0.14%	2,537.50	0.14%	1,288.84	3,578.60	0.20%	247.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	2,500.00	0.09%	0.00	0.00%	2,500.00	1,178.27	0.07%	1,321.73
1,098.56	0.34%	549.77	0.25%	548.79	0.00	0.00%	1,098.56	Total Other Benefits	9,080.38	0.33%	5,129.30	0.28%	3,951.08	4,756.87	0.26%	4,323.51
1,550.07	0.48%	1,112.09	0.50%	437.98	842.06	0.42%	708.01	Total S&M PR Taxes and Benefits	13,185.30	0.48%	11,367.22	0.62%	1,818.08	9,277.38	0.52%	3,907.92
9,153.84	2.86%	5,868.01	2.63%	3,285.83	3,382.19	1.68%	5,771.65	Total S&M Payroll	59,653.84	2.19%	52,951.71	2.88%	6,702.13	20,964.19	1.17%	38,689.65
								Other Expenses								
470.80	0.15%	0.00	0.00%	470.80	0.00	0.00%	470.80	Advertising General	4,235.55	0.16%	0.00	0.00%	4,235.55	0.00	0.00%	4,235.55
0.00	0.00%	440.00	0.20%	-440.00	462.74	0.23%	-462.74	Advertising-Web/Internet	-533.64	-0.02%	5,435.00	0.30%	-5,968.64	7,056.45	0.39%	-7,590.09
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	100.00	0.01%	-100.00
1,088.00	0.34%	1,143.92	0.51%	-55.92	0.00	0.00%	1,088.00	Dues and Subscriptions	22,100.19	0.81%	14,379.20	0.78%	7,720.99	4,255.51	0.24%	17,844.68
25.28	0.01%	50.00	0.02%	-24.72	0.00	0.00%	25.28	Meals and Entertainment	25.28	0.00%	500.00	0.03%	-474.72	40.84	0.00%	-15.56
0.00	0.00%	0.00	0.00%	0.00	-800.19	-0.40%	800.19	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	-800.19	-0.04%	800.19
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Office Supplies	361.68	0.01%	500.00	0.03%	-138.32	24.34	0.00%	337.34
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	250.00	0.01%	-250.00	82.59	0.00%	-82.59
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Promotions - In-house	0.00	0.00%	250.00	0.01%	-250.00	636.08	0.04%	-636.08
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Promotion - Outside	0.00	0.00%	1,500.00	0.08%	-1,500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	1,350.00	0.05%	6,436.00	0.35%	-5,086.00	0.00	0.00%	1,350.00
0.00	0.00%	750.00	0.34%	-750.00	0.00	0.00%	0.00	Training	4,038.00	0.15%	2,250.00	0.12%	1,788.00	37.27	0.00%	4,000.73
23.86	0.01%	0.00	0.00%	23.86	0.00	0.00%	23.86	Travel	23.86	0.00%	0.00	0.00%	23.86	58.04	0.00%	-34.18
1,607.94	0.50%	2,633.92	1.18%	-1,025.98	-337.45	-0.17%	1,945.39	Total S&M Other Expenses	31,600.92	1.16%	31,500.20	1.71%	100.72	11,490.93	0.64%	20,109.99
10,761.78	3.37%	8,501.93	3.82%	2,259.85	3,044.74	1.51%	7,717.04	Total S&M Expenses	91,254.76	3.35%	84,451.91	4.59%	6,802.85	32,455.12	1.81%	58,799.64

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
3,887.55	1.22%	3,650.39	1.64%	237.16	3,024.99	1.50%	862.56	Division Management	33,612.53	1.23%	35,618.22	1.94%	-2,005.69	33,094.48	1.84%	518.05
3,887.55	1.22%	3,650.39	1.64%	237.16	3,024.99	1.50%	862.56	Total R&M Management	33,612.53	1.23%	35,618.22	1.94%	-2,005.69	33,094.48	1.84%	518.05
0.00	0.00%	1,913.14	0.86%	-1,913.14	0.00	0.00%	0.00	Engineers 1	0.00	0.00%	18,761.13	1.02%	-18,761.13	3,443.10	0.19%	-3,443.10
0.00	0.00%	1,913.14	0.86%	-1,913.14	0.00	0.00%	0.00	Total R&M Non-Management	0.00	0.00%	18,761.13	1.02%	-18,761.13	3,443.10	0.19%	-3,443.10
3,887.55	1.22%	5,563.53	2.50%	-1,675.98	3,024.99	1.50%	862.56	Total R&M Salaries and Wages	33,612.53	1.23%	54,379.35	2.96%	-20,766.82	36,537.58	2.03%	-2,925.05
								PR Taxes and Benefits								
292.43	0.09%	436.54	0.20%	-144.11	250.55	0.12%	41.88	FICA	3,138.12	0.12%	4,321.37	0.23%	-1,183.25	2,816.08	0.16%	322.04
2.72	0.00%	2.40	0.00%	0.32	0.00	0.00%	2.72	Federal Unemployment Tax	83.98	0.00%	90.00	0.00%	-6.02	0.00	0.00%	83.98
12.24	0.00%	15.41	0.01%	-3.17	0.00	0.00%	12.24	State Unemployment Tax	377.87	0.01%	738.94	0.04%	-361.07	0.00	0.00%	377.87
307.39	0.10%	454.35	0.20%	-146.96	250.55	0.12%	56.84	Total Payroll Taxes	3,599.97	0.13%	5,150.31	0.28%	-1,550.34	2,816.08	0.16%	783.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	340.16	0.01%	600.00	0.03%	-259.84	948.32	0.05%	-608.16
0.00	0.00%	142.92	0.06%	-142.92	510.24	0.25%	-510.24	Vacation	170.08	0.01%	1,509.25	0.08%	-1,339.17	8,264.79	0.46%	-8,094.71
0.00	0.00%	142.92	0.06%	-142.92	510.24	0.25%	-510.24	Total Supplemental Pay	510.24	0.02%	2,109.25	0.11%	-1,599.01	9,213.11	0.51%	-8,702.87
201.31	0.06%	332.78	0.15%	-131.47	0.00	0.00%	201.31	Worker's Compensation	2,363.07	0.09%	3,374.27	0.18%	-1,011.20	0.00	0.00%	2,363.07
486.04	0.15%	210.00	0.09%	276.04	927.98	0.46%	-441.94	Group Insurance	10,458.40	0.38%	2,030.00	0.11%	8,428.40	9,333.87	0.52%	1,124.53
687.35	0.22%	542.78	0.24%	144.57	927.98	0.46%	-240.63	Total Other Benefits	12,821.47	0.47%	5,404.27	0.29%	7,417.20	9,333.87	0.52%	3,487.60
994.74	0.31%	1,140.05	0.51%	-145.31	1,688.77	0.84%	-694.03	Total R&M PR Taxes and Benefits	16,931.68	0.62%	12,663.83	0.69%	4,267.85	21,363.06	1.19%	-4,431.38
4,882.29	1.53%	6,703.58	3.01%	-1,821.29	4,713.76	2.34%	168.53	Total R&M Payroll	50,544.21	1.85%	67,043.18	3.64%	-16,498.97	57,900.64	3.22%	-7,356.43
								Other Expenses								
749.90	0.23%	268.10	0.12%	481.80	2,672.86	1.33%	-1,922.96	Air Conditioning and Refrigeration	3,592.74	0.13%	2,382.38	0.13%	1,210.36	5,026.77	0.28%	-1,434.03
206.12	0.06%	287.25	0.13%	-81.13	5,370.47	2.66%	-5,164.35	Building	8,708.92	0.32%	2,552.55	0.14%	6,156.37	8,951.50	0.50%	-242.58
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Communication Expense	90.00	0.00%	500.00	0.03%	-410.00	60.00	0.00%	30.00
53.50	0.02%	134.05	0.06%	-80.55	18.72	0.01%	34.78	Electric Bulbs	1,208.31	0.04%	1,191.19	0.06%	17.12	977.98	0.05%	230.33
0.00	0.00%	76.60	0.03%	-76.60	0.00	0.00%	0.00	Electrical and Mechanical	0.00	0.00%	680.68	0.04%	-680.68	324.71	0.02%	-324.71
365.37	0.11%	382.33	0.17%	-16.96	0.00	0.00%	365.37	Elevator Maintenance Contracts	12,088.33	0.44%	3,823.30	0.21%	8,265.03	0.00	0.00%	12,088.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Maintenance	0.00	0.00%	0.00	0.00%	0.00	3,326.58	0.19%	-3,326.58
0.00	0.00%	175.00	0.08%	-175.00	0.00	0.00%	0.00	Fire Safety Equipment	2,137.41	0.08%	3,590.00	0.20%	-1,452.59	2,156.36	0.12%	-18.95
0.00	0.00%	233.33	0.10%	-233.33	5.86	0.00%	-5.86	Floor and Carpet Maintenance	0.00	0.00%	2,333.30	0.13%	-2,333.30	269.28	0.01%	-269.28
0.00	0.00%	191.50	0.09%	-191.50	-150.00	-0.07%	150.00	Furniture	352.52	0.01%	1,701.70	0.09%	-1,349.18	490.15	0.03%	-137.63
765.00	0.24%	1,135.83	0.51%	-370.83	0.00	0.00%	765.00	Grounds and Landscaping	7,557.13	0.28%	10,008.30	0.54%	-2,451.17	4,004.13	0.22%	3,553.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	0.00	0.00%	0.00	0.00%	0.00	37.54	0.00%	-37.54
36.82	0.01%	0.00	0.00%	36.82	0.00	0.00%	36.82	Laundry Equipment Repairs	36.82	0.00%	0.00	0.00%	36.82	242.35	0.01%	-205.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	250.00	0.01%	0.00	0.00%	250.00	0.00	0.00%	250.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Locks and Keys	612.38	0.02%	0.00	0.00%	612.38	0.00	0.00%	612.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Painting and Decorating	122.51	0.00%	0.00	0.00%	122.51	70.23	0.00%	52.28
508.25	0.16%	283.33	0.13%	224.92	177.62	0.09%	330.63	Pest Control	5,896.73	0.22%	2,833.30	0.15%	3,063.43	2,311.63	0.13%	3,585.10
180.71	0.06%	191.50	0.09%	-10.79	0.00	0.00%	180.71	Plumbing and Heating	1,804.72	0.07%	1,701.70	0.09%	103.02	694.56	0.04%	1,110.16
550.00	0.17%	550.00	0.25%	0.00	0.00	0.00%	550.00	Pool Service- Contract	4,400.00	0.16%	5,500.00	0.30%	-1,100.00	933.61	0.05%	3,466.39
0.00	0.00%	87.00	0.04%	-87.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	1,370.00	0.07%	-1,370.00	0.00	0.00%	0.00
15.42	0.00%	0.00	0.00%	15.42	0.00	0.00%	15.42	Tools	21.48	0.00%	0.00	0.00%	21.48	0.00	0.00%	21.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	300.00	0.02%	-300.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	105.61	0.00%	0.00	0.00%	105.61	0.00	0.00%	105.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	150.00	0.01%	-150.00	0.00	0.00%	0.00
340.04	0.11%	185.05	0.08%	154.99	-103.38	-0.05%	443.42	Waste Removal	3,012.87	0.11%	1,850.50	0.10%	1,162.37	2,314.45	0.13%	698.42
3,771.13	1.18%	4,230.87	1.90%	-459.74	7,992.15	3.96%	-4,221.02	Total R&M Other Expenses	51,998.48	1.91%	42,168.90	2.29%	9,829.58	32,491.83	1.81%	19,506.65
8,653.42	2.71%	10,934.45	4.91%	-2,281.03	12,705.91	6.30%	-4,052.49	Total R&M Expenses	102,542.69	3.76%	109,212.08	5.93%	-6,669.39	90,392.47	5.03%	12,150.22

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
626.69	0.20%	1,069.00	0.48%	-442.31	664.35	0.33%	-37.66	Water	9,088.95	0.33%	10,671.00	0.58%	-1,582.05	8,825.97	0.49%	262.98
6,980.19	2.18%	7,096.00	3.19%	-115.81	6,888.76	3.42%	91.43	Electricity	67,758.26	2.48%	67,289.00	3.66%	469.26	58,639.45	3.26%	9,118.81
1,393.31	0.44%	1,334.00	0.60%	59.31	1,070.05	0.53%	323.26	Gas - Natural HLP	12,248.13	0.45%	12,392.00	0.67%	-143.87	9,173.83	0.51%	3,074.30
516.43	0.16%	0.00	0.00%	516.43	0.00	0.00%	516.43	Sewer	3,503.49	0.13%	0.00	0.00%	3,503.49	0.00	0.00%	3,503.49
9,516.62	2.98%	9,499.00	4.27%	17.62	8,623.16	4.28%	893.46	Total Utilities	92,598.83	3.40%	90,352.00	4.91%	2,246.83	76,639.25	4.26%	15,959.58

Company: CLFL Associates LLC Property: Hampton Inn & Suites Clermont
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
0.00	0.00%	579.00	0.26%	-579.00	578.86	0.29%	-578.86	Personal Property Taxes	5,844.35	0.21%	5,790.00	0.31%	54.35	6,016.55	0.33%	-172.20
7,065.84	2.21%	6,842.50	3.07%	223.34	6,842.48	3.39%	223.36	Real Estate Taxes	70,658.40	2.59%	68,425.00	3.72%	2,233.40	68,424.80	3.81%	2,233.60
7,065.84	2.21%	7,421.50	3.33%	-355.66	7,421.34	3.68%	-355.50	Total Taxes	76,502.75	2.81%	74,215.00	4.03%	2,287.75	74,441.35	4.14%	2,061.40
95.58	0.03%	0.00	0.00%	95.58	3,959.21	1.96%	-3,863.63	Insurance	286.74	0.01%	0.00	0.00%	286.74	38,361.82	2.13%	-38,075.08
62.09	0.02%	0.00	0.00%	62.09	0.00	0.00%	62.09	Insurance - Crime	186.27	0.01%	0.00	0.00%	186.27	0.00	0.00%	186.27
329.00	0.10%	125.00	0.06%	204.00	0.00	0.00%	329.00	Insurance - Employment	1,429.29	0.05%	1,250.00	0.07%	179.29	0.00	0.00%	1,429.29
1,314.83	0.41%	913.50	0.41%	401.33	0.00	0.00%	1,314.83	Insurance - General Liability	11,162.71	0.41%	9,135.00	0.50%	2,027.71	0.00	0.00%	11,162.71
2,818.33	0.88%	2,818.33	1.27%	0.00	0.00	0.00%	2,818.33	Insurance - Property	28,183.33	1.03%	28,183.30	1.53%	0.03	0.00	0.00%	28,183.33
1,626.92	0.51%	1,580.92	0.71%	46.00	0.00	0.00%	1,626.92	Insurance - Umbrella	15,947.17	0.58%	15,809.20	0.86%	137.97	0.00	0.00%	15,947.17
6,246.75	1.95%	5,437.75	2.44%	809.00	3,959.21	1.96%	2,287.54	Total Insurance	57,195.51	2.10%	54,377.50	2.95%	2,818.01	38,361.82	2.13%	18,833.69
0.00	0.00%	230.00	0.10%	-230.00	0.00	0.00%	0.00	Fixed Leases	0.00	0.00%	2,300.00	0.12%	-2,300.00	0.00	0.00%	0.00
26,919.00	8.42%	26,919.00	12.09%	0.00	30,213.73	14.98%	-3,294.73	Ground Lease Expense	262,701.00	9.63%	266,306.00	14.47%	-3,605.00	270,331.38	15.04%	-7,630.38
26,919.00	8.42%	27,149.00	12.19%	-230.00	30,213.73	14.98%	-3,294.73	Total Leases & Rent	262,701.00	9.63%	268,606.00	14.60%	-5,905.00	270,331.38	15.04%	-7,630.38
10,089.42	3.16%	6,681.27	3.00%	3,408.15	5,041.00	2.50%	5,048.42	Management Fee - Base	86,805.12	3.18%	55,205.60	3.00%	31,599.52	44,911.00	2.50%	41,894.12
0.00	0.00%	0.00	0.00%	0.00	3,706.05	1.84%	-3,706.05	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,976.50	0.61%	-10,976.50
10,089.42	3.16%	6,681.27	3.00%	3,408.15	8,747.05	4.34%	1,342.37	Total Management Fees	86,805.12	3.18%	55,205.60	3.00%	31,599.52	55,887.50	3.11%	30,917.62
0.00	0.00%	163.13	0.07%	-163.13	10,864.34	5.39%	-10,864.34	Capital Reserve	66,868.11	2.45%	1,631.30	0.09%	65,236.81	108,643.40	6.05%	-41,775.29
0.00	0.00%	0.00	0.00%	0.00	54,183.00	26.86%	-54,183.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	541,830.00	30.15%	-541,830.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.03%	0.00	0.00%	949.17	21,838.25	1.22%	-20,889.08
0.00	0.00%	0.00	0.00%	0.00	5,187.62	2.57%	-5,187.62	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	7,935.38	0.44%	-7,935.38
0.00	0.00%	163.13	0.07%	-163.13	70,234.96	34.82%	-70,234.96	Total Other Non-Operating	67,817.28	2.49%	1,631.30	0.09%	66,185.98	680,247.03	37.85%	-612,429.75

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
94.00		94.00		0.00	94.00		0.00	# Rooms	94.00		94.00		0.00	94.00		0.00
2,914.00		2,914.00		0.00	2,914.00		0.00	Available Rooms	28,576.00		28,576.00		0.00	28,670.00		-94.00
1,406.00		1,801.00		-395.00	1,215.00		191.00	Room Nights Sold	16,707.00		15,478.27		1,228.73	11,921.00		4,786.00
48.25%		61.81%		-13.56%	41.70%		6.55%	Occupancy %	58.47%		54.17%		4.30%	41.58%		16.89%
110.39		101.77		8.61	95.29		15.10	ADR	117.54		109.23		8.31	138.54		-21.00
53.26		62.90		-9.64	39.73		13.53	RevPar	68.72		59.16		9.56	57.60		11.12
Summary V.11																
Revenue																
155,203.88	95.73%	183,293.80	98.72%	-28,089.92	115,771.61	97.91%	39,432.27	Rooms	1,963,688.16	96.53%	1,690,627.60	98.85%	273,060.56	1,651,476.12	98.72%	312,212.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
6,924.73	4.27%	2,376.00	1.28%	4,548.73	2,469.53	2.09%	4,455.20	Other Departments	70,624.83	3.47%	19,728.41	1.15%	50,896.42	21,429.31	1.28%	49,195.52
162,128.61	100.00%	185,669.80	100.00%	-23,541.19	118,241.14	100.00%	43,887.47	Total Operating Revenue	2,034,312.99	100.00%	1,710,356.01	100.00%	323,956.98	1,672,905.43	100.00%	361,407.56
Departmental Expenses																
59,044.76	38.04%	67,368.50	36.75%	-8,323.74	27,998.90	24.18%	31,045.86	Rooms	529,569.34	26.97%	578,753.59	34.23%	-49,184.25	333,342.48	20.18%	196,226.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	326.07	0.00%	0.00	0.00%	326.07	0.00	0.00%	326.07
3,955.69	57.12%	3,266.23	137.47%	689.46	2,369.65	95.96%	1,586.04	Other Departments	38,685.10	54.78%	31,016.76	157.22%	7,668.34	23,026.58	107.45%	15,658.52
63,000.45	38.86%	70,634.73	38.04%	-7,634.28	30,368.55	25.68%	32,631.90	Total Departmental Expenses	568,580.51	27.95%	609,770.35	35.65%	-41,189.84	356,369.06	21.30%	212,211.45
99,128.16	61.14%	115,035.07	61.96%	-15,906.91	87,872.59	74.32%	11,255.57	Total Departmental Profit	1,465,732.48	72.05%	1,100,585.66	64.35%	365,146.82	1,316,536.37	78.70%	149,196.11
Undistributed Operating Expenses																
27,963.42	17.25%	20,083.22	10.82%	7,880.20	13,178.42	11.15%	14,785.00	A&G	234,674.62	11.54%	201,739.70	11.80%	32,934.92	234,669.10	14.03%	5.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,668.24	1.65%	6,585.54	3.55%	-3,917.30	1,635.51	1.38%	1,032.73	S&M	53,681.26	2.64%	69,263.79	4.05%	-15,582.53	26,306.27	1.57%	27,374.99
23,344.29	14.40%	25,661.13	13.82%	-2,316.84	19,640.57	16.61%	3,703.72	Franchise Fees	303,037.42	14.90%	236,687.87	13.84%	66,349.55	216,733.36	12.96%	86,304.06
18,710.53	11.54%	12,556.00	6.76%	6,154.53	10,832.25	9.16%	7,878.28	R&M	136,658.18	6.72%	127,903.55	7.48%	8,754.63	107,082.75	6.40%	29,575.43
8,845.94	5.46%	9,347.19	5.03%	-501.25	7,391.73	6.25%	1,454.21	Utilities	86,670.03	4.26%	80,332.91	4.70%	6,337.12	69,790.25	4.17%	16,879.78
81,532.42	50.29%	74,233.08	39.98%	7,299.34	52,678.48	44.55%	28,853.94	Total Undistributed Expenses	814,721.51	40.05%	715,927.82	41.86%	98,793.69	654,581.73	39.13%	160,139.78
17,595.74	10.85%	40,801.99	21.98%	-23,206.25	35,194.11	29.76%	-17,598.37	Gross Operating Profit	651,010.97	32.00%	384,657.84	22.49%	266,353.13	661,954.64	39.57%	-10,943.67
5,363.86	3.31%	5,570.09	3.00%	-206.23	6,660.35	5.63%	-1,296.49	Management Fees	67,054.11	3.30%	54,309.84	3.18%	12,744.27	52,791.53	3.16%	14,262.58
12,231.88	7.54%	35,231.90	18.98%	-23,000.02	28,533.76	24.13%	-16,301.88	Income Before Non-Operating Income	583,956.86	28.71%	330,348.00	19.31%	253,608.86	609,163.11	36.41%	-25,206.25
Non-Operating Income and Expenses																
6,954.76	4.29%	6,142.59	3.31%	812.17	4,442.66	3.76%	2,512.10	Insurance	64,326.35	3.16%	61,425.90	3.59%	2,900.45	42,896.42	2.56%	21,429.93
24,271.00	14.97%	24,271.00	13.07%	0.00	27,011.94	22.84%	-2,740.94	Leases & Rent	236,860.00	11.64%	236,860.00	13.85%	0.00	242,821.66	14.51%	-5,961.66
472.00	0.29%	0.00	0.00%	472.00	40,993.36	34.67%	-40,521.36	Other	6,601.84	0.32%	0.00	0.00%	6,601.84	435,507.38	26.03%	-428,905.54
31,697.76	19.55%	30,413.59	16.38%	1,284.17	72,447.96	61.27%	-40,750.20	Total Non-Operating Income and Expenses	307,788.19	15.13%	298,285.90	17.44%	9,502.29	721,225.46	43.11%	-413,437.27
-19,465.88	-12.01%	4,818.31	2.60%	-24,284.19	-43,914.20	-37.14%	24,448.32	EBITDA	276,168.67	13.58%	32,062.10	1.87%	244,106.57	-112,062.35	-6.70%	388,231.02
0.00	0.00%	0.00	0.00%	0.00	18,916.00	16.00%	-18,916.00	Interest	0.00	0.00%	0.00	0.00%	0.00	188,883.06	11.29%	-188,883.06
10,036.75	6.19%	1,144.92	0.62%	8,891.83	8,392.82	7.10%	1,643.93	Taxes	59,999.14	2.95%	11,449.20	0.67%	48,549.94	84,084.85	5.03%	-24,085.71
0.00	0.00%	0.00	0.00%	0.00	2,035.00	1.72%	-2,035.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	20,350.00	1.22%	-20,350.00
10,036.75	6.19%	1,144.92	0.62%	8,891.83	29,343.82	24.82%	-19,307.07	Interest, Taxes, Depreciation and Amor	59,999.14	2.95%	11,449.20	0.67%	48,549.94	293,317.91	17.53%	-233,318.77
-29,502.63	-18.20%	3,673.39	1.98%	-33,176.02	-73,258.02	-61.96%	43,755.39	Net Income	216,169.53	10.63%	20,612.90	1.21%	195,556.63	-405,380.26	-24.23%	621,549.79

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
94.00		94.00		0.00	94.00		0.00	# Rooms	94.00		94.00		0.00	94.00		0.00
2,914.00		2,914.00		0.00	2,914.00		0.00	Available Rooms	28,576.00		28,576.00		0.00	28,670.00		-94.00
1,406.00		1,801.00		-395.00	1,215.00		191.00	Room Nights Sold	16,707.00		15,478.27		1,228.73	11,921.00		4,786.00
0.48		0.62		-0.14	0.42		0.07	Occupancy %	0.58		0.54		0.04	0.42		0.17
110.39		101.77		8.61	95.29		15.10	ADR	117.54		109.23		8.31	138.54		-21.00
53.26		62.90		-9.64	39.73		13.53	RevPar	68.72		59.16		9.56	57.60		11.12
Summary Revenue:																
155,203.88	95.73%	183,293.80	98.72%	-28,089.92	115,771.61	97.91%	39,432.27	Rooms	1,963,688.16	96.53%	1,690,627.60	98.85%	273,060.56	1,651,476.12	98.72%	312,212.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
6,924.73	4.27%	2,376.00	1.28%	4,548.73	2,469.53	2.09%	4,455.20	Other	70,624.83	3.47%	19,728.41	1.15%	50,896.42	21,429.31	1.28%	49,195.52
162,128.61	100.00%	185,669.80	100.00%	-23,541.19	118,241.14	100.00%	43,887.47	Total Revenue	2,034,312.99	100.00%	1,710,356.01	100.00%	323,956.98	1,672,905.43	100.00%	361,407.56
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
735.51	10.62%	887.58	37.36%	-152.07	744.54	30.15%	-9.03	Telephone	7,235.43	10.24%	8,875.80	44.99%	-1,640.37	7,501.38	35.01%	-265.95
1,192.88	17.23%	1,170.65	49.27%	22.23	517.13	20.94%	675.75	Other	17,212.19	24.37%	10,060.96	51.00%	7,151.23	4,455.36	20.79%	12,756.83
1,928.39	27.85%	2,058.23	86.63%	-129.84	1,261.67	51.09%	666.72	Total Cost of Sales	24,447.62	34.62%	18,936.76	95.99%	5,510.86	11,956.74	55.80%	12,490.88
Payroll:																
31,928.74	20.57%	30,062.59	16.40%	1,866.15	14,916.90	12.88%	17,011.84	Rooms	292,454.36	14.89%	285,093.38	16.86%	7,360.98	156,883.94	9.50%	135,570.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,791.20	4.81%	9,080.37	4.89%	-1,289.17	7,330.35	6.20%	460.85	A&G	81,834.26	4.02%	88,600.51	5.18%	-6,766.25	79,073.97	4.73%	2,760.29
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-303.34	-0.19%	3,011.43	1.62%	-3,314.77	0.00	0.00%	-303.34	S&M	21,008.20	1.03%	29,531.45	1.73%	-8,523.25	11,429.22	0.68%	9,578.98
7,034.47	4.34%	6,233.59	3.36%	800.88	5,887.44	4.98%	1,147.03	R&M	60,134.34	2.96%	60,868.64	3.56%	-734.30	49,948.77	2.99%	10,185.57
46,451.07	28.65%	48,387.98	26.06%	-1,936.91	28,134.69	23.79%	18,316.38	Total Salaries and Wages	455,431.16	22.39%	464,093.98	27.13%	-8,662.82	297,335.90	17.77%	158,095.26
8,825.94	5.44%	8,078.41	4.35%	747.53	7,108.28	6.01%	1,717.66	Total Taxes and Benefits	85,647.88	4.21%	85,900.58	5.02%	-252.70	116,039.00	6.94%	-30,391.12
55,277.01	34.09%	56,466.39	30.41%	-1,189.38	35,242.97	29.81%	20,034.04	Total Labor Costs	541,079.04	26.60%	549,994.56	32.16%	-8,915.52	413,374.90	24.71%	127,704.14
Direct Expenses:																
22,631.43	14.58%	32,256.82	17.60%	-9,625.39	11,415.79	9.86%	11,215.64	Rooms	189,603.51	9.66%	241,158.50	14.26%	-51,554.99	130,409.50	7.90%	59,194.01
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	326.07	0.00%	0.00	0.00%	326.07	0.00	0.00%	326.07
2,027.30	29.28%	1,208.00	50.84%	819.30	1,107.98	44.87%	919.32	Telephone	14,237.48	20.16%	12,080.00	61.23%	2,157.48	11,069.84	51.66%	3,167.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
23,344.29	14.40%	25,661.13	13.82%	-2,316.84	19,640.57	16.61%	3,703.72	Franchise Fees	303,037.42	14.90%	236,687.87	13.84%	66,349.55	216,733.36	12.96%	86,304.06
18,041.00	11.13%	9,415.54	5.07%	8,625.46	1,530.04	1.29%	16,510.96	A&G	133,455.71	6.56%	95,107.47	5.56%	38,348.24	107,882.57	6.45%	25,573.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,683.18	1.04%	3,181.00	1.71%	-1,497.82	1,635.51	1.38%	47.67	S&M	24,654.31	1.21%	35,531.00	2.08%	-10,876.69	14,006.55	0.84%	10,647.76
10,754.33	6.63%	5,273.51	2.84%	5,480.82	3,820.77	3.23%	6,933.56	R&M	65,790.83	3.23%	55,869.10	3.27%	9,921.73	35,727.08	2.14%	30,063.75
8,845.94	5.46%	9,347.19	5.03%	-501.25	7,391.73	6.25%	1,454.21	Utilities	86,670.03	4.26%	80,332.91	4.70%	6,337.12	69,790.25	4.17%	16,879.78
87,327.47	53.86%	86,343.19	46.50%	984.28	46,542.39	39.36%	40,785.08	Total Direct Expense	817,775.36	40.20%	756,766.85	44.25%	61,008.51	585,619.15	35.01%	232,156.21
17,595.74	10.85%	40,801.99	21.98%	-23,206.25	35,194.11	29.76%	-17,598.37	Gross Operating Profit	651,010.97	32.00%	384,657.84	22.49%	266,353.13	661,954.64	39.57%	-10,943.67

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed Costs								
10,036.75	6.19%	1,144.92	0.62%	8,891.83	8,392.82	7.10%	1,643.93	Taxes	59,999.14	2.95%	11,449.20	0.67%	48,549.94	84,084.85	5.03%	-24,085.71
6,954.76	4.29%	6,142.59	3.31%	812.17	4,442.66	3.76%	2,512.10	Insurance	64,326.35	3.16%	61,425.90	3.59%	2,900.45	42,896.42	2.56%	21,429.93
24,271.00	14.97%	24,271.00	13.07%	0.00	27,011.94	22.84%	-2,740.94	Leases & Rent	236,860.00	11.64%	236,860.00	13.85%	0.00	242,821.66	14.51%	-5,961.66
5,363.86	3.31%	5,570.09	3.00%	-206.23	6,660.35	5.63%	-1,296.49	Management Fees	67,054.11	3.30%	54,309.84	3.18%	12,744.27	52,791.53	3.16%	14,262.58
46,626.37	28.76%	37,128.60	20.00%	9,497.77	46,507.77	39.33%	118.60	Total Fixed Expenses	428,239.60	21.05%	364,044.94	21.28%	64,194.66	422,594.46	25.26%	5,645.14
-29,030.63	-17.91%	3,673.39	1.98%	-32,704.02	-11,313.66	-9.57%	-17,716.97	Net Operating Profit	222,771.37	10.95%	20,612.90	1.21%	202,158.47	239,360.18	14.31%	-16,588.81
0.00	0.00%	0.00	0.00%	0.00	18,916.00	16.00%	-18,916.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	188,883.06	11.29%	-188,883.06
0.00	0.00%	0.00	0.00%	0.00	450.00	0.38%	-450.00	Owner's Expense	-1,087.92	-0.05%	0.00	0.00%	-1,087.92	27,937.09	1.67%	-29,025.01
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	2,156.64	0.13%	-2,156.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	1,187.29	0.06%	0.00	0.00%	1,187.29	0.00	0.00%	1,187.29
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	3,611.19	0.18%	0.00	0.00%	3,611.19	-19.95	0.00%	3,631.14
-29,030.63	-17.91%	3,673.39	1.98%	-32,704.02	-30,679.66	-25.95%	1,649.03	Net Operating Income	219,060.81	10.77%	20,612.90	1.21%	198,447.91	20,403.34	1.22%	198,657.47
472.00	0.29%	0.00	0.00%	472.00	8,117.36	6.87%	-7,645.36	Capital Reserve	2,891.28	0.14%	0.00	0.00%	2,891.28	81,173.60	4.85%	-78,282.32
0.00	0.00%	0.00	0.00%	0.00	32,426.00	27.42%	-32,426.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	324,260.00	19.38%	-324,260.00
-29,502.63	-18.20%	3,673.39	1.98%	-33,176.02	-71,223.02	-60.24%	41,720.39	Adjusted NOI	216,169.53	10.63%	20,612.90	1.21%	195,556.63	-385,030.26	-23.02%	601,199.79
0.00	0.00%	0.00	0.00%	0.00	2,035.00	1.72%	-2,035.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	20,350.00	1.22%	-20,350.00
-29,502.63	-18.20%	3,673.39	1.98%	-33,176.02	-73,258.02	-61.96%	43,755.39	Net Profit/(Loss)	216,169.53	10.63%	20,612.90	1.21%	195,556.63	-405,380.26	-24.23%	621,549.79

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
20,896.77	13.46%	3,379.00	1.84%	17,517.77	3,131.28	2.70%	17,765.49	Corporate Transient	247,385.16	12.60%	74,386.00	4.40%	172,999.16	74,512.69	4.51%	172,872.47
7,700.60	4.96%	8,286.30	4.52%	-585.70	0.00	0.00%	7,700.60	AAA/AARP Transient	43,275.37	2.20%	101,697.97	6.02%	-58,422.60	0.00	0.00%	43,275.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	FIT(Flexible Independent Travel)	788.00	0.04%	1,125.00	0.07%	-337.00	0.00	0.00%	788.00
2,190.43	1.41%	7,378.00	4.03%	-5,187.57	0.00	0.00%	2,190.43	Consortia Transient	22,904.08	1.17%	78,305.40	4.63%	-55,401.32	0.00	0.00%	22,904.08
0.00	0.00%	3,255.00	1.78%	-3,255.00	0.00	0.00%	0.00	Employee	35.00	0.00%	16,485.00	0.98%	-16,450.00	0.00	0.00%	35.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Transient	2,725.20	0.14%	0.00	0.00%	2,725.20	0.00	0.00%	2,725.20
0.00	0.00%	1,705.00	0.93%	-1,705.00	0.00	0.00%	0.00	Travel Agent/Friends & Family	0.00	0.00%	17,765.00	1.05%	-17,765.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Package Transient	256.50	0.01%	34,279.00	2.03%	-34,022.50	0.00	0.00%	256.50
842.47	0.54%	775.00	0.42%	67.47	0.00	0.00%	842.47	Member Reward Stay	5,210.79	0.27%	9,800.00	0.58%	-4,589.21	0.00	0.00%	5,210.79
0.00	0.00%	7,905.00	4.31%	-7,905.00	70,490.56	60.89%	-70,490.56	Extended Stay Transient	85.68	0.00%	152,602.50	9.03%	-152,516.82	574,578.24	34.79%	-574,492.56
16,873.66	10.87%	36,270.00	19.79%	-19,396.34	0.00	0.00%	16,873.66	Internet/E-Commerce	124,278.24	6.33%	300,284.85	17.76%	-176,006.61	0.00	0.00%	124,278.24
0.00	0.00%	45,337.50	24.73%	-45,337.50	0.00	0.00%	0.00	E-Commerce Opaque	0.00	0.00%	124,013.82	7.34%	-124,013.82	0.00	0.00%	0.00
27,609.17	17.79%	0.00	0.00%	27,609.17	0.00	0.00%	27,609.17	Other Transient	806,983.92	41.10%	0.00	0.00%	806,983.92	0.00	0.00%	806,983.92
702.00	0.45%	3,596.00	1.96%	-2,894.00	0.00	0.00%	702.00	Government Transient	32,156.60	1.64%	39,719.03	2.35%	-7,562.43	0.00	0.00%	32,156.60
48,154.53	31.03%	36,890.00	20.13%	11,264.53	16,853.73	14.56%	31,300.80	Rack Transient	344,565.98	17.55%	473,824.00	28.03%	-129,258.02	572,227.43	34.65%	-227,661.45
7,280.00	4.69%	8,835.00	4.82%	-1,555.00	11,786.00	10.18%	-4,506.00	Local Negotiated Transient	147,369.88	7.50%	94,812.00	5.61%	52,557.88	271,747.88	16.45%	-124,378.00
132,249.63	85.21%	163,611.80	89.26%	-31,362.17	102,261.57	88.33%	29,988.06	Total Transient Room Revenue	1,778,020.40	90.54%	1,519,099.57	89.85%	258,920.83	1,493,066.24	90.41%	284,954.16
Group Room Revenue																
0.00	0.00%	11,352.00	6.19%	-11,352.00	13,394.50	11.57%	-13,394.50	Corporate Group	4,560.57	0.23%	11,352.00	0.67%	-6,791.43	151,367.00	9.17%	-146,806.43
117.00	0.08%	0.00	0.00%	117.00	0.00	0.00%	117.00	Government Group	117.00	0.01%	0.00	0.00%	117.00	3,712.00	0.22%	-3,595.00
788.25	0.51%	0.00	0.00%	788.25	0.00	0.00%	788.25	Tour & Travel Group	14,276.77	0.73%	0.00	0.00%	14,276.77	0.00	0.00%	14,276.77
21,989.00	14.17%	8,330.00	4.54%	13,659.00	0.00	0.00%	21,989.00	SMERF Group	157,235.14	8.01%	80,445.03	4.76%	76,790.11	0.00	0.00%	157,235.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sports Group	0.00	0.00%	79,731.00	4.72%	-79,731.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Group	8,264.32	0.42%	0.00	0.00%	8,264.32	0.00	0.00%	8,264.32
22,894.25	14.75%	19,682.00	10.74%	3,212.25	13,394.50	11.57%	9,499.75	Total Group Room Revenue	184,453.80	9.39%	171,528.03	10.15%	12,925.77	155,079.00	9.39%	29,374.80
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	210.74	0.18%	-210.74	No-Show Rooms	2,649.92	0.13%	0.00	0.00%	2,649.92	8,253.31	0.50%	-5,603.39
0.00	0.00%	0.00	0.00%	0.00	210.74	0.18%	-210.74	Total Other Room Revenue	2,649.92	0.13%	0.00	0.00%	2,649.92	8,253.31	0.50%	-5,603.39
60.00	0.04%	0.00	0.00%	60.00	-95.20	-0.08%	155.20	Less: Allowances	-1,435.96	-0.07%	0.00	0.00%	-1,435.96	-4,922.43	-0.30%	3,486.47
155,203.88	100.00%	183,293.80	100.00%	-28,089.92	115,771.61	100.00%	39,432.27	Total Room Revenue	1,963,688.16	100.00%	1,690,627.60	100.00%	273,060.56	1,651,476.12	100.00%	312,212.04
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	363.85	0.31%	-363.85	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	5,339.04	0.32%	-5,339.04
972.36	0.63%	3,677.69	2.01%	-2,705.33	0.00	0.00%	972.36	Housekeeping Management	17,241.64	0.88%	35,956.40	2.13%	-18,714.76	8,937.94	0.54%	8,303.70
972.36	0.63%	3,677.69	2.01%	-2,705.33	363.85	0.31%	608.51	Total Rooms Management	17,241.64	0.88%	35,956.40	2.13%	-18,714.76	14,276.98	0.86%	2,964.66
6,628.35	4.27%	3,487.50	1.90%	3,140.85	4,131.27	3.57%	2,497.08	Front Office Agents	67,202.92	3.42%	34,200.00	2.02%	33,002.92	35,516.82	2.15%	31,686.10
0.00	0.00%	2,657.14	1.45%	-2,657.14	0.00	0.00%	0.00	Front Office Supervisors	0.00	0.00%	26,057.13	1.54%	-26,057.13	0.00	0.00%	0.00
4,065.70	2.62%	4,805.00	2.62%	-739.30	3,568.00	3.08%	497.70	Night Auditors	42,400.88	2.16%	47,120.00	2.79%	-4,719.12	34,251.36	2.07%	8,149.52
1,027.05	0.66%	876.86	0.48%	150.19	685.78	0.59%	341.27	Drivers	8,423.27	0.43%	8,598.87	0.51%	-175.60	5,616.94	0.34%	2,806.33
1,824.84	1.18%	2,046.00	1.12%	-221.16	0.00	0.00%	1,824.84	Breakfast Attendant	18,392.55	0.94%	20,064.00	1.19%	-1,671.45	5,379.31	0.33%	13,013.24
13,545.94	8.73%	13,872.50	7.57%	-326.56	8,385.05	7.24%	5,160.89	Total Rooms Front Office	136,419.62	6.95%	136,040.00	8.05%	379.62	80,764.43	4.89%	55,655.19
0.00	0.00%	0.00	0.00%	0.00	98.65	0.09%	-98.65	Housekeeping Supervisors	0.00	0.00%	0.00	0.00%	0.00	2,715.35	0.16%	-2,715.35
9,650.40	6.22%	7,924.40	4.32%	1,726.00	4,331.80	3.74%	5,318.60	Room Attendants	88,095.73	4.49%	68,104.98	4.03%	19,990.75	46,337.78	2.81%	41,757.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Housepersons	0.00	0.00%	0.00	0.00%	0.00	4,427.00	0.27%	-4,427.00

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
4,379.20	2.82%	1,860.00	1.01%	2,519.20	0.00	0.00%	4,379.20	Public Area Attendants	28,357.22	1.44%	18,240.00	1.08%	10,117.22	0.00	0.00%	28,357.22
3,380.84	2.18%	2,728.00	1.49%	652.84	1,737.55	1.50%	1,643.29	Laundry Attendants	22,340.15	1.14%	26,752.00	1.58%	-4,411.85	8,362.40	0.51%	13,977.75
17,410.44	11.22%	12,512.40	6.83%	4,898.04	6,168.00	5.33%	11,242.44	Total Rooms Housekeeping	138,793.10	7.07%	113,096.98	6.69%	25,696.12	61,842.53	3.74%	76,950.57
31,928.74	20.57%	30,062.59	16.40%	1,866.15	14,916.90	12.88%	17,011.84	Total Rooms Salary and Wages	292,454.36	14.89%	285,093.38	16.86%	7,360.98	156,883.94	9.50%	135,570.42
								PR Taxes and Benefits								
2,465.14	1.59%	2,351.30	1.28%	113.84	1,100.81	0.95%	1,364.33	FICA	22,247.54	1.13%	22,376.42	1.32%	-128.88	13,137.05	0.80%	9,110.49
36.83	0.02%	12.91	0.01%	23.92	0.00	0.00%	36.83	Federal Unemployment Tax	816.38	0.04%	459.40	0.03%	356.98	0.00	0.00%	816.38
165.74	0.11%	82.99	0.05%	82.75	0.00	0.00%	165.74	State Unemployment Tax	3,673.98	0.19%	3,808.64	0.23%	-134.66	0.00	0.00%	3,673.98
2,667.71	1.72%	2,447.20	1.34%	220.51	1,100.81	0.95%	1,566.90	Total Payroll Taxes	26,737.90	1.36%	26,644.46	1.58%	93.44	13,137.05	0.80%	13,600.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	2,472.16	0.13%	600.00	0.04%	1,872.16	3,097.84	0.19%	-625.68
312.00	0.20%	544.23	0.30%	-232.23	27.60	0.02%	284.40	Vacation	1,523.76	0.08%	5,523.07	0.33%	-3,999.31	15,918.48	0.96%	-14,394.72
312.00	0.20%	544.23	0.30%	-232.23	27.60	0.02%	284.40	Total Supplemental Pay	3,995.92	0.20%	6,123.07	0.36%	-2,127.15	19,016.32	1.15%	-15,020.40
1,614.25	1.04%	1,565.16	0.85%	49.09	0.00	0.00%	1,614.25	Worker's Compensation	12,691.79	0.65%	14,931.68	0.88%	-2,239.89	0.00	0.00%	12,691.79
-109.37	-0.07%	367.50	0.20%	-476.87	537.80	0.46%	-647.17	Group Insurance	4,085.86	0.21%	3,552.50	0.21%	533.36	11,370.81	0.69%	-7,284.95
0.00	0.00%	125.00	0.07%	-125.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	1,250.00	0.07%	-1,250.00	2,524.86	0.15%	-2,524.86
1,504.88	0.97%	2,057.66	1.12%	-552.78	537.80	0.46%	967.08	Total Other Benefits	16,777.65	0.85%	19,734.18	1.17%	-2,956.53	13,895.67	0.84%	2,881.98
4,484.59	2.89%	5,049.09	2.75%	-564.50	1,666.21	1.44%	2,818.38	Total Rooms PR Taxes and Benefits	47,511.47	2.42%	52,501.71	3.11%	-4,990.24	46,049.04	2.79%	1,462.43
36,413.33	23.46%	35,111.68	19.16%	1,301.65	16,583.11	14.32%	19,830.22	Total Rooms Labor Costs	339,965.83	17.31%	337,595.09	19.97%	2,370.74	202,932.98	12.29%	137,032.85
								Other Expenses								
8,965.60	5.78%	7,654.25	4.18%	1,311.35	1,419.47	1.23%	7,546.13	Breakfast /Comp Cost	75,520.56	3.85%	65,783.22	3.89%	9,737.34	32,664.66	1.98%	42,855.90
2,094.28	1.35%	1,404.78	0.77%	689.50	769.50	0.66%	1,324.78	Cleaning Supplies	10,639.18	0.54%	12,073.16	0.71%	-1,433.98	6,918.88	0.42%	3,720.30
0.00	0.00%	40.00	0.02%	-40.00	0.00	0.00%	0.00	Communication Expense	180.00	0.01%	400.00	0.02%	-220.00	0.00	0.00%	180.00
362.72	0.23%	0.00	0.00%	362.72	0.00	0.00%	362.72	Decorations & Plants	362.72	0.02%	0.00	0.00%	362.72	0.00	0.00%	362.72
0.00	0.00%	56.00	0.03%	-56.00	0.00	0.00%	0.00	Dues and Subscriptions	2,095.71	0.11%	560.00	0.03%	1,535.71	0.00	0.00%	2,095.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	129.43	0.01%	0.00	0.00%	129.43	0.00	0.00%	129.43
2,122.48	1.37%	2,161.20	1.18%	-38.72	493.47	0.43%	1,629.01	Guest Supplies	23,599.45	1.20%	18,574.09	1.10%	5,025.36	9,402.33	0.57%	14,197.12
43.67	0.03%	0.00	0.00%	43.67	0.00	0.00%	43.67	In-House Entertainment	393.03	0.02%	0.00	0.00%	393.03	0.00	0.00%	393.03
0.00	0.00%	0.00	0.00%	0.00	332.50	0.29%	-332.50	Internet/Web Expense	0.00	0.00%	0.00	0.00%	0.00	3,227.52	0.20%	-3,227.52
338.25	0.22%	450.25	0.25%	-112.00	0.00	0.00%	338.25	Laundry	3,248.80	0.17%	3,869.60	0.23%	-620.80	152.03	0.01%	3,096.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	44.68	0.00%	0.00	0.00%	44.68	0.00	0.00%	44.68
0.00	0.00%	990.55	0.54%	-990.55	0.00	0.00%	0.00	Linen	5,634.38	0.29%	8,513.12	0.50%	-2,878.74	3,715.58	0.22%	1,918.80
39.62	0.03%	0.00	0.00%	39.62	0.00	0.00%	39.62	Meals and Entertainment	39.62	0.00%	0.00	0.00%	39.62	0.00	0.00%	39.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	25.55	0.00%	0.00	0.00%	25.55	0.00	0.00%	25.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	359.67	0.02%	-359.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	49.99	0.00%	0.00	0.00%	49.99	0.00	0.00%	49.99
0.00	0.00%	648.36	0.35%	-648.36	17.03	0.01%	-17.03	Operating Supplies	879.30	0.04%	5,572.23	0.33%	-4,692.93	1,461.78	0.09%	-582.48
0.00	0.00%	450.25	0.25%	-450.25	0.00	0.00%	0.00	Printing and Stationery	1,712.49	0.09%	3,869.60	0.23%	-2,157.11	31.10	0.00%	1,681.39
0.00	0.00%	0.00	0.00%	0.00	1,554.52	1.34%	-1,554.52	Reservation Expense	0.00	0.00%	0.00	0.00%	0.00	9,500.02	0.58%	-9,500.02
0.00	0.00%	324.18	0.18%	-324.18	0.00	0.00%	0.00	Rooms Promotion	0.00	0.00%	2,786.11	0.16%	-2,786.11	0.00	0.00%	0.00
2,042.35	1.32%	1,970.00	1.07%	72.35	2,142.78	1.85%	-100.43	Television Cable	20,291.09	1.03%	19,700.00	1.17%	591.09	20,169.94	1.22%	121.15
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	750.00	0.04%	0.00	0.00%	750.00	0.00	0.00%	750.00
50.00	0.03%	100.00	0.05%	-50.00	0.00	0.00%	50.00	Transportation	130.00	0.01%	1,000.00	0.06%	-870.00	186.00	0.01%	-56.00
0.00	0.00%	393.64	0.21%	-393.64	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	14,977.39	0.76%	3,430.56	0.20%	11,546.83	0.00	0.00%	14,977.39
6,572.46	4.23%	15,513.36	8.46%	-8,940.90	4,686.52	4.05%	1,885.94	Travel Agent Comm - Transient Rooms	27,190.47	1.38%	94,026.81	5.56%	-66,836.34	42,202.63	2.56%	-15,012.16
0.00	0.00%	100.00	0.05%	-100.00	0.00	0.00%	0.00	Uniforms	1,265.89	0.06%	1,000.00	0.06%	265.89	417.36	0.03%	848.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	443.78	0.02%	0.00	0.00%	443.78	0.00	0.00%	443.78
22,631.43	14.58%	32,256.82	17.60%	-9,625.39	11,415.79	9.86%	11,215.64	Total Rooms Other Expenses	189,603.51	9.66%	241,158.50	14.26%	-51,554.99	130,409.50	7.90%	59,194.01
59,044.76	38.04%	67,368.50	36.75%	-8,323.74	27,998.90	24.18%	31,045.86	Total Rooms Expenses	529,569.34	26.97%	578,753.59	34.23%	-49,184.25	333,342.48	20.18%	196,226.86
96,159.12	61.96%	115,925.30	63.25%	-19,766.18	87,772.71	75.82%	8,386.41	Total Rooms Profit (Loss)	1,434,118.82	73.03%	1,111,874.01	65.77%	322,244.81	1,318,133.64	79.82%	115,985.18

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
243.00		31.00		212.00	46.00		197.00	Room Stat - Corporate Transient	2,476.00	638.00		1,838.00	699.00		1,777.00
60.00		93.00		-33.00	0.00		60.00	Room Stat - AAA/AARP Transient	-810.88	1,009.00		-1,819.88	0.00		-810.88
0.00		0.00		0.00	0.00		0.00	Room Stat - FIT(Flexible Independent Trave	7.00	15.00		-8.00	0.00		7.00
18.00		62.00		-44.00	0.00		18.00	Room Stat - Consortia Rate Transient	143.00	581.00		-438.00	0.00		143.00
0.00		93.00		-93.00	0.00		0.00	Room Stat - Employee	2.00	471.00		-469.00	0.00		2.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Leisure Transient	59.00	0.00		59.00	0.00		59.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Package Transient	0.00	277.00		-277.00	0.00		0.00
0.00		31.00		-31.00	0.00		0.00	Room Stat - Travel Agent/Friends & Family	0.00	323.00		-323.00	0.00		0.00
9.00		31.00		-22.00	0.00		9.00	Room Stat - Member Reward Stay	67.00	392.00		-325.00	0.00		67.00
0.00		93.00		-93.00	718.00		-718.00	Room Stat - Extended Stay Transient	0.00	1,486.00		-1,486.00	4,656.00		-4,656.00
152.00		372.00		-220.00	0.00		152.00	Room Stat - Internet	665.01	2,727.00		-2,061.99	0.00		665.01
264.00		0.00		264.00	0.00		264.00	Room Stat - Other Transient	8,363.87	0.00		8,363.87	0.00		8,363.87
0.00		403.00		-403.00	0.00		0.00	Room Stat - E-Commerce Opaque	0.00	1,170.88		-1,170.88	0.00		0.00
5.00		31.00		-26.00	0.00		5.00	Room Stat - Government Rate Transient	272.00	342.41		-70.41	32.00		240.00
374.00		310.00		64.00	155.00		219.00	Room Stat - Rack Rate Transient	2,444.00	3,569.00		-1,125.00	2,918.00		-474.00
83.00		93.00		-10.00	145.00		-62.00	Room Stat - Local Negotiated Transient	1,536.00	914.00		622.00	2,539.00		-1,003.00
1,208.00		1,643.00		-435.00	1,064.00		144.00	Total Transient Rooms Sold	15,224.00	13,915.29		1,308.71	10,844.00		4,380.00
Group Rooms															
0.00		88.00		-88.00	151.00		-151.00	Room Stat - Corporate Group Rooms	45.00	88.00		-43.00	1,077.00		-1,032.00
2.00		0.00		2.00	0.00		2.00	Room Stat - Government Group	2.00	0.00		2.00	0.00		2.00
8.00		0.00		8.00	0.00		8.00	Room Stat - Tour & Travel Group	114.00	0.00		114.00	0.00		114.00
188.00		70.00		118.00	0.00		188.00	Room Stat - SMERF Group	1,318.00	754.98		563.02	0.00		1,318.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Sports Group	0.00	720.00		-720.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Group	4.00	0.00		4.00	0.00		4.00
198.00		158.00		40.00	151.00		47.00	Total Group Rooms Sold	1,483.00	1,562.98		-79.98	1,077.00		406.00
Contract Rooms															
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00	0.00		0.00	0.00		0.00
1,406.00		1,801.00		-395.00	1,215.00		191.00	Total Rooms Sold	16,707.00	15,478.27		1,228.73	11,921.00		4,786.00
25.00		0.00		25.00	-5.00		30.00	Room Stat-Comp Rooms	150.00	0.00		150.00	-67.00		217.00
1,431.00		1,801.00		-370.00	1,210.00		221.00	Total Rooms Occupied	16,857.00	15,478.27		1,378.73	11,854.00		5,003.00
356.00		0.00		356.00	59.00		297.00	Room Stat-Out of Order	3,185.00	0.00		3,185.00	2,014.00		1,171.00
ADR															
85.99		109.00		-23.01	68.07		17.92	Corporate Transient ADR	99.91	116.59		-16.68	106.60		-6.69
0.00		0.00		0.00	0.00		0.00	Advanced Purchase ADR	0.00	0.00		0.00	0.00		0.00
128.34		89.10		39.24	0.00		128.34	AAA/AARP ADR	-53.37	100.79		-154.16	0.00		-53.37
0.00		0.00		0.00	0.00		0.00	FIT ADR	112.57	75.00		37.57	0.00		112.57
121.69		119.00		2.69	0.00		121.69	Consortia ADR	160.17	134.78		25.39	0.00		160.17
0.00		35.00		-35.00	0.00		0.00	Employee ADR	17.50	35.00		-17.50	0.00		17.50
0.00		0.00		0.00	0.00		0.00	Leisure ADR	46.19	0.00		46.19	0.00		46.19
0.00		55.00		-55.00	0.00		0.00	Travel Agent/Friends & Family ADR	0.00	55.00		-55.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	4.35	0.00		4.35	0.00		4.35
93.61		25.00		68.61	0.00		93.61	Member Reward Stay ADR	77.77	25.00		52.77	0.00		77.77
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00	0.00		0.00	0.00		0.00
0.00		85.00		-85.00	98.18		-98.18	Extended Stay ADR	0.00	102.69		-102.69	123.41		-123.41
111.01		97.50		13.51	0.00		111.01	Internet ADR	186.88	110.12		76.77	0.00		186.88
0.00		112.50		-112.50	0.00		0.00	E-Commerce Opaque ADR	0.00	105.92		-105.92	0.00		0.00
104.58		0.00		104.58	0.00		104.58	Other Transient ADR	96.48	0.00		96.48	0.00		96.48
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00	0.00		0.00	0.00		0.00
140.40		116.00		24.40	0.00		140.40	Government ADR	118.22	116.00		2.22	0.00		118.22
128.76		119.00		9.76	108.73		20.02	Rack ADR	140.98	132.76		8.22	196.10		-55.12
87.71		95.00		-7.29	81.28		6.43	Local Negotiated ADR	95.94	103.73		-7.79	107.03		-11.09
109.48		99.58		9.90	96.11		13.37	Total Transient ADR	116.79	109.17		7.62	137.69		-20.90
0.00		129.00		-129.00	88.71		-88.71	Corporate Group ADR	101.35	129.00		-27.65	140.55		-39.20
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00	0.00		0.00	0.00		0.00

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
58.50		0.00		58.50	0.00		58.50	Government Group ADR	58.50		0.00	58.50	0.00		58.50
98.53		0.00		98.53	0.00		98.53	Tour & Travel Group ADR	125.23		0.00	125.23	0.00		125.23
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
116.96		119.00		-2.04	0.00		116.96	SMERF Group ADR	119.30		106.55	12.75	0.00		119.30
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	0.00		110.74	-110.74	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	2,066.08		0.00	2,066.08	0.00		2,066.08
115.63		124.57		-8.94	88.71		26.92	Total Group ADR	124.38		109.74	14.63	143.99		-19.61
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
110.39		101.77		8.61	95.29		15.10	Total ADR	117.54		109.23	8.31	138.54		-21.00

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	8.51	0.00%	0.00	0.00%	8.51	0.00	0.00%	8.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	317.56	0.00%	0.00	0.00%	317.56	0.00	0.00%	317.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	326.07	0.00%	0.00	0.00%	326.07	0.00	0.00%	326.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	326.07	0.00%	0.00	0.00%	326.07	0.00	0.00%	326.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	-326.07	0.00%	0.00	0.00%	-326.07	0.00	0.00%	-326.07

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 4															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 5															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	317.56	0.00%	0.00	0.00%	317.56	0.00	0.00%	317.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	317.56	0.00%	0.00	0.00%	317.56	0.00	0.00%	317.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	317.56	0.00%	0.00	0.00%	317.56	0.00	0.00%	317.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	317.56	0.00%	0.00	0.00%	317.56	0.00	0.00%	317.56

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Total Banquets Management																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restauarnt 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	8.51	0.00%	0.00	0.00%	8.51	0.00	0.00%	8.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	8.51	0.00%	0.00	0.00%	8.51	0.00	0.00%	8.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	8.51	0.00%	0.00	0.00%	8.51	0.00	0.00%	8.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	-8.51	0.00%	0.00	0.00%	-8.51	0.00	0.00%	-8.51

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
735.51	0.00%	16.75	0.00%	718.76	744.54	0.00%	-9.03	Cost of Sales - Local Calls	6,485.09	0.00%	167.50	0.00%	6,317.59	7,501.38	0.00%	-1,016.29
0.00	0.00%	870.83	0.00%	-870.83	0.00	0.00%	0.00	Cost of Sales - Long Distance	750.34	0.00%	8,708.30	0.00%	-7,957.96	0.00	0.00%	750.34
735.51	0.00%	887.58	0.00%	-152.07	744.54	0.00%	-9.03	Total Telephone Cost of Sales	7,235.43	0.00%	8,875.80	0.00%	-1,640.37	7,501.38	0.00%	-265.95
-735.51	0.00%	-887.58	0.00%	152.07	-744.54	0.00%	9.03	Gross Profit	-7,235.43	0.00%	-8,875.80	0.00%	1,640.37	-7,501.38	0.00%	265.95
Other Expenses																
1,717.30	0.00%	1,208.00	0.00%	509.30	1,007.98	0.00%	709.32	Internet/Web Expense	13,657.48	0.00%	12,080.00	0.00%	1,577.48	10,059.84	0.00%	3,597.64
0.00	0.00%	0.00	0.00%	0.00	100.00	0.00%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	460.00	0.00%	-460.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	550.00	0.00%	-550.00
310.00	0.00%	0.00	0.00%	310.00	0.00	0.00%	310.00	Telephone Equipment	580.00	0.00%	0.00	0.00%	580.00	0.00	0.00%	580.00
2,027.30	0.00%	1,208.00	0.00%	819.30	1,107.98	0.00%	919.32	Total Telephone Other Expenses	14,237.48	0.00%	12,080.00	0.00%	2,157.48	11,069.84	0.00%	3,167.64
-2,762.81	0.00%	-2,095.58	0.00%	-667.23	-1,852.52	0.00%	-910.29	Total Telephone Profit (Loss)	-21,472.91	0.00%	-20,955.80	0.00%	-517.11	-18,571.22	0.00%	-2,901.69

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Minor Operating Income																
4,250.00	61.37%	0.00	0.00%	4,250.00	600.00	24.30%	3,650.00	Rental Income - Other	26,750.00	37.88%	0.00	0.00%	26,750.00	5,370.00	25.06%	21,380.00
4,250.00	61.37%	0.00	0.00%	4,250.00	600.00	24.30%	3,650.00	Total Rental Income	26,750.00	37.88%	0.00	0.00%	26,750.00	5,370.00	25.06%	21,380.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	1,697.34	7.92%	-1,697.34
154.00	2.22%	75.00	3.16%	79.00	0.00	0.00%	154.00	Vending Commissions Other	2,006.95	2.84%	750.00	3.80%	1,256.95	0.00	0.00%	2,006.95
154.00	2.22%	75.00	3.16%	79.00	0.00	0.00%	154.00	Total Vending Commission Income	2,006.95	2.84%	750.00	3.80%	1,256.95	1,697.34	7.92%	309.61
0.00	0.00%	0.00	0.00%	0.00	369.74	14.97%	-369.74	Cancellation Fee - Rooms	87.40	0.12%	0.00	0.00%	87.40	2,084.15	9.73%	-1,996.75
0.00	0.00%	0.00	0.00%	0.00	369.74	14.97%	-369.74	Total Cancellation Fee Income	87.40	0.12%	0.00	0.00%	87.40	2,084.15	9.73%	-1,996.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Laundry	178.50	0.25%	0.00	0.00%	178.50	34.00	0.16%	144.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	4.95	0.01%	0.00	0.00%	4.95	0.00	0.00%	4.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-Room Movie Revenue	90.00	0.13%	0.00	0.00%	90.00	0.00	0.00%	90.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	330.00	1.54%	-330.00
29.70	0.43%	0.00	0.00%	29.70	69.30	2.81%	-39.60	Internet Access	559.35	0.79%	0.00	0.00%	559.35	297.00	1.39%	262.35
7.95	0.11%	0.00	0.00%	7.95	3.50	0.14%	4.45	Other Revenue 2	4,809.44	6.81%	0.00	0.00%	4,809.44	-9.50	-0.04%	4,818.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 3	22.24	0.03%	0.00	0.00%	22.24	785.00	3.66%	-762.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 4	14,432.38	20.44%	0.00	0.00%	14,432.38	0.00	0.00%	14,432.38
1,933.08	27.92%	1,801.00	75.80%	132.08	1,426.99	57.78%	506.09	Gift Shop Sales	20,433.62	28.93%	15,478.41	78.46%	4,955.21	10,841.32	50.59%	9,592.30
0.00	0.00%	500.00	21.04%	-500.00	0.00	0.00%	0.00	Other Revenue 6	0.00	0.00%	3,500.00	17.74%	-3,500.00	0.00	0.00%	0.00
550.00	7.94%	0.00	0.00%	550.00	0.00	0.00%	550.00	Pet Fees	1,000.00	1.42%	0.00	0.00%	1,000.00	0.00	0.00%	1,000.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 7	250.00	0.35%	0.00	0.00%	250.00	0.00	0.00%	250.00
2,520.73	36.40%	2,301.00	96.84%	219.73	1,499.79	60.73%	1,020.94	Total Other Income	41,780.48	59.16%	18,978.41	96.20%	22,802.07	12,277.82	57.29%	29,502.66
6,924.73	100.00%	2,376.00	100.00%	4,548.73	2,469.53	100.00%	4,455.20	Total Minor Operating Income	70,624.83	100.00%	19,728.41	100.00%	50,896.42	21,429.31	100.00%	49,195.52
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	22.47	0.03%	0.00	0.00%	22.47	16.32	0.08%	6.15
1,192.88	17.23%	1,170.65	49.27%	22.23	517.13	20.94%	675.75	Cost of Sales - Gift Shop	17,189.72	24.34%	10,060.96	51.00%	7,128.76	4,439.04	20.71%	12,750.68
1,192.88	17.23%	1,170.65	49.27%	22.23	517.13	20.94%	675.75	Total Minor Operated Cost of Sales	17,212.19	24.37%	10,060.96	51.00%	7,151.23	4,455.36	20.79%	12,756.83
5,731.85	82.77%	1,205.35	50.73%	4,526.50	1,952.40	79.06%	3,779.45	Total Minor Operated Profit (Loss)	53,412.64	75.63%	9,667.45	49.00%	43,745.19	16,973.95	79.21%	36,438.69

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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Franchise Fees																
1,666.48	1.03%	0.00	0.00%	1,666.48	0.00	0.00%	1,666.48	Franchise Fees - IT Fees	11,884.56	0.58%	0.00	0.00%	11,884.56	0.00	0.00%	11,884.56
9,290.01	5.73%	10,997.63	5.92%	-1,707.62	6,637.17	5.61%	2,652.84	Franchise Fees - Royalty & Licenses	118,065.75	5.80%	101,437.66	5.93%	16,628.09	95,640.52	5.72%	22,425.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Other	2,797.32	0.14%	0.00	0.00%	2,797.32	0.00	0.00%	2,797.32
114.45	0.07%	0.00	0.00%	114.45	0.00	0.00%	114.45	Franchise Fees - Reservations-GDS	21,414.87	1.05%	0.00	0.00%	21,414.87	812.08	0.05%	20,602.79
0.00	0.00%	1,832.94	0.99%	-1,832.94	0.00	0.00%	0.00	Franchise Fees - Equipment	59.42	0.00%	16,906.28	0.99%	-16,846.86	0.00	0.00%	59.42
6,080.04	3.75%	5,498.81	2.96%	581.23	8,578.60	7.26%	-2,498.56	Franchise Fees - Frequent Guest	66,663.69	3.28%	50,718.82	2.97%	15,944.87	56,520.36	3.38%	10,143.33
6,193.31	3.82%	7,331.75	3.95%	-1,138.44	4,424.80	3.74%	1,768.51	Franchise Fees - Marketing Contributions	81,228.80	3.99%	67,625.11	3.95%	13,603.69	63,760.40	3.81%	17,468.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	923.01	0.05%	0.00	0.00%	923.01	0.00	0.00%	923.01
23,344.29	14.40%	25,661.13	13.82%	-2,316.84	19,640.57	16.61%	3,703.72	Total Franchise Fees	303,037.42	14.90%	236,687.87	13.84%	66,349.55	216,733.36	12.96%	86,304.06

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								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
5,535.71	3.41%	9,080.37	4.89%	-3,544.66	7,330.35	6.20%	-1,794.64	Management- A&G	76,488.11	3.76%	88,600.51	5.18%	-12,112.40	79,073.97	4.73%	-2,585.86
5,535.71	3.41%	9,080.37	4.89%	-3,544.66	7,330.35	6.20%	-1,794.64	Total A&G Management	76,488.11	3.76%	88,600.51	5.18%	-12,112.40	79,073.97	4.73%	-2,585.86
2,255.49	1.39%	0.00	0.00%	2,255.49	0.00	0.00%	2,255.49	Administrative Assistant	5,346.15	0.26%	0.00	0.00%	5,346.15	0.00	0.00%	5,346.15
2,255.49	1.39%	0.00	0.00%	2,255.49	0.00	0.00%	2,255.49	Total A&G Non-Management	5,346.15	0.26%	0.00	0.00%	5,346.15	0.00	0.00%	5,346.15
7,791.20	4.81%	9,080.37	4.89%	-1,289.17	7,330.35	6.20%	460.85	Total A&G Salaries and Wages	81,834.26	4.02%	88,600.51	5.18%	-6,766.25	79,073.97	4.73%	2,760.29
								PR Taxes and Benefits								
519.69	0.32%	721.85	0.39%	-202.16	644.00	0.54%	-124.31	FICA	6,095.61	0.30%	7,141.65	0.42%	-1,046.04	6,787.85	0.41%	-692.24
8.58	0.01%	3.96	0.00%	4.62	0.00	0.00%	8.58	Federal Unemployment Tax	205.98	0.01%	148.53	0.01%	57.45	0.00	0.00%	205.98
38.61	0.02%	25.48	0.01%	13.13	0.00	0.00%	38.61	State Unemployment Tax	926.92	0.05%	1,219.85	0.07%	-292.93	0.00	0.00%	926.92
566.88	0.35%	751.29	0.40%	-184.41	644.00	0.54%	-77.12	Total Payroll Taxes	7,228.51	0.36%	8,510.03	0.50%	-1,281.52	6,787.85	0.41%	440.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	1,000.00	0.06%	-1,000.00	1,603.92	0.10%	-1,603.92
0.00	0.00%	355.52	0.19%	-355.52	1,478.50	1.25%	-1,478.50	Vacation	0.00	0.00%	3,754.29	0.22%	-3,754.29	16,124.94	0.96%	-16,124.94
0.00	0.00%	355.52	0.19%	-355.52	1,478.50	1.25%	-1,478.50	Total Supplemental Pay	0.00	0.00%	4,754.29	0.28%	-4,754.29	17,728.86	1.06%	-17,728.86
367.17	0.23%	480.50	0.26%	-113.33	805.00	0.68%	-437.83	Worker's Compensation	2,934.45	0.14%	4,767.40	0.28%	-1,832.95	9,010.00	0.54%	-6,075.55
1,658.92	1.02%	0.00	0.00%	1,658.92	1,390.53	1.18%	268.39	Group Insurance	9,221.69	0.45%	0.00	0.00%	9,221.69	8,361.44	0.50%	860.25
-461.75	-0.28%	0.00	0.00%	-461.75	0.00	0.00%	-461.75	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	5,824.41	0.35%	-5,824.41
1,564.34	0.96%	480.50	0.26%	1,083.84	2,195.53	1.86%	-631.19	Total Other Benefits	12,156.14	0.60%	4,767.40	0.28%	7,388.74	23,195.85	1.39%	-11,039.71
2,131.22	1.31%	1,587.31	0.85%	543.91	4,318.03	3.65%	-2,186.81	Total A&G PR Taxes and Benefits	19,384.65	0.95%	18,031.72	1.05%	1,352.93	47,712.56	2.85%	-28,327.91
9,922.42	6.12%	10,667.68	5.75%	-745.26	11,648.38	9.85%	-1,725.96	Total A&G Payroll	101,218.91	4.98%	106,632.23	6.23%	-5,413.32	126,786.53	7.58%	-25,567.62
								Other Expenses								
1,000.00	0.62%	1,000.00	0.54%	0.00	2,000.00	1.69%	-1,000.00	Accounting/Audit Fees	8,000.00	0.39%	10,000.00	0.58%	-2,000.00	20,000.00	1.20%	-12,000.00
1,948.04	1.20%	0.00	0.00%	1,948.04	-352.73	-0.30%	2,300.77	Bad Debt Provision	3,657.68	0.18%	0.00	0.00%	1,625.67	1,625.67	0.10%	2,032.01
707.83	0.44%	1,075.00	0.58%	-367.17	824.04	0.70%	-116.21	Bank Charges	6,213.34	0.31%	10,750.00	0.63%	-4,536.66	9,757.96	0.58%	-3,544.62
2,500.03	1.54%	0.00	0.00%	2,500.03	0.00	0.00%	2,500.03	Cash Over/Short	2,527.10	0.12%	0.00	0.00%	2,527.10	-377.53	-0.02%	2,904.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Central Office - Accounting Fees	0.00	0.00%	1,250.00	0.07%	-1,250.00	0.00	0.00%	0.00
260.00	0.16%	160.00	0.09%	100.00	0.00	0.00%	260.00	Central Office - IT Fees	2,400.00	0.12%	1,600.00	0.09%	800.00	0.00	0.00%	2,400.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Classified Advertising	490.00	0.02%	0.00	0.00%	490.00	0.00	0.00%	490.00
60.00	0.04%	60.00	0.03%	0.00	0.00	0.00%	60.00	Communication Expense	360.00	0.02%	600.00	0.04%	-240.00	212.02	0.01%	147.98
8,960.30	5.53%	4,827.42	2.60%	4,132.88	-3,976.04	-3.36%	12,936.34	Credit Card Commission	57,149.10	2.81%	44,469.27	2.60%	12,679.83	40,739.91	2.44%	16,409.19
0.00	0.00%	0.00	0.00%	0.00	1,846.28	1.56%	-1,846.28	Data Processing	0.00	0.00%	0.00	0.00%	0.00	13,962.69	0.83%	-13,962.69
90.00	0.06%	173.42	0.09%	-83.42	120.00	0.10%	-30.00	Dues and Subscriptions	1,881.35	0.09%	1,734.20	0.10%	147.15	1,246.60	0.07%	634.75
551.18	0.34%	200.00	0.11%	351.18	131.41	0.11%	419.77	Employee Relations	2,540.54	0.12%	3,750.00	0.22%	-1,209.46	1,528.76	0.09%	1,011.78
0.00	0.00%	0.00	0.00%	0.00	535.67	0.45%	-535.67	Licenses/Permits	383.70	0.02%	807.00	0.05%	-423.30	1,973.28	0.12%	-1,589.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	1,036.58	0.05%	0.00	0.00%	1,036.58	0.00	0.00%	1,036.58
295.08	0.18%	0.00	0.00%	295.08	0.00	0.00%	295.08	Miscellaneous Expense	692.93	0.03%	0.00	0.00%	692.93	0.00	0.00%	692.93
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	3,448.88	0.17%	0.00	0.00%	3,448.88	0.00	0.00%	3,448.88
137.21	0.08%	150.00	0.08%	-12.79	18.55	0.02%	118.66	Office Supplies	1,560.70	0.08%	1,500.00	0.09%	60.70	843.94	0.05%	716.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	135.79	0.01%	0.00	0.00%	135.79	0.00	0.00%	135.79
220.27	0.14%	324.00	0.17%	-103.73	231.85	0.20%	-11.58	Payroll Service Fees	1,510.24	0.07%	3,240.00	0.19%	-1,729.76	3,948.65	0.24%	-2,438.41
93.36	0.06%	75.00	0.04%	18.36	28.03	0.02%	65.33	Postage	719.92	0.04%	750.00	0.04%	-30.08	392.54	0.02%	327.38
0.00	0.00%	150.00	0.08%	-150.00	0.00	0.00%	0.00	Professional Fees - Legal	2,956.66	0.15%	1,500.00	0.09%	1,456.66	0.00	0.00%	2,956.66
0.00	0.00%	500.00	0.27%	-500.00	0.00	0.00%	0.00	Professional Fees - Other	6,719.22	0.33%	5,000.00	0.29%	1,719.22	9,297.58	0.56%	-2,578.36
450.00	0.28%	150.00	0.08%	300.00	0.00	0.00%	450.00	Recruitment Advertising	6,960.00	0.34%	1,500.00	0.09%	5,460.00	671.63	0.04%	6,288.37
28.95	0.02%	0.00	0.00%	28.95	122.98	0.10%	-94.03	Recruitment - Other	1,302.54	0.06%	0.00	0.00%	1,302.54	804.47	0.05%	498.07
536.69	0.33%	520.70	0.28%	15.99	0.00	0.00%	536.69	Software Expense/Maintenance	12,189.60	0.60%	6,157.00	0.36%	6,032.60	0.00	0.00%	12,189.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	3,055.95	0.15%	0.00	0.00%	3,055.95	503.26	0.03%	2,552.69
202.06	0.12%	50.00	0.03%	152.06	0.00	0.00%	202.06	Travel	5,255.65	0.26%	500.00	0.03%	4,755.65	751.14	0.04%	4,504.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	308.24	0.02%	0.00	0.00%	308.24	0.00	0.00%	308.24
18,041.00	11.13%	9,415.54	5.07%	8,625.46	1,530.04	1.29%	16,510.96	Total A&G Other Expenses	133,455.71	6.56%	95,107.47	5.56%	38,348.24	107,882.57	6.45%	25,573.14
27,963.42	17.25%	20,083.22	10.82%	7,880.20	13,178.42	11.15%	14,785.00	Total A&G Expenses	234,674.62	11.54%	201,739.70	11.80%	32,934.92	234,669.10	14.03%	5.52

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Division Management	424.05	0.02%	0.00	0.00%	424.05	0.00	0.00%	424.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sales Managers	0.00	0.00%	0.00	0.00%	0.00	11,429.22	0.68%	-11,429.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Management	424.05	0.02%	0.00	0.00%	424.05	11,429.22	0.68%	-11,005.17
-303.34	-0.19%	3,011.43	1.62%	-3,314.77	0.00	0.00%	-303.34	Administrative Assistant	20,584.15	1.01%	29,531.45	1.73%	-8,947.30	0.00	0.00%	20,584.15
-303.34	-0.19%	3,011.43	1.62%	-3,314.77	0.00	0.00%	-303.34	Total S&M Non-Management	20,584.15	1.01%	29,531.45	1.73%	-8,947.30	0.00	0.00%	20,584.15
-303.34	-0.19%	3,011.43	1.62%	-3,314.77	0.00	0.00%	-303.34	Total S&M Salaries and Wages	21,008.20	1.03%	29,531.45	1.73%	-8,523.25	11,429.22	0.68%	9,578.98
								PR Taxes and Benefits								
-22.70	-0.01%	230.37	0.12%	-253.07	0.00	0.00%	-22.70	FICA	1,651.08	0.08%	2,259.12	0.13%	-608.04	922.52	0.06%	728.56
-0.38	0.00%	1.26	0.00%	-1.64	0.00	0.00%	-0.38	Federal Unemployment Tax	61.69	0.00%	47.06	0.00%	14.63	0.00	0.00%	61.69
-1.71	0.00%	8.13	0.00%	-9.84	0.00	0.00%	-1.71	State Unemployment Tax	277.61	0.01%	386.94	0.02%	-109.33	0.00	0.00%	277.61
-24.79	-0.02%	239.76	0.13%	-264.55	0.00	0.00%	-24.79	Total Payroll Taxes	1,990.38	0.10%	2,693.12	0.16%	-702.74	922.52	0.06%	1,067.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	272.00	0.01%	0.00	0.00%	272.00	173.04	0.01%	98.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	272.00	0.01%	0.00	0.00%	272.00	173.04	0.01%	98.96
0.00	0.00%	153.35	0.08%	-153.35	0.00	0.00%	0.00	Worker's Compensation	918.51	0.05%	1,508.22	0.09%	-589.71	0.00	0.00%	918.51
1,313.19	0.81%	0.00	0.00%	1,313.19	0.00	0.00%	1,313.19	Group Insurance	4,376.11	0.22%	0.00	0.00%	4,376.11	-423.79	-0.03%	4,799.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	461.75	0.02%	0.00	0.00%	461.75	198.73	0.01%	263.02
1,313.19	0.81%	153.35	0.08%	1,159.84	0.00	0.00%	1,313.19	Total Other Benefits	5,756.37	0.28%	1,508.22	0.09%	4,248.15	-225.06	-0.01%	5,981.43
1,288.40	0.79%	393.11	0.21%	895.29	0.00	0.00%	1,288.40	Total S&M PR Taxes and Benefits	8,018.75	0.39%	4,201.34	0.25%	3,817.41	870.50	0.05%	7,148.25
985.06	0.61%	3,404.54	1.83%	-2,419.48	0.00	0.00%	985.06	Total S&M Payroll	29,026.95	1.43%	33,732.79	1.97%	-4,705.84	12,299.72	0.74%	16,727.23
								Other Expenses								
468.60	0.29%	0.00	0.00%	468.60	0.00	0.00%	468.60	Advertising General	5,276.23	0.26%	0.00	0.00%	5,276.23	0.00	0.00%	5,276.23
0.00	0.00%	940.00	0.51%	-940.00	279.44	0.24%	-279.44	Advertising-Web/Internet	0.00	0.00%	10,435.00	0.61%	-10,435.00	5,690.35	0.34%	-5,690.35
0.00	0.00%	0.00	0.00%	0.00	2,260.00	1.91%	-2,260.00	Billboards	0.00	0.00%	0.00	0.00%	0.00	2,260.00	0.14%	-2,260.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	100.00	0.01%	-100.00
1,088.00	0.67%	1,341.00	0.72%	-253.00	-903.93	-0.76%	1,991.93	Dues and Subscriptions	17,565.61	0.86%	14,910.00	0.87%	2,655.61	5,330.72	0.32%	12,234.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	219.22	0.01%	0.00	0.00%	219.22	66.99	0.00%	152.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	100.00	0.00%	0.00	0.00%	100.00	0.00	0.00%	100.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	21.69	0.00%	-21.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Postage	11.19	0.00%	0.00	0.00%	11.19	0.00	0.00%	11.19
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	10.64	0.00%	-10.64
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Promotions - In-house	0.00	0.00%	500.00	0.03%	-500.00	312.97	0.02%	-312.97
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Promotion - Outside	4.00	0.00%	500.00	0.03%	-496.00	0.00	0.00%	4.00
54.34	0.03%	0.00	0.00%	54.34	0.00	0.00%	54.34	Public Relations	54.34	0.00%	0.00	0.00%	54.34	0.00	0.00%	54.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Radio & Television Advertising	16.14	0.00%	0.00	0.00%	16.14	0.00	0.00%	16.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	6,436.00	0.38%	-6,436.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	60.00	0.00%	0.00	0.00%	60.00	0.00	0.00%	60.00
0.00	0.00%	750.00	0.40%	-750.00	0.00	0.00%	0.00	Training	995.00	0.05%	2,250.00	0.13%	-1,255.00	37.27	0.00%	957.73
72.24	0.04%	50.00	0.03%	22.24	0.00	0.00%	72.24	Travel	352.58	0.02%	500.00	0.03%	-147.42	175.92	0.01%	176.66
1,683.18	1.04%	3,181.00	1.71%	-1,497.82	1,635.51	1.38%	47.67	Total S&M Other Expenses	24,654.31	1.21%	35,531.00	2.08%	-10,876.69	14,006.55	0.84%	10,647.76
2,668.24	1.65%	6,585.54	3.55%	-3,917.30	1,635.51	1.38%	1,032.73	Total S&M Expenses	53,681.26	2.64%	69,263.79	4.05%	-15,582.53	26,306.27	1.57%	27,374.99

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								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,491.93	3.39%	5,312.45	2.86%	179.48	5,887.44	4.98%	-395.51	Division Management	49,303.23	2.42%	51,835.51	3.03%	-2,532.28	46,302.06	2.77%	3,001.17
5,491.93	3.39%	5,312.45	2.86%	179.48	5,887.44	4.98%	-395.51	Total R&M Management	49,303.23	2.42%	51,835.51	3.03%	-2,532.28	46,302.06	2.77%	3,001.17
1,542.54	0.95%	921.14	0.50%	621.40	0.00	0.00%	1,542.54	Engineers 1	10,831.11	0.53%	9,033.13	0.53%	1,797.98	3,646.71	0.22%	7,184.40
1,542.54	0.95%	921.14	0.50%	621.40	0.00	0.00%	1,542.54	Total R&M Non-Management	10,831.11	0.53%	9,033.13	0.53%	1,797.98	3,646.71	0.22%	7,184.40
7,034.47	4.34%	6,233.59	3.36%	800.88	5,887.44	4.98%	1,147.03	Total R&M Salaries and Wages	60,134.34	2.96%	60,868.64	3.56%	-734.30	49,948.77	2.99%	10,185.57
								PR Taxes and Benefits								
537.72	0.33%	492.78	0.27%	44.94	406.86	0.34%	130.86	FICA	4,490.31	0.22%	4,824.49	0.28%	-334.18	4,125.63	0.25%	364.68
7.99	0.00%	2.71	0.00%	5.28	0.00	0.00%	7.99	Federal Unemployment Tax	170.52	0.01%	100.18	0.01%	70.34	0.00	0.00%	170.52
35.94	0.02%	17.39	0.01%	18.55	0.00	0.00%	35.94	State Unemployment Tax	767.44	0.04%	824.01	0.05%	-56.57	0.00	0.00%	767.44
581.65	0.36%	512.88	0.28%	68.77	406.86	0.34%	174.79	Total Payroll Taxes	5,428.27	0.27%	5,748.68	0.34%	-320.41	4,125.63	0.25%	1,302.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	360.02	0.02%	0.00	0.00%	360.02	928.80	0.06%	-568.78
0.00	0.00%	208.00	0.11%	-208.00	123.76	0.10%	-123.76	Vacation	2,728.24	0.13%	2,196.45	0.13%	531.79	10,505.47	0.63%	-7,777.23
0.00	0.00%	208.00	0.11%	-208.00	123.76	0.10%	-123.76	Total Supplemental Pay	3,088.26	0.15%	2,196.45	0.13%	891.81	11,434.27	0.68%	-8,346.01
340.08	0.21%	328.02	0.18%	12.06	0.00	0.00%	340.08	Worker's Compensation	2,622.75	0.13%	3,220.68	0.19%	-597.93	0.00	0.00%	2,622.75
0.00	0.00%	0.00	0.00%	0.00	593.42	0.50%	-593.42	Group Insurance	-406.27	-0.02%	0.00	0.00%	-406.27	5,847.00	0.35%	-6,253.27
340.08	0.21%	328.02	0.18%	12.06	593.42	0.50%	-253.34	Total Other Benefits	2,216.48	0.11%	3,220.68	0.19%	-1,004.20	5,847.00	0.35%	-3,630.52
921.73	0.57%	1,048.90	0.56%	-127.17	1,124.04	0.95%	-202.31	Total R&M PR Taxes and Benefits	10,733.01	0.53%	11,165.81	0.65%	-432.80	21,406.90	1.28%	-10,673.89
7,956.20	4.91%	7,282.49	3.92%	673.71	7,011.48	5.93%	944.72	Total R&M Payroll	70,867.35	3.48%	72,034.45	4.21%	-1,167.10	71,355.67	4.27%	-488.32
								Other Expenses								
2,393.06	1.48%	250.00	0.13%	2,143.06	0.00	0.00%	2,393.06	Air Conditioning and Refrigeration	12,043.27	0.59%	2,500.00	0.15%	9,543.27	2,169.47	0.13%	9,873.80
12.76	0.01%	0.00	0.00%	12.76	0.00	0.00%	12.76	Audio Visual Repair	12.76	0.00%	0.00	0.00%	12.76	0.00	0.00%	12.76
200.20	0.12%	250.00	0.13%	-49.80	6.07	0.01%	194.13	Building	3,665.59	0.18%	2,500.00	0.15%	1,165.59	1,361.48	0.08%	2,304.11
0.00	0.00%	40.00	0.02%	-40.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	400.00	0.02%	-400.00	30.00	0.00%	-30.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	3,000.00	0.18%	-3,000.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Curtains and Drapes	509.05	0.03%	0.00	0.00%	509.05	0.00	0.00%	509.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	39.13	0.00%	0.00	0.00%	39.13	0.00	0.00%	39.13
455.87	0.28%	200.00	0.11%	255.87	32.71	0.03%	423.16	Electric Bulbs	2,362.85	0.12%	2,000.00	0.12%	362.85	1,015.46	0.06%	1,347.39
231.00	0.14%	100.00	0.05%	131.00	0.00	0.00%	231.00	Electrical and Mechanical	1,746.92	0.09%	1,000.00	0.06%	746.92	655.06	0.04%	1,091.86
0.00	0.00%	473.67	0.26%	-473.67	0.00	0.00%	0.00	Elevator Maintenance Contracts	5,641.20	0.28%	4,736.70	0.28%	904.50	0.00	0.00%	5,641.20
219.07	0.14%	0.00	0.00%	219.07	0.00	0.00%	219.07	Equipment Maintenance	1,780.08	0.09%	0.00	0.00%	1,780.08	4,596.26	0.27%	-2,816.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	642.10	0.03%	0.00	0.00%	642.10	0.00	0.00%	642.10
53.25	0.03%	659.17	0.36%	-605.92	0.00	0.00%	53.25	Fire Safety Equipment	98.04	0.00%	6,591.70	0.39%	-6,493.66	4,361.69	0.26%	-4,263.65
972.07	0.60%	0.00	0.00%	972.07	59.61	0.05%	912.46	Floor and Carpet Maintenance	1,198.72	0.06%	0.00	0.00%	1,198.72	507.00	0.03%	691.72
4.03	0.00%	100.00	0.05%	-95.97	0.00	0.00%	4.03	Furniture	1,337.16	0.07%	1,000.00	0.06%	337.16	1,099.80	0.07%	237.36
700.00	0.43%	893.75	0.48%	-193.75	1,500.00	1.27%	-800.00	Grounds and Landscaping	6,925.26	0.34%	8,937.50	0.52%	-2,012.24	6,909.38	0.41%	15.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Indoor Plant Maintenance	11.66	0.00%	0.00	0.00%	11.66	0.00	0.00%	11.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	241.87	0.01%	0.00	0.00%	241.87	0.00	0.00%	241.87
0.00	0.00%	0.00	0.00%	0.00	953.37	0.81%	-953.37	Laundry Equipment Repairs	665.93	0.03%	0.00	0.00%	665.93	1,181.36	0.07%	-515.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	200.95	0.01%	134.00	0.01%	66.95	125.00	0.01%	75.95
548.13	0.34%	66.67	0.04%	481.46	0.00	0.00%	548.13	Locks and Keys	1,871.64	0.09%	666.70	0.04%	1,204.94	0.00	0.00%	1,871.64
0.00	0.00%	0.00	0.00%	0.00	33.52	0.03%	-33.52	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	302.35	0.02%	-302.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	94.83	0.00%	0.00	0.00%	94.83	0.00	0.00%	94.83
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	596.11	0.03%	0.00	0.00%	596.11	0.00	0.00%	596.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	1,401.86	0.07%	0.00	0.00%	1,401.86	0.00	0.00%	1,401.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	578.12	0.03%	0.00	0.00%	578.12	0.00	0.00%	578.12
286.67	0.18%	0.00	0.00%	286.67	0.00	0.00%	286.67	Painting and Decorating	1,341.93	0.07%	0.00	0.00%	1,341.93	46.39	0.00%	1,295.54
362.63	0.22%	625.00	0.34%	-262.37	213.00	0.18%	149.63	Pest Control	3,438.81	0.17%	6,250.00	0.37%	-2,811.19	1,875.49	0.11%	1,563.32
2,939.21	1.81%	150.00	0.08%	2,789.21	166.82	0.14%	2,772.39	Plumbing and Heating	4,245.71	0.21%	1,500.00	0.09%	2,745.71	1,440.12	0.09%	2,805.59
0.00	0.00%	444.75	0.24%	-444.75	0.00	0.00%	0.00	Pool Chemicals	70.01	0.00%	4,447.50	0.26%	-4,377.49	0.00	0.00%	70.01
721.50	0.45%	0.00	0.00%	721.50	350.00	0.30%	371.50	Pool Service- Contract	4,691.50	0.23%	0.00	0.00%	4,691.50	3,137.99	0.19%	1,553.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Radio and Television Repair	254.41	0.01%	0.00	0.00%	254.41	0.00	0.00%	254.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Signage	116.17	0.01%	0.00	0.00%	116.17	0.00	0.00%	116.17
0.00	0.00%	94.00	0.05%	-94.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	1,440.00	0.08%	-1,440.00	0.00	0.00%	0.00

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
6.97	0.00%	50.00	0.03%	-43.03	0.00	0.00%	6.97	Tools	273.39	0.01%	500.00	0.03%	-226.61	0.00	0.00%	273.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	105.61	0.01%	500.00	0.03%	-394.39	0.00	0.00%	105.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	200.00	0.01%	-200.00	0.00	0.00%	0.00
0.00	0.00%	75.00	0.04%	-75.00	41.00	0.03%	-41.00	Vehicle Maintenance & Repairs	902.62	0.04%	750.00	0.04%	152.62	559.39	0.03%	343.23
647.91	0.40%	801.50	0.43%	-153.59	464.67	0.39%	183.24	Waste Removal	6,685.57	0.33%	6,815.00	0.40%	-129.43	4,353.39	0.26%	2,332.18
10,754.33	6.63%	5,273.51	2.84%	5,480.82	3,820.77	3.23%	6,933.56	Total R&M Other Expenses	65,790.83	3.23%	55,869.10	3.27%	9,921.73	35,727.08	2.14%	30,063.75
18,710.53	11.54%	12,556.00	6.76%	6,154.53	10,832.25	9.16%	7,878.28	Total R&M Expenses	136,658.18	6.72%	127,903.55	7.48%	8,754.63	107,082.75	6.40%	29,575.43

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
1,026.52	0.63%	1,620.90	0.87%	-594.38	2,176.35	1.84%	-1,149.83	Water	13,031.34	0.64%	13,930.56	0.81%	-899.22	21,895.29	1.31%	-8,863.95
5,635.87	3.48%	5,330.96	2.87%	304.91	4,874.28	4.12%	761.59	Electricity	50,866.44	2.50%	45,816.08	2.68%	5,050.36	42,221.42	2.52%	8,645.02
674.04	0.42%	774.43	0.42%	-100.39	341.10	0.29%	332.94	Gas - Natural HLP	7,761.75	0.38%	6,655.71	0.39%	1,106.04	5,673.54	0.34%	2,088.21
1,509.51	0.93%	1,620.90	0.87%	-111.39	0.00	0.00%	1,509.51	Sewer	15,010.50	0.74%	13,930.56	0.81%	1,079.94	0.00	0.00%	15,010.50
8,845.94	5.46%	9,347.19	5.03%	-501.25	7,391.73	6.25%	1,454.21	Total Utilities	86,670.03	4.26%	80,332.91	4.70%	6,337.12	69,790.25	4.17%	16,879.78

Company: FEFL Associates LLC Property: Hampton Inn & Suites Fort Myers Estero
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
473.00	0.29%	486.00	0.26%	-13.00	486.18	0.41%	-13.18	Personal Property Taxes	6,609.40	0.32%	4,860.00	0.28%	1,749.40	5,018.45	0.30%	1,590.95
9,563.75	5.90%	658.92	0.35%	8,904.83	7,906.64	6.69%	1,657.11	Real Estate Taxes	53,389.74	2.62%	6,589.20	0.39%	46,800.54	79,066.40	4.73%	-25,676.66
10,036.75	6.19%	1,144.92	0.62%	8,891.83	8,392.82	7.10%	1,643.93	Total Taxes	59,999.14	2.95%	11,449.20	0.67%	48,549.94	84,084.85	5.03%	-24,085.71
313.41	0.19%	0.00	0.00%	313.41	4,442.66	3.76%	-4,129.25	Insurance	940.23	0.05%	0.00	0.00%	940.23	42,896.42	2.56%	-41,956.19
400.25	0.25%	400.25	0.22%	0.00	0.00	0.00%	400.25	Insurance - Automobile	4,002.50	0.20%	4,002.50	0.23%	0.00	0.00	0.00%	4,002.50
68.34	0.04%	0.00	0.00%	68.34	0.00	0.00%	68.34	Insurance - Crime	205.02	0.01%	0.00	0.00%	205.02	0.00	0.00%	205.02
361.92	0.22%	125.00	0.07%	236.92	0.00	0.00%	361.92	Insurance - Employment	1,451.76	0.07%	1,250.00	0.07%	201.76	0.00	0.00%	1,451.76
1,130.75	0.70%	987.00	0.53%	143.75	0.00	0.00%	1,130.75	Insurance - General Liability	11,274.25	0.55%	9,870.00	0.58%	1,404.25	0.00	0.00%	11,274.25
2,922.17	1.80%	2,922.17	1.57%	0.00	0.00	0.00%	2,922.17	Insurance - Property	29,221.67	1.44%	29,221.70	1.71%	-0.03	0.00	0.00%	29,221.67
1,757.92	1.08%	1,708.17	0.92%	49.75	0.00	0.00%	1,757.92	Insurance - Umbrella	17,230.92	0.85%	17,081.70	1.00%	149.22	0.00	0.00%	17,230.92
6,954.76	4.29%	6,142.59	3.31%	812.17	4,442.66	3.76%	2,512.10	Total Insurance	64,326.35	3.16%	61,425.90	3.59%	2,900.45	42,896.42	2.56%	21,429.93
24,271.00	14.97%	24,271.00	13.07%	0.00	27,011.94	22.84%	-2,740.94	Ground Lease Expense	236,860.00	11.64%	236,860.00	13.85%	0.00	242,821.66	14.51%	-5,961.66
24,271.00	14.97%	24,271.00	13.07%	0.00	27,011.94	22.84%	-2,740.94	Total Leases & Rent	236,860.00	11.64%	236,860.00	13.85%	0.00	242,821.66	14.51%	-5,961.66
5,363.86	3.31%	5,570.09	3.00%	-206.23	2,954.30	2.50%	2,409.56	Management Fee - Base	67,054.11	3.30%	54,309.84	3.18%	12,744.27	41,815.03	2.50%	25,239.08
0.00	0.00%	0.00	0.00%	0.00	3,706.05	3.13%	-3,706.05	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,976.50	0.66%	-10,976.50
5,363.86	3.31%	5,570.09	3.00%	-206.23	6,660.35	5.63%	-1,296.49	Total Management Fees	67,054.11	3.30%	54,309.84	3.18%	12,744.27	52,791.53	3.16%	14,262.58
472.00	0.29%	0.00	0.00%	472.00	8,117.36	6.87%	-7,645.36	Capital Reserve	2,891.28	0.14%	0.00	0.00%	2,891.28	81,173.60	4.85%	-78,282.32
0.00	0.00%	0.00	0.00%	0.00	32,426.00	27.42%	-32,426.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	324,260.00	19.38%	-324,260.00
0.00	0.00%	0.00	0.00%	0.00	450.00	0.38%	-450.00	Owner's Expense	-1,087.92	-0.05%	0.00	0.00%	-1,087.92	27,937.09	1.67%	-29,025.01
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	3,611.19	0.18%	0.00	0.00%	3,611.19	-19.95	0.00%	3,631.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	2,156.64	0.13%	-2,156.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	1,187.29	0.06%	0.00	0.00%	1,187.29	0.00	0.00%	1,187.29
472.00	0.29%	0.00	0.00%	472.00	40,993.36	34.67%	-40,521.36	Total Other Non-Operating	6,601.84	0.32%	0.00	0.00%	6,601.84	435,507.38	26.03%	-428,905.54

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North																
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As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
102.00		102.00		0.00	102.00		0.00	# Rooms	102.00		102.00		0.00	102.00		0.00
3,162.00		3,162.00		0.00	3,162.00		0.00	Available Rooms	31,008.00		31,008.00		0.00	31,110.00		-102.00
2,600.00		1,995.00		605.00	1,766.00		834.00	Room Nights Sold	23,965.00		17,811.00		6,154.00	16,525.00		7,440.00
82.23%		63.09%		19.13%	55.85%		26.38%	Occupancy %	77.29%		57.44%		19.85%	53.12%		24.17%
115.53		108.59		6.94	86.30		29.22	ADR	121.81		101.61		20.20	128.94		-7.13
94.99		68.51		26.48	48.20		46.79	RevPar	94.15		58.37		35.78	68.49		25.66
Summary V.11																
Revenue																
300,367.85	99.01%	216,639.00	99.34%	83,728.85	152,410.16	97.94%	147,957.69	Rooms	2,919,294.09	98.60%	1,809,837.07	99.29%	1,109,457.02	2,130,743.79	98.37%	788,550.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,017.77	0.99%	1,441.60	0.66%	1,576.17	3,203.35	2.06%	-185.58	Other Departments	41,363.29	1.40%	12,961.48	0.71%	28,401.81	35,286.56	1.63%	6,076.73
303,385.62	100.00%	218,080.60	100.00%	85,305.02	155,613.51	100.00%	147,772.11	Total Operating Revenue	2,960,657.38	100.00%	1,822,798.55	100.00%	1,137,858.83	2,166,030.35	100.00%	794,627.03
Departmental Expenses																
66,795.07	22.24%	58,655.13	27.08%	8,139.94	28,165.70	18.48%	38,629.37	Rooms	594,111.59	20.35%	545,599.70	30.15%	48,511.89	366,028.51	17.18%	228,083.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,829.67	126.90%	4,583.01	317.91%	-753.34	2,901.71	90.58%	927.96	Other Departments	35,606.12	86.08%	44,884.66	346.29%	-9,278.54	28,930.20	81.99%	6,675.92
70,624.74	23.28%	63,238.14	29.00%	7,386.60	31,067.41	19.96%	39,557.33	Total Departmental Expenses	629,717.71	21.27%	590,484.36	32.39%	39,233.35	394,958.71	18.23%	234,759.00
232,760.88	76.72%	154,842.46	71.00%	77,918.42	124,546.10	80.04%	108,214.78	Total Departmental Profit	2,330,939.67	78.73%	1,232,314.19	67.61%	1,098,625.48	1,771,071.64	81.77%	559,868.03
Undistributed Operating Expenses																
23,205.88	7.65%	17,167.11	7.87%	6,038.77	19,440.90	12.49%	3,764.98	A&G	217,763.40	7.36%	161,229.71	8.85%	56,533.69	258,267.20	11.92%	-40,503.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,924.73	2.61%	8,610.97	3.95%	-686.24	3,923.65	2.52%	4,001.08	S&M	84,830.66	2.87%	90,972.18	4.99%	-6,141.52	74,316.32	3.43%	10,514.34
36,803.33	12.13%	29,462.90	13.51%	7,340.43	18,471.39	11.87%	18,331.94	Franchise Fees	409,417.34	13.83%	246,137.83	13.50%	163,279.51	297,486.55	13.73%	111,930.79
16,333.67	5.38%	13,652.29	6.26%	2,681.38	10,060.65	6.47%	6,273.02	R&M	184,925.80	6.25%	138,344.27	7.59%	46,581.53	114,498.46	5.29%	70,427.34
13,809.45	4.55%	10,194.45	4.67%	3,615.00	8,949.57	5.75%	4,859.88	Utilities	105,426.87	3.56%	91,014.21	4.99%	14,412.66	83,868.76	3.87%	21,558.11
98,077.06	32.33%	79,087.72	36.27%	18,989.34	60,846.16	39.10%	37,230.90	Total Undistributed Expenses	1,002,364.07	33.86%	727,698.20	39.92%	274,665.87	828,437.29	38.25%	173,926.78
134,683.82	44.39%	75,754.74	34.74%	58,929.08	63,699.94	40.93%	70,983.88	Gross Operating Profit	1,328,575.60	44.87%	504,615.99	27.68%	823,959.61	942,634.35	43.52%	385,941.25
9,601.57	3.16%	6,542.42	3.00%	3,059.15	7,594.05	4.88%	2,007.52	Management Fees	93,818.71	3.17%	54,683.95	3.00%	39,134.76	65,108.50	3.01%	28,710.21
125,082.25	41.23%	69,212.32	31.74%	55,869.93	56,105.89	36.05%	68,976.36	Income Before Non-Operating Income	1,234,756.89	41.71%	449,932.04	24.68%	784,824.85	877,525.85	40.51%	357,231.04
Non-Operating Income and Expenses																
7,090.58	2.34%	6,237.58	2.86%	853.00	4,756.93	3.06%	2,333.65	Insurance	65,532.83	2.21%	62,375.80	3.42%	3,157.03	45,388.66	2.10%	20,144.17
26,919.00	8.87%	26,919.00	12.34%	0.00	29,958.77	19.25%	-3,039.77	Leases & Rent	262,701.00	8.87%	266,306.00	14.61%	-3,605.00	269,311.54	12.43%	-6,610.54
3,779.00	1.25%	0.00	0.00%	3,779.00	62,932.78	40.44%	-59,153.78	Other	2,024.84	0.07%	0.00	0.00%	2,024.84	612,874.09	28.29%	-610,849.25
37,788.58	12.46%	33,156.58	15.20%	4,632.00	97,648.48	62.75%	-59,859.90	Total Non-Operating Income and Expenses	330,258.67	11.15%	328,681.80	18.03%	1,576.87	927,574.29	42.82%	-597,315.62
87,293.67	28.77%	36,055.74	16.53%	51,237.93	-41,542.59	-26.70%	128,836.26	EBITDA	904,498.22	30.55%	121,250.24	6.65%	783,247.98	-50,048.44	-2.31%	954,546.66
0.00	0.00%	0.00	0.00%	0.00	37,470.00	24.08%	-37,470.00	Interest	0.00	0.00%	0.00	0.00%	0.00	374,147.94	17.27%	-374,147.94
16,918.62	5.58%	13,976.41	6.41%	2,942.21	15,453.16	9.93%	1,465.46	Taxes	147,322.97	4.98%	139,764.10	7.67%	7,558.87	154,750.35	7.14%	-7,427.38
0.00	0.00%	0.00	0.00%	0.00	3,620.00	2.33%	-3,620.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	36,200.00	1.67%	-36,200.00
16,918.62	5.58%	13,976.41	6.41%	2,942.21	56,543.16	36.34%	-39,624.54	Interest, Taxes, Depreciation and Amortization	147,322.97	4.98%	139,764.10	7.67%	7,558.87	565,098.29	26.09%	-417,775.32
70,375.05	23.20%	22,079.33	10.12%	48,295.72	-98,085.75	-63.03%	168,460.80	Net Income	757,175.25	25.57%	-18,513.86	-1.02%	775,689.11	-615,146.73	-28.40%	1,372,321.98

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North																
P&L - Dual Summary Pages																
As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
102.00		102.00		0.00	102.00		0.00	# Rooms	102.00		102.00		0.00	102.00		0.00
3,162.00		3,162.00		0.00	3,162.00		0.00	Available Rooms	31,008.00		31,008.00		0.00	31,110.00		-102.00
2,600.00		1,995.00		605.00	1,766.00		834.00	Room Nights Sold	23,965.00		17,811.00		6,154.00	16,525.00		7,440.00
0.82		0.63		0.19	0.56		0.26	Occupancy %	0.77		0.57		0.20	0.53		0.24
115.53		108.59		6.94	86.30		29.22	ADR	121.81		101.61		20.20	128.94		-7.13
94.99		68.51		26.48	48.20		46.79	RevPar	94.15		58.37		35.78	68.49		25.66
Summary Revenue:																
300,367.85	99.01%	216,639.00	99.34%	83,728.85	152,410.16	97.94%	147,957.69	Rooms	2,919,294.09	98.60%	1,809,837.07	99.29%	1,109,457.02	2,130,743.79	98.37%	788,550.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,017.77	0.99%	1,441.60	0.66%	1,576.17	3,203.35	2.06%	-185.58	Other	41,363.29	1.40%	12,961.48	0.71%	28,401.81	35,286.56	1.63%	6,076.73
303,385.62	100.00%	218,080.60	100.00%	85,305.02	155,613.51	100.00%	147,772.11	Total Revenue	2,960,657.38	100.00%	1,822,798.55	100.00%	1,137,858.83	2,166,030.35	100.00%	794,627.03
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,003.31	66.38%	2,365.00	164.05%	-361.69	1,478.48	46.15%	524.83	Telephone	20,716.15	50.08%	23,650.00	182.46%	-2,933.85	14,216.75	40.29%	6,499.40
1,429.80	47.38%	939.59	65.18%	490.21	518.54	16.19%	911.26	Other	11,236.99	27.17%	8,450.46	65.20%	2,786.53	5,907.48	16.74%	5,329.51
3,433.11	113.76%	3,304.59	229.23%	128.52	1,997.02	62.34%	1,436.09	Total Cost of Sales	31,953.14	77.25%	32,100.46	247.66%	-147.32	20,124.23	57.03%	11,828.91
Payroll:																
39,099.18	13.02%	31,531.67	14.55%	7,567.51	15,282.45	10.03%	23,816.73	Rooms	333,426.72	11.42%	298,679.64	16.50%	34,747.08	170,095.67	7.98%	163,331.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,438.64	1.79%	5,271.58	2.42%	167.06	9,380.27	6.03%	-3,941.63	A&G	53,052.80	1.79%	51,436.75	2.82%	1,616.05	81,761.12	3.77%	-28,708.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,429.52	1.79%	4,457.63	2.04%	971.89	4,747.24	3.05%	682.28	S&M	51,389.98	1.74%	43,494.74	2.39%	7,895.24	40,974.76	1.89%	10,415.22
6,427.60	2.12%	6,529.66	2.99%	-102.06	5,394.11	3.47%	1,033.49	R&M	53,911.20	1.82%	63,858.40	3.50%	-9,947.20	42,634.35	1.97%	11,276.85
56,394.94	18.59%	47,790.54	21.91%	8,604.40	34,804.07	22.37%	21,590.87	Total Salaries and Wages	491,780.70	16.61%	457,469.53	25.10%	34,311.17	335,465.90	15.49%	156,314.80
8,905.31	2.94%	7,807.44	3.58%	1,097.87	8,576.97	5.51%	328.34	Total Taxes and Benefits	94,674.87	3.20%	81,852.20	4.49%	12,822.67	116,303.52	5.37%	-21,628.65
65,300.25	21.52%	55,597.98	25.49%	9,702.27	43,381.04	27.88%	21,919.21	Total Labor Costs	586,455.57	19.81%	539,321.73	29.59%	47,133.84	451,769.42	20.86%	134,686.15
Direct Expenses:																
21,430.90	7.13%	22,142.78	10.22%	-711.88	10,096.07	6.62%	11,334.83	Rooms	204,307.74	7.00%	195,104.69	10.78%	9,203.05	154,310.77	7.24%	49,996.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
396.56	13.14%	1,278.42	88.68%	-881.86	904.69	28.24%	-508.13	Telephone	3,652.98	8.83%	12,784.20	98.63%	-9,131.22	8,805.97	24.96%	-5,152.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
36,803.33	12.13%	29,462.90	13.51%	7,340.43	18,471.39	11.87%	18,331.94	Franchise Fees	409,417.34	13.83%	246,137.83	13.50%	163,279.51	297,486.55	13.73%	111,930.79
16,601.67	5.47%	10,936.04	5.01%	5,665.63	7,188.64	4.62%	9,413.03	A&G	153,278.91	5.18%	99,603.18	5.46%	53,675.73	138,347.42	6.39%	14,931.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,803.40	0.59%	3,342.00	1.53%	-1,538.60	-2,165.81	-1.39%	3,969.21	S&M	26,821.15	0.91%	38,861.00	2.13%	-12,039.85	13,169.92	0.61%	13,651.23
9,123.13	3.01%	6,066.70	2.78%	3,056.43	3,090.96	1.99%	6,032.17	R&M	110,768.08	3.74%	63,255.26	3.47%	47,512.82	55,512.96	2.56%	55,255.12
13,809.45	4.55%	10,194.45	4.67%	3,615.00	8,949.57	5.75%	4,859.88	Utilities	105,426.87	3.56%	91,014.21	4.99%	14,412.66	83,868.76	3.87%	21,558.11
99,968.44	32.95%	83,423.29	38.25%	16,545.15	46,535.51	29.90%	53,432.93	Total Direct Expense	1,013,673.07	34.24%	746,760.37	40.97%	266,912.70	751,502.35	34.69%	262,170.72
134,683.82	44.39%	75,754.74	34.74%	58,929.08	63,699.94	40.93%	70,983.88	Gross Operating Profit	1,328,575.60	44.87%	504,615.99	27.68%	823,959.61	942,634.35	43.52%	385,941.25

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Fixed Costs																
16,918.62	5.58%	13,976.41	6.41%	2,942.21	15,453.16	9.93%	1,465.46	Taxes	147,322.97	4.98%	139,764.10	7.67%	7,558.87	154,750.35	7.14%	-7,427.38
7,090.58	2.34%	6,237.58	2.86%	853.00	4,756.93	3.06%	2,333.65	Insurance	65,532.83	2.21%	62,375.80	3.42%	3,157.03	45,388.66	2.10%	20,144.17
26,919.00	8.87%	26,919.00	12.34%	0.00	29,958.77	19.25%	-3,039.77	Leases & Rent	262,701.00	8.87%	266,306.00	14.61%	-3,605.00	269,311.54	12.43%	-6,610.54
9,601.57	3.16%	6,542.42	3.00%	3,059.15	7,594.05	4.88%	2,007.52	Management Fees	93,818.71	3.17%	54,683.95	3.00%	39,134.76	65,108.50	3.01%	28,710.21
60,529.77	19.95%	53,675.41	24.61%	6,854.36	57,762.91	37.12%	2,766.86	Total Fixed Expenses	569,375.51	19.23%	523,129.85	28.70%	46,245.66	534,559.05	24.68%	34,816.46
74,154.05	24.44%	22,079.33	10.12%	52,074.72	5,937.03	3.82%	68,217.02	Net Operating Profit	759,200.09	25.64%	-18,513.86	-1.02%	777,713.95	408,075.30	18.84%	351,124.79
0.00	0.00%	0.00	0.00%	0.00	37,470.00	24.08%	-37,470.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	374,147.94	17.27%	-374,147.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.03%	0.00	0.00%	949.17	21,978.72	1.01%	-21,029.55
0.00	0.00%	0.00	0.00%	0.00	5,182.52	3.33%	-5,182.52	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	13,479.47	0.62%	-13,479.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	-2,703.33	-0.09%	0.00	0.00%	-2,703.33	0.00	0.00%	-2,703.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-86.70	0.00%	86.70
74,154.05	24.44%	22,079.33	10.12%	52,074.72	-36,715.49	-23.59%	110,869.54	Net Operating Income	760,954.25	25.70%	-18,513.86	-1.02%	779,468.11	-1,444.13	-0.07%	762,398.38
3,779.00	1.25%	0.00	0.00%	3,779.00	12,355.26	7.94%	-8,576.26	Capital Reserve	3,779.00	0.13%	0.00	0.00%	3,779.00	123,552.60	5.70%	-119,773.60
0.00	0.00%	0.00	0.00%	0.00	45,395.00	29.17%	-45,395.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	453,950.00	20.96%	-453,950.00
70,375.05	23.20%	22,079.33	10.12%	48,295.72	-94,465.75	-60.71%	164,840.80	Adjusted NOI	757,175.25	25.57%	-18,513.86	-1.02%	775,689.11	-578,946.73	-26.73%	1,336,121.98
0.00	0.00%	0.00	0.00%	0.00	3,620.00	2.33%	-3,620.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	36,200.00	1.67%	-36,200.00
70,375.05	23.20%	22,079.33	10.12%	48,295.72	-98,085.75	-63.03%	168,460.80	Net Profit/(Loss)	757,175.25	25.57%	-18,513.86	-1.02%	775,689.11	-615,146.73	-28.40%	1,372,321.98

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North																
P&L - Dual Summary Pages																
As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
24,981.94	8.32%	30,226.00	13.95%	-5,244.06	3,121.49	2.05%	21,860.45	Corporate Transient	178,657.47	6.12%	221,838.00	12.26%	-43,180.53	94,213.77	4.42%	84,443.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Advanced Purchase	-46.41	0.00%	0.00	0.00%	-46.41	0.00	0.00%	-46.41
79,057.42	26.32%	43,316.00	19.99%	35,741.42	0.00	0.00%	79,057.42	AAA/AARP Transient	1,378,332.82	47.21%	512,833.64	28.34%	865,499.18	0.00	0.00%	1,378,332.82
4,722.12	1.57%	0.00	0.00%	4,722.12	0.00	0.00%	4,722.12	Consortia Transient	78,389.92	2.69%	29,790.00	1.65%	48,599.92	0.00	0.00%	78,389.92
0.00	0.00%	3,627.00	1.67%	-3,627.00	0.00	0.00%	0.00	Employee	1,342.00	0.05%	26,559.00	1.47%	-25,217.00	0.00	0.00%	1,342.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Transient	1,602.55	0.05%	0.00	0.00%	1,602.55	0.00	0.00%	1,602.55
0.00	0.00%	8,385.00	3.87%	-8,385.00	0.00	0.00%	0.00	Travel Agent/Friends & Family	0.00	0.00%	42,029.00	2.32%	-42,029.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Package Transient	100.50	0.00%	0.00	0.00%	100.50	0.00	0.00%	100.50
0.00	0.00%	4,851.00	2.24%	-4,851.00	0.00	0.00%	0.00	Member Reward Stay	9,679.71	0.33%	42,006.00	2.32%	-32,326.29	0.00	0.00%	9,679.71
0.00	0.00%	0.00	0.00%	0.00	89,728.63	58.87%	-89,728.63	Extended Stay Transient	0.00	0.00%	0.00	0.00%	0.00	743,427.67	34.89%	-743,427.67
1,499.96	0.50%	33,915.00	15.66%	-32,415.04	0.00	0.00%	1,499.96	Internet/E-Commerce	4,651.28	0.16%	288,920.00	15.96%	-284,268.72	0.00	0.00%	4,651.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	E-Commerce Opaque	1,246.43	0.04%	0.00	0.00%	1,246.43	0.00	0.00%	1,246.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	201.00	0.01%	0.00	0.00%	201.00	0.00	0.00%	201.00
9,897.00	3.29%	12,942.00	5.97%	-3,045.00	0.00	0.00%	9,897.00	Government Transient	61,611.86	2.11%	71,727.00	3.96%	-10,115.14	0.00	0.00%	61,611.86
107,311.97	35.73%	54,912.00	25.35%	52,399.97	37,008.74	24.28%	70,303.23	Rack Transient	879,525.75	30.13%	377,020.43	20.83%	502,505.32	870,618.37	40.86%	8,907.38
15,115.04	5.03%	24,465.00	11.29%	-9,349.96	9,418.00	6.18%	5,697.04	Local Negotiated Transient	130,563.08	4.47%	172,001.00	9.50%	-41,437.92	198,824.12	9.33%	-68,261.04
242,585.45	80.76%	216,639.00	100.00%	25,946.45	139,276.86	91.38%	103,308.59	Total Transient Room Revenue	2,725,857.96	93.37%	1,784,724.07	98.61%	941,133.89	1,907,083.93	89.50%	818,774.03
Group Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	11,888.30	7.80%	-11,888.30	Corporate Group	0.00	0.00%	0.00	0.00%	0.00	161,802.70	7.59%	-161,802.70
0.00	0.00%	0.00	0.00%	0.00	999.00	0.66%	-999.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	55,941.00	2.63%	-55,941.00
56,846.00	18.93%	0.00	0.00%	56,846.00	0.00	0.00%	56,846.00	SMERF Group	189,844.00	6.50%	25,113.00	1.39%	164,731.00	0.00	0.00%	189,844.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sports Group	169.00	0.01%	0.00	0.00%	169.00	0.00	0.00%	169.00
56,846.00	18.93%	0.00	0.00%	56,846.00	12,887.30	8.46%	43,958.70	Total Group Room Revenue	190,013.00	6.51%	25,113.00	1.39%	164,900.00	217,743.70	10.22%	-27,730.70
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
936.40	0.31%	0.00	0.00%	936.40	246.00	0.16%	690.40	No-Show Rooms	3,684.27	0.13%	0.00	0.00%	3,684.27	5,916.16	0.28%	-2,231.89
936.40	0.31%	0.00	0.00%	936.40	246.00	0.16%	690.40	Total Other Room Revenue	3,684.27	0.13%	0.00	0.00%	3,684.27	5,916.16	0.28%	-2,231.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	-261.14	-0.01%	0.00	0.00%	-261.14	0.00	0.00%	-261.14
300,367.85	100.00%	216,639.00	100.00%	83,728.85	152,410.16	100.00%	147,957.69	Total Room Revenue	2,919,294.09	100.00%	1,809,837.07	100.00%	1,109,457.02	2,130,743.79	100.00%	788,550.30
Expenses																
Payroll Expense																
Salaries and Wages																
4,307.68	1.43%	2,989.74	1.38%	1,317.94	0.00	0.00%	4,307.68	Front Office Management	20,557.32	0.70%	28,790.89	1.59%	-8,233.57	0.00	0.00%	20,557.32
0.00	0.00%	0.00	0.00%	0.00	497.82	0.33%	-497.82	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	7,114.70	0.33%	-7,114.70
-604.40	-0.20%	3,269.06	1.51%	-3,873.46	0.00	0.00%	-604.40	Housekeeping Management	24,769.21	0.85%	31,961.26	1.77%	-7,192.05	6,289.52	0.30%	18,479.69
3,703.28	1.23%	6,258.80	2.89%	-2,555.52	497.82	0.33%	3,205.46	Total Rooms Management	45,326.53	1.55%	60,752.15	3.36%	-15,425.62	13,404.22	0.63%	31,922.31
5,828.55	1.94%	3,897.14	1.80%	1,931.41	3,324.43	2.18%	2,504.12	Front Office Agents	60,700.99	2.08%	38,217.13	2.11%	22,483.86	28,891.96	1.36%	31,809.03
5,517.34	1.84%	2,976.00	1.37%	2,541.34	3,035.25	1.99%	2,482.09	Night Auditors	38,716.92	1.33%	29,184.00	1.61%	9,532.92	27,885.45	1.31%	10,831.47
2,118.12	0.71%	3,348.00	1.55%	-1,229.88	0.00	0.00%	2,118.12	Breakfast Attendant	23,179.94	0.79%	32,832.00	1.81%	-9,652.06	5,674.28	0.27%	17,505.66
13,464.01	4.48%	10,221.14	4.72%	3,242.87	6,359.68	4.17%	7,104.33	Total Rooms Front Office	122,597.85	4.20%	100,233.13	5.54%	22,364.72	62,451.69	2.93%	60,146.16
5,020.46	1.67%	1,169.14	0.54%	3,851.32	138.32	0.09%	4,882.14	Housekeeping Supervisors	35,941.47	1.23%	11,465.13	0.63%	24,476.34	4,201.65	0.20%	31,739.82
13,410.86	4.46%	8,243.34	3.81%	5,167.52	6,000.30	3.94%	7,410.56	Room Attendants	85,710.62	2.94%	73,595.05	4.07%	12,115.57	66,334.15	3.11%	19,376.47
2,022.00	0.67%	2,604.00	1.20%	-582.00	1,004.40	0.66%	1,017.60	Housepersons	20,967.79	0.72%	25,536.00	1.41%	-4,568.21	9,525.10	0.45%	11,442.69
1,478.57	0.49%	3,035.25	1.40%	-1,556.68	1,281.93	0.84%	196.64	Laundry Attendants	22,882.46	0.78%	27,098.18	1.50%	-4,215.72	14,178.86	0.67%	8,703.60
21,931.89	7.30%	15,051.73	6.95%	6,880.16	8,424.95	5.53%	13,506.94	Total Rooms Housekeeping	165,502.34	5.67%	137,694.36	7.61%	27,807.98	94,239.76	4.42%	71,262.58

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
39,099.18	13.02%	31,531.67	14.55%	7,567.51	15,282.45	10.03%	23,816.73	Total Rooms Salary and Wages	333,426.72	11.42%	298,679.64	16.50%	34,747.08	170,095.67	7.98%	163,331.05
								PR Taxes and Benefits								
2,895.67	0.96%	2,431.31	1.12%	464.36	1,104.39	0.72%	1,791.28	FICA	25,358.90	0.87%	23,096.27	1.28%	2,262.63	13,770.70	0.65%	11,588.20
53.84	0.02%	13.35	0.01%	40.49	0.00	0.00%	53.84	Federal Unemployment Tax	863.39	0.03%	477.76	0.03%	385.63	0.00	0.00%	863.39
242.24	0.08%	85.81	0.04%	156.43	0.00	0.00%	242.24	State Unemployment Tax	3,884.76	0.13%	3,923.77	0.22%	-39.01	0.00	0.00%	3,884.76
3,191.75	1.06%	2,530.47	1.17%	661.28	1,104.39	0.72%	2,087.36	Total Payroll Taxes	30,107.05	1.03%	27,497.80	1.52%	2,609.25	13,770.70	0.65%	16,336.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	4,044.00	0.14%	600.00	0.03%	3,444.00	3,226.40	0.15%	817.60
0.00	0.00%	243.99	0.11%	-243.99	696.00	0.46%	-696.00	Vacation	0.00	0.00%	2,576.52	0.14%	-2,576.52	13,563.38	0.64%	-13,563.38
0.00	0.00%	243.99	0.11%	-243.99	696.00	0.46%	-696.00	Total Supplemental Pay	4,044.00	0.14%	3,176.52	0.18%	867.48	16,789.78	0.79%	-12,745.78
1,506.37	0.50%	1,838.72	0.85%	-332.35	0.00	0.00%	1,506.37	Worker's Compensation	13,253.26	0.45%	17,588.55	0.97%	-4,335.29	0.00	0.00%	13,253.26
1,566.87	0.52%	367.50	0.17%	1,199.37	986.79	0.65%	580.08	Group Insurance	8,752.83	0.30%	3,552.50	0.20%	5,200.33	11,061.59	0.52%	-2,308.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	219.99	0.01%	0.00	0.00%	219.99	0.00	0.00%	219.99
3,073.24	1.02%	2,206.22	1.02%	867.02	986.79	0.65%	2,086.45	Total Other Benefits	22,226.08	0.76%	21,141.05	1.17%	1,085.03	11,061.59	0.52%	11,164.49
6,264.99	2.09%	4,980.68	2.30%	1,284.31	2,787.18	1.83%	3,477.81	Total Rooms PR Taxes and Benefits	56,377.13	1.93%	51,815.37	2.86%	4,561.76	41,622.07	1.95%	14,755.06
45,364.17	15.10%	36,512.35	16.85%	8,851.82	18,069.63	11.86%	27,294.54	Total Rooms Labor Costs	389,803.85	13.35%	350,495.01	19.37%	39,308.84	211,717.74	9.94%	178,086.11
								Other Expenses								
11,147.83	3.71%	5,685.75	2.62%	5,462.08	2,793.93	1.83%	8,353.90	Breakfast /Comp Cost	84,457.65	2.89%	50,761.35	2.80%	33,696.30	43,190.48	2.03%	41,267.17
805.54	0.27%	1,296.75	0.60%	-491.21	297.91	0.20%	507.63	Cleaning Supplies	9,030.21	0.31%	11,577.15	0.64%	-2,546.94	9,112.65	0.43%	-82.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	8.72	0.00%	0.00	0.00%	8.72	0.00	0.00%	8.72
0.00	0.00%	30.00	0.01%	-30.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	300.00	0.02%	-300.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	1,683.72	0.06%	0.00	0.00%	1,683.72	0.00	0.00%	1,683.72
2,454.77	0.82%	2,394.00	1.11%	60.77	867.49	0.57%	1,587.28	Guest Supplies	22,373.26	0.77%	21,373.20	1.18%	1,000.06	11,247.99	0.53%	11,125.27
43.67	0.01%	0.00	0.00%	43.67	0.00	0.00%	43.67	In-House Entertainment	218.35	0.01%	0.00	0.00%	218.35	0.00	0.00%	218.35
0.00	0.00%	0.00	0.00%	0.00	360.50	0.24%	-360.50	Internet/Web Expense	0.00	0.00%	0.00	0.00%	0.00	3,507.52	0.16%	-3,507.52
1,709.56	0.57%	498.75	0.23%	1,210.81	19.79	0.01%	1,689.77	Laundry	10,954.33	0.38%	4,452.75	0.25%	6,501.58	680.79	0.03%	10,273.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	40.55	0.00%	0.00	0.00%	40.55	0.00	0.00%	40.55
291.20	0.10%	997.50	0.46%	-706.30	147.76	0.10%	143.44	Linen	7,556.19	0.26%	8,905.50	0.49%	-1,349.31	6,023.33	0.28%	1,532.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	1,257.83	0.04%	0.00	0.00%	1,257.83	0.00	0.00%	1,257.83
115.00	0.04%	0.00	0.00%	115.00	0.00	0.00%	115.00	Newspaper	889.21	0.03%	0.00	0.00%	889.21	256.52	0.01%	632.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	646.92	0.02%	0.00	0.00%	646.92	0.00	0.00%	646.92
0.00	0.00%	0.00	0.00%	0.00	636.73	0.42%	-636.73	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	3,256.03	0.15%	-3,256.03
0.00	0.00%	0.00	0.00%	0.00	668.76	0.44%	-668.76	Reservation Expense	0.00	0.00%	0.00	0.00%	0.00	9,290.48	0.44%	-9,290.48
1,500.43	0.50%	0.00	0.00%	1,500.43	1,500.43	0.98%	0.00	Television Cable	12,003.44	0.41%	0.00	0.00%	12,003.44	14,231.36	0.67%	-2,227.92
0.00	0.00%	1,820.00	0.84%	-1,820.00	0.00	0.00%	0.00	Training	0.00	0.00%	18,200.00	1.01%	-18,200.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	582.06	0.02%	502.26	0.03%	79.80	0.00	0.00%	582.06
3,168.75	1.05%	9,420.03	4.35%	-6,251.28	2,547.34	1.67%	621.41	Travel Agent Comm - Transient Rooms	50,756.83	1.74%	79,032.48	4.37%	-28,275.65	51,916.62	2.44%	-1,159.79
194.15	0.06%	0.00	0.00%	194.15	255.43	0.17%	-61.28	Uniforms	1,500.97	0.05%	0.00	0.00%	1,500.97	856.66	0.04%	644.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	347.50	0.01%	0.00	0.00%	347.50	740.34	0.03%	-392.84
21,430.90	7.13%	22,142.78	10.22%	-711.88	10,096.07	6.62%	11,334.83	Total Rooms Other Expenses	204,307.74	7.00%	195,104.69	10.78%	9,203.05	154,310.77	7.24%	49,996.97
66,795.07	22.24%	58,655.13	27.08%	8,139.94	28,165.70	18.48%	38,629.37	Total Rooms Expenses	594,111.59	20.35%	545,599.70	30.15%	48,511.89	366,028.51	17.18%	228,083.08
233,572.78	77.76%	157,983.87	72.92%	75,588.91	124,244.46	81.52%	109,328.32	Total Rooms Profit (Loss)	2,325,182.50	79.65%	1,264,237.37	69.85%	1,060,945.13	1,764,715.28	82.82%	560,467.22

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
240.00		254.00		-14.00	31.00		209.00	Room Stat - Corporate Transient	1,550.00		2,043.00	-493.00	657.00		893.00
695.00		364.00		331.00	0.00		695.00	Room Stat - AAA/AARP Transient	11,269.00		5,165.00	6,104.00	0.00		11,269.00
38.00		0.00		38.00	0.00		38.00	Room Stat - Consortia Rate Transient	581.00		260.00	321.00	0.00		581.00
0.00		93.00		-93.00	0.00		0.00	Room Stat - Employee	36.00		681.00	-645.00	0.00		36.00
1.00		0.00		1.00	0.00		1.00	Room Stat - Leisure Transient	3.00		0.00	3.00	0.00		3.00
0.00		129.00		-129.00	0.00		0.00	Room Stat - Travel Agent/Friends & Family	1.00		597.00	-596.00	0.00		1.00
0.00		99.00		-99.00	0.00		0.00	Room Stat - Member Reward Stay	188.00		740.00	-552.00	0.00		188.00
0.00		0.00		0.00	1,105.00		-1,105.00	Room Stat - Extended Stay Transient	49.00		0.00	49.00	6,958.00		-6,909.00
1.00		285.00		-284.00	0.00		1.00	Room Stat - Internet	-157.00		2,636.00	-2,793.00	0.00		-157.00
0.00		0.00		0.00	0.00		0.00	Room Stat - E-Commerce Opaque	8.00		0.00	8.00	0.00		8.00
91.00		122.00		-31.00	9.00		82.00	Room Stat - Government Rate Transient	550.00		657.00	-107.00	461.00		89.00
824.00		416.00		408.00	375.00		449.00	Room Stat - Rack Rate Transient	6,642.00		3,108.00	3,534.00	5,583.00		1,059.00
165.00		233.00		-68.00	96.00		69.00	Room Stat - Local Negotiated Transient	1,356.00		1,687.00	-331.00	1,501.00		-145.00
2,055.00		1,995.00		60.00	1,616.00		439.00	Total Transient Rooms Sold	22,076.00		17,574.00	4,502.00	15,160.00		6,916.00
Group Rooms															
0.00		0.00		0.00	150.00		-150.00	Room Stat - Corporate Group Rooms	0.00		0.00	0.00	1,365.00		-1,365.00
545.00		0.00		545.00	0.00		545.00	Room Stat - SMERF Group	1,889.00		237.00	1,652.00	0.00		1,889.00
545.00		0.00		545.00	150.00		395.00	Total Group Rooms Sold	1,889.00		237.00	1,652.00	1,365.00		524.00
Contract Rooms															
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00		0.00	0.00	0.00		0.00
2,600.00		1,995.00		605.00	1,766.00		834.00	Total Rooms Sold	23,965.00		17,811.00	6,154.00	16,525.00		7,440.00
1.00		0.00		1.00	0.00		1.00	Room Stat-Comp Rooms	23.00		0.00	23.00	14.00		9.00
2,601.00		1,995.00		606.00	1,766.00		835.00	Total Rooms Occupied	23,988.00		17,811.00	6,177.00	16,539.00		7,449.00
53.00		0.00		53.00	189.00		-136.00	Room Stat-Out of Order	436.00		0.00	436.00	1,101.00		-665.00
ADR															
104.09		119.00		-14.91	100.69		3.40	Corporate Transient ADR	115.26		108.58	6.68	143.40		-28.14
0.00		0.00		0.00	0.00		0.00	Advanced Purchase ADR	0.00		0.00	0.00	0.00		0.00
113.75		119.00		-5.25	0.00		113.75	AAA/AARP ADR	122.31		99.29	23.02	0.00		122.31
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00		0.00	0.00	0.00		0.00
124.27		0.00		124.27	0.00		124.27	Consortia ADR	134.92		114.58	20.35	0.00		134.92
0.00		39.00		-39.00	0.00		0.00	Employee ADR	37.28		39.00	-1.72	0.00		37.28
0.00		0.00		0.00	0.00		0.00	Leisure ADR	534.18		0.00	534.18	0.00		534.18
0.00		65.00		-65.00	0.00		0.00	Travel Agent/Friends & Family ADR	0.00		70.40	-70.40	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	33.50		0.00	33.50	0.00		33.50
0.00		49.00		-49.00	0.00		0.00	Member Reward Stay ADR	51.49		56.76	-5.28	0.00		51.49
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	81.20		-81.20	Extended Stay ADR	0.00		0.00	0.00	106.85		-106.85
1,499.96		119.00		1,380.96	0.00		1,499.96	Internet ADR	-29.63		109.61	-139.23	0.00		-29.63
0.00		0.00		0.00	0.00		0.00	E-Commerce Opaque ADR	155.80		0.00	155.80	0.00		155.80
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00	0.00	0.00		0.00
108.76		106.08		2.68	0.00		108.76	Government ADR	112.02		109.17	2.85	0.00		112.02
130.23		132.00		-1.77	98.69		31.54	Rack ADR	132.42		121.31	11.11	155.94		-23.52
91.61		105.00		-13.39	98.10		-6.50	Local Negotiated ADR	96.29		101.96	-5.67	132.46		-36.18
118.05		108.59		9.46	86.19		31.86	Total Transient ADR	123.48		101.55	21.92	125.80		-2.32
0.00		0.00		0.00	79.26		-79.26	Corporate Group ADR	0.00		0.00	0.00	118.54		-118.54
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
104.30		0.00		104.30	0.00		104.30	SMERF Group ADR	100.50		105.96	-5.46	0.00		100.50
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
104.30		0.00		104.30	85.92		18.39	Total Group ADR	100.59		105.96	-5.37	159.52		-58.93
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
115.53		108.59		6.94	86.30		29.22	Total ADR	121.81		101.61	20.20	128.94		-7.13

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 4															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 5															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Total Banquets Management																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: SNFL Associates LLC Property: Hampton Inn & Suites Stuart North
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
2,003.31	0.00%	1,100.00	0.00%	903.31	1,413.72	0.00%	589.59	Cost of Sales - Local Calls	20,716.15	0.00%	11,000.00	0.00%	9,716.15	13,570.98	0.00%	7,145.17
0.00	0.00%	1,200.00	0.00%	-1,200.00	0.00	0.00%	0.00	Cost of Sales - Commissions - Other	0.00	0.00%	12,000.00	0.00%	-12,000.00	0.00	0.00%	0.00
0.00	0.00%	65.00	0.00%	-65.00	64.76	0.00%	-64.76	Cost of Sales - Long Distance	0.00	0.00%	650.00	0.00%	-650.00	645.77	0.00%	-645.77
2,003.31	0.00%	2,365.00	0.00%	-361.69	1,478.48	0.00%	524.83	Total Telephone Cost of Sales	20,716.15	0.00%	23,650.00	0.00%	-2,933.85	14,216.75	0.00%	6,499.40
-2,003.31	0.00%	-2,365.00	0.00%	361.69	-1,478.48	0.00%	-524.83	Gross Profit	-20,716.15	0.00%	-23,650.00	0.00%	2,933.85	-14,216.75	0.00%	-6,499.40
Other Expenses																
396.56	0.00%	1,278.42	0.00%	-881.86	904.69	0.00%	-508.13	Internet/Web Expense	3,592.98	0.00%	12,784.20	0.00%	-9,191.22	8,015.97	0.00%	-4,422.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	790.00	0.00%	-790.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Equipment	60.00	0.00%	0.00	0.00%	60.00	0.00	0.00%	60.00
396.56	0.00%	1,278.42	0.00%	-881.86	904.69	0.00%	-508.13	Total Telephone Other Expenses	3,652.98	0.00%	12,784.20	0.00%	-9,131.22	8,805.97	0.00%	-5,152.99
-2,399.87	0.00%	-3,643.42	0.00%	1,243.55	-2,383.17	0.00%	-16.70	Total Telephone Profit (Loss)	-24,369.13	0.00%	-36,434.20	0.00%	12,065.07	-23,022.72	0.00%	-1,346.41

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Minor Operating								
								Income								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Rental Income - Gift Shop	-209.53	-0.51%	0.00	0.00%	-209.53	0.00	0.00%	-209.53
650.00	21.54%	0.00	0.00%	650.00	750.00	23.41%	-100.00	Rental Income - Other	2,251.00	5.44%	0.00	0.00%	2,251.00	4,375.00	12.40%	-2,124.00
650.00	21.54%	0.00	0.00%	650.00	750.00	23.41%	-100.00	Total Rental Income	2,041.47	4.94%	0.00	0.00%	2,041.47	4,375.00	12.40%	-2,333.53
0.00	0.00%	0.00	0.00%	0.00	42.18	1.32%	-42.18	Vending Commissions-Soda & Snack Machin	874.00	2.11%	0.00	0.00%	874.00	1,421.98	4.03%	-547.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vending Commissions Other	605.51	1.46%	0.00	0.00%	605.51	0.00	0.00%	605.51
0.00	0.00%	0.00	0.00%	0.00	42.18	1.32%	-42.18	Total Vending Commission Income	1,479.51	3.58%	0.00	0.00%	1,479.51	1,421.98	4.03%	57.53
757.36	25.10%	0.00	0.00%	757.36	0.00	0.00%	757.36	Cancellation Fee - Rooms	3,917.83	9.47%	0.00	0.00%	3,917.83	11,688.16	33.12%	-7,770.33
757.36	25.10%	0.00	0.00%	757.36	0.00	0.00%	757.36	Total Cancellation Fee Income	3,917.83	9.47%	0.00	0.00%	3,917.83	11,688.16	33.12%	-7,770.33
206.00	6.83%	85.00	5.90%	121.00	0.00	0.00%	206.00	Guest Laundry	372.00	0.90%	850.00	6.56%	-478.00	47.08	0.13%	324.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	330.00	0.94%	-330.00
0.00	0.00%	0.00	0.00%	0.00	89.10	2.78%	-89.10	Internet Access	1,019.70	2.47%	0.00	0.00%	1,019.70	811.80	2.30%	207.90
248.96	8.25%	0.00	0.00%	248.96	0.00	0.00%	248.96	Other Revenue 2	13,333.16	32.23%	0.00	0.00%	13,333.16	0.00	0.00%	13,333.16
0.00	0.00%	0.00	0.00%	0.00	790.88	24.69%	-790.88	Other Revenue 3	600.00	1.45%	0.00	0.00%	600.00	2,440.88	6.92%	-1,840.88
1,155.45	38.29%	1,356.60	94.10%	-201.15	1,531.19	47.80%	-375.74	Gift Shop Sales	18,199.62	44.00%	12,111.48	93.44%	6,088.14	14,096.66	39.95%	4,102.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet Fees	400.00	0.97%	0.00	0.00%	400.00	75.00	0.21%	325.00
1,610.41	53.36%	1,441.60	100.00%	168.81	2,411.17	75.27%	-800.76	Total Other Income	33,924.48	82.02%	12,961.48	100.00%	20,963.00	17,801.42	50.45%	16,123.06
3,017.77	100.00%	1,441.60	100.00%	1,576.17	3,203.35	100.00%	-185.58	Total Minor Operating Income	41,363.29	100.00%	12,961.48	100.00%	28,401.81	35,286.56	100.00%	6,076.73
								Cost of Sales								
0.00	0.00%	57.80	4.01%	-57.80	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	578.00	4.46%	-578.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Cots & Cribs	97.14	0.23%	0.00	0.00%	97.14	0.00	0.00%	97.14
1,429.80	47.38%	881.79	61.17%	548.01	518.54	16.19%	911.26	Cost of Sales - Gift Shop	11,139.85	26.93%	7,872.46	60.74%	3,267.39	5,907.48	16.74%	5,232.37
1,429.80	47.38%	939.59	65.18%	490.21	518.54	16.19%	911.26	Total Minor Operated Cost of Sales	11,236.99	27.17%	8,450.46	65.20%	2,786.53	5,907.48	16.74%	5,329.51
1,587.97	52.62%	502.01	34.82%	1,085.96	2,684.81	83.81%	-1,096.84	Total Minor Operated Profit (Loss)	30,126.30	72.83%	4,511.02	34.80%	25,615.28	29,379.08	83.26%	747.22

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Franchise Fees								
1,363.46	0.45%	0.00	0.00%	1,363.46	0.00	0.00%	1,363.46	Franchise Fees - IT Fees	6,215.38	0.21%	0.00	0.00%	6,215.38	0.00	0.00%	6,215.38
18,058.49	5.95%	12,998.34	5.96%	5,060.15	9,144.63	5.88%	8,913.86	Franchise Fees - Royalty & Licenses	192,894.92	6.52%	108,590.22	5.96%	84,304.70	135,436.21	6.25%	57,458.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Other	2,714.56	0.09%	0.00	0.00%	2,714.56	0.00	0.00%	2,714.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Reservations-GDS	11,408.39	0.39%	0.00	0.00%	11,408.39	0.00	0.00%	11,408.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Equipment	3,691.22	0.12%	0.00	0.00%	3,691.22	0.00	0.00%	3,691.22
4,947.88	1.63%	7,799.00	3.58%	-2,851.12	3,048.95	1.96%	1,898.93	Franchise Fees - Frequent Guest	83,760.03	2.83%	65,154.13	3.57%	18,605.90	71,578.22	3.30%	12,181.81
12,038.99	3.97%	8,665.56	3.97%	3,373.43	6,277.81	4.03%	5,761.18	Franchise Fees - Marketing Contributions	86,904.56	2.94%	72,393.48	3.97%	14,511.08	90,472.12	4.18%	-3,567.56
394.51	0.13%	0.00	0.00%	394.51	0.00	0.00%	394.51	Franchise Fees - Reservations-Central	21,828.28	0.74%	0.00	0.00%	21,828.28	0.00	0.00%	21,828.28
36,803.33	12.13%	29,462.90	13.51%	7,340.43	18,471.39	11.87%	18,331.94	Total Franchise Fees	409,417.34	13.83%	246,137.83	13.50%	163,279.51	297,486.55	13.73%	111,930.79

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
5,438.64	1.79%	5,271.58	2.42%	167.06	9,380.27	6.03%	-3,941.63	Management- A&G	53,052.80	1.79%	51,436.75	2.82%	1,616.05	81,761.12	3.77%	-28,708.32
5,438.64	1.79%	5,271.58	2.42%	167.06	9,380.27	6.03%	-3,941.63	Total A&G Management	53,052.80	1.79%	51,436.75	2.82%	1,616.05	81,761.12	3.77%	-28,708.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,438.64	1.79%	5,271.58	2.42%	167.06	9,380.27	6.03%	-3,941.63	Total A&G Salaries and Wages	53,052.80	1.79%	51,436.75	2.82%	1,616.05	81,761.12	3.77%	-28,708.32
								PR Taxes and Benefits								
413.24	0.14%	419.07	0.19%	-5.83	768.10	0.49%	-354.86	FICA	3,987.95	0.13%	4,101.68	0.23%	-113.73	6,872.25	0.32%	-2,884.30
7.73	0.00%	2.30	0.00%	5.43	0.00	0.00%	7.73	Federal Unemployment Tax	143.92	0.00%	85.11	0.00%	58.81	0.00	0.00%	143.92
34.79	0.01%	14.79	0.01%	20.00	0.00	0.00%	34.79	State Unemployment Tax	647.60	0.02%	700.23	0.04%	-52.63	0.00	0.00%	647.60
455.76	0.15%	436.16	0.20%	19.60	768.10	0.49%	-312.34	Total Payroll Taxes	4,779.47	0.16%	4,887.02	0.27%	-107.55	6,872.25	0.32%	-2,092.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	1,589.20	0.07%	-1,589.20
0.00	0.00%	206.40	0.09%	-206.40	659.08	0.42%	-659.08	Vacation	0.00	0.00%	2,179.57	0.12%	-2,179.57	10,533.10	0.49%	-10,533.10
0.00	0.00%	206.40	0.09%	-206.40	659.08	0.42%	-659.08	Total Supplemental Pay	0.00	0.00%	2,179.57	0.12%	-2,179.57	12,122.30	0.56%	-12,122.30
219.26	0.07%	316.93	0.15%	-97.67	955.00	0.61%	-735.74	Worker's Compensation	2,288.65	0.08%	3,123.19	0.17%	-834.54	10,307.00	0.48%	-8,018.35
490.55	0.16%	0.00	0.00%	490.55	489.81	0.31%	0.74	Group Insurance	4,363.57	0.15%	0.00	0.00%	4,363.57	4,506.72	0.21%	-143.15
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	4,350.39	0.20%	-4,350.39
709.81	0.23%	316.93	0.15%	392.88	1,444.81	0.93%	-735.00	Total Other Benefits	6,652.22	0.22%	3,123.19	0.17%	3,529.03	19,164.11	0.88%	-12,511.89
1,165.57	0.38%	959.49	0.44%	206.08	2,871.99	1.85%	-1,706.42	Total A&G PR Taxes and Benefits	11,431.69	0.39%	10,189.78	0.56%	1,241.91	38,158.66	1.76%	-26,726.97
6,604.21	2.18%	6,231.07	2.86%	373.14	12,252.26	7.87%	-5,648.05	Total A&G Payroll	64,484.49	2.18%	61,626.53	3.38%	2,857.96	119,919.78	5.54%	-55,435.29
								Other Expenses								
1,000.00	0.33%	1,000.00	0.46%	0.00	2,000.00	1.29%	-1,000.00	Accounting/Audit Fees	10,000.00	0.34%	10,000.00	0.55%	0.00	20,000.00	0.92%	-10,000.00
4,410.54	1.45%	0.00	0.00%	4,410.54	110.39	0.07%	4,300.15	Bad Debt Provision	13,013.74	0.44%	0.00	0.00%	13,013.74	1,423.23	0.07%	11,590.51
696.44	0.23%	1,075.00	0.49%	-378.56	845.10	0.54%	-148.66	Bank Charges	6,984.67	0.24%	10,750.00	0.59%	-3,765.33	9,701.39	0.45%	-2,716.72
-18.56	-0.01%	0.00	0.00%	-18.56	-1,239.05	-0.80%	1,220.49	Cash Over/Short	608.40	0.02%	0.00	0.00%	608.40	2,866.40	0.13%	-2,258.00
0.00	0.00%	125.00	0.06%	-125.00	0.00	0.00%	0.00	Central Office - Travel Rebilld	0.00	0.00%	625.00	0.03%	-625.00	0.00	0.00%	0.00
0.00	0.00%	160.00	0.07%	-160.00	0.00	0.00%	0.00	Central Office - IT Fees	1,440.00	0.05%	1,600.00	0.09%	-160.00	0.00	0.00%	1,440.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Collection Expense	538.92	0.02%	0.00	0.00%	538.92	0.00	0.00%	538.92
0.00	0.00%	60.00	0.03%	-60.00	0.00	0.00%	0.00	Communication Expense	60.00	0.00%	600.00	0.03%	-540.00	112.02	0.01%	-52.02
8,348.74	2.75%	6,324.34	2.90%	2,024.40	2,907.46	1.87%	5,441.28	Credit Card Commission	77,162.64	2.61%	52,861.18	2.90%	24,301.46	63,992.07	2.95%	13,170.57
0.00	0.00%	0.00	0.00%	0.00	1,420.19	0.91%	-1,420.19	Data Processing	206.49	0.01%	0.00	0.00%	206.49	14,146.61	0.65%	-13,940.12
0.00	0.00%	0.00	0.00%	0.00	120.00	0.08%	-120.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	1,293.16	0.06%	-1,293.16
377.02	0.12%	100.00	0.05%	277.02	26.57	0.02%	350.45	Employee Relations	3,864.69	0.13%	1,300.00	0.07%	2,564.69	2,677.21	0.12%	1,187.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	234.92	0.01%	-234.92
0.00	0.00%	0.00	0.00%	0.00	560.67	0.36%	-560.67	Licenses/Permits	659.17	0.02%	0.00	0.00%	659.17	2,510.14	0.12%	-1,850.97
24.28	0.01%	0.00	0.00%	24.28	0.00	0.00%	24.28	Meals and Entertainment	153.66	0.01%	0.00	0.00%	153.66	0.00	0.00%	153.66
121.80	0.04%	0.00	0.00%	121.80	0.00	0.00%	121.80	Miscellaneous Expense	792.58	0.03%	0.00	0.00%	792.58	0.00	0.00%	792.58
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Office Equipment	1,192.78	0.04%	1,500.00	0.08%	-307.22	0.00	0.00%	1,192.78
52.88	0.02%	150.00	0.07%	-97.12	18.55	0.01%	34.33	Office Supplies	2,267.64	0.08%	1,500.00	0.08%	767.64	1,558.55	0.07%	709.09
217.13	0.07%	396.00	0.18%	-178.87	286.45	0.18%	-69.32	Payroll Service Fees	1,686.34	0.06%	3,960.00	0.22%	-2,273.66	4,541.45	0.21%	-2,855.11
9.55	0.00%	75.00	0.03%	-65.45	9.33	0.01%	0.22	Postage	340.05	0.01%	750.00	0.04%	-409.95	444.24	0.02%	-104.19
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Professional Fees - Legal	3,483.66	0.12%	1,500.00	0.08%	1,983.66	0.00	0.00%	3,483.66
180.00	0.06%	500.00	0.23%	-320.00	0.00	0.00%	180.00	Professional Fees - Other	10,840.26	0.37%	5,000.00	0.27%	5,840.26	10,121.00	0.47%	719.26
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Recruitment Advertising	190.00	0.01%	1,500.00	0.08%	-1,310.00	728.79	0.03%	-538.79
0.00	0.00%	0.00	0.00%	0.00	122.98	0.08%	-122.98	Recruitment - Other	941.50	0.03%	0.00	0.00%	941.50	490.70	0.02%	450.80
679.69	0.22%	520.70	0.24%	158.99	0.00	0.00%	679.69	Software Expense/Maintenance	8,248.97	0.28%	6,157.00	0.34%	2,091.97	0.00	0.00%	8,248.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	4,348.00	0.15%	0.00	0.00%	4,348.00	570.25	0.03%	3,777.75
502.16	0.17%	0.00	0.00%	502.16	0.00	0.00%	502.16	Travel	4,254.75	0.14%	0.00	0.00%	4,254.75	935.29	0.04%	3,319.46
16,601.67	5.47%	10,936.04	5.01%	5,665.63	7,188.64	4.62%	9,413.03	Total A&G Other Expenses	153,278.91	5.18%	99,603.18	5.46%	53,675.73	138,347.42	6.39%	14,931.49
23,205.88	7.65%	17,167.11	7.87%	6,038.77	19,440.90	12.49%	3,764.98	Total A&G Expenses	217,763.40	7.36%	161,229.71	8.85%	56,533.69	258,267.20	11.92%	-40,503.80

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								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,429.52	1.79%	0.00	0.00%	5,429.52	0.00	0.00%	5,429.52	Division Management	51,389.98	1.74%	0.00	0.00%	51,389.98	0.00	0.00%	51,389.98
0.00	0.00%	4,457.63	2.04%	-4,457.63	4,747.24	3.05%	-4,747.24	Sales Managers	0.00	0.00%	43,494.74	2.39%	-43,494.74	40,974.76	1.89%	-40,974.76
5,429.52	1.79%	4,457.63	2.04%	971.89	4,747.24	3.05%	682.28	Total S&M Management	51,389.98	1.74%	43,494.74	2.39%	7,895.24	40,974.76	1.89%	10,415.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,429.52	1.79%	4,457.63	2.04%	971.89	4,747.24	3.05%	682.28	Total S&M Salaries and Wages	51,389.98	1.74%	43,494.74	2.39%	7,895.24	40,974.76	1.89%	10,415.22
								PR Taxes and Benefits								
463.80	0.15%	354.36	0.16%	109.44	314.85	0.20%	148.95	FICA	3,916.75	0.13%	3,468.34	0.19%	448.41	3,149.38	0.15%	767.37
6.74	0.00%	1.95	0.00%	4.79	0.00	0.00%	6.74	Federal Unemployment Tax	126.15	0.00%	71.99	0.00%	54.16	0.00	0.00%	126.15
30.30	0.01%	12.51	0.01%	17.79	0.00	0.00%	30.30	State Unemployment Tax	567.62	0.02%	592.12	0.03%	-24.50	0.00	0.00%	567.62
500.84	0.17%	368.82	0.17%	132.02	314.85	0.20%	185.99	Total Payroll Taxes	4,610.52	0.16%	4,132.45	0.23%	478.07	3,149.38	0.15%	1,461.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	796.08	0.04%	-796.08
0.00	0.00%	174.53	0.08%	-174.53	150.00	0.10%	-150.00	Vacation	0.00	0.00%	1,843.03	0.10%	-1,843.03	5,222.23	0.24%	-5,222.23
0.00	0.00%	174.53	0.08%	-174.53	150.00	0.10%	-150.00	Total Supplemental Pay	0.00	0.00%	1,843.03	0.10%	-1,843.03	6,018.31	0.28%	-6,018.31
190.97	0.06%	267.99	0.12%	-77.02	0.00	0.00%	190.97	Worker's Compensation	2,009.01	0.07%	2,640.96	0.14%	-631.95	0.00	0.00%	2,009.01
0.00	0.00%	0.00	0.00%	0.00	877.37	0.56%	-877.37	Group Insurance	0.00	0.00%	0.00	0.00%	0.00	8,643.18	0.40%	-8,643.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	2,360.77	0.11%	-2,360.77
190.97	0.06%	267.99	0.12%	-77.02	877.37	0.56%	-686.40	Total Other Benefits	2,009.01	0.07%	2,640.96	0.14%	-631.95	11,003.95	0.51%	-8,994.94
691.81	0.23%	811.34	0.37%	-119.53	1,342.22	0.86%	-650.41	Total S&M PR Taxes and Benefits	6,619.53	0.22%	8,616.44	0.47%	-1,996.91	20,171.64	0.93%	-13,552.11
6,121.33	2.02%	5,268.97	2.42%	852.36	6,089.46	3.91%	31.87	Total S&M Payroll	58,009.51	1.96%	52,111.18	2.86%	5,898.33	61,146.40	2.82%	-3,136.89
								Other Expenses								
468.60	0.15%	0.00	0.00%	468.60	0.00	0.00%	468.60	Advertising General	4,216.23	0.14%	0.00	0.00%	4,216.23	0.00	0.00%	4,216.23
0.00	0.00%	940.00	0.43%	-940.00	0.00	0.00%	0.00	Advertising-Web/Internet	0.00	0.00%	10,435.00	0.57%	-10,435.00	8,202.72	0.38%	-8,202.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	150.00	0.01%	-150.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Communication Expense	120.00	0.00%	500.00	0.03%	-380.00	100.00	0.00%	20.00
1,088.00	0.36%	1,352.00	0.62%	-264.00	-2,310.32	-1.48%	3,398.32	Dues and Subscriptions	20,676.41	0.70%	16,520.00	0.91%	4,156.41	4,700.67	0.22%	15,975.74
11.99	0.00%	0.00	0.00%	11.99	0.00	0.00%	11.99	Meals and Entertainment	101.55	0.00%	0.00	0.00%	101.55	99.99	0.00%	1.56
67.51	0.02%	25.00	0.01%	42.51	19.95	0.01%	47.56	Office Supplies	372.88	0.01%	250.00	0.01%	122.88	-78.27	0.00%	451.15
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Postage	9.30	0.00%	0.00	0.00%	9.30	0.00	0.00%	9.30
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	250.00	0.01%	-250.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.02%	-50.00	79.20	0.05%	-79.20	Promotions - In-house	106.48	0.00%	500.00	0.03%	-393.52	146.06	0.01%	-39.58
0.00	0.00%	100.00	0.05%	-100.00	0.00	0.00%	0.00	Promotion - Outside	0.00	0.00%	1,000.00	0.05%	-1,000.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	6,176.00	0.34%	-6,176.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	0.00	0.00%	0.00	0.00%	0.00	-248.02	-0.01%	248.02
0.00	0.00%	750.00	0.34%	-750.00	0.00	0.00%	0.00	Training	995.00	0.03%	2,580.00	0.14%	-1,585.00	37.27	0.00%	957.73
167.30	0.06%	50.00	0.02%	117.30	45.36	0.03%	121.94	Travel	223.30	0.01%	500.00	0.03%	-276.70	209.50	0.01%	13.80
1,803.40	0.59%	3,342.00	1.53%	-1,538.60	-2,165.81	-1.39%	3,969.21	Total S&M Other Expenses	26,821.15	0.91%	38,861.00	2.13%	-12,039.85	13,169.92	0.61%	13,651.23
7,924.73	2.61%	8,610.97	3.95%	-686.24	3,923.65	2.52%	4,001.08	Total S&M Expenses	84,830.66	2.87%	90,972.18	4.99%	-6,141.52	74,316.32	3.43%	10,514.34

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
3,776.27	1.24%	3,553.66	1.63%	222.61	3,465.23	2.23%	311.04	Division Management	36,310.81	1.23%	34,674.40	1.90%	1,636.41	25,980.40	1.20%	10,330.41
3,776.27	1.24%	3,553.66	1.63%	222.61	3,465.23	2.23%	311.04	Total R&M Management	36,310.81	1.23%	34,674.40	1.90%	1,636.41	25,980.40	1.20%	10,330.41
2,651.33	0.87%	2,976.00	1.36%	-324.67	1,928.88	1.24%	722.45	Engineers 1	17,600.39	0.59%	29,184.00	1.60%	-11,583.61	16,653.95	0.77%	946.44
2,651.33	0.87%	2,976.00	1.36%	-324.67	1,928.88	1.24%	722.45	Total R&M Non-Management	17,600.39	0.59%	29,184.00	1.60%	-11,583.61	16,653.95	0.77%	946.44
6,427.60	2.12%	6,529.66	2.99%	-102.06	5,394.11	3.47%	1,033.49	Total R&M Salaries and Wages	53,911.20	1.82%	63,858.40	3.50%	-9,947.20	42,634.35	1.97%	11,276.85
								PR Taxes and Benefits								
480.94	0.16%	510.16	0.23%	-29.22	378.63	0.24%	102.31	FICA	4,081.07	0.14%	4,997.57	0.27%	-916.50	3,313.82	0.15%	767.25
8.95	0.00%	2.80	0.00%	6.15	0.00	0.00%	8.95	Federal Unemployment Tax	139.82	0.00%	103.87	0.01%	35.95	0.00	0.00%	139.82
40.32	0.01%	18.01	0.01%	22.31	0.00	0.00%	40.32	State Unemployment Tax	629.14	0.02%	854.43	0.05%	-225.29	0.00	0.00%	629.14
530.21	0.17%	530.97	0.24%	-0.76	378.63	0.24%	151.58	Total Payroll Taxes	4,850.03	0.16%	5,955.87	0.33%	-1,105.84	3,313.82	0.15%	1,536.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	332.00	0.01%	0.00	0.00%	332.00	715.20	0.03%	-383.20
0.00	0.00%	139.14	0.06%	-139.14	165.57	0.11%	-165.57	Vacation	0.00	0.00%	1,469.28	0.08%	-1,469.28	3,647.60	0.17%	-3,647.60
0.00	0.00%	139.14	0.06%	-139.14	165.57	0.11%	-165.57	Total Supplemental Pay	332.00	0.01%	1,469.28	0.08%	-1,137.28	4,362.80	0.20%	-4,030.80
252.73	0.08%	385.82	0.18%	-133.09	0.00	0.00%	252.73	Worker's Compensation	2,055.99	0.07%	3,805.46	0.21%	-1,749.47	0.00	0.00%	2,055.99
0.00	0.00%	0.00	0.00%	0.00	1,031.38	0.66%	-1,031.38	Group Insurance	13,008.50	0.44%	0.00	0.00%	13,008.50	8,674.53	0.40%	4,333.97
252.73	0.08%	385.82	0.18%	-133.09	1,031.38	0.66%	-778.65	Total Other Benefits	15,064.49	0.51%	3,805.46	0.21%	11,259.03	8,674.53	0.40%	6,389.96
782.94	0.26%	1,055.93	0.48%	-272.99	1,575.58	1.01%	-792.64	Total R&M PR Taxes and Benefits	20,246.52	0.68%	11,230.61	0.62%	9,015.91	16,351.15	0.75%	3,895.37
7,210.54	2.38%	7,585.59	3.48%	-375.05	6,969.69	4.48%	240.85	Total R&M Payroll	74,157.72	2.50%	75,089.01	4.12%	-931.29	58,985.50	2.72%	15,172.22
								Other Expenses								
1,092.74	0.36%	598.50	0.27%	494.24	10.66	0.01%	1,082.08	Air Conditioning and Refrigeration	23,019.01	0.78%	5,343.30	0.29%	17,675.71	7,340.60	0.34%	15,678.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Repair	1,819.98	0.06%	0.00	0.00%	1,819.98	0.00	0.00%	1,819.98
256.51	0.08%	250.00	0.11%	6.51	179.99	0.12%	76.52	Building	2,599.41	0.09%	2,500.00	0.14%	99.41	1,375.98	0.06%	1,223.43
0.00	0.00%	40.00	0.02%	-40.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	400.00	0.02%	-400.00	199.75	0.01%	-199.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	1,085.58	0.04%	3,000.00	0.16%	-1,914.42	0.00	0.00%	1,085.58
0.00	0.00%	59.85	0.03%	-59.85	0.00	0.00%	0.00	Curtains and Drapes	0.00	0.00%	534.33	0.03%	-534.33	0.00	0.00%	0.00
492.57	0.16%	150.00	0.07%	342.57	87.12	0.06%	405.45	Electric Bulbs	1,832.09	0.06%	1,500.00	0.08%	332.09	705.13	0.03%	1,126.96
124.50	0.04%	139.65	0.06%	-15.15	1,735.32	1.12%	-1,610.82	Electrical and Mechanical	5,128.47	0.17%	1,246.77	0.07%	3,881.70	6,405.08	0.30%	-1,276.61
0.00	0.00%	1,100.00	0.50%	-1,100.00	0.00	0.00%	0.00	Elevator Maintenance Contracts	3,557.88	0.12%	11,000.00	0.60%	-7,442.12	0.00	0.00%	3,557.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Maintenance	917.11	0.03%	0.00	0.00%	917.11	3,511.82	0.16%	-2,594.71
0.00	0.00%	0.00	0.00%	0.00	29.82	0.02%	-29.82	Equipment Rental	218.35	0.01%	0.00	0.00%	218.35	29.82	0.00%	188.53
0.00	0.00%	400.00	0.18%	-400.00	0.00	0.00%	0.00	Fire Safety Equipment	3,160.07	0.11%	4,000.00	0.22%	-839.93	4,091.42	0.19%	-931.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Floor and Carpet Maintenance	2,380.46	0.08%	0.00	0.00%	2,380.46	30.00	0.00%	2,350.46
795.95	0.26%	0.00	0.00%	795.95	0.00	0.00%	795.95	Furniture	3,222.59	0.11%	0.00	0.00%	3,222.59	1,700.57	0.08%	1,522.02
1,552.59	0.51%	1,350.00	0.62%	202.59	25.00	0.02%	1,527.59	Grounds and Landscaping	16,638.27	0.56%	13,500.00	0.74%	3,138.27	10,437.09	0.48%	6,201.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	327.89	0.01%	0.00	0.00%	327.89	0.00	0.00%	327.89
0.00	0.00%	79.80	0.04%	-79.80	43.00	0.03%	-43.00	Laundry Equipment Repairs	1,716.29	0.06%	712.44	0.04%	1,003.85	1,090.18	0.05%	626.11
40.80	0.01%	99.75	0.05%	-58.95	156.28	0.10%	-115.48	Locks and Keys	3,097.21	0.10%	890.55	0.05%	2,206.66	364.62	0.02%	2,732.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	1,963.52	0.07%	0.00	0.00%	1,963.52	1,155.00	0.05%	808.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	87.99	0.00%	-87.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	191.96	0.01%	0.00	0.00%	191.96	0.00	0.00%	191.96
33.96	0.01%	0.00	0.00%	33.96	0.00	0.00%	33.96	Operating Supplies	301.61	0.01%	0.00	0.00%	301.61	0.00	0.00%	301.61
31.96	0.01%	59.85	0.03%	-27.89	18.18	0.01%	13.78	Painting and Decorating	792.33	0.03%	534.33	0.03%	258.00	771.65	0.04%	20.68
383.40	0.13%	598.00	0.27%	-214.60	21.27	0.01%	362.13	Pest Control	6,807.82	0.23%	5,980.00	0.33%	827.82	1,240.16	0.06%	5,567.66
2,394.26	0.79%	259.35	0.12%	2,134.91	3.51	0.00%	2,390.75	Plumbing and Heating	9,792.12	0.33%	2,315.43	0.13%	7,476.69	7,197.86	0.33%	2,594.26
357.17	0.12%	100.00	0.05%	257.17	0.00	0.00%	357.17	Pool Chemicals	5,051.27	0.17%	1,000.00	0.05%	4,051.27	0.00	0.00%	5,051.27
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pool Service- Contract	0.00	0.00%	0.00	0.00%	0.00	1,296.71	0.06%	-1,296.71
0.00	0.00%	19.95	0.01%	-19.95	0.00	0.00%	0.00	Radio and Television Repair	153.34	0.01%	178.11	0.01%	-24.77	0.00	0.00%	153.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Signage	0.00	0.00%	0.00	0.00%	0.00	11.77	0.00%	-11.77
0.00	0.00%	102.00	0.05%	-102.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	1,520.00	0.08%	-1,520.00	0.00	0.00%	0.00
11.94	0.00%	0.00	0.00%	11.94	0.00	0.00%	11.94	Tools	279.13	0.01%	0.00	0.00%	279.13	0.00	0.00%	279.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	79.84	0.00%	0.00	0.00%	79.84	0.00	0.00%	79.84
1,554.78	0.51%	660.00	0.30%	894.78	780.81	0.50%	773.97	Waste Removal	14,634.48	0.49%	6,600.00	0.36%	8,034.48	6,469.76	0.30%	8,164.72

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
9,123.13	3.01%	6,066.70	2.78%	3,056.43	3,090.96	1.99%	6,032.17	Total R&M Other Expenses	110,768.08	3.74%	63,255.26	3.47%	47,512.82	55,512.96	2.56%	55,255.12
16,333.67	5.38%	13,652.29	6.26%	2,681.38	10,060.65	6.47%	6,273.02	Total R&M Expenses	184,925.80	6.25%	138,344.27	7.59%	46,581.53	114,498.46	5.29%	70,427.34

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
1,466.94	0.48%	1,995.00	0.91%	-528.06	1,900.18	1.22%	-433.24	Water	12,579.25	0.42%	17,811.00	0.98%	-5,231.75	20,240.35	0.93%	-7,661.10
8,772.36	2.89%	6,184.50	2.84%	2,587.86	6,487.64	4.17%	2,284.72	Electricity	68,663.78	2.32%	55,214.10	3.03%	13,449.68	55,703.76	2.57%	12,960.02
1,550.33	0.51%	1,017.45	0.47%	532.88	561.75	0.36%	988.58	Gas - Natural HLP	9,758.37	0.33%	9,083.61	0.50%	674.76	7,924.65	0.37%	1,833.72
2,019.82	0.67%	997.50	0.46%	1,022.32	0.00	0.00%	2,019.82	Sewer	14,425.47	0.49%	8,905.50	0.49%	5,519.97	0.00	0.00%	14,425.47
13,809.45	4.55%	10,194.45	4.67%	3,615.00	8,949.57	5.75%	4,859.88	Total Utilities	105,426.87	3.56%	91,014.21	4.99%	14,412.66	83,868.76	3.87%	21,558.11

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
0.00	0.00%	545.83	0.25%	-545.83	803.90	0.52%	-803.90	Personal Property Taxes	6,041.58	0.20%	5,458.30	0.30%	583.28	8,257.75	0.38%	-2,216.17
16,918.62	5.58%	13,430.58	6.16%	3,488.04	14,649.26	9.41%	2,269.36	Real Estate Taxes	141,281.39	4.77%	134,305.80	7.37%	6,975.59	146,492.60	6.76%	-5,211.21
16,918.62	5.58%	13,976.41	6.41%	2,942.21	15,453.16	9.93%	1,465.46	Total Taxes	147,322.97	4.98%	139,764.10	7.67%	7,558.87	154,750.35	7.14%	-7,427.38
318.16	0.10%	0.00	0.00%	318.16	4,756.93	3.06%	-4,438.77	Insurance	954.48	0.03%	0.00	0.00%	954.48	45,388.66	2.10%	-44,434.18
71.42	0.02%	0.00	0.00%	71.42	0.00	0.00%	71.42	Insurance - Crime	214.26	0.01%	0.00	0.00%	214.26	0.00	0.00%	214.26
378.42	0.12%	125.00	0.06%	253.42	0.00	0.00%	378.42	Insurance - Employment	1,553.26	0.05%	1,250.00	0.07%	303.26	0.00	0.00%	1,553.26
1,227.00	0.40%	1,071.00	0.49%	156.00	0.00	0.00%	1,227.00	Insurance - General Liability	12,233.00	0.41%	10,710.00	0.59%	1,523.00	0.00	0.00%	12,233.00
1,853.50	0.61%	3,188.08	1.46%	-1,334.58	0.00	0.00%	1,853.50	Insurance - Property	30,546.25	1.03%	31,880.80	1.75%	-1,334.55	0.00	0.00%	30,546.25
3,242.08	1.07%	1,853.50	0.85%	1,388.58	0.00	0.00%	3,242.08	Insurance - Umbrella	20,031.58	0.68%	18,535.00	1.02%	1,496.58	0.00	0.00%	20,031.58
7,090.58	2.34%	6,237.58	2.86%	853.00	4,756.93	3.06%	2,333.65	Total Insurance	65,532.83	2.21%	62,375.80	3.42%	3,157.03	45,388.66	2.10%	20,144.17
26,919.00	8.87%	26,919.00	12.34%	0.00	29,958.77	19.25%	-3,039.77	Ground Lease Expense	262,701.00	8.87%	266,306.00	14.61%	-3,605.00	269,311.54	12.43%	-6,610.54
26,919.00	8.87%	26,919.00	12.34%	0.00	29,958.77	19.25%	-3,039.77	Total Leases & Rent	262,701.00	8.87%	266,306.00	14.61%	-3,605.00	269,311.54	12.43%	-6,610.54
9,601.57	3.16%	6,542.42	3.00%	3,059.15	3,888.00	2.50%	5,713.57	Management Fee - Base	93,818.71	3.17%	54,683.95	3.00%	39,134.76	54,132.00	2.50%	39,686.71
0.00	0.00%	0.00	0.00%	0.00	3,706.05	2.38%	-3,706.05	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,976.50	0.51%	-10,976.50
9,601.57	3.16%	6,542.42	3.00%	3,059.15	7,594.05	4.88%	2,007.52	Total Management Fees	93,818.71	3.17%	54,683.95	3.00%	39,134.76	65,108.50	3.01%	28,710.21
3,779.00	1.25%	0.00	0.00%	3,779.00	12,355.26	7.94%	-8,576.26	Capital Reserve	3,779.00	0.13%	0.00	0.00%	3,779.00	123,552.60	5.70%	-119,773.60
0.00	0.00%	0.00	0.00%	0.00	45,395.00	29.17%	-45,395.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	453,950.00	20.96%	-453,950.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.03%	0.00	0.00%	949.17	21,978.72	1.01%	-21,029.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-86.70	0.00%	86.70
0.00	0.00%	0.00	0.00%	0.00	5,182.52	3.33%	-5,182.52	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	13,479.47	0.62%	-13,479.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	-2,703.33	-0.09%	0.00	0.00%	-2,703.33	0.00	0.00%	-2,703.33
3,779.00	1.25%	0.00	0.00%	3,779.00	62,932.78	40.44%	-59,153.78	Total Other Non-Operating	2,024.84	0.07%	0.00	0.00%	2,024.84	612,874.09	28.29%	-610,849.25

Company: PCGA Associates LLC Property: Hampton inn Atlanta Perimeter Center
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
131.00		131.00		0.00	131.00		0.00	# Rooms	131.00		131.00		0.00	131.00		0.00
4,061.00		4,061.00		0.00	4,061.00		0.00	Available Rooms	39,824.00		39,824.00		0.00	39,955.00		-131.00
1,707.00		2,190.00		-483.00	1,254.00		453.00	Room Nights Sold	16,428.00		16,829.00		-401.00	11,304.00		5,124.00
42.03%		53.93%		-11.89%	30.88%		11.15%	Occupancy %	41.25%		42.26%		-1.01%	28.29%		12.96%
106.18		89.00		17.18	69.26		36.92	ADR	91.88		82.89		8.99	92.17		-0.28
44.63		48.00		-3.37	21.39		23.24	RevPar	37.90		35.03		2.87	26.08		11.83
Summary V.11																
Revenue																
181,246.36	96.83%	194,917.15	99.06%	-13,670.79	86,848.93	95.37%	94,397.43	Rooms	1,509,470.50	97.46%	1,395,007.61	98.88%	114,462.89	1,041,859.87	95.99%	467,610.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	8,050.00	0.52%	0.00	0.00%	8,050.00	0.00	0.00%	8,050.00
5,925.18	3.17%	1,854.50	0.94%	4,070.68	4,213.70	4.63%	1,711.48	Other Departments	31,302.20	2.02%	15,761.45	1.12%	15,540.75	43,543.58	4.01%	-12,241.38
187,171.54	100.00%	196,771.65	100.00%	-9,600.11	91,062.63	100.00%	96,108.91	Total Operating Revenue	1,548,822.70	100.00%	1,410,769.06	100.00%	138,053.64	1,085,403.45	100.00%	463,419.25
Departmental Expenses																
78,807.36	43.48%	72,223.75	37.05%	6,583.61	28,250.70	32.53%	50,556.66	Rooms	598,133.88	39.63%	581,480.58	41.68%	16,653.30	364,729.27	35.01%	233,404.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,492.39	92.70%	2,736.93	147.58%	2,755.46	3,888.11	92.27%	1,604.28	Other Departments	47,440.54	151.56%	25,559.96	162.17%	21,880.58	34,907.31	80.17%	12,533.23
84,299.75	45.04%	74,960.68	38.10%	9,339.07	32,138.81	35.29%	52,160.94	Total Departmental Expenses	645,574.42	41.68%	607,040.54	43.03%	38,533.88	399,636.58	36.82%	245,937.84
102,871.79	54.96%	121,810.97	61.90%	-18,939.18	58,923.82	64.71%	43,947.97	Total Departmental Profit	903,248.28	58.32%	803,728.52	56.97%	99,519.76	685,766.87	63.18%	217,481.41
Undistributed Operating Expenses																
27,041.17	14.45%	23,291.17	11.84%	3,750.00	17,261.82	18.96%	9,779.35	A&G	236,370.10	15.26%	227,886.09	16.15%	8,484.01	268,347.92	24.72%	-31,977.82
3,160.56	1.69%	0.00	0.00%	3,160.56	0.00	0.00%	3,160.56	IT	3,160.56	0.20%	0.00	0.00%	3,160.56	0.00	0.00%	3,160.56
6,944.63	3.71%	10,265.33	5.22%	-3,320.70	7,555.23	8.30%	-610.60	S&M	77,673.60	5.02%	94,269.80	6.68%	-16,596.20	69,989.69	6.45%	7,683.91
28,581.74	15.27%	23,939.91	12.17%	4,641.83	11,305.35	12.41%	17,276.39	Franchise Fees	216,354.78	13.97%	184,250.14	13.06%	32,104.64	149,223.51	13.75%	67,131.27
16,781.61	8.97%	17,173.26	8.73%	-391.65	15,980.53	17.55%	801.08	R&M	121,821.22	7.87%	165,015.53	11.70%	-43,194.31	125,150.97	11.53%	-3,329.75
12,612.92	6.74%	13,140.00	6.68%	-527.08	8,447.76	9.28%	4,165.16	Utilities	119,242.49	7.70%	101,034.00	7.16%	18,208.49	97,272.61	8.96%	21,969.88
95,122.63	50.82%	87,809.67	44.63%	7,312.96	60,550.69	66.49%	34,571.94	Total Undistributed Expenses	774,622.75	50.01%	772,455.56	54.75%	2,167.19	709,984.70	65.41%	64,638.05
7,749.16	4.14%	34,001.30	17.28%	-26,252.14	-1,626.87	-1.79%	9,376.03	Gross Operating Profit	128,625.53	8.30%	31,272.96	2.22%	97,352.57	-24,217.83	-2.23%	152,843.36
6,138.35	3.28%	5,903.15	3.00%	235.20	6,009.55	6.60%	128.80	Management Fees	56,847.11	3.67%	50,988.55	3.61%	5,858.56	38,131.00	3.51%	18,716.11
1,610.81	0.86%	28,098.15	14.28%	-26,487.34	-7,636.42	-8.39%	9,247.23	Income Before Non-Operating Income	71,778.42	4.63%	-19,715.59	-1.40%	91,494.01	-62,348.83	-5.74%	134,127.25
Non-Operating Income and Expenses																
9,480.37	5.07%	5,715.00	2.90%	3,765.37	5,233.72	5.75%	4,246.65	Insurance	67,609.49	4.37%	57,150.00	4.05%	10,459.49	51,453.20	4.74%	16,156.29
32,974.00	17.62%	33,907.00	17.23%	-933.00	32,091.69	35.24%	882.31	Leases & Rent	326,212.00	21.06%	335,542.00	23.78%	-9,330.00	318,340.20	29.33%	7,871.80
2,950.56	1.58%	0.00	0.00%	2,950.56	60,132.59	66.03%	-57,182.03	Other	21,759.74	1.40%	0.00	0.00%	21,759.74	635,020.60	58.51%	-613,260.86
45,404.93	24.26%	39,622.00	20.14%	5,782.93	97,458.00	107.02%	-52,053.07	Total Non-Operating Income and Expenses	415,581.23	26.83%	392,692.00	27.84%	22,889.23	1,004,814.00	92.58%	-589,232.77
-43,794.12	-23.40%	-11,523.85	-5.86%	-32,270.27	-105,094.42	-115.41%	61,300.30	EBITDA	-343,802.81	-22.20%	-412,407.59	-29.23%	68,604.78	-1,067,162.83	-98.32%	723,360.02
0.00	0.00%	0.00	0.00%	0.00	33,500.00	36.79%	-33,500.00	Interest	0.00	0.00%	0.00	0.00%	0.00	334,379.59	30.81%	-334,379.59
-7,549.36	-4.03%	15,729.00	7.99%	-23,278.36	-35,493.13	-38.98%	27,943.77	Taxes	109,701.28	7.08%	157,290.00	11.15%	-47,588.72	106,292.53	9.79%	3,408.75
0.00	0.00%	0.00	0.00%	0.00	3,039.00	3.34%	-3,039.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	30,390.00	2.80%	-30,390.00
-7,549.36	-4.03%	15,729.00	7.99%	-23,278.36	1,045.87	1.15%	-8,595.23	Interest, Taxes, Depreciation and Amor	109,701.28	7.08%	157,290.00	11.15%	-47,588.72	471,062.12	43.40%	-361,360.84
-36,244.76	-19.36%	-27,252.85	-13.85%	-8,991.91	-106,140.29	-116.56%	69,895.53	Net Income	-453,504.09	-29.28%	-569,697.59	-40.38%	116,193.50	-1,538,224.95	-141.72%	1,084,720.86

Company: PCGA Associates LLC Property: Hampton inn Atlanta Perimeter Center
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
131.00		131.00		0.00	131.00		0.00	# Rooms	131.00		131.00		0.00	131.00		0.00
4,061.00		4,061.00		0.00	4,061.00		0.00	Available Rooms	39,824.00		39,824.00		0.00	39,955.00		-131.00
1,707.00		2,190.00		-483.00	1,254.00		453.00	Room Nights Sold	16,428.00		16,829.00		-401.00	11,304.00		5,124.00
0.42		0.54		-0.12	0.31		0.11	Occupancy %	0.41		0.42		-0.01	0.28		0.13
106.18		89.00		17.18	69.26		36.92	ADR	91.88		82.89		8.99	92.17		-0.28
44.63		48.00		-3.37	21.39		23.24	RevPar	37.90		35.03		2.87	26.08		11.83
Summary Revenue:																
181,246.36	96.83%	194,917.15	99.06%	-13,670.79	86,848.93	95.37%	94,397.43	Rooms	1,509,470.50	97.46%	1,395,007.61	98.88%	114,462.89	1,041,859.87	95.99%	467,610.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	8,050.00	0.52%	0.00	0.00%	8,050.00	0.00	0.00%	8,050.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,925.18	3.17%	1,854.50	0.94%	4,070.68	4,213.70	4.63%	1,711.48	Other	31,302.20	2.02%	15,761.45	1.12%	15,540.75	43,543.58	4.01%	-12,241.38
187,171.54	100.00%	196,771.65	100.00%	-9,600.11	91,062.63	100.00%	96,108.91	Total Revenue	1,548,822.70	100.00%	1,410,769.06	100.00%	138,053.64	1,085,403.45	100.00%	463,419.25
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,674.23	62.01%	1,754.00	94.58%	1,920.23	1,754.43	41.64%	1,919.80	Telephone	5,475.29	17.49%	17,540.00	111.28%	-12,064.71	11,083.33	25.45%	-5,608.04
0.00	0.00%	847.93	45.72%	-847.93	-104.34	-2.48%	104.34	Other	10,882.55	34.77%	6,669.96	42.32%	4,212.59	6,630.75	15.23%	4,251.80
3,674.23	62.01%	2,601.93	140.30%	1,072.30	1,650.09	39.16%	2,024.14	Total Cost of Sales	16,357.84	52.26%	24,209.96	153.60%	-7,852.12	17,714.08	40.68%	-1,356.24
Payroll:																
22,331.75	12.32%	31,427.52	16.12%	-9,095.77	18,243.39	21.01%	4,088.36	Rooms	252,075.07	16.70%	288,349.94	20.67%	-36,274.87	178,437.87	17.13%	73,637.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
11,241.77	6.01%	11,523.42	5.86%	-281.65	12,395.64	13.61%	-1,153.87	A&G	84,200.04	5.44%	112,663.31	7.99%	-28,463.27	108,848.11	10.03%	-24,648.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,258.25	2.28%	4,086.32	2.08%	171.93	3,822.00	4.20%	436.25	S&M	41,538.53	2.68%	39,951.54	2.83%	1,586.99	48,713.43	4.49%	-7,174.90
7,572.89	4.05%	9,973.16	5.07%	-2,400.27	5,247.11	5.76%	2,325.78	R&M	50,508.58	3.26%	97,598.71	6.92%	-47,090.13	46,107.53	4.25%	4,401.05
45,404.66	24.26%	57,010.42	28.97%	-11,605.76	39,708.14	43.61%	5,696.52	Total Salaries and Wages	428,322.22	27.65%	538,563.50	38.18%	-110,241.28	382,106.94	35.20%	46,215.28
11,411.05	6.10%	10,257.48	5.21%	1,153.57	9,790.64	10.75%	1,620.41	Total Taxes and Benefits	87,612.34	5.66%	105,722.86	7.49%	-18,110.52	120,522.32	11.10%	-32,909.98
56,815.71	30.35%	67,267.90	34.19%	-10,452.19	49,498.78	54.36%	7,316.93	Total Labor Costs	515,934.56	33.31%	644,286.36	45.67%	-128,351.80	502,629.26	46.31%	13,305.30
Direct Expenses:																
49,303.25	27.20%	35,672.29	18.30%	13,630.96	6,708.69	7.72%	42,594.56	Rooms	298,074.27	19.75%	241,443.61	17.31%	56,630.66	138,995.67	13.34%	159,078.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,818.16	30.69%	135.00	7.28%	1,683.16	2,238.02	53.11%	-419.86	Telephone	31,082.70	99.30%	1,350.00	8.57%	29,732.70	17,193.23	39.49%	13,889.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
28,581.74	15.27%	23,939.91	12.17%	4,641.83	11,305.35	12.41%	17,276.39	Franchise Fees	216,354.78	13.97%	184,250.14	13.06%	32,104.64	149,223.51	13.75%	67,131.27
13,907.57	7.43%	9,289.99	4.72%	4,617.58	657.40	0.72%	13,250.17	A&G	134,685.80	8.70%	89,170.73	6.32%	45,515.07	111,135.17	10.24%	23,550.63
3,160.56	1.69%	0.00	0.00%	3,160.56	0.00	0.00%	3,160.56	IT	3,160.56	0.20%	0.00	0.00%	3,160.56	0.00	0.00%	3,160.56
2,064.48	1.10%	5,475.00	2.78%	-3,410.52	3,504.23	3.85%	-1,439.75	S&M	22,390.38	1.45%	46,768.00	3.32%	-24,377.62	16,020.87	1.48%	6,369.51
7,483.76	4.00%	5,248.33	2.67%	2,235.43	8,679.18	9.53%	-1,195.42	R&M	62,913.79	4.06%	46,983.30	3.33%	15,930.49	59,436.88	5.48%	3,476.91
12,612.92	6.74%	13,140.00	6.68%	-527.08	8,447.76	9.28%	4,165.16	Utilities	119,242.49	7.70%	101,034.00	7.16%	18,208.49	97,272.61	8.96%	21,969.88
118,932.44	63.54%	92,900.52	47.21%	26,031.92	41,540.63	45.62%	77,391.81	Total Direct Expense	887,904.77	57.33%	710,999.78	50.40%	176,904.99	589,277.94	54.29%	298,626.83
7,749.16	4.14%	34,001.30	17.28%	-26,252.14	-1,626.87	-1.79%	9,376.03	Gross Operating Profit	128,625.53	8.30%	31,272.96	2.22%	97,352.57	-24,217.83	-2.23%	152,843.36

Company: PCGA Associates LLC Property: Hampton inn Atlanta Perimeter Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
-7,549.36	-4.03%	15,729.00	7.99%	-23,278.36	-35,493.13	-38.98%	27,943.77	Taxes	109,701.28	7.08%	157,290.00	11.15%	-47,588.72	106,292.53	9.79%	3,408.75
9,480.37	5.07%	5,715.00	2.90%	3,765.37	5,233.72	5.75%	4,246.65	Insurance	67,609.49	4.37%	57,150.00	4.05%	10,459.49	51,453.20	4.74%	16,156.29
32,974.00	17.62%	33,907.00	17.23%	-933.00	32,091.69	35.24%	882.31	Leases & Rent	326,212.00	21.06%	335,542.00	23.78%	-9,330.00	318,340.20	29.33%	7,871.80
6,138.35	3.28%	5,903.15	3.00%	235.20	6,009.55	6.60%	128.80	Management Fees	56,847.11	3.67%	50,988.55	3.61%	5,858.56	38,131.00	3.51%	18,716.11
41,043.36	21.93%	61,254.15	31.13%	-20,210.79	7,841.83	8.61%	33,201.53	Total Fixed Expenses	560,369.88	36.18%	600,970.55	42.60%	-40,600.67	514,216.93	47.38%	46,152.95
-33,294.20	-17.79%	-27,252.85	-13.85%	-6,041.35	-9,468.70	-10.40%	-23,825.50	Net Operating Profit	-431,744.35	-27.88%	-569,697.59	-40.38%	137,953.24	-538,434.76	-49.61%	106,690.41
0.00	0.00%	0.00	0.00%	0.00	33,500.00	36.79%	-33,500.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	334,379.59	30.81%	-334,379.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.06%	0.00	0.00%	949.17	13,196.48	1.22%	-12,247.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	21,126.65	1.95%	-21,126.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	25.53	0.00%	0.00	0.00%	25.53	0.00	0.00%	25.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-628.43	-0.06%	628.43
-33,294.20	-17.79%	-27,252.85	-13.85%	-6,041.35	-42,968.70	-47.19%	9,674.50	Net Operating Income	-432,719.05	-27.94%	-569,697.59	-40.38%	136,978.54	-906,509.05	-83.52%	473,790.00
2,950.56	1.58%	0.00	0.00%	2,950.56	15,208.59	16.70%	-12,258.03	Capital Reserve	20,785.04	1.34%	0.00	0.00%	20,785.04	152,085.90	14.01%	-131,300.86
0.00	0.00%	0.00	0.00%	0.00	44,924.00	49.33%	-44,924.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	449,240.00	41.39%	-449,240.00
-36,244.76	-19.36%	-27,252.85	-13.85%	-8,991.91	-103,101.29	-113.22%	66,856.53	Adjusted NOI	-453,504.09	-29.28%	-569,697.59	-40.38%	116,193.50	-1,507,834.95	-138.92%	1,054,330.86
0.00	0.00%	0.00	0.00%	0.00	3,039.00	3.34%	-3,039.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	30,390.00	2.80%	-30,390.00
-36,244.76	-19.36%	-27,252.85	-13.85%	-8,991.91	-106,140.29	-116.56%	69,895.53	Net Profit/(Loss)	-453,504.09	-29.28%	-569,697.59	-40.38%	116,193.50	-1,538,224.95	-141.72%	1,084,720.86

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
4,805.83	2.65%	22,975.80	11.79%	-18,169.97	763.49	0.88%	4,042.34	Corporate Transient	60,856.86	4.03%	243,852.80	17.48%	-182,995.94	104,571.98	10.04%	-43,715.12
2,882.19	1.59%	0.00	0.00%	2,882.19	0.00	0.00%	2,882.19	AAA/AARP Transient	8,576.95	0.57%	0.00	0.00%	8,576.95	0.00	0.00%	8,576.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Consortia Transient	16,764.87	1.11%	0.00	0.00%	16,764.87	0.00	0.00%	16,764.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Employee	2,178.95	0.14%	0.00	0.00%	2,178.95	0.00	0.00%	2,178.95
25,265.32	13.94%	0.00	0.00%	25,265.32	0.00	0.00%	25,265.32	Leisure Transient	195,879.33	12.98%	0.00	0.00%	195,879.33	0.00	0.00%	195,879.33
465.06	0.26%	0.00	0.00%	465.06	0.00	0.00%	465.06	Leisure Package Transient	6,828.73	0.45%	0.00	0.00%	6,828.73	0.00	0.00%	6,828.73
0.00	0.00%	0.00	0.00%	0.00	62,897.45	72.42%	-62,897.45	Extended Stay Transient	0.00	0.00%	0.00	0.00%	0.00	416,283.52	39.96%	-416,283.52
0.00	0.00%	84,781.65	43.50%	-84,781.65	0.00	0.00%	0.00	Internet/E-Commerce	19,920.57	1.32%	411,480.56	29.50%	-391,559.99	0.00	0.00%	19,920.57
0.00	0.00%	4,560.00	2.34%	-4,560.00	0.00	0.00%	0.00	E-Commerce Opaque	1,928.72	0.13%	17,636.00	1.26%	-15,707.28	0.00	0.00%	1,928.72
131.35	0.07%	0.00	0.00%	131.35	0.00	0.00%	131.35	Other Transient	95,267.19	6.31%	0.00	0.00%	95,267.19	0.00	0.00%	95,267.19
0.00	0.00%	2,047.00	1.05%	-2,047.00	0.00	0.00%	0.00	Government Transient	3,922.44	0.26%	14,639.00	1.05%	-10,716.56	0.00	0.00%	3,922.44
143,804.77	79.34%	39,092.70	20.06%	104,712.07	18,092.53	20.83%	125,712.24	Rack Transient	1,033,095.68	68.44%	380,383.15	27.27%	652,712.53	351,653.63	33.75%	681,442.05
0.00	0.00%	12,750.00	6.54%	-12,750.00	4,662.80	5.37%	-4,662.80	Local Negotiated Transient	8,525.72	0.56%	126,122.00	9.04%	-117,596.28	81,409.66	7.81%	-72,883.94
177,354.52	97.85%	166,207.15	85.27%	11,147.37	86,416.27	99.50%	90,938.25	Total Transient Room Revenue	1,453,746.01	96.31%	1,194,113.51	85.60%	259,632.50	953,918.79	91.56%	499,827.22
Group Room Revenue																
867.60	0.48%	9,570.00	4.91%	-8,702.40	0.00	0.00%	867.60	Corporate Group	10,377.60	0.69%	65,156.80	4.67%	-54,779.20	76,675.80	7.36%	-66,298.20
0.00	0.00%	9,570.00	4.91%	-9,570.00	0.00	0.00%	0.00	Leisure Group	0.00	0.00%	70,739.60	5.07%	-70,739.60	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	6,759.36	0.65%	-6,759.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tour & Travel Group	1,700.00	0.11%	0.00	0.00%	1,700.00	0.00	0.00%	1,700.00
2,408.40	1.33%	0.00	0.00%	2,408.40	0.00	0.00%	2,408.40	SMERF Group	29,449.96	1.95%	0.00	0.00%	29,449.96	0.00	0.00%	29,449.96
0.00	0.00%	9,570.00	4.91%	-9,570.00	0.00	0.00%	0.00	Sports Group	750.00	0.05%	64,997.70	4.66%	-64,247.70	0.00	0.00%	750.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Group	10,410.00	0.69%	0.00	0.00%	10,410.00	0.00	0.00%	10,410.00
3,276.00	1.81%	28,710.00	14.73%	-25,434.00	0.00	0.00%	3,276.00	Total Group Room Revenue	52,687.56	3.49%	200,894.10	14.40%	-148,206.54	83,435.16	8.01%	-30,747.60
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
615.84	0.34%	0.00	0.00%	615.84	1,152.37	1.33%	-536.53	No-Show Rooms	3,604.97	0.24%	0.00	0.00%	3,604.97	7,736.48	0.74%	-4,131.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Early/Late Departure Fees	725.98	0.05%	0.00	0.00%	725.98	0.00	0.00%	725.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet/Smoking/Damage Fees	742.81	0.05%	0.00	0.00%	742.81	0.00	0.00%	742.81
615.84	0.34%	0.00	0.00%	615.84	1,152.37	1.33%	-536.53	Total Other Room Revenue	5,073.76	0.34%	0.00	0.00%	5,073.76	7,736.48	0.74%	-2,662.72
0.00	0.00%	0.00	0.00%	0.00	-719.71	-0.83%	719.71	Less: Allowances	-2,036.83	-0.13%	0.00	0.00%	-2,036.83	-3,230.56	-0.31%	1,193.73
181,246.36	100.00%	194,917.15	100.00%	-13,670.79	86,848.93	100.00%	94,397.43	Total Room Revenue	1,509,470.50	100.00%	1,395,007.61	100.00%	114,462.89	1,041,859.87	100.00%	467,610.63
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Front Office Management	14,030.77	0.93%	0.00	0.00%	14,030.77	0.00	0.00%	14,030.77
0.00	0.00%	0.00	0.00%	0.00	457.63	0.53%	-457.63	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	6,581.93	0.63%	-6,581.93
3,406.59	1.88%	3,105.60	1.59%	300.99	0.00	0.00%	3,406.59	Housekeeping Management	30,876.98	2.05%	30,363.14	2.18%	513.84	9,487.97	0.91%	21,389.01
3,406.59	1.88%	3,105.60	1.59%	300.99	457.63	0.53%	2,948.96	Total Rooms Management	44,907.75	2.98%	30,363.14	2.18%	14,544.61	16,069.90	1.54%	28,837.85
12,610.59	6.96%	6,324.00	3.24%	6,286.59	4,370.38	5.03%	8,240.21	Front Office Agents	101,402.70	6.72%	62,016.00	4.45%	39,386.70	40,647.82	3.90%	60,754.88
0.00	0.00%	3,224.00	1.65%	-3,224.00	3,527.31	4.06%	-3,527.31	Night Auditors	0.00	0.00%	31,616.00	2.27%	-31,616.00	34,955.32	3.36%	-34,955.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Drivers	0.00	0.00%	0.00	0.00%	0.00	3,008.57	0.29%	-3,008.57
0.00	0.00%	2,604.00	1.34%	-2,604.00	0.00	0.00%	0.00	Breakfast Attendant	0.00	0.00%	25,536.00	1.83%	-25,536.00	6,005.98	0.58%	-6,005.98
12,610.59	6.96%	12,152.00	6.23%	458.59	7,897.69	9.09%	4,712.90	Total Rooms Front Office	101,402.70	6.72%	119,168.00	8.54%	-17,765.30	84,617.69	8.12%	16,785.01
0.00	0.00%	2,480.00	1.27%	-2,480.00	3,178.80	3.66%	-3,178.80	Housekeeping Supervisors	0.00	0.00%	24,320.00	1.74%	-24,320.00	14,863.52	1.43%	-14,863.52
6,314.57	3.48%	9,327.78	4.79%	-3,013.21	5,991.89	6.90%	322.68	Room Attendants	105,764.62	7.01%	71,721.67	5.14%	34,042.95	44,967.59	4.32%	60,797.03
0.00	0.00%	2,037.14	1.05%	-2,037.14	108.00	0.12%	-108.00	Housepersons	0.00	0.00%	19,977.13	1.43%	-19,977.13	8,282.35	0.79%	-8,282.35

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0.00	0.00%	2,325.00	1.19%	-2,325.00	609.38	0.70%	-609.38	Laundry Attendants	0.00	0.00%	22,800.00	1.63%	-22,800.00	9,636.82	0.92%	-9,636.82
6,314.57	3.48%	16,169.92	8.30%	-9,855.35	9,888.07	11.39%	-3,573.50	Total Rooms Housekeeping	105,764.62	7.01%	138,818.80	9.95%	-33,054.18	77,750.28	7.46%	28,014.34
22,331.75	12.32%	31,427.52	16.12%	-9,095.77	18,243.39	21.01%	4,088.36	Total Rooms Salary and Wages	252,075.07	16.70%	288,349.94	20.67%	-36,274.87	178,437.87	17.13%	73,637.20
								PR Taxes and Benefits								
2,003.96	1.11%	2,413.87	1.24%	-409.91	1,324.30	1.52%	679.66	FICA	18,036.74	1.19%	22,205.81	1.59%	-4,169.07	17,309.67	1.66%	727.07
32.42	0.02%	13.25	0.01%	19.17	0.00	0.00%	32.42	Federal Unemployment Tax	821.15	0.05%	430.34	0.03%	390.81	0.00	0.00%	821.15
229.06	0.13%	85.20	0.04%	143.86	0.00	0.00%	229.06	State Unemployment Tax	4,518.12	0.30%	3,540.67	0.25%	977.45	0.00	0.00%	4,518.12
2,265.44	1.25%	2,512.32	1.29%	-246.88	1,324.30	1.52%	941.14	Total Payroll Taxes	23,376.01	1.55%	26,176.82	1.88%	-2,800.81	17,309.67	1.66%	6,066.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	600.00	0.04%	-600.00	3,401.28	0.33%	-3,401.28
0.00	0.00%	121.79	0.06%	-121.79	1,067.00	1.23%	-1,067.00	Vacation	0.00	0.00%	1,286.11	0.09%	-1,286.11	16,957.39	1.63%	-16,957.39
0.00	0.00%	121.79	0.06%	-121.79	1,067.00	1.23%	-1,067.00	Total Supplemental Pay	0.00	0.00%	1,886.11	0.14%	-1,886.11	20,358.67	1.95%	-20,358.67
1,306.92	0.72%	1,528.03	0.78%	-221.11	0.00	0.00%	1,306.92	Worker's Compensation	14,203.49	0.94%	14,326.70	1.03%	-123.21	0.00	0.00%	14,203.49
0.00	0.00%	961.80	0.49%	-961.80	907.32	1.04%	-907.32	Group Insurance	2,455.04	0.16%	9,297.40	0.67%	-6,842.36	8,627.39	0.83%	-6,172.35
3,600.00	1.99%	0.00	0.00%	3,600.00	0.00	0.00%	3,600.00	Bonus and Incentive Pay	7,950.00	0.53%	0.00	0.00%	7,950.00	1,000.00	0.10%	6,950.00
4,906.92	2.71%	2,489.83	1.28%	2,417.09	907.32	1.04%	3,999.60	Total Other Benefits	24,608.53	1.63%	23,624.10	1.69%	984.43	9,627.39	0.92%	14,981.14
7,172.36	3.96%	5,123.94	2.63%	2,048.42	3,298.62	3.80%	3,873.74	Total Rooms PR Taxes and Benefits	47,984.54	3.18%	51,687.03	3.71%	-3,702.49	47,295.73	4.54%	688.81
29,504.11	16.28%	36,551.46	18.75%	-7,047.35	21,542.01	24.80%	7,962.10	Total Rooms Labor Costs	300,059.61	19.88%	340,036.97	24.38%	-39,977.36	225,733.60	21.67%	74,326.01
								Other Expenses								
8,081.99	4.46%	8,760.00	4.49%	-678.01	1,005.48	1.16%	7,076.51	Breakfast /Comp Cost	52,432.02	3.47%	67,356.00	4.83%	-14,923.98	38,318.39	3.68%	14,113.63
2,015.80	1.11%	1,423.50	0.73%	592.30	1,749.08	2.01%	266.72	Cleaning Supplies	14,632.17	0.97%	10,945.35	0.78%	3,686.82	6,169.05	0.59%	8,463.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	4,275.50	0.28%	0.00	0.00%	4,275.50	0.00	0.00%	4,275.50
23,521.86	12.98%	0.00	0.00%	23,521.86	0.00	0.00%	23,521.86	Contract Labor	97,568.68	6.46%	0.00	0.00%	97,568.68	16,692.94	1.60%	80,875.74
180.00	0.10%	0.00	0.00%	180.00	0.00	0.00%	180.00	Decorations & Plants	195.08	0.01%	0.00	0.00%	195.08	0.00	0.00%	195.08
0.00	0.00%	75.00	0.04%	-75.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	750.00	0.05%	-750.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	1,447.78	0.10%	0.00	0.00%	1,447.78	0.00	0.00%	1,447.78
30.89	0.02%	0.00	0.00%	30.89	0.00	0.00%	30.89	Glassware	60.27	0.00%	0.00	0.00%	60.27	0.00	0.00%	60.27
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	114.79	0.01%	0.00	0.00%	114.79	0.00	0.00%	114.79
4,963.06	2.74%	2,628.00	1.35%	2,335.06	296.50	0.34%	4,666.56	Guest Supplies	31,884.55	2.11%	20,206.80	1.45%	11,677.75	13,468.14	1.29%	18,416.41
1,386.96	0.77%	1,650.00	0.85%	-263.04	458.50	0.53%	928.46	Internet/Web Expense	4,464.59	0.30%	16,500.00	1.18%	-12,035.41	4,487.52	0.43%	-22.93
166.34	0.09%	547.50	0.28%	-381.16	224.24	0.26%	-57.90	Laundry	7,625.58	0.51%	4,209.75	0.30%	3,415.83	485.99	0.05%	7,139.59
1,735.34	0.96%	1,314.00	0.67%	421.34	-12.91	-0.01%	1,748.25	Linen	16,827.35	1.11%	10,103.40	0.72%	6,723.95	6,587.33	0.63%	10,240.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	329.40	0.03%	-329.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	572.16	0.04%	0.00	0.00%	572.16	0.00	0.00%	572.16
0.00	0.00%	0.00	0.00%	0.00	248.24	0.29%	-248.24	Operating Supplies	895.11	0.06%	0.00	0.00%	895.11	3,260.40	0.31%	-2,365.29
0.00	0.00%	284.70	0.15%	-284.70	0.00	0.00%	0.00	Printing and Stationery	484.72	0.03%	2,189.07	0.16%	-1,704.35	26.21	0.00%	458.51
534.05	0.29%	0.00	0.00%	534.05	1,482.60	1.71%	-948.55	Reservation Expense	2,535.24	0.17%	0.00	0.00%	2,535.24	11,277.06	1.08%	-8,741.82
0.00	0.00%	100.00	0.05%	-100.00	0.00	0.00%	0.00	Rooms Promotion	0.00	0.00%	1,000.00	0.07%	-1,000.00	0.00	0.00%	0.00
1,385.34	0.76%	1,340.00	0.69%	45.34	1,327.34	1.53%	58.00	Television Cable	13,914.86	0.92%	13,400.00	0.96%	514.86	10,860.48	1.04%	3,054.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Transportation	0.00	0.00%	0.00	0.00%	0.00	261.08	0.03%	-261.08
0.00	0.00%	574.20	0.29%	-574.20	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	40.37	0.00%	4,017.89	0.29%	-3,977.52	0.00	0.00%	40.37
5,301.62	2.93%	16,725.39	8.58%	-11,423.77	-70.38	-0.08%	5,372.00	Travel Agent Comm - Transient Rooms	45,093.54	2.99%	88,265.35	6.33%	-43,171.81	25,433.84	2.44%	19,659.70
0.00	0.00%	250.00	0.13%	-250.00	0.00	0.00%	0.00	Uniforms	1,655.54	0.11%	2,500.00	0.18%	-844.46	1,337.84	0.13%	317.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	1,354.37	0.09%	0.00	0.00%	1,354.37	0.00	0.00%	1,354.37
49,303.25	27.20%	35,672.29	18.30%	13,630.96	6,708.69	7.72%	42,594.56	Total Rooms Other Expenses	298,074.27	19.75%	241,443.61	17.31%	56,630.66	138,995.67	13.34%	159,078.60
78,807.36	43.48%	72,223.75	37.05%	6,583.61	28,250.70	32.53%	50,556.66	Total Rooms Expenses	598,133.88	39.63%	581,480.58	41.68%	16,653.30	364,729.27	35.01%	233,404.61
102,439.00	56.52%	122,693.40	62.95%	-20,254.40	58,598.23	67.47%	43,840.77	Total Rooms Profit (Loss)	911,336.62	60.37%	813,527.03	58.32%	97,809.59	677,130.60	64.99%	234,206.02

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Sale Stats																
Transient Rooms																
58.00		257.00		-199.00	13.00		45.00	Room Stat - Corporate Transient	1,025.00		2,927.00		-1,902.00	963.00		62.00
20.00		0.00		20.00	0.00		20.00	Room Stat - AAA/AARP Transient	82.00		0.00		82.00	0.00		82.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Consortia Rate Transient	213.00		0.00		213.00	0.00		213.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Employee	20.00		0.00		20.00	0.00		20.00
228.00		0.00		228.00	0.00		228.00	Room Stat - Leisure Transient	2,148.00		0.00		2,148.00	0.00		2,148.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Package Transient	3.00		0.00		3.00	0.00		3.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Member Reward Stay	6.00		0.00		6.00	0.00		6.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Golf Pkg Transient	1.00		0.00		1.00	0.00		1.00
0.00		0.00		0.00	930.00		-930.00	Room Stat - Extended Stay Transient	0.00		0.00		0.00	5,686.00		-5,686.00
0.00		951.00		-951.00	0.00		0.00	Room Stat - Internet	187.00		5,197.00		-5,010.00	0.00		187.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Transient	1,256.00		0.00		1,256.00	0.00		1,256.00
0.00		60.00		-60.00	0.00		0.00	Room Stat - E-Commerce Opaque	116.00		267.00		-151.00	0.00		116.00
0.00		23.00		-23.00	0.00		0.00	Room Stat - Government Rate Transient	41.00		168.00		-127.00	54.00		-13.00
1,278.00		419.00		859.00	219.00		1,059.00	Room Stat - Rack Rate Transient	10,663.00		4,280.00		6,383.00	2,855.00		7,808.00
100.00		150.00		-50.00	92.00		8.00	Room Stat - Local Negotiated Transient	159.00		1,598.00		-1,439.00	1,028.00		-869.00
1,684.00		1,860.00		-176.00	1,254.00		430.00	Total Transient Rooms Sold	15,920.00		14,437.00		1,483.00	10,586.00		5,334.00
Group Rooms																
8.00		110.00		-102.00	0.00		8.00	Room Stat - Corporate Group Rooms	78.00		774.00		-696.00	718.00		-640.00
0.00		110.00		-110.00	0.00		0.00	Room Stat - Leisure Group	28.00		833.00		-805.00	0.00		28.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Tour & Travel Group	34.00		0.00		34.00	0.00		34.00
15.00		0.00		15.00	0.00		15.00	Room Stat - SMERF Group	231.00		0.00		231.00	0.00		231.00
0.00		110.00		-110.00	0.00		0.00	Room Stat - Sports Group	37.00		785.00		-748.00	0.00		37.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Group	100.00		0.00		100.00	0.00		100.00
23.00		330.00		-307.00	0.00		23.00	Total Group Rooms Sold	508.00		2,392.00		-1,884.00	718.00		-210.00
Contract Rooms																
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00		0.00		0.00	0.00		0.00
1,707.00		2,190.00		-483.00	1,254.00		453.00	Total Rooms Sold	16,428.00		16,829.00		-401.00	11,304.00		5,124.00
0.00		0.00		0.00	3.00		-3.00	Room Stat-Comp Rooms	6.00		0.00		6.00	55.00		-49.00
1,707.00		2,190.00		-483.00	1,257.00		450.00	Total Rooms Occupied	16,434.00		16,829.00		-395.00	11,359.00		5,075.00
181.00		0.00		181.00	433.00		-252.00	Room Stat-Out of Order	3,813.00		0.00		3,813.00	2,677.00		1,136.00
ADR																
82.86		89.40		-6.54	58.73		24.13	Corporate Transient ADR	59.37		83.31		-23.94	108.59		-49.22
0.00		0.00		0.00	0.00		0.00	Advanced Purchase ADR	0.00		0.00		0.00	0.00		0.00
144.11		0.00		144.11	0.00		144.11	AAA/AARP ADR	104.60		0.00		104.60	0.00		104.60
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Consortia ADR	78.71		0.00		78.71	0.00		78.71
0.00		0.00		0.00	0.00		0.00	Employee ADR	108.95		0.00		108.95	0.00		108.95
110.81		0.00		110.81	0.00		110.81	Leisure ADR	91.19		0.00		91.19	0.00		91.19
0.00		0.00		0.00	0.00		0.00	Travel Agent/Friends & Family ADR	0.00		0.00		0.00	0.00		0.00
2.04		0.00		2.04	0.00		2.04	Leisure Package ADR	3.18		0.00		3.18	0.00		3.18
0.00		0.00		0.00	0.00		0.00	Member Reward Stay ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	67.63		-67.63	Extended Stay ADR	0.00		0.00		0.00	73.21		-73.21
0.00		89.15		-89.15	0.00		0.00	Internet ADR	106.53		79.18		27.35	0.00		106.53
0.00		76.00		-76.00	0.00		0.00	E-Commerce Opaque ADR	16.63		66.05		-49.43	0.00		16.63
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	75.85		0.00		75.85	0.00		75.85
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
0.00		89.00		-89.00	0.00		0.00	Government ADR	95.67		87.14		8.53	0.00		95.67
112.52		93.30		19.22	82.61		29.91	Rack ADR	96.89		88.87		8.01	123.17		-26.29
0.00		85.00		-85.00	50.68		-50.68	Local Negotiated ADR	53.62		78.92		-25.30	79.19		-25.57
105.32		89.36		15.96	68.91		36.40	Total Transient ADR	91.32		82.71		8.60	90.11		1.20
108.45		87.00		21.45	0.00		108.45	Corporate Group ADR	133.05		84.18		48.86	106.79		26.26
0.00		87.00		-87.00	0.00		0.00	Leisure Group ADR	0.00		84.92		-84.92	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00		0.00		0.00	0.00		0.00

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0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	50.00		0.00	50.00	0.00		50.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
160.56		0.00		160.56	0.00		160.56	SMERF Group ADR	127.49		0.00	127.49	0.00		127.49
0.00		87.00		-87.00	0.00		0.00	Sports Group ADR	20.27		82.80	-62.53	0.00		20.27
0.00		0.00		0.00	0.00		0.00	Other Group ADR	104.10		0.00	104.10	0.00		104.10
142.43		87.00		55.43	0.00		142.43	Total Group ADR	103.72		83.99	19.73	116.20		-12.49
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
106.18		89.00		17.18	69.26		36.92	Total ADR	91.88		82.89	8.99	92.17		-0.28

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Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
3,674.23	0.00%	1,754.00	0.00%	1,920.23	1,754.43	0.00%	1,919.80	Cost of Sales - Local Calls	5,055.50	0.00%	17,540.00	0.00%	-12,484.50	11,083.33	0.00%	-6,027.83
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Long Distance	419.79	0.00%	0.00	0.00%	419.79	0.00	0.00%	419.79
3,674.23	0.00%	1,754.00	0.00%	1,920.23	1,754.43	0.00%	1,919.80	Total Telephone Cost of Sales	5,475.29	0.00%	17,540.00	0.00%	-12,064.71	11,083.33	0.00%	-5,608.04
-3,674.23	0.00%	-1,754.00	0.00%	-1,920.23	-1,754.43	0.00%	-1,919.80	Gross Profit	-5,475.29	0.00%	-17,540.00	0.00%	12,064.71	-11,083.33	0.00%	5,608.04
Other Expenses																
0.00	0.00%	135.00	0.00%	-135.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	1,350.00	0.00%	-1,350.00	0.00	0.00%	0.00
1,543.16	0.00%	0.00	0.00%	1,543.16	1,638.02	0.00%	-94.86	Internet/Web Expense	30,807.70	0.00%	0.00	0.00%	30,807.70	15,723.23	0.00%	15,084.47
0.00	0.00%	0.00	0.00%	0.00	100.00	0.00%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	970.00	0.00%	-970.00
0.00	0.00%	0.00	0.00%	0.00	500.00	0.00%	-500.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	500.00	0.00%	-500.00
275.00	0.00%	0.00	0.00%	275.00	0.00	0.00%	275.00	Software Expense/Maintenance	275.00	0.00%	0.00	0.00%	275.00	0.00	0.00%	275.00
1,818.16	0.00%	135.00	0.00%	1,683.16	2,238.02	0.00%	-419.86	Total Telephone Other Expenses	31,082.70	0.00%	1,350.00	0.00%	29,732.70	17,193.23	0.00%	13,889.47
-5,492.39	0.00%	-1,889.00	0.00%	-3,603.39	-3,992.45	0.00%	-1,499.94	Total Telephone Profit (Loss)	-36,557.99	0.00%	-18,890.00	0.00%	-17,667.99	-28,276.56	0.00%	-8,281.43

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Minor Operating Income																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Rental Income - Gift Shop	294.10	0.94%	0.00	0.00%	294.10	0.00	0.00%	294.10
0.00	0.00%	50.00	2.70%	-50.00	0.00	0.00%	0.00	Rental Income - Lobby Space	195.00	0.62%	500.00	3.17%	-305.00	0.00	0.00%	195.00
3,512.07	59.27%	500.00	26.96%	3,012.07	3,285.55	77.97%	226.52	Rental Income - Other	9,298.00	29.70%	5,000.00	31.72%	4,298.00	27,999.63	64.30%	-18,701.63
3,512.07	59.27%	550.00	29.66%	2,962.07	3,285.55	77.97%	226.52	Total Rental Income	9,787.10	31.27%	5,500.00	34.90%	4,287.10	27,999.63	64.30%	-18,212.53
0.00	0.00%	0.00	0.00%	0.00	253.84	6.02%	-253.84	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	815.22	1.87%	-815.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vending Commissions Other	69.50	0.22%	0.00	0.00%	69.50	0.00	0.00%	69.50
0.00	0.00%	0.00	0.00%	0.00	253.84	6.02%	-253.84	Total Vending Commission Income	69.50	0.22%	0.00	0.00%	69.50	815.22	1.87%	-745.72
205.77	3.47%	0.00	0.00%	205.77	3.70	0.09%	202.07	Cancellation Fee - Rooms	5,454.09	17.42%	0.00	0.00%	5,454.09	3,586.45	8.24%	1,867.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Banquets	55.00	0.18%	0.00	0.00%	55.00	0.00	0.00%	55.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Other	243.90	0.78%	0.00	0.00%	243.90	0.00	0.00%	243.90
205.77	3.47%	0.00	0.00%	205.77	3.70	0.09%	202.07	Total Cancellation Fee Income	5,752.99	18.38%	0.00	0.00%	5,752.99	3,586.45	8.24%	2,166.54
0.00	0.00%	100.00	5.39%	-100.00	0.00	0.00%	0.00	Guest Laundry	0.00	0.00%	1,000.00	6.34%	-1,000.00	38.00	0.09%	-38.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	44.55	0.14%	0.00	0.00%	44.55	0.00	0.00%	44.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-Room Movie Revenue	0.00	0.00%	0.00	0.00%	0.00	239.79	0.55%	-239.79
0.00	0.00%	0.00	0.00%	0.00	123.02	2.92%	-123.02	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	2,529.28	5.81%	-2,529.28
0.00	0.00%	0.00	0.00%	0.00	29.70	0.70%	-29.70	Internet Access	475.21	1.52%	0.00	0.00%	475.21	376.04	0.86%	99.17
723.57	12.21%	0.00	0.00%	723.57	0.00	0.00%	723.57	Other Revenue 2	2,762.98	8.83%	0.00	0.00%	2,762.98	3.64	0.01%	2,759.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 3	1,827.21	5.84%	0.00	0.00%	1,827.21	1,162.02	2.67%	665.19
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 4	336.95	1.08%	0.00	0.00%	336.95	0.00	0.00%	336.95
50.00	0.84%	0.00	0.00%	50.00	0.00	0.00%	50.00	Parking Revenue	50.00	0.16%	0.00	0.00%	50.00	0.00	0.00%	50.00
1,433.77	24.20%	1,204.50	64.95%	229.27	517.89	12.29%	915.88	Gift Shop Sales	10,195.71	32.57%	9,261.45	58.76%	934.26	6,793.51	15.60%	3,402.20
2,207.34	37.25%	1,304.50	70.34%	902.84	670.61	15.91%	1,536.73	Total Other Income	15,692.61	50.13%	10,261.45	65.10%	5,431.16	11,142.28	25.59%	4,550.33
5,925.18	100.00%	1,854.50	100.00%	4,070.68	4,213.70	100.00%	1,711.48	Total Minor Operating Income	31,302.20	100.00%	15,761.45	100.00%	15,540.75	43,543.58	100.00%	-12,241.38
Cost of Sales																
0.00	0.00%	65.00	3.50%	-65.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	650.00	4.12%	-650.00	64.00	0.15%	-64.00
0.00	0.00%	0.00	0.00%	0.00	-33.61	-0.80%	33.61	Cost of Sales - Cots & Cribs	0.00	0.00%	0.00	0.00%	0.00	1,428.21	3.28%	-1,428.21
0.00	0.00%	782.93	42.22%	-782.93	-70.73	-1.68%	70.73	Cost of Sales - Gift Shop	10,882.55	34.77%	6,019.96	38.19%	4,862.59	5,138.54	11.80%	5,744.01
0.00	0.00%	847.93	45.72%	-847.93	-104.34	-2.48%	104.34	Total Minor Operated Cost of Sales	10,882.55	34.77%	6,669.96	42.32%	4,212.59	6,630.75	15.23%	4,251.80
5,925.18	100.00%	1,006.57	54.28%	4,918.61	4,318.04	102.48%	1,607.14	Total Minor Operated Profit (Loss)	20,419.65	65.23%	9,091.49	57.68%	11,328.16	36,912.83	84.77%	-16,493.18

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Franchise Fees								
1,784.88	0.95%	0.00	0.00%	1,784.88	0.00	0.00%	1,784.88	Franchise Fees - IT Fees	10,299.40	0.66%	0.00	0.00%	10,299.40	0.00	0.00%	10,299.40
18,377.67	9.82%	13,161.90	6.69%	5,215.77	5,419.41	5.95%	12,958.26	Franchise Fees - Royalty & Licenses	129,098.17	8.34%	101,202.39	7.17%	27,895.78	62,935.52	5.80%	66,162.65
0.00	0.00%	150.00	0.08%	-150.00	0.00	0.00%	0.00	Franchise Fees - Other	1,960.80	0.13%	1,500.00	0.11%	460.80	0.00	0.00%	1,960.80
0.00	0.00%	1,423.50	0.72%	-1,423.50	0.00	0.00%	0.00	Franchise Fees - Reservations-GDS	9,382.88	0.61%	10,945.35	0.78%	-1,562.47	0.00	0.00%	9,382.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Equipment	929.32	0.06%	0.00	0.00%	929.32	0.00	0.00%	929.32
1,219.19	0.65%	4,489.50	2.28%	-3,270.31	2,202.55	2.42%	-983.36	Franchise Fees - Frequent Guest	47,777.71	3.08%	34,519.95	2.45%	13,257.76	44,261.30	4.08%	3,516.41
7,200.00	3.85%	3,898.34	1.98%	3,301.66	3,683.39	4.04%	3,516.61	Franchise Fees - Marketing Contributions	16,906.50	1.09%	27,915.75	1.98%	-11,009.25	42,026.69	3.87%	-25,120.19
0.00	0.00%	816.67	0.42%	-816.67	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	0.00	0.00%	8,166.70	0.58%	-8,166.70	0.00	0.00%	0.00
28,581.74	15.27%	23,939.91	12.17%	4,641.83	11,305.35	12.41%	17,276.39	Total Franchise Fees	216,354.78	13.97%	184,250.14	13.06%	32,104.64	149,223.51	13.75%	67,131.27

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
11,241.77	6.01%	11,523.42	5.86%	-281.65	12,395.64	13.61%	-1,153.87	Management- A&G	84,200.04	5.44%	112,663.31	7.99%	-28,463.27	108,848.11	10.03%	-24,648.07
11,241.77	6.01%	11,523.42	5.86%	-281.65	12,395.64	13.61%	-1,153.87	Total A&G Management	84,200.04	5.44%	112,663.31	7.99%	-28,463.27	108,848.11	10.03%	-24,648.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
11,241.77	6.01%	11,523.42	5.86%	-281.65	12,395.64	13.61%	-1,153.87	Total A&G Salaries and Wages	84,200.04	5.44%	112,663.31	7.99%	-28,463.27	108,848.11	10.03%	-24,648.07
								PR Taxes and Benefits								
868.78	0.46%	916.11	0.47%	-47.33	845.32	0.93%	23.46	FICA	6,466.64	0.42%	8,983.80	0.64%	-2,517.16	8,395.74	0.77%	-1,929.10
14.18	0.01%	5.03	0.00%	9.15	0.00	0.00%	14.18	Federal Unemployment Tax	258.43	0.02%	187.19	0.01%	71.24	0.00	0.00%	258.43
97.98	0.05%	32.33	0.02%	65.65	0.00	0.00%	97.98	State Unemployment Tax	1,441.25	0.09%	1,538.74	0.11%	-97.49	0.00	0.00%	1,441.25
980.94	0.52%	953.47	0.48%	27.47	845.32	0.93%	135.62	Total Payroll Taxes	8,166.32	0.53%	10,709.73	0.76%	-2,543.41	8,395.74	0.77%	-229.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	2,628.48	0.24%	-2,628.48
0.00	0.00%	451.92	0.23%	-451.92	744.00	0.82%	-744.00	Vacation	0.00	0.00%	4,772.29	0.34%	-4,772.29	9,942.57	0.92%	-9,942.57
0.00	0.00%	451.92	0.23%	-451.92	744.00	0.82%	-744.00	Total Supplemental Pay	0.00	0.00%	4,772.29	0.34%	-4,772.29	12,571.05	1.16%	-12,571.05
660.89	0.35%	579.92	0.29%	80.97	1,255.00	1.38%	-594.11	Worker's Compensation	5,465.80	0.35%	5,809.68	0.41%	-343.88	13,628.00	1.26%	-8,162.20
0.00	0.00%	492.45	0.25%	-492.45	1,364.46	1.50%	-1,364.46	Group Insurance	3,302.14	0.21%	4,760.35	0.34%	-1,458.21	13,361.10	1.23%	-10,058.96
250.00	0.13%	0.00	0.00%	250.00	0.00	0.00%	250.00	Bonus and Incentive Pay	550.00	0.04%	0.00	0.00%	550.00	408.75	0.04%	141.25
910.89	0.49%	1,072.37	0.54%	-161.48	2,619.46	2.88%	-1,708.57	Total Other Benefits	9,317.94	0.60%	10,570.03	0.75%	-1,252.09	27,397.85	2.52%	-18,079.91
1,891.83	1.01%	2,477.76	1.26%	-585.93	4,208.78	4.62%	-2,316.95	Total A&G PR Taxes and Benefits	17,484.26	1.13%	26,052.05	1.85%	-8,567.79	48,364.64	4.46%	-30,880.38
13,133.60	7.02%	14,001.18	7.12%	-867.58	16,604.42	18.23%	-3,470.82	Total A&G Payroll	101,684.30	6.57%	138,715.36	9.83%	-37,031.06	157,212.75	14.48%	-55,528.45
								Other Expenses								
1,000.00	0.53%	1,000.00	0.51%	0.00	2,000.00	2.20%	-1,000.00	Accounting/Audit Fees	12,000.00	0.77%	10,000.00	0.71%	2,000.00	21,310.00	1.96%	-9,310.00
3,284.26	1.75%	0.00	0.00%	3,284.26	460.97	0.51%	2,823.29	Bad Debt Provision	18,407.71	1.19%	0.00	0.00%	18,407.71	8,126.62	0.75%	10,281.09
1,123.68	0.60%	1,075.00	0.55%	48.68	985.52	1.08%	138.16	Bank Charges	15,682.08	1.01%	10,750.00	0.76%	4,932.08	11,251.60	1.04%	4,430.48
394.86	0.21%	0.00	0.00%	394.86	0.10	0.00%	394.76	Cash Over/Short	3,602.25	0.23%	0.00	0.00%	3,602.25	161.60	0.01%	3,440.65
0.00	0.00%	100.00	0.05%	-100.00	0.00	0.00%	0.00	Central Office - Travel Rebilled	359.35	0.02%	2,500.00	0.18%	-2,140.65	0.00	0.00%	359.35
160.00	0.09%	160.00	0.08%	0.00	0.00	0.00%	160.00	Central Office - IT Fees	1,600.00	0.10%	1,600.00	0.11%	0.00	0.00	0.00%	1,600.00
0.00	0.00%	110.00	0.06%	-110.00	0.00	0.00%	0.00	Communication Expense	83.33	0.01%	1,100.00	0.08%	-1,016.67	112.81	0.01%	-29.48
4,317.59	2.31%	4,919.29	2.50%	-601.70	-4,676.00	-5.13%	8,993.59	Credit Card Commission	25,393.57	1.64%	35,288.73	2.50%	-9,895.16	26,225.41	2.42%	-831.84
0.00	0.00%	0.00	0.00%	0.00	1,197.77	1.32%	-1,197.77	Data Processing	0.00	0.00%	0.00	0.00%	0.00	13,311.30	1.23%	-13,311.30
0.00	0.00%	0.00	0.00%	0.00	120.00	0.13%	-120.00	Dues and Subscriptions	1,448.36	0.09%	0.00	0.00%	1,448.36	1,246.60	0.11%	201.76
303.33	0.16%	150.00	0.08%	153.33	-291.20	-0.32%	594.53	Employee Relations	2,118.24	0.14%	1,500.00	0.11%	618.24	1,656.95	0.15%	461.29
44.18	0.02%	95.00	0.05%	-50.82	97.66	0.11%	-53.48	Equipment Rental	803.51	0.05%	950.00	0.07%	-146.49	854.58	0.08%	-51.07
193.06	0.10%	0.00	0.00%	193.06	44.18	0.05%	148.88	Licenses/Permits	4,040.59	0.26%	7,725.00	0.55%	-3,684.41	7,382.36	0.68%	-3,341.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	978.38	0.06%	0.00	0.00%	978.38	131.18	0.01%	847.20
-649.77	-0.35%	0.00	0.00%	-649.77	0.00	0.00%	-649.77	Miscellaneous Expense	-4,009.15	-0.26%	0.00	0.00%	-4,009.15	0.00	0.00%	-4,009.15
100.56	0.05%	0.00	0.00%	100.56	0.00	0.00%	100.56	Office Equipment	4,163.90	0.27%	0.00	0.00%	4,163.90	0.00	0.00%	4,163.90
0.00	0.00%	0.00	0.00%	0.00	157.03	0.17%	-157.03	Office Supplies	2,071.61	0.13%	0.00	0.00%	2,071.61	2,918.03	0.27%	-846.42
555.74	0.30%	0.00	0.00%	555.74	0.00	0.00%	555.74	Operating Supplies	790.72	0.05%	0.00	0.00%	790.72	0.00	0.00%	790.72
197.04	0.11%	450.00	0.23%	-252.96	255.25	0.28%	-58.21	Payroll Service Fees	1,478.85	0.10%	4,500.00	0.32%	-3,021.15	4,229.15	0.39%	-2,750.30
52.55	0.03%	60.00	0.03%	-7.45	-6.16	-0.01%	58.71	Postage	318.33	0.02%	600.00	0.04%	-281.67	327.58	0.03%	-9.25
724.25	0.39%	150.00	0.08%	574.25	0.00	0.00%	724.25	Professional Fees - Legal	4,643.81	0.30%	1,500.00	0.11%	3,143.81	0.00	0.00%	4,643.81
590.00	0.32%	500.00	0.25%	90.00	0.00	0.00%	590.00	Professional Fees - Other	15,012.91	0.97%	5,000.00	0.35%	10,012.91	5,448.00	0.50%	9,564.91
190.00	0.10%	0.00	0.00%	190.00	0.00	0.00%	190.00	Recruitment Advertising	7,230.00	0.47%	0.00	0.00%	7,230.00	936.00	0.09%	6,294.00
0.00	0.00%	0.00	0.00%	0.00	183.28	0.20%	-183.28	Recruitment - Other	783.65	0.05%	0.00	0.00%	783.65	1,123.40	0.10%	-339.75
435.38	0.23%	520.70	0.26%	-85.32	0.00	0.00%	435.38	Software Expense/Maintenance	7,218.42	0.47%	6,157.00	0.44%	1,061.42	0.00	0.00%	7,218.42
0.00	0.00%	0.00	0.00%	0.00	129.00	0.14%	-129.00	Training	3,101.54	0.20%	0.00	0.00%	3,101.54	3,244.25	0.30%	-142.71
890.86	0.48%	0.00	0.00%	890.86	0.00	0.00%	890.86	Travel	5,363.84	0.35%	0.00	0.00%	5,363.84	1,137.75	0.10%	4,226.09
13,907.57	7.43%	9,289.99	4.72%	4,617.58	657.40	0.72%	13,250.17	Total A&G Other Expenses	134,685.80	8.70%	89,170.73	6.32%	45,515.07	111,135.17	10.24%	23,550.63
27,041.17	14.45%	23,291.17	11.84%	3,750.00	17,261.82	18.96%	9,779.35	Total A&G Expenses	236,370.10	15.26%	227,886.09	16.15%	8,484.01	268,347.92	24.72%	-31,977.82

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								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
2,712.36	1.45%	0.00	0.00%	2,712.36	0.00	0.00%	2,712.36	Information Systems	2,712.36	0.18%	0.00	0.00%	2,712.36	0.00	0.00%	2,712.36
448.20	0.24%	0.00	0.00%	448.20	0.00	0.00%	448.20	Sales & Marketing	448.20	0.03%	0.00	0.00%	448.20	0.00	0.00%	448.20
3,160.56	1.69%	0.00	0.00%	3,160.56	0.00	0.00%	3,160.56	Total IT Systems	3,160.56	0.20%	0.00	0.00%	3,160.56	0.00	0.00%	3,160.56
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,160.56	1.69%	0.00	0.00%	3,160.56	0.00	0.00%	3,160.56	Total IT Expenses	3,160.56	0.20%	0.00	0.00%	3,160.56	0.00	0.00%	3,160.56

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								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
4,258.25	2.28%	0.00	0.00%	4,258.25	3,822.00	4.20%	436.25	Division Management	41,538.53	2.68%	0.00	0.00%	41,538.53	42,718.08	3.94%	-1,179.55
0.00	0.00%	4,086.32	2.08%	-4,086.32	0.00	0.00%	0.00	Sales Managers	0.00	0.00%	39,951.54	2.83%	-39,951.54	35.00	0.00%	-35.00
4,258.25	2.28%	4,086.32	2.08%	171.93	3,822.00	4.20%	436.25	Total S&M Management	41,538.53	2.68%	39,951.54	2.83%	1,586.99	42,753.08	3.94%	-1,214.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Administrative Assistant	0.00	0.00%	0.00	0.00%	0.00	5,960.35	0.55%	-5,960.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	5,960.35	0.55%	-5,960.35
4,258.25	2.28%	4,086.32	2.08%	171.93	3,822.00	4.20%	436.25	Total S&M Salaries and Wages	41,538.53	2.68%	39,951.54	2.83%	1,586.99	48,713.43	4.49%	-7,174.90
								PR Taxes and Benefits								
329.08	0.18%	324.86	0.17%	4.22	0.00	0.00%	329.08	FICA	3,317.25	0.21%	3,185.72	0.23%	131.53	1,857.06	0.17%	1,460.19
5.38	0.00%	1.78	0.00%	3.60	0.00	0.00%	5.38	Federal Unemployment Tax	143.39	0.01%	66.37	0.00%	77.02	0.00	0.00%	143.39
37.10	0.02%	11.47	0.01%	25.63	0.00	0.00%	37.10	State Unemployment Tax	779.18	0.05%	545.67	0.04%	233.51	0.00	0.00%	779.18
371.56	0.20%	338.11	0.17%	33.45	0.00	0.00%	371.56	Total Payroll Taxes	4,239.82	0.27%	3,797.76	0.27%	442.06	1,857.06	0.17%	2,382.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	358.48	0.03%	-358.48
0.00	0.00%	160.26	0.08%	-160.26	229.00	0.25%	-229.00	Vacation	0.00	0.00%	1,692.33	0.12%	-1,692.33	937.46	0.09%	-937.46
0.00	0.00%	160.26	0.08%	-160.26	229.00	0.25%	-229.00	Total Supplemental Pay	0.00	0.00%	1,692.33	0.12%	-1,692.33	1,295.94	0.12%	-1,295.94
250.34	0.13%	205.64	0.10%	44.70	0.00	0.00%	250.34	Worker's Compensation	2,628.08	0.17%	2,060.17	0.15%	567.91	0.00	0.00%	2,628.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Group Insurance	3,126.79	0.20%	0.00	0.00%	3,126.79	1,580.45	0.15%	1,546.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	3,750.00	0.24%	0.00	0.00%	3,750.00	521.94	0.05%	3,228.06
250.34	0.13%	205.64	0.10%	44.70	0.00	0.00%	250.34	Total Other Benefits	9,504.87	0.61%	2,060.17	0.15%	7,444.70	2,102.39	0.19%	7,402.48
621.90	0.33%	704.01	0.36%	-82.11	229.00	0.25%	392.90	Total S&M PR Taxes and Benefits	13,744.69	0.89%	7,550.26	0.54%	6,194.43	5,255.39	0.48%	8,489.30
4,880.15	2.61%	4,790.33	2.43%	89.82	4,051.00	4.45%	829.15	Total S&M Payroll	55,283.22	3.57%	47,501.80	3.37%	7,781.42	53,968.82	4.97%	1,314.40
								Other Expenses								
440.00	0.24%	0.00	0.00%	440.00	0.00	0.00%	440.00	Advertising General	2,545.00	0.16%	0.00	0.00%	2,545.00	11.09	0.00%	2,533.91
0.00	0.00%	690.00	0.35%	-690.00	273.11	0.30%	-273.11	Advertising-Web/Internet	440.00	0.03%	7,935.00	0.56%	-7,495.00	6,968.65	0.64%	-6,528.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Billboards	0.00	0.00%	0.00	0.00%	0.00	2,536.27	0.23%	-2,536.27
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	500.00	0.04%	-500.00	100.00	0.01%	-100.00
1,225.93	0.65%	1,285.00	0.65%	-59.07	3,192.00	3.51%	-1,966.07	Dues and Subscriptions	15,093.71	0.97%	16,589.00	1.18%	-1,495.29	5,619.79	0.52%	9,473.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	GDS Marketing Advert & Sales	2,264.27	0.15%	0.00	0.00%	2,264.27	0.00	0.00%	2,264.27
0.00	0.00%	2,500.00	1.27%	-2,500.00	0.00	0.00%	0.00	Magazine - Advertising	0.00	0.00%	10,000.00	0.71%	-10,000.00	0.00	0.00%	0.00
0.00	0.00%	100.00	0.05%	-100.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	1,000.00	0.07%	-1,000.00	33.61	0.00%	-33.61
0.00	0.00%	0.00	0.00%	0.00	2.32	0.00%	-2.32	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	177.71	0.02%	-177.71
105.19	0.06%	0.00	0.00%	105.19	0.00	0.00%	105.19	Printing and Stationery	105.19	0.01%	0.00	0.00%	105.19	0.00	0.00%	105.19
0.00	0.00%	50.00	0.03%	-50.00	36.80	0.04%	-36.80	Promotions - In-house	54.85	0.00%	500.00	0.04%	-445.15	411.04	0.04%	-356.19
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	7,494.00	0.53%	-7,494.00	0.00	0.00%	0.00
0.00	0.00%	750.00	0.38%	-750.00	0.00	0.00%	0.00	Training	1,594.00	0.10%	2,250.00	0.16%	-656.00	37.27	0.00%	1,556.73
293.36	0.16%	50.00	0.03%	243.36	0.00	0.00%	293.36	Travel	293.36	0.02%	500.00	0.04%	-206.64	125.44	0.01%	167.92
2,064.48	1.10%	5,475.00	2.78%	-3,410.52	3,504.23	3.85%	-1,439.75	Total S&M Other Expenses	22,390.38	1.45%	46,768.00	3.32%	-24,377.62	16,020.87	1.48%	6,369.51
6,944.63	3.71%	10,265.33	5.22%	-3,320.70	7,555.23	8.30%	-610.60	Total S&M Expenses	77,673.60	5.02%	94,269.80	6.68%	-16,596.20	69,989.69	6.45%	7,683.91

Company: PCGA Associates LLC Property: Hampton inn Atlanta Perimeter Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
4,428.57	2.37%	4,127.44	2.10%	301.13	3,956.02	4.34%	472.55	Division Management	26,807.70	1.73%	40,272.97	2.85%	-13,465.27	31,722.69	2.92%	-4,914.99
4,428.57	2.37%	4,127.44	2.10%	301.13	3,956.02	4.34%	472.55	Total R&M Management	26,807.70	1.73%	40,272.97	2.85%	-13,465.27	31,722.69	2.92%	-4,914.99
0.00	0.00%	2,922.86	1.49%	-2,922.86	0.00	0.00%	0.00	Engineering Supervisor	0.00	0.00%	28,662.87	2.03%	-28,662.87	0.00	0.00%	0.00
3,144.32	1.68%	2,922.86	1.49%	221.46	1,291.09	1.42%	1,853.23	Engineers 1	23,700.88	1.53%	28,662.87	2.03%	-4,961.99	14,384.84	1.33%	9,316.04
3,144.32	1.68%	5,845.72	2.97%	-2,701.40	1,291.09	1.42%	1,853.23	Total R&M Non-Management	23,700.88	1.53%	57,325.74	4.06%	-33,624.86	14,384.84	1.33%	9,316.04
7,572.89	4.05%	9,973.16	5.07%	-2,400.27	5,247.11	5.76%	2,325.78	Total R&M Salaries and Wages	50,508.58	3.26%	97,598.71	6.92%	-47,090.13	46,107.53	4.25%	4,401.05
								PR Taxes and Benefits								
612.01	0.33%	775.31	0.39%	-163.30	350.82	0.39%	261.19	FICA	3,730.28	0.24%	7,596.85	0.54%	-3,866.57	4,235.16	0.39%	-504.88
10.26	0.01%	4.26	0.00%	6.00	0.00	0.00%	10.26	Federal Unemployment Tax	149.02	0.01%	158.01	0.01%	-8.99	0.00	0.00%	149.02
70.51	0.04%	27.36	0.01%	43.15	0.00	0.00%	70.51	State Unemployment Tax	836.93	0.05%	1,299.38	0.09%	-462.45	0.00	0.00%	836.93
692.78	0.37%	806.93	0.41%	-114.15	350.82	0.39%	341.96	Total Payroll Taxes	4,716.23	0.30%	9,054.24	0.64%	-4,338.01	4,235.16	0.39%	481.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	1,420.16	0.13%	-1,420.16
0.00	0.00%	161.60	0.08%	-161.60	315.00	0.35%	-315.00	Vacation	0.00	0.00%	1,706.48	0.12%	-1,706.48	5,058.46	0.47%	-5,058.46
0.00	0.00%	161.60	0.08%	-161.60	315.00	0.35%	-315.00	Total Supplemental Pay	0.00	0.00%	1,706.48	0.12%	-1,706.48	6,478.62	0.60%	-6,478.62
432.18	0.23%	490.79	0.25%	-58.61	0.00	0.00%	432.18	Worker's Compensation	2,827.62	0.18%	4,912.45	0.35%	-2,084.83	0.00	0.00%	2,827.62
0.00	0.00%	492.45	0.25%	-492.45	1,388.42	1.52%	-1,388.42	Group Insurance	0.00	0.00%	4,760.35	0.34%	-4,760.35	8,892.78	0.82%	-8,892.78
600.00	0.32%	0.00	0.00%	600.00	0.00	0.00%	600.00	Bonus and Incentive Pay	855.00	0.06%	0.00	0.00%	855.00	0.00	0.00%	855.00
1,032.18	0.55%	983.24	0.50%	48.94	1,388.42	1.52%	-356.24	Total Other Benefits	3,682.62	0.24%	9,672.80	0.69%	-5,990.18	8,892.78	0.82%	-5,210.16
1,724.96	0.92%	1,951.77	0.99%	-226.81	2,054.24	2.26%	-329.28	Total R&M PR Taxes and Benefits	8,398.85	0.54%	20,433.52	1.45%	-12,034.67	19,606.56	1.81%	-11,207.71
9,297.85	4.97%	11,924.93	6.06%	-2,627.08	7,301.35	8.02%	1,996.50	Total R&M Payroll	58,907.43	3.80%	118,032.23	8.37%	-59,124.80	65,714.09	6.05%	-6,806.66
								Other Expenses								
0.00	0.00%	250.00	0.13%	-250.00	195.35	0.21%	-195.35	Air Conditioning and Refrigeration	860.87	0.06%	2,500.00	0.18%	-1,639.13	2,953.76	0.27%	-2,092.89
0.00	0.00%	350.00	0.18%	-350.00	281.61	0.31%	-281.61	Building	7,573.51	0.49%	3,500.00	0.25%	4,073.51	2,571.45	0.24%	5,002.06
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	500.00	0.04%	-500.00	65.01	0.01%	-65.01
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	5,358.00	0.35%	0.00	0.00%	5,358.00	0.00	0.00%	5,358.00
573.37	0.31%	100.00	0.05%	473.37	92.29	0.10%	481.08	Electric Bulbs	1,046.66	0.07%	1,000.00	0.07%	46.66	1,207.98	0.11%	-161.32
2,360.66	1.26%	200.00	0.10%	2,160.66	596.97	0.66%	1,763.69	Electrical and Mechanical	3,493.29	0.23%	2,000.00	0.14%	1,493.29	7,372.82	0.68%	-3,879.53
28.13	0.02%	567.33	0.29%	-539.20	0.00	0.00%	28.13	Elevator Maintenance Contracts	11,366.58	0.73%	5,673.30	0.40%	5,693.28	0.00	0.00%	11,366.58
0.00	0.00%	0.00	0.00%	0.00	1,804.57	1.98%	-1,804.57	Equipment Maintenance	1,009.75	0.07%	0.00	0.00%	1,009.75	7,534.57	0.69%	-6,524.82
0.00	0.00%	350.00	0.18%	-350.00	3,886.71	4.27%	-3,886.71	Fire Safety Equipment	6,178.09	0.40%	7,000.00	0.50%	-821.91	11,924.54	1.10%	-5,746.45
0.00	0.00%	50.00	0.03%	-50.00	570.56	0.63%	-570.56	Floor and Carpet Maintenance	0.00	0.00%	500.00	0.04%	-500.00	681.98	0.06%	-681.98
0.00	0.00%	50.00	0.03%	-50.00	30.01	0.03%	-30.01	Furniture	185.97	0.01%	500.00	0.04%	-314.03	1,217.17	0.11%	-1,031.20
0.00	0.00%	1,800.00	0.91%	-1,800.00	-133.73	-0.15%	133.73	Grounds and Landscaping	3,167.94	0.20%	8,500.00	0.60%	-5,332.06	3,998.94	0.37%	-831.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	64.65	0.00%	0.00	0.00%	64.65	0.00	0.00%	64.65
582.70	0.31%	75.00	0.04%	507.70	182.65	0.20%	400.05	Laundry Equipment Repairs	1,534.27	0.10%	750.00	0.05%	784.27	2,335.19	0.22%	-800.92
0.00	0.00%	75.00	0.04%	-75.00	-36.23	-0.04%	36.23	Locks and Keys	726.39	0.05%	750.00	0.05%	-23.61	1,628.94	0.15%	-902.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	18.53	0.00%	0.00	0.00%	18.53	0.00	0.00%	18.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	455.02	0.03%	0.00	0.00%	455.02	0.00	0.00%	455.02
57.63	0.03%	100.00	0.05%	-42.37	0.00	0.00%	57.63	Painting and Decorating	155.71	0.01%	1,000.00	0.07%	-844.29	839.51	0.08%	-683.80
2,700.00	1.44%	200.00	0.10%	2,500.00	192.67	0.21%	2,507.33	Pest Control	6,157.74	0.40%	2,000.00	0.14%	4,157.74	1,596.80	0.15%	4,560.94
664.23	0.35%	100.00	0.05%	564.23	669.86	0.74%	-5.63	Plumbing and Heating	2,827.20	0.18%	1,000.00	0.07%	1,827.20	7,302.59	0.67%	-4,475.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pool Chemicals	260.18	0.02%	0.00	0.00%	260.18	0.00	0.00%	260.18
0.00	0.00%	350.00	0.18%	-350.00	58.16	0.06%	-58.16	Pool Service- Contract	1,368.00	0.09%	3,500.00	0.25%	-2,132.00	756.55	0.07%	611.45
0.00	0.00%	0.00	0.00%	0.00	-32.27	-0.04%	32.27	Radio and Television Repair	0.00	0.00%	0.00	0.00%	0.00	631.76	0.06%	-631.76
131.00	0.07%	131.00	0.07%	0.00	0.00	0.00%	131.00	Software Expense/Maintenance	655.00	0.04%	1,810.00	0.13%	-1,155.00	0.00	0.00%	655.00
13.69	0.01%	50.00	0.03%	-36.31	0.00	0.00%	13.69	Tools	2,470.87	0.16%	500.00	0.04%	1,970.87	0.00	0.00%	2,470.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vehicle Maintenance & Repairs	2,272.07	0.15%	0.00	0.00%	2,272.07	842.04	0.08%	1,430.03
372.35	0.20%	400.00	0.20%	-27.65	320.00	0.35%	52.35	Waste Removal	3,707.50	0.24%	4,000.00	0.28%	-292.50	3,975.28	0.37%	-267.78
7,483.76	4.00%	5,248.33	2.67%	2,235.43	8,679.18	9.53%	-1,195.42	Total R&M Other Expenses	62,913.79	4.06%	46,983.30	3.33%	15,930.49	59,436.88	5.48%	3,476.91
16,781.61	8.97%	17,173.26	8.73%	-391.65	15,980.53	17.55%	801.08	Total R&M Expenses	121,821.22	7.87%	165,015.53	11.70%	-43,194.31	125,150.97	11.53%	-3,329.75

Company: PCGA Associates LLC Property: Hampton inn Atlanta Perimeter Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
2,748.30	1.47%	4,380.00	2.23%	-1,631.70	2,171.44	2.38%	576.86	Water	26,069.84	1.68%	33,678.00	2.39%	-7,608.16	24,131.91	2.22%	1,937.93
6,221.36	3.32%	7,665.00	3.90%	-1,443.64	5,525.04	6.07%	696.32	Electricity	64,956.25	4.19%	58,936.50	4.18%	6,019.75	65,734.51	6.06%	-778.26
2,278.09	1.22%	1,095.00	0.56%	1,183.09	751.28	0.83%	1,526.81	Gas - Natural HLP	10,519.63	0.68%	8,419.50	0.60%	2,100.13	7,406.19	0.68%	3,113.44
1,365.17	0.73%	0.00	0.00%	1,365.17	0.00	0.00%	1,365.17	Sewer	17,696.77	1.14%	0.00	0.00%	17,696.77	0.00	0.00%	17,696.77
12,612.92	6.74%	13,140.00	6.68%	-527.08	8,447.76	9.28%	4,165.16	Total Utilities	119,242.49	7.70%	101,034.00	7.16%	18,208.49	97,272.61	8.96%	21,969.88

Company: PCGA Associates LLC Property: Hampton inn Atlanta Perimeter Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
3,055.90	1.63%	637.00	0.32%	2,418.90	332.98	0.37%	2,722.92	Personal Property Taxes	10,911.80	0.70%	6,370.00	0.45%	4,541.80	6,292.53	0.58%	4,619.27
-10,605.26	-5.67%	15,092.00	7.67%	-25,697.26	-35,826.11	-39.34%	25,220.85	Real Estate Taxes	98,789.48	6.38%	150,920.00	10.70%	-52,130.52	100,000.00	9.21%	-1,210.52
-7,549.36	-4.03%	15,729.00	7.99%	-23,278.36	-35,493.13	-38.98%	27,943.77	Total Taxes	109,701.28	7.08%	157,290.00	11.15%	-47,588.72	106,292.53	9.79%	3,408.75
700.16	0.37%	0.00	0.00%	700.16	5,233.72	5.75%	-4,533.56	Insurance	6,230.13	0.40%	0.00	0.00%	6,230.13	51,453.20	4.74%	-45,223.07
400.30	0.21%	400.25	0.20%	0.05	0.00	0.00%	400.30	Insurance - Automobile	4,002.55	0.26%	4,002.50	0.28%	0.05	0.00	0.00%	4,002.55
63.34	0.03%	0.00	0.00%	63.34	0.00	0.00%	63.34	Insurance - Crime	126.68	0.01%	0.00	0.00%	126.68	0.00	0.00%	126.68
1,193.84	0.64%	125.00	0.06%	1,068.84	0.00	0.00%	1,193.84	Insurance - Employment	2,119.10	0.14%	1,250.00	0.09%	869.10	0.00	0.00%	2,119.10
2,931.00	1.57%	1,375.50	0.70%	1,555.50	0.00	0.00%	2,931.00	Insurance - General Liability	16,472.55	1.06%	13,755.00	0.98%	2,717.55	0.00	0.00%	16,472.55
1,673.13	0.89%	1,433.75	0.73%	239.38	0.00	0.00%	1,673.13	Insurance - Property	14,576.88	0.94%	14,337.50	1.02%	239.38	0.00	0.00%	14,576.88
2,518.60	1.35%	2,380.50	1.21%	138.10	0.00	0.00%	2,518.60	Insurance - Umbrella	24,081.60	1.55%	23,805.00	1.69%	276.60	0.00	0.00%	24,081.60
9,480.37	5.07%	5,715.00	2.90%	3,765.37	5,233.72	5.75%	4,246.65	Total Insurance	67,609.49	4.37%	57,150.00	4.05%	10,459.49	51,453.20	4.74%	16,156.29
32,974.00	17.62%	32,974.00	16.76%	0.00	32,091.69	35.24%	882.31	Ground Lease Expense	326,212.00	21.06%	326,212.00	23.12%	0.00	318,340.20	29.33%	7,871.80
0.00	0.00%	933.00	0.47%	-933.00	0.00	0.00%	0.00	Vehicle Leases	0.00	0.00%	9,330.00	0.66%	-9,330.00	0.00	0.00%	0.00
32,974.00	17.62%	33,907.00	17.23%	-933.00	32,091.69	35.24%	882.31	Total Leases & Rent	326,212.00	21.06%	335,542.00	23.78%	-9,330.00	318,340.20	29.33%	7,871.80
6,138.35	3.28%	5,903.15	3.00%	235.20	2,276.00	2.50%	3,862.35	Management Fee - Base	56,847.11	3.67%	50,988.55	3.61%	5,858.56	27,127.00	2.50%	29,720.11
0.00	0.00%	0.00	0.00%	0.00	3,733.55	4.10%	-3,733.55	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	11,004.00	1.01%	-11,004.00
6,138.35	3.28%	5,903.15	3.00%	235.20	6,009.55	6.60%	128.80	Total Management Fees	56,847.11	3.67%	50,988.55	3.61%	5,858.56	38,131.00	3.51%	18,716.11
2,950.56	1.58%	0.00	0.00%	2,950.56	15,208.59	16.70%	-12,258.03	Capital Reserve	20,785.04	1.34%	0.00	0.00%	20,785.04	152,085.90	14.01%	-131,300.86
0.00	0.00%	0.00	0.00%	0.00	44,924.00	49.33%	-44,924.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	449,240.00	41.39%	-449,240.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.06%	0.00	0.00%	949.17	13,196.48	1.22%	-12,247.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-628.43	-0.06%	628.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	21,126.65	1.95%	-21,126.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	25.53	0.00%	0.00	0.00%	25.53	0.00	0.00%	25.53
2,950.56	1.58%	0.00	0.00%	2,950.56	60,132.59	66.03%	-57,182.03	Total Other Non-Operating	21,759.74	1.40%	0.00	0.00%	21,759.74	635,020.60	58.51%	-613,260.86

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
126.00		126.00		0.00	126.00		0.00	# Rooms	126.00		126.00		0.00	126.00		0.00
3,906.00		3,906.00		0.00	3,906.00		0.00	Available Rooms	38,304.00		38,304.00		0.00	38,430.00		-126.00
2,746.00		2,344.00		402.00	839.00		1,907.00	Room Nights Sold	16,958.00		15,893.00		1,065.00	10,552.00		6,406.00
70.30%		60.01%		10.29%	21.48%		48.82%	Occupancy %	44.27%		41.49%		2.78%	27.46%		16.81%
99.10		90.01		9.09	80.57		18.53	ADR	91.34		82.42		8.93	91.19		0.15
69.67		54.01		15.65	17.31		52.36	RevPar	40.44		34.20		6.24	25.04		15.40
Summary V.11																
Revenue																
272,124.68	98.32%	210,976.30	98.45%	61,148.38	67,598.73	98.19%	204,525.95	Rooms	1,549,026.78	97.96%	1,309,827.67	97.94%	239,199.11	962,278.27	98.24%	586,748.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,654.90	1.68%	3,318.00	1.55%	1,336.90	1,243.55	1.81%	3,411.35	Other Departments	32,195.07	2.04%	27,519.75	2.06%	4,675.32	17,270.86	1.76%	14,924.21
276,779.58	100.00%	214,294.30	100.00%	62,485.28	68,842.28	100.00%	207,937.30	Total Operating Revenue	1,581,221.85	100.00%	1,337,347.42	100.00%	243,874.43	979,549.13	100.00%	601,672.72
Departmental Expenses																
63,657.86	23.39%	70,477.44	33.41%	-6,819.58	22,565.53	33.38%	41,092.33	Rooms	461,381.00	29.79%	511,321.90	39.04%	-49,940.90	305,872.02	31.79%	155,508.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
10,321.87	221.74%	3,519.00	106.06%	6,802.87	3,954.90	318.03%	6,366.97	Other Departments	61,784.63	191.91%	32,359.89	117.59%	29,424.74	33,372.12	193.23%	28,412.51
73,979.73	26.73%	73,996.44	34.53%	-16.71	26,520.43	38.52%	47,459.30	Total Departmental Expenses	523,165.63	33.09%	543,681.79	40.65%	-20,516.16	339,244.10	34.63%	183,921.53
202,799.85	73.27%	140,297.86	65.47%	62,501.99	42,321.85	61.48%	160,478.00	Total Departmental Profit	1,058,056.22	66.91%	793,665.63	59.35%	264,390.59	640,305.03	65.37%	417,751.19
Undistributed Operating Expenses																
23,162.01	8.37%	21,080.44	9.84%	2,081.57	19,944.49	28.97%	3,217.52	A&G	179,071.67	11.32%	180,749.35	13.52%	-1,677.68	244,186.42	24.93%	-65,114.75
150.00	0.05%	0.00	0.00%	150.00	0.00	0.00%	150.00	IT	150.00	0.01%	0.00	0.00%	150.00	0.00	0.00%	150.00
6,724.31	2.43%	6,802.35	3.17%	-78.04	2,078.68	3.02%	4,645.63	S&M	64,328.13	4.07%	67,930.45	5.08%	-3,602.32	45,310.21	4.63%	19,017.92
37,811.78	13.66%	25,317.16	11.81%	12,494.62	9,183.13	13.34%	28,628.65	Franchise Fees	228,289.82	14.44%	157,179.34	11.75%	71,110.48	133,917.49	13.67%	94,372.33
15,759.34	5.69%	12,545.98	5.85%	3,213.36	7,700.82	11.19%	8,058.52	R&M	136,879.22	8.66%	133,056.52	9.95%	3,822.70	93,758.99	9.57%	43,120.23
10,946.82	3.96%	12,892.00	6.02%	-1,945.18	6,970.60	10.13%	3,976.22	Utilities	88,306.43	5.58%	87,411.50	6.54%	894.93	83,488.45	8.52%	4,817.98
94,554.26	34.16%	78,637.93	36.70%	15,916.33	45,877.72	66.64%	48,676.54	Total Undistributed Expenses	697,025.27	44.08%	626,327.16	46.83%	70,698.11	600,661.56	61.32%	96,363.71
108,245.59	39.11%	61,659.93	28.77%	46,585.66	-3,555.87	-5.17%	111,801.46	Gross Operating Profit	361,030.95	22.83%	167,338.47	12.51%	193,692.48	39,643.47	4.05%	321,387.48
8,803.39	3.18%	6,428.83	3.00%	2,374.56	5,427.05	7.88%	3,376.34	Management Fees	59,503.61	3.76%	49,084.99	3.67%	10,418.62	35,460.50	3.62%	24,043.11
99,442.20	35.93%	55,231.10	25.77%	44,211.10	-8,982.92	-13.05%	108,425.12	Income Before Non-Operating Income	301,527.34	19.07%	118,253.48	8.84%	183,273.86	4,182.97	0.43%	297,344.37
Non-Operating Income and Expenses																
5,990.83	2.16%	5,282.91	2.47%	707.92	4,683.39	6.80%	1,307.44	Insurance	59,183.53	3.74%	52,829.10	3.95%	6,354.43	45,914.18	4.69%	13,269.35
35,113.55	12.69%	33,948.00	15.84%	1,165.55	33,108.93	48.09%	2,004.62	Leases & Rent	338,560.31	21.41%	335,952.00	25.12%	2,608.31	360,252.82	36.78%	-21,692.51
8,049.03	2.91%	6,428.83	3.00%	1,620.20	56,998.76	82.80%	-48,949.73	Other	73,351.26	4.64%	40,120.43	3.00%	33,230.83	586,129.34	59.84%	-512,778.08
49,153.41	17.76%	45,659.74	21.31%	3,493.67	94,791.08	137.69%	-45,637.67	Total Non-Operating Income and Expenses	471,095.10	29.79%	428,901.53	32.07%	42,193.57	992,296.34	101.30%	-521,201.24
50,288.79	18.17%	9,571.36	4.47%	40,717.43	-103,774.00	-150.74%	154,062.79	EBITDA	-169,567.76	-10.72%	-310,648.05	-23.23%	141,080.29	-988,113.37	-100.87%	818,545.61
0.00	0.00%	0.00	0.00%	0.00	33,500.00	48.66%	-33,500.00	Interest	0.00	0.00%	0.00	0.00%	0.00	332,230.66	33.92%	-332,230.66
9,205.44	3.33%	10,411.00	4.86%	-1,205.56	8,337.33	12.11%	868.11	Taxes	92,060.16	5.82%	104,110.00	7.78%	-12,049.84	94,731.99	9.67%	-2,671.83
0.00	0.00%	0.00	0.00%	0.00	3,001.00	4.36%	-3,001.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	30,010.00	3.06%	-30,010.00
9,205.44	3.33%	10,411.00	4.86%	-1,205.56	44,838.33	65.13%	-35,632.89	Interest, Taxes, Depreciation and Amor	92,060.16	5.82%	104,110.00	7.78%	-12,049.84	456,972.65	46.65%	-364,912.49
41,083.35	14.84%	-839.64	-0.39%	41,922.99	-148,612.33	-215.87%	189,695.68	Net Income	-261,627.92	-16.55%	-414,758.05	-31.01%	153,130.13	-1,445,086.02	-147.53%	1,183,458.10

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
126.00		126.00		0.00	126.00		0.00	# Rooms	126.00		126.00		0.00	126.00		0.00
3,906.00		3,906.00		0.00	3,906.00		0.00	Available Rooms	38,304.00		38,304.00		0.00	38,430.00		-126.00
2,746.00		2,344.00		402.00	839.00		1,907.00	Room Nights Sold	16,958.00		15,893.00		1,065.00	10,552.00		6,406.00
0.70		0.60		0.10	0.21		0.49	Occupancy %	0.44		0.41		0.03	0.27		0.17
99.10		90.01		9.09	80.57		18.53	ADR	91.34		82.42		8.93	91.19		0.15
69.67		54.01		15.65	17.31		52.36	RevPar	40.44		34.20		6.24	25.04		15.40
Summary Revenue:																
272,124.68	98.32%	210,976.30	98.45%	61,148.38	67,598.73	98.19%	204,525.95	Rooms	1,549,026.78	97.96%	1,309,827.67	97.94%	239,199.11	962,278.27	98.24%	586,748.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	40.00	0.02%	-40.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	400.00	0.03%	-400.00	0.00	0.00%	0.00
4,654.90	1.68%	3,278.00	1.53%	1,376.90	1,243.55	1.81%	3,411.35	Other	32,195.07	2.04%	27,119.75	2.03%	5,075.32	17,270.86	1.76%	14,924.21
276,779.58	100.00%	214,294.30	100.00%	62,485.28	68,842.28	100.00%	207,937.30	Total Revenue	1,581,221.85	100.00%	1,337,347.42	100.00%	243,874.43	979,549.13	100.00%	601,672.72
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,691.62	122.27%	890.00	26.82%	4,801.62	1,512.98	121.67%	4,178.64	Telephone	31,480.66	97.78%	8,900.00	32.34%	22,580.66	11,062.57	64.05%	20,418.09
1,273.75	27.36%	899.00	27.09%	374.75	172.20	13.85%	1,101.55	Other	9,133.17	28.37%	6,159.89	22.38%	2,973.28	2,887.23	16.72%	6,245.94
6,965.37	149.64%	1,789.00	53.92%	5,176.37	1,685.18	135.51%	5,280.19	Total Cost of Sales	40,613.83	126.15%	15,059.89	54.72%	25,553.94	13,949.80	80.77%	26,664.03
Payroll:																
36,609.06	13.45%	37,026.34	17.55%	-417.28	13,648.11	20.19%	22,960.95	Rooms	260,301.76	16.80%	291,037.76	22.22%	-30,736.00	172,750.16	17.95%	87,551.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
6,813.18	2.46%	5,730.37	2.67%	1,082.81	10,595.16	15.39%	-3,781.98	A&G	57,500.02	3.64%	53,060.13	3.97%	4,439.89	91,784.15	9.37%	-34,284.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	3,312.33	1.55%	-3,312.33	2,737.37	3.98%	-2,737.37	S&M	11,292.58	0.71%	29,169.87	2.18%	-17,877.29	26,362.03	2.69%	-15,069.45
7,263.68	2.62%	7,154.75	3.34%	108.93	5,185.72	7.53%	2,077.96	R&M	58,194.50	3.68%	70,024.56	5.24%	-11,830.06	48,477.58	4.95%	9,716.92
50,685.92	18.31%	53,223.79	24.84%	-2,537.87	32,166.36	46.72%	18,519.56	Total Salaries and Wages	387,288.86	24.49%	443,292.32	33.15%	-56,003.46	339,373.92	34.65%	47,914.94
9,673.47	3.50%	7,707.83	3.60%	1,965.64	6,242.21	9.07%	3,431.26	Total Taxes and Benefits	86,096.53	5.44%	72,592.45	5.43%	13,504.08	114,599.64	11.70%	-28,503.11
60,359.39	21.81%	60,931.62	28.43%	-572.23	38,408.57	55.79%	21,950.82	Total Labor Costs	473,385.39	29.94%	515,884.77	38.58%	-42,499.38	453,973.56	46.35%	19,411.83
Direct Expenses:																
20,852.21	7.66%	28,423.20	13.47%	-7,570.99	6,814.38	10.08%	14,037.83	Rooms	147,576.37	9.53%	175,982.29	13.44%	-28,405.92	90,060.23	9.36%	57,516.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,356.50	72.11%	1,730.00	52.14%	1,626.50	2,269.72	182.52%	1,086.78	Telephone	21,170.80	65.76%	17,300.00	62.86%	3,870.80	19,422.32	112.46%	1,748.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
37,811.78	13.66%	25,317.16	11.81%	12,494.62	9,183.13	13.34%	28,628.65	Franchise Fees	228,289.82	14.44%	157,179.34	11.75%	71,110.48	133,917.49	13.67%	94,372.33
14,788.81	5.34%	14,149.35	6.60%	639.46	6,512.65	9.46%	8,276.16	A&G	108,168.36	6.84%	114,850.03	8.59%	-6,681.67	105,090.56	10.73%	3,077.80
150.00	0.05%	0.00	0.00%	150.00	0.00	0.00%	150.00	IT	150.00	0.01%	0.00	0.00%	150.00	0.00	0.00%	150.00
6,805.71	2.46%	3,087.00	1.44%	3,718.71	-1,078.59	-1.57%	7,884.30	S&M	51,052.89	3.23%	34,951.00	2.61%	16,101.89	10,194.97	1.04%	40,857.92
6,497.40	2.35%	4,315.04	2.01%	2,182.36	1,632.51	2.37%	4,864.89	R&M	61,477.01	3.89%	51,390.13	3.84%	10,086.88	29,808.28	3.04%	31,668.73
10,946.82	3.96%	12,892.00	6.02%	-1,945.18	6,970.60	10.13%	3,976.22	Utilities	88,306.43	5.58%	87,411.50	6.54%	894.93	83,488.45	8.52%	4,817.98
101,209.23	36.57%	89,913.75	41.96%	11,295.48	32,304.40	46.93%	68,904.83	Total Direct Expense	706,191.68	44.66%	639,064.29	47.79%	67,127.39	471,982.30	48.18%	234,209.38
108,245.59	39.11%	61,659.93	28.77%	46,585.66	-3,555.87	-5.17%	111,801.46	Gross Operating Profit	361,030.95	22.83%	167,338.47	12.51%	193,692.48	39,643.47	4.05%	321,387.48

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place																	
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As of 10/31/2021																	
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance	
Fixed Costs																	
9,205.44	3.33%	10,411.00	4.86%	-1,205.56	8,337.33	12.11%	868.11	Taxes	92,060.16	5.82%	104,110.00	7.78%	-12,049.84	94,731.99	9.67%	-2,671.83	
5,990.83	2.16%	5,282.91	2.47%	707.92	4,683.39	6.80%	1,307.44	Insurance	59,183.53	3.74%	52,829.10	3.95%	6,354.43	45,914.18	4.69%	13,269.35	
35,113.55	12.69%	33,948.00	15.84%	1,165.55	33,108.93	48.09%	2,004.62	Leases & Rent	338,560.31	21.41%	335,952.00	25.12%	2,608.31	360,252.82	36.78%	-21,692.51	
8,803.39	3.18%	6,428.83	3.00%	2,374.56	5,427.05	7.88%	3,376.34	Management Fees	59,503.61	3.76%	49,084.99	3.67%	10,418.62	35,460.50	3.62%	24,043.11	
59,113.21	21.36%	56,070.74	26.17%	3,042.47	51,556.70	74.89%	7,556.51	Total Fixed Expenses	549,307.61	34.74%	541,976.09	40.53%	7,331.52	536,359.49	54.76%	12,948.12	
49,132.38	17.75%	5,589.19	2.61%	43,543.19	-55,112.57	-80.06%	104,244.95	Net Operating Profit	-188,276.66	-11.91%	-374,637.62	-28.01%	186,360.96	-496,716.02	-50.71%	308,439.36	
0.00	0.00%	0.00	0.00%	0.00	33,500.00	48.66%	-33,500.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	332,230.66	33.92%	-332,230.66	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.06%	0.00	0.00%	949.17	12,597.79	1.29%	-11,648.62	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	-1,422.92	-0.09%	0.00	0.00%	-1,422.92	3,860.53	0.39%	-5,283.45	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-316.58	-0.03%	316.58	
49,132.38	17.75%	5,589.19	2.61%	43,543.19	-88,612.57	-128.72%	137,744.95	Net Operating Income	-187,802.91	-11.88%	-374,637.62	-28.01%	186,834.71	-845,088.42	-86.27%	657,285.51	
8,049.03	2.91%	6,428.83	3.00%	1,620.20	11,197.76	16.27%	-3,148.73	Capital Reserve	73,825.01	4.67%	40,120.43	3.00%	33,704.58	111,977.60	11.43%	-38,152.59	
0.00	0.00%	0.00	0.00%	0.00	45,801.00	66.53%	-45,801.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	458,010.00	46.76%	-458,010.00	
41,083.35	14.84%	-839.64	-0.39%	41,922.99	-145,611.33	-211.51%	186,694.68	Adjusted NOI	-261,627.92	-16.55%	-414,758.05	-31.01%	153,130.13	-1,415,076.02	-144.46%	1,153,448.10	
0.00	0.00%	0.00	0.00%	0.00	3,001.00	4.36%	-3,001.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	30,010.00	3.06%	-30,010.00	
41,083.35	14.84%	-839.64	-0.39%	41,922.99	-148,612.33	-215.87%	189,695.68	Net Profit/(Loss)	-261,627.92	-16.55%	-414,758.05	-31.01%	153,130.13	-1,445,086.02	-147.53%	1,183,458.10	

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
19,850.19	7.29%	13,439.00	6.37%	6,411.19	1,670.78	2.47%	18,179.41	Corporate Transient	130,646.33	8.43%	98,959.61	7.56%	31,686.72	45,416.68	4.72%	85,229.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Advanced Purchase	4,495.37	0.29%	0.00	0.00%	4,495.37	0.00	0.00%	4,495.37
0.00	0.00%	5,400.00	2.56%	-5,400.00	0.00	0.00%	0.00	AAA/AARP Transient	2,365.92	0.15%	33,744.05	2.58%	-31,378.13	0.00	0.00%	2,365.92
2,400.03	0.88%	9,900.00	4.69%	-7,499.97	0.00	0.00%	2,400.03	Consortia Transient	14,728.86	0.95%	65,519.40	5.00%	-50,790.54	0.00	0.00%	14,728.86
110,516.02	40.61%	0.00	0.00%	110,516.02	0.00	0.00%	110,516.02	Leisure Transient	777,899.94	50.22%	0.00	0.00%	777,899.94	0.00	0.00%	777,899.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Package Transient	6,230.01	0.40%	0.00	0.00%	6,230.01	0.00	0.00%	6,230.01
0.00	0.00%	0.00	0.00%	0.00	43,264.50	64.00%	-43,264.50	Extended Stay Transient	0.00	0.00%	0.00	0.00%	0.00	403,967.69	41.98%	-403,967.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Internet/E-Commerce	1,473.64	0.10%	0.00	0.00%	1,473.64	0.00	0.00%	1,473.64
0.00	0.00%	46,956.00	22.26%	-46,956.00	0.00	0.00%	0.00	E-Commerce Opaque	0.00	0.00%	307,069.01	23.44%	-307,069.01	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	10,096.95	0.65%	0.00	0.00%	10,096.95	0.00	0.00%	10,096.95
1,882.00	0.69%	6,280.30	2.98%	-4,398.30	0.00	0.00%	1,882.00	Government Transient	7,117.42	0.46%	36,650.23	2.80%	-29,532.81	0.00	0.00%	7,117.42
126,740.69	46.57%	73,497.00	34.84%	53,243.69	9,645.09	14.27%	117,095.60	Rack Transient	536,027.39	34.60%	460,254.76	35.14%	75,772.63	347,620.15	36.12%	188,407.24
993.58	0.37%	27,579.00	13.07%	-26,585.42	800.00	1.18%	193.58	Local Negotiated Transient	10,017.98	0.65%	181,998.65	13.89%	-171,980.67	34,554.17	3.59%	-24,536.19
262,382.51	96.42%	183,051.30	86.76%	79,331.21	55,380.37	81.93%	207,002.14	Total Transient Room Revenue	1,501,099.81	96.91%	1,184,195.71	90.41%	316,904.10	831,558.69	86.42%	669,541.12
Group Room Revenue																
0.00	0.00%	14,580.00	6.91%	-14,580.00	1,975.00	2.92%	-1,975.00	Corporate Group	0.00	0.00%	57,647.96	4.40%	-57,647.96	22,063.27	2.29%	-22,063.27
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	10,418.00	1.08%	-10,418.00
11,173.23	4.11%	13,345.00	6.33%	-2,171.77	0.00	0.00%	11,173.23	SMERF Group	47,474.14	3.06%	67,984.00	5.19%	-20,509.86	-225.00	-0.02%	47,699.14
0.00	0.00%	0.00	0.00%	0.00	9,744.00	14.41%	-9,744.00	Other Group	0.00	0.00%	0.00	0.00%	0.00	94,479.00	9.82%	-94,479.00
11,173.23	4.11%	27,925.00	13.24%	-16,751.77	11,719.00	17.34%	-545.77	Total Group Room Revenue	47,474.14	3.06%	125,631.96	9.59%	-78,157.82	126,735.27	13.17%	-79,261.13
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
1,889.61	0.69%	0.00	0.00%	1,889.61	694.35	1.03%	1,195.26	No-Show Rooms	10,367.84	0.67%	0.00	0.00%	10,367.84	6,939.29	0.72%	3,428.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet/Smoking/Damage Fees	650.00	0.04%	0.00	0.00%	650.00	0.00	0.00%	650.00
1,889.61	0.69%	0.00	0.00%	1,889.61	694.35	1.03%	1,195.26	Total Other Room Revenue	11,017.84	0.71%	0.00	0.00%	11,017.84	6,939.29	0.72%	4,078.55
-3,320.67	-1.22%	0.00	0.00%	-3,320.67	-194.99	-0.29%	-3,125.68	Less: Allowances	-10,565.01	-0.68%	0.00	0.00%	-10,565.01	-2,954.98	-0.31%	-7,610.03
272,124.68	100.00%	210,976.30	100.00%	61,148.38	67,598.73	100.00%	204,525.95	Total Room Revenue	1,549,026.78	100.00%	1,309,827.67	100.00%	239,199.11	962,278.27	100.00%	586,748.51
Expenses																
Payroll Expense																
Salaries and Wages																
337.91	0.12%	3,652.06	1.73%	-3,314.15	0.00	0.00%	337.91	Front Office Management	21,199.99	1.37%	32,161.68	2.46%	-10,961.69	0.00	0.00%	21,199.99
0.00	0.00%	0.00	0.00%	0.00	360.40	0.53%	-360.40	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	5,293.29	0.55%	-5,293.29
354.40	0.13%	3,514.23	1.67%	-3,159.83	3,697.52	5.47%	-3,343.12	Housekeeping Management	32,084.65	2.07%	34,358.30	2.62%	-2,273.65	34,338.78	3.57%	-2,254.13
692.31	0.25%	7,166.29	3.40%	-6,473.98	4,057.92	6.00%	-3,365.61	Total Rooms Management	53,284.64	3.44%	66,519.98	5.08%	-13,235.34	39,632.07	4.12%	13,652.57
7,758.16	2.85%	3,826.29	1.81%	3,931.87	1,475.44	2.18%	6,282.72	Front Office Agents	44,953.42	2.90%	37,522.32	2.86%	7,431.10	21,158.94	2.20%	23,794.48
3,542.41	1.30%	3,038.00	1.44%	504.41	2,595.92	3.84%	946.49	Night Auditors	26,780.45	1.73%	29,792.00	2.27%	-3,011.55	28,211.61	2.93%	-1,431.16
0.00	0.00%	2,480.00	1.18%	-2,480.00	437.33	0.65%	-437.33	Drivers	0.00	0.00%	12,240.00	0.93%	-12,240.00	13,029.88	1.35%	-13,029.88
3,496.20	1.28%	2,604.00	1.23%	892.20	0.00	0.00%	3,496.20	Breakfast Attendant	11,865.19	0.77%	12,852.00	0.98%	-986.81	5,943.29	0.62%	5,921.90
14,796.77	5.44%	11,948.29	5.66%	2,848.48	4,508.69	6.67%	10,288.08	Total Rooms Front Office	83,599.06	5.40%	92,406.32	7.05%	-8,807.26	68,343.72	7.10%	15,255.34
2,442.64	0.90%	1,381.71	0.65%	1,060.93	0.00	0.00%	2,442.64	Housekeeping Supervisors	14,236.49	0.92%	13,549.68	1.03%	686.81	5,301.65	0.55%	8,934.84
16,261.59	5.98%	11,251.20	5.33%	5,010.39	3,674.74	5.44%	12,586.85	Room Attendants	80,741.99	5.21%	76,286.40	5.82%	4,455.59	43,801.76	4.55%	36,940.23
2,579.18	0.95%	2,869.71	1.36%	-290.53	1,406.76	2.08%	1,172.42	Housepersons	25,111.58	1.62%	28,141.68	2.15%	-3,030.10	11,961.46	1.24%	13,150.12
-163.43	-0.06%	2,409.14	1.14%	-2,572.57	0.00	0.00%	-163.43	Laundry Attendants	3,328.00	0.21%	14,133.70	1.08%	-10,805.70	3,709.50	0.39%	-381.50
21,119.98	7.76%	17,911.76	8.49%	3,208.22	5,081.50	7.52%	16,038.48	Total Rooms Housekeeping	123,418.06	7.97%	132,111.46	10.09%	-8,693.40	64,774.37	6.73%	58,643.69
36,609.06	13.45%	37,026.34	17.55%	-417.28	13,648.11	20.19%	22,960.95	Total Rooms Salary and Wages	260,301.76	16.80%	291,037.76	22.22%	-30,736.00	172,750.16	17.95%	87,551.60

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								PR Taxes and Benefits								
2,684.01	0.99%	2,843.46	1.35%	-159.45	1,172.46	1.73%	1,511.55	FICA	19,955.92	1.29%	22,424.43	1.71%	-2,468.51	15,616.35	1.62%	4,339.57
34.71	0.01%	15.61	0.01%	19.10	0.00	0.00%	34.71	Federal Unemployment Tax	663.63	0.04%	381.93	0.03%	281.70	0.00	0.00%	663.63
244.24	0.09%	37.17	0.02%	207.07	0.00	0.00%	244.24	State Unemployment Tax	2,208.03	0.14%	1,165.36	0.09%	1,042.67	0.00	0.00%	2,208.03
2,962.96	1.09%	2,896.24	1.37%	66.72	1,172.46	1.73%	1,790.50	Total Payroll Taxes	22,827.58	1.47%	23,971.72	1.83%	-1,144.14	15,616.35	1.62%	7,211.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,848.80	0.12%	600.00	0.05%	1,248.80	3,581.12	0.37%	-1,732.32
0.00	0.00%	137.82	0.07%	-137.82	438.21	0.65%	-438.21	Vacation	5,537.55	0.36%	1,455.38	0.11%	4,082.17	15,846.34	1.65%	-10,308.79
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sick Pay	1,819.24	0.12%	0.00	0.00%	1,819.24	0.00	0.00%	1,819.24
0.00	0.00%	137.82	0.07%	-137.82	438.21	0.65%	-438.21	Total Supplemental Pay	9,205.59	0.59%	2,055.38	0.16%	7,150.21	19,427.46	2.02%	-10,221.87
1,567.01	0.58%	1,626.34	0.77%	-59.33	0.00	0.00%	1,567.01	Worker's Compensation	14,404.63	0.93%	14,722.25	1.12%	-317.62	0.00	0.00%	14,404.63
1,666.62	0.61%	367.50	0.17%	1,299.12	492.37	0.73%	1,174.25	Group Insurance	7,065.07	0.46%	3,552.50	0.27%	3,512.57	7,717.82	0.80%	-652.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	300.00	0.03%	-300.00
3,233.63	1.19%	1,993.84	0.95%	1,239.79	492.37	0.73%	2,741.26	Total Other Benefits	21,469.70	1.39%	18,274.75	1.40%	3,194.95	8,017.82	0.83%	13,451.88
6,196.59	2.28%	5,027.90	2.38%	1,168.69	2,103.04	3.11%	4,093.55	Total Rooms PR Taxes and Benefits	53,502.87	3.45%	44,301.85	3.38%	9,201.02	43,061.63	4.47%	10,441.24
42,805.65	15.73%	42,054.24	19.93%	751.41	15,751.15	23.30%	27,054.50	Total Rooms Labor Costs	313,804.63	20.26%	335,339.61	25.60%	-21,534.98	215,811.79	22.43%	97,992.84
								Other Expenses								
9,813.17	3.61%	7,032.00	3.33%	2,781.17	798.91	1.18%	9,014.26	Breakfast /Comp Cost	52,779.07	3.41%	47,679.00	3.64%	5,100.07	21,755.61	2.26%	31,023.46
1,296.70	0.48%	1,406.40	0.67%	-109.70	67.52	0.10%	1,229.18	Cleaning Supplies	11,474.91	0.74%	9,535.80	0.73%	1,939.11	5,796.69	0.60%	5,678.22
190.80	0.07%	0.00	0.00%	190.80	0.00	0.00%	190.80	Dues and Subscriptions	1,614.34	0.10%	0.00	0.00%	1,614.34	0.00	0.00%	1,614.34
3,264.58	1.20%	3,047.20	1.44%	217.38	775.37	1.15%	2,489.21	Guest Supplies	18,320.84	1.18%	20,660.90	1.58%	-2,340.06	9,615.29	1.00%	8,705.55
0.00	0.00%	441.50	0.21%	-441.50	441.00	0.65%	-441.00	Internet/Web Expense	0.00	0.00%	4,415.00	0.34%	-4,415.00	3,871.52	0.40%	-3,871.52
833.40	0.31%	166.67	0.08%	666.73	0.00	0.00%	833.40	Laundry	4,390.22	0.28%	1,666.70	0.13%	2,723.52	309.73	0.03%	4,080.49
972.85	0.36%	1,289.20	0.61%	-316.35	472.85	0.70%	500.00	Linen	15,966.28	1.03%	8,741.15	0.67%	7,225.13	4,499.20	0.47%	11,467.08
62.22	0.02%	0.00	0.00%	62.22	0.00	0.00%	62.22	Miscellaneous Expense	65.44	0.00%	0.00	0.00%	65.44	0.00	0.00%	65.44
0.00	0.00%	75.00	0.04%	-75.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	375.00	0.03%	-375.00	318.64	0.03%	-318.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	440.56	0.03%	0.00	0.00%	440.56	0.00	0.00%	440.56
0.00	0.00%	0.00	0.00%	0.00	82.24	0.12%	-82.24	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	2,351.29	0.24%	-2,351.29
839.76	0.31%	3,500.00	1.66%	-2,660.24	0.00	0.00%	839.76	Printing and Stationery	2,351.66	0.15%	3,750.00	0.29%	-1,398.34	0.00	0.00%	2,351.66
0.00	0.00%	2,414.32	1.14%	-2,414.32	368.10	0.54%	-368.10	Reservation Expense	-670.00	-0.04%	16,369.79	1.25%	-17,039.79	9,439.34	0.98%	-10,109.34
504.91	0.19%	468.80	0.22%	36.11	0.00	0.00%	504.91	Rooms Promotion	2,181.46	0.14%	3,178.60	0.24%	-997.14	1,131.97	0.12%	1,049.49
1,567.46	0.58%	1,480.00	0.70%	87.46	1,515.42	2.24%	52.04	Television Cable	15,647.35	1.01%	14,800.00	1.13%	847.35	13,712.95	1.43%	1,934.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	119.60	0.01%	0.00	0.00%	119.60	0.00	0.00%	119.60
1,120.00	0.41%	75.00	0.04%	1,045.00	0.00	0.00%	1,120.00	Transportation	1,149.20	0.07%	375.00	0.03%	774.20	40.50	0.00%	1,108.70
562.07	0.21%	558.50	0.26%	3.57	0.00	0.00%	562.07	Travel Agent Comm - Group Rooms	1,357.35	0.09%	2,512.64	0.19%	-1,155.29	0.00	0.00%	1,357.35
-364.11	-0.13%	6,243.61	2.96%	-6,607.72	2,292.97	3.39%	-2,657.08	Travel Agent Comm - Transient Rooms	19,087.12	1.23%	40,572.71	3.10%	-21,485.59	16,854.73	1.75%	2,232.39
188.40	0.07%	75.00	0.04%	113.40	0.00	0.00%	188.40	Uniforms	1,005.96	0.06%	750.00	0.06%	255.96	362.77	0.04%	643.19
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Walked Guests	295.01	0.02%	600.00	0.05%	-304.99	0.00	0.00%	295.01
20,852.21	7.66%	28,423.20	13.47%	-7,570.99	6,814.38	10.08%	14,037.83	Total Rooms Other Expenses	147,576.37	9.53%	175,982.29	13.44%	-28,405.92	90,060.23	9.36%	57,516.14
63,657.86	23.39%	70,477.44	33.41%	-6,819.58	22,565.53	33.38%	41,092.33	Total Rooms Expenses	461,381.00	29.79%	511,321.90	39.04%	-49,940.90	305,872.02	31.79%	155,508.98
208,466.82	76.61%	140,498.86	66.59%	67,967.96	45,033.20	66.62%	163,433.62	Total Rooms Profit (Loss)	1,087,645.78	70.21%	798,505.77	60.96%	289,140.01	656,406.25	68.21%	431,239.53

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Sale Stats																
Transient Rooms																
190.00		151.00		39.00	18.00		172.00	Room Stat - Corporate Transient	1,322.00		1,207.00		115.00	460.00		862.00
0.00		60.00		-60.00	0.00		0.00	Room Stat - AAA/AARP Transient	0.00		412.00		-412.00	0.00		0.00
19.00		110.00		-91.00	0.00		19.00	Room Stat - Consortia Rate Transient	117.00		805.00		-688.00	0.00		117.00
1,279.00		0.00		1,279.00	0.00		1,279.00	Room Stat - Leisure Transient	9,899.00		0.00		9,899.00	0.00		9,899.00
0.00		0.00		0.00	582.00		-582.00	Room Stat - Extended Stay Transient	0.00		0.00		0.00	5,186.00		-5,186.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Transient	107.00		0.00		107.00	0.00		107.00
0.00		546.00		-546.00	0.00		0.00	Room Stat - E-Commerce Opaque	0.00		3,784.00		-3,784.00	0.00		0.00
16.00		65.00		-49.00	0.00		16.00	Room Stat - Government Rate Transient	61.00		443.00		-382.00	82.00		-21.00
1,117.00		776.00		341.00	92.00		1,025.00	Room Stat - Rack Rate Transient	4,698.00		5,427.00		-729.00	3,092.00		1,606.00
12.00		317.00		-305.00	8.00		4.00	Room Stat - Local Negotiated Transient	280.00		2,259.00		-1,979.00	405.00		-125.00
2,633.00		2,025.00		608.00	700.00		1,933.00	Total Transient Rooms Sold	16,484.00		14,337.00		2,147.00	9,225.00		7,259.00
Group Rooms																
0.00		162.00		-162.00	27.00		-27.00	Room Stat - Corporate Group Rooms	0.00		696.00		-696.00	241.00		-241.00
113.00		157.00		-44.00	0.00		113.00	Room Stat - SMERF Group	474.00		860.00		-386.00	0.00		474.00
113.00		319.00		-206.00	27.00		86.00	Total Group Rooms Sold	474.00		1,556.00		-1,082.00	241.00		233.00
Contract Rooms																
0.00		0.00		0.00	112.00		-112.00	Room Stat - Other Contract	0.00		0.00		0.00	1,086.00		-1,086.00
0.00		0.00		0.00	112.00		-112.00	Total Contract Rooms Sold	0.00		0.00		0.00	1,086.00		-1,086.00
2,746.00		2,344.00		402.00	839.00		1,907.00	Total Rooms Sold	16,958.00		15,893.00		1,065.00	10,552.00		6,406.00
4.00		0.00		4.00	1.00		3.00	Room Stat-Comp Rooms	25.00		0.00		25.00	18.00		7.00
2,750.00		2,344.00		406.00	840.00		1,910.00	Total Rooms Occupied	16,983.00		15,893.00		1,090.00	10,570.00		6,413.00
269.00		0.00		269.00	1,334.00		-1,065.00	Room Stat-Out of Order	5,271.00		0.00		5,271.00	6,696.00		-1,425.00
ADR																
104.47		89.00		15.47	92.82		11.65	Corporate Transient ADR	98.82		81.99		16.84	98.73		0.09
0.00		0.00		0.00	0.00		0.00	Advanced Purchase ADR	0.00		0.00		0.00	0.00		0.00
0.00		90.00		-90.00	0.00		0.00	AAA/AARP ADR	0.00		81.90		-81.90	0.00		0.00
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00		0.00		0.00	0.00		0.00
126.32		90.00		36.32	0.00		126.32	Consortia ADR	125.89		81.39		44.50	0.00		125.89
0.00		0.00		0.00	0.00		0.00	Employee ADR	0.00		0.00		0.00	0.00		0.00
86.41		0.00		86.41	0.00		86.41	Leisure ADR	78.58		0.00		78.58	0.00		78.58
0.00		0.00		0.00	0.00		0.00	Travel Agent/Friends & Family ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	0.63		0.00		0.63	0.00		0.63
0.00		0.00		0.00	0.00		0.00	Member Reward Stay ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	74.34		-74.34	Extended Stay ADR	0.00		0.00		0.00	77.90		-77.90
0.00		0.00		0.00	0.00		0.00	Internet ADR	0.00		0.00		0.00	0.00		0.00
0.00		86.00		-86.00	0.00		0.00	E-Commerce Opaque ADR	0.00		81.15		-81.15	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	94.36		0.00		94.36	0.00		94.36
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
117.63		96.62		21.01	0.00		117.63	Government ADR	116.68		82.73		33.95	0.00		116.68
113.47		94.71		18.75	104.84		8.63	Rack ADR	114.10		84.81		29.29	112.43		1.67
82.80		87.00		-4.20	100.00		-17.20	Local Negotiated ADR	35.78		80.57		-44.79	85.32		-49.54
99.65		90.40		9.26	79.11		20.54	Total Transient ADR	91.06		82.60		8.47	90.14		0.92
Group ADR																
0.00		90.00		-90.00	73.15		-73.15	Corporate Group ADR	0.00		82.83		-82.83	91.55		-91.55
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00		0.00	0.00		0.00
98.88		85.00		13.88	0.00		98.88	SMERF Group ADR	100.16		79.05		21.11	0.00		100.16
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00		0.00	0.00		0.00
98.88		87.54		11.34	434.04		-335.16	Total Group ADR	100.16		80.74		19.42	525.87		-425.72

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
99.10		90.01		9.09	80.57		18.53	Total ADR	91.34		82.42	8.93	91.19		0.15

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.04	0.00%	-0.04

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Stats															
Restaurant 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 1 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 1 Avg Check	0.00	0.00		0.00	0.00		0.00
Restaurant 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 2 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 2 Avg Check	0.00	0.00		0.00	0.00		0.00
Room Service															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Room Service Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Service Avg Check	0.00	0.00		0.00	0.00		0.00
Banquets															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0		

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 4															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 5															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Group Insurance	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	-0.04	0.00%	0.04

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Telephone								
0.00	0.00%	10.00	25.00%	-10.00	0.00	0.00%	0.00	Local and Long Distance Revenue	0.00	0.00%	100.00	25.00%	-100.00	0.00	0.00%	0.00
0.00	0.00%	30.00	75.00%	-30.00	0.00	0.00%	0.00	Other Telephone Revenue	0.00	0.00%	300.00	75.00%	-300.00	0.00	0.00%	0.00
0.00	0.00%	40.00	100.00%	-40.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	400.00	100.00%	-400.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	40.00	100.00%	-40.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	400.00	100.00%	-400.00	0.00	0.00%	0.00
								Cost of Sales								
5,691.62	0.00%	880.00	2,200.00%	4,811.62	1,512.98	0.00%	4,178.64	Cost of Sales - Local Calls	31,257.65	0.00%	8,800.00	2,200.00%	22,457.65	10,830.30	0.00%	20,427.35
0.00	0.00%	10.00	25.00%	-10.00	0.00	0.00%	0.00	Cost of Sales - Long Distance	223.01	0.00%	100.00	25.00%	123.01	232.27	0.00%	-9.26
5,691.62	0.00%	890.00	2,225.00%	4,801.62	1,512.98	0.00%	4,178.64	Total Telephone Cost of Sales	31,480.66	0.00%	8,900.00	225.00%	22,580.66	11,062.57	0.00%	20,418.09
-5,691.62	0.00%	-850.00	2,125.00%	-4,841.62	-1,512.98	0.00%	-4,178.64	Gross Profit	-31,480.66	0.00%	-8,500.00	125.00%	-22,980.66	-11,062.57	0.00%	-20,418.09
								Other Expenses								
0.00	0.00%	100.00	250.00%	-100.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	1,000.00	250.00%	-1,000.00	0.00	0.00%	0.00
1,793.40	0.00%	1,630.00	4,075.00%	163.40	1,612.01	0.00%	181.39	Internet/Web Expense	5,747.70	0.00%	16,300.00	4,075.00%	-10,552.30	15,626.93	0.00%	-9,879.23
0.00	0.00%	0.00	0.00%	0.00	100.00	0.00%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	980.00	0.00%	-980.00
0.00	0.00%	0.00	0.00%	0.00	557.71	0.00%	-557.71	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	2,815.39	0.00%	-2,815.39
1,563.10	0.00%	0.00	0.00%	1,563.10	0.00	0.00%	1,563.10	Telephone Equipment	15,423.10	0.00%	0.00	0.00%	15,423.10	0.00	0.00%	15,423.10
3,356.50	0.00%	1,730.00	4,325.00%	1,626.50	2,269.72	0.00%	1,086.78	Total Telephone Other Expenses	21,170.80	0.00%	17,300.00	325.00%	3,870.80	19,422.32	0.00%	1,748.48
-9,048.12	0.00%	-2,580.00	6,450.00%	-6,468.12	-3,782.70	0.00%	-5,265.42	Total Telephone Profit (Loss)	-52,651.46	0.00%	-25,800.00	450.00%	-26,851.46	-30,484.89	0.00%	-22,166.57

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Minor Operating Income																
704.28	15.13%	1,000.00	30.51%	-295.72	446.25	35.89%	258.03	Rental Income - Other	8,152.83	25.32%	10,000.00	36.87%	-1,847.17	3,647.56	21.12%	4,505.27
704.28	15.13%	1,000.00	30.51%	-295.72	446.25	35.89%	258.03	Total Rental Income	8,152.83	25.32%	10,000.00	36.87%	-1,847.17	3,647.56	21.12%	4,505.27
0.00	0.00%	0.00	0.00%	0.00	8.24	0.66%	-8.24	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	11.90	0.07%	-11.90
18.00	0.39%	0.00	0.00%	18.00	0.00	0.00%	18.00	Vending Commissions Other	33.64	0.10%	0.00	0.00%	33.64	18.00	0.10%	15.64
18.00	0.39%	0.00	0.00%	18.00	8.24	0.66%	9.76	Total Vending Commission Income	33.64	0.10%	0.00	0.00%	33.64	29.90	0.17%	3.74
322.10	6.92%	500.00	15.25%	-177.90	226.40	18.21%	95.70	Cancellation Fee - Rooms	1,391.60	4.32%	5,000.00	18.44%	-3,608.40	3,897.91	22.57%	-2,506.31
322.10	6.92%	500.00	15.25%	-177.90	226.40	18.21%	95.70	Total Cancellation Fee Income	1,391.60	4.32%	5,000.00	18.44%	-3,608.40	3,897.91	22.57%	-2,506.31
0.00	0.00%	20.00	0.61%	-20.00	0.00	0.00%	0.00	Guest Laundry	0.00	0.00%	200.00	0.74%	-200.00	63.08	0.37%	-63.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-Room Movie Revenue	0.00	0.00%	0.00	0.00%	0.00	14.25	0.08%	-14.25
0.00	0.00%	0.00	0.00%	0.00	14.85	1.19%	-14.85	Internet Access	247.50	0.77%	0.00	0.00%	247.50	217.80	1.26%	29.70
0.00	0.00%	0.00	0.00%	0.00	13.20	1.06%	-13.20	Other Revenue 2	123.68	0.38%	0.00	0.00%	123.68	13.20	0.08%	110.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 3	0.00	0.00%	0.00	0.00%	0.00	2,550.00	14.76%	-2,550.00
3,071.30	65.98%	1,758.00	53.63%	1,313.30	534.61	42.99%	2,536.69	Gift Shop Sales	21,206.60	65.87%	11,919.75	43.95%	9,286.85	6,837.16	39.59%	14,369.44
539.22	11.58%	0.00	0.00%	539.22	0.00	0.00%	539.22	Pet Fees	1,039.22	3.23%	0.00	0.00%	1,039.22	0.00	0.00%	1,039.22
3,610.52	77.56%	1,778.00	54.24%	1,832.52	562.66	45.25%	3,047.86	Total Other Income	22,617.00	70.25%	12,119.75	44.69%	10,497.25	9,695.49	56.14%	12,921.51
4,654.90	100.00%	3,278.00	100.00%	1,376.90	1,243.55	100.00%	3,411.35	Total Minor Operating Income	32,195.07	100.00%	27,119.75	100.00%	5,075.32	17,270.86	100.00%	14,924.21
Cost of Sales																
0.00	0.00%	20.00	0.61%	-20.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	200.00	0.74%	-200.00	53.14	0.31%	-53.14
1,273.75	27.36%	879.00	26.82%	394.75	172.20	13.85%	1,101.55	Cost of Sales - Gift Shop	9,133.17	28.37%	5,959.89	21.98%	3,173.28	2,834.09	16.41%	6,299.08
1,273.75	27.36%	899.00	27.43%	374.75	172.20	13.85%	1,101.55	Total Minor Operated Cost of Sales	9,133.17	28.37%	6,159.89	22.71%	2,973.28	2,887.23	16.72%	6,245.94
3,381.15	72.64%	2,379.00	72.57%	1,002.15	1,071.35	86.15%	2,309.80	Total Minor Operated Profit (Loss)	23,061.90	71.63%	20,959.86	77.29%	2,102.04	14,383.63	83.28%	8,678.27

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Franchise Fees								
1,603.26	0.58%	0.00	0.00%	1,603.26	0.00	0.00%	1,603.26	Franchise Fees - IT Fees	13,876.15	0.88%	0.00	0.00%	13,876.15	0.00	0.00%	13,876.15
27,209.11	9.83%	12,658.58	5.91%	14,550.53	4,037.87	5.87%	23,171.24	Franchise Fees - Royalty & Licenses	103,608.09	6.55%	78,589.67	5.88%	25,018.42	58,164.27	5.94%	45,443.82
-1,099.00	-0.40%	0.00	0.00%	-1,099.00	0.00	0.00%	-1,099.00	Franchise Fees - Other	4,704.52	0.30%	0.00	0.00%	4,704.52	0.00	0.00%	4,704.52
7,710.58	2.79%	0.00	0.00%	7,710.58	0.00	0.00%	7,710.58	Franchise Fees - Reservations-GDS	13,214.05	0.84%	0.00	0.00%	13,214.05	0.00	0.00%	13,214.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Equipment	32.46	0.00%	0.00	0.00%	32.46	0.00	0.00%	32.46
2,599.51	0.94%	4,219.53	1.97%	-1,620.02	2,373.37	3.45%	226.14	Franchise Fees - Frequent Guest	34,700.44	2.19%	26,196.57	1.96%	8,503.87	36,912.77	3.77%	-2,212.33
0.00	0.00%	8,439.05	3.94%	-8,439.05	2,771.89	4.03%	-2,771.89	Franchise Fees - Marketing Contributions	50,561.88	3.20%	52,393.10	3.92%	-1,831.22	38,840.45	3.97%	11,721.43
-211.68	-0.08%	0.00	0.00%	-211.68	0.00	0.00%	-211.68	Franchise Fees - Reservations-Central	7,592.23	0.48%	0.00	0.00%	7,592.23	0.00	0.00%	7,592.23
37,811.78	13.66%	25,317.16	11.81%	12,494.62	9,183.13	13.34%	28,628.65	Total Franchise Fees	228,289.82	14.44%	157,179.34	11.75%	71,110.48	133,917.49	13.67%	94,372.33

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
6,813.18	2.46%	5,730.37	2.67%	1,082.81	10,595.16	15.39%	-3,781.98	Management- A&G	57,500.02	3.64%	53,060.13	3.97%	4,439.89	91,784.15	9.37%	-34,284.13
6,813.18	2.46%	5,730.37	2.67%	1,082.81	10,595.16	15.39%	-3,781.98	Total A&G Management	57,500.02	3.64%	53,060.13	3.97%	4,439.89	91,784.15	9.37%	-34,284.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
6,813.18	2.46%	5,730.37	2.67%	1,082.81	10,595.16	15.39%	-3,781.98	Total A&G Salaries and Wages	57,500.02	3.64%	53,060.13	3.97%	4,439.89	91,784.15	9.37%	-34,284.13
								PR Taxes and Benefits								
526.40	0.19%	454.81	0.21%	71.59	735.80	1.07%	-209.40	FICA	4,527.79	0.29%	4,278.55	0.32%	249.24	8,269.59	0.84%	-3,741.80
6.97	0.00%	2.50	0.00%	4.47	0.00	0.00%	6.97	Federal Unemployment Tax	145.55	0.01%	76.26	0.01%	69.29	0.00	0.00%	145.55
47.94	0.02%	5.95	0.00%	41.99	0.00	0.00%	47.94	State Unemployment Tax	503.75	0.03%	238.42	0.02%	265.33	0.00	0.00%	503.75
581.31	0.21%	463.26	0.22%	118.05	735.80	1.07%	-154.49	Total Payroll Taxes	5,177.09	0.33%	4,593.23	0.34%	583.86	8,269.59	0.84%	-3,092.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	600.00	0.04%	-600.00	2,252.16	0.23%	-2,252.16
0.00	0.00%	214.83	0.10%	-214.83	0.00	0.00%	0.00	Vacation	1,884.62	0.12%	2,268.62	0.17%	-384.00	13,841.52	1.41%	-11,956.90
0.00	0.00%	214.83	0.10%	-214.83	0.00	0.00%	0.00	Total Supplemental Pay	1,884.62	0.12%	2,868.62	0.21%	-984.00	16,093.68	1.64%	-14,209.06
297.92	0.11%	260.13	0.12%	37.79	655.00	0.95%	-357.08	Worker's Compensation	2,873.37	0.18%	2,839.84	0.21%	33.53	7,529.00	0.77%	-4,655.63
680.79	0.25%	262.50	0.12%	418.29	1,445.88	2.10%	-765.09	Group Insurance	4,517.11	0.29%	2,537.50	0.19%	1,979.61	14,504.81	1.48%	-9,987.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	-3,518.90	-0.22%	0.00	0.00%	-3,518.90	914.63	0.09%	-4,433.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	2,470.00	0.16%	0.00	0.00%	2,470.00	0.00	0.00%	2,470.00
978.71	0.35%	522.63	0.24%	456.08	2,100.88	3.05%	-1,122.17	Total Other Benefits	6,341.58	0.40%	5,377.34	0.40%	964.24	22,948.44	2.34%	-16,606.86
1,560.02	0.56%	1,200.72	0.56%	359.30	2,836.68	4.12%	-1,276.66	Total A&G PR Taxes and Benefits	13,403.29	0.85%	12,839.19	0.96%	564.10	47,311.71	4.83%	-33,908.42
8,373.20	3.03%	6,931.09	3.23%	1,442.11	13,431.84	19.51%	-5,058.64	Total A&G Payroll	70,903.31	4.48%	65,899.32	4.93%	5,003.99	139,095.86	14.20%	-68,192.55
								Other Expenses								
1,000.00	0.36%	1,000.00	0.47%	0.00	2,000.00	2.91%	-1,000.00	Accounting/Audit Fees	12,000.00	0.76%	10,000.00	0.75%	2,000.00	20,000.00	2.04%	-8,000.00
966.78	0.35%	0.00	0.00%	966.78	95.05	0.14%	871.73	Bad Debt Provision	3,441.28	0.22%	0.00	0.00%	3,441.28	555.01	0.06%	2,886.27
964.89	0.35%	1,075.00	0.50%	-110.11	999.62	1.45%	-34.73	Bank Charges	7,420.49	0.47%	10,750.00	0.80%	-3,329.51	12,028.11	1.23%	-4,607.62
-30.77	-0.01%	0.00	0.00%	-30.77	0.00	0.00%	-30.77	Cash Over/Short	-167.59	-0.01%	0.00	0.00%	-167.59	-176.51	-0.02%	8.92
0.00	0.00%	160.00	0.07%	-160.00	0.00	0.00%	0.00	Central Office - IT Fees	0.00	0.00%	1,600.00	0.12%	-1,600.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	425.00	0.03%	0.00	0.00%	425.00	187.81	0.02%	237.19
7,498.61	2.71%	5,571.65	2.60%	1,926.96	229.77	0.33%	7,268.84	Credit Card Commission	38,602.48	2.44%	34,771.03	2.60%	3,831.45	23,968.57	2.45%	14,633.91
74.13	0.03%	0.00	0.00%	74.13	1,782.28	2.59%	-1,708.15	Data Processing	111.26	0.01%	0.00	0.00%	111.26	13,672.78	1.40%	-13,561.52
0.00	0.00%	150.00	0.07%	-150.00	120.00	0.17%	-120.00	Dues and Subscriptions	0.00	0.00%	2,278.00	0.17%	-2,278.00	4,751.17	0.49%	-4,751.17
501.81	0.18%	50.00	0.02%	451.81	0.00	0.00%	501.81	Employee Relations	1,346.07	0.09%	500.00	0.04%	846.07	953.61	0.10%	392.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	1,818.40	0.19%	-1,818.40
260.00	0.09%	0.00	0.00%	260.00	0.00	0.00%	260.00	Internet/Web Expense	2,400.00	0.15%	0.00	0.00%	2,400.00	0.00	0.00%	2,400.00
0.00	0.00%	0.00	0.00%	0.00	43.97	0.06%	-43.97	Licenses/Permits	1,712.00	0.11%	2,246.00	0.17%	-534.00	2,232.09	0.23%	-520.09
157.62	0.06%	75.00	0.03%	82.62	0.00	0.00%	157.62	Miscellaneous Expense	1,167.25	0.07%	750.00	0.06%	417.25	0.00	0.00%	1,167.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	341.04	0.02%	0.00	0.00%	341.04	0.00	0.00%	341.04
334.24	0.12%	250.00	0.12%	84.24	420.09	0.61%	-85.85	Office Supplies	2,077.44	0.13%	2,500.00	0.19%	-422.56	2,150.11	0.22%	-72.67
143.22	0.05%	380.00	0.18%	-236.78	231.85	0.34%	-88.63	Payroll Service Fees	1,351.10	0.09%	3,800.00	0.28%	-2,448.90	4,245.05	0.43%	-2,893.95
0.00	0.00%	75.00	0.03%	-75.00	26.11	0.04%	-26.11	Postage	615.62	0.04%	750.00	0.06%	-134.38	382.37	0.04%	233.25
62.50	0.02%	150.00	0.07%	-87.50	0.00	0.00%	62.50	Professional Fees - Legal	13,954.18	0.88%	1,500.00	0.11%	12,454.18	0.00	0.00%	13,954.18
797.06	0.29%	500.00	0.23%	297.06	0.00	0.00%	797.06	Professional Fees - Other	3,688.13	0.23%	5,000.00	0.37%	-1,311.87	4,123.00	0.42%	-434.87
82.26	0.03%	0.00	0.00%	82.26	0.00	0.00%	82.26	Recruitment Advertising	1,157.27	0.07%	3,000.00	0.22%	-1,842.73	900.27	0.09%	257.00
163.57	0.06%	100.00	0.05%	63.57	183.28	0.27%	-19.71	Recruitment - Other	1,742.47	0.11%	1,000.00	0.07%	742.47	1,156.08	0.12%	586.39
0.00	0.00%	4,092.00	1.91%	-4,092.00	0.00	0.00%	0.00	Security - Outside	0.00	0.00%	28,248.00	2.11%	-28,248.00	9,423.00	0.96%	-9,423.00
502.69	0.18%	520.70	0.24%	-18.01	0.00	0.00%	502.69	Software Expense/Maintenance	9,871.90	0.62%	6,157.00	0.46%	3,714.90	0.00	0.00%	9,871.90
398.40	0.14%	0.00	0.00%	398.40	0.00	0.00%	398.40	Training	3,712.20	0.23%	0.00	0.00%	3,712.20	1,948.54	0.20%	1,763.66
911.80	0.33%	0.00	0.00%	911.80	380.63	0.55%	531.17	Travel	1,198.77	0.08%	0.00	0.00%	1,198.77	771.10	0.08%	427.67
14,788.81	5.34%	14,149.35	6.60%	639.46	6,512.65	9.46%	8,276.16	Total A&G Other Expenses	108,168.36	6.84%	114,850.03	8.59%	-6,681.67	105,090.56	10.73%	3,077.80
23,162.01	8.37%	21,080.44	9.84%	2,081.57	19,944.49	28.97%	3,217.52	Total A&G Expenses	179,071.67	11.32%	180,749.35	13.52%	-1,677.68	244,186.42	24.93%	-65,114.75

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
150.00	0.05%	0.00	0.00%	150.00	0.00	0.00%	150.00	Cost of Cell Phones	150.00	0.01%	0.00	0.00%	150.00	0.00	0.00%	150.00
150.00	0.05%	0.00	0.00%	150.00	0.00	0.00%	150.00	Total IT Cost of Services	150.00	0.01%	0.00	0.00%	150.00	0.00	0.00%	150.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
150.00	0.05%	0.00	0.00%	150.00	0.00	0.00%	150.00	Total IT Expenses	150.00	0.01%	0.00	0.00%	150.00	0.00	0.00%	150.00

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								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	3,312.33	1.55%	-3,312.33	0.00	0.00%	0.00	Division Management	9,422.75	0.60%	29,169.87	2.18%	-19,747.12	0.00	0.00%	9,422.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sales Managers	1,869.83	0.12%	0.00	0.00%	1,869.83	11,257.14	1.15%	-9,387.31
0.00	0.00%	3,312.33	1.55%	-3,312.33	0.00	0.00%	0.00	Total S&M Management	11,292.58	0.71%	29,169.87	2.18%	-17,877.29	11,257.14	1.15%	35.44
0.00	0.00%	0.00	0.00%	0.00	2,737.37	3.98%	-2,737.37	Administrative Assistant	0.00	0.00%	0.00	0.00%	0.00	15,104.89	1.54%	-15,104.89
0.00	0.00%	0.00	0.00%	0.00	2,737.37	3.98%	-2,737.37	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	15,104.89	1.54%	-15,104.89
0.00	0.00%	3,312.33	1.55%	-3,312.33	2,737.37	3.98%	-2,737.37	Total S&M Salaries and Wages	11,292.58	0.71%	29,169.87	2.18%	-17,877.29	26,362.03	2.69%	-15,069.45
								PR Taxes and Benefits								
0.00	0.00%	253.39	0.12%	-253.39	224.33	0.33%	-224.33	FICA	862.23	0.05%	2,231.48	0.17%	-1,369.25	2,482.34	0.25%	-1,620.11
0.00	0.00%	1.39	0.00%	-1.39	0.00	0.00%	0.00	Federal Unemployment Tax	46.16	0.00%	31.90	0.00%	14.26	0.00	0.00%	46.16
0.00	0.00%	3.31	0.00%	-3.31	0.00	0.00%	0.00	State Unemployment Tax	112.83	0.01%	104.64	0.01%	8.19	0.00	0.00%	112.83
0.00	0.00%	258.09	0.12%	-258.09	224.33	0.33%	-224.33	Total Payroll Taxes	1,021.22	0.06%	2,368.02	0.18%	-1,346.80	2,482.34	0.25%	-1,461.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	136.00	0.01%	0.00	0.00%	136.00	608.00	0.06%	-472.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vacation	0.00	0.00%	0.00	0.00%	0.00	3,127.45	0.32%	-3,127.45
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	136.00	0.01%	0.00	0.00%	136.00	3,735.45	0.38%	-3,599.45
0.00	0.00%	144.93	0.07%	-144.93	0.00	0.00%	0.00	Worker's Compensation	864.00	0.05%	1,441.56	0.11%	-577.56	0.00	0.00%	864.00
-81.40	-0.03%	0.00	0.00%	-81.40	195.57	0.28%	-276.97	Group Insurance	-38.56	0.00%	0.00	0.00%	-38.56	2,078.58	0.21%	-2,117.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	456.84	0.05%	-456.84
-81.40	-0.03%	144.93	0.07%	-226.33	195.57	0.28%	-276.97	Total Other Benefits	825.44	0.05%	1,441.56	0.11%	-616.12	2,535.42	0.26%	-1,709.98
-81.40	-0.03%	403.02	0.19%	-484.42	419.90	0.61%	-501.30	Total S&M PR Taxes and Benefits	1,982.66	0.13%	3,809.58	0.28%	-1,826.92	8,753.21	0.89%	-6,770.55
-81.40	-0.03%	3,715.35	1.73%	-3,796.75	3,157.27	4.59%	-3,238.67	Total S&M Payroll	13,275.24	0.84%	32,979.45	2.47%	-19,704.21	35,115.24	3.58%	-21,840.00
								Other Expenses								
440.00	0.16%	690.00	0.32%	-250.00	276.91	0.40%	163.09	Advertising-Web/Internet	5,440.00	0.34%	7,935.00	0.59%	-2,495.00	4,912.59	0.50%	527.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	300.00	0.02%	-300.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	500.00	0.04%	-500.00	100.00	0.01%	-100.00
4,644.07	1.68%	0.00	0.00%	4,644.07	0.00	0.00%	4,644.07	Contract Labor	22,566.10	1.43%	0.00	0.00%	22,566.10	0.00	0.00%	22,566.10
1,721.64	0.62%	1,397.00	0.65%	324.64	-1,355.50	-1.97%	3,077.14	Dues and Subscriptions	16,305.97	1.03%	15,470.00	1.16%	835.97	4,431.74	0.45%	11,874.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	-200.00	-0.01%	0.00	0.00%	-200.00	0.00	0.00%	-200.00
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	500.00	0.04%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	64.98	0.00%	0.00	0.00%	64.98	0.00	0.00%	64.98
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	250.00	0.02%	-250.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	8.53	0.00%	0.00	0.00%	8.53	0.00	0.00%	8.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Postage	0.00	0.00%	60.00	0.00%	-60.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	31.28	0.00%	-31.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotions - In-house	110.28	0.01%	0.00	0.00%	110.28	332.09	0.03%	-221.81
0.00	0.00%	75.00	0.03%	-75.00	0.00	0.00%	0.00	Promotion - Outside	0.00	0.00%	750.00	0.06%	-750.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	5,608.03	0.35%	6,436.00	0.48%	-827.97	0.00	0.00%	5,608.03
0.00	0.00%	750.00	0.35%	-750.00	0.00	0.00%	0.00	Training	1,149.00	0.07%	2,250.00	0.17%	-1,101.00	387.27	0.04%	761.73
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.04%	-500.00	0.00	0.00%	0.00
6,805.71	2.46%	3,087.00	1.44%	3,718.71	-1,078.59	-1.57%	7,884.30	Total S&M Other Expenses	51,052.89	3.23%	34,951.00	2.61%	16,101.89	10,194.97	1.04%	40,857.92
6,724.31	2.43%	6,802.35	3.17%	-78.04	2,078.68	3.02%	4,645.63	Total S&M Expenses	64,328.13	4.07%	67,930.45	5.08%	-3,602.32	45,310.21	4.63%	19,017.92

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
4,871.43	1.76%	4,674.75	2.18%	196.68	5,185.72	7.53%	-314.29	Division Management	44,660.00	2.82%	45,704.56	3.42%	-1,044.56	43,966.66	4.49%	693.34
4,871.43	1.76%	4,674.75	2.18%	196.68	5,185.72	7.53%	-314.29	Total R&M Management	44,660.00	2.82%	45,704.56	3.42%	-1,044.56	43,966.66	4.49%	693.34
2,392.25	0.86%	2,480.00	1.16%	-87.75	0.00	0.00%	2,392.25	Engineers 1	13,534.50	0.86%	24,320.00	1.82%	-10,785.50	4,510.92	0.46%	9,023.58
2,392.25	0.86%	2,480.00	1.16%	-87.75	0.00	0.00%	2,392.25	Total R&M Non-Management	13,534.50	0.86%	24,320.00	1.82%	-10,785.50	4,510.92	0.46%	9,023.58
7,263.68	2.62%	7,154.75	3.34%	108.93	5,185.72	7.53%	2,077.96	Total R&M Salaries and Wages	58,194.50	3.68%	70,024.56	5.24%	-11,830.06	48,477.58	4.95%	9,716.92
								PR Taxes and Benefits								
554.69	0.20%	561.36	0.26%	-6.67	367.26	0.53%	187.43	FICA	4,669.86	0.30%	5,504.95	0.41%	-835.09	4,233.29	0.43%	436.57
7.24	0.00%	3.08	0.00%	4.16	0.00	0.00%	7.24	Federal Unemployment Tax	149.90	0.01%	114.69	0.01%	35.21	0.00	0.00%	149.90
50.49	0.02%	7.34	0.00%	43.15	0.00	0.00%	50.49	State Unemployment Tax	509.75	0.03%	349.23	0.03%	160.52	0.00	0.00%	509.75
612.42	0.22%	571.78	0.27%	40.64	367.26	0.53%	245.16	Total Payroll Taxes	5,329.51	0.34%	5,968.87	0.45%	-639.36	4,233.29	0.43%	1,096.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	112.00	0.01%	0.00	0.00%	112.00	1,161.76	0.12%	-1,049.76
0.00	0.00%	183.33	0.09%	-183.33	0.00	0.00%	0.00	Vacation	2,860.00	0.18%	1,935.98	0.14%	924.02	4,382.12	0.45%	-1,522.12
0.00	0.00%	183.33	0.09%	-183.33	0.00	0.00%	0.00	Total Supplemental Pay	2,972.00	0.19%	1,935.98	0.14%	1,036.02	5,543.88	0.57%	-2,571.88
319.40	0.12%	321.08	0.15%	-1.68	0.00	0.00%	319.40	Worker's Compensation	3,400.99	0.22%	3,736.98	0.28%	-335.99	0.00	0.00%	3,400.99
1,066.44	0.39%	0.00	0.00%	1,066.44	515.33	0.75%	551.11	Group Insurance	5,505.21	0.35%	0.00	0.00%	5,505.21	5,695.96	0.58%	-190.75
1,385.84	0.50%	321.08	0.15%	1,064.76	515.33	0.75%	870.51	Total Other Benefits	8,906.20	0.56%	3,736.98	0.28%	5,169.22	5,695.96	0.58%	3,210.24
1,998.26	0.72%	1,076.19	0.50%	922.07	882.59	1.28%	1,115.67	Total R&M PR Taxes and Benefits	17,207.71	1.09%	11,641.83	0.87%	5,565.88	15,473.13	1.58%	1,734.58
9,261.94	3.35%	8,230.94	3.84%	1,031.00	6,068.31	8.81%	3,193.63	Total R&M Payroll	75,402.21	4.77%	81,666.39	6.11%	-6,264.18	63,950.71	6.53%	11,451.50
								Other Expenses								
3,099.73	1.12%	300.00	0.14%	2,799.73	37.16	0.05%	3,062.57	Air Conditioning and Refrigeration	8,744.59	0.55%	3,000.00	0.22%	5,744.59	1,012.72	0.10%	7,731.87
168.14	0.06%	350.00	0.16%	-181.86	198.13	0.29%	-29.99	Building	6,828.75	0.43%	3,500.00	0.26%	3,328.75	1,481.81	0.15%	5,346.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	60.00	0.01%	-60.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	3,000.00	0.22%	-3,000.00	0.00	0.00%	0.00
90.00	0.03%	0.00	0.00%	90.00	0.00	0.00%	90.00	Dues and Subscriptions	630.00	0.04%	0.00	0.00%	630.00	0.00	0.00%	630.00
584.72	0.21%	125.00	0.06%	459.72	18.77	0.03%	565.95	Electric Bulbs	2,788.36	0.18%	1,250.00	0.09%	1,538.36	932.96	0.10%	1,855.40
44.72	0.02%	234.40	0.11%	-189.68	0.00	0.00%	44.72	Electrical and Mechanical	2,859.22	0.18%	1,589.30	0.12%	1,269.92	1,482.73	0.15%	1,376.49
641.77	0.23%	350.00	0.16%	291.77	0.00	0.00%	641.77	Elevator Maintenance Contracts	3,440.53	0.22%	3,500.00	0.26%	-59.47	0.00	0.00%	3,440.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Maintenance	359.98	0.02%	0.00	0.00%	359.98	2,599.94	0.27%	-2,239.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Fire Safety Equipment	4,540.74	0.29%	3,264.00	0.24%	1,276.74	3,531.37	0.36%	1,009.37
0.00	0.00%	100.00	0.05%	-100.00	0.00	0.00%	0.00	Floor and Carpet Maintenance	4,486.56	0.28%	4,000.00	0.30%	486.56	0.00	0.00%	4,486.56
0.00	0.00%	234.40	0.11%	-234.40	0.00	0.00%	0.00	Furniture	518.17	0.03%	1,589.30	0.12%	-1,071.13	-68.01	-0.01%	586.18
858.15	0.31%	800.00	0.37%	58.15	481.48	0.70%	376.67	Grounds and Landscaping	10,914.83	0.69%	8,000.00	0.60%	2,914.83	5,527.38	0.56%	5,387.45
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	74.15	0.00%	250.00	0.02%	-175.85	0.00	0.00%	74.15
0.00	0.00%	0.00	0.00%	0.00	290.80	0.42%	-290.80	Laundry Equipment Repairs	0.00	0.00%	0.00	0.00%	0.00	290.80	0.03%	-290.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	705.00	0.04%	0.00	0.00%	705.00	0.00	0.00%	705.00
0.00	0.00%	328.16	0.15%	-328.16	0.00	0.00%	0.00	Locks and Keys	878.16	0.06%	2,225.02	0.17%	-1,346.86	686.27	0.07%	191.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	1,620.00	0.12%	-1,620.00	1,608.76	0.16%	-1,608.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	1,399.48	0.09%	0.00	0.00%	1,399.48	0.00	0.00%	1,399.48
56.14	0.02%	50.00	0.02%	6.14	0.00	0.00%	56.14	Painting and Decorating	813.11	0.05%	500.00	0.04%	313.11	32.20	0.00%	780.91
175.00	0.06%	175.00	0.08%	0.00	340.07	0.49%	-165.07	Pest Control	2,631.65	0.17%	1,750.00	0.13%	881.65	3,287.06	0.34%	-655.41
154.48	0.06%	164.08	0.08%	-9.60	0.00	0.00%	154.48	Plumbing and Heating	2,476.08	0.16%	1,112.51	0.08%	1,363.57	805.36	0.08%	1,670.72
0.00	0.00%	100.00	0.05%	-100.00	0.00	0.00%	0.00	Pool Chemicals	609.71	0.04%	900.00	0.07%	-290.29	0.00	0.00%	609.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pool Service- Contract	525.06	0.03%	0.00	0.00%	525.06	471.30	0.05%	53.76
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Radio and Television Repair	177.69	0.01%	500.00	0.04%	-322.31	0.00	0.00%	177.69
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Signage	292.16	0.02%	500.00	0.04%	-207.84	709.04	0.07%	-416.88
126.00	0.05%	126.00	0.06%	0.00	0.00	0.00%	126.00	Software Expense/Maintenance	630.00	0.04%	1,760.00	0.13%	-1,130.00	0.00	0.00%	630.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tools	26.78	0.00%	0.00	0.00%	26.78	0.00	0.00%	26.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.04%	-500.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	500.00	0.04%	-500.00	0.00	0.00%	0.00
30.00	0.01%	150.00	0.07%	-120.00	25.00	0.04%	5.00	Vehicle Maintenance & Repairs	276.66	0.02%	1,050.00	0.08%	-773.34	1,940.99	0.20%	-1,664.33
468.55	0.17%	553.00	0.26%	-84.45	241.10	0.35%	227.45	Waste Removal	3,849.59	0.24%	5,530.00	0.41%	-1,680.41	3,415.60	0.35%	433.99
6,497.40	2.35%	4,315.04	2.01%	2,182.36	1,632.51	2.37%	4,864.89	Total R&M Other Expenses	61,477.01	3.89%	51,390.13	3.84%	10,086.88	29,808.28	3.04%	31,668.73

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
15,759.34	5.69%	12,545.98	5.85%	3,213.36	7,700.82	11.19%	8,058.52	Total R&M Expenses	136,879.22	8.66%	133,056.52	9.95%	3,822.70	93,758.99	9.57%	43,120.23

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
5,828.71	2.11%	5,274.00	2.46%	554.71	2,824.66	4.10%	3,004.05	Utilities	14,759.90	0.93%	35,759.25	2.67%	-20,999.35	33,408.98	3.41%	-18,649.08
3,624.25	1.31%	5,274.00	2.46%	-1,649.75	3,275.59	4.76%	348.66	Water	32,508.10	2.06%	35,759.25	2.67%	-3,251.15	38,455.49	3.93%	-5,947.39
3,107.31	1.12%	2,344.00	1.09%	763.31	870.35	1.26%	2,236.96	Electricity	15,759.79	1.00%	15,893.00	1.19%	-133.21	11,623.98	1.19%	4,135.81
-1,613.45	-0.58%	0.00	0.00%	-1,613.45	0.00	0.00%	-1,613.45	Gas - Natural HLP	25,278.64	1.60%	0.00	0.00%	25,278.64	0.00	0.00%	25,278.64
10,946.82	3.96%	12,892.00	6.02%	-1,945.18	6,970.60	10.13%	3,976.22	Sewer								
								Total Utilities	88,306.43	5.58%	87,411.50	6.54%	894.93	83,488.45	8.52%	4,817.98

Company: CUNC Associates LLC Property: Hampton Inn Charlotte University Place
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Fixed								
905.44	0.33%	486.00	0.23%	419.44	1,288.22	1.87%	-382.78	Personal Property Taxes	905.44	0.06%	4,860.00	0.36%	-3,954.56	5,805.89	0.59%	-4,900.45
8,300.00	3.00%	9,925.00	4.63%	-1,625.00	7,049.11	10.24%	1,250.89	Real Estate Taxes	91,154.72	5.76%	99,250.00	7.42%	-8,095.28	88,926.10	9.08%	2,228.62
9,205.44	3.33%	10,411.00	4.86%	-1,205.56	8,337.33	12.11%	868.11	Total Taxes	92,060.16	5.82%	104,110.00	7.78%	-12,049.84	94,731.99	9.67%	-2,671.83
1,353.41	0.49%	0.00	0.00%	1,353.41	4,683.39	6.80%	-3,329.98	Insurance	15,644.27	0.99%	0.00	0.00%	15,644.27	45,914.18	4.69%	-30,269.91
400.25	0.14%	400.25	0.19%	0.00	0.00	0.00%	400.25	Insurance - Automobile	4,002.50	0.25%	4,002.50	0.30%	0.00	0.00	0.00%	4,002.50
118.42	0.04%	0.00	0.00%	118.42	0.00	0.00%	118.42	Insurance - Crime	118.42	0.01%	0.00	0.00%	118.42	0.00	0.00%	118.42
246.75	0.09%	125.00	0.06%	121.75	0.00	0.00%	246.75	Insurance - Employment	1,210.25	0.08%	1,250.00	0.09%	-39.75	0.00	0.00%	1,210.25
1,515.75	0.55%	1,323.00	0.62%	192.75	0.00	0.00%	1,515.75	Insurance - General Liability	15,112.25	0.96%	13,230.00	0.99%	1,882.25	0.00	0.00%	15,112.25
0.00	0.00%	1,145.08	0.53%	-1,145.08	0.00	0.00%	0.00	Insurance - Property	0.00	0.00%	11,450.80	0.86%	-11,450.80	0.00	0.00%	0.00
2,356.25	0.85%	2,289.58	1.07%	66.67	0.00	0.00%	2,356.25	Insurance - Umbrella	23,095.84	1.46%	22,895.80	1.71%	200.04	0.00	0.00%	23,095.84
5,990.83	2.16%	5,282.91	2.47%	707.92	4,683.39	6.80%	1,307.44	Total Insurance	59,183.53	3.74%	52,829.10	3.95%	6,354.43	45,914.18	4.69%	13,269.35
178.25	0.06%	0.00	0.00%	178.25	0.00	0.00%	178.25	Fixed Leases	2,526.77	0.16%	0.00	0.00%	2,526.77	0.00	0.00%	2,526.77
32,974.00	11.91%	32,974.00	15.39%	0.00	32,091.69	46.62%	882.31	Ground Lease Expense	326,212.00	20.63%	326,212.00	24.39%	0.00	350,431.89	35.77%	-24,219.89
1,961.30	0.71%	974.00	0.45%	987.30	1,017.24	1.48%	944.06	Vehicle Leases	9,821.54	0.62%	9,740.00	0.73%	81.54	9,820.93	1.00%	0.61
35,113.55	12.69%	33,948.00	15.84%	1,165.55	33,108.93	48.09%	2,004.62	Total Leases & Rent	338,560.31	21.41%	335,952.00	25.12%	2,608.31	360,252.82	36.78%	-21,692.51
8,803.39	3.18%	6,428.83	3.00%	2,374.56	1,721.00	2.50%	7,082.39	Management Fee - Base	59,503.61	3.76%	49,084.99	3.67%	10,418.62	24,484.00	2.50%	35,019.61
0.00	0.00%	0.00	0.00%	0.00	3,706.05	5.38%	-3,706.05	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,976.50	1.12%	-10,976.50
8,803.39	3.18%	6,428.83	3.00%	2,374.56	5,427.05	7.88%	3,376.34	Total Management Fees	59,503.61	3.76%	49,084.99	3.67%	10,418.62	35,460.50	3.62%	24,043.11
8,049.03	2.91%	6,428.83	3.00%	1,620.20	11,197.76	16.27%	-3,148.73	Capital Reserve	73,825.01	4.67%	40,120.43	3.00%	33,704.58	111,977.60	11.43%	-38,152.59
0.00	0.00%	0.00	0.00%	0.00	45,801.00	66.53%	-45,801.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	458,010.00	46.76%	-458,010.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.06%	0.00	0.00%	949.17	12,597.79	1.29%	-11,648.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-316.58	-0.03%	316.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	-1,422.92	-0.09%	0.00	0.00%	-1,422.92	3,860.53	0.39%	-5,283.45
8,049.03	2.91%	6,428.83	3.00%	1,620.20	56,998.76	82.80%	-48,949.73	Total Other Non-Operating	73,351.26	4.64%	40,120.43	3.00%	33,230.83	586,129.34	59.84%	-512,778.08

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
129.00		129.00		0.00	129.00		0.00	# Rooms	129.00		129.00		0.00	129.00		0.00
3,999.00		3,999.00		0.00	3,999.00		0.00	Available Rooms	39,216.00		39,216.00		0.00	39,345.00		-129.00
2,162.00		2,359.00		-197.00	1,435.00		727.00	Room Nights Sold	17,224.00		19,658.00		-2,434.00	13,327.00		3,897.00
54.06%		58.99%		-4.93%	35.88%		18.18%	Occupancy %	43.92%		50.13%		-6.21%	33.87%		10.05%
104.26		97.51		6.75	78.25		26.01	ADR	88.59		90.02		-1.43	91.59		-3.00
56.37		57.52		-1.15	28.08		28.29	RevPar	38.91		45.12		-6.21	31.03		7.88
Summary V.11																
Revenue																
225,417.49	98.72%	230,026.90	99.34%	-4,609.41	112,290.40	98.78%	113,127.09	Rooms	1,525,872.25	98.18%	1,769,599.25	99.25%	-243,727.00	1,220,680.59	98.82%	305,191.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	1,990.00	0.13%	0.00	0.00%	1,990.00	0.00	0.00%	1,990.00
2,911.47	1.28%	1,534.59	0.66%	1,376.88	1,389.07	1.22%	1,522.40	Other Departments	26,292.24	1.69%	13,345.90	0.75%	12,946.34	14,634.64	1.18%	11,657.60
228,328.96	100.00%	231,561.49	100.00%	-3,232.53	113,679.47	100.00%	114,649.49	Total Operating Revenue	1,554,154.49	100.00%	1,782,945.15	100.00%	-228,790.66	1,235,315.23	100.00%	318,839.26
Departmental Expenses																
65,614.75	29.11%	57,261.71	24.89%	8,353.04	19,315.54	17.20%	46,299.21	Rooms	395,899.86	25.95%	530,793.69	30.00%	-134,893.83	286,355.45	23.46%	109,544.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	600.27	30.16%	0.00	0.00%	600.27	0.00	0.00%	600.27
3,387.47	116.35%	2,637.19	171.85%	750.28	2,913.40	209.74%	474.07	Other Departments	31,603.33	120.20%	26,371.90	197.60%	5,231.43	25,221.83	172.34%	6,381.50
69,002.22	30.22%	59,898.90	25.87%	9,103.32	22,228.94	19.55%	46,773.28	Total Departmental Expenses	428,103.46	27.55%	557,165.59	31.25%	-129,062.13	311,577.28	25.22%	116,526.18
159,326.74	69.78%	171,662.59	74.13%	-12,335.85	91,450.53	80.45%	67,876.21	Total Departmental Profit	1,126,051.03	72.45%	1,225,779.56	68.75%	-99,728.53	923,737.95	74.78%	202,313.08
Undistributed Operating Expenses																
25,894.43	11.34%	27,356.70	11.81%	-1,462.27	3,988.08	3.51%	21,906.35	A&G	265,721.75	17.10%	259,292.86	14.54%	6,428.89	220,119.81	17.82%	45,601.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,171.37	1.83%	9,517.49	4.11%	-5,346.12	4,337.80	3.82%	-166.43	S&M	79,668.16	5.13%	93,594.19	5.25%	-13,926.03	62,827.28	5.09%	16,840.88
30,187.08	13.22%	31,492.65	13.60%	-1,305.57	13,127.13	11.55%	17,059.95	Franchise Fees	233,703.76	15.04%	262,434.30	14.72%	-28,730.54	169,106.04	13.69%	64,597.72
12,075.60	5.29%	11,695.32	5.05%	380.28	5,099.50	4.49%	6,976.10	R&M	98,602.38	6.34%	113,362.00	6.36%	-14,759.62	62,684.40	5.07%	35,917.98
9,415.68	4.12%	11,747.82	5.07%	-2,332.14	6,140.43	5.40%	3,275.25	Utilities	89,272.78	5.74%	97,896.84	5.49%	-8,624.06	72,642.04	5.88%	16,630.74
81,744.16	35.80%	91,809.98	39.65%	-10,065.82	32,692.94	28.76%	49,051.22	Total Undistributed Expenses	766,968.83	49.35%	826,580.19	46.36%	-59,611.36	587,379.57	47.55%	179,589.26
77,582.58	33.98%	79,852.61	34.48%	-2,270.03	58,757.59	51.69%	18,824.99	Gross Operating Profit	359,082.20	23.10%	399,199.37	22.39%	-40,117.17	336,358.38	27.23%	22,723.82
9,939.22	4.35%	6,946.85	3.00%	2,992.37	6,536.88	5.75%	3,402.34	Management Fees	59,284.83	3.81%	57,010.48	3.20%	2,274.35	41,835.69	3.39%	17,449.14
67,643.36	29.63%	72,905.76	31.48%	-5,262.40	52,220.71	45.94%	15,422.65	Income Before Non-Operating Income	299,797.37	19.29%	342,188.89	19.19%	-42,391.52	294,522.69	23.84%	5,274.68
Non-Operating Income and Expenses																
6,119.75	2.68%	5,035.09	2.17%	1,084.66	4,610.26	4.06%	1,509.49	Insurance	54,230.11	3.49%	50,350.90	2.82%	3,879.21	45,195.42	3.66%	9,034.69
28,607.00	12.53%	28,607.00	12.35%	0.00	27,773.48	24.43%	833.52	Leases & Rent	282,734.00	18.19%	282,734.00	15.86%	0.00	275,307.50	22.29%	7,426.50
0.00	0.00%	0.00	0.00%	0.00	60,638.77	53.34%	-60,638.77	Other	7,889.08	0.51%	0.00	0.00%	7,889.08	632,825.47	51.23%	-624,936.39
34,726.75	15.21%	33,642.09	14.53%	1,084.66	93,022.51	81.83%	-58,295.76	Total Non-Operating Income and Expenses	344,853.19	22.19%	333,084.90	18.68%	11,768.29	953,328.39	77.17%	-608,475.20
32,916.61	14.42%	39,263.67	16.96%	-6,347.06	-40,801.80	-35.89%	73,718.41	EBITDA	-45,055.82	-2.90%	9,103.99	0.51%	-54,159.81	-658,805.70	-53.33%	613,749.88
0.00	0.00%	0.00	0.00%	0.00	30,316.00	26.67%	-30,316.00	Interest	0.00	0.00%	0.00	0.00%	0.00	302,712.43	24.50%	-302,712.43
4,781.16	2.09%	10,615.00	4.58%	-5,833.84	10,615.22	9.34%	-5,834.06	Taxes	99,411.03	6.40%	106,150.00	5.95%	-6,738.97	106,235.60	8.60%	-6,824.57
0.00	0.00%	0.00	0.00%	0.00	2,792.00	2.46%	-2,792.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	27,920.00	2.26%	-27,920.00
4,781.16	2.09%	10,615.00	4.58%	-5,833.84	43,723.22	38.46%	-38,942.06	Interest, Taxes, Depreciation and Amor	99,411.03	6.40%	106,150.00	5.95%	-6,738.97	436,868.03	35.36%	-337,457.00
28,135.45	12.32%	28,648.67	12.37%	-513.22	-84,525.02	-74.35%	112,660.47	Net Income	-144,466.85	-9.30%	-97,046.01	-5.44%	-47,420.84	-1,095,673.73	-88.70%	951,206.88

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary																
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As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
129.00		129.00		0.00	129.00		0.00	# Rooms	129.00		129.00		0.00	129.00		0.00
3,999.00		3,999.00		0.00	3,999.00		0.00	Available Rooms	39,216.00		39,216.00		0.00	39,345.00		-129.00
2,162.00		2,359.00		-197.00	1,435.00		727.00	Room Nights Sold	17,224.00		19,658.00		-2,434.00	13,327.00		3,897.00
0.54		0.59		-0.05	0.36		0.18	Occupancy %	0.44		0.50		-0.06	0.34		0.10
104.26		97.51		6.75	78.25		26.01	ADR	88.59		90.02		-1.43	91.59		-3.00
56.37		57.52		-1.15	28.08		28.29	RevPar	38.91		45.12		-6.21	31.03		7.88
Summary Revenue:																
225,417.49	98.72%	230,026.90	99.34%	-4,609.41	112,290.40	98.78%	113,127.09	Rooms	1,525,872.25	98.18%	1,769,599.25	99.25%	-243,727.00	1,220,680.59	98.82%	305,191.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	1,990.00	0.13%	0.00	0.00%	1,990.00	0.00	0.00%	1,990.00
0.00	0.00%	21.92	0.01%	-21.92	1.50	0.00%	-1.50	Telephone	39.00	0.00%	219.20	0.01%	-180.20	17.75	0.00%	21.25
2,911.47	1.28%	1,512.67	0.65%	1,398.80	1,387.57	1.22%	1,523.90	Other	26,253.24	1.69%	13,126.70	0.74%	13,126.54	14,616.89	1.18%	11,636.35
228,328.96	100.00%	231,561.49	100.00%	-3,232.53	113,679.47	100.00%	114,649.49	Total Revenue	1,554,154.49	100.00%	1,782,945.15	100.00%	-228,790.66	1,235,315.23	100.00%	318,839.26
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	151.77	0.00%	0.00	0.00%	151.77	0.00	0.00%	151.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,286.53	44.19%	906.00	59.04%	380.53	908.87	65.43%	377.66	Telephone	13,998.61	53.24%	9,060.00	67.89%	4,938.61	7,550.71	51.59%	6,447.90
868.94	29.85%	294.53	19.19%	574.41	634.01	45.64%	234.93	Other	6,240.92	23.74%	2,945.30	22.07%	3,295.62	3,769.90	25.76%	2,471.02
2,155.47	74.03%	1,200.53	78.23%	954.94	1,542.88	111.07%	612.59	Total Cost of Sales	20,391.30	77.56%	12,005.30	89.95%	8,386.00	11,320.61	77.35%	9,070.69
Payroll:																
41,708.21	18.50%	30,686.46	13.34%	11,021.75	11,932.89	10.63%	29,775.32	Rooms	219,761.25	14.40%	286,222.24	16.17%	-66,460.99	131,381.39	10.76%	88,379.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
8,912.07	3.90%	12,259.12	5.29%	-3,347.05	5,556.35	4.89%	3,355.72	A&G	114,922.05	7.39%	119,856.19	6.72%	-4,934.14	87,217.44	7.06%	27,704.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
442.04	0.19%	3,974.57	1.72%	-3,532.53	1,482.11	1.30%	-1,040.07	S&M	34,183.07	2.20%	38,937.52	2.18%	-4,754.45	36,406.41	2.95%	-2,223.34
6,558.66	2.87%	5,757.14	2.49%	801.52	3,519.68	3.10%	3,038.98	R&M	40,513.97	2.61%	56,457.13	3.17%	-15,943.16	29,973.82	2.43%	10,540.15
57,620.98	25.24%	52,677.29	22.75%	4,943.69	22,491.03	19.78%	35,129.95	Total Salaries and Wages	409,380.34	26.34%	501,473.08	28.13%	-92,092.74	284,979.06	23.07%	124,401.28
9,079.90	3.98%	11,412.07	4.93%	-2,332.17	4,144.80	3.65%	4,935.10	Total Taxes and Benefits	90,265.27	5.81%	115,840.69	6.50%	-25,575.42	114,322.30	9.25%	-24,057.03
66,700.88	29.21%	64,089.36	27.68%	2,611.52	26,635.83	23.43%	40,065.05	Total Labor Costs	499,645.61	32.15%	617,313.77	34.62%	-117,668.16	399,301.36	32.32%	100,344.25
Direct Expenses:																
18,481.87	8.20%	20,434.43	8.88%	-1,952.56	7,171.97	6.39%	11,309.90	Rooms	139,245.92	9.13%	182,680.98	10.32%	-43,435.06	112,909.66	9.25%	26,336.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,232.00	42.32%	1,436.66	93.62%	-204.66	1,370.52	98.66%	-138.52	Telephone	11,363.80	43.22%	14,366.60	107.65%	-3,002.80	13,901.22	94.99%	-2,537.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
30,187.08	13.22%	31,492.65	13.60%	-1,305.57	13,127.13	11.55%	17,059.95	Franchise Fees	233,703.76	15.04%	262,434.30	14.72%	-28,730.54	169,106.04	13.69%	64,597.72
14,331.64	6.28%	11,955.43	5.16%	2,376.21	-3,434.54	-3.02%	17,766.18	A&G	116,542.00	7.50%	107,720.19	6.04%	8,821.81	90,397.09	7.32%	26,144.91
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,671.71	1.61%	4,562.00	1.97%	-890.29	1,226.06	1.08%	2,445.65	S&M	36,638.04	2.36%	44,839.80	2.51%	-8,201.76	12,991.08	1.05%	23,646.96
4,570.05	2.00%	4,790.00	2.07%	-219.95	1,141.60	1.00%	3,428.45	R&M	48,269.08	3.11%	44,488.00	2.50%	3,781.08	16,387.75	1.33%	31,881.33
9,415.68	4.12%	11,747.82	5.07%	-2,332.14	6,140.43	5.40%	3,275.25	Utilities	89,272.78	5.74%	97,896.84	5.49%	-8,624.06	72,642.04	5.88%	16,630.74
81,890.03	35.86%	86,418.99	37.32%	-4,528.96	26,743.17	23.53%	55,146.86	Total Direct Expense	675,035.38	43.43%	754,426.71	42.31%	-79,391.33	488,334.88	39.53%	186,700.50
77,582.58	33.98%	79,852.61	34.48%	-2,270.03	58,757.59	51.69%	18,824.99	Gross Operating Profit	359,082.20	23.10%	399,199.37	22.39%	-40,117.17	336,358.38	27.23%	22,723.82

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
									<u>Fixed Costs</u>							
4,781.16	2.09%	10,615.00	4.58%	-5,833.84	10,615.22	9.34%	-5,834.06	Taxes	99,411.03	6.40%	106,150.00	5.95%	-6,738.97	106,235.60	8.60%	-6,824.57
6,119.75	2.68%	5,035.09	2.17%	1,084.66	4,610.26	4.06%	1,509.49	Insurance	54,230.11	3.49%	50,350.90	2.82%	3,879.21	45,195.42	3.66%	9,034.69
28,607.00	12.53%	28,607.00	12.35%	0.00	27,773.48	24.43%	833.52	Leases & Rent	282,734.00	18.19%	282,734.00	15.86%	0.00	275,307.50	22.29%	7,426.50
9,939.22	4.35%	6,946.85	3.00%	2,992.37	6,536.88	5.75%	3,402.34	Management Fees	59,284.83	3.81%	57,010.48	3.20%	2,274.35	41,835.69	3.39%	17,449.14
49,447.13	21.66%	51,203.94	22.11%	-1,756.81	49,535.84	43.58%	-88.71	Total Fixed Expenses	495,659.97	31.89%	496,245.38	27.83%	-585.41	468,574.21	37.93%	27,085.76
28,135.45	12.32%	28,648.67	12.37%	-513.22	9,221.75	8.11%	18,913.70	Net Operating Profit	-136,577.77	-8.79%	-97,046.01	-5.44%	-39,531.76	-132,215.83	-10.70%	-4,361.94
0.00	0.00%	0.00	0.00%	0.00	30,316.00	26.67%	-30,316.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	302,712.43	24.50%	-302,712.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	2,797.17	0.18%	0.00	0.00%	2,797.17	22,889.64	1.85%	-20,092.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	3,548.13	0.29%	-3,548.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	-12,113.74	-0.78%	0.00	0.00%	-12,113.74	0.00	0.00%	-12,113.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	4,779.78	0.31%	0.00	0.00%	4,779.78	0.00	0.00%	4,779.78
28,135.45	12.32%	28,648.67	12.37%	-513.22	-21,094.25	-18.56%	49,229.70	Net Operating Income	-132,040.98	-8.50%	-97,046.01	-5.44%	-34,994.97	-461,366.03	-37.35%	329,325.05
0.00	0.00%	0.00	0.00%	0.00	10,875.77	9.57%	-10,875.77	Capital Reserve	12,425.87	0.80%	0.00	0.00%	12,425.87	108,757.70	8.80%	-96,331.83
0.00	0.00%	0.00	0.00%	0.00	49,763.00	43.77%	-49,763.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	497,630.00	40.28%	-497,630.00
28,135.45	12.32%	28,648.67	12.37%	-513.22	-81,733.02	-71.90%	109,868.47	Adjusted NOI	-144,466.85	-9.30%	-97,046.01	-5.44%	-47,420.84	-1,067,753.73	-86.44%	923,286.88
0.00	0.00%	0.00	0.00%	0.00	2,792.00	2.46%	-2,792.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	27,920.00	2.26%	-27,920.00
28,135.45	12.32%	28,648.67	12.37%	-513.22	-84,525.02	-74.35%	112,660.47	Net Profit/(Loss)	-144,466.85	-9.30%	-97,046.01	-5.44%	-47,420.84	-1,095,673.73	-88.70%	951,206.88

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
24,552.51	10.89%	47,040.00	20.45%	-22,487.49	6,707.97	5.97%	17,844.54	Corporate Transient	122,209.64	8.01%	238,709.25	13.49%	-116,499.61	186,191.65	15.25%	-63,982.01
1,501.13	0.67%	0.00	0.00%	1,501.13	0.00	0.00%	1,501.13	Advanced Purchase	4,991.93	0.33%	0.00	0.00%	4,991.93	0.00	0.00%	4,991.93
24,804.43	11.00%	24,168.00	10.51%	636.43	0.00	0.00%	24,804.43	AAA/AARP Transient	315,829.78	20.70%	160,740.00	9.08%	155,089.78	0.00	0.00%	315,829.78
3,770.37	1.67%	5,247.90	2.28%	-1,477.53	0.00	0.00%	3,770.37	Consortia Transient	18,891.91	1.24%	38,070.65	2.15%	-19,178.74	0.00	0.00%	18,891.91
1,050.00	0.47%	2,170.00	0.94%	-1,120.00	0.00	0.00%	1,050.00	Employee	6,720.00	0.44%	15,995.00	0.90%	-9,275.00	0.00	0.00%	6,720.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Transient	2,363.33	0.15%	0.00	0.00%	2,363.33	0.00	0.00%	2,363.33
257.00	0.11%	0.00	0.00%	257.00	0.00	0.00%	257.00	Travel Agent/Friends & Family	3,488.31	0.23%	0.00	0.00%	3,488.31	0.00	0.00%	3,488.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Package Transient	1,749.68	0.11%	0.00	0.00%	1,749.68	0.00	0.00%	1,749.68
13,605.14	6.04%	0.00	0.00%	13,605.14	0.00	0.00%	13,605.14	Member Reward Stay	49,534.82	3.25%	0.00	0.00%	49,534.82	0.00	0.00%	49,534.82
0.00	0.00%	50,160.00	21.81%	-50,160.00	53,674.19	47.80%	-53,674.19	Extended Stay Transient	0.00	0.00%	469,877.10	26.55%	-469,877.10	380,019.55	31.13%	-380,019.55
28,040.03	12.44%	2,759.00	1.20%	25,281.03	0.00	0.00%	28,040.03	Internet/E-Commerce	182,155.74	11.94%	99,670.00	5.63%	82,485.74	0.00	0.00%	182,155.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	E-Commerce Opaque	1,958.59	0.13%	0.00	0.00%	1,958.59	0.00	0.00%	1,958.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	164,909.20	10.81%	0.00	0.00%	164,909.20	0.00	0.00%	164,909.20
3,575.70	1.59%	4,183.00	1.82%	-607.30	0.00	0.00%	3,575.70	Government Transient	23,769.89	1.56%	26,433.00	1.49%	-2,663.11	0.00	0.00%	23,769.89
89,672.72	39.78%	52,110.00	22.65%	37,562.72	21,193.69	18.87%	68,479.03	Rack Transient	347,169.39	22.75%	347,031.00	19.61%	138.39	387,676.57	31.76%	-40,507.18
12,924.85	5.73%	23,496.00	10.21%	-10,571.15	26,352.00	23.47%	-13,427.15	Local Negotiated Transient	147,870.09	9.69%	216,827.25	12.25%	-68,957.16	154,363.12	12.65%	-6,493.03
203,753.88	90.39%	211,333.90	91.87%	-7,580.02	107,927.85	96.11%	95,826.03	Total Transient Room Revenue	1,393,612.30	91.33%	1,613,353.25	91.17%	-219,740.95	1,108,250.89	90.79%	285,361.41
Group Room Revenue																
960.09	0.43%	5,518.00	2.40%	-4,557.91	3,084.08	2.75%	-2,123.99	Corporate Group	41,519.28	2.72%	85,996.00	4.86%	-44,476.72	86,527.08	7.09%	-45,007.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Group	2,278.42	0.15%	0.00	0.00%	2,278.42	0.00	0.00%	2,278.42
246.00	0.11%	0.00	0.00%	246.00	738.00	0.66%	-492.00	Government Group	600.30	0.04%	0.00	0.00%	600.30	21,163.00	1.73%	-20,562.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tour & Travel Group	129.75	0.01%	0.00	0.00%	129.75	0.00	0.00%	129.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Association Group	8,073.00	0.53%	0.00	0.00%	8,073.00	0.00	0.00%	8,073.00
10,099.00	4.48%	7,905.00	3.44%	2,194.00	0.00	0.00%	10,099.00	SMERF Group	34,493.12	2.26%	43,576.00	2.46%	-9,082.88	0.00	0.00%	34,493.12
10,347.00	4.59%	5,270.00	2.29%	5,077.00	0.00	0.00%	10,347.00	Sports Group	43,536.80	2.85%	26,674.00	1.51%	16,862.80	0.00	0.00%	43,536.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Group	979.00	0.06%	0.00	0.00%	979.00	0.00	0.00%	979.00
21,652.09	9.61%	18,693.00	8.13%	2,959.09	3,822.08	3.40%	17,830.01	Total Group Room Revenue	131,609.67	8.63%	156,246.00	8.83%	-24,636.33	107,690.08	8.82%	23,919.59
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	619.67	0.55%	-619.67	No-Show Rooms	884.63	0.06%	0.00	0.00%	884.63	5,471.81	0.45%	-4,587.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet/Smoking/Damage Fees	398.37	0.03%	0.00	0.00%	398.37	0.00	0.00%	398.37
0.00	0.00%	0.00	0.00%	0.00	619.67	0.55%	-619.67	Total Other Room Revenue	1,283.00	0.08%	0.00	0.00%	1,283.00	5,471.81	0.45%	-4,188.81
11.52	0.01%	0.00	0.00%	11.52	-79.20	-0.07%	90.72	Less: Allowances	-632.72	-0.04%	0.00	0.00%	-632.72	-732.19	-0.06%	99.47
225,417.49	100.00%	230,026.90	100.00%	-4,609.41	112,290.40	100.00%	113,127.09	Total Room Revenue	1,525,872.25	100.00%	1,769,599.25	100.00%	-243,727.00	1,220,680.59	100.00%	305,191.66
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	453.02	0.40%	-453.02	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	6,520.92	0.53%	-6,520.92
0.00	0.00%	3,595.80	1.56%	-3,595.80	0.00	0.00%	0.00	Housekeeping Management	4,578.84	0.30%	35,155.77	1.99%	-30,576.93	5,183.27	0.42%	-604.43
0.00	0.00%	3,595.80	1.56%	-3,595.80	453.02	0.40%	-453.02	Total Rooms Management	4,578.84	0.30%	35,155.77	1.99%	-30,576.93	11,704.19	0.96%	-7,125.35
4,008.36	1.78%	3,666.86	1.59%	341.50	5,508.42	4.91%	-1,500.06	Front Office Agents	39,497.85	2.59%	35,958.87	2.03%	3,538.98	29,680.13	2.43%	9,817.72
3,952.21	1.75%	2,302.86	1.00%	1,649.35	0.00	0.00%	3,952.21	Front Office Supervisors	27,942.57	1.83%	22,582.87	1.28%	5,359.70	0.00	0.00%	27,942.57
3,024.58	1.34%	3,100.00	1.35%	-75.42	1,125.18	1.00%	1,899.40	Night Auditors	18,610.44	1.22%	30,400.00	1.72%	-11,789.56	27,178.11	2.23%	-8,567.67
4,841.42	2.15%	2,232.00	0.97%	2,609.42	0.00	0.00%	4,841.42	Breakfast Attendant	20,130.83	1.32%	21,888.00	1.24%	-1,757.17	6,706.51	0.55%	13,424.32
15,826.57	7.02%	11,301.72	4.91%	4,524.85	6,633.60	5.91%	9,192.97	Total Rooms Front Office	106,181.69	6.96%	110,829.74	6.26%	-4,648.05	63,564.75	5.21%	42,616.94
3,917.58	1.74%	921.14	0.40%	2,996.44	0.00	0.00%	3,917.58	Housekeeping Supervisors	24,479.32	1.60%	9,033.13	0.51%	15,446.19	3,545.67	0.29%	20,933.65

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
21,964.06	9.74%	9,907.80	4.31%	12,056.26	3,104.16	2.76%	18,859.90	Room Attendants	73,664.77	4.83%	82,563.60	4.67%	-8,898.83	32,212.19	2.64%	41,452.58
0.00	0.00%	2,480.00	1.08%	-2,480.00	0.00	0.00%	0.00	Housepersons	10,856.63	0.71%	24,320.00	1.37%	-13,463.37	12,866.92	1.05%	-2,010.29
0.00	0.00%	2,480.00	1.08%	-2,480.00	1,742.11	1.55%	-1,742.11	Laundry Attendants	0.00	0.00%	24,320.00	1.37%	-24,320.00	7,487.67	0.61%	-7,487.67
25,881.64	11.48%	15,788.94	6.86%	10,092.70	4,846.27	4.32%	21,035.37	Total Rooms Housekeeping	109,000.72	7.14%	140,236.73	7.92%	-31,236.01	56,112.45	4.60%	52,888.27
41,708.21	18.50%	30,686.46	13.34%	11,021.75	11,932.89	10.63%	29,775.32	Total Rooms Salary and Wages	219,761.25	14.40%	286,222.24	16.17%	-66,460.99	131,381.39	10.76%	88,379.86
								PR Taxes and Benefits								
3,001.52	1.33%	2,358.71	1.03%	642.81	1,021.99	0.91%	1,979.53	FICA	16,683.34	1.09%	22,166.38	1.25%	-5,483.04	12,506.78	1.02%	4,176.56
83.08	0.04%	12.95	0.01%	70.13	0.00	0.00%	83.08	Federal Unemployment Tax	618.24	0.04%	433.65	0.02%	184.59	0.00	0.00%	618.24
337.42	0.15%	30.83	0.01%	306.59	0.00	0.00%	337.42	State Unemployment Tax	2,025.47	0.13%	1,324.04	0.07%	701.43	0.00	0.00%	2,025.47
3,422.02	1.52%	2,402.49	1.04%	1,019.53	1,021.99	0.91%	2,400.03	Total Payroll Taxes	19,327.05	1.27%	23,924.07	1.35%	-4,597.02	12,506.78	1.02%	6,820.27
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,169.28	0.08%	2,000.00	0.11%	-830.72	1,925.76	0.16%	-756.48
0.00	0.00%	141.02	0.06%	-141.02	1,000.00	0.89%	-1,000.00	Vacation	1,019.00	0.07%	1,489.17	0.08%	-470.17	19,141.16	1.57%	-18,122.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sick Pay	120.00	0.01%	0.00	0.00%	120.00	0.00	0.00%	120.00
0.00	0.00%	141.02	0.06%	-141.02	1,000.00	0.89%	-1,000.00	Total Supplemental Pay	2,308.28	0.15%	3,489.17	0.20%	-1,180.89	21,066.92	1.73%	-18,758.64
1,869.37	0.83%	1,497.31	0.65%	372.06	0.00	0.00%	1,869.37	Worker's Compensation	12,354.34	0.81%	14,177.23	0.80%	-1,822.89	0.00	0.00%	12,354.34
-191.56	-0.08%	2,100.00	0.91%	-2,291.56	-1,811.31	-1.61%	1,619.75	Group Insurance	-22.86	0.00%	20,300.00	1.15%	-20,322.86	8,490.70	0.70%	-8,513.56
324.84	0.14%	0.00	0.00%	324.84	0.00	0.00%	324.84	Bonus and Incentive Pay	2,925.88	0.19%	0.00	0.00%	2,925.88	0.00	0.00%	2,925.88
2,002.65	0.89%	3,597.31	1.56%	-1,594.66	-1,811.31	-1.61%	3,813.96	Total Other Benefits	15,257.36	1.00%	34,477.23	1.95%	-19,219.87	8,490.70	0.70%	6,766.66
5,424.67	2.41%	6,140.82	2.67%	-716.15	210.68	0.19%	5,213.99	Total Rooms PR Taxes and Benefits	36,892.69	2.42%	61,890.47	3.50%	-24,997.78	42,064.40	3.45%	-5,171.71
47,132.88	20.91%	36,827.28	16.01%	10,305.60	12,143.57	10.81%	34,989.31	Total Rooms Labor Costs	256,653.94	16.82%	348,112.71	19.67%	-91,458.77	173,445.79	14.21%	83,208.15
								Other Expenses								
7,007.15	3.11%	7,902.65	3.44%	-895.50	1,687.13	1.50%	5,320.02	Breakfast /Comp Cost	58,358.07	3.82%	65,854.30	3.72%	-7,496.23	27,390.36	2.24%	30,967.71
529.73	0.23%	1,462.58	0.64%	-932.85	1,435.63	1.28%	-905.90	Cleaning Supplies	13,036.94	0.85%	12,187.96	0.69%	848.98	7,615.34	0.62%	5,421.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	60.00	0.00%	0.00	0.00%	60.00	0.00	0.00%	60.00
619.05	0.27%	2,359.00	1.03%	-1,739.95	702.45	0.63%	-83.40	Guest Supplies	13,820.96	0.91%	19,658.00	1.11%	-5,837.04	10,985.09	0.90%	2,835.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	43.97	0.00%	0.00	0.00%	43.97	0.00	0.00%	43.97
963.20	0.43%	452.00	0.20%	511.20	451.50	0.40%	511.70	Internet/Web Expense	6,198.50	0.41%	4,520.00	0.26%	1,678.50	4,717.52	0.39%	1,480.98
582.03	0.26%	94.36	0.04%	487.67	0.00	0.00%	582.03	Laundry	5,009.01	0.33%	786.32	0.04%	4,222.69	380.48	0.03%	4,628.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	136.48	0.01%	0.00	0.00%	136.48	0.00	0.00%	136.48
462.48	0.21%	1,297.45	0.56%	-834.97	0.00	0.00%	462.48	Linen	4,878.34	0.32%	10,811.90	0.61%	-5,933.56	1,730.38	0.14%	3,147.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	345.10	0.03%	-345.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	30.26	0.00%	0.00	0.00%	30.26	0.00	0.00%	30.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	116.60	0.01%	0.00	0.00%	116.60	1,056.88	0.09%	-940.28
0.00	0.00%	110.00	0.05%	-110.00	0.00	0.00%	0.00	Printing and Stationery	201.26	0.01%	1,100.00	0.06%	-898.74	0.00	0.00%	201.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Reservation Expense	0.00	0.00%	0.00	0.00%	0.00	10,560.39	0.87%	-10,560.39
1,751.48	0.78%	1,642.00	0.71%	109.48	1,690.88	1.51%	60.60	Television Cable	17,479.39	1.15%	16,420.00	0.93%	1,059.39	15,710.73	1.29%	1,768.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Transportation	33.30	0.00%	0.00	0.00%	33.30	0.00	0.00%	33.30
0.00	0.00%	373.86	0.16%	-373.86	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	247.53	0.02%	3,124.92	0.18%	-2,877.39	0.00	0.00%	247.53
5,892.59	2.61%	4,640.53	2.02%	1,252.06	1,204.38	1.07%	4,688.21	Travel Agent Comm - Transient Rooms	17,875.66	1.17%	47,217.58	2.67%	-29,341.92	31,591.47	2.59%	-13,715.81
674.16	0.30%	100.00	0.04%	574.16	0.00	0.00%	674.16	Uniforms	1,719.65	0.11%	1,000.00	0.06%	719.65	471.44	0.04%	1,248.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	0.00	0.00%	0.00	0.00%	0.00	354.48	0.03%	-354.48
18,481.87	8.20%	20,434.43	8.88%	-1,952.56	7,171.97	6.39%	11,309.90	Total Rooms Other Expenses	139,245.92	9.13%	182,680.98	10.32%	-43,435.06	112,909.66	9.25%	26,336.26
65,614.75	29.11%	57,261.71	24.89%	8,353.04	19,315.54	17.20%	46,299.21	Total Rooms Expenses	395,899.86	25.95%	530,793.69	30.00%	-134,893.83	286,355.45	23.46%	109,544.41
159,802.74	70.89%	172,765.19	75.11%	-12,962.45	92,974.86	82.80%	66,827.88	Total Rooms Profit (Loss)	1,129,972.39	74.05%	1,238,805.56	70.00%	-108,833.17	934,325.14	76.54%	195,647.25

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
242.00		448.00		-206.00	81.00		161.00	Room Stat - Corporate Transient	1,349.00		2,494.00	-1,145.00	1,814.00		-465.00
13.00		0.00		13.00	0.00		13.00	Room Stat - Advanced Purchase	45.00		0.00	45.00	0.00		45.00
209.00		248.00		-39.00	0.00		209.00	Room Stat - AAA/AARP Transient	3,168.00		1,735.00	1,433.00	0.00		3,168.00
34.00		49.00		-15.00	0.00		34.00	Room Stat - Consortia Rate Transient	181.00		381.00	-200.00	0.00		181.00
29.00		62.00		-33.00	0.00		29.00	Room Stat - Employee	191.00		457.00	-266.00	0.00		191.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Leisure Transient	25.00		0.00	25.00	0.00		25.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Package Transient	10.00		0.00	10.00	0.00		10.00
2.00		0.00		2.00	0.00		2.00	Room Stat - Travel Agent/Friends & Family	38.00		0.00	38.00	0.00		38.00
280.00		0.00		280.00	0.00		280.00	Room Stat - Member Reward Stay	1,337.00		0.00	1,337.00	0.00		1,337.00
0.00		528.00		-528.00	705.00		-705.00	Room Stat - Extended Stay Transient	4.00		5,324.00	-5,320.00	4,981.00		-4,977.00
241.00		31.00		210.00	0.00		241.00	Room Stat - Internet	1,962.00		1,245.00	717.00	0.00		1,962.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Transient	2,130.00		0.00	2,130.00	0.00		2,130.00
0.00		0.00		0.00	0.00		0.00	Room Stat - E-Commerce Opaque	21.00		0.00	21.00	0.00		21.00
40.00		47.00		-7.00	6.00		34.00	Room Stat - Government Rate Transient	284.00		297.00	-13.00	178.00		106.00
707.00		465.00		242.00	233.00		474.00	Room Stat - Rack Rate Transient	2,975.00		3,193.00	-218.00	3,389.00		-414.00
147.00		264.00		-117.00	379.00		-232.00	Room Stat - Local Negotiated Transient	1,965.00		2,621.00	-656.00	1,997.00		-32.00
1,944.00		2,142.00		-198.00	1,404.00		540.00	Total Transient Rooms Sold	15,685.00		17,747.00	-2,062.00	12,359.00		3,326.00
Group Rooms															
9.00		62.00		-53.00	31.00		-22.00	Room Stat - Corporate Group Rooms	533.00		1,063.00	-530.00	968.00		-435.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Leisure Group	23.00		0.00	23.00	0.00		23.00
3.00		0.00		3.00	0.00		3.00	Room Stat - Government Group	6.00		0.00	6.00	0.00		6.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Tour & Travel Group	2.00		0.00	2.00	0.00		2.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Association Group	100.00		0.00	100.00	0.00		100.00
107.00		93.00		14.00	0.00		107.00	Room Stat - SMERF Group	388.00		526.00	-138.00	0.00		388.00
99.00		62.00		37.00	0.00		99.00	Room Stat - Sports Group	487.00		322.00	165.00	0.00		487.00
218.00		217.00		1.00	31.00		187.00	Total Group Rooms Sold	1,539.00		1,911.00	-372.00	968.00		571.00
Contract Rooms															
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00		0.00	0.00	0.00		0.00
2,162.00		2,359.00		-197.00	1,435.00		727.00	Total Rooms Sold	17,224.00		19,658.00	-2,434.00	13,327.00		3,897.00
24.00		0.00		24.00	0.00		24.00	Room Stat-Comp Rooms	41.00		0.00	41.00	62.00		-21.00
2,186.00		2,359.00		-173.00	1,435.00		751.00	Total Rooms Occupied	17,265.00		19,658.00	-2,393.00	13,389.00		3,876.00
1,168.00		0.00		1,168.00	0.00		1,168.00	Room Stat-Out of Order	9,491.00		0.00	9,491.00	0.00		9,491.00
ADR															
101.46		105.00		-3.54	82.81		18.64	Corporate Transient ADR	90.59		95.71	-5.12	102.64		-12.05
115.47		0.00		115.47	0.00		115.47	Advanced Purchase ADR	110.93		0.00	110.93	0.00		110.93
118.68		97.45		21.23	0.00		118.68	AAA/AARP ADR	99.69		92.65	7.05	0.00		99.69
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00		0.00	0.00	0.00		0.00
110.89		107.10		3.79	0.00		110.89	Consortia ADR	104.38		99.92	4.45	0.00		104.38
36.21		35.00		1.21	0.00		36.21	Employee ADR	35.18		35.00	0.18	0.00		35.18
0.00		0.00		0.00	0.00		0.00	Leisure ADR	94.53		0.00	94.53	0.00		94.53
128.50		0.00		128.50	0.00		128.50	Travel Agent/Friends & Family ADR	91.80		0.00	91.80	0.00		91.80
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	69.99		0.00	69.99	0.00		69.99
48.59		0.00		48.59	0.00		48.59	Member Reward Stay ADR	37.05		0.00	37.05	0.00		37.05
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00	0.00	0.00		0.00
0.00		95.00		-95.00	76.13		-76.13	Extended Stay ADR	0.00		88.26	-88.26	76.29		-76.29
116.35		89.00		27.35	0.00		116.35	Internet ADR	92.84		80.06	12.79	0.00		92.84
0.00		0.00		0.00	0.00		0.00	E-Commerce Opaque ADR	93.27		0.00	93.27	0.00		93.27
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	77.42		0.00	77.42	0.00		77.42
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00	0.00	0.00		0.00
89.39		89.00		0.39	0.00		89.39	Government ADR	83.70		89.00	-5.30	0.00		83.70
126.84		112.06		14.77	90.96		35.88	Rack ADR	116.70		108.68	8.01	114.39		2.30
87.92		89.00		-1.08	69.53		18.39	Local Negotiated ADR	75.25		82.73	-7.47	77.30		-2.05
104.81		98.66		6.15	76.87		27.94	Total Transient ADR	88.85		90.91	-2.06	89.67		-0.82
106.68		89.00		17.68	99.49		7.19	Corporate Group ADR	77.90		80.90	-3.00	89.39		-11.49

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	99.06		0.00	99.06	0.00		99.06
82.00		0.00		82.00	0.00		82.00	Government Group ADR	100.05		0.00	100.05	0.00		100.05
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	64.88		0.00	64.88	0.00		64.88
0.00		0.00		0.00	0.00		0.00	Association Group ADR	80.73		0.00	80.73	0.00		80.73
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
94.38		85.00		9.38	0.00		94.38	SMERF Group ADR	88.90		82.84	6.06	0.00		88.90
104.52		85.00		19.52	0.00		104.52	Sports Group ADR	89.40		82.84	6.56	0.00		89.40
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
99.32		86.14		13.18	123.29		-23.97	Total Group ADR	85.52		81.76	3.75	111.25		-25.73
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
104.26		97.51		6.75	78.25		26.01	Total ADR	88.59		90.02	-1.43	91.59		-3.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	1,990.00	100.00%	0.00	0.00%	1,990.00	0.00	0.00%	1,990.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	1,990.00	100.00%	0.00	0.00%	1,990.00	0.00	0.00%	1,990.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	151.77	7.63%	0.00	0.00%	151.77	0.00	0.00%	151.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	151.77	7.63%	0.00	0.00%	151.77	0.00	0.00%	151.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	1,838.23	92.37%	0.00	0.00%	1,838.23	0.00	0.00%	1,838.23
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	448.50	22.54%	0.00	0.00%	448.50	0.00	0.00%	448.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	448.50	22.54%	0.00	0.00%	448.50	0.00	0.00%	448.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	448.50	22.54%	0.00	0.00%	448.50	0.00	0.00%	448.50
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	448.50	22.54%	0.00	0.00%	448.50	0.00	0.00%	448.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	1,389.73	69.84%	0.00	0.00%	1,389.73	0.00	0.00%	1,389.73

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Stats															
Restaurant 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 1 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 1 Avg Check	0.00	0.00		0.00	0.00		0.00
Restaurant 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 2 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 2 Avg Check	0.00	0.00		0.00	0.00		0.00
Room Service															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Room Service Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Service Avg Check	0.00	0.00		0.00	0.00		0.00
Banquets															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0		

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 4															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 5															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Food Admin								
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	151.77	7.63%	0.00	0.00%	151.77	0.00	0.00%	151.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	151.77	7.63%	0.00	0.00%	151.77	0.00	0.00%	151.77
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	151.77	7.63%	0.00	0.00%	151.77	0.00	0.00%	151.77

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Worker's Compensation	448.50	0.00%	0.00	0.00%	448.50	0.00	0.00%	448.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	448.50	0.00%	0.00	0.00%	448.50	0.00	0.00%	448.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	448.50	0.00%	0.00	0.00%	448.50	0.00	0.00%	448.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	448.50	0.00%	0.00	0.00%	448.50	0.00	0.00%	448.50
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	448.50	0.00%	0.00	0.00%	448.50	0.00	0.00%	448.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	-448.50	0.00%	0.00	0.00%	-448.50	0.00	0.00%	-448.50

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Public Room Rental	1,990.00	100.00%	0.00	0.00%	1,990.00	0.00	0.00%	1,990.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	1,990.00	100.00%	0.00	0.00%	1,990.00	0.00	0.00%	1,990.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	1,990.00	100.00%	0.00	0.00%	1,990.00	0.00	0.00%	1,990.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	1,990.00	100.00%	0.00	0.00%	1,990.00	0.00	0.00%	1,990.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	1,990.00	100.00%	0.00	0.00%	1,990.00	0.00	0.00%	1,990.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	21.92	100.00%	-21.92	1.50	100.00%	-1.50	Telephone								
								Local and Long Distance Revenue	39.00	100.00%	219.20	100.00%	-180.20	17.75	100.00%	21.25
0.00	0.00%	21.92	100.00%	-21.92	1.50	100.00%	-1.50	Telephone Revenue	39.00	100.00%	219.20	100.00%	-180.20	17.75	100.00%	21.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	21.92	100.00%	-21.92	1.50	100.00%	-1.50	Total Telephone Revenue	39.00	100.00%	219.20	100.00%	-180.20	17.75	100.00%	21.25
								Cost of Sales								
2,470.28	0.00%	70.00	319.34%	2,400.28	72.80	4,853.33%	2,397.48	Cost of Sales - Local Calls	4,728.15	12,123.46%	700.00	319.34%	4,028.15	693.71	3,908.23%	4,034.44
-1,183.75	0.00%	836.00	3,813.87%	-2,019.75	836.07	5,738.00%	-2,019.82	Cost of Sales - Long Distance	9,270.46	23,770.41%	8,360.00	3,813.87%	910.46	6,857.00	8,630.99%	2,413.46
1,286.53	0.00%	906.00	4,133.21%	380.53	908.87	1,591.33%	377.66	Total Telephone Cost of Sales	13,998.61	15,893.87%	9,060.00	133.21%	4,938.61	7,550.71	1,539.21%	6,447.90
-1,286.53	0.00%	-884.08	4,033.21%	-402.45	-907.37	1,491.33%	-379.16	Gross Profit	-13,959.61	15,793.87%	-8,840.80	033.21%	-5,118.81	-7,532.96	1,439.21%	-6,426.65
								Other Expenses								
1,232.00	0.00%	1,270.00	5,793.80%	-38.00	1,270.52	34,701.33%	-38.52	Internet/Web Expense	11,143.80	28,573.85%	12,700.00	3,793.80%	-1,556.20	12,500.93	0,427.77%	-1,357.13
0.00	0.00%	0.00	0.00%	0.00	100.00	6,666.67%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	951.17	5,358.70%	-951.17
0.00	0.00%	83.33	380.16%	-83.33	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	833.30	380.16%	-833.30	449.12	2,530.25%	-449.12
0.00	0.00%	83.33	380.16%	-83.33	0.00	0.00%	0.00	Software Expense/Maintenance	220.00	564.10%	833.30	380.16%	-613.30	0.00	0.00%	220.00
1,232.00	0.00%	1,436.66	6,554.11%	-204.66	1,370.52	1,368.00%	-138.52	Total Telephone Other Expenses	11,363.80	19,137.95%	14,366.60	554.11%	-3,002.80	13,901.22	1,316.73%	-2,537.42
-2,518.53	0.00%	-2,320.74	0,587.32%	-197.79	-2,277.89	1,859.33%	-240.64	Total Telephone Profit (Loss)	-25,323.41	14,931.82%	-23,207.40	587.32%	-2,116.01	-21,434.18	1,755.94%	-3,889.23

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Minor Operating Income								
400.00	13.74%	300.00	19.83%	100.00	250.00	18.02%	150.00	Rental Income - Other	7,871.39	29.98%	3,000.00	22.85%	4,871.39	4,447.85	30.43%	3,423.54
400.00	13.74%	300.00	19.83%	100.00	250.00	18.02%	150.00	Total Rental Income	7,871.39	29.98%	3,000.00	22.85%	4,871.39	4,447.85	30.43%	3,423.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Vending Commission Income	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
857.38	29.45%	700.00	46.28%	157.38	512.27	36.92%	345.11	Cancellation Fee - Rooms	4,299.26	16.38%	5,000.00	38.09%	-700.74	3,491.24	23.88%	808.02
198.58	6.82%	0.00	0.00%	198.58	0.00	0.00%	198.58	Cancellation Fee - Other	198.58	0.76%	0.00	0.00%	198.58	0.00	0.00%	198.58
1,055.96	36.27%	700.00	46.28%	355.96	512.27	36.92%	543.69	Total Cancellation Fee Income	4,497.84	17.13%	5,000.00	38.09%	-502.16	3,491.24	23.88%	1,006.60
0.00	0.00%	25.00	1.65%	-25.00	0.00	0.00%	0.00	Guest Laundry	0.00	0.00%	250.00	1.90%	-250.00	205.41	1.41%	-205.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Over/Short	0.60	0.00%	0.00	0.00%	0.60	0.00	0.00%	0.60
118.80	4.08%	87.67	5.80%	31.13	44.55	3.21%	74.25	Internet Access	881.10	3.36%	876.70	6.68%	4.40	519.75	3.56%	361.35
0.00	0.00%	0.00	0.00%	0.00	0.50	0.04%	-0.50	Other Revenue 2	1,546.67	5.89%	0.00	0.00%	1,546.67	0.50	0.00%	1,546.17
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 3	72.00	0.27%	0.00	0.00%	72.00	300.00	2.05%	-228.00
1,336.71	45.91%	400.00	26.44%	936.71	580.25	41.82%	756.46	Gift Shop Sales	12,192.81	46.44%	4,000.00	30.47%	8,192.81	5,652.14	38.67%	6,540.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 7	-809.17	-3.08%	0.00	0.00%	-809.17	0.00	0.00%	-809.17
1,455.51	49.99%	512.67	33.89%	942.84	625.30	45.06%	830.21	Total Other Income	13,884.01	52.88%	5,126.70	39.06%	8,757.31	6,677.80	45.69%	7,206.21
2,911.47	100.00%	1,512.67	100.00%	1,398.80	1,387.57	100.00%	1,523.90	Total Minor Operating Income	26,253.24	100.00%	13,126.70	100.00%	13,126.54	14,616.89	100.00%	11,636.35
								Cost of Sales								
0.00	0.00%	17.53	1.16%	-17.53	0.00	0.00%	0.00	Cost of Sales - Internet Access	0.00	0.00%	175.30	1.34%	-175.30	0.00	0.00%	0.00
0.00	0.00%	17.00	1.12%	-17.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	170.00	1.30%	-170.00	205.41	1.41%	-205.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Cots & Cribs	0.00	0.00%	0.00	0.00%	0.00	94.62	0.65%	-94.62
868.94	29.85%	260.00	17.19%	608.94	634.01	45.69%	234.93	Cost of Sales - Gift Shop	6,240.92	23.77%	2,600.00	19.81%	3,640.92	3,469.87	23.74%	2,771.05
868.94	29.85%	294.53	19.47%	574.41	634.01	45.69%	234.93	Total Minor Operated Cost of Sales	6,240.92	23.77%	2,945.30	22.44%	3,295.62	3,769.90	25.79%	2,471.02
2,042.53	70.15%	1,218.14	80.53%	824.39	753.56	54.31%	1,288.97	Total Minor Operated Profit (Loss)	20,012.32	76.23%	10,181.40	77.56%	9,830.92	10,846.99	74.21%	9,165.33

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Franchise Fees								
1,277.00	0.56%	0.00	0.00%	1,277.00	0.00	0.00%	1,277.00	Franchise Fees - IT Fees	10,216.00	0.66%	0.00	0.00%	10,216.00	0.00	0.00%	10,216.00
13,525.05	5.92%	13,328.35	5.76%	196.70	5,653.00	4.97%	7,872.05	Franchise Fees - Royalty & Licenses	118,795.79	7.64%	111,067.70	6.23%	7,728.09	72,244.25	5.85%	46,551.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Other	624.23	0.04%	0.00	0.00%	624.23	0.00	0.00%	624.23
350.00	0.15%	0.00	0.00%	350.00	0.00	0.00%	350.00	Franchise Fees - Reservations-GDS	1,747.32	0.11%	0.00	0.00%	1,747.32	0.00	0.00%	1,747.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Equipment	3,831.00	0.25%	0.00	0.00%	3,831.00	0.00	0.00%	3,831.00
5,818.33	2.55%	9,624.72	4.16%	-3,806.39	3,706.13	3.26%	2,112.20	Franchise Fees - Frequent Guest	47,044.67	3.03%	80,204.64	4.50%	-33,159.97	48,699.61	3.94%	-1,654.94
9,016.70	3.95%	8,539.58	3.69%	477.12	3,768.00	3.31%	5,248.70	Franchise Fees - Marketing Contributions	49,788.24	3.20%	71,161.96	3.99%	-21,373.72	48,162.18	3.90%	1,626.06
200.00	0.09%	0.00	0.00%	200.00	0.00	0.00%	200.00	Franchise Fees - Reservations-Central	1,656.51	0.11%	0.00	0.00%	1,656.51	0.00	0.00%	1,656.51
30,187.08	13.22%	31,492.65	13.60%	-1,305.57	13,127.13	11.55%	17,059.95	Total Franchise Fees	233,703.76	15.04%	262,434.30	14.72%	-28,730.54	169,106.04	13.69%	64,597.72

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A&G Expenses																
Payroll Expense																
Salaries and Wages																
8,516.47	3.73%	12,259.12	5.29%	-3,742.65	5,556.35	4.89%	2,960.12	Management- A&G	97,265.20	6.26%	119,856.19	6.72%	-22,590.99	87,217.44	7.06%	10,047.76
8,516.47	3.73%	12,259.12	5.29%	-3,742.65	5,556.35	4.89%	2,960.12	Total A&G Management	97,265.20	6.26%	119,856.19	6.72%	-22,590.99	87,217.44	7.06%	10,047.76
395.60	0.17%	0.00	0.00%	395.60	0.00	0.00%	395.60	Administrative Assistant	17,656.85	1.14%	0.00	0.00%	17,656.85	0.00	0.00%	17,656.85
395.60	0.17%	0.00	0.00%	395.60	0.00	0.00%	395.60	Total A&G Non-Management	17,656.85	1.14%	0.00	0.00%	17,656.85	0.00	0.00%	17,656.85
8,912.07	3.90%	12,259.12	5.29%	-3,347.05	5,556.35	4.89%	3,355.72	Total A&G Salaries and Wages	114,922.05	7.39%	119,856.19	6.72%	-4,934.14	87,217.44	7.06%	27,704.61
PR Taxes and Benefits																
662.72	0.29%	974.60	0.42%	-311.88	551.42	0.49%	111.30	FICA	8,545.76	0.55%	9,557.37	0.54%	-1,011.61	8,161.55	0.66%	384.21
18.37	0.01%	5.35	0.00%	13.02	0.00	0.00%	18.37	Federal Unemployment Tax	363.72	0.02%	199.14	0.01%	164.58	0.00	0.00%	363.72
74.61	0.03%	12.74	0.01%	61.87	0.00	0.00%	74.61	State Unemployment Tax	1,067.66	0.07%	606.29	0.03%	461.37	0.00	0.00%	1,067.66
755.70	0.33%	992.69	0.43%	-236.99	551.42	0.49%	204.28	Total Payroll Taxes	9,977.14	0.64%	10,362.80	0.58%	-385.66	8,161.55	0.66%	1,815.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	2,082.80	0.17%	-2,082.80
0.00	0.00%	480.78	0.21%	-480.78	100.00	0.09%	-100.00	Vacation	0.00	0.00%	5,077.03	0.28%	-5,077.03	7,100.21	0.57%	-7,100.21
0.00	0.00%	480.78	0.21%	-480.78	100.00	0.09%	-100.00	Total Supplemental Pay	0.00	0.00%	5,077.03	0.28%	-5,077.03	9,183.01	0.74%	-9,183.01
637.63	0.28%	618.68	0.27%	18.95	515.00	0.45%	122.63	Worker's Compensation	8,714.47	0.56%	6,126.65	0.34%	2,587.82	6,504.00	0.53%	2,210.47
1,257.39	0.55%	1,050.00	0.45%	207.39	699.85	0.62%	557.54	Group Insurance	15,566.09	1.00%	10,150.00	0.57%	5,416.09	14,333.91	1.16%	1,232.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	4,322.81	0.35%	-4,322.81
1,895.02	0.83%	1,668.68	0.72%	226.34	1,214.85	1.07%	680.17	Total Other Benefits	24,280.56	1.56%	16,276.65	0.91%	8,003.91	25,160.72	2.04%	-880.16
2,650.72	1.16%	3,142.15	1.36%	-491.43	1,866.27	1.64%	784.45	Total A&G PR Taxes and Benefits	34,257.70	2.20%	31,716.48	1.78%	2,541.22	42,505.28	3.44%	-8,247.58
11,562.79	5.06%	15,401.27	6.65%	-3,838.48	7,422.62	6.53%	4,140.17	Total A&G Payroll	149,179.75	9.60%	151,572.67	8.50%	-2,392.92	129,722.72	10.50%	19,457.03
Other Expenses																
1,000.00	0.44%	1,000.00	0.43%	0.00	2,000.00	1.76%	-1,000.00	Accounting/Audit Fees	12,000.00	0.77%	10,000.00	0.56%	2,000.00	20,000.00	1.62%	-8,000.00
0.00	0.00%	0.00	0.00%	0.00	89.69	0.08%	-89.69	Bad Debt Provision	1,367.05	0.09%	0.00	0.00%	1,367.05	57.33	0.00%	1,309.72
706.22	0.31%	1,075.00	0.46%	-368.78	990.52	0.87%	-284.30	Bank Charges	6,792.53	0.44%	10,750.00	0.60%	-3,957.47	11,686.91	0.95%	-4,894.38
2,176.45	0.95%	0.00	0.00%	2,176.45	-3,230.12	-2.84%	5,406.57	Cash Over/Short	2,812.89	0.18%	0.00	0.00%	2,812.89	-5,949.26	-0.48%	8,762.15
260.00	0.11%	160.00	0.07%	100.00	0.00	0.00%	260.00	Central Office - IT Fees	3,117.69	0.20%	1,600.00	0.09%	1,517.69	0.00	0.00%	3,117.69
60.00	0.03%	70.00	0.03%	-10.00	0.00	0.00%	60.00	Communication Expense	540.00	0.03%	700.00	0.04%	-160.00	217.81	0.02%	322.19
6,559.96	2.87%	5,557.48	2.40%	1,002.48	-6,206.96	-5.46%	12,766.92	Credit Card Commission	37,897.08	2.44%	42,790.69	2.40%	-4,893.61	27,808.64	2.25%	10,088.44
0.00	0.00%	1,205.00	0.52%	-1,205.00	1,963.56	1.73%	-1,963.56	Data Processing	0.00	0.00%	12,050.00	0.68%	-12,050.00	14,242.17	1.15%	-14,242.17
0.00	0.00%	165.00	0.07%	-165.00	180.00	0.16%	-180.00	Dues and Subscriptions	0.00	0.00%	1,650.00	0.09%	-1,650.00	1,306.60	0.11%	-1,306.60
1,162.48	0.51%	100.00	0.04%	1,062.48	0.00	0.00%	1,162.48	Employee Relations	5,028.51	0.32%	1,000.00	0.06%	4,028.51	1,229.19	0.10%	3,799.32
0.00	0.00%	175.00	0.08%	-175.00	0.00	0.00%	0.00	Equipment Rental	530.21	0.03%	1,750.00	0.10%	-1,219.79	1,542.38	0.12%	-1,012.17
83.08	0.04%	137.67	0.06%	-54.59	163.97	0.14%	-80.89	Licenses/Permits	689.32	0.04%	1,376.70	0.08%	-687.38	2,294.99	0.19%	-1,605.67
0.00	0.00%	80.00	0.03%	-80.00	0.00	0.00%	0.00	Meals and Entertainment	742.61	0.05%	800.00	0.04%	-57.39	35.17	0.00%	707.44
1.24	0.00%	0.00	0.00%	1.24	0.00	0.00%	1.24	Miscellaneous Expense	286.46	0.02%	0.00	0.00%	286.46	0.00	0.00%	286.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	942.58	0.06%	0.00	0.00%	942.58	0.00	0.00%	942.58
0.00	0.00%	200.00	0.09%	-200.00	176.80	0.16%	-176.80	Office Supplies	2,171.07	0.14%	2,000.00	0.11%	171.07	2,504.36	0.20%	-333.29
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	218.74	0.01%	0.00	0.00%	218.74	0.00	0.00%	218.74
297.30	0.13%	300.00	0.13%	-2.70	231.85	0.20%	65.45	Payroll Service Fees	1,230.92	0.08%	3,000.00	0.17%	-1,769.08	4,018.85	0.33%	-2,787.93
0.00	0.00%	109.58	0.05%	-109.58	0.00	0.00%	0.00	Postage	277.88	0.02%	1,095.80	0.06%	-817.92	789.61	0.06%	-511.73
0.00	0.00%	150.00	0.06%	-150.00	0.00	0.00%	0.00	Professional Fees - Legal	3,495.49	0.22%	1,500.00	0.08%	1,995.49	0.00	0.00%	3,495.49
90.00	0.04%	500.00	0.22%	-410.00	0.00	0.00%	90.00	Professional Fees - Other	10,889.18	0.70%	5,000.00	0.28%	5,889.18	5,349.00	0.43%	5,540.18
450.00	0.20%	250.00	0.11%	200.00	0.00	0.00%	450.00	Recruitment Advertising	9,440.00	0.61%	2,500.00	0.14%	6,940.00	921.71	0.07%	8,518.29
0.00	0.00%	0.00	0.00%	0.00	206.15	0.18%	-206.15	Recruitment - Other	1,313.90	0.08%	0.00	0.00%	1,313.90	1,204.29	0.10%	109.61
589.38	0.26%	520.70	0.22%	68.68	0.00	0.00%	589.38	Software Expense/Maintenance	10,546.90	0.68%	6,157.00	0.35%	4,389.90	0.00	0.00%	10,546.90
850.00	0.37%	100.00	0.04%	750.00	0.00	0.00%	850.00	Training	2,698.00	0.17%	1,000.00	0.06%	1,698.00	398.54	0.03%	2,299.46
45.53	0.02%	100.00	0.04%	-54.47	0.00	0.00%	45.53	Travel	1,262.55	0.08%	1,000.00	0.06%	262.55	738.80	0.06%	523.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	250.44	0.02%	0.00	0.00%	250.44	0.00	0.00%	250.44
14,331.64	6.28%	11,955.43	5.16%	2,376.21	-3,434.54	-3.02%	17,766.18	Total A&G Other Expenses	116,542.00	7.50%	107,720.19	6.04%	8,821.81	90,397.09	7.32%	26,144.91
25,894.43	11.34%	27,356.70	11.81%	-1,462.27	3,988.08	3.51%	21,906.35	Total A&G Expenses	265,721.75	17.10%	259,292.86	14.54%	6,428.89	220,119.81	17.82%	45,601.94

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	1,317.43	0.57%	-1,317.43	1,056.00	0.93%	-1,056.00	Division Management	11,660.79	0.75%	12,880.39	0.72%	-1,219.60	11,352.12	0.92%	308.67
0.00	0.00%	1,317.43	0.57%	-1,317.43	1,056.00	0.93%	-1,056.00	Total S&M Management	11,660.79	0.75%	12,880.39	0.72%	-1,219.60	11,352.12	0.92%	308.67
442.04	0.19%	2,657.14	1.15%	-2,215.10	426.11	0.37%	15.93	Administrative Assistant	22,522.28	1.45%	26,057.13	1.46%	-3,534.85	25,054.29	2.03%	-2,532.01
442.04	0.19%	2,657.14	1.15%	-2,215.10	426.11	0.37%	15.93	Total S&M Non-Management	22,522.28	1.45%	26,057.13	1.46%	-3,534.85	25,054.29	2.03%	-2,532.01
442.04	0.19%	3,974.57	1.72%	-3,532.53	1,482.11	1.30%	-1,040.07	Total S&M Salaries and Wages	34,183.07	2.20%	38,937.52	2.18%	-4,754.45	36,406.41	2.95%	-2,223.34
								PR Taxes and Benefits								
32.89	0.01%	308.01	0.13%	-275.12	203.53	0.18%	-170.64	FICA	2,604.12	0.17%	3,020.47	0.17%	-416.35	3,475.08	0.28%	-870.96
0.91	0.00%	1.69	0.00%	-0.78	0.00	0.00%	0.91	Federal Unemployment Tax	79.99	0.01%	62.94	0.00%	17.05	0.00	0.00%	79.99
3.68	0.00%	4.03	0.00%	-0.35	0.00	0.00%	3.68	State Unemployment Tax	229.37	0.01%	191.61	0.01%	37.76	0.00	0.00%	229.37
37.48	0.02%	313.73	0.14%	-276.25	203.53	0.18%	-166.05	Total Payroll Taxes	2,913.48	0.19%	3,275.02	0.18%	-361.54	3,475.08	0.28%	-561.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	120.00	0.01%	0.00	0.00%	120.00	508.80	0.04%	-388.80
0.00	0.00%	51.67	0.02%	-51.67	1,112.62	0.98%	-1,112.62	Vacation	240.00	0.02%	545.62	0.03%	-305.62	3,756.64	0.30%	-3,516.64
0.00	0.00%	51.67	0.02%	-51.67	1,112.62	0.98%	-1,112.62	Total Supplemental Pay	360.00	0.02%	545.62	0.03%	-185.62	4,265.44	0.35%	-3,905.44
20.14	0.01%	195.52	0.08%	-175.38	0.00	0.00%	20.14	Worker's Compensation	2,093.48	0.13%	1,936.23	0.11%	157.25	0.00	0.00%	2,093.48
0.00	0.00%	420.00	0.18%	-420.00	313.48	0.28%	-313.48	Group Insurance	3,480.09	0.22%	4,060.00	0.23%	-579.91	3,111.84	0.25%	368.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	2,577.43	0.21%	-2,577.43
20.14	0.01%	615.52	0.27%	-595.38	313.48	0.28%	-293.34	Total Other Benefits	5,573.57	0.36%	5,996.23	0.34%	-422.66	5,689.27	0.46%	-115.70
57.62	0.03%	980.92	0.42%	-923.30	1,629.63	1.43%	-1,572.01	Total S&M PR Taxes and Benefits	8,847.05	0.57%	9,816.87	0.55%	-969.82	13,429.79	1.09%	-4,582.74
499.66	0.22%	4,955.49	2.14%	-4,455.83	3,111.74	2.74%	-2,612.08	Total S&M Payroll	43,030.12	2.77%	48,754.39	2.73%	-5,724.27	49,836.20	4.03%	-6,806.08
								Other Expenses								
471.90	0.21%	1,500.00	0.65%	-1,028.10	0.00	0.00%	471.90	Advertising General	4,145.21	0.27%	1,500.00	0.08%	2,645.21	0.00	0.00%	4,145.21
0.00	0.00%	690.00	0.30%	-690.00	360.00	0.32%	-360.00	Advertising-Web/Internet	2,336.75	0.15%	9,485.00	0.53%	-7,148.25	5,343.98	0.43%	-3,007.23
1,500.00	0.66%	0.00	0.00%	1,500.00	1,500.00	1.32%	0.00	Billboards	1,500.00	0.10%	0.00	0.00%	1,500.00	1,500.00	0.12%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	400.00	0.02%	-400.00	0.00	0.00%	0.00
1,669.42	0.73%	1,282.00	0.55%	387.42	-633.94	-0.56%	2,303.36	Dues and Subscriptions	21,279.74	1.37%	21,953.80	1.23%	-674.06	5,307.60	0.43%	15,972.14
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Meals and Entertainment	50.59	0.00%	500.00	0.03%	-449.41	24.43	0.00%	26.16
0.00	0.00%	30.00	0.01%	-30.00	0.00	0.00%	0.00	Office Supplies	352.72	0.02%	300.00	0.02%	52.72	274.57	0.02%	78.15
0.00	0.00%	40.00	0.02%	-40.00	0.00	0.00%	0.00	Postage	0.00	0.00%	80.00	0.00%	-80.00	0.00	0.00%	0.00
0.00	0.00%	60.00	0.03%	-60.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	185.00	0.01%	-185.00	65.00	0.01%	-65.00
0.00	0.00%	110.00	0.05%	-110.00	0.00	0.00%	0.00	Promotions - In-house	53.99	0.00%	1,100.00	0.06%	-1,046.01	-12.00	0.00%	65.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotion - Outside	113.86	0.01%	0.00	0.00%	113.86	0.00	0.00%	113.86
30.39	0.01%	0.00	0.00%	30.39	0.00	0.00%	30.39	Public Relations	82.89	0.01%	0.00	0.00%	82.89	0.00	0.00%	82.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	5,608.03	0.36%	6,436.00	0.36%	-827.97	0.00	0.00%	5,608.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	46.46	0.00%	150.00	0.01%	-103.54	0.00	0.00%	46.46
0.00	0.00%	750.00	0.32%	-750.00	0.00	0.00%	0.00	Training	995.00	0.06%	2,250.00	0.13%	-1,255.00	212.27	0.02%	782.73
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Travel	72.80	0.00%	500.00	0.03%	-427.20	275.23	0.02%	-202.43
3,671.71	1.61%	4,562.00	1.97%	-890.29	1,226.06	1.08%	2,445.65	Total S&M Other Expenses	36,638.04	2.36%	44,839.80	2.51%	-8,201.76	12,991.08	1.05%	23,646.96
4,171.37	1.83%	9,517.49	4.11%	-5,346.12	4,337.80	3.82%	-166.43	Total S&M Expenses	79,668.16	5.13%	93,594.19	5.25%	-13,926.03	62,827.28	5.09%	16,840.88

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
3,747.26	1.64%	0.00	0.00%	3,747.26	0.00	0.00%	3,747.26	Division Management	15,418.49	0.99%	0.00	0.00%	15,418.49	20,106.80	1.63%	-4,688.31
3,747.26	1.64%	0.00	0.00%	3,747.26	0.00	0.00%	3,747.26	Total R&M Management	15,418.49	0.99%	0.00	0.00%	15,418.49	20,106.80	1.63%	-4,688.31
353.95	0.16%	3,100.00	1.34%	-2,746.05	0.00	0.00%	353.95	Engineering Supervisor	17,596.73	1.13%	30,400.00	1.71%	-12,803.27	0.00	0.00%	17,596.73
2,457.45	1.08%	2,657.14	1.15%	-199.69	3,519.68	3.10%	-1,062.23	Engineers 1	7,498.75	0.48%	26,057.13	1.46%	-18,558.38	9,867.02	0.80%	-2,368.27
2,811.40	1.23%	5,757.14	2.49%	-2,945.74	3,519.68	3.10%	-708.28	Total R&M Non-Management	25,095.48	1.61%	56,457.13	3.17%	-31,361.65	9,867.02	0.80%	15,228.46
6,558.66	2.87%	5,757.14	2.49%	801.52	3,519.68	3.10%	3,038.98	Total R&M Salaries and Wages	40,513.97	2.61%	56,457.13	3.17%	-15,943.16	29,973.82	2.43%	10,540.15
								PR Taxes and Benefits								
487.84	0.21%	440.42	0.19%	47.42	338.22	0.30%	149.62	FICA	3,012.47	0.19%	4,380.15	0.25%	-1,367.68	2,894.84	0.23%	117.63
13.47	0.01%	2.42	0.00%	11.05	0.00	0.00%	13.47	Federal Unemployment Tax	114.27	0.01%	91.53	0.01%	22.74	0.00	0.00%	114.27
55.05	0.02%	5.76	0.00%	49.29	0.00	0.00%	55.05	State Unemployment Tax	366.36	0.02%	278.04	0.02%	88.32	0.00	0.00%	366.36
556.36	0.24%	448.60	0.19%	107.76	338.22	0.30%	218.14	Total Payroll Taxes	3,493.10	0.22%	4,749.72	0.27%	-1,256.62	2,894.84	0.23%	598.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	140.00	0.01%	800.00	0.04%	-660.00	484.28	0.04%	-344.28
0.00	0.00%	0.00	0.00%	0.00	100.00	0.09%	-100.00	Vacation	0.00	0.00%	0.00	0.00%	0.00	5,513.75	0.45%	-5,513.75
0.00	0.00%	0.00	0.00%	0.00	100.00	0.09%	-100.00	Total Supplemental Pay	140.00	0.01%	800.00	0.04%	-660.00	5,998.03	0.49%	-5,858.03
390.53	0.17%	279.58	0.12%	110.95	0.00	0.00%	390.53	Worker's Compensation	2,111.15	0.14%	2,807.15	0.16%	-696.00	0.00	0.00%	2,111.15
0.00	0.00%	420.00	0.18%	-420.00	0.00	0.00%	0.00	Group Insurance	4,075.08	0.26%	4,060.00	0.23%	15.08	7,429.96	0.60%	-3,354.88
390.53	0.17%	699.58	0.30%	-309.05	0.00	0.00%	390.53	Total Other Benefits	6,186.23	0.40%	6,867.15	0.39%	-680.92	7,429.96	0.60%	-1,243.73
946.89	0.41%	1,148.18	0.50%	-201.29	438.22	0.39%	508.67	Total R&M PR Taxes and Benefits	9,819.33	0.63%	12,416.87	0.70%	-2,597.54	16,322.83	1.32%	-6,503.50
7,505.55	3.29%	6,905.32	2.98%	600.23	3,957.90	3.48%	3,547.65	Total R&M Payroll	50,333.30	3.24%	68,874.00	3.86%	-18,540.70	46,296.65	3.75%	4,036.65
								Other Expenses								
0.00	0.00%	110.00	0.05%	-110.00	0.00	0.00%	0.00	Air Conditioning and Refrigeration	4,276.35	0.28%	1,100.00	0.06%	3,176.35	523.45	0.04%	3,752.90
1,420.32	0.62%	285.00	0.12%	1,135.32	180.13	0.16%	1,240.19	Building	4,413.73	0.28%	2,850.00	0.16%	1,563.73	1,540.11	0.12%	2,873.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	30.00	0.00%	-30.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	536.25	0.03%	3,000.00	0.17%	-2,463.75	0.00	0.00%	536.25
116.40	0.05%	110.00	0.05%	6.40	326.82	0.29%	-210.42	Electric Bulbs	1,363.18	0.09%	1,100.00	0.06%	263.18	825.23	0.07%	537.95
0.00	0.00%	66.00	0.03%	-66.00	0.00	0.00%	0.00	Electrical and Mechanical	496.42	0.03%	660.00	0.04%	-163.58	113.41	0.01%	383.01
535.50	0.23%	400.00	0.17%	135.50	0.00	0.00%	535.50	Elevator Maintenance Contracts	7,019.63	0.45%	4,000.00	0.22%	3,019.63	0.00	0.00%	7,019.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Maintenance	575.77	0.04%	0.00	0.00%	575.77	593.11	0.05%	-17.34
802.02	0.35%	250.00	0.11%	552.02	0.00	0.00%	802.02	Fire Safety Equipment	5,164.20	0.33%	2,500.00	0.14%	2,664.20	3,020.57	0.24%	2,143.63
0.00	0.00%	100.00	0.04%	-100.00	0.00	0.00%	0.00	Floor and Carpet Maintenance	18.99	0.00%	1,000.00	0.06%	-981.01	50.13	0.00%	-31.14
0.00	0.00%	150.00	0.06%	-150.00	0.00	0.00%	0.00	Furniture	477.29	0.03%	1,500.00	0.08%	-1,022.71	460.85	0.04%	16.44
685.00	0.30%	1,662.00	0.72%	-977.00	0.00	0.00%	685.00	Grounds and Landscaping	6,048.16	0.39%	9,758.00	0.55%	-3,709.84	3,160.39	0.26%	2,887.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	200.00	0.01%	0.00	0.00%	200.00	0.00	0.00%	200.00
0.00	0.00%	80.00	0.03%	-80.00	0.00	0.00%	0.00	Laundry Equipment Repairs	244.84	0.02%	800.00	0.04%	-555.16	174.58	0.01%	70.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	475.00	0.03%	0.00	0.00%	475.00	0.00	0.00%	475.00
0.00	0.00%	83.00	0.04%	-83.00	124.87	0.11%	-124.87	Locks and Keys	233.92	0.02%	830.00	0.05%	-596.08	124.87	0.01%	109.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	1,068.07	0.07%	0.00	0.00%	1,068.07	0.00	0.00%	1,068.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	117.50	0.01%	0.00	0.00%	117.50	0.00	0.00%	117.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	496.40	0.03%	0.00	0.00%	496.40	0.00	0.00%	496.40
0.00	0.00%	83.00	0.04%	-83.00	0.00	0.00%	0.00	Painting and Decorating	534.26	0.03%	830.00	0.05%	-295.74	493.42	0.04%	40.84
175.00	0.08%	233.00	0.10%	-58.00	124.66	0.11%	50.34	Pest Control	1,955.90	0.13%	2,330.00	0.13%	-374.10	1,206.79	0.10%	749.11
0.00	0.00%	200.00	0.09%	-200.00	85.17	0.07%	-85.17	Plumbing and Heating	3,604.06	0.23%	2,000.00	0.11%	1,604.06	1,220.44	0.10%	2,383.62
514.74	0.23%	350.00	0.15%	164.74	0.00	0.00%	514.74	Pool Chemicals	2,332.42	0.15%	2,950.00	0.17%	-617.58	0.00	0.00%	2,332.42
0.00	0.00%	0.00	0.00%	0.00	118.51	0.10%	-118.51	Pool Service- Contract	1,557.23	0.10%	0.00	0.00%	1,557.23	138.43	0.01%	1,418.80
0.00	0.00%	42.00	0.02%	-42.00	0.00	0.00%	0.00	Radio and Television Repair	0.00	0.00%	420.00	0.02%	-420.00	0.00	0.00%	0.00
0.00	0.00%	42.00	0.02%	-42.00	0.00	0.00%	0.00	Signage	316.11	0.02%	420.00	0.02%	-103.89	129.13	0.01%	186.98
0.00	0.00%	129.00	0.06%	-129.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	1,790.00	0.10%	-1,790.00	0.00	0.00%	0.00
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Training	731.59	0.05%	250.00	0.01%	481.59	0.00	0.00%	731.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vehicle Maintenance & Repairs	194.99	0.01%	0.00	0.00%	194.99	0.00	0.00%	194.99
321.07	0.14%	390.00	0.17%	-68.93	181.44	0.16%	139.63	Waste Removal	3,816.82	0.25%	3,900.00	0.22%	-83.18	2,582.84	0.21%	1,233.98
4,570.05	2.00%	4,790.00	2.07%	-219.95	1,141.60	1.00%	3,428.45	Total R&M Other Expenses	48,269.08	3.11%	44,488.00	2.50%	3,781.08	16,387.75	1.33%	31,881.33

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
12,075.60	5.29%	11,695.32	5.05%	380.28	5,099.50	4.49%	6,976.10	Total R&M Expenses	98,602.38	6.34%	113,362.00	6.36%	-14,759.62	62,684.40	5.07%	35,917.98

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
1,851.10	0.81%	4,458.51	1.93%	-2,607.41	1,488.25	1.31%	362.85	Water	21,875.67	1.41%	37,153.62	2.08%	-15,277.95	22,968.34	1.86%	-1,092.67
3,885.61	1.70%	6,015.45	2.60%	-2,129.84	3,917.53	3.45%	-31.92	Electricity	41,491.95	2.67%	50,127.90	2.81%	-8,635.95	41,206.39	3.34%	285.56
1,017.74	0.45%	1,273.86	0.55%	-256.12	734.65	0.65%	283.09	Gas - Natural HLP	10,338.70	0.67%	10,615.32	0.60%	-276.62	8,467.31	0.69%	1,871.39
2,661.23	1.17%	0.00	0.00%	2,661.23	0.00	0.00%	2,661.23	Sewer	15,566.46	1.00%	0.00	0.00%	15,566.46	0.00	0.00%	15,566.46
9,415.68	4.12%	11,747.82	5.07%	-2,332.14	6,140.43	5.40%	3,275.25	Total Utilities	89,272.78	5.74%	97,896.84	5.49%	-8,624.06	72,642.04	5.88%	16,630.74

Company: RCNC Associates LLC Property: Hampton inn Raleigh Cary
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
0.00	0.00%	274.00	0.12%	-274.00	274.04	0.24%	-274.04	Personal Property Taxes	3,077.19	0.20%	2,740.00	0.15%	337.19	2,823.80	0.23%	253.39
4,781.16	2.09%	10,341.00	4.47%	-5,559.84	10,341.18	9.10%	-5,560.02	Real Estate Taxes	96,333.84	6.20%	103,410.00	5.80%	-7,076.16	103,411.80	8.37%	-7,077.96
4,781.16	2.09%	10,615.00	4.58%	-5,833.84	10,615.22	9.34%	-5,834.06	Total Taxes	99,411.03	6.40%	106,150.00	5.95%	-6,738.97	106,235.60	8.60%	-6,824.57
337.41	0.15%	0.00	0.00%	337.41	4,610.26	4.06%	-4,272.85	Insurance	1,012.23	0.07%	0.00	0.00%	1,012.23	45,195.42	3.66%	-44,183.19
83.83	0.04%	0.00	0.00%	83.83	0.00	0.00%	83.83	Insurance - Crime	251.49	0.02%	0.00	0.00%	251.49	0.00	0.00%	251.49
444.17	0.19%	125.00	0.05%	319.17	0.00	0.00%	444.17	Insurance - Employment	1,668.51	0.11%	1,250.00	0.07%	418.51	0.00	0.00%	1,668.51
1,630.50	0.71%	1,354.50	0.58%	276.00	0.00	0.00%	1,630.50	Insurance - General Liability	15,537.29	1.00%	13,545.00	0.76%	1,992.29	0.00	0.00%	15,537.29
1,211.42	0.53%	1,211.42	0.52%	0.00	0.00	0.00%	1,211.42	Insurance - Property	12,114.17	0.78%	12,114.20	0.68%	-0.03	0.00	0.00%	12,114.17
2,412.42	1.06%	2,344.17	1.01%	68.25	0.00	0.00%	2,412.42	Insurance - Umbrella	23,646.42	1.52%	23,441.70	1.31%	204.72	0.00	0.00%	23,646.42
6,119.75	2.68%	5,035.09	2.17%	1,084.66	4,610.26	4.06%	1,509.49	Total Insurance	54,230.11	3.49%	50,350.90	2.82%	3,879.21	45,195.42	3.66%	9,034.69
28,607.00	12.53%	28,607.00	12.35%	0.00	27,773.48	24.43%	833.52	Ground Lease Expense	282,734.00	18.19%	282,734.00	15.86%	0.00	275,307.50	22.29%	7,426.50
28,607.00	12.53%	28,607.00	12.35%	0.00	27,773.48	24.43%	833.52	Total Leases & Rent	282,734.00	18.19%	282,734.00	15.86%	0.00	275,307.50	22.29%	7,426.50
9,939.22	4.35%	6,946.85	3.00%	2,992.37	2,840.83	2.50%	7,098.39	Management Fee - Base	59,284.83	3.81%	57,010.48	3.20%	2,274.35	30,869.19	2.50%	28,415.64
0.00	0.00%	0.00	0.00%	0.00	3,696.05	3.25%	-3,696.05	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,966.50	0.89%	-10,966.50
9,939.22	4.35%	6,946.85	3.00%	2,992.37	6,536.88	5.75%	3,402.34	Total Management Fees	59,284.83	3.81%	57,010.48	3.20%	2,274.35	41,835.69	3.39%	17,449.14
0.00	0.00%	0.00	0.00%	0.00	10,875.77	9.57%	-10,875.77	Capital Reserve	12,425.87	0.80%	0.00	0.00%	12,425.87	108,757.70	8.80%	-96,331.83
0.00	0.00%	0.00	0.00%	0.00	49,763.00	43.77%	-49,763.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	497,630.00	40.28%	-497,630.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	2,797.17	0.18%	0.00	0.00%	2,797.17	22,889.64	1.85%	-20,092.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	4,779.78	0.31%	0.00	0.00%	4,779.78	0.00	0.00%	4,779.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	3,548.13	0.29%	-3,548.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	-12,113.74	-0.78%	0.00	0.00%	-12,113.74	0.00	0.00%	-12,113.74
0.00	0.00%	0.00	0.00%	0.00	60,638.77	53.34%	-60,638.77	Total Other Non-Operating	7,889.08	0.51%	0.00	0.00%	7,889.08	632,825.47	51.23%	-624,936.39

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphrat
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Statistics																
164.00		164.00		0.00	164.00		0.00	# Rooms	164.00		164.00		0.00	164.00		0.00
5,084.00		5,084.00		0.00	5,084.00		0.00	Available Rooms	49,856.00		49,856.00		0.00	50,020.00		-164.00
3,077.44		2,791.00		286.44	1,684.00		1,393.44	Room Nights Sold	25,534.44		21,630.00		3,904.44	21,810.00		3,724.44
60.53%		54.90%		5.63%	33.12%		27.41%	Occupancy %	51.22%		43.38%		7.83%	43.60%		7.61%
108.12		81.11		27.01	78.81		29.31	ADR	97.05		76.38		20.67	100.43		-3.38
65.45		44.53		20.92	26.10		39.34	RevPar	49.70		33.14		16.57	43.79		5.92
Summary V.11																
Revenue																
332,728.84	88.43%	226,375.00	86.24%	106,353.84	132,711.12	80.26%	200,017.72	Rooms	2,478,041.22	89.63%	1,652,051.00	85.92%	825,990.22	2,190,279.63	87.66%	287,761.59
31,939.11	8.49%	30,390.00	11.58%	1,549.11	24,752.83	14.97%	7,186.28	F&B	187,379.88	6.78%	216,396.00	11.25%	-29,016.12	207,591.20	8.31%	-20,211.32
11,601.24	3.08%	5,719.71	2.18%	5,881.53	7,881.69	4.77%	3,719.55	Other Departments	99,335.17	3.59%	54,285.30	2.82%	45,049.87	100,868.45	4.04%	-1,533.28
376,269.19	100.00%	262,484.71	100.00%	113,784.48	165,345.64	100.00%	210,923.55	Total Operating Revenue	2,764,756.27	100.00%	1,922,732.30	100.00%	842,023.97	2,498,739.28	100.00%	266,016.99
Departmental Expenses																
93,040.88	27.96%	62,206.40	27.48%	30,834.48	42,253.45	31.84%	50,787.43	Rooms	733,505.32	29.60%	542,012.66	32.81%	191,492.66	559,750.12	25.56%	173,755.20
29,979.51	93.86%	24,521.88	80.69%	5,457.63	18,174.43	73.42%	11,805.08	F&B	239,792.10	127.97%	214,021.85	98.90%	25,770.25	184,045.25	88.66%	55,746.85
6,815.90	58.75%	2,322.08	40.60%	4,493.82	4,667.14	59.21%	2,148.76	Other Departments	53,474.30	53.83%	21,421.76	39.46%	32,052.54	44,562.57	44.18%	8,911.73
129,836.29	34.51%	89,050.36	33.93%	40,785.93	65,095.02	39.37%	64,741.27	Total Departmental Expenses	1,026,771.72	37.14%	777,456.27	40.43%	249,315.45	788,357.94	31.55%	238,413.78
246,432.90	65.49%	173,434.35	66.07%	72,998.55	100,250.62	60.63%	146,182.28	Total Departmental Profit	1,737,984.55	62.86%	1,145,276.03	59.57%	592,708.52	1,710,381.34	68.45%	27,603.21
Undistributed Operating Expenses																
34,076.24	9.06%	26,550.47	10.12%	7,525.77	12,284.98	7.43%	21,791.26	A&G	332,258.20	12.02%	254,228.99	13.22%	78,029.21	332,449.94	13.30%	-191.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	-16.92	0.00%	0.00	0.00%	-16.92	0.00	0.00%	-16.92
16,496.08	4.38%	15,347.77	5.85%	1,148.31	11,762.06	7.11%	4,734.02	S&M	129,942.37	4.70%	169,448.27	8.81%	-39,505.90	153,967.15	6.16%	-24,024.78
43,634.30	11.60%	28,330.80	10.79%	15,303.50	17,033.22	10.30%	26,601.08	Franchise Fees	343,805.85	12.44%	208,803.16	10.86%	135,002.69	267,377.63	10.70%	76,428.22
17,733.79	4.71%	13,602.89	5.18%	4,130.90	11,476.10	6.94%	6,257.69	R&M	177,320.54	6.41%	143,383.19	7.46%	33,937.35	144,237.91	5.77%	33,082.63
19,242.37	5.11%	19,146.26	7.29%	96.11	15,135.88	9.15%	4,106.49	Utilities	192,804.99	6.97%	148,381.80	7.72%	44,423.19	164,591.72	6.59%	28,213.27
131,182.78	34.86%	102,978.19	39.23%	28,204.59	67,692.24	40.94%	63,490.54	Total Undistributed Expenses	1,176,115.03	42.54%	924,245.41	48.07%	251,869.62	1,062,624.35	42.53%	113,490.68
115,250.12	30.63%	70,456.16	26.84%	44,793.96	32,558.38	19.69%	82,691.74	Gross Operating Profit	561,869.52	20.32%	221,030.62	11.50%	340,838.90	647,756.99	25.92%	-85,887.47
11,788.08	3.13%	7,874.54	3.00%	3,913.54	7,864.55	4.76%	3,923.53	Management Fees	87,748.56	3.17%	59,531.71	3.10%	28,216.85	73,443.00	2.94%	14,305.56
103,462.04	27.50%	62,581.62	23.84%	40,880.42	24,693.83	14.93%	78,768.21	Income Before Non-Operating Income	474,120.96	17.15%	161,498.91	8.40%	312,622.05	574,313.99	22.98%	-100,193.03
Non-Operating Income and Expenses																
8,694.50	2.31%	7,373.17	2.81%	1,321.33	7,332.14	4.43%	1,362.36	Insurance	91,175.81	3.30%	73,731.70	3.83%	17,444.11	71,063.25	2.84%	20,112.56
61,843.03	16.44%	61,773.00	23.53%	70.03	60,189.47	36.40%	1,653.56	Leases & Rent	611,771.31	22.13%	611,214.00	31.79%	557.31	594,953.76	23.81%	16,817.55
0.00	0.00%	0.00	0.00%	0.00	119,267.95	72.13%	-119,267.95	Other	47,676.40	1.72%	0.00	0.00%	47,676.40	1,181,479.46	47.28%	-1,133,803.06
70,537.53	18.75%	69,146.17	26.34%	1,391.36	186,789.56	112.97%	-116,252.03	Total Non-Operating Income and Expenses	750,623.52	27.15%	684,945.70	35.62%	65,677.82	1,847,496.47	73.94%	-1,096,872.95
32,924.51	8.75%	-6,564.55	-2.50%	39,489.06	-162,095.73	-98.03%	195,020.24	EBITDA	-276,502.56	-10.00%	-523,446.79	-27.22%	246,944.23	-1,273,182.48	-50.95%	996,679.92
0.00	0.00%	0.00	0.00%	0.00	83,500.00	50.50%	-83,500.00	Interest	0.00	0.00%	0.00	0.00%	0.00	833,556.51	33.36%	-833,556.51
31,927.33	8.49%	31,928.00	12.16%	-0.67	32,193.37	19.47%	-266.04	Taxes	319,364.10	11.55%	319,280.00	16.61%	84.10	319,539.34	12.79%	-175.24
0.00	0.00%	0.00	0.00%	0.00	6,954.00	4.21%	-6,954.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	69,540.00	2.78%	-69,540.00
31,927.33	8.49%	31,928.00	12.16%	-0.67	122,647.37	74.18%	-90,720.04	Interest, Taxes, Depreciation and Amortization	319,364.10	11.55%	319,280.00	16.61%	84.10	1,222,635.85	48.93%	-903,271.75
997.18	0.27%	-38,492.55	-14.66%	39,489.73	-284,743.10	-172.21%	285,740.28	Net Income	-595,866.66	-21.55%	-842,726.79	-43.83%	246,860.13	-2,495,818.33	-99.88%	1,899,951.67

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphratta																
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As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
164.00		164.00		0.00	164.00		0.00	# Rooms	164.00		164.00		0.00	164.00		0.00
5,084.00		5,084.00		0.00	5,084.00		0.00	Available Rooms	49,856.00		49,856.00		0.00	50,020.00		-164.00
3,077.44		2,791.00		286.44	1,684.00		1,393.44	Room Nights Sold	25,534.44		21,630.00		3,904.44	21,810.00		3,724.44
0.61		0.55		0.06	0.33		0.27	Occupancy %	0.51		0.43		0.08	0.44		0.08
108.12		81.11		27.01	78.81		29.31	ADR	97.05		76.38		20.67	100.43		-3.38
65.45		44.53		20.92	26.10		39.34	RevPar	49.70		33.14		16.57	43.79		5.92
Summary Revenue:																
332,728.84	88.43%	226,375.00	86.24%	106,353.84	132,711.12	80.26%	200,017.72	Rooms	2,478,041.22	89.63%	1,652,051.00	85.92%	825,990.22	2,190,279.63	87.66%	287,761.59
14,062.23	3.74%	16,445.00	6.27%	-2,382.77	14,964.50	9.05%	-902.27	Food	93,035.16	3.37%	131,883.00	6.86%	-38,847.84	114,512.85	4.58%	-21,477.69
5,602.00	1.49%	7,945.00	3.03%	-2,343.00	1,578.00	0.95%	4,024.00	Beverage	29,008.61	1.05%	50,663.00	2.63%	-21,654.39	19,386.65	0.78%	9,621.96
12,274.88	3.26%	6,000.00	2.29%	6,274.88	8,210.33	4.97%	4,064.55	Other F&B Revenue	65,336.11	2.36%	33,850.00	1.76%	31,486.11	73,691.70	2.95%	-8,355.59
88.00	0.02%	27.91	0.01%	60.09	32.00	0.02%	56.00	Telephone	529.00	0.02%	216.30	0.01%	312.70	149.00	0.01%	380.00
11,513.24	3.06%	5,691.80	2.17%	5,821.44	7,849.69	4.75%	3,663.55	Other	98,806.17	3.57%	54,069.00	2.81%	44,737.17	100,719.45	4.03%	-1,913.28
376,269.19	100.00%	262,484.71	100.00%	113,784.48	165,345.64	100.00%	210,923.55	Total Revenue	2,764,756.27	100.00%	1,922,732.30	100.00%	842,023.97	2,498,739.28	100.00%	266,016.99
Cost of Sales:																
5,075.34	36.09%	5,433.30	33.04%	-357.96	6,951.36	46.45%	-1,876.02	Food	47,994.63	51.59%	43,684.02	33.12%	4,310.61	53,803.47	46.98%	-5,808.84
2,175.06	38.83%	1,906.80	24.00%	268.26	631.96	40.05%	1,543.10	Beverage	15,781.12	54.40%	12,159.12	24.00%	3,622.00	10,778.46	55.60%	5,002.66
0.00	0.00%	250.00	4.17%	-250.00	0.00	0.00%	0.00	Other F&B	811.11	1.24%	1,162.50	3.43%	-351.39	1,733.27	2.35%	-922.16
1,059.76	9.13%	865.00	15.12%	194.76	1,358.29	17.23%	-298.53	Telephone	13,468.30	13.56%	8,650.00	15.93%	4,818.30	9,423.92	9.34%	4,044.38
1,877.91	16.19%	957.08	16.73%	920.83	966.07	12.26%	911.84	Other	17,554.26	17.67%	7,771.76	14.32%	9,782.50	11,581.31	11.48%	5,972.95
10,188.07	87.82%	9,412.18	164.56%	775.89	9,907.68	125.71%	280.39	Total Cost of Sales	95,609.42	96.25%	73,427.40	135.26%	22,182.02	87,320.43	86.57%	8,288.99
Payroll:																
28,375.17	8.53%	34,385.39	15.19%	-6,010.22	16,909.42	12.74%	11,465.75	Rooms	212,938.46	8.59%	311,575.96	18.86%	-98,637.50	201,915.61	9.22%	11,022.85
13,642.42	42.71%	13,582.33	44.69%	60.09	6,871.86	27.76%	6,770.56	F&B	110,151.55	58.79%	123,673.89	57.15%	-13,522.34	73,085.12	35.21%	37,066.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
12,504.82	3.32%	12,462.23	4.75%	42.59	9,512.61	5.75%	2,992.21	A&G	120,848.30	4.37%	121,598.54	6.32%	-750.24	113,715.23	4.55%	7,133.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
10,219.80	2.72%	10,566.25	4.03%	-346.45	6,857.14	4.15%	3,362.66	S&M	77,290.74	2.80%	103,098.79	5.36%	-25,808.05	89,088.19	3.57%	-11,797.45
8,870.82	2.36%	8,078.96	3.08%	791.86	7,894.19	4.77%	976.63	R&M	76,621.76	2.77%	79,019.26	4.11%	-2,397.50	64,415.39	2.58%	12,206.37
73,613.03	19.56%	79,075.16	30.13%	-5,462.13	48,045.22	29.06%	25,567.81	Total Salaries and Wages	597,850.81	21.62%	738,966.44	38.43%	-141,115.63	542,219.54	21.70%	55,631.27
14,033.06	3.73%	11,333.51	4.32%	2,699.55	12,940.70	7.83%	1,092.36	Total Taxes and Benefits	166,500.23	6.02%	117,119.26	6.09%	49,380.97	238,848.13	9.56%	-72,347.90
87,646.09	23.29%	90,408.67	34.44%	-2,762.58	60,985.92	36.88%	26,660.17	Total Labor Costs	764,351.04	27.65%	856,085.70	44.52%	-91,734.66	781,067.67	31.26%	-16,716.63
Direct Expenses:																
57,879.09	17.40%	22,875.70	10.11%	35,003.39	22,335.51	16.83%	35,543.58	Rooms	453,867.47	18.32%	180,429.92	10.92%	273,437.55	289,795.54	13.23%	164,071.93
7,499.73	23.48%	1,599.15	5.26%	5,900.58	2,092.18	8.45%	5,407.55	F&B	33,413.90	17.83%	16,421.91	7.59%	16,991.99	16,672.53	8.03%	16,741.37
3,878.23	33.43%	500.00	8.74%	3,378.23	2,342.78	29.72%	1,535.45	Telephone	22,451.74	22.60%	5,000.00	9.21%	17,451.74	23,557.34	23.35%	-1,105.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
43,634.30	11.60%	28,330.80	10.79%	15,303.50	17,033.22	10.30%	26,601.08	Franchise Fees	343,805.85	12.44%	208,803.16	10.86%	135,002.69	267,377.63	10.70%	76,428.22
19,003.60	5.05%	12,162.79	4.63%	6,840.81	-3,328.09	-2.01%	22,331.69	A&G	181,062.56	6.55%	111,812.79	5.82%	69,249.77	143,767.85	5.75%	37,294.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	-16.92	0.00%	0.00	0.00%	-16.92	0.00	0.00%	-16.92
4,276.09	1.14%	3,149.00	1.20%	1,127.09	3,548.15	2.15%	727.94	S&M	29,460.02	1.07%	48,699.00	2.53%	-19,238.98	18,842.10	0.75%	10,617.92
7,771.50	2.07%	4,444.00	1.69%	3,327.50	2,734.03	1.65%	5,037.47	R&M	86,076.68	3.11%	52,640.00	2.74%	33,436.68	57,989.48	2.32%	28,087.20
19,242.37	5.11%	19,146.26	7.29%	96.11	15,135.88	9.15%	4,106.49	Utilities	192,804.99	6.97%	148,381.80	7.72%	44,423.19	164,591.72	6.59%	28,213.27
163,184.91	43.37%	92,207.70	35.13%	70,977.21	61,893.66	37.43%	101,291.25	Total Direct Expense	1,342,926.29	48.57%	772,188.58	40.16%	570,737.71	982,594.19	39.32%	360,332.10
115,250.12	30.63%	70,456.16	26.84%	44,793.96	32,558.38	19.69%	82,691.74	Gross Operating Profit	561,869.52	20.32%	221,030.62	11.50%	340,838.90	647,756.99	25.92%	-85,887.47

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphratta
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
31,927.33	8.49%	31,928.00	12.16%	-0.67	32,193.37	19.47%	-266.04	Taxes	319,364.10	11.55%	319,280.00	16.61%	84.10	319,539.34	12.79%	-175.24
8,694.50	2.31%	7,373.17	2.81%	1,321.33	7,332.14	4.43%	1,362.36	Insurance	91,175.81	3.30%	73,731.70	3.83%	17,444.11	71,063.25	2.84%	20,112.56
61,843.03	16.44%	61,773.00	23.53%	70.03	60,189.47	36.40%	1,653.56	Leases & Rent	611,771.31	22.13%	611,214.00	31.79%	557.31	594,953.76	23.81%	16,817.55
11,788.08	3.13%	7,874.54	3.00%	3,913.54	7,864.55	4.76%	3,923.53	Management Fees	87,748.56	3.17%	59,531.71	3.10%	28,216.85	73,443.00	2.94%	14,305.56
114,252.94	30.36%	108,948.71	41.51%	5,304.23	107,579.53	65.06%	6,673.41	Total Fixed Expenses	1,110,059.78	40.15%	1,063,757.41	55.33%	46,302.37	1,058,999.35	42.38%	51,060.43
997.18	0.27%	-38,492.55	-14.66%	39,489.73	-75,021.15	-45.37%	76,018.33	Net Operating Profit	-548,190.26	-19.83%	-842,726.79	-43.83%	294,536.53	-411,242.36	-16.46%	-136,947.90
0.00	0.00%	0.00	0.00%	0.00	83,500.00	50.50%	-83,500.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	833,556.51	33.36%	-833,556.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.03%	0.00	0.00%	949.17	12,140.83	0.49%	-11,191.66
0.00	0.00%	0.00	0.00%	0.00	3,000.00	1.81%	-3,000.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	7,592.07	0.30%	-7,592.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	6,210.97	0.22%	0.00	0.00%	6,210.97	0.00	0.00%	6,210.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-932.94	-0.04%	932.94
997.18	0.27%	-38,492.55	-14.66%	39,489.73	-161,521.15	-97.69%	162,518.33	Net Operating Income	-555,350.40	-20.09%	-842,726.79	-43.83%	287,376.39	-1,263,598.83	-50.57%	708,248.43
0.00	0.00%	0.00	0.00%	0.00	27,078.95	16.38%	-27,078.95	Capital Reserve	40,516.26	1.47%	0.00	0.00%	40,516.26	270,789.50	10.84%	-230,273.24
0.00	0.00%	0.00	0.00%	0.00	89,189.00	53.94%	-89,189.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	891,890.00	35.69%	-891,890.00
997.18	0.27%	-38,492.55	-14.66%	39,489.73	-277,789.10	-168.01%	278,786.28	Adjusted NOI	-595,866.66	-21.55%	-842,726.79	-43.83%	246,860.13	-2,426,278.33	-97.10%	1,830,411.67
0.00	0.00%	0.00	0.00%	0.00	6,954.00	4.21%	-6,954.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	69,540.00	2.78%	-69,540.00
997.18	0.27%	-38,492.55	-14.66%	39,489.73	-284,743.10	-172.21%	285,740.28	Net Profit/(Loss)	-595,866.66	-21.55%	-842,726.79	-43.83%	246,860.13	-2,495,818.33	-99.88%	1,899,951.67

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphratta
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
12,712.67	3.82%	17,820.00	7.87%	-5,107.33	1,034.74	0.78%	11,677.93	Corporate Transient	125,073.69	5.05%	67,226.00	4.07%	57,847.69	364,385.30	16.64%	-239,311.61
3,238.92	0.97%	0.00	0.00%	3,238.92	0.00	0.00%	3,238.92	Advanced Purchase	3,467.26	0.14%	0.00	0.00%	3,467.26	0.00	0.00%	3,467.26
6,632.10	1.99%	5,878.00	2.60%	754.10	0.00	0.00%	6,632.10	AAA/AARP Transient	6,632.10	0.27%	44,666.00	2.70%	-38,033.90	0.00	0.00%	6,632.10
8,447.30	2.54%	12,595.00	5.56%	-4,147.70	0.00	0.00%	8,447.30	Consortia Transient	77,087.65	3.11%	62,846.00	3.80%	14,241.65	0.00	0.00%	77,087.65
875.00	0.26%	1,575.00	0.70%	-700.00	0.00	0.00%	875.00	Employee	21,371.52	0.86%	15,365.00	0.93%	6,006.52	0.00	0.00%	21,371.52
33,699.39	10.13%	0.00	0.00%	33,699.39	0.00	0.00%	33,699.39	Leisure Transient	999,042.04	40.32%	0.00	0.00%	999,042.04	0.00	0.00%	999,042.04
3,141.95	0.94%	4,119.00	1.82%	-977.05	0.00	0.00%	3,141.95	Travel Agent/Friends & Family	47,046.29	1.90%	48,855.00	2.96%	-1,808.71	0.00	0.00%	47,046.29
423.00	0.13%	0.00	0.00%	423.00	0.00	0.00%	423.00	Leisure Package Transient	554.00	0.02%	0.00	0.00%	554.00	0.00	0.00%	554.00
14,476.58	4.35%	3,672.00	1.62%	10,804.58	0.00	0.00%	14,476.58	Member Reward Stay	38,411.59	1.55%	24,636.00	1.49%	13,775.59	0.00	0.00%	38,411.59
1,205.00	0.36%	40,789.00	18.02%	-39,584.00	67,095.78	50.56%	-65,890.78	Extended Stay Transient	1,240.00	0.05%	383,989.00	23.24%	-382,749.00	487,386.86	22.25%	-486,146.86
49,794.11	14.97%	21,250.00	9.39%	28,544.11	0.00	0.00%	49,794.11	Internet/E-Commerce	51,816.36	2.09%	153,606.00	9.30%	-101,789.64	0.00	0.00%	51,816.36
4,864.97	1.46%	5,580.00	2.46%	-715.03	0.00	0.00%	4,864.97	E-Commerce Opaque	4,864.97	0.20%	28,980.00	1.75%	-24,115.03	0.00	0.00%	4,864.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	2,681.19	0.11%	0.00	0.00%	2,681.19	0.00	0.00%	2,681.19
90,066.32	27.07%	47,862.00	21.14%	42,204.32	36,038.67	27.16%	54,027.65	Rack Transient	772,115.19	31.16%	343,604.00	20.80%	428,511.19	604,302.44	27.59%	167,812.75
4,164.81	1.25%	17,915.00	7.91%	-13,750.19	2,939.40	2.21%	1,225.41	Local Negotiated Transient	25,927.25	1.05%	73,275.00	4.44%	-47,347.75	109,434.10	5.00%	-83,506.85
233,742.12	70.25%	179,055.00	79.10%	54,687.12	107,108.59	80.71%	126,633.53	Total Transient Room Revenue	2,177,331.10	87.87%	1,247,048.00	75.48%	930,283.10	1,565,508.70	71.48%	611,822.40
Group Room Revenue																
8,332.83	2.50%	15,480.00	6.84%	-7,147.17	24,531.00	18.48%	-16,198.17	Corporate Group	12,513.09	0.50%	26,860.00	1.63%	-14,346.91	607,073.01	27.72%	-594,559.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	7,578.00	0.35%	-7,578.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Association Group	3,870.00	0.16%	0.00	0.00%	3,870.00	0.00	0.00%	3,870.00
88,577.03	26.62%	18,400.00	8.13%	70,177.03	0.00	0.00%	88,577.03	SMERF Group	258,141.49	10.42%	136,948.00	8.29%	121,193.49	0.00	0.00%	258,141.49
0.00	0.00%	13,440.00	5.94%	-13,440.00	0.00	0.00%	0.00	Sports Group	534.00	0.02%	241,195.00	14.60%	-240,661.00	0.00	0.00%	534.00
96,909.86	29.13%	47,320.00	20.90%	49,589.86	24,531.00	18.48%	72,378.86	Total Group Room Revenue	275,058.58	11.10%	405,003.00	24.52%	-129,944.42	614,651.01	28.06%	-339,592.43
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
1,775.70	0.53%	0.00	0.00%	1,775.70	1,383.33	1.04%	392.37	No-Show Rooms	23,150.91	0.93%	0.00	0.00%	23,150.91	12,439.40	0.57%	10,711.51
450.00	0.14%	0.00	0.00%	450.00	0.00	0.00%	450.00	Early/Late Departure Fees	5,248.60	0.21%	0.00	0.00%	5,248.60	0.00	0.00%	5,248.60
245.00	0.07%	0.00	0.00%	245.00	0.00	0.00%	245.00	Pet/Smoking/Damage Fees	1,705.01	0.07%	0.00	0.00%	1,705.01	0.00	0.00%	1,705.01
2,470.70	0.74%	0.00	0.00%	2,470.70	1,383.33	1.04%	1,087.37	Total Other Room Revenue	30,104.52	1.21%	0.00	0.00%	30,104.52	12,439.40	0.57%	17,665.12
-393.84	-0.12%	0.00	0.00%	-393.84	-311.80	-0.23%	-82.04	Less: Allowances	-4,452.98	-0.18%	0.00	0.00%	-4,452.98	-2,319.48	-0.11%	-2,133.50
332,728.84	100.00%	226,375.00	100.00%	106,353.84	132,711.12	100.00%	200,017.72	Total Room Revenue	2,478,041.22	100.00%	1,652,051.00	100.00%	825,990.22	2,190,279.63	100.00%	287,761.59
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	695.33	0.52%	-695.33	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	9,732.64	0.44%	-9,732.64
3,966.23	1.19%	3,806.10	1.68%	160.13	4,094.17	3.09%	-127.94	Housekeeping Management	41,613.42	1.68%	37,211.83	2.25%	4,401.59	36,799.44	1.68%	4,813.98
3,966.23	1.19%	3,806.10	1.68%	160.13	4,789.50	3.61%	-823.27	Total Rooms Management	41,613.42	1.68%	37,211.83	2.25%	4,401.59	46,532.08	2.12%	-4,918.66
5,580.75	1.68%	3,985.71	1.76%	1,595.04	2,868.98	2.16%	2,711.77	Front Office Agents	58,996.53	2.38%	39,085.68	2.37%	19,910.85	27,115.89	1.24%	31,880.64
3,433.65	1.03%	2,790.00	1.23%	643.65	731.19	0.55%	2,702.46	Front Office Supervisors	11,454.20	0.46%	27,360.00	1.66%	-15,905.80	16,903.99	0.77%	-5,449.79
4,326.86	1.30%	4,543.71	2.01%	-216.85	3,575.25	2.69%	751.61	Night Auditors	18,585.76	0.75%	44,557.68	2.70%	-25,971.92	38,104.94	1.74%	-19,519.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Breakfast Attendant	0.00	0.00%	0.00	0.00%	0.00	8,386.38	0.38%	-8,386.38
13,341.26	4.01%	11,319.42	5.00%	2,021.84	7,175.42	5.41%	6,165.84	Total Rooms Front Office	89,036.49	3.59%	111,003.36	6.72%	-21,966.87	90,511.20	4.13%	-1,474.71
3,418.58	1.03%	1,027.43	0.45%	2,391.15	996.00	0.75%	2,422.58	Housekeeping Supervisors	12,905.93	0.52%	10,075.45	0.61%	2,830.48	8,589.58	0.39%	4,316.35
4,328.55	1.30%	12,404.44	5.48%	-8,075.89	359.20	0.27%	3,969.35	Room Attendants	57,196.14	2.31%	96,133.32	5.82%	-38,937.18	17,700.31	0.81%	39,495.83
0.00	0.00%	3,348.00	1.48%	-3,348.00	2,848.63	2.15%	-2,848.63	Housepersons	0.00	0.00%	32,832.00	1.99%	-32,832.00	28,531.15	1.30%	-28,531.15
3,320.55	1.00%	2,480.00	1.10%	840.55	740.67	0.56%	2,579.88	Laundry Attendants	12,186.48	0.49%	24,320.00	1.47%	-12,133.52	10,051.29	0.46%	2,135.19

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphratta
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
11,067.68	3.33%	19,259.87	8.51%	-8,192.19	4,944.50	3.73%	6,123.18	Total Rooms Housekeeping	82,288.55	3.32%	163,360.77	9.89%	-81,072.22	64,872.33	2.96%	17,416.22
28,375.17	8.53%	34,385.39	15.19%	-6,010.22	16,909.42	12.74%	11,465.75	Total Rooms Salary and Wages	212,938.46	8.59%	311,575.96	18.86%	-98,637.50	201,915.61	9.22%	11,022.85
								PR Taxes and Benefits								
2,177.62	0.65%	2,642.44	1.17%	-464.82	1,232.25	0.93%	945.37	FICA	17,319.54	0.70%	24,006.28	1.45%	-6,686.74	18,818.52	0.86%	-1,498.98
20.43	0.01%	14.51	0.01%	5.92	0.00	0.00%	20.43	Federal Unemployment Tax	467.32	0.02%	472.76	0.03%	-5.44	0.00	0.00%	467.32
101.36	0.03%	93.26	0.04%	8.10	0.00	0.00%	101.36	State Unemployment Tax	2,576.44	0.10%	3,893.37	0.24%	-1,316.93	0.00	0.00%	2,576.44
2,299.41	0.69%	2,750.21	1.21%	-450.80	1,232.25	0.93%	1,067.16	Total Payroll Taxes	20,363.30	0.82%	28,372.41	1.72%	-8,009.11	18,818.52	0.86%	1,544.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	3,756.40	0.15%	600.00	0.04%	3,156.40	4,366.40	0.20%	-610.00
485.76	0.15%	149.27	0.07%	336.49	750.56	0.57%	-264.80	Vacation	4,905.75	0.20%	1,576.26	0.10%	3,329.49	29,952.15	1.37%	-25,046.40
485.76	0.15%	149.27	0.07%	336.49	750.56	0.57%	-264.80	Total Supplemental Pay	8,662.15	0.35%	2,176.26	0.13%	6,485.89	34,318.55	1.57%	-25,656.40
1,786.34	0.54%	1,084.03	0.48%	702.31	0.00	0.00%	1,786.34	Worker's Compensation	15,033.68	0.61%	10,160.71	0.62%	4,872.97	0.00	0.00%	15,033.68
2,215.11	0.67%	961.80	0.42%	1,253.31	1,025.71	0.77%	1,189.40	Group Insurance	22,640.26	0.91%	9,297.40	0.56%	13,342.86	14,901.90	0.68%	7,738.36
4,001.45	1.20%	2,045.83	0.90%	1,955.62	1,025.71	0.77%	2,975.74	Total Other Benefits	37,673.94	1.52%	19,458.11	1.18%	18,215.83	14,901.90	0.68%	22,772.04
6,786.62	2.04%	4,945.31	2.18%	1,841.31	3,008.52	2.27%	3,778.10	Total Rooms PR Taxes and Benefits	66,699.39	2.69%	50,006.78	3.03%	16,692.61	68,038.97	3.11%	-1,339.58
35,161.79	10.57%	39,330.70	17.37%	-4,168.91	19,917.94	15.01%	15,243.85	Total Rooms Labor Costs	279,637.85	11.28%	361,582.74	21.89%	-81,944.89	269,954.58	12.33%	9,683.27
								Other Expenses								
6,325.88	1.90%	1,116.40	0.49%	5,209.48	0.00	0.00%	6,325.88	Breakfast /Comp Cost	33,248.84	1.34%	8,652.00	0.52%	24,596.84	17,054.52	0.78%	16,194.32
1,124.20	0.34%	1,814.15	0.80%	-689.95	1,177.31	0.89%	-53.11	Cleaning Supplies	15,097.13	0.61%	14,059.50	0.85%	1,037.63	11,329.66	0.52%	3,767.47
33,108.73	9.95%	0.00	0.00%	33,108.73	10,750.91	8.10%	22,357.82	Contract Labor	225,823.96	9.11%	0.00	0.00%	225,823.96	125,264.76	5.72%	100,559.20
85.64	0.03%	90.00	0.04%	-4.36	0.00	0.00%	85.64	Dues and Subscriptions	256.92	0.01%	900.00	0.05%	-643.08	0.00	0.00%	256.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	21.54	0.00%	0.00	0.00%	21.54	0.00	0.00%	21.54
1,301.05	0.39%	3,349.20	1.48%	-2,048.15	1,896.06	1.43%	-595.01	Guest Supplies	28,050.71	1.13%	25,956.00	1.57%	2,094.71	19,809.71	0.90%	8,241.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	599.48	0.02%	0.00	0.00%	599.48	0.00	0.00%	599.48
0.00	0.00%	1,587.00	0.70%	-1,587.00	574.00	0.43%	-574.00	Internet/Web Expense	0.00	0.00%	15,870.00	0.96%	-15,870.00	5,792.52	0.26%	-5,792.52
739.39	0.22%	1,255.95	0.55%	-516.56	18.48	0.01%	720.91	Laundry	7,314.58	0.30%	9,733.50	0.59%	-2,418.92	1,432.99	0.07%	5,881.59
3,948.76	1.19%	1,395.50	0.62%	2,553.26	1,147.92	0.86%	2,800.84	Linen	24,366.66	0.98%	10,815.00	0.65%	13,551.66	11,403.29	0.52%	12,963.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	1,368.94	0.06%	-1,368.94
575.22	0.17%	125.00	0.06%	450.22	396.26	0.30%	178.96	Operating Supplies	8,618.49	0.35%	1,250.00	0.08%	7,368.49	4,747.84	0.22%	3,870.65
0.00	0.00%	0.00	0.00%	0.00	627.37	0.47%	-627.37	Reservation Expense	1,324.08	0.05%	0.00	0.00%	1,324.08	5,442.35	0.25%	-4,118.27
896.54	0.27%	1,395.50	0.62%	-498.96	1,794.00	1.35%	-897.46	Rooms Promotion	15,133.97	0.61%	10,815.00	0.65%	4,318.97	12,585.76	0.57%	2,548.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	77.50	0.00%	0.00	0.00%	77.50	0.00	0.00%	77.50
2,020.23	0.61%	1,895.00	0.84%	125.23	1,891.40	1.43%	128.83	Television Cable	19,590.93	0.79%	18,950.00	1.15%	640.93	17,371.59	0.79%	2,219.34
80.00	0.02%	300.00	0.13%	-220.00	0.00	0.00%	80.00	Transportation	205.00	0.01%	3,000.00	0.18%	-2,795.00	-80.00	0.00%	285.00
0.00	0.00%	946.40	0.42%	-946.40	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	7,346.31	0.30%	8,100.06	0.49%	-753.75	0.00	0.00%	7,346.31
7,673.45	2.31%	7,605.60	3.36%	67.85	2,061.80	1.55%	5,611.65	Travel Agent Comm - Transient Rooms	66,791.37	2.70%	52,328.86	3.17%	14,462.51	56,192.20	2.57%	10,599.17
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	79.41	0.00%	-79.41
57,879.09	17.40%	22,875.70	10.11%	35,003.39	22,335.51	16.83%	35,543.58	Total Rooms Other Expenses	453,867.47	18.32%	180,429.92	10.92%	273,437.55	289,795.54	13.23%	164,071.93
93,040.88	27.96%	62,206.40	27.48%	30,834.48	42,253.45	31.84%	50,787.43	Total Rooms Expenses	733,505.32	29.60%	542,012.66	32.81%	191,492.66	559,750.12	25.56%	173,755.20
239,687.96	72.04%	164,168.60	72.52%	75,519.36	90,457.67	68.16%	149,230.29	Total Rooms Profit (Loss)	1,744,535.90	70.40%	1,110,038.34	67.19%	634,497.56	1,630,529.51	74.44%	114,006.39

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphratta
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Sale Stats																
Transient Rooms																
113.00		180.00		-67.00	11.00		102.00	Room Stat - Corporate Transient	1,162.00		720.00		442.00	2,269.00		-1,107.00
88.44		0.00		88.44	0.00		88.44	Room Stat - Advanced Purchase	187.44		0.00		187.44	0.00		187.44
55.00		80.00		-25.00	0.00		55.00	Room Stat - AAA/AARP Transient	55.00		618.00		-563.00	0.00		55.00
69.00		120.00		-51.00	0.00		69.00	Room Stat - Consortia Rate Transient	643.00		667.00		-24.00	0.00		643.00
26.00		45.00		-19.00	0.00		26.00	Room Stat - Employee	687.00		439.00		248.00	0.00		687.00
306.00		0.00		306.00	0.00		306.00	Room Stat - Leisure Transient	10,578.00		0.00		10,578.00	0.00		10,578.00
4.00		0.00		4.00	0.00		4.00	Room Stat - Package Transient	5.00		0.00		5.00	0.00		5.00
43.00		76.00		-33.00	0.00		43.00	Room Stat - Travel Agent/Friends & Family	728.00		922.00		-194.00	0.00		728.00
167.00		111.00		56.00	0.00		167.00	Room Stat - Member Reward Stay	972.00		750.00		222.00	0.00		972.00
9.00		513.00		-504.00	921.00		-912.00	Room Stat - Extended Stay Transient	9.00		5,464.00		-5,455.00	6,208.00		-6,199.00
475.00		310.00		165.00	0.00		475.00	Room Stat - Internet	502.00		2,326.00		-1,824.00	0.00		502.00
66.00		93.00		-27.00	0.00		66.00	Room Stat - E-Commerce Opaque	66.00		485.00		-419.00	0.00		66.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Government Rate Transient	5.00		0.00		5.00	66.00		-61.00
782.00		558.00		224.00	409.00		373.00	Room Stat - Rack Rate Transient	6,940.00		3,812.00		3,128.00	4,720.00		2,220.00
40.00		205.00		-165.00	43.00		-3.00	Room Stat - Local Negotiated Transient	393.00		940.00		-547.00	799.00		-406.00
2,243.44		2,291.00		-47.56	1,384.00		859.44	Total Transient Rooms Sold	22,932.44		17,143.00		5,789.44	14,062.00		8,870.44
Group Rooms																
75.00		120.00		-45.00	300.00		-225.00	Room Stat - Corporate Group Rooms	148.00		230.00		-82.00	7,748.00		-7,600.00
759.00		220.00		539.00	0.00		759.00	Room Stat - SMERF Group	2,448.00		1,652.00		796.00	0.00		2,448.00
0.00		160.00		-160.00	0.00		0.00	Room Stat - Sports Group	6.00		2,605.00		-2,599.00	0.00		6.00
834.00		500.00		334.00	300.00		534.00	Total Group Rooms Sold	2,602.00		4,487.00		-1,885.00	7,748.00		-5,146.00
Contract Rooms																
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00		0.00		0.00	0.00		0.00
3,077.44		2,791.00		286.44	1,684.00		1,393.44	Total Rooms Sold	25,534.44		21,630.00		3,904.44	21,810.00		3,724.44
29.00		0.00		29.00	30.00		-1.00	Room Stat-Comp Rooms	378.00		0.00		378.00	132.00		246.00
3,106.44		2,791.00		315.44	1,714.00		1,392.44	Total Rooms Occupied	25,912.44		21,630.00		4,282.44	21,942.00		3,970.44
883.00		0.00		883.00	225.00		658.00	Room Stat-Out of Order	4,229.00		0.00		4,229.00	1,316.00		2,913.00
ADR																
112.50		99.00		13.50	94.07		18.43	Corporate Transient ADR	107.64		93.37		14.27	160.59		-52.96
36.62		0.00		36.62	0.00		36.62	Advanced Purchase ADR	18.50		0.00		18.50	0.00		18.50
120.58		73.48		47.11	0.00		120.58	AAA/AARP ADR	120.58		72.28		48.31	0.00		120.58
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00		0.00		0.00	0.00		0.00
122.42		104.96		17.47	0.00		122.42	Consortia ADR	119.89		94.22		25.67	0.00		119.89
33.65		35.00		-1.35	0.00		33.65	Employee ADR	31.11		35.00		-3.89	0.00		31.11
110.13		0.00		110.13	0.00		110.13	Leisure ADR	94.45		0.00		94.45	0.00		94.45
73.07		54.20		18.87	0.00		73.07	Travel Agent/Friends & Family ADR	64.62		52.99		11.64	0.00		64.62
1.38		0.00		1.38	0.00		1.38	Leisure Package ADR	0.05		0.00		0.05	0.00		0.05
86.69		33.08		53.61	0.00		86.69	Member Reward Stay ADR	39.52		32.85		6.67	0.00		39.52
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
133.89		79.51		54.38	72.85		61.04	Extended Stay ADR	137.78		70.28		67.50	78.51		59.27
104.83		68.55		36.28	0.00		104.83	Internet ADR	103.22		66.04		37.18	0.00		103.22
73.71		60.00		13.71	0.00		73.71	E-Commerce Opaque ADR	73.71		59.75		13.96	0.00		73.71
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government ADR	0.00		0.00		0.00	0.00		0.00
115.17		85.77		29.40	88.11		27.06	Rack ADR	111.26		90.14		21.12	128.03		-16.77
104.12		87.39		16.73	68.36		35.76	Local Negotiated ADR	65.97		77.95		-11.98	136.96		-70.99
104.19		78.16		26.03	77.39		26.80	Total Transient ADR	94.95		72.74		22.20	111.33		-16.38
111.10		129.00		-17.90	81.77		29.33	Corporate Group ADR	84.55		116.78		-32.23	78.35		6.20
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00		0.00	0.00		0.00

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphratta
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
116.70		83.64		33.07	0.00		116.70	SMERF Group ADR	105.45		82.90	22.55	0.00		105.45
0.00		84.00		-84.00	0.00		0.00	Sports Group ADR	89.00		92.59	-3.59	0.00		89.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
116.20		94.64		21.56	81.77		34.43	Total Group ADR	105.71		90.26	15.45	79.33		26.38
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
108.12		81.11		27.01	78.81		29.31	Total ADR	97.05		76.38	20.67	100.43		-3.38

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphratra
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary Revenue																
8,316.98	26.04%	8,545.00	28.12%	-228.02	0.00	0.00%	8,316.98	Outlet Food Revenue	48,853.79	26.07%	74,073.00	34.23%	-25,219.21	4,298.90	2.07%	44,554.89
5,745.25	17.99%	7,900.00	26.00%	-2,154.75	14,964.50	60.46%	-9,219.25	Banquet and Catering Food Revenue	44,181.37	23.58%	57,810.00	26.71%	-13,628.63	110,213.95	53.09%	-66,032.58
2,916.00	9.13%	6,445.00	21.21%	-3,529.00	0.00	0.00%	2,916.00	Outlet Beverage Revenue	23,140.61	12.35%	43,913.00	20.29%	-20,772.39	0.00	0.00%	23,140.61
2,686.00	8.41%	1,500.00	4.94%	1,186.00	1,578.00	6.38%	1,108.00	Banquet and Catering Beverage Revenue	5,868.00	3.13%	6,750.00	3.12%	-882.00	19,386.65	9.34%	-13,518.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	456.00	0.22%	-456.00
12,274.88	38.43%	6,000.00	19.74%	6,274.88	8,210.33	33.17%	4,064.55	Banquet and Catering Other Revenue	65,336.11	34.87%	33,850.00	15.64%	31,486.11	73,235.70	35.28%	-7,899.59
31,939.11	100.00%	30,390.00	100.00%	1,549.11	24,752.83	100.00%	7,186.28	Total F&B Revenue	187,379.88	100.00%	216,396.00	100.00%	-29,016.12	207,591.20	100.00%	-20,211.32
Cost of Sales																
5,075.34	15.89%	5,433.30	17.88%	-357.96	6,951.36	28.08%	-1,876.02	Food Purchases	47,994.63	25.61%	43,684.02	20.19%	4,310.61	53,803.47	25.92%	-5,808.84
2,175.06	6.81%	1,906.80	6.27%	268.26	631.96	2.55%	1,543.10	Beverage Purchases	15,781.12	8.42%	12,159.12	5.62%	3,622.00	10,778.46	5.19%	5,002.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	250.00	0.82%	-250.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	811.11	0.43%	1,162.50	0.54%	-351.39	1,733.27	0.83%	-922.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,250.40	22.70%	7,590.10	24.98%	-339.70	7,583.32	30.64%	-332.92	Total F&B Cost of Sales	64,586.86	34.47%	57,005.64	26.34%	7,581.22	66,315.20	31.95%	-1,728.34
24,688.71	77.30%	22,799.90	75.02%	1,888.81	17,169.51	69.36%	7,519.20	F&B Gross Profit	122,793.02	65.53%	159,390.36	73.66%	-36,597.34	141,276.00	68.05%	-18,482.98
Expenses																
Payroll																
Salaries and Wages																
3,547.52	11.11%	0.00	0.00%	3,547.52	2,480.08	10.02%	1,067.44	Management	14,562.99	7.77%	0.00	0.00%	14,562.99	13,168.01	6.34%	1,394.98
10,094.90	31.61%	13,582.33	44.69%	-3,487.43	4,391.78	17.74%	5,703.12	Non-Management	95,588.56	51.01%	123,673.89	57.15%	-28,085.33	59,917.11	28.86%	35,671.45
13,642.42	42.71%	13,582.33	44.69%	60.09	6,871.86	27.76%	6,770.56	Total F&B Salaries and Wages	110,151.55	58.79%	123,673.89	57.15%	-13,522.34	73,085.12	35.21%	37,066.43
PR Taxes and Benefits																
1,146.86	3.59%	1,324.05	4.36%	-177.19	565.02	2.28%	581.84	Payroll Taxes	12,259.86	6.54%	12,939.87	5.98%	-680.01	9,716.58	4.68%	2,543.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	9,780.83	5.22%	0.00	0.00%	9,780.83	11,213.91	5.40%	-1,433.08
440.10	1.38%	426.25	1.40%	13.85	1,062.05	4.29%	-621.95	Other Benefits	9,599.10	5.12%	3,980.54	1.84%	5,618.56	7,041.91	3.39%	2,557.19
1,586.96	4.97%	1,750.30	5.76%	-163.34	1,627.07	6.57%	-40.11	Total F&B PR Taxes and Benefits	31,639.79	16.89%	16,920.41	7.82%	14,719.38	27,972.40	13.47%	3,667.39
15,229.38	47.68%	15,332.63	50.45%	-103.25	8,498.93	34.34%	6,730.45	Total F&B Payroll	141,791.34	75.67%	140,594.30	64.97%	1,197.04	101,057.52	48.68%	40,733.82
Other Expenses																
0.00	0.00%	134.15	0.44%	-134.15	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	1,071.91	0.50%	-1,071.91	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
137.52	0.43%	50.00	0.16%	87.52	0.00	0.00%	137.52	China	796.59	0.43%	400.00	0.18%	396.59	346.64	0.17%	449.95
79.21	0.25%	200.00	0.66%	-120.79	466.41	1.88%	-387.20	Cleaning Supplies	3,708.67	1.98%	2,000.00	0.92%	1,708.67	3,099.61	1.49%	609.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
325.60	1.02%	270.00	0.89%	55.60	370.00	1.49%	-44.40	Contract Cleaning	910.20	0.49%	2,700.00	1.25%	-1,789.80	994.00	0.48%	-83.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
286.44	0.90%	275.00	0.90%	11.44	80.06	0.32%	206.38	Equipment Rental	2,908.88	1.55%	2,750.00	1.27%	158.88	1,925.96	0.93%	982.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
60.82	0.19%	50.00	0.16%	10.82	0.00	0.00%	60.82	Glassware	464.02	0.25%	400.00	0.18%	64.02	0.00	0.00%	464.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	296.31	0.16%	0.00	0.00%	296.31	0.00	0.00%	296.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	574.25	0.28%	-574.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,453.96	17.08%	0.00	0.00%	5,453.96	503.96	2.04%	4,950.00	Licenses/Permits	15,089.60	8.05%	1,000.00	0.46%	14,089.60	6,370.60	3.07%	8,719.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	76.51	0.04%	0.00	0.00%	76.51	0.00	0.00%	76.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	169.10	0.08%	-169.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,156.18	3.62%	495.00	1.63%	661.18	590.89	2.39%	565.29	Paper/Plastic Supplies	8,206.50	4.38%	4,950.00	2.29%	3,256.50	2,363.10	1.14%	5,843.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.16%	-50.00	0.00	0.00%	0.00	Silverware	297.75	0.16%	400.00	0.18%	-102.25	152.09	0.07%	145.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	232.50	0.12%	0.00	0.00%	232.50	0.00	0.00%	232.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	172.19	0.09%	0.00	0.00%	172.19	0.00	0.00%	172.19
0.00	0.00%	75.00	0.25%	-75.00	80.86	0.33%	-80.86	Utensils	254.18	0.14%	750.00	0.35%	-495.82	677.18	0.33%	-423.00
7,499.73	23.48%	1,599.15	5.26%	5,900.58	2,092.18	8.45%	5,407.55	Total F&B Other Expenses	33,413.90	17.83%	16,421.91	7.59%	16,991.99	16,672.53	8.03%	16,741.37
22,729.11	71.16%	16,931.78	55.71%	5,797.33	10,591.11	42.79%	12,138.00	Total F&B Expenses	175,205.24	93.50%	157,016.21	72.56%	18,189.03	117,730.05	56.71%	57,475.19
1,959.60	6.14%	5,868.12	19.31%	-3,908.52	6,578.40	26.58%	-4,618.80	Total F&B Profit (Loss)	-52,412.22	-27.97%	2,374.15	1.10%	-54,786.37	23,545.95	11.34%	-75,958.17

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Catering Avg Check	0.00		0.00		0.00	0.00		0.00
								Restaurant 3								
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00		0.00	0.00		0.00
								Restaurant 4								
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00		0.00	0.00		0.00
								Restaurant 5								
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00		0.00	0.00		0.00
								Bar 1								
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00		0.00	0.00		0.00
								Bar 2								
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	490.00		-490.00	Total Covers	627.00		0.00		627.00	6,502.00		-5,875.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Food Admin								
								Cost of Sales								
5,075.34	15.89%	0.00	0.00%	5,075.34	6,951.36	28.08%	-1,876.02	Food Purchases	47,994.63	25.61%	0.00	0.00%	47,994.63	53,803.47	25.92%	-5,808.84
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	1,922.68	1.03%	0.00	0.00%	1,922.68	0.00	0.00%	1,922.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	811.11	0.43%	0.00	0.00%	811.11	0.00	0.00%	811.11
5,075.34	15.89%	0.00	0.00%	5,075.34	6,951.36	28.08%	-1,876.02	Total Food Admin Cost of Sales	50,728.42	27.07%	0.00	0.00%	50,728.42	53,803.47	25.92%	-3,075.05
								Expenses								
								Payroll Expense								
								Salaries and Wages								
3,547.52	11.11%	0.00	0.00%	3,547.52	0.00	0.00%	3,547.52	Division Management	14,562.99	7.77%	0.00	0.00%	14,562.99	0.00	0.00%	14,562.99
3,547.52	11.11%	0.00	0.00%	3,547.52	0.00	0.00%	3,547.52	Total Food Admin Management	14,562.99	7.77%	0.00	0.00%	14,562.99	0.00	0.00%	14,562.99
2,679.60	8.39%	6,959.50	22.90%	-4,279.90	1,662.69	6.72%	1,016.91	Cooks-Line Cooks	37,575.79	20.05%	59,556.04	27.52%	-21,980.25	27,756.71	13.37%	9,819.08
2,679.60	8.39%	6,959.50	22.90%	-4,279.90	1,662.69	6.72%	1,016.91	Total Food Admin Non-Management	37,575.79	20.05%	59,556.04	27.52%	-21,980.25	27,756.71	13.37%	9,819.08
6,227.12	19.50%	6,959.50	22.90%	-732.38	1,662.69	6.72%	4,564.43	Total Food Admin Salaries and Wages	52,138.78	27.83%	59,556.04	27.52%	-7,417.26	27,756.71	13.37%	24,382.07
								PR Taxes and Benefits								
963.19	3.02%	532.40	1.75%	430.79	565.02	2.28%	398.17	FICA	9,214.07	4.92%	4,556.04	2.11%	4,658.03	9,048.10	4.36%	165.97
8.95	0.03%	2.92	0.01%	6.03	0.00	0.00%	8.95	Federal Unemployment Tax	225.59	0.12%	65.29	0.03%	160.30	0.00	0.00%	225.59
44.49	0.14%	18.79	0.06%	25.70	0.00	0.00%	44.49	State Unemployment Tax	1,263.26	0.67%	585.59	0.27%	677.67	0.00	0.00%	1,263.26
1,016.63	3.18%	554.11	1.82%	462.52	565.02	2.28%	451.61	Total Payroll Taxes	10,702.92	5.71%	5,206.92	2.41%	5,496.00	9,048.10	4.36%	1,654.82
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	2,765.68	1.48%	0.00	0.00%	2,765.68	1,212.32	0.58%	1,553.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vacation	7,015.15	3.74%	0.00	0.00%	7,015.15	10,001.59	4.82%	-2,986.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	9,780.83	5.22%	0.00	0.00%	9,780.83	11,213.91	5.40%	-1,433.08
0.00	0.00%	218.41	0.72%	-218.41	0.00	0.00%	0.00	Worker's Compensation	0.00	0.00%	1,901.30	0.88%	-1,901.30	0.00	0.00%	0.00
-325.30	-1.02%	0.00	0.00%	-325.30	1,062.05	4.29%	-1,387.35	Group Insurance	3,812.10	2.03%	0.00	0.00%	3,812.10	7,041.91	3.39%	-3,229.81
-325.30	-1.02%	218.41	0.72%	-543.71	1,062.05	4.29%	-1,387.35	Total Other Benefits	3,812.10	2.03%	1,901.30	0.88%	1,910.80	7,041.91	3.39%	-3,229.81
6,918.45	21.66%	7,732.02	25.44%	-813.57	3,289.76	13.29%	3,628.69	Total Food Admin PR Taxes and Benefit:	76,434.63	40.79%	66,664.26	30.81%	9,770.37	55,060.63	26.52%	21,374.00
13,145.57	41.16%	14,691.52	48.34%	-1,545.95	4,952.45	20.01%	8,193.12	Total Food Admin Payroll	128,573.41	68.62%	126,220.30	58.33%	2,353.11	82,817.34	39.89%	45,756.07
								Other Expenses								
137.52	0.43%	50.00	0.16%	87.52	0.00	0.00%	137.52	China	796.59	0.43%	400.00	0.18%	396.59	346.64	0.17%	449.95
79.21	0.25%	200.00	0.66%	-120.79	466.41	1.88%	-387.20	Cleaning Supplies	3,556.56	1.90%	2,000.00	0.92%	1,556.56	3,099.61	1.49%	456.95
325.60	1.02%	270.00	0.89%	55.60	370.00	1.49%	-44.40	Contract Cleaning	910.20	0.49%	2,700.00	1.25%	-1,789.80	994.00	0.48%	-83.80
286.44	0.90%	275.00	0.90%	11.44	80.06	0.32%	206.38	Equipment Rental	2,908.88	1.55%	2,750.00	1.27%	158.88	1,925.96	0.93%	982.92
60.82	0.19%	50.00	0.16%	10.82	0.00	0.00%	60.82	Glassware	189.72	0.10%	400.00	0.18%	-210.28	0.00	0.00%	189.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	296.31	0.16%	0.00	0.00%	296.31	0.00	0.00%	296.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	574.25	0.28%	-574.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	1,000.00	0.46%	-1,000.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	76.51	0.04%	0.00	0.00%	76.51	0.00	0.00%	76.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	169.10	0.08%	-169.10
1,156.18	3.62%	495.00	1.63%	661.18	590.89	2.39%	565.29	Paper/Plastic Supplies	8,125.29	4.34%	4,950.00	2.29%	3,175.29	2,363.10	1.14%	5,762.19
0.00	0.00%	50.00	0.16%	-50.00	0.00	0.00%	0.00	Silverware	297.75	0.16%	400.00	0.18%	-102.25	152.09	0.07%	145.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	232.50	0.12%	0.00	0.00%	232.50	0.00	0.00%	232.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	42.14	0.02%	0.00	0.00%	42.14	0.00	0.00%	42.14
0.00	0.00%	75.00	0.25%	-75.00	80.86	0.33%	-80.86	Utensils	254.18	0.14%	750.00	0.35%	-495.82	677.18	0.33%	-423.00
2,045.77	6.41%	1,465.00	4.82%	580.77	1,588.22	6.42%	457.55	Total Food Admin Other Expenses	17,686.63	9.44%	15,350.00	7.09%	2,336.63	10,301.93	4.96%	7,384.70
15,191.34	47.56%	16,156.52	53.16%	-965.18	6,540.67	26.42%	8,650.67	Total Food Admin Expenses	146,260.04	78.06%	141,570.30	65.42%	4,689.74	93,119.27	44.86%	53,140.77
20,266.68	63.45%	16,156.52	53.16%	4,110.16	13,492.03	54.51%	6,774.65	Departmental Costs	196,988.46	105.13%	141,570.30	65.42%	55,418.16	146,922.74	70.78%	50,065.72

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
2,175.06	0.00%	0.00	0.00%	2,175.06	631.96	0.00%	1,543.10	Beverage Purchases	13,858.44	0.00%	0.00	0.00%	13,858.44	10,778.46	0.00%	3,079.98
2,175.06	0.00%	0.00	0.00%	2,175.06	631.96	0.00%	1,543.10	Total Beverage Admin Cost of Sales	13,858.44	0.00%	0.00	0.00%	13,858.44	10,778.46	0.00%	3,079.98
								Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Expenses								
4,900.00	0.00%	0.00	0.00%	4,900.00	0.00	0.00%	4,900.00	Glassware	274.30	0.00%	0.00	0.00%	274.30	0.00	0.00%	274.30
								Licenses/Permits	9,800.00	0.00%	0.00	0.00%	9,800.00	0.00	0.00%	9,800.00
4,900.00	0.00%	0.00	0.00%	4,900.00	0.00	0.00%	4,900.00	Total Beverage Admin Other Expenses	10,074.30	0.00%	0.00	0.00%	10,074.30	0.00	0.00%	10,074.30
4,900.00	0.00%	0.00	0.00%	4,900.00	0.00	0.00%	4,900.00	Total Beverage Admin Expenses	10,074.30	0.00%	0.00	0.00%	10,074.30	0.00	0.00%	10,074.30
-4,900.00	0.00%	0.00	0.00%	-4,900.00	0.00	0.00%	-4,900.00	Departmental Costs	-10,074.30	0.00%	0.00	0.00%	-10,074.30	0.00	0.00%	-10,074.30

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Restaurant 1								
								Food Revenue								
6,879.68	82.72%	6,970.00	51.96%	-90.32	0.00	0.00%	6,879.68	Food-Breakfast	43,765.99	89.59%	47,733.00	44.53%	-3,967.01	0.00	0.00%	43,765.99
1,461.70	17.57%	0.00	0.00%	1,461.70	0.00	0.00%	1,461.70	Food-Dinner	5,112.20	10.46%	15,545.00	14.50%	-10,432.80	0.00	0.00%	5,112.20
8,341.38	100.29%	6,970.00	51.96%	1,371.38	0.00	0.00%	8,341.38	Restaurant 1 Food Revenue	48,878.19	100.05%	63,278.00	59.03%	-14,399.81	0.00	0.00%	48,878.19
-24.40	-0.29%	0.00	0.00%	-24.40	0.00	0.00%	-24.40	Food-Adjustments-A&G	-24.40	-0.05%	0.00	0.00%	-24.40	0.00	0.00%	-24.40
-24.40	-0.29%	0.00	0.00%	-24.40	0.00	0.00%	-24.40	Less: Allowances	-24.40	-0.05%	0.00	0.00%	-24.40	0.00	0.00%	-24.40
8,316.98	100.00%	6,970.00	51.96%	1,346.98	0.00	0.00%	8,316.98	Total Restaurant 1 Food Revenue	48,853.79	100.00%	63,278.00	59.03%	-14,424.21	0.00	0.00%	48,853.79
								Beverage Revenue								
0.00	0.00%	2,895.00	21.58%	-2,895.00	0.00	0.00%	0.00	Liquor	0.00	0.00%	20,505.00	19.13%	-20,505.00	0.00	0.00%	0.00
0.00	0.00%	2,235.00	16.66%	-2,235.00	0.00	0.00%	0.00	Beer	0.00	0.00%	14,588.00	13.61%	-14,588.00	0.00	0.00%	0.00
0.00	0.00%	1,315.00	9.80%	-1,315.00	0.00	0.00%	0.00	Wine	0.00	0.00%	8,820.00	8.23%	-8,820.00	0.00	0.00%	0.00
0.00	0.00%	6,445.00	48.04%	-6,445.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	43,913.00	40.97%	-43,913.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	6,445.00	48.04%	-6,445.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	43,913.00	40.97%	-43,913.00	0.00	0.00%	0.00
8,316.98	100.00%	13,415.00	100.00%	-5,098.02	0.00	0.00%	8,316.98	Total Restaurant 1 Revenue	48,853.79	100.00%	107,191.00	100.00%	-58,337.21	0.00	0.00%	48,853.79
								Cost of Sales								
0.00	0.00%	2,369.80	17.67%	-2,369.80	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	21,514.52	20.07%	-21,514.52	0.00	0.00%	0.00
0.00	0.00%	1,546.80	11.53%	-1,546.80	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	10,539.12	9.83%	-10,539.12	0.00	0.00%	0.00
0.00	0.00%	3,916.60	29.20%	-3,916.60	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	32,053.64	29.90%	-32,053.64	0.00	0.00%	0.00
8,316.98	100.00%	9,498.40	70.80%	-1,181.42	0.00	0.00%	8,316.98	Restaurant 1 Gross Profit	48,853.79	100.00%	75,137.36	70.10%	-26,283.57	0.00	0.00%	48,853.79
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	2,480.08	0.00%	-2,480.08	Restaurant Management	0.00	0.00%	0.00	0.00%	0.00	13,168.01	0.00%	-13,168.01
0.00	0.00%	0.00	0.00%	0.00	2,480.08	0.00%	-2,480.08	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	13,168.01	0.00%	-13,168.01
6,206.17	74.62%	1,906.50	14.21%	4,299.67	1,177.53	0.00%	5,028.64	Servers	44,951.36	92.01%	18,696.00	17.44%	26,255.36	14,651.37	0.00%	30,299.99
6,206.17	74.62%	1,906.50	14.21%	4,299.67	1,177.53	0.00%	5,028.64	Total Restaurant 1 Non-Management	44,951.36	92.01%	18,696.00	17.44%	26,255.36	14,651.37	0.00%	30,299.99
6,206.17	74.62%	1,906.50	14.21%	4,299.67	3,657.61	0.00%	2,548.56	Total Restaurant 1 Salaries and Wages	44,951.36	92.01%	18,696.00	17.44%	26,255.36	27,819.38	0.00%	17,131.98
								PR Taxes and Benefits								
0.00	0.00%	227.95	1.70%	-227.95	0.00	0.00%	0.00	FICA	0.00	0.00%	2,086.26	1.95%	-2,086.26	0.00	0.00%	0.00
0.00	0.00%	1.25	0.01%	-1.25	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	38.67	0.04%	-38.67	0.00	0.00%	0.00
0.00	0.00%	8.05	0.06%	-8.05	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	323.01	0.30%	-323.01	0.00	0.00%	0.00
0.00	0.00%	237.25	1.77%	-237.25	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	2,447.94	2.28%	-2,447.94	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
726.51	8.74%	59.83	0.45%	666.68	0.00	0.00%	726.51	Worker's Compensation	5,265.61	10.78%	606.66	0.57%	4,658.95	0.00	0.00%	5,265.61
726.51	8.74%	59.83	0.45%	666.68	0.00	0.00%	726.51	Total Other Benefits	5,265.61	10.78%	606.66	0.57%	4,658.95	0.00	0.00%	5,265.61
726.51	8.74%	297.08	2.21%	429.43	0.00	0.00%	726.51	Total Restaurant 1 PR Taxes and Benefi	5,265.61	10.78%	3,054.60	2.85%	2,211.01	0.00	0.00%	5,265.61
6,932.68	83.36%	2,203.58	16.43%	4,729.10	3,657.61	0.00%	3,275.07	Total Restaurant 1 Payroll	50,216.97	102.79%	21,750.60	20.29%	28,466.37	27,819.38	0.00%	22,397.59
								Other Expenses								
0.00	0.00%	134.15	1.00%	-134.15	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	1,071.91	1.00%	-1,071.91	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	152.11	0.31%	0.00	0.00%	152.11	0.00	0.00%	152.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	81.21	0.17%	0.00	0.00%	81.21	0.00	0.00%	81.21
0.00	0.00%	134.15	1.00%	-134.15	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	233.32	0.48%	1,071.91	1.00%	-838.59	0.00	0.00%	233.32

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
6,932.68	83.36%	2,337.73	17.43%	4,594.95	3,657.61	0.00%	3,275.07	Total Restaurant 1 Expenses	50,450.29	103.27%	22,822.51	21.29%	27,627.78	27,819.38	0.00%	22,630.91
1,384.30	16.64%	7,160.67	53.38%	-5,776.37	-3,657.61	0.00%	5,041.91	Total Restaurant 1 Profit (Loss)	-1,596.50	-3.27%	52,314.85	48.81%	-53,911.35	-27,819.38	0.00%	26,222.88

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Room Service Food Revenue								
0.00	0.00%	1,575.00	100.00%	-1,575.00	0.00	0.00%	0.00	Food-Dinner	0.00	0.00%	10,795.00	100.00%	-10,795.00	4,298.90	90.41%	-4,298.90
0.00	0.00%	1,575.00	100.00%	-1,575.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	10,795.00	100.00%	-10,795.00	4,298.90	90.41%	-4,298.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	1,575.00	100.00%	-1,575.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	10,795.00	100.00%	-10,795.00	4,298.90	90.41%	-4,298.90
								Beverage Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Delivery Charge	0.00	0.00%	0.00	0.00%	0.00	456.00	9.59%	-456.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	456.00	9.59%	-456.00
0.00	0.00%	1,575.00	100.00%	-1,575.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	10,795.00	100.00%	-10,795.00	4,754.90	100.00%	-4,754.90
								Cost of Sales								
0.00	0.00%	535.50	34.00%	-535.50	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	3,670.30	34.00%	-3,670.30	0.00	0.00%	0.00
0.00	0.00%	535.50	34.00%	-535.50	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	3,670.30	34.00%	-3,670.30	0.00	0.00%	0.00
0.00	0.00%	1,039.50	66.00%	-1,039.50	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	7,124.70	66.00%	-7,124.70	4,754.90	100.00%	-4,754.90
								Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	1,575.00	100.00%	-1,575.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	10,795.00	100.00%	-10,795.00	4,754.90	100.00%	-4,754.90

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Banquets Food Revenue																
306.00	1.48%	1,700.00	11.04%	-1,394.00	1,870.00	9.44%	-1,564.00	Food-Breakfast	5,221.03	4.52%	11,900.00	12.09%	-6,678.97	13,527.20	9.60%	-8,306.17
1,132.50	5.47%	2,800.00	18.18%	-1,667.50	2,585.00	13.05%	-1,452.50	Food-Lunch	17,193.53	14.90%	22,725.00	23.09%	-5,531.47	29,004.70	20.59%	-11,811.17
3,843.75	18.56%	1,500.00	9.74%	2,343.75	2,924.10	14.77%	919.65	Food-Dinner	17,452.21	15.13%	9,435.00	9.59%	8,017.21	7,218.05	5.12%	10,234.16
463.00	2.24%	1,900.00	12.34%	-1,437.00	245.50	1.24%	217.50	Food-Breaks	4,314.60	3.74%	13,750.00	13.97%	-9,435.40	13,785.75	9.79%	-9,471.15
0.00	0.00%	0.00	0.00%	0.00	2,390.00	12.07%	-2,390.00	Food-Reception	0.00	0.00%	0.00	0.00%	0.00	2,390.00	1.70%	-2,390.00
5,745.25	27.75%	7,900.00	51.30%	-2,154.75	10,014.60	50.57%	-4,269.35	Banquets Food Revenue	44,181.37	38.29%	57,810.00	58.74%	-13,628.63	65,925.70	46.81%	-21,744.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,745.25	27.75%	7,900.00	51.30%	-2,154.75	10,014.60	50.57%	-4,269.35	Total Banquets Food Revenue	44,181.37	38.29%	57,810.00	58.74%	-13,628.63	65,925.70	46.81%	-21,744.33
Beverage Revenue																
1,050.66	5.07%	500.00	3.25%	550.66	390.00	1.97%	660.66	Liquor	1,650.66	1.43%	2,250.00	2.29%	-599.34	390.00	0.28%	1,260.66
800.67	3.87%	500.00	3.25%	300.67	790.50	3.99%	10.17	Beer	2,364.00	2.05%	2,250.00	2.29%	114.00	790.50	0.56%	1,573.50
834.67	4.03%	500.00	3.25%	334.67	397.50	2.01%	437.17	Wine	1,853.34	1.61%	2,250.00	2.29%	-396.66	501.50	0.36%	1,351.84
2,686.00	12.97%	1,500.00	9.74%	1,186.00	1,578.00	7.97%	1,108.00	Banquets Beverage Revenue	5,868.00	5.09%	6,750.00	6.86%	-882.00	1,682.00	1.19%	4,186.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,686.00	12.97%	1,500.00	9.74%	1,186.00	1,578.00	7.97%	1,108.00	Total Banquets Beverage Revenue	5,868.00	5.09%	6,750.00	6.86%	-882.00	1,682.00	1.19%	4,186.00
Other Revenue																
730.00	3.53%	1,000.00	6.49%	-270.00	0.00	0.00%	730.00	Audio/Visual Income	5,538.00	4.80%	4,650.00	4.73%	888.00	9,446.00	6.71%	-3,908.00
0.00	0.00%	0.00	0.00%	0.00	867.70	4.38%	-867.70	Other Revenue	0.00	0.00%	0.00	0.00%	0.00	978.70	0.69%	-978.70
3,888.48	18.78%	0.00	0.00%	3,888.48	3,542.63	17.89%	345.85	Setup Fee	15,477.14	13.41%	0.00	0.00%	15,477.14	25,059.81	17.79%	-9,582.67
7,656.40	36.98%	5,000.00	32.47%	2,656.40	3,800.00	19.19%	3,856.40	Public Room Rental	44,320.97	38.41%	29,200.00	29.67%	15,120.97	37,751.19	26.80%	6,569.78
12,274.88	59.28%	6,000.00	38.96%	6,274.88	8,210.33	41.46%	4,064.55	Total Banquets Other Revenue	65,336.11	56.62%	33,850.00	34.40%	31,486.11	73,235.70	52.00%	-7,899.59
20,706.13	100.00%	15,400.00	100.00%	5,306.13	19,802.93	100.00%	903.20	Total Banquets Revenue	115,385.48	100.00%	98,410.00	100.00%	16,975.48	140,843.40	100.00%	-25,457.92
Cost of Sales																
0.00	0.00%	2,528.00	16.42%	-2,528.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	18,499.20	18.80%	-18,499.20	0.00	0.00%	0.00
0.00	0.00%	360.00	2.34%	-360.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	1,620.00	1.65%	-1,620.00	0.00	0.00%	0.00
0.00	0.00%	250.00	1.62%	-250.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	1,162.50	1.18%	-1,162.50	1,733.27	1.23%	-1,733.27
0.00	0.00%	3,138.00	20.38%	-3,138.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	21,281.70	21.63%	-21,281.70	1,733.27	1.23%	-1,733.27
20,706.13	100.00%	12,262.00	79.62%	8,444.13	19,802.93	100.00%	903.20	Gross Profit	115,385.48	100.00%	77,128.30	78.37%	38,257.18	139,110.13	98.77%	-23,724.65
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
								Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
861.83	4.16%	1,665.93	10.82%	-804.10	1,551.56	7.84%	-689.73	Servers	4,163.77	3.61%	15,508.25	15.76%	-11,344.48	10,849.25	7.70%	-6,685.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Housemen	0.00	0.00%	0.00	0.00%	0.00	3,960.50	2.81%	-3,960.50
861.83	4.16%	1,665.93	10.82%	-804.10	1,551.56	7.84%	-689.73	Total Banquets Non-Management	4,163.77	3.61%	15,508.25	15.76%	-11,344.48	14,809.75	10.52%	-10,645.98
861.83		1,665.93		-804.10	1,551.56		-689.73	Total Banquets Salaries and Wages	4,163.77		15,508.25		-11,344.48	14,809.75		-10,645.98
PR Taxes and Benefits																
80.69	0.39%	278.45	1.81%	-197.76	0.00	0.00%	80.69	FICA	438.52	0.38%	2,223.54	2.26%	-1,785.02	0.00	0.00%	438.52
0.76	0.00%	1.53	0.01%	-0.77	0.00	0.00%	0.76	Federal Unemployment Tax	5.05	0.00%	35.31	0.04%	-30.26	0.00	0.00%	5.05
3.74	0.02%	9.83	0.06%	-6.09	0.00	0.00%	3.74	State Unemployment Tax	29.59	0.03%	298.09	0.30%	-268.50	0.00	0.00%	29.59
85.19	0.41%	289.81	1.88%	-204.62	0.00	0.00%	85.19	Total Payroll Taxes	473.16	0.41%	2,556.94	2.60%	-2,083.78	0.00	0.00%	473.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	52.28	0.34%	-52.28	0.00	0.00%	0.00	Worker's Compensation	0.00	0.00%	501.92	0.51%	-501.92	0.00	0.00%	0.00
0.00	0.00%	52.28	0.34%	-52.28	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	501.92	0.51%	-501.92	0.00	0.00%	0.00
85.19		342.09		-256.90	0.00		85.19	Total Banquet Benefits	473.16		3,058.86		-2,585.70	0.00		473.16
947.02	4.57%	2,008.02	13.04%	-1,061.00	1,551.56	7.84%	-604.54	Total Banquets Payroll	4,636.93	4.02%	18,567.11	18.87%	-13,930.18	14,809.75	10.52%	-10,172.82
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
947.02	4.57%	2,008.02	13.04%	-1,061.00	1,551.56	7.84%	-604.54	Total Banquets Expenses	4,636.93	4.02%	18,567.11	18.87%	-13,930.18	14,809.75	10.52%	-10,172.82
19,759.11	95.43%	10,253.98	66.58%	9,505.13	18,251.37	92.16%	1,507.74	Total Banquets Profit (Loss)	110,748.55	95.98%	58,561.19	59.51%	52,187.36	124,300.38	88.25%	-13,551.83

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Catering Food Revenue								
0.00	0.00%	0.00	0.00%	0.00	4,949.90	100.00%	-4,949.90	Food-Breakfast	0.00	0.00%	0.00	0.00%	0.00	35,751.08	57.67%	-35,751.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Dinner	0.00	0.00%	0.00	0.00%	0.00	8,537.17	13.77%	-8,537.17
0.00	0.00%	0.00	0.00%	0.00	4,949.90	100.00%	-4,949.90	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	44,288.25	71.44%	-44,288.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	4,949.90	100.00%	-4,949.90	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	44,288.25	71.44%	-44,288.25
								Beverage Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Liquor	0.00	0.00%	0.00	0.00%	0.00	5,388.00	8.69%	-5,388.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beer	0.00	0.00%	0.00	0.00%	0.00	4,052.02	6.54%	-4,052.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Wine	0.00	0.00%	0.00	0.00%	0.00	8,264.63	13.33%	-8,264.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	17,704.65	28.56%	-17,704.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	17,704.65	28.56%	-17,704.65
								Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	4,949.90	100.00%	-4,949.90	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	61,992.90	100.00%	-61,992.90
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	4,949.90	100.00%	-4,949.90	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	61,992.90	100.00%	-61,992.90
								Expenses								
								Payroll Expense								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	4,949.90	100.00%	-4,949.90	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	61,992.90	100.00%	-61,992.90

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 1 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
1,991.00	68.28%	0.00	0.00%	1,991.00	0.00	0.00%	1,991.00	Liquor	13,823.51	59.74%	0.00	0.00%	13,823.51	0.00	0.00%	13,823.51
579.00	19.86%	0.00	0.00%	579.00	0.00	0.00%	579.00	Beer	4,713.20	20.37%	0.00	0.00%	4,713.20	0.00	0.00%	4,713.20
346.00	11.87%	0.00	0.00%	346.00	0.00	0.00%	346.00	Wine	4,603.90	19.90%	0.00	0.00%	4,603.90	0.00	0.00%	4,603.90
2,916.00	100.00%	0.00	0.00%	2,916.00	0.00	0.00%	2,916.00	Bar 1 Beverage Revenue	23,140.61	100.00%	0.00	0.00%	23,140.61	0.00	0.00%	23,140.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,916.00	100.00%	0.00	0.00%	2,916.00	0.00	0.00%	2,916.00	Total Bar 1 Beverage Revenue	23,140.61	100.00%	0.00	0.00%	23,140.61	0.00	0.00%	23,140.61
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,916.00	100.00%	0.00	0.00%	2,916.00	0.00	0.00%	2,916.00	Total Bar 1 Revenue	23,140.61	100.00%	0.00	0.00%	23,140.61	0.00	0.00%	23,140.61
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,916.00	100.00%	0.00	0.00%	2,916.00	0.00	0.00%	2,916.00	Gross Profit	23,140.61	100.00%	0.00	0.00%	23,140.61	0.00	0.00%	23,140.61
Expenses																
Payroll Expense																
Salaries and Wages																
347.30	11.91%	3,050.40	0.00%	-2,703.10	0.00	0.00%	347.30	Bartenders	8,897.64	38.45%	29,913.60	0.00%	-21,015.96	2,699.28	0.00%	6,198.36
347.30	11.91%	3,050.40	0.00%	-2,703.10	0.00	0.00%	347.30	Total Bar 1 Non-Management	8,897.64	38.45%	29,913.60	0.00%	-21,015.96	2,699.28	0.00%	6,198.36
347.30	11.91%	3,050.40	0.00%	-2,703.10	0.00	0.00%	347.30	Total Bar 1 Salaries and Wages	8,897.64	38.45%	29,913.60	0.00%	-21,015.96	2,699.28	0.00%	6,198.36
PR Taxes and Benefits																
42.78	1.47%	233.36	0.00%	-190.58	0.00	0.00%	42.78	FICA	923.03	3.99%	2,288.42	0.00%	-1,365.39	668.48	0.00%	254.55
0.38	0.01%	1.28	0.00%	-0.90	0.00	0.00%	0.38	Federal Unemployment Tax	23.56	0.10%	47.68	0.00%	-24.12	0.00	0.00%	23.56
1.88	0.06%	8.24	0.00%	-6.36	0.00	0.00%	1.88	State Unemployment Tax	137.19	0.59%	391.97	0.00%	-254.78	0.00	0.00%	137.19
45.04	1.54%	242.88	0.00%	-197.84	0.00	0.00%	45.04	Total Payroll Taxes	1,083.78	4.68%	2,728.07	0.00%	-1,644.29	668.48	0.00%	415.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
38.89	1.33%	95.73	0.00%	-56.84	0.00	0.00%	38.89	Worker's Compensation	521.39	2.25%	970.66	0.00%	-449.27	0.00	0.00%	521.39
38.89	1.33%	95.73	0.00%	-56.84	0.00	0.00%	38.89	Total Other Benefits	521.39	2.25%	970.66	0.00%	-449.27	0.00	0.00%	521.39
83.93	2.88%	338.61	0.00%	-254.68	0.00	0.00%	83.93	Total Bar 1 PR Taxes and Benefits	1,605.17	6.94%	3,698.73	0.00%	-2,093.56	668.48	0.00%	936.69
431.23	14.79%	3,389.01	0.00%	-2,957.78	0.00	0.00%	431.23	Total Bar 1 Payroll	10,502.81	45.39%	33,612.33	0.00%	-23,109.52	3,367.76	0.00%	7,135.05
Other Expenses																
503.96	17.28%	0.00	0.00%	503.96	503.96	0.00%	0.00	Licenses/Permits	5,239.60	22.64%	0.00	0.00%	5,239.60	6,370.60	0.00%	-1,131.00
503.96	17.28%	0.00	0.00%	503.96	503.96	0.00%	0.00	Total Bar 1 Other Expenses	5,239.60	22.64%	0.00	0.00%	5,239.60	6,370.60	0.00%	-1,131.00
935.19	32.07%	3,389.01	0.00%	-2,453.82	503.96	0.00%	431.23	Total Bar 1 Expenses	15,742.41	68.03%	33,612.33	0.00%	-17,869.92	9,738.36	0.00%	6,004.05
1,980.81	67.93%	-3,389.01	0.00%	5,369.82	-503.96	0.00%	2,484.77	Total Bar 1 Profit (Loss)	7,398.20	31.97%	-33,612.33	0.00%	41,010.53	-9,738.36	0.00%	17,136.56

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Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
50.00	0.00%	0.00	0.00%	50.00	0.00	0.00%	50.00	Licenses/Permits	50.00	0.00%	0.00	0.00%	50.00	0.00	0.00%	50.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	130.05	0.00%	0.00	0.00%	130.05	0.00	0.00%	130.05
50.00	0.00%	0.00	0.00%	50.00	0.00	0.00%	50.00	Total Bar 2 Other Expenses	180.05	0.00%	0.00	0.00%	180.05	0.00	0.00%	180.05
50.00	0.00%	0.00	0.00%	50.00	0.00	0.00%	50.00	Total Bar 2 Expenses	180.05	0.00%	0.00	0.00%	180.05	0.00	0.00%	180.05
-50.00	0.00%	0.00	0.00%	-50.00	0.00	0.00%	-50.00	Total Bar 2 Profit (Loss)	-180.05	0.00%	0.00	0.00%	-180.05	0.00	0.00%	-180.05

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105.00	119.32%	27.91	100.00%	77.09	32.00	100.00%	73.00	Telephone								
								Local and Long Distance Revenue	737.00	139.32%	216.30	100.00%	520.70	149.00	100.00%	588.00
105.00	119.32%	27.91	100.00%	77.09	32.00	100.00%	73.00	Telephone Revenue	737.00	139.32%	216.30	100.00%	520.70	149.00	100.00%	588.00
-17.00	-19.32%	0.00	0.00%	-17.00	0.00	0.00%	-17.00	Adjustments Long Distance	-208.00	-39.32%	0.00	0.00%	-208.00	0.00	0.00%	-208.00
-17.00	-19.32%	0.00	0.00%	-17.00	0.00	0.00%	-17.00	Less: Adjustments	-208.00	-39.32%	0.00	0.00%	-208.00	0.00	0.00%	-208.00
88.00	100.00%	27.91	100.00%	60.09	32.00	100.00%	56.00	Total Telephone Revenue	529.00	100.00%	216.30	100.00%	312.70	149.00	100.00%	380.00
								Cost of Sales								
1,059.76	1,204.27%	865.00	3,099.25%	194.76	1,358.29	4,244.66%	-298.53	Cost of Sales - Local Calls	13,468.30	2,545.99%	8,650.00	3,999.08%	4,818.30	9,423.92	6,324.78%	4,044.38
1,059.76	1,204.27%	865.00	3,099.25%	194.76	1,358.29	4,244.66%	-298.53	Total Telephone Cost of Sales	13,468.30	2,545.99%	8,650.00	3,999.08%	4,818.30	9,423.92	6,324.78%	4,044.38
-971.76	1,104.27%	-837.09	2,999.25%	-134.67	-1,326.29	4,144.66%	354.53	Gross Profit	-12,939.30	-2,445.99%	-8,433.70	899.08%	-4,505.60	-9,274.92	1,224.78%	-3,664.38
								Other Expenses								
3,878.23	4,407.08%	0.00	0.00%	3,878.23	1,586.90	4,959.06%	2,291.33	Internet/Web Expense	22,451.74	4,244.19%	0.00	0.00%	22,451.74	15,611.05	0,477.21%	6,840.69
0.00	0.00%	0.00	0.00%	0.00	100.00	312.50%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	1,045.00	701.34%	-1,045.00
0.00	0.00%	0.00	0.00%	0.00	655.88	2,049.63%	-655.88	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	6,901.29	4,631.74%	-6,901.29
0.00	0.00%	100.00	358.29%	-100.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	1,000.00	462.32%	-1,000.00	0.00	0.00%	0.00
0.00	0.00%	400.00	1,433.18%	-400.00	0.00	0.00%	0.00	Telephone Equipment	0.00	0.00%	4,000.00	1,849.28%	-4,000.00	0.00	0.00%	0.00
3,878.23	4,407.08%	500.00	1,791.47%	3,378.23	2,342.78	7,321.19%	1,535.45	Total Telephone Other Expenses	22,451.74	4,244.19%	5,000.00	311.60%	17,451.74	23,557.34	1,810.30%	-1,105.60
-4,849.99	5,511.35%	-1,337.09	4,790.72%	-3,512.90	-3,669.07	1,465.84%	-1,180.92	Total Telephone Profit (Loss)	-35,391.04	-6,690.18%	-13,433.70	210.68%	-21,957.34	-32,832.26	1,035.07%	-2,558.78

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Minor Operating Income																
0.00	0.00%	0.00	0.00%	0.00	4,031.75	51.36%	-4,031.75	Rental Income - Lobby Space	0.00	0.00%	0.00	0.00%	0.00	39,260.63	38.98%	-39,260.63
4,152.70	36.07%	4,031.75	70.83%	120.95	0.00	0.00%	4,152.70	Rental Income - Antennae	40,438.45	40.93%	40,317.50	74.57%	120.95	0.00	0.00%	40,438.45
4,152.70	36.07%	4,031.75	70.83%	120.95	4,031.75	51.36%	120.95	Total Rental Income	40,438.45	40.93%	40,317.50	74.57%	120.95	39,260.63	38.98%	1,177.82
0.00	0.00%	0.00	0.00%	0.00	-5.75	-0.07%	5.75	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	2,212.71	2.20%	-2,212.71
120.00	1.04%	0.00	0.00%	120.00	0.00	0.00%	120.00	Vending Commissions Other	2,803.50	2.84%	0.00	0.00%	2,803.50	0.00	0.00%	2,803.50
120.00	1.04%	0.00	0.00%	120.00	-5.75	-0.07%	125.75	Total Vending Commission Income	2,803.50	2.84%	0.00	0.00%	2,803.50	2,212.71	2.20%	590.79
1,421.61	12.35%	0.00	0.00%	1,421.61	1,302.19	16.59%	119.42	Cancellation Fee - Rooms	7,830.43	7.93%	0.00	0.00%	7,830.43	26,891.00	26.70%	-19,060.57
1,421.61	12.35%	0.00	0.00%	1,421.61	1,302.19	16.59%	119.42	Total Cancellation Fee Income	7,830.43	7.93%	0.00	0.00%	7,830.43	26,891.00	26.70%	-19,060.57
0.00	0.00%	125.00	2.20%	-125.00	0.00	0.00%	0.00	Guest Laundry	45.00	0.05%	1,855.00	3.43%	-1,810.00	404.50	0.40%	-359.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	4.95	0.01%	0.00	0.00%	4.95	0.00	0.00%	4.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	5,301.37	5.26%	-5,301.37
49.50	0.43%	139.55	2.45%	-90.05	64.35	0.82%	-14.85	Internet Access	1,291.95	1.31%	1,081.50	2.00%	210.45	1,039.37	1.03%	252.58
0.00	0.00%	0.00	0.00%	0.00	50.00	0.64%	-50.00	Other Revenue 2	-53.29	-0.05%	0.00	0.00%	-53.29	1,796.00	1.78%	-1,849.29
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 3	-646.47	-0.65%	0.00	0.00%	-646.47	600.00	0.60%	-1,246.47
5,769.43	50.11%	1,395.50	24.52%	4,373.93	2,407.15	30.67%	3,362.28	Gift Shop Sales	47,091.65	47.66%	10,815.00	20.00%	36,276.65	23,213.87	23.05%	23,877.78
5,818.93	50.54%	1,660.05	29.17%	4,158.88	2,521.50	32.12%	3,297.43	Total Other Income	47,733.79	48.31%	13,751.50	25.43%	33,982.29	32,355.11	32.12%	15,378.68
11,513.24	100.00%	5,691.80	100.00%	5,821.44	7,849.69	100.00%	3,663.55	Total Minor Operating Income	98,806.17	100.00%	54,069.00	100.00%	44,737.17	100,719.45	100.00%	-1,913.28
Cost of Sales																
0.00	0.00%	50.00	0.88%	-50.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	122.80	0.12%	742.00	1.37%	-619.20	488.70	0.49%	-365.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Cots & Cribs	0.00	0.00%	0.00	0.00%	0.00	42.60	0.04%	-42.60
1,877.91	16.31%	907.08	15.94%	970.83	966.07	12.31%	911.84	Cost of Sales - Gift Shop	17,431.46	17.64%	7,029.76	13.00%	10,401.70	11,050.01	10.97%	6,381.45
1,877.91	16.31%	957.08	16.82%	920.83	966.07	12.31%	911.84	Total Minor Operated Cost of Sales	17,554.26	17.77%	7,771.76	14.37%	9,782.50	11,581.31	11.50%	5,972.95
9,635.33	83.69%	4,734.72	83.18%	4,900.61	6,883.62	87.69%	2,751.71	Total Minor Operated Profit (Loss)	81,251.91	82.23%	46,297.24	85.63%	34,954.67	89,138.14	88.50%	-7,886.23

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Franchise Fees								
187.31	0.05%	0.00	0.00%	187.31	0.00	0.00%	187.31	Franchise Fees - IT Fees	334.63	0.01%	0.00	0.00%	334.63	0.00	0.00%	334.63
18,438.63	4.90%	12,495.90	4.76%	5,942.73	7,370.74	4.46%	11,067.89	Franchise Fees - Royalty & Licenses	136,434.94	4.93%	91,193.23	4.74%	45,241.71	121,956.09	4.88%	14,478.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Other	8,547.76	0.31%	0.00	0.00%	8,547.76	228.00	0.01%	8,319.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Reservations-GDS	6,810.44	0.25%	0.00	0.00%	6,810.44	0.00	0.00%	6,810.44
9,584.29	2.55%	5,319.81	2.03%	4,264.48	3,899.90	2.36%	5,684.39	Franchise Fees - Frequent Guest	85,860.96	3.11%	38,823.21	2.02%	47,037.75	49,846.08	1.99%	36,014.88
14,415.65	3.83%	9,756.76	3.72%	4,658.89	5,762.58	3.49%	8,653.07	Franchise Fees - Marketing Contributions	98,361.89	3.56%	71,203.42	3.70%	27,158.47	95,347.46	3.82%	3,014.43
1,008.42	0.27%	758.33	0.29%	250.09	0.00	0.00%	1,008.42	Franchise Fees - Reservations-Central	7,455.23	0.27%	7,583.30	0.39%	-128.07	0.00	0.00%	7,455.23
43,634.30	11.60%	28,330.80	10.79%	15,303.50	17,033.22	10.30%	26,601.08	Total Franchise Fees	343,805.85	12.44%	208,803.16	10.86%	135,002.69	267,377.63	10.70%	76,428.22

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
7,321.16	1.95%	12,462.23	4.75%	-5,141.07	9,512.61	5.75%	-2,191.45	Management- A&G	83,039.55	3.00%	121,598.54	6.32%	-38,558.99	111,452.20	4.46%	-28,412.65
7,321.16	1.95%	12,462.23	4.75%	-5,141.07	9,512.61	5.75%	-2,191.45	Total A&G Management	83,039.55	3.00%	121,598.54	6.32%	-38,558.99	111,452.20	4.46%	-28,412.65
5,183.66	1.38%	0.00	0.00%	5,183.66	0.00	0.00%	5,183.66	Administrative Assistant	37,808.75	1.37%	0.00	0.00%	37,808.75	0.00	0.00%	37,808.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Security Agents	0.00	0.00%	0.00	0.00%	0.00	2,263.03	0.09%	-2,263.03
5,183.66	1.38%	0.00	0.00%	5,183.66	0.00	0.00%	5,183.66	Total A&G Non-Management	37,808.75	1.37%	0.00	0.00%	37,808.75	2,263.03	0.09%	35,545.72
12,504.82	3.32%	12,462.23	4.75%	42.59	9,512.61	5.75%	2,992.21	Total A&G Salaries and Wages	120,848.30	4.37%	121,598.54	6.32%	-750.24	113,715.23	4.55%	7,133.07
								PR Taxes and Benefits								
691.97	0.18%	990.69	0.38%	-298.72	959.23	0.58%	-267.26	FICA	7,597.71	0.27%	9,696.47	0.50%	-2,098.76	9,836.05	0.39%	-2,238.34
8.32	0.00%	5.44	0.00%	2.88	0.00	0.00%	8.32	Federal Unemployment Tax	217.39	0.01%	201.21	0.01%	16.18	0.00	0.00%	217.39
41.42	0.01%	34.97	0.01%	6.45	0.00	0.00%	41.42	State Unemployment Tax	1,221.61	0.04%	1,655.37	0.09%	-433.76	0.00	0.00%	1,221.61
741.71	0.20%	1,031.10	0.39%	-289.39	959.23	0.58%	-217.52	Total Payroll Taxes	9,036.71	0.33%	11,553.05	0.60%	-2,516.34	9,836.05	0.39%	-799.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	2,802.32	0.11%	-2,802.32
0.00	0.00%	487.93	0.19%	-487.93	2,192.64	1.33%	-2,192.64	Vacation	795.84	0.03%	5,152.54	0.27%	-4,356.70	24,670.32	0.99%	-23,874.48
0.00	0.00%	487.93	0.19%	-487.93	2,192.64	1.33%	-2,192.64	Total Supplemental Pay	795.84	0.03%	5,152.54	0.27%	-4,356.70	27,472.64	1.10%	-26,676.80
945.25	0.25%	406.42	0.15%	538.83	1,715.00	1.04%	-769.75	Worker's Compensation	8,892.29	0.32%	4,112.07	0.21%	4,780.22	21,984.00	0.88%	-13,091.71
880.86	0.23%	0.00	0.00%	880.86	1,233.59	0.75%	-352.73	Group Insurance	11,622.50	0.42%	0.00	0.00%	11,622.50	13,755.59	0.55%	-2,133.09
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	1,918.58	0.08%	-1,918.58
1,826.11	0.49%	406.42	0.15%	1,419.69	2,948.59	1.78%	-1,122.48	Total Other Benefits	20,514.79	0.74%	4,112.07	0.21%	16,402.72	37,658.17	1.51%	-17,143.38
2,567.82	0.68%	1,925.45	0.73%	642.37	6,100.46	3.69%	-3,532.64	Total A&G PR Taxes and Benefits	30,347.34	1.10%	20,817.66	1.08%	9,529.68	74,966.86	3.00%	-44,619.52
15,072.64	4.01%	14,387.68	5.48%	684.96	15,613.07	9.44%	-540.43	Total A&G Payroll	151,195.64	5.47%	142,416.20	7.41%	8,779.44	188,682.09	7.55%	-37,486.45
								Other Expenses								
1,037.13	0.28%	1,000.00	0.38%	37.13	2,000.00	1.21%	-962.87	Accounting/Audit Fees	12,588.15	0.46%	10,000.00	0.52%	2,588.15	20,000.00	0.80%	-7,411.85
1,497.69	0.40%	0.00	0.00%	1,497.69	1,123.35	0.68%	374.34	Bad Debt Provision	4,096.62	0.15%	0.00	0.00%	4,096.62	5,742.04	0.23%	-1,645.42
794.37	0.21%	1,150.00	0.44%	-355.63	1,020.66	0.62%	-226.29	Bank Charges	6,882.74	0.25%	11,500.00	0.60%	-4,617.26	12,669.49	0.51%	-5,786.75
-119.14	-0.03%	0.00	0.00%	-119.14	89.50	0.05%	-208.64	Cash Over/Short	1,538.25	0.06%	0.00	0.00%	1,538.25	5,103.11	0.20%	-3,564.86
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Central Office - Travel Rebilled	829.07	0.03%	2,450.00	0.13%	-1,620.93	0.00	0.00%	829.07
260.00	0.07%	160.00	0.06%	100.00	0.00	0.00%	260.00	Central Office - IT Fees	2,000.00	0.07%	1,600.00	0.08%	400.00	0.00	0.00%	2,000.00
0.00	0.00%	110.00	0.04%	-110.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	1,100.00	0.06%	-1,100.00	112.81	0.00%	-112.81
11,411.38	3.03%	7,087.09	2.70%	4,324.29	-9,862.95	-5.97%	21,274.33	Credit Card Commission	80,547.22	2.91%	51,913.79	2.70%	28,633.43	51,237.15	2.05%	29,310.07
0.00	0.00%	0.00	0.00%	0.00	1,037.81	0.63%	-1,037.81	Data Processing	571.74	0.02%	0.00	0.00%	571.74	9,157.72	0.37%	-8,585.98
1,110.56	0.30%	0.00	0.00%	1,110.56	120.00	0.07%	990.56	Dues and Subscriptions	5,435.55	0.20%	0.00	0.00%	5,435.55	3,934.91	0.16%	1,500.64
704.00	0.19%	200.00	0.08%	504.00	0.00	0.00%	704.00	Employee Relations	10,694.88	0.39%	2,000.00	0.10%	8,694.88	1,849.26	0.07%	8,845.62
272.22	0.07%	285.00	0.11%	-12.78	281.50	0.17%	-9.28	Equipment Rental	2,359.40	0.09%	2,850.00	0.15%	-490.60	2,768.51	0.11%	-409.11
63.75	0.02%	0.00	0.00%	63.75	0.00	0.00%	63.75	Internet/Web Expense	291.74	0.01%	0.00	0.00%	291.74	0.00	0.00%	291.74
0.00	0.00%	0.00	0.00%	0.00	85.64	0.05%	-85.64	Licenses/Permits	4,007.00	0.14%	6,242.00	0.32%	-2,235.00	5,557.61	0.22%	-1,550.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	150.01	0.01%	0.00	0.00%	150.01	15.06	0.00%	134.95
-1,152.36	-0.31%	0.00	0.00%	-1,152.36	0.00	0.00%	-1,152.36	Miscellaneous Expense	-6,358.38	-0.23%	0.00	0.00%	-6,358.38	105.95	0.00%	-6,464.33
139.20	0.04%	0.00	0.00%	139.20	0.00	0.00%	139.20	Office Equipment	3,769.01	0.14%	0.00	0.00%	3,769.01	0.00	0.00%	3,769.01
230.37	0.06%	0.00	0.00%	230.37	96.86	0.06%	133.51	Office Supplies	2,827.96	0.10%	0.00	0.00%	2,827.96	2,712.34	0.11%	115.62
252.12	0.07%	900.00	0.34%	-647.88	460.95	0.28%	-208.83	Payroll Service Fees	1,566.30	0.06%	9,000.00	0.47%	-7,433.70	6,593.85	0.26%	-5,027.55
37.77	0.01%	50.00	0.02%	-12.23	35.31	0.02%	2.46	Postage	1,332.38	0.05%	500.00	0.03%	832.38	1,353.00	0.05%	-20.62
100.00	0.03%	150.00	0.06%	-50.00	0.00	0.00%	100.00	Professional Fees - Legal	13,716.69	0.50%	1,500.00	0.08%	12,216.69	0.00	0.00%	13,716.69
258.00	0.07%	500.00	0.19%	-242.00	0.00	0.00%	258.00	Professional Fees - Other	17,017.01	0.62%	5,000.00	0.26%	12,017.01	11,267.00	0.45%	5,750.01
490.00	0.13%	0.00	0.00%	490.00	0.00	0.00%	490.00	Recruitment Advertising	2,220.00	0.08%	0.00	0.00%	2,220.00	1,171.79	0.05%	1,048.21
0.00	0.00%	0.00	0.00%	0.00	183.28	0.11%	-183.28	Recruitment - Other	665.85	0.02%	0.00	0.00%	665.85	1,293.38	0.05%	-627.53
659.38	0.18%	520.70	0.20%	138.68	0.00	0.00%	659.38	Software Expense/Maintenance	8,540.73	0.31%	6,157.00	0.32%	2,383.73	0.00	0.00%	8,540.73
875.90	0.23%	0.00	0.00%	875.90	0.00	0.00%	875.90	Training	2,369.90	0.09%	0.00	0.00%	2,369.90	765.25	0.03%	1,604.65
81.26	0.02%	0.00	0.00%	81.26	0.00	0.00%	81.26	Travel	1,402.74	0.05%	0.00	0.00%	1,402.74	357.62	0.01%	1,045.12
19,003.60	5.05%	12,162.79	4.63%	6,840.81	-3,328.09	-2.01%	22,331.69	Total A&G Other Expenses	181,062.56	6.55%	111,812.79	5.82%	69,249.77	143,767.85	5.75%	37,294.71
34,076.24	9.06%	26,550.47	10.12%	7,525.77	12,284.98	7.43%	21,791.26	Total A&G Expenses	332,258.20	12.02%	254,228.99	13.22%	78,029.21	332,449.94	13.30%	-191.74

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	-16.92	0.00%	0.00	0.00%	-16.92	0.00	0.00%	-16.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	-16.92	0.00%	0.00	0.00%	-16.92	0.00	0.00%	-16.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	-16.92	0.00%	0.00	0.00%	-16.92	0.00	0.00%	-16.92

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								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,961.55	1.58%	6,438.81	2.45%	-477.26	6,857.14	4.15%	-895.59	Division Management	48,318.11	1.75%	62,825.82	3.27%	-14,507.71	59,778.51	2.39%	-11,460.40
3,846.16	1.02%	4,127.44	1.57%	-281.28	0.00	0.00%	3,846.16	Sales Managers	27,049.55	0.98%	40,272.97	2.09%	-13,223.42	13,791.30	0.55%	13,258.25
9,807.71	2.61%	10,566.25	4.03%	-758.54	6,857.14	4.15%	2,950.57	Total S&M Management	75,367.66	2.73%	103,098.79	5.36%	-27,731.13	73,569.81	2.94%	1,797.85
412.09	0.11%	0.00	0.00%	412.09	0.00	0.00%	412.09	Administrative Assistant	1,923.08	0.07%	0.00	0.00%	1,923.08	15,518.38	0.62%	-13,595.30
412.09	0.11%	0.00	0.00%	412.09	0.00	0.00%	412.09	Total S&M Non-Management	1,923.08	0.07%	0.00	0.00%	1,923.08	15,518.38	0.62%	-13,595.30
10,219.80	2.72%	10,566.25	4.03%	-346.45	6,857.14	4.15%	3,362.66	Total S&M Salaries and Wages	77,290.74	2.80%	103,098.79	5.36%	-25,808.05	89,088.19	3.57%	-11,797.45
								PR Taxes and Benefits								
800.37	0.21%	839.97	0.32%	-39.60	470.67	0.28%	329.70	FICA	6,053.66	0.22%	8,221.28	0.43%	-2,167.62	8,169.06	0.33%	-2,115.40
7.50	0.00%	4.61	0.00%	2.89	0.00	0.00%	7.50	Federal Unemployment Tax	124.26	0.00%	170.58	0.01%	-46.32	0.00	0.00%	124.26
37.18	0.01%	29.65	0.01%	7.53	0.00	0.00%	37.18	State Unemployment Tax	711.62	0.03%	1,403.52	0.07%	-691.90	0.00	0.00%	711.62
845.05	0.22%	874.23	0.33%	-29.18	470.67	0.28%	374.38	Total Payroll Taxes	6,889.54	0.25%	9,795.38	0.51%	-2,905.84	8,169.06	0.33%	-1,279.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	2,049.04	0.08%	-2,049.04
0.00	0.00%	413.70	0.16%	-413.70	0.00	0.00%	0.00	Vacation	1,096.65	0.04%	4,368.65	0.23%	-3,272.00	15,056.76	0.60%	-13,960.11
0.00	0.00%	413.70	0.16%	-413.70	0.00	0.00%	0.00	Total Supplemental Pay	1,096.65	0.04%	4,368.65	0.23%	-3,272.00	17,105.80	0.68%	-16,009.15
687.65	0.18%	344.59	0.13%	343.06	0.00	0.00%	687.65	Worker's Compensation	5,124.88	0.19%	3,486.45	0.18%	1,638.43	0.00	0.00%	5,124.88
467.49	0.12%	0.00	0.00%	467.49	886.10	0.54%	-418.61	Group Insurance	10,080.54	0.36%	0.00	0.00%	10,080.54	14,640.90	0.59%	-4,560.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	6,121.10	0.24%	-6,121.10
1,155.14	0.31%	344.59	0.13%	810.55	886.10	0.54%	269.04	Total Other Benefits	15,205.42	0.55%	3,486.45	0.18%	11,718.97	20,762.00	0.83%	-5,556.58
2,000.19	0.53%	1,632.52	0.62%	367.67	1,356.77	0.82%	643.42	Total S&M PR Taxes and Benefits	23,191.61	0.84%	17,650.48	0.92%	5,541.13	46,036.86	1.84%	-22,845.25
12,219.99	3.25%	12,198.77	4.65%	21.22	8,213.91	4.97%	4,006.08	Total S&M Payroll	100,482.35	3.63%	120,749.27	6.28%	-20,266.92	135,125.05	5.41%	-34,642.70
								Other Expenses								
440.00	0.12%	690.00	0.26%	-250.00	793.20	0.48%	-353.20	Advertising-Web/Internet	3,965.00	0.14%	7,935.00	0.41%	-3,970.00	6,382.33	0.26%	-2,417.33
200.00	0.05%	0.00	0.00%	200.00	0.00	0.00%	200.00	Billboards	800.00	0.03%	2,400.00	0.12%	-1,600.00	2,400.00	0.10%	-1,600.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	0.00	0.00%	0.00	83.46	0.00%	-83.46
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	500.00	0.03%	-500.00	300.00	0.01%	-300.00
1,671.19	0.44%	1,334.00	0.51%	337.19	2,754.95	1.67%	-1,083.76	Dues and Subscriptions	17,334.74	0.63%	31,339.00	1.63%	-14,004.26	6,629.49	0.27%	10,705.25
1,196.18	0.32%	0.00	0.00%	1,196.18	0.00	0.00%	1,196.18	GDS Marketing Advert & Sales	4,613.73	0.17%	0.00	0.00%	4,613.73	0.00	0.00%	4,613.73
0.00	0.00%	75.00	0.03%	-75.00	0.00	0.00%	0.00	Meals and Entertainment	29.45	0.00%	525.00	0.03%	-495.55	275.41	0.01%	-245.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	321.37	0.01%	0.00	0.00%	321.37	997.66	0.04%	-676.29
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	80.19	0.00%	0.00	0.00%	80.19	0.00	0.00%	80.19
422.16	0.11%	250.00	0.10%	172.16	0.00	0.00%	422.16	Promotions - In-house	547.18	0.02%	1,750.00	0.09%	-1,202.82	1,647.64	0.07%	-1,100.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	2,000.00	0.10%	-2,000.00	0.00	0.00%	0.00
0.00	0.00%	750.00	0.29%	-750.00	0.00	0.00%	0.00	Training	1,349.00	0.05%	2,250.00	0.12%	-901.00	37.27	0.00%	1,311.73
346.56	0.09%	0.00	0.00%	346.56	0.00	0.00%	346.56	Travel	419.36	0.02%	0.00	0.00%	419.36	88.84	0.00%	330.52
4,276.09	1.14%	3,149.00	1.20%	1,127.09	3,548.15	2.15%	727.94	Total S&M Other Expenses	29,460.02	1.07%	48,699.00	2.53%	-19,238.98	18,842.10	0.75%	10,617.92
16,496.08	4.38%	15,347.77	5.85%	1,148.31	11,762.06	7.11%	4,734.02	Total S&M Expenses	129,942.37	4.70%	169,448.27	8.81%	-39,505.90	153,967.15	6.16%	-24,024.78

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
4,343.55	1.15%	4,210.16	1.60%	133.39	4,847.96	2.93%	-504.41	Division Management	42,370.82	1.53%	41,080.06	2.14%	1,290.76	37,304.14	1.49%	5,066.68
4,343.55	1.15%	4,210.16	1.60%	133.39	4,847.96	2.93%	-504.41	Total R&M Management	42,370.82	1.53%	41,080.06	2.14%	1,290.76	37,304.14	1.49%	5,066.68
4,527.27	1.20%	3,868.80	1.47%	658.47	3,046.23	1.84%	1,481.04	Engineers 1	34,250.94	1.24%	37,939.20	1.97%	-3,688.26	27,111.25	1.08%	7,139.69
4,527.27	1.20%	3,868.80	1.47%	658.47	3,046.23	1.84%	1,481.04	Total R&M Non-Management	34,250.94	1.24%	37,939.20	1.97%	-3,688.26	27,111.25	1.08%	7,139.69
8,870.82	2.36%	8,078.96	3.08%	791.86	7,894.19	4.77%	976.63	Total R&M Salaries and Wages	76,621.76	2.77%	79,019.26	4.11%	-2,397.50	64,415.39	2.58%	12,206.37
								PR Taxes and Benefits								
686.21	0.18%	630.65	0.24%	55.56	554.08	0.34%	132.13	FICA	6,070.33	0.22%	6,178.15	0.32%	-107.82	6,244.61	0.25%	-174.28
6.41	0.00%	3.46	0.00%	2.95	0.00	0.00%	6.41	Federal Unemployment Tax	158.38	0.01%	128.44	0.01%	29.94	0.00	0.00%	158.38
31.84	0.01%	22.26	0.01%	9.58	0.00	0.00%	31.84	State Unemployment Tax	883.45	0.03%	1,056.36	0.05%	-172.91	0.00	0.00%	883.45
724.46	0.19%	656.37	0.25%	68.09	554.08	0.34%	170.38	Total Payroll Taxes	7,112.16	0.26%	7,362.95	0.38%	-250.79	6,244.61	0.25%	867.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	873.60	0.03%	0.00	0.00%	873.60	1,691.12	0.07%	-817.52
0.00	0.00%	164.84	0.06%	-164.84	196.16	0.12%	-196.16	Vacation	124.80	0.00%	1,740.71	0.09%	-1,615.91	12,562.31	0.50%	-12,437.51
0.00	0.00%	164.84	0.06%	-164.84	196.16	0.12%	-196.16	Total Supplemental Pay	998.40	0.04%	1,740.71	0.09%	-742.31	14,253.43	0.57%	-13,255.03
395.03	0.10%	258.72	0.10%	136.31	0.00	0.00%	395.03	Worker's Compensation	3,965.16	0.14%	2,620.27	0.14%	1,344.89	0.00	0.00%	3,965.16
-28.02	-0.01%	0.00	0.00%	-28.02	97.64	0.06%	-125.66	Group Insurance	2,546.38	0.09%	0.00	0.00%	2,546.38	1,335.00	0.05%	1,211.38
367.01	0.10%	258.72	0.10%	108.29	97.64	0.06%	269.37	Total Other Benefits	6,511.54	0.24%	2,620.27	0.14%	3,891.27	1,335.00	0.05%	5,176.54
1,091.47	0.29%	1,079.93	0.41%	11.54	847.88	0.51%	243.59	Total R&M PR Taxes and Benefits	14,622.10	0.53%	11,723.93	0.61%	2,898.17	21,833.04	0.87%	-7,210.94
9,962.29	2.65%	9,158.89	3.49%	803.40	8,742.07	5.29%	1,220.22	Total R&M Payroll	91,243.86	3.30%	90,743.19	4.72%	500.67	86,248.43	3.45%	4,995.43
								Other Expenses								
325.39	0.09%	200.00	0.08%	125.39	224.19	0.14%	101.20	Air Conditioning and Refrigeration	8,261.76	0.30%	2,000.00	0.10%	6,261.76	1,483.11	0.06%	6,778.65
0.00	0.00%	250.00	0.10%	-250.00	0.00	0.00%	0.00	Building	727.99	0.03%	2,500.00	0.13%	-1,772.01	1,041.95	0.04%	-313.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	250.00	0.01%	0.00	0.00%	250.00	0.00	0.00%	250.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	3,000.00	0.11%	0.00	0.00%	3,000.00	3,443.77	0.14%	-443.77
12.15	0.00%	50.00	0.02%	-37.85	129.56	0.08%	-117.41	Electric Bulbs	472.89	0.02%	500.00	0.03%	-27.11	1,329.44	0.05%	-856.55
50.16	0.01%	100.00	0.04%	-49.84	0.00	0.00%	50.16	Electrical and Mechanical	2,526.49	0.09%	1,000.00	0.05%	1,526.49	460.57	0.02%	2,065.92
428.91	0.11%	450.00	0.17%	-21.09	0.00	0.00%	428.91	Elevator Maintenance Contracts	4,117.73	0.15%	4,500.00	0.23%	-382.27	0.00	0.00%	4,117.73
0.00	0.00%	0.00	0.00%	0.00	417.17	0.25%	-417.17	Equipment Maintenance	0.00	0.00%	0.00	0.00%	0.00	6,024.80	0.24%	-6,024.80
0.00	0.00%	300.00	0.11%	-300.00	0.00	0.00%	0.00	Fire Safety Equipment	9,510.86	0.34%	4,700.00	0.24%	4,810.86	3,907.90	0.16%	5,602.96
433.27	0.12%	0.00	0.00%	433.27	0.00	0.00%	433.27	Floor and Carpet Maintenance	621.07	0.02%	6,000.00	0.31%	-5,378.93	5,198.14	0.21%	-4,577.07
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Furniture	1,180.89	0.04%	500.00	0.03%	680.89	838.90	0.03%	341.99
3,654.22	0.97%	1,000.00	0.38%	2,654.22	576.00	0.35%	3,078.22	Grounds and Landscaping	18,831.07	0.68%	10,000.00	0.52%	8,831.07	9,056.29	0.36%	9,774.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Indoor Plant Maintenance	0.00	0.00%	0.00	0.00%	0.00	1,966.47	0.08%	-1,966.47
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	2,334.50	0.08%	500.00	0.03%	1,834.50	0.00	0.00%	2,334.50
0.00	0.00%	150.00	0.06%	-150.00	0.00	0.00%	0.00	Laundry Equipment Repairs	7,058.40	0.26%	1,500.00	0.08%	5,558.40	2,395.50	0.10%	4,662.90
711.20	0.19%	35.00	0.01%	676.20	0.00	0.00%	711.20	Locks and Keys	3,076.27	0.11%	350.00	0.02%	2,726.27	3,326.49	0.13%	-250.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	1,124.54	0.04%	0.00	0.00%	1,124.54	0.00	0.00%	1,124.54
205.72	0.05%	75.00	0.03%	130.72	4.76	0.00%	200.96	Painting and Decorating	942.39	0.03%	750.00	0.04%	192.39	855.01	0.03%	87.38
368.01	0.10%	395.00	0.15%	-26.99	394.10	0.24%	-26.09	Pest Control	4,623.57	0.17%	3,950.00	0.21%	673.57	2,640.55	0.11%	1,983.02
787.17	0.21%	150.00	0.06%	637.17	32.66	0.02%	754.51	Plumbing and Heating	3,317.72	0.12%	1,500.00	0.08%	1,817.72	5,052.74	0.20%	-1,735.02
0.00	0.00%	175.00	0.07%	-175.00	0.00	0.00%	0.00	Pool Chemicals	3,197.30	0.12%	1,750.00	0.09%	1,447.30	0.00	0.00%	3,197.30
0.00	0.00%	0.00	0.00%	0.00	8.59	0.01%	-8.59	Pool Service- Contract	0.00	0.00%	0.00	0.00%	0.00	1,829.27	0.07%	-1,829.27
104.00	0.03%	0.00	0.00%	104.00	0.00	0.00%	104.00	Radio and Television Repair	933.00	0.03%	0.00	0.00%	933.00	-220.00	-0.01%	1,153.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Signage	1,953.00	0.07%	0.00	0.00%	1,953.00	0.00	0.00%	1,953.00
0.00	0.00%	164.00	0.06%	-164.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	2,140.00	0.11%	-2,140.00	0.00	0.00%	0.00
55.79	0.01%	50.00	0.02%	5.79	0.00	0.00%	55.79	Tools	1,014.50	0.04%	500.00	0.03%	514.50	0.00	0.00%	1,014.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	382.96	0.02%	-382.96
0.00	0.00%	100.00	0.04%	-100.00	25.00	0.02%	-25.00	Vehicle Maintenance & Repairs	22.00	0.00%	1,000.00	0.05%	-978.00	554.45	0.02%	-532.45
635.51	0.17%	700.00	0.27%	-64.49	922.00	0.56%	-286.49	Waste Removal	6,978.74	0.25%	7,000.00	0.36%	-21.26	6,421.17	0.26%	557.57
7,771.50	2.07%	4,444.00	1.69%	3,327.50	2,734.03	1.65%	5,037.47	Total R&M Other Expenses	86,076.68	3.11%	52,640.00	2.74%	33,436.68	57,989.48	2.32%	28,087.20
17,733.79	4.71%	13,602.89	5.18%	4,130.90	11,476.10	6.94%	6,257.69	Total R&M Expenses	177,320.54	6.41%	143,383.19	7.46%	33,937.35	144,237.91	5.77%	33,082.63

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphratta
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Utilities								
1,826.49	0.49%	3,432.93	1.31%	-1,606.44	2,949.66	1.78%	-1,123.17	Water	15,983.35	0.58%	26,604.90	1.38%	-10,621.55	31,394.02	1.26%	-15,410.67
798.74	0.21%	0.00	0.00%	798.74	0.00	0.00%	798.74	Electric Bulbs	3,471.17	0.13%	0.00	0.00%	3,471.17	0.00	0.00%	3,471.17
10,901.29	2.90%	10,494.16	4.00%	407.13	10,846.88	6.56%	54.41	Electricity	122,638.41	4.44%	81,328.80	4.23%	41,309.61	121,469.82	4.86%	1,168.59
2,340.97	0.62%	1,507.14	0.57%	833.83	1,339.34	0.81%	1,001.63	Gas - Natural HLP	18,645.72	0.67%	11,680.20	0.61%	6,965.52	11,727.88	0.47%	6,917.84
3,374.88	0.90%	3,712.03	1.41%	-337.15	0.00	0.00%	3,374.88	Sewer	32,066.34	1.16%	28,767.90	1.50%	3,298.44	0.00	0.00%	32,066.34
19,242.37	5.11%	19,146.26	7.29%	96.11	15,135.88	9.15%	4,106.49	Total Utilities	192,804.99	6.97%	148,381.80	7.72%	44,423.19	164,591.72	6.59%	28,213.27

Company: NAGA Associates LLC Property: Hilton Garden Inn Atlanta North Alphrat
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
1,325.84	0.35%	1,326.00	0.51%	-0.16	1,591.88	0.96%	-266.04	Personal Property Taxes	13,349.20	0.48%	13,260.00	0.69%	89.20	13,524.44	0.54%	-175.24
30,601.49	8.13%	30,602.00	11.66%	-0.51	30,601.49	18.51%	0.00	Real Estate Taxes	306,014.90	11.07%	306,020.00	15.92%	-5.10	306,014.90	12.25%	0.00
31,927.33	8.49%	31,928.00	12.16%	-0.67	32,193.37	19.47%	-266.04	Total Taxes	319,364.10	11.55%	319,280.00	16.61%	84.10	319,539.34	12.79%	-175.24
385.08	0.10%	0.00	0.00%	385.08	7,332.14	4.43%	-6,947.06	Insurance	13,055.36	0.47%	0.00	0.00%	13,055.36	71,063.25	2.84%	-58,007.89
400.25	0.11%	400.25	0.15%	0.00	0.00	0.00%	400.25	Insurance - Automobile	4,002.50	0.14%	4,002.50	0.21%	0.00	0.00	0.00%	4,002.50
114.92	0.03%	0.00	0.00%	114.92	0.00	0.00%	114.92	Insurance - Crime	344.76	0.01%	0.00	0.00%	344.76	0.00	0.00%	344.76
608.75	0.16%	125.00	0.05%	483.75	0.00	0.00%	608.75	Insurance - Employment	2,584.27	0.09%	1,250.00	0.07%	1,334.27	0.00	0.00%	2,584.27
1,972.83	0.52%	1,722.00	0.66%	250.83	0.00	0.00%	1,972.83	Insurance - General Liability	19,669.50	0.71%	17,220.00	0.90%	2,449.50	0.00	0.00%	19,669.50
2,145.75	0.57%	2,145.75	0.82%	0.00	0.00	0.00%	2,145.75	Insurance - Property	21,457.50	0.78%	21,457.50	1.12%	0.00	0.00	0.00%	21,457.50
3,066.92	0.82%	2,980.17	1.14%	86.75	0.00	0.00%	3,066.92	Insurance - Umbrella	30,061.92	1.09%	29,801.70	1.55%	260.22	0.00	0.00%	30,061.92
8,694.50	2.31%	7,373.17	2.81%	1,321.33	7,332.14	4.43%	1,362.36	Total Insurance	91,175.81	3.30%	73,731.70	3.83%	17,444.11	71,063.25	2.84%	20,112.56
60,840.00	16.17%	60,840.00	23.18%	0.00	59,211.43	35.81%	1,628.57	Ground Lease Expense	601,886.58	21.77%	601,884.00	31.30%	2.58	587,360.11	23.51%	14,526.47
1,003.03	0.27%	933.00	0.36%	70.03	978.04	0.59%	24.99	Vehicle Leases	9,884.73	0.36%	9,330.00	0.49%	554.73	7,593.65	0.30%	2,291.08
61,843.03	16.44%	61,773.00	23.53%	70.03	60,189.47	36.40%	1,653.56	Total Leases & Rent	611,771.31	22.13%	611,214.00	31.79%	557.31	594,953.76	23.81%	16,817.55
11,788.08	3.13%	7,874.54	3.00%	3,913.54	4,131.00	2.50%	7,657.08	Management Fee - Base	87,748.56	3.17%	59,531.71	3.10%	28,216.85	62,439.00	2.50%	25,309.56
0.00	0.00%	0.00	0.00%	0.00	3,733.55	2.26%	-3,733.55	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	11,004.00	0.44%	-11,004.00
11,788.08	3.13%	7,874.54	3.00%	3,913.54	7,864.55	4.76%	3,923.53	Total Management Fees	87,748.56	3.17%	59,531.71	3.10%	28,216.85	73,443.00	2.94%	14,305.56
0.00	0.00%	0.00	0.00%	0.00	27,078.95	16.38%	-27,078.95	Capital Reserve	40,516.26	1.47%	0.00	0.00%	40,516.26	270,789.50	10.84%	-230,273.24
0.00	0.00%	0.00	0.00%	0.00	89,189.00	53.94%	-89,189.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	891,890.00	35.69%	-891,890.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.03%	0.00	0.00%	949.17	12,140.83	0.49%	-11,191.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	0.00	0.00%	0.00	0.00%	0.00	-932.94	-0.04%	932.94
0.00	0.00%	0.00	0.00%	0.00	3,000.00	1.81%	-3,000.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	7,592.07	0.30%	-7,592.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	6,210.97	0.22%	0.00	0.00%	6,210.97	0.00	0.00%	6,210.97
0.00	0.00%	0.00	0.00%	0.00	119,267.95	72.13%	-119,267.95	Total Other Non-Operating	47,676.40	1.72%	0.00	0.00%	47,676.40	1,181,479.46	47.28%	-1,133,803.06

Company: SATX Associates LLC Property: Hilton Garden Inn San Antonio Airport
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
117.00		117.00		0.00	117.00		0.00	# Rooms	117.00		117.00		0.00	117.00		0.00
3,627.00		3,627.00		0.00	3,627.00		0.00	Available Rooms	35,568.00		35,568.00		0.00	35,685.00		-117.00
2,739.00		2,248.00		491.00	1,608.00		1,131.00	Room Nights Sold	23,931.00		20,660.00		3,271.00	15,632.00		8,299.00
75.52%		61.98%		13.54%	44.33%		31.18%	Occupancy %	67.28%		58.09%		9.20%	43.81%		23.48%
97.39		82.03		15.36	73.18		24.20	ADR	98.93		82.39		16.54	83.48		15.45
73.54		50.84		22.70	32.45		41.10	RevPar	66.57		47.86		18.71	36.57		30.00
Summary V.11																
Revenue																
266,744.11	88.18%	184,396.40	90.42%	82,347.71	117,678.04	84.07%	149,066.07	Rooms	2,367,597.77	91.84%	1,702,236.58	90.44%	665,361.19	1,304,973.81	87.65%	1,062,623.96
31,270.42	10.34%	18,136.16	8.89%	13,134.26	19,808.04	14.15%	11,462.38	F&B	172,879.20	6.71%	166,884.62	8.87%	5,994.58	148,032.07	9.94%	24,847.13
4,479.03	1.48%	1,411.40	0.69%	3,067.63	2,493.64	1.78%	1,985.39	Other Departments	37,538.93	1.46%	13,127.30	0.70%	24,411.63	35,788.54	2.40%	1,750.39
302,493.56	100.00%	203,943.96	100.00%	98,549.60	139,979.72	100.00%	162,513.84	Total Operating Revenue	2,578,015.90	100.00%	1,882,248.50	100.00%	695,767.40	1,488,794.42	100.00%	1,089,221.48
Departmental Expenses																
60,828.28	22.80%	60,261.63	32.68%	566.65	43,391.59	36.87%	17,436.69	Rooms	577,241.60	24.38%	574,952.42	33.78%	2,289.18	392,843.72	30.10%	184,397.88
29,371.69	93.93%	21,109.32	116.39%	8,262.37	17,163.68	86.65%	12,208.01	F&B	272,227.60	157.47%	214,622.26	128.61%	57,605.34	164,709.27	111.27%	107,518.33
5,624.01	125.56%	5,259.04	372.61%	364.97	5,219.18	209.30%	404.83	Other Departments	33,846.03	90.16%	51,949.07	395.73%	-18,103.04	35,973.70	100.52%	-2,127.67
95,823.98	31.68%	86,629.99	42.48%	9,193.99	65,774.45	46.99%	30,049.53	Total Departmental Expenses	883,315.23	34.26%	841,523.75	44.71%	41,791.48	593,526.69	39.87%	289,788.54
206,669.58	68.32%	117,313.97	57.52%	89,355.61	74,205.27	53.01%	132,464.31	Total Departmental Profit	1,694,700.67	65.74%	1,040,724.75	55.29%	653,975.92	895,267.73	60.13%	799,432.94
Undistributed Operating Expenses																
31,608.51	10.45%	23,191.18	11.37%	8,417.33	14,584.16	10.42%	17,024.35	A&G	304,704.92	11.82%	230,253.83	12.23%	74,451.09	238,752.62	16.04%	65,952.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
11,566.09	3.82%	10,428.86	5.11%	1,137.23	6,438.27	4.60%	5,127.82	S&M	95,810.79	3.72%	109,386.94	5.81%	-13,576.15	71,882.69	4.83%	23,928.10
31,413.55	10.38%	23,217.29	11.38%	8,196.26	19,615.99	14.01%	11,797.56	Franchise Fees	318,243.30	12.34%	214,560.66	11.40%	103,682.64	175,941.68	11.82%	142,301.62
14,515.73	4.80%	14,796.35	7.26%	-280.62	7,881.46	5.63%	6,634.27	R&M	162,707.77	6.31%	156,431.18	8.31%	6,276.59	108,029.07	7.26%	54,678.70
18,955.61	6.27%	12,993.44	6.37%	5,962.17	12,905.13	9.22%	6,050.48	Utilities	165,044.61	6.40%	122,565.08	6.51%	42,479.53	116,159.99	7.80%	48,884.62
108,059.49	35.72%	84,627.12	41.50%	23,432.37	61,425.01	43.88%	46,634.48	Total Undistributed Expenses	1,046,511.39	40.59%	833,197.69	44.27%	213,313.70	710,766.05	47.74%	335,745.34
98,610.09	32.60%	32,686.85	16.03%	65,923.24	12,780.26	9.13%	85,829.83	Gross Operating Profit	648,189.28	25.14%	207,527.06	11.03%	440,662.22	184,501.68	12.39%	463,687.60
10,042.49	3.32%	6,118.32	3.00%	3,924.17	7,231.55	5.17%	2,810.94	Management Fees	83,088.98	3.22%	58,348.48	3.10%	24,740.50	48,198.00	3.24%	34,890.98
88,567.60	29.28%	26,568.53	13.03%	61,999.07	5,548.71	3.96%	83,018.89	Income Before Non-Operating Income	565,100.30	21.92%	149,178.58	7.93%	415,921.72	136,303.68	9.16%	428,796.62
Non-Operating Income and Expenses																
1,234.05	0.41%	5,709.25	2.80%	-4,475.20	5,550.44	3.97%	-4,316.39	Insurance	6,612.35	0.26%	57,092.50	3.03%	-50,480.15	53,843.88	3.62%	-47,231.53
29,136.39	9.63%	29,148.39	14.29%	-12.00	28,496.37	20.36%	640.02	Leases & Rent	287,558.47	11.15%	288,923.90	15.35%	-1,365.43	283,086.63	19.01%	4,471.84
15,982.52	5.28%	0.00	0.00%	15,982.52	56,892.75	40.64%	-40,910.23	Other	38,625.77	1.50%	0.00	0.00%	38,625.77	585,155.41	39.30%	-546,529.64
46,352.96	15.32%	34,857.64	17.09%	11,495.32	90,939.56	64.97%	-44,586.60	Total Non-Operating Income and Expenses	332,796.59	12.91%	346,016.40	18.38%	-13,219.81	922,085.92	61.94%	-589,289.33
42,214.64	13.96%	-8,289.11	-4.06%	50,503.75	-85,390.85	-61.00%	127,605.49	EBITDA	232,303.71	9.01%	-196,837.82	-10.46%	429,141.53	-785,782.24	-52.78%	1,018,085.95
0.00	0.00%	0.00	0.00%	0.00	22,775.00	16.27%	-22,775.00	Interest	0.00	0.00%	0.00	0.00%	0.00	227,153.21	15.26%	-227,153.21
13,672.60	4.52%	19,531.00	9.58%	-5,858.40	19,587.95	13.99%	-5,915.35	Taxes	160,159.90	6.21%	195,310.00	10.38%	-35,150.10	195,367.85	13.12%	-35,207.95
0.00	0.00%	0.00	0.00%	0.00	2,184.00	1.56%	-2,184.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	21,840.00	1.47%	-21,840.00
13,672.60	4.52%	19,531.00	9.58%	-5,858.40	44,546.95	31.82%	-30,874.35	Interest, Taxes, Depreciation and Amor	160,159.90	6.21%	195,310.00	10.38%	-35,150.10	444,361.06	29.85%	-284,201.16
28,542.04	9.44%	-27,820.11	-13.64%	56,362.15	-129,937.80	-92.83%	158,479.84	Net Income	72,143.81	2.80%	-392,147.82	-20.83%	464,291.63	-1,230,143.30	-82.63%	1,302,287.11

Company: SATX Associates LLC Property: Hilton Garden Inn San Antonio Airport																
P&L - Dual Summary Pages																
As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
117.00		117.00		0.00	117.00		0.00	# Rooms	117.00		117.00		0.00	117.00		0.00
3,627.00		3,627.00		0.00	3,627.00		0.00	Available Rooms	35,568.00		35,568.00		0.00	35,685.00		-117.00
2,739.00		2,248.00		491.00	1,608.00		1,131.00	Room Nights Sold	23,931.00		20,660.00		3,271.00	15,632.00		8,299.00
0.76		0.62		0.14	0.44		0.31	Occupancy %	0.67		0.58		0.09	0.44		0.23
97.39		82.03		15.36	73.18		24.20	ADR	98.93		82.39		16.54	83.48		15.45
73.54		50.84		22.70	32.45		41.10	RevPar	66.57		47.86		18.71	36.57		30.00
Summary Revenue:																
266,744.11	88.18%	184,396.40	90.42%	82,347.71	117,678.04	84.07%	149,066.07	Rooms	2,367,597.77	91.84%	1,702,236.58	90.44%	665,361.19	1,304,973.81	87.65%	1,062,623.96
17,519.89	5.79%	12,902.56	6.33%	4,617.33	8,456.47	6.04%	9,063.42	Food	108,361.80	4.20%	118,046.92	6.27%	-9,685.12	77,761.10	5.22%	30,600.70
9,528.53	3.15%	4,383.60	2.15%	5,144.93	5,098.39	3.64%	4,430.14	Beverage	49,999.59	1.94%	40,337.70	2.14%	9,661.89	36,735.58	2.47%	13,264.01
4,222.00	1.40%	850.00	0.42%	3,372.00	6,253.18	4.47%	-2,031.18	Other F&B Revenue	14,517.81	0.56%	8,500.00	0.45%	6,017.81	33,535.39	2.25%	-19,017.58
0.00	0.00%	0.00	0.00%	0.00	4.64	0.00%	-4.64	Telephone	89.77	0.00%	0.00	0.00%	89.77	233.67	0.02%	-143.90
4,479.03	1.48%	1,411.40	0.69%	3,067.63	2,489.00	1.78%	1,990.03	Other	37,449.16	1.45%	13,127.30	0.70%	24,321.86	35,554.87	2.39%	1,894.29
302,493.56	100.00%	203,943.96	100.00%	98,549.60	139,979.72	100.00%	162,513.84	Total Revenue	2,578,015.90	100.00%	1,882,248.50	100.00%	695,767.40	1,488,794.42	100.00%	1,089,221.48
Cost of Sales:																
9,012.22	51.44%	4,275.82	33.14%	4,736.40	5,032.80	59.51%	3,979.42	Food	85,784.85	79.17%	39,205.02	33.21%	46,579.83	40,529.89	52.12%	45,254.96
1,450.33	15.22%	1,052.06	24.00%	398.27	1,567.01	30.74%	-116.68	Beverage	11,708.54	23.42%	9,681.05	24.00%	2,027.49	9,785.66	26.64%	1,922.88
942.23	22.32%	0.00	0.00%	942.23	0.00	0.00%	942.23	Other F&B	2,789.32	19.21%	0.00	0.00%	2,789.32	121.10	0.36%	2,668.22
2,856.97	63.79%	2,273.96	161.11%	583.01	863.70	34.64%	1,993.27	Telephone	15,533.94	41.38%	22,739.60	173.22%	-7,205.66	7,551.12	21.10%	7,982.82
870.08	19.43%	847.41	60.04%	22.67	792.80	31.79%	77.28	Other	12,415.99	33.07%	7,832.77	59.67%	4,583.22	12,153.54	33.96%	262.45
15,131.83	337.84%	8,449.25	598.64%	6,682.58	8,256.31	331.09%	6,875.52	Total Cost of Sales	128,232.64	341.60%	79,458.44	605.29%	48,774.20	70,141.31	195.99%	58,091.33
Payroll:																
34,899.18	13.08%	33,025.25	17.91%	1,873.93	23,155.63	19.68%	11,743.55	Rooms	339,919.55	14.36%	318,484.12	18.71%	21,435.43	220,243.46	16.88%	119,676.09
14,211.89	45.45%	12,758.71	70.35%	1,453.18	8,887.23	44.87%	5,324.66	F&B	108,604.90	62.82%	125,117.68	74.97%	-16,512.78	80,276.56	54.23%	28,328.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
10,868.89	3.59%	9,643.71	4.73%	1,225.18	10,584.67	7.56%	284.22	A&G	100,961.25	3.92%	94,285.61	5.01%	6,675.64	92,388.18	6.21%	8,573.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,706.04	1.89%	5,472.11	2.68%	233.93	5,214.29	3.73%	491.75	S&M	53,980.72	2.09%	53,335.09	2.83%	645.63	49,312.41	3.31%	4,668.31
5,499.62	1.82%	6,696.00	3.28%	-1,196.38	2,019.82	1.44%	3,479.80	R&M	50,976.62	1.98%	65,664.00	3.49%	-14,687.38	32,442.56	2.18%	18,534.06
71,185.62	23.53%	67,595.78	33.14%	3,589.84	49,861.64	35.62%	21,323.98	Total Salaries and Wages	654,443.04	25.39%	656,886.50	34.90%	-2,443.46	474,663.17	31.88%	179,779.87
11,384.62	3.76%	11,638.89	5.71%	-254.27	11,070.59	7.91%	314.03	Total Taxes and Benefits	92,819.98	3.60%	121,742.81	6.47%	-28,922.83	138,818.61	9.32%	-45,998.63
82,570.24	27.30%	79,234.67	38.85%	3,335.57	60,932.23	43.53%	21,638.01	Total Labor Costs	747,263.02	28.99%	778,629.31	41.37%	-31,366.29	613,481.78	41.21%	133,781.24
Direct Expenses:																
20,377.64	7.64%	21,875.14	11.86%	-1,497.50	15,054.80	12.79%	5,322.84	Rooms	188,653.04	7.97%	200,537.93	11.78%	-11,884.89	116,257.79	8.91%	72,395.25
3,227.63	10.32%	1,190.00	6.56%	2,037.63	234.93	1.19%	2,992.70	F&B	50,230.10	29.06%	21,150.00	12.67%	29,080.10	12,415.22	8.39%	37,814.88
1,896.96	42.35%	2,137.67	151.46%	-240.71	3,562.68	142.87%	-1,665.72	Telephone	5,896.10	15.71%	21,376.70	162.84%	-15,480.60	16,269.04	45.46%	-10,372.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
31,413.55	10.38%	23,217.29	11.38%	8,196.26	19,615.99	14.01%	11,797.56	Franchise Fees	318,243.30	12.34%	214,560.66	11.40%	103,682.64	175,941.68	11.82%	142,301.62
19,679.07	6.51%	10,914.30	5.35%	8,764.77	1,440.02	1.03%	18,239.05	A&G	189,295.20	7.34%	108,889.77	5.79%	80,405.43	105,617.90	7.09%	83,677.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,912.63	0.63%	4,009.00	1.97%	-2,096.37	-117.23	-0.08%	2,029.86	S&M	30,810.50	1.20%	45,998.00	2.44%	-15,187.50	10,308.73	0.69%	20,501.77
8,718.31	2.88%	7,236.35	3.55%	1,481.96	5,314.60	3.80%	3,403.71	R&M	106,158.11	4.12%	81,555.55	4.33%	24,602.56	67,699.30	4.55%	38,458.81
18,955.61	6.27%	12,993.44	6.37%	5,962.17	12,905.13	9.22%	6,050.48	Utilities	165,044.61	6.40%	122,565.08	6.51%	42,479.53	116,159.99	7.80%	48,884.62
106,181.40	35.10%	83,573.19	40.98%	22,608.21	58,010.92	41.44%	48,170.48	Total Direct Expense	1,054,330.96	40.90%	816,633.69	43.39%	237,697.27	620,669.65	41.69%	433,661.31
98,610.09	32.60%	32,686.85	16.03%	65,923.24	12,780.26	9.13%	85,829.83	Gross Operating Profit	648,189.28	25.14%	207,527.06	11.03%	440,662.22	184,501.68	12.39%	463,687.60

Company: SATX Associates LLC Property: Hilton Garden Inn San Antonio Airport
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed Costs								
13,672.60	4.52%	19,531.00	9.58%	-5,858.40	19,587.95	13.99%	-5,915.35	Taxes	160,159.90	6.21%	195,310.00	10.38%	-35,150.10	195,367.85	13.12%	-35,207.95
1,234.05	0.41%	5,709.25	2.80%	-4,475.20	5,550.44	3.97%	-4,316.39	Insurance	6,612.35	0.26%	57,092.50	3.03%	-50,480.15	53,843.88	3.62%	-47,231.53
29,136.39	9.63%	29,148.39	14.29%	-12.00	28,496.37	20.36%	640.02	Leases & Rent	287,558.47	11.15%	288,923.90	15.35%	-1,365.43	283,086.63	19.01%	4,471.84
10,042.49	3.32%	6,118.32	3.00%	3,924.17	7,231.55	5.17%	2,810.94	Management Fees	83,088.98	3.22%	58,348.48	3.10%	24,740.50	48,198.00	3.24%	34,890.98
54,085.53	17.88%	60,506.96	29.67%	-6,421.43	60,866.31	43.48%	-6,780.78	Total Fixed Expenses	537,419.70	20.85%	599,674.88	31.86%	-62,255.18	580,496.36	38.99%	-43,076.66
44,524.56	14.72%	-27,820.11	-13.64%	72,344.67	-48,086.05	-34.35%	92,610.61	Net Operating Profit	110,769.58	4.30%	-392,147.82	-20.83%	502,917.40	-395,994.68	-26.60%	506,764.26
0.00	0.00%	0.00	0.00%	0.00	22,775.00	16.27%	-22,775.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	227,153.21	15.26%	-227,153.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.04%	0.00	0.00%	949.17	13,032.84	0.88%	-12,083.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	3,195.07	0.21%	-3,195.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	9,317.15	0.36%	0.00	0.00%	9,317.15	0.00	0.00%	9,317.15
44,524.56	14.72%	-27,820.11	-13.64%	72,344.67	-70,861.05	-50.62%	115,385.61	Net Operating Income	100,503.26	3.90%	-392,147.82	-20.83%	492,651.08	-639,375.80	-42.95%	739,879.06
15,982.52	5.28%	0.00	0.00%	15,982.52	12,358.75	8.83%	3,623.77	Capital Reserve	28,359.45	1.10%	0.00	0.00%	28,359.45	123,587.50	8.30%	-95,228.05
0.00	0.00%	0.00	0.00%	0.00	44,534.00	31.81%	-44,534.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	445,340.00	29.91%	-445,340.00
28,542.04	9.44%	-27,820.11	-13.64%	56,362.15	-127,753.80	-91.27%	156,295.84	Adjusted NOI	72,143.81	2.80%	-392,147.82	-20.83%	464,291.63	-1,208,303.30	-81.16%	1,280,447.11
0.00	0.00%	0.00	0.00%	0.00	2,184.00	1.56%	-2,184.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	21,840.00	1.47%	-21,840.00
28,542.04	9.44%	-27,820.11	-13.64%	56,362.15	-129,937.80	-92.83%	158,479.84	Net Profit/(Loss)	72,143.81	2.80%	-392,147.82	-20.83%	464,291.63	-1,230,143.30	-82.63%	1,302,287.11

Company: SATX Associates LLC Property: Hilton Garden Inn San Antonio Airport																
P&L - Dual Summary Pages																
As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
30,579.75	11.46%	20,825.00	11.29%	9,754.75	918.78	0.78%	29,660.97	Corporate Transient	218,025.12	9.21%	228,290.10	13.41%	-10,264.98	116,553.09	8.93%	101,472.03
0.00	0.00%	21,094.08	11.44%	-21,094.08	0.00	0.00%	0.00	Advanced Purchase	-78.87	0.00%	120,063.61	7.05%	-120,142.48	0.00	0.00%	-78.87
0.00	0.00%	11,656.00	6.32%	-11,656.00	0.00	0.00%	0.00	AAA/AARP Transient	17,991.93	0.76%	119,902.42	7.04%	-101,910.49	0.00	0.00%	17,991.93
10,667.53	4.00%	0.00	0.00%	10,667.53	0.00	0.00%	10,667.53	Consortia Transient	81,964.88	3.46%	0.00	0.00%	81,964.88	0.00	0.00%	81,964.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Transient	4,013.77	0.17%	0.00	0.00%	4,013.77	0.00	0.00%	4,013.77
0.00	0.00%	0.00	0.00%	0.00	61,208.23	52.01%	-61,208.23	Extended Stay Transient	0.00	0.00%	0.00	0.00%	0.00	401,505.70	30.77%	-401,505.70
96,300.71	36.10%	33,101.00	17.95%	63,199.71	0.00	0.00%	96,300.71	Internet/E-Commerce	650,782.06	27.49%	271,935.58	15.98%	378,846.48	0.00	0.00%	650,782.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	E-Commerce Opaque	0.00	0.00%	6,822.60	0.40%	-6,822.60	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	7,749.06	0.33%	0.00	0.00%	7,749.06	0.00	0.00%	7,749.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Airline Distressed Passenger	1,374.00	0.06%	0.00	0.00%	1,374.00	0.00	0.00%	1,374.00
540.00	0.20%	1,424.00	0.77%	-884.00	0.00	0.00%	540.00	Government Transient	45,590.45	1.93%	18,690.00	1.10%	26,900.45	0.00	0.00%	45,590.45
89,483.37	33.55%	47,187.00	25.59%	42,296.37	26,514.11	22.53%	62,969.26	Rack Transient	724,655.76	30.61%	412,397.45	24.23%	312,258.31	457,762.40	35.08%	266,893.36
22,750.70	8.53%	16,644.32	9.03%	6,106.38	9,230.52	7.84%	13,520.18	Local Negotiated Transient	148,312.72	6.26%	208,170.32	12.23%	-59,857.60	141,699.23	10.86%	6,613.49
250,322.06	93.84%	151,931.40	82.39%	98,390.66	97,871.64	83.17%	152,450.42	Total Transient Room Revenue	1,900,380.88	80.27%	1,386,272.08	81.44%	514,108.80	1,117,520.42	85.64%	782,860.46
Group Room Revenue																
735.00	0.28%	5,340.00	2.90%	-4,605.00	-90.64	-0.08%	825.64	Corporate Group	5,668.00	0.24%	23,000.00	1.35%	-17,332.00	34,361.34	2.63%	-28,693.34
0.00	0.00%	0.00	0.00%	0.00	989.00	0.84%	-989.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	9,006.00	0.69%	-9,006.00
1,020.00	0.38%	0.00	0.00%	1,020.00	0.00	0.00%	1,020.00	Tour & Travel Group	9,000.30	0.38%	0.00	0.00%	9,000.30	0.00	0.00%	9,000.30
6,457.75	2.42%	0.00	0.00%	6,457.75	0.00	0.00%	6,457.75	SMERF Group	74,372.98	3.14%	20,590.00	1.21%	53,782.98	0.00	0.00%	74,372.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sports Group	0.00	0.00%	16,062.00	0.94%	-16,062.00	0.00	0.00%	0.00
2,673.00	1.00%	0.00	0.00%	2,673.00	19,455.00	16.53%	-16,782.00	Other Group	11,408.86	0.48%	0.00	0.00%	11,408.86	154,690.99	11.85%	-143,282.13
10,885.75	4.08%	5,340.00	2.90%	5,545.75	20,353.36	17.30%	-9,467.61	Total Group Room Revenue	100,450.14	4.24%	59,652.00	3.50%	40,798.14	198,058.33	15.18%	-97,608.19
Contract Room Revenue																
3,040.00	1.14%	0.00	0.00%	3,040.00	0.00	0.00%	3,040.00	Airline Crews Contract	349,946.80	14.78%	0.00	0.00%	349,946.80	0.00	0.00%	349,946.80
0.00	0.00%	27,125.00	14.71%	-27,125.00	0.00	0.00%	0.00	Other Contract	0.00	0.00%	256,312.50	15.06%	-256,312.50	0.00	0.00%	0.00
3,040.00	1.14%	27,125.00	14.71%	-24,085.00	0.00	0.00%	3,040.00	Total Contract Room Revenue	349,946.80	14.78%	256,312.50	15.06%	93,634.30	0.00	0.00%	349,946.80
Other Room Revenue																
2,531.30	0.95%	0.00	0.00%	2,531.30	249.07	0.21%	2,282.23	No-Show Rooms	21,121.37	0.89%	0.00	0.00%	21,121.37	2,171.04	0.17%	18,950.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Early/Late Departure Fees	45.27	0.00%	0.00	0.00%	45.27	0.00	0.00%	45.27
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet/Smoking/Damage Fees	400.00	0.02%	0.00	0.00%	400.00	0.00	0.00%	400.00
2,531.30	0.95%	0.00	0.00%	2,531.30	249.07	0.21%	2,282.23	Total Other Room Revenue	21,566.64	0.91%	0.00	0.00%	21,566.64	2,171.04	0.17%	19,395.60
-35.00	-0.01%	0.00	0.00%	-35.00	-796.03	-0.68%	761.03	Less: Allowances	-4,746.69	-0.20%	0.00	0.00%	-4,746.69	-12,775.98	-0.98%	8,029.29
266,744.11	100.00%	184,396.40	100.00%	82,347.71	117,678.04	100.00%	149,066.07	Total Room Revenue	2,367,597.77	100.00%	1,702,236.58	100.00%	665,361.19	1,304,973.81	100.00%	1,062,623.96
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	374.26	0.32%	-374.26	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	5,476.95	0.42%	-5,476.95
0.00	0.00%	3,105.60	1.68%	-3,105.60	0.00	0.00%	0.00	Housekeeping Management	0.00	0.00%	30,363.14	1.78%	-30,363.14	6,871.28	0.53%	-6,871.28
0.00	0.00%	3,105.60	1.68%	-3,105.60	374.26	0.32%	-374.26	Total Rooms Management	0.00	0.00%	30,363.14	1.78%	-30,363.14	12,348.23	0.95%	-12,348.23
6,750.22	2.53%	3,507.43	1.90%	3,242.79	5,507.78	4.68%	1,242.44	Front Office Agents	73,486.47	3.10%	34,395.45	2.02%	39,091.02	44,549.74	3.41%	28,936.73
0.00	0.00%	2,302.86	1.25%	-2,302.86	0.00	0.00%	0.00	Front Office Supervisors	7,297.45	0.31%	22,582.87	1.33%	-15,285.42	0.00	0.00%	7,297.45
1,953.97	0.73%	3,224.00	1.75%	-1,270.03	2,506.41	2.13%	-552.44	Night Auditors	27,677.50	1.17%	31,616.00	1.86%	-3,938.50	27,157.34	2.08%	520.16
4,560.80	1.71%	6,138.00	3.33%	-1,577.20	4,146.50	3.52%	414.30	Drivers	59,891.34	2.53%	60,192.00	3.54%	-300.66	38,666.51	2.96%	21,224.83
13,264.99	4.97%	15,172.29	8.23%	-1,907.30	12,160.69	10.33%	1,104.30	Total Rooms Front Office	168,352.76	7.11%	148,786.32	8.74%	19,566.44	110,373.59	8.46%	57,979.17
3,236.27	1.21%	921.14	0.50%	2,315.13	906.00	0.77%	2,330.27	Housekeeping Supervisors	25,589.06	1.08%	9,033.13	0.53%	16,555.93	5,545.68	0.42%	20,043.38
12,944.18	4.85%	8,742.22	4.74%	4,201.96	6,547.08	5.56%	6,397.10	Room Attendants	105,807.94	4.47%	80,445.53	4.73%	25,362.41	69,927.14	5.36%	35,880.80
3,725.70	1.40%	2,480.00	1.34%	1,245.70	740.74	0.63%	2,984.96	Housepersons	17,536.78	0.74%	24,320.00	1.43%	-6,783.22	7,838.91	0.60%	9,697.87

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
1,728.04	0.65%	2,604.00	1.41%	-875.96	2,426.86	2.06%	-698.82	Laundry Attendants	22,633.01	0.96%	25,536.00	1.50%	-2,902.99	14,209.91	1.09%	8,423.10
21,634.19	8.11%	14,747.36	8.00%	6,886.83	10,620.68	9.03%	11,013.51	Total Rooms Housekeeping	171,566.79	7.25%	139,334.66	8.19%	32,232.13	97,521.64	7.47%	74,045.15
34,899.18	13.08%	33,025.25	17.91%	1,873.93	23,155.63	19.68%	11,743.55	Total Rooms Salary and Wages	339,919.55	14.36%	318,484.12	18.71%	21,435.43	220,243.46	16.88%	119,676.09
								PR Taxes and Benefits								
1,807.37	0.68%	2,536.11	1.38%	-728.74	1,618.73	1.38%	188.64	FICA	26,051.69	1.10%	24,511.71	1.44%	1,539.98	18,573.16	1.42%	7,478.53
-890.01	-0.33%	13.92	0.01%	-903.93	0.00	0.00%	-890.01	Federal Unemployment Tax	901.92	0.04%	488.49	0.03%	413.43	0.00	0.00%	901.92
185.83	0.07%	89.51	0.05%	96.32	0.00	0.00%	185.83	State Unemployment Tax	4,881.61	0.21%	4,034.32	0.24%	847.29	0.00	0.00%	4,881.61
1,103.19	0.41%	2,639.54	1.43%	-1,536.35	1,618.73	1.38%	-515.54	Total Payroll Taxes	31,835.22	1.34%	29,034.52	1.71%	2,800.70	18,573.16	1.42%	13,262.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,084.72	0.05%	600.00	0.04%	484.72	3,433.36	0.26%	-2,348.64
2,184.00	0.82%	121.79	0.07%	2,062.21	2,820.95	2.40%	-636.95	Vacation	2,184.00	0.09%	1,286.11	0.08%	897.89	25,772.17	1.97%	-23,588.17
176.00	0.07%	0.00	0.00%	176.00	0.00	0.00%	176.00	Sick Pay	176.00	0.01%	0.00	0.00%	176.00	0.00	0.00%	176.00
2,360.00	0.88%	121.79	0.07%	2,238.21	2,820.95	2.40%	-460.95	Total Supplemental Pay	3,444.72	0.15%	1,886.11	0.11%	1,558.61	29,205.53	2.24%	-25,760.81
2,272.45	0.85%	1,638.11	0.89%	634.34	0.00	0.00%	2,272.45	Worker's Compensation	15,450.41	0.65%	15,712.34	0.92%	-261.93	0.00	0.00%	15,450.41
-184.18	-0.07%	961.80	0.52%	-1,145.98	741.48	0.63%	-925.66	Group Insurance	-2,061.34	-0.09%	9,297.40	0.55%	-11,358.74	8,563.78	0.66%	-10,625.12
2,088.27	0.78%	2,599.91	1.41%	-511.64	741.48	0.63%	1,346.79	Total Other Benefits	13,389.07	0.57%	25,009.74	1.47%	-11,620.67	8,563.78	0.66%	4,825.29
5,551.46	2.08%	5,361.24	2.91%	190.22	5,181.16	4.40%	370.30	Total Rooms PR Taxes and Benefits	48,669.01	2.06%	55,930.37	3.29%	-7,261.36	56,342.47	4.32%	-7,673.46
40,450.64	15.16%	38,386.49	20.82%	2,064.15	28,336.79	24.08%	12,113.85	Total Rooms Labor Costs	388,588.56	16.41%	374,414.49	22.00%	14,174.07	276,585.93	21.19%	112,002.63
								Other Expenses								
3,045.94	1.14%	4,271.20	2.32%	-1,225.26	0.00	0.00%	3,045.94	Breakfast /Comp Cost	19,035.72	0.80%	39,303.40	2.31%	-20,267.68	0.00	0.00%	19,035.72
1,492.97	0.56%	1,461.20	0.79%	31.77	946.59	0.80%	546.38	Cleaning Supplies	14,657.48	0.62%	13,445.90	0.79%	1,211.58	9,976.84	0.76%	4,680.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	330.00	0.01%	0.00	0.00%	330.00	0.00	0.00%	330.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	1,812.51	0.08%	0.00	0.00%	1,812.51	0.00	0.00%	1,812.51
0.00	0.00%	88.00	0.05%	-88.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	2,700.00	0.16%	-2,700.00	0.00	0.00%	0.00
264.65	0.10%	0.00	0.00%	264.65	0.00	0.00%	264.65	Guest Loss/Damage	264.65	0.01%	0.00	0.00%	264.65	0.00	0.00%	264.65
1,156.74	0.43%	2,248.00	1.22%	-1,091.26	3,589.84	3.05%	-2,433.10	Guest Supplies	35,479.08	1.50%	20,686.00	1.22%	14,793.08	19,360.00	1.48%	16,119.08
0.00	0.00%	0.00	0.00%	0.00	410.85	0.35%	-410.85	Internet/Web Expense	0.00	0.00%	0.00	0.00%	0.00	4,481.47	0.34%	-4,481.47
422.25	0.16%	1,124.00	0.61%	-701.75	287.51	0.24%	134.74	Laundry	7,031.53	0.30%	10,343.00	0.61%	-3,311.47	1,873.81	0.14%	5,157.72
913.42	0.34%	1,236.40	0.67%	-322.98	1,548.35	1.32%	-634.93	Linen	20,306.38	0.86%	11,377.30	0.67%	8,929.08	6,962.70	0.53%	13,343.68
0.00	0.00%	75.00	0.04%	-75.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	750.00	0.04%	-750.00	429.20	0.03%	-429.20
0.00	0.00%	0.00	0.00%	0.00	283.13	0.24%	-283.13	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	3,947.86	0.30%	-3,947.86
0.00	0.00%	0.00	0.00%	0.00	169.11	0.14%	-169.11	Reservation Expense	0.00	0.00%	0.00	0.00%	0.00	1,787.36	0.14%	-1,787.36
0.00	0.00%	75.00	0.04%	-75.00	1,645.08	1.40%	-1,645.08	Rooms Promotion	3,834.41	0.16%	750.00	0.04%	3,084.41	15,910.98	1.22%	-12,076.57
2,015.57	0.76%	1,943.26	1.05%	72.31	1,969.87	1.67%	45.70	Television Cable	18,717.91	0.79%	19,432.60	1.14%	-714.69	17,021.61	1.30%	1,696.30
1,329.32	0.50%	450.00	0.24%	879.32	377.00	0.32%	952.32	Transportation	14,273.65	0.60%	4,500.00	0.26%	9,773.65	1,086.24	0.08%	13,187.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	200.00	0.01%	0.00	0.00%	200.00	0.00	0.00%	200.00
0.00	0.00%	649.30	0.35%	-649.30	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	1,743.70	0.07%	6,336.79	0.37%	-4,593.09	0.00	0.00%	1,743.70
9,736.78	3.65%	8,003.78	4.34%	1,733.00	3,827.47	3.25%	5,909.31	Travel Agent Comm - Transient Rooms	49,501.45	2.09%	69,562.94	4.09%	-20,061.49	32,914.92	2.52%	16,586.53
0.00	0.00%	250.00	0.14%	-250.00	0.00	0.00%	0.00	Uniforms	1,464.57	0.06%	1,350.00	0.08%	114.57	504.80	0.04%	959.77
20,377.64	7.64%	21,875.14	11.86%	-1,497.50	15,054.80	12.79%	5,322.84	Total Rooms Other Expenses	188,653.04	7.97%	200,537.93	11.78%	-11,884.89	116,257.79	8.91%	72,395.25
60,828.28	22.80%	60,261.63	32.68%	566.65	43,391.59	36.87%	17,436.69	Total Rooms Expenses	577,241.60	24.38%	574,952.42	33.78%	2,289.18	392,843.72	30.10%	184,397.88
205,915.83	77.20%	124,134.77	67.32%	81,781.06	74,286.45	63.13%	131,629.38	Total Rooms Profit (Loss)	1,790,356.17	75.62%	1,127,284.16	66.22%	663,072.01	912,130.09	69.90%	878,226.08

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
343.00		245.00		98.00	12.00		331.00	Room Stat - Corporate Transient	1,965.00		2,777.00	-812.00	1,343.00		622.00
0.00		219.00		-219.00	0.00		0.00	Room Stat - Advanced Purchase	0.00		1,390.00	-1,390.00	0.00		0.00
0.00		124.00		-124.00	0.00		0.00	Room Stat - AAA/AARP Transient	285.00		1,354.00	-1,069.00	0.00		285.00
92.00		0.00		92.00	0.00		92.00	Room Stat - Consortia Rate Transient	667.00		0.00	667.00	0.00		667.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Leisure Transient	54.00		0.00	54.00	0.00		54.00
0.00		0.00		0.00	899.00		-899.00	Room Stat - Extended Stay Transient	0.00		0.00	0.00	5,139.00		-5,139.00
1,112.00		419.00		693.00	0.00		1,112.00	Room Stat - Internet	6,745.00		3,171.00	3,574.00	0.00		6,745.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Transient	94.00		0.00	94.00	0.00		94.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Airline Distressed Passenger	42.00		0.00	42.00	0.00		42.00
0.00		0.00		0.00	0.00		0.00	Room Stat - E-Commerce Opaque	90.00		86.00	4.00	0.00		90.00
5.00		16.00		-11.00	11.00		-6.00	Room Stat - Government Rate Transient	452.00		210.00	242.00	76.00		376.00
784.00		535.00		249.00	309.00		475.00	Room Stat - Rack Rate Transient	5,791.00		4,458.00	1,333.00	4,588.00		1,203.00
282.00		196.00		86.00	118.00		164.00	Room Stat - Local Negotiated Transient	1,745.00		2,500.00	-755.00	1,868.00		-123.00
2,618.00		1,754.00		864.00	1,349.00		1,269.00	Total Transient Rooms Sold	17,930.00		15,946.00	1,984.00	13,014.00		4,916.00
Group Rooms															
7.00		60.00		-53.00	2.00		5.00	Room Stat - Corporate Group Rooms	55.00		260.00	-205.00	343.00		-288.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Tour & Travel Group	81.00		0.00	81.00	0.00		81.00
53.00		0.00		53.00	0.00		53.00	Room Stat - SMERF Group	630.00		210.00	420.00	0.00		630.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Sports Group	0.00		143.00	-143.00	0.00		0.00
27.00		0.00		27.00	0.00		27.00	Room Stat - Other Group	127.00		0.00	127.00	0.00		127.00
87.00		60.00		27.00	2.00		85.00	Total Group Rooms Sold	893.00		613.00	280.00	343.00		550.00
Contract Rooms															
34.00		0.00		34.00	0.00		34.00	Room Stat - Airline Crews Contract	5,108.00		0.00	5,108.00	0.00		5,108.00
0.00		434.00		-434.00	257.00		-257.00	Room Stat - Other Contract	0.00		4,101.00	-4,101.00	2,275.00		-2,275.00
34.00		434.00		-400.00	257.00		-223.00	Total Contract Rooms Sold	5,108.00		4,101.00	1,007.00	2,275.00		2,833.00
2,739.00		2,248.00		491.00	1,608.00		1,131.00	Total Rooms Sold	23,931.00		20,660.00	3,271.00	15,632.00		8,299.00
3.00		0.00		3.00	0.00		3.00	Room Stat-Comp Rooms	155.00		0.00	155.00	5.00		150.00
2,742.00		2,248.00		494.00	1,608.00		1,134.00	Total Rooms Occupied	24,086.00		20,660.00	3,426.00	15,637.00		8,449.00
251.00		0.00		251.00	162.00		89.00	Room Stat-Out of Order	1,979.00		0.00	1,979.00	1,197.00		782.00
ADR															
89.15		85.00		4.15	76.57		12.59	Corporate Transient ADR	110.95		82.21	28.75	86.79		24.17
0.00		96.32		-96.32	0.00		0.00	Advanced Purchase ADR	0.00		86.38	-86.38	0.00		0.00
0.00		94.00		-94.00	0.00		0.00	AAA/AARP ADR	63.13		88.55	-25.42	0.00		63.13
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00		0.00	0.00	0.00		0.00
115.95		0.00		115.95	0.00		115.95	Consortia ADR	122.89		0.00	122.89	0.00		122.89
0.00		0.00		0.00	0.00		0.00	Employee ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure ADR	74.33		0.00	74.33	0.00		74.33
0.00		0.00		0.00	0.00		0.00	Travel Agent/Friends & Family ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Member Reward Stay ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	68.08		-68.08	Extended Stay ADR	0.00		0.00	0.00	78.13		-78.13
86.60		79.00		7.60	0.00		86.60	Internet ADR	96.48		85.76	10.73	0.00		96.48
0.00		0.00		0.00	0.00		0.00	E-Commerce Opaque ADR	0.00		79.33	-79.33	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	82.44		0.00	82.44	0.00		82.44
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	32.71		0.00	32.71	0.00		32.71
108.00		89.00		19.00	0.00		108.00	Government ADR	100.86		89.00	11.86	0.00		100.86
114.14		88.20		25.94	85.81		28.33	Rack ADR	125.13		92.51	32.63	99.77		25.36
80.68		84.92		-4.24	78.22		2.45	Local Negotiated ADR	84.99		83.27	1.72	75.86		9.14
95.62		86.62		9.00	72.55		23.06	Total Transient ADR	105.99		86.94	19.05	85.87		20.12
105.00		89.00		16.00	-45.32		150.32	Corporate Group ADR	103.05		88.46	14.59	100.18		2.88
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	111.11		0.00	111.11	0.00		111.11

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
121.84		0.00		121.84	0.00		121.84	SMERF Group ADR	118.05		98.05	20.00	0.00		118.05
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	0.00		112.32	-112.32	0.00		0.00
99.00		0.00		99.00	0.00		99.00	Other Group ADR	89.83		0.00	89.83	0.00		89.83
125.12		89.00		36.12	10,176.68		-10,051.56	Total Group ADR	112.49		97.31	15.17	577.43		-464.94
89.41		0.00		89.41	0.00		89.41	Airline Crew ADR	68.51		0.00	68.51	0.00		68.51
0.00		62.50		-62.50	0.00		0.00	Other Contract ADR	0.00		62.50	-62.50	0.00		0.00
89.41		62.50		26.91	0.00		89.41	Total Contract ADR	68.51		62.50	6.01	0.00		68.51
97.39		82.03		15.36	73.18		24.20	Total ADR	98.93		82.39	16.54	83.48		15.45

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary Revenue																
13,750.29	43.97%	7,350.00	40.53%	6,400.29	0.00	0.00%	13,750.29	Outlet Food Revenue	96,155.63	55.62%	71,500.00	42.84%	24,655.63	0.00	0.00%	96,155.63
3,769.60	12.05%	5,552.56	30.62%	-1,782.96	8,456.47	42.69%	-4,686.87	Banquet and Catering Food Revenue	12,206.17	7.06%	46,546.92	27.89%	-34,340.75	77,761.10	52.53%	-65,554.93
9,528.53	30.47%	4,383.60	24.17%	5,144.93	0.00	0.00%	9,528.53	Outlet Beverage Revenue	49,999.59	28.92%	40,337.70	24.17%	9,661.89	0.00	0.00%	49,999.59
0.00	0.00%	0.00	0.00%	0.00	5,098.39	25.74%	-5,098.39	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	36,735.58	24.82%	-36,735.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,222.00	13.50%	850.00	4.69%	3,372.00	6,253.18	31.57%	-2,031.18	Banquet and Catering Other Revenue	14,517.81	8.40%	8,500.00	5.09%	6,017.81	33,535.39	22.65%	-19,017.58
31,270.42	100.00%	18,136.16	100.00%	13,134.26	19,808.04	100.00%	11,462.38	Total F&B Revenue	172,879.20	100.00%	166,884.62	100.00%	5,994.58	148,032.07	100.00%	24,847.13
Cost of Sales																
9,012.22	28.82%	4,275.82	23.58%	4,736.40	5,032.80	25.41%	3,979.42	Food Purchases	85,784.85	49.62%	39,205.02	23.49%	46,579.83	40,529.89	27.38%	45,254.96
1,450.33	4.64%	1,052.06	5.80%	398.27	1,567.01	7.91%	-116.68	Beverage Purchases	11,708.54	6.77%	9,681.05	5.80%	2,027.49	9,785.66	6.61%	1,922.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	-346.68	-0.20%	0.00	0.00%	-346.68	0.00	0.00%	-346.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	121.10	0.08%	-121.10
942.23	3.01%	0.00	0.00%	942.23	0.00	0.00%	942.23	Other Cost of Sales	3,136.00	1.81%	0.00	0.00%	3,136.00	0.00	0.00%	3,136.00
11,404.78	36.47%	5,327.88	29.38%	6,076.90	6,599.81	33.32%	4,804.97	Total F&B Cost of Sales	100,282.71	58.01%	48,886.07	29.29%	51,396.64	50,436.65	34.07%	49,846.06
19,865.64	63.53%	12,808.28	70.62%	7,057.36	13,208.23	66.68%	6,657.41	F&B Gross Profit	72,596.49	41.99%	117,998.55	70.71%	-45,402.06	97,595.42	65.93%	-24,998.93
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
14,211.89	45.45%	12,758.71	70.35%	1,453.18	8,887.23	44.87%	5,324.66	Non-Management	108,604.90	62.82%	125,117.68	74.97%	-16,512.78	80,276.56	54.23%	28,328.34
14,211.89	45.45%	12,758.71	70.35%	1,453.18	8,887.23	44.87%	5,324.66	Total F&B Salaries and Wages	108,604.90	62.82%	125,117.68	74.97%	-16,512.78	80,276.56	54.23%	28,328.34
PR Taxes and Benefits																
641.17	2.05%	1,202.29	6.63%	-561.12	870.85	4.40%	-229.68	Payroll Taxes	11,849.92	6.85%	13,326.75	7.99%	-1,476.83	8,640.89	5.84%	3,209.03
0.00	0.00%	0.00	0.00%	0.00	363.36	1.83%	-363.36	Supplemental Pay	445.12	0.26%	0.00	0.00%	445.12	8,291.16	5.60%	-7,846.04
-113.78	-0.36%	630.44	3.48%	-744.22	207.50	1.05%	-321.28	Other Benefits	814.85	0.47%	6,141.76	3.68%	-5,326.91	4,648.79	3.14%	-3,833.94
527.39	1.69%	1,832.73	10.11%	-1,305.34	1,441.71	7.28%	-914.32	Total F&B PR Taxes and Benefits	13,109.89	7.58%	19,468.51	11.67%	-6,358.62	21,580.84	14.58%	-8,470.95
14,739.28	47.13%	14,591.44	80.45%	147.84	10,328.94	52.15%	4,410.34	Total F&B Payroll	121,714.79	70.40%	144,586.19	86.64%	-22,871.40	101,857.40	68.81%	19,857.39
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	150.00	0.83%	-150.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	1,500.00	0.90%	-1,500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.28%	-50.00	0.00	0.00%	0.00	China	0.00	0.00%	500.00	0.30%	-500.00	83.94	0.06%	-83.94
520.14	1.66%	100.00	0.55%	420.14	0.00	0.00%	520.14	Cleaning Supplies	3,722.14	2.15%	1,000.00	0.60%	2,722.14	34.94	0.02%	3,687.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	17,092.30	9.89%	0.00	0.00%	17,092.30	0.00	0.00%	17,092.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	1,700.00	1.02%	-1,700.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.28%	-50.00	28.02	0.14%	-28.02	Glassware	0.00	0.00%	500.00	0.30%	-500.00	731.58	0.49%	-731.58
251.20	0.80%	0.00	0.00%	251.20	0.00	0.00%	251.20	Guest Loss/Damage	667.31	0.39%	0.00	0.00%	667.31	0.00	0.00%	667.31
0.00	0.00%	400.00	2.21%	-400.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	4,000.00	2.40%	-4,000.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
77.53	0.25%	0.00	0.00%	77.53	39.72	0.20%	37.81	Kitchen Equipment	5,644.47	3.26%	0.00	0.00%	5,644.47	416.83	0.28%	5,227.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	7,634.03	4.42%	5,500.00	3.30%	2,134.03	6,833.00	4.62%	801.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	16.98	0.01%	-16.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	503.06	0.29%	0.00	0.00%	503.06	0.00	0.00%	503.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	1,000.00	0.60%	-1,000.00	861.69	0.58%	-861.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,424.11	4.55%	250.00	1.38%	1,174.11	167.19	0.84%	1,256.92	Paper/Plastic Supplies	11,846.81	6.85%	2,500.00	1.50%	9,346.81	3,099.74	2.09%	8,747.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	450.00	0.27%	-450.00	0.00	0.00%	0.00
0.00	0.00%	100.00	0.55%	-100.00	0.00	0.00%	0.00	Silverware	8.05	0.00%	1,000.00	0.60%	-991.95	0.00	0.00%	8.05
954.65	3.05%	0.00	0.00%	954.65	0.00	0.00%	954.65	Software Expense/Maintenance	2,737.03	1.58%	0.00	0.00%	2,737.03	0.00	0.00%	2,737.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	72.80	0.04%	0.00	0.00%	72.80	0.00	0.00%	72.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	294.13	0.17%	600.00	0.36%	-305.87	33.26	0.02%	260.87
0.00	0.00%	90.00	0.50%	-90.00	0.00	0.00%	0.00	Utensils	7.97	0.00%	900.00	0.54%	-892.03	303.26	0.20%	-295.29
3,227.63	10.32%	1,190.00	6.56%	2,037.63	234.93	1.19%	2,992.70	Total F&B Other Expenses	50,230.10	29.06%	21,150.00	12.67%	29,080.10	12,415.22	8.39%	37,814.88
17,966.91	57.46%	15,781.44	87.02%	2,185.47	10,563.87	53.33%	7,403.04	Total F&B Expenses	171,944.89	99.46%	165,736.19	99.31%	6,208.70	114,272.62	77.19%	57,672.27
1,898.73	6.07%	-2,973.16	-16.39%	4,871.89	2,644.36	13.35%	-745.63	Total F&B Profit (Loss)	-99,348.40	-57.47%	-47,737.64	-28.61%	-51,610.76	-16,677.20	-11.27%	-82,671.20

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F&B Stats															
Restaurant 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	508.00		-508.00	Food Stat- Food-Dinner	0.00		0.00	0.00	6,211.00		-6,211.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	508.00		-508.00	Total Restaurant 1 Covers	0.00		0.00	0.00	6,211.00		-6,211.00
0.00		0.00		0.00	0.00		0.00	Restaurant 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 2 Avg Check	0.00		0.00	0.00	0.00		0.00
Room Service															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Room Service Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Service Avg Check	0.00		0.00	0.00	0.00		0.00
Banquets															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Banquets Avg Check	0.00		0.00	0.00	0.00		0.00
Catering															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Catering Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Catering Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 3															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00

Company: SATX Associates LLC Property: Hilton Garden Inn San Antonio Airport
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 4							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 5							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 1							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 2							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	508.00		-508.00	Total Covers	0.00		0.00	0.00	6,211.00		-6,211.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Food Admin								
								Cost of Sales								
9,012.22	28.82%	0.00	0.00%	9,012.22	5,032.80	25.41%	3,979.42	Food Purchases	85,784.85	49.62%	0.00	0.00%	85,784.85	40,529.89	27.38%	45,254.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions Food Dept	-346.68	-0.20%	0.00	0.00%	-346.68	0.00	0.00%	-346.68
942.23	3.01%	0.00	0.00%	942.23	0.00	0.00%	942.23	Other Cost of Sales	3,136.00	1.81%	0.00	0.00%	3,136.00	0.00	0.00%	3,136.00
9,954.45	31.83%	0.00	0.00%	9,954.45	5,032.80	25.41%	4,921.65	Total Food Admin Cost of Sales	88,574.17	51.23%	0.00	0.00%	88,574.17	40,529.89	27.38%	48,044.28
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
6,985.71	22.34%	4,743.00	26.15%	2,242.71	4,831.93	24.39%	2,153.78	Cooks-Line Cooks	61,878.75	35.79%	46,512.00	27.87%	15,366.75	37,741.68	25.50%	24,137.07
6,985.71	22.34%	4,743.00	26.15%	2,242.71	4,831.93	24.39%	2,153.78	Total Food Admin Non-Management	61,878.75	35.79%	46,512.00	27.87%	15,366.75	37,741.68	25.50%	24,137.07
6,985.71	22.34%	4,743.00	26.15%	2,242.71	4,831.93	24.39%	2,153.78	Total Food Admin Salaries and Wages	61,878.75	35.79%	46,512.00	27.87%	15,366.75	37,741.68	25.50%	24,137.07
								PR Taxes and Benefits								
891.91	2.85%	362.84	2.00%	529.07	557.44	2.81%	334.47	FICA	9,612.17	5.56%	3,558.19	2.13%	6,053.98	6,779.02	4.58%	2,833.15
-311.40	-1.00%	1.99	0.01%	-313.39	0.00	0.00%	-311.40	Federal Unemployment Tax	352.09	0.20%	74.14	0.04%	277.95	0.00	0.00%	352.09
60.66	0.19%	12.81	0.07%	47.85	0.00	0.00%	60.66	State Unemployment Tax	1,885.66	1.09%	609.46	0.37%	1,276.20	0.00	0.00%	1,885.66
641.17	2.05%	377.64	2.08%	263.53	557.44	2.81%	83.73	Total Payroll Taxes	11,849.92	6.85%	4,241.79	2.54%	7,608.13	6,779.02	4.58%	5,070.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	445.12	0.26%	0.00	0.00%	445.12	1,197.36	0.81%	-752.24
0.00	0.00%	0.00	0.00%	0.00	363.36	1.83%	-363.36	Vacation	0.00	0.00%	0.00	0.00%	0.00	6,628.59	4.48%	-6,628.59
0.00	0.00%	0.00	0.00%	0.00	363.36	1.83%	-363.36	Total Supplemental Pay	445.12	0.26%	0.00	0.00%	445.12	7,825.95	5.29%	-7,380.83
898.60	2.87%	234.36	1.29%	664.24	0.00	0.00%	898.60	Worker's Compensation	898.60	0.52%	2,283.17	1.37%	-1,384.57	0.00	0.00%	898.60
-1,024.34	-3.28%	0.00	0.00%	-1,024.34	207.50	1.05%	-1,231.84	Group Insurance	-4,217.62	-2.44%	0.00	0.00%	-4,217.62	4,536.09	3.06%	-8,753.71
-125.74	-0.40%	234.36	1.29%	-360.10	207.50	1.05%	-333.24	Total Other Benefits	-3,319.02	-1.92%	2,283.17	1.37%	-5,602.19	4,536.09	3.06%	-7,855.11
7,501.14	23.99%	5,355.00	29.53%	2,146.14	5,960.23	30.09%	1,540.91	Total Food Admin PR Taxes and Benefit:	70,854.77	40.99%	53,036.96	31.78%	17,817.81	56,882.74	38.43%	13,972.03
14,486.85	46.33%	10,098.00	55.68%	4,388.85	10,792.16	54.48%	3,694.69	Total Food Admin Payroll	132,733.52	76.78%	99,548.96	59.65%	33,184.56	94,624.42	63.92%	38,109.10
								Other Expenses								
0.00	0.00%	150.00	0.83%	-150.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	1,500.00	0.90%	-1,500.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.28%	-50.00	0.00	0.00%	0.00	China	0.00	0.00%	500.00	0.30%	-500.00	83.94	0.06%	-83.94
520.14	1.66%	100.00	0.55%	420.14	0.00	0.00%	520.14	Cleaning Supplies	3,722.14	2.15%	1,000.00	0.60%	2,722.14	34.94	0.02%	3,687.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	17,092.30	9.89%	0.00	0.00%	17,092.30	0.00	0.00%	17,092.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	1,700.00	1.02%	-1,700.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.28%	-50.00	28.02	0.14%	-28.02	Glassware	0.00	0.00%	500.00	0.30%	-500.00	731.58	0.49%	-731.58
251.20	0.80%	0.00	0.00%	251.20	0.00	0.00%	251.20	Guest Loss/Damage	461.87	0.27%	0.00	0.00%	461.87	0.00	0.00%	461.87
0.00	0.00%	250.00	1.38%	-250.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	2,500.00	1.50%	-2,500.00	0.00	0.00%	0.00
77.53	0.25%	0.00	0.00%	77.53	39.72	0.20%	37.81	Kitchen Equipment	5,644.47	3.26%	0.00	0.00%	5,644.47	416.83	0.28%	5,227.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	841.03	0.49%	5,500.00	3.30%	-4,658.97	0.00	0.00%	841.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	16.98	0.01%	-16.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	503.06	0.29%	0.00	0.00%	503.06	0.00	0.00%	503.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	1,000.00	0.60%	-1,000.00	861.69	0.58%	-861.69
1,424.11	4.55%	250.00	1.38%	1,174.11	167.19	0.84%	1,256.92	Paper/Plastic Supplies	11,656.07	6.74%	2,500.00	1.50%	9,156.07	3,099.74	2.09%	8,556.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	450.00	0.27%	-450.00	0.00	0.00%	0.00
0.00	0.00%	100.00	0.55%	-100.00	0.00	0.00%	0.00	Silverware	8.05	0.00%	1,000.00	0.60%	-991.95	0.00	0.00%	8.05
917.52	2.93%	0.00	0.00%	917.52	0.00	0.00%	917.52	Software Expense/Maintenance	2,352.12	1.36%	0.00	0.00%	2,352.12	0.00	0.00%	2,352.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	72.80	0.04%	0.00	0.00%	72.80	0.00	0.00%	72.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	294.13	0.17%	600.00	0.36%	-305.87	0.00	0.00%	294.13
0.00	0.00%	90.00	0.50%	-90.00	0.00	0.00%	0.00	Utensils	7.97	0.00%	900.00	0.54%	-892.03	303.26	0.20%	-295.29
3,190.50	10.20%	1,040.00	5.73%	2,150.50	234.93	1.19%	2,955.57	Total Food Admin Other Expenses	42,656.01	24.67%	19,650.00	11.77%	23,006.01	5,548.96	3.75%	37,107.05
17,677.35	56.53%	11,138.00	61.41%	6,539.35	11,027.09	55.67%	6,650.26	Total Food Admin Expenses	175,389.53	101.45%	119,198.96	71.43%	56,190.57	100,173.38	67.67%	75,216.15

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27,631.80	88.36%	11,138.00	61.41%	16,493.80	16,059.89	81.08%	11,571.91	Departmental Costs	263,963.70	152.69%	119,198.96	71.43%	144,764.74	140,703.27	95.05%	123,260.43

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
1,450.33	0.00%	0.00	0.00%	1,450.33	1,567.01	0.00%	-116.68	Beverage Purchases	11,708.54	0.00%	0.00	0.00%	11,708.54	9,785.66	0.00%	1,922.88
1,450.33	0.00%	0.00	0.00%	1,450.33	1,567.01	0.00%	-116.68	Total Beverage Admin Cost of Sales	11,708.54	0.00%	0.00	0.00%	11,708.54	9,785.66	0.00%	1,922.88
								Expenses								
0.00	0.00%	150.00	0.00%	-150.00	0.00	0.00%	0.00	Other Expenses	0.00	0.00%	1,500.00	0.00%	-1,500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies								
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	Licenses/Permits	6,793.00	0.00%	0.00	0.00%	6,793.00	0.00	0.00%	6,793.00
								Software Expense/Maintenance	384.91	0.00%	0.00	0.00%	384.91	0.00	0.00%	384.91
37.13	0.00%	150.00	0.00%	-112.87	0.00	0.00%	37.13	Total Beverage Admin Other Expenses	7,177.91	0.00%	1,500.00	0.00%	5,677.91	0.00	0.00%	7,177.91
37.13	0.00%	150.00	0.00%	-112.87	0.00	0.00%	37.13	Total Beverage Admin Expenses	7,177.91	0.00%	1,500.00	0.00%	5,677.91	0.00	0.00%	7,177.91
-37.13	0.00%	-150.00	0.00%	112.87	0.00	0.00%	-37.13	Departmental Costs	-7,177.91	0.00%	-1,500.00	0.00%	-5,677.91	0.00	0.00%	-7,177.91

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Restaurant 1 Food Revenue								
6,836.78	29.37%	3,350.00	45.58%	3,486.78	0.00	0.00%	6,836.78	Food-Breakfast	51,583.28	35.29%	33,500.00	46.85%	18,083.28	0.00	0.00%	51,583.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Lunch	168.92	0.12%	0.00	0.00%	168.92	0.00	0.00%	168.92
6,913.51	29.70%	4,000.00	54.42%	2,913.51	0.00	0.00%	6,913.51	Food-Dinner	44,403.43	30.38%	38,000.00	53.15%	6,403.43	0.00	0.00%	44,403.43
13,750.29	59.07%	7,350.00	100.00%	6,400.29	0.00	0.00%	13,750.29	Restaurant 1 Food Revenue	96,155.63	65.79%	71,500.00	100.00%	24,655.63	0.00	0.00%	96,155.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
13,750.29	59.07%	7,350.00	100.00%	6,400.29	0.00	0.00%	13,750.29	Total Restaurant 1 Food Revenue	96,155.63	65.79%	71,500.00	100.00%	24,655.63	0.00	0.00%	96,155.63
								Beverage Revenue								
6,001.20	25.78%	0.00	0.00%	6,001.20	0.00	0.00%	6,001.20	Liquor	30,064.16	20.57%	0.00	0.00%	30,064.16	0.00	0.00%	30,064.16
2,484.00	10.67%	0.00	0.00%	2,484.00	0.00	0.00%	2,484.00	Beer	14,046.16	9.61%	0.00	0.00%	14,046.16	0.00	0.00%	14,046.16
1,043.33	4.48%	0.00	0.00%	1,043.33	0.00	0.00%	1,043.33	Wine	5,889.27	4.03%	0.00	0.00%	5,889.27	0.00	0.00%	5,889.27
9,528.53	40.93%	0.00	0.00%	9,528.53	0.00	0.00%	9,528.53	Restaurant 1 Beverage Revenue	49,999.59	34.21%	0.00	0.00%	49,999.59	0.00	0.00%	49,999.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,528.53	40.93%	0.00	0.00%	9,528.53	0.00	0.00%	9,528.53	Total Restaurant 1 Beverage Revenue	49,999.59	34.21%	0.00	0.00%	49,999.59	0.00	0.00%	49,999.59
23,278.82	100.00%	7,350.00	100.00%	15,928.82	0.00	0.00%	23,278.82	Total Restaurant 1 Revenue	146,155.22	100.00%	71,500.00	100.00%	74,655.22	0.00	0.00%	146,155.22
								Cost of Sales								
0.00	0.00%	2,499.00	34.00%	-2,499.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	24,310.00	34.00%	-24,310.00	0.00	0.00%	0.00
0.00	0.00%	2,499.00	34.00%	-2,499.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	24,310.00	34.00%	-24,310.00	0.00	0.00%	0.00
23,278.82	100.00%	4,851.00	66.00%	18,427.82	0.00	0.00%	23,278.82	Restaurant 1 Gross Profit	146,155.22	100.00%	47,190.00	66.00%	98,965.22	0.00	0.00%	146,155.22
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	2,657.14	36.15%	-2,657.14	0.00	0.00%	0.00	Supervisors	0.00	0.00%	26,057.13	36.44%	-26,057.13	10,791.53	0.00%	-10,791.53
2,527.19	10.86%	3,188.57	43.38%	-661.38	1,484.05	0.00%	1,043.14	Servers	34,675.10	23.72%	31,268.55	43.73%	3,406.55	17,798.00	0.00%	16,877.10
2,527.19	10.86%	5,845.71	79.53%	-3,318.52	1,484.05	0.00%	1,043.14	Total Restaurant 1 Non-Management	34,675.10	23.72%	57,325.68	80.18%	-22,650.58	28,589.53	0.00%	6,085.57
2,527.19	10.86%	5,845.71	79.53%	-3,318.52	1,484.05	0.00%	1,043.14	Total Restaurant 1 Salaries and Wages	34,675.10	23.72%	57,325.68	80.18%	-22,650.58	28,589.53	0.00%	6,085.57
								PR Taxes and Benefits								
0.00	0.00%	531.54	7.23%	-531.54	0.00	0.00%	0.00	FICA	0.00	0.00%	5,205.89	7.28%	-5,205.89	0.00	0.00%	0.00
0.00	0.00%	2.92	0.04%	-2.92	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	107.61	0.15%	-107.61	0.00	0.00%	0.00
0.00	0.00%	18.76	0.26%	-18.76	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	883.57	1.24%	-883.57	0.00	0.00%	0.00
0.00	0.00%	553.22	7.53%	-553.22	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	6,197.07	8.67%	-6,197.07	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	288.85	3.93%	-288.85	0.00	0.00%	0.00	Worker's Compensation	3,993.83	2.73%	2,813.99	3.94%	1,179.84	0.00	0.00%	3,993.83
11.96	0.05%	0.00	0.00%	11.96	0.00	0.00%	11.96	Other Benefits	35.88	0.02%	0.00	0.00%	35.88	0.00	0.00%	35.88
11.96	0.05%	288.85	3.93%	-276.89	0.00	0.00%	11.96	Total Other Benefits	4,029.71	2.76%	2,813.99	3.94%	1,215.72	0.00	0.00%	4,029.71
11.96	0.05%	842.07	11.46%	-830.11	0.00	0.00%	11.96	Total Restaurant 1 PR Taxes and Benefi	4,029.71	2.76%	9,011.06	12.60%	-4,981.35	0.00	0.00%	4,029.71
2,539.15	10.91%	6,687.78	90.99%	-4,148.63	1,484.05	0.00%	1,055.10	Total Restaurant 1 Payroll	38,704.81	26.48%	66,336.74	92.78%	-27,631.93	28,589.53	0.00%	10,115.28
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	205.44	0.14%	0.00	0.00%	205.44	0.00	0.00%	205.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	205.44	0.14%	0.00	0.00%	205.44	0.00	0.00%	205.44
2,539.15	10.91%	6,687.78	90.99%	-4,148.63	1,484.05	0.00%	1,055.10	Total Restaurant 1 Expenses	38,910.25	26.62%	66,336.74	92.78%	-27,426.49	28,589.53	0.00%	10,320.72

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20,739.67	89.09%	-1,836.78	-24.99%	22,576.45	-1,484.05	0.00%	22,223.72	Total Restaurant 1 Profit (Loss)	107,244.97	73.38%	-19,146.74 -26.78%	126,391.71	-28,589.53	0.00%	135,834.50

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	190.74	0.00%	0.00	0.00%	190.74	0.00	0.00%	190.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	190.74	0.00%	0.00	0.00%	190.74	0.00	0.00%	190.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	190.74	0.00%	0.00	0.00%	190.74	0.00	0.00%	190.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	-190.74	0.00%	0.00	0.00%	-190.74	0.00	0.00%	-190.74

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Banquets Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Breakfast	606.90	2.27%	0.00	0.00%	606.90	0.00	0.00%	606.90
3,769.60	47.17%	2,742.56	42.84%	1,027.04	1,402.00	18.31%	2,367.60	Food-Lunch	10,935.02	40.92%	25,236.92	45.85%	-14,301.90	7,044.36	17.15%	3,890.66
0.00	0.00%	2,810.00	43.89%	-2,810.00	0.00	0.00%	0.00	Food-Dinner	0.00	0.00%	21,310.00	38.71%	-21,310.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Breaks	664.25	2.49%	0.00	0.00%	664.25	500.00	1.22%	164.25
3,769.60	47.17%	5,552.56	86.72%	-1,782.96	1,402.00	18.31%	2,367.60	Banquets Food Revenue	12,206.17	45.67%	46,546.92	84.56%	-34,340.75	7,544.36	18.37%	4,661.81
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,769.60	47.17%	5,552.56	86.72%	-1,782.96	1,402.00	18.31%	2,367.60	Total Banquets Food Revenue	12,206.17	45.67%	46,546.92	84.56%	-34,340.75	7,544.36	18.37%	4,661.81
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio/Visual Income	0.00	0.00%	0.00	0.00%	0.00	505.00	1.23%	-505.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue	0.00	0.00%	0.00	0.00%	0.00	700.00	1.70%	-700.00
0.00	0.00%	350.00	5.47%	-350.00	1,453.18	18.98%	-1,453.18	Setup Fee	639.81	2.39%	3,500.00	6.36%	-2,860.19	7,730.97	18.82%	-7,091.16
4,222.00	52.83%	500.00	7.81%	3,722.00	4,800.00	62.70%	-578.00	Public Room Rental	13,878.00	51.93%	5,000.00	9.08%	8,878.00	24,599.42	59.88%	-10,721.42
4,222.00	52.83%	850.00	13.28%	3,372.00	6,253.18	81.69%	-2,031.18	Total Banquets Other Revenue	14,517.81	54.33%	8,500.00	15.44%	6,017.81	33,535.39	81.63%	-19,017.58
7,991.60	100.00%	6,402.56	100.00%	1,589.04	7,655.18	100.00%	336.42	Total Banquets Revenue	26,723.98	100.00%	55,046.92	100.00%	-28,322.94	41,079.75	100.00%	-14,355.77
Cost of Sales																
0.00	0.00%	1,776.82	27.75%	-1,776.82	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	14,895.02	27.06%	-14,895.02	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	121.10	0.29%	-121.10
0.00	0.00%	1,776.82	27.75%	-1,776.82	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	14,895.02	27.06%	-14,895.02	121.10	0.29%	-121.10
7,991.60	100.00%	4,625.74	72.25%	3,365.86	7,655.18	100.00%	336.42	Gross Profit	26,723.98	100.00%	40,151.90	72.94%	-13,427.92	40,958.65	99.71%	-14,234.67
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	298.35	3.90%	-298.35	Servers	0.00	0.00%	0.00	0.00%	0.00	3,017.99	7.35%	-3,017.99
0.00	0.00%	0.00	0.00%	0.00	298.35	3.90%	-298.35	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	3,017.99	7.35%	-3,017.99
0.00		0.00		0.00	298.35		-298.35	Total Banquets Salaries and Wages	0.00		0.00		0.00	3,017.99		-3,017.99
PR Taxes and Benefits																
0.00	0.00%	67.96	1.06%	-67.96	0.00	0.00%	0.00	FICA	0.00	0.00%	569.74	1.04%	-569.74	0.00	0.00%	0.00
0.00	0.00%	0.37	0.01%	-0.37	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	9.40	0.02%	-9.40	0.00	0.00%	0.00
0.00	0.00%	2.40	0.04%	-2.40	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	81.27	0.15%	-81.27	0.00	0.00%	0.00
0.00	0.00%	70.73	1.10%	-70.73	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	660.41	1.20%	-660.41	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		70.73		-70.73	0.00		0.00	Total Banquet Benefits	0.00		660.41		-660.41	0.00		0.00
0.00	0.00%	70.73	1.10%	-70.73	298.35	3.90%	-298.35	Total Banquets Payroll	0.00	0.00%	660.41	1.20%	-660.41	3,017.99	7.35%	-3,017.99

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	70.73	1.10%	-70.73	298.35	3.90%	-298.35	Total Banquets Expenses	0.00	0.00%	660.41	1.20%	-660.41	3,017.99	7.35%	-3,017.99
7,991.60	100.00%	4,555.01	71.14%	3,436.59	7,356.83	96.10%	634.77	Total Banquets Profit (Loss)	26,723.98	100.00%	39,491.49	71.74%	-12,767.51	37,940.66	92.36%	-11,216.68

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	4,017.16	33.06%	-4,017.16	Food-Breakfast	0.00	0.00%	0.00	0.00%	0.00	40,899.10	38.24%	-40,899.10
0.00	0.00%	0.00	0.00%	0.00	3,037.31	24.99%	-3,037.31	Food-Dinner	0.00	0.00%	0.00	0.00%	0.00	29,317.64	27.41%	-29,317.64
0.00	0.00%	0.00	0.00%	0.00	7,054.47	58.05%	-7,054.47	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	70,216.74	65.65%	-70,216.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	7,054.47	58.05%	-7,054.47	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	70,216.74	65.65%	-70,216.74
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	1,572.89	12.94%	-1,572.89	Liquor	0.00	0.00%	0.00	0.00%	0.00	10,677.37	9.98%	-10,677.37
0.00	0.00%	0.00	0.00%	0.00	590.05	4.86%	-590.05	Beer	0.00	0.00%	0.00	0.00%	0.00	5,948.25	5.56%	-5,948.25
0.00	0.00%	0.00	0.00%	0.00	2,935.45	24.15%	-2,935.45	Wine	0.00	0.00%	0.00	0.00%	0.00	20,109.96	18.80%	-20,109.96
0.00	0.00%	0.00	0.00%	0.00	5,098.39	41.95%	-5,098.39	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	36,735.58	34.35%	-36,735.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	5,098.39	41.95%	-5,098.39	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	36,735.58	34.35%	-36,735.58
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	12,152.86	100.00%	-12,152.86	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	106,952.32	100.00%	-106,952.32
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	12,152.86	100.00%	-12,152.86	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	106,952.32	100.00%	-106,952.32
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	12,152.86	100.00%	-12,152.86	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	106,952.32	100.00%	-106,952.32

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 1 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	1,573.60	35.90%	-1,573.60	0.00	0.00%	0.00	Liquor	0.00	0.00%	14,480.20	35.90%	-14,480.20	0.00	0.00%	0.00
0.00	0.00%	1,686.00	38.46%	-1,686.00	0.00	0.00%	0.00	Beer	0.00	0.00%	15,514.50	38.46%	-15,514.50	0.00	0.00%	0.00
0.00	0.00%	1,124.00	25.64%	-1,124.00	0.00	0.00%	0.00	Wine	0.00	0.00%	10,343.00	25.64%	-10,343.00	0.00	0.00%	0.00
0.00	0.00%	4,383.60	100.00%	-4,383.60	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	40,337.70	100.00%	-40,337.70	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	4,383.60	100.00%	-4,383.60	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	40,337.70	100.00%	-40,337.70	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	4,383.60	100.00%	-4,383.60	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	40,337.70	100.00%	-40,337.70	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	1,052.06	24.00%	-1,052.06	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	9,681.05	24.00%	-9,681.05	0.00	0.00%	0.00
0.00	0.00%	1,052.06	24.00%	-1,052.06	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	9,681.05	24.00%	-9,681.05	0.00	0.00%	0.00
0.00	0.00%	3,331.54	76.00%	-3,331.54	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	30,656.65	76.00%	-30,656.65	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
4,698.99	0.00%	2,170.00	49.50%	2,528.99	2,272.90	0.00%	2,426.09	Bartenders	12,051.05	0.00%	21,280.00	52.75%	-9,228.95	10,927.36	0.00%	1,123.69
4,698.99	0.00%	2,170.00	49.50%	2,528.99	2,272.90	0.00%	2,426.09	Total Bar 1 Non-Management	12,051.05	0.00%	21,280.00	52.75%	-9,228.95	10,927.36	0.00%	1,123.69
4,698.99	0.00%	2,170.00	49.50%	2,528.99	2,272.90	0.00%	2,426.09	Total Bar 1 Salaries and Wages	12,051.05	0.00%	21,280.00	52.75%	-9,228.95	10,927.36	0.00%	1,123.69
PR Taxes and Benefits																
0.00	0.00%	192.83	4.40%	-192.83	313.41	0.00%	-313.41	FICA	0.00	0.00%	1,874.78	4.65%	-1,874.78	1,861.87	0.00%	-1,861.87
0.00	0.00%	1.06	0.02%	-1.06	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	38.16	0.09%	-38.16	0.00	0.00%	0.00
0.00	0.00%	6.81	0.16%	-6.81	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	314.54	0.78%	-314.54	0.00	0.00%	0.00
0.00	0.00%	200.70	4.58%	-200.70	313.41	0.00%	-313.41	Total Payroll Taxes	0.00	0.00%	2,227.48	5.52%	-2,227.48	1,861.87	0.00%	-1,861.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	129.92	0.00%	-129.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vacation	0.00	0.00%	0.00	0.00%	0.00	335.29	0.00%	-335.29
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	465.21	0.00%	-465.21
0.00	0.00%	107.23	2.45%	-107.23	0.00	0.00%	0.00	Worker's Compensation	104.16	0.00%	1,044.60	2.59%	-940.44	0.00	0.00%	104.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Group Insurance	0.00	0.00%	0.00	0.00%	0.00	112.70	0.00%	-112.70
0.00	0.00%	107.23	2.45%	-107.23	0.00	0.00%	0.00	Total Other Benefits	104.16	0.00%	1,044.60	2.59%	-940.44	112.70	0.00%	-8.54
0.00	0.00%	307.93	7.02%	-307.93	313.41	0.00%	-313.41	Total Bar 1 PR Taxes and Benefits	104.16	0.00%	3,272.08	8.11%	-3,167.92	2,439.78	0.00%	-2,335.62
4,698.99	0.00%	2,477.93	56.53%	2,221.06	2,586.31	0.00%	2,112.68	Total Bar 1 Payroll	12,155.21	0.00%	24,552.08	60.87%	-12,396.87	13,367.14	0.00%	-1,211.93
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	6,833.00	0.00%	-6,833.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	33.26	0.00%	-33.26

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	6,866.26	0.00%	-6,866.26
4,698.99	0.00%	2,477.93	56.53%	2,221.06	2,586.31	0.00%	2,112.68	Total Bar 1 Expenses	12,155.21	0.00%	24,552.08	60.87%	-12,396.87	20,233.40	0.00%	-8,078.19
-4,698.99	0.00%	853.61	19.47%	-5,552.60	-2,586.31	0.00%	-2,112.68	Total Bar 1 Profit (Loss)	-12,155.21	0.00%	6,104.57	15.13%	-18,259.78	-20,233.40	0.00%	8,078.19

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Telephone								
0.00	0.00%	0.00	0.00%	0.00	4.64	100.00%	-4.64	Local and Long Distance Revenue	78.95	87.95%	0.00	0.00%	78.95	233.67	100.00%	-154.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Telephone Revenue	10.82	12.05%	0.00	0.00%	10.82	0.00	0.00%	10.82
0.00	0.00%	0.00	0.00%	0.00	4.64	100.00%	-4.64	Telephone Revenue	89.77	100.00%	0.00	0.00%	89.77	233.67	100.00%	-143.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	4.64	100.00%	-4.64	Total Telephone Revenue	89.77	100.00%	0.00	0.00%	89.77	233.67	100.00%	-143.90
								Cost of Sales								
503.38	0.00%	549.14	0.00%	-45.76	769.76	16,589.66%	-266.38	Cost of Sales - Local Calls	5,174.83	5,764.54%	5,491.40	0.00%	-316.57	7,457.18	3,191.33%	-2,282.35
2,353.59	0.00%	1,724.82	0.00%	628.77	93.94	2,024.57%	2,259.65	Cost of Sales - Long Distance	10,359.11	11,539.61%	17,248.20	0.00%	-6,889.09	93.94	40.20%	10,265.17
2,856.97	0.00%	2,273.96	0.00%	583.01	863.70	3,614.22%	1,993.27	Total Telephone Cost of Sales	15,533.94	17,304.16%	22,739.60	0.00%	-7,205.66	7,551.12	1,231.53%	7,982.82
-2,856.97	0.00%	-2,273.96	0.00%	-583.01	-859.06	3,514.22%	-1,997.91	Gross Profit	-15,444.17	17,204.16%	-22,739.60	0.00%	7,295.43	-7,317.45	1,131.53%	-8,126.72
								Other Expenses								
232.84	0.00%	0.00	0.00%	232.84	0.00	0.00%	232.84	Communication Expense	232.84	259.37%	0.00	0.00%	232.84	0.00	0.00%	232.84
1,664.12	0.00%	2,137.67	0.00%	-473.55	2,394.10	51,596.98%	-729.98	Internet/Web Expense	5,663.26	6,308.63%	21,376.70	0.00%	-15,713.44	13,739.11	5,879.71%	-8,075.85
0.00	0.00%	0.00	0.00%	0.00	668.58	14,409.05%	-668.58	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	2,029.93	868.72%	-2,029.93
0.00	0.00%	0.00	0.00%	0.00	500.00	10,775.86%	-500.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	500.00	213.98%	-500.00
1,896.96	0.00%	2,137.67	0.00%	-240.71	3,562.68	5,781.90%	-1,665.72	Total Telephone Other Expenses	5,896.10	6,568.01%	21,376.70	0.00%	-15,480.60	16,269.04	1,962.40%	-10,372.94
-4,753.93	0.00%	-4,411.63	0.00%	-342.30	-4,421.74	5,296.12%	-332.19	Total Telephone Profit (Loss)	-21,340.27	13,772.16%	-44,116.30	0.00%	22,776.03	-23,586.49	1,093.93%	2,246.22

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Minor Operating Income								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Rental Income - Other	1,175.00	3.14%	0.00	0.00%	1,175.00	0.00	0.00%	1,175.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Rental Income	1,175.00	3.14%	0.00	0.00%	1,175.00	0.00	0.00%	1,175.00
0.00	0.00%	0.00	0.00%	0.00	101.62	4.08%	-101.62	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	727.90	2.05%	-727.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vending Commissions Other	49.75	0.13%	0.00	0.00%	49.75	0.00	0.00%	49.75
0.00	0.00%	0.00	0.00%	0.00	101.62	4.08%	-101.62	Total Vending Commission Income	49.75	0.13%	0.00	0.00%	49.75	727.90	2.05%	-678.15
947.67	21.16%	0.00	0.00%	947.67	438.40	17.61%	509.27	Cancellation Fee - Rooms	20,611.37	55.04%	0.00	0.00%	20,611.37	6,478.99	18.22%	14,132.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Other	0.00	0.00%	0.00	0.00%	0.00	3,753.00	10.56%	-3,753.00
947.67	21.16%	0.00	0.00%	947.67	438.40	17.61%	509.27	Total Cancellation Fee Income	20,611.37	55.04%	0.00	0.00%	20,611.37	10,231.99	28.78%	10,379.38
0.00	0.00%	175.00	12.40%	-175.00	0.00	0.00%	0.00	Guest Laundry	0.00	0.00%	1,750.00	13.33%	-1,750.00	157.25	0.44%	-157.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	-14.85	-0.04%	0.00	0.00%	-14.85	0.00	0.00%	-14.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	551.76	1.55%	-551.76
79.20	1.77%	0.00	0.00%	79.20	74.25	2.98%	4.95	Internet Access	1,099.00	2.93%	0.00	0.00%	1,099.00	821.68	2.31%	277.32
857.80	19.15%	0.00	0.00%	857.80	0.00	0.00%	857.80	Other Revenue 2	-5,497.15	-14.68%	0.00	0.00%	-5,497.15	0.01	0.00%	-5,497.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 3	0.00	0.00%	0.00	0.00%	0.00	1,200.00	3.38%	-1,200.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 4	64.93	0.17%	0.00	0.00%	64.93	0.00	0.00%	64.93
2,594.36	57.92%	1,236.40	87.60%	1,357.96	1,874.73	75.32%	719.63	Gift Shop Sales	19,961.11	53.30%	11,377.30	86.67%	8,583.81	21,864.28	61.49%	-1,903.17
3,531.36	78.84%	1,411.40	100.00%	2,119.96	1,948.98	78.30%	1,582.38	Total Other Income	15,613.04	41.69%	13,127.30	100.00%	2,485.74	24,594.98	69.17%	-8,981.94
4,479.03	100.00%	1,411.40	100.00%	3,067.63	2,489.00	100.00%	1,990.03	Total Minor Operating Income	37,449.16	100.00%	13,127.30	100.00%	24,321.86	35,554.87	100.00%	1,894.29
								Cost of Sales								
0.00	0.00%	43.75	3.10%	-43.75	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	437.50	3.33%	-437.50	157.25	0.44%	-157.25
870.08	19.43%	803.66	56.94%	66.42	792.80	31.85%	77.28	Cost of Sales - Gift Shop	12,415.99	33.15%	7,395.27	56.34%	5,020.72	11,996.29	33.74%	419.70
870.08	19.43%	847.41	60.04%	22.67	792.80	31.85%	77.28	Total Minor Operated Cost of Sales	12,415.99	33.15%	7,832.77	59.67%	4,583.22	12,153.54	34.18%	262.45
3,608.95	80.57%	563.99	39.96%	3,044.96	1,696.20	68.15%	1,912.75	Total Minor Operated Profit (Loss)	25,033.17	66.85%	5,294.53	40.33%	19,738.64	23,401.33	65.82%	1,631.84

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Franchise Fees								
40.97	0.01%	250.00	0.12%	-209.03	0.00	0.00%	40.97	Franchise Fees - IT Fees	2,632.58	0.10%	2,500.00	0.13%	132.58	0.00	0.00%	2,632.58
14,752.54	4.88%	11,063.78	5.42%	3,688.76	6,626.62	4.73%	8,125.92	Franchise Fees - Royalty & Licenses	157,795.52	6.12%	102,257.97	5.43%	55,537.55	73,004.09	4.90%	84,791.43
119.20	0.04%	100.00	0.05%	19.20	0.00	0.00%	119.20	Franchise Fees - Other	2,344.22	0.09%	1,000.00	0.05%	1,344.22	0.00	0.00%	2,344.22
501.23	0.17%	2,697.60	1.32%	-2,196.37	0.00	0.00%	501.23	Franchise Fees - Reservations-GDS	13,091.48	0.51%	24,823.20	1.32%	-11,731.72	0.00	0.00%	13,091.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Equipment	27.15	0.00%	0.00	0.00%	27.15	0.00	0.00%	27.15
4,465.84	1.48%	4,496.00	2.20%	-30.16	2,559.62	1.83%	1,906.22	Franchise Fees - Frequent Guest	64,840.27	2.52%	41,372.00	2.20%	23,468.27	40,613.39	2.73%	24,226.88
11,533.77	3.81%	4,609.91	2.26%	6,923.86	10,429.75	7.45%	1,104.02	Franchise Fees - Marketing Contributions	76,805.54	2.98%	42,607.49	2.26%	34,198.05	62,324.20	4.19%	14,481.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	706.54	0.03%	0.00	0.00%	706.54	0.00	0.00%	706.54
31,413.55	10.38%	23,217.29	11.38%	8,196.26	19,615.99	14.01%	11,797.56	Total Franchise Fees	318,243.30	12.34%	214,560.66	11.40%	103,682.64	175,941.68	11.82%	142,301.62

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								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
10,868.89	3.59%	9,643.71	4.73%	1,225.18	10,584.67	7.56%	284.22	Management- A&G	100,961.25	3.92%	94,285.61	5.01%	6,675.64	92,388.18	6.21%	8,573.07
10,868.89	3.59%	9,643.71	4.73%	1,225.18	10,584.67	7.56%	284.22	Total A&G Management	100,961.25	3.92%	94,285.61	5.01%	6,675.64	92,388.18	6.21%	8,573.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
10,868.89	3.59%	9,643.71	4.73%	1,225.18	10,584.67	7.56%	284.22	Total A&G Salaries and Wages	100,961.25	3.92%	94,285.61	5.01%	6,675.64	92,388.18	6.21%	8,573.07
								PR Taxes and Benefits								
553.01	0.18%	766.68	0.38%	-213.67	781.97	0.56%	-228.96	FICA	7,760.59	0.30%	7,518.41	0.40%	242.18	7,802.33	0.52%	-41.74
-211.39	-0.07%	4.21	0.00%	-211.39	0.00	0.00%	-211.39	Federal Unemployment Tax	270.53	0.01%	156.65	0.01%	113.88	0.00	0.00%	270.53
78.41	0.03%	27.06	0.01%	51.35	0.00	0.00%	78.41	State Unemployment Tax	1,469.16	0.06%	1,287.77	0.07%	181.39	0.00	0.00%	1,469.16
420.03	0.14%	797.95	0.39%	-377.92	781.97	0.56%	-361.94	Total Payroll Taxes	9,500.28	0.37%	8,962.83	0.48%	537.45	7,802.33	0.52%	1,697.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	2,242.88	0.15%	-2,242.88
0.00	0.00%	378.21	0.19%	-378.21	790.74	0.56%	-790.74	Vacation	0.00	0.00%	3,993.89	0.21%	-3,993.89	12,777.96	0.86%	-12,777.96
0.00	0.00%	378.21	0.19%	-378.21	790.74	0.56%	-790.74	Total Supplemental Pay	0.00	0.00%	3,993.89	0.21%	-3,993.89	15,020.84	1.01%	-15,020.84
640.52	0.21%	495.21	0.24%	145.31	865.00	0.62%	-224.48	Worker's Compensation	4,948.19	0.19%	4,824.33	0.26%	123.86	10,597.00	0.71%	-5,648.81
0.00	0.00%	961.80	0.47%	-961.80	121.76	0.09%	-121.76	Group Insurance	0.00	0.00%	9,297.40	0.49%	-9,297.40	967.11	0.06%	-967.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	6,359.26	0.43%	-6,359.26
640.52	0.21%	1,457.01	0.71%	-816.49	986.76	0.70%	-346.24	Total Other Benefits	4,948.19	0.19%	14,121.73	0.75%	-9,173.54	17,923.37	1.20%	-12,975.18
1,060.55	0.35%	2,633.17	1.29%	-1,572.62	2,559.47	1.83%	-1,498.92	Total A&G PR Taxes and Benefits	14,448.47	0.56%	27,078.45	1.44%	-12,629.98	40,746.54	2.74%	-26,298.07
11,929.44	3.94%	12,276.88	6.02%	-347.44	13,144.14	9.39%	-1,214.70	Total A&G Payroll	115,409.72	4.48%	121,364.06	6.45%	-5,954.34	133,134.72	8.94%	-17,725.00
								Other Expenses								
1,000.00	0.33%	1,000.00	0.49%	0.00	2,000.00	1.43%	-1,000.00	Accounting/Audit Fees	10,417.69	0.40%	10,000.00	0.53%	417.69	20,000.00	1.34%	-9,582.31
811.54	0.27%	0.00	0.00%	811.54	0.00	0.00%	811.54	Bad Debt Provision	15,029.89	0.58%	0.00	0.00%	15,029.89	5,956.47	0.40%	9,073.42
851.91	0.28%	1,150.00	0.56%	-298.09	1,101.60	0.79%	-249.69	Bank Charges	9,610.45	0.37%	11,500.00	0.61%	-1,889.55	12,862.90	0.86%	-3,252.45
-1,459.82	-0.48%	0.00	0.00%	-1,459.82	0.00	0.00%	-1,459.82	Cash Over/Short	9,159.72	0.36%	0.00	0.00%	9,159.72	1,333.04	0.09%	7,826.68
0.00	0.00%	450.00	0.22%	-450.00	0.00	0.00%	0.00	Central Office - Travel Rebilled	1,643.95	0.06%	2,800.00	0.15%	-1,156.05	0.00	0.00%	1,643.95
0.00	0.00%	160.00	0.08%	-160.00	0.00	0.00%	0.00	Central Office - IT Fees	800.00	0.03%	1,600.00	0.09%	-800.00	0.00	0.00%	800.00
219.00	0.07%	110.00	0.05%	109.00	0.00	0.00%	219.00	Communication Expense	1,077.90	0.04%	1,100.00	0.06%	-22.10	187.81	0.01%	890.09
10,906.39	3.61%	5,098.60	2.50%	5,807.79	-3,822.10	-2.73%	14,728.49	Credit Card Commission	62,739.27	2.43%	47,107.77	2.50%	15,631.50	29,717.61	2.00%	33,021.66
0.00	0.00%	70.00	0.03%	-70.00	883.89	0.63%	-883.89	Data Processing	0.00	0.00%	700.00	0.04%	-700.00	8,913.20	0.60%	-8,913.20
248.77	0.08%	0.00	0.00%	248.77	127.92	0.09%	120.85	Dues and Subscriptions	781.39	0.03%	0.00	0.00%	781.39	2,255.64	0.15%	-1,474.25
164.78	0.05%	375.00	0.18%	-210.22	80.00	0.06%	84.78	Employee Relations	1,720.25	0.07%	2,625.00	0.14%	-904.75	875.89	0.06%	844.36
507.50	0.17%	205.00	0.10%	302.50	253.75	0.18%	253.75	Equipment Rental	1,643.92	0.06%	2,050.00	0.11%	-406.08	2,284.23	0.15%	-640.31
0.00	0.00%	0.00	0.00%	0.00	88.77	0.06%	-88.77	Licenses/Permits	2,057.31	0.08%	0.00	0.00%	2,057.31	3,174.28	0.21%	-1,116.97
8.11	0.00%	50.00	0.02%	-41.89	0.00	0.00%	8.11	Meals and Entertainment	1,139.81	0.04%	500.00	0.03%	639.81	0.00	0.00%	1,139.81
4,087.32	1.35%	0.00	0.00%	4,087.32	0.00	0.00%	4,087.32	Miscellaneous Expense	14,754.37	0.57%	0.00	0.00%	14,754.37	0.00	0.00%	14,754.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	1,254.83	0.05%	500.00	0.03%	754.83	0.00	0.00%	1,254.83
369.68	0.12%	275.00	0.13%	94.68	64.55	0.05%	305.13	Office Supplies	5,060.88	0.20%	2,750.00	0.15%	2,310.88	3,153.58	0.21%	1,907.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	528.99	0.02%	0.00	0.00%	528.99	0.00	0.00%	528.99
254.43	0.08%	750.00	0.37%	-495.57	395.65	0.28%	-141.22	Payroll Service Fees	1,812.41	0.07%	7,500.00	0.40%	-5,687.59	5,589.85	0.38%	-3,777.44
51.15	0.02%	50.00	0.02%	1.15	82.71	0.06%	-31.56	Postage	415.43	0.02%	500.00	0.03%	-84.57	594.35	0.04%	-178.92
373.50	0.12%	150.00	0.07%	223.50	0.00	0.00%	373.50	Professional Fees - Legal	17,433.81	0.68%	1,500.00	0.08%	15,933.81	0.00	0.00%	17,433.81
0.00	0.00%	500.00	0.25%	-500.00	0.00	0.00%	0.00	Professional Fees - Other	2,109.68	0.08%	5,000.00	0.27%	-2,890.32	5,727.00	0.38%	-3,617.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Recruitment Advertising	5,010.00	0.19%	3,000.00	0.16%	2,010.00	835.97	0.06%	4,174.03
0.00	0.00%	0.00	0.00%	0.00	183.28	0.13%	-183.28	Recruitment - Other	4,517.25	0.18%	0.00	0.00%	4,517.25	1,134.74	0.08%	3,382.51
534.69	0.18%	520.70	0.26%	13.99	0.00	0.00%	534.69	Software Expense/Maintenance	12,213.41	0.47%	6,157.00	0.33%	6,056.41	0.00	0.00%	12,213.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	1,500.00	0.06%	2,000.00	0.11%	-500.00	409.20	0.03%	1,090.80
750.12	0.25%	0.00	0.00%	750.12	0.00	0.00%	750.12	Travel	4,716.64	0.18%	0.00	0.00%	4,716.64	612.14	0.04%	4,104.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	145.95	0.01%	0.00	0.00%	145.95	0.00	0.00%	145.95
19,679.07	6.51%	10,914.30	5.35%	8,764.77	1,440.02	1.03%	18,239.05	Total A&G Other Expenses	189,295.20	7.34%	108,889.77	5.79%	80,405.43	105,617.90	7.09%	83,677.30
31,608.51	10.45%	23,191.18	11.37%	8,417.33	14,584.16	10.42%	17,024.35	Total A&G Expenses	304,704.92	11.82%	230,253.83	12.23%	74,451.09	238,752.62	16.04%	65,952.30

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,706.04	1.89%	5,472.11	2.68%	233.93	5,214.29	3.73%	491.75	Division Management	53,980.72	2.09%	53,335.09	2.83%	645.63	48,264.29	3.24%	5,716.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sales Managers	0.00	0.00%	0.00	0.00%	0.00	80.00	0.01%	-80.00
5,706.04	1.89%	5,472.11	2.68%	233.93	5,214.29	3.73%	491.75	Total S&M Management	53,980.72	2.09%	53,335.09	2.83%	645.63	48,344.29	3.25%	5,636.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Administrative Assistant	0.00	0.00%	0.00	0.00%	0.00	968.12	0.07%	-968.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	968.12	0.07%	-968.12
5,706.04	1.89%	5,472.11	2.68%	233.93	5,214.29	3.73%	491.75	Total S&M Salaries and Wages	53,980.72	2.09%	53,335.09	2.83%	645.63	49,312.41	3.31%	4,668.31
								PR Taxes and Benefits								
292.04	0.10%	434.99	0.21%	-142.95	338.19	0.24%	-46.15	FICA	4,097.53	0.16%	4,253.05	0.23%	-155.52	3,805.91	0.26%	291.62
-25.01	-0.01%	2.39	0.00%	-27.40	0.00	0.00%	-25.01	Federal Unemployment Tax	148.65	0.01%	87.89	0.00%	60.76	0.00	0.00%	148.65
41.04	0.01%	15.35	0.01%	25.69	0.00	0.00%	41.04	State Unemployment Tax	791.03	0.03%	723.50	0.04%	67.53	0.00	0.00%	791.03
308.07	0.10%	452.73	0.22%	-144.66	338.19	0.24%	-30.12	Total Payroll Taxes	5,037.21	0.20%	5,064.44	0.27%	-27.23	3,805.91	0.26%	1,231.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	950.00	0.06%	-950.00
0.00	0.00%	214.05	0.10%	-214.05	1,111.28	0.79%	-1,111.28	Vacation	0.00	0.00%	2,260.39	0.12%	-2,260.39	3,739.55	0.25%	-3,739.55
0.00	0.00%	214.05	0.10%	-214.05	1,111.28	0.79%	-1,111.28	Total Supplemental Pay	0.00	0.00%	2,260.39	0.12%	-2,260.39	4,689.55	0.31%	-4,689.55
439.35	0.15%	280.97	0.14%	158.38	0.00	0.00%	439.35	Worker's Compensation	2,625.04	0.10%	2,729.02	0.14%	-103.98	0.00	0.00%	2,625.04
0.00	0.00%	0.00	0.00%	0.00	-108.26	-0.08%	108.26	Group Insurance	157.32	0.01%	0.00	0.00%	157.32	3,561.68	0.24%	-3,404.36
3,200.00	1.06%	0.00	0.00%	3,200.00	0.00	0.00%	3,200.00	Bonus and Incentive Pay	3,200.00	0.12%	0.00	0.00%	3,200.00	204.41	0.01%	2,995.59
3,639.35	1.20%	280.97	0.14%	3,358.38	-108.26	-0.08%	3,747.61	Total Other Benefits	5,982.36	0.23%	2,729.02	0.14%	3,253.34	3,766.09	0.25%	2,216.27
3,947.42	1.30%	947.75	0.46%	2,999.67	1,341.21	0.96%	2,606.21	Total S&M PR Taxes and Benefits	11,019.57	0.43%	10,053.85	0.53%	965.72	12,261.55	0.82%	-1,241.98
9,653.46	3.19%	6,419.86	3.15%	3,233.60	6,555.50	4.68%	3,097.96	Total S&M Payroll	65,000.29	2.52%	63,388.94	3.37%	1,611.35	61,573.96	4.14%	3,426.33
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Advertising General	1,428.90	0.06%	0.00	0.00%	1,428.90	0.00	0.00%	1,428.90
440.00	0.15%	940.00	0.46%	-500.00	567.66	0.41%	-127.66	Advertising-Web/Internet	767.73	0.03%	10,435.00	0.55%	-9,667.27	4,132.75	0.28%	-3,365.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Agency Fees	738.75	0.03%	0.00	0.00%	738.75	0.00	0.00%	738.75
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	600.00	0.03%	-600.00	0.00	0.00%	0.00
60.00	0.02%	60.00	0.03%	0.00	0.00	0.00%	60.00	Communication Expense	170.00	0.01%	600.00	0.03%	-430.00	100.00	0.01%	70.00
1,088.00	0.36%	1,384.00	0.68%	-296.00	-876.97	-0.63%	1,964.97	Dues and Subscriptions	15,409.35	0.60%	18,094.00	0.96%	-2,684.65	3,522.30	0.24%	11,887.05
0.00	0.00%	200.00	0.10%	-200.00	0.00	0.00%	0.00	Magazine - Advertising	0.00	0.00%	2,000.00	0.11%	-2,000.00	0.00	0.00%	0.00
0.00	0.00%	100.00	0.05%	-100.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	1,000.00	0.05%	-1,000.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	144.69	0.01%	0.00	0.00%	144.69	259.96	0.02%	-115.27
75.76	0.03%	0.00	0.00%	75.76	0.00	0.00%	75.76	Operating Supplies	108.21	0.00%	0.00	0.00%	108.21	0.00	0.00%	108.21
49.21	0.02%	225.00	0.11%	-175.79	0.00	0.00%	49.21	Printing and Stationery	310.69	0.01%	1,525.00	0.08%	-1,214.31	0.00	0.00%	310.69
0.00	0.00%	0.00	0.00%	0.00	192.08	0.14%	-192.08	Promotions - In-house	3,284.21	0.13%	0.00	0.00%	3,284.21	1,238.99	0.08%	2,045.22
88.46	0.03%	100.00	0.05%	-11.54	0.00	0.00%	88.46	Promotion - Outside	88.46	0.00%	1,000.00	0.05%	-911.54	0.00	0.00%	88.46
111.20	0.04%	0.00	0.00%	111.20	0.00	0.00%	111.20	Software Expense/Maintenance	6,751.77	0.26%	7,494.00	0.40%	-742.23	0.00	0.00%	6,751.77
0.00	0.00%	750.00	0.37%	-750.00	0.00	0.00%	0.00	Training	1,594.00	0.06%	2,250.00	0.12%	-656.00	1,037.27	0.07%	556.73
0.00	0.00%	100.00	0.05%	-100.00	0.00	0.00%	0.00	Travel	13.74	0.00%	1,000.00	0.05%	-986.26	17.46	0.00%	-3.72
1,912.63	0.63%	4,009.00	1.97%	-2,096.37	-117.23	-0.08%	2,029.86	Total S&M Other Expenses	30,810.50	1.20%	45,998.00	2.44%	-15,187.50	10,308.73	0.69%	20,501.77
11,566.09	3.82%	10,428.86	5.11%	1,137.23	6,438.27	4.60%	5,127.82	Total S&M Expenses	95,810.79	3.72%	109,386.94	5.81%	-13,576.15	71,882.69	4.83%	23,928.10

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
-1,209.89	-0.40%	0.00	0.00%	-1,209.89	0.00	0.00%	-1,209.89	Division Management	13,185.96	0.51%	0.00	0.00%	13,185.96	9,791.24	0.66%	3,394.72
-1,209.89	-0.40%	0.00	0.00%	-1,209.89	0.00	0.00%	-1,209.89	Total R&M Management	13,185.96	0.51%	0.00	0.00%	13,185.96	9,791.24	0.66%	3,394.72
4,431.15	1.46%	3,011.43	1.48%	1,419.72	0.00	0.00%	4,431.15	Engineering Supervisor	7,819.77	0.30%	29,531.45	1.57%	-21,711.68	0.00	0.00%	7,819.77
2,278.36	0.75%	3,684.57	1.81%	-1,406.21	2,019.82	1.44%	258.54	Engineers 1	29,970.89	1.16%	36,132.55	1.92%	-6,161.66	22,651.32	1.52%	7,319.57
6,709.51	2.22%	6,696.00	3.28%	13.51	2,019.82	1.44%	4,689.69	Total R&M Non-Management	37,790.66	1.47%	65,664.00	3.49%	-27,873.34	22,651.32	1.52%	15,139.34
5,499.62	1.82%	6,696.00	3.28%	-1,196.38	2,019.82	1.44%	3,479.80	Total R&M Salaries and Wages	50,976.62	1.98%	65,664.00	3.49%	-14,687.38	32,442.56	2.18%	18,534.06
								PR Taxes and Benefits								
263.98	0.09%	512.24	0.25%	-248.26	152.19	0.11%	111.79	FICA	3,748.74	0.15%	5,023.27	0.27%	-1,274.53	2,805.15	0.19%	943.59
-96.56	-0.03%	2.81	0.00%	-99.37	0.00	0.00%	-96.56	Federal Unemployment Tax	152.09	0.01%	104.67	0.01%	47.42	0.00	0.00%	152.09
32.91	0.01%	18.08	0.01%	14.83	0.00	0.00%	32.91	State Unemployment Tax	607.13	0.02%	860.40	0.05%	-253.27	0.00	0.00%	607.13
200.33	0.07%	533.13	0.26%	-332.80	152.19	0.11%	48.14	Total Payroll Taxes	4,507.96	0.17%	5,988.34	0.32%	-1,480.38	2,805.15	0.19%	1,702.81
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	104.00	0.00%	0.00	0.00%	104.00	481.20	0.03%	-377.20
0.00	0.00%	0.00	0.00%	0.00	347.01	0.25%	-347.01	Vacation	0.00	0.00%	0.00	0.00%	0.00	2,693.30	0.18%	-2,693.30
0.00	0.00%	0.00	0.00%	0.00	347.01	0.25%	-347.01	Total Supplemental Pay	104.00	0.00%	0.00	0.00%	104.00	3,174.50	0.21%	-3,070.50
341.97	0.11%	330.87	0.16%	11.10	0.00	0.00%	341.97	Worker's Compensation	1,939.08	0.08%	3,223.29	0.17%	-1,284.21	0.00	0.00%	1,939.08
-244.50	-0.08%	0.00	0.00%	-244.50	47.84	0.03%	-292.34	Group Insurance	-978.00	-0.04%	0.00	0.00%	-978.00	1,907.56	0.13%	-2,885.56
97.47	0.03%	330.87	0.16%	-233.40	47.84	0.03%	49.63	Total Other Benefits	961.08	0.04%	3,223.29	0.17%	-2,262.21	1,907.56	0.13%	-946.48
297.80	0.10%	864.00	0.42%	-566.20	547.04	0.39%	-249.24	Total R&M PR Taxes and Benefits	5,573.04	0.22%	9,211.63	0.49%	-3,638.59	7,887.21	0.53%	-2,314.17
5,797.42	1.92%	7,560.00	3.71%	-1,762.58	2,566.86	1.83%	3,230.56	Total R&M Payroll	56,549.66	2.19%	74,875.63	3.98%	-18,325.97	40,329.77	2.71%	16,219.89
								Other Expenses								
97.91	0.03%	250.00	0.12%	-152.09	89.69	0.06%	8.22	Air Conditioning and Refrigeration	6,391.80	0.25%	2,500.00	0.13%	3,891.80	2,024.64	0.14%	4,367.16
10.80	0.00%	0.00	0.00%	10.80	0.00	0.00%	10.80	Audio Visual Repair	10.80	0.00%	0.00	0.00%	10.80	0.00	0.00%	10.80
87.83	0.03%	350.00	0.17%	-262.17	0.00	0.00%	87.83	Building	7,117.21	0.28%	3,300.00	0.18%	3,817.21	244.16	0.02%	6,873.05
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	1,725.00	0.09%	-1,725.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Computer Maintenance Repairs & Maintenanc	1,714.44	0.07%	0.00	0.00%	1,714.44	0.00	0.00%	1,714.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	5,500.00	0.29%	-5,500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Curtains and Drapes	0.00	0.00%	0.00	0.00%	0.00	27.46	0.00%	-27.46
257.81	0.09%	200.00	0.10%	57.81	255.94	0.18%	1.87	Electric Bulbs	9,923.05	0.38%	2,400.00	0.13%	7,523.05	1,926.90	0.13%	7,996.15
1,032.99	0.34%	175.00	0.09%	857.99	87.00	0.06%	945.99	Electrical and Mechanical	3,448.61	0.13%	1,750.00	0.09%	1,698.61	614.70	0.04%	2,833.91
0.00	0.00%	1,200.00	0.59%	-1,200.00	0.00	0.00%	0.00	Elevator Maintenance Contracts	243.62	0.01%	4,492.05	0.24%	-4,248.43	0.00	0.00%	243.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Maintenance	371.19	0.01%	0.00	0.00%	371.19	4,056.31	0.27%	-3,685.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	1,699.85	0.07%	0.00	0.00%	1,699.85	2,500.18	0.17%	-800.33
194.82	0.06%	37.89	0.02%	156.93	39.70	0.03%	155.12	Fire Safety Equipment	10,202.80	0.40%	4,203.90	0.22%	5,998.90	4,883.72	0.33%	5,319.08
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Floor and Carpet Maintenance	0.00	0.00%	1,500.00	0.08%	-1,500.00	5,118.61	0.34%	-5,118.61
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Furniture	0.00	0.00%	1,500.00	0.08%	-1,500.00	2,014.23	0.14%	-2,014.23
3,477.02	1.15%	1,322.20	0.65%	2,154.82	1,224.74	0.87%	2,252.28	Grounds and Landscaping	15,855.92	0.62%	13,222.00	0.70%	2,633.92	13,817.49	0.93%	2,038.43
365.23	0.12%	344.26	0.17%	20.97	365.23	0.26%	0.00	Indoor Plant Maintenance	4,017.53	0.16%	3,442.60	0.18%	574.93	2,921.85	0.20%	1,095.68
0.00	0.00%	150.00	0.07%	-150.00	600.60	0.43%	-600.60	Kitchen Equipment Repairs	0.00	0.00%	1,500.00	0.08%	-1,500.00	2,222.34	0.15%	-2,222.34
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Laundry Equipment Repairs	33.23	0.00%	1,500.00	0.08%	-1,466.77	23.43	0.00%	9.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	229.69	0.01%	0.00	0.00%	229.69	200.00	0.01%	29.69
0.00	0.00%	150.00	0.07%	-150.00	0.00	0.00%	0.00	Locks and Keys	2,367.42	0.09%	1,500.00	0.08%	867.42	357.61	0.02%	2,009.81
0.00	0.00%	0.00	0.00%	0.00	305.00	0.22%	-305.00	Maintenance Contracts	4,664.15	0.18%	3,450.00	0.18%	1,214.15	3,050.00	0.20%	1,614.15
0.00	0.00%	350.00	0.17%	-350.00	0.00	0.00%	0.00	Operating Supplies	1,309.34	0.05%	3,500.00	0.19%	-2,190.66	0.00	0.00%	1,309.34
221.77	0.07%	175.00	0.09%	46.77	20.12	0.01%	201.65	Painting and Decorating	1,089.00	0.04%	1,750.00	0.09%	-661.00	1,167.67	0.08%	-78.67
324.75	0.11%	405.00	0.20%	-80.25	505.15	0.36%	-180.40	Pest Control	4,613.95	0.18%	4,050.00	0.22%	563.95	3,151.62	0.21%	1,462.33
226.55	0.07%	300.00	0.15%	-73.45	276.81	0.20%	-50.26	Plumbing and Heating	4,478.79	0.17%	3,000.00	0.16%	1,478.79	2,707.26	0.18%	1,771.53
358.48	0.12%	0.00	0.00%	358.48	0.00	0.00%	358.48	Pool Chemicals	4,972.03	0.19%	0.00	0.00%	4,972.03	0.00	0.00%	4,972.03
0.00	0.00%	350.00	0.17%	-350.00	437.39	0.31%	-437.39	Pool Service- Contract	258.70	0.01%	3,500.00	0.19%	-3,241.30	3,867.50	0.26%	-3,608.80
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Radio and Television Repair	3,202.60	0.12%	500.00	0.03%	2,702.60	179.88	0.01%	3,022.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Signage	78.52	0.00%	0.00	0.00%	78.52	0.00	0.00%	78.52
0.00	0.00%	117.00	0.06%	-117.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	1,670.00	0.09%	-1,670.00	0.00	0.00%	0.00
64.80	0.02%	50.00	0.02%	14.80	0.00	0.00%	64.80	Tools	3,086.93	0.12%	500.00	0.03%	2,586.93	0.00	0.00%	3,086.93
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	2,289.00	0.09%	0.00	0.00%	2,289.00	124.61	0.01%	2,164.39

Company: SATX Associates LLC Property: Hilton Garden Inn San Antonio Airport
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	256.82	0.01%	450.00	0.02%	-193.18	0.00	0.00%	256.82
1,223.51	0.40%	0.00	0.00%	1,223.51	459.73	0.33%	763.78	Vehicle Maintenance & Repairs	3,642.35	0.14%	1,050.00	0.06%	2,592.35	5,471.77	0.37%	-1,829.42
459.04	0.15%	445.00	0.22%	14.04	647.50	0.46%	-188.46	Waste Removal	5,868.77	0.23%	4,450.00	0.24%	1,418.77	5,025.36	0.34%	843.41
315.00	0.10%	315.00	0.15%	0.00	0.00	0.00%	315.00	Water Treatment	2,720.00	0.11%	3,150.00	0.17%	-430.00	0.00	0.00%	2,720.00
8,718.31	2.88%	7,236.35	3.55%	1,481.96	5,314.60	3.80%	3,403.71	Total R&M Other Expenses	106,158.11	4.12%	81,555.55	4.33%	24,602.56	67,699.30	4.55%	38,458.81
14,515.73	4.80%	14,796.35	7.26%	-280.62	7,881.46	5.63%	6,634.27	Total R&M Expenses	162,707.77	6.31%	156,431.18	8.31%	6,276.59	108,029.07	7.26%	54,678.70

Company: SATX Associates LLC Property: Hilton Garden Inn San Antonio Airport
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
4,864.70	1.61%	1,236.40	0.61%	3,628.30	5,127.13	3.66%	-262.43	Water	35,419.79	1.37%	11,377.30	0.60%	24,042.49	34,002.71	2.28%	1,417.08
8,753.78	2.89%	9,621.44	4.72%	-867.66	6,948.18	4.96%	1,805.60	Electricity	94,715.52	3.67%	91,536.08	4.86%	3,179.44	76,978.74	5.17%	17,736.78
2,762.23	0.91%	1,236.40	0.61%	1,525.83	829.82	0.59%	1,932.41	Gas - Natural HLP	14,831.66	0.58%	11,377.30	0.60%	3,454.36	5,178.54	0.35%	9,653.12
2,574.90	0.85%	899.20	0.44%	1,675.70	0.00	0.00%	2,574.90	Sewer	20,077.64	0.78%	8,274.40	0.44%	11,803.24	0.00	0.00%	20,077.64
18,955.61	6.27%	12,993.44	6.37%	5,962.17	12,905.13	9.22%	6,050.48	Total Utilities	165,044.61	6.40%	122,565.08	6.51%	42,479.53	116,159.99	7.80%	48,884.62

Company: SATX Associates LLC Property: Hilton Garden Inn San Antonio Airport
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
0.00	0.00%	0.00	0.00%	0.00	56.85	0.04%	-56.85	Personal Property Taxes	0.00	0.00%	0.00	0.00%	0.00	56.85	0.00%	-56.85
13,672.60	4.52%	19,531.00	9.58%	-5,858.40	19,531.10	13.95%	-5,858.50	Real Estate Taxes	160,159.90	6.21%	195,310.00	10.38%	-35,150.10	195,311.00	13.12%	-35,151.10
13,672.60	4.52%	19,531.00	9.58%	-5,858.40	19,587.95	13.99%	-5,915.35	Total Taxes	160,159.90	6.21%	195,310.00	10.38%	-35,150.10	195,367.85	13.12%	-35,207.95
0.00	0.00%	0.00	0.00%	0.00	5,550.44	3.97%	-5,550.44	Insurance	0.00	0.00%	0.00	0.00%	0.00	53,843.88	3.62%	-53,843.88
0.00	0.00%	400.25	0.20%	-400.25	0.00	0.00%	0.00	Insurance - Automobile	1,605.00	0.06%	4,002.50	0.21%	-2,397.50	0.00	0.00%	1,605.00
827.41	0.27%	0.00	0.00%	827.41	0.00	0.00%	827.41	Insurance - Crime	2,482.23	0.10%	0.00	0.00%	2,482.23	0.00	0.00%	2,482.23
279.90	0.09%	125.00	0.06%	154.90	0.00	0.00%	279.90	Insurance - Employment	932.90	0.04%	1,250.00	0.07%	-317.10	0.00	0.00%	932.90
64.83	0.02%	1,228.50	0.60%	-1,163.67	0.00	0.00%	64.83	Insurance - General Liability	1,406.49	0.05%	12,285.00	0.65%	-10,878.51	0.00	0.00%	1,406.49
0.00	0.00%	1,829.42	0.90%	-1,829.42	0.00	0.00%	0.00	Insurance - Property	0.00	0.00%	18,294.20	0.97%	-18,294.20	0.00	0.00%	0.00
61.91	0.02%	2,126.08	1.04%	-2,064.17	0.00	0.00%	61.91	Insurance - Umbrella	185.73	0.01%	21,260.80	1.13%	-21,075.07	0.00	0.00%	185.73
1,234.05	0.41%	5,709.25	2.80%	-4,475.20	5,550.44	3.97%	-4,316.39	Total Insurance	6,612.35	0.26%	57,092.50	3.03%	-50,480.15	53,843.88	3.62%	-47,231.53
27,891.00	9.22%	27,891.00	13.68%	0.00	27,250.98	19.47%	640.02	Ground Lease Expense	276,349.96	10.72%	276,350.00	14.68%	-0.04	270,632.73	18.18%	5,717.23
1,245.39	0.41%	1,257.39	0.62%	-12.00	1,245.39	0.89%	0.00	Vehicle Leases	11,208.51	0.43%	12,573.90	0.67%	-1,365.39	12,453.90	0.84%	-1,245.39
29,136.39	9.63%	29,148.39	14.29%	-12.00	28,496.37	20.36%	640.02	Total Leases & Rent	287,558.47	11.15%	288,923.90	15.35%	-1,365.43	283,086.63	19.01%	4,471.84
10,042.49	3.32%	6,118.32	3.00%	3,924.17	3,498.00	2.50%	6,544.49	Management Fee - Base	83,088.98	3.22%	58,348.48	3.10%	24,740.50	37,194.00	2.50%	45,894.98
0.00	0.00%	0.00	0.00%	0.00	3,733.55	2.67%	-3,733.55	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	11,004.00	0.74%	-11,004.00
10,042.49	3.32%	6,118.32	3.00%	3,924.17	7,231.55	5.17%	2,810.94	Total Management Fees	83,088.98	3.22%	58,348.48	3.10%	24,740.50	48,198.00	3.24%	34,890.98
15,982.52	5.28%	0.00	0.00%	15,982.52	12,358.75	8.83%	3,623.77	Capital Reserve	28,359.45	1.10%	0.00	0.00%	28,359.45	123,587.50	8.30%	-95,228.05
0.00	0.00%	0.00	0.00%	0.00	44,534.00	31.81%	-44,534.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	445,340.00	29.91%	-445,340.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.04%	0.00	0.00%	949.17	13,032.84	0.88%	-12,083.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	9,317.15	0.36%	0.00	0.00%	9,317.15	0.00	0.00%	9,317.15
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	3,195.07	0.21%	-3,195.07
15,982.52	5.28%	0.00	0.00%	15,982.52	56,892.75	40.64%	-40,910.23	Total Other Non-Operating	38,625.77	1.50%	0.00	0.00%	38,625.77	585,155.41	39.30%	-546,529.64

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
92.00		92.00		0.00	92.00		0.00	# Rooms	92.00		92.00		0.00	92.00		0.00
2,852.00		2,852.00		0.00	2,852.00		0.00	Available Rooms	27,968.00		27,968.00		0.00	28,060.00		-92.00
1,866.00		1,725.00		141.00	1,851.00		15.00	Room Nights Sold	21,343.00		14,170.00		7,173.00	14,053.00		7,290.00
65.43%		60.48%		4.94%	64.90%		0.53%	Occupancy %	76.31%		50.67%		25.65%	50.08%		26.23%
108.72		92.91		15.81	86.11		22.61	ADR	100.67		89.71		10.96	98.55		2.12
71.13		56.19		14.94	55.88		15.25	RevPar	76.82		45.45		31.37	49.36		27.47
Summary V.11																
Revenue																
202,863.75	98.99%	160,261.28	99.44%	42,602.47	159,383.90	99.17%	43,479.85	Rooms	2,148,577.45	98.98%	1,271,226.78	99.38%	877,350.67	1,384,912.90	98.84%	763,664.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,077.08	1.01%	903.75	0.56%	1,173.33	1,337.08	0.83%	740.00	Other Departments	22,090.19	1.02%	7,962.30	0.62%	14,127.89	16,281.69	1.16%	5,808.50
204,940.83	100.00%	161,165.03	100.00%	43,775.80	160,720.98	100.00%	44,219.85	Total Operating Revenue	2,170,667.64	100.00%	1,279,189.08	100.00%	891,478.56	1,401,194.59	100.00%	769,473.05
Departmental Expenses																
66,637.25	32.85%	49,009.40	30.58%	17,627.85	27,024.26	16.96%	39,612.99	Rooms	487,043.62	22.67%	404,879.17	31.85%	82,164.45	297,245.84	21.46%	189,797.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,892.43	187.40%	4,180.69	462.59%	-288.26	4,331.93	323.98%	-439.50	Other Departments	47,954.88	217.09%	41,108.01	516.28%	6,846.87	40,307.05	247.56%	7,647.83
70,529.68	34.41%	53,190.09	33.00%	17,339.59	31,356.19	19.51%	39,173.49	Total Departmental Expenses	534,998.50	24.65%	445,987.18	34.86%	89,011.32	337,552.89	24.09%	197,445.61
134,411.15	65.59%	107,974.94	67.00%	26,436.21	129,364.79	80.49%	5,046.36	Total Departmental Profit	1,635,669.14	75.35%	833,201.90	65.14%	802,467.24	1,063,641.70	75.91%	572,027.44
Undistributed Operating Expenses																
27,941.69	13.63%	20,718.01	12.86%	7,223.68	11,020.59	6.86%	16,921.10	A&G	209,799.70	9.67%	197,904.43	15.47%	11,895.27	205,392.22	14.66%	4,407.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
13,592.16	6.63%	8,851.04	5.49%	4,741.12	7,715.54	4.80%	5,876.62	S&M	63,374.55	2.91%	94,374.65	7.38%	-31,198.10	64,205.34	4.58%	-1,028.79
24,488.29	11.95%	18,868.27	11.71%	5,620.02	20,244.64	12.60%	4,243.65	Franchise Fees	268,261.86	12.36%	151,358.68	11.83%	116,903.18	156,664.85	11.18%	111,597.01
19,061.40	9.30%	9,284.91	5.76%	9,776.49	6,653.94	4.14%	12,407.46	R&M	154,485.72	7.12%	100,189.99	7.83%	54,295.73	73,219.70	5.23%	81,266.02
14,639.67	7.14%	6,900.00	4.28%	7,739.67	5,991.24	3.73%	8,648.43	Utilities	68,517.76	3.16%	56,712.00	4.43%	11,805.76	56,237.98	4.01%	12,279.78
99,723.21	48.66%	64,622.23	40.10%	35,100.98	51,625.95	32.12%	48,097.26	Total Undistributed Expenses	764,241.59	35.21%	600,539.75	46.95%	163,701.84	555,720.09	39.66%	208,521.50
34,687.94	16.93%	43,352.71	26.90%	-8,664.77	77,738.84	48.37%	-43,050.90	Gross Operating Profit	871,427.55	40.15%	232,662.15	18.19%	638,765.40	507,921.61	36.25%	363,505.94
6,648.22	3.24%	4,834.95	3.00%	1,813.27	7,722.05	4.80%	-1,073.83	Management Fees	68,546.47	3.16%	45,734.43	3.58%	22,812.04	45,993.50	3.28%	22,552.97
28,039.72	13.68%	38,517.76	23.90%	-10,478.04	70,016.79	43.56%	-41,977.07	Income Before Non-Operating Income	802,881.08	36.99%	186,927.72	14.61%	615,953.36	461,928.11	32.97%	340,952.97
Non-Operating Income and Expenses																
690.73	0.34%	5,348.92	3.32%	-4,658.19	3,858.85	2.40%	-3,168.12	Insurance	1,069.60	0.05%	53,489.20	4.18%	-52,419.60	37,667.24	2.69%	-36,597.64
31,889.00	15.56%	31,889.42	19.79%	-0.42	30,960.60	19.26%	928.40	Leases & Rent	315,178.00	14.52%	315,178.92	24.64%	-0.92	306,901.09	21.90%	8,276.91
12,184.16	5.95%	0.00	0.00%	12,184.16	69,474.76	43.23%	-57,290.60	Other	78,706.97	3.63%	0.00	0.00%	78,706.97	751,851.06	53.66%	-673,144.09
44,763.89	21.84%	37,238.34	23.11%	7,525.55	104,294.21	64.89%	-59,530.32	Total Non-Operating Income and Expenses	394,954.57	18.20%	368,668.12	28.82%	26,286.45	1,096,419.39	78.25%	-701,464.82
-16,724.17	-8.16%	1,279.42	0.79%	-18,003.59	-34,277.42	-21.33%	17,553.25	EBITDA	407,926.51	18.79%	-181,740.40	-14.21%	589,666.91	-634,491.28	-45.28%	1,042,417.79
0.00	0.00%	0.00	0.00%	0.00	25,733.00	16.01%	-25,733.00	Interest	0.00	0.00%	0.00	0.00%	0.00	256,432.90	18.30%	-256,432.90
20,992.50	10.24%	20,496.00	12.72%	496.50	20,623.08	12.83%	369.42	Taxes	205,433.40	9.46%	204,960.00	16.02%	473.40	205,082.58	14.64%	350.82
0.00	0.00%	0.00	0.00%	0.00	2,412.00	1.50%	-2,412.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	24,120.00	1.72%	-24,120.00
20,992.50	10.24%	20,496.00	12.72%	496.50	48,768.08	30.34%	-27,775.58	Interest, Taxes, Depreciation and Amor	205,433.40	9.46%	204,960.00	16.02%	473.40	485,635.48	34.66%	-280,202.08
-37,716.67	-18.40%	-19,216.58	-11.92%	-18,500.09	-83,045.50	-51.67%	45,328.83	Net Income	202,493.11	9.33%	-386,700.40	-30.23%	589,193.51	-1,120,126.76	-79.94%	1,322,619.87

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA																
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As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
92.00		92.00		0.00	92.00		0.00	# Rooms	92.00		92.00		0.00	92.00		0.00
2,852.00		2,852.00		0.00	2,852.00		0.00	Available Rooms	27,968.00		27,968.00		0.00	28,060.00		-92.00
1,866.00		1,725.00		141.00	1,851.00		15.00	Room Nights Sold	21,343.00		14,170.00		7,173.00	14,053.00		7,290.00
0.65		0.60		0.05	0.65		0.01	Occupancy %	0.76		0.51		0.26	0.50		0.26
108.72		92.91		15.81	86.11		22.61	ADR	100.67		89.71		10.96	98.55		2.12
71.13		56.19		14.94	55.88		15.25	RevPar	76.82		45.45		31.37	49.36		27.47
Summary Revenue:																
202,863.75	98.99%	160,261.28	99.44%	42,602.47	159,383.90	99.17%	43,479.85	Rooms	2,148,577.45	98.98%	1,271,226.78	99.38%	877,350.67	1,384,912.90	98.84%	763,664.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	33.77	0.00%	-33.77
2,077.08	1.01%	903.75	0.56%	1,173.33	1,337.08	0.83%	740.00	Other	22,090.19	1.02%	7,962.30	0.62%	14,127.89	16,247.92	1.16%	5,842.27
204,940.83	100.00%	161,165.03	100.00%	43,775.80	160,720.98	100.00%	44,219.85	Total Revenue	2,170,667.64	100.00%	1,279,189.08	100.00%	891,478.56	1,401,194.59	100.00%	769,473.05
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	2,405.00	266.11%	-2,405.00	2,405.77	179.93%	-2,405.77	Telephone	0.00	0.00%	24,050.00	302.05%	-24,050.00	22,536.89	138.42%	-22,536.89
1,247.45	60.06%	538.69	59.61%	708.76	318.53	23.82%	928.92	Other	13,905.01	62.95%	4,688.01	58.88%	9,217.00	3,979.14	24.44%	9,925.87
1,247.45	60.06%	2,943.69	325.72%	-1,696.24	2,724.30	203.75%	-1,476.85	Total Cost of Sales	13,905.01	62.95%	28,738.01	360.93%	-14,833.00	26,516.03	162.86%	-12,611.02
Payroll:																
19,108.00	9.42%	22,239.95	13.88%	-3,131.95	14,907.82	9.35%	4,200.18	Rooms	207,471.05	9.66%	201,226.89	15.83%	6,244.16	144,660.73	10.45%	62,810.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,757.69	4.76%	9,905.86	6.15%	-148.17	7,323.01	4.56%	2,434.68	A&G	69,529.30	3.20%	96,655.09	7.56%	-27,125.79	63,042.60	4.50%	6,486.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,109.88	2.49%	4,540.19	2.82%	569.69	4,395.67	2.73%	714.21	S&M	28,462.38	1.31%	44,300.26	3.46%	-15,837.88	37,254.37	2.66%	-8,791.99
3,662.07	1.79%	3,921.07	2.43%	-259.00	1,846.16	1.15%	1,815.91	R&M	31,307.57	1.44%	38,259.31	2.99%	-6,951.74	17,290.00	1.23%	14,017.57
37,637.64	18.37%	40,607.07	25.20%	-2,969.43	28,472.66	17.72%	9,164.98	Total Salaries and Wages	336,770.30	15.51%	380,441.55	29.74%	-43,671.25	262,247.70	18.72%	74,522.60
10,948.37	5.34%	8,390.10	5.21%	2,558.27	5,555.07	3.46%	5,393.30	Total Taxes and Benefits	86,091.29	3.97%	85,927.71	6.72%	163.58	93,479.61	6.67%	-7,388.32
48,586.01	23.71%	48,997.17	30.40%	-411.16	34,027.73	21.17%	14,558.28	Total Labor Costs	422,861.59	19.48%	466,369.26	36.46%	-43,507.67	355,727.31	25.39%	67,134.28
Direct Expenses:																
44,117.84	21.75%	22,644.03	14.13%	21,473.81	9,267.35	5.81%	34,850.49	Rooms	231,790.67	10.79%	162,349.06	12.77%	69,441.61	105,355.79	7.61%	126,434.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,644.98	127.34%	1,237.00	136.87%	1,407.98	1,607.63	120.23%	1,037.35	Telephone	34,049.87	154.14%	12,370.00	155.36%	21,679.87	13,791.02	84.70%	20,258.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
24,488.29	11.95%	18,868.27	11.71%	5,620.02	20,244.64	12.60%	4,243.65	Franchise Fees	268,261.86	12.36%	151,358.68	11.83%	116,903.18	156,664.85	11.18%	111,597.01
15,116.54	7.38%	8,550.83	5.31%	6,565.71	2,375.88	1.48%	12,740.66	A&G	115,130.52	5.30%	77,556.62	6.06%	37,573.90	109,381.37	7.81%	5,749.15
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,549.29	2.22%	3,007.67	1.87%	1,541.62	2,269.75	1.41%	2,279.54	S&M	26,717.69	1.23%	36,636.70	2.86%	-9,919.01	17,738.25	1.27%	8,979.44
14,862.82	7.25%	4,663.66	2.89%	10,199.16	4,473.62	2.78%	10,389.20	R&M	118,005.12	5.44%	54,436.60	4.26%	63,568.52	51,860.38	3.70%	66,144.74
14,639.67	7.14%	6,900.00	4.28%	7,739.67	5,991.24	3.73%	8,648.43	Utilities	68,517.76	3.16%	56,712.00	4.43%	11,805.76	56,237.98	4.01%	12,279.78
120,419.43	58.76%	65,871.46	40.87%	54,547.97	46,230.11	28.76%	74,189.32	Total Direct Expense	862,473.49	39.73%	551,419.66	43.11%	311,053.83	511,029.64	36.47%	351,443.85
34,687.94	16.93%	43,352.71	26.90%	-8,664.77	77,738.84	48.37%	-43,050.90	Gross Operating Profit	871,427.55	40.15%	232,662.15	18.19%	638,765.40	507,921.61	36.25%	363,505.94

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA																	
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As of 10/31/2021																	
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance	
Fixed Costs																	
20,992.50	10.24%	20,496.00	12.72%	496.50	20,623.08	12.83%	369.42	Taxes	205,433.40	9.46%	204,960.00	16.02%	473.40	205,082.58	14.64%	350.82	
690.73	0.34%	5,348.92	3.32%	-4,658.19	3,858.85	2.40%	-3,168.12	Insurance	1,069.60	0.05%	53,489.20	4.18%	-52,419.60	37,667.24	2.69%	-36,597.64	
31,889.00	15.56%	31,889.42	19.79%	-0.42	30,960.60	19.26%	928.40	Leases & Rent	315,178.00	14.52%	315,178.92	24.64%	-0.92	306,901.09	21.90%	8,276.91	
6,648.22	3.24%	4,834.95	3.00%	1,813.27	7,722.05	4.80%	-1,073.83	Management Fees	68,546.47	3.16%	45,734.43	3.58%	22,812.04	45,993.50	3.28%	22,552.97	
60,220.45	29.38%	62,569.29	38.82%	-2,348.84	63,164.58	39.30%	-2,944.13	Total Fixed Expenses	590,227.47	27.19%	619,362.55	48.42%	-29,135.08	595,644.41	42.51%	-5,416.94	
-25,532.51	-12.46%	-19,216.58	-11.92%	-6,315.93	14,574.26	9.07%	-40,106.77	Net Operating Profit	281,200.08	12.95%	-386,700.40	-30.23%	667,900.48	-87,722.80	-6.26%	368,922.88	
0.00	0.00%	0.00	0.00%	0.00	25,733.00	16.01%	-25,733.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	256,432.90	18.30%	-256,432.90	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	0.00	0.00%	0.00	0.00%	0.00	53,837.00	3.84%	-53,837.00	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	3,312.83	0.24%	-3,312.83	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	344.24	0.02%	0.00	0.00%	344.24	0.00	0.00%	344.24	
12,184.16	5.95%	0.00	0.00%	12,184.16	0.00	0.00%	12,184.16	Non Recurring Cost	46,485.77	2.14%	0.00	0.00%	46,485.77	-46.37	0.00%	46,532.14	
-37,716.67	-18.40%	-19,216.58	-11.92%	-18,500.09	-11,158.74	-6.94%	-26,557.93	Net Operating Income	234,370.07	10.80%	-386,700.40	-30.23%	621,070.47	-401,259.16	-28.64%	635,629.23	
0.00	0.00%	0.00	0.00%	0.00	13,016.76	8.10%	-13,016.76	Capital Reserve	31,876.96	1.47%	0.00	0.00%	31,876.96	130,167.60	9.29%	-98,290.64	
0.00	0.00%	0.00	0.00%	0.00	56,458.00	35.13%	-56,458.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	564,580.00	40.29%	-564,580.00	
-37,716.67	-18.40%	-19,216.58	-11.92%	-18,500.09	-80,633.50	-50.17%	42,916.83	Adjusted NOI	202,493.11	9.33%	-386,700.40	-30.23%	589,193.51	-1,096,006.76	-78.22%	1,298,499.87	
0.00	0.00%	0.00	0.00%	0.00	2,412.00	1.50%	-2,412.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	24,120.00	1.72%	-24,120.00	
-37,716.67	-18.40%	-19,216.58	-11.92%	-18,500.09	-83,045.50	-51.67%	45,328.83	Net Profit/(Loss)	202,493.11	9.33%	-386,700.40	-30.23%	589,193.51	-1,120,126.76	-79.94%	1,322,619.87	

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
39,124.78	19.29%	11,875.00	7.41%	27,249.78	10,226.78	6.42%	28,898.00	Corporate Transient	472,476.11	21.99%	106,226.51	8.36%	366,249.60	175,205.17	12.65%	297,270.94
3,013.80	1.49%	0.00	0.00%	3,013.80	0.00	0.00%	3,013.80	Advanced Purchase	24,317.91	1.13%	11,289.00	0.89%	13,028.91	0.00	0.00%	24,317.91
7,198.35	3.55%	12,401.80	7.74%	-5,203.45	0.00	0.00%	7,198.35	AAA/AARP Transient	44,786.22	2.08%	58,448.50	4.60%	-13,662.28	0.00	0.00%	44,786.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	FIT(Flexible Independent Travel)	2,371.51	0.11%	171.00	0.01%	2,200.51	0.00	0.00%	2,371.51
6,720.96	3.31%	1,824.00	1.14%	4,896.96	0.00	0.00%	6,720.96	Consortia Transient	46,526.59	2.17%	15,823.00	1.24%	30,703.59	0.00	0.00%	46,526.59
980.08	0.48%	2,925.00	1.83%	-1,944.92	0.00	0.00%	980.08	Employee	6,608.49	0.31%	23,055.00	1.81%	-16,446.51	0.00	0.00%	6,608.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Transient	167.79	0.01%	0.00	0.00%	167.79	0.00	0.00%	167.79
2,763.20	1.36%	0.00	0.00%	2,763.20	0.00	0.00%	2,763.20	Travel Agent/Friends & Family	12,725.82	0.59%	276.00	0.02%	12,449.82	0.00	0.00%	12,725.82
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Package Transient	2,801.42	0.13%	0.00	0.00%	2,801.42	0.00	0.00%	2,801.42
6,548.53	3.23%	1,334.00	0.83%	5,214.53	0.00	0.00%	6,548.53	Member Reward Stay	47,048.99	2.19%	10,810.00	0.85%	36,238.99	0.00	0.00%	47,048.99
0.00	0.00%	35,333.00	22.05%	-35,333.00	68,764.14	43.14%	-68,764.14	Extended Stay Transient	65.13	0.00%	156,214.80	12.29%	-156,149.67	376,913.78	27.22%	-376,848.65
16,120.37	7.95%	27,572.00	17.20%	-11,451.63	0.00	0.00%	16,120.37	Internet/E-Commerce	183,695.32	8.55%	137,189.96	10.79%	46,505.36	0.00	0.00%	183,695.32
0.00	0.00%	5,580.00	3.48%	-5,580.00	0.00	0.00%	0.00	E-Commerce Opaque	689.44	0.03%	37,933.00	2.98%	-37,243.56	0.00	0.00%	689.44
2,756.76	1.36%	0.00	0.00%	2,756.76	0.00	0.00%	2,756.76	Other Transient	235,810.77	10.98%	0.00	0.00%	235,810.77	0.00	0.00%	235,810.77
18,821.37	9.28%	11,836.48	7.39%	6,984.89	0.00	0.00%	18,821.37	Government Transient	225,805.36	10.51%	111,156.66	8.74%	114,648.70	0.00	0.00%	225,805.36
70,493.13	34.75%	38,864.00	24.25%	31,629.13	69,064.17	43.33%	1,428.96	Rack Transient	575,757.56	26.80%	530,571.00	41.74%	45,186.56	634,070.65	45.78%	-58,313.09
22,001.42	10.85%	10,716.00	6.69%	11,285.42	1,627.36	1.02%	20,374.06	Local Negotiated Transient	238,253.38	11.09%	65,896.85	5.18%	172,356.53	18,526.57	1.34%	219,726.81
196,542.75	96.88%	160,261.28	100.00%	36,281.47	149,682.45	93.91%	46,860.30	Total Transient Room Revenue	2,119,907.81	98.67%	1,265,061.28	99.51%	854,846.53	1,204,716.17	86.99%	915,191.64
Group Room Revenue																
2,616.00	1.29%	0.00	0.00%	2,616.00	0.00	0.00%	2,616.00	Corporate Group	8,413.09	0.39%	0.00	0.00%	8,413.09	1,984.00	0.14%	6,429.09
0.00	0.00%	0.00	0.00%	0.00	9,344.00	5.86%	-9,344.00	Government Group	164.00	0.01%	0.00	0.00%	164.00	175,123.84	12.65%	-174,959.84
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Association Group	3,819.00	0.18%	0.00	0.00%	3,819.00	0.00	0.00%	3,819.00
3,705.00	1.83%	0.00	0.00%	3,705.00	0.00	0.00%	3,705.00	SMERF Group	10,179.00	0.47%	6,165.50	0.49%	4,013.50	0.00	0.00%	10,179.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sports Group	3,883.80	0.18%	0.00	0.00%	3,883.80	0.00	0.00%	3,883.80
6,321.00	3.12%	0.00	0.00%	6,321.00	9,344.00	5.86%	-3,023.00	Total Group Room Revenue	26,458.89	1.23%	6,165.50	0.49%	20,293.39	177,107.84	12.79%	-150,648.95
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	357.45	0.22%	-357.45	No-Show Rooms	717.75	0.03%	0.00	0.00%	717.75	4,780.17	0.35%	-4,062.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet/Smoking/Damage Fees	1,125.00	0.05%	0.00	0.00%	1,125.00	0.00	0.00%	1,125.00
0.00	0.00%	0.00	0.00%	0.00	357.45	0.22%	-357.45	Total Other Room Revenue	1,842.75	0.09%	0.00	0.00%	1,842.75	4,780.17	0.35%	-2,937.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	368.00	0.02%	0.00	0.00%	368.00	-1,691.28	-0.12%	2,059.28
202,863.75	100.00%	160,261.28	100.00%	42,602.47	159,383.90	100.00%	43,479.85	Total Room Revenue	2,148,577.45	100.00%	1,271,226.78	100.00%	877,350.67	1,384,912.90	100.00%	763,664.55
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Front Office Management	6,857.61	0.32%	0.00	0.00%	6,857.61	0.00	0.00%	6,857.61
0.00	0.00%	0.00	0.00%	0.00	358.49	0.22%	-358.49	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	5,267.98	0.38%	-5,267.98
3,141.84	1.55%	3,514.23	2.19%	-372.39	3,372.60	2.12%	-230.76	Housekeeping Management	18,189.60	0.85%	34,358.30	2.70%	-16,168.70	24,514.77	1.77%	-6,325.17
3,141.84	1.55%	3,514.23	2.19%	-372.39	3,731.09	2.34%	-589.25	Total Rooms Management	25,047.21	1.17%	34,358.30	2.70%	-9,311.09	29,782.75	2.15%	-4,735.54
12,628.09	6.22%	2,338.29	1.46%	10,289.80	1,032.30	0.65%	11,595.79	Front Office Agents	106,687.46	4.97%	22,930.32	1.80%	83,757.14	17,854.57	1.29%	88,832.89
0.00	0.00%	2,302.86	1.44%	-2,302.86	2,238.63	1.40%	-2,238.63	Front Office Supervisors	0.00	0.00%	22,582.87	1.78%	-22,582.87	10,349.10	0.75%	-10,349.10
0.00	0.00%	3,224.00	2.01%	-3,224.00	3,056.76	1.92%	-3,056.76	Night Auditors	0.00	0.00%	31,616.00	2.49%	-31,616.00	29,854.43	2.16%	-29,854.43
0.00	0.00%	2,630.57	1.64%	-2,630.57	0.00	0.00%	0.00	Breakfast Attendant	0.00	0.00%	18,159.41	1.43%	-18,159.41	8,210.39	0.59%	-8,210.39
12,628.09	6.22%	10,495.72	6.55%	2,132.37	6,327.69	3.97%	6,300.40	Total Rooms Front Office	106,687.46	4.97%	95,288.60	7.50%	11,398.86	66,268.49	4.79%	40,418.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Housekeeping Supervisors	0.00	0.00%	0.00	0.00%	0.00	1,696.99	0.12%	-1,696.99
3,338.07	1.65%	5,750.00	3.59%	-2,411.93	4,421.07	2.77%	-1,083.00	Room Attendants	75,736.38	3.52%	47,259.99	3.72%	28,476.39	38,661.16	2.79%	37,075.22

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	82.58	0.05%	-82.58	Housepersons	0.00	0.00%	0.00	0.00%	0.00	2,506.86	0.18%	-2,506.86
0.00	0.00%	2,480.00	1.55%	-2,480.00	345.39	0.22%	-345.39	Laundry Attendants	0.00	0.00%	24,320.00	1.91%	-24,320.00	5,744.48	0.41%	-5,744.48
3,338.07	1.65%	8,230.00	5.14%	-4,891.93	4,849.04	3.04%	-1,510.97	Total Rooms Housekeeping	75,736.38	3.52%	71,579.99	5.63%	4,156.39	48,609.49	3.51%	27,126.89
19,108.00	9.42%	22,239.95	13.88%	-3,131.95	14,907.82	9.35%	4,200.18	Total Rooms Salary and Wages	207,471.05	9.66%	201,226.89	15.83%	6,244.16	144,660.73	10.45%	62,810.32
								PR Taxes and Benefits								
1,406.29	0.69%	1,712.15	1.07%	-305.86	1,050.34	0.66%	355.95	FICA	15,702.77	0.73%	15,553.19	1.22%	149.58	12,227.71	0.88%	3,475.06
9.53	0.00%	9.40	0.01%	0.13	0.00	0.00%	9.53	Federal Unemployment Tax	567.45	0.03%	304.34	0.02%	263.11	0.00	0.00%	567.45
54.38	0.03%	60.43	0.04%	-6.05	0.00	0.00%	54.38	State Unemployment Tax	2,951.35	0.14%	2,488.97	0.20%	462.38	0.00	0.00%	2,951.35
1,470.20	0.72%	1,781.98	1.11%	-311.78	1,050.34	0.66%	419.86	Total Payroll Taxes	19,221.57	0.89%	18,346.50	1.44%	875.07	12,227.71	0.88%	6,993.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	768.64	0.04%	600.00	0.05%	168.64	2,868.96	0.21%	-2,100.32
108.00	0.05%	137.82	0.09%	-29.82	860.00	0.54%	-752.00	Vacation	576.00	0.03%	1,455.38	0.11%	-879.38	19,844.41	1.43%	-19,268.41
108.00	0.05%	137.82	0.09%	-29.82	860.00	0.54%	-752.00	Total Supplemental Pay	1,344.64	0.06%	2,055.38	0.16%	-710.74	22,713.37	1.64%	-21,368.73
1,558.70	0.77%	1,220.72	0.76%	337.98	0.00	0.00%	1,558.70	Worker's Compensation	16,423.24	0.76%	11,380.64	0.90%	5,042.60	0.00	0.00%	16,423.24
274.51	0.14%	984.90	0.61%	-710.39	878.75	0.55%	-604.24	Group Insurance	10,792.45	0.50%	9,520.70	0.75%	1,271.75	12,228.24	0.88%	-1,435.79
0.00	0.00%	0.00	0.00%	0.00	60.00	0.04%	-60.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	60.00	0.00%	-60.00
1,833.21	0.90%	2,205.62	1.38%	-372.41	938.75	0.59%	894.46	Total Other Benefits	27,215.69	1.27%	20,901.34	1.64%	6,314.35	12,288.24	0.89%	14,927.45
3,411.41	1.68%	4,125.42	2.57%	-714.01	2,849.09	1.79%	562.32	Total Rooms PR Taxes and Benefits	47,781.90	2.22%	41,303.22	3.25%	6,478.68	47,229.32	3.41%	552.58
22,519.41	11.10%	26,365.37	16.45%	-3,845.96	17,756.91	11.14%	4,762.50	Total Rooms Labor Costs	255,252.95	11.88%	242,530.11	19.08%	12,722.84	191,890.05	13.86%	63,362.90
								Other Expenses								
17,132.54	8.45%	7,814.25	4.88%	9,318.29	1,575.37	0.99%	15,557.17	Breakfast /Comp Cost	89,433.90	4.16%	52,824.42	4.16%	36,609.48	29,115.73	2.10%	60,318.17
2,630.65	1.30%	1,121.25	0.70%	1,509.40	1,008.59	0.63%	1,622.06	Cleaning Supplies	7,892.80	0.37%	9,215.70	0.72%	-1,322.90	5,141.72	0.37%	2,751.08
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	500.00	0.04%	-500.00	0.00	0.00%	0.00
11,144.66	5.49%	0.00	0.00%	11,144.66	0.00	0.00%	11,144.66	Contract Labor	20,273.16	0.94%	0.00	0.00%	20,273.16	0.00	0.00%	20,273.16
160.11	0.08%	0.00	0.00%	160.11	0.00	0.00%	160.11	Dues and Subscriptions	4,297.62	0.20%	0.00	0.00%	4,297.62	0.00	0.00%	4,297.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	217.94	0.01%	0.00	0.00%	217.94	0.00	0.00%	217.94
2,185.58	1.08%	2,156.25	1.35%	29.33	254.92	0.16%	1,930.66	Guest Supplies	17,476.96	0.81%	17,722.50	1.39%	-245.54	8,693.14	0.63%	8,783.82
0.00	0.00%	346.00	0.22%	-346.00	323.06	0.20%	-323.06	Internet/Web Expense	323.10	0.02%	3,460.00	0.27%	-3,136.90	3,272.78	0.24%	-2,949.68
874.77	0.43%	431.25	0.27%	443.52	0.00	0.00%	874.77	Laundry	8,590.33	0.40%	3,544.50	0.28%	5,045.83	490.06	0.04%	8,100.27
809.93	0.40%	948.75	0.59%	-138.82	1,131.94	0.71%	-322.01	Linen	13,466.30	0.63%	7,797.90	0.61%	5,668.40	3,645.71	0.26%	9,820.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	285.25	0.02%	-285.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	164.17	0.01%	0.00	0.00%	164.17	0.00	0.00%	164.17
0.00	0.00%	100.00	0.06%	-100.00	339.52	0.21%	-339.52	Operating Supplies	0.00	0.00%	1,000.00	0.08%	-1,000.00	2,508.51	0.18%	-2,508.51
0.00	0.00%	0.00	0.00%	0.00	1,005.13	0.63%	-1,005.13	Reservation Expense	0.00	0.00%	0.00	0.00%	0.00	8,778.84	0.63%	-8,778.84
0.00	0.00%	224.25	0.14%	-224.25	0.00	0.00%	0.00	Rooms Promotion	75.70	0.00%	1,843.14	0.14%	-1,767.44	1,072.55	0.08%	-996.85
1,212.57	0.60%	1,174.00	0.73%	38.57	1,173.90	0.74%	38.67	Television Cable	12,106.14	0.56%	11,740.00	0.92%	366.14	10,646.51	0.77%	1,459.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	136.38	0.01%	123.31	0.01%	13.07	0.00	0.00%	136.38
7,500.00	3.70%	8,178.03	5.10%	-678.03	2,454.92	1.54%	5,045.08	Travel Agent Comm - Transient Rooms	54,325.65	2.53%	51,577.59	4.06%	2,748.06	31,054.80	2.24%	23,270.85
467.03	0.23%	100.00	0.06%	367.03	0.00	0.00%	467.03	Uniforms	3,010.52	0.14%	1,000.00	0.08%	2,010.52	522.66	0.04%	2,487.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	0.00	0.00%	0.00	0.00%	0.00	127.53	0.01%	-127.53
44,117.84	21.75%	22,644.03	14.13%	21,473.81	9,267.35	5.81%	34,850.49	Total Rooms Other Expenses	231,790.67	10.79%	162,349.06	12.77%	69,441.61	105,355.79	7.61%	126,434.88
66,637.25	32.85%	49,009.40	30.58%	17,627.85	27,024.26	16.96%	39,612.99	Total Rooms Expenses	487,043.62	22.67%	404,879.17	31.85%	82,164.45	297,245.84	21.46%	189,797.78
136,226.50	67.15%	111,251.88	69.42%	24,974.62	132,359.64	83.04%	3,866.86	Total Rooms Profit (Loss)	1,661,533.83	77.33%	866,347.61	68.15%	795,186.22	1,087,667.06	78.54%	573,866.77

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Sale Stats																
Transient Rooms																
375.00		125.00		250.00	103.00		272.00	Room Stat - Corporate Transient	5,232.00		1,153.00		4,079.00	1,675.00		3,557.00
25.00		0.00		25.00	0.00		25.00	Room Stat - Advanced Purchase	196.00		121.00		75.00	0.00		196.00
55.00		120.00		-65.00	0.00		55.00	Room Stat - AAA/AARP Transient	351.00		614.00		-263.00	0.00		351.00
0.00		0.00		0.00	0.00		0.00	Room Stat - FIT(Flexible Independent Trave	39.00		2.00		37.00	0.00		39.00
55.00		16.00		39.00	0.00		55.00	Room Stat - Consortia Rate Transient	405.00		143.00		262.00	0.00		405.00
27.00		72.00		-45.00	0.00		27.00	Room Stat - Employee	212.00		564.00		-352.00	0.00		212.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Leisure Transient	1.00		0.00		1.00	0.00		1.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Package Transient	7.00		0.00		7.00	0.00		7.00
34.00		0.00		34.00	0.00		34.00	Room Stat - Travel Agent/Friends & Family	159.00		4.00		155.00	0.00		159.00
119.00		58.00		61.00	0.00		119.00	Room Stat - Member Reward Stay	854.00		470.00		384.00	0.00		854.00
0.00		397.00		-397.00	890.00		-890.00	Room Stat - Extended Stay Transient	0.00		1,999.00		-1,999.00	4,754.00		-4,754.00
126.00		286.00		-160.00	0.00		126.00	Room Stat - Internet	1,425.00		1,505.00		-80.00	0.00		1,425.00
17.00		0.00		17.00	0.00		17.00	Room Stat - Other Transient	2,106.00		0.00		2,106.00	0.00		2,106.00
0.00		93.00		-93.00	0.00		0.00	Room Stat - E-Commerce Opaque	7.00		557.00		-550.00	0.00		7.00
155.00		108.00		47.00	79.00		76.00	Room Stat - Government Rate Transient	1,946.00		1,129.00		817.00	1,426.00		520.00
609.00		325.00		284.00	763.00		-154.00	Room Stat - Rack Rate Transient	5,378.00		5,079.00		299.00	6,012.00		-634.00
220.00		125.00		95.00	16.00		204.00	Room Stat - Local Negotiated Transient	2,784.00		768.00		2,016.00	170.00		2,614.00
1,817.00		1,725.00		92.00	1,851.00		-34.00	Total Transient Rooms Sold	21,102.00		14,108.00		6,994.00	14,037.00		7,065.00
Group Rooms																
24.00		0.00		24.00	0.00		24.00	Room Stat - Corporate Group Rooms	81.00		0.00		81.00	16.00		65.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Government Group	2.00		0.00		2.00	0.00		2.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Association Group	36.00		0.00		36.00	0.00		36.00
25.00		0.00		25.00	0.00		25.00	Room Stat - SMERF Group	86.00		62.00		24.00	0.00		86.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Sports Group	36.00		0.00		36.00	0.00		36.00
49.00		0.00		49.00	0.00		49.00	Total Group Rooms Sold	241.00		62.00		179.00	16.00		225.00
Contract Rooms																
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00		0.00		0.00	0.00		0.00
1,866.00		1,725.00		141.00	1,851.00		15.00	Total Rooms Sold	21,343.00		14,170.00		7,173.00	14,053.00		7,290.00
3.00		0.00		3.00	0.00		3.00	Room Stat-Comp Rooms	26.00		3.00		23.00	0.00		26.00
1,869.00		1,725.00		144.00	1,851.00		18.00	Total Rooms Occupied	21,369.00		14,173.00		7,196.00	14,053.00		7,316.00
297.00		0.00		297.00	0.00		297.00	Room Stat-Out of Order	3,445.00		0.00		3,445.00	0.00		3,445.00
ADR																
104.33		95.00		9.33	99.29		5.04	Corporate Transient ADR	90.31		92.13		-1.83	104.60		-14.30
120.55		0.00		120.55	0.00		120.55	Advanced Purchase ADR	124.07		93.30		30.77	0.00		124.07
130.88		103.35		27.53	0.00		130.88	AAA/AARP ADR	127.60		95.19		32.40	0.00		127.60
0.00		0.00		0.00	0.00		0.00	FIT ADR	60.81		85.50		-24.69	0.00		60.81
122.20		114.00		8.20	0.00		122.20	Consortia ADR	114.88		110.65		4.23	0.00		114.88
36.30		40.63		-4.33	0.00		36.30	Employee ADR	31.17		40.88		-9.71	0.00		31.17
0.00		0.00		0.00	0.00		0.00	Leisure ADR	167.79		0.00		167.79	0.00		167.79
81.27		0.00		81.27	0.00		81.27	Travel Agent/Friends & Family ADR	80.04		69.00		11.04	0.00		80.04
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	2,801.42		0.00		2,801.42	0.00		2,801.42
55.03		23.00		32.03	0.00		55.03	Member Reward Stay ADR	55.09		23.00		32.09	0.00		55.09
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
0.00		89.00		-89.00	77.26		-77.26	Extended Stay ADR	0.00		78.15		-78.15	79.28		-79.28
127.94		96.41		31.53	0.00		127.94	Internet ADR	128.91		91.16		37.75	0.00		128.91
0.00		60.00		-60.00	0.00		0.00	E-Commerce Opaque ADR	98.49		68.10		30.39	0.00		98.49
162.16		0.00		162.16	0.00		162.16	Other Transient ADR	111.97		0.00		111.97	0.00		111.97
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
121.43		109.60		11.83	0.00		121.43	Government ADR	116.04		98.46		17.58	0.00		116.04
115.75		119.58		-3.83	90.52		25.24	Rack ADR	107.06		104.46		2.59	105.47		1.59
100.01		85.73		14.28	101.71		-1.70	Local Negotiated ADR	85.58		85.80		-0.22	108.98		-23.40
108.17		92.91		15.26	80.87		27.30	Total Transient ADR	100.46		89.67		10.79	85.82		14.64
109.00		0.00		109.00	0.00		109.00	Corporate Group ADR	103.87		0.00		103.87	124.00		-20.13
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00		0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Government Group ADR	82.00		0.00	82.00	0.00		82.00
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	106.08		0.00	106.08	0.00		106.08
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
148.20		0.00		148.20	0.00		148.20	SMERF Group ADR	118.36		99.44	18.92	0.00		118.36
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	107.88		0.00	107.88	0.00		107.88
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
129.00		0.00		129.00	0.00		129.00	Total Group ADR	109.79		99.44	10.34	11,069.24		-10,959.45
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
108.72		92.91		15.81	86.11		22.61	Total ADR	100.67		89.71	10.96	98.55		2.12

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								F&B Summary								
								Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 4															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 5															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Total Banquets Management																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone								
								Local and Long Distance Revenue	0.00	0.00%	0.00	0.00%	0.00	33.77	100.00%	-33.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	33.77	100.00%	-33.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	33.77	100.00%	-33.77
								Cost of Sales								
0.00	0.00%	2,405.00	0.00%	-2,405.00	2,405.77	0.00%	-2,405.77	Cost of Sales - Local Calls	0.00	0.00%	24,050.00	0.00%	-24,050.00	22,536.89	6,736.42%	-22,536.89
0.00	0.00%	2,405.00	0.00%	-2,405.00	2,405.77	0.00%	-2,405.77	Total Telephone Cost of Sales	0.00	0.00%	24,050.00	0.00%	-24,050.00	22,536.89	6,736.42%	-22,536.89
0.00	0.00%	-2,405.00	0.00%	2,405.00	-2,405.77	0.00%	2,405.77	Gross Profit	0.00	0.00%	-24,050.00	0.00%	24,050.00	-22,503.12	6,636.42%	22,503.12
								Other Expenses								
216.52	0.00%	0.00	0.00%	216.52	0.00	0.00%	216.52	Communication Expense	216.52	0.00%	0.00	0.00%	216.52	0.00	0.00%	216.52
1,221.16	0.00%	1,237.00	0.00%	-15.84	1,237.00	0.00%	-15.84	Internet/Web Expense	14,262.84	0.00%	12,370.00	0.00%	1,892.84	12,424.25	6,790.79%	1,838.59
0.00	0.00%	0.00	0.00%	0.00	100.00	0.00%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	950.00	2,813.15%	-950.00
0.00	0.00%	0.00	0.00%	0.00	270.63	0.00%	-270.63	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	416.77	1,234.14%	-416.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	646.03	0.00%	0.00	0.00%	646.03	0.00	0.00%	646.03
1,207.30	0.00%	0.00	0.00%	1,207.30	0.00	0.00%	1,207.30	Telephone Equipment	18,924.48	0.00%	0.00	0.00%	18,924.48	0.00	0.00%	18,924.48
2,644.98	0.00%	1,237.00	0.00%	1,407.98	1,607.63	0.00%	1,037.35	Total Telephone Other Expenses	34,049.87	0.00%	12,370.00	0.00%	21,679.87	13,791.02	6,838.08%	20,258.85
-2,644.98	0.00%	-3,642.00	0.00%	997.02	-4,013.40	0.00%	1,368.42	Total Telephone Profit (Loss)	-34,049.87	0.00%	-36,420.00	0.00%	2,370.13	-36,294.14	6,474.50%	2,244.27

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Minor Operating								
								Income								
400.00	19.26%	0.00	0.00%	400.00	200.00	14.96%	200.00	Rental Income - Other	700.00	3.17%	0.00	0.00%	700.00	2,869.40	17.66%	-2,169.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Rental Income - Antennae	110.30	0.50%	0.00	0.00%	110.30	0.00	0.00%	110.30
400.00	19.26%	0.00	0.00%	400.00	200.00	14.96%	200.00	Total Rental Income	810.30	3.67%	0.00	0.00%	810.30	2,869.40	17.66%	-2,059.10
0.00	0.00%	0.00	0.00%	0.00	273.50	20.46%	-273.50	Vending Commissions-Soda & Snack Machin	960.00	4.35%	0.00	0.00%	960.00	1,006.99	6.20%	-46.99
0.00	0.00%	0.00	0.00%	0.00	273.50	20.46%	-273.50	Total Vending Commission Income	960.00	4.35%	0.00	0.00%	960.00	1,006.99	6.20%	-46.99
464.05	22.34%	0.00	0.00%	464.05	0.00	0.00%	464.05	Cancellation Fee - Rooms	1,769.81	8.01%	0.00	0.00%	1,769.81	2,233.93	13.75%	-464.12
0.00	0.00%	75.00	8.30%	-75.00	0.00	0.00%	0.00	Cancellation Fee - Other	0.00	0.00%	750.00	9.42%	-750.00	0.00	0.00%	0.00
464.05	22.34%	75.00	8.30%	389.05	0.00	0.00%	464.05	Total Cancellation Fee Income	1,769.81	8.01%	750.00	9.42%	1,019.81	2,233.93	13.75%	-464.12
0.00	0.00%	225.00	24.90%	-225.00	0.00	0.00%	0.00	Guest Laundry	809.84	3.67%	2,250.00	28.26%	-1,440.16	1,830.01	11.26%	-1,020.17
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pool Memberships	4.95	0.02%	0.00	0.00%	4.95	0.00	0.00%	4.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	246.44	1.12%	0.00	0.00%	246.44	0.00	0.00%	246.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	-226.64	-1.03%	0.00	0.00%	-226.64	611.11	3.76%	-837.75
0.00	0.00%	0.00	0.00%	0.00	79.20	5.92%	-79.20	Internet Access	3,485.32	15.78%	0.00	0.00%	3,485.32	539.55	3.32%	2,945.77
0.00	0.00%	0.00	0.00%	0.00	15.59	1.17%	-15.59	Other Revenue 2	784.65	3.55%	0.00	0.00%	784.65	61.30	0.38%	723.35
0.00	0.00%	0.00	0.00%	0.00	75.00	5.61%	-75.00	Other Revenue 3	0.00	0.00%	0.00	0.00%	0.00	525.00	3.23%	-525.00
1,213.03	58.40%	603.75	66.80%	609.28	693.79	51.89%	519.24	Gift Shop Sales	13,195.52	59.73%	4,962.30	62.32%	8,233.22	6,245.63	38.44%	6,949.89
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet Fees	250.00	1.13%	0.00	0.00%	250.00	325.00	2.00%	-75.00
1,213.03	58.40%	828.75	91.70%	384.28	863.58	64.59%	349.45	Total Other Income	18,550.08	83.97%	7,212.30	90.58%	11,337.78	10,137.60	62.39%	8,412.48
2,077.08	100.00%	903.75	100.00%	1,173.33	1,337.08	100.00%	740.00	Total Minor Operating Income	22,090.19	100.00%	7,962.30	100.00%	14,127.89	16,247.92	100.00%	5,842.27
								Cost of Sales								
-323.11	-15.56%	0.00	0.00%	-323.11	0.00	0.00%	-323.11	Cost of Sales - Internet Access	2,811.34	12.73%	0.00	0.00%	2,811.34	0.00	0.00%	2,811.34
1,082.05	52.09%	146.25	16.18%	935.80	37.77	2.82%	1,044.28	Cost of Sales - Guest Laundry	2,151.57	9.74%	1,462.50	18.37%	689.07	1,635.73	10.07%	515.84
488.51	23.52%	392.44	43.42%	96.07	280.76	21.00%	207.75	Cost of Sales - Gift Shop	8,942.10	40.48%	3,225.51	40.51%	5,716.59	2,343.41	14.42%	6,598.69
1,247.45	60.06%	538.69	59.61%	708.76	318.53	23.82%	928.92	Total Minor Operated Cost of Sales	13,905.01	62.95%	4,688.01	58.88%	9,217.00	3,979.14	24.49%	9,925.87
829.63	39.94%	365.06	40.39%	464.57	1,018.55	76.18%	-188.92	Total Minor Operated Profit (Loss)	8,185.18	37.05%	3,274.29	41.12%	4,910.89	12,268.78	75.51%	-4,083.60

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Franchise Fees								
1,769.59	0.86%	0.00	0.00%	1,769.59	0.00	0.00%	1,769.59	Franchise Fees - IT Fees	13,712.27	0.63%	0.00	0.00%	13,712.27	0.00	0.00%	13,712.27
11,207.40	5.47%	8,880.19	5.51%	2,327.21	8,891.03	5.53%	2,316.37	Franchise Fees - Royalty & Licenses	160,792.69	7.41%	70,505.14	5.51%	90,287.55	76,206.58	5.44%	84,586.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Other	-374.54	-0.02%	0.00	0.00%	-374.54	0.00	0.00%	-374.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Reservations-GDS	17,651.16	0.81%	0.00	0.00%	17,651.16	0.00	0.00%	17,651.16
4,115.97	2.01%	3,577.86	2.22%	538.11	5,695.71	3.54%	-1,579.74	Franchise Fees - Frequent Guest	40,906.10	1.88%	28,406.80	2.22%	12,499.30	31,963.42	2.28%	8,942.68
7,131.99	3.48%	5,656.89	3.51%	1,475.10	5,657.90	3.52%	1,474.09	Franchise Fees - Marketing Contributions	33,229.80	1.53%	44,913.44	3.51%	-11,683.64	48,494.85	3.46%	-15,265.05
263.34	0.13%	753.33	0.47%	-489.99	0.00	0.00%	263.34	Franchise Fees - Reservations-Central	2,344.38	0.11%	7,533.30	0.59%	-5,188.92	0.00	0.00%	2,344.38
24,488.29	11.95%	18,868.27	11.71%	5,620.02	20,244.64	12.60%	4,243.65	Total Franchise Fees	268,261.86	12.36%	151,358.68	11.83%	116,903.18	156,664.85	11.18%	111,597.01

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
9,757.69	4.76%	9,905.86	6.15%	-148.17	7,323.01	4.56%	2,434.68	Management- A&G	69,529.30	3.20%	96,655.09	7.56%	-27,125.79	63,042.60	4.50%	6,486.70
9,757.69	4.76%	9,905.86	6.15%	-148.17	7,323.01	4.56%	2,434.68	Total A&G Management	69,529.30	3.20%	96,655.09	7.56%	-27,125.79	63,042.60	4.50%	6,486.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,757.69	4.76%	9,905.86	6.15%	-148.17	7,323.01	4.56%	2,434.68	Total A&G Salaries and Wages	69,529.30	3.20%	96,655.09	7.56%	-27,125.79	63,042.60	4.50%	6,486.70
								PR Taxes and Benefits								
699.29	0.34%	787.47	0.49%	-88.18	285.06	0.18%	414.23	FICA	5,253.12	0.24%	7,707.45	0.60%	-2,454.33	4,852.52	0.35%	400.60
4.76	0.00%	4.32	0.00%	0.44	0.00	0.00%	4.76	Federal Unemployment Tax	134.32	0.01%	159.91	0.01%	-25.59	0.00	0.00%	134.32
27.22	0.01%	27.79	0.02%	-0.57	0.00	0.00%	27.22	State Unemployment Tax	725.98	0.03%	1,315.78	0.10%	-589.80	0.00	0.00%	725.98
731.27	0.36%	819.58	0.51%	-88.31	285.06	0.18%	446.21	Total Payroll Taxes	6,113.42	0.28%	9,183.14	0.72%	-3,069.72	4,852.52	0.35%	1,260.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	1,357.68	0.10%	-1,357.68
0.00	0.00%	387.84	0.24%	-387.84	0.00	0.00%	0.00	Vacation	0.00	0.00%	4,095.59	0.32%	-4,095.59	9,056.61	0.65%	-9,056.61
0.00	0.00%	387.84	0.24%	-387.84	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	4,095.59	0.32%	-4,095.59	10,414.29	0.74%	-10,414.29
774.96	0.38%	561.45	0.35%	213.51	470.00	0.29%	304.96	Worker's Compensation	4,906.15	0.23%	5,653.64	0.44%	-747.49	5,646.00	0.40%	-739.85
1,561.23	0.76%	492.45	0.31%	1,068.78	566.64	0.35%	994.59	Group Insurance	12,245.31	0.56%	4,760.35	0.37%	7,484.96	10,219.45	0.73%	2,025.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	1,875.00	0.09%	0.00	0.00%	1,875.00	1,835.99	0.13%	39.01
2,336.19	1.14%	1,053.90	0.65%	1,282.29	1,036.64	0.64%	1,299.55	Total Other Benefits	19,026.46	0.88%	10,413.99	0.81%	8,612.47	17,701.44	1.26%	1,325.02
3,067.46	1.50%	2,261.32	1.40%	806.14	1,321.70	0.82%	1,745.76	Total A&G PR Taxes and Benefits	25,139.88	1.16%	23,692.72	1.85%	1,447.16	32,968.25	2.35%	-7,828.37
12,825.15	6.26%	12,167.18	7.55%	657.97	8,644.71	5.38%	4,180.44	Total A&G Payroll	94,669.18	4.36%	120,347.81	9.41%	-25,678.63	96,010.85	6.85%	-1,341.67
								Other Expenses								
1,000.00	0.49%	1,000.00	0.62%	0.00	2,000.00	1.24%	-1,000.00	Accounting/Audit Fees	10,000.00	0.46%	10,000.00	0.78%	0.00	20,000.00	1.43%	-10,000.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bad Debt Provision	682.35	0.03%	0.00	0.00%	682.35	-671.76	-0.05%	1,354.11
691.66	0.34%	875.00	0.54%	-183.34	900.37	0.56%	-208.71	Bank Charges	6,593.79	0.30%	8,750.00	0.68%	-2,156.21	11,179.44	0.80%	-4,585.65
6,644.99	3.24%	0.00	0.00%	6,644.99	-335.09	-0.21%	6,980.08	Cash Over/Short	13,261.39	0.61%	0.00	0.00%	13,261.39	4,764.97	0.34%	8,496.42
0.00	0.00%	100.00	0.06%	-100.00	0.00	0.00%	0.00	Central Office - Travel Rebilled	0.00	0.00%	400.00	0.03%	-400.00	0.00	0.00%	0.00
92.00	0.04%	160.00	0.10%	-68.00	0.00	0.00%	92.00	Central Office - IT Fees	6,285.52	0.29%	1,600.00	0.13%	4,685.52	0.00	0.00%	6,285.52
60.00	0.03%	110.00	0.07%	-50.00	0.00	0.00%	60.00	Communication Expense	220.01	0.01%	1,100.00	0.09%	-879.99	112.80	0.01%	107.21
3,394.12	1.66%	4,029.13	2.50%	-635.01	-2,602.23	-1.62%	5,996.35	Credit Card Commission	44,218.55	2.04%	31,989.62	2.50%	12,228.93	35,644.54	2.54%	8,574.01
0.00	0.00%	0.00	0.00%	0.00	1,664.89	1.04%	-1,664.89	Data Processing	0.00	0.00%	0.00	0.00%	0.00	14,040.27	1.00%	-14,040.27
160.00	0.08%	0.00	0.00%	160.00	127.92	0.08%	32.08	Dues and Subscriptions	1,247.79	0.06%	0.00	0.00%	1,247.79	2,244.68	0.16%	-996.89
560.49	0.27%	200.00	0.12%	360.49	-165.00	-0.10%	725.49	Employee Relations	1,924.67	0.09%	2,000.00	0.16%	-75.33	656.78	0.05%	1,267.89
0.00	0.00%	156.00	0.10%	-156.00	184.53	0.11%	-184.53	Equipment Rental	0.00	0.00%	1,560.00	0.12%	-1,560.00	1,632.90	0.12%	-1,632.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Internet/Web Expense	2,105.00	0.10%	0.00	0.00%	2,105.00	0.00	0.00%	2,105.00
0.00	0.00%	0.00	0.00%	0.00	96.09	0.06%	-96.09	Licenses/Permits	1,468.46	0.07%	0.00	0.00%	1,468.46	3,139.98	0.22%	-1,671.52
11.37	0.01%	0.00	0.00%	11.37	0.00	0.00%	11.37	Miscellaneous Expense	1,084.63	0.05%	0.00	0.00%	1,084.63	0.00	0.00%	1,084.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	780.00	0.04%	0.00	0.00%	780.00	0.00	0.00%	780.00
1,635.95	0.80%	200.00	0.12%	1,435.95	64.55	0.04%	1,571.40	Office Supplies	4,093.42	0.19%	2,000.00	0.16%	2,093.42	1,369.87	0.10%	2,723.55
179.91	0.09%	450.00	0.28%	-270.09	216.25	0.13%	-36.34	Payroll Service Fees	1,631.71	0.08%	4,500.00	0.35%	-2,868.29	3,597.95	0.26%	-1,966.24
0.00	0.00%	100.00	0.06%	-100.00	0.00	0.00%	0.00	Postage	179.27	0.01%	1,000.00	0.08%	-820.73	281.66	0.02%	-102.39
0.00	0.00%	150.00	0.09%	-150.00	0.00	0.00%	0.00	Professional Fees - Legal	3,408.93	0.16%	1,500.00	0.12%	1,908.93	0.00	0.00%	3,408.93
0.00	0.00%	500.00	0.31%	-500.00	0.00	0.00%	0.00	Professional Fees - Other	4,911.20	0.23%	5,000.00	0.39%	-88.80	4,547.00	0.32%	364.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Recruitment Advertising	190.00	0.01%	0.00	0.00%	190.00	657.34	0.05%	-467.34
0.00	0.00%	0.00	0.00%	0.00	183.28	0.11%	-183.28	Recruitment - Other	698.45	0.03%	0.00	0.00%	698.45	1,000.72	0.07%	-302.27
442.69	0.22%	520.70	0.32%	-78.01	0.00	0.00%	442.69	Software Expense/Maintenance	2,405.38	0.11%	6,157.00	0.48%	-3,751.62	0.00	0.00%	2,405.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	4,672.18	0.22%	0.00	0.00%	4,672.18	2,363.03	0.17%	2,309.15
243.36	0.12%	0.00	0.00%	243.36	40.32	0.03%	203.04	Travel	3,067.82	0.14%	0.00	0.00%	3,067.82	2,819.20	0.20%	248.62
15,116.54	7.38%	8,550.83	5.31%	6,565.71	2,375.88	1.48%	12,740.66	Total A&G Other Expenses	115,130.52	5.30%	77,556.62	6.06%	37,573.90	109,381.37	7.81%	5,749.15
27,941.69	13.63%	20,718.01	12.86%	7,223.68	11,020.59	6.86%	16,921.10	Total A&G Expenses	209,799.70	9.67%	197,904.43	15.47%	11,895.27	205,392.22	14.66%	4,407.48

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,109.88	2.49%	4,540.19	2.82%	569.69	4,395.67	2.73%	714.21	Division Management	28,462.38	1.31%	44,300.26	3.46%	-15,837.88	37,189.87	2.65%	-8,727.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sales Managers	0.00	0.00%	0.00	0.00%	0.00	64.50	0.00%	-64.50
5,109.88	2.49%	4,540.19	2.82%	569.69	4,395.67	2.73%	714.21	Total S&M Management	28,462.38	1.31%	44,300.26	3.46%	-15,837.88	37,254.37	2.66%	-8,791.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,109.88	2.49%	4,540.19	2.82%	569.69	4,395.67	2.73%	714.21	Total S&M Salaries and Wages	28,462.38	1.31%	44,300.26	3.46%	-15,837.88	37,254.37	2.66%	-8,791.99
								PR Taxes and Benefits								
366.20	0.18%	360.92	0.22%	5.28	313.32	0.19%	52.88	FICA	2,155.71	0.10%	3,532.56	0.28%	-1,376.85	2,893.21	0.21%	-737.50
2.50	0.00%	1.98	0.00%	0.52	0.00	0.00%	2.50	Federal Unemployment Tax	84.22	0.00%	73.30	0.01%	10.92	0.00	0.00%	84.22
14.25	0.01%	12.74	0.01%	1.51	0.00	0.00%	14.25	State Unemployment Tax	433.42	0.02%	603.08	0.05%	-169.66	0.00	0.00%	433.42
382.95	0.19%	375.64	0.23%	7.31	313.32	0.19%	69.63	Total Payroll Taxes	2,673.35	0.12%	4,208.94	0.33%	-1,535.59	2,893.21	0.21%	-219.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	750.00	0.05%	-750.00
0.00	0.00%	177.76	0.11%	-177.76	150.00	0.09%	-150.00	Vacation	0.00	0.00%	1,877.13	0.15%	-1,877.13	1,529.92	0.11%	-1,529.92
0.00	0.00%	177.76	0.11%	-177.76	150.00	0.09%	-150.00	Total Supplemental Pay	0.00	0.00%	1,877.13	0.15%	-1,877.13	2,279.92	0.16%	-2,279.92
405.83	0.20%	257.33	0.16%	148.50	0.00	0.00%	405.83	Worker's Compensation	2,382.98	0.11%	2,591.27	0.20%	-208.29	0.00	0.00%	2,382.98
3,144.21	1.53%	492.45	0.31%	2,651.76	586.80	0.37%	2,557.41	Group Insurance	2,940.15	0.14%	4,760.35	0.37%	-1,820.20	3,843.79	0.27%	-903.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	195.80	0.01%	-195.80
3,550.04	1.73%	749.78	0.47%	2,800.26	586.80	0.37%	2,963.24	Total Other Benefits	5,323.13	0.25%	7,351.62	0.57%	-2,028.49	4,039.59	0.29%	1,283.54
3,932.99	1.92%	1,303.18	0.81%	2,629.81	1,050.12	0.65%	2,882.87	Total S&M PR Taxes and Benefits	7,996.48	0.37%	13,437.69	1.05%	-5,441.21	9,212.72	0.66%	-1,216.24
9,042.87	4.41%	5,843.37	3.63%	3,199.50	5,445.79	3.39%	3,597.08	Total S&M Payroll	36,458.86	1.68%	57,737.95	4.51%	-21,279.09	46,467.09	3.32%	-10,008.23
								Other Expenses								
440.00	0.21%	690.00	0.43%	-250.00	570.75	0.36%	-130.75	Advertising-Web/Internet	3,194.40	0.15%	7,935.00	0.62%	-4,740.60	5,411.01	0.39%	-2,216.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Brochures	190.90	0.01%	0.00	0.00%	190.90	0.00	0.00%	190.90
60.00	0.03%	50.00	0.03%	10.00	0.00	0.00%	60.00	Communication Expense	110.00	0.01%	500.00	0.04%	-390.00	0.00	0.00%	110.00
1,694.02	0.83%	1,226.00	0.76%	468.02	1,699.00	1.06%	-4.98	Dues and Subscriptions	20,446.66	0.94%	16,449.00	1.29%	3,997.66	9,682.79	0.69%	10,763.87
2,210.68	1.08%	50.00	0.03%	2,160.68	0.00	0.00%	2,210.68	Office Supplies	2,210.68	0.10%	500.00	0.04%	1,710.68	17.81	0.00%	2,192.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	37.06	0.00%	150.00	0.01%	-112.94	0.00	0.00%	37.06
106.85	0.05%	75.00	0.05%	31.85	0.00	0.00%	106.85	Promotions - In-house	106.85	0.00%	750.00	0.06%	-643.15	117.91	0.01%	-11.06
0.00	0.00%	166.67	0.10%	-166.67	0.00	0.00%	0.00	Promotion - Outside	57.08	0.00%	1,666.70	0.13%	-1,609.62	0.00	0.00%	57.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	6,436.00	0.50%	-6,436.00	0.00	0.00%	0.00
0.00	0.00%	750.00	0.47%	-750.00	0.00	0.00%	0.00	Training	0.00	0.00%	2,250.00	0.18%	-2,250.00	1,787.27	0.13%	-1,787.27
37.74	0.02%	0.00	0.00%	37.74	0.00	0.00%	37.74	Travel	364.06	0.02%	0.00	0.00%	364.06	721.46	0.05%	-357.40
4,549.29	2.22%	3,007.67	1.87%	1,541.62	2,269.75	1.41%	2,279.54	Total S&M Other Expenses	26,717.69	1.23%	36,636.70	2.86%	-9,919.01	17,738.25	1.27%	8,979.44
13,592.16	6.63%	8,851.04	5.49%	4,741.12	7,715.54	4.80%	5,876.62	Total S&M Expenses	63,176.55	2.91%	94,374.65	7.38%	-31,198.10	64,205.34	4.58%	-1,028.79

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								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
3,662.07	1.79%	3,921.07	2.43%	-259.00	1,846.16	1.15%	1,815.91	Division Management	11,576.88	0.53%	38,259.31	2.99%	-26,682.43	17,063.62	1.22%	-5,486.74
3,662.07	1.79%	3,921.07	2.43%	-259.00	1,846.16	1.15%	1,815.91	Total R&M Management	11,576.88	0.53%	38,259.31	2.99%	-26,682.43	17,063.62	1.22%	-5,486.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Engineers 1	19,730.69	0.91%	0.00	0.00%	19,730.69	226.38	0.02%	19,504.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total R&M Non-Management	19,730.69	0.91%	0.00	0.00%	19,730.69	226.38	0.02%	19,504.31
3,662.07	1.79%	3,921.07	2.43%	-259.00	1,846.16	1.15%	1,815.91	Total R&M Salaries and Wages	31,307.57	1.44%	38,259.31	2.99%	-6,951.74	17,290.00	1.23%	14,017.57
								PR Taxes and Benefits								
262.44	0.13%	311.71	0.19%	-49.27	184.16	0.11%	78.28	FICA	2,366.37	0.11%	3,050.87	0.24%	-684.50	1,522.66	0.11%	843.71
1.79	0.00%	1.71	0.00%	0.08	0.00	0.00%	1.79	Federal Unemployment Tax	76.99	0.00%	63.31	0.00%	13.68	0.00	0.00%	76.99
10.22	0.00%	11.00	0.01%	-0.78	0.00	0.00%	10.22	State Unemployment Tax	407.17	0.02%	520.82	0.04%	-113.65	0.00	0.00%	407.17
274.45	0.13%	324.42	0.20%	-49.97	184.16	0.11%	90.29	Total Payroll Taxes	2,850.53	0.13%	3,635.00	0.28%	-784.47	1,522.66	0.11%	1,327.87
0.00	0.00%	153.52	0.10%	-153.52	150.00	0.09%	-150.00	Vacation	0.00	0.00%	1,621.17	0.13%	-1,621.17	450.00	0.03%	-450.00
0.00	0.00%	153.52	0.10%	-153.52	150.00	0.09%	-150.00	Total Supplemental Pay	0.00	0.00%	1,621.17	0.13%	-1,621.17	450.00	0.03%	-450.00
290.84	0.14%	222.24	0.14%	68.60	0.00	0.00%	290.84	Worker's Compensation	2,437.62	0.11%	2,237.91	0.17%	199.71	0.00	0.00%	2,437.62
-28.78	-0.01%	0.00	0.00%	-28.78	0.00	0.00%	-28.78	Group Insurance	-115.12	-0.01%	0.00	0.00%	-115.12	2,096.66	0.15%	-2,211.78
262.06	0.13%	222.24	0.14%	39.82	0.00	0.00%	262.06	Total Other Benefits	2,322.50	0.11%	2,237.91	0.17%	84.59	2,096.66	0.15%	225.84
536.51	0.26%	700.18	0.43%	-163.67	334.16	0.21%	202.35	Total R&M PR Taxes and Benefits	5,173.03	0.24%	7,494.08	0.59%	-2,321.05	4,069.32	0.29%	1,103.71
4,198.58	2.05%	4,621.25	2.87%	-422.67	2,180.32	1.36%	2,018.26	Total R&M Payroll	36,480.60	1.68%	45,753.39	3.58%	-9,272.79	21,359.32	1.52%	15,121.28
								Other Expenses								
319.51	0.16%	350.00	0.22%	-30.49	25.49	0.02%	294.02	Air Conditioning and Refrigeration	4,004.02	0.18%	3,500.00	0.27%	504.02	3,764.11	0.27%	239.91
1,810.00	0.88%	300.00	0.19%	1,510.00	118.85	0.07%	1,691.15	Building	13,832.12	0.64%	3,000.00	0.23%	10,832.12	1,005.29	0.07%	12,826.83
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	500.00	0.04%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	6,244.18	0.29%	3,000.00	0.23%	3,244.18	0.00	0.00%	6,244.18
156.80	0.08%	50.00	0.03%	106.80	0.00	0.00%	156.80	Electric Bulbs	1,909.92	0.09%	500.00	0.04%	1,409.92	137.20	0.01%	1,772.72
0.00	0.00%	100.00	0.06%	-100.00	0.00	0.00%	0.00	Electrical and Mechanical	713.39	0.03%	1,000.00	0.08%	-286.61	916.08	0.07%	-202.69
319.67	0.16%	258.33	0.16%	61.34	0.00	0.00%	319.67	Elevator Maintenance Contracts	4,299.24	0.20%	2,583.30	0.20%	1,715.94	0.00	0.00%	4,299.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Maintenance	4,167.31	0.19%	0.00	0.00%	4,167.31	3,758.55	0.27%	408.76
4,486.96	2.19%	458.33	0.28%	4,028.63	1,363.95	0.85%	3,123.01	Fire Safety Equipment	20,619.37	0.95%	6,883.30	0.54%	13,736.07	13,429.04	0.96%	7,190.33
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Floor and Carpet Maintenance	0.00	0.00%	500.00	0.04%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Furniture	587.93	0.03%	0.00	0.00%	587.93	0.00	0.00%	587.93
3,898.19	1.90%	975.00	0.60%	2,923.19	487.13	0.30%	3,411.06	Grounds and Landscaping	13,963.18	0.64%	9,750.00	0.76%	4,213.18	7,631.66	0.54%	6,331.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	328.49	0.02%	0.00	0.00%	328.49	64.95	0.00%	263.54
225.71	0.11%	150.00	0.09%	75.71	0.00	0.00%	225.71	Laundry Equipment Repairs	2,991.25	0.14%	1,500.00	0.12%	1,491.25	1,340.12	0.10%	1,651.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	300.00	0.02%	-300.00
0.00	0.00%	75.00	0.05%	-75.00	0.00	0.00%	0.00	Locks and Keys	1,503.66	0.07%	750.00	0.06%	753.66	189.44	0.01%	1,314.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	2,246.50	0.10%	0.00	0.00%	2,246.50	0.00	0.00%	2,246.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	989.18	0.05%	0.00	0.00%	989.18	0.00	0.00%	989.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	1,847.79	0.09%	0.00	0.00%	1,847.79	0.00	0.00%	1,847.79
6.97	0.00%	0.00	0.00%	6.97	28.63	0.02%	-21.66	Painting and Decorating	445.93	0.02%	0.00	0.00%	445.93	28.63	0.00%	417.30
189.44	0.09%	450.00	0.28%	-260.56	608.80	0.38%	-419.36	Pest Control	4,492.33	0.21%	4,500.00	0.35%	-7.67	3,790.19	0.27%	702.14
566.89	0.28%	200.00	0.12%	366.89	74.17	0.05%	492.72	Plumbing and Heating	9,887.68	0.46%	2,000.00	0.16%	7,887.68	2,396.00	0.17%	7,491.68
676.68	0.33%	0.00	0.00%	676.68	0.00	0.00%	676.68	Pool Chemicals	6,027.66	0.28%	0.00	0.00%	6,027.66	0.00	0.00%	6,027.66
576.37	0.28%	450.00	0.28%	126.37	903.91	0.56%	-327.54	Pool Service- Contract	5,657.53	0.26%	4,500.00	0.35%	1,157.53	7,549.86	0.54%	-1,892.33
227.67	0.11%	0.00	0.00%	227.67	8.56	0.01%	219.11	Signage	344.38	0.02%	0.00	0.00%	344.38	8.56	0.00%	335.82
0.00	0.00%	92.00	0.06%	-92.00	0.00	0.00%	0.00	Software Expense/Maintenance	276.00	0.01%	1,420.00	0.11%	-1,144.00	0.00	0.00%	276.00
773.47	0.38%	50.00	0.03%	723.47	0.00	0.00%	773.47	Tools	4,089.46	0.19%	500.00	0.04%	3,589.46	0.00	0.00%	4,089.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.04%	-500.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.03%	-50.00	0.00	0.00%	0.00	Uniforms	604.46	0.03%	500.00	0.04%	104.46	0.00	0.00%	604.46
628.49	0.31%	555.00	0.34%	73.49	854.13	0.53%	-225.64	Waste Removal	5,932.16	0.27%	5,550.00	0.43%	382.16	5,550.70	0.40%	381.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Window Cleaning	0.00	0.00%	1,500.00	0.12%	-1,500.00	0.00	0.00%	0.00
14,862.82	7.25%	4,663.66	2.89%	10,199.16	4,473.62	2.78%	10,389.20	Total R&M Other Expenses	118,005.12	5.44%	54,436.60	4.26%	63,568.52	51,860.38	3.70%	66,144.74
19,061.40	9.30%	9,284.91	5.76%	9,776.49	6,653.94	4.14%	12,407.46	Total R&M Expenses	154,485.72	7.12%	100,189.99	7.83%	54,295.73	73,219.70	5.23%	81,266.02

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								Utilities								
2,809.97	1.37%	948.75	0.59%	1,861.22	1,082.16	0.67%	1,727.81	Water	9,387.07	0.43%	7,797.90	0.61%	1,589.17	8,158.71	0.58%	1,228.36
11,064.41	5.40%	5,088.75	3.16%	5,975.66	4,423.25	2.75%	6,641.16	Electricity	50,643.75	2.33%	41,825.10	3.27%	8,818.65	42,633.60	3.04%	8,010.15
505.46	0.25%	862.50	0.54%	-357.04	485.83	0.30%	19.63	Gas - Natural HLP	6,050.31	0.28%	7,089.00	0.55%	-1,038.69	5,445.67	0.39%	604.64
259.83	0.13%	0.00	0.00%	259.83	0.00	0.00%	259.83	Sewer	2,436.63	0.11%	0.00	0.00%	2,436.63	0.00	0.00%	2,436.63
14,639.67	7.14%	6,900.00	4.28%	7,739.67	5,991.24	3.73%	8,648.43	Total Utilities	68,517.76	3.16%	56,712.00	4.43%	11,805.76	56,237.98	4.01%	12,279.78

Company: NATX Associates LLC Property: Homewood Suites Houston Clear Lake NASA
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
500.00	0.24%	0.00	0.00%	500.00	127.58	0.08%	372.42	Personal Property Taxes	500.00	0.02%	0.00	0.00%	500.00	127.58	0.01%	372.42
20,492.50	10.00%	20,496.00	12.72%	-3.50	20,495.50	12.75%	-3.00	Real Estate Taxes	204,933.40	9.44%	204,960.00	16.02%	-26.60	204,955.00	14.63%	-21.60
20,992.50	10.24%	20,496.00	12.72%	496.50	20,623.08	12.83%	369.42	Total Taxes	205,433.40	9.46%	204,960.00	16.02%	473.40	205,082.58	14.64%	350.82
0.00	0.00%	0.00	0.00%	0.00	3,858.85	2.40%	-3,858.85	Insurance	3,062.41	0.14%	0.00	0.00%	3,062.41	37,667.24	2.69%	-34,604.83
142.00	0.07%	0.00	0.00%	142.00	0.00	0.00%	142.00	Insurance - Crime	426.00	0.02%	0.00	0.00%	426.00	0.00	0.00%	426.00
296.17	0.14%	125.00	0.08%	171.17	0.00	0.00%	296.17	Insurance - Employment	-4,128.49	-0.19%	1,250.00	0.10%	-5,378.49	0.00	0.00%	-4,128.49
187.67	0.09%	966.00	0.60%	-778.33	0.00	0.00%	187.67	Insurance - General Liability	1,515.01	0.07%	9,660.00	0.76%	-8,144.99	0.00	0.00%	1,515.01
0.00	0.00%	2,586.17	1.60%	-2,586.17	0.00	0.00%	0.00	Insurance - Property	0.00	0.00%	25,861.70	2.02%	-25,861.70	0.00	0.00%	0.00
64.89	0.03%	1,671.75	1.04%	-1,606.86	0.00	0.00%	64.89	Insurance - Umbrella	194.67	0.01%	16,717.50	1.31%	-16,522.83	0.00	0.00%	194.67
690.73	0.34%	5,348.92	3.32%	-4,658.19	3,858.85	2.40%	-3,168.12	Total Insurance	1,069.60	0.05%	53,489.20	4.18%	-52,419.60	37,667.24	2.69%	-36,597.64
31,889.00	15.56%	31,889.42	19.79%	-0.42	30,960.60	19.26%	928.40	Ground Lease Expense	315,178.00	14.52%	315,178.92	24.64%	-0.92	306,901.09	21.90%	8,276.91
31,889.00	15.56%	31,889.42	19.79%	-0.42	30,960.60	19.26%	928.40	Total Leases & Rent	315,178.00	14.52%	315,178.92	24.64%	-0.92	306,901.09	21.90%	8,276.91
6,648.22	3.24%	4,834.95	3.00%	1,813.27	4,016.00	2.50%	2,632.22	Management Fee - Base	68,546.47	3.16%	45,734.43	3.58%	22,812.04	35,017.00	2.50%	33,529.47
0.00	0.00%	0.00	0.00%	0.00	3,706.05	2.31%	-3,706.05	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,976.50	0.78%	-10,976.50
6,648.22	3.24%	4,834.95	3.00%	1,813.27	7,722.05	4.80%	-1,073.83	Total Management Fees	68,546.47	3.16%	45,734.43	3.58%	22,812.04	45,993.50	3.28%	22,552.97
0.00	0.00%	0.00	0.00%	0.00	13,016.76	8.10%	-13,016.76	Capital Reserve	31,876.96	1.47%	0.00	0.00%	31,876.96	130,167.60	9.29%	-98,290.64
0.00	0.00%	0.00	0.00%	0.00	56,458.00	35.13%	-56,458.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	564,580.00	40.29%	-564,580.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	0.00	0.00%	0.00	0.00%	0.00	53,837.00	3.84%	-53,837.00
12,184.16	5.95%	0.00	0.00%	12,184.16	0.00	0.00%	12,184.16	Non Recurring Cost	46,485.77	2.14%	0.00	0.00%	46,485.77	-46.37	0.00%	46,532.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	3,312.83	0.24%	-3,312.83
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	344.24	0.02%	0.00	0.00%	344.24	0.00	0.00%	344.24
12,184.16	5.95%	0.00	0.00%	12,184.16	69,474.76	43.23%	-57,290.60	Total Other Non-Operating	78,706.97	3.63%	0.00	0.00%	78,706.97	751,851.06	53.66%	-673,144.09

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
126.00		126.00		0.00	126.00		0.00	# Rooms	126.00		126.00		0.00	126.00		0.00
3,906.00		3,906.00		0.00	3,906.00		0.00	Available Rooms	38,304.00		38,304.00		0.00	38,430.00		-126.00
3,375.00		2,224.00		1,151.00	1,721.00		1,654.00	Room Nights Sold	26,579.00		16,857.00		9,722.00	19,256.00		7,323.00
86.41%		56.94%		29.47%	44.06%		42.35%	Occupancy %	69.39%		44.01%		25.38%	50.11%		19.28%
95.89		109.76		-13.87	92.40		3.49	ADR	99.28		93.74		5.54	111.06		-11.78
82.85		62.50		20.36	40.71		42.14	RevPar	68.89		41.25		27.64	55.65		13.24
Summary V.11																
Revenue																
323,622.31	97.74%	244,110.00	98.49%	79,512.31	159,014.92	96.72%	164,607.39	Rooms	2,638,766.83	97.12%	1,580,094.00	97.84%	1,058,672.83	2,138,640.15	97.35%	500,126.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,469.57	2.26%	3,752.00	1.51%	3,717.57	5,401.03	3.28%	2,068.54	Other Departments	78,310.25	2.88%	34,828.50	2.16%	43,481.75	58,105.78	2.65%	20,204.47
331,091.88	100.00%	247,862.00	100.00%	83,229.88	164,415.95	100.00%	166,675.93	Total Operating Revenue	2,717,077.08	100.00%	1,614,922.50	100.00%	1,102,154.58	2,196,745.93	100.00%	520,331.15
Departmental Expenses																
70,687.30	21.84%	63,788.39	26.13%	6,898.91	40,952.94	25.75%	29,734.36	Rooms	669,359.51	25.37%	540,695.17	34.22%	128,664.34	460,231.89	21.52%	209,127.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,857.78	51.65%	1,596.30	42.55%	2,261.48	3,637.96	67.36%	219.82	Other Departments	38,369.87	49.00%	14,213.56	40.81%	24,156.31	33,816.08	58.20%	4,553.79
74,545.08	22.51%	65,384.69	26.38%	9,160.39	44,590.90	27.12%	29,954.18	Total Departmental Expenses	707,729.38	26.05%	554,908.73	34.36%	152,820.65	494,047.97	22.49%	213,681.41
256,546.80	77.49%	182,477.31	73.62%	74,069.49	119,825.05	72.88%	136,721.75	Total Departmental Profit	2,009,347.70	73.95%	1,060,013.77	65.64%	949,333.93	1,702,697.96	77.51%	306,649.74
Undistributed Operating Expenses																
46,145.02	13.94%	29,192.75	11.78%	16,952.27	11,809.41	7.18%	34,335.61	A&G	353,819.37	13.02%	272,419.06	16.87%	81,400.31	276,489.57	12.59%	77,329.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,771.88	0.84%	13,309.43	5.37%	-10,537.55	6,484.11	3.94%	-3,712.23	S&M	54,801.75	2.02%	121,294.84	7.51%	-66,493.09	86,389.23	3.93%	-31,587.48
38,456.56	11.62%	31,202.51	12.59%	7,254.05	16,592.17	10.09%	21,864.39	Franchise Fees	306,955.21	11.30%	212,471.20	13.16%	94,484.01	250,571.90	11.41%	56,383.31
6,401.43	1.93%	13,716.39	5.53%	-7,314.96	8,937.93	5.44%	-2,536.50	R&M	139,090.71	5.12%	149,975.75	9.29%	-10,885.04	91,376.67	4.16%	47,714.04
18,280.25	5.52%	19,337.28	7.80%	-1,057.03	17,595.83	10.70%	684.42	Utilities	172,609.89	6.35%	150,078.79	9.29%	22,531.10	164,199.36	7.47%	8,410.53
112,055.14	33.84%	106,758.36	43.07%	5,296.78	61,419.45	37.36%	50,635.69	Total Undistributed Expenses	1,027,276.93	37.81%	906,239.64	56.12%	121,037.29	869,026.73	39.56%	158,250.20
144,491.66	43.64%	75,718.95	30.55%	68,772.71	58,405.60	35.52%	86,086.06	Gross Operating Profit	982,070.77	36.14%	153,774.13	9.52%	828,296.64	833,671.23	37.95%	148,399.54
10,432.75	3.15%	7,435.86	3.00%	2,996.89	7,841.55	4.77%	2,591.20	Management Fees	86,512.32	3.18%	49,963.28	3.09%	36,549.04	65,877.00	3.00%	20,635.32
134,058.91	40.49%	68,283.09	27.55%	65,775.82	50,564.05	30.75%	83,494.86	Income Before Non-Operating Income	895,558.45	32.96%	103,810.85	6.43%	791,747.60	767,794.23	34.95%	127,764.22
Non-Operating Income and Expenses																
6,615.17	2.00%	5,664.00	2.29%	951.17	5,655.29	3.44%	959.88	Insurance	60,445.51	2.22%	56,640.00	3.51%	3,805.51	54,845.77	2.50%	5,599.74
14,632.00	4.42%	14,632.00	5.90%	0.00	14,205.45	8.64%	426.55	Leases & Rent	143,741.00	5.29%	144,612.00	8.95%	-871.00	140,812.80	6.41%	2,928.20
1,800.00	0.54%	0.00	0.00%	1,800.00	47,151.58	28.68%	-45,351.58	Other	22,179.30	0.82%	0.00	0.00%	22,179.30	494,317.59	22.50%	-472,138.29
23,047.17	6.96%	20,296.00	8.19%	2,751.17	67,012.32	40.76%	-43,965.15	Total Non-Operating Income and Expenses	226,365.81	8.33%	201,252.00	12.46%	25,113.81	689,976.16	31.41%	-463,610.35
111,011.74	33.53%	47,987.09	19.36%	63,024.65	-16,448.27	-10.00%	127,460.01	EBITDA	669,192.64	24.63%	-97,441.15	-6.03%	766,633.79	77,818.07	3.54%	591,374.57
0.00	0.00%	0.00	0.00%	0.00	32,798.00	19.95%	-32,798.00	Interest	0.00	0.00%	0.00	0.00%	0.00	324,801.69	14.79%	-324,801.69
15,058.93	4.55%	15,126.00	6.10%	-67.07	15,169.23	9.23%	-110.30	Taxes	151,203.06	5.56%	151,260.00	9.37%	-56.94	151,426.42	6.89%	-223.36
0.00	0.00%	0.00	0.00%	0.00	2,963.00	1.80%	-2,963.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	29,630.00	1.35%	-29,630.00
15,058.93	4.55%	15,126.00	6.10%	-67.07	50,930.23	30.98%	-35,871.30	Interest, Taxes, Depreciation and Amor	151,203.06	5.56%	151,260.00	9.37%	-56.94	505,858.11	23.03%	-354,655.05
95,952.81	28.98%	32,861.09	13.26%	63,091.72	-67,378.50	-40.98%	163,331.31	Net Income	517,989.58	19.06%	-248,701.15	-15.40%	766,690.73	-428,040.04	-19.49%	946,029.62

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
126.00		126.00		0.00	126.00		0.00	# Rooms	126.00		126.00		0.00	126.00		0.00
3,906.00		3,906.00		0.00	3,906.00		0.00	Available Rooms	38,304.00		38,304.00		0.00	38,430.00		-126.00
3,375.00		2,224.00		1,151.00	1,721.00		1,654.00	Room Nights Sold	26,579.00		16,857.00		9,722.00	19,256.00		7,323.00
0.86		0.57		0.29	0.44		0.42	Occupancy %	0.69		0.44		0.25	0.50		0.19
95.89		109.76		-13.87	92.40		3.49	ADR	99.28		93.74		5.54	111.06		-11.78
82.85		62.50		20.36	40.71		42.14	RevPar	68.89		41.25		27.64	55.65		13.24
Summary Revenue:																
323,622.31	97.74%	244,110.00	98.49%	79,512.31	159,014.92	96.72%	164,607.39	Rooms	2,638,766.83	97.12%	1,580,094.00	97.84%	1,058,672.83	2,138,640.15	97.35%	500,126.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	151.00	0.06%	-151.00	25.24	0.02%	-25.24	Telephone	542.50	0.02%	1,510.00	0.09%	-967.50	360.24	0.02%	182.26
7,469.57	2.26%	3,601.00	1.45%	3,868.57	5,375.79	3.27%	2,093.78	Other	77,767.75	2.86%	33,318.50	2.06%	44,449.25	57,745.54	2.63%	20,022.21
331,091.88	100.00%	247,862.00	100.00%	83,229.88	164,415.95	100.00%	166,675.93	Total Revenue	2,717,077.08	100.00%	1,614,922.50	100.00%	1,102,154.58	2,196,745.93	100.00%	520,331.15
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
538.13	7.20%	691.00	18.42%	-152.87	732.34	13.56%	-194.21	Telephone	5,193.23	6.63%	6,910.00	19.84%	-1,716.77	7,274.04	12.52%	-2,080.81
1,689.27	22.62%	755.30	20.13%	933.97	1,375.62	25.47%	313.65	Other	14,976.54	19.12%	5,803.56	16.66%	9,172.98	11,274.54	19.40%	3,702.00
2,227.40	29.82%	1,446.30	38.55%	781.10	2,107.96	39.03%	119.44	Total Cost of Sales	20,169.77	25.76%	12,713.56	36.50%	7,456.21	18,548.58	31.92%	1,621.19
Payroll:																
35,808.07	11.06%	31,934.56	13.08%	3,873.51	21,141.69	13.30%	14,666.38	Rooms	329,474.74	12.49%	286,437.20	18.13%	43,037.54	235,841.53	11.03%	93,633.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
11,085.23	3.35%	11,061.54	4.46%	23.69	10,725.28	6.52%	359.95	A&G	101,863.95	3.75%	107,931.51	6.68%	-6,067.56	101,097.42	4.60%	766.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	5,613.32	2.26%	-5,613.32	3,456.02	2.10%	-3,456.02	S&M	17,260.32	0.64%	54,771.23	3.39%	-37,510.91	49,761.64	2.27%	-32,501.32
1,593.04	0.48%	8,687.10	3.50%	-7,094.06	3,191.34	1.94%	-1,598.30	R&M	41,732.33	1.54%	84,926.29	5.26%	-43,193.96	34,970.16	1.59%	6,762.17
48,486.34	14.64%	57,296.52	23.12%	-8,810.18	38,514.33	23.42%	9,972.01	Total Salaries and Wages	490,331.34	18.05%	534,066.23	33.07%	-43,734.89	421,670.75	19.20%	68,660.59
9,006.59	2.72%	13,180.75	5.32%	-4,174.16	9,019.25	5.49%	-12.66	Total Taxes and Benefits	93,065.77	3.43%	116,359.61	7.21%	-23,293.84	111,189.79	5.06%	-18,124.02
57,492.93	17.36%	70,477.27	28.43%	-12,984.34	47,533.58	28.91%	9,959.35	Total Labor Costs	583,397.11	21.47%	650,425.84	40.28%	-67,028.73	532,860.54	24.26%	50,536.57
Direct Expenses:																
28,748.06	8.88%	26,484.30	10.85%	2,263.76	17,449.70	10.97%	11,298.36	Rooms	278,936.98	10.57%	201,121.83	12.73%	77,815.15	188,331.61	8.81%	90,605.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,630.38	21.83%	150.00	4.00%	1,480.38	1,530.00	28.33%	100.38	Telephone	18,200.10	23.24%	1,500.00	4.31%	16,700.10	15,267.50	26.28%	2,932.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
38,456.56	11.62%	31,202.51	12.59%	7,254.05	16,592.17	10.09%	21,864.39	Franchise Fees	306,955.21	11.30%	212,471.20	13.16%	94,484.01	250,571.90	11.41%	56,383.31
32,389.72	9.78%	15,678.39	6.33%	16,711.33	-2,084.89	-1.27%	34,474.61	A&G	230,525.27	8.48%	138,860.15	8.60%	91,665.12	132,500.42	6.03%	98,024.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,771.88	0.84%	3,708.00	1.50%	-936.12	-90.00	-0.05%	2,861.88	S&M	33,154.33	1.22%	43,556.00	2.70%	-10,401.67	16,654.77	0.76%	16,499.56
4,603.04	1.39%	3,659.00	1.48%	944.04	5,376.00	3.27%	-772.96	R&M	91,057.65	3.35%	50,421.00	3.12%	40,636.65	44,140.02	2.01%	46,917.63
18,280.25	5.52%	19,337.28	7.80%	-1,057.03	17,595.83	10.70%	684.42	Utilities	172,609.89	6.35%	150,078.79	9.29%	22,531.10	164,199.36	7.47%	8,410.53
126,879.89	38.32%	100,219.48	40.43%	26,660.41	56,368.81	34.28%	70,511.08	Total Direct Expense	1,131,439.43	41.64%	798,008.97	49.41%	333,430.46	811,665.58	36.95%	319,773.85
144,491.66	43.64%	75,718.95	30.55%	68,772.71	58,405.60	35.52%	86,086.06	Gross Operating Profit	982,070.77	36.14%	153,774.13	9.52%	828,296.64	833,671.23	37.95%	148,399.54

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
15,058.93	4.55%	15,126.00	6.10%	-67.07	15,169.23	9.23%	-110.30	Taxes	151,203.06	5.56%	151,260.00	9.37%	-56.94	151,426.42	6.89%	-223.36
6,615.17	2.00%	5,664.00	2.29%	951.17	5,655.29	3.44%	959.88	Insurance	60,445.51	2.22%	56,640.00	3.51%	3,805.51	54,845.77	2.50%	5,599.74
14,632.00	4.42%	14,632.00	5.90%	0.00	14,205.45	8.64%	426.55	Leases & Rent	143,741.00	5.29%	144,612.00	8.95%	-871.00	140,812.80	6.41%	2,928.20
10,432.75	3.15%	7,435.86	3.00%	2,996.89	7,841.55	4.77%	2,591.20	Management Fees	86,512.32	3.18%	49,963.28	3.09%	36,549.04	65,877.00	3.00%	20,635.32
46,738.85	14.12%	42,857.86	17.29%	3,880.99	42,871.52	26.08%	3,867.33	Total Fixed Expenses	441,901.89	16.26%	402,475.28	24.92%	39,426.61	412,961.99	18.80%	28,939.90
97,752.81	29.52%	32,861.09	13.26%	64,891.72	15,534.08	9.45%	82,218.73	Net Operating Profit	540,168.88	19.88%	-248,701.15	-15.40%	788,870.03	420,709.24	19.15%	119,459.64
0.00	0.00%	0.00	0.00%	0.00	32,798.00	19.95%	-32,798.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	324,801.69	14.79%	-324,801.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	0.00	0.00%	0.00	0.00%	0.00	11,186.90	0.51%	-11,186.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	8,251.40	0.38%	-8,251.40
97,752.81	29.52%	32,861.09	13.26%	64,891.72	-17,263.92	-10.50%	115,016.73	Net Operating Income	540,168.88	19.88%	-248,701.15	-15.40%	788,870.03	76,469.25	3.48%	463,699.63
1,800.00	0.54%	0.00	0.00%	1,800.00	8,328.58	5.07%	-6,528.58	Capital Reserve	22,179.30	0.82%	0.00	0.00%	22,179.30	83,285.22	3.79%	-61,105.92
0.00	0.00%	0.00	0.00%	0.00	38,823.00	23.61%	-38,823.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	391,594.07	17.83%	-391,594.07
95,952.81	28.98%	32,861.09	13.26%	63,091.72	-64,415.50	-39.18%	160,368.31	Adjusted NOI	517,989.58	19.06%	-248,701.15	-15.40%	766,690.73	-398,410.04	-18.14%	916,399.62
0.00	0.00%	0.00	0.00%	0.00	2,963.00	1.80%	-2,963.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	29,630.00	1.35%	-29,630.00
95,952.81	28.98%	32,861.09	13.26%	63,091.72	-67,378.50	-40.98%	163,331.31	Net Profit/(Loss)	517,989.58	19.06%	-248,701.15	-15.40%	766,690.73	-428,040.04	-19.49%	946,029.62

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
0.00	0.00%	41,529.00	17.01%	-41,529.00	35,334.48	22.22%	-35,334.48	Corporate Transient	69,321.10	2.63%	327,049.00	20.70%	-257,727.90	514,592.20	24.06%	-445,271.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Advanced Purchase	-2,282.64	-0.09%	0.00	0.00%	-2,282.64	0.00	0.00%	-2,282.64
273,046.01	84.37%	27,502.00	11.27%	245,544.01	0.00	0.00%	273,046.01	AAA/AARP Transient	2,138,432.65	81.04%	213,348.00	13.50%	1,925,084.65	0.00	0.00%	2,138,432.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Consortia Transient	43,708.92	1.66%	0.00	0.00%	43,708.92	0.00	0.00%	43,708.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Transient	9,494.92	0.36%	0.00	0.00%	9,494.92	0.00	0.00%	9,494.92
0.00	0.00%	9,638.00	3.95%	-9,638.00	0.00	0.00%	0.00	Travel Agent/Friends & Family	0.00	0.00%	85,878.00	5.43%	-85,878.00	0.00	0.00%	0.00
0.00	0.00%	1,925.00	0.79%	-1,925.00	0.00	0.00%	0.00	Member Reward Stay	0.00	0.00%	18,075.00	1.14%	-18,075.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	72,122.32	45.36%	-72,122.32	Extended Stay Transient	0.00	0.00%	0.00	0.00%	0.00	575,032.47	26.89%	-575,032.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Internet/E-Commerce	364.10	0.01%	84,792.00	5.37%	-84,427.90	0.00	0.00%	364.10
0.00	0.00%	41,854.00	17.15%	-41,854.00	0.00	0.00%	0.00	E-Commerce Opaque	0.00	0.00%	291,861.00	18.47%	-291,861.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	-66.58	0.00%	0.00	0.00%	-66.58	0.00	0.00%	-66.58
114.49	0.04%	5,436.00	2.23%	-5,321.51	0.00	0.00%	114.49	Government Transient	402.49	0.02%	30,318.00	1.92%	-29,915.51	0.00	0.00%	402.49
48,383.15	14.95%	48,660.00	19.93%	-276.85	48,744.33	30.65%	-361.18	Rack Transient	325,675.06	12.34%	235,349.00	14.89%	90,326.06	641,082.69	29.98%	-315,407.63
0.00	0.00%	7,616.00	3.12%	-7,616.00	218.00	0.14%	-218.00	Local Negotiated Transient	5,198.88	0.20%	65,668.00	4.16%	-60,469.12	22,918.45	1.07%	-17,719.57
321,543.65	99.36%	184,160.00	75.44%	137,383.65	156,419.13	98.37%	165,124.52	Total Transient Room Revenue	2,590,248.90	98.16%	1,352,338.00	85.59%	1,237,910.90	1,753,625.81	82.00%	836,623.09
Group Room Revenue																
0.00	0.00%	32,700.00	13.40%	-32,700.00	2,054.00	1.29%	-2,054.00	Corporate Group	0.00	0.00%	103,965.00	6.58%	-103,965.00	150,478.00	7.04%	-150,478.00
0.00	0.00%	0.00	0.00%	0.00	492.40	0.31%	-492.40	Government Group	0.00	0.00%	0.00	0.00%	0.00	102,292.57	4.78%	-102,292.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	SMERF Group	31,720.00	1.20%	0.00	0.00%	31,720.00	0.00	0.00%	31,720.00
0.00	0.00%	27,250.00	11.16%	-27,250.00	0.00	0.00%	0.00	Sports Group	0.00	0.00%	123,791.00	7.83%	-123,791.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Group	4,141.20	0.16%	0.00	0.00%	4,141.20	125,270.00	5.86%	-121,128.80
0.00	0.00%	59,950.00	24.56%	-59,950.00	2,546.40	1.60%	-2,546.40	Total Group Room Revenue	35,861.20	1.36%	227,756.00	14.41%	-191,894.80	378,040.57	17.68%	-342,179.37
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
1,784.54	0.55%	0.00	0.00%	1,784.54	535.34	0.34%	1,249.20	No-Show Rooms	12,500.30	0.47%	0.00	0.00%	12,500.30	11,330.07	0.53%	1,170.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet/Smoking/Damage Fees	69.92	0.00%	0.00	0.00%	69.92	0.00	0.00%	69.92
1,784.54	0.55%	0.00	0.00%	1,784.54	535.34	0.34%	1,249.20	Total Other Room Revenue	12,570.22	0.48%	0.00	0.00%	12,570.22	11,330.07	0.53%	1,240.15
294.12	0.09%	0.00	0.00%	294.12	-485.95	-0.31%	780.07	Less: Allowances	86.51	0.00%	0.00	0.00%	86.51	-4,356.30	-0.20%	4,442.81
323,622.31	100.00%	244,110.00	100.00%	79,512.31	159,014.92	100.00%	164,607.39	Total Room Revenue	2,638,766.83	100.00%	1,580,094.00	100.00%	1,058,672.83	2,138,640.15	100.00%	500,126.68
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Front Office Management	1,685.29	0.06%	0.00	0.00%	1,685.29	0.00	0.00%	1,685.29
0.00	0.00%	0.00	0.00%	0.00	452.08	0.28%	-452.08	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	6,508.42	0.30%	-6,508.42
4,343.41	1.34%	3,677.69	1.51%	665.72	3,956.14	2.49%	387.27	Housekeeping Management	37,502.55	1.42%	35,956.40	2.28%	1,546.15	30,149.99	1.41%	7,352.56
4,343.41	1.34%	3,677.69	1.51%	665.72	4,408.22	2.77%	-64.81	Total Rooms Management	39,187.84	1.49%	35,956.40	2.28%	3,231.44	36,658.41	1.71%	2,529.43
7,789.55	2.41%	5,845.71	2.39%	1,943.84	3,011.38	1.89%	4,778.17	Front Office Agents	101,703.37	3.85%	57,325.68	3.63%	44,377.69	36,711.78	1.72%	64,991.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Front Office Supervisors	0.00	0.00%	0.00	0.00%	0.00	5,161.46	0.24%	-5,161.46
0.00	0.00%	5,022.00	2.06%	-5,022.00	3,247.69	2.04%	-3,247.69	Night Auditors	0.00	0.00%	49,248.00	3.12%	-49,248.00	33,943.40	1.59%	-33,943.40
0.00	0.00%	2,259.90	0.93%	-2,259.90	0.00	0.00%	0.00	Breakfast Attendant	0.00	0.00%	15,600.60	0.99%	-15,600.60	14,113.26	0.66%	-14,113.26
7,789.55	2.41%	13,127.61	5.38%	-5,338.06	6,259.07	3.94%	1,530.48	Total Rooms Front Office	101,703.37	3.85%	122,174.28	7.73%	-20,470.91	89,929.90	4.21%	11,773.47
0.00	0.00%	956.57	0.39%	-956.57	919.47	0.58%	-919.47	Housekeeping Supervisors	0.00	0.00%	9,380.55	0.59%	-9,380.55	11,240.86	0.53%	-11,240.86
23,675.11	7.32%	9,007.20	3.69%	14,667.91	3,619.74	2.28%	20,055.37	Room Attendants	188,583.53	7.15%	68,270.85	4.32%	120,312.68	60,007.49	2.81%	128,576.04
0.00	0.00%	3,013.20	1.23%	-3,013.20	3,606.05	2.27%	-3,606.05	Housepersons	0.00	0.00%	29,548.80	1.87%	-29,548.80	26,372.56	1.23%	-26,372.56
0.00	0.00%	2,152.29	0.88%	-2,152.29	2,329.14	1.46%	-2,329.14	Laundry Attendants	0.00	0.00%	21,106.32	1.34%	-21,106.32	11,632.31	0.54%	-11,632.31
23,675.11	7.32%	15,129.26	6.20%	8,545.85	10,474.40	6.59%	13,200.71	Total Rooms Housekeeping	188,583.53	7.15%	128,306.52	8.12%	60,277.01	109,253.22	5.11%	79,330.31

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35,808.07	11.06%	31,934.56	13.08%	3,873.51	21,141.69	13.30%	14,666.38	Total Rooms Salary and Wages	329,474.74	12.49%	286,437.20	18.13%	43,037.54	235,841.53	11.03%	93,633.21
								PR Taxes and Benefits								
2,596.88	0.80%	2,454.35	1.01%	142.53	1,695.41	1.07%	901.47	FICA	28,156.60	1.07%	22,077.34	1.40%	6,079.26	19,245.22	0.90%	8,911.38
73.32	0.02%	13.47	0.01%	59.85	0.00	0.00%	73.32	Federal Unemployment Tax	1,139.27	0.04%	440.27	0.03%	699.00	0.00	0.00%	1,139.27
244.39	0.08%	64.17	0.03%	180.22	0.00	0.00%	244.39	State Unemployment Tax	3,835.45	0.15%	2,681.28	0.17%	1,154.17	0.00	0.00%	3,835.45
2,914.59	0.90%	2,531.99	1.04%	382.60	1,695.41	1.07%	1,219.18	Total Payroll Taxes	33,131.32	1.26%	25,198.89	1.59%	7,932.43	19,245.22	0.90%	13,886.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	2,109.20	0.08%	600.00	0.04%	1,509.20	3,083.76	0.14%	-974.56
0.00	0.00%	144.23	0.06%	-144.23	1,299.96	0.82%	-1,299.96	Vacation	0.00	0.00%	1,523.07	0.10%	-1,523.07	13,911.55	0.65%	-13,911.55
108.00	0.03%	0.00	0.00%	108.00	0.00	0.00%	108.00	Sick Pay	1,784.00	0.07%	0.00	0.00%	1,784.00	0.00	0.00%	1,784.00
108.00	0.03%	144.23	0.06%	-36.23	1,299.96	0.82%	-1,191.96	Total Supplemental Pay	3,893.20	0.15%	2,123.07	0.13%	1,770.13	16,995.31	0.79%	-13,102.11
2,512.25	0.78%	1,651.71	0.68%	860.54	0.00	0.00%	2,512.25	Worker's Compensation	19,837.64	0.75%	15,745.38	1.00%	4,092.26	0.00	0.00%	19,837.64
596.33	0.18%	1,041.60	0.43%	-445.27	-633.82	-0.40%	1,230.15	Group Insurance	3,368.77	0.13%	10,068.80	0.64%	-6,700.03	-181.78	-0.01%	3,550.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	716.86	0.03%	0.00	0.00%	716.86	0.00	0.00%	716.86
3,108.58	0.96%	2,693.31	1.10%	415.27	-633.82	-0.40%	3,742.40	Total Other Benefits	23,923.27	0.91%	25,814.18	1.63%	-1,890.91	-181.78	-0.01%	24,105.05
6,131.17	1.89%	5,369.53	2.20%	761.64	2,361.55	1.49%	3,769.62	Total Rooms PR Taxes and Benefits	60,947.79	2.31%	53,136.14	3.36%	7,811.65	36,058.75	1.69%	24,889.04
41,939.24	12.96%	37,304.09	15.28%	4,635.15	23,503.24	14.78%	18,436.00	Total Rooms Labor Costs	390,422.53	14.80%	339,573.34	21.49%	50,849.19	271,900.28	12.71%	118,522.25
								Other Expenses								
7,459.75	2.31%	7,339.20	3.01%	120.55	1,336.37	0.84%	6,123.38	Breakfast /Comp Cost	79,383.60	3.01%	47,708.10	3.02%	31,675.50	41,067.80	1.92%	38,315.80
331.41	0.10%	1,445.60	0.59%	-1,114.19	99.89	0.06%	231.52	Cleaning Supplies	13,541.12	0.51%	10,957.05	0.69%	2,584.07	8,672.81	0.41%	4,868.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	2,465.00	0.09%	0.00	0.00%	2,465.00	0.00	0.00%	2,465.00
0.00	0.00%	0.00	0.00%	0.00	5,864.19	3.69%	-5,864.19	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	18,952.04	0.89%	-18,952.04
0.00	0.00%	55.00	0.02%	-55.00	0.00	0.00%	0.00	Dues and Subscriptions	55.39	0.00%	550.00	0.03%	-494.61	0.00	0.00%	55.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	1,058.81	0.04%	0.00	0.00%	1,058.81	0.00	0.00%	1,058.81
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	617.25	0.02%	0.00	0.00%	617.25	0.00	0.00%	617.25
222.56	0.07%	2,780.00	1.14%	-2,557.44	932.35	0.59%	-709.79	Guest Supplies	20,613.43	0.78%	21,071.25	1.33%	-457.82	14,450.44	0.68%	6,162.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	55.39	0.00%	0.00	0.00%	55.39	0.00	0.00%	55.39
1,778.70	0.55%	0.00	0.00%	1,778.70	441.00	0.28%	1,337.70	Internet/Web Expense	6,099.00	0.23%	0.00	0.00%	6,099.00	4,312.52	0.20%	1,786.48
0.00	0.00%	556.00	0.23%	-556.00	626.13	0.39%	-626.13	Laundry	7,954.56	0.30%	4,214.25	0.27%	3,740.31	1,254.98	0.06%	6,699.58
956.33	0.30%	1,223.20	0.50%	-266.87	0.00	0.00%	956.33	Linen	14,815.01	0.56%	9,271.35	0.59%	5,543.66	6,189.39	0.29%	8,625.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	621.67	0.03%	-621.67
0.00	0.00%	200.00	0.08%	-200.00	448.19	0.28%	-448.19	Operating Supplies	1,358.72	0.05%	2,000.00	0.13%	-641.28	3,116.14	0.15%	-1,757.42
0.00	0.00%	100.00	0.04%	-100.00	0.00	0.00%	0.00	Printing and Stationery	452.50	0.02%	1,000.00	0.06%	-547.50	0.00	0.00%	452.50
0.00	0.00%	0.00	0.00%	0.00	927.14	0.58%	-927.14	Reservation Expense	0.00	0.00%	0.00	0.00%	0.00	9,370.42	0.44%	-9,370.42
0.00	0.00%	175.00	0.07%	-175.00	0.00	0.00%	0.00	Rooms Promotion	0.00	0.00%	1,750.00	0.11%	-1,750.00	1,458.99	0.07%	-1,458.99
131.09	0.04%	0.00	0.00%	131.09	0.00	0.00%	131.09	Software Expense/Maintenance	1,460.90	0.06%	0.00	0.00%	1,460.90	0.00	0.00%	1,460.90
0.00	0.00%	1,250.00	0.51%	-1,250.00	1,249.28	0.79%	-1,249.28	Television Cable	12,905.27	0.49%	12,500.00	0.79%	405.27	12,804.25	0.60%	101.02
0.00	0.00%	1,199.00	0.49%	-1,199.00	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	11,872.93	0.45%	4,555.12	0.29%	7,317.81	0.00	0.00%	11,872.93
17,868.22	5.52%	9,961.30	4.08%	7,906.92	5,030.70	3.16%	12,837.52	Travel Agent Comm - Transient Rooms	103,469.12	3.92%	83,544.71	5.29%	19,924.41	63,508.77	2.97%	39,960.35
0.00	0.00%	200.00	0.08%	-200.00	494.46	0.31%	-494.46	Uniforms	758.98	0.03%	2,000.00	0.13%	-1,241.02	1,577.96	0.07%	-818.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	0.00	0.00%	0.00	0.00%	0.00	973.43	0.05%	-973.43
28,748.06	8.88%	26,484.30	10.85%	2,263.76	17,449.70	10.97%	11,298.36	Total Rooms Other Expenses	278,936.98	10.57%	201,121.83	12.73%	77,815.15	188,331.61	8.81%	90,605.37
70,687.30	21.84%	63,788.39	26.13%	6,898.91	40,952.94	25.75%	29,734.36	Total Rooms Expenses	669,359.51	25.37%	540,695.17	34.22%	128,664.34	460,231.89	21.52%	209,127.62
252,935.01	78.16%	180,321.61	73.87%	72,613.40	118,061.98	74.25%	134,873.03	Total Rooms Profit (Loss)	1,969,407.32	74.63%	1,039,398.83	65.78%	930,008.49	1,678,408.26	78.48%	290,999.06

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Sale Stats																
Transient Rooms																
535.00		381.00		154.00	323.00		212.00	Room Stat - Corporate Transient	3,017.00		3,320.00		-303.00	4,212.00		-1,195.00
2,839.00		238.00		2,601.00	0.00		2,839.00	Room Stat - AAA/AARP Transient	21,784.00		2,210.00		19,574.00	0.00		21,784.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Consortia Rate Transient	846.00		0.00		846.00	0.00		846.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Leisure Transient	54.00		0.00		54.00	0.00		54.00
0.00		122.00		-122.00	0.00		0.00	Room Stat - Travel Agent/Friends & Family	0.00		1,142.00		-1,142.00	0.00		0.00
0.00		77.00		-77.00	0.00		0.00	Room Stat - Member Reward Stay	0.00		723.00		-723.00	0.00		0.00
0.00		0.00		0.00	882.00		-882.00	Room Stat - Extended Stay Transient	0.00		0.00		0.00	6,035.00		-6,035.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Internet	0.00		789.00		-789.00	0.00		0.00
0.00		366.00		-366.00	0.00		0.00	Room Stat - E-Commerce Opaque	2.00		3,249.00		-3,247.00	0.00		2.00
1.00		36.00		-35.00	4.00		-3.00	Room Stat - Government Rate Transient	4.00		271.00		-267.00	713.00		-709.00
0.00		390.00		-390.00	484.00		-484.00	Room Stat - Rack Rate Transient	559.00		2,041.00		-1,482.00	5,239.00		-4,680.00
0.00		64.00		-64.00	2.00		-2.00	Room Stat - Local Negotiated Transient	0.00		708.00		-708.00	289.00		-289.00
3,375.00		1,674.00		1,701.00	1,695.00		1,680.00	Total Transient Rooms Sold	26,266.00		14,453.00		11,813.00	16,488.00		9,778.00
Group Rooms																
0.00		300.00		-300.00	26.00		-26.00	Room Stat - Corporate Group Rooms	0.00		1,095.00		-1,095.00	1,028.00		-1,028.00
0.00		0.00		0.00	0.00		0.00	Room Stat - SMERF Group	255.00		0.00		255.00	0.00		255.00
0.00		250.00		-250.00	0.00		0.00	Room Stat - Sports Group	10.00		1,309.00		-1,299.00	0.00		10.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Group	48.00		0.00		48.00	0.00		48.00
0.00		550.00		-550.00	26.00		-26.00	Total Group Rooms Sold	313.00		2,404.00		-2,091.00	1,028.00		-715.00
Contract Rooms																
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Contract	0.00		0.00		0.00	1,740.00		-1,740.00
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00		0.00		0.00	1,740.00		-1,740.00
3,375.00		2,224.00		1,151.00	1,721.00		1,654.00	Total Rooms Sold	26,579.00		16,857.00		9,722.00	19,256.00		7,323.00
0.00		0.00		0.00	7.00		-7.00	Room Stat-Comp Rooms	92.00		0.00		92.00	52.00		40.00
3,375.00		2,224.00		1,151.00	1,728.00		1,647.00	Total Rooms Occupied	26,671.00		16,857.00		9,814.00	19,308.00		7,363.00
386.00		0.00		386.00	1,317.00		-931.00	Room Stat-Out of Order	7,571.00		0.00		7,571.00	10,300.00		-2,729.00
ADR																
0.00		109.00		-109.00	109.39		-109.39	Corporate Transient ADR	22.98		98.51		-75.53	122.17		-99.20
0.00		0.00		0.00	0.00		0.00	Advanced Purchase ADR	0.00		0.00		0.00	0.00		0.00
96.18		115.55		-19.38	0.00		96.18	AAA/AARP ADR	98.17		96.54		1.63	0.00		98.17
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Consortia ADR	51.67		0.00		51.67	0.00		51.67
0.00		0.00		0.00	0.00		0.00	Employee ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure ADR	175.83		0.00		175.83	0.00		175.83
0.00		79.00		-79.00	0.00		0.00	Travel Agent/Friends & Family ADR	0.00		75.20		-75.20	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	0.00		0.00		0.00	0.00		0.00
0.00		25.00		-25.00	0.00		0.00	Member Reward Stay ADR	0.00		25.00		-25.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	81.77		-81.77	Extended Stay ADR	0.00		0.00		0.00	95.28		-95.28
0.00		0.00		0.00	0.00		0.00	Internet ADR	0.00		107.47		-107.47	0.00		0.00
0.00		114.36		-114.36	0.00		0.00	E-Commerce Opaque ADR	0.00		89.83		-89.83	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
114.49		151.00		-36.51	0.00		114.49	Government ADR	100.62		111.87		-11.25	0.00		100.62
0.00		124.77		-124.77	100.71		-100.71	Rack ADR	582.60		115.31		467.29	122.37		460.24
0.00		119.00		-119.00	109.00		-109.00	Local Negotiated ADR	0.00		92.75		-92.75	79.30		-79.30
95.27		110.01		-14.74	92.28		2.99	Total Transient ADR	98.62		93.57		5.05	106.36		-7.74
0.00		109.00		-109.00	79.00		-79.00	Corporate Group ADR	0.00		94.95		-94.95	146.38		-146.38
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	SMERF Group ADR	124.39		0.00		124.39	0.00		124.39

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		109.00		-109.00	0.00		0.00	Sports Group ADR	0.00		94.57	-94.57	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	86.28		0.00	86.28	0.00		86.28
0.00		109.00		-109.00	97.94		-97.94	Total Group ADR	114.57		94.74	19.83	367.74		-253.17
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
95.89		109.76		-13.87	92.40		3.49	Total ADR	99.28		93.74	5.54	111.06		-11.78

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 4							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 5							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 1							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 2							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Total Banquets Management																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Telephone								
0.00	0.00%	34.00	22.52%	-34.00	25.24	100.00%	-25.24	Local and Long Distance Revenue	556.91	102.66%	340.00	22.52%	216.91	360.24	100.00%	196.67
0.00	0.00%	117.00	77.48%	-117.00	0.00	0.00%	0.00	Other Telephone Revenue	0.00	0.00%	1,170.00	77.48%	-1,170.00	0.00	0.00%	0.00
0.00	0.00%	151.00	100.00%	-151.00	25.24	100.00%	-25.24	Telephone Revenue	556.91	102.66%	1,510.00	100.00%	-953.09	360.24	100.00%	196.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Adjustments Long Distance	-14.41	-2.66%	0.00	0.00%	-14.41	0.00	0.00%	-14.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	-14.41	-2.66%	0.00	0.00%	-14.41	0.00	0.00%	-14.41
0.00	0.00%	151.00	100.00%	-151.00	25.24	100.00%	-25.24	Total Telephone Revenue	542.50	100.00%	1,510.00	100.00%	-967.50	360.24	100.00%	182.26
								Cost of Sales								
0.00	0.00%	150.00	99.34%	-150.00	0.00	0.00%	0.00	Cost of Sales - Local Calls	0.00	0.00%	1,500.00	99.34%	-1,500.00	0.66	0.18%	-0.66
538.13	0.00%	541.00	358.28%	-2.87	732.34	2,901.51%	-194.21	Cost of Sales - Long Distance	5,193.23	957.28%	5,410.00	358.28%	-216.77	7,273.38	2,019.04%	-2,080.15
538.13	0.00%	691.00	457.62%	-152.87	732.34	2,901.51%	-194.21	Total Telephone Cost of Sales	5,193.23	957.28%	6,910.00	457.62%	-1,716.77	7,274.04	2,019.22%	-2,080.81
-538.13	0.00%	-540.00	-357.62%	1.87	-707.10	2,801.51%	168.97	Gross Profit	-4,650.73	-857.28%	-5,400.00	357.62%	749.27	-6,913.80	2,919.22%	2,263.07
								Other Expenses								
1,400.00	0.00%	150.00	99.34%	1,250.00	1,430.00	5,665.61%	-30.00	Internet/Web Expense	15,901.00	2,931.06%	1,500.00	99.34%	14,401.00	14,240.00	3,952.92%	1,661.00
0.00	0.00%	0.00	0.00%	0.00	100.00	396.20%	-100.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	960.00	266.49%	-960.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	67.50	18.74%	-67.50
230.38	0.00%	0.00	0.00%	230.38	0.00	0.00%	230.38	Software Expense/Maintenance	2,299.10	423.80%	0.00	0.00%	2,299.10	0.00	0.00%	2,299.10
1,630.38	0.00%	150.00	99.34%	1,480.38	1,530.00	5,061.81%	100.38	Total Telephone Other Expenses	18,200.10	3,354.86%	1,500.00	99.34%	16,700.10	15,267.50	2,238.15%	2,932.60
-2,168.51	0.00%	-690.00	-456.95%	-1,478.51	-2,237.10	3,863.31%	68.59	Total Telephone Profit (Loss)	-22,850.83	-4,212.13%	-6,900.00	456.95%	-15,950.83	-22,181.30	2,157.37%	-669.53

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Minor Operating Income																
0.00	0.00%	0.00	0.00%	0.00	1,389.00	25.84%	-1,389.00	Rental Income - Lobby Space	0.00	0.00%	0.00	0.00%	0.00	13,890.00	24.05%	-13,890.00
-224.00	-3.00%	500.00	13.89%	-724.00	1,200.00	22.32%	-1,424.00	Rental Income - Other	-224.00	-0.29%	5,000.00	15.01%	-5,224.00	12,595.44	21.81%	-12,819.44
-224.00	-3.00%	500.00	13.89%	-724.00	2,589.00	48.16%	-2,813.00	Total Rental Income	-224.00	-0.29%	5,000.00	15.01%	-5,224.00	26,485.44	45.87%	-26,709.44
0.00	0.00%	0.00	0.00%	0.00	101.38	1.89%	-101.38	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	4,233.92	7.33%	-4,233.92
0.00	0.00%	0.00	0.00%	0.00	101.38	1.89%	-101.38	Total Vending Commission Income	0.00	0.00%	0.00	0.00%	0.00	4,233.92	7.33%	-4,233.92
983.09	13.16%	0.00	0.00%	983.09	311.10	5.79%	671.99	Cancellation Fee - Rooms	8,228.70	10.58%	0.00	0.00%	8,228.70	2,682.02	4.64%	5,546.68
983.09	13.16%	0.00	0.00%	983.09	311.10	5.79%	671.99	Total Cancellation Fee Income	8,228.70	10.58%	0.00	0.00%	8,228.70	2,682.02	4.64%	5,546.68
0.00	0.00%	50.00	1.39%	-50.00	0.00	0.00%	0.00	Guest Laundry	513.25	0.66%	500.00	1.50%	13.25	136.00	0.24%	377.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	135.87	0.17%	0.00	0.00%	135.87	0.00	0.00%	135.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-Room Movie Revenue	0.00	0.00%	0.00	0.00%	0.00	-21.71	-0.04%	21.71
252.45	3.38%	0.00	0.00%	252.45	64.35	1.20%	188.10	Internet Access	2,357.71	3.03%	0.00	0.00%	2,357.71	1,425.60	2.47%	932.11
2,660.25	35.61%	0.00	0.00%	2,660.25	75.00	1.40%	2,585.25	Other Revenue 2	29,783.03	38.30%	0.00	0.00%	29,783.03	75.00	0.13%	29,708.03
93.22	1.25%	0.00	0.00%	93.22	150.00	2.79%	-56.78	Other Revenue 3	946.21	1.22%	0.00	0.00%	946.21	3,344.13	5.79%	-2,397.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 4	-164.38	-0.21%	0.00	0.00%	-164.38	0.00	0.00%	-164.38
3,039.72	40.69%	1,112.00	30.88%	1,927.72	1,784.96	33.20%	1,254.76	Gift Shop Sales	27,666.47	35.58%	8,428.50	25.30%	19,237.97	13,203.59	22.87%	14,462.88
0.00	0.00%	1,389.00	38.57%	-1,389.00	0.00	0.00%	0.00	Other Revenue 6	0.00	0.00%	13,890.00	41.69%	-13,890.00	0.00	0.00%	0.00
664.84	8.90%	250.00	6.94%	414.84	300.00	5.58%	364.84	Pet Fees	8,524.89	10.96%	2,500.00	7.50%	6,024.89	6,181.55	10.70%	2,343.34
0.00	0.00%	300.00	8.33%	-300.00	0.00	0.00%	0.00	Other Revenue 7	0.00	0.00%	3,000.00	9.00%	-3,000.00	0.00	0.00%	0.00
6,710.48	89.84%	3,101.00	86.11%	3,609.48	2,374.31	44.17%	4,336.17	Total Other Income	69,763.05	89.71%	28,318.50	84.99%	41,444.55	24,344.16	42.16%	45,418.89
7,469.57	100.00%	3,601.00	100.00%	3,868.57	5,375.79	100.00%	2,093.78	Total Minor Operating Income	77,767.75	100.00%	33,318.50	100.00%	44,449.25	57,745.54	100.00%	20,022.21
Cost of Sales																
0.00	0.00%	32.50	0.90%	-32.50	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	12.00	0.02%	325.00	0.98%	-313.00	112.78	0.20%	-100.78
0.00	0.00%	0.00	0.00%	0.00	568.34	10.57%	-568.34	Cost of Sales - In-Room Movie Revenue	0.00	0.00%	0.00	0.00%	0.00	5,379.57	9.32%	-5,379.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Cots & Cribs	0.00	0.00%	0.00	0.00%	0.00	369.00	0.64%	-369.00
1,689.27	22.62%	722.80	20.07%	966.47	807.28	15.02%	881.99	Cost of Sales - Gift Shop	14,964.54	19.24%	5,478.56	16.44%	9,485.98	5,413.19	9.37%	9,551.35
1,689.27	22.62%	755.30	20.97%	933.97	1,375.62	25.59%	313.65	Total Minor Operated Cost of Sales	14,976.54	19.26%	5,803.56	17.42%	9,172.98	11,274.54	19.52%	3,702.00
5,780.30	77.38%	2,845.70	79.03%	2,934.60	4,000.17	74.41%	1,780.13	Total Minor Operated Profit (Loss)	62,791.21	80.74%	27,514.94	82.58%	35,276.27	46,471.00	80.48%	16,320.21

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Franchise Fees								
1,691.85	0.51%	1,354.46	0.55%	337.39	0.00	0.00%	1,691.85	Franchise Fees - IT Fees	15,138.52	0.56%	13,544.60	0.84%	1,593.92	0.00	0.00%	15,138.52
17,851.50	5.39%	13,426.05	5.42%	4,425.45	8,858.80	5.39%	8,992.70	Franchise Fees - Royalty & Licenses	145,685.42	5.36%	86,905.20	5.38%	58,780.22	117,743.77	5.36%	27,941.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Franchise Fees - Other	8,039.17	0.30%	0.00	0.00%	8,039.17	0.00	0.00%	8,039.17
174.40	0.05%	575.40	0.23%	-401.00	0.00	0.00%	174.40	Franchise Fees - Reservations-GDS	2,434.04	0.09%	5,215.70	0.32%	-2,781.66	0.00	0.00%	2,434.04
7,012.33	2.12%	6,102.75	2.46%	909.58	2,095.94	1.27%	4,916.39	Franchise Fees - Frequent Guest	39,950.93	1.47%	39,502.38	2.45%	448.55	57,900.20	2.64%	-17,949.27
11,360.04	3.43%	8,543.85	3.45%	2,816.19	5,637.43	3.43%	5,722.61	Franchise Fees - Marketing Contributions	92,416.50	3.40%	55,303.32	3.42%	37,113.18	74,927.93	3.41%	17,488.57
366.44	0.11%	1,200.00	0.48%	-833.56	0.00	0.00%	366.44	Franchise Fees - Reservations-Central	3,290.63	0.12%	12,000.00	0.74%	-8,709.37	0.00	0.00%	3,290.63
38,456.56	11.62%	31,202.51	12.59%	7,254.05	16,592.17	10.09%	21,864.39	Total Franchise Fees	306,955.21	11.30%	212,471.20	13.16%	94,484.01	250,571.90	11.41%	56,383.31

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								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
11,085.23	3.35%	11,061.54	4.46%	23.69	10,725.28	6.52%	359.95	Management- A&G	101,863.95	3.75%	107,931.51	6.68%	-6,067.56	101,097.42	4.60%	766.53
11,085.23	3.35%	11,061.54	4.46%	23.69	10,725.28	6.52%	359.95	Total A&G Management	101,863.95	3.75%	107,931.51	6.68%	-6,067.56	101,097.42	4.60%	766.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
11,085.23	3.35%	11,061.54	4.46%	23.69	10,725.28	6.52%	359.95	Total A&G Salaries and Wages	101,863.95	3.75%	107,931.51	6.68%	-6,067.56	101,097.42	4.60%	766.53
								PR Taxes and Benefits								
851.69	0.26%	879.34	0.35%	-27.65	756.88	0.46%	94.81	FICA	4,675.01	0.17%	8,606.62	0.53%	-3,931.61	7,878.34	0.36%	-3,203.33
23.82	0.01%	4.83	0.00%	18.99	0.00	0.00%	23.82	Federal Unemployment Tax	199.73	0.01%	178.59	0.01%	21.14	0.00	0.00%	199.73
79.39	0.02%	22.99	0.01%	56.40	0.00	0.00%	79.39	State Unemployment Tax	720.36	0.03%	1,088.38	0.07%	-368.02	0.00	0.00%	720.36
954.90	0.29%	907.16	0.37%	47.74	756.88	0.46%	198.02	Total Payroll Taxes	5,595.10	0.21%	9,873.59	0.61%	-4,278.49	7,878.34	0.36%	-2,283.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	2,271.44	0.10%	-2,271.44
0.00	0.00%	433.09	0.17%	-433.09	100.00	0.06%	-100.00	Vacation	0.00	0.00%	4,573.43	0.28%	-4,573.43	7,815.78	0.36%	-7,815.78
0.00	0.00%	433.09	0.17%	-433.09	100.00	0.06%	-100.00	Total Supplemental Pay	0.00	0.00%	4,573.43	0.28%	-4,573.43	10,087.22	0.46%	-10,087.22
759.15	0.23%	591.77	0.24%	167.38	915.00	0.56%	-155.85	Worker's Compensation	6,163.05	0.23%	6,145.98	0.38%	17.07	9,700.00	0.44%	-3,536.95
956.02	0.29%	520.80	0.21%	435.22	1,397.14	0.85%	-441.12	Group Insurance	9,672.00	0.36%	5,034.40	0.31%	4,637.60	13,560.16	0.62%	-3,888.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	1,666.01	0.08%	-1,666.01
1,715.17	0.52%	1,112.57	0.45%	602.60	2,312.14	1.41%	-596.97	Total Other Benefits	15,835.05	0.58%	11,180.38	0.69%	4,654.67	24,926.17	1.13%	-9,091.12
2,670.07	0.81%	2,452.82	0.99%	217.25	3,169.02	1.93%	-498.95	Total A&G PR Taxes and Benefits	21,430.15	0.79%	25,627.40	1.59%	-4,197.25	42,891.73	1.95%	-21,461.58
13,755.30	4.15%	13,514.36	5.45%	240.94	13,894.30	8.45%	-139.00	Total A&G Payroll	123,294.10	4.54%	133,558.91	8.27%	-10,264.81	143,989.15	6.55%	-20,695.05
								Other Expenses								
1,000.00	0.30%	1,000.00	0.40%	0.00	2,000.00	1.22%	-1,000.00	Accounting/Audit Fees	12,000.00	0.44%	10,000.00	0.62%	2,000.00	20,000.00	0.91%	-8,000.00
2,909.38	0.88%	0.00	0.00%	2,909.38	-19.27	-0.01%	2,928.65	Bad Debt Provision	19,622.60	0.72%	0.00	0.00%	19,622.60	2,154.40	0.10%	17,468.20
728.13	0.22%	1,075.00	0.43%	-346.87	1,005.65	0.61%	-277.52	Bank Charges	12,868.73	0.47%	10,750.00	0.67%	2,118.73	12,463.97	0.57%	404.76
1,500.85	0.45%	0.00	0.00%	1,500.85	0.00	0.00%	1,500.85	Cash Over/Short	1,664.27	0.06%	0.00	0.00%	1,664.27	-654.45	-0.03%	2,318.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Central Office - Travel Rebilled	5,477.04	0.20%	4,000.00	0.25%	1,477.04	0.00	0.00%	5,477.04
160.00	0.05%	160.00	0.06%	0.00	0.00	0.00%	160.00	Central Office - IT Fees	2,550.00	0.09%	1,600.00	0.10%	950.00	0.00	0.00%	2,550.00
0.00	0.00%	60.00	0.02%	-60.00	0.00	0.00%	0.00	Communication Expense	60.00	0.00%	600.00	0.04%	-540.00	187.81	0.01%	-127.81
10,441.56	3.15%	5,948.69	2.40%	4,492.87	-8,048.13	-4.89%	18,489.69	Credit Card Commission	62,496.26	2.30%	38,758.15	2.40%	23,738.11	47,203.71	2.15%	15,292.55
0.00	0.00%	0.00	0.00%	0.00	1,745.49	1.06%	-1,745.49	Data Processing	0.00	0.00%	0.00	0.00%	0.00	15,593.78	0.71%	-15,593.78
50.00	0.02%	0.00	0.00%	50.00	120.00	0.07%	-70.00	Dues and Subscriptions	2,805.39	0.10%	0.00	0.00%	2,805.39	1,827.70	0.08%	977.69
500.09	0.15%	200.00	0.08%	300.09	0.00	0.00%	500.09	Employee Relations	1,358.00	0.05%	2,000.00	0.12%	-642.00	1,703.85	0.08%	-345.85
5.95	0.00%	104.00	0.04%	-98.05	103.88	0.06%	-97.93	Equipment Rental	213.71	0.01%	1,040.00	0.06%	-826.29	1,015.97	0.05%	-802.26
0.00	0.00%	300.00	0.12%	-300.00	355.39	0.22%	-355.39	Licenses/Permits	4,108.01	0.15%	1,815.00	0.11%	2,293.01	4,258.72	0.19%	-150.71
67.27	0.02%	0.00	0.00%	67.27	0.00	0.00%	67.27	Meals and Entertainment	309.33	0.01%	0.00	0.00%	309.33	29.94	0.00%	279.39
-40.84	-0.01%	0.00	0.00%	-40.84	0.00	0.00%	-40.84	Miscellaneous Expense	330.32	0.01%	0.00	0.00%	330.32	0.00	0.00%	330.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	520.43	0.02%	0.00	0.00%	520.43	0.00	0.00%	520.43
773.77	0.23%	200.00	0.08%	573.77	64.55	0.04%	709.22	Office Supplies	2,310.83	0.09%	2,000.00	0.12%	310.83	2,781.58	0.13%	-470.75
136.84	0.04%	0.00	0.00%	136.84	0.00	0.00%	136.84	Operating Supplies	593.36	0.02%	0.00	0.00%	593.36	0.00	0.00%	593.36
249.18	0.08%	450.00	0.18%	-200.82	303.65	0.18%	-54.47	Payroll Service Fees	765.34	0.03%	4,500.00	0.28%	-3,734.66	4,558.65	0.21%	-3,793.31
0.00	0.00%	50.00	0.02%	-50.00	50.59	0.03%	-50.59	Postage	557.58	0.02%	500.00	0.03%	57.58	673.36	0.03%	-115.78
743.50	0.22%	150.00	0.06%	593.50	0.00	0.00%	743.50	Professional Fees - Legal	11,435.52	0.42%	1,500.00	0.09%	9,935.52	0.00	0.00%	11,435.52
90.00	0.03%	500.00	0.20%	-410.00	0.00	0.00%	90.00	Professional Fees - Other	22,385.20	0.82%	5,000.00	0.31%	17,385.20	10,338.67	0.47%	12,046.53
1,580.00	0.48%	0.00	0.00%	1,580.00	0.00	0.00%	1,580.00	Recruitment Advertising	7,041.00	0.26%	0.00	0.00%	7,041.00	900.27	0.04%	6,140.73
144.75	0.04%	0.00	0.00%	144.75	233.31	0.14%	-88.56	Recruitment - Other	1,688.65	0.06%	0.00	0.00%	1,688.65	1,607.06	0.07%	81.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Security Allocation	20.00	0.00%	0.00	0.00%	20.00	0.00	0.00%	20.00
10,445.70	3.15%	4,960.00	2.00%	5,485.70	0.00	0.00%	10,445.70	Security - Outside	43,213.70	1.59%	48,640.00	3.01%	-5,426.30	78.18	0.00%	43,135.52
442.69	0.13%	520.70	0.21%	-78.01	0.00	0.00%	442.69	Software Expense/Maintenance	7,909.59	0.29%	6,157.00	0.38%	1,752.59	0.00	0.00%	7,909.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	2,843.00	0.10%	0.00	0.00%	2,843.00	2,260.00	0.10%	583.00
356.40	0.11%	0.00	0.00%	356.40	0.00	0.00%	356.40	Travel	2,833.73	0.10%	0.00	0.00%	2,833.73	3,517.25	0.16%	-683.52
104.50	0.03%	0.00	0.00%	104.50	0.00	0.00%	104.50	Uniforms	543.68	0.02%	0.00	0.00%	543.68	0.00	0.00%	543.68
32,389.72	9.78%	15,678.39	6.33%	16,711.33	-2,084.89	-1.27%	34,474.61	Total A&G Other Expenses	230,525.27	8.48%	138,860.15	8.60%	91,665.12	132,500.42	6.03%	98,024.85
46,145.02	13.94%	29,192.75	11.78%	16,952.27	11,809.41	7.18%	34,335.61	Total A&G Expenses	353,819.37	13.02%	272,419.06	16.87%	81,400.31	276,489.57	12.59%	77,329.80

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	5,613.32	2.26%	-5,613.32	3,456.02	2.10%	-3,456.02	Division Management	17,260.32	0.64%	54,771.23	3.39%	-37,510.91	49,651.39	2.26%	-32,391.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sales Managers	0.00	0.00%	0.00	0.00%	0.00	110.25	0.01%	-110.25
0.00	0.00%	5,613.32	2.26%	-5,613.32	3,456.02	2.10%	-3,456.02	Total S&M Management	17,260.32	0.64%	54,771.23	3.39%	-37,510.91	49,761.64	2.27%	-32,501.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	5,613.32	2.26%	-5,613.32	3,456.02	2.10%	-3,456.02	Total S&M Salaries and Wages	17,260.32	0.64%	54,771.23	3.39%	-37,510.91	49,761.64	2.27%	-32,501.32
								PR Taxes and Benefits								
0.00	0.00%	614.53	0.25%	-614.53	392.55	0.24%	-392.55	FICA	1,296.97	0.05%	4,872.44	0.30%	-3,575.47	4,013.43	0.18%	-2,716.46
0.00	0.00%	3.37	0.00%	-3.37	0.00	0.00%	0.00	Federal Unemployment Tax	82.91	0.00%	95.10	0.01%	-12.19	0.00	0.00%	82.91
0.00	0.00%	16.07	0.01%	-16.07	0.00	0.00%	0.00	State Unemployment Tax	276.43	0.01%	584.43	0.04%	-308.00	0.00	0.00%	276.43
0.00	0.00%	633.97	0.26%	-633.97	392.55	0.24%	-392.55	Total Payroll Taxes	1,656.31	0.06%	5,551.97	0.34%	-3,895.66	4,013.43	0.18%	-2,357.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	993.76	0.05%	-993.76
0.00	0.00%	219.78	0.09%	-219.78	1,046.16	0.64%	-1,046.16	Vacation	0.00	0.00%	2,320.87	0.14%	-2,320.87	4,324.46	0.20%	-4,324.46
0.00	0.00%	219.78	0.09%	-219.78	1,046.16	0.64%	-1,046.16	Total Supplemental Pay	0.00	0.00%	2,320.87	0.14%	-2,320.87	5,318.22	0.24%	-5,318.22
0.00	0.00%	413.56	0.17%	-413.56	0.00	0.00%	0.00	Worker's Compensation	665.76	0.02%	3,460.37	0.21%	-2,794.61	0.00	0.00%	665.76
0.00	0.00%	520.80	0.21%	-520.80	1,679.38	1.02%	-1,679.38	Group Insurance	2,065.03	0.08%	5,034.40	0.31%	-2,969.37	10,394.26	0.47%	-8,329.23
0.00	0.00%	2,200.00	0.89%	-2,200.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	6,600.00	0.41%	-6,600.00	246.91	0.01%	-246.91
0.00	0.00%	3,134.36	1.26%	-3,134.36	1,679.38	1.02%	-1,679.38	Total Other Benefits	2,730.79	0.10%	15,094.77	0.93%	-12,363.98	10,641.17	0.48%	-7,910.38
0.00	0.00%	3,988.11	1.61%	-3,988.11	3,118.09	1.90%	-3,118.09	Total S&M PR Taxes and Benefits	4,387.10	0.16%	22,967.61	1.42%	-18,580.51	19,972.82	0.91%	-15,585.72
0.00	0.00%	9,601.43	3.87%	-9,601.43	6,574.11	4.00%	-6,574.11	Total S&M Payroll	21,647.42	0.80%	77,738.84	4.81%	-56,091.42	69,734.46	3.17%	-48,087.04
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Advertising General	4,570.46	0.17%	0.00	0.00%	4,570.46	0.00	0.00%	4,570.46
448.17	0.14%	440.00	0.18%	8.17	723.87	0.44%	-275.70	Advertising-Web/Internet	4,577.17	0.17%	5,435.00	0.34%	-857.83	8,159.09	0.37%	-3,581.92
0.00	0.00%	100.00	0.04%	-100.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	1,000.00	0.06%	-1,000.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	500.00	0.03%	-500.00	100.00	0.00%	-100.00
1,189.36	0.36%	1,088.00	0.44%	101.36	-813.87	-0.50%	2,003.23	Dues and Subscriptions	17,212.15	0.63%	15,277.00	0.95%	1,935.15	4,201.90	0.19%	13,010.25
0.00	0.00%	700.00	0.28%	-700.00	0.00	0.00%	0.00	GDS Marketing Advert & Sales	0.00	0.00%	7,000.00	0.43%	-7,000.00	0.00	0.00%	0.00
0.00	0.00%	500.00	0.20%	-500.00	0.00	0.00%	0.00	Magazine - Advertising	0.00	0.00%	1,900.00	0.12%	-1,900.00	0.00	0.00%	0.00
0.00	0.00%	30.00	0.01%	-30.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	300.00	0.02%	-300.00	80.17	0.00%	-80.17
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	500.00	0.03%	-500.00	203.10	0.01%	-203.10
694.35	0.21%	0.00	0.00%	694.35	0.00	0.00%	694.35	Operating Supplies	694.35	0.03%	0.00	0.00%	694.35	0.00	0.00%	694.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	1,140.20	0.04%	0.00	0.00%	1,140.20	0.00	0.00%	1,140.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotions - In-house	0.00	0.00%	0.00	0.00%	0.00	167.05	0.01%	-167.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotion - Outside	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
440.00	0.13%	0.00	0.00%	440.00	0.00	0.00%	440.00	Regional Sales & Marketing	3,965.00	0.15%	0.00	0.00%	3,965.00	0.00	0.00%	3,965.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	7,494.00	0.46%	-7,494.00	0.00	0.00%	0.00
0.00	0.00%	750.00	0.30%	-750.00	0.00	0.00%	0.00	Training	995.00	0.04%	3,650.00	0.23%	-2,655.00	1,787.27	0.08%	-792.27
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	1,956.19	0.09%	-1,956.19
2,771.88	0.84%	3,708.00	1.50%	-936.12	-90.00	-0.05%	2,861.88	Total S&M Other Expenses	33,154.33	1.22%	43,556.00	2.70%	-10,401.67	16,654.77	0.76%	16,499.56
2,771.88	0.84%	13,309.43	5.37%	-10,537.55	6,484.11	3.94%	-3,712.23	Total S&M Expenses	54,801.75	2.02%	121,294.84	7.51%	-66,493.09	86,389.23	3.93%	-31,587.48

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
2,000.04	0.60%	5,365.67	2.16%	-3,365.63	2,752.03	1.67%	-751.99	Division Management	32,461.62	1.19%	52,354.84	3.24%	-19,893.22	26,571.74	1.21%	5,889.88
2,000.04	0.60%	5,365.67	2.16%	-3,365.63	2,752.03	1.67%	-751.99	Total R&M Management	32,461.62	1.19%	52,354.84	3.24%	-19,893.22	26,571.74	1.21%	5,889.88
0.00	0.00%	3,321.43	1.34%	-3,321.43	0.00	0.00%	0.00	Engineering Supervisor	0.00	0.00%	32,571.45	2.02%	-32,571.45	0.00	0.00%	0.00
-407.00	-0.12%	0.00	0.00%	-407.00	439.31	0.27%	-846.31	Engineers 1	9,270.71	0.34%	0.00	0.00%	9,270.71	8,398.42	0.38%	872.29
-407.00	-0.12%	3,321.43	1.34%	-3,728.43	439.31	0.27%	-846.31	Total R&M Non-Management	9,270.71	0.34%	32,571.45	2.02%	-23,300.74	8,398.42	0.38%	872.29
1,593.04	0.48%	8,687.10	3.50%	-7,094.06	3,191.34	1.94%	-1,598.30	Total R&M Salaries and Wages	41,732.33	1.54%	84,926.29	5.26%	-43,193.96	34,970.16	1.59%	6,762.17
								PR Taxes and Benefits								
118.43	0.04%	680.63	0.27%	-562.20	270.59	0.16%	-152.16	FICA	3,138.23	0.12%	6,666.55	0.41%	-3,528.32	3,034.81	0.14%	103.42
3.19	0.00%	3.74	0.00%	-0.55	0.00	0.00%	3.19	Federal Unemployment Tax	118.72	0.00%	138.56	0.01%	-19.84	0.00	0.00%	118.72
10.63	0.00%	17.79	0.01%	-7.16	0.00	0.00%	10.63	State Unemployment Tax	395.74	0.01%	844.06	0.05%	-448.32	0.00	0.00%	395.74
132.25	0.04%	702.16	0.28%	-569.91	270.59	0.16%	-138.34	Total Payroll Taxes	3,652.69	0.13%	7,649.17	0.47%	-3,996.48	3,034.81	0.14%	617.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	481.76	0.02%	-481.76
0.00	0.00%	210.08	0.08%	-210.08	100.00	0.06%	-100.00	Vacation	0.00	0.00%	2,218.46	0.14%	-2,218.46	4,912.07	0.22%	-4,912.07
0.00	0.00%	210.08	0.08%	-210.08	100.00	0.06%	-100.00	Total Supplemental Pay	0.00	0.00%	2,218.46	0.14%	-2,218.46	5,393.83	0.25%	-5,393.83
73.10	0.02%	458.05	0.18%	-384.95	0.00	0.00%	73.10	Worker's Compensation	2,648.04	0.10%	4,760.83	0.29%	-2,112.79	0.00	0.00%	2,648.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Group Insurance	0.00	0.00%	0.00	0.00%	0.00	3,837.85	0.17%	-3,837.85
73.10	0.02%	458.05	0.18%	-384.95	0.00	0.00%	73.10	Total Other Benefits	2,648.04	0.10%	4,760.83	0.29%	-2,112.79	3,837.85	0.17%	-1,189.81
205.35	0.06%	1,370.29	0.55%	-1,164.94	370.59	0.23%	-165.24	Total R&M PR Taxes and Benefits	6,300.73	0.23%	14,628.46	0.91%	-8,327.73	12,266.49	0.56%	-5,965.76
1,798.39	0.54%	10,057.39	4.06%	-8,259.00	3,561.93	2.17%	-1,763.54	Total R&M Payroll	48,033.06	1.77%	99,554.75	6.16%	-51,521.69	47,236.65	2.15%	796.41
								Other Expenses								
0.00	0.00%	200.00	0.08%	-200.00	0.00	0.00%	0.00	Air Conditioning and Refrigeration	4,758.06	0.18%	2,000.00	0.12%	2,758.06	1,522.89	0.07%	3,235.17
255.89	0.08%	500.00	0.20%	-244.11	102.57	0.06%	153.32	Building	15,648.80	0.58%	5,000.00	0.31%	10,648.80	878.23	0.04%	14,770.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	60.00	0.00%	-60.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	3,000.00	0.11%	0.00	0.00%	3,000.00	0.00	0.00%	3,000.00
120.82	0.04%	50.00	0.02%	70.82	0.00	0.00%	120.82	Electric Bulbs	1,535.27	0.06%	500.00	0.03%	1,035.27	612.67	0.03%	922.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Electrical and Mechanical	287.79	0.01%	0.00	0.00%	287.79	451.11	0.02%	-163.32
300.00	0.09%	0.00	0.00%	300.00	0.00	0.00%	300.00	Elevator Maintenance Contracts	2,946.68	0.11%	4,606.00	0.29%	-1,659.32	0.00	0.00%	2,946.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Maintenance	153.51	0.01%	0.00	0.00%	153.51	5,188.97	0.24%	-5,035.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	197.93	0.01%	0.00	0.00%	197.93	0.00	0.00%	197.93
482.91	0.15%	98.00	0.04%	384.91	0.00	0.00%	482.91	Fire Safety Equipment	12,067.39	0.44%	3,705.00	0.23%	8,362.39	2,091.42	0.10%	9,975.97
0.00	0.00%	0.00	0.00%	0.00	-71.16	-0.04%	71.16	Floor and Carpet Maintenance	246.21	0.01%	6,000.00	0.37%	-5,753.79	101.24	0.00%	144.97
0.00	0.00%	0.00	0.00%	0.00	-295.29	-0.18%	295.29	Furniture	0.00	0.00%	0.00	0.00%	0.00	-2,129.42	-0.10%	2,129.42
0.00	0.00%	450.00	0.18%	-450.00	415.50	0.25%	-415.50	Grounds and Landscaping	5,697.98	0.21%	4,500.00	0.28%	1,197.98	7,031.77	0.32%	-1,333.79
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Indoor Plant Maintenance	0.00	0.00%	0.00	0.00%	0.00	247.59	0.01%	-247.59
0.00	0.00%	100.00	0.04%	-100.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	0.00	0.00%	1,000.00	0.06%	-1,000.00	2,390.41	0.11%	-2,390.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Equipment Repairs	1,173.68	0.04%	0.00	0.00%	1,173.68	261.97	0.01%	911.71
0.00	0.00%	50.00	0.02%	-50.00	125.00	0.08%	-125.00	Locks and Keys	52.09	0.00%	500.00	0.03%	-447.91	155.41	0.01%	-103.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	93.11	0.00%	0.00	0.00%	93.11	0.00	0.00%	93.11
54.60	0.02%	0.00	0.00%	54.60	0.00	0.00%	54.60	Office Supplies	54.60	0.00%	0.00	0.00%	54.60	0.00	0.00%	54.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	1,074.05	0.04%	0.00	0.00%	1,074.05	0.00	0.00%	1,074.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Painting and Decorating	348.66	0.01%	0.00	0.00%	348.66	296.92	0.01%	51.74
175.00	0.05%	800.00	0.32%	-625.00	528.15	0.32%	-353.15	Pest Control	6,257.30	0.23%	8,000.00	0.50%	-1,742.70	4,974.09	0.23%	1,283.21
286.66	0.09%	300.00	0.12%	-13.34	2,618.20	1.59%	-2,331.54	Plumbing and Heating	12,206.41	0.45%	3,000.00	0.19%	9,206.41	8,515.21	0.39%	3,691.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pool Chemicals	2,952.94	0.11%	0.00	0.00%	2,952.94	0.00	0.00%	2,952.94
601.25	0.18%	250.00	0.10%	351.25	84.01	0.05%	517.24	Pool Service- Contract	2,973.86	0.11%	2,500.00	0.15%	473.86	2,125.49	0.10%	848.37
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Radio and Television Repair	0.00	0.00%	500.00	0.03%	-500.00	284.70	0.01%	-284.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Signage	0.00	0.00%	0.00	0.00%	0.00	1,010.07	0.05%	-1,010.07
126.00	0.04%	126.00	0.05%	0.00	0.00	0.00%	126.00	Software Expense/Maintenance	630.00	0.02%	1,760.00	0.11%	-1,130.00	0.00	0.00%	630.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tools	546.62	0.02%	0.00	0.00%	546.62	0.00	0.00%	546.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	100.52	0.00%	0.00	0.00%	100.52	0.00	0.00%	100.52
2,199.91	0.66%	685.00	0.28%	1,514.91	1,869.02	1.14%	330.89	Waste Removal	16,054.19	0.59%	6,850.00	0.42%	9,204.19	8,069.28	0.37%	7,984.91
4,603.04	1.39%	3,659.00	1.48%	944.04	5,376.00	3.27%	-772.96	Total R&M Other Expenses	91,057.65	3.35%	50,421.00	3.12%	40,636.65	44,140.02	2.01%	46,917.63

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
6,401.43	1.93%	13,716.39	5.53%	-7,314.96	8,937.93	5.44%	-2,536.50	Total R&M Expenses	139,090.71	5.12%	149,975.75	9.29%	-10,885.04	91,376.67	4.16%	47,714.04

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
3,531.34	1.07%	2,646.56	1.07%	884.78	2,948.39	1.79%	582.95	Water	24,823.67	0.91%	20,059.83	1.24%	4,763.84	35,901.50	1.63%	-11,077.83
12,876.74	3.89%	12,754.24	5.15%	122.50	14,130.66	8.59%	-1,253.92	Electricity	129,205.58	4.76%	100,182.07	6.20%	29,023.51	121,931.95	5.55%	7,273.63
977.07	0.30%	3,291.52	1.33%	-2,314.45	516.78	0.31%	460.29	Gas - Natural HLP	9,285.63	0.34%	24,948.36	1.54%	-15,662.73	6,365.91	0.29%	2,919.72
895.10	0.27%	644.96	0.26%	250.14	0.00	0.00%	895.10	Sewer	9,295.01	0.34%	4,888.53	0.30%	4,406.48	0.00	0.00%	9,295.01
18,280.25	5.52%	19,337.28	7.80%	-1,057.03	17,595.83	10.70%	684.42	Total Utilities	172,609.89	6.35%	150,078.79	9.29%	22,531.10	164,199.36	7.47%	8,410.53

Company: MCAZ Associates LLC Property: Homewood Suites Phoenix Metro Center
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
0.00	0.00%	0.00	0.00%	0.00	33.58	0.02%	-33.58	Personal Property Taxes	0.00	0.00%	0.00	0.00%	0.00	69.92	0.00%	-69.92
15,058.93	4.55%	15,126.00	6.10%	-67.07	15,135.65	9.21%	-76.72	Real Estate Taxes	151,203.06	5.56%	151,260.00	9.37%	-56.94	151,356.50	6.89%	-153.44
15,058.93	4.55%	15,126.00	6.10%	-67.07	15,169.23	9.23%	-110.30	Total Taxes	151,203.06	5.56%	151,260.00	9.37%	-56.94	151,426.42	6.89%	-223.36
405.42	0.12%	0.00	0.00%	405.42	5,655.29	3.44%	-5,249.87	Insurance	1,216.26	0.04%	0.00	0.00%	1,216.26	54,845.77	2.50%	-53,629.51
411.33	0.12%	125.00	0.05%	286.33	0.00	0.00%	411.33	Insurance - Employment	1,756.99	0.06%	1,250.00	0.08%	506.99	0.00	0.00%	1,756.99
1,582.42	0.48%	1,323.00	0.53%	259.42	0.00	0.00%	1,582.42	Insurance - General Liability	15,312.26	0.56%	13,230.00	0.82%	2,082.26	0.00	0.00%	15,312.26
1,926.42	0.58%	1,926.42	0.78%	0.00	0.00	0.00%	1,926.42	Insurance - Property	19,264.17	0.71%	19,264.20	1.19%	-0.03	0.00	0.00%	19,264.17
2,289.58	0.69%	2,289.58	0.92%	0.00	0.00	0.00%	2,289.58	Insurance - Umbrella	22,895.83	0.84%	22,895.80	1.42%	0.03	0.00	0.00%	22,895.83
6,615.17	2.00%	5,664.00	2.29%	951.17	5,655.29	3.44%	959.88	Total Insurance	60,445.51	2.22%	56,640.00	3.51%	3,805.51	54,845.77	2.50%	5,599.74
14,632.00	4.42%	14,632.00	5.90%	0.00	14,205.45	8.64%	426.55	Ground Lease Expense	143,741.00	5.29%	144,612.00	8.95%	-871.00	140,812.80	6.41%	2,928.20
14,632.00	4.42%	14,632.00	5.90%	0.00	14,205.45	8.64%	426.55	Total Leases & Rent	143,741.00	5.29%	144,612.00	8.95%	-871.00	140,812.80	6.41%	2,928.20
10,432.75	3.15%	7,435.86	3.00%	2,996.89	4,108.00	2.50%	6,324.75	Management Fee - Base	86,512.32	3.18%	49,963.28	3.09%	36,549.04	54,873.00	2.50%	31,639.32
0.00	0.00%	0.00	0.00%	0.00	3,733.55	2.27%	-3,733.55	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	11,004.00	0.50%	-11,004.00
10,432.75	3.15%	7,435.86	3.00%	2,996.89	7,841.55	4.77%	2,591.20	Total Management Fees	86,512.32	3.18%	49,963.28	3.09%	36,549.04	65,877.00	3.00%	20,635.32
1,800.00	0.54%	0.00	0.00%	1,800.00	8,328.58	5.07%	-6,528.58	Capital Reserve	22,179.30	0.82%	0.00	0.00%	22,179.30	83,285.22	3.79%	-61,105.92
0.00	0.00%	0.00	0.00%	0.00	38,823.00	23.61%	-38,823.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	391,594.07	17.83%	-391,594.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	0.00	0.00%	0.00	0.00%	0.00	11,186.90	0.51%	-11,186.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	8,251.40	0.38%	-8,251.40
1,800.00	0.54%	0.00	0.00%	1,800.00	47,151.58	28.68%	-45,351.58	Total Other Non-Operating	22,179.30	0.82%	0.00	0.00%	22,179.30	494,317.59	22.50%	-472,138.29

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
137.00		137.00		0.00	137.00		0.00	# Rooms	137.00		137.00		0.00	137.00		0.00
4,247.00		4,247.00		0.00	4,247.00		0.00	Available Rooms	41,648.00		41,648.00		0.00	41,785.00		-137.00
3,157.00		2,930.28		226.72	2,003.00		1,154.00	Room Nights Sold	25,217.00		22,691.44		2,525.56	20,147.00		5,070.00
74.33%		69.00%		5.34%	47.16%		27.17%	Occupancy %	60.55%		54.48%		6.06%	48.22%		12.33%
103.31		104.00		-0.69	91.79		11.53	ADR	99.85		100.63		-0.78	103.04		-3.19
76.80		71.76		5.04	43.29		33.51	RevPar	60.46		54.83		5.63	49.68		10.78
Summary V.11																
Revenue																
326,162.73	96.24%	304,749.18	96.64%	21,413.55	183,846.25	97.02%	142,316.48	Rooms	2,517,946.33	97.12%	2,283,452.40	97.17%	234,493.93	2,075,892.26	96.95%	442,054.07
9,906.28	2.92%	0.00	0.00%	9,906.28	0.00	0.00%	9,906.28	F&B	29,316.19	1.13%	0.00	0.00%	29,316.19	0.00	0.00%	29,316.19
2,846.69	0.84%	10,610.14	3.36%	-7,763.45	5,650.71	2.98%	-2,804.02	Other Departments	45,272.22	1.75%	66,516.22	2.83%	-21,244.00	65,377.85	3.05%	-20,105.63
338,915.70	100.00%	315,359.32	100.00%	23,556.38	189,496.96	100.00%	149,418.74	Total Operating Revenue	2,592,534.74	100.00%	2,349,968.62	100.00%	242,566.12	2,141,270.11	100.00%	451,264.63
Departmental Expenses																
121,450.57	37.24%	76,471.33	25.09%	44,979.24	44,728.09	24.33%	76,722.48	Rooms	740,384.92	29.40%	640,735.45	28.06%	99,649.47	532,650.64	25.66%	207,734.28
607.50	6.13%	0.00	0.00%	607.50	0.00	0.00%	607.50	F&B	4,989.76	17.02%	0.00	0.00%	4,989.76	0.00	0.00%	4,989.76
4,641.62	163.05%	3,582.34	33.76%	1,059.28	3,971.63	70.29%	669.99	Other Departments	53,809.41	118.86%	33,678.31	50.63%	20,131.10	33,568.61	51.35%	20,240.80
126,699.69	37.38%	80,053.67	25.38%	46,646.02	48,699.72	25.70%	77,999.97	Total Departmental Expenses	799,184.09	30.83%	674,413.76	28.70%	124,770.33	566,219.25	26.44%	232,964.84
212,216.01	62.62%	235,305.65	74.62%	-23,089.64	140,797.24	74.30%	71,418.77	Total Departmental Profit	1,793,350.65	69.17%	1,675,554.86	71.30%	117,795.79	1,575,050.86	73.56%	218,299.79
Undistributed Operating Expenses																
29,772.75	8.78%	26,126.33	8.28%	3,646.42	19,443.28	10.26%	10,329.47	A&G	253,168.90	9.77%	241,014.84	10.26%	12,154.06	267,256.45	12.48%	-14,087.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	266.96	0.01%	0.00	0.00%	266.96	0.00	0.00%	266.96
13,492.21	3.98%	13,419.27	4.26%	72.94	7,970.49	4.21%	5,521.72	S&M	129,564.25	5.00%	143,194.35	6.09%	-13,630.10	106,303.77	4.96%	23,260.48
76,803.86	22.66%	35,339.18	11.21%	41,464.68	22,735.59	12.00%	54,068.27	Franchise Fees	330,240.98	12.74%	273,791.44	11.65%	56,449.54	228,106.86	10.65%	102,134.12
35,773.47	10.56%	24,293.69	7.70%	11,479.78	12,317.86	6.50%	23,455.61	R&M	198,859.34	7.67%	204,912.59	8.72%	-6,053.25	99,203.92	4.63%	99,655.42
14,337.53	4.23%	16,773.30	5.32%	-2,435.77	12,360.03	6.52%	1,977.50	Utilities	153,792.23	5.93%	130,176.91	5.54%	23,615.32	126,447.81	5.91%	27,344.42
170,179.82	50.21%	115,951.77	36.77%	54,228.05	74,827.25	39.49%	95,352.57	Total Undistributed Expenses	1,065,892.66	41.11%	993,090.13	42.26%	72,802.53	827,318.81	38.64%	238,573.85
42,036.19	12.40%	119,353.88	37.85%	-77,317.69	65,969.99	34.81%	-23,933.80	Gross Operating Profit	727,457.99	28.06%	682,464.73	29.04%	44,993.26	747,732.05	34.92%	-20,274.06
10,662.07	3.15%	9,460.78	3.00%	1,201.29	8,433.55	4.45%	2,228.52	Management Fees	82,323.86	3.18%	70,926.09	3.02%	11,397.77	64,482.00	3.01%	17,841.86
31,374.12	9.26%	109,893.10	34.85%	-78,518.98	57,536.44	30.36%	-26,162.32	Income Before Non-Operating Income	645,134.13	24.88%	611,538.64	26.02%	33,595.49	683,250.05	31.91%	-38,115.92
Non-Operating Income and Expenses																
7,313.85	2.16%	6,753.75	2.14%	560.10	5,503.53	2.90%	1,810.32	Insurance	66,315.36	2.56%	67,537.50	2.87%	-1,222.14	53,397.41	2.49%	12,917.95
40,869.00	12.06%	40,869.00	12.96%	0.00	39,775.62	20.99%	1,093.38	Leases & Rent	404,318.00	15.60%	404,318.00	17.21%	0.00	394,562.90	18.43%	9,755.10
18,265.64	5.39%	0.00	0.00%	18,265.64	82,189.38	43.37%	-63,923.74	Other	89,671.36	3.46%	0.00	0.00%	89,671.36	811,814.95	37.91%	-722,143.59
66,448.49	19.61%	47,622.75	15.10%	18,825.74	127,468.53	67.27%	-61,020.04	Total Non-Operating Income and Expenses	560,304.72	21.61%	471,855.50	20.08%	88,449.22	1,259,775.26	58.83%	-699,470.54
-35,074.37	-10.35%	62,270.35	19.75%	-97,344.72	-69,932.09	-36.90%	34,857.72	EBITDA	84,829.41	3.27%	139,683.14	5.94%	-54,853.73	-576,525.21	-26.92%	661,354.62
0.00	0.00%	0.00	0.00%	0.00	49,475.00	26.11%	-49,475.00	Interest	0.00	0.00%	0.00	0.00%	0.00	494,020.96	23.07%	-494,020.96
19,577.32	5.78%	20,506.78	6.50%	-929.46	18,676.68	9.86%	900.64	Taxes	151,547.39	5.85%	160,647.41	6.84%	-9,100.02	186,766.80	8.72%	-35,219.41
0.00	0.00%	0.00	0.00%	0.00	4,293.00	2.27%	-4,293.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	42,930.00	2.00%	-42,930.00
19,577.32	5.78%	20,506.78	6.50%	-929.46	72,444.68	38.23%	-52,867.36	Interest, Taxes, Depreciation and Amor	151,547.39	5.85%	160,647.41	6.84%	-9,100.02	723,717.76	33.80%	-572,170.37
-54,651.69	-16.13%	41,763.57	13.24%	-96,415.26	-142,376.77	-75.13%	87,725.08	Net Income	-66,717.98	-2.57%	-20,964.27	-0.89%	-45,753.71	-1,300,242.97	-60.72%	1,233,524.99

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
137.00		137.00		0.00	137.00		0.00	# Rooms	137.00		137.00		0.00	137.00		0.00
4,247.00		4,247.00		0.00	4,247.00		0.00	Available Rooms	41,648.00		41,648.00		0.00	41,785.00		-137.00
3,157.00		2,930.28		226.72	2,003.00		1,154.00	Room Nights Sold	25,217.00		22,691.44		2,525.56	20,147.00		5,070.00
0.74		0.69		0.05	0.47		0.27	Occupancy %	0.61		0.54		0.06	0.48		0.12
103.31		104.00		-0.69	91.79		11.53	ADR	99.85		100.63		-0.78	103.04		-3.19
76.80		71.76		5.04	43.29		33.51	RevPar	60.46		54.83		5.63	49.68		10.78
Summary Revenue:																
326,162.73	96.24%	304,749.18	96.64%	21,413.55	183,846.25	97.02%	142,316.48	Rooms	2,517,946.33	97.12%	2,283,452.40	97.17%	234,493.93	2,075,892.26	96.95%	442,054.07
2,660.90	0.79%	0.00	0.00%	2,660.90	0.00	0.00%	2,660.90	Food	5,351.95	0.21%	0.00	0.00%	5,351.95	0.00	0.00%	5,351.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	1,124.00	0.04%	0.00	0.00%	1,124.00	0.00	0.00%	1,124.00
7,245.38	2.14%	0.00	0.00%	7,245.38	0.00	0.00%	7,245.38	Other F&B Revenue	22,840.24	0.88%	0.00	0.00%	22,840.24	0.00	0.00%	22,840.24
16.50	0.00%	0.00	0.00%	16.50	29.25	0.02%	-12.75	Telephone	180.50	0.01%	0.00	0.00%	180.50	264.25	0.01%	-83.75
2,830.19	0.84%	10,610.14	3.36%	-7,779.95	5,621.46	2.97%	-2,791.27	Other	45,091.72	1.74%	66,516.22	2.83%	-21,424.50	65,113.60	3.04%	-20,021.88
338,915.70	100.00%	315,359.32	100.00%	23,556.38	189,496.96	100.00%	149,418.74	Total Revenue	2,592,534.74	100.00%	2,349,968.62	100.00%	242,566.12	2,141,270.11	100.00%	451,264.63
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	1,595.33	29.81%	0.00	0.00%	1,595.33	0.00	0.00%	1,595.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	337.40	30.02%	0.00	0.00%	337.40	0.00	0.00%	337.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	1,067.00	10.06%	-1,067.00	1,093.28	19.35%	-1,093.28	Telephone	13,086.44	28.91%	10,670.00	16.04%	2,416.44	7,575.83	11.59%	5,510.61
1,226.50	43.09%	1,093.34	10.30%	133.16	1,461.53	25.86%	-235.03	Other	19,148.89	42.30%	8,788.31	13.21%	10,360.58	12,413.29	18.99%	6,735.60
1,226.50	43.09%	2,160.34	20.36%	-933.84	2,554.81	45.21%	-1,328.31	Total Cost of Sales	34,168.06	75.47%	19,458.31	29.25%	14,709.75	19,989.12	30.57%	14,178.94
Payroll:																
45,308.94	13.89%	38,092.06	12.50%	7,216.88	23,071.16	12.55%	22,237.78	Rooms	374,733.91	14.88%	345,022.84	15.11%	29,711.07	249,311.99	12.01%	125,421.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
8,090.65	2.39%	10,379.51	3.29%	-2,288.86	11,225.09	5.92%	-3,134.44	A&G	80,727.20	3.11%	101,398.79	4.31%	-20,671.59	97,501.38	4.55%	-16,774.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,559.91	2.82%	8,104.01	2.57%	1,455.90	6,381.00	3.37%	3,178.91	S&M	86,565.85	3.34%	79,315.82	3.38%	7,250.03	56,550.22	2.64%	30,015.63
15,265.77	4.50%	9,618.87	3.05%	5,646.90	3,012.52	1.59%	12,253.25	R&M	89,294.57	3.44%	94,124.42	4.01%	-4,829.85	34,512.10	1.61%	54,782.47
78,225.27	23.08%	66,194.45	20.99%	12,030.82	43,689.77	23.06%	34,535.50	Total Salaries and Wages	631,321.53	24.35%	619,861.87	26.38%	11,459.66	437,875.69	20.45%	193,445.84
13,821.54	4.08%	13,545.85	4.30%	275.69	8,818.55	4.65%	5,002.99	Total Taxes and Benefits	115,699.47	4.46%	133,915.47	5.70%	-18,216.00	168,823.08	7.88%	-53,123.61
92,046.81	27.16%	79,740.30	25.29%	12,306.51	52,508.32	27.71%	39,538.49	Total Labor Costs	747,021.00	28.81%	753,777.34	32.08%	-6,756.34	606,698.77	28.33%	140,322.23
Direct Expenses:																
69,510.41	21.31%	31,761.63	10.42%	37,748.78	18,541.60	10.09%	50,968.81	Rooms	301,832.14	11.99%	231,789.82	10.15%	70,042.32	211,309.27	10.18%	90,522.87
607.50	6.13%	0.00	0.00%	607.50	0.00	0.00%	607.50	F&B	3,057.03	10.43%	0.00	0.00%	3,057.03	0.00	0.00%	3,057.03
3,415.12	119.97%	1,422.00	13.40%	1,993.12	1,416.82	25.07%	1,998.30	Telephone	21,574.08	47.65%	14,220.00	21.38%	7,354.08	13,579.49	20.77%	7,994.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
76,803.86	22.66%	35,339.18	11.21%	41,464.68	22,735.59	12.00%	54,068.27	Franchise Fees	330,240.98	12.74%	273,791.44	11.65%	56,449.54	228,106.86	10.65%	102,134.12
18,717.41	5.52%	12,932.98	4.10%	5,784.43	4,492.40	2.37%	14,225.01	A&G	150,951.07	5.82%	111,185.79	4.73%	39,765.28	123,304.01	5.76%	27,647.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	266.96	0.01%	0.00	0.00%	266.96	0.00	0.00%	266.96
2,052.82	0.61%	3,013.00	0.96%	-960.18	52.13	0.03%	2,000.69	S&M	29,057.57	1.12%	40,762.00	1.73%	-11,704.43	16,994.72	0.79%	12,062.85
18,161.55	5.36%	12,862.71	4.08%	5,298.84	8,865.27	4.68%	9,296.28	R&M	93,115.63	3.59%	92,342.28	3.93%	773.35	47,108.01	2.20%	46,007.62
14,337.53	4.23%	16,773.30	5.32%	-2,435.77	12,360.03	6.52%	1,977.50	Utilities	153,792.23	5.93%	130,176.91	5.54%	23,615.32	126,447.81	5.91%	27,344.42
203,606.20	60.08%	114,104.80	36.18%	89,501.40	68,463.84	36.13%	135,142.36	Total Direct Expense	1,083,887.69	41.81%	894,268.24	38.05%	189,619.45	766,850.17	35.81%	317,037.52
42,036.19	12.40%	119,353.88	37.85%	-77,317.69	65,969.99	34.81%	-23,933.80	Gross Operating Profit	727,457.99	28.06%	682,464.73	29.04%	44,993.26	747,732.05	34.92%	-20,274.06

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
19,577.32	5.78%	20,506.78	6.50%	-929.46	18,676.68	9.86%	900.64	Taxes	151,547.39	5.85%	160,647.41	6.84%	-9,100.02	186,766.80	8.72%	-35,219.41
7,313.85	2.16%	6,753.75	2.14%	560.10	5,503.53	2.90%	1,810.32	Insurance	66,315.36	2.56%	67,537.50	2.87%	-1,222.14	53,397.41	2.49%	12,917.95
40,869.00	12.06%	40,869.00	12.96%	0.00	39,775.62	20.99%	1,093.38	Leases & Rent	404,318.00	15.60%	404,318.00	17.21%	0.00	394,562.90	18.43%	9,755.10
10,662.07	3.15%	9,460.78	3.00%	1,201.29	8,433.55	4.45%	2,228.52	Management Fees	82,323.86	3.18%	70,926.09	3.02%	11,397.77	64,482.00	3.01%	17,841.86
78,422.24	23.14%	77,590.31	24.60%	831.93	72,389.38	38.20%	6,032.86	Total Fixed Expenses	704,504.61	27.17%	703,429.00	29.93%	1,075.61	699,209.11	32.65%	5,295.50
-36,386.05	-10.74%	41,763.57	13.24%	-78,149.62	-6,419.39	-3.39%	-29,966.66	Net Operating Profit	22,953.38	0.89%	-20,964.27	-0.89%	43,917.65	48,522.94	2.27%	-25,569.56
0.00	0.00%	0.00	0.00%	0.00	49,475.00	26.11%	-49,475.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	494,020.96	23.07%	-494,020.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.04%	0.00	0.00%	949.17	12,696.79	0.59%	-11,747.62
0.00	0.00%	0.00	0.00%	0.00	2,728.89	1.44%	-2,728.89	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	4,513.26	0.21%	-4,513.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	5,371.59	0.21%	0.00	0.00%	5,371.59	0.00	0.00%	5,371.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	10,638.03	0.41%	0.00	0.00%	10,638.03	0.00	0.00%	10,638.03
-36,386.05	-10.74%	41,763.57	13.24%	-78,149.62	-58,623.28	-30.94%	22,237.23	Net Operating Income	5,994.59	0.23%	-20,964.27	-0.89%	26,958.86	-462,708.07	-21.61%	468,702.66
18,265.64	5.39%	0.00	0.00%	18,265.64	17,743.49	9.36%	522.15	Capital Reserve	72,712.57	2.80%	0.00	0.00%	72,712.57	177,434.90	8.29%	-104,722.33
0.00	0.00%	0.00	0.00%	0.00	61,717.00	32.57%	-61,717.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	617,170.00	28.82%	-617,170.00
-54,651.69	-16.13%	41,763.57	13.24%	-96,415.26	-138,083.77	-72.87%	83,432.08	Adjusted NOI	-66,717.98	-2.57%	-20,964.27	-0.89%	-45,753.71	-1,257,312.97	-58.72%	1,190,594.99
0.00	0.00%	0.00	0.00%	0.00	4,293.00	2.27%	-4,293.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	42,930.00	2.00%	-42,930.00
-54,651.69	-16.13%	41,763.57	13.24%	-96,415.26	-142,376.77	-75.13%	87,725.08	Net Profit/(Loss)	-66,717.98	-2.57%	-20,964.27	-0.89%	-45,753.71	-1,300,242.97	-60.72%	1,233,524.99

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
30,123.24	9.24%	45,411.20	14.90%	-15,287.96	15,084.47	8.20%	15,038.77	Corporate Transient	165,644.71	6.58%	310,017.87	13.58%	-144,373.16	446,128.57	21.49%	-280,483.86
836.35	0.26%	0.00	0.00%	836.35	0.00	0.00%	836.35	Advanced Purchase	12,002.84	0.48%	0.00	0.00%	12,002.84	0.00	0.00%	12,002.84
32,334.38	9.91%	5,890.00	1.93%	26,444.38	0.00	0.00%	32,334.38	AAA/AARP Transient	282,025.25	11.20%	101,854.00	4.46%	180,171.25	0.00	0.00%	282,025.25
873.00	0.27%	0.00	0.00%	873.00	0.00	0.00%	873.00	FIT(Flexible Independent Travel)	7,741.34	0.31%	0.00	0.00%	7,741.34	0.00	0.00%	7,741.34
2,205.18	0.68%	0.00	0.00%	2,205.18	0.00	0.00%	2,205.18	Consortia Transient	35,148.34	1.40%	3,212.50	0.14%	31,935.84	0.00	0.00%	35,148.34
404.00	0.12%	0.00	0.00%	404.00	0.00	0.00%	404.00	Employee	13,559.35	0.54%	0.00	0.00%	13,559.35	0.00	0.00%	13,559.35
1,926.41	0.59%	0.00	0.00%	1,926.41	0.00	0.00%	1,926.41	Leisure Transient	413,122.22	16.41%	0.00	0.00%	413,122.22	0.00	0.00%	413,122.22
252.85	0.08%	0.00	0.00%	252.85	0.00	0.00%	252.85	Travel Agent/Friends & Family	761.70	0.03%	0.00	0.00%	761.70	0.00	0.00%	761.70
562.40	0.17%	0.00	0.00%	562.40	0.00	0.00%	562.40	Leisure Package Transient	5,348.29	0.21%	0.00	0.00%	5,348.29	0.00	0.00%	5,348.29
8,697.09	2.67%	0.00	0.00%	8,697.09	0.00	0.00%	8,697.09	Member Reward Stay	45,483.20	1.81%	0.00	0.00%	45,483.20	0.00	0.00%	45,483.20
11,262.97	3.45%	73,307.82	24.06%	-62,044.85	102,539.82	55.77%	-91,276.85	Extended Stay Transient	71,072.02	2.82%	534,936.06	23.43%	-463,864.04	611,522.97	29.46%	-540,450.95
30,356.43	9.31%	6,138.00	2.01%	24,218.43	0.00	0.00%	30,356.43	Internet/E-Commerce	242,085.69	9.61%	63,775.00	2.79%	178,310.69	0.00	0.00%	242,085.69
486.00	0.15%	0.00	0.00%	486.00	0.00	0.00%	486.00	E-Commerce Opaque	486.00	0.02%	0.00	0.00%	486.00	0.00	0.00%	486.00
-13.55	0.00%	0.00	0.00%	-13.55	0.00	0.00%	-13.55	Other Transient	1,305.09	0.05%	0.00	0.00%	1,305.09	0.00	0.00%	1,305.09
7,256.20	2.22%	31,970.16	10.49%	-24,713.96	0.00	0.00%	7,256.20	Government Transient	83,297.65	3.31%	270,995.52	11.87%	-187,697.87	0.00	0.00%	83,297.65
71,779.48	22.01%	87,978.00	28.87%	-16,198.52	23,694.24	12.89%	48,085.24	Rack Transient	484,749.82	19.25%	592,643.14	25.95%	-107,893.32	460,490.99	22.18%	24,258.83
19,431.76	5.96%	27,354.00	8.98%	-7,922.24	29,474.30	16.03%	-10,042.54	Local Negotiated Transient	174,072.14	6.91%	202,429.63	8.87%	-28,357.49	294,980.81	14.21%	-120,908.67
218,774.19	67.08%	278,049.18	91.24%	-59,274.99	170,792.83	92.90%	47,981.36	Total Transient Room Revenue	2,037,905.65	80.94%	2,079,863.72	91.08%	-41,958.07	1,813,123.34	87.34%	224,782.31
Group Room Revenue																
97,338.00	29.84%	0.00	0.00%	97,338.00	11,105.50	6.04%	86,232.50	Corporate Group	418,848.59	16.63%	19,918.00	0.87%	398,930.59	125,528.64	6.05%	293,319.95
805.00	0.25%	0.00	0.00%	805.00	0.00	0.00%	805.00	Leisure Group	6,610.10	0.26%	0.00	0.00%	6,610.10	0.00	0.00%	6,610.10
0.00	0.00%	0.00	0.00%	0.00	1,455.00	0.79%	-1,455.00	Government Group	453.00	0.02%	0.00	0.00%	453.00	139,858.80	6.74%	-139,405.80
467.59	0.14%	0.00	0.00%	467.59	0.00	0.00%	467.59	Tour & Travel Group	780.34	0.03%	0.00	0.00%	780.34	0.00	0.00%	780.34
8,017.00	2.46%	8,900.00	2.92%	-883.00	0.00	0.00%	8,017.00	SMERF Group	48,431.42	1.92%	79,199.05	3.47%	-30,767.63	0.00	0.00%	48,431.42
446.40	0.14%	17,800.00	5.84%	-17,353.60	0.00	0.00%	446.40	Sports Group	2,517.40	0.10%	104,471.63	4.58%	-101,954.23	0.00	0.00%	2,517.40
107,073.99	32.83%	26,700.00	8.76%	80,373.99	12,560.50	6.83%	94,513.49	Total Group Room Revenue	477,640.85	18.97%	203,588.68	8.92%	274,052.17	265,387.44	12.78%	212,253.41
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
402.91	0.12%	0.00	0.00%	402.91	771.36	0.42%	-368.45	No-Show Rooms	2,873.23	0.11%	0.00	0.00%	2,873.23	9,855.00	0.47%	-6,981.77
402.91	0.12%	0.00	0.00%	402.91	771.36	0.42%	-368.45	Total Other Room Revenue	2,873.23	0.11%	0.00	0.00%	2,873.23	9,855.00	0.47%	-6,981.77
-88.36	-0.03%	0.00	0.00%	-88.36	-278.44	-0.15%	190.08	Less: Allowances	-473.40	-0.02%	0.00	0.00%	-473.40	-12,473.52	-0.60%	12,000.12
326,162.73	100.00%	304,749.18	100.00%	21,413.55	183,846.25	100.00%	142,316.48	Total Room Revenue	2,517,946.33	100.00%	2,283,452.40	100.00%	234,493.93	2,075,892.26	100.00%	442,054.07
Expenses																
Payroll Expense																
Salaries and Wages																
3,406.59	1.04%	0.00	0.00%	3,406.59	0.00	0.00%	3,406.59	Front Office Management	6,923.07	0.27%	0.00	0.00%	6,923.07	0.00	0.00%	6,923.07
0.00	0.00%	0.00	0.00%	0.00	561.52	0.31%	-561.52	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	7,958.99	0.38%	-7,958.99
3,832.37	1.17%	3,269.06	1.07%	563.31	4,407.46	2.40%	-575.09	Housekeeping Management	37,392.12	1.49%	31,961.26	1.40%	5,430.86	34,647.14	1.67%	2,744.98
7,238.96	2.22%	3,269.06	1.07%	3,969.90	4,968.98	2.70%	2,269.98	Total Rooms Management	44,315.19	1.76%	31,961.26	1.40%	12,353.93	42,606.13	2.05%	1,709.06
4,293.78	1.32%	6,026.40	1.98%	-1,732.62	3,668.81	2.00%	624.97	Front Office Agents	68,645.35	2.73%	59,097.60	2.59%	9,547.75	39,879.92	1.92%	28,765.43
3,261.08	1.00%	3,308.32	1.09%	-47.24	3,541.58	1.93%	-280.50	Night Auditors	33,086.31	1.31%	32,442.88	1.42%	643.43	32,034.20	1.54%	1,052.11
4,266.23	1.31%	2,976.00	0.98%	1,290.23	0.00	0.00%	4,266.23	Breakfast Attendant	31,938.13	1.27%	29,184.00	1.28%	2,754.13	14,024.98	0.68%	17,913.15
11,821.09	3.62%	12,310.72	4.04%	-489.63	7,210.39	3.92%	4,610.70	Total Rooms Front Office	133,669.79	5.31%	120,724.48	5.29%	12,945.31	85,939.10	4.14%	47,730.69
4,007.76	1.23%	2,480.00	0.81%	1,527.76	0.00	0.00%	4,007.76	Housekeeping Supervisors	29,560.97	1.17%	24,320.00	1.07%	5,240.97	4,724.67	0.23%	24,836.30
13,723.29	4.21%	13,807.48	4.53%	-84.19	9,190.58	5.00%	4,532.71	Room Attendants	115,446.36	4.58%	106,973.90	4.68%	8,472.46	77,934.59	3.75%	37,511.77
5,046.34	1.55%	3,224.00	1.06%	1,822.34	1,701.21	0.93%	3,345.13	Housepersons	39,884.74	1.58%	31,616.00	1.38%	8,268.74	30,279.37	1.46%	9,605.37

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
3,471.50	1.06%	3,000.80	0.98%	470.70	0.00	0.00%	3,471.50	Laundry Attendants	11,856.86	0.47%	29,427.20	1.29%	-17,570.34	7,828.13	0.38%	4,028.73
26,248.89	8.05%	22,512.28	7.39%	3,736.61	10,891.79	5.92%	15,357.10	Total Rooms Housekeeping	196,748.93	7.81%	192,337.10	8.42%	4,411.83	120,766.76	5.82%	75,982.17
45,308.94	13.89%	38,092.06	12.50%	7,216.88	23,071.16	12.55%	22,237.78	Total Rooms Salary and Wages	374,733.91	14.88%	345,022.84	15.11%	29,711.07	249,311.99	12.01%	125,421.92
								PR Taxes and Benefits								
3,329.05	1.02%	2,924.36	0.96%	404.69	1,843.34	1.00%	1,485.71	FICA	29,110.97	1.16%	26,547.72	1.16%	2,563.25	23,393.90	1.13%	5,717.07
60.20	0.02%	16.06	0.01%	44.14	0.00	0.00%	60.20	Federal Unemployment Tax	922.69	0.04%	517.71	0.02%	404.98	0.00	0.00%	922.69
289.38	0.09%	38.23	0.01%	251.15	0.00	0.00%	289.38	State Unemployment Tax	3,395.56	0.13%	1,570.88	0.07%	1,824.68	0.00	0.00%	3,395.56
3,678.63	1.13%	2,978.65	0.98%	699.98	1,843.34	1.00%	1,835.29	Total Payroll Taxes	33,429.22	1.33%	28,636.31	1.25%	4,792.91	23,393.90	1.13%	10,035.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	4,724.51	0.19%	600.00	0.03%	4,124.51	4,124.00	0.20%	600.51
567.00	0.17%	128.21	0.04%	438.79	900.00	0.49%	-333.00	Vacation	2,887.28	0.11%	1,353.89	0.06%	1,533.39	36,550.00	1.76%	-33,662.72
567.00	0.17%	128.21	0.04%	438.79	900.00	0.49%	-333.00	Total Supplemental Pay	7,611.79	0.30%	1,953.89	0.09%	5,657.90	40,674.00	1.96%	-33,062.21
1,085.44	0.33%	1,830.78	0.60%	-745.34	0.00	0.00%	1,085.44	Worker's Compensation	13,621.37	0.54%	17,092.59	0.75%	-3,471.22	0.00	0.00%	13,621.37
1,300.15	0.40%	1,680.00	0.55%	-379.85	371.99	0.20%	928.16	Group Insurance	9,156.49	0.36%	16,240.00	0.71%	-7,083.51	7,961.48	0.38%	1,195.01
2,385.59	0.73%	3,510.78	1.15%	-1,125.19	371.99	0.20%	2,013.60	Total Other Benefits	22,777.86	0.90%	33,332.59	1.46%	-10,554.73	7,961.48	0.38%	14,816.38
6,631.22	2.03%	6,617.64	2.17%	13.58	3,115.33	1.69%	3,515.89	Total Rooms PR Taxes and Benefits	63,818.87	2.53%	63,922.79	2.80%	-103.92	72,029.38	3.47%	-8,210.51
51,940.16	15.92%	44,709.70	14.67%	7,230.46	26,186.49	14.24%	25,753.67	Total Rooms Labor Costs	438,552.78	17.42%	408,945.63	17.91%	29,607.15	321,341.37	15.48%	117,211.41
								Other Expenses								
14,698.63	4.51%	8,890.84	2.92%	5,807.79	4,752.60	2.59%	9,946.03	Breakfast /Comp Cost	107,030.61	4.25%	69,107.32	3.03%	37,923.29	68,397.28	3.29%	38,633.33
2,195.97	0.67%	996.30	0.33%	1,199.67	1,599.72	0.87%	596.25	Cleaning Supplies	16,925.38	0.67%	7,718.83	0.34%	9,206.55	7,217.54	0.35%	9,707.84
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	2,637.99	0.10%	0.00	0.00%	2,637.99	0.00	0.00%	2,637.99
3,237.63	0.99%	0.00	0.00%	3,237.63	0.00	0.00%	3,237.63	Contract Labor	9,091.86	0.36%	0.00	0.00%	9,091.86	0.00	0.00%	9,091.86
70.77	0.02%	0.00	0.00%	70.77	0.00	0.00%	70.77	Equipment Rental	537.91	0.02%	0.00	0.00%	537.91	0.00	0.00%	537.91
0.00	0.00%	820.48	0.27%	-820.48	0.00	0.00%	0.00	Glassware	0.00	0.00%	6,356.68	0.28%	-6,356.68	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	4.16	0.00%	0.00	0.00%	4.16	0.00	0.00%	4.16
748.24	0.23%	3,516.34	1.15%	-2,768.10	2,043.94	1.11%	-1,295.70	Guest Supplies	21,778.58	0.86%	27,242.93	1.19%	-5,464.35	18,972.91	0.91%	2,805.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	43.97	0.00%	0.00	0.00%	43.97	0.00	0.00%	43.97
0.00	0.00%	0.00	0.00%	0.00	479.50	0.26%	-479.50	Internet/Web Expense	0.00	0.00%	0.00	0.00%	0.00	4,697.52	0.23%	-4,697.52
226.89	0.07%	908.39	0.30%	-681.50	0.00	0.00%	226.89	Laundry	4,939.42	0.20%	7,037.76	0.31%	-2,098.34	1,032.84	0.05%	3,906.58
340.60	0.10%	0.00	0.00%	340.60	0.00	0.00%	340.60	Laundry Allocation	340.60	0.01%	0.00	0.00%	340.60	0.00	0.00%	340.60
1,788.62	0.55%	1,611.65	0.53%	176.97	1,098.32	0.60%	690.30	Linen	20,286.32	0.81%	12,486.34	0.55%	7,799.98	8,231.76	0.40%	12,054.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	403.45	0.02%	0.00	0.00%	403.45	0.00	0.00%	403.45
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	43.97	0.00%	0.00	0.00%	43.97	0.00	0.00%	43.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	351.05	0.02%	-351.05
310.84	0.10%	0.00	0.00%	310.84	0.00	0.00%	310.84	Office Equipment	1,058.88	0.04%	0.00	0.00%	1,058.88	0.00	0.00%	1,058.88
0.00	0.00%	0.00	0.00%	0.00	645.58	0.35%	-645.58	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	5,038.57	0.24%	-5,038.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	723.76	0.03%	0.00	0.00%	723.76	3,620.45	0.17%	-2,896.69
0.00	0.00%	0.00	0.00%	0.00	1,375.12	0.75%	-1,375.12	Reservation Expense	0.00	0.00%	0.00	0.00%	0.00	12,623.34	0.61%	-12,623.34
50.00	0.02%	5,655.44	1.86%	-5,605.44	0.00	0.00%	50.00	Rooms Promotion	918.51	0.04%	23,469.53	1.03%	-22,551.02	2,165.36	0.10%	-1,246.85
1,916.54	0.59%	1,900.00	0.62%	16.54	1,852.28	1.01%	64.26	Television Cable	18,837.70	0.75%	19,000.00	0.83%	-162.30	16,735.80	0.81%	2,101.90
0.00	0.00%	146.51	0.05%	-146.51	0.00	0.00%	0.00	Transportation	0.00	0.00%	1,135.12	0.05%	-1,135.12	0.00	0.00%	0.00
0.00	0.00%	534.00	0.18%	-534.00	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	1,208.41	0.05%	4,071.77	0.18%	-2,863.36	0.00	0.00%	1,208.41
43,925.68	13.47%	6,481.68	2.13%	37,444.00	4,606.07	2.51%	39,319.61	Travel Agent Comm - Transient Rooms	88,153.51	3.50%	51,163.54	2.24%	36,989.97	61,679.73	2.97%	26,473.78
0.00	0.00%	300.00	0.10%	-300.00	88.47	0.05%	-88.47	Uniforms	2,542.89	0.10%	3,000.00	0.13%	-457.11	545.12	0.03%	1,997.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	4,324.26	0.17%	0.00	0.00%	4,324.26	0.00	0.00%	4,324.26
69,510.41	21.31%	31,761.63	10.42%	37,748.78	18,541.60	10.09%	50,968.81	Total Rooms Other Expenses	301,832.14	11.99%	231,789.82	10.15%	70,042.32	211,309.27	10.18%	90,522.87
121,450.57	37.24%	76,471.33	25.09%	44,979.24	44,728.09	24.33%	76,722.48	Total Rooms Expenses	740,384.92	29.40%	640,735.45	28.06%	99,649.47	532,650.64	25.66%	207,734.28
204,712.16	62.76%	228,277.85	74.91%	-23,565.69	139,118.16	75.67%	65,594.00	Total Rooms Profit (Loss)	1,777,561.41	70.60%	1,642,716.95	71.94%	134,844.46	1,543,241.62	74.34%	234,319.79

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Sale Stats																
Transient Rooms																
290.00		493.60		-203.60	152.00		138.00	Room Stat - Corporate Transient	1,511.00		3,251.14		-1,740.14	3,990.00		-2,479.00
4.00		0.00		4.00	0.00		4.00	Room Stat - Advanced Purchase	79.00		0.00		79.00	0.00		79.00
245.00		62.00		183.00	0.00		245.00	Room Stat - AAA/AARP Transient	2,364.00		992.00		1,372.00	0.00		2,364.00
6.00		0.00		6.00	0.00		6.00	Room Stat - FIT(Flexible Independent Trave	71.00		0.00		71.00	0.00		71.00
17.00		0.00		17.00	0.00		17.00	Room Stat - Consortia Rate Transient	337.00		34.00		303.00	0.00		337.00
8.00		0.00		8.00	0.00		8.00	Room Stat - Employee	287.00		0.00		287.00	0.00		287.00
10.00		0.00		10.00	0.00		10.00	Room Stat - Leisure Transient	4,323.00		0.00		4,323.00	0.00		4,323.00
4.00		0.00		4.00	0.00		4.00	Room Stat - Package Transient	31.00		0.00		31.00	0.00		31.00
3.00		0.00		3.00	0.00		3.00	Room Stat - Travel Agent/Friends & Family	7.00		0.00		7.00	0.00		7.00
164.00		0.00		164.00	0.00		164.00	Room Stat - Member Reward Stay	943.00		0.00		943.00	0.00		943.00
123.00		779.76		-656.76	1,144.00		-1,021.00	Room Stat - Extended Stay Transient	762.00		6,192.76		-5,430.76	7,084.00		-6,322.00
223.00		62.00		161.00	0.00		223.00	Room Stat - Internet	1,906.00		685.00		1,221.00	0.00		1,906.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Other Transient	1.00		0.00		1.00	0.00		1.00
62.00		259.92		-197.92	12.00		50.00	Room Stat - Government Rate Transient	786.00		2,203.54		-1,417.54	1,184.00		-398.00
555.00		682.00		-127.00	201.00		354.00	Room Stat - Rack Rate Transient	4,006.00		4,654.00		-648.00	3,328.00		678.00
195.00		291.00		-96.00	369.00		-174.00	Room Stat - Local Negotiated Transient	2,192.00		2,341.00		-149.00	3,423.00		-1,231.00
1,909.00		2,630.28		-721.28	1,878.00		31.00	Total Transient Rooms Sold	19,606.00		20,353.44		-747.44	19,009.00		597.00
Group Rooms																
1,157.00		0.00		1,157.00	125.00		1,032.00	Room Stat - Corporate Group Rooms	5,051.00		302.00		4,749.00	1,138.00		3,913.00
5.00		0.00		5.00	0.00		5.00	Room Stat - Leisure Group	59.00		0.00		59.00	0.00		59.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Government Group	4.00		0.00		4.00	0.00		4.00
3.00		0.00		3.00	0.00		3.00	Room Stat - Tour & Travel Group	6.00		0.00		6.00	0.00		6.00
79.00		100.00		-21.00	0.00		79.00	Room Stat - SMERF Group	466.00		886.00		-420.00	0.00		466.00
4.00		200.00		-196.00	0.00		4.00	Room Stat - Sports Group	25.00		1,150.00		-1,125.00	0.00		25.00
1,248.00		300.00		948.00	125.00		1,123.00	Total Group Rooms Sold	5,611.00		2,338.00		3,273.00	1,138.00		4,473.00
Contract Rooms																
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00		0.00		0.00	0.00		0.00
3,157.00		2,930.28		226.72	2,003.00		1,154.00	Total Rooms Sold	25,217.00		22,691.44		2,525.56	20,147.00		5,070.00
16.00		0.00		16.00	1.00		15.00	Room Stat-Comp Rooms	79.00		7.00		72.00	31.00		48.00
3,173.00		2,930.28		242.72	2,004.00		1,169.00	Total Rooms Occupied	25,296.00		22,698.44		2,597.56	20,178.00		5,118.00
665.00		0.00		665.00	635.00		30.00	Room Stat-Out of Order	9,244.00		732.00		8,512.00	3,573.00		5,671.00
ADR																
103.87		92.00		11.87	99.24		4.63	Corporate Transient ADR	109.63		95.36		14.27	111.81		-2.19
209.09		0.00		209.09	0.00		209.09	Advanced Purchase ADR	151.93		0.00		151.93	0.00		151.93
131.98		95.00		36.98	0.00		131.98	AAA/AARP ADR	119.30		102.68		16.62	0.00		119.30
145.50		0.00		145.50	0.00		145.50	FIT ADR	109.03		0.00		109.03	0.00		109.03
129.72		0.00		129.72	0.00		129.72	Consortia ADR	104.30		94.49		9.81	0.00		104.30
50.50		0.00		50.50	0.00		50.50	Employee ADR	47.25		0.00		47.25	0.00		47.25
192.64		0.00		192.64	0.00		192.64	Leisure ADR	95.56		0.00		95.56	0.00		95.56
84.28		0.00		84.28	0.00		84.28	Travel Agent/Friends & Family ADR	108.81		0.00		108.81	0.00		108.81
56.24		0.00		56.24	0.00		56.24	Leisure Package ADR	1.24		0.00		1.24	0.00		1.24
53.03		0.00		53.03	0.00		53.03	Member Reward Stay ADR	48.23		0.00		48.23	0.00		48.23
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
91.57		94.01		-2.44	89.63		1.94	Extended Stay ADR	93.27		86.38		6.89	86.32		6.95
136.13		99.00		37.13	0.00		136.13	Internet ADR	127.01		93.10		33.91	0.00		127.01
0.00		0.00		0.00	0.00		0.00	E-Commerce Opaque ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	1,305.09		0.00		1,305.09	0.00		1,305.09
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
117.04		123.00		-5.96	0.00		117.04	Government ADR	105.98		122.98		-17.01	0.00		105.98
129.33		129.00		0.33	117.88		11.45	Rack ADR	121.01		127.34		-6.33	138.37		-17.36
99.65		94.00		5.65	79.88		19.77	Local Negotiated ADR	79.41		86.47		-7.06	86.18		-6.76
114.60		105.71		8.89	90.94		23.66	Total Transient ADR	103.94		102.19		1.76	95.38		8.56
84.13		0.00		84.13	88.84		-4.71	Corporate Group ADR	82.92		65.95		16.97	110.31		-27.38
161.00		0.00		161.00	0.00		161.00	Leisure Group ADR	112.04		0.00		112.04	0.00		112.04

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Government Group ADR	113.25		0.00	113.25	0.00		113.25
155.86		0.00		155.86	0.00		155.86	Tour & Travel Group ADR	130.06		0.00	130.06	0.00		130.06
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
101.48		89.00		12.48	0.00		101.48	SMERF Group ADR	103.93		89.39	14.54	0.00		103.93
111.60		89.00		22.60	0.00		111.60	Sports Group ADR	100.70		90.84	9.85	0.00		100.70
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
85.80		89.00		-3.20	100.48		-14.69	Total Group ADR	85.13		87.08	-1.95	233.21		-148.08
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
103.31		104.00		-0.69	91.79		11.53	Total ADR	99.85		100.63	-0.78	103.04		-3.19

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,660.90	26.86%	0.00	0.00%	2,660.90	0.00	0.00%	2,660.90	Banquet and Catering Food Revenue	5,351.95	18.26%	0.00	0.00%	5,351.95	0.00	0.00%	5,351.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	1,124.00	3.83%	0.00	0.00%	1,124.00	0.00	0.00%	1,124.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,245.38	73.14%	0.00	0.00%	7,245.38	0.00	0.00%	7,245.38	Banquet and Catering Other Revenue	22,840.24	77.91%	0.00	0.00%	22,840.24	0.00	0.00%	22,840.24
9,906.28	100.00%	0.00	0.00%	9,906.28	0.00	0.00%	9,906.28	Total F&B Revenue	29,316.19	100.00%	0.00	0.00%	29,316.19	0.00	0.00%	29,316.19
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	1,595.33	5.44%	0.00	0.00%	1,595.33	0.00	0.00%	1,595.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	337.40	1.15%	0.00	0.00%	337.40	0.00	0.00%	337.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	1,932.73	6.59%	0.00	0.00%	1,932.73	0.00	0.00%	1,932.73
9,906.28	100.00%	0.00	0.00%	9,906.28	0.00	0.00%	9,906.28	F&B Gross Profit	27,383.46	93.41%	0.00	0.00%	27,383.46	0.00	0.00%	27,383.46
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
82.00	0.83%	0.00	0.00%	82.00	0.00	0.00%	82.00	Banquet Expense	584.69	1.99%	0.00	0.00%	584.69	0.00	0.00%	584.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	285.00	0.97%	0.00	0.00%	285.00	0.00	0.00%	285.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	125.07	0.43%	0.00	0.00%	125.07	0.00	0.00%	125.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
215.00	2.17%	0.00	0.00%	215.00	0.00	0.00%	215.00	Kitchen/Cooking Fuel	215.00	0.73%	0.00	0.00%	215.00	0.00	0.00%	215.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
97.93	0.99%	0.00	0.00%	97.93	0.00	0.00%	97.93	Linen Rental	488.62	1.67%	0.00	0.00%	488.62	0.00	0.00%	488.62

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
212.57	2.15%	0.00	0.00%	212.57	0.00	0.00%	212.57	Maintenance Contracts	212.57	0.73%	0.00	0.00%	212.57	0.00	0.00%	212.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	1,146.08	3.91%	0.00	0.00%	1,146.08	0.00	0.00%	1,146.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
607.50	6.13%	0.00	0.00%	607.50	0.00	0.00%	607.50	Total F&B Other Expenses	3,057.03	10.43%	0.00	0.00%	3,057.03	0.00	0.00%	3,057.03
607.50	6.13%	0.00	0.00%	607.50	0.00	0.00%	607.50	Total F&B Expenses	3,057.03	10.43%	0.00	0.00%	3,057.03	0.00	0.00%	3,057.03
9,298.78	93.87%	0.00	0.00%	9,298.78	0.00	0.00%	9,298.78	Total F&B Profit (Loss)	24,326.43	82.98%	0.00	0.00%	24,326.43	0.00	0.00%	24,326.43

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 4							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 5							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 1							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 2							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Food Admin								
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	1,595.33	5.44%	0.00	0.00%	1,595.33	0.00	0.00%	1,595.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	1,595.33	5.44%	0.00	0.00%	1,595.33	0.00	0.00%	1,595.33
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
82.00	0.83%	0.00	0.00%	82.00	0.00	0.00%	82.00	Banquet Expense	584.69	1.99%	0.00	0.00%	584.69	0.00	0.00%	584.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	285.00	0.97%	0.00	0.00%	285.00	0.00	0.00%	285.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	125.07	0.43%	0.00	0.00%	125.07	0.00	0.00%	125.07
215.00	2.17%	0.00	0.00%	215.00	0.00	0.00%	215.00	Kitchen/Cooking Fuel	215.00	0.73%	0.00	0.00%	215.00	0.00	0.00%	215.00
97.93	0.99%	0.00	0.00%	97.93	0.00	0.00%	97.93	Linen Rental	488.62	1.67%	0.00	0.00%	488.62	0.00	0.00%	488.62
212.57	2.15%	0.00	0.00%	212.57	0.00	0.00%	212.57	Maintenance Contracts	212.57	0.73%	0.00	0.00%	212.57	0.00	0.00%	212.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	1,146.08	3.91%	0.00	0.00%	1,146.08	0.00	0.00%	1,146.08
607.50	6.13%	0.00	0.00%	607.50	0.00	0.00%	607.50	Total Food Admin Other Expenses	3,057.03	10.43%	0.00	0.00%	3,057.03	0.00	0.00%	3,057.03
607.50	6.13%	0.00	0.00%	607.50	0.00	0.00%	607.50	Total Food Admin Expenses	3,057.03	10.43%	0.00	0.00%	3,057.03	0.00	0.00%	3,057.03
607.50	6.13%	0.00	0.00%	607.50	0.00	0.00%	607.50	Departmental Costs	4,652.36	15.87%	0.00	0.00%	4,652.36	0.00	0.00%	4,652.36

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales								
								Beverage Purchases	337.40	0.00%	0.00	0.00%	337.40	0.00	0.00%	337.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	337.40	0.00%	0.00	0.00%	337.40	0.00	0.00%	337.40
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Banquets Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Lunch	255.00	0.87%	0.00	0.00%	255.00	0.00	0.00%	255.00
150.00	1.51%	0.00	0.00%	150.00	0.00	0.00%	150.00	Food-Dinner	2,186.05	7.46%	0.00	0.00%	2,186.05	0.00	0.00%	2,186.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Brunch	400.00	1.36%	0.00	0.00%	400.00	0.00	0.00%	400.00
2,510.90	25.35%	0.00	0.00%	2,510.90	0.00	0.00%	2,510.90	Food-Reception	2,510.90	8.56%	0.00	0.00%	2,510.90	0.00	0.00%	2,510.90
2,660.90	26.86%	0.00	0.00%	2,660.90	0.00	0.00%	2,660.90	Banquets Food Revenue	5,351.95	18.26%	0.00	0.00%	5,351.95	0.00	0.00%	5,351.95
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,660.90	26.86%	0.00	0.00%	2,660.90	0.00	0.00%	2,660.90	Total Banquets Food Revenue	5,351.95	18.26%	0.00	0.00%	5,351.95	0.00	0.00%	5,351.95
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Liquor	1,124.00	3.83%	0.00	0.00%	1,124.00	0.00	0.00%	1,124.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	1,124.00	3.83%	0.00	0.00%	1,124.00	0.00	0.00%	1,124.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	1,124.00	3.83%	0.00	0.00%	1,124.00	0.00	0.00%	1,124.00
Other Revenue																
565.00	5.70%	0.00	0.00%	565.00	0.00	0.00%	565.00	Audio/Visual Income	709.71	2.42%	0.00	0.00%	709.71	0.00	0.00%	709.71
1,305.38	13.18%	0.00	0.00%	1,305.38	0.00	0.00%	1,305.38	Setup Fee	1,500.06	5.12%	0.00	0.00%	1,500.06	0.00	0.00%	1,500.06
5,375.00	54.26%	0.00	0.00%	5,375.00	0.00	0.00%	5,375.00	Public Room Rental	20,630.47	70.37%	0.00	0.00%	20,630.47	0.00	0.00%	20,630.47
7,245.38	73.14%	0.00	0.00%	7,245.38	0.00	0.00%	7,245.38	Total Banquets Other Revenue	22,840.24	77.91%	0.00	0.00%	22,840.24	0.00	0.00%	22,840.24
9,906.28	100.00%	0.00	0.00%	9,906.28	0.00	0.00%	9,906.28	Total Banquets Revenue	29,316.19	100.00%	0.00	0.00%	29,316.19	0.00	0.00%	29,316.19
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,906.28	100.00%	0.00	0.00%	9,906.28	0.00	0.00%	9,906.28	Gross Profit	29,316.19	100.00%	0.00	0.00%	29,316.19	0.00	0.00%	29,316.19
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
9,906.28	100.00%	0.00	0.00%	9,906.28	0.00	0.00%	9,906.28	Total Banquets Profit (Loss)	29,316.19	100.00%	0.00	0.00%	29,316.19	0.00	0.00%	29,316.19

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
16.50	100.00%	0.00	0.00%	16.50	29.25	100.00%	-12.75	Telephone								
								Local and Long Distance Revenue	180.50	100.00%	0.00	0.00%	180.50	264.25	100.00%	-83.75
16.50	100.00%	0.00	0.00%	16.50	29.25	100.00%	-12.75	Telephone Revenue	180.50	100.00%	0.00	0.00%	180.50	264.25	100.00%	-83.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
16.50	100.00%	0.00	0.00%	16.50	29.25	100.00%	-12.75	Total Telephone Revenue	180.50	100.00%	0.00	0.00%	180.50	264.25	100.00%	-83.75
								Cost of Sales								
0.00	0.00%	1,067.00	0.00%	-1,067.00	1,093.28	3,737.71%	-1,093.28	Cost of Sales - Local Calls	12,729.86	7,052.55%	10,670.00	0.00%	2,059.86	7,575.83	2,866.92%	5,154.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Long Distance	356.58	197.55%	0.00	0.00%	356.58	0.00	0.00%	356.58
0.00	0.00%	1,067.00	0.00%	-1,067.00	1,093.28	3,737.71%	-1,093.28	Total Telephone Cost of Sales	13,086.44	7,250.11%	10,670.00	0.00%	2,416.44	7,575.83	2,866.92%	5,510.61
16.50	100.00%	-1,067.00	0.00%	1,083.50	-1,064.03	3,637.71%	1,080.53	Gross Profit	-12,905.94	-7,150.11%	-10,670.00	0.00%	-2,235.94	-7,311.58	2,766.92%	-5,594.36
								Other Expenses								
2,788.52	16,900.12%	1,272.00	0.00%	1,516.52	1,235.26	4,223.11%	1,553.26	Internet/Web Expense	19,021.12	10,538.02%	12,720.00	0.00%	6,301.12	12,420.75	4,700.38%	6,600.37
0.00	0.00%	0.00	0.00%	0.00	181.56	620.72%	-181.56	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	941.56	356.31%	-941.56
90.00	545.45%	0.00	0.00%	90.00	0.00	0.00%	90.00	Operating Supplies	90.00	49.86%	0.00	0.00%	90.00	217.18	82.19%	-127.18
0.00	0.00%	50.00	0.00%	-50.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	500.00	0.00%	-500.00	0.00	0.00%	0.00
536.60	3,252.12%	100.00	0.00%	436.60	0.00	0.00%	536.60	Telephone Equipment	2,462.96	1,364.52%	1,000.00	0.00%	1,462.96	0.00	0.00%	2,462.96
3,415.12	0,697.70%	1,422.00	0.00%	1,993.12	1,416.82	1,843.83%	1,998.30	Total Telephone Other Expenses	21,574.08	11,952.40%	14,220.00	0.00%	7,354.08	13,579.49	11,138.88%	7,994.59
-3,398.62	0,597.70%	-2,489.00	0.00%	-909.62	-2,480.85	3,481.54%	-917.77	Total Telephone Profit (Loss)	-34,480.02	19,102.50%	-24,890.00	0.00%	-9,590.02	-20,891.07	2,905.80%	-13,588.95

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Minor Operating Income																
0.00	0.00%	8,420.00	79.36%	-8,420.00	0.00	0.00%	0.00	Rental Income - Gift Shop	0.00	0.00%	47,915.00	72.04%	-47,915.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	620.29	11.03%	-620.29	Rental Income - Other	0.00	0.00%	0.00	0.00%	0.00	26,458.06	40.63%	-26,458.06
0.00	0.00%	8,420.00	79.36%	-8,420.00	620.29	11.03%	-620.29	Total Rental Income	0.00	0.00%	47,915.00	72.04%	-47,915.00	26,458.06	40.63%	-26,458.06
0.00	0.00%	0.00	0.00%	0.00	185.64	3.30%	-185.64	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	1,937.70	2.98%	-1,937.70
710.25	25.10%	0.00	0.00%	710.25	0.00	0.00%	710.25	Vending Commissions Other	4,194.25	9.30%	0.00	0.00%	4,194.25	0.00	0.00%	4,194.25
710.25	25.10%	0.00	0.00%	710.25	185.64	3.30%	524.61	Total Vending Commission Income	4,194.25	9.30%	0.00	0.00%	4,194.25	1,937.70	2.98%	2,256.55
-23.51	-0.83%	200.00	1.88%	-223.51	35.00	0.62%	-58.51	Cancellation Fee - Rooms	2,829.70	6.28%	2,000.00	3.01%	829.70	2,845.51	4.37%	-15.81
-23.51	-0.83%	200.00	1.88%	-223.51	35.00	0.62%	-58.51	Total Cancellation Fee Income	2,829.70	6.28%	2,000.00	3.01%	829.70	2,845.51	4.37%	-15.81
0.00	0.00%	200.00	1.88%	-200.00	0.00	0.00%	0.00	Guest Laundry	0.00	0.00%	2,000.00	3.01%	-2,000.00	101.61	0.16%	-101.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	14.85	0.03%	0.00	0.00%	14.85	0.00	0.00%	14.85
0.00	0.00%	25.00	0.24%	-25.00	267.30	4.75%	-267.30	Internet Access	1,321.45	2.93%	250.00	0.38%	1,071.45	653.45	1.00%	668.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Fax/Copies	1.10	0.00%	0.00	0.00%	1.10	0.00	0.00%	1.10
0.01	0.00%	0.00	0.00%	0.01	0.00	0.00%	0.01	Other Revenue 2	4,328.22	9.60%	0.00	0.00%	4,328.22	14.90	0.02%	4,313.32
0.00	0.00%	0.00	0.00%	0.00	200.00	3.56%	-200.00	Other Revenue 3	904.54	2.01%	0.00	0.00%	904.54	2,756.56	4.23%	-1,852.02
2,143.44	75.73%	1,465.14	13.81%	678.30	2,288.23	40.71%	-144.79	Gift Shop Sales	28,327.61	62.82%	11,351.22	17.07%	16,976.39	22,458.31	34.49%	5,869.30
0.00	0.00%	300.00	2.83%	-300.00	2,025.00	36.02%	-2,025.00	Pet Fees	3,170.00	7.03%	3,000.00	4.51%	170.00	7,887.50	12.11%	-4,717.50
2,143.45	75.74%	1,990.14	18.76%	153.31	4,780.53	85.04%	-2,637.08	Total Other Income	38,067.77	84.42%	16,601.22	24.96%	21,466.55	33,872.33	52.02%	4,195.44
2,830.19	100.00%	10,610.14	100.00%	-7,779.95	5,621.46	100.00%	-2,791.27	Total Minor Operating Income	45,091.72	100.00%	66,516.22	100.00%	-21,424.50	65,113.60	100.00%	-20,021.88
Cost of Sales																
0.00	0.00%	5.00	0.05%	-5.00	0.00	0.00%	0.00	Cost of Sales - Internet Access	0.00	0.00%	50.00	0.08%	-50.00	0.00	0.00%	0.00
0.00	0.00%	136.00	1.28%	-136.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	1,360.00	2.04%	-1,360.00	170.68	0.26%	-170.68
0.00	0.00%	0.00	0.00%	0.00	81.64	1.45%	-81.64	Cost of Sales - Cots & Cribs	0.00	0.00%	0.00	0.00%	0.00	2,317.44	3.56%	-2,317.44
1,226.50	43.34%	952.34	8.98%	274.16	1,379.89	24.55%	-153.39	Cost of Sales - Gift Shop	19,148.89	42.47%	7,378.31	11.09%	11,770.58	9,925.17	15.24%	9,223.72
1,226.50	43.34%	1,093.34	10.30%	133.16	1,461.53	26.00%	-235.03	Total Minor Operated Cost of Sales	19,148.89	42.47%	8,788.31	13.21%	10,360.58	12,413.29	19.06%	6,735.60
1,603.69	56.66%	9,516.80	89.70%	-7,913.11	4,159.93	74.00%	-2,556.24	Total Minor Operated Profit (Loss)	25,942.83	57.53%	57,727.91	86.79%	-31,785.08	52,700.31	80.94%	-26,757.48

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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Franchise Fees																
7,263.69	2.14%	0.00	0.00%	7,263.69	0.00	0.00%	7,263.69	Franchise Fees - IT Fees	9,274.09	0.36%	0.00	0.00%	9,274.09	0.00	0.00%	9,274.09
35,032.02	10.34%	16,145.84	5.12%	18,886.18	10,255.18	5.41%	24,776.84	Franchise Fees - Royalty & Licenses	150,489.31	5.80%	125,090.44	5.32%	25,398.87	113,955.53	5.32%	36,533.78
841.03	0.25%	0.00	0.00%	841.03	0.00	0.00%	841.03	Franchise Fees - Other	2,237.53	0.09%	0.00	0.00%	2,237.53	0.00	0.00%	2,237.53
2,883.21	0.85%	0.00	0.00%	2,883.21	0.00	0.00%	2,883.21	Franchise Fees - Reservations-GDS	10,631.84	0.41%	0.00	0.00%	10,631.84	0.00	0.00%	10,631.84
1,899.53	0.56%	0.00	0.00%	1,899.53	0.00	0.00%	1,899.53	Franchise Fees - Equipment	9,497.65	0.37%	0.00	0.00%	9,497.65	0.00	0.00%	9,497.65
6,591.31	1.94%	7,179.19	2.28%	-587.88	5,954.38	3.14%	636.93	Franchise Fees - Frequent Guest	51,389.11	1.98%	55,620.99	2.37%	-4,231.88	41,634.06	1.94%	9,755.05
22,293.07	6.58%	10,285.28	3.26%	12,007.79	6,526.03	3.44%	15,767.04	Franchise Fees - Marketing Contributions	96,721.45	3.73%	79,685.56	3.39%	17,035.89	72,517.27	3.39%	24,204.18
0.00	0.00%	1,728.87	0.55%	-1,728.87	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	0.00	0.00%	13,394.45	0.57%	-13,394.45	0.00	0.00%	0.00
76,803.86	22.66%	35,339.18	11.21%	41,464.68	22,735.59	12.00%	54,068.27	Total Franchise Fees	330,240.98	12.74%	273,791.44	11.65%	56,449.54	228,106.86	10.65%	102,134.12

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								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
8,090.65	2.39%	10,379.51	3.29%	-2,288.86	11,225.09	5.92%	-3,134.44	Management- A&G	80,727.20	3.11%	101,398.79	4.31%	-20,671.59	97,501.38	4.55%	-16,774.18
8,090.65	2.39%	10,379.51	3.29%	-2,288.86	11,225.09	5.92%	-3,134.44	Total A&G Management	80,727.20	3.11%	101,398.79	4.31%	-20,671.59	97,501.38	4.55%	-16,774.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
8,090.65	2.39%	10,379.51	3.29%	-2,288.86	11,225.09	5.92%	-3,134.44	Total A&G Salaries and Wages	80,727.20	3.11%	101,398.79	4.31%	-20,671.59	97,501.38	4.55%	-16,774.18
								PR Taxes and Benefits								
595.25	0.18%	825.15	0.26%	-229.90	681.13	0.36%	-85.88	FICA	6,455.28	0.25%	8,085.60	0.34%	-1,630.32	9,584.07	0.45%	-3,128.79
10.78	0.00%	4.53	0.00%	6.25	0.00	0.00%	10.78	Federal Unemployment Tax	207.72	0.01%	168.20	0.01%	39.52	0.00	0.00%	207.72
51.95	0.02%	10.79	0.00%	41.16	0.00	0.00%	51.95	State Unemployment Tax	1,214.55	0.05%	512.26	0.02%	702.29	0.00	0.00%	1,214.55
657.98	0.19%	840.47	0.27%	-182.49	681.13	0.36%	-23.15	Total Payroll Taxes	7,877.55	0.30%	8,766.06	0.37%	-888.51	9,584.07	0.45%	-1,706.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	1,919.04	0.09%	-1,919.04
0.00	0.00%	406.79	0.13%	-406.79	688.24	0.36%	-688.24	Vacation	284.76	0.01%	4,295.71	0.18%	-4,010.95	14,875.66	0.69%	-14,590.90
0.00	0.00%	406.79	0.13%	-406.79	688.24	0.36%	-688.24	Total Supplemental Pay	284.76	0.01%	4,295.71	0.18%	-4,010.95	16,794.70	0.78%	-16,509.94
303.00	0.09%	516.58	0.16%	-213.58	855.00	0.45%	-552.00	Worker's Compensation	3,314.01	0.13%	5,218.49	0.22%	-1,904.48	10,136.00	0.47%	-6,821.99
2,003.71	0.59%	1,050.00	0.33%	953.71	1,501.42	0.79%	502.29	Group Insurance	10,014.31	0.39%	10,150.00	0.43%	-135.69	6,234.74	0.29%	3,779.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	3,701.55	0.17%	-3,701.55
2,306.71	0.68%	1,566.58	0.50%	740.13	2,356.42	1.24%	-49.71	Total Other Benefits	13,328.32	0.51%	15,368.49	0.65%	-2,040.17	20,072.29	0.94%	-6,743.97
2,964.69	0.87%	2,813.84	0.89%	150.85	3,725.79	1.97%	-761.10	Total A&G PR Taxes and Benefits	21,490.63	0.83%	28,430.26	1.21%	-6,939.63	46,451.06	2.17%	-24,960.43
11,055.34	3.26%	13,193.35	4.18%	-2,138.01	14,950.88	7.89%	-3,895.54	Total A&G Payroll	102,217.83	3.94%	129,829.05	5.52%	-27,611.22	143,952.44	6.72%	-41,734.61
								Other Expenses								
1,000.00	0.30%	1,000.00	0.32%	0.00	2,000.00	1.06%	-1,000.00	Accounting/Audit Fees	12,000.00	0.46%	10,000.00	0.43%	2,000.00	20,000.00	0.93%	-8,000.00
307.32	0.09%	0.00	0.00%	307.32	-100.00	-0.05%	407.32	Bad Debt Provision	18,763.57	0.72%	0.00	0.00%	18,763.57	733.74	0.03%	18,029.83
707.55	0.21%	1,075.00	0.34%	-367.45	1,116.52	0.59%	-408.97	Bank Charges	5,968.54	0.23%	10,750.00	0.46%	-4,781.46	12,678.31	0.59%	-6,709.77
244.99	0.07%	0.00	0.00%	244.99	2,778.91	1.47%	-2,533.92	Cash Over/Short	61.62	0.00%	0.00	0.00%	61.62	1,033.73	0.05%	-972.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Central Office - Travel Rebilled	144.99	0.01%	0.00	0.00%	144.99	0.00	0.00%	144.99
137.00	0.04%	160.00	0.05%	-23.00	0.00	0.00%	137.00	Central Office - IT Fees	2,881.00	0.11%	1,600.00	0.07%	1,281.00	0.00	0.00%	2,881.00
0.00	0.00%	75.00	0.02%	-75.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	750.00	0.03%	-750.00	187.81	0.01%	-187.81
10,581.50	3.12%	7,568.62	2.40%	3,012.88	-4,694.16	-2.48%	15,275.66	Credit Card Commission	54,432.52	2.10%	56,399.25	2.40%	-1,966.73	42,970.28	2.01%	11,462.24
0.00	0.00%	0.00	0.00%	0.00	2,007.34	1.06%	-2,007.34	Data Processing	49.95	0.00%	0.00	0.00%	49.95	17,924.15	0.84%	-17,874.20
160.00	0.05%	0.00	0.00%	160.00	120.00	0.06%	40.00	Dues and Subscriptions	4,008.97	0.15%	0.00	0.00%	4,008.97	1,246.60	0.06%	2,762.37
951.32	0.28%	300.00	0.10%	651.32	65.11	0.03%	886.21	Employee Relations	3,807.33	0.15%	3,000.00	0.13%	807.33	1,614.34	0.08%	2,192.99
0.00	0.00%	55.00	0.02%	-55.00	0.00	0.00%	0.00	Equipment Rental	298.21	0.01%	550.00	0.02%	-251.79	110.85	0.01%	187.36
0.00	0.00%	150.00	0.05%	-150.00	163.97	0.09%	-163.97	Licenses/Permits	3,256.00	0.13%	3,145.00	0.13%	111.00	2,351.71	0.11%	904.29
0.00	0.00%	40.00	0.01%	-40.00	0.00	0.00%	0.00	Meals and Entertainment	138.01	0.01%	400.00	0.02%	-261.99	252.46	0.01%	-114.45
501.62	0.15%	0.00	0.00%	501.62	0.00	0.00%	501.62	Miscellaneous Expense	5,725.73	0.22%	0.00	0.00%	5,725.73	0.00	0.00%	5,725.73
0.00	0.00%	44.00	0.01%	-44.00	0.00	0.00%	0.00	Office Equipment	175.88	0.01%	440.00	0.02%	-264.12	0.00	0.00%	175.88
82.74	0.02%	439.54	0.14%	-356.80	231.87	0.12%	-149.13	Office Supplies	3,128.56	0.12%	3,405.37	0.14%	-276.81	3,096.33	0.14%	32.23
252.86	0.07%	450.00	0.14%	-197.14	270.85	0.14%	-17.99	Payroll Service Fees	1,696.83	0.07%	4,500.00	0.19%	-2,803.17	4,736.45	0.22%	-3,039.62
0.00	0.00%	205.12	0.07%	-205.12	348.71	0.18%	-348.71	Postage	706.00	0.03%	1,589.17	0.07%	-883.17	449.51	0.02%	256.49
2,953.00	0.87%	150.00	0.05%	2,803.00	0.00	0.00%	2,953.00	Professional Fees - Legal	6,756.63	0.26%	1,500.00	0.06%	5,256.63	0.00	0.00%	6,756.63
0.00	0.00%	500.00	0.16%	-500.00	0.00	0.00%	0.00	Professional Fees - Other	11,347.70	0.44%	5,000.00	0.21%	6,347.70	7,348.00	0.34%	3,999.70
340.00	0.10%	150.00	0.05%	190.00	0.00	0.00%	340.00	Recruitment Advertising	1,550.00	0.06%	1,500.00	0.06%	50.00	978.87	0.05%	571.13
0.00	0.00%	25.00	0.01%	-25.00	183.28	0.10%	-183.28	Recruitment - Other	747.85	0.03%	250.00	0.01%	497.85	1,153.69	0.05%	-405.84
497.51	0.15%	545.70	0.17%	-48.19	0.00	0.00%	497.51	Software Expense/Maintenance	7,192.03	0.28%	6,407.00	0.27%	785.03	0.00	0.00%	7,192.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	2,387.59	0.09%	0.00	0.00%	2,387.59	1,634.53	0.08%	753.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	2,737.57	0.11%	0.00	0.00%	2,737.57	2,802.65	0.13%	-65.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	987.99	0.04%	0.00	0.00%	987.99	0.00	0.00%	987.99
18,717.41	5.52%	12,932.98	4.10%	5,784.43	4,492.40	2.37%	14,225.01	Total A&G Other Expenses	150,951.07	5.82%	111,185.79	4.73%	39,765.28	123,304.01	5.76%	27,647.06
29,772.75	8.78%	26,126.33	8.28%	3,646.42	19,443.28	10.26%	10,329.47	Total A&G Expenses	253,168.90	9.77%	241,014.84	10.26%	12,154.06	267,256.45	12.48%	-14,087.55

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	266.96	0.01%	0.00	0.00%	266.96	0.00	0.00%	266.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	266.96	0.01%	0.00	0.00%	266.96	0.00	0.00%	266.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	266.96	0.01%	0.00	0.00%	266.96	0.00	0.00%	266.96

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	6,029.71	3.18%	-6,029.71	Division Management	3,220.00	0.12%	0.00	0.00%	3,220.00	49,264.86	2.30%	-46,044.86
6,864.29	2.03%	5,269.72	1.67%	1,594.57	0.00	0.00%	6,864.29	Sales Managers	55,790.51	2.15%	51,521.50	2.19%	4,269.01	86.75	0.00%	55,703.76
6,864.29	2.03%	5,269.72	1.67%	1,594.57	6,029.71	3.18%	834.58	Total S&M Management	59,010.51	2.28%	51,521.50	2.19%	7,489.01	49,351.61	2.30%	9,658.90
2,695.62	0.80%	2,834.29	0.90%	-138.67	351.29	0.19%	2,344.33	Administrative Assistant	27,555.34	1.06%	27,794.32	1.18%	-238.98	7,198.61	0.34%	20,356.73
2,695.62	0.80%	2,834.29	0.90%	-138.67	351.29	0.19%	2,344.33	Total S&M Non-Management	27,555.34	1.06%	27,794.32	1.18%	-238.98	7,198.61	0.34%	20,356.73
9,559.91	2.82%	8,104.01	2.57%	1,455.90	6,381.00	3.37%	3,178.91	Total S&M Salaries and Wages	86,565.85	3.34%	79,315.82	3.38%	7,250.03	56,550.22	2.64%	30,015.63
								PR Taxes and Benefits								
504.99	0.15%	635.77	0.20%	-130.78	393.16	0.21%	111.83	FICA	4,631.61	0.18%	6,234.64	0.27%	-1,603.03	4,544.55	0.21%	87.06
9.16	0.00%	3.49	0.00%	5.67	0.00	0.00%	9.16	Federal Unemployment Tax	183.23	0.01%	129.91	0.01%	53.32	0.00	0.00%	183.23
44.06	0.01%	8.31	0.00%	35.75	0.00	0.00%	44.06	State Unemployment Tax	1,244.59	0.05%	395.49	0.02%	849.10	0.00	0.00%	1,244.59
558.21	0.16%	647.57	0.21%	-89.36	393.16	0.21%	165.05	Total Payroll Taxes	6,059.43	0.23%	6,760.04	0.29%	-700.61	4,544.55	0.21%	1,514.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	384.00	0.01%	0.00	0.00%	384.00	1,708.08	0.08%	-1,324.08
0.00	0.00%	206.67	0.07%	-206.67	150.00	0.08%	-150.00	Vacation	272.00	0.01%	2,182.42	0.09%	-1,910.42	14,371.16	0.67%	-14,099.16
0.00	0.00%	206.67	0.07%	-206.67	150.00	0.08%	-150.00	Total Supplemental Pay	656.00	0.03%	2,182.42	0.09%	-1,526.42	16,079.24	0.75%	-15,423.24
180.81	0.05%	398.02	0.13%	-217.21	0.00	0.00%	180.81	Worker's Compensation	2,879.72	0.11%	4,024.07	0.17%	-1,144.35	0.00	0.00%	2,879.72
1,140.46	0.34%	1,050.00	0.33%	90.46	994.20	0.52%	146.26	Group Insurance	1,121.68	0.04%	10,150.00	0.43%	-9,028.32	10,106.76	0.47%	-8,985.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	3,224.00	0.12%	0.00	0.00%	3,224.00	2,028.28	0.09%	1,195.72
1,321.27	0.39%	1,448.02	0.46%	-126.75	994.20	0.52%	327.07	Total Other Benefits	7,225.40	0.28%	14,174.07	0.60%	-6,948.67	12,135.04	0.57%	-4,909.64
1,879.48	0.55%	2,302.26	0.73%	-422.78	1,537.36	0.81%	342.12	Total S&M PR Taxes and Benefits	13,940.83	0.54%	23,116.53	0.98%	-9,175.70	32,758.83	1.53%	-18,818.00
11,439.39	3.38%	10,406.27	3.30%	1,033.12	7,918.36	4.18%	3,521.03	Total S&M Payroll	100,506.68	3.88%	102,432.35	4.36%	-1,925.67	89,309.05	4.17%	11,197.63
								Other Expenses								
440.00	0.13%	690.00	0.22%	-250.00	671.41	0.35%	-231.41	Advertising-Web/Internet	5,300.00	0.20%	9,235.00	0.39%	-3,935.00	6,787.38	0.32%	-1,487.38
120.00	0.04%	60.00	0.02%	60.00	0.00	0.00%	120.00	Communication Expense	480.00	0.02%	600.00	0.03%	-120.00	100.00	0.00%	380.00
1,088.00	0.32%	1,088.00	0.35%	0.00	-619.28	-0.33%	1,707.28	Dues and Subscriptions	15,428.40	0.60%	16,583.00	0.71%	-1,154.60	6,247.12	0.29%	9,181.28
385.63	0.11%	75.00	0.02%	310.63	0.00	0.00%	385.63	Meals and Entertainment	431.56	0.02%	750.00	0.03%	-318.44	206.33	0.01%	225.23
19.19	0.01%	0.00	0.00%	19.19	0.00	0.00%	19.19	Miscellaneous Expense	59.77	0.00%	0.00	0.00%	59.77	0.00	0.00%	59.77
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Office Supplies	40.00	0.00%	250.00	0.01%	-210.00	243.30	0.01%	-203.30
0.00	0.00%	25.00	0.01%	-25.00	0.00	0.00%	0.00	Postage	0.00	0.00%	250.00	0.01%	-250.00	0.00	0.00%	0.00
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	700.00	0.03%	-700.00	-48.22	0.00%	48.22
0.00	0.00%	100.00	0.03%	-100.00	0.00	0.00%	0.00	Promotions - In-house	75.06	0.00%	1,000.00	0.04%	-924.94	162.12	0.01%	-87.06
0.00	0.00%	100.00	0.03%	-100.00	0.00	0.00%	0.00	Promotion - Outside	105.28	0.00%	1,000.00	0.04%	-894.72	0.00	0.00%	105.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	5,249.62	0.20%	7,494.00	0.32%	-2,244.38	0.00	0.00%	5,249.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	0.00	0.00%	150.00	0.01%	-150.00	0.00	0.00%	0.00
0.00	0.00%	750.00	0.24%	-750.00	0.00	0.00%	0.00	Training	1,745.00	0.07%	2,250.00	0.10%	-505.00	1,787.27	0.08%	-42.27
0.00	0.00%	50.00	0.02%	-50.00	0.00	0.00%	0.00	Travel	142.88	0.01%	500.00	0.02%	-357.12	1,509.42	0.07%	-1,366.54
2,052.82	0.61%	3,013.00	0.96%	-960.18	52.13	0.03%	2,000.69	Total S&M Other Expenses	29,057.57	1.12%	40,762.00	1.73%	-11,704.43	16,994.72	0.79%	12,062.85
13,492.21	3.98%	13,419.27	4.26%	72.94	7,970.49	4.21%	5,521.72	Total S&M Expenses	129,564.25	5.00%	143,194.35	6.09%	-13,630.10	106,303.77	4.96%	23,260.48

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
4,087.90	1.21%	4,127.44	1.31%	-39.54	0.00	0.00%	4,087.90	Division Management	23,999.93	0.93%	40,272.97	1.71%	-16,273.04	11,481.99	0.54%	12,517.94
4,087.90	1.21%	4,127.44	1.31%	-39.54	0.00	0.00%	4,087.90	Total R&M Management	23,999.93	0.93%	40,272.97	1.71%	-16,273.04	11,481.99	0.54%	12,517.94
6,248.31	1.84%	3,011.43	0.95%	3,236.88	0.00	0.00%	6,248.31	Engineering Supervisor	36,009.83	1.39%	29,531.45	1.26%	6,478.38	0.00	0.00%	36,009.83
4,929.56	1.45%	2,480.00	0.79%	2,449.56	3,012.52	1.59%	1,917.04	Engineers 1	29,284.81	1.13%	24,320.00	1.03%	4,964.81	23,030.11	1.08%	6,254.70
11,177.87	3.30%	5,491.43	1.74%	5,686.44	3,012.52	1.59%	8,165.35	Total R&M Non-Management	65,294.64	2.52%	53,851.45	2.29%	11,443.19	23,030.11	1.08%	42,264.53
15,265.77	4.50%	9,618.87	3.05%	5,646.90	3,012.52	1.59%	12,253.25	Total R&M Salaries and Wages	89,294.57	3.44%	94,124.42	4.01%	-4,829.85	34,512.10	1.61%	54,782.47
								PR Taxes and Benefits								
1,125.98	0.33%	748.21	0.24%	377.77	202.52	0.11%	923.46	FICA	6,982.29	0.27%	7,331.08	0.31%	-348.79	3,599.09	0.17%	3,383.20
20.43	0.01%	4.11	0.00%	16.32	0.00	0.00%	20.43	Federal Unemployment Tax	182.53	0.01%	152.48	0.01%	30.05	0.00	0.00%	182.53
98.72	0.03%	9.78	0.00%	88.94	0.00	0.00%	98.72	State Unemployment Tax	795.08	0.03%	464.38	0.02%	330.70	0.00	0.00%	795.08
1,245.13	0.37%	762.10	0.24%	483.03	202.52	0.11%	1,042.61	Total Payroll Taxes	7,959.90	0.31%	7,947.94	0.34%	11.96	3,599.09	0.17%	4,360.81
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,056.00	0.04%	0.00	0.00%	1,056.00	802.56	0.04%	253.44
0.00	0.00%	161.60	0.05%	-161.60	100.00	0.05%	-100.00	Vacation	255.00	0.01%	1,706.48	0.07%	-1,451.48	10,195.72	0.48%	-9,940.72
0.00	0.00%	161.60	0.05%	-161.60	100.00	0.05%	-100.00	Total Supplemental Pay	1,311.00	0.05%	1,706.48	0.07%	-395.48	10,998.28	0.51%	-9,687.28
170.90	0.05%	468.41	0.15%	-297.51	0.00	0.00%	170.90	Worker's Compensation	2,076.15	0.08%	4,731.47	0.20%	-2,655.32	0.00	0.00%	2,076.15
930.12	0.27%	420.00	0.13%	510.12	137.55	0.07%	792.57	Group Insurance	5,102.09	0.20%	4,060.00	0.17%	1,042.09	2,986.44	0.14%	2,115.65
1,101.02	0.32%	888.41	0.28%	212.61	137.55	0.07%	963.47	Total Other Benefits	7,178.24	0.28%	8,791.47	0.37%	-1,613.23	2,986.44	0.14%	4,191.80
2,346.15	0.69%	1,812.11	0.57%	534.04	440.07	0.23%	1,906.08	Total R&M PR Taxes and Benefits	16,449.14	0.63%	18,445.89	0.78%	-1,996.75	17,583.81	0.82%	-1,134.67
17,611.92	5.20%	11,430.98	3.62%	6,180.94	3,452.59	1.82%	14,159.33	Total R&M Payroll	105,743.71	4.08%	112,570.31	4.79%	-6,826.60	52,095.91	2.43%	53,647.80
								Other Expenses								
620.11	0.18%	791.18	0.25%	-171.07	0.00	0.00%	620.11	Air Conditioning and Refrigeration	8,042.81	0.31%	6,129.67	0.26%	1,913.14	85.56	0.00%	7,957.25
0.00	0.00%	1,025.60	0.33%	-1,025.60	1,830.82	0.97%	-1,830.82	Building	1,697.37	0.07%	7,945.86	0.34%	-6,248.49	3,783.80	0.18%	-2,086.43
0.00	0.00%	0.00	0.00%	0.00	29.77	0.02%	-29.77	Communication Expense	456.00	0.02%	0.00	0.00%	456.00	304.22	0.01%	151.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	3,000.00	0.13%	-3,000.00	0.00	0.00%	0.00
0.00	0.00%	87.91	0.03%	-87.91	0.00	0.00%	0.00	Curtains and Drapes	0.00	0.00%	681.07	0.03%	-681.07	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	250.00	0.01%	0.00	0.00%	250.00	0.00	0.00%	250.00
169.52	0.05%	293.03	0.09%	-123.51	169.24	0.09%	0.28	Electric Bulbs	6,169.06	0.24%	2,270.24	0.10%	3,898.82	1,656.95	0.08%	4,512.11
0.00	0.00%	322.33	0.10%	-322.33	812.50	0.43%	-812.50	Electrical and Mechanical	2,628.31	0.10%	2,497.27	0.11%	131.04	1,785.30	0.08%	843.01
11,656.59	3.44%	405.00	0.13%	11,251.59	0.00	0.00%	11,656.59	Elevator Maintenance Contracts	15,051.63	0.58%	4,050.00	0.17%	11,001.63	0.00	0.00%	15,051.63
0.00	0.00%	0.00	0.00%	0.00	414.37	0.22%	-414.37	Equipment Maintenance	1,643.05	0.06%	0.00	0.00%	1,643.05	4,688.30	0.22%	-3,045.25
0.00	0.00%	215.00	0.07%	-215.00	246.75	0.13%	-246.75	Equipment Rental	199.80	0.01%	2,150.00	0.09%	-1,950.20	2,270.11	0.11%	-2,070.31
1,900.94	0.56%	2,800.00	0.89%	-899.06	2,365.64	1.25%	-464.70	Fire Safety Equipment	13,816.64	0.53%	9,800.00	0.42%	4,016.64	9,860.58	0.46%	3,956.06
0.00	0.00%	293.03	0.09%	-293.03	0.00	0.00%	0.00	Floor and Carpet Maintenance	19.62	0.00%	2,270.24	0.10%	-2,250.62	8.58	0.00%	11.04
0.00	0.00%	293.03	0.09%	-293.03	0.00	0.00%	0.00	Furniture	2,614.39	0.10%	2,270.24	0.10%	344.15	1,356.72	0.06%	1,257.67
753.00	0.22%	2,937.00	0.93%	-2,184.00	0.00	0.00%	753.00	Grounds and Landscaping	5,967.90	0.23%	13,370.00	0.57%	-7,402.10	2,916.00	0.14%	3,051.90
0.00	0.00%	200.00	0.06%	-200.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	1,791.03	0.07%	2,000.00	0.09%	-208.97	165.60	0.01%	1,625.43
2,119.56	0.63%	263.73	0.08%	1,855.83	1,044.99	0.55%	1,074.57	Laundry Equipment Repairs	4,404.99	0.17%	2,043.23	0.09%	2,361.76	2,527.83	0.12%	1,877.16
65.38	0.02%	87.91	0.03%	-22.53	0.00	0.00%	65.38	Locks and Keys	1,017.19	0.04%	681.07	0.03%	336.12	0.00	0.00%	1,017.19
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	215.00	0.01%	0.00	0.00%	215.00	0.00	0.00%	215.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	101.66	0.00%	0.00	0.00%	101.66	0.00	0.00%	101.66
219.30	0.06%	146.51	0.05%	72.79	0.00	0.00%	219.30	Painting and Decorating	954.01	0.04%	1,135.12	0.05%	-181.11	0.00	0.00%	954.01
0.00	0.00%	300.00	0.10%	-300.00	624.27	0.33%	-624.27	Pest Control	8,206.50	0.32%	4,800.00	0.20%	3,406.50	4,532.67	0.21%	3,673.83
13.93	0.00%	439.54	0.14%	-425.61	253.74	0.13%	-239.81	Plumbing and Heating	6,001.85	0.23%	3,405.37	0.14%	2,596.48	1,615.04	0.08%	4,386.81
0.00	0.00%	410.24	0.13%	-410.24	0.00	0.00%	0.00	Pool Chemicals	1,785.75	0.07%	6,778.34	0.29%	-4,992.59	0.00	0.00%	1,785.75
0.00	0.00%	0.00	0.00%	0.00	206.75	0.11%	-206.75	Pool Service- Contract	598.82	0.02%	0.00	0.00%	598.82	3,460.60	0.16%	-2,861.78
0.00	0.00%	100.00	0.03%	-100.00	0.00	0.00%	0.00	Radio and Television Repair	1,747.23	0.07%	1,000.00	0.04%	747.23	0.00	0.00%	1,747.23
0.00	0.00%	175.82	0.06%	-175.82	0.00	0.00%	0.00	Signage	19.77	0.00%	1,362.16	0.06%	-1,342.39	0.00	0.00%	19.77
0.00	0.00%	137.00	0.04%	-137.00	0.00	0.00%	0.00	Software Expense/Maintenance	137.00	0.01%	1,870.00	0.08%	-1,733.00	0.00	0.00%	137.00
75.06	0.02%	175.82	0.06%	-100.76	0.00	0.00%	75.06	Tools	1,588.24	0.06%	1,362.16	0.06%	226.08	0.00	0.00%	1,588.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	539.96	0.02%	0.00	0.00%	539.96	0.00	0.00%	539.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.02%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	264.76	0.01%	0.00	0.00%	264.76	0.00	0.00%	264.76
0.00	0.00%	293.03	0.09%	-293.03	457.95	0.24%	-457.95	Vehicle Maintenance & Repairs	0.00	0.00%	2,270.24	0.10%	-2,270.24	1,001.89	0.05%	-1,001.89

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
568.16	0.17%	670.00	0.21%	-101.84	408.48	0.22%	159.68	Waste Removal	5,185.29	0.20%	6,700.00	0.29%	-1,514.71	5,088.26	0.24%	97.03
18,161.55	5.36%	12,862.71	4.08%	5,298.84	8,865.27	4.68%	9,296.28	Total R&M Other Expenses	93,115.63	3.59%	92,342.28	3.93%	773.35	47,108.01	2.20%	46,007.62
35,773.47	10.56%	24,293.69	7.70%	11,479.78	12,317.86	6.50%	23,455.61	Total R&M Expenses	198,859.34	7.67%	204,912.59	8.72%	-6,053.25	99,203.92	4.63%	99,655.42

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
6,061.50	1.79%	5,655.44	1.79%	406.06	5,493.63	2.90%	567.87	Water	64,231.27	2.48%	43,815.71	1.86%	20,415.56	46,343.52	2.16%	17,887.75
5,843.58	1.72%	9,054.57	2.87%	-3,210.99	5,782.25	3.05%	61.33	Electricity	72,205.63	2.79%	70,150.55	2.99%	2,055.08	68,531.86	3.20%	3,673.77
2,432.45	0.72%	1,963.29	0.62%	469.16	1,084.15	0.57%	1,348.30	Gas - Natural HLP	16,970.39	0.65%	15,210.65	0.65%	1,759.74	11,572.43	0.54%	5,397.96
0.00	0.00%	100.00	0.03%	-100.00	0.00	0.00%	0.00	Propane Tanks/Fuel	384.94	0.01%	1,000.00	0.04%	-615.06	0.00	0.00%	384.94
14,337.53	4.23%	16,773.30	5.32%	-2,435.77	12,360.03	6.52%	1,977.50	Total Utilities	153,792.23	5.93%	130,176.91	5.54%	23,615.32	126,447.81	5.91%	27,344.42

Company: CVNC Associates LLC Property: Homewood Suites Raleigh Crabtree Valley
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
1,466.22	0.43%	786.00	0.25%	680.22	786.16	0.41%	680.06	Personal Property Taxes	10,323.69	0.40%	7,860.00	0.33%	2,463.69	7,861.60	0.37%	2,462.09
18,111.10	5.34%	19,720.78	6.25%	-1,609.68	17,890.52	9.44%	220.58	Real Estate Taxes	141,223.70	5.45%	152,787.41	6.50%	-11,563.71	178,905.20	8.36%	-37,681.50
19,577.32	5.78%	20,506.78	6.50%	-929.46	18,676.68	9.86%	900.64	Total Taxes	151,547.39	5.85%	160,647.41	6.84%	-9,100.02	186,766.80	8.72%	-35,219.41
0.00	0.00%	0.00	0.00%	0.00	5,503.53	2.90%	-5,503.53	Insurance	4,832.21	0.19%	0.00	0.00%	4,832.21	53,397.41	2.49%	-48,565.20
400.27	0.12%	400.25	0.13%	0.02	0.00	0.00%	400.27	Insurance - Automobile	3,602.41	0.14%	4,002.50	0.17%	-400.09	0.00	0.00%	3,602.41
228.58	0.07%	0.00	0.00%	228.58	0.00	0.00%	228.58	Insurance - Crime	685.74	0.03%	0.00	0.00%	685.74	0.00	0.00%	685.74
456.00	0.13%	125.00	0.04%	331.00	0.00	0.00%	456.00	Insurance - Employment	2,118.00	0.08%	1,250.00	0.05%	868.00	0.00	0.00%	2,118.00
1,438.50	0.42%	1,438.50	0.46%	0.00	0.00	0.00%	1,438.50	Insurance - General Liability	12,946.50	0.50%	14,385.00	0.61%	-1,438.50	0.00	0.00%	12,946.50
2,301.00	0.68%	2,300.50	0.73%	0.50	0.00	0.00%	2,301.00	Insurance - Property	19,725.00	0.76%	23,005.00	0.98%	-3,280.00	0.00	0.00%	19,725.00
2,489.50	0.73%	2,489.50	0.79%	0.00	0.00	0.00%	2,489.50	Insurance - Umbrella	22,405.50	0.86%	24,895.00	1.06%	-2,489.50	0.00	0.00%	22,405.50
7,313.85	2.16%	6,753.75	2.14%	560.10	5,503.53	2.90%	1,810.32	Total Insurance	66,315.36	2.56%	67,537.50	2.87%	-1,222.14	53,397.41	2.49%	12,917.95
40,869.00	12.06%	40,869.00	12.96%	0.00	39,775.62	20.99%	1,093.38	Ground Lease Expense	404,318.00	15.60%	404,318.00	17.21%	0.00	394,562.90	18.43%	9,755.10
40,869.00	12.06%	40,869.00	12.96%	0.00	39,775.62	20.99%	1,093.38	Total Leases & Rent	404,318.00	15.60%	404,318.00	17.21%	0.00	394,562.90	18.43%	9,755.10
10,662.07	3.15%	9,460.78	3.00%	1,201.29	4,730.00	2.50%	5,932.07	Management Fee - Base	82,323.86	3.18%	70,926.09	3.02%	11,397.77	53,508.00	2.50%	28,815.86
0.00	0.00%	0.00	0.00%	0.00	3,703.55	1.95%	-3,703.55	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,974.00	0.51%	-10,974.00
10,662.07	3.15%	9,460.78	3.00%	1,201.29	8,433.55	4.45%	2,228.52	Total Management Fees	82,323.86	3.18%	70,926.09	3.02%	11,397.77	64,482.00	3.01%	17,841.86
18,265.64	5.39%	0.00	0.00%	18,265.64	17,743.49	9.36%	522.15	Capital Reserve	72,712.57	2.80%	0.00	0.00%	72,712.57	177,434.90	8.29%	-104,722.33
0.00	0.00%	0.00	0.00%	0.00	61,717.00	32.57%	-61,717.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	617,170.00	28.82%	-617,170.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.04%	0.00	0.00%	949.17	12,696.79	0.59%	-11,747.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non Recurring Cost	10,638.03	0.41%	0.00	0.00%	10,638.03	0.00	0.00%	10,638.03
0.00	0.00%	0.00	0.00%	0.00	2,728.89	1.44%	-2,728.89	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	4,513.26	0.21%	-4,513.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	5,371.59	0.21%	0.00	0.00%	5,371.59	0.00	0.00%	5,371.59
18,265.64	5.39%	0.00	0.00%	18,265.64	82,189.38	43.37%	-63,923.74	Total Other Non-Operating	89,671.36	3.46%	0.00	0.00%	89,671.36	811,814.95	37.91%	-722,143.59

Company: NSFL Associates LLC Property: SpringHill Suites Naples
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
102.00		102.00		0.00	102.00		0.00	# Rooms	102.00		102.00		0.00	102.00		0.00
3,162.00		3,162.00		0.00	3,162.00		0.00	Available Rooms	31,008.00		31,008.00		0.00	31,110.00		-102.00
1,814.00		1,637.00		177.00	94.00		1,720.00	Room Nights Sold	18,641.00		14,928.00		3,713.00	7,914.00		10,727.00
57.37%		51.77%		5.60%	2.97%		54.40%	Occupancy %	60.12%		48.14%		11.97%	25.44%		34.68%
103.93		85.89		18.04	58.22		45.71	ADR	113.75		99.74		14.01	154.23		-40.48
59.62		44.46		15.16	1.73		57.89	RevPar	68.38		48.02		20.37	39.24		29.15
Summary V.11																
Revenue																
188,528.20	97.40%	140,597.00	98.61%	47,931.20	5,472.27	97.19%	183,055.93	Rooms	2,120,479.68	98.12%	1,488,908.00	98.78%	631,571.68	1,220,606.48	97.31%	899,873.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,031.61	2.60%	1,987.00	1.39%	3,044.61	158.00	2.81%	4,873.61	Other Departments	40,732.93	1.88%	18,428.00	1.22%	22,304.93	33,693.21	2.69%	7,039.72
193,559.81	100.00%	142,584.00	100.00%	50,975.81	5,630.27	100.00%	187,929.54	Total Operating Revenue	2,161,212.61	100.00%	1,507,336.00	100.00%	653,876.61	1,254,299.69	100.00%	906,912.92
Departmental Expenses																
70,405.56	37.34%	61,522.04	43.76%	8,883.52	6,215.96	113.59%	64,189.60	Rooms	600,449.81	28.32%	559,025.11	37.55%	41,424.70	271,495.15	22.24%	328,954.66
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	F&B	4,516.84	0.00%	0.00	0.00%	4,516.84	0.00	0.00%	4,516.84
3,467.27	68.91%	2,964.05	149.17%	503.22	2,142.42	1,355.96%	1,324.85	Other Departments	35,315.13	86.70%	28,703.20	155.76%	6,611.93	27,632.74	82.01%	7,682.39
73,909.96	38.18%	64,486.09	45.23%	9,423.87	8,358.38	148.45%	65,551.58	Total Departmental Expenses	640,281.78	29.63%	587,728.31	38.99%	52,553.47	299,127.89	23.85%	341,153.89
119,649.85	61.82%	78,097.91	54.77%	41,551.94	-2,728.11	-48.45%	122,377.96	Total Departmental Profit	1,520,930.83	70.37%	919,607.69	61.01%	601,323.14	955,171.80	76.15%	565,759.03
Undistributed Operating Expenses																
16,664.30	8.61%	17,775.96	12.47%	-1,111.66	11,277.11	200.29%	5,387.19	A&G	228,858.87	10.59%	174,665.97	11.59%	54,192.90	203,158.21	16.20%	25,700.66
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
12,197.93	6.30%	13,628.97	9.56%	-1,431.04	5,783.26	102.72%	6,414.67	S&M	97,955.20	4.53%	108,580.85	7.20%	-10,625.65	56,108.33	4.47%	41,846.87
25,051.72	12.94%	17,962.32	12.60%	7,089.40	3,237.38	57.50%	21,814.34	Franchise Fees	266,980.44	12.35%	189,949.05	12.60%	77,031.39	155,454.79	12.39%	111,525.65
9,616.98	4.97%	14,645.22	10.27%	-5,028.24	3,872.08	68.77%	5,744.90	R&M	131,528.59	6.09%	119,884.37	7.95%	11,644.22	56,491.89	4.50%	75,036.70
11,122.09	5.75%	9,985.70	7.00%	1,136.39	4,580.91	81.36%	6,541.18	Utilities	117,077.89	5.42%	91,060.80	6.04%	26,017.09	68,920.59	5.49%	48,157.30
74,653.02	38.57%	73,998.17	51.90%	654.85	28,750.74	510.65%	45,902.28	Total Undistributed Expenses	842,400.99	38.98%	684,141.04	45.39%	158,259.95	540,133.81	43.06%	302,267.18
44,996.83	23.25%	4,099.74	2.88%	40,897.09	-31,478.85	-559.10%	76,475.68	Gross Operating Profit	678,529.84	31.40%	235,466.65	15.62%	443,063.19	415,037.99	33.09%	263,491.85
6,306.79	3.26%	4,500.00	3.16%	1,806.79	3,854.30	68.46%	2,452.49	Management Fees	68,413.21	3.17%	50,304.09	3.34%	18,109.12	42,343.06	3.38%	26,070.15
38,690.04	19.99%	-400.26	-0.28%	39,090.30	-35,333.15	-627.56%	74,023.19	Income Before Non-Operating Income	610,116.63	28.23%	185,162.56	12.28%	424,954.07	372,694.93	29.71%	237,421.70
Non-Operating Income and Expenses																
7,106.33	3.67%	6,131.58	4.30%	974.75	4,621.89	82.09%	2,484.44	Insurance	64,812.05	3.00%	61,315.80	4.07%	3,496.25	44,292.11	3.53%	20,519.94
35,544.90	18.36%	27,580.00	19.34%	7,964.90	30,956.46	549.82%	4,588.44	Leases & Rent	277,122.90	12.82%	269,158.00	17.86%	7,964.90	276,978.74	22.08%	144.16
0.00	0.00%	0.00	0.00%	0.00	57,833.82	1,027.19%	-57,833.82	Other	949.17	0.04%	0.00	0.00%	949.17	625,578.75	49.87%	-624,629.58
42,651.23	22.04%	33,711.58	23.64%	8,939.65	93,412.17	1,659.11%	-50,760.94	Total Non-Operating Income and Expenses	342,884.12	15.87%	330,473.80	21.92%	12,410.32	946,849.60	75.49%	-603,965.48
-3,961.19	-2.05%	-34,111.84	-23.92%	30,150.65	-128,745.32	1,286.66%	124,784.13	EBITDA	267,232.51	12.36%	-145,311.24	-9.64%	412,543.75	-574,154.67	-45.77%	841,387.18
0.00	0.00%	0.00	0.00%	0.00	20,372.00	361.83%	-20,372.00	Interest	0.00	0.00%	0.00	0.00%	0.00	203,419.94	16.22%	-203,419.94
8,724.00	4.51%	8,724.42	6.12%	-0.42	9,160.50	162.70%	-436.50	Taxes	88,738.67	4.11%	87,244.20	5.79%	1,494.47	91,614.00	7.30%	-2,875.33
0.00	0.00%	0.00	0.00%	0.00	2,209.00	39.23%	-2,209.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	22,090.00	1.76%	-22,090.00
8,724.00	4.51%	8,724.42	6.12%	-0.42	31,741.50	563.77%	-23,017.50	Interest, Taxes, Depreciation and Amor	88,738.67	4.11%	87,244.20	5.79%	1,494.47	317,123.94	25.28%	-228,385.27
-12,685.19	-6.55%	-42,836.26	-30.04%	30,151.07	-160,486.82	1,850.43%	147,801.63	Net Income	178,493.84	8.26%	-232,555.44	-15.43%	411,049.28	-891,278.61	-71.06%	1,069,772.45

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
102.00		102.00		0.00	102.00		0.00	# Rooms	102.00		102.00		0.00	102.00		0.00
3,162.00		3,162.00		0.00	3,162.00		0.00	Available Rooms	31,008.00		31,008.00		0.00	31,110.00		-102.00
1,814.00		1,637.00		177.00	94.00		1,720.00	Room Nights Sold	18,641.00		14,928.00		3,713.00	7,914.00		10,727.00
0.57		0.52		0.06	0.03		0.54	Occupancy %	0.60		0.48		0.12	0.25		0.35
103.93		85.89		18.04	58.22		45.71	ADR	113.75		99.74		14.01	154.23		-40.48
59.62		44.46		15.16	1.73		57.89	RevPar	68.38		48.02		20.37	39.24		29.15
Summary Revenue:																
188,528.20	97.40%	140,597.00	98.61%	47,931.20	5,472.27	97.19%	183,055.93	Rooms	2,120,479.68	98.12%	1,488,908.00	98.78%	631,571.68	1,220,606.48	97.31%	899,873.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,031.61	2.60%	1,987.00	1.39%	3,044.61	158.00	2.81%	4,873.61	Other	40,732.93	1.88%	18,428.00	1.22%	22,304.93	33,693.21	2.69%	7,039.72
193,559.81	100.00%	142,584.00	100.00%	50,975.81	5,630.27	100.00%	187,929.54	Total Revenue	2,161,212.61	100.00%	1,507,336.00	100.00%	653,876.61	1,254,299.69	100.00%	906,912.92
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	796.80	0.00%	0.00	0.00%	796.80	0.00	0.00%	796.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
901.25	17.91%	945.00	47.56%	-43.75	1,091.19	690.63%	-189.94	Telephone	7,929.54	19.47%	9,450.00	51.28%	-1,520.46	10,147.60	30.12%	-2,218.06
1,310.44	26.04%	1,074.05	54.05%	236.39	0.00	0.00%	1,310.44	Other	14,165.58	34.78%	9,803.20	53.20%	4,362.38	6,709.51	19.91%	7,456.07
2,211.69	43.96%	2,019.05	101.61%	192.64	1,091.19	690.63%	1,120.50	Total Cost of Sales	22,891.92	56.20%	19,253.20	104.48%	3,638.72	16,857.11	50.03%	6,034.81
Payroll:																
37,123.94	19.69%	33,085.70	23.53%	4,038.24	2,751.71	50.28%	34,372.23	Rooms	319,852.05	15.08%	318,861.64	21.42%	990.41	123,842.14	10.15%	196,009.91
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,921.71	5.13%	7,290.03	5.11%	2,631.68	4,995.99	88.73%	4,925.72	A&G	88,504.22	4.10%	70,875.98	4.70%	17,628.24	70,225.67	5.60%	18,278.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,848.14	2.50%	4,376.46	3.07%	471.68	2,744.36	48.74%	2,103.78	S&M	44,163.33	2.04%	42,740.74	2.84%	1,422.59	29,462.42	2.35%	14,700.91
6,185.55	3.20%	5,330.12	3.74%	855.43	0.00	0.00%	6,185.55	R&M	58,867.00	2.72%	52,946.90	3.51%	5,920.10	15,678.93	1.25%	43,188.07
58,079.34	30.01%	50,082.31	35.12%	7,997.03	10,492.06	186.35%	47,587.28	Total Salaries and Wages	511,386.60	23.66%	485,425.26	32.20%	25,961.34	239,209.16	19.07%	272,177.44
12,165.51	6.29%	7,702.06	5.40%	4,463.45	5,495.20	97.60%	6,670.31	Total Taxes and Benefits	90,508.99	4.19%	81,557.77	5.41%	8,951.22	106,535.62	8.49%	-16,026.63
70,244.85	36.29%	57,784.37	40.53%	12,460.48	15,987.26	283.95%	54,257.59	Total Labor Costs	601,895.59	27.85%	566,983.03	37.61%	34,912.56	345,744.78	27.56%	256,150.81
Direct Expenses:																
25,487.83	13.52%	23,532.02	16.74%	1,955.81	729.95	13.34%	24,757.88	Rooms	221,851.59	10.46%	188,380.48	12.65%	33,471.11	100,775.39	8.26%	121,076.20
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	F&B	3,720.04	0.00%	0.00	0.00%	3,720.04	0.00	0.00%	3,720.04
1,255.58	24.95%	945.00	47.56%	310.58	1,051.23	665.34%	204.35	Telephone	13,220.01	32.46%	9,450.00	51.28%	3,770.01	10,775.63	31.98%	2,444.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
25,051.72	12.94%	17,962.32	12.60%	7,089.40	3,237.38	57.50%	21,814.34	Franchise Fees	266,980.44	12.35%	189,949.05	12.60%	77,031.39	155,454.79	12.39%	111,525.65
6,183.89	3.19%	9,204.72	6.46%	-3,020.83	4,582.66	81.39%	1,601.23	A&G	131,780.20	6.10%	90,231.05	5.99%	41,549.15	95,712.58	7.63%	36,067.62
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,742.44	1.93%	8,546.00	5.99%	-4,803.56	1,976.46	35.10%	1,765.98	S&M	37,297.28	1.73%	58,341.50	3.87%	-21,044.22	11,486.84	0.92%	25,810.44
3,225.76	1.67%	8,505.08	5.96%	-5,279.32	3,872.08	68.77%	-646.32	R&M	65,967.81	3.05%	58,220.24	3.86%	7,747.57	33,533.99	2.67%	32,433.82
11,122.09	5.75%	9,985.70	7.00%	1,136.39	4,580.91	81.36%	6,541.18	Utilities	117,077.89	5.42%	91,060.80	6.04%	26,017.09	68,920.59	5.49%	48,157.30
76,106.44	39.32%	78,680.84	55.18%	-2,574.40	20,030.67	355.77%	56,075.77	Total Direct Expense	857,895.26	39.70%	685,633.12	45.49%	172,262.14	476,659.81	38.00%	381,235.45
44,996.83	23.25%	4,099.74	2.88%	40,897.09	-31,478.85	-559.10%	76,475.68	Gross Operating Profit	678,529.84	31.40%	235,466.65	15.62%	443,063.19	415,037.99	33.09%	263,491.85

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
8,724.00	4.51%	8,724.42	6.12%	-0.42	9,160.50	162.70%	-436.50	Taxes	88,738.67	4.11%	87,244.20	5.79%	1,494.47	91,614.00	7.30%	-2,875.33
7,106.33	3.67%	6,131.58	4.30%	974.75	4,621.89	82.09%	2,484.44	Insurance	64,812.05	3.00%	61,315.80	4.07%	3,496.25	44,292.11	3.53%	20,519.94
35,544.90	18.36%	27,580.00	19.34%	7,964.90	30,956.46	549.82%	4,588.44	Leases & Rent	277,122.90	12.82%	269,158.00	17.86%	7,964.90	276,978.74	22.08%	144.16
6,306.79	3.26%	4,500.00	3.16%	1,806.79	3,854.30	68.46%	2,452.49	Management Fees	68,413.21	3.17%	50,304.09	3.34%	18,109.12	42,343.06	3.38%	26,070.15
57,682.02	29.80%	46,936.00	32.92%	10,746.02	48,593.15	863.07%	9,088.87	Total Fixed Expenses	499,086.83	23.09%	468,022.09	31.05%	31,064.74	455,227.91	36.29%	43,858.92
-12,685.19	-6.55%	-42,836.26	-30.04%	30,151.07	-80,072.00	-1,422.17%	67,386.81	Net Operating Profit	179,443.01	8.30%	-232,555.44	-15.43%	411,998.45	-40,189.92	-3.20%	219,632.93
0.00	0.00%	0.00	0.00%	0.00	20,372.00	361.83%	-20,372.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	203,419.94	16.22%	-203,419.94
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.04%	0.00	0.00%	949.17	27,635.84	2.20%	-26,686.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	19,604.71	1.56%	-19,604.71
-12,685.19	-6.55%	-42,836.26	-30.04%	30,151.07	-100,444.00	-1,784.00%	87,758.81	Net Operating Income	178,493.84	8.26%	-232,555.44	-15.43%	411,049.28	-290,850.41	-23.19%	469,344.25
0.00	0.00%	0.00	0.00%	0.00	7,436.82	132.09%	-7,436.82	Capital Reserve	0.00	0.00%	0.00	0.00%	0.00	74,368.20	5.93%	-74,368.20
0.00	0.00%	0.00	0.00%	0.00	50,397.00	895.11%	-50,397.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	503,970.00	40.18%	-503,970.00
-12,685.19	-6.55%	-42,836.26	-30.04%	30,151.07	-158,277.82	-2,811.19%	145,592.63	Adjusted NOI	178,493.84	8.26%	-232,555.44	-15.43%	411,049.28	-869,188.61	-69.30%	1,047,682.45
0.00	0.00%	0.00	0.00%	0.00	2,209.00	39.23%	-2,209.00	Amortization	0.00	0.00%	0.00	0.00%	0.00	22,090.00	1.76%	-22,090.00
-12,685.19	-6.55%	-42,836.26	-30.04%	30,151.07	-160,486.82	-2,850.43%	147,801.63	Net Profit/(Loss)	178,493.84	8.26%	-232,555.44	-15.43%	411,049.28	-891,278.61	-71.06%	1,069,772.45

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
29,338.00	15.56%	12,555.00	8.93%	16,783.00	0.00	0.00%	29,338.00	Corporate Transient	265,124.40	12.50%	204,209.00	13.72%	60,915.40	0.00	0.00%	265,124.40
18,324.70	9.72%	0.00	0.00%	18,324.70	0.00	0.00%	18,324.70	Advanced Purchase	224,413.98	10.58%	64,161.00	4.31%	160,252.98	0.00	0.00%	224,413.98
22,403.53	11.88%	12,400.00	8.82%	10,003.53	0.00	0.00%	22,403.53	AAA/AARP Transient	200,898.42	9.47%	202,170.00	13.58%	-1,271.58	0.00	0.00%	200,898.42
2,337.00	1.24%	4,557.00	3.24%	-2,220.00	0.00	0.00%	2,337.00	Employee	36,776.45	1.73%	46,207.00	3.10%	-9,430.55	0.00	0.00%	36,776.45
0.00	0.00%	4,898.00	3.48%	-4,898.00	0.00	0.00%	0.00	Travel Agent/Friends & Family	5,780.05	0.27%	9,638.00	0.65%	-3,857.95	0.00	0.00%	5,780.05
7,858.19	4.17%	0.00	0.00%	7,858.19	0.00	0.00%	7,858.19	Leisure Package Transient	97,758.06	4.61%	0.00	0.00%	97,758.06	0.00	0.00%	97,758.06
5,915.00	3.14%	6,355.00	4.52%	-440.00	0.00	0.00%	5,915.00	Member Reward Stay	101,479.96	4.79%	68,634.00	4.61%	32,845.96	64,102.89	5.25%	37,377.07
0.00	0.00%	0.00	0.00%	0.00	2,064.90	37.73%	-2,064.90	Extended Stay Transient	0.00	0.00%	0.00	0.00%	0.00	308,255.03	25.25%	-308,255.03
21,921.31	11.63%	22,320.00	15.88%	-398.69	0.00	0.00%	21,921.31	Internet/E-Commerce	295,014.00	13.91%	89,738.00	6.03%	205,276.00	0.00	0.00%	295,014.00
950.95	0.50%	9,348.00	6.65%	-8,397.05	0.00	0.00%	950.95	E-Commerce Opaque	16,590.10	0.78%	38,195.00	2.57%	-21,604.90	0.00	0.00%	16,590.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	5,564.62	0.26%	0.00	0.00%	5,564.62	0.00	0.00%	5,564.62
5,045.85	2.68%	0.00	0.00%	5,045.85	0.00	0.00%	5,045.85	Government Transient	54,452.10	2.57%	53,166.00	3.57%	1,286.10	0.00	0.00%	54,452.10
42,076.36	22.32%	54,064.00	38.45%	-11,987.64	1,403.37	25.65%	40,672.99	Rack Transient	579,385.34	27.32%	548,371.00	36.83%	31,014.34	420,775.35	34.47%	158,609.99
0.00	0.00%	0.00	0.00%	0.00	2,211.00	40.40%	-2,211.00	Local Negotiated Transient	0.00	0.00%	0.00	0.00%	0.00	169,413.98	13.88%	-169,413.98
156,170.89	82.84%	126,497.00	89.97%	29,673.89	5,679.27	103.78%	150,491.62	Total Transient Room Revenue	1,883,237.48	88.81%	1,324,489.00	88.96%	558,748.48	962,547.25	78.86%	920,690.23
Group Room Revenue																
18,209.00	9.66%	0.00	0.00%	18,209.00	0.00	0.00%	18,209.00	Corporate Group	38,445.00	1.81%	0.00	0.00%	38,445.00	218,761.26	17.92%	-180,316.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Government Group	0.00	0.00%	0.00	0.00%	0.00	47,674.00	3.91%	-47,674.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	SMERF Group	632.00	0.03%	0.00	0.00%	632.00	0.00	0.00%	632.00
14,827.00	7.86%	14,100.00	10.03%	727.00	0.00	0.00%	14,827.00	Sports Group	212,639.81	10.03%	164,419.00	11.04%	48,220.81	0.00	0.00%	212,639.81
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Group	6,343.00	0.30%	0.00	0.00%	6,343.00	0.00	0.00%	6,343.00
33,036.00	17.52%	14,100.00	10.03%	18,936.00	0.00	0.00%	33,036.00	Total Group Room Revenue	258,059.81	12.17%	164,419.00	11.04%	93,640.81	266,435.26	21.83%	-8,375.45
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
1,697.20	0.90%	0.00	0.00%	1,697.20	0.00	0.00%	1,697.20	No-Show Rooms	12,640.75	0.60%	0.00	0.00%	12,640.75	8,745.72	0.72%	3,895.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Early/Late Departure Fees	2,656.46	0.13%	0.00	0.00%	2,656.46	0.00	0.00%	2,656.46
1,697.20	0.90%	0.00	0.00%	1,697.20	0.00	0.00%	1,697.20	Total Other Room Revenue	15,297.21	0.72%	0.00	0.00%	15,297.21	8,745.72	0.72%	6,551.49
-2,375.89	-1.26%	0.00	0.00%	-2,375.89	-207.00	-3.78%	-2,168.89	Less: Allowances	-36,114.82	-1.70%	0.00	0.00%	-36,114.82	-17,121.75	-1.40%	-18,993.07
188,528.20	100.00%	140,597.00	100.00%	47,931.20	5,472.27	100.00%	183,055.93	Total Room Revenue	2,120,479.68	100.00%	1,488,908.00	100.00%	631,571.68	1,220,606.48	100.00%	899,873.20
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	1,838.48	1.31%	-1,838.48	0.00	0.00%	0.00	Front Office Management	0.00	0.00%	17,974.36	1.21%	-17,974.36	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	358.18	6.55%	-358.18	Revenue Management	0.00	0.00%	0.00	0.00%	0.00	5,263.82	0.43%	-5,263.82
2,129.11	1.13%	2,329.20	1.66%	-200.09	2,207.17	40.33%	-78.06	Housekeeping Management	24,005.68	1.13%	22,772.37	1.53%	1,233.31	21,554.97	1.77%	2,450.71
2,129.11	1.13%	4,167.68	2.96%	-2,038.57	2,565.35	46.88%	-436.24	Total Rooms Management	24,005.68	1.13%	40,746.73	2.74%	-16,741.05	26,818.79	2.20%	-2,813.11
14,351.72	7.61%	5,739.43	4.08%	8,612.29	0.00	0.00%	14,351.72	Front Office Agents	56,283.45	5.65%	56,283.45	3.78%	63,566.73	21,322.48	1.75%	98,527.70
0.00	0.00%	1,417.14	1.01%	-1,417.14	0.00	0.00%	0.00	Front Office Supervisors	0.00	0.00%	13,897.13	0.93%	-13,897.13	0.00	0.00%	0.00
0.00	0.00%	3,596.00	2.56%	-3,596.00	0.00	0.00%	0.00	Night Auditors	0.00	0.00%	35,264.00	2.37%	-35,264.00	11,308.38	0.93%	-11,308.38
0.00	0.00%	2,387.00	1.70%	-2,387.00	0.00	0.00%	0.00	Breakfast Attendant	0.00	0.00%	23,408.00	1.57%	-23,408.00	5,484.90	0.45%	-5,484.90
14,351.72	7.61%	13,139.57	9.35%	1,212.15	0.00	0.00%	14,351.72	Total Rooms Front Office	119,850.18	5.65%	128,852.58	8.65%	-9,002.40	38,115.76	3.12%	81,734.42
0.00	0.00%	2,657.14	1.89%	-2,657.14	0.00	0.00%	0.00	Housekeeping Supervisors	0.00	0.00%	26,057.13	1.75%	-26,057.13	6,828.74	0.56%	-6,828.74
20,643.11	10.95%	7,955.82	5.66%	12,687.29	175.11	3.20%	20,468.00	Room Attendants	175,996.19	8.30%	72,550.08	4.87%	103,446.11	35,267.97	2.89%	140,728.22
0.00	0.00%	2,152.29	1.53%	-2,152.29	11.25	0.21%	-11.25	Housepersons	0.00	0.00%	21,106.32	1.42%	-21,106.32	4,650.16	0.38%	-4,650.16
0.00	0.00%	3,013.20	2.14%	-3,013.20	0.00	0.00%	0.00	Laundry Attendants	0.00	0.00%	29,548.80	1.98%	-29,548.80	12,160.72	1.00%	-12,160.72
20,643.11	10.95%	15,778.45	11.22%	4,864.66	186.36	3.41%	20,456.75	Total Rooms Housekeeping	175,996.19	8.30%	149,262.33	10.02%	26,733.86	58,907.59	4.83%	117,088.60

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
37,123.94	19.69%	33,085.70	23.53%	4,038.24	2,751.71	50.28%	34,372.23	Total Rooms Salary and Wages	319,852.05	15.08%	318,861.64	21.42%	990.41	123,842.14	10.15%	196,009.91
								PR Taxes and Benefits								
3,206.69	1.70%	2,543.87	1.81%	662.82	440.92	8.06%	2,765.77	FICA	24,049.44	1.13%	24,573.79	1.65%	-524.35	11,547.79	0.95%	12,501.65
72.75	0.04%	13.97	0.01%	58.78	0.00	0.00%	72.75	Federal Unemployment Tax	1,434.05	0.07%	513.39	0.03%	920.66	0.00	0.00%	1,434.05
327.37	0.17%	89.78	0.06%	237.59	0.00	0.00%	327.37	State Unemployment Tax	3,075.66	0.15%	4,231.99	0.28%	-1,156.33	0.00	0.00%	3,075.66
3,606.81	1.91%	2,647.62	1.88%	959.19	440.92	8.06%	3,165.89	Total Payroll Taxes	28,559.15	1.35%	29,319.17	1.97%	-760.02	11,547.79	0.95%	17,011.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	600.00	0.04%	-600.00	3,292.28	0.27%	-3,292.28
0.00	0.00%	163.82	0.12%	-163.82	4,255.96	77.77%	-4,255.96	Vacation	0.00	0.00%	1,729.97	0.12%	-1,729.97	23,881.59	1.96%	-23,881.59
0.00	0.00%	163.82	0.12%	-163.82	4,255.96	77.77%	-4,255.96	Total Supplemental Pay	0.00	0.00%	2,329.97	0.16%	-2,329.97	27,173.87	2.23%	-27,173.87
3,675.30	1.95%	1,725.38	1.23%	1,949.92	0.00	0.00%	3,675.30	Worker's Compensation	20,761.41	0.98%	16,581.35	1.11%	4,180.06	0.00	0.00%	20,761.41
-375.18	-0.20%	0.00	0.00%	-375.18	0.00	0.00%	-375.18	Payroll Tax/Benefit Allocation	-8,147.08	-0.38%	0.00	0.00%	-8,147.08	0.00	0.00%	-8,147.08
886.86	0.47%	367.50	0.26%	519.36	-1,962.58	-35.86%	2,849.44	Group Insurance	17,572.69	0.83%	3,552.50	0.24%	14,020.19	8,105.96	0.66%	9,466.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	50.00	0.00%	-50.00
4,186.98	2.22%	2,092.88	1.49%	2,094.10	-1,962.58	-35.86%	6,149.56	Total Other Benefits	30,187.02	1.42%	20,133.85	1.35%	10,053.17	8,155.96	0.67%	22,031.06
7,793.79	4.13%	4,904.32	3.49%	2,889.47	2,734.30	49.97%	5,059.49	Total Rooms PR Taxes and Benefits	58,746.17	2.77%	51,782.99	3.48%	6,963.18	46,877.62	3.84%	11,868.55
44,917.73	23.83%	37,990.02	27.02%	6,927.71	5,486.01	100.25%	39,431.72	Total Rooms Labor Costs	378,598.22	17.85%	370,644.63	24.89%	7,953.59	170,719.76	13.99%	207,878.46
								Other Expenses								
11,435.20	6.07%	8,185.00	5.82%	3,250.20	0.00	0.00%	11,435.20	Breakfast /Comp Cost	95,876.29	4.52%	69,301.65	4.65%	26,574.64	29,253.57	2.40%	66,622.72
375.75	0.20%	1,227.75	0.87%	-852.00	226.83	4.15%	148.92	Cleaning Supplies	8,163.10	0.38%	11,196.00	0.75%	-3,032.90	5,149.52	0.42%	3,013.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	17,889.23	1.47%	-17,889.23
0.00	0.00%	76.00	0.05%	-76.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	1,734.00	0.12%	-1,734.00	0.00	0.00%	0.00
0.00	0.00%	31.00	0.02%	-31.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	310.00	0.02%	-310.00	0.00	0.00%	0.00
4,870.91	2.58%	2,128.10	1.51%	2,742.81	0.00	0.00%	4,870.91	Guest Supplies	21,998.87	1.04%	19,406.40	1.30%	2,592.47	9,829.01	0.81%	12,169.86
0.00	0.00%	765.00	0.54%	-765.00	255.00	4.66%	-255.00	Internet/Web Expense	0.00	0.00%	3,060.00	0.21%	-3,060.00	2,632.10	0.22%	-2,632.10
558.12	0.30%	572.95	0.41%	-14.83	0.00	0.00%	558.12	Laundry	10,214.70	0.48%	5,224.80	0.35%	4,989.90	317.84	0.03%	9,896.86
150.92	0.08%	982.20	0.70%	-831.28	0.00	0.00%	150.92	Linen	17,790.05	0.84%	8,956.80	0.60%	8,833.25	4,783.81	0.39%	13,006.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Newspaper	0.00	0.00%	0.00	0.00%	0.00	237.75	0.02%	-237.75
1,461.62	0.78%	0.00	0.00%	1,461.62	0.00	0.00%	1,461.62	Operating Supplies	3,709.06	0.17%	0.00	0.00%	3,709.06	973.55	0.08%	2,735.51
0.00	0.00%	130.96	0.09%	-130.96	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	1,194.24	0.08%	-1,194.24	0.00	0.00%	0.00
0.00	0.00%	261.92	0.19%	-261.92	183.46	3.35%	-183.46	Reservation Expense	0.00	0.00%	2,388.48	0.16%	-2,388.48	2,592.75	0.21%	-2,592.75
0.00	0.00%	50.00	0.04%	-50.00	0.00	0.00%	0.00	Rooms Promotion	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
1,337.88	0.71%	1,309.00	0.93%	28.88	0.00	0.00%	1,337.88	Television Cable	13,281.00	0.63%	13,090.00	0.88%	191.00	5,520.59	0.45%	7,760.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	550.00	0.04%	-550.00	0.00	0.00%	0.00
0.00	0.00%	282.00	0.20%	-282.00	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	10,458.33	0.49%	3,288.38	0.22%	7,169.95	0.00	0.00%	10,458.33
4,097.19	2.17%	7,280.14	5.18%	-3,182.95	64.66	1.18%	4,032.53	Travel Agent Comm - Transient Rooms	38,669.39	1.82%	45,679.73	3.07%	-7,010.34	18,377.48	1.51%	20,291.91
1,200.24	0.64%	250.00	0.18%	950.24	0.00	0.00%	1,200.24	Uniforms	1,200.24	0.06%	2,500.00	0.17%	-1,299.76	2,938.20	0.24%	-1,737.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	490.56	0.02%	0.00	0.00%	490.56	279.99	0.02%	210.57
25,487.83	13.52%	23,532.02	16.74%	1,955.81	729.95	13.34%	24,757.88	Total Rooms Other Expenses	221,851.59	10.46%	188,380.48	12.65%	33,471.11	100,775.39	8.26%	121,076.20
70,405.56	37.34%	61,522.04	43.76%	8,883.52	6,215.96	113.59%	64,189.60	Total Rooms Expenses	600,449.81	28.32%	559,025.11	37.55%	41,424.70	271,495.15	22.24%	328,954.66
118,122.64	62.66%	79,074.96	56.24%	39,047.68	-743.69	-13.59%	118,866.33	Total Rooms Profit (Loss)	1,520,029.87	71.68%	929,882.89	62.45%	590,146.98	949,111.33	77.76%	570,918.54

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
351.00		155.00		196.00	0.00		351.00	2,610.00		2,046.00		564.00	0.00		2,610.00
169.00		0.00		169.00	0.00		169.00	1,681.00		545.00		1,136.00	0.00		1,681.00
198.00		155.00		43.00	0.00		198.00	1,536.00		2,267.00		-731.00	0.00		1,536.00
41.00		93.00		-52.00	0.00		41.00	674.00		943.00		-269.00	0.00		674.00
65.00		0.00		65.00	0.00		65.00	989.00		0.00		989.00	0.00		989.00
0.00		62.00		-62.00	0.00		0.00	68.00		122.00		-54.00	0.00		68.00
169.00		155.00		14.00	0.00		169.00	2,407.00		1,674.00		733.00	0.00		2,407.00
0.00		0.00		0.00	0.00		0.00	2.00		0.00		2.00	0.00		2.00
0.00		0.00		0.00	46.00		-46.00	0.00		0.00		0.00	2,842.00		-2,842.00
185.00		248.00		-63.00	0.00		185.00	2,414.00		960.00		1,454.00	0.00		2,414.00
12.00		123.00		-111.00	0.00		12.00	213.00		496.00		-283.00	0.00		213.00
44.00		0.00		44.00	0.00		44.00	429.00		474.00		-45.00	273.00		156.00
325.00		496.00		-171.00	19.00		306.00	3,795.00		3,982.00		-187.00	2,026.00		1,769.00
0.00		0.00		0.00	29.00		-29.00	0.00		0.00		0.00	1,174.00		-1,174.00
1,559.00		1,487.00		72.00	94.00		1,465.00	16,818.00		13,509.00		3,309.00	6,315.00		10,503.00
Group Rooms															
-97.00		0.00		-97.00	0.00		-97.00	37.00		0.00		37.00	1,599.00		-1,562.00
0.00		0.00		0.00	0.00		0.00	8.00		0.00		8.00	0.00		8.00
352.00		150.00		202.00	0.00		352.00	1,771.00		1,419.00		352.00	0.00		1,771.00
0.00		0.00		0.00	0.00		0.00	7.00		0.00		7.00	0.00		7.00
255.00		150.00		105.00	0.00		255.00	1,823.00		1,419.00		404.00	1,599.00		224.00
Contract Rooms															
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
1,814.00		1,637.00		177.00	94.00		1,720.00	18,641.00		14,928.00		3,713.00	7,914.00		10,727.00
50.00		0.00		50.00	0.00		50.00	117.00		0.00		117.00	55.00		62.00
1,864.00		1,637.00		227.00	94.00		1,770.00	18,758.00		14,928.00		3,830.00	7,969.00		10,789.00
57.00		0.00		57.00	155.00		-98.00	1,385.00		0.00		1,385.00	1,975.00		-590.00
ADR															
83.58		81.00		2.58	0.00		83.58	101.58		99.81		1.77	0.00		101.58
108.43		0.00		108.43	0.00		108.43	133.50		117.73		15.77	0.00		133.50
113.15		80.00		33.15	0.00		113.15	130.79		89.18		41.61	0.00		130.79
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
57.00		49.00		8.00	0.00		57.00	54.56		49.00		5.56	0.00		54.56
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
0.00		79.00		-79.00	0.00		0.00	85.00		79.00		6.00	0.00		85.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
35.00		41.00		-6.00	0.00		35.00	42.16		41.00		1.16	0.00		42.16
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	44.89		-44.89	0.00		0.00		0.00	108.46		-108.46
118.49		90.00		28.49	0.00		118.49	122.21		93.48		28.73	0.00		122.21
79.25		76.00		3.25	0.00		79.25	77.89		77.01		0.88	0.00		77.89
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
114.68		0.00		114.68	0.00		114.68	126.93		112.16		14.76	0.00		126.93
129.47		109.00		20.47	73.86		55.60	152.67		137.71		14.96	207.69		-55.02
0.00		0.00		0.00	76.24		-76.24	0.00		0.00		0.00	144.30		-144.30
100.17		85.07		15.11	60.42		39.76	111.98		98.04		13.93	152.42		-40.44
-187.72		0.00		-187.72	0.00		-187.72	1,039.05		0.00		1,039.05	136.81		902.24
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	0.00		0.00		0.00	0.00		0.00

Company: NSFL Associates LLC Property: SpringHill Suites Naples
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	SMERF Group ADR	79.00		0.00	79.00	0.00		79.00
42.12		94.00		-51.88	0.00		42.12	Sports Group ADR	120.07		115.87	4.20	0.00		120.07
0.00		0.00		0.00	0.00		0.00	Other Group ADR	906.14		0.00	906.14	0.00		906.14
129.55		94.00		35.55	0.00		129.55	Total Group ADR	141.56		115.87	25.69	166.63		-25.07
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
103.93		85.89		18.04	58.22		45.71	Total ADR	113.75		99.74	14.01	154.23		-40.48

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	796.80	0.00%	0.00	0.00%	796.80	0.00	0.00%	796.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	796.80	0.00%	0.00	0.00%	796.80	0.00	0.00%	796.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	-796.80	0.00%	0.00	0.00%	-796.80	0.00	0.00%	-796.80
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	37.00	0.00%	0.00	0.00%	37.00	0.00	0.00%	37.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	Miscellaneous Expense	3,683.04	0.00%	0.00	0.00%	3,683.04	0.00	0.00%	3,683.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	Total F&B Other Expenses	3,720.04	0.00%	0.00	0.00%	3,720.04	0.00	0.00%	3,720.04
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	Total F&B Expenses	3,720.04	0.00%	0.00	0.00%	3,720.04	0.00	0.00%	3,720.04
-37.13	0.00%	0.00	0.00%	-37.13	0.00	0.00%	-37.13	Total F&B Profit (Loss)	-4,516.84	0.00%	0.00	0.00%	-4,516.84	0.00	0.00%	-4,516.84

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Stats															
Restaurant 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 1 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 1 Avg Check	0.00	0.00		0.00	0.00		0.00
Restaurant 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 2 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 2 Avg Check	0.00	0.00		0.00	0.00		0.00
Room Service															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Room Service Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Service Avg Check	0.00	0.00		0.00	0.00		0.00
Banquets															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0		

Company: NSFL Associates LLC Property: SpringHill Suites Naples

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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 4							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 5							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 1							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 2							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin								
								Less Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	796.80	0.00%	0.00	0.00%	796.80	0.00	0.00%	796.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	796.80	0.00%	0.00	0.00%	796.80	0.00	0.00%	796.80
								Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Expenses								
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	Licenses/Permits	37.00	0.00%	0.00	0.00%	37.00	0.00	0.00%	37.00
								Miscellaneous Expense	3,683.04	0.00%	0.00	0.00%	3,683.04	0.00	0.00%	3,683.04
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	Total Beverage Admin Other Expenses	3,720.04	0.00%	0.00	0.00%	3,720.04	0.00	0.00%	3,720.04
37.13	0.00%	0.00	0.00%	37.13	0.00	0.00%	37.13	Total Beverage Admin Expenses	3,720.04	0.00%	0.00	0.00%	3,720.04	0.00	0.00%	3,720.04
-37.13	0.00%	0.00	0.00%	-37.13	0.00	0.00%	-37.13	Departmental Costs	-3,720.04	0.00%	0.00	0.00%	-3,720.04	0.00	0.00%	-3,720.04

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: NSFL Associates LLC Property: SpringHill Suites Naples
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
901.25	0.00%	945.00	0.00%	-43.75	1,091.19	0.00%	-189.94	Cost of Sales - Local Calls	7,929.54	0.00%	9,450.00	0.00%	-1,520.46	10,147.60	0.00%	-2,218.06
901.25	0.00%	945.00	0.00%	-43.75	1,091.19	0.00%	-189.94	Total Telephone Cost of Sales	7,929.54	0.00%	9,450.00	0.00%	-1,520.46	10,147.60	0.00%	-2,218.06
-901.25	0.00%	-945.00	0.00%	43.75	-1,091.19	0.00%	189.94	Gross Profit	-7,929.54	0.00%	-9,450.00	0.00%	1,520.46	-10,147.60	0.00%	2,218.06
Other Expenses																
1,255.58	0.00%	945.00	0.00%	310.58	951.23	0.00%	304.35	Internet/Web Expense	11,603.41	0.00%	9,450.00	0.00%	2,153.41	9,523.43	0.00%	2,079.98
0.00	0.00%	0.00	0.00%	0.00	100.00	0.00%	-100.00	Miscellaneous Expense	1,224.60	0.00%	0.00	0.00%	1,224.60	860.00	0.00%	364.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	392.20	0.00%	-392.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	392.00	0.00%	0.00	0.00%	392.00	0.00	0.00%	392.00
1,255.58	0.00%	945.00	0.00%	310.58	1,051.23	0.00%	204.35	Total Telephone Other Expenses	13,220.01	0.00%	9,450.00	0.00%	3,770.01	10,775.63	0.00%	2,444.38
-2,156.83	0.00%	-1,890.00	0.00%	-266.83	-2,142.42	0.00%	-14.41	Total Telephone Profit (Loss)	-21,149.55	0.00%	-18,900.00	0.00%	-2,249.55	-20,923.23	0.00%	-226.32

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Minor Operating								
								Income								
1,075.00	21.36%	0.00	0.00%	1,075.00	0.00	0.00%	1,075.00	Rental Income - Other	3,200.00	7.86%	0.00	0.00%	3,200.00	2,221.00	6.59%	979.00
1,075.00	21.36%	0.00	0.00%	1,075.00	0.00	0.00%	1,075.00	Total Rental Income	3,200.00	7.86%	0.00	0.00%	3,200.00	2,221.00	6.59%	979.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vending Commissions-Soda & Snack Machin	0.00	0.00%	0.00	0.00%	0.00	188.10	0.56%	-188.10
0.00	0.00%	50.00	2.52%	-50.00	0.00	0.00%	0.00	Vending Commissions Other	1,139.25	2.80%	500.00	2.71%	639.25	0.00	0.00%	1,139.25
0.00	0.00%	50.00	2.52%	-50.00	0.00	0.00%	0.00	Total Vending Commission Income	1,139.25	2.80%	500.00	2.71%	639.25	188.10	0.56%	951.15
1,225.71	24.36%	250.00	12.58%	975.71	158.00	100.00%	1,067.71	Cancellation Fee - Rooms	7,991.67	19.62%	2,500.00	13.57%	5,491.67	16,443.09	48.80%	-8,451.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Other	0.00	0.00%	0.00	0.00%	0.00	919.06	2.73%	-919.06
1,225.71	24.36%	250.00	12.58%	975.71	158.00	100.00%	1,067.71	Total Cancellation Fee Income	7,991.67	19.62%	2,500.00	13.57%	5,491.67	17,362.15	51.53%	-9,370.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Laundry	-266.50	-0.65%	0.00	0.00%	-266.50	84.40	0.25%	-350.90
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Earned	215.48	0.53%	0.00	0.00%	215.48	0.00	0.00%	215.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cash Discounts	0.00	0.00%	0.00	0.00%	0.00	284.03	0.84%	-284.03
0.00	0.00%	50.00	2.52%	-50.00	0.00	0.00%	0.00	Internet Access	0.00	0.00%	500.00	2.71%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 2	35.00	0.09%	0.00	0.00%	35.00	11.50	0.03%	23.50
2,730.90	54.27%	1,637.00	82.39%	1,093.90	0.00	0.00%	2,730.90	Gift Shop Sales	28,418.03	69.77%	14,928.00	81.01%	13,490.03	13,542.03	40.19%	14,876.00
2,730.90	54.27%	1,687.00	84.90%	1,043.90	0.00	0.00%	2,730.90	Total Other Income	28,402.01	69.73%	15,428.00	83.72%	12,974.01	13,921.96	41.32%	14,480.05
5,031.61	100.00%	1,987.00	100.00%	3,044.61	158.00	100.00%	4,873.61	Total Minor Operating Income	40,732.93	100.00%	18,428.00	100.00%	22,304.93	33,693.21	100.00%	7,039.72
								Cost of Sales								
0.00	0.00%	10.00	0.50%	-10.00	0.00	0.00%	0.00	Cost of Sales - Internet Access	0.00	0.00%	100.00	0.54%	-100.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	37.69	0.09%	0.00	0.00%	37.69	101.59	0.30%	-63.90
1,310.44	26.04%	1,064.05	53.55%	246.39	0.00	0.00%	1,310.44	Cost of Sales - Gift Shop	14,127.89	34.68%	9,703.20	52.65%	4,424.69	6,607.92	19.61%	7,519.97
1,310.44	26.04%	1,074.05	54.05%	236.39	0.00	0.00%	1,310.44	Total Minor Operated Cost of Sales	14,165.58	34.78%	9,803.20	53.20%	4,362.38	6,709.51	19.91%	7,456.07
3,721.17	73.96%	912.95	45.95%	2,808.22	158.00	100.00%	3,563.17	Total Minor Operated Profit (Loss)	26,567.35	65.22%	8,624.80	46.80%	17,942.55	26,983.70	80.09%	-416.35

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Franchise Fees								
141.58	0.07%	337.43	0.24%	-195.85	0.00	0.00%	141.58	Franchise Fees - IT Fees	505.74	0.02%	3,573.39	0.24%	-3,067.65	0.00	0.00%	505.74
10,369.08	5.36%	7,029.85	4.93%	3,339.23	306.36	5.44%	10,062.72	Franchise Fees - Royalty & Licenses	118,104.86	5.46%	74,445.40	4.94%	43,659.46	61,076.99	4.87%	57,027.87
-274.21	-0.14%	295.25	0.21%	-569.46	0.00	0.00%	-274.21	Franchise Fees - Other	6,920.89	0.32%	3,126.70	0.21%	3,794.19	2,304.50	0.18%	4,616.39
309.70	0.16%	0.00	0.00%	309.70	0.00	0.00%	309.70	Franchise Fees - Reservations-GDS	-20,930.08	-0.97%	0.00	0.00%	-20,930.08	0.00	0.00%	-20,930.08
4,509.11	2.33%	1,405.97	0.99%	3,103.14	17.28	0.31%	4,491.83	Franchise Fees - Frequent Guest	56,080.28	2.59%	14,889.08	0.99%	41,191.20	22,102.04	1.76%	33,978.24
9,996.46	5.16%	8,435.82	5.92%	1,560.64	2,913.74	51.75%	7,082.72	Franchise Fees - Marketing Contributions	106,298.75	4.92%	89,334.48	5.93%	16,964.27	69,971.26	5.58%	36,327.49
0.00	0.00%	458.00	0.32%	-458.00	0.00	0.00%	0.00	Franchise Fees - Reservations-Central	0.00	0.00%	4,580.00	0.30%	-4,580.00	0.00	0.00%	0.00
25,051.72	12.94%	17,962.32	12.60%	7,089.40	3,237.38	57.50%	21,814.34	Total Franchise Fees	266,980.44	12.35%	189,949.05	12.60%	77,031.39	155,454.79	12.39%	111,525.65

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
9,921.71	5.13%	7,290.03	5.11%	2,631.68	4,995.99	88.73%	4,925.72	Management- A&G	88,504.22	4.10%	70,875.98	4.70%	17,628.24	70,225.67	5.60%	18,278.55
9,921.71	5.13%	7,290.03	5.11%	2,631.68	4,995.99	88.73%	4,925.72	Total A&G Management	88,504.22	4.10%	70,875.98	4.70%	17,628.24	70,225.67	5.60%	18,278.55
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,921.71	5.13%	7,290.03	5.11%	2,631.68	4,995.99	88.73%	4,925.72	Total A&G Salaries and Wages	88,504.22	4.10%	70,875.98	4.70%	17,628.24	70,225.67	5.60%	18,278.55
								PR Taxes and Benefits								
0.00	0.00%	579.49	0.41%	-579.49	453.09	8.05%	-453.09	FICA	491.86	0.02%	5,652.26	0.37%	-5,160.40	6,391.59	0.51%	-5,899.73
0.00	0.00%	3.18	0.00%	-3.18	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	117.31	0.01%	-117.31	0.00	0.00%	0.00
0.00	0.00%	20.45	0.01%	-20.45	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	964.10	0.06%	-964.10	0.00	0.00%	0.00
0.00	0.00%	603.12	0.42%	-603.12	453.09	8.05%	-453.09	Total Payroll Taxes	491.86	0.02%	6,733.67	0.45%	-6,241.81	6,391.59	0.51%	-5,899.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	2,009.59	0.16%	-2,009.59
0.00	0.00%	285.05	0.20%	-285.05	364.10	6.47%	-364.10	Vacation	0.00	0.00%	3,010.12	0.20%	-3,010.12	9,540.81	0.76%	-9,540.81
0.00	0.00%	285.05	0.20%	-285.05	364.10	6.47%	-364.10	Total Supplemental Pay	0.00	0.00%	3,010.12	0.20%	-3,010.12	11,550.40	0.92%	-11,550.40
0.00	0.00%	393.04	0.28%	-393.04	830.00	14.74%	-830.00	Worker's Compensation	115.00	0.01%	3,815.15	0.25%	-3,700.15	9,635.00	0.77%	-9,520.00
558.70	0.29%	0.00	0.00%	558.70	0.00	0.00%	558.70	Payroll Tax/Benefit Allocation	7,967.59	0.37%	0.00	0.00%	7,967.59	0.00	0.00%	7,967.59
0.00	0.00%	0.00	0.00%	0.00	51.27	0.91%	-51.27	Group Insurance	0.00	0.00%	0.00	0.00%	0.00	5,626.97	0.45%	-5,626.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	4,016.00	0.32%	-4,016.00
558.70	0.29%	393.04	0.28%	165.66	881.27	15.65%	-322.57	Total Other Benefits	8,082.59	0.37%	3,815.15	0.25%	4,267.44	19,277.97	1.54%	-11,195.38
558.70	0.29%	1,281.21	0.90%	-722.51	1,698.46	30.17%	-1,139.76	Total A&G PR Taxes and Benefits	8,574.45	0.40%	13,558.94	0.90%	-4,984.49	37,219.96	2.97%	-28,645.51
10,480.41	5.41%	8,571.24	6.01%	1,909.17	6,694.45	118.90%	3,785.96	Total A&G Payroll	97,078.67	4.49%	84,434.92	5.60%	12,643.75	107,445.63	8.57%	-10,366.96
								Other Expenses								
1,000.00	0.52%	1,000.00	0.70%	0.00	2,000.00	35.52%	-1,000.00	Accounting/Audit Fees	10,000.00	0.46%	10,000.00	0.66%	0.00	20,000.00	1.59%	-10,000.00
1,584.99	0.82%	0.00	0.00%	1,584.99	49.00	0.87%	1,535.99	Bad Debt Provision	5,990.42	0.28%	0.00	0.00%	5,990.42	503.55	0.04%	5,486.87
653.96	0.34%	1,075.00	0.75%	-421.04	699.08	12.42%	-45.12	Bank Charges	7,084.12	0.33%	10,750.00	0.71%	-3,665.88	8,540.24	0.68%	-1,456.12
-0.06	0.00%	0.00	0.00%	-0.06	0.00	0.00%	-0.06	Cash Over/Short	697.68	0.03%	0.00	0.00%	697.68	-490.63	-0.04%	1,188.31
171.94	0.09%	0.00	0.00%	171.94	0.00	0.00%	171.94	Central Office - Travel Rebilled	373.51	0.02%	500.00	0.03%	-126.49	0.00	0.00%	373.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Central Office - Accounting Fees	260.00	0.01%	0.00	0.00%	260.00	0.00	0.00%	260.00
360.00	0.19%	160.00	0.11%	200.00	0.00	0.00%	360.00	Central Office - IT Fees	2,540.00	0.12%	1,600.00	0.11%	940.00	0.00	0.00%	2,540.00
60.00	0.03%	60.00	0.04%	0.00	0.00	0.00%	60.00	Communication Expense	230.00	0.01%	600.00	0.04%	-370.00	137.02	0.01%	92.98
3,651.05	1.89%	3,422.02	2.40%	229.03	18.89	0.34%	3,632.16	Credit Card Commission	51,243.18	2.37%	36,176.05	2.40%	15,067.13	33,521.96	2.67%	17,721.22
0.00	0.00%	0.00	0.00%	0.00	863.97	15.35%	-863.97	Data Processing	206.49	0.01%	0.00	0.00%	206.49	9,545.78	0.76%	-9,339.29
-5,135.67	-2.65%	0.00	0.00%	-5,135.67	120.00	2.13%	-5,255.67	Dues and Subscriptions	2,394.28	0.11%	0.00	0.00%	2,394.28	1,246.60	0.10%	1,147.68
252.90	0.13%	200.00	0.14%	52.90	0.00	0.00%	252.90	Employee Relations	3,004.65	0.14%	2,800.00	0.19%	204.65	541.71	0.04%	2,462.94
26.93	0.01%	0.00	0.00%	26.93	26.75	0.48%	0.18	Equipment Rental	295.91	0.01%	0.00	0.00%	295.91	242.82	0.02%	53.09
0.00	0.00%	331.00	0.23%	-331.00	517.00	9.18%	-517.00	Licenses/Permits	1,488.75	0.07%	1,138.00	0.08%	350.75	3,219.25	0.26%	-1,730.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	142.71	0.01%	0.00	0.00%	142.71	34.63	0.00%	108.08
-120.00	-0.06%	0.00	0.00%	-120.00	0.00	0.00%	-120.00	Miscellaneous Expense	-2,142.49	-0.10%	0.00	0.00%	-2,142.49	0.00	0.00%	-2,142.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	898.79	0.04%	0.00	0.00%	898.79	0.00	0.00%	898.79
282.36	0.15%	200.00	0.14%	82.36	18.55	0.33%	263.81	Office Supplies	5,610.43	0.26%	2,000.00	0.13%	3,610.43	1,792.60	0.14%	3,817.83
215.61	0.11%	396.00	0.28%	-180.39	121.98	2.17%	93.63	Payroll Service Fees	1,406.50	0.07%	3,960.00	0.26%	-2,553.50	2,899.86	0.23%	-1,493.36
41.25	0.02%	40.00	0.03%	1.25	0.00	0.00%	41.25	Postage	141.58	0.01%	400.00	0.03%	-258.42	307.04	0.02%	-165.46
62.50	0.03%	150.00	0.11%	-87.50	0.00	0.00%	62.50	Professional Fees - Legal	6,001.64	0.28%	1,500.00	0.10%	4,501.64	0.00	0.00%	6,001.64
500.00	0.26%	500.00	0.35%	0.00	0.00	0.00%	500.00	Professional Fees - Other	10,022.57	0.46%	5,000.00	0.33%	5,022.57	9,029.00	0.72%	993.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Recruitment Advertising	2,180.00	0.10%	0.00	0.00%	2,180.00	728.79	0.06%	1,451.21
376.35	0.19%	0.00	0.00%	376.35	122.98	2.18%	253.37	Recruitment - Other	1,106.15	0.05%	0.00	0.00%	1,106.15	840.28	0.07%	265.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Security - In-house Expense	395.00	0.02%	0.00	0.00%	395.00	0.00	0.00%	395.00
0.00	0.00%	600.00	0.42%	-600.00	0.00	0.00%	0.00	Security - Outside	0.00	0.00%	2,150.00	0.14%	-2,150.00	802.25	0.06%	-802.25
2,023.32	1.05%	520.70	0.37%	1,502.62	0.00	0.00%	2,023.32	Software Expense/Maintenance	14,337.53	0.66%	6,157.00	0.41%	8,180.53	0.00	0.00%	14,337.53
176.46	0.09%	500.00	0.35%	-323.54	20.40	0.36%	156.06	Training	2,560.24	0.12%	5,000.00	0.33%	-2,439.76	1,118.61	0.09%	1,441.63
0.00	0.00%	50.00	0.04%	-50.00	4.06	0.07%	-4.06	Travel	661.40	0.03%	500.00	0.03%	161.40	1,151.22	0.09%	-489.82
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	2,649.16	0.12%	0.00	0.00%	2,649.16	0.00	0.00%	2,649.16
6,183.89	3.19%	9,204.72	6.46%	-3,020.83	4,582.66	81.39%	1,601.23	Total A&G Other Expenses	131,780.20	6.10%	90,231.05	5.99%	41,549.15	95,712.58	7.63%	36,067.62
16,664.30	8.61%	17,775.96	12.47%	-1,111.66	11,277.11	200.29%	5,387.19	Total A&G Expenses	228,858.87	10.59%	174,665.97	11.59%	54,192.90	203,158.21	16.20%	25,700.66

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Cost of Services	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								System Costs								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Systems	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
6,387.37	3.30%	0.00	0.00%	6,387.37	2,744.36	48.74%	3,643.01	Division Management	46,220.19	2.14%	0.00	0.00%	46,220.19	25,019.85	1.99%	21,200.34
-3,193.69	-1.65%	2,959.32	2.08%	-6,153.01	0.00	0.00%	-3,193.69	Sales Managers	-15,232.70	-0.70%	28,843.61	1.91%	-44,076.31	33.25	0.00%	-15,265.95
3,193.68	1.65%	2,959.32	2.08%	234.36	2,744.36	48.74%	449.32	Total S&M Management	30,987.49	1.43%	28,843.61	1.91%	2,143.88	25,053.10	2.00%	5,934.39
1,654.46	0.85%	1,417.14	0.99%	237.32	0.00	0.00%	1,654.46	Administrative Assistant	13,175.84	0.61%	13,897.13	0.92%	-721.29	4,409.32	0.35%	8,766.52
1,654.46	0.85%	1,417.14	0.99%	237.32	0.00	0.00%	1,654.46	Total S&M Non-Management	13,175.84	0.61%	13,897.13	0.92%	-721.29	4,409.32	0.35%	8,766.52
4,848.14	2.50%	4,376.46	3.07%	471.68	2,744.36	48.74%	2,103.78	Total S&M Salaries and Wages	44,163.33	2.04%	42,740.74	2.84%	1,422.59	29,462.42	2.35%	14,700.91
								PR Taxes and Benefits								
717.09	0.37%	343.65	0.24%	373.44	136.65	2.43%	580.44	FICA	6,258.58	0.29%	3,363.16	0.22%	2,895.42	2,489.58	0.20%	3,769.00
15.85	0.01%	1.89	0.00%	13.96	0.00	0.00%	15.85	Federal Unemployment Tax	151.01	0.01%	69.70	0.00%	81.31	0.00	0.00%	151.01
71.38	0.04%	12.13	0.01%	59.25	0.00	0.00%	71.38	State Unemployment Tax	679.69	0.03%	573.36	0.04%	106.33	0.00	0.00%	679.69
804.32	0.42%	357.67	0.25%	446.65	136.65	2.43%	667.67	Total Payroll Taxes	7,089.28	0.33%	4,006.22	0.27%	3,083.06	2,489.58	0.20%	4,599.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	908.00	0.07%	-908.00
0.00	0.00%	115.76	0.08%	-115.76	481.04	8.54%	-481.04	Vacation	0.00	0.00%	1,222.41	0.08%	-1,222.41	5,321.04	0.42%	-5,321.04
0.00	0.00%	115.76	0.08%	-115.76	481.04	8.54%	-481.04	Total Supplemental Pay	0.00	0.00%	1,222.41	0.08%	-1,222.41	6,229.04	0.50%	-6,229.04
860.46	0.44%	233.08	0.16%	627.38	0.00	0.00%	860.46	Worker's Compensation	5,826.78	0.27%	2,269.98	0.15%	3,556.80	0.00	0.00%	5,826.78
-246.57	-0.13%	0.00	0.00%	-246.57	0.00	0.00%	-246.57	Payroll Tax/Benefit Allocation	-6,966.30	-0.32%	0.00	0.00%	-6,966.30	0.00	0.00%	-6,966.30
314.14	0.16%	0.00	0.00%	314.14	444.75	7.90%	-130.61	Group Insurance	3,982.33	0.18%	0.00	0.00%	3,982.33	4,872.10	0.39%	-889.77
1,875.00	0.97%	0.00	0.00%	1,875.00	0.00	0.00%	1,875.00	Bonus and Incentive Pay	6,562.50	0.30%	0.00	0.00%	6,562.50	1,568.35	0.13%	4,994.15
2,803.03	1.45%	233.08	0.16%	2,569.95	444.75	7.90%	2,358.28	Total Other Benefits	9,405.31	0.44%	2,269.98	0.15%	7,135.33	6,440.45	0.51%	2,964.86
3,607.35	1.86%	706.51	0.50%	2,900.84	1,062.44	18.87%	2,544.91	Total S&M PR Taxes and Benefits	16,494.59	0.76%	7,498.61	0.50%	8,995.98	15,159.07	1.21%	1,335.52
8,455.49	4.37%	5,082.97	3.56%	3,372.52	3,806.80	67.61%	4,648.69	Total S&M Payroll	60,657.92	2.81%	50,239.35	3.33%	10,418.57	44,621.49	3.56%	16,036.43
								Other Expenses								
440.00	0.23%	0.00	0.00%	440.00	0.00	0.00%	440.00	Advertising General	3,965.00	0.18%	300.00	0.02%	3,665.00	77.04	0.01%	3,887.96
0.00	0.00%	940.00	0.66%	-940.00	0.00	0.00%	0.00	Advertising-Web/Internet	321.00	0.01%	10,435.00	0.69%	-10,114.00	5,287.73	0.42%	-4,966.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Agency Fees	144.69	0.01%	0.00	0.00%	144.69	0.00	0.00%	144.69
0.00	0.00%	1,800.00	1.26%	-1,800.00	1,800.00	31.97%	-1,800.00	Billboards	0.00	0.00%	1,800.00	0.12%	-1,800.00	1,800.00	0.14%	-1,800.00
0.00	0.00%	100.00	0.07%	-100.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	400.00	0.03%	-400.00	0.00	0.00%	0.00
200.00	0.10%	25.00	0.02%	175.00	0.00	0.00%	200.00	Communication Expense	300.00	0.01%	250.00	0.02%	50.00	25.00	0.00%	275.00
1,088.00	0.56%	1,261.00	0.88%	-173.00	0.00	0.00%	1,088.00	Dues and Subscriptions	17,002.48	0.79%	17,652.00	1.17%	-649.52	3,196.87	0.25%	13,805.61
0.00	0.00%	500.00	0.35%	-500.00	0.00	0.00%	0.00	GDS Marketing Advert & Sales	0.00	0.00%	5,000.00	0.33%	-5,000.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Magazine - Advertising	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
60.27	0.03%	50.00	0.04%	10.27	0.00	0.00%	60.27	Meals and Entertainment	60.27	0.00%	500.00	0.03%	-439.73	7.88	0.00%	52.39
64.06	0.03%	25.00	0.02%	39.06	0.00	0.00%	64.06	Miscellaneous Expense	64.06	0.00%	250.00	0.02%	-185.94	0.00	0.00%	64.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	1,171.05	0.05%	0.00	0.00%	1,171.05	0.00	0.00%	1,171.05
0.00	0.00%	45.00	0.03%	-45.00	0.00	0.00%	0.00	Office Supplies	38.19	0.00%	450.00	0.03%	-411.81	0.00	0.00%	38.19
-1.00	0.00%	250.00	0.18%	-251.00	0.00	0.00%	-1.00	Promotions - In-house	816.54	0.04%	2,500.00	0.17%	-1,683.46	763.10	0.06%	53.44
1,739.69	0.90%	2,750.00	1.93%	-1,010.31	0.00	0.00%	1,739.69	Promotion - Outside	2,419.45	0.11%	5,000.00	0.33%	-2,580.55	0.00	0.00%	2,419.45
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Regional Sales & Marketing	20.00	0.00%	0.00	0.00%	20.00	0.00	0.00%	20.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	8,923.57	0.41%	9,904.50	0.66%	-980.93	0.00	0.00%	8,923.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
0.00	0.00%	750.00	0.53%	-750.00	176.46	3.13%	-176.46	Training	1,745.00	0.08%	2,400.00	0.16%	-655.00	213.73	0.02%	1,531.27
151.42	0.08%	50.00	0.04%	101.42	0.00	0.00%	151.42	Travel	305.98	0.01%	500.00	0.03%	-194.02	115.49	0.01%	190.49
3,742.44	1.93%	8,546.00	5.99%	-4,803.56	1,976.46	35.10%	1,765.98	Total S&M Other Expenses	37,297.28	1.73%	58,341.50	3.87%	-21,044.22	11,486.84	0.92%	25,810.44
12,197.93	6.30%	13,628.97	9.56%	-1,431.04	5,783.26	102.72%	6,414.67	Total S&M Expenses	97,955.20	4.53%	108,580.85	7.20%	-10,625.65	56,108.33	4.47%	41,846.87

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
2,555.29	1.32%	2,451.55	1.72%	103.74	0.00	0.00%	2,555.29	Division Management	24,698.79	1.14%	24,718.35	1.64%	-19.56	5,813.43	0.46%	18,885.36
2,555.29	1.32%	2,451.55	1.72%	103.74	0.00	0.00%	2,555.29	Total R&M Management	24,698.79	1.14%	24,718.35	1.64%	-19.56	5,813.43	0.46%	18,885.36
0.00	0.00%	1,550.00	1.09%	-1,550.00	0.00	0.00%	0.00	Engineering Supervisor	0.00	0.00%	15,200.00	1.01%	-15,200.00	0.00	0.00%	0.00
3,630.26	1.88%	1,328.57	0.93%	2,301.69	0.00	0.00%	3,630.26	Engineers 1	34,168.21	1.58%	13,028.55	0.86%	21,139.66	9,865.50	0.79%	24,302.71
3,630.26	1.88%	2,878.57	2.02%	751.69	0.00	0.00%	3,630.26	Total R&M Non-Management	34,168.21	1.58%	28,228.55	1.87%	5,939.66	9,865.50	0.79%	24,302.71
6,185.55	3.20%	5,330.12	3.74%	855.43	0.00	0.00%	6,185.55	Total R&M Salaries and Wages	58,867.00	2.72%	52,946.90	3.51%	5,920.10	15,678.93	1.25%	43,188.07
								PR Taxes and Benefits								
74.38	0.04%	415.13	0.29%	-340.75	0.00	0.00%	74.38	FICA	969.43	0.04%	4,128.32	0.27%	-3,158.89	1,638.32	0.13%	-668.89
2.48	0.00%	2.28	0.00%	0.20	0.00	0.00%	2.48	Federal Unemployment Tax	19.46	0.00%	85.14	0.01%	-65.68	0.00	0.00%	19.46
11.15	0.01%	14.65	0.01%	-3.50	0.00	0.00%	11.15	State Unemployment Tax	87.56	0.00%	699.31	0.05%	-611.75	0.00	0.00%	87.56
88.01	0.05%	432.06	0.30%	-344.05	0.00	0.00%	88.01	Total Payroll Taxes	1,076.45	0.05%	4,912.77	0.33%	-3,836.32	1,638.32	0.13%	-561.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	0.00	0.00%	0.00	600.98	0.05%	-600.98
0.00	0.00%	96.40	0.07%	-96.40	0.00	0.00%	0.00	Vacation	0.00	0.00%	1,017.97	0.07%	-1,017.97	3,345.23	0.27%	-3,345.23
0.00	0.00%	96.40	0.07%	-96.40	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	1,017.97	0.07%	-1,017.97	3,946.21	0.31%	-3,946.21
117.66	0.06%	281.56	0.20%	-163.90	0.00	0.00%	117.66	Worker's Compensation	532.07	0.02%	2,786.49	0.18%	-2,254.42	0.00	0.00%	532.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Tax/Benefit Allocation	5,085.26	0.24%	0.00	0.00%	5,085.26	0.00	0.00%	5,085.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Group Insurance	0.00	0.00%	0.00	0.00%	0.00	1,694.44	0.14%	-1,694.44
117.66	0.06%	281.56	0.20%	-163.90	0.00	0.00%	117.66	Total Other Benefits	5,617.33	0.26%	2,786.49	0.18%	2,830.84	1,694.44	0.14%	3,922.89
205.67	0.11%	810.02	0.57%	-604.35	0.00	0.00%	205.67	Total R&M PR Taxes and Benefits	6,693.78	0.31%	8,717.23	0.58%	-2,023.45	7,278.97	0.58%	-585.19
6,391.22	3.30%	6,140.14	4.31%	251.08	0.00	0.00%	6,391.22	Total R&M Payroll	65,560.78	3.03%	61,664.13	4.09%	3,896.65	22,957.90	1.83%	42,602.88
								Other Expenses								
0.00	0.00%	163.70	0.11%	-163.70	0.00	0.00%	0.00	Air Conditioning and Refrigeration	9,269.21	0.43%	1,492.80	0.10%	7,776.41	1,897.96	0.15%	7,371.25
59.88	0.03%	229.18	0.16%	-169.30	0.00	0.00%	59.88	Building	10,162.06	0.47%	2,089.92	0.14%	8,072.14	3,246.88	0.26%	6,915.18
0.00	0.00%	25.00	0.02%	-25.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	250.00	0.02%	-250.00	0.00	0.00%	0.00
0.00	0.00%	3,000.00	2.10%	-3,000.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	3,000.00	0.20%	-3,000.00	0.00	0.00%	0.00
0.00	0.00%	180.07	0.13%	-180.07	115.89	2.06%	-115.89	Electric Bulbs	880.15	0.04%	1,642.08	0.11%	-761.93	690.75	0.06%	189.40
0.00	0.00%	81.85	0.06%	-81.85	0.00	0.00%	0.00	Electrical and Mechanical	55.61	0.00%	746.40	0.05%	-690.79	0.00	0.00%	55.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Elevator Maintenance Contracts	6,115.04	0.28%	4,200.00	0.28%	1,915.04	0.00	0.00%	6,115.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Maintenance	760.00	0.04%	1,000.00	0.07%	-240.00	4,001.82	0.32%	-3,241.82
0.00	0.00%	439.92	0.31%	-439.92	751.60	13.35%	-751.60	Fire Safety Equipment	7,185.71	0.33%	4,399.20	0.29%	2,786.51	1,900.08	0.15%	5,285.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Floor and Carpet Maintenance	4,419.21	0.20%	4,500.00	0.30%	-80.79	904.10	0.07%	3,515.11
0.00	0.00%	49.11	0.03%	-49.11	127.33	2.26%	-127.33	Furniture	254.66	0.01%	447.84	0.03%	-193.18	222.05	0.02%	32.61
970.00	0.50%	1,000.00	0.70%	-30.00	945.00	16.78%	25.00	Grounds and Landscaping	11,065.00	0.51%	10,900.00	0.72%	165.00	8,516.34	0.68%	2,548.66
0.00	0.00%	25.00	0.02%	-25.00	0.00	0.00%	0.00	Kitchen Equipment Repairs	0.00	0.00%	250.00	0.02%	-250.00	459.42	0.04%	-459.42
0.00	0.00%	163.70	0.11%	-163.70	0.00	0.00%	0.00	Laundry Equipment Repairs	0.00	0.00%	1,492.80	0.10%	-1,492.80	100.82	0.01%	-100.82
0.00	0.00%	500.00	0.35%	-500.00	0.00	0.00%	0.00	Locks and Keys	5.98	0.00%	1,000.00	0.07%	-994.02	1,062.84	0.08%	-1,056.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	33.99	0.00%	0.00	0.00%	33.99	0.00	0.00%	33.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	164.98	0.01%	0.00	0.00%	164.98	0.00	0.00%	164.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	52.05	0.00%	0.00	0.00%	52.05	0.00	0.00%	52.05
0.00	0.00%	0.00	0.00%	0.00	59.39	1.05%	-59.39	Painting and Decorating	87.98	0.00%	0.00	0.00%	87.98	324.21	0.03%	-236.23
263.27	0.14%	536.00	0.38%	-272.73	181.48	3.22%	81.79	Pest Control	3,336.76	0.15%	3,610.00	0.24%	-273.24	1,683.47	0.13%	1,653.29
0.00	0.00%	245.55	0.17%	-245.55	0.00	0.00%	0.00	Plumbing and Heating	44.84	0.00%	2,239.20	0.15%	-2,194.36	599.49	0.05%	-554.65
1,165.67	0.60%	350.00	0.25%	815.67	550.00	9.77%	615.67	Pool Service- Contract	3,302.61	0.15%	3,500.00	0.23%	-197.39	2,908.35	0.23%	394.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Signage	123.16	0.01%	0.00	0.00%	123.16	0.00	0.00%	123.16
102.00	0.05%	102.00	0.07%	0.00	0.00	0.00%	102.00	Software Expense/Maintenance	510.00	0.02%	1,520.00	0.10%	-1,010.00	0.00	0.00%	510.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tools	155.78	0.01%	0.00	0.00%	155.78	0.00	0.00%	155.78
0.00	0.00%	500.00	0.35%	-500.00	0.00	0.00%	0.00	Travel	0.00	0.00%	500.00	0.03%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	289.87	0.01%	300.00	0.02%	-10.13	0.00	0.00%	289.87
664.94	0.34%	914.00	0.64%	-249.06	1,141.39	20.27%	-476.45	Waste Removal	7,693.16	0.36%	9,140.00	0.61%	-1,446.84	5,015.41	0.40%	2,677.75
3,225.76	1.67%	8,505.08	5.96%	-5,279.32	3,872.08	68.77%	-646.32	Total R&M Other Expenses	65,967.81	3.05%	58,220.24	3.86%	7,747.57	33,533.99	2.67%	32,433.82
9,616.98	4.97%	14,645.22	10.27%	-5,028.24	3,872.08	68.77%	5,744.90	Total R&M Expenses	131,528.59	6.09%	119,884.37	7.95%	11,644.22	56,491.89	4.50%	75,036.70

Company: NSFL Associates LLC Property: SpringHill Suites Naples
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
1,453.63	0.75%	1,964.40	1.38%	-510.77	1,006.06	17.87%	447.57	Water	30,237.96	1.40%	17,913.60	1.19%	12,324.36	25,594.59	2.04%	4,643.37
5,983.41	3.09%	4,911.00	3.44%	1,072.41	3,574.85	63.49%	2,408.56	Electricity	53,750.34	2.49%	44,784.00	2.97%	8,966.34	38,183.85	3.04%	15,566.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gas - Natural HLP	0.00	0.00%	0.00	0.00%	0.00	5,142.15	0.41%	-5,142.15
2,009.31	1.04%	1,473.30	1.03%	536.01	0.00	0.00%	2,009.31	Propane Tanks/Fuel	17,480.11	0.81%	13,435.20	0.89%	4,044.91	0.00	0.00%	17,480.11
1,675.74	0.87%	1,637.00	1.15%	38.74	0.00	0.00%	1,675.74	Sewer	15,609.48	0.72%	14,928.00	0.99%	681.48	0.00	0.00%	15,609.48
11,122.09	5.75%	9,985.70	7.00%	1,136.39	4,580.91	81.36%	6,541.18	Total Utilities	117,077.89	5.42%	91,060.80	6.04%	26,017.09	68,920.59	5.49%	48,157.30

Company: NSFL Associates LLC Property: SpringHill Suites Naples
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
1,421.00	0.73%	1,421.17	1.00%	-0.17	1,526.16	27.11%	-105.16	Personal Property Taxes	15,708.67	0.73%	14,211.70	0.94%	1,496.97	15,261.60	1.22%	447.07
7,303.00	3.77%	7,303.25	5.12%	-0.25	7,634.34	135.59%	-331.34	Real Estate Taxes	73,030.00	3.38%	73,032.50	4.85%	-2.50	76,352.40	6.09%	-3,322.40
8,724.00	4.51%	8,724.42	6.12%	-0.42	9,160.50	162.70%	-436.50	Total Taxes	88,738.67	4.11%	87,244.20	5.79%	1,494.47	91,614.00	7.30%	-2,875.33
388.83	0.20%	0.00	0.00%	388.83	4,621.89	82.09%	-4,233.06	Insurance	1,166.49	0.05%	0.00	0.00%	1,166.49	44,292.11	3.53%	-43,125.62
40.25	0.02%	0.00	0.00%	40.25	0.00	0.00%	40.25	Insurance - Crime	120.75	0.01%	0.00	0.00%	120.75	0.00	0.00%	120.75
460.67	0.24%	125.00	0.09%	335.67	0.00	0.00%	460.67	Insurance - Employment	1,774.01	0.08%	1,250.00	0.08%	524.01	0.00	0.00%	1,774.01
1,227.08	0.63%	1,071.00	0.75%	156.08	0.00	0.00%	1,227.08	Insurance - General Liability	12,233.21	0.57%	10,710.00	0.71%	1,523.21	0.00	0.00%	12,233.21
3,082.08	1.59%	3,082.08	2.16%	0.00	0.00	0.00%	3,082.08	Insurance - Property	30,820.83	1.43%	30,820.80	2.04%	0.03	0.00	0.00%	30,820.83
1,907.42	0.99%	1,853.50	1.30%	53.92	0.00	0.00%	1,907.42	Insurance - Umbrella	18,696.76	0.87%	18,535.00	1.23%	161.76	0.00	0.00%	18,696.76
7,106.33	3.67%	6,131.58	4.30%	974.75	4,621.89	82.09%	2,484.44	Total Insurance	64,812.05	3.00%	61,315.80	4.07%	3,496.25	44,292.11	3.53%	20,519.94
7,964.90	4.11%	0.00	0.00%	7,964.90	0.00	0.00%	7,964.90	POA Dues	7,964.90	0.37%	0.00	0.00%	7,964.90	0.00	0.00%	7,964.90
27,580.00	14.25%	27,580.00	19.34%	0.00	30,956.46	549.82%	-3,376.46	Ground Lease Expense	269,158.00	12.45%	269,158.00	17.86%	0.00	276,978.74	22.08%	-7,820.74
35,544.90	18.36%	27,580.00	19.34%	7,964.90	30,956.46	549.82%	4,588.44	Total Leases & Rent	277,122.90	12.82%	269,158.00	17.86%	7,964.90	276,978.74	22.08%	144.16
6,306.79	3.26%	4,500.00	3.16%	1,806.79	140.75	2.50%	6,166.04	Management Fee - Base	68,413.21	3.17%	50,304.09	3.34%	18,109.12	31,359.06	2.50%	37,054.15
0.00	0.00%	0.00	0.00%	0.00	3,713.55	65.96%	-3,713.55	Management Fee - Incentive	0.00	0.00%	0.00	0.00%	0.00	10,984.00	0.88%	-10,984.00
6,306.79	3.26%	4,500.00	3.16%	1,806.79	3,854.30	68.46%	2,452.49	Total Management Fees	68,413.21	3.17%	50,304.09	3.34%	18,109.12	42,343.06	3.38%	26,070.15
0.00	0.00%	0.00	0.00%	0.00	7,436.82	132.09%	-7,436.82	Capital Reserve	0.00	0.00%	0.00	0.00%	0.00	74,368.20	5.93%	-74,368.20
0.00	0.00%	0.00	0.00%	0.00	50,397.00	895.11%	-50,397.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	503,970.00	40.18%	-503,970.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	949.17	0.04%	0.00	0.00%	949.17	27,635.84	2.20%	-26,686.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	19,604.71	1.56%	-19,604.71
0.00	0.00%	0.00	0.00%	0.00	57,833.82	1,027.19%	-57,833.82	Total Other Non-Operating	949.17	0.04%	0.00	0.00%	949.17	625,578.75	49.87%	-624,629.58

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
203.00		203.00		0.00	203.00		0.00	# Rooms	203.00		203.00		0.00	203.00		0.00
6,293.00		6,293.00		0.00	6,293.00		0.00	Available Rooms	61,712.00		61,712.00		0.00	61,915.00		-203.00
2,378.00		4,146.00		-1,768.00	1,202.00		1,176.00	Room Nights Sold	26,806.00		25,202.00		1,604.00	3,953.00		22,853.00
37.79%		65.88%		-28.09%	19.10%		18.69%	Occupancy %	43.44%		40.84%		2.60%	6.38%		37.05%
96.95		122.09		-25.14	74.88		22.07	ADR	85.86		96.24		-10.38	412.71		-326.86
36.64		80.43		-43.80	14.30		22.33	RevPar	37.29		39.30		-2.01	26.35		10.94
Summary V.11																
Revenue																
230,547.63	87.86%	506,169.84	83.39%	-275,622.21	90,005.46	74.40%	140,542.17	Rooms	2,301,446.27	85.80%	2,425,391.00	80.16%	-123,944.73	1,631,459.81	77.69%	669,986.46
7,259.23	2.77%	61,136.00	10.07%	-53,876.77	3,877.14	3.20%	3,382.09	F&B	61,247.46	2.28%	277,702.00	9.18%	-216,454.54	164,465.96	7.83%	-103,218.50
24,583.21	9.37%	39,670.00	6.54%	-15,086.79	27,093.44	22.40%	-2,510.23	Other Departments	319,772.89	11.92%	322,642.00	10.66%	-2,869.11	304,090.92	14.48%	15,681.97
262,390.07	100.00%	606,975.84	100.00%	-344,585.77	120,976.04	100.00%	141,414.03	Total Operating Revenue	2,682,466.62	100.00%	3,025,735.00	100.00%	-343,268.38	2,100,016.69	100.00%	582,449.93
Departmental Expenses																
86,747.13	37.63%	115,435.00	22.81%	-28,687.87	47,971.42	53.30%	38,775.71	Rooms	686,574.06	29.83%	798,058.00	32.90%	-111,483.94	756,034.98	46.34%	-69,460.92
23,095.53	318.15%	49,072.00	80.27%	-25,976.47	179.55	4.63%	22,915.98	F&B	67,298.94	109.88%	234,444.00	84.42%	-167,145.06	147,908.24	89.93%	-80,609.30
0.00	0.00%	1,327.00	3.35%	-1,327.00	486.17	1.79%	-486.17	Other Departments	4,471.21	1.40%	8,875.00	2.75%	-4,403.79	9,954.87	3.27%	-5,483.66
109,842.66	41.86%	165,834.00	27.32%	-55,991.34	48,637.14	40.20%	61,205.52	Total Departmental Expenses	758,344.21	28.27%	1,041,377.00	34.42%	-283,032.79	913,898.09	43.52%	-155,553.88
152,547.41	58.14%	441,141.84	72.68%	-288,594.43	72,338.90	59.80%	80,208.51	Total Departmental Profit	1,924,122.41	71.73%	1,984,358.00	65.58%	-60,235.59	1,186,118.60	56.48%	738,003.81
Undistributed Operating Expenses																
39,518.65	15.06%	42,544.00	7.01%	-3,025.35	22,419.03	18.53%	17,099.62	A&G	287,510.70	10.72%	326,724.00	10.80%	-39,213.30	283,469.55	13.50%	4,041.15
7,025.41	2.68%	17,240.00	2.84%	-10,214.59	11,151.60	9.22%	-4,126.19	IT	120,907.25	4.51%	133,690.00	4.42%	-12,782.75	126,154.79	6.01%	-5,247.54
9,827.79	3.75%	32,097.00	5.29%	-22,269.21	32,465.21	26.84%	-22,637.42	S&M	177,153.61	6.60%	264,017.00	8.73%	-86,863.39	263,282.92	12.54%	-86,129.31
44,357.34	16.91%	51,156.00	8.43%	-6,798.66	8,539.10	7.06%	35,818.24	Franchise Fees	248,634.54	9.27%	247,939.00	8.19%	695.54	152,973.67	7.28%	95,660.87
18,678.87	7.12%	37,795.00	6.23%	-19,116.13	24,532.57	20.28%	-5,853.70	R&M	389,676.81	14.53%	302,431.00	10.00%	87,245.81	292,854.51	13.95%	96,822.30
18,432.42	7.02%	21,285.00	3.51%	-2,852.58	14,490.59	11.98%	3,941.83	Utilities	240,676.06	8.97%	214,963.00	7.10%	25,713.06	192,786.80	9.18%	47,889.26
137,840.48	52.53%	202,117.00	33.30%	-64,276.52	113,598.10	93.90%	24,242.38	Total Undistributed Expenses	1,464,558.97	54.60%	1,489,764.00	49.24%	-25,205.03	1,311,522.24	62.45%	153,036.73
14,706.93	5.60%	239,024.84	39.38%	-224,317.91	-41,259.20	-34.11%	55,966.13	Gross Operating Profit	459,563.44	17.13%	494,594.00	16.35%	-35,030.56	-125,403.64	-5.97%	584,967.08
8,371.70	3.19%	18,098.00	2.98%	-9,726.30	3,629.28	3.00%	4,742.42	Management Fees	81,458.70	3.04%	90,323.00	2.99%	-8,864.30	62,743.35	2.99%	18,715.35
6,335.23	2.41%	220,926.84	36.40%	-214,591.61	-44,888.48	-37.11%	51,223.71	Income Before Non-Operating Income	378,104.74	14.10%	404,271.00	13.36%	-26,166.26	-188,146.99	-8.96%	566,251.73
Non-Operating Income and Expenses																
14,903.41	5.68%	17,223.00	2.84%	-2,319.59	17,179.35	14.20%	-2,275.94	Insurance	127,276.91	4.74%	172,230.00	5.69%	-44,953.09	147,944.75	7.04%	-20,667.84
48,786.00	18.59%	47,411.00	7.81%	1,375.00	47,411.18	39.19%	1,374.82	Leases & Rent	476,861.44	17.78%	474,110.00	15.67%	2,751.44	474,111.80	22.58%	2,749.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	83,095.69	3.10%	0.00	0.00%	83,095.69	3,877.96	0.18%	79,217.73
63,689.41	24.27%	64,634.00	10.65%	-944.59	64,590.53	53.39%	-901.12	Total Non-Operating Income and Expenses	687,234.04	25.62%	646,340.00	21.36%	40,894.04	625,934.51	29.81%	61,299.53
-57,354.18	-21.86%	156,292.84	25.75%	-213,647.02	-109,479.01	-90.50%	52,124.83	EBITDA	-309,129.30	-11.52%	-242,069.00	-8.00%	-67,060.30	-814,081.50	-38.77%	504,952.20
0.00	0.00%	70,845.00	11.67%	-70,845.00	69,649.17	57.57%	-69,649.17	Interest	557,193.36	20.77%	708,873.00	23.43%	-151,679.64	698,265.63	33.25%	-141,072.27
29,646.38	11.30%	20,822.00	3.43%	8,824.38	20,822.00	17.21%	8,824.38	Taxes	196,222.38	7.31%	208,220.00	6.88%	-11,997.62	208,220.00	9.92%	-11,997.62
29,646.38	11.30%	91,667.00	15.10%	-62,020.62	90,471.17	74.78%	-60,824.79	Interest, Taxes, Depreciation and Amor	753,415.74	28.09%	917,093.00	30.31%	-163,677.26	906,485.63	43.17%	-153,069.89
-87,000.56	-33.16%	64,625.84	10.65%	-151,626.40	-199,950.18	-165.28%	112,949.62	Net Income	-1,062,545.04	-39.61%	-1,159,162.00	-38.31%	96,616.96	-1,720,567.13	-81.93%	658,022.09

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South																
P&L - Dual Summary Pages																
As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
203.00		203.00		0.00	203.00		0.00	# Rooms	203.00		203.00		0.00	203.00		0.00
6,293.00		6,293.00		0.00	6,293.00		0.00	Available Rooms	61,712.00		61,712.00		0.00	61,915.00		-203.00
2,378.00		4,146.00		-1,768.00	1,202.00		1,176.00	Room Nights Sold	26,806.00		25,202.00		1,604.00	3,953.00		22,853.00
0.38		0.66		-0.28	0.19		0.19	Occupancy %	0.43		0.41		0.03	0.06		0.37
96.95		122.09		-25.14	74.88		22.07	ADR	85.86		96.24		-10.38	412.71		-326.86
36.64		80.43		-43.80	14.30		22.33	RevPar	37.29		39.30		-2.01	26.35		10.94
Summary Revenue:																
230,547.63	87.86%	506,169.84	83.39%	-275,622.21	90,005.46	74.40%	140,542.17	Rooms	2,301,446.27	85.80%	2,425,391.00	80.16%	-123,944.73	1,631,459.81	77.69%	669,986.46
5,659.23	2.16%	41,961.00	6.91%	-36,301.77	62.00	0.05%	5,597.23	Food	39,391.26	1.47%	184,103.00	6.08%	-144,711.74	107,527.64	5.12%	-68,136.38
0.00	0.00%	7,920.00	1.30%	-7,920.00	980.00	0.81%	-980.00	Beverage	2,852.09	0.11%	37,464.00	1.24%	-34,611.91	16,861.50	0.80%	-14,009.41
1,600.00	0.61%	11,255.00	1.85%	-9,655.00	2,835.14	2.34%	-1,235.14	Other F&B Revenue	19,004.11	0.71%	56,135.00	1.86%	-37,130.89	40,076.82	1.91%	-21,072.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
24,583.21	9.37%	39,670.00	6.54%	-15,086.79	27,093.44	22.40%	-2,510.23	Other	319,772.89	11.92%	322,642.00	10.66%	-2,869.11	304,090.92	14.48%	15,681.97
262,390.07	100.00%	606,975.84	100.00%	-344,585.77	120,976.04	100.00%	141,414.03	Total Revenue	2,682,466.62	100.00%	3,025,735.00	100.00%	-343,268.38	2,100,016.69	100.00%	582,449.93
Cost of Sales:																
3,441.31	60.81%	16,784.00	40.00%	-13,342.69	0.00	0.00%	3,441.31	Food	16,484.02	41.85%	73,640.00	40.00%	-57,155.98	46,195.88	42.96%	-29,711.86
0.00	0.00%	2,108.00	26.62%	-2,108.00	161.81	16.51%	-161.81	Beverage	1,045.88	36.67%	9,917.00	26.47%	-8,871.12	4,263.26	25.28%	-3,217.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	1,327.00	3.35%	-1,327.00	486.17	1.79%	-486.17	Other	4,046.21	1.27%	8,875.00	2.75%	-4,828.79	9,954.87	3.27%	-5,908.66
3,441.31	14.00%	20,219.00	50.97%	-16,777.69	647.98	2.39%	2,793.33	Total Cost of Sales	21,576.11	6.75%	92,432.00	28.65%	-70,855.89	60,414.01	19.87%	-38,837.90
Payroll:																
38,193.27	16.57%	68,710.00	13.57%	-30,516.73	31,769.70	35.30%	6,423.57	Rooms	398,541.54	17.32%	493,471.00	20.35%	-94,929.46	447,352.75	27.42%	-48,811.21
13,913.98	191.67%	24,250.00	39.67%	-10,336.02	0.00	0.00%	13,913.98	F&B	37,599.97	61.39%	119,057.00	42.87%	-81,457.03	72,440.01	44.05%	-34,840.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
9,615.39	3.66%	13,745.00	2.26%	-4,129.61	8,231.00	6.80%	1,384.39	A&G	85,208.31	3.18%	123,425.00	4.08%	-38,216.69	82,269.26	3.92%	2,939.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,252.75	2.00%	16,266.00	2.68%	-11,013.25	11,043.19	9.13%	-5,790.44	S&M	75,377.18	2.81%	124,990.00	4.13%	-49,612.82	103,723.62	4.94%	-28,346.44
5,824.19	2.22%	16,701.00	2.75%	-10,876.81	9,146.55	7.56%	-3,322.36	R&M	79,423.08	2.96%	139,184.00	4.60%	-59,760.92	116,750.14	5.56%	-37,327.06
72,799.58	27.74%	139,672.00	23.01%	-66,872.42	60,190.44	49.75%	12,609.14	Total Salaries and Wages	676,150.08	25.21%	1,000,127.00	33.05%	-323,976.92	822,535.78	39.17%	-146,385.70
25,188.88	9.60%	24,668.00	4.06%	520.88	13,252.80	10.95%	11,936.08	Total Taxes and Benefits	157,404.02	5.87%	203,638.00	6.73%	-46,233.98	217,205.14	10.34%	-59,801.12
97,988.46	37.34%	164,340.00	27.08%	-66,351.54	73,443.24	60.71%	24,545.22	Total Labor Costs	833,554.10	31.07%	1,203,765.00	39.78%	-370,210.90	1,039,740.92	49.51%	-206,186.82
Direct Expenses:																
35,823.44	15.54%	38,993.00	7.70%	-3,169.56	10,562.33	11.74%	25,261.11	Rooms	215,760.24	9.37%	226,244.00	9.33%	-10,483.76	204,565.46	12.54%	11,194.78
201.40	2.77%	2,491.00	4.07%	-2,289.60	0.00	0.00%	201.40	F&B	3,484.27	5.69%	11,577.00	4.17%	-8,092.73	8,577.76	5.22%	-5,093.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	425.00	0.13%	0.00	0.00%	425.00	0.00	0.00%	425.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
44,357.34	16.91%	51,156.00	8.43%	-6,798.66	8,539.10	7.06%	35,818.24	Franchise Fees	248,634.54	9.27%	247,939.00	8.19%	695.54	152,973.67	7.28%	95,660.87
26,862.93	10.24%	24,498.00	4.04%	2,364.93	11,676.38	9.65%	15,186.55	A&G	172,089.09	6.42%	173,860.00	5.75%	-1,770.91	173,063.87	8.24%	-974.78
7,025.41	2.68%	17,240.00	2.84%	-10,214.59	11,151.60	9.22%	-4,126.19	IT	120,907.25	4.51%	133,690.00	4.42%	-12,782.75	126,154.79	6.01%	-5,247.54
2,824.11	1.08%	9,732.00	1.60%	-6,907.89	17,911.55	14.81%	-15,087.44	S&M	73,653.93	2.75%	92,177.00	3.05%	-18,523.07	119,135.38	5.67%	-45,481.45
10,726.32	4.09%	17,997.00	2.97%	-7,270.68	13,812.47	11.42%	-3,086.15	R&M	292,142.59	10.89%	134,494.00	4.45%	157,648.59	148,007.67	7.05%	144,134.92
18,432.42	7.02%	21,285.00	3.51%	-2,852.58	14,490.59	11.98%	3,941.83	Utilities	240,676.06	8.97%	214,963.00	7.10%	25,713.06	192,786.80	9.18%	47,889.26
146,253.37	55.74%	183,392.00	30.21%	-37,138.63	88,144.02	72.86%	58,109.35	Total Direct Expense	1,367,772.97	50.99%	1,234,944.00	40.81%	132,828.97	1,125,265.40	53.58%	242,507.57
14,706.93	5.60%	239,024.84	39.38%	-224,317.91	-41,259.20	-34.11%	55,966.13	Gross Operating Profit	459,563.44	17.13%	494,594.00	16.35%	-35,030.56	-125,403.64	-5.97%	584,967.08

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
29,646.38	11.30%	20,822.00	3.43%	8,824.38	20,822.00	17.21%	8,824.38	Taxes	196,222.38	7.31%	208,220.00	6.88%	-11,997.62	208,220.00	9.92%	-11,997.62
14,903.41	5.68%	17,223.00	2.84%	-2,319.59	17,179.35	14.20%	-2,275.94	Insurance	127,276.91	4.74%	172,230.00	5.69%	-44,953.09	147,944.75	7.04%	-20,667.84
48,786.00	18.59%	47,411.00	7.81%	1,375.00	47,411.18	39.19%	1,374.82	Leases & Rent	476,861.44	17.78%	474,110.00	15.67%	2,751.44	474,111.80	22.58%	2,749.64
8,371.70	3.19%	18,098.00	2.98%	-9,726.30	3,629.28	3.00%	4,742.42	Management Fees	81,458.70	3.04%	90,323.00	2.99%	-8,864.30	62,743.35	2.99%	18,715.35
101,707.49	38.76%	103,554.00	17.06%	-1,846.51	89,041.81	73.60%	12,665.68	Total Fixed Expenses	881,819.43	32.87%	944,883.00	31.23%	-63,063.57	893,019.90	42.52%	-11,200.47
-87,000.56	-33.16%	135,470.84	22.32%	-222,471.40	-130,301.01	-107.71%	43,300.45	Net Operating Profit	-422,255.99	-15.74%	-450,289.00	-14.88%	28,033.01	-1,018,423.54	-48.50%	596,167.55
0.00	0.00%	54,149.00	8.92%	-54,149.00	54,149.17	44.76%	-54,149.17	Interest - First Mortgage	433,193.36	16.15%	541,490.00	17.90%	-108,296.64	541,491.70	25.79%	-108,298.34
0.00	0.00%	16,696.00	2.75%	-16,696.00	15,500.00	12.81%	-15,500.00	Interest - Notes Payable	124,000.00	4.62%	166,960.00	5.52%	-42,960.00	156,773.93	7.47%	-32,773.93
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Income	0.00	0.00%	423.00	0.01%	-423.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	83,095.69	3.10%	0.00	0.00%	83,095.69	3,877.96	0.18%	79,217.73
-87,000.56	-33.16%	64,625.84	10.65%	-151,626.40	-199,950.18	-165.28%	112,949.62	Net Operating Income	-1,062,545.04	-39.61%	-1,159,162.00	-38.31%	96,616.96	-1,720,567.13	-81.93%	658,022.09
-87,000.56	-33.16%	64,625.84	10.65%	-151,626.40	-199,950.18	-165.28%	112,949.62	Adjusted NOI	-1,062,545.04	-39.61%	-1,159,162.00	-38.31%	96,616.96	-1,720,567.13	-81.93%	658,022.09
-87,000.56	-33.16%	64,625.84	10.65%	-151,626.40	-199,950.18	-165.28%	112,949.62	Net Profit/(Loss)	-1,062,545.04	-39.61%	-1,159,162.00	-38.31%	96,616.96	-1,720,567.13	-81.93%	658,022.09

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
72,079.44	31.26%	0.00	0.00%	72,079.44	1,242.00	1.38%	70,837.44	Corporate Transient	155,017.78	6.74%	0.00	0.00%	155,017.78	21,069.42	1.29%	133,948.36
0.00	0.00%	0.00	0.00%	0.00	2,429.20	2.70%	-2,429.20	Advanced Purchase	33,664.39	1.46%	0.00	0.00%	33,664.39	28,373.40	1.74%	5,290.99
0.00	0.00%	97,280.00	19.22%	-97,280.00	8,054.78	8.95%	-8,054.78	AAA/AARP Transient	56,212.63	2.44%	532,285.85	21.95%	-476,073.22	105,091.01	6.44%	-48,878.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	FIT(Flexible Independent Travel)	288.22	0.01%	0.00	0.00%	288.22	2,529.36	0.16%	-2,241.14
0.00	0.00%	0.00	0.00%	0.00	5,650.00	6.28%	-5,650.00	Employee	43,708.75	1.90%	0.00	0.00%	43,708.75	47,092.09	2.89%	-3,383.34
0.00	0.00%	0.00	0.00%	0.00	3,586.00	3.98%	-3,586.00	Travel Agent/Friends & Family	36,105.00	1.57%	0.00	0.00%	36,105.00	34,322.00	2.10%	1,783.00
0.00	0.00%	0.00	0.00%	0.00	9,169.25	10.19%	-9,169.25	Leisure Package Transient	68,360.03	2.97%	0.00	0.00%	68,360.03	118,360.43	7.25%	-50,000.40
0.00	0.00%	0.00	0.00%	0.00	980.00	1.09%	-980.00	Member Reward Stay	13,319.40	0.58%	0.00	0.00%	13,319.40	16,239.70	1.00%	-2,920.30
0.00	0.00%	46,725.00	9.23%	-46,725.00	18,529.60	20.59%	-18,529.60	Internet/E-Commerce	275,307.10	11.96%	353,075.00	14.56%	-77,767.90	215,758.83	13.22%	59,548.27
0.00	0.00%	0.00	0.00%	0.00	3,601.95	4.00%	-3,601.95	E-Commerce Opaque	16,737.40	0.73%	0.00	0.00%	16,737.40	35,140.85	2.15%	-18,403.45
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Transient	69.00	0.00%	0.00	0.00%	69.00	0.00	0.00%	69.00
0.00	0.00%	0.00	0.00%	0.00	8,011.34	8.90%	-8,011.34	Government Transient	76,812.73	3.34%	19,020.00	0.78%	57,792.73	179,465.42	11.00%	-102,652.69
128,989.05	55.95%	88,885.00	17.56%	40,104.05	26,148.31	29.05%	102,840.74	Rack Transient	470,489.48	20.44%	523,316.45	21.58%	-52,826.97	284,794.95	17.46%	185,694.53
0.00	0.00%	93,000.00	18.37%	-93,000.00	1,661.00	1.85%	-1,661.00	Local Negotiated Transient	38,398.16	1.67%	411,382.50	16.96%	-372,984.34	31,078.02	1.90%	7,320.14
201,068.49	87.21%	325,890.00	64.38%	-124,821.51	89,063.43	98.95%	112,005.06	Total Transient Room Revenue	1,284,490.07	55.81%	1,839,079.80	75.83%	-554,589.73	1,119,315.48	68.61%	165,174.59
Group Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Government Group	884,726.00	38.44%	0.00	0.00%	884,726.00	1,881.00	0.12%	882,845.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tour & Travel Group	69,783.00	3.03%	0.00	0.00%	69,783.00	197,448.21	12.10%	-127,665.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Association Group	0.00	0.00%	0.00	0.00%	0.00	2,499.00	0.15%	-2,499.00
29,657.00	12.86%	180,279.84	35.62%	-150,622.84	0.00	0.00%	29,657.00	SMERF Group	43,269.00	1.88%	586,311.20	24.17%	-543,042.20	27,278.00	1.67%	15,991.00
0.00	0.00%	0.00	0.00%	0.00	198.00	0.22%	-198.00	Sports Group	5,902.00	0.26%	0.00	0.00%	5,902.00	24,037.00	1.47%	-18,135.00
29,657.00	12.86%	180,279.84	35.62%	-150,622.84	198.00	0.22%	29,459.00	Total Group Room Revenue	1,003,680.00	43.61%	586,311.20	24.17%	417,368.80	253,143.21	15.52%	750,536.79
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	964.00	1.07%	-964.00	Other Contract	18,552.35	0.81%	0.00	0.00%	18,552.35	272,818.40	16.72%	-254,266.05
0.00	0.00%	0.00	0.00%	0.00	964.00	1.07%	-964.00	Total Contract Room Revenue	18,552.35	0.81%	0.00	0.00%	18,552.35	272,818.40	16.72%	-254,266.05
Other Room Revenue																
821.30	0.36%	0.00	0.00%	821.30	0.00	0.00%	821.30	No-Show Rooms	997.50	0.04%	0.00	0.00%	997.50	80.75	0.00%	916.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Early/Late Departure Fees	8,565.35	0.37%	0.00	0.00%	8,565.35	0.00	0.00%	8,565.35
178.00	0.08%	0.00	0.00%	178.00	214.48	0.24%	-36.48	Pet/Smoking/Damage Fees	871.87	0.04%	0.00	0.00%	871.87	649.87	0.04%	222.00
999.30	0.43%	0.00	0.00%	999.30	214.48	0.24%	784.82	Total Other Room Revenue	10,434.72	0.45%	0.00	0.00%	10,434.72	730.62	0.04%	9,704.10
-1,177.16	-0.51%	0.00	0.00%	-1,177.16	-434.45	-0.48%	-742.71	Less: Allowances	-15,710.87	-0.68%	0.00	0.00%	-15,710.87	-14,547.90	-0.89%	-1,162.97
230,547.63	100.00%	506,169.84	100.00%	-275,622.21	90,005.46	100.00%	140,542.17	Total Room Revenue	2,301,446.27	100.00%	2,425,391.00	100.00%	-123,944.73	1,631,459.81	100.00%	669,986.46
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	8,009.00	1.58%	-8,009.00	0.00	0.00%	0.00	Front Office Management	0.00	0.00%	56,315.00	2.32%	-56,315.00	11,197.72	0.69%	-11,197.72
5,535.71	2.40%	4,377.00	0.86%	1,158.71	4,350.72	4.83%	1,184.99	Housekeeping Management	43,281.52	1.88%	43,054.00	1.78%	227.52	32,246.56	1.98%	11,034.96
5,535.71	2.40%	12,386.00	2.45%	-6,850.29	4,350.72	4.83%	1,184.99	Total Rooms Management	43,281.52	1.88%	99,369.00	4.10%	-56,087.48	43,444.28	2.66%	-162.76
16,898.46	7.33%	8,652.00	1.71%	8,246.46	7,280.56	8.09%	9,617.90	Front Office Agents	111,328.47	4.84%	77,292.00	3.19%	34,036.47	87,521.17	5.36%	23,807.30
0.00	0.00%	0.00	0.00%	0.00	2,045.65	2.27%	-2,045.65	Front Office Supervisors	16,042.90	0.70%	0.00	0.00%	16,042.90	29,115.43	1.78%	-13,072.53
0.00	0.00%	4,600.00	0.91%	-4,600.00	4,591.77	5.10%	-4,591.77	Night Auditors	35,876.24	1.56%	44,188.00	1.82%	-8,311.76	44,022.61	2.70%	-8,146.37
3,927.10	1.70%	0.00	0.00%	3,927.10	0.00	0.00%	3,927.10	Drivers	3,927.10	0.17%	0.00	0.00%	3,927.10	16,072.70	0.99%	-12,145.60
20,825.56	9.03%	13,252.00	2.62%	7,573.56	13,917.98	15.46%	6,907.58	Total Rooms Front Office	167,174.71	7.26%	121,480.00	5.01%	45,694.71	176,731.91	10.83%	-9,557.20
0.00	0.00%	3,894.00	0.77%	-3,894.00	1,767.00	1.96%	-1,767.00	Housekeeping Supervisors	22,513.70	0.98%	27,192.00	1.12%	-4,678.30	26,851.78	1.65%	-4,338.08
11,832.00	5.13%	34,205.00	6.76%	-22,373.00	8,946.00	9.94%	2,886.00	Room Attendants	139,226.49	6.05%	207,926.00	8.57%	-68,699.51	138,097.23	8.46%	1,129.26
0.00	0.00%	2,921.00	0.58%	-2,921.00	2,788.00	3.10%	-2,788.00	Housepersons	23,471.05	1.02%	28,632.00	1.18%	-5,160.95	38,623.87	2.37%	-15,152.82
0.00	0.00%	2,052.00	0.41%	-2,052.00	0.00	0.00%	0.00	Laundry Attendants	2,874.07	0.12%	8,872.00	0.37%	-5,997.93	23,603.68	1.45%	-20,729.61

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11,832.00	5.13%	43,072.00	8.51%	-31,240.00	13,501.00	15.00%	-1,669.00	Total Rooms Housekeeping	188,085.31	8.17%	272,622.00	11.24%	-84,536.69	227,176.56	13.92%	-39,091.25
38,193.27	16.57%	68,710.00	13.57%	-30,516.73	31,769.70	35.30%	6,423.57	Total Rooms Salary and Wages	398,541.54	17.32%	493,471.00	20.35%	-94,929.46	447,352.75	27.42%	-48,811.21
								PR Taxes and Benefits								
2,854.27	1.24%	2,026.00	0.40%	828.27	1,295.32	1.44%	1,558.95	FICA	19,187.97	0.83%	17,745.00	0.73%	1,442.97	20,836.02	1.28%	-1,648.05
160.89	0.07%	19.00	0.00%	141.89	3.16	0.00%	157.73	Federal Unemployment Tax	826.17	0.04%	453.00	0.02%	373.17	681.89	0.04%	144.28
824.21	0.36%	42.00	0.01%	782.21	8.49	0.01%	815.72	State Unemployment Tax	3,841.76	0.17%	1,320.00	0.05%	2,521.76	2,074.65	0.13%	1,767.11
3,839.37	1.67%	2,087.00	0.41%	1,752.37	1,306.97	1.45%	2,532.40	Total Payroll Taxes	23,855.90	1.04%	19,518.00	0.80%	4,337.90	23,592.56	1.45%	263.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	2,784.19	0.12%	4,200.00	0.17%	-1,415.81	4,942.65	0.30%	-2,158.46
0.00	0.00%	769.00	0.15%	-769.00	562.00	0.62%	-562.00	Vacation	5,329.24	0.23%	6,628.00	0.27%	-1,298.76	9,619.96	0.59%	-4,290.72
0.00	0.00%	769.00	0.15%	-769.00	562.00	0.62%	-562.00	Total Supplemental Pay	8,113.43	0.35%	10,828.00	0.45%	-2,714.57	14,562.61	0.89%	-6,449.18
11,231.63	4.87%	1,537.00	0.30%	9,694.63	1,449.04	1.61%	9,782.59	Worker's Compensation	24,392.76	1.06%	15,370.00	0.63%	9,022.76	16,558.30	1.01%	7,834.46
-2,340.58	-1.02%	3,229.00	0.64%	-5,569.58	2,321.38	2.58%	-4,661.96	Group Insurance	15,402.27	0.67%	32,218.00	1.33%	-16,815.73	48,510.70	2.97%	-33,108.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Employee Meals	0.00	0.00%	0.00	0.00%	0.00	1.09	0.00%	-1.09
0.00	0.00%	41.00	0.01%	-41.00	0.00	0.00%	0.00	401k Contribution	189.42	0.01%	153.00	0.01%	36.42	276.39	0.02%	-86.97
0.00	0.00%	69.00	0.01%	-69.00	0.00	0.00%	0.00	Bonus and Incentive Pay	318.50	0.01%	256.00	0.01%	62.50	615.12	0.04%	-296.62
8,891.05	3.86%	4,876.00	0.96%	4,015.05	3,770.42	4.19%	5,120.63	Total Other Benefits	40,302.95	1.75%	47,997.00	1.98%	-7,694.05	65,961.60	4.04%	-25,658.65
12,730.42	5.52%	7,732.00	1.53%	4,998.42	5,639.39	6.27%	7,091.03	Total Rooms PR Taxes and Benefits	72,272.28	3.14%	78,343.00	3.23%	-6,070.72	104,116.77	6.38%	-31,844.49
50,923.69	22.09%	76,442.00	15.10%	-25,518.31	37,409.09	41.56%	13,514.60	Total Rooms Labor Costs	470,813.82	20.46%	571,814.00	23.58%	-101,000.18	551,469.52	33.80%	-80,655.70
								Other Expenses								
-1,260.55	-0.55%	0.00	0.00%	-1,260.55	0.00	0.00%	-1,260.55	Breakfast /Comp Cost	-2,780.33	-0.12%	0.00	0.00%	-2,780.33	3,565.00	0.22%	-6,345.33
0.00	0.00%	1,534.00	0.30%	-1,534.00	326.59	0.36%	-326.59	Cleaning Supplies	6,725.76	0.29%	9,326.00	0.38%	-2,600.24	9,632.17	0.59%	-2,906.41
0.00	0.00%	150.00	0.03%	-150.00	250.44	0.28%	-250.44	Contract Cleaning	0.00	0.00%	1,500.00	0.06%	-1,500.00	2,823.05	0.17%	-2,823.05
23,434.20	10.16%	0.00	0.00%	23,434.20	0.00	0.00%	23,434.20	Contract Labor	51,103.19	2.22%	0.00	0.00%	51,103.19	0.00	0.00%	51,103.19
2,271.24	0.99%	5,183.00	1.02%	-2,911.76	890.05	0.99%	1,381.19	Guest Supplies	25,383.06	1.10%	31,505.00	1.30%	-6,121.94	23,906.83	1.47%	1,476.23
1,353.99	0.59%	1,866.00	0.37%	-512.01	840.58	0.93%	513.41	Laundry	9,776.33	0.42%	11,341.00	0.47%	-1,564.67	8,328.75	0.51%	1,447.58
0.00	0.00%	1,866.00	0.37%	-1,866.00	0.00	0.00%	0.00	Linen	8,563.12	0.37%	11,341.00	0.47%	-2,777.88	5,806.12	0.36%	2,757.00
0.00	0.00%	1,866.00	0.37%	-1,866.00	1,293.62	1.44%	-1,293.62	Operating Supplies	10,295.26	0.45%	11,341.00	0.47%	-1,045.74	14,119.62	0.87%	-3,824.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	26.48	0.00%	0.00	0.00%	26.48	0.00	0.00%	26.48
0.00	0.00%	788.00	0.16%	-788.00	350.40	0.39%	-350.40	Reservation Expense	1,896.94	0.08%	4,789.00	0.20%	-2,892.06	3,445.60	0.21%	-1,548.66
6,226.07	2.70%	3,082.00	0.61%	3,144.07	3,081.67	3.42%	3,144.40	Television Cable	33,961.10	1.48%	30,820.00	1.27%	3,141.10	29,682.00	1.82%	4,279.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	180.67	0.01%	0.00	0.00%	180.67	1,380.96	0.08%	-1,200.29
101.29	0.04%	4,146.00	0.82%	-4,044.71	798.18	0.89%	-696.89	Transportation	25,719.32	1.12%	25,203.00	1.04%	516.32	20,941.89	1.28%	4,777.43
0.00	0.00%	5,568.00	1.10%	-5,568.00	486.42	0.54%	-486.42	Travel Agent Comm - Group Rooms	3,129.17	0.14%	26,680.00	1.10%	-23,550.83	23,664.10	1.45%	-20,534.93
3,697.20	1.60%	12,654.00	2.50%	-8,956.80	2,244.38	2.49%	1,452.82	Travel Agent Comm - Transient Rooms	41,279.93	1.79%	60,634.00	2.50%	-19,354.07	57,096.76	3.50%	-15,816.83
0.00	0.00%	290.00	0.06%	-290.00	0.00	0.00%	0.00	Uniforms	500.24	0.02%	1,764.00	0.07%	-1,263.76	172.61	0.01%	327.63
35,823.44	15.54%	38,993.00	7.70%	-3,169.56	10,562.33	11.74%	25,261.11	Total Rooms Other Expenses	215,760.24	9.37%	226,244.00	9.33%	-10,483.76	204,565.46	12.54%	11,194.78
86,747.13	37.63%	115,435.00	22.81%	-28,687.87	47,971.42	53.30%	38,775.71	Total Rooms Expenses	686,574.06	29.83%	798,058.00	32.90%	-111,483.94	756,034.98	46.34%	-69,460.92
143,800.50	62.37%	390,734.84	77.19%	-246,934.34	42,034.04	46.70%	101,766.46	Total Rooms Profit (Loss)	1,614,872.21	70.17%	1,627,333.00	67.10%	-12,460.79	875,424.83	53.66%	739,447.38

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Sale Stats																
Transient Rooms																
575.00		0.00		575.00	0.00		575.00	Room Stat - Corporate Transient	1,196.00		0.00		1,196.00	3.00		1,193.00
0.00		0.00		0.00	30.00		-30.00	Room Stat - Advanced Purchase	398.00		0.00		398.00	93.00		305.00
0.00		1,024.00		-1,024.00	87.00		-87.00	Room Stat - AAA/AARP Transient	483.00		6,555.00		-6,072.00	246.00		237.00
0.00		0.00		0.00	0.00		0.00	Room Stat - FIT(Flexible Independent Trave	2.00		0.00		2.00	0.00		2.00
0.00		0.00		0.00	116.00		-116.00	Room Stat - Employee	777.00		0.00		777.00	400.00		377.00
28.00		0.00		28.00	128.00		-100.00	Room Stat - Package Transient	666.00		0.00		666.00	309.00		357.00
0.00		0.00		0.00	53.00		-53.00	Room Stat - Travel Agent/Friends & Family	514.00		0.00		514.00	259.00		255.00
0.00		0.00		0.00	28.00		-28.00	Room Stat - Member Reward Stay	400.00		0.00		400.00	97.00		303.00
0.00		0.00		0.00	4.00		-4.00	Room Stat - Extended Stay Transient	55.00		0.00		55.00	15.00		40.00
0.00		525.00		-525.00	273.00		-273.00	Room Stat - Internet	3,452.00		4,600.00		-1,148.00	877.00		2,575.00
0.00		0.00		0.00	10.00		-10.00	Room Stat - Other Transient	72.00		0.00		72.00	21.00		51.00
0.00		0.00		0.00	7.00		-7.00	Room Stat - Airline Distressed Passenger	221.00		0.00		221.00	27.00		194.00
0.00		0.00		0.00	69.00		-69.00	Room Stat - E-Commerce Opaque	286.00		0.00		286.00	275.00		11.00
0.00		0.00		0.00	111.00		-111.00	Room Stat - Government Rate Transient	772.00		300.00		472.00	214.00		558.00
1,602.00		613.00		989.00	246.00		1,356.00	Room Stat - Rack Rate Transient	5,309.00		4,642.00		667.00	920.00		4,389.00
0.00		600.00		-600.00	15.00		-15.00	Room Stat - Local Negotiated Transient	439.00		3,412.00		-2,973.00	21.00		418.00
2,205.00		2,762.00		-557.00	1,177.00		1,028.00	Total Transient Rooms Sold	15,042.00		19,509.00		-4,467.00	3,777.00		11,265.00
Group Rooms																
0.00		0.00		0.00	18.00		-18.00	Room Stat - Corporate Group Rooms	301.00		0.00		301.00	106.00		195.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Government Group	10,469.00		0.00		10,469.00	0.00		10,469.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Tour & Travel Group	566.00		0.00		566.00	0.00		566.00
173.00		1,384.00		-1,211.00	0.00		173.00	Room Stat - SMERF Group	341.00		5,693.00		-5,352.00	0.00		341.00
0.00		0.00		0.00	2.00		-2.00	Room Stat - Sports Group	58.00		0.00		58.00	2.00		56.00
173.00		1,384.00		-1,211.00	20.00		153.00	Total Group Rooms Sold	11,735.00		5,693.00		6,042.00	108.00		11,627.00
Contract Rooms																
0.00		0.00		0.00	5.00		-5.00	Room Stat - Airline Crews Contract	29.00		0.00		29.00	68.00		-39.00
0.00		0.00		0.00	5.00		-5.00	Total Contract Rooms Sold	29.00		0.00		29.00	68.00		-39.00
2,378.00		4,146.00		-1,768.00	1,202.00		1,176.00	Total Rooms Sold	26,806.00		25,202.00		1,604.00	3,953.00		22,853.00
30.00		0.00		30.00	0.00		30.00	Room Stat-Comp Rooms	47.00		0.00		47.00	0.00		47.00
2,408.00		4,146.00		-1,738.00	1,202.00		1,206.00	Total Rooms Occupied	26,853.00		25,202.00		1,651.00	3,953.00		22,900.00
972.00		0.00		972.00	0.00		972.00	Room Stat-Out of Order	1,612.00		0.00		1,612.00	0.00		1,612.00
ADR																
125.36		0.00		125.36	0.00		125.36	Corporate Transient ADR	129.61		0.00		129.61	7,023.14		-6,893.53
0.00		0.00		0.00	80.97		-80.97	Advanced Purchase ADR	84.58		0.00		84.58	305.09		-220.51
0.00		95.00		-95.00	92.58		-92.58	AAA/AARP ADR	116.38		81.20		35.18	427.20		-310.82
0.00		0.00		0.00	0.00		0.00	FIT ADR	144.11		0.00		144.11	0.00		144.11
0.00		0.00		0.00	0.00		0.00	Consortia ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	48.71		-48.71	Employee ADR	56.25		0.00		56.25	117.73		-61.48
0.00		0.00		0.00	0.00		0.00	Leisure ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	67.66		-67.66	Travel Agent/Friends & Family ADR	70.24		0.00		70.24	132.52		-62.27
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	35.00		-35.00	Member Reward Stay ADR	33.30		0.00		33.30	167.42		-134.12
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Extended Stay ADR	0.00		0.00		0.00	0.00		0.00
0.00		89.00		-89.00	67.87		-67.87	Internet ADR	79.75		76.76		3.00	246.02		-166.27
0.00		0.00		0.00	52.20		-52.20	E-Commerce Opaque ADR	58.52		0.00		58.52	127.78		-69.26
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	0.96		0.00		0.96	0.00		0.96
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	72.17		-72.17	Government ADR	99.50		63.40		36.10	838.62		-739.13
80.52		145.00		-64.48	106.29		-25.78	Rack ADR	88.62		112.74		-24.11	309.56		-220.94
0.00		155.00		-155.00	110.73		-110.73	Local Negotiated ADR	87.47		120.57		-33.10	1,479.91		-1,392.44
91.19		117.99		-26.80	75.67		15.52	Total Transient ADR	85.39		94.27		-8.87	296.35		-210.96
0.00		0.00		0.00	0.00		0.00	Corporate Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00		0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Government Group ADR	84.51		0.00	84.51	0.00		84.51
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	123.29		0.00	123.29	0.00		123.29
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
171.43		130.26		41.17	0.00		171.43	SMERF Group ADR	126.89		102.99	23.90	0.00		126.89
0.00		0.00		0.00	99.00		-99.00	Sports Group ADR	101.76		0.00	101.76	12,018.50		-11,916.74
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
171.43		130.26		41.17	9.90		161.53	Total Group ADR	85.53		102.99	-17.46	2,343.92		-2,258.39
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	192.80		-192.80	Total Contract ADR	639.74		0.00	639.74	4,012.04		-3,372.30
96.95		122.09		-25.14	74.88		22.07	Total ADR	85.86		96.24	-10.38	412.71		-326.86

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
2,964.73	40.84%	12,400.00	20.28%	-9,435.27	62.00	1.60%	2,902.73	Outlet Food Revenue	15,916.82	25.99%	64,400.00	23.19%	-48,483.18	57,095.33	34.72%	-41,178.51
2,694.50	37.12%	29,561.00	48.35%	-26,866.50	0.00	0.00%	2,694.50	Banquet and Catering Food Revenue	23,474.44	38.33%	119,703.00	43.10%	-96,228.56	50,432.31	30.66%	-26,957.87
0.00	0.00%	7,670.00	12.55%	-7,670.00	0.00	0.00%	0.00	Outlet Beverage Revenue	74.78	0.12%	36,214.00	13.04%	-36,139.22	15,881.50	9.66%	-15,806.72
0.00	0.00%	250.00	0.41%	-250.00	980.00	25.28%	-980.00	Banquet and Catering Beverage Revenue	2,777.31	4.53%	1,250.00	0.45%	1,527.31	980.00	0.60%	1,797.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,600.00	22.04%	11,255.00	18.41%	-9,655.00	2,835.14	73.12%	-1,235.14	Banquet and Catering Other Revenue	19,004.11	31.03%	56,135.00	20.21%	-37,130.89	40,076.82	24.37%	-21,072.71
7,259.23	100.00%	61,136.00	100.00%	-53,876.77	3,877.14	100.00%	3,382.09	Total F&B Revenue	61,247.46	100.00%	277,702.00	100.00%	-216,454.54	164,465.96	100.00%	-103,218.50
Cost of Sales																
3,441.31	47.41%	16,784.00	27.45%	-13,342.69	0.00	0.00%	3,441.31	Food Purchases	16,484.02	26.91%	73,640.00	26.52%	-57,155.98	46,195.88	28.09%	-29,711.86
0.00	0.00%	2,108.00	3.45%	-2,108.00	161.81	4.17%	-161.81	Beverage Purchases	1,045.88	1.71%	9,917.00	3.57%	-8,871.12	4,263.26	2.59%	-3,217.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,441.31	47.41%	18,892.00	30.90%	-15,450.69	161.81	4.17%	3,279.50	Total F&B Cost of Sales	17,529.90	28.62%	83,557.00	30.09%	-66,027.10	50,459.14	30.68%	-32,929.24
3,817.92	52.59%	42,244.00	69.10%	-38,426.08	3,715.33	95.83%	102.59	F&B Gross Profit	43,717.56	71.38%	194,145.00	69.91%	-150,427.44	114,006.82	69.32%	-70,289.26
Expenses																
Payroll																
Salaries and Wages																
6,387.37	87.99%	1,717.00	2.81%	4,670.37	0.00	0.00%	6,387.37	Management	12,403.86	20.25%	11,845.00	4.27%	558.86	4,425.48	2.69%	7,978.38
7,526.61	103.68%	22,533.00	36.86%	-15,006.39	0.00	0.00%	7,526.61	Non-Management	25,196.11	41.14%	107,212.00	38.61%	-82,015.89	68,014.53	41.35%	-42,818.42
13,913.98	191.67%	24,250.00	39.67%	-10,336.02	0.00	0.00%	13,913.98	Total F&B Salaries and Wages	37,599.97	61.39%	119,057.00	42.87%	-81,457.03	72,440.01	44.05%	-34,840.04
PR Taxes and Benefits																
1,340.71	18.47%	1,720.00	2.81%	-379.29	0.00	0.00%	1,340.71	Payroll Taxes	3,925.28	6.41%	8,934.00	3.22%	-5,008.72	7,851.27	4.77%	-3,925.99
0.00	0.00%	727.00	1.19%	-727.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	4,771.00	1.72%	-4,771.00	3,237.31	1.97%	-3,237.31
4,198.13	57.83%	992.00	1.62%	3,206.13	17.74	0.46%	4,180.39	Other Benefits	4,759.52	7.77%	6,548.00	2.36%	-1,788.48	5,342.75	3.25%	-583.23
5,538.84	76.30%	3,439.00	5.63%	2,099.84	17.74	0.46%	5,521.10	Total F&B PR Taxes and Benefits	8,684.80	14.18%	20,253.00	7.29%	-11,568.20	16,431.33	9.99%	-7,746.53
19,452.82	267.97%	27,689.00	45.29%	-8,236.18	17.74	0.46%	19,435.08	Total F&B Payroll	46,284.77	75.57%	139,310.00	50.17%	-93,025.23	88,871.34	54.04%	-42,586.57
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	213.00	0.35%	-213.00	0.00	0.00%	0.00	Cleaning Supplies	84.20	0.14%	917.00	0.33%	-832.80	1,084.83	0.66%	-1,000.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
201.40	2.77%	0.00	0.00%	201.40	0.00	0.00%	201.40	Equipment Rental	684.76	1.12%	0.00	0.00%	684.76	0.00	0.00%	684.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	150.00	0.25%	-150.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	1,050.00	0.38%	-1,050.00	560.06	0.34%	-560.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	720.76	1.18%	0.00	0.00%	720.76	317.85	0.19%	402.91
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	178.09	0.29%	0.00	0.00%	178.09	0.00	0.00%	178.09
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	532.00	0.87%	-532.00	0.00	0.00%	0.00	Miscellaneous Expense	982.12	1.60%	2,402.00	0.86%	-1,419.88	1,086.12	0.66%	-104.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	1,596.00	2.61%	-1,596.00	0.00	0.00%	0.00	Paper/Plastic Supplies	834.34	1.36%	7,208.00	2.60%	-6,373.66	5,436.90	3.31%	-4,602.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	92.00	0.06%	-92.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
201.40	2.77%	2,491.00	4.07%	-2,289.60	0.00	0.00%	201.40	Total F&B Other Expenses	3,484.27	5.69%	11,577.00	4.17%	-8,092.73	8,577.76	5.22%	-5,093.49
19,654.22	270.75%	30,180.00	49.37%	-10,525.78	17.74	0.46%	19,636.48	Total F&B Expenses	49,769.04	81.26%	150,887.00	54.33%	-101,117.96	97,449.10	59.25%	-47,680.06
-15,836.30	-218.15%	12,064.00	19.73%	-27,900.30	3,697.59	95.37%	-19,533.89	Total F&B Profit (Loss)	-6,051.48	-9.88%	43,258.00	15.58%	-49,309.48	16,557.72	10.07%	-22,609.20

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0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 4															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 5															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Food Admin								
								Cost of Sales								
3,441.31	47.41%	16,784.00	27.45%	-13,342.69	0.00	0.00%	3,441.31	Food Purchases	16,484.02	26.91%	73,640.00	26.52%	-57,155.98	46,195.88	28.09%	-29,711.86
0.00	0.00%	2,108.00	3.45%	-2,108.00	161.81	4.17%	-161.81	Beverage Purchases	353.58	0.58%	9,917.00	3.57%	-9,563.42	4,263.26	2.59%	-3,909.68
3,441.31	47.41%	18,892.00	30.90%	-15,450.69	161.81	4.17%	3,279.50	Total Food Admin Cost of Sales	16,837.60	27.49%	83,557.00	30.09%	-66,719.40	50,459.14	30.68%	-33,621.54
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	1,717.00	2.81%	-1,717.00	0.00	0.00%	0.00	Division Management	0.00	0.00%	11,845.00	4.27%	-11,845.00	4,425.48	2.69%	-4,425.48
0.00	0.00%	1,717.00	2.81%	-1,717.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	11,845.00	4.27%	-11,845.00	4,425.48	2.69%	-4,425.48
0.00	0.00%	5,307.00	8.68%	-5,307.00	0.00	0.00%	0.00	Cooks-Line Cooks	0.00	0.00%	30,860.00	11.11%	-30,860.00	20,078.32	12.21%	-20,078.32
153.00	2.11%	2,640.00	4.32%	-2,487.00	0.00	0.00%	153.00	Stewards-Warewashing	739.50	1.21%	8,169.00	2.94%	-7,429.50	8,611.28	5.24%	-7,871.78
153.00	2.11%	7,947.00	13.00%	-7,794.00	0.00	0.00%	153.00	Total Food Admin Non-Management	739.50	1.21%	39,029.00	14.05%	-38,289.50	28,689.60	17.44%	-27,950.10
153.00	2.11%	9,664.00	15.81%	-9,511.00	0.00	0.00%	153.00	Total Food Admin Salaries and Wages	739.50	1.21%	50,874.00	18.32%	-50,134.50	33,115.08	20.13%	-32,375.58
								PR Taxes and Benefits								
0.00	0.00%	1,709.00	2.80%	-1,709.00	0.00	0.00%	0.00	FICA	470.79	0.77%	8,848.00	3.19%	-8,377.21	6,516.13	3.96%	-6,045.34
0.00	0.00%	11.00	0.02%	-11.00	0.00	0.00%	0.00	Federal Unemployment Tax	20.69	0.03%	56.00	0.02%	-35.31	331.61	0.20%	-310.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	State Unemployment Tax	112.43	0.18%	30.00	0.01%	82.43	1,003.53	0.61%	-891.10
0.00	0.00%	1,720.00	2.81%	-1,720.00	0.00	0.00%	0.00	Total Payroll Taxes	603.91	0.99%	8,934.00	3.22%	-8,330.09	7,851.27	4.77%	-7,247.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	1,200.00	0.43%	-1,200.00	848.12	0.52%	-848.12
0.00	0.00%	727.00	1.19%	-727.00	0.00	0.00%	0.00	Vacation	0.00	0.00%	3,571.00	1.29%	-3,571.00	2,389.19	1.45%	-2,389.19
0.00	0.00%	727.00	1.19%	-727.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	4,771.00	1.72%	-4,771.00	3,237.31	1.97%	-3,237.31
0.00	0.00%	450.00	0.74%	-450.00	0.00	0.00%	0.00	Worker's Compensation	529.27	0.86%	3,150.00	1.13%	-2,620.73	1,938.39	1.18%	-1,409.12
0.00	0.00%	438.00	0.72%	-438.00	17.74	0.46%	-17.74	Group Insurance	3.48	0.01%	3,053.00	1.10%	-3,049.52	1,988.61	1.21%	-1,985.13
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.42	0.00%	-0.42
0.00	0.00%	104.00	0.17%	-104.00	0.00	0.00%	0.00	401k Contribution	28.64	0.05%	345.00	0.12%	-316.36	519.22	0.32%	-490.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	425.71	0.26%	-425.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	470.40	0.29%	-470.40
0.00	0.00%	992.00	1.62%	-992.00	17.74	0.46%	-17.74	Total Other Benefits	561.39	0.92%	6,548.00	2.36%	-5,986.61	5,342.75	3.25%	-4,781.36
153.00	2.11%	13,103.00	21.43%	-12,950.00	17.74	0.46%	135.26	Total Food Admin PR Taxes and Benefit	1,904.80	3.11%	71,127.00	25.61%	-69,222.20	49,546.41	30.13%	-47,641.61
306.00	4.22%	22,767.00	37.24%	-22,461.00	17.74	0.46%	288.26	Total Food Admin Payroll	2,644.30	4.32%	122,001.00	43.93%	-119,356.70	82,661.49	50.26%	-80,017.19
								Other Expenses								
0.00	0.00%	213.00	0.35%	-213.00	0.00	0.00%	0.00	Cleaning Supplies	84.20	0.14%	917.00	0.33%	-832.80	1,084.83	0.66%	-1,000.63
201.40	2.77%	0.00	0.00%	201.40	0.00	0.00%	201.40	Equipment Rental	684.76	1.12%	0.00	0.00%	684.76	0.00	0.00%	684.76
0.00	0.00%	150.00	0.25%	-150.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	1,050.00	0.38%	-1,050.00	560.06	0.34%	-560.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	720.76	1.18%	0.00	0.00%	720.76	317.85	0.19%	402.91
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	178.09	0.29%	0.00	0.00%	178.09	0.00	0.00%	178.09
0.00	0.00%	532.00	0.87%	-532.00	0.00	0.00%	0.00	Miscellaneous Expense	982.12	1.60%	2,402.00	0.86%	-1,419.88	1,086.12	0.66%	-104.00
0.00	0.00%	1,596.00	2.61%	-1,596.00	0.00	0.00%	0.00	Paper/Plastic Supplies	834.34	1.36%	7,208.00	2.60%	-6,373.66	5,436.90	3.31%	-4,602.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	92.00	0.06%	-92.00
201.40	2.77%	2,491.00	4.07%	-2,289.60	0.00	0.00%	201.40	Total Food Admin Other Expenses	3,484.27	5.69%	11,577.00	4.17%	-8,092.73	8,577.76	5.22%	-5,093.49
507.40	6.99%	25,258.00	41.31%	-24,750.60	17.74	0.46%	489.66	Total Food Admin Expenses	6,128.57	10.01%	133,578.00	48.10%	-127,449.43	91,239.25	55.48%	-85,110.68
3,948.71	54.40%	44,150.00	72.22%	-40,201.29	179.55	4.63%	3,769.16	Departmental Costs	22,966.17	37.50%	217,135.00	78.19%	-194,168.83	141,698.39	86.16%	-118,732.22

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin								
								Less Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales								
								Beverage Purchases	692.30	0.00%	0.00	0.00%	692.30	0.00	0.00%	692.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	692.30	0.00%	0.00	0.00%	692.30	0.00	0.00%	692.30
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Restaurant 1 Food Revenue								
1,870.60	107.62%	7,750.00	38.61%	-5,879.40	62.00	100.00%	1,808.60	Food-Breakfast	13,383.45	100.77%	39,875.00	39.63%	-26,491.55	34,035.64	46.64%	-20,652.19
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Lunch	20.00	0.15%	0.00	0.00%	20.00	105.70	0.14%	-85.70
0.00	0.00%	4,650.00	23.17%	-4,650.00	0.00	0.00%	0.00	Food-Dinner	0.98	0.01%	24,525.00	24.38%	-24,524.02	23,219.27	31.82%	-23,218.29
1,870.60	107.62%	12,400.00	61.78%	-10,529.40	62.00	100.00%	1,808.60	Restaurant 1 Food Revenue	13,404.43	100.93%	64,400.00	64.01%	-50,995.57	57,360.61	78.60%	-43,956.18
-48.25	-2.78%	0.00	0.00%	-48.25	0.00	0.00%	-48.25	Food-Adjustments-A&G	-113.49	-0.85%	0.00	0.00%	-113.49	-265.28	-0.36%	151.79
-84.17	-4.84%	0.00	0.00%	-84.17	0.00	0.00%	-84.17	Food-Adjustments-A&P	-84.17	-0.63%	0.00	0.00%	-84.17	0.00	0.00%	-84.17
-132.42	-7.62%	0.00	0.00%	-132.42	0.00	0.00%	-132.42	Less: Allowances	-197.66	-1.49%	0.00	0.00%	-197.66	-265.28	-0.36%	67.62
1,738.18	100.00%	12,400.00	61.78%	-10,661.82	62.00	100.00%	1,676.18	Total Restaurant 1 Food Revenue	13,206.77	99.44%	64,400.00	64.01%	-51,193.23	57,095.33	78.24%	-43,888.56
								Beverage Revenue								
0.00	0.00%	3,027.00	15.08%	-3,027.00	0.00	0.00%	0.00	Liquor	69.78	0.53%	15,118.00	15.03%	-15,048.22	6,835.25	9.37%	-6,765.47
0.00	0.00%	2,736.00	13.63%	-2,736.00	0.00	0.00%	0.00	Beer	5.00	0.04%	11,917.00	11.84%	-11,912.00	4,562.25	6.25%	-4,557.25
0.00	0.00%	1,907.00	9.50%	-1,907.00	0.00	0.00%	0.00	Wine	0.00	0.00%	9,179.00	9.12%	-9,179.00	4,484.00	6.14%	-4,484.00
0.00	0.00%	7,670.00	38.22%	-7,670.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	74.78	0.56%	36,214.00	35.99%	-36,139.22	15,881.50	21.76%	-15,806.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	7,670.00	38.22%	-7,670.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	74.78	0.56%	36,214.00	35.99%	-36,139.22	15,881.50	21.76%	-15,806.72
1,738.18	100.00%	20,070.00	100.00%	-18,331.82	62.00	100.00%	1,676.18	Total Restaurant 1 Revenue	13,281.55	100.00%	100,614.00	100.00%	-87,332.45	72,976.83	100.00%	-59,695.28
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,738.18	100.00%	20,070.00	100.00%	-18,331.82	62.00	100.00%	1,676.18	Restaurant 1 Gross Profit	13,281.55	100.00%	100,614.00	100.00%	-87,332.45	72,976.83	100.00%	-59,695.28
								Expenses								
								Payroll Expense								
								Salaries and Wages								
6,387.37	367.47%	0.00	0.00%	6,387.37	0.00	0.00%	6,387.37	Restaurant Management	12,403.86	93.39%	0.00	0.00%	12,403.86	0.00	0.00%	12,403.86
6,387.37	367.47%	0.00	0.00%	6,387.37	0.00	0.00%	6,387.37	Total Restaurant 1 Management	12,403.86	93.39%	0.00	0.00%	12,403.86	0.00	0.00%	12,403.86
4,317.15	248.37%	3,098.00	15.44%	1,219.15	0.00	0.00%	4,317.15	Supervisors	9,106.14	68.56%	18,025.00	17.92%	-8,918.86	8,011.45	10.98%	1,094.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Hosts/Greeters/Captains/Order Takers	0.00	0.00%	0.00	0.00%	0.00	7,065.34	9.68%	-7,065.34
2,851.78	164.07%	3,218.00	16.03%	-366.22	0.00	0.00%	2,851.78	Servers	10,531.04	79.29%	18,940.00	18.82%	-8,408.96	7,143.94	9.79%	3,387.10
7,168.93	412.44%	6,316.00	31.47%	852.93	0.00	0.00%	7,168.93	Total Restaurant 1 Non-Management	19,637.18	147.85%	36,965.00	36.74%	-17,327.82	22,220.73	30.45%	-2,583.55
13,556.30	779.91%	6,316.00	31.47%	7,240.30	0.00	0.00%	13,556.30	Total Restaurant 1 Salaries and Wages	32,041.04	241.24%	36,965.00	36.74%	-4,923.96	22,220.73	30.45%	9,820.31
								PR Taxes and Benefits								
1,006.84	57.92%	0.00	0.00%	1,006.84	0.00	0.00%	1,006.84	FICA	2,386.81	17.97%	0.00	0.00%	2,386.81	0.00	0.00%	2,386.81
53.62	3.08%	0.00	0.00%	53.62	0.00	0.00%	53.62	Federal Unemployment Tax	161.85	1.22%	0.00	0.00%	161.85	0.00	0.00%	161.85
280.25	16.12%	0.00	0.00%	280.25	0.00	0.00%	280.25	State Unemployment Tax	772.71	5.82%	0.00	0.00%	772.71	0.00	0.00%	772.71
1,340.71	77.13%	0.00	0.00%	1,340.71	0.00	0.00%	1,340.71	Total Payroll Taxes	3,321.37	25.01%	0.00	0.00%	3,321.37	0.00	0.00%	3,321.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,247.95	244.39%	0.00	0.00%	4,247.95	0.00	0.00%	4,247.95	Worker's Compensation	4,247.95	31.98%	0.00	0.00%	4,247.95	0.00	0.00%	4,247.95
-49.82	-2.87%	0.00	0.00%	-49.82	0.00	0.00%	-49.82	Group Insurance	-49.82	-0.38%	0.00	0.00%	-49.82	0.00	0.00%	-49.82
4,198.13	241.52%	0.00	0.00%	4,198.13	0.00	0.00%	4,198.13	Total Other Benefits	4,198.13	31.61%	0.00	0.00%	4,198.13	0.00	0.00%	4,198.13
5,538.84	318.66%	0.00	0.00%	5,538.84	0.00	0.00%	5,538.84	Total Restaurant 1 PR Taxes and Benefi	7,519.50	56.62%	0.00	0.00%	7,519.50	0.00	0.00%	7,519.50
19,095.14	1,098.57%	6,316.00	31.47%	12,779.14	0.00	0.00%	19,095.14	Total Restaurant 1 Payroll	39,560.54	297.86%	36,965.00	36.74%	2,595.54	22,220.73	30.45%	17,339.81
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
19,095.14	1,098.57%	6,316.00	31.47%	12,779.14	0.00	0.00%	19,095.14	Total Restaurant 1 Expenses	39,560.54	297.86%	36,965.00	36.74%	2,595.54	22,220.73	30.45%	17,339.81
-17,356.96	-998.57%	13,754.00	68.53%	-31,110.96	62.00	100.00%	-17,418.96	Total Restaurant 1 Profit (Loss)	-26,278.99	-197.86%	63,649.00	63.26%	-89,927.99	50,756.10	69.55%	-77,035.09

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Banquets Food Revenue								
0.00	0.00%	27,311.00	66.51%	-27,311.00	0.00	0.00%	0.00	Food-Breakfast	11,165.86	24.67%	104,153.00	58.81%	-92,987.14	35,157.28	38.43%	-23,991.42
0.00	0.00%	1,000.00	2.44%	-1,000.00	0.00	0.00%	0.00	Food-Lunch	2,112.36	4.67%	3,000.00	1.69%	-887.64	4,007.98	4.38%	-1,895.62
2,694.50	62.74%	1,000.00	2.44%	1,694.50	0.00	0.00%	2,694.50	Food-Dinner	10,078.62	22.27%	5,000.00	2.82%	5,078.62	4,141.50	4.53%	5,937.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Brunch	0.00	0.00%	6,000.00	3.39%	-6,000.00	5,258.00	5.75%	-5,258.00
0.00	0.00%	250.00	0.61%	-250.00	0.00	0.00%	0.00	Food-Breaks	117.60	0.26%	1,550.00	0.88%	-1,432.40	1,867.55	2.04%	-1,749.95
2,694.50	62.74%	29,561.00	71.98%	-26,866.50	0.00	0.00%	2,694.50	Banquets Food Revenue	23,474.44	51.87%	119,703.00	67.60%	-96,228.56	50,432.31	55.12%	-26,957.87
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,694.50	62.74%	29,561.00	71.98%	-26,866.50	0.00	0.00%	2,694.50	Total Banquets Food Revenue	23,474.44	51.87%	119,703.00	67.60%	-96,228.56	50,432.31	55.12%	-26,957.87
								Beverage Revenue								
0.00	0.00%	250.00	0.61%	-250.00	980.00	25.69%	-980.00	Liquor	1,003.31	2.22%	1,250.00	0.71%	-246.69	980.00	1.07%	23.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beer	1,774.00	3.92%	0.00	0.00%	1,774.00	0.00	0.00%	1,774.00
0.00	0.00%	250.00	0.61%	-250.00	980.00	25.69%	-980.00	Banquets Beverage Revenue	2,777.31	6.14%	1,250.00	0.71%	1,527.31	980.00	1.07%	1,797.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	250.00	0.61%	-250.00	980.00	25.69%	-980.00	Total Banquets Beverage Revenue	2,777.31	6.14%	1,250.00	0.71%	1,527.31	980.00	1.07%	1,797.31
								Other Revenue								
250.00	5.82%	350.00	0.85%	-100.00	295.00	7.73%	-45.00	Audio/Visual Income	925.00	2.04%	2,200.00	1.24%	-1,275.00	2,440.00	2.67%	-1,515.00
0.00	0.00%	0.00	0.00%	0.00	85.00	2.23%	-85.00	Other Revenue	20.00	0.04%	0.00	0.00%	20.00	85.00	0.09%	-65.00
0.00	0.00%	7,405.00	18.03%	-7,405.00	684.34	17.94%	-684.34	Setup Fee	2,294.92	5.07%	31,935.00	18.03%	-29,640.08	16,648.33	18.20%	-14,353.41
1,350.00	31.44%	3,500.00	8.52%	-2,150.00	1,770.80	46.42%	-420.80	Public Room Rental	15,764.19	34.83%	22,000.00	12.42%	-6,235.81	20,903.49	22.85%	-5,139.30
1,600.00	37.26%	11,255.00	27.41%	-9,655.00	2,835.14	74.31%	-1,235.14	Total Banquets Other Revenue	19,004.11	41.99%	56,135.00	31.70%	-37,130.89	40,076.82	43.81%	-21,072.71
4,294.50	100.00%	41,066.00	100.00%	-36,771.50	3,815.14	100.00%	479.36	Total Banquets Revenue	45,255.86	100.00%	177,088.00	100.00%	-131,832.14	91,489.13	100.00%	-46,233.27
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,294.50	100.00%	41,066.00	100.00%	-36,771.50	3,815.14	100.00%	479.36	Gross Profit	45,255.86	100.00%	177,088.00	100.00%	-131,832.14	91,489.13	100.00%	-46,233.27
								Expenses								
								Payroll Expense								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
								Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	1,729.00	4.21%	-1,729.00	0.00	0.00%	0.00	Hosts/Greeters/Captains/Order Takers	0.00	0.00%	6,157.00	3.48%	-6,157.00	3,424.59	3.74%	-3,424.59
204.68	4.77%	6,541.00	15.93%	-6,336.32	0.00	0.00%	204.68	Servers	4,819.43	10.65%	25,061.00	14.15%	-20,241.57	13,679.61	14.95%	-8,860.18
204.68	4.77%	8,270.00	20.14%	-8,065.32	0.00	0.00%	204.68	Total Banquets Non-Management	4,819.43	10.65%	31,218.00	17.63%	-26,398.57	17,104.20	18.70%	-12,284.77
204.68		8,270.00		-8,065.32	0.00		204.68	Total Banquets Salaries and Wages	4,819.43		31,218.00		-26,398.57	17,104.20		-12,284.77
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
204.68	4.77%	8,270.00	20.14%	-8,065.32	0.00	0.00%	204.68	Total Banquets Payroll	4,819.43	10.65%	31,218.00	17.63%	-26,398.57	17,104.20	18.70%	-12,284.77

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
204.68	4.77%	8,270.00	20.14%	-8,065.32	0.00	0.00%	204.68	Total Banquets Expenses	4,819.43	10.65%	31,218.00	17.63%	-26,398.57	17,104.20	18.70%	-12,284.77
4,089.82	95.23%	32,796.00	79.86%	-28,706.18	3,815.14	100.00%	274.68	Total Banquets Profit (Loss)	40,436.43	89.35%	145,870.00	82.37%	-105,433.57	74,384.93	81.30%	-33,948.50

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Bar 1								
								Food Revenue								
1,226.55	100.00%	0.00	0.00%	1,226.55	0.00	0.00%	1,226.55	Food-Breakfast	2,710.05	100.00%	0.00	0.00%	2,710.05	0.00	0.00%	2,710.05
1,226.55	100.00%	0.00	0.00%	1,226.55	0.00	0.00%	1,226.55	Bar 1 Food Revenue	2,710.05	100.00%	0.00	0.00%	2,710.05	0.00	0.00%	2,710.05
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,226.55	100.00%	0.00	0.00%	1,226.55	0.00	0.00%	1,226.55	Total Bar 1 Food Revenue	2,710.05	100.00%	0.00	0.00%	2,710.05	0.00	0.00%	2,710.05
								Beverage Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,226.55	100.00%	0.00	0.00%	1,226.55	0.00	0.00%	1,226.55	Total Bar 1 Revenue	2,710.05	100.00%	0.00	0.00%	2,710.05	0.00	0.00%	2,710.05
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,226.55	100.00%	0.00	0.00%	1,226.55	0.00	0.00%	1,226.55	Gross Profit	2,710.05	100.00%	0.00	0.00%	2,710.05	0.00	0.00%	2,710.05
								Expenses								
								Payroll Expense								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
								Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,226.55	100.00%	0.00	0.00%	1,226.55	0.00	0.00%	1,226.55	Total Bar 1 Profit (Loss)	2,710.05	100.00%	0.00	0.00%	2,710.05	0.00	0.00%	2,710.05

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Internet/Web Expense	425.00	0.00%	0.00	0.00%	425.00	0.00	0.00%	425.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Other Expenses	425.00	0.00%	0.00	0.00%	425.00	0.00	0.00%	425.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Profit (Loss)	-425.00	0.00%	0.00	0.00%	-425.00	0.00	0.00%	-425.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Minor Operating Income								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Rental Income	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	83.00	0.21%	-83.00	38.85	0.14%	-38.85	Vending Commissions-Soda & Snack Machin	998.69	0.31%	504.00	0.16%	494.69	500.01	0.16%	498.68
0.00	0.00%	62.00	0.16%	-62.00	0.00	0.00%	0.00	Vending Commissions Other	83.50	0.03%	377.00	0.12%	-293.50	187.75	0.06%	-104.25
0.00	0.00%	145.00	0.37%	-145.00	38.85	0.14%	-38.85	Total Vending Commission Income	1,082.19	0.34%	881.00	0.27%	201.19	687.76	0.23%	394.43
745.79	3.03%	0.00	0.00%	745.79	0.00	0.00%	745.79	Cancellation Fee - Rooms	745.79	0.23%	0.00	0.00%	745.79	0.00	0.00%	745.79
0.00	0.00%	500.00	1.26%	-500.00	955.81	3.53%	-955.81	Cancellation Fee - Other	30,347.67	9.49%	3,750.00	1.16%	26,597.67	13,129.69	4.32%	17,217.98
745.79	3.03%	500.00	1.26%	245.79	955.81	3.53%	-210.02	Total Cancellation Fee Income	31,093.46	9.72%	3,750.00	1.16%	27,343.46	13,129.69	4.32%	17,963.77
12.50	0.05%	41.00	0.10%	-28.50	0.00	0.00%	12.50	Guest Laundry	12.50	0.00%	252.00	0.08%	-239.50	310.00	0.10%	-297.50
247.50	1.01%	200.00	0.50%	47.50	108.90	0.40%	138.60	Internet Access	1,343.25	0.42%	1,475.00	0.46%	-131.75	1,549.35	0.51%	-206.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Fax/Copies	20.00	0.01%	0.00	0.00%	20.00	0.00	0.00%	20.00
216.00	0.88%	75.00	0.19%	141.00	116.58	0.43%	99.42	Other Revenue 2	217.12	0.07%	750.00	0.23%	-532.88	1,766.59	0.58%	-1,549.47
1.64	0.01%	0.00	0.00%	1.64	0.00	0.00%	1.64	Other Revenue 3	8,684.79	2.72%	0.00	0.00%	8,684.79	78.43	0.03%	8,606.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 4	489.01	0.15%	0.00	0.00%	489.01	3,833.23	1.26%	-3,344.22
21,956.90	89.32%	36,084.00	90.96%	-14,127.10	24,911.85	91.95%	-2,954.95	Parking Revenue	264,178.12	82.61%	297,992.00	92.36%	-33,813.88	265,301.64	87.24%	-1,123.52
1,402.88	5.71%	2,625.00	6.62%	-1,222.12	961.45	3.55%	441.43	Gift Shop Sales	12,652.45	3.96%	17,542.00	5.44%	-4,889.55	17,434.23	5.73%	-4,781.78
23,837.42	96.97%	39,025.00	98.37%	-15,187.58	26,098.78	96.33%	-2,261.36	Total Other Income	287,597.24	89.94%	318,011.00	98.56%	-30,413.76	290,273.47	95.46%	-2,676.23
24,583.21	100.00%	39,670.00	100.00%	-15,086.79	27,093.44	100.00%	-2,510.23	Total Minor Operating Income	319,772.89	100.00%	322,642.00	100.00%	-2,869.11	304,090.92	100.00%	15,681.97
								Cost of Sales								
0.00	0.00%	31.00	0.08%	-31.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	10.13	0.00%	189.00	0.06%	-178.87	54.50	0.02%	-44.37
0.00	0.00%	1,296.00	3.27%	-1,296.00	486.17	1.79%	-486.17	Cost of Sales - Gift Shop	4,036.08	1.26%	8,686.00	2.69%	-4,649.92	9,900.37	3.26%	-5,864.29
0.00	0.00%	1,327.00	3.35%	-1,327.00	486.17	1.79%	-486.17	Total Minor Operated Cost of Sales	4,046.21	1.27%	8,875.00	2.75%	-4,828.79	9,954.87	3.27%	-5,908.66
24,583.21	100.00%	38,343.00	96.65%	-13,759.79	26,607.27	98.21%	-2,024.06	Total Minor Operated Profit (Loss)	315,726.68	98.73%	313,767.00	97.25%	1,959.68	294,136.05	96.73%	21,590.63

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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Franchise Fees																
520.80	0.20%	0.00	0.00%	520.80	0.00	0.00%	520.80	Franchise Fees - IT Fees	520.80	0.02%	0.00	0.00%	520.80	0.00	0.00%	520.80
13,874.43	5.29%	30,370.00	5.00%	-16,495.57	5,391.08	4.46%	8,483.35	Franchise Fees - Royalty & Licenses	142,667.28	5.32%	145,523.00	4.81%	-2,855.72	97,742.08	4.65%	44,925.20
1,407.47	0.54%	0.00	0.00%	1,407.47	0.00	0.00%	1,407.47	Franchise Fees - Other	1,407.47	0.05%	0.00	0.00%	1,407.47	0.00	0.00%	1,407.47
225.00	0.09%	0.00	0.00%	225.00	0.00	0.00%	225.00	Franchise Fees - Reservations-GDS	225.00	0.01%	0.00	0.00%	225.00	0.00	0.00%	225.00
2,824.85	1.08%	10,123.00	1.67%	-7,298.15	909.31	0.75%	1,915.54	Franchise Fees - Frequent Guest	22,656.43	0.84%	48,508.00	1.60%	-25,851.57	17,525.09	0.83%	5,131.34
25,504.79	9.72%	10,663.00	1.76%	14,841.79	2,238.71	1.85%	23,266.08	Franchise Fees - Marketing Contributions	81,157.56	3.03%	53,908.00	1.78%	27,249.56	37,706.50	1.80%	43,451.06
44,357.34	16.91%	51,156.00	8.43%	-6,798.66	8,539.10	7.06%	35,818.24	Total Franchise Fees	248,634.54	9.27%	247,939.00	8.19%	695.54	152,973.67	7.28%	95,660.87

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								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
9,615.39	3.66%	9,739.00	1.60%	-123.61	8,231.00	6.80%	1,384.39	Management- A&G	84,442.93	3.15%	95,791.00	3.17%	-11,348.07	71,943.14	3.43%	12,499.79
9,615.39	3.66%	9,739.00	1.60%	-123.61	8,231.00	6.80%	1,384.39	Total A&G Management	84,442.93	3.15%	95,791.00	3.17%	-11,348.07	71,943.14	3.43%	12,499.79
0.00	0.00%	4,006.00	0.66%	-4,006.00	0.00	0.00%	0.00	Accounting Staff	765.38	0.03%	27,634.00	0.91%	-26,868.62	10,326.12	0.49%	-9,560.74
0.00	0.00%	4,006.00	0.66%	-4,006.00	0.00	0.00%	0.00	Total A&G Non-Management	765.38	0.03%	27,634.00	0.91%	-26,868.62	10,326.12	0.49%	-9,560.74
9,615.39	3.66%	13,745.00	2.26%	-4,129.61	8,231.00	6.80%	1,384.39	Total A&G Salaries and Wages	85,208.31	3.18%	123,425.00	4.08%	-38,216.69	82,269.26	3.92%	2,939.05
								PR Taxes and Benefits								
720.09	0.27%	1,182.00	0.19%	-461.91	613.25	0.51%	106.84	FICA	6,667.03	0.25%	9,963.00	0.33%	-3,295.97	7,645.41	0.36%	-978.38
37.49	0.01%	0.00	0.00%	37.49	0.00	0.00%	37.49	Federal Unemployment Tax	84.08	0.00%	50.00	0.00%	34.08	27.82	0.00%	56.26
190.08	0.07%	0.00	0.00%	190.08	0.00	0.00%	190.08	State Unemployment Tax	375.73	0.01%	142.00	0.00%	233.73	104.06	0.00%	271.67
947.66	0.36%	1,182.00	0.19%	-234.34	613.25	0.51%	334.41	Total Payroll Taxes	7,126.84	0.27%	10,155.00	0.34%	-3,028.16	7,777.29	0.37%	-650.45
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,320.48	0.05%	0.00	0.00%	1,320.48	1,743.63	0.08%	-423.15
0.00	0.00%	0.00	0.00%	0.00	719.84	0.60%	-719.84	Vacation	7,389.72	0.28%	0.00	0.00%	7,389.72	7,585.87	0.36%	-196.15
0.00	0.00%	0.00	0.00%	0.00	719.84	0.60%	-719.84	Total Supplemental Pay	8,710.20	0.32%	0.00	0.00%	8,710.20	9,329.50	0.44%	-619.30
2,117.58	0.81%	641.00	0.11%	1,476.58	654.98	0.54%	1,462.60	Worker's Compensation	7,945.60	0.30%	6,410.00	0.21%	1,535.60	5,420.05	0.26%	2,525.55
-24.91	-0.01%	503.00	0.08%	-527.91	523.58	0.43%	-548.49	Group Insurance	3,722.54	0.14%	4,983.00	0.16%	-1,260.46	4,765.72	0.23%	-1,043.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.25	0.00%	-0.25
0.00	0.00%	275.00	0.05%	-275.00	0.00	0.00%	0.00	401k Contribution	308.12	0.01%	1,091.00	0.04%	-782.88	843.61	0.04%	-535.49
0.00	0.00%	1,700.00	0.28%	-1,700.00	0.00	0.00%	0.00	Bonus and Incentive Pay	2,400.00	0.09%	6,800.00	0.22%	-4,400.00	0.00	0.00%	2,400.00
2,092.67	0.80%	3,119.00	0.51%	-1,026.33	1,178.56	0.97%	914.11	Total Other Benefits	14,376.26	0.54%	19,284.00	0.64%	-4,907.74	11,029.63	0.53%	3,346.63
3,040.33	1.16%	4,301.00	0.71%	-1,260.67	2,511.65	2.08%	528.68	Total A&G PR Taxes and Benefits	30,213.30	1.13%	29,439.00	0.97%	774.30	28,136.42	1.34%	2,076.88
12,655.72	4.82%	18,046.00	2.97%	-5,390.28	10,742.65	8.88%	1,913.07	Total A&G Payroll	115,421.61	4.30%	152,864.00	5.05%	-37,442.39	110,405.68	5.26%	5,015.93
								Other Expenses								
1,000.00	0.38%	0.00	0.00%	1,000.00	0.00	0.00%	1,000.00	Accounting/Audit Fees	2,000.00	0.07%	0.00	0.00%	2,000.00	767.91	0.04%	1,232.09
0.00	0.00%	0.00	0.00%	0.00	-23.23	-0.02%	23.23	Bad Debt Provision	389.39	0.01%	0.00	0.00%	389.39	15,696.37	0.75%	-15,306.98
834.30	0.32%	1,325.00	0.22%	-490.70	1,236.22	1.02%	-401.92	Bank Charges	10,078.34	0.38%	13,250.00	0.44%	-3,171.66	12,860.30	0.61%	-2,781.96
286.00	0.11%	0.00	0.00%	286.00	-0.01	0.00%	286.01	Cash Over/Short	-544.75	-0.02%	0.00	0.00%	-544.75	-122.05	-0.01%	-422.70
1,472.68	0.56%	0.00	0.00%	1,472.68	0.00	0.00%	1,472.68	Central Office - Travel Rebilled	4,161.96	0.16%	0.00	0.00%	4,161.96	0.00	0.00%	4,161.96
0.00	0.00%	3,060.00	0.50%	-3,060.00	3,017.92	2.49%	-3,017.92	Central Office - Accounting Fees	24,480.00	0.91%	30,600.00	1.01%	-6,120.00	30,179.20	1.44%	-5,699.20
1,500.00	0.57%	0.00	0.00%	1,500.00	0.00	0.00%	1,500.00	Central Office - IT Fees	5,513.33	0.21%	0.00	0.00%	5,513.33	0.00	0.00%	5,513.33
5,422.74	2.07%	15,235.00	2.51%	-9,812.26	3,453.08	2.85%	1,969.66	Credit Card Commission	49,744.43	1.85%	75,945.00	2.51%	-26,200.57	51,556.69	2.46%	-1,812.26
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Donations	0.00	0.00%	0.00	0.00%	0.00	99.87	0.00%	-99.87
899.14	0.34%	0.00	0.00%	899.14	0.00	0.00%	899.14	Dues and Subscriptions	1,135.67	0.04%	0.00	0.00%	1,135.67	0.00	0.00%	1,135.67
0.00	0.00%	509.00	0.08%	-509.00	401.50	0.33%	-401.50	Employee Relations	3,766.49	0.14%	5,140.00	0.17%	-1,373.51	5,237.99	0.25%	-1,471.50
1,136.38	0.43%	2,488.00	0.41%	-1,351.62	2,334.07	1.93%	-1,197.69	Licenses/Permits	16,149.67	0.60%	28,494.00	0.94%	-12,344.33	28,332.97	1.35%	-12,183.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	41.80	0.00%	0.00	0.00%	41.80	6.10	0.00%	35.70
40.46	0.02%	0.00	0.00%	40.46	165.00	0.14%	-124.54	Miscellaneous Expense	1,440.06	0.05%	2,750.00	0.09%	-1,309.94	5,849.31	0.28%	-4,409.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	270.96	0.01%	0.00	0.00%	270.96	0.00	0.00%	270.96
0.00	0.00%	500.00	0.08%	-500.00	250.34	0.21%	-250.34	Operating Supplies	3,624.12	0.14%	4,475.00	0.15%	-850.88	4,069.38	0.19%	-445.26
259.48	0.10%	810.00	0.13%	-550.52	810.00	0.67%	-550.52	Payroll Service Fees	6,808.40	0.25%	8,100.00	0.27%	-1,291.60	8,100.00	0.39%	-1,291.60
0.00	0.00%	121.00	0.02%	-121.00	0.00	0.00%	0.00	Postage	233.48	0.01%	606.00	0.02%	-372.52	371.11	0.02%	-137.63
399.50	0.15%	0.00	0.00%	399.50	0.00	0.00%	399.50	Professional Fees - Legal	980.75	0.04%	0.00	0.00%	980.75	68.08	0.00%	912.67
2,190.00	0.83%	0.00	0.00%	2,190.00	0.00	0.00%	2,190.00	Professional Fees - Other	2,505.00	0.09%	0.00	0.00%	2,505.00	0.00	0.00%	2,505.00
4,520.00	1.72%	0.00	0.00%	4,520.00	0.00	0.00%	4,520.00	Recruitment Advertising	5,580.00	0.21%	0.00	0.00%	5,580.00	0.00	0.00%	5,580.00
6,075.00	2.32%	450.00	0.07%	5,625.00	-319.70	-0.26%	6,394.70	Security - Outside	31,299.09	1.17%	4,500.00	0.15%	26,799.09	8,387.12	0.40%	22,911.97
476.06	0.18%	0.00	0.00%	476.06	0.00	0.00%	476.06	Software Expense/Maintenance	1,293.75	0.05%	0.00	0.00%	1,293.75	0.00	0.00%	1,293.75
351.19	0.13%	0.00	0.00%	351.19	351.19	0.29%	0.00	Training	1,041.40	0.04%	0.00	0.00%	1,041.40	1,473.85	0.07%	-432.45
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	95.75	0.00%	0.00	0.00%	95.75	129.67	0.01%	-33.92
26,862.93	10.24%	24,498.00	4.04%	2,364.93	11,676.38	9.65%	15,186.55	Total A&G Other Expenses	172,089.09	6.42%	173,860.00	5.75%	-1,770.91	173,063.87	8.24%	-974.78
39,518.65	15.06%	42,544.00	7.01%	-3,025.35	22,419.03	18.53%	17,099.62	Total A&G Expenses	287,510.70	10.72%	326,724.00	10.80%	-39,213.30	283,469.55	13.50%	4,041.15

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	85.00	0.01%	-85.00	225.00	0.19%	-225.00	Cost of Cell Phones	715.00	0.03%	850.00	0.03%	-135.00	1,260.00	0.06%	-545.00
2,799.98	1.07%	1,400.00	0.23%	1,399.98	1,399.99	1.16%	1,399.99	Cost of Internet Services	16,799.88	0.63%	14,000.00	0.46%	2,799.88	13,999.90	0.67%	2,799.98
2,080.04	0.79%	975.00	0.16%	1,105.04	967.65	0.80%	1,112.39	Cost of Calls	14,530.78	0.54%	9,750.00	0.32%	4,780.78	10,477.83	0.50%	4,052.95
4,880.02	1.86%	2,460.00	0.41%	2,420.02	2,592.64	2.14%	2,287.38	Total IT Cost of Services	32,045.66	1.19%	24,600.00	0.81%	7,445.66	25,737.73	1.23%	6,307.93
								System Costs								
0.00	0.00%	308.00	0.05%	-308.00	308.31	0.25%	-308.31	Administrative & General	2,466.68	0.09%	3,080.00	0.10%	-613.32	3,083.34	0.15%	-616.66
0.00	0.00%	0.00	0.00%	0.00	205.70	0.17%	-205.70	Food & Beverage	3,092.74	0.12%	960.00	0.03%	2,132.74	1,165.81	0.06%	1,926.93
0.00	0.00%	197.00	0.03%	-197.00	197.25	0.16%	-197.25	Information Security	1,758.94	0.07%	1,970.00	0.07%	-211.06	1,972.50	0.09%	-213.56
113.33	0.04%	939.00	0.15%	-825.67	915.09	0.76%	-801.76	Information Systems	8,550.42	0.32%	9,390.00	0.31%	-839.58	9,505.51	0.45%	-955.09
238.95	0.09%	12,017.00	1.98%	-11,778.05	5,883.16	4.86%	-5,644.21	Rooms	63,752.81	2.38%	79,750.00	2.64%	-15,997.19	73,125.74	3.48%	-9,372.93
263.11	0.10%	794.00	0.13%	-530.89	280.43	0.23%	-17.32	Sales & Marketing	2,936.10	0.11%	7,940.00	0.26%	-5,003.90	3,579.17	0.17%	-643.07
0.00	0.00%	525.00	0.09%	-525.00	519.02	0.43%	-519.02	Telecommunications	3,625.99	0.14%	5,250.00	0.17%	-1,624.01	5,522.07	0.26%	-1,896.08
615.39	0.23%	14,780.00	2.44%	-14,164.61	8,308.96	6.87%	-7,693.57	Total IT Systems	86,183.68	3.21%	108,340.00	3.58%	-22,156.32	97,954.14	4.66%	-11,770.46
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	250.00	0.21%	-250.00	Contract Labor	1,147.91	0.04%	750.00	0.02%	397.91	2,462.92	0.12%	-1,315.01
1,530.00	0.58%	0.00	0.00%	1,530.00	0.00	0.00%	1,530.00	Contract Services	1,530.00	0.06%	0.00	0.00%	1,530.00	0.00	0.00%	1,530.00
1,530.00	0.58%	0.00	0.00%	1,530.00	250.00	0.21%	1,280.00	Total IT Other Expenses	2,677.91	0.10%	750.00	0.02%	1,927.91	2,462.92	0.12%	214.99
7,025.41	2.68%	17,240.00	2.84%	-10,214.59	11,151.60	9.22%	-4,126.19	Total IT Expenses	120,907.25	4.51%	133,690.00	4.42%	-12,782.75	126,154.79	6.01%	-5,247.54

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,252.75	2.00%	7,239.00	1.19%	-1,986.25	6,478.56	5.36%	-1,225.81	Division Management	41,232.36	1.54%	49,978.00	1.65%	-8,745.64	62,420.08	2.97%	-21,187.72
0.00	0.00%	9,027.00	1.49%	-9,027.00	4,564.63	3.77%	-4,564.63	Sales Managers	34,144.82	1.27%	75,012.00	2.48%	-40,867.18	41,303.54	1.97%	-7,158.72
5,252.75	2.00%	16,266.00	2.68%	-11,013.25	11,043.19	9.13%	-5,790.44	Total S&M Management	75,377.18	2.81%	124,990.00	4.13%	-49,612.82	103,723.62	4.94%	-28,346.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,252.75	2.00%	16,266.00	2.68%	-11,013.25	11,043.19	9.13%	-5,790.44	Total S&M Salaries and Wages	75,377.18	2.81%	124,990.00	4.13%	-49,612.82	103,723.62	4.94%	-28,346.44
								PR Taxes and Benefits								
393.77	0.15%	1,419.00	0.23%	-1,025.23	772.75	0.64%	-378.98	FICA	5,908.88	0.22%	10,535.00	0.35%	-4,626.12	8,091.34	0.39%	-2,182.46
20.38	0.01%	0.00	0.00%	20.38	0.00	0.00%	20.38	Federal Unemployment Tax	148.50	0.01%	102.00	0.00%	46.50	79.47	0.00%	69.03
100.11	0.04%	0.00	0.00%	100.11	0.00	0.00%	100.11	State Unemployment Tax	690.53	0.03%	289.00	0.01%	401.53	263.75	0.01%	426.78
514.26	0.20%	1,419.00	0.23%	-904.74	772.75	0.64%	-258.49	Total Payroll Taxes	6,747.91	0.25%	10,926.00	0.36%	-4,178.09	8,434.56	0.40%	-1,686.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	996.32	0.04%	1,216.00	0.04%	-219.68	2,097.04	0.10%	-1,100.72
0.00	0.00%	651.00	0.11%	-651.00	445.66	0.37%	-445.66	Vacation	3,243.71	0.12%	5,001.00	0.17%	-1,757.29	4,912.50	0.23%	-1,668.79
0.00	0.00%	651.00	0.11%	-651.00	445.66	0.37%	-445.66	Total Supplemental Pay	4,240.03	0.16%	6,217.00	0.21%	-1,976.97	7,009.54	0.33%	-2,769.51
1,236.67	0.47%	815.00	0.13%	421.67	851.60	0.70%	385.07	Worker's Compensation	6,493.60	0.24%	8,150.00	0.27%	-1,656.40	6,958.16	0.33%	-464.56
0.00	0.00%	1,454.00	0.24%	-1,454.00	1,440.46	1.19%	-1,440.46	Group Insurance	8,167.01	0.30%	14,522.00	0.48%	-6,354.99	14,440.04	0.69%	-6,273.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.30	0.00%	-0.30
0.00	0.00%	133.00	0.02%	-133.00	0.00	0.00%	0.00	401k Contribution	151.61	0.01%	528.00	0.02%	-376.39	609.71	0.03%	-458.10
0.00	0.00%	1,627.00	0.27%	-1,627.00	0.00	0.00%	0.00	Bonus and Incentive Pay	2,134.50	0.08%	6,507.00	0.22%	-4,372.50	2,971.61	0.14%	-837.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	187.84	0.01%	0.00	0.00%	187.84	0.00	0.00%	187.84
1,236.67	0.47%	4,029.00	0.66%	-2,792.33	2,292.06	1.89%	-1,055.39	Total Other Benefits	17,134.56	0.64%	29,707.00	0.98%	-12,572.44	24,979.82	1.19%	-7,845.26
1,750.93	0.67%	6,099.00	1.00%	-4,348.07	3,510.47	2.90%	-1,759.54	Total S&M PR Taxes and Benefits	28,122.50	1.05%	46,850.00	1.55%	-18,727.50	40,423.92	1.92%	-12,301.42
7,003.68	2.67%	22,365.00	3.68%	-15,361.32	14,553.66	12.03%	-7,549.98	Total S&M Payroll	103,499.68	3.86%	171,840.00	5.68%	-68,340.32	144,147.54	6.86%	-40,647.86
								Other Expenses								
450.00	0.17%	1,537.00	0.25%	-1,087.00	507.97	0.42%	-57.97	Advertising General	2,080.00	0.08%	9,464.00	0.31%	-7,384.00	14,313.06	0.68%	-12,233.06
0.00	0.00%	986.00	0.16%	-986.00	3,229.93	2.67%	-3,229.93	Advertising-Web/Internet	2,590.94	0.10%	9,860.00	0.33%	-7,269.06	17,236.95	0.82%	-14,646.01
0.00	0.00%	300.00	0.05%	-300.00	0.00	0.00%	0.00	Brochures	45.07	0.00%	900.00	0.03%	-854.93	0.00	0.00%	45.07
2,254.11	0.86%	6,859.00	1.13%	-4,604.89	14,173.65	11.72%	-11,919.54	Dues and Subscriptions	61,385.04	2.29%	67,474.00	2.23%	-6,088.96	81,186.63	3.87%	-19,801.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	145.46	0.01%	-145.46
0.00	0.00%	50.00	0.01%	-50.00	0.00	0.00%	0.00	Office Equipment	251.92	0.01%	500.00	0.02%	-248.08	1,960.66	0.09%	-1,708.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	20.61	0.00%	-20.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotion - Outside	139.96	0.01%	900.00	0.03%	-760.04	607.81	0.03%	-467.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	7,041.00	0.26%	0.00	0.00%	7,041.00	0.00	0.00%	7,041.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	0.00	0.00%	2,079.00	0.07%	-2,079.00	2,277.86	0.11%	-2,277.86
120.00	0.05%	0.00	0.00%	120.00	0.00	0.00%	120.00	Training	120.00	0.00%	0.00	0.00%	120.00	0.00	0.00%	120.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	1,000.00	0.03%	-1,000.00	1,386.34	0.07%	-1,386.34
2,824.11	1.08%	9,732.00	1.60%	-6,907.89	17,911.55	14.81%	-15,087.44	Total S&M Other Expenses	73,653.93	2.75%	92,177.00	3.05%	-18,523.07	119,135.38	5.67%	-45,481.45
9,827.79	3.75%	32,097.00	5.29%	-22,269.21	32,465.21	26.84%	-22,637.42	Total S&M Expenses	177,153.61	6.60%	264,017.00	8.73%	-86,863.39	263,282.92	12.54%	-86,129.31

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
3,444.23	1.31%	7,836.00	1.29%	-4,391.77	0.00	0.00%	3,444.23	Division Management	3,444.23	0.13%	54,054.00	1.79%	-50,609.77	21,979.84	1.05%	-18,535.61
3,444.23	1.31%	7,836.00	1.29%	-4,391.77	0.00	0.00%	3,444.23	Total R&M Management	3,444.23	0.13%	54,054.00	1.79%	-50,609.77	21,979.84	1.05%	-18,535.61
2,379.96	0.91%	8,865.00	1.46%	-6,485.04	9,146.55	7.56%	-6,766.59	Engineers 1	75,978.85	2.83%	85,130.00	2.81%	-9,151.15	94,770.30	4.51%	-18,791.45
2,379.96	0.91%	8,865.00	1.46%	-6,485.04	9,146.55	7.56%	-6,766.59	Total R&M Non-Management	75,978.85	2.83%	85,130.00	2.81%	-9,151.15	94,770.30	4.51%	-18,791.45
5,824.19	2.22%	16,701.00	2.75%	-10,876.81	9,146.55	7.56%	-3,322.36	Total R&M Salaries and Wages	79,423.08	2.96%	139,184.00	4.60%	-59,760.92	116,750.14	5.56%	-37,327.06
								PR Taxes and Benefits								
159.56	0.06%	1,316.00	0.22%	-1,156.44	642.34	0.53%	-482.78	FICA	5,881.58	0.22%	11,057.00	0.37%	-5,175.42	9,275.50	0.44%	-3,393.92
23.65	0.01%	9.00	0.00%	14.65	0.00	0.00%	23.65	Federal Unemployment Tax	231.38	0.01%	154.00	0.01%	77.38	173.99	0.01%	57.39
122.96	0.05%	24.00	0.00%	98.96	0.00	0.00%	122.96	State Unemployment Tax	1,062.52	0.04%	526.00	0.02%	536.52	534.43	0.03%	528.09
306.17	0.12%	1,349.00	0.22%	-1,042.83	642.34	0.53%	-336.17	Total Payroll Taxes	7,175.48	0.27%	11,737.00	0.39%	-4,561.52	9,983.92	0.48%	-2,808.44
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	846.75	0.03%	1,200.00	0.04%	-353.25	2,183.12	0.10%	-1,336.37
0.00	0.00%	501.00	0.08%	-501.00	182.48	0.15%	-182.48	Vacation	951.55	0.04%	4,174.00	0.14%	-3,222.45	3,043.82	0.14%	-2,092.27
0.00	0.00%	501.00	0.08%	-501.00	182.48	0.15%	-182.48	Total Supplemental Pay	1,798.30	0.07%	5,374.00	0.18%	-3,575.70	5,226.94	0.25%	-3,428.64
1,822.19	0.69%	678.00	0.11%	1,144.19	715.62	0.59%	1,106.57	Worker's Compensation	7,046.90	0.26%	6,780.00	0.22%	266.90	7,123.73	0.34%	-76.83
0.00	0.00%	435.00	0.07%	-435.00	33.11	0.03%	-33.11	Group Insurance	2,090.46	0.08%	4,335.00	0.14%	-2,244.54	4,982.19	0.24%	-2,891.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.38	0.00%	-0.38
0.00	0.00%	134.00	0.02%	-134.00	0.00	0.00%	0.00	401k Contribution	0.00	0.00%	527.00	0.02%	-527.00	615.59	0.03%	-615.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	163.95	0.01%	-163.95
1,822.19	0.69%	1,247.00	0.21%	575.19	748.73	0.62%	1,073.46	Total Other Benefits	9,137.36	0.34%	11,642.00	0.38%	-2,504.64	12,885.84	0.61%	-3,748.48
2,128.36	0.81%	3,097.00	0.51%	-968.64	1,573.55	1.30%	554.81	Total R&M PR Taxes and Benefits	18,111.14	0.68%	28,753.00	0.95%	-10,641.86	28,096.70	1.34%	-9,985.56
7,952.55	3.03%	19,798.00	3.26%	-11,845.45	10,720.10	8.86%	-2,767.55	Total R&M Payroll	97,534.22	3.64%	167,937.00	5.55%	-70,402.78	144,846.84	6.90%	-47,312.62
								Other Expenses								
0.00	0.00%	750.00	0.12%	-750.00	526.79	0.44%	-526.79	Air Conditioning and Refrigeration	41,510.07	1.55%	9,750.00	0.32%	31,760.07	15,689.29	0.75%	25,820.78
2,831.61	1.08%	1,244.00	0.20%	1,587.61	0.00	0.00%	2,831.61	Building	23,575.78	0.88%	7,561.00	0.25%	16,014.78	5,741.74	0.27%	17,834.04
0.00	0.00%	1,435.00	0.24%	-1,435.00	1,435.00	1.19%	-1,435.00	Contract Labor	11,480.00	0.43%	14,350.00	0.47%	-2,870.00	14,350.00	0.68%	-2,870.00
0.00	0.00%	124.00	0.02%	-124.00	75.87	0.06%	-75.87	Electric Bulbs	813.43	0.03%	756.00	0.02%	57.43	1,288.06	0.06%	-474.63
0.00	0.00%	332.00	0.05%	-332.00	0.00	0.00%	0.00	Electrical and Mechanical	11,092.44	0.41%	2,015.00	0.07%	9,077.44	1,383.68	0.07%	9,708.76
1,806.01	0.69%	4,500.00	0.74%	-2,693.99	2,371.31	1.96%	-565.30	Elevator Maintenance Contracts	44,970.96	1.68%	33,725.00	1.11%	11,245.96	35,611.98	1.70%	9,358.98
703.16	0.27%	1,700.00	0.28%	-996.84	755.41	0.62%	-52.25	Fire Safety Equipment	29,802.24	1.11%	17,000.00	0.56%	12,802.24	15,856.91	0.76%	13,945.33
2,252.43	0.86%	785.00	0.13%	1,467.43	631.40	0.52%	1,621.03	Grounds and Landscaping	16,162.77	0.60%	10,280.00	0.34%	5,882.77	8,468.98	0.40%	7,693.79
0.00	0.00%	415.00	0.07%	-415.00	1,585.00	1.31%	-1,585.00	Kitchen Equipment Repairs	10,717.16	0.40%	2,216.00	0.07%	8,501.16	3,467.79	0.17%	7,249.37
560.54	0.21%	0.00	0.00%	560.54	0.00	0.00%	560.54	Laundry Equipment Repairs	2,735.50	0.10%	0.00	0.00%	2,735.50	643.98	0.03%	2,091.52
90.00	0.03%	0.00	0.00%	90.00	0.00	0.00%	90.00	Locks and Keys	90.00	0.00%	0.00	0.00%	90.00	0.00	0.00%	90.00
0.00	0.00%	1,036.00	0.17%	-1,036.00	271.92	0.22%	-271.92	Operating Supplies	7,049.76	0.26%	6,300.00	0.21%	749.76	6,432.88	0.31%	616.88
229.57	0.09%	311.00	0.05%	-81.43	55.19	0.05%	174.38	Painting and Decorating	2,560.99	0.10%	1,889.00	0.06%	671.99	1,202.60	0.06%	1,358.39
250.00	0.10%	0.00	0.00%	250.00	0.00	0.00%	250.00	Pest Control	1,863.56	0.07%	0.00	0.00%	1,863.56	0.00	0.00%	1,863.56
0.00	0.00%	580.00	0.10%	-580.00	5,053.00	4.18%	-5,053.00	Plumbing and Heating	72,858.46	2.72%	3,527.00	0.12%	69,331.46	14,010.72	0.67%	58,847.74
0.00	0.00%	3,550.00	0.58%	-3,550.00	0.00	0.00%	0.00	Pool Service- Contract	0.00	0.00%	14,200.00	0.47%	-14,200.00	14,032.38	0.67%	-14,032.38
203.00	0.08%	0.00	0.00%	203.00	0.00	0.00%	203.00	Software Expense/Maintenance	406.00	0.02%	0.00	0.00%	406.00	0.00	0.00%	406.00
0.00	0.00%	0.00	0.00%	0.00	122.70	0.10%	-122.70	Travel	121.60	0.00%	0.00	0.00%	121.60	122.70	0.01%	-1.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vehicle Maintenance & Repairs	83.45	0.00%	0.00	0.00%	83.45	0.00	0.00%	83.45
1,800.00	0.69%	1,235.00	0.20%	565.00	928.88	0.77%	871.12	Waste Removal	14,248.42	0.53%	10,925.00	0.36%	3,323.42	9,703.98	0.46%	4,544.44
10,726.32	4.09%	17,997.00	2.97%	-7,270.68	13,812.47	11.42%	-3,086.15	Total R&M Other Expenses	292,142.59	10.89%	134,494.00	4.45%	157,648.59	148,007.67	7.05%	144,134.92
18,678.87	7.12%	37,795.00	6.23%	-19,116.13	24,532.57	20.28%	-5,853.70	Total R&M Expenses	389,676.81	14.53%	302,431.00	10.00%	87,245.81	292,854.51	13.95%	96,822.30

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
8,379.78	3.19%	9,258.00	1.53%	-878.22	8,413.67	6.95%	-33.89	Utilities	91,909.17	3.43%	90,955.00	3.01%	954.17	83,111.32	3.96%	8,797.85
8,295.59	3.16%	10,815.00	1.78%	-2,519.41	5,195.74	4.29%	3,099.85	Water	117,075.02	4.36%	102,537.00	3.39%	14,538.02	94,248.27	4.49%	22,826.75
1,757.05	0.67%	1,212.00	0.20%	545.05	881.18	0.73%	875.87	Electricity	31,691.87	1.18%	21,471.00	0.71%	10,220.87	15,427.21	0.73%	16,264.66
18,432.42	7.02%	21,285.00	3.51%	-2,852.58	14,490.59	11.98%	3,941.83	Gas - Natural HLP	240,676.06	8.97%	214,963.00	7.10%	25,713.06	192,786.80	9.18%	47,889.26
								Total Utilities								

Company: PSVA Associates LLC Property: Courtyard Alexandria Pentagon South
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
10,145.82	3.87%	0.00	0.00%	10,145.82	0.00	0.00%	10,145.82	Personal Property Taxes	10,145.82	0.38%	0.00	0.00%	10,145.82	0.00	0.00%	10,145.82
19,500.56	7.43%	20,822.00	3.43%	-1,321.44	20,822.00	17.21%	-1,321.44	Real Estate Taxes	186,076.56	6.94%	208,220.00	6.88%	-22,143.44	208,220.00	9.92%	-22,143.44
29,646.38	11.30%	20,822.00	3.43%	8,824.38	20,822.00	17.21%	8,824.38	Total Taxes	196,222.38	7.31%	208,220.00	6.88%	-11,997.62	208,220.00	9.92%	-11,997.62
0.00	0.00%	483.00	0.08%	-483.00	483.00	0.40%	-483.00	Insurance	3,864.00	0.14%	4,830.00	0.16%	-966.00	4,830.00	0.23%	-966.00
9,033.63	3.44%	0.00	0.00%	9,033.63	0.00	0.00%	9,033.63	Insurance - Automobile	9,033.63	0.34%	0.00	0.00%	9,033.63	0.00	0.00%	9,033.63
761.09	0.29%	0.00	0.00%	761.09	0.00	0.00%	761.09	Insurance - Employment	761.09	0.03%	0.00	0.00%	761.09	0.00	0.00%	761.09
0.00	0.00%	7,618.00	1.26%	-7,618.00	7,279.39	6.02%	-7,279.39	Insurance - General Liability	48,264.72	1.80%	76,180.00	2.52%	-27,915.28	55,168.44	2.63%	-6,903.72
5,108.69	1.95%	9,122.00	1.50%	-4,013.31	9,416.96	7.78%	-4,308.27	Insurance - Property	65,353.47	2.44%	91,220.00	3.01%	-25,866.53	87,946.31	4.19%	-22,592.84
14,903.41	5.68%	17,223.00	2.84%	-2,319.59	17,179.35	14.20%	-2,275.94	Total Insurance	127,276.91	4.74%	172,230.00	5.69%	-44,953.09	147,944.75	7.04%	-20,667.84
48,786.00	18.59%	47,411.00	7.81%	1,375.00	47,411.18	39.19%	1,374.82	Ground Lease Expense	476,861.44	17.78%	474,110.00	15.67%	2,751.44	474,111.80	22.58%	2,749.64
48,786.00	18.59%	47,411.00	7.81%	1,375.00	47,411.18	39.19%	1,374.82	Total Leases & Rent	476,861.44	17.78%	474,110.00	15.67%	2,751.44	474,111.80	22.58%	2,749.64
8,371.70	3.19%	18,098.00	2.98%	-9,726.30	3,629.28	3.00%	4,742.42	Management Fee - Base	81,458.70	3.04%	90,323.00	2.99%	-8,864.30	62,743.35	2.99%	18,715.35
8,371.70	3.19%	18,098.00	2.98%	-9,726.30	3,629.28	3.00%	4,742.42	Total Management Fees	81,458.70	3.04%	90,323.00	2.99%	-8,864.30	62,743.35	2.99%	18,715.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Prior Owner's Expense	83,095.69	3.10%	0.00	0.00%	83,095.69	3,877.96	0.18%	79,217.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Non-Operating	83,095.69	3.10%	0.00	0.00%	83,095.69	3,877.96	0.18%	79,217.73

Company: PHCA Associates LLC Property: Hyatt House Pleasant Hill
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
142.00		142.00		0.00	142.00		0.00	# Rooms	142.00		142.00		0.00	142.00		0.00
4,402.00		4,402.00		0.00	4,402.00		0.00	Available Rooms	43,168.00		43,168.00		0.00	43,310.00		-142.00
3,469.00		3,698.00		-229.00	2,400.00		1,069.00	Room Nights Sold	29,135.00		31,244.00		-2,109.00	8,466.00		20,669.00
78.81%		84.01%		-5.20%	54.52%		24.28%	Occupancy %	67.49%		72.38%		-4.89%	19.55%		47.94%
178.93		175.66		3.27	170.82		8.11	ADR	167.20		171.45		-4.25	515.10		-347.91
141.01		147.57		-6.56	93.13		47.88	RevPar	112.84		124.09		-11.24	100.69		12.16
Summary V.11																
Revenue																
620,718.38	98.57%	649,596.00	96.91%	-28,877.62	409,967.00	99.13%	210,751.38	Rooms	4,871,270.01	98.60%	5,356,656.25	97.73%	-485,386.24	4,360,849.77	97.80%	510,420.24
6,634.13	1.05%	14,517.00	2.17%	-7,882.87	488.00	0.12%	6,146.13	F&B	33,501.47	0.68%	71,231.00	1.30%	-37,729.53	35,885.70	0.80%	-2,384.23
2,388.78	0.38%	6,214.00	0.93%	-3,825.22	3,119.23	0.75%	-730.45	Other Departments	35,907.49	0.73%	53,453.00	0.98%	-17,545.51	62,348.65	1.40%	-26,441.16
629,741.29	100.00%	670,327.00	100.00%	-40,585.71	413,574.23	100.00%	216,167.06	Total Operating Revenue	4,940,678.97	100.00%	5,481,340.25	100.00%	-540,661.28	4,459,084.12	100.00%	481,594.85
Departmental Expenses																
86,419.84	13.92%	148,941.00	22.93%	-62,521.16	108,730.14	26.52%	-22,310.30	Rooms	1,110,426.66	22.80%	1,301,225.00	24.29%	-190,798.34	1,100,284.76	25.23%	10,141.90
1,312.26	19.78%	6,777.00	46.68%	-5,464.74	405.00	82.99%	907.26	F&B	22,474.74	67.09%	39,328.00	55.21%	-16,853.26	18,902.16	52.67%	3,572.58
-2,238.08	-93.69%	2,807.00	45.17%	-5,045.08	3,355.51	107.57%	-5,593.59	Other Departments	9,242.68	25.74%	23,648.00	44.24%	-14,405.32	17,834.28	28.60%	-8,591.60
85,494.02	13.58%	158,525.00	23.65%	-73,030.98	112,490.65	27.20%	-26,996.63	Total Departmental Expenses	1,142,144.08	23.12%	1,364,201.00	24.89%	-222,056.92	1,137,021.20	25.50%	5,122.88
544,247.27	86.42%	511,802.00	76.35%	32,445.27	301,083.58	72.80%	243,163.69	Total Departmental Profit	3,798,534.89	76.88%	4,117,139.25	75.11%	-318,604.36	3,322,062.92	74.50%	476,471.97
Undistributed Operating Expenses																
55,598.60	8.83%	52,624.00	7.85%	2,974.60	42,873.56	10.37%	12,725.04	A&G	447,774.58	9.06%	488,905.00	8.92%	-41,130.42	436,775.32	9.80%	10,999.26
18,585.91	2.95%	5,975.00	0.89%	12,610.91	5,622.71	1.36%	12,963.20	IT	83,193.56	1.68%	59,720.00	1.09%	23,473.56	63,801.02	1.43%	19,392.54
9,632.21	1.53%	12,799.00	1.91%	-3,166.79	9,963.46	2.41%	-331.25	S&M	75,921.67	1.54%	128,199.00	2.34%	-52,277.33	126,003.49	2.83%	-50,081.82
44,624.43	7.09%	59,836.00	8.93%	-15,211.57	30,932.40	7.48%	13,692.03	Franchise Fees	421,367.15	8.53%	494,109.00	9.01%	-72,741.85	363,533.16	8.15%	57,833.99
19,965.89	3.17%	28,849.00	4.30%	-8,883.11	17,467.11	4.22%	2,498.78	R&M	190,521.05	3.86%	274,381.00	5.01%	-83,859.95	223,052.89	5.00%	-32,531.84
20,814.53	3.31%	27,237.00	4.06%	-6,422.47	24,284.70	5.87%	-3,470.17	Utilities	225,501.17	4.56%	255,520.00	4.66%	-30,018.83	228,798.16	5.13%	-3,296.99
169,221.57	26.87%	187,320.00	27.94%	-18,098.43	131,143.94	31.71%	38,077.63	Total Undistributed Expenses	1,444,279.18	29.23%	1,700,834.00	31.03%	-256,554.82	1,441,964.04	32.34%	2,315.14
375,025.70	59.55%	324,482.00	48.41%	50,543.70	169,939.64	41.09%	205,086.06	Gross Operating Profit	2,354,255.71	47.65%	2,416,305.25	44.08%	-62,049.54	1,880,098.88	42.16%	474,156.83
19,427.51	3.08%	20,091.00	3.00%	-663.49	12,407.24	3.00%	7,020.27	Management Fees	149,285.09	3.02%	164,352.00	3.00%	-15,066.91	133,720.85	3.00%	15,564.24
355,598.19	56.47%	304,391.00	45.41%	51,207.19	157,532.40	38.09%	198,065.79	Income Before Non-Operating Income	2,204,970.62	44.63%	2,251,953.25	41.08%	-46,982.63	1,746,378.03	39.16%	458,592.59
Non-Operating Income and Expenses																
33,151.35	5.26%	14,284.00	2.13%	18,867.35	14,885.35	3.60%	18,266.00	Insurance	106,920.89	2.16%	142,840.00	2.61%	-35,919.11	131,180.54	2.94%	-24,259.65
100,819.00	16.01%	100,819.00	15.04%	0.00	95,216.67	23.02%	5,602.33	Leases & Rent	985,461.60	19.95%	993,985.00	18.13%	-8,523.40	952,166.70	21.35%	33,294.90
141,438.46	22.46%	0.00	0.00%	141,438.46	1,500.00	0.36%	139,938.46	Other	209,866.86	4.25%	0.00	0.00%	209,866.86	17,967.96	0.40%	191,898.90
275,408.81	43.73%	115,103.00	17.17%	160,305.81	111,602.02	26.98%	163,806.79	Total Non-Operating Income and Expenses	1,302,249.35	26.36%	1,136,825.00	20.74%	165,424.35	1,101,315.20	24.70%	200,934.15
80,189.38	12.73%	189,288.00	28.24%	-109,098.62	45,930.38	11.11%	34,259.00	EBITDA	902,721.27	18.27%	1,115,128.25	20.34%	-212,406.98	645,062.83	14.47%	257,658.44
0.00	0.00%	109,290.00	16.30%	-109,290.00	108,513.87	26.24%	-108,513.87	Interest	861,390.96	17.43%	1,093,908.00	19.96%	-232,517.04	1,079,017.80	24.20%	-217,626.84
47,123.00	7.48%	71,011.00	10.59%	-23,888.00	71,011.00	17.17%	-23,888.00	Taxes	615,247.15	12.45%	710,110.00	12.96%	-94,862.85	1,200,369.04	26.92%	-585,121.89
47,123.00	7.48%	180,301.00	26.90%	-133,178.00	179,524.87	43.41%	-132,401.87	Interest, Taxes, Depreciation and Amortization	1,476,638.11	29.89%	1,804,018.00	32.91%	-327,379.89	2,279,386.84	51.12%	-802,748.73
33,066.38	5.25%	8,987.00	1.34%	24,079.38	-133,594.49	-32.30%	166,660.87	Net Income	-573,916.84	-11.62%	-688,889.75	-12.57%	114,972.91	-1,634,324.01	-36.65%	1,060,407.17

Company: PHCA Associates LLC Property: Hyatt House Pleasant Hill
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
142.00		142.00		0.00	142.00		0.00	# Rooms	142.00		142.00		0.00	142.00		0.00
4,402.00		4,402.00		0.00	4,402.00		0.00	Available Rooms	43,168.00		43,168.00		0.00	43,310.00		-142.00
3,469.00		3,698.00		-229.00	2,400.00		1,069.00	Room Nights Sold	29,135.00		31,244.00		-2,109.00	8,466.00		20,669.00
0.79		0.84		-0.05	0.55		0.24	Occupancy %	0.67		0.72		-0.05	0.20		0.48
178.93		175.66		3.27	170.82		8.11	ADR	167.20		171.45		-4.25	515.10		-347.91
141.01		147.57		-6.56	93.13		47.88	RevPar	112.84		124.09		-11.24	100.69		12.16
Summary Revenue:																
620,718.38	98.57%	649,596.00	96.91%	-28,877.62	409,967.00	99.13%	210,751.38	Rooms	4,871,270.01	98.60%	5,356,656.25	97.73%	-485,386.24	4,360,849.77	97.80%	510,420.24
194.46	0.03%	4,942.00	0.74%	-4,747.54	0.00	0.00%	194.46	Food	3,803.25	0.08%	20,947.00	0.38%	-17,143.75	8,962.78	0.20%	-5,159.53
1,689.70	0.27%	5,251.00	0.78%	-3,561.30	0.00	0.00%	1,689.70	Beverage	9,201.64	0.19%	26,491.00	0.48%	-17,289.36	8,275.33	0.19%	926.31
4,749.97	0.75%	4,324.00	0.65%	425.97	488.00	0.12%	4,261.97	Other F&B Revenue	20,496.58	0.41%	23,793.00	0.43%	-3,296.42	18,647.59	0.42%	1,848.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,388.78	0.38%	6,214.00	0.93%	-3,825.22	3,119.23	0.75%	-730.45	Other	35,907.49	0.73%	53,453.00	0.98%	-17,545.51	62,348.65	1.40%	-26,441.16
629,741.29	100.00%	670,327.00	100.00%	-40,585.71	413,574.23	100.00%	216,167.06	Total Revenue	4,940,678.97	100.00%	5,481,340.25	100.00%	-540,661.28	4,459,084.12	100.00%	481,594.85
Cost of Sales:																
0.00	0.00%	1,850.00	37.43%	-1,850.00	0.00	0.00%	0.00	Food	1,314.54	34.56%	8,172.00	39.01%	-6,857.46	4,793.30	53.48%	-3,478.76
0.00	0.00%	1,280.00	24.38%	-1,280.00	0.00	0.00%	0.00	Beverage	2,880.54	31.30%	6,463.00	24.40%	-3,582.46	1,890.42	22.84%	990.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	385.98	2.07%	-385.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,749.52	73.24%	2,807.00	45.17%	-1,057.48	3,355.51	107.57%	-1,605.99	Other	13,230.28	36.85%	23,648.00	44.24%	-10,417.72	17,834.28	28.60%	-4,604.00
1,749.52	73.24%	5,937.00	95.54%	-4,187.48	3,355.51	107.57%	-1,605.99	Total Cost of Sales	17,425.36	48.53%	38,283.00	71.62%	-20,857.64	24,903.98	39.94%	-7,478.62
Payroll:																
39,320.59	6.33%	72,837.00	11.21%	-33,516.41	57,875.56	14.12%	-18,554.97	Rooms	540,838.40	11.10%	645,176.00	12.04%	-104,337.60	542,572.26	12.44%	-1,733.86
1,278.60	19.27%	3,055.00	21.04%	-1,776.40	0.00	0.00%	1,278.60	F&B	12,920.39	38.57%	19,364.00	27.18%	-6,443.61	8,530.80	23.77%	4,389.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,829.64	1.24%	13,978.00	2.09%	-6,148.36	11,494.63	2.78%	-3,664.99	A&G	95,994.75	1.94%	137,489.00	2.51%	-41,494.25	118,818.58	2.66%	-22,823.83
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5,394.77	0.86%	5,591.00	0.83%	-196.23	4,364.45	1.06%	1,030.32	S&M	29,315.70	0.59%	54,518.00	0.99%	-25,202.30	53,261.12	1.19%	-23,945.42
5,529.32	0.88%	10,947.00	1.63%	-5,417.68	7,262.95	1.76%	-1,733.63	R&M	58,274.19	1.18%	97,836.00	1.78%	-39,561.81	87,075.80	1.95%	-28,801.61
59,352.92	9.42%	106,408.00	15.87%	-47,055.08	80,997.59	19.58%	-21,644.67	Total Salaries and Wages	737,343.43	14.92%	954,383.00	17.41%	-217,039.57	810,258.56	18.17%	-72,915.13
15,921.84	2.53%	19,320.00	2.88%	-3,398.16	12,695.15	3.07%	3,226.69	Total Taxes and Benefits	141,030.67	2.85%	189,647.00	3.46%	-48,616.33	161,373.81	3.62%	-20,343.14
75,274.76	11.95%	125,728.00	18.76%	-50,453.24	93,692.74	22.65%	-18,417.98	Total Labor Costs	878,374.10	17.78%	1,144,030.00	20.87%	-265,655.90	971,632.37	21.79%	-93,258.27
Direct Expenses:																
37,598.09	6.06%	67,233.00	10.35%	-29,634.91	42,899.34	10.46%	-5,301.25	Rooms	486,494.83	9.99%	558,106.00	10.42%	-71,611.17	454,484.40	10.42%	32,010.43
155.99	2.35%	250.00	1.72%	-94.01	405.00	82.99%	-249.01	F&B	3,220.67	9.61%	2,500.00	3.51%	720.67	2,239.42	6.24%	981.25
-3,987.60	-166.93%	0.00	0.00%	-3,987.60	0.00	0.00%	-3,987.60	Telephone	-3,987.60	-11.11%	0.00	0.00%	-3,987.60	0.00	0.00%	-3,987.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
44,624.43	7.09%	59,836.00	8.93%	-15,211.57	30,932.40	7.48%	13,692.03	Franchise Fees	421,367.15	8.53%	494,109.00	9.01%	-72,741.85	363,533.16	8.15%	57,833.99
45,645.81	7.25%	33,162.00	4.95%	12,483.81	28,002.31	6.77%	17,643.50	A&G	320,392.86	6.48%	305,150.00	5.57%	15,242.86	281,485.16	6.31%	38,907.70
18,585.91	2.95%	5,975.00	0.89%	12,610.91	5,622.71	1.36%	12,963.20	IT	83,193.56	1.68%	59,720.00	1.09%	23,473.56	63,801.02	1.43%	19,392.54
1,637.00	0.26%	4,655.00	0.69%	-3,018.00	4,651.45	1.12%	-3,014.45	S&M	52,312.00	0.72%	52,312.00	0.95%	-16,562.61	62,898.08	1.41%	-27,148.69
12,617.15	2.00%	15,832.00	2.36%	-3,214.85	9,788.43	2.37%	2,828.72	R&M	118,691.77	2.40%	155,305.00	2.83%	-36,613.23	125,209.49	2.81%	-6,517.72
20,814.53	3.31%	27,237.00	4.06%	-6,422.47	24,284.70	5.87%	-3,470.17	Utilities	225,501.17	4.56%	255,520.00	4.66%	-30,018.83	228,798.16	5.13%	-3,296.99
177,691.31	28.22%	214,180.00	31.95%	-36,488.69	146,586.34	35.44%	31,104.97	Total Direct Expense	1,690,623.80	34.22%	1,882,722.00	34.35%	-192,098.20	1,582,448.89	35.49%	108,174.91
375,025.70	59.55%	324,482.00	48.41%	50,543.70	169,939.64	41.09%	205,086.06	Gross Operating Profit	2,354,255.71	47.65%	2,416,305.25	44.08%	-62,049.54	1,880,098.88	42.16%	474,156.83

Company: PHCA Associates LLC Property: Hyatt House Pleasant Hill
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
									<u>Fixed Costs</u>							
47,123.00	7.48%	71,011.00	10.59%	-23,888.00	71,011.00	17.17%	-23,888.00	Taxes	615,247.15	12.45%	710,110.00	12.96%	-94,862.85	1,200,369.04	26.92%	-585,121.89
33,151.35	5.26%	14,284.00	2.13%	18,867.35	14,885.35	3.60%	18,266.00	Insurance	106,920.89	2.16%	142,840.00	2.61%	-35,919.11	131,180.54	2.94%	-24,259.65
100,819.00	16.01%	100,819.00	15.04%	0.00	95,216.67	23.02%	5,602.33	Leases & Rent	985,461.60	19.95%	993,985.00	18.13%	-8,523.40	952,166.70	21.35%	33,294.90
19,427.51	3.08%	20,091.00	3.00%	-663.49	12,407.24	3.00%	7,020.27	Management Fees	149,285.09	3.02%	164,352.00	3.00%	-15,066.91	133,720.85	3.00%	15,564.24
200,520.86	31.84%	206,205.00	30.76%	-5,684.14	193,520.26	46.79%	7,000.60	Total Fixed Expenses	1,856,914.73	37.58%	2,011,287.00	36.69%	-154,372.27	2,417,437.13	54.21%	-560,522.40
174,504.84	27.71%	118,277.00	17.64%	56,227.84	-23,580.62	-5.70%	198,085.46	Net Operating Profit	497,340.98	10.07%	405,018.25	7.39%	92,322.73	-537,338.25	-12.05%	1,034,679.23
0.00	0.00%	83,534.00	12.46%	-83,534.00	84,513.87	20.43%	-84,513.87	Interest - First Mortgage	669,390.96	13.55%	835,340.00	15.24%	-165,949.04	836,458.70	18.76%	-167,067.74
0.00	0.00%	25,756.00	3.84%	-25,756.00	24,000.00	5.80%	-24,000.00	Interest - Notes Payable	192,000.00	3.89%	257,560.00	4.70%	-65,560.00	242,559.10	5.44%	-50,559.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Income	0.00	0.00%	1,008.00	0.02%	-1,008.00	0.00	0.00%	0.00
136,919.66	21.74%	0.00	0.00%	136,919.66	1,500.00	0.36%	135,419.66	Prior Owner's Expense	205,348.06	4.16%	0.00	0.00%	205,348.06	17,967.96	0.40%	187,380.10
37,585.18	5.97%	8,987.00	1.34%	28,598.18	-133,594.49	-32.30%	171,179.67	Net Operating Income	-569,398.04	-11.52%	-688,889.75	-12.57%	119,491.71	-1,634,324.01	-36.65%	1,064,925.97
4,518.80	0.72%	0.00	0.00%	4,518.80	0.00	0.00%	4,518.80	Capital Reserve	4,518.80	0.09%	0.00	0.00%	4,518.80	0.00	0.00%	4,518.80
33,066.38	5.25%	8,987.00	1.34%	24,079.38	-133,594.49	-32.30%	166,660.87	Adjusted NOI	-573,916.84	-11.62%	-688,889.75	-12.57%	114,972.91	-1,634,324.01	-36.65%	1,060,407.17
33,066.38	5.25%	8,987.00	1.34%	24,079.38	-133,594.49	-32.30%	166,660.87	Net Profit/(Loss)	-573,916.84	-11.62%	-688,889.75	-12.57%	114,972.91	-1,634,324.01	-36.65%	1,060,407.17

Company: PHCA Associates LLC Property: Hyatt House Pleasant Hill
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	8,976.33	2.19%	-8,976.33	Corporate Transient	315,537.56	6.48%	0.00	0.00%	315,537.56	181,759.45	4.17%	133,778.11
74,044.56	11.93%	0.00	0.00%	74,044.56	85,115.08	20.76%	-11,070.52	Advanced Purchase	783,587.15	16.09%	0.00	0.00%	783,587.15	630,006.75	14.45%	153,580.40
0.00	0.00%	105,436.00	16.23%	-105,436.00	47,874.76	11.68%	-47,874.76	AAA/AARP Transient	760,599.64	15.61%	1,062,890.50	19.84%	-302,290.86	718,936.40	16.49%	41,663.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	FIT(Flexible Independent Travel)	0.00	0.00%	0.00	0.00%	0.00	278.67	0.01%	-278.67
5,801.00	0.93%	0.00	0.00%	5,801.00	14,619.60	3.57%	-8,818.60	Consortia Transient	35,666.00	0.73%	0.00	0.00%	35,666.00	212,308.49	4.87%	-176,642.49
2,158.25	0.35%	0.00	0.00%	2,158.25	0.00	0.00%	2,158.25	Employee	11,096.55	0.23%	0.00	0.00%	11,096.55	5,255.50	0.12%	5,841.05
16,949.60	2.73%	0.00	0.00%	16,949.60	327.00	0.08%	16,622.60	Travel Agent/Friends & Family	25,827.60	0.53%	0.00	0.00%	25,827.60	10,540.50	0.24%	15,287.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Package Transient	0.00	0.00%	0.00	0.00%	0.00	477.00	0.01%	-477.00
17,242.49	2.78%	0.00	0.00%	17,242.49	9,264.84	2.26%	7,977.65	Member Reward Stay	112,551.03	2.31%	0.00	0.00%	112,551.03	66,812.64	1.53%	45,738.39
79,008.02	12.73%	0.00	0.00%	79,008.02	0.00	0.00%	79,008.02	Extended Stay Transient	123,575.48	2.54%	0.00	0.00%	123,575.48	0.00	0.00%	123,575.48
129,073.56	20.79%	175,035.00	26.95%	-45,961.44	64,701.57	15.78%	64,371.99	Internet/E-Commerce	765,171.11	15.71%	1,484,345.75	27.71%	-719,174.64	1,027,583.75	23.56%	-262,412.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	E-Commerce Opaque	9,825.00	0.20%	0.00	0.00%	9,825.00	238.50	0.01%	9,586.50
109.00	0.02%	0.00	0.00%	109.00	0.00	0.00%	109.00	Other Transient	6,896.05	0.14%	0.00	0.00%	6,896.05	0.00	0.00%	6,896.05
20,536.30	3.31%	12,375.00	1.91%	8,161.30	834.00	0.20%	19,702.30	Government Transient	51,766.30	1.06%	95,810.00	1.79%	-44,043.70	30,769.00	0.71%	20,997.30
97,571.37	15.72%	218,400.00	33.62%	-120,828.63	57,830.98	14.11%	39,740.39	Rack Transient	858,639.11	17.63%	1,603,375.00	29.93%	-744,735.89	696,628.69	15.97%	162,010.42
136,927.40	22.06%	116,350.00	17.91%	20,577.40	103,362.78	25.21%	33,564.62	Local Negotiated Transient	833,020.92	17.10%	977,245.00	18.24%	-144,224.08	674,517.84	15.47%	158,503.08
579,421.55	93.35%	627,596.00	96.61%	-48,174.45	392,906.94	95.84%	186,514.61	Total Transient Room Revenue	4,693,759.50	96.36%	5,223,666.25	97.52%	-529,906.75	4,256,113.18	97.60%	437,646.32
Group Room Revenue																
22,151.00	3.57%	12,285.00	1.89%	9,866.00	0.00	0.00%	22,151.00	Corporate Group	25,539.00	0.52%	42,525.00	0.79%	-16,986.00	0.00	0.00%	25,539.00
7,459.00	1.20%	1,650.00	0.25%	5,809.00	0.00	0.00%	7,459.00	Government Group	13,909.00	0.29%	1,650.00	0.03%	12,259.00	0.00	0.00%	13,909.00
4,209.00	0.68%	5,565.00	0.86%	-1,356.00	0.00	0.00%	4,209.00	SMERF Group	16,108.00	0.33%	53,270.00	0.99%	-37,162.00	10,420.39	0.24%	5,687.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sports Group	0.00	0.00%	10,545.00	0.20%	-10,545.00	0.00	0.00%	0.00
33,819.00	5.45%	19,500.00	3.00%	14,319.00	0.00	0.00%	33,819.00	Total Group Room Revenue	55,556.00	1.14%	107,990.00	2.02%	-52,434.00	10,420.39	0.24%	45,135.61
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
3,707.86	0.60%	0.00	0.00%	3,707.86	3,526.49	0.86%	181.37	No-Show Rooms	36,897.64	0.76%	0.00	0.00%	36,897.64	28,725.59	0.66%	8,172.05
0.00	0.00%	0.00	0.00%	0.00	10,686.20	2.61%	-10,686.20	Early/Late Departure Fees	61,848.60	1.27%	0.00	0.00%	61,848.60	41,895.20	0.96%	19,953.40
3,025.00	0.49%	2,500.00	0.38%	525.00	2,875.00	0.70%	150.00	Pet/Smoking/Damage Fees	22,668.00	0.47%	25,000.00	0.47%	-2,332.00	30,202.04	0.69%	-7,534.04
6,732.86	1.08%	2,500.00	0.38%	4,232.86	17,087.69	4.17%	-10,354.83	Total Other Room Revenue	121,414.24	2.49%	25,000.00	0.47%	96,414.24	100,822.83	2.31%	20,591.41
744.97	0.12%	0.00	0.00%	744.97	-27.63	-0.01%	772.60	Less: Allowances	540.27	0.01%	0.00	0.00%	540.27	-6,506.63	-0.15%	7,046.90
620,718.38	100.00%	649,596.00	100.00%	-28,877.62	409,967.00	100.00%	210,751.38	Total Room Revenue	4,871,270.01	100.00%	5,356,656.25	100.00%	-485,386.24	4,360,849.77	100.00%	510,420.24
Expenses																
Payroll Expense																
Salaries and Wages																
5,901.58	0.95%	0.00	0.00%	5,901.58	0.00	0.00%	5,901.58	Front Office Management	25,121.63	0.52%	0.00	0.00%	25,121.63	0.00	0.00%	25,121.63
4,966.16	0.80%	5,827.00	0.90%	-860.84	5,530.56	1.35%	-564.40	Housekeeping Management	51,091.78	1.05%	57,314.00	1.07%	-6,222.22	47,278.80	1.08%	3,812.98
10,867.74	1.75%	5,827.00	0.90%	5,040.74	5,530.56	1.35%	5,337.18	Total Rooms Management	76,213.41	1.56%	57,314.00	1.07%	18,899.41	47,278.80	1.08%	28,934.61
2,295.09	0.37%	9,104.00	1.40%	-6,808.91	10,577.30	2.58%	-8,282.21	Front Office Agents	73,039.32	1.50%	85,408.00	1.59%	-12,368.68	86,955.46	1.99%	-13,916.14
0.00	0.00%	3,009.00	0.46%	-3,009.00	0.00	0.00%	0.00	Front Office Supervisors	22,493.36	0.46%	28,904.00	0.54%	-6,410.64	4,363.88	0.10%	18,129.48
5,997.21	0.97%	4,700.00	0.72%	1,297.21	3,707.47	0.90%	2,289.74	Night Auditors	41,438.33	0.85%	45,311.00	0.85%	-3,872.67	47,730.07	1.09%	-6,291.74
7,526.62	1.21%	4,294.00	0.66%	3,232.62	2,797.21	0.68%	4,729.41	Breakfast Attendant	33,972.72	0.70%	38,632.00	0.72%	-4,659.28	44,290.15	1.02%	-10,317.43
15,818.92	2.55%	21,107.00	3.25%	-5,288.08	17,081.98	4.17%	-1,263.06	Total Rooms Front Office	170,943.73	3.51%	198,255.00	3.70%	-27,311.27	183,339.56	4.20%	-12,395.83
2,556.36	0.41%	4,974.00	0.77%	-2,417.64	7,333.24	1.79%	-4,776.88	Housekeeping Supervisors	49,291.86	1.01%	42,552.00	0.79%	6,739.86	52,992.31	1.22%	-3,700.45
10,077.57	1.62%	34,669.00	5.34%	-24,591.43	21,684.19	5.29%	-11,606.62	Room Attendants	218,511.52	4.49%	286,557.00	5.35%	-68,045.48	220,134.34	5.05%	-1,622.82
0.00	0.00%	3,720.00	0.57%	-3,720.00	4,768.15	1.16%	-4,768.15	Housepersons	22,392.56	0.46%	35,623.00	0.67%	-13,230.44	28,434.23	0.65%	-6,041.67
0.00	0.00%	2,540.00	0.39%	-2,540.00	1,477.44	0.36%	-1,477.44	Laundry Attendants	3,485.32	0.07%	24,875.00	0.46%	-21,389.68	10,393.02	0.24%	-6,907.70

Company: PHCA Associates LLC Property: Hyatt House Pleasant Hill
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
12,633.93	2.04%	45,903.00	7.07%	-33,269.07	35,263.02	8.60%	-22,629.09	Total Rooms Housekeeping	293,681.26	6.03%	389,607.00	7.27%	-95,925.74	311,953.90	7.15%	-18,272.64
39,320.59	6.33%	72,837.00	11.21%	-33,516.41	57,875.56	14.12%	-18,554.97	Total Rooms Salary and Wages	540,838.40	11.10%	645,176.00	12.04%	-104,337.60	542,572.26	12.44%	-1,733.86
								PR Taxes and Benefits								
2,929.85	0.47%	3,904.00	0.60%	-974.15	2,508.95	0.61%	420.90	FICA	25,967.92	0.53%	36,403.00	0.68%	-10,435.08	28,288.93	0.65%	-2,321.01
159.68	0.03%	26.00	0.00%	133.68	31.21	0.01%	128.47	Federal Unemployment Tax	1,038.94	0.02%	988.00	0.02%	50.94	743.43	0.02%	295.51
904.78	0.15%	204.00	0.03%	700.78	132.31	0.03%	772.47	State Unemployment Tax	5,019.85	0.10%	6,904.00	0.13%	-1,884.15	3,673.83	0.08%	1,346.02
3,994.31	0.64%	4,134.00	0.64%	-139.69	2,672.47	0.65%	1,321.84	Total Payroll Taxes	32,026.71	0.66%	44,295.00	0.83%	-12,268.29	32,706.19	0.75%	-679.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	3,399.97	0.07%	6,800.00	0.13%	-3,400.03	6,843.60	0.16%	-3,443.63
0.00	0.00%	1,000.00	0.15%	-1,000.00	1,336.20	0.33%	-1,336.20	Vacation	13,093.97	0.27%	10,000.00	0.19%	3,093.97	14,307.03	0.33%	-1,213.06
0.00	0.00%	1,000.00	0.15%	-1,000.00	1,336.20	0.33%	-1,336.20	Total Supplemental Pay	16,493.94	0.34%	16,800.00	0.31%	-306.06	21,150.63	0.49%	-4,656.69
2,305.05	0.37%	1,579.00	0.24%	726.05	1,540.26	0.38%	764.79	Worker's Compensation	16,518.39	0.34%	15,790.00	0.29%	728.39	15,283.87	0.35%	1,234.52
3,201.80	0.52%	2,078.00	0.32%	1,123.80	2,406.31	0.59%	795.49	Group Insurance	17,480.22	0.36%	20,748.00	0.39%	-3,267.78	31,744.72	0.73%	-14,264.50
0.00	0.00%	80.00	0.01%	-80.00	0.00	0.00%	0.00	401k Contribution	190.17	0.00%	310.00	0.01%	-119.83	425.23	0.01%	-235.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	1,041.46	0.02%	-1,041.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	384.00	0.01%	0.00	0.00%	384.00	876.00	0.02%	-492.00
5,506.85	0.89%	3,737.00	0.58%	1,769.85	3,946.57	0.96%	1,560.28	Total Other Benefits	34,572.78	0.71%	36,848.00	0.69%	-2,275.22	49,371.28	1.13%	-14,798.50
9,501.16	1.53%	8,871.00	1.37%	630.16	7,955.24	1.94%	1,545.92	Total Rooms PR Taxes and Benefits	83,093.43	1.71%	97,943.00	1.83%	-14,849.57	103,228.10	2.37%	-20,134.67
48,821.75	7.87%	81,708.00	12.58%	-32,886.25	65,830.80	16.06%	-17,009.05	Total Rooms Labor Costs	623,931.83	12.81%	743,119.00	13.87%	-119,187.17	645,800.36	14.81%	-21,868.53
								Other Expenses								
12,827.92	2.07%	11,094.00	1.71%	1,733.92	6,273.92	1.53%	6,554.00	Breakfast /Comp Cost	91,306.04	1.87%	86,309.00	1.61%	4,997.04	64,845.79	1.49%	26,460.25
1,151.29	0.19%	1,442.00	0.22%	-290.71	713.20	0.17%	438.09	Cleaning Supplies	11,450.87	0.24%	12,185.00	0.23%	-734.13	10,681.40	0.24%	769.47
509.01	0.08%	375.00	0.06%	134.01	0.00	0.00%	509.01	Contract Cleaning	2,693.58	0.06%	3,750.00	0.07%	-1,056.42	1,350.45	0.03%	1,343.13
17,151.34	2.76%	0.00	0.00%	17,151.34	0.00	0.00%	17,151.34	Contract Labor	48,338.53	0.99%	0.00	0.00%	48,338.53	0.00	0.00%	48,338.53
-404.25	-0.07%	3,513.00	0.54%	-3,917.25	2,549.23	0.62%	-2,953.48	Guest Supplies	22,112.02	0.45%	29,682.00	0.55%	-7,569.98	25,334.14	0.58%	-3,222.12
172.64	0.03%	1,553.00	0.24%	-1,380.36	1,675.21	0.41%	-1,502.57	Laundry	11,710.53	0.24%	13,122.00	0.24%	-1,411.47	12,290.34	0.28%	-579.81
600.43	0.10%	2,958.00	0.46%	-2,357.57	2,856.77	0.70%	-2,256.34	Linen	29,028.98	0.60%	24,995.00	0.47%	4,033.98	19,173.52	0.44%	9,855.46
1,618.57	0.26%	2,589.00	0.40%	-970.43	2,027.09	0.49%	-408.52	Operating Supplies	16,459.50	0.34%	21,799.00	0.41%	-5,339.50	16,041.27	0.37%	418.23
0.00	0.00%	85.00	0.01%	-85.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	850.00	0.02%	-850.00	0.00	0.00%	0.00
2,988.72	0.48%	12,943.00	1.99%	-9,954.28	7,514.47	1.83%	-4,525.75	Reservation Expense	72,067.53	1.48%	109,357.00	2.04%	-37,289.47	88,561.37	2.03%	-16,493.84
0.00	0.00%	444.00	0.07%	-444.00	0.00	0.00%	0.00	Rooms Promotion	-548.08	-0.01%	3,750.00	0.07%	-4,298.08	1,138.79	0.03%	-1,686.87
2,116.31	0.34%	2,100.00	0.32%	16.31	2,082.91	0.51%	33.40	Television Cable	22,514.25	0.46%	21,000.00	0.39%	1,514.25	31,233.73	0.72%	-8,719.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	303.00	0.01%	-303.00
0.00	0.00%	185.00	0.03%	-185.00	0.00	0.00%	0.00	Transportation	40.01	0.00%	1,562.00	0.03%	-1,521.99	17.00	0.00%	23.01
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel Agent Comm - Group Rooms	12,000.00	0.25%	0.00	0.00%	12,000.00	0.00	0.00%	12,000.00
-2,701.18	-0.44%	27,502.00	4.23%	-30,203.18	17,021.43	4.15%	-19,722.61	Travel Agent Comm - Transient Rooms	143,718.45	2.95%	226,595.00	4.23%	-82,876.55	177,968.96	4.08%	-34,250.51
1,567.29	0.25%	450.00	0.07%	1,117.29	0.00	0.00%	1,567.29	Uniforms	3,587.15	0.07%	3,150.00	0.06%	437.15	1,555.93	0.04%	2,031.22
0.00	0.00%	0.00	0.00%	0.00	185.11	0.05%	-185.11	Walked Guests	15.47	0.00%	0.00	0.00%	15.47	3,988.71	0.09%	-3,973.24
37,598.09	6.06%	67,233.00	10.35%	-29,634.91	42,899.34	10.46%	-5,301.25	Total Rooms Other Expenses	486,494.83	9.99%	558,106.00	10.42%	-71,611.17	454,484.40	10.42%	32,010.43
86,419.84	13.92%	148,941.00	22.93%	-62,521.16	108,730.14	26.52%	-22,310.30	Total Rooms Expenses	1,110,426.66	22.80%	1,301,225.00	24.29%	-190,798.34	1,100,284.76	25.23%	10,141.90
534,298.54	86.08%	500,655.00	77.07%	33,643.54	301,236.86	73.48%	233,061.68	Total Rooms Profit (Loss)	3,760,843.35	77.20%	4,055,431.25	75.71%	-294,587.90	3,260,565.01	74.77%	500,278.34

Company: PHCA Associates LLC Property: Hyatt House Pleasant Hill
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
17.00		0.00		17.00	54.00		-37.00	Room Stat - Corporate Transient	1,755.00	0.00		1,755.00	129.00		1,626.00
395.00		0.00		395.00	543.00		-148.00	Room Stat - Advanced Purchase	4,514.00	0.00		4,514.00	2,441.00		2,073.00
0.00		613.00		-613.00	161.00		-161.00	Room Stat - AAA/AARP Transient	1,441.00	6,366.00		-4,925.00	770.00		671.00
42.00		0.00		42.00	77.00		-35.00	Room Stat - Consortia Rate Transient	195.00	0.00		195.00	261.00		-66.00
15.00		0.00		15.00	0.00		15.00	Room Stat - Employee	106.00	0.00		106.00	20.00		86.00
134.00		0.00		134.00	3.00		131.00	Room Stat - Travel Agent/Friends & Family	216.00	0.00		216.00	39.00		177.00
175.00		0.00		175.00	102.00		73.00	Room Stat - Member Reward Stay	1,312.00	0.00		1,312.00	228.00		1,084.00
425.00		0.00		425.00	125.00		300.00	Room Stat - Extended Stay Transient	3,568.00	0.00		3,568.00	562.00		3,006.00
559.00		1,050.00		-491.00	397.00		162.00	Room Stat - Internet	4,268.00	8,973.00		-4,705.00	1,932.00		2,336.00
2.00		0.00		2.00	3.00		-1.00	Room Stat - Other Transient	162.00	0.00		162.00	7.00		155.00
0.00		0.00		0.00	0.00		0.00	Room Stat - E-Commerce Opaque	82.00	0.00		82.00	0.00		82.00
128.00		75.00		53.00	6.00		122.00	Room Stat - Government Rate Transient	324.00	605.00		-281.00	52.00		272.00
475.00		1,200.00		-725.00	321.00		154.00	Room Stat - Rack Rate Transient	4,867.00	9,011.00		-4,144.00	685.00		4,182.00
862.00		650.00		212.00	608.00		254.00	Room Stat - Local Negotiated Transient	5,617.00	5,659.00		-42.00	1,249.00		4,368.00
3,229.00		3,588.00		-359.00	2,400.00		829.00	Total Transient Rooms Sold	28,427.00	30,614.00		-2,187.00	8,375.00		20,052.00
Group Rooms															
174.00		65.00		109.00	0.00		174.00	Room Stat - Corporate Group Rooms	531.00	225.00		306.00	70.00		461.00
45.00		10.00		35.00	0.00		45.00	Room Stat - Government Group	95.00	10.00		85.00	0.00		95.00
21.00		35.00		-14.00	0.00		21.00	Room Stat - SMERF Group	82.00	330.00		-248.00	21.00		61.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Sports Group	0.00	65.00		-65.00	0.00		0.00
240.00		110.00		130.00	0.00		240.00	Total Group Rooms Sold	708.00	630.00		78.00	91.00		617.00
Contract Rooms															
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00	0.00		0.00	0.00		0.00
3,469.00		3,698.00		-229.00	2,400.00		1,069.00	Total Rooms Sold	29,135.00	31,244.00		-2,109.00	8,466.00		20,669.00
2.00		0.00		2.00	0.00		2.00	Room Stat-Comp Rooms	12.00	0.00		12.00	0.00		12.00
3,471.00		3,698.00		-227.00	2,400.00		1,071.00	Total Rooms Occupied	29,147.00	31,244.00		-2,097.00	8,466.00		20,681.00
619.00		0.00		619.00	0.00		619.00	Room Stat-Out of Order	1,159.00	0.00		1,159.00	0.00		1,159.00
ADR															
0.00		0.00		0.00	166.23		-166.23	Corporate Transient ADR	179.79	0.00		179.79	1,408.99		-1,229.19
187.45		0.00		187.45	156.75		30.70	Advanced Purchase ADR	173.59	0.00		173.59	258.09		-84.50
0.00		172.00		-172.00	297.36		-297.36	AAA/AARP ADR	527.83	166.96		360.86	933.68		-405.86
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00	0.00		0.00	0.00		0.00
138.12		0.00		138.12	189.86		-51.75	Consortia ADR	182.90	0.00		182.90	813.44		-630.54
143.88		0.00		143.88	0.00		143.88	Employee ADR	104.68	0.00		104.68	262.78		-158.09
0.00		0.00		0.00	0.00		0.00	Leisure ADR	0.00	0.00		0.00	0.00		0.00
126.49		0.00		126.49	109.00		17.49	Travel Agent/Friends & Family ADR	119.57	0.00		119.57	270.27		-150.70
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	0.00	0.00		0.00	0.00		0.00
98.53		0.00		98.53	90.83		7.70	Member Reward Stay ADR	85.79	0.00		85.79	293.04		-207.25
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00	0.00		0.00	0.00		0.00
185.90		0.00		185.90	0.00		185.90	Extended Stay ADR	34.63	0.00		34.63	0.00		34.63
230.90		166.70		64.20	162.98		67.92	Internet ADR	179.28	165.42		13.86	531.88		-352.59
0.00		0.00		0.00	0.00		0.00	E-Commerce Opaque ADR	119.82	0.00		119.82	0.00		119.82
54.50		0.00		54.50	0.00		54.50	Other Transient ADR	42.57	0.00		42.57	0.00		42.57
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00	0.00		0.00	0.00		0.00
160.44		165.00		-4.56	139.00		21.44	Government ADR	159.77	158.36		1.41	591.71		-431.94
205.41		182.00		23.41	180.16		25.25	Rack ADR	176.42	177.94		-1.51	1,016.98		-840.56
158.85		179.00		-20.15	170.00		-11.16	Local Negotiated ADR	148.30	172.69		-24.39	540.05		-391.74
179.44		174.92		4.53	163.71		15.73	Total Transient ADR	165.12	170.63		-5.51	508.19		-343.08
127.30		189.00		-61.70	0.00		127.30	Corporate Group ADR	48.10	189.00		-140.90	0.00		48.10
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00	0.00		0.00	0.00		0.00
165.76		165.00		0.76	0.00		165.76	Government Group ADR	146.41	165.00		-18.59	0.00		146.41
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00	0.00		0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
200.43		159.00		41.43	0.00		200.43	SMERF Group ADR	196.44		161.42	35.01	496.21		-299.77
0.00		0.00		0.00	0.00		0.00	Sports Group ADR	0.00		162.23	-162.23	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
140.91		177.27		-36.36	0.00		140.91	Total Group ADR	78.47		171.41	-92.94	114.51		-36.04
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
178.93		175.66		3.27	170.82		8.11	Total ADR	167.20		171.45	-4.25	515.10		-347.91

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
194.46	2.93%	1,442.00	9.93%	-1,247.54	0.00	0.00%	194.46	Outlet Food Revenue	720.65	2.15%	7,947.00	11.16%	-7,226.35	1,861.33	5.19%	-1,140.68
0.00	0.00%	3,500.00	24.11%	-3,500.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	3,082.60	9.20%	13,000.00	18.25%	-9,917.40	7,101.45	19.79%	-4,018.85
1,689.70	25.47%	5,251.00	36.17%	-3,561.30	0.00	0.00%	1,689.70	Outlet Beverage Revenue	9,201.64	27.47%	26,491.00	37.19%	-17,289.36	8,287.33	23.09%	914.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	-12.00	-0.03%	12.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,749.97	71.60%	4,324.00	29.79%	425.97	488.00	100.00%	4,261.97	Banquet and Catering Other Revenue	20,496.58	61.18%	23,793.00	33.40%	-3,296.42	18,647.59	51.96%	1,848.99
6,634.13	100.00%	14,517.00	100.00%	-7,882.87	488.00	100.00%	6,146.13	Total F&B Revenue	33,501.47	100.00%	71,231.00	100.00%	-37,729.53	35,885.70	100.00%	-2,384.23
Cost of Sales																
0.00	0.00%	1,850.00	12.74%	-1,850.00	0.00	0.00%	0.00	Food Purchases	1,314.54	3.92%	8,172.00	11.47%	-6,857.46	4,793.30	13.36%	-3,478.76
0.00	0.00%	1,280.00	8.82%	-1,280.00	0.00	0.00%	0.00	Beverage Purchases	2,880.54	8.60%	6,463.00	9.07%	-3,582.46	1,890.42	5.27%	990.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	385.98	1.08%	-385.98
0.00	0.00%	3,130.00	21.56%	-3,130.00	0.00	0.00%	0.00	Total F&B Cost of Sales	4,195.08	12.52%	14,635.00	20.55%	-10,439.92	7,069.70	19.70%	-2,874.62
6,634.13	100.00%	11,387.00	78.44%	-4,752.87	488.00	100.00%	6,146.13	F&B Gross Profit	29,306.39	87.48%	56,596.00	79.45%	-27,289.61	28,816.00	80.30%	490.39
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,278.60	19.27%	3,055.00	21.04%	-1,776.40	0.00	0.00%	1,278.60	Non-Management	12,920.39	38.57%	19,364.00	27.18%	-6,443.61	8,530.80	23.77%	4,389.59
1,278.60	19.27%	3,055.00	21.04%	-1,776.40	0.00	0.00%	1,278.60	Total F&B Salaries and Wages	12,920.39	38.57%	19,364.00	27.18%	-6,443.61	8,530.80	23.77%	4,389.59
PR Taxes and Benefits																
204.64	3.08%	239.00	1.65%	-34.36	0.00	0.00%	204.64	Payroll Taxes	1,762.54	5.26%	1,808.00	2.54%	-45.46	736.95	2.05%	1,025.59
0.00	0.00%	100.00	0.69%	-100.00	0.00	0.00%	0.00	Supplemental Pay	106.01	0.32%	1,000.00	1.40%	-893.99	-75.75	-0.21%	181.76
-326.97	-4.93%	3.00	0.02%	-329.97	0.00	0.00%	-326.97	Other Benefits	270.05	0.81%	21.00	0.03%	249.05	401.04	1.12%	-130.99
-122.33	-1.84%	342.00	2.36%	-464.33	0.00	0.00%	-122.33	Total F&B PR Taxes and Benefits	2,138.60	6.38%	2,829.00	3.97%	-690.40	1,062.24	2.96%	1,076.36
1,156.27	17.43%	3,397.00	23.40%	-2,240.73	0.00	0.00%	1,156.27	Total F&B Payroll	15,058.99	44.95%	22,193.00	31.16%	-7,134.01	9,593.04	26.73%	5,465.95
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	128.03	0.38%	0.00	0.00%	128.03	0.00	0.00%	128.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
155.99	2.35%	250.00	1.72%	-94.01	80.40	16.48%	75.59	Equipment Rental	1,697.30	5.07%	2,500.00	3.51%	-802.70	1,366.93	3.81%	330.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	156.67	0.47%	0.00	0.00%	156.67	0.00	0.00%	156.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	146.02	0.44%	0.00	0.00%	146.02	0.00	0.00%	146.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	324.60	66.52%	-324.60	Menus	1,025.38	3.06%	0.00	0.00%	1,025.38	597.50	1.67%	427.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	67.27	0.20%	0.00	0.00%	67.27	0.00	0.00%	67.27
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	274.99	0.77%	-274.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
155.99	2.35%	250.00	1.72%	-94.01	405.00	82.99%	-249.01	Total F&B Other Expenses	3,220.67	9.61%	2,500.00	3.51%	720.67	2,239.42	6.24%	981.25
1,312.26	19.78%	3,647.00	25.12%	-2,334.74	405.00	82.99%	907.26	Total F&B Expenses	18,279.66	54.56%	24,693.00	34.67%	-6,413.34	11,832.46	32.97%	6,447.20
5,321.87	80.22%	7,740.00	53.32%	-2,418.13	83.00	17.01%	5,238.87	Total F&B Profit (Loss)	11,026.73	32.91%	31,903.00	44.79%	-20,876.27	16,983.54	47.33%	-5,956.81

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	1,850.00	12.74%	-1,850.00	0.00	0.00%	0.00	Food Purchases	1,314.54	3.92%	8,172.00	11.47%	-6,857.46	4,793.30	13.36%	-3,478.76
0.00	0.00%	1,280.00	8.82%	-1,280.00	0.00	0.00%	0.00	Beverage Purchases	2,880.54	8.60%	6,463.00	9.07%	-3,582.46	1,890.42	5.27%	990.12
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	385.98	1.08%	-385.98
0.00	0.00%	3,130.00	21.56%	-3,130.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	4,195.08	12.52%	14,635.00	20.55%	-10,439.92	7,069.70	19.70%	-2,874.62
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	194.00	1.34%	-194.00	0.00	0.00%	0.00	FICA	444.39	1.33%	1,309.00	1.84%	-864.61	483.91	1.35%	-39.52
0.00	0.00%	20.00	0.14%	-20.00	0.00	0.00%	0.00	Federal Unemployment Tax	27.54	0.08%	138.00	0.19%	-110.46	37.97	0.11%	-10.43
0.00	0.00%	25.00	0.17%	-25.00	0.00	0.00%	0.00	State Unemployment Tax	185.91	0.55%	361.00	0.51%	-175.09	215.07	0.60%	-29.16
0.00	0.00%	239.00	1.65%	-239.00	0.00	0.00%	0.00	Total Payroll Taxes	657.84	1.96%	1,808.00	2.54%	-1,150.16	736.95	2.05%	-79.11
0.00	0.00%	100.00	0.69%	-100.00	0.00	0.00%	0.00	Vacation	106.01	0.32%	1,000.00	1.40%	-893.99	-75.75	-0.21%	181.76
0.00	0.00%	100.00	0.69%	-100.00	0.00	0.00%	0.00	Total Supplemental Pay	106.01	0.32%	1,000.00	1.40%	-893.99	-75.75	-0.21%	181.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Worker's Compensation	173.51	0.52%	0.00	0.00%	173.51	394.54	1.10%	-221.03
0.00	0.00%	3.00	0.02%	-3.00	0.00	0.00%	0.00	Group Insurance	2.76	0.01%	21.00	0.03%	-18.24	6.50	0.02%	-3.74
0.00	0.00%	3.00	0.02%	-3.00	0.00	0.00%	0.00	Total Other Benefits	176.27	0.53%	21.00	0.03%	155.27	401.04	1.12%	-224.77
0.00	0.00%	342.00	2.36%	-342.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	940.12	2.81%	2,829.00	3.97%	-1,888.88	1,062.24	2.96%	-122.12
0.00	0.00%	342.00	2.36%	-342.00	0.00	0.00%	0.00	Total Food Admin Payroll	940.12	2.81%	2,829.00	3.97%	-1,888.88	1,062.24	2.96%	-122.12
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	128.03	0.38%	0.00	0.00%	128.03	0.00	0.00%	128.03
155.99	2.35%	250.00	1.72%	-94.01	80.40	16.48%	75.59	Equipment Rental	1,697.30	5.07%	2,500.00	3.51%	-802.70	1,366.93	3.81%	330.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	156.67	0.47%	0.00	0.00%	156.67	0.00	0.00%	156.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	146.02	0.44%	0.00	0.00%	146.02	0.00	0.00%	146.02
0.00	0.00%	0.00	0.00%	0.00	324.60	66.52%	-324.60	Menus	1,025.38	3.06%	0.00	0.00%	1,025.38	597.50	1.67%	427.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	67.27	0.20%	0.00	0.00%	67.27	0.00	0.00%	67.27
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	274.99	0.77%	-274.99
155.99	2.35%	250.00	1.72%	-94.01	405.00	82.99%	-249.01	Total Food Admin Other Expenses	3,220.67	9.61%	2,500.00	3.51%	720.67	2,239.42	6.24%	981.25
155.99	2.35%	592.00	4.08%	-436.01	405.00	82.99%	-249.01	Total Food Admin Expenses	4,160.79	12.42%	5,329.00	7.48%	-1,168.21	3,301.66	9.20%	859.13
155.99	2.35%	3,722.00	25.64%	-3,566.01	405.00	82.99%	-249.01	Departmental Costs	8,355.87	24.94%	19,964.00	28.03%	-11,608.13	10,371.36	28.90%	-2,015.49

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1 Food Revenue																
194.46	10.32%	0.00	0.00%	194.46	0.00	0.00%	194.46	Food-Dinner	397.21	4.00%	0.00	0.00%	397.21	0.00	0.00%	397.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Brunch	4.00	0.04%	0.00	0.00%	4.00	0.00	0.00%	4.00
0.00	0.00%	1,442.00	21.54%	-1,442.00	0.00	0.00%	0.00	Food-Late Night	319.44	3.22%	7,947.00	23.08%	-7,627.56	1,861.33	18.34%	-1,541.89
194.46	10.32%	1,442.00	21.54%	-1,247.54	0.00	0.00%	194.46	Restaurant 1 Food Revenue	720.65	7.26%	7,947.00	23.08%	-7,226.35	1,861.33	18.34%	-1,140.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
194.46	10.32%	1,442.00	21.54%	-1,247.54	0.00	0.00%	194.46	Total Restaurant 1 Food Revenue	720.65	7.26%	7,947.00	23.08%	-7,226.35	1,861.33	18.34%	-1,140.68
Beverage Revenue																
1,074.00	57.00%	2,404.00	35.92%	-1,330.00	0.00	0.00%	1,074.00	Liquor	5,784.38	58.30%	12,000.00	34.85%	-6,215.62	2,916.56	28.74%	2,867.82
497.70	26.41%	1,590.00	23.76%	-1,092.30	0.00	0.00%	497.70	Beer	2,348.93	23.67%	8,092.00	23.50%	-5,743.07	3,225.65	31.78%	-876.72
118.00	6.26%	1,257.00	18.78%	-1,139.00	0.00	0.00%	118.00	Wine	1,062.33	10.71%	6,399.00	18.58%	-5,336.67	2,500.90	24.64%	-1,438.57
1,689.70	89.68%	5,251.00	78.46%	-3,561.30	0.00	0.00%	1,689.70	Restaurant 1 Beverage Revenue	9,195.64	92.68%	26,491.00	76.92%	-17,295.36	8,643.11	85.17%	552.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage-Adjustments-A&G	6.00	0.06%	0.00	0.00%	6.00	-355.78	-3.51%	361.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	6.00	0.06%	0.00	0.00%	6.00	-355.78	-3.51%	361.78
1,689.70	89.68%	5,251.00	78.46%	-3,561.30	0.00	0.00%	1,689.70	Total Restaurant 1 Beverage Revenue	9,201.64	92.74%	26,491.00	76.92%	-17,289.36	8,287.33	81.66%	914.31
1,884.16	100.00%	6,693.00	100.00%	-4,808.84	0.00	0.00%	1,884.16	Total Restaurant 1 Revenue	9,922.29	100.00%	34,438.00	100.00%	-24,515.71	10,148.66	100.00%	-226.37
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,884.16	100.00%	6,693.00	100.00%	-4,808.84	0.00	0.00%	1,884.16	Restaurant 1 Gross Profit	9,922.29	100.00%	34,438.00	100.00%	-24,515.71	10,148.66	100.00%	-226.37
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	2,430.00	36.31%	-2,430.00	0.00	0.00%	0.00	Cashiers	4,284.00	43.18%	16,426.00	47.70%	-12,142.00	6,807.87	67.08%	-2,523.87
0.00	0.00%	2,430.00	36.31%	-2,430.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	4,284.00	43.18%	16,426.00	47.70%	-12,142.00	6,807.87	67.08%	-2,523.87
0.00	0.00%	2,430.00	36.31%	-2,430.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	4,284.00	43.18%	16,426.00	47.70%	-12,142.00	6,807.87	67.08%	-2,523.87
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
210.47	11.17%	0.00	0.00%	210.47	0.00	0.00%	210.47	Worker's Compensation	210.47	2.12%	0.00	0.00%	210.47	0.00	0.00%	210.47
210.47	11.17%	0.00	0.00%	210.47	0.00	0.00%	210.47	Total Other Benefits	210.47	2.12%	0.00	0.00%	210.47	0.00	0.00%	210.47
210.47	11.17%	0.00	0.00%	210.47	0.00	0.00%	210.47	Total Restaurant 1 PR Taxes and Benefi	210.47	2.12%	0.00	0.00%	210.47	0.00	0.00%	210.47
210.47	11.17%	2,430.00	36.31%	-2,219.53	0.00	0.00%	210.47	Total Restaurant 1 Payroll	4,494.47	45.30%	16,426.00	47.70%	-11,931.53	6,807.87	67.08%	-2,313.40
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
210.47	11.17%	2,430.00	36.31%	-2,219.53	0.00	0.00%	210.47	Total Restaurant 1 Expenses	4,494.47	45.30%	16,426.00	47.70%	-11,931.53	6,807.87	67.08%	-2,313.40
1,673.69	88.83%	4,263.00	63.69%	-2,589.31	0.00	0.00%	1,673.69	Total Restaurant 1 Profit (Loss)	5,427.82	54.70%	18,012.00	52.30%	-12,584.18	3,340.79	32.92%	2,087.03

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Banquets Food Revenue								
0.00	0.00%	3,500.00	44.73%	-3,500.00	0.00	0.00%	0.00	Food-Lunch	1,732.60	7.35%	13,000.00	35.33%	-11,267.40	7,101.45	27.59%	-5,368.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Reception	1,350.00	5.73%	0.00	0.00%	1,350.00	0.00	0.00%	1,350.00
0.00	0.00%	3,500.00	44.73%	-3,500.00	0.00	0.00%	0.00	Banquets Food Revenue	3,082.60	13.07%	13,000.00	35.33%	-9,917.40	7,101.45	27.59%	-4,018.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	3,500.00	44.73%	-3,500.00	0.00	0.00%	0.00	Total Banquets Food Revenue	3,082.60	13.07%	13,000.00	35.33%	-9,917.40	7,101.45	27.59%	-4,018.85
								Beverage Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage-Adjustments-A&G	0.00	0.00%	0.00	0.00%	0.00	-12.00	-0.05%	12.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	-12.00	-0.05%	12.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	-12.00	-0.05%	12.00
								Other Revenue								
0.00	0.00%	771.00	9.85%	-771.00	0.00	0.00%	0.00	Audio/Visual Income	1,625.00	6.89%	3,653.00	9.93%	-2,028.00	905.00	3.52%	720.00
-0.03	0.00%	0.00	0.00%	-0.03	0.00	0.00%	-0.03	Other Revenue	-0.03	0.00%	0.00	0.00%	-0.03	0.00	0.00%	-0.03
0.00	0.00%	1,249.00	15.96%	-1,249.00	88.00	18.03%	-88.00	Setup Fee	1,381.60	5.86%	5,874.00	15.96%	-4,492.40	3,838.13	14.91%	-2,456.53
4,750.00	100.00%	2,304.00	29.45%	2,446.00	400.00	81.97%	4,350.00	Public Room Rental	17,490.01	74.18%	14,266.00	38.77%	3,224.01	13,904.46	54.03%	3,585.55
4,749.97	100.00%	4,324.00	55.27%	425.97	488.00	100.00%	4,261.97	Total Banquets Other Revenue	20,496.58	86.93%	23,793.00	64.67%	-3,296.42	18,647.59	72.45%	1,848.99
4,749.97	100.00%	7,824.00	100.00%	-3,074.03	488.00	100.00%	4,261.97	Total Banquets Revenue	23,579.18	100.00%	36,793.00	100.00%	-13,213.82	25,737.04	100.00%	-2,157.86
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,749.97	100.00%	7,824.00	100.00%	-3,074.03	488.00	100.00%	4,261.97	Gross Profit	23,579.18	100.00%	36,793.00	100.00%	-13,213.82	25,737.04	100.00%	-2,157.86
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	625.00	7.99%	-625.00	0.00	0.00%	0.00	Servers	0.00	0.00%	2,938.00	7.99%	-2,938.00	1,722.93	6.69%	-1,722.93
0.00	0.00%	625.00	7.99%	-625.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	2,938.00	7.99%	-2,938.00	1,722.93	6.69%	-1,722.93
0.00		625.00		-625.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		2,938.00		-2,938.00	1,722.93		-1,722.93
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	625.00	7.99%	-625.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	2,938.00	7.99%	-2,938.00	1,722.93	6.69%	-1,722.93
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	625.00	7.99%	-625.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	2,938.00	7.99%	-2,938.00	1,722.93	6.69%	-1,722.93

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
4,749.97	100.00%	7,199.00	92.01%	-2,449.03	488.00	100.00%	4,261.97	Total Banquets Profit (Loss)	23,579.18	100.00%	33,855.00	92.01%	-10,275.82	24,014.11	93.31%	-434.93

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,278.60	0.00%	0.00	0.00%	1,278.60	0.00	0.00%	1,278.60	Cashiers	2,918.86	0.00%	0.00	0.00%	2,918.86	0.00	0.00%	2,918.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Servers	5,717.53	0.00%	0.00	0.00%	5,717.53	0.00	0.00%	5,717.53
1,278.60	0.00%	0.00	0.00%	1,278.60	0.00	0.00%	1,278.60	Total Restaurant 5 Non-Management	8,636.39	0.00%	0.00	0.00%	8,636.39	0.00	0.00%	8,636.39
1,278.60	0.00%	0.00	0.00%	1,278.60	0.00	0.00%	1,278.60	Total Restaurant 5 Salaries and Wages	8,636.39	0.00%	0.00	0.00%	8,636.39	0.00	0.00%	8,636.39
PR Taxes and Benefits																
138.06	0.00%	0.00	0.00%	138.06	0.00	0.00%	138.06	FICA	729.08	0.00%	0.00	0.00%	729.08	0.00	0.00%	729.08
9.99	0.00%	0.00	0.00%	9.99	0.00	0.00%	9.99	Federal Unemployment Tax	56.35	0.00%	0.00	0.00%	56.35	0.00	0.00%	56.35
56.59	0.00%	0.00	0.00%	56.59	0.00	0.00%	56.59	State Unemployment Tax	319.27	0.00%	0.00	0.00%	319.27	0.00	0.00%	319.27
204.64	0.00%	0.00	0.00%	204.64	0.00	0.00%	204.64	Total Payroll Taxes	1,104.70	0.00%	0.00	0.00%	1,104.70	0.00	0.00%	1,104.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-116.69	0.00%	0.00	0.00%	-116.69	0.00	0.00%	-116.69	Group Insurance	-116.69	0.00%	0.00	0.00%	-116.69	0.00	0.00%	-116.69
-420.75	0.00%	0.00	0.00%	-420.75	0.00	0.00%	-420.75	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-537.44	0.00%	0.00	0.00%	-537.44	0.00	0.00%	-537.44	Total Other Benefits	-116.69	0.00%	0.00	0.00%	-116.69	0.00	0.00%	-116.69
-332.80	0.00%	0.00	0.00%	-332.80	0.00	0.00%	-332.80	Total Restaurant 5 PR Taxes and Benefi	988.01	0.00%	0.00	0.00%	988.01	0.00	0.00%	988.01
945.80	0.00%	0.00	0.00%	945.80	0.00	0.00%	945.80	Total Restaurant 5 Payroll	9,624.40	0.00%	0.00	0.00%	9,624.40	0.00	0.00%	9,624.40
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
945.80	0.00%	0.00	0.00%	945.80	0.00	0.00%	945.80	Total Restaurant 5 Expenses	9,624.40	0.00%	0.00	0.00%	9,624.40	0.00	0.00%	9,624.40
-945.80	0.00%	0.00	0.00%	-945.80	0.00	0.00%	-945.80	Total Restaurant 5 Profit (Loss)	-9,624.40	0.00%	0.00	0.00%	-9,624.40	0.00	0.00%	-9,624.40

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Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
-3,987.60	0.00%	0.00	0.00%	-3,987.60	0.00	0.00%	-3,987.60	Telephone Equipment	-3,987.60	0.00%	0.00	0.00%	-3,987.60	0.00	0.00%	-3,987.60
-3,987.60	0.00%	0.00	0.00%	-3,987.60	0.00	0.00%	-3,987.60	Total Telephone Other Expenses	-3,987.60	0.00%	0.00	0.00%	-3,987.60	0.00	0.00%	-3,987.60
3,987.60	0.00%	0.00	0.00%	3,987.60	0.00	0.00%	3,987.60	Total Telephone Profit (Loss)	3,987.60	0.00%	0.00	0.00%	3,987.60	0.00	0.00%	3,987.60

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Minor Operating Income								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Rental Income	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	30.00	0.48%	-30.00	0.00	0.00%	0.00	Vending Commissions Other	156.80	0.44%	249.00	0.47%	-92.20	463.25	0.74%	-306.45
0.00	0.00%	30.00	0.48%	-30.00	0.00	0.00%	0.00	Total Vending Commission Income	156.80	0.44%	249.00	0.47%	-92.20	463.25	0.74%	-306.45
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Rooms	417.00	1.16%	0.00	0.00%	417.00	0.00	0.00%	417.00
0.00	0.00%	0.00	0.00%	0.00	-0.46	-0.01%	0.46	Cancellation Fee - Other	198.09	0.55%	0.00	0.00%	198.09	1,287.83	2.07%	-1,089.74
0.00	0.00%	0.00	0.00%	0.00	-0.46	-0.01%	0.46	Total Cancellation Fee Income	615.09	1.71%	0.00	0.00%	615.09	1,287.83	2.07%	-672.74
406.50	17.02%	37.00	0.60%	369.50	21.00	0.67%	385.50	Guest Laundry	1,050.50	2.93%	235.00	0.44%	815.50	167.00	0.27%	883.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 2	44.17	0.12%	0.00	0.00%	44.17	0.00	0.00%	44.17
0.00	0.00%	600.00	9.66%	-600.00	500.00	16.03%	-500.00	Other Revenue 3	5,095.08	14.19%	6,100.00	11.41%	-1,004.92	6,075.45	9.74%	-980.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 4	6,350.18	17.68%	0.00	0.00%	6,350.18	14,278.64	22.90%	-7,928.46
1,982.28	82.98%	5,547.00	89.27%	-3,564.72	2,598.69	83.31%	-616.41	Gift Shop Sales	21,920.67	61.05%	46,869.00	87.68%	-24,948.33	40,076.48	64.28%	-18,155.81
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pet Fees	675.00	1.88%	0.00	0.00%	675.00	0.00	0.00%	675.00
2,388.78	100.00%	6,184.00	99.52%	-3,795.22	3,119.69	100.01%	-730.91	Total Other Income	35,135.60	97.85%	53,204.00	99.53%	-18,068.40	60,597.57	97.19%	-25,461.97
2,388.78	100.00%	6,214.00	100.00%	-3,825.22	3,119.23	100.00%	-730.45	Total Minor Operating Income	35,907.49	100.00%	53,453.00	100.00%	-17,545.51	62,348.65	100.00%	-26,441.16
								Cost of Sales								
0.00	0.00%	33.00	0.53%	-33.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	151.60	0.42%	212.00	0.40%	-60.40	134.00	0.21%	17.60
1,749.52	73.24%	2,774.00	44.64%	-1,024.48	3,355.51	107.57%	-1,605.99	Cost of Sales - Gift Shop	13,078.68	36.42%	23,436.00	43.84%	-10,357.32	17,700.28	28.39%	-4,621.60
1,749.52	73.24%	2,807.00	45.17%	-1,057.48	3,355.51	107.57%	-1,605.99	Total Minor Operated Cost of Sales	13,230.28	36.85%	23,648.00	44.24%	-10,417.72	17,834.28	28.60%	-4,604.00
639.26	26.76%	3,407.00	54.83%	-2,767.74	-236.28	-7.57%	875.54	Total Minor Operated Profit (Loss)	22,677.21	63.15%	29,805.00	55.76%	-7,127.79	44,514.37	71.40%	-21,837.16

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								Franchise Fees								
32,030.89	5.09%	32,355.00	4.83%	-324.11	13,917.03	3.37%	18,113.86	Franchise Fees - Royalty & Licenses	247,253.91	5.00%	266,583.00	4.86%	-19,329.09	184,782.14	4.14%	62,471.77
3,779.84	0.60%	13,913.00	2.08%	-10,133.16	8,645.57	2.09%	-4,865.73	Franchise Fees - Frequent Guest	60,727.76	1.23%	114,631.00	2.09%	-53,903.24	86,318.75	1.94%	-25,590.99
8,813.70	1.40%	13,568.00	2.02%	-4,754.30	8,369.80	2.02%	443.90	Franchise Fees - Marketing Contributions	113,385.48	2.29%	112,895.00	2.06%	490.48	92,432.27	2.07%	20,953.21
44,624.43	7.09%	59,836.00	8.93%	-15,211.57	30,932.40	7.48%	13,692.03	Total Franchise Fees	421,367.15	8.53%	494,109.00	9.01%	-72,741.85	363,533.16	8.15%	57,833.99

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								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
7,829.64	1.24%	13,978.00	2.09%	-6,148.36	11,494.63	2.78%	-3,664.99	Management- A&G	95,994.75	1.94%	137,489.00	2.51%	-41,494.25	118,818.58	2.66%	-22,823.83
7,829.64	1.24%	13,978.00	2.09%	-6,148.36	11,494.63	2.78%	-3,664.99	Total A&G Management	95,994.75	1.94%	137,489.00	2.51%	-41,494.25	118,818.58	2.66%	-22,823.83
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,829.64	1.24%	13,978.00	2.09%	-6,148.36	11,494.63	2.78%	-3,664.99	Total A&G Salaries and Wages	95,994.75	1.94%	137,489.00	2.51%	-41,494.25	118,818.58	2.66%	-22,823.83
								PR Taxes and Benefits								
586.92	0.09%	1,202.00	0.18%	-615.08	769.45	0.19%	-182.53	FICA	8,096.13	0.16%	11,287.00	0.21%	-3,190.87	9,112.17	0.20%	-1,016.04
32.69	0.01%	0.00	0.00%	32.69	0.00	0.00%	32.69	Federal Unemployment Tax	190.99	0.00%	951.00	0.02%	-760.01	78.44	0.00%	112.55
185.21	0.03%	0.00	0.00%	185.21	-25.60	-0.01%	210.81	State Unemployment Tax	615.88	0.01%	472.00	0.01%	143.88	199.19	0.00%	416.69
804.82	0.13%	1,202.00	0.18%	-397.18	743.85	0.18%	60.97	Total Payroll Taxes	8,903.00	0.18%	12,710.00	0.23%	-3,807.00	9,389.80	0.21%	-486.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,474.04	0.03%	3,120.00	0.06%	-1,645.96	2,328.36	0.05%	-854.32
0.00	0.00%	0.00	0.00%	0.00	624.38	0.15%	-624.38	Vacation	5,215.95	0.11%	0.00	0.00%	5,215.95	7,670.31	0.17%	-2,454.36
0.00	0.00%	0.00	0.00%	0.00	624.38	0.15%	-624.38	Total Supplemental Pay	6,689.99	0.14%	3,120.00	0.06%	3,569.99	9,998.67	0.22%	-3,308.68
329.33	0.05%	574.00	0.09%	-244.67	567.70	0.14%	-238.37	Worker's Compensation	4,652.61	0.09%	5,740.00	0.10%	-1,087.39	5,325.51	0.12%	-672.90
989.00	0.16%	1,647.00	0.25%	-658.00	1,440.69	0.35%	-451.69	Group Insurance	8,329.37	0.17%	16,462.00	0.30%	-8,132.63	11,488.63	0.26%	-3,159.26
0.00	0.00%	333.00	0.05%	-333.00	0.00	0.00%	0.00	401k Contribution	0.00	0.00%	1,321.00	0.02%	-1,321.00	268.97	0.01%	-268.97
0.00	0.00%	1,728.00	0.26%	-1,728.00	0.00	0.00%	0.00	Bonus and Incentive Pay	2,812.00	0.06%	6,913.00	0.13%	-4,101.00	0.00	0.00%	2,812.00
1,318.33	0.21%	4,282.00	0.64%	-2,963.67	2,008.39	0.49%	-690.06	Total Other Benefits	15,793.98	0.32%	30,436.00	0.56%	-14,642.02	17,083.11	0.38%	-1,289.13
2,123.15	0.34%	5,484.00	0.82%	-3,360.85	3,376.62	0.82%	-1,253.47	Total A&G PR Taxes and Benefits	31,386.97	0.64%	46,266.00	0.84%	-14,879.03	36,471.58	0.82%	-5,084.61
9,952.79	1.58%	19,462.00	2.90%	-9,509.21	14,871.25	3.60%	-4,918.46	Total A&G Payroll	127,381.72	2.58%	183,755.00	3.35%	-56,373.28	155,290.16	3.48%	-27,908.44
								Other Expenses								
1,000.00	0.16%	0.00	0.00%	1,000.00	0.00	0.00%	1,000.00	Accounting/Audit Fees	2,000.00	0.04%	0.00	0.00%	2,000.00	2,855.73	0.06%	-855.73
60.00	0.01%	0.00	0.00%	60.00	2,913.61	0.70%	-2,853.61	Bad Debt Provision	13,605.03	0.28%	0.00	0.00%	13,605.03	27,510.94	0.62%	-13,905.91
879.41	0.14%	1,150.00	0.17%	-270.59	1,157.94	0.28%	-278.53	Bank Charges	8,884.07	0.18%	11,500.00	0.21%	-2,615.93	11,171.77	0.25%	-2,287.70
41.80	0.01%	0.00	0.00%	41.80	-0.46	0.00%	42.26	Cash Over/Short	-389.82	-0.01%	0.00	0.00%	-389.82	299.49	0.01%	-689.31
0.00	0.00%	3,337.00	0.50%	-3,337.00	3,290.83	0.80%	-3,290.83	Central Office - Accounting Fees	26,696.00	0.54%	33,370.00	0.61%	-6,674.00	32,908.30	0.74%	-6,212.30
15,527.30	2.47%	18,501.00	2.76%	-2,973.70	11,500.82	2.78%	4,026.48	Credit Card Commission	126,877.80	2.57%	151,286.00	2.76%	-24,408.20	114,044.65	2.56%	12,833.15
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Donations	114.38	0.00%	0.00	0.00%	114.38	99.87	0.00%	14.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	227.13	0.01%	-227.13
63.56	0.01%	699.00	0.10%	-635.44	399.08	0.10%	-335.52	Employee Relations	4,326.09	0.09%	7,490.00	0.14%	-3,163.91	6,003.09	0.13%	-1,677.00
517.74	0.08%	500.00	0.07%	17.74	701.55	0.17%	-183.81	Licenses/Permits	9,789.70	0.20%	8,900.00	0.16%	889.70	7,422.10	0.17%	2,367.60
0.00	0.00%	200.00	0.03%	-200.00	0.00	0.00%	0.00	Meals and Entertainment	240.86	0.00%	1,400.00	0.03%	-1,159.14	812.54	0.02%	-571.68
517.26	0.08%	131.00	0.02%	386.26	-1,148.14	-0.28%	1,665.40	Miscellaneous Expense	-253.45	-0.01%	1,108.00	0.02%	-1,361.45	275.02	0.01%	-528.47
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	208.70	0.00%	0.00	0.00%	208.70	0.00	0.00%	208.70
581.40	0.09%	500.00	0.07%	81.40	0.00	0.00%	581.40	Operating Supplies	3,133.96	0.06%	5,600.00	0.10%	-2,466.04	2,974.72	0.07%	159.24
655.58	0.10%	615.00	0.09%	40.58	615.00	0.15%	40.58	Payroll Service Fees	5,642.88	0.11%	6,150.00	0.11%	-507.12	6,150.00	0.14%	-507.12
90.25	0.01%	60.00	0.01%	30.25	0.00	0.00%	90.25	Postage	346.29	0.01%	600.00	0.01%	-253.71	893.70	0.02%	-547.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Professional Fees - Legal	3,525.79	0.07%	0.00	0.00%	3,525.79	2,884.50	0.06%	641.29
16,248.33	2.58%	0.00	0.00%	16,248.33	0.00	0.00%	16,248.33	Professional Fees - Other	17,223.35	0.35%	0.00	0.00%	17,223.35	0.00	0.00%	17,223.35
340.00	0.05%	0.00	0.00%	340.00	0.00	0.00%	340.00	Recruitment Advertising	1,390.00	0.03%	0.00	0.00%	1,390.00	0.00	0.00%	1,390.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Recruitment - Other	579.00	0.01%	0.00	0.00%	579.00	0.00	0.00%	579.00
8,360.00	1.33%	7,319.00	1.09%	1,041.00	8,572.08	2.07%	-212.08	Security - Outside	92,620.61	1.87%	71,846.00	1.31%	20,774.61	62,955.46	1.41%	29,665.15
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	2,700.00	0.05%	-2,700.00	362.66	0.01%	-362.66
763.18	0.12%	150.00	0.02%	613.18	0.00	0.00%	763.18	Travel	3,831.62	0.08%	3,200.00	0.06%	631.62	877.38	0.02%	2,954.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	756.11	0.02%	-756.11
45,645.81	7.25%	33,162.00	4.95%	12,483.81	28,002.31	6.77%	17,643.50	Total A&G Other Expenses	320,392.86	6.48%	305,150.00	5.57%	15,242.86	281,485.16	6.31%	38,907.70
55,598.60	8.83%	52,624.00	7.85%	2,974.60	42,873.56	10.37%	12,725.04	Total A&G Expenses	447,774.58	9.06%	488,905.00	8.92%	-41,130.42	436,775.32	9.80%	10,999.26

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	140.00	0.02%	-140.00	145.00	0.04%	-145.00	Cost of Cell Phones	887.50	0.02%	1,370.00	0.02%	-482.50	2,015.00	0.05%	-1,127.50
4,951.98	0.79%	1,400.00	0.21%	3,551.98	1,399.99	0.34%	3,551.99	Cost of Internet Services	17,551.89	0.36%	14,000.00	0.26%	3,551.89	14,669.58	0.33%	2,882.31
2,877.54	0.46%	730.00	0.11%	2,147.54	564.56	0.14%	2,312.98	Cost of Calls	8,824.19	0.18%	7,300.00	0.13%	1,524.19	7,112.04	0.16%	1,712.15
7,829.52	1.24%	2,270.00	0.34%	5,559.52	2,109.55	0.51%	5,719.97	Total IT Cost of Services	27,263.58	0.55%	22,670.00	0.41%	4,593.58	23,796.62	0.53%	3,466.96
								System Costs								
2,059.69	0.33%	308.00	0.05%	1,751.69	308.31	0.07%	1,751.38	Administrative & General	9,659.39	0.20%	3,080.00	0.06%	6,579.39	3,083.34	0.07%	6,576.05
0.00	0.00%	323.00	0.05%	-323.00	322.75	0.08%	-322.75	Information Security	3,415.89	0.07%	3,230.00	0.06%	185.89	3,227.50	0.07%	188.39
180.88	0.03%	1,469.00	0.22%	-1,288.12	1,286.27	0.31%	-1,105.39	Information Systems	11,916.55	0.24%	14,690.00	0.27%	-2,773.45	14,879.17	0.33%	-2,962.62
7,459.35	1.18%	1,340.00	0.20%	6,119.35	1,340.39	0.32%	6,118.96	Rooms	25,486.54	0.52%	13,400.00	0.24%	12,086.54	14,018.60	0.31%	11,467.94
263.11	0.04%	265.00	0.04%	-1.89	255.44	0.06%	7.67	Sales & Marketing	2,631.10	0.05%	2,650.00	0.05%	-18.90	2,554.48	0.06%	76.62
9,963.03	1.58%	3,705.00	0.55%	6,258.03	3,513.16	0.85%	6,449.87	Total IT Systems	53,109.47	1.07%	37,050.00	0.68%	16,059.47	37,763.09	0.85%	15,346.38
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	911.90	0.02%	0.00	0.00%	911.90	2,219.41	0.05%	-1,307.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Services	0.00	0.00%	0.00	0.00%	0.00	21.90	0.00%	-21.90
793.36	0.13%	0.00	0.00%	793.36	0.00	0.00%	793.36	Travel	1,908.61	0.04%	0.00	0.00%	1,908.61	0.00	0.00%	1,908.61
793.36	0.13%	0.00	0.00%	793.36	0.00	0.00%	793.36	Total IT Other Expenses	2,820.51	0.06%	0.00	0.00%	2,820.51	2,241.31	0.05%	579.20
18,585.91	2.95%	5,975.00	0.89%	12,610.91	5,622.71	1.36%	12,963.20	Total IT Expenses	83,193.56	1.68%	59,720.00	1.09%	23,473.56	63,801.02	1.43%	19,392.54

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								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,394.77	0.86%	3,574.00	0.53%	1,820.77	3,198.45	0.77%	2,196.32	Division Management	10,373.37	0.21%	35,152.00	0.64%	-24,778.63	49,543.83	1.11%	-39,170.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sales Managers	13,615.36	0.28%	0.00	0.00%	13,615.36	440.00	0.01%	13,175.36
5,394.77	0.86%	3,574.00	0.53%	1,820.77	3,198.45	0.77%	2,196.32	Total S&M Management	23,988.73	0.49%	35,152.00	0.64%	-11,163.27	49,983.83	1.12%	-25,995.10
0.00	0.00%	2,017.00	0.30%	-2,017.00	1,166.00	0.28%	-1,166.00	Administrative Assistant	5,326.97	0.11%	19,366.00	0.35%	-14,039.03	3,277.29	0.07%	2,049.68
0.00	0.00%	2,017.00	0.30%	-2,017.00	1,166.00	0.28%	-1,166.00	Total S&M Non-Management	5,326.97	0.11%	19,366.00	0.35%	-14,039.03	3,277.29	0.07%	2,049.68
5,394.77	0.86%	5,591.00	0.83%	-196.23	4,364.45	1.06%	1,030.32	Total S&M Salaries and Wages	29,315.70	0.59%	54,518.00	0.99%	-25,202.30	53,261.12	1.19%	-23,945.42
								PR Taxes and Benefits								
434.08	0.07%	500.00	0.07%	-65.92	289.03	0.07%	145.05	FICA	2,406.61	0.05%	4,588.00	0.08%	-2,181.39	4,086.62	0.09%	-1,680.01
24.88	0.00%	0.00	0.00%	24.88	0.00	0.00%	24.88	Federal Unemployment Tax	122.23	0.00%	370.00	0.01%	-247.77	23.49	0.00%	98.74
140.94	0.02%	7.00	0.00%	133.94	-5.73	0.00%	146.67	State Unemployment Tax	598.26	0.01%	338.00	0.01%	260.26	112.15	0.00%	486.11
599.90	0.10%	507.00	0.08%	92.90	283.30	0.07%	316.60	Total Payroll Taxes	3,127.10	0.06%	5,296.00	0.10%	-2,168.90	4,222.26	0.09%	-1,095.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	392.31	0.01%	1,045.00	0.02%	-652.69	904.63	0.02%	-512.32
0.00	0.00%	112.00	0.02%	-112.00	111.95	0.03%	-111.95	Vacation	614.60	0.01%	1,093.00	0.02%	-478.40	964.61	0.02%	-350.01
0.00	0.00%	112.00	0.02%	-112.00	111.95	0.03%	-111.95	Total Supplemental Pay	1,006.91	0.02%	2,138.00	0.04%	-1,131.09	1,869.24	0.04%	-862.33
597.32	0.09%	211.00	0.03%	386.32	244.97	0.06%	352.35	Worker's Compensation	1,884.81	0.04%	2,110.00	0.04%	-225.19	2,757.79	0.06%	-872.98
1,009.97	0.16%	823.00	0.12%	186.97	307.34	0.07%	702.63	Group Insurance	2,944.51	0.06%	8,230.00	0.15%	-5,285.49	827.34	0.02%	2,117.17
0.00	0.00%	67.00	0.01%	-67.00	0.00	0.00%	0.00	401k Contribution	0.00	0.00%	263.00	0.00%	-263.00	167.66	0.00%	-167.66
393.25	0.06%	833.00	0.12%	-439.75	0.00	0.00%	393.25	Bonus and Incentive Pay	1,893.25	0.04%	3,332.00	0.06%	-1,438.75	0.00	0.00%	1,893.25
2,000.54	0.32%	1,934.00	0.29%	66.54	552.31	0.13%	1,448.23	Total Other Benefits	6,722.57	0.14%	13,935.00	0.25%	-7,212.43	3,752.79	0.08%	2,969.78
2,600.44	0.41%	2,553.00	0.38%	47.44	947.56	0.23%	1,652.88	Total S&M PR Taxes and Benefits	10,856.58	0.22%	21,369.00	0.39%	-10,512.42	9,844.29	0.22%	1,012.29
7,995.21	1.27%	8,144.00	1.21%	-148.79	5,312.01	1.28%	2,683.20	Total S&M Payroll	40,172.28	0.81%	75,887.00	1.38%	-35,714.72	63,105.41	1.42%	-22,933.13
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	475.78	0.12%	-475.78	Advertising General	-1,200.00	-0.02%	0.00	0.00%	-1,200.00	4,489.42	0.10%	-5,689.42
450.00	0.07%	8.00	0.00%	442.00	313.24	0.08%	136.76	Advertising-Web/Internet	-819.58	-0.02%	80.00	0.00%	-899.58	4,203.14	0.09%	-5,022.72
1,187.00	0.19%	4,147.00	0.62%	-2,960.00	3,862.43	0.93%	-2,675.43	Dues and Subscriptions	37,614.22	0.76%	45,607.00	0.83%	-7,992.78	51,646.05	1.16%	-14,031.83
0.00	0.00%	100.00	0.01%	-100.00	0.00	0.00%	0.00	Meals and Entertainment	2.65	0.00%	500.00	0.01%	-497.35	438.19	0.01%	-435.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	20.45	0.00%	0.00	0.00%	20.45	252.62	0.01%	-232.17
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	75.00	0.00%	-75.00	0.00	0.00%	0.00
0.00	0.00%	300.00	0.04%	-300.00	0.00	0.00%	0.00	Promotion - Outside	83.96	0.00%	4,200.00	0.08%	-4,116.04	625.74	0.01%	-541.78
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	0.00	0.00%	0.00	0.00%	0.00	136.76	0.00%	-136.76
0.00	0.00%	100.00	0.01%	-100.00	0.00	0.00%	0.00	Travel	47.69	0.00%	1,850.00	0.03%	-1,802.31	1,106.16	0.02%	-1,058.47
1,637.00	0.26%	4,655.00	0.69%	-3,018.00	4,651.45	1.12%	-3,014.45	Total S&M Other Expenses	35,749.39	0.72%	52,312.00	0.95%	-16,562.61	62,898.08	1.41%	-27,148.69
9,632.21	1.53%	12,799.00	1.91%	-3,166.79	9,963.46	2.41%	-331.25	Total S&M Expenses	75,921.67	1.54%	128,199.00	2.34%	-52,277.33	126,003.49	2.83%	-50,081.82

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	5,106.00	0.76%	-5,106.00	0.00	0.00%	0.00	Division Management	0.00	0.00%	37,776.00	0.69%	-37,776.00	16,615.46	0.37%	-16,615.46
0.00	0.00%	5,106.00	0.76%	-5,106.00	0.00	0.00%	0.00	Total R&M Management	0.00	0.00%	37,776.00	0.69%	-37,776.00	16,615.46	0.37%	-16,615.46
5,529.32	0.88%	5,841.00	0.87%	-311.68	7,262.95	1.76%	-1,733.63	Engineers 1	58,274.19	1.18%	60,060.00	1.10%	-1,785.81	70,460.34	1.58%	-12,186.15
5,529.32	0.88%	5,841.00	0.87%	-311.68	7,262.95	1.76%	-1,733.63	Total R&M Non-Management	58,274.19	1.18%	60,060.00	1.10%	-1,785.81	70,460.34	1.58%	-12,186.15
5,529.32	0.88%	10,947.00	1.63%	-5,417.68	7,262.95	1.76%	-1,733.63	Total R&M Salaries and Wages	58,274.19	1.18%	97,836.00	1.78%	-39,561.81	87,075.80	1.95%	-28,801.61
								PR Taxes and Benefits								
414.46	0.07%	866.00	0.13%	-451.54	224.22	0.05%	190.24	FICA	3,958.44	0.08%	7,565.00	0.14%	-3,606.56	3,874.79	0.09%	83.65
22.99	0.00%	11.00	0.00%	11.99	0.00	0.00%	22.99	Federal Unemployment Tax	141.08	0.00%	452.00	0.01%	-310.92	85.50	0.00%	55.58
130.28	0.02%	57.00	0.01%	73.28	-26.31	-0.01%	156.59	State Unemployment Tax	792.32	0.02%	1,025.00	0.02%	-232.68	169.30	0.00%	623.02
567.73	0.09%	934.00	0.14%	-366.27	197.91	0.05%	369.82	Total Payroll Taxes	4,891.84	0.10%	9,042.00	0.16%	-4,150.16	4,129.59	0.09%	762.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	658.00	0.01%	1,625.00	0.03%	-967.00	734.77	0.02%	-76.77
0.00	0.00%	383.00	0.06%	-383.00	83.91	0.02%	-83.91	Vacation	891.89	0.02%	3,424.00	0.06%	-2,532.11	1,717.45	0.04%	-825.56
0.00	0.00%	383.00	0.06%	-383.00	83.91	0.02%	-83.91	Total Supplemental Pay	1,549.89	0.03%	5,049.00	0.09%	-3,499.11	2,452.22	0.05%	-902.33
232.87	0.04%	121.00	0.02%	111.87	132.41	0.03%	100.46	Worker's Compensation	2,433.63	0.05%	1,210.00	0.02%	1,223.63	1,961.27	0.04%	472.36
1,018.82	0.16%	619.00	0.09%	399.82	1.50	0.00%	1,017.32	Group Insurance	4,679.73	0.09%	5,887.00	0.11%	-1,207.27	2,224.52	0.05%	2,455.21
0.00	0.00%	13.00	0.00%	-13.00	0.00	0.00%	0.00	401k Contribution	0.00	0.00%	52.00	0.00%	-52.00	0.00	0.00%	0.00
1,251.69	0.20%	753.00	0.11%	498.69	133.91	0.03%	1,117.78	Total Other Benefits	7,113.36	0.14%	7,149.00	0.13%	-35.64	4,185.79	0.09%	2,927.57
1,819.42	0.29%	2,070.00	0.31%	-250.58	415.73	0.10%	1,403.69	Total R&M PR Taxes and Benefits	13,555.09	0.27%	21,240.00	0.39%	-7,684.91	10,767.60	0.24%	2,787.49
7,348.74	1.17%	13,017.00	1.94%	-5,668.26	7,678.68	1.86%	-329.94	Total R&M Payroll	71,829.28	1.45%	119,076.00	2.17%	-47,246.72	97,843.40	2.19%	-26,014.12
								Other Expenses								
717.18	0.11%	2,700.00	0.40%	-1,982.82	0.00	0.00%	717.18	Air Conditioning and Refrigeration	2,828.38	0.06%	22,808.00	0.42%	-19,979.62	10,609.33	0.24%	-7,780.95
3,070.32	0.49%	925.00	0.14%	2,145.32	2,347.06	0.57%	723.26	Building	14,181.89	0.29%	7,812.00	0.14%	6,369.89	7,056.47	0.16%	7,125.42
0.00	0.00%	0.00	0.00%	0.00	1,174.50	0.28%	-1,174.50	Contract Labor	9,396.00	0.19%	0.00	0.00%	9,396.00	11,745.00	0.26%	-2,349.00
-61.33	-0.01%	0.00	0.00%	-61.33	-36.27	-0.01%	-25.06	Electric Bulbs	1,064.34	0.02%	1,300.00	0.02%	-235.66	138.53	0.00%	925.81
1,506.12	0.24%	0.00	0.00%	1,506.12	53.88	0.01%	1,452.24	Electrical and Mechanical	1,825.32	0.04%	1,500.00	0.03%	325.32	53.88	0.00%	1,771.44
1,400.00	0.22%	1,395.00	0.21%	5.00	738.71	0.18%	661.29	Elevator Maintenance Contracts	15,734.35	0.32%	20,455.00	0.37%	-4,720.65	15,849.95	0.36%	-115.60
0.00	0.00%	2,500.00	0.37%	-2,500.00	722.92	0.17%	-722.92	Fire Safety Equipment	10,368.02	0.21%	18,600.00	0.34%	-8,231.98	13,772.74	0.31%	-3,404.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Floor and Carpet Maintenance	2,350.00	0.05%	3,750.00	0.07%	-1,400.00	4,470.00	0.10%	-2,120.00
0.00	0.00%	370.00	0.06%	-370.00	0.00	0.00%	0.00	Furniture	935.44	0.02%	3,125.00	0.06%	-2,189.56	1,532.08	0.03%	-596.64
725.00	0.12%	725.00	0.11%	0.00	725.00	0.18%	0.00	Grounds and Landscaping	9,713.48	0.20%	9,000.00	0.16%	713.48	9,015.00	0.20%	698.48
-2.91	0.00%	0.00	0.00%	-2.91	0.00	0.00%	-2.91	Kitchen Equipment Repairs	403.13	0.01%	0.00	0.00%	403.13	0.00	0.00%	403.13
579.32	0.09%	0.00	0.00%	579.32	0.00	0.00%	579.32	Laundry Equipment Repairs	1,511.82	0.03%	1,500.00	0.03%	11.82	1,758.69	0.04%	-246.87
0.00	0.00%	112.00	0.02%	-112.00	112.00	0.03%	-112.00	Licenses/Permits	101.50	0.00%	1,608.00	0.03%	-1,506.50	1,550.36	0.03%	-1,448.86
-104.77	-0.02%	1,175.00	0.18%	-1,279.77	0.00	0.00%	-104.77	Miscellaneous Expense	0.00	0.00%	11,750.00	0.21%	-11,750.00	0.00	0.00%	0.00
2,964.50	0.47%	1,109.00	0.17%	1,855.50	784.59	0.19%	2,179.91	Operating Supplies	11,093.61	0.22%	9,375.00	0.17%	1,718.61	7,929.37	0.18%	3,164.24
-116.84	-0.02%	0.00	0.00%	-116.84	173.39	0.04%	-290.23	Painting and Decorating	37.15	0.00%	0.00	0.00%	37.15	173.39	0.00%	-136.24
-450.00	-0.07%	0.00	0.00%	-450.00	0.00	0.00%	-450.00	Pest Control	240.00	0.00%	0.00	0.00%	240.00	0.00	0.00%	240.00
581.12	0.09%	998.00	0.15%	-416.88	335.31	0.08%	245.81	Plumbing and Heating	1,995.53	0.04%	8,436.00	0.15%	-6,440.47	9,154.65	0.21%	-7,159.12
186.70	0.03%	0.00	0.00%	186.70	0.00	0.00%	186.70	Pool Chemicals	186.70	0.00%	0.00	0.00%	186.70	0.00	0.00%	186.70
-389.76	-0.06%	998.00	0.15%	-1,387.76	351.68	0.09%	-741.44	Pool Service- Contract	6,632.61	0.13%	8,436.00	0.15%	-1,803.39	4,431.61	0.10%	2,201.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	300.00	0.01%	-300.00	29.87	0.00%	-29.87
0.00	0.00%	200.00	0.03%	-200.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	800.00	0.01%	-800.00	61.61	0.00%	-61.61
0.00	0.00%	250.00	0.04%	-250.00	0.00	0.00%	0.00	Vehicle Maintenance & Repairs	0.00	0.00%	1,000.00	0.02%	-1,000.00	72.93	0.00%	-72.93
2,012.50	0.32%	2,375.00	0.35%	-362.50	2,305.66	0.56%	-293.16	Waste Removal	28,092.50	0.57%	23,750.00	0.43%	4,342.50	25,804.03	0.58%	2,288.47
12,617.15	2.00%	15,832.00	2.36%	-3,214.85	9,788.43	2.37%	2,828.72	Total R&M Other Expenses	118,691.77	2.40%	155,305.00	2.83%	-36,613.23	125,209.49	2.81%	-6,517.72
19,965.89	3.17%	28,849.00	4.30%	-8,883.11	17,467.11	4.22%	2,498.78	Total R&M Expenses	190,521.05	3.86%	274,381.00	5.01%	-83,859.95	223,052.89	5.00%	-32,531.84

Company: PHCA Associates LLC Property: Hyatt House Pleasant Hill
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
5,300.00	0.84%	5,547.00	0.83%	-247.00	5,827.98	1.41%	-527.98	Utilities	48,909.68	0.99%	46,869.00	0.86%	2,040.68	45,590.11	1.02%	3,319.57
13,876.30	2.20%	18,490.00	2.76%	-4,613.70	16,242.48	3.93%	-2,366.18	Water	152,717.27	3.09%	184,503.00	3.37%	-31,785.73	161,332.83	3.62%	-8,615.56
1,638.23	0.26%	3,200.00	0.48%	-1,561.77	2,214.24	0.54%	-576.01	Electricity	23,874.22	0.48%	24,148.00	0.44%	-273.78	21,875.22	0.49%	1,999.00
20,814.53	3.31%	27,237.00	4.06%	-6,422.47	24,284.70	5.87%	-3,470.17	Gas - Natural HLP	225,501.17	4.56%	255,520.00	4.66%	-30,018.83	228,798.16	5.13%	-3,296.99
								Total Utilities								

Company: PHCA Associates LLC Property: Hyatt House Pleasant Hill
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
47,123.00	7.48%	71,011.00	10.59%	-23,888.00	71,011.00	17.17%	-23,888.00	Real Estate Taxes	615,211.00	12.45%	710,110.00	12.96%	-94,899.00	1,200,369.04	26.92%	-585,158.04
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Business Taxes	36.15	0.00%	0.00	0.00%	36.15	0.00	0.00%	36.15
47,123.00	7.48%	71,011.00	10.59%	-23,888.00	71,011.00	17.17%	-23,888.00	Total Taxes	615,247.15	12.45%	710,110.00	12.96%	-94,862.85	1,200,369.04	26.92%	-585,121.89
0.00	0.00%	339.00	0.05%	-339.00	339.00	0.08%	-339.00	Insurance	2,712.00	0.05%	3,390.00	0.06%	-678.00	3,390.00	0.08%	-678.00
643.09	0.10%	0.00	0.00%	643.09	0.00	0.00%	643.09	Insurance - Automobile	643.09	0.01%	0.00	0.00%	643.09	0.00	0.00%	643.09
182.73	0.03%	0.00	0.00%	182.73	0.00	0.00%	182.73	Insurance - Employment	182.73	0.00%	0.00	0.00%	182.73	0.00	0.00%	182.73
5,417.82	0.86%	5,092.00	0.76%	325.82	5,092.01	1.23%	325.81	Insurance - General Liability	18,620.06	0.38%	50,920.00	0.93%	-32,299.94	38,590.96	0.87%	-19,970.90
26,907.71	4.27%	8,853.00	1.32%	18,054.71	9,454.34	2.29%	17,453.37	Insurance - Property	84,763.01	1.72%	88,530.00	1.62%	-3,766.99	89,199.58	2.00%	-4,436.57
33,151.35	5.26%	14,284.00	2.13%	18,867.35	14,885.35	3.60%	18,266.00	Total Insurance	106,920.89	2.16%	142,840.00	2.61%	-35,919.11	131,180.54	2.94%	-24,259.65
100,819.00	16.01%	100,819.00	15.04%	0.00	95,216.67	23.02%	5,602.33	Ground Lease Expense	985,461.60	19.95%	993,985.00	18.13%	-8,523.40	952,166.70	21.35%	33,294.90
100,819.00	16.01%	100,819.00	15.04%	0.00	95,216.67	23.02%	5,602.33	Total Leases & Rent	985,461.60	19.95%	993,985.00	18.13%	-8,523.40	952,166.70	21.35%	33,294.90
19,427.51	3.08%	20,091.00	3.00%	-663.49	12,407.24	3.00%	7,020.27	Management Fee - Base	149,285.09	3.02%	164,352.00	3.00%	-15,066.91	133,720.85	3.00%	15,564.24
19,427.51	3.08%	20,091.00	3.00%	-663.49	12,407.24	3.00%	7,020.27	Total Management Fees	149,285.09	3.02%	164,352.00	3.00%	-15,066.91	133,720.85	3.00%	15,564.24
4,518.80	0.72%	0.00	0.00%	4,518.80	0.00	0.00%	4,518.80	Capital Reserve	4,518.80	0.09%	0.00	0.00%	4,518.80	0.00	0.00%	4,518.80
136,919.66	21.74%	0.00	0.00%	136,919.66	1,500.00	0.36%	135,419.66	Prior Owner's Expense	205,348.06	4.16%	0.00	0.00%	205,348.06	17,967.96	0.40%	187,380.10
141,438.46	22.46%	0.00	0.00%	141,438.46	1,500.00	0.36%	139,938.46	Total Other Non-Operating	209,866.86	4.25%	0.00	0.00%	209,866.86	17,967.96	0.40%	191,898.90

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
128.00		128.00		0.00	128.00		0.00	# Rooms	128.00		128.00		0.00	128.00		0.00
3,968.00		3,968.00		0.00	3,968.00		0.00	Available Rooms	38,912.00		38,912.00		0.00	39,040.00		-128.00
2,392.00		3,016.00		-624.00	1,550.00		842.00	Room Nights Sold	22,780.00		24,545.00		-1,765.00	5,988.00		16,792.00
60.28%		76.01%		-15.73%	39.06%		21.22%	Occupancy %	58.54%		63.08%		-4.54%	15.34%		43.20%
151.62		190.38		-38.76	152.49		-0.87	ADR	142.46		167.06		-24.60	530.02		-387.56
91.40		144.70		-53.30	59.57		31.83	RevPar	83.40		105.38		-21.98	81.30		2.10
Summary V.11																
Revenue																
362,669.91	98.53%	574,175.50	97.54%	-211,505.59	236,362.23	99.19%	126,307.68	Rooms	3,245,242.95	98.67%	4,100,455.75	97.31%	-855,212.80	3,173,784.98	97.68%	71,457.97
3,555.25	0.97%	9,906.00	1.68%	-6,350.75	0.00	0.00%	3,555.25	F&B	23,194.89	0.71%	74,385.00	1.77%	-51,190.11	47,758.75	1.47%	-24,563.86
1,857.23	0.50%	4,548.00	0.77%	-2,690.77	1,927.23	0.81%	-70.00	Other Departments	20,537.32	0.62%	38,831.00	0.92%	-18,293.68	27,622.00	0.85%	-7,084.68
368,082.39	100.00%	588,629.50	100.00%	-220,547.11	238,289.46	100.00%	129,792.93	Total Operating Revenue	3,288,975.16	100.00%	4,213,671.75	100.00%	-924,696.59	3,249,165.73	100.00%	39,809.43
Departmental Expenses																
61,552.59	16.97%	120,944.00	21.06%	-59,391.41	70,233.78	29.71%	-8,681.19	Rooms	818,381.58	25.22%	1,037,667.00	25.31%	-219,285.42	790,524.25	24.91%	27,857.33
823.02	23.15%	5,947.00	60.03%	-5,123.98	31.36	0.00%	791.66	F&B	5,949.38	25.65%	41,901.00	56.33%	-35,951.62	23,029.85	48.22%	-17,080.47
1,796.72	96.74%	2,201.00	48.39%	-404.28	890.17	46.19%	906.55	Other Departments	10,223.51	49.78%	18,099.00	46.61%	-7,875.49	12,008.74	43.48%	-1,785.23
64,172.33	17.43%	129,092.00	21.93%	-64,919.67	71,155.31	29.86%	-6,982.98	Total Departmental Expenses	834,554.47	25.37%	1,097,667.00	26.05%	-263,112.53	825,562.84	25.41%	8,991.63
303,910.06	82.57%	459,537.50	78.07%	-155,627.44	167,134.15	70.14%	136,775.91	Total Departmental Profit	2,454,420.69	74.63%	3,116,004.75	73.95%	-661,584.06	2,423,602.89	74.59%	30,817.80
Undistributed Operating Expenses																
29,393.86	7.99%	39,386.00	6.69%	-9,992.14	27,447.27	11.52%	1,946.59	A&G	278,005.58	8.45%	348,517.00	8.27%	-70,511.42	333,363.20	10.26%	-55,357.62
14,769.56	4.01%	5,687.00	0.97%	9,082.56	5,833.67	2.45%	8,935.89	IT	81,779.31	2.49%	56,870.00	1.35%	24,909.31	62,025.73	1.91%	19,753.58
9,106.43	2.47%	14,533.00	2.47%	-5,426.57	9,174.45	3.85%	-68.02	S&M	95,207.21	2.89%	133,343.00	3.16%	-38,135.79	113,559.12	3.50%	-18,351.91
37,388.60	10.16%	53,954.00	9.17%	-16,565.40	18,852.31	7.91%	18,536.29	Franchise Fees	311,363.48	9.47%	386,842.00	9.18%	-75,478.52	273,864.41	8.43%	37,499.07
16,666.03	4.53%	26,727.00	4.54%	-10,060.97	19,935.24	8.37%	-3,269.21	R&M	175,655.75	5.34%	233,935.00	5.55%	-58,279.25	185,100.32	5.70%	-9,444.57
34,147.76	9.28%	19,604.00	3.33%	14,543.76	13,880.01	5.82%	20,267.75	Utilities	215,745.43	6.56%	155,518.00	3.69%	60,227.43	150,224.36	4.62%	65,521.07
141,472.24	38.43%	159,891.00	27.16%	-18,418.76	95,122.95	39.92%	46,349.29	Total Undistributed Expenses	1,157,756.76	35.20%	1,315,025.00	31.21%	-157,268.24	1,118,137.14	34.41%	39,619.62
162,437.82	44.13%	299,646.50	50.91%	-137,208.68	72,011.20	30.22%	90,426.62	Gross Operating Profit	1,296,663.93	39.42%	1,800,979.75	42.74%	-504,315.82	1,305,465.75	40.18%	-8,801.82
11,542.47	3.14%	17,646.00	3.00%	-6,103.53	7,148.69	3.00%	4,393.78	Management Fees	99,669.25	3.03%	126,293.00	3.00%	-26,623.75	97,384.24	3.00%	2,285.01
150,895.35	40.99%	282,000.50	47.91%	-131,105.15	64,862.51	27.22%	86,032.84	Income Before Non-Operating Income	1,196,994.68	36.39%	1,674,686.75	39.74%	-477,692.07	1,208,081.51	37.18%	-11,086.83
Non-Operating Income and Expenses																
30,866.09	8.39%	15,443.00	2.62%	15,423.09	15,866.32	6.66%	14,999.77	Insurance	100,466.11	3.05%	154,430.00	3.66%	-53,963.89	141,692.75	4.36%	-41,226.64
102,769.00	27.92%	102,769.00	17.46%	0.00	97,058.33	40.73%	5,710.67	Leases & Rent	1,004,522.29	30.54%	1,013,210.00	24.05%	-8,687.71	970,583.30	29.87%	33,938.99
66,253.90	18.00%	0.00	0.00%	66,253.90	1,500.00	0.63%	64,753.90	Other	159,309.55	4.84%	0.00	0.00%	159,309.55	17,967.96	0.55%	141,341.59
199,888.99	54.31%	118,212.00	20.08%	81,676.99	114,424.65	48.02%	85,464.34	Total Non-Operating Income and Expenses	1,264,297.95	38.44%	1,167,640.00	27.71%	96,657.95	1,130,244.01	34.79%	134,053.94
-48,993.64	-13.31%	163,788.50	27.83%	-212,782.14	-49,562.14	-20.80%	568.50	EBITDA	-67,303.27	-2.05%	507,046.75	12.03%	-574,350.02	77,837.50	2.40%	-145,140.77
0.00	0.00%	120,170.00	20.42%	-120,170.00	117,850.30	49.46%	-117,850.30	Interest	942,802.40	28.67%	1,202,499.00	28.54%	-259,696.60	1,182,095.65	36.38%	-239,293.25
47,123.00	12.80%	47,123.00	8.01%	0.00	47,229.00	19.82%	-106.00	Taxes	424,107.00	12.89%	471,230.00	11.18%	-47,123.00	493,002.84	15.17%	-68,895.84
47,123.00	12.80%	167,293.00	28.42%	-120,170.00	165,079.30	69.28%	-117,956.30	Interest, Taxes, Depreciation and Amor	1,366,909.40	41.56%	1,673,729.00	39.72%	-306,819.60	1,675,098.49	51.55%	-308,189.09
-96,116.64	-26.11%	-3,504.50	-0.60%	-92,612.14	-214,641.44	-90.08%	118,524.80	Net Income	-1,434,212.67	-43.61%	-1,166,682.25	-27.69%	-267,530.42	-1,597,260.99	-49.16%	163,048.32

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
128.00		128.00		0.00	128.00		0.00	# Rooms	128.00		128.00		0.00	128.00		0.00
3,968.00		3,968.00		0.00	3,968.00		0.00	Available Rooms	38,912.00		38,912.00		0.00	39,040.00		-128.00
2,392.00		3,016.00		-624.00	1,550.00		842.00	Room Nights Sold	22,780.00		24,545.00		-1,765.00	5,988.00		16,792.00
0.60		0.76		-0.16	0.39		0.21	Occupancy %	0.59		0.63		-0.05	0.15		0.43
151.62		190.38		-38.76	152.49		-0.87	ADR	142.46		167.06		-24.60	530.02		-387.56
91.40		144.70		-53.30	59.57		31.83	RevPar	83.40		105.38		-21.98	81.30		2.10
Summary Revenue:																
362,669.91	98.53%	574,175.50	97.54%	-211,505.59	236,362.23	99.19%	126,307.68	Rooms	3,245,242.95	98.67%	4,100,455.75	97.31%	-855,212.80	3,173,784.98	97.68%	71,457.97
953.75	0.26%	3,267.00	0.56%	-2,313.25	0.00	0.00%	953.75	Food	2,673.44	0.08%	26,081.00	0.62%	-23,407.56	19,277.97	0.59%	-16,604.53
251.50	0.07%	4,072.00	0.69%	-3,820.50	0.00	0.00%	251.50	Beverage	5,629.73	0.17%	24,854.00	0.59%	-19,224.27	9,829.36	0.30%	-4,199.63
2,350.00	0.64%	2,567.00	0.44%	-217.00	0.00	0.00%	2,350.00	Other F&B Revenue	14,891.72	0.45%	23,450.00	0.56%	-8,558.28	18,651.42	0.57%	-3,759.70
6.36	0.00%	0.00	0.00%	6.36	0.00	0.00%	6.36	Telephone	23.16	0.00%	0.00	0.00%	23.16	0.00	0.00%	23.16
1,850.87	0.50%	4,548.00	0.77%	-2,697.13	1,927.23	0.81%	-76.36	Other	20,514.16	0.62%	38,831.00	0.92%	-18,316.84	27,622.00	0.85%	-7,107.84
368,082.39	100.00%	588,629.50	100.00%	-220,547.11	238,289.46	100.00%	129,792.93	Total Revenue	3,288,975.16	100.00%	4,213,671.75	100.00%	-924,696.59	3,249,165.73	100.00%	39,809.43
Cost of Sales:																
0.00	0.00%	1,082.00	33.12%	-1,082.00	0.00	0.00%	0.00	Food	1,639.53	61.33%	8,442.00	32.37%	-6,802.47	4,117.37	21.36%	-2,477.84
0.00	0.00%	1,190.00	29.22%	-1,190.00	0.00	0.00%	0.00	Beverage	1,215.61	21.59%	6,232.00	25.07%	-5,016.39	2,541.00	25.85%	-1,325.39
0.00	0.00%	100.00	3.90%	-100.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	920.00	3.92%	-920.00	52.82	0.28%	-52.82
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,796.72	96.74%	2,201.00	48.39%	-404.28	890.17	46.19%	906.55	Other	10,223.51	49.78%	18,099.00	46.61%	-7,875.49	12,008.74	43.48%	-1,785.23
1,796.72	96.74%	4,573.00	100.55%	-2,776.28	890.17	46.19%	906.55	Total Cost of Sales	13,078.65	63.68%	33,693.00	86.77%	-20,614.35	18,719.93	67.77%	-5,641.28
Payroll:																
20,209.88	5.57%	57,223.00	9.97%	-37,013.12	39,892.79	16.88%	-19,682.91	Rooms	435,016.38	13.40%	522,380.00	12.74%	-87,363.62	392,438.23	12.36%	42,578.15
571.20	16.07%	3,095.00	31.24%	-2,523.80	0.00	0.00%	571.20	F&B	1,954.55	8.43%	21,988.00	29.56%	-20,033.45	8,765.90	18.35%	-6,811.35
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,368.46	1.19%	10,914.00	1.85%	-6,545.54	9,835.97	4.13%	-5,467.51	A&G	80,998.73	2.46%	107,352.00	2.55%	-26,353.27	116,283.25	3.58%	-35,284.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
4,945.09	1.34%	5,591.00	0.95%	-645.91	5,053.92	2.12%	-108.83	S&M	33,625.59	1.02%	54,518.00	1.29%	-20,892.41	41,570.79	1.28%	-7,945.20
5,357.14	1.46%	8,831.00	1.50%	-3,473.86	7,922.65	3.32%	-2,565.51	R&M	63,839.46	1.94%	86,163.00	2.04%	-22,323.54	81,820.55	2.52%	-17,981.09
35,451.77	9.63%	85,654.00	14.55%	-50,202.23	62,705.33	26.31%	-27,253.56	Total Salaries and Wages	615,434.71	18.71%	792,401.00	18.81%	-176,966.29	640,878.72	19.72%	-25,444.01
5,128.56	1.39%	19,393.00	3.29%	-14,264.44	15,649.98	6.57%	-10,521.42	Total Taxes and Benefits	124,542.52	3.79%	195,824.00	4.65%	-71,281.48	187,769.66	5.78%	-63,227.14
40,580.33	11.02%	105,047.00	17.85%	-64,466.67	78,355.31	32.88%	-37,774.98	Total Labor Costs	739,977.23	22.50%	988,225.00	23.45%	-248,247.77	828,648.38	25.50%	-88,671.15
Direct Expenses:																
38,423.66	10.59%	53,693.00	9.35%	-15,269.34	21,366.77	9.04%	17,056.89	Rooms	309,516.49	9.54%	405,542.00	9.89%	-96,025.51	286,186.41	9.02%	23,330.08
0.00	0.00%	140.00	1.41%	-140.00	31.36	0.00%	-31.36	F&B	535.81	2.31%	1,550.00	2.08%	-1,014.19	385.12	0.81%	150.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
37,388.60	10.16%	53,954.00	9.17%	-16,565.40	18,852.31	7.91%	18,536.29	Franchise Fees	311,363.48	9.47%	386,842.00	9.18%	-75,478.52	273,864.41	8.43%	37,499.07
24,597.24	6.68%	25,130.00	4.27%	-532.76	15,254.32	6.40%	9,342.92	A&G	173,288.58	5.27%	212,785.00	5.05%	-39,496.42	186,474.43	5.74%	-13,185.85
14,769.56	4.01%	5,687.00	0.97%	9,082.56	5,833.67	2.45%	8,935.89	IT	81,779.31	2.49%	56,870.00	1.35%	24,909.31	62,025.73	1.91%	19,753.58
3,339.73	0.91%	6,160.00	1.05%	-2,820.27	2,602.41	1.09%	737.32	S&M	45,589.83	1.39%	55,190.00	1.31%	-9,600.17	52,598.25	1.62%	-7,008.42
10,600.97	2.88%	14,995.00	2.55%	-4,394.03	9,211.93	3.87%	1,389.04	R&M	101,436.42	3.08%	116,477.00	2.76%	-15,040.58	84,572.96	2.60%	16,863.46
34,147.76	9.28%	19,604.00	3.33%	14,543.76	13,880.01	5.82%	20,267.75	Utilities	215,745.43	6.56%	155,518.00	3.69%	60,227.43	150,224.36	4.62%	65,521.07
163,267.52	44.36%	179,363.00	30.47%	-16,095.48	87,032.78	36.52%	76,234.74	Total Direct Expense	1,239,255.35	37.68%	1,390,774.00	33.01%	-151,518.65	1,096,331.67	33.74%	142,923.68
162,437.82	44.13%	299,646.50	50.91%	-137,208.68	72,011.20	30.22%	90,426.62	Gross Operating Profit	1,296,663.93	39.42%	1,800,979.75	42.74%	-504,315.82	1,305,465.75	40.18%	-8,801.82

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed Costs								
47,123.00	12.80%	47,123.00	8.01%	0.00	47,229.00	19.82%	-106.00	Taxes	424,107.00	12.89%	471,230.00	11.18%	-47,123.00	493,002.84	15.17%	-68,895.84
30,866.09	8.39%	15,443.00	2.62%	15,423.09	15,866.32	6.66%	14,999.77	Insurance	100,466.11	3.05%	154,430.00	3.66%	-53,963.89	141,692.75	4.36%	-41,226.64
102,769.00	27.92%	102,769.00	17.46%	0.00	97,058.33	40.73%	5,710.67	Leases & Rent	1,004,522.29	30.54%	1,013,210.00	24.05%	-8,687.71	970,583.30	29.87%	33,938.99
11,542.47	3.14%	17,646.00	3.00%	-6,103.53	7,148.69	3.00%	4,393.78	Management Fees	99,669.25	3.03%	126,293.00	3.00%	-26,623.75	97,384.24	3.00%	2,285.01
192,300.56	52.24%	182,981.00	31.09%	9,319.56	167,302.34	70.21%	24,998.22	Total Fixed Expenses	1,628,764.65	49.52%	1,765,163.00	41.89%	-136,398.35	1,702,663.13	52.40%	-73,898.48
-29,862.74	-8.11%	116,665.50	19.82%	-146,528.24	-95,291.14	-39.99%	65,428.40	Net Operating Profit	-332,100.72	-10.10%	35,816.75	0.85%	-367,917.47	-397,197.38	-12.22%	65,096.66
0.00	0.00%	91,850.00	15.60%	-91,850.00	91,850.30	38.55%	-91,850.30	Interest - First Mortgage	734,802.40	22.34%	918,500.00	21.80%	-183,697.60	918,503.00	28.27%	-183,700.60
0.00	0.00%	28,320.00	4.81%	-28,320.00	26,000.00	10.91%	-26,000.00	Interest - Notes Payable	208,000.00	6.32%	283,200.00	6.72%	-75,200.00	263,592.65	8.11%	-55,592.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Income	0.00	0.00%	799.00	0.02%	-799.00	0.00	0.00%	0.00
66,253.90	18.00%	0.00	0.00%	66,253.90	1,500.00	0.63%	64,753.90	Prior Owner's Expense	134,309.55	4.08%	0.00	0.00%	134,309.55	17,967.96	0.55%	116,341.59
-96,116.64	-26.11%	-3,504.50	-0.60%	-92,612.14	-214,641.44	-90.08%	118,524.80	Net Operating Income	-1,409,212.67	-42.85%	-1,166,682.25	-27.69%	-242,530.42	-1,597,260.99	-49.16%	188,048.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	(Gain)/Loss-Insurance	25,000.00	0.76%	0.00	0.00%	25,000.00	0.00	0.00%	25,000.00
-96,116.64	-26.11%	-3,504.50	-0.60%	-92,612.14	-214,641.44	-90.08%	118,524.80	Adjusted NOI	-1,434,212.67	-43.61%	-1,166,682.25	-27.69%	-267,530.42	-1,597,260.99	-49.16%	163,048.32
-96,116.64	-26.11%	-3,504.50	-0.60%	-92,612.14	-214,641.44	-90.08%	118,524.80	Net Profit/(Loss)	-1,434,212.67	-43.61%	-1,166,682.25	-27.69%	-267,530.42	-1,597,260.99	-49.16%	163,048.32

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
38,393.65	10.59%	0.00	0.00%	38,393.65	2,092.85	0.89%	36,300.80	Corporate Transient	70,892.95	2.18%	0.00	0.00%	70,892.95	162,113.79	5.11%	-91,220.84
22,715.17	6.26%	0.00	0.00%	22,715.17	55,661.18	23.55%	-32,946.01	Advanced Purchase	370,856.04	11.43%	0.00	0.00%	370,856.04	388,402.91	12.24%	-17,546.87
26,824.95	7.40%	96,957.00	16.89%	-70,132.05	41,853.95	17.71%	-15,029.00	AAA/AARP Transient	598,069.89	18.43%	846,814.00	20.65%	-248,744.11	398,501.46	12.56%	199,568.43
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	FIT(Flexible Independent Travel)	0.00	0.00%	0.00	0.00%	0.00	156.75	0.00%	-156.75
537.15	0.15%	0.00	0.00%	537.15	4,225.00	1.79%	-3,687.85	Consortia Transient	16,815.84	0.52%	0.00	0.00%	16,815.84	100,422.14	3.16%	-83,606.30
109.00	0.03%	0.00	0.00%	109.00	0.00	0.00%	109.00	Employee	7,028.00	0.22%	0.00	0.00%	7,028.00	5,074.00	0.16%	1,954.00
1,708.24	0.47%	0.00	0.00%	1,708.24	0.00	0.00%	1,708.24	Leisure Transient	1,708.24	0.05%	0.00	0.00%	1,708.24	0.00	0.00%	1,708.24
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Package Transient	6,358.50	0.20%	0.00	0.00%	6,358.50	3,685.75	0.12%	2,672.75
3,529.36	0.97%	0.00	0.00%	3,529.36	1,889.47	0.80%	1,639.89	Member Reward Stay	72,291.10	2.23%	0.00	0.00%	72,291.10	24,388.21	0.77%	47,902.89
19,433.00	5.36%	0.00	0.00%	19,433.00	0.00	0.00%	19,433.00	Extended Stay Transient	41,037.92	1.26%	0.00	0.00%	41,037.92	0.00	0.00%	41,037.92
97,783.16	26.96%	111,000.00	19.33%	-13,216.84	73,574.31	31.13%	24,208.85	Internet/E-Commerce	721,232.70	22.22%	989,767.00	24.14%	-268,534.30	638,807.24	20.13%	82,425.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	E-Commerce Opaque	280.86	0.01%	0.00	0.00%	280.86	1,047.54	0.03%	-766.68
4,330.42	1.19%	0.00	0.00%	4,330.42	0.00	0.00%	4,330.42	Other Transient	4,330.42	0.13%	0.00	0.00%	4,330.42	0.00	0.00%	4,330.42
4,242.00	1.17%	4,125.00	0.72%	117.00	4,015.00	1.70%	227.00	Government Transient	16,011.00	0.49%	81,336.00	1.98%	-65,325.00	49,717.00	1.57%	-33,706.00
69,941.12	19.29%	142,935.00	24.89%	-72,993.88	21,876.88	9.26%	48,064.24	Rack Transient	762,956.51	23.51%	1,013,200.00	24.71%	-250,243.49	400,745.88	12.63%	362,210.63
32,415.91	8.94%	201,883.50	35.16%	-169,467.59	24,537.41	10.38%	7,878.50	Local Negotiated Transient	380,054.60	11.71%	1,064,908.75	25.97%	-684,854.15	877,633.48	27.65%	-497,578.88
321,963.13	88.78%	556,900.50	96.99%	-234,937.37	229,726.05	97.19%	92,237.08	Total Transient Room Revenue	3,069,924.57	94.60%	3,996,025.75	97.45%	-926,101.18	3,050,696.15	96.12%	19,228.42
Group Room Revenue																
0.00	0.00%	7,400.00	1.29%	-7,400.00	0.00	0.00%	0.00	Corporate Group	13,687.64	0.42%	27,195.00	0.66%	-13,507.36	0.00	0.00%	13,687.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Government Group	676.00	0.02%	2,780.00	0.07%	-2,104.00	7,605.00	0.24%	-6,929.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tour & Travel Group	4,360.50	0.13%	0.00	0.00%	4,360.50	0.00	0.00%	4,360.50
34,522.31	9.52%	4,950.00	0.86%	29,572.31	4,276.00	1.81%	30,246.31	SMERF Group	99,860.05	3.08%	44,880.00	1.09%	54,980.05	49,899.82	1.57%	49,960.23
3,785.00	1.04%	3,725.00	0.65%	60.00	0.00	0.00%	3,785.00	Sports Group	18,563.00	0.57%	16,975.00	0.41%	1,588.00	18,843.00	0.59%	-280.00
38,307.31	10.56%	16,075.00	2.80%	22,232.31	4,276.00	1.81%	34,031.31	Total Group Room Revenue	137,147.19	4.23%	91,830.00	2.24%	45,317.19	76,347.82	2.41%	60,799.37
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
1,787.96	0.49%	0.00	0.00%	1,787.96	1,449.39	0.61%	338.57	No-Show Rooms	20,058.07	0.62%	0.00	0.00%	20,058.07	18,109.67	0.57%	1,948.40
99.00	0.03%	0.00	0.00%	99.00	0.00	0.00%	99.00	Early/Late Departure Fees	9,377.00	0.29%	0.00	0.00%	9,377.00	19,123.30	0.60%	-9,746.30
1,000.00	0.28%	1,200.00	0.21%	-200.00	1,560.79	0.66%	-560.79	Pet/Smoking/Damage Fees	13,705.89	0.42%	12,600.00	0.31%	1,105.89	10,774.79	0.34%	2,931.10
2,886.96	0.80%	1,200.00	0.21%	1,686.96	3,010.18	1.27%	-123.22	Total Other Room Revenue	43,140.96	1.33%	12,600.00	0.31%	30,540.96	48,007.76	1.51%	-4,866.80
-487.49	-0.13%	0.00	0.00%	-487.49	-650.00	-0.28%	162.51	Less: Allowances	-4,969.77	-0.15%	0.00	0.00%	-4,969.77	-1,266.75	-0.04%	-3,703.02
362,669.91	100.00%	574,175.50	100.00%	-211,505.59	236,362.23	100.00%	126,307.68	Total Room Revenue	3,245,242.95	100.00%	4,100,455.75	100.00%	-855,212.80	3,173,784.98	100.00%	71,457.97
Expenses																
Payroll Expense																
Salaries and Wages																
2,987.27	0.82%	6,255.00	1.09%	-3,267.73	0.00	0.00%	2,987.27	Front Office Management	18,206.41	0.56%	60,077.00	1.47%	-41,870.59	0.00	0.00%	18,206.41
5,357.14	1.48%	8,629.00	1.50%	-3,271.86	5,250.00	2.22%	107.14	Housekeeping Management	51,250.00	1.58%	84,178.00	2.05%	-32,928.00	46,311.04	1.46%	4,938.96
8,344.41	2.30%	14,884.00	2.59%	-6,539.59	5,250.00	2.22%	3,094.41	Total Rooms Management	69,456.41	2.14%	144,255.00	3.52%	-74,798.59	46,311.04	1.46%	23,145.37
4,156.49	1.15%	6,159.00	1.07%	-2,002.51	4,354.72	1.84%	-198.23	Front Office Agents	52,887.30	1.63%	58,443.00	1.43%	-5,555.70	40,806.67	1.29%	12,080.63
0.00	0.00%	0.00	0.00%	0.00	5,136.52	2.17%	-5,136.52	Front Office Supervisors	39,057.83	1.20%	0.00	0.00%	39,057.83	48,589.88	1.53%	-9,532.05
4,089.67	1.13%	4,385.00	0.76%	-295.33	4,464.82	1.89%	-375.15	Night Auditors	39,491.85	1.22%	42,006.00	1.02%	-2,514.15	41,981.48	1.32%	-2,489.63
0.00	0.00%	3,719.00	0.65%	-3,719.00	0.00	0.00%	0.00	Breakfast Attendant	0.00	0.00%	37,202.00	0.91%	-37,202.00	22,675.89	0.71%	-22,675.89
8,246.16	2.27%	14,263.00	2.48%	-6,016.84	13,956.06	5.90%	-5,709.90	Total Rooms Front Office	131,436.98	4.05%	137,651.00	3.36%	-6,214.02	154,053.92	4.85%	-22,616.94
4,000.82	1.10%	0.00	0.00%	4,000.82	2,745.50	1.16%	1,255.32	Housekeeping Supervisors	23,088.60	0.71%	0.00	0.00%	23,088.60	24,975.55	0.79%	-1,886.95
-381.51	-0.11%	22,513.00	3.92%	-22,894.51	17,652.18	7.47%	-18,033.69	Room Attendants	208,275.60	6.42%	187,530.00	4.57%	20,745.60	147,827.08	4.66%	60,448.52
0.00	0.00%	2,781.00	0.48%	-2,781.00	0.00	0.00%	0.00	Housepersons	0.00	0.00%	26,562.00	0.65%	-26,562.00	13,405.96	0.42%	-13,405.96

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	2,782.00	0.48%	-2,782.00	289.05	0.12%	-289.05	Laundry Attendants	2,758.79	0.09%	26,382.00	0.64%	-23,623.21	5,864.68	0.18%	-3,105.89
3,619.31	1.00%	28,076.00	4.89%	-24,456.69	20,686.73	8.75%	-17,067.42	Total Rooms Housekeeping	234,122.99	7.21%	240,474.00	5.86%	-6,351.01	192,073.27	6.05%	42,049.72
20,209.88	5.57%	57,223.00	9.97%	-37,013.12	39,892.79	16.88%	-19,682.91	Total Rooms Salary and Wages	435,016.38	13.40%	522,380.00	12.74%	-87,363.62	392,438.23	12.36%	42,578.15
								PR Taxes and Benefits								
1,371.87	0.38%	3,739.00	0.65%	-2,367.13	2,424.23	1.03%	-1,052.36	FICA	21,772.09	0.67%	34,879.00	0.85%	-13,106.91	25,351.26	0.80%	-3,579.17
52.07	0.01%	49.00	0.01%	3.07	6.21	0.00%	45.86	Federal Unemployment Tax	839.76	0.03%	1,029.00	0.03%	-189.24	829.38	0.03%	10.38
295.07	0.08%	49.00	0.01%	246.07	22.93	0.01%	272.14	State Unemployment Tax	4,008.11	0.12%	5,283.00	0.13%	-1,274.89	4,440.32	0.14%	-432.21
1,719.01	0.47%	3,837.00	0.67%	-2,117.99	2,453.37	1.04%	-734.36	Total Payroll Taxes	26,619.96	0.82%	41,191.00	1.00%	-14,571.04	30,620.96	0.96%	-4,001.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	4,255.37	0.13%	7,000.00	0.17%	-2,744.63	6,843.67	0.22%	-2,588.30
0.00	0.00%	603.00	0.11%	-603.00	1,116.41	0.47%	-1,116.41	Vacation	9,942.73	0.31%	6,030.00	0.15%	3,912.73	12,453.84	0.39%	-2,511.11
0.00	0.00%	603.00	0.11%	-603.00	1,116.41	0.47%	-1,116.41	Total Supplemental Pay	14,198.10	0.44%	13,030.00	0.32%	1,168.10	19,297.51	0.61%	-5,099.41
1,400.15	0.39%	1,399.00	0.24%	1.15	1,282.30	0.54%	117.85	Worker's Compensation	14,333.40	0.44%	13,990.00	0.34%	343.40	13,186.96	0.42%	1,146.44
-200.11	-0.06%	4,082.00	0.71%	-4,282.11	4,122.14	1.74%	-4,322.25	Group Insurance	18,060.71	0.56%	40,807.00	1.00%	-22,746.29	48,281.43	1.52%	-30,220.72
0.00	0.00%	57.00	0.01%	-57.00	0.00	0.00%	0.00	401k Contribution	180.54	0.01%	227.00	0.01%	-46.46	512.75	0.02%	-332.21
0.00	0.00%	50.00	0.01%	-50.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	500.00	0.01%	-500.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	456.00	0.01%	0.00	0.00%	456.00	0.00	0.00%	456.00
1,200.04	0.33%	5,588.00	0.97%	-4,387.96	5,404.44	2.29%	-4,204.40	Total Other Benefits	33,030.65	1.02%	55,524.00	1.35%	-22,493.35	61,981.14	1.95%	-28,950.49
2,919.05	0.80%	10,028.00	1.75%	-7,108.95	8,974.22	3.80%	-6,055.17	Total Rooms PR Taxes and Benefits	73,848.71	2.28%	109,745.00	2.68%	-35,896.29	111,899.61	3.53%	-38,050.90
23,128.93	6.38%	67,251.00	11.71%	-44,122.07	48,867.01	20.67%	-25,738.08	Total Rooms Labor Costs	508,865.09	15.68%	632,125.00	15.42%	-123,259.91	504,337.84	15.89%	4,527.25
								Other Expenses								
4,419.19	1.22%	9,048.00	1.58%	-4,628.81	2,445.39	1.03%	1,973.80	Breakfast /Comp Cost	38,958.63	1.20%	66,391.00	1.62%	-27,432.37	40,295.55	1.27%	-1,336.92
128.76	0.04%	1,206.00	0.21%	-1,077.24	464.28	0.20%	-335.52	Cleaning Supplies	6,889.29	0.21%	9,817.00	0.24%	-2,927.71	5,809.86	0.18%	1,079.43
24,393.52	6.73%	0.00	0.00%	24,393.52	0.00	0.00%	24,393.52	Contract Labor	56,673.58	1.75%	0.00	0.00%	56,673.58	0.00	0.00%	56,673.58
122.37	0.03%	0.00	0.00%	122.37	0.00	0.00%	122.37	Dues and Subscriptions	122.37	0.00%	0.00	0.00%	122.37	0.00	0.00%	122.37
2,919.77	0.81%	3,619.00	0.63%	-699.23	1,557.90	0.66%	1,361.87	Guest Supplies	19,887.94	0.61%	26,366.00	0.64%	-6,478.06	17,884.97	0.56%	2,002.97
0.00	0.00%	935.00	0.16%	-935.00	442.64	0.19%	-442.64	Laundry	3,965.58	0.12%	7,609.00	0.19%	-3,643.42	4,524.51	0.14%	-558.93
1,008.41	0.28%	1,960.00	0.34%	-951.59	-769.41	-0.33%	1,777.82	Linen	18,032.74	0.56%	16,827.00	0.41%	1,205.74	10,707.56	0.34%	7,325.18
0.00	0.00%	1,960.00	0.34%	-1,960.00	819.26	0.35%	-819.26	Operating Supplies	6,833.76	0.21%	15,364.00	0.37%	-8,530.24	9,295.76	0.29%	-2,462.00
1,742.25	0.48%	11,612.00	2.02%	-9,869.75	4,457.70	1.89%	-2,715.45	Reservation Expense	48,973.17	1.51%	94,499.00	2.30%	-45,525.83	70,623.79	2.23%	-21,650.62
0.00	0.00%	151.00	0.03%	-151.00	0.00	0.00%	0.00	Rooms Promotion	-280.13	-0.01%	1,066.00	0.03%	-1,346.13	334.32	0.01%	-614.45
1,927.87	0.53%	1,898.00	0.33%	29.87	1,897.27	0.80%	30.60	Television Cable	20,516.36	0.63%	18,980.00	0.46%	1,536.36	18,450.60	0.58%	2,065.76
0.00	0.00%	250.00	0.04%	-250.00	0.00	0.00%	0.00	Transportation	105.27	0.00%	2,050.00	0.05%	-1,944.73	391.00	0.01%	-285.73
1,108.64	0.31%	0.00	0.00%	1,108.64	0.00	0.00%	1,108.64	Travel Agent Comm - Group Rooms	5,224.48	0.16%	0.00	0.00%	5,224.48	0.00	0.00%	5,224.48
652.88	0.18%	20,054.00	3.49%	-19,401.12	10,051.74	4.25%	-9,398.86	Travel Agent Comm - Transient Rooms	83,126.75	2.56%	143,073.00	3.49%	-59,946.25	105,165.51	3.31%	-22,038.76
0.00	0.00%	1,000.00	0.17%	-1,000.00	0.00	0.00%	0.00	Uniforms	486.70	0.01%	3,500.00	0.09%	-3,013.30	2,702.98	0.09%	-2,216.28
38,423.66	10.59%	53,693.00	9.35%	-15,269.34	21,366.77	9.04%	17,056.89	Total Rooms Other Expenses	309,516.49	9.54%	405,542.00	9.89%	-96,025.51	286,186.41	9.02%	23,330.08
61,552.59	16.97%	120,944.00	21.06%	-59,391.41	70,233.78	29.71%	-8,681.19	Total Rooms Expenses	818,381.58	25.22%	1,037,667.00	25.31%	-219,285.42	790,524.25	24.91%	27,857.33
301,117.32	83.03%	453,231.50	78.94%	-152,114.18	166,128.45	70.29%	134,988.87	Total Rooms Profit (Loss)	2,426,861.37	74.78%	3,062,788.75	74.69%	-635,927.38	2,383,260.73	75.09%	43,600.64

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Room Sale Stats																
Transient Rooms																
297.00		0.00		297.00	5.00		292.00	Room Stat - Corporate Transient	459.00		0.00		459.00	57.00		402.00
141.00		0.00		141.00	380.00		-239.00	Room Stat - Advanced Purchase	2,556.00		0.00		2,556.00	1,544.00		1,012.00
167.00		513.00		-346.00	62.00		105.00	Room Stat - AAA/AARP Transient	1,162.00		5,162.00		-4,000.00	300.00		862.00
0.00		0.00		0.00	25.00		-25.00	Room Stat - Consortia Rate Transient	103.00		0.00		103.00	42.00		61.00
1.00		0.00		1.00	0.00		1.00	Room Stat - Employee	75.00		0.00		75.00	1.00		74.00
17.00		0.00		17.00	0.00		17.00	Room Stat - Leisure Transient	17.00		0.00		17.00	0.00		17.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Package Transient	41.00		0.00		41.00	0.00		41.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Travel Agent/Friends & Family	3.00		0.00		3.00	0.00		3.00
45.00		0.00		45.00	20.00		25.00	Room Stat - Member Reward Stay	682.00		0.00		682.00	82.00		600.00
147.00		0.00		147.00	184.00		-37.00	Room Stat - Extended Stay Transient	3,557.00		0.00		3,557.00	615.00		2,942.00
617.00		600.00		17.00	480.00		137.00	Room Stat - Internet	4,928.00		6,225.00		-1,297.00	1,290.00		3,638.00
30.00		0.00		30.00	27.00		3.00	Room Stat - Other Transient	205.00		0.00		205.00	44.00		161.00
0.00		0.00		0.00	0.00		0.00	Room Stat - E-Commerce Opaque	2.00		0.00		2.00	0.00		2.00
30.00		25.00		5.00	25.00		5.00	Room Stat - Government Rate Transient	111.00		549.00		-438.00	78.00		33.00
412.00		733.00		-321.00	122.00		290.00	Room Stat - Rack Rate Transient	4,907.00		5,663.00		-756.00	305.00		4,602.00
242.00		1,050.00		-808.00	174.00		68.00	Room Stat - Local Negotiated Transient	2,868.00		6,326.00		-3,458.00	1,442.00		1,426.00
2,146.00		2,921.00		-775.00	1,504.00		642.00	Total Transient Rooms Sold	21,676.00		23,925.00		-2,249.00	5,800.00		15,876.00
Group Rooms																
0.00		40.00		-40.00	12.00		-12.00	Room Stat - Corporate Group Rooms	275.00		160.00		115.00	132.00		143.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Government Group	4.00		20.00		-16.00	0.00		4.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Tour & Travel Group	30.00		0.00		30.00	0.00		30.00
223.00		30.00		193.00	34.00		189.00	Room Stat - SMERF Group	670.00		315.00		355.00	56.00		614.00
23.00		25.00		-2.00	0.00		23.00	Room Stat - Sports Group	125.00		125.00		0.00	0.00		125.00
246.00		95.00		151.00	46.00		200.00	Total Group Rooms Sold	1,104.00		620.00		484.00	188.00		916.00
Contract Rooms																
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00		0.00		0.00	0.00		0.00
2,392.00		3,016.00		-624.00	1,550.00		842.00	Total Rooms Sold	22,780.00		24,545.00		-1,765.00	5,988.00		16,792.00
23.00		0.00		23.00	0.00		23.00	Room Stat-Comp Rooms	37.00		0.00		37.00	0.00		37.00
2,415.00		3,016.00		-601.00	1,550.00		865.00	Total Rooms Occupied	22,817.00		24,545.00		-1,728.00	5,988.00		16,829.00
175.00		0.00		175.00	0.00		175.00	Room Stat-Out of Order	329.00		0.00		329.00	0.00		329.00
ADR																
129.27		0.00		129.27	418.57		-289.30	Corporate Transient ADR	154.45		0.00		154.45	2,844.10		-2,689.65
161.10		0.00		161.10	146.48		14.62	Advanced Purchase ADR	145.09		0.00		145.09	251.56		-106.46
160.63		189.00		-28.37	675.06		-514.44	AAA/AARP ADR	514.69		164.05		350.64	1,328.34		-813.65
0.00		0.00		0.00	0.00		0.00	FIT ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	169.00		-169.00	Consortia ADR	163.26		0.00		163.26	2,391.00		-2,227.74
109.00		0.00		109.00	0.00		109.00	Employee ADR	93.71		0.00		93.71	5,074.00		-4,980.29
100.48		0.00		100.48	0.00		100.48	Leisure ADR	100.48		0.00		100.48	0.00		100.48
0.00		0.00		0.00	0.00		0.00	Travel Agent/Friends & Family ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	374.03		0.00		374.03	0.00		374.03
78.43		0.00		78.43	94.47		-16.04	Member Reward Stay ADR	106.00		0.00		106.00	297.42		-191.42
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00		0.00		0.00	0.00		0.00
132.20		0.00		132.20	0.00		132.20	Extended Stay ADR	11.54		0.00		11.54	0.00		11.54
158.48		185.00		-26.52	153.28		5.20	Internet ADR	146.35		159.00		-12.64	495.20		-348.85
0.00		0.00		0.00	0.00		0.00	E-Commerce Opaque ADR	140.43		0.00		140.43	0.00		140.43
144.35		0.00		144.35	0.00		144.35	Other Transient ADR	21.12		0.00		21.12	0.00		21.12
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00		0.00		0.00	0.00		0.00
141.40		165.00		-23.60	160.60		-19.20	Government ADR	144.24		148.15		-3.91	637.40		-493.15
169.76		195.00		-25.24	179.32		-9.56	Rack ADR	155.48		178.92		-23.43	1,313.92		-1,158.44
133.95		192.27		-58.32	141.02		-7.07	Local Negotiated ADR	132.52		168.34		-35.82	608.62		-476.11
150.03		190.65		-40.62	152.74		-2.71	Total Transient ADR	141.63		167.02		-25.40	525.98		-384.35
0.00		185.00		-185.00	0.00		0.00	Corporate Group ADR	49.77		169.97		-120.20	0.00		49.77
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Government Group ADR	169.00		139.00		30.00	0.00		169.00

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0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	145.35		0.00	145.35	0.00		145.35
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
154.81		165.00		-10.19	125.76		29.04	SMERF Group ADR	149.04		142.48	6.57	891.07		-742.02
164.57		149.00		15.57	0.00		164.57	Sports Group ADR	148.50		135.80	12.70	0.00		148.50
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
155.72		169.21		-13.49	92.96		62.76	Total Group ADR	124.23		148.11	-23.89	406.11		-281.88
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
151.62		190.38		-38.76	152.49		-0.87	Total ADR	142.46		167.06	-24.60	530.02		-387.56

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
5.75	0.16%	1,267.00	12.79%	-1,261.25	0.00	0.00%	5.75	Outlet Food Revenue	-170.56	-0.74%	7,381.00	9.92%	-7,551.56	3,799.99	7.96%	-3,970.55
948.00	26.66%	2,000.00	20.19%	-1,052.00	0.00	0.00%	948.00	Banquet and Catering Food Revenue	2,844.00	12.26%	18,700.00	25.14%	-15,856.00	15,477.98	32.41%	-12,633.98
251.50	7.07%	4,072.00	41.11%	-3,820.50	0.00	0.00%	251.50	Outlet Beverage Revenue	5,629.73	24.27%	24,854.00	33.41%	-19,224.27	9,829.36	20.58%	-4,199.63
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,350.00	66.10%	2,567.00	25.91%	-217.00	0.00	0.00%	2,350.00	Banquet and Catering Other Revenue	14,891.72	64.20%	23,450.00	31.53%	-8,558.28	18,651.42	39.05%	-3,759.70
3,555.25	100.00%	9,906.00	100.00%	-6,350.75	0.00	0.00%	3,555.25	Total F&B Revenue	23,194.89	100.00%	74,385.00	100.00%	-51,190.11	47,758.75	100.00%	-24,563.86
Cost of Sales																
0.00	0.00%	1,082.00	10.92%	-1,082.00	0.00	0.00%	0.00	Food Purchases	1,639.53	7.07%	8,442.00	11.35%	-6,802.47	4,117.37	8.62%	-2,477.84
0.00	0.00%	1,190.00	12.01%	-1,190.00	0.00	0.00%	0.00	Beverage Purchases	1,215.61	5.24%	6,232.00	8.38%	-5,016.39	2,541.00	5.32%	-1,325.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	100.00	1.01%	-100.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	920.00	1.24%	-920.00	52.82	0.11%	-52.82
0.00	0.00%	2,372.00	23.95%	-2,372.00	0.00	0.00%	0.00	Total F&B Cost of Sales	2,855.14	12.31%	15,594.00	20.96%	-12,738.86	6,711.19	14.05%	-3,856.05
3,555.25	100.00%	7,534.00	76.05%	-3,978.75	0.00	0.00%	3,555.25	F&B Gross Profit	20,339.75	87.69%	58,791.00	79.04%	-38,451.25	41,047.56	85.95%	-20,707.81
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
571.20	16.07%	3,095.00	31.24%	-2,523.80	0.00	0.00%	571.20	Non-Management	1,954.55	8.43%	21,988.00	29.56%	-20,033.45	8,765.90	18.35%	-6,811.35
571.20	16.07%	3,095.00	31.24%	-2,523.80	0.00	0.00%	571.20	Total F&B Salaries and Wages	1,954.55	8.43%	21,988.00	29.56%	-20,033.45	8,765.90	18.35%	-6,811.35
PR Taxes and Benefits																
70.18	1.97%	259.00	2.61%	-188.82	0.00	0.00%	70.18	Payroll Taxes	70.18	0.30%	1,866.00	2.51%	-1,795.82	755.73	1.58%	-685.55
0.00	0.00%	81.00	0.82%	-81.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	903.00	1.21%	-903.00	119.92	0.25%	-119.92
181.64	5.11%	0.00	0.00%	181.64	0.00	0.00%	181.64	Other Benefits	533.70	2.30%	0.00	0.00%	533.70	6,291.99	13.17%	-5,758.29
251.82	7.08%	340.00	3.43%	-88.18	0.00	0.00%	251.82	Total F&B PR Taxes and Benefits	603.88	2.60%	2,769.00	3.72%	-2,165.12	7,167.64	15.01%	-6,563.76
823.02	23.15%	3,435.00	34.68%	-2,611.98	0.00	0.00%	823.02	Total F&B Payroll	2,558.43	11.03%	24,757.00	33.28%	-22,198.57	15,933.54	33.36%	-13,375.11
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	200.00	0.27%	-200.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	40.00	0.40%	-40.00	31.36	0.00%	-31.36	Equipment Rental	290.88	1.25%	400.00	0.54%	-109.12	341.60	0.72%	-50.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	180.36	0.78%	0.00	0.00%	180.36	0.00	0.00%	180.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	64.57	0.28%	550.00	0.74%	-485.43	0.00	0.00%	64.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	100.00	0.13%	-100.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	100.00	1.01%	-100.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	300.00	0.40%	-300.00	43.52	0.09%	-43.52
0.00	0.00%	140.00	1.41%	-140.00	31.36	0.00%	-31.36	Total F&B Other Expenses	535.81	2.31%	1,550.00	2.08%	-1,014.19	385.12	0.81%	150.69
823.02	23.15%	3,575.00	36.09%	-2,751.98	31.36	0.00%	791.66	Total F&B Expenses	3,094.24	13.34%	26,307.00	35.37%	-23,212.76	16,318.66	34.17%	-13,224.42
2,732.23	76.85%	3,959.00	39.97%	-1,226.77	-31.36	0.00%	2,763.59	Total F&B Profit (Loss)	17,245.51	74.35%	32,484.00	43.67%	-15,238.49	24,728.90	51.78%	-7,483.39

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Stats															
Restaurant 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 1 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 1 Avg Check	0.00	0.00		0.00	0.00		0.00
Restaurant 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 2 Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 2 Avg Check	0.00	0.00		0.00	0.00		0.00
Room Service															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Room Service Covers	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Service Avg Check	0.00	0.00		0.00	0.00		0.00
Banquets															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00	0.00		0.00	0		

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0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 4							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
								Restaurant 5							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 1							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
								Bar 2							
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	1,082.00	10.92%	-1,082.00	0.00	0.00%	0.00	Food Purchases	1,639.53	7.07%	8,442.00	11.35%	-6,802.47	4,117.37	8.62%	-2,477.84
0.00	0.00%	1,190.00	12.01%	-1,190.00	0.00	0.00%	0.00	Beverage Purchases	1,215.61	5.24%	6,232.00	8.38%	-5,016.39	2,541.00	5.32%	-1,325.39
0.00	0.00%	100.00	1.01%	-100.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	920.00	1.24%	-920.00	52.82	0.11%	-52.82
0.00	0.00%	2,372.00	23.95%	-2,372.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	2,855.14	12.31%	15,594.00	20.96%	-12,738.86	6,711.19	14.05%	-3,856.05
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	243.00	2.45%	-243.00	0.00	0.00%	0.00	FICA	0.00	0.00%	1,751.00	2.35%	-1,751.00	554.56	1.16%	-554.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Federal Unemployment Tax	0.00	0.00%	0.00	0.00%	0.00	43.50	0.09%	-43.50
0.00	0.00%	16.00	0.16%	-16.00	0.00	0.00%	0.00	State Unemployment Tax	0.00	0.00%	115.00	0.15%	-115.00	157.67	0.33%	-157.67
0.00	0.00%	259.00	2.61%	-259.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	1,866.00	2.51%	-1,866.00	755.73	1.58%	-755.73
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	0.00	0.00%	336.00	0.45%	-336.00	112.00	0.23%	-112.00
0.00	0.00%	81.00	0.82%	-81.00	0.00	0.00%	0.00	Vacation	0.00	0.00%	567.00	0.76%	-567.00	7.92	0.02%	-7.92
0.00	0.00%	81.00	0.82%	-81.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	903.00	1.21%	-903.00	119.92	0.25%	-119.92
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Worker's Compensation	352.06	1.52%	0.00	0.00%	352.06	239.48	0.50%	112.58
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Group Insurance	0.00	0.00%	0.00	0.00%	0.00	6,052.51	12.67%	-6,052.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	352.06	1.52%	0.00	0.00%	352.06	6,291.99	13.17%	-5,939.93
0.00	0.00%	340.00	3.43%	-340.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit	352.06	1.52%	2,769.00	3.72%	-2,416.94	7,167.64	15.01%	-6,815.58
0.00	0.00%	340.00	3.43%	-340.00	0.00	0.00%	0.00	Total Food Admin Payroll	352.06	1.52%	2,769.00	3.72%	-2,416.94	7,167.64	15.01%	-6,815.58
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	200.00	0.27%	-200.00	0.00	0.00%	0.00
0.00	0.00%	40.00	0.40%	-40.00	31.36	0.00%	-31.36	Equipment Rental	290.88	1.25%	400.00	0.54%	-109.12	341.60	0.72%	-50.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	180.36	0.78%	0.00	0.00%	180.36	0.00	0.00%	180.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	64.57	0.28%	550.00	0.74%	-485.43	0.00	0.00%	64.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	100.00	0.13%	-100.00	0.00	0.00%	0.00
0.00	0.00%	100.00	1.01%	-100.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	300.00	0.40%	-300.00	43.52	0.09%	-43.52
0.00	0.00%	140.00	1.41%	-140.00	31.36	0.00%	-31.36	Total Food Admin Other Expenses	535.81	2.31%	1,550.00	2.08%	-1,014.19	385.12	0.81%	150.69
0.00	0.00%	480.00	4.85%	-480.00	31.36	0.00%	-31.36	Total Food Admin Expenses	887.87	3.83%	4,319.00	5.81%	-3,431.13	7,552.76	15.81%	-6,664.89
0.00	0.00%	2,852.00	28.79%	-2,852.00	31.36	0.00%	-31.36	Departmental Costs	3,743.01	16.14%	19,913.00	26.77%	-16,169.99	14,263.95	29.87%	-10,520.94

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Restaurant 1 Food Revenue								
0.00	0.00%	1,267.00	23.73%	-1,267.00	0.00	0.00%	0.00	Food-Late Night	-176.31	-3.39%	7,381.00	22.90%	-7,557.31	3,799.99	27.88%	-3,976.30
0.00	0.00%	1,267.00	23.73%	-1,267.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	-176.31	-3.39%	7,381.00	22.90%	-7,557.31	3,799.99	27.88%	-3,976.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	1,267.00	23.73%	-1,267.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	-176.31	-3.39%	7,381.00	22.90%	-7,557.31	3,799.99	27.88%	-3,976.30
								Beverage Revenue								
0.00	0.00%	1,659.00	31.07%	-1,659.00	0.00	0.00%	0.00	Liquor	4,098.50	78.79%	10,295.00	31.94%	-6,196.50	4,955.01	36.36%	-856.51
0.00	0.00%	1,659.00	31.07%	-1,659.00	0.00	0.00%	0.00	Beer	725.00	13.94%	9,228.00	28.63%	-8,503.00	2,943.50	21.60%	-2,218.50
0.00	0.00%	754.00	14.12%	-754.00	0.00	0.00%	0.00	Wine	481.00	9.25%	5,331.00	16.54%	-4,850.00	1,937.50	14.22%	-1,456.50
0.00	0.00%	4,072.00	76.27%	-4,072.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	5,304.50	101.97%	24,854.00	77.10%	-19,549.50	9,836.01	72.17%	-4,531.51
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage-Adjustments-A&G	73.73	1.42%	0.00	0.00%	73.73	-6.65	-0.05%	80.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	73.73	1.42%	0.00	0.00%	73.73	-6.65	-0.05%	80.38
0.00	0.00%	4,072.00	76.27%	-4,072.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	5,378.23	103.39%	24,854.00	77.10%	-19,475.77	9,829.36	72.12%	-4,451.13
0.00	0.00%	5,339.00	100.00%	-5,339.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	5,201.92	100.00%	32,235.00	100.00%	-27,033.08	13,629.35	100.00%	-8,427.43
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	5,339.00	100.00%	-5,339.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	5,201.92	100.00%	32,235.00	100.00%	-27,033.08	13,629.35	100.00%	-8,427.43
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	2,682.00	50.23%	-2,682.00	0.00	0.00%	0.00	Servers	1,383.35	26.59%	18,130.00	56.24%	-16,746.65	5,741.40	42.13%	-4,358.05
0.00	0.00%	2,682.00	50.23%	-2,682.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	1,383.35	26.59%	18,130.00	56.24%	-16,746.65	5,741.40	42.13%	-4,358.05
0.00	0.00%	2,682.00	50.23%	-2,682.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	1,383.35	26.59%	18,130.00	56.24%	-16,746.65	5,741.40	42.13%	-4,358.05
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
127.84	0.00%	0.00	0.00%	127.84	0.00	0.00%	127.84	Worker's Compensation	127.84	2.46%	0.00	0.00%	127.84	0.00	0.00%	127.84
127.84	0.00%	0.00	0.00%	127.84	0.00	0.00%	127.84	Total Other Benefits	127.84	2.46%	0.00	0.00%	127.84	0.00	0.00%	127.84
127.84	0.00%	0.00	0.00%	127.84	0.00	0.00%	127.84	Total Restaurant 1 PR Taxes and Benefi	127.84	2.46%	0.00	0.00%	127.84	0.00	0.00%	127.84
127.84	0.00%	2,682.00	50.23%	-2,554.16	0.00	0.00%	127.84	Total Restaurant 1 Payroll	1,511.19	29.05%	18,130.00	56.24%	-16,618.81	5,741.40	42.13%	-4,230.21
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
127.84	0.00%	2,682.00	50.23%	-2,554.16	0.00	0.00%	127.84	Total Restaurant 1 Expenses	1,511.19	29.05%	18,130.00	56.24%	-16,618.81	5,741.40	42.13%	-4,230.21
-127.84	0.00%	2,657.00	49.77%	-2,784.84	0.00	0.00%	-127.84	Total Restaurant 1 Profit (Loss)	3,690.73	70.95%	14,105.00	43.76%	-10,414.27	7,887.95	57.87%	-4,197.22

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Restaurant 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Banquets Food Revenue																
612.00	18.56%	2,000.00	43.79%	-1,388.00	0.00	0.00%	612.00	Food-Lunch	2,508.00	14.14%	18,700.00	44.37%	-16,192.00	15,464.00	45.31%	-12,956.00
336.00	10.19%	0.00	0.00%	336.00	0.00	0.00%	336.00	Food-Breaks	336.00	1.89%	0.00	0.00%	336.00	0.00	0.00%	336.00
948.00	28.74%	2,000.00	43.79%	-1,052.00	0.00	0.00%	948.00	Banquets Food Revenue	2,844.00	16.04%	18,700.00	44.37%	-15,856.00	15,464.00	45.31%	-12,620.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Adjustments-A&G	0.00	0.00%	0.00	0.00%	0.00	13.98	0.04%	-13.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	13.98	0.04%	-13.98
948.00	28.74%	2,000.00	43.79%	-1,052.00	0.00	0.00%	948.00	Total Banquets Food Revenue	2,844.00	16.04%	18,700.00	44.37%	-15,856.00	15,477.98	45.35%	-12,633.98
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
300.00	9.10%	116.00	2.54%	184.00	0.00	0.00%	300.00	Audio/Visual Income	2,065.00	11.64%	1,885.00	4.47%	180.00	2,375.00	6.96%	-310.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue	125.00	0.70%	0.00	0.00%	125.00	0.00	0.00%	125.00
0.00	0.00%	751.00	16.44%	-751.00	0.00	0.00%	0.00	Setup Fee	2,436.72	13.74%	7,015.00	16.64%	-4,578.28	6,151.42	18.02%	-3,714.70
2,050.00	62.16%	1,700.00	37.22%	350.00	0.00	0.00%	2,050.00	Public Room Rental	10,265.00	57.88%	14,550.00	34.52%	-4,285.00	10,125.00	29.67%	140.00
2,350.00	71.26%	2,567.00	56.21%	-217.00	0.00	0.00%	2,350.00	Total Banquets Other Revenue	14,891.72	83.96%	23,450.00	55.63%	-8,558.28	18,651.42	54.65%	-3,759.70
3,298.00	100.00%	4,567.00	100.00%	-1,269.00	0.00	0.00%	3,298.00	Total Banquets Revenue	17,735.72	100.00%	42,150.00	100.00%	-24,414.28	34,129.40	100.00%	-16,393.68
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,298.00	100.00%	4,567.00	100.00%	-1,269.00	0.00	0.00%	3,298.00	Gross Profit	17,735.72	100.00%	42,150.00	100.00%	-24,414.28	34,129.40	100.00%	-16,393.68
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	413.00	9.04%	-413.00	0.00	0.00%	0.00	Servers	0.00	0.00%	3,858.00	9.15%	-3,858.00	3,024.50	8.86%	-3,024.50
0.00	0.00%	413.00	9.04%	-413.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	3,858.00	9.15%	-3,858.00	3,024.50	8.86%	-3,024.50
0.00		413.00		-413.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		3,858.00		-3,858.00	3,024.50		-3,024.50
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	413.00	9.04%	-413.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	3,858.00	9.15%	-3,858.00	3,024.50	8.86%	-3,024.50
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	413.00	9.04%	-413.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	3,858.00	9.15%	-3,858.00	3,024.50	8.86%	-3,024.50

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance	
3,298.00	100.00%	4,154.00	90.96%	-856.00	0.00	0.00%	3,298.00	Total Banquets Profit (Loss)	17,735.72	100.00%	38,292.00	90.85%	-20,556.28	31,104.90	91.14%	-13,369.18

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
571.20	0.00%	0.00	0.00%	571.20	0.00	0.00%	571.20	Cashiers	571.20	0.00%	0.00	0.00%	571.20	0.00	0.00%	571.20
571.20	0.00%	0.00	0.00%	571.20	0.00	0.00%	571.20	Total Restaurant 5 Non-Management	571.20	0.00%	0.00	0.00%	571.20	0.00	0.00%	571.20
571.20	0.00%	0.00	0.00%	571.20	0.00	0.00%	571.20	Total Restaurant 5 Salaries and Wages	571.20	0.00%	0.00	0.00%	571.20	0.00	0.00%	571.20
PR Taxes and Benefits																
54.31	0.00%	0.00	0.00%	54.31	0.00	0.00%	54.31	FICA	54.31	0.00%	0.00	0.00%	54.31	0.00	0.00%	54.31
2.37	0.00%	0.00	0.00%	2.37	0.00	0.00%	2.37	Federal Unemployment Tax	2.37	0.00%	0.00	0.00%	2.37	0.00	0.00%	2.37
13.50	0.00%	0.00	0.00%	13.50	0.00	0.00%	13.50	State Unemployment Tax	13.50	0.00%	0.00	0.00%	13.50	0.00	0.00%	13.50
70.18	0.00%	0.00	0.00%	70.18	0.00	0.00%	70.18	Total Payroll Taxes	70.18	0.00%	0.00	0.00%	70.18	0.00	0.00%	70.18
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
53.80	0.00%	0.00	0.00%	53.80	0.00	0.00%	53.80	Bonus and Incentive Pay	53.80	0.00%	0.00	0.00%	53.80	0.00	0.00%	53.80
53.80	0.00%	0.00	0.00%	53.80	0.00	0.00%	53.80	Total Other Benefits	53.80	0.00%	0.00	0.00%	53.80	0.00	0.00%	53.80
123.98	0.00%	0.00	0.00%	123.98	0.00	0.00%	123.98	Total Restaurant 5 PR Taxes and Benefi	123.98	0.00%	0.00	0.00%	123.98	0.00	0.00%	123.98
695.18	0.00%	0.00	0.00%	695.18	0.00	0.00%	695.18	Total Restaurant 5 Payroll	695.18	0.00%	0.00	0.00%	695.18	0.00	0.00%	695.18
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
695.18	0.00%	0.00	0.00%	695.18	0.00	0.00%	695.18	Total Restaurant 5 Expenses	695.18	0.00%	0.00	0.00%	695.18	0.00	0.00%	695.18
-695.18	0.00%	0.00	0.00%	-695.18	0.00	0.00%	-695.18	Total Restaurant 5 Profit (Loss)	-695.18	0.00%	0.00	0.00%	-695.18	0.00	0.00%	-695.18

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Bar 1 Food Revenue								
5.75	2.24%	0.00	0.00%	5.75	0.00	0.00%	5.75	Food-Late Night	5.75	2.24%	0.00	0.00%	5.75	0.00	0.00%	5.75
5.75	2.24%	0.00	0.00%	5.75	0.00	0.00%	5.75	Bar 1 Food Revenue	5.75	2.24%	0.00	0.00%	5.75	0.00	0.00%	5.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
5.75	2.24%	0.00	0.00%	5.75	0.00	0.00%	5.75	Total Bar 1 Food Revenue	5.75	2.24%	0.00	0.00%	5.75	0.00	0.00%	5.75
								Beverage Revenue								
133.00	51.70%	0.00	0.00%	133.00	0.00	0.00%	133.00	Liquor	133.00	51.70%	0.00	0.00%	133.00	0.00	0.00%	133.00
110.00	42.76%	0.00	0.00%	110.00	0.00	0.00%	110.00	Beer	110.00	42.76%	0.00	0.00%	110.00	0.00	0.00%	110.00
8.50	3.30%	0.00	0.00%	8.50	0.00	0.00%	8.50	Wine	8.50	3.30%	0.00	0.00%	8.50	0.00	0.00%	8.50
251.50	97.76%	0.00	0.00%	251.50	0.00	0.00%	251.50	Bar 1 Beverage Revenue	251.50	97.76%	0.00	0.00%	251.50	0.00	0.00%	251.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
251.50	97.76%	0.00	0.00%	251.50	0.00	0.00%	251.50	Total Bar 1 Beverage Revenue	251.50	97.76%	0.00	0.00%	251.50	0.00	0.00%	251.50
								Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
257.25	100.00%	0.00	0.00%	257.25	0.00	0.00%	257.25	Total Bar 1 Revenue	257.25	100.00%	0.00	0.00%	257.25	0.00	0.00%	257.25
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
257.25	100.00%	0.00	0.00%	257.25	0.00	0.00%	257.25	Gross Profit	257.25	100.00%	0.00	0.00%	257.25	0.00	0.00%	257.25
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
257.25	100.00%	0.00	0.00%	257.25	0.00	0.00%	257.25	Total Bar 1 Profit (Loss)	257.25	100.00%	0.00	0.00%	257.25	0.00	0.00%	257.25

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
6.36	100.00%	0.00	0.00%	6.36	0.00	0.00%	6.36	Telephone								
								Local and Long Distance Revenue	23.16	100.00%	0.00	0.00%	23.16	0.00	0.00%	23.16
6.36	100.00%	0.00	0.00%	6.36	0.00	0.00%	6.36	Telephone Revenue	23.16	100.00%	0.00	0.00%	23.16	0.00	0.00%	23.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
6.36	100.00%	0.00	0.00%	6.36	0.00	0.00%	6.36	Total Telephone Revenue	23.16	100.00%	0.00	0.00%	23.16	0.00	0.00%	23.16
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
6.36	100.00%	0.00	0.00%	6.36	0.00	0.00%	6.36	Gross Profit	23.16	100.00%	0.00	0.00%	23.16	0.00	0.00%	23.16
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
6.36	100.00%	0.00	0.00%	6.36	0.00	0.00%	6.36	Total Telephone Profit (Loss)	23.16	100.00%	0.00	0.00%	23.16	0.00	0.00%	23.16

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Minor Operating Income																
206.57	11.16%	0.00	0.00%	206.57	0.00	0.00%	206.57	Rental Income - Gift Shop	254.64	1.24%	0.00	0.00%	254.64	0.00	0.00%	254.64
206.57	11.16%	0.00	0.00%	206.57	0.00	0.00%	206.57	Total Rental Income	254.64	1.24%	0.00	0.00%	254.64	0.00	0.00%	254.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Vending Commission Income	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Rooms	-20.14	-0.10%	0.00	0.00%	-20.14	0.00	0.00%	-20.14
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Other	142.00	0.69%	0.00	0.00%	142.00	0.00	0.00%	142.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Cancellation Fee Income	121.86	0.59%	0.00	0.00%	121.86	0.00	0.00%	121.86
202.00	10.91%	302.00	6.64%	-100.00	0.00	0.00%	202.00	Guest Laundry	512.50	2.50%	1,914.00	4.93%	-1,401.50	264.30	0.96%	248.20
0.00	0.00%	0.00	0.00%	0.00	12.01	0.62%	-12.01	Other Revenue 2	134.29	0.65%	0.00	0.00%	134.29	153.98	0.56%	-19.69
0.00	0.00%	325.00	7.15%	-325.00	307.00	15.93%	-307.00	Other Revenue 3	2,842.28	13.86%	3,775.00	9.72%	-932.72	3,147.25	11.39%	-304.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 4	1,186.15	5.78%	0.00	0.00%	1,186.15	371.36	1.34%	814.79
1,442.30	77.93%	3,921.00	86.21%	-2,478.70	1,608.22	83.45%	-165.92	Gift Shop Sales	15,462.44	75.37%	33,142.00	85.35%	-17,679.56	23,685.11	85.75%	-8,222.67
1,644.30	88.84%	4,548.00	100.00%	-2,903.70	1,927.23	100.00%	-282.93	Total Other Income	20,137.66	98.16%	38,831.00	100.00%	-18,693.34	27,622.00	100.00%	-7,484.34
1,850.87	100.00%	4,548.00	100.00%	-2,697.13	1,927.23	100.00%	-76.36	Total Minor Operating Income	20,514.16	100.00%	38,831.00	100.00%	-18,316.84	27,622.00	100.00%	-7,107.84
Cost of Sales																
0.00	0.00%	241.00	5.30%	-241.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	1,529.00	3.94%	-1,529.00	285.89	1.04%	-285.89
1,796.72	97.07%	1,960.00	43.10%	-163.28	890.17	46.19%	906.55	Cost of Sales - Gift Shop	10,223.51	49.84%	16,570.00	42.67%	-6,346.49	11,722.85	42.44%	-1,499.34
1,796.72	97.07%	2,201.00	48.39%	-404.28	890.17	46.19%	906.55	Total Minor Operated Cost of Sales	10,223.51	49.84%	18,099.00	46.61%	-7,875.49	12,008.74	43.48%	-1,785.23
54.15	2.93%	2,347.00	51.61%	-2,292.85	1,037.06	53.81%	-982.91	Total Minor Operated Profit (Loss)	10,290.65	50.16%	20,732.00	53.39%	-10,441.35	15,613.26	56.52%	-5,322.61

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Franchise Fees								
18,148.40	4.93%	28,649.00	4.87%	-10,500.60	8,044.46	3.38%	10,103.94	Franchise Fees - Royalty & Licenses	164,047.63	4.99%	204,393.00	4.85%	-40,345.37	133,839.15	4.12%	30,208.48
14,860.50	4.04%	13,178.00	2.24%	1,682.50	5,551.68	2.33%	9,308.82	Franchise Fees - Frequent Guest	70,077.36	2.13%	94,019.00	2.23%	-23,941.64	70,285.33	2.16%	-207.97
4,379.70	1.19%	12,127.00	2.06%	-7,747.30	5,256.17	2.21%	-876.47	Franchise Fees - Marketing Contributions	77,238.49	2.35%	88,430.00	2.10%	-11,191.51	69,739.93	2.15%	7,498.56
37,388.60	10.16%	53,954.00	9.17%	-16,565.40	18,852.31	7.91%	18,536.29	Total Franchise Fees	311,363.48	9.47%	386,842.00	9.18%	-75,478.52	273,864.41	8.43%	37,499.07

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
4,368.46	1.19%	10,914.00	1.85%	-6,545.54	9,835.97	4.13%	-5,467.51	Management- A&G	80,998.73	2.46%	107,352.00	2.55%	-26,353.27	114,136.69	3.51%	-33,137.96
4,368.46	1.19%	10,914.00	1.85%	-6,545.54	9,835.97	4.13%	-5,467.51	Total A&G Management	80,998.73	2.46%	107,352.00	2.55%	-26,353.27	114,136.69	3.51%	-33,137.96
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Security Agents	0.00	0.00%	0.00	0.00%	0.00	2,146.56	0.07%	-2,146.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	2,146.56	0.07%	-2,146.56
4,368.46	1.19%	10,914.00	1.85%	-6,545.54	9,835.97	4.13%	-5,467.51	Total A&G Salaries and Wages	80,998.73	2.46%	107,352.00	2.55%	-26,353.27	116,283.25	3.58%	-35,284.52
								PR Taxes and Benefits								
315.58	0.09%	939.00	0.16%	-623.42	892.61	0.37%	-577.03	FICA	6,601.31	0.20%	8,888.00	0.21%	-2,286.69	9,190.57	0.28%	-2,589.26
15.02	0.00%	12.00	0.00%	3.02	0.00	0.00%	15.02	Federal Unemployment Tax	127.71	0.00%	732.00	0.02%	-604.29	37.69	0.00%	90.02
82.59	0.02%	12.00	0.00%	70.59	-25.60	-0.01%	108.19	State Unemployment Tax	271.33	0.01%	446.00	0.01%	-174.67	157.41	0.00%	113.92
413.19	0.11%	963.00	0.16%	-549.81	867.01	0.36%	-453.82	Total Payroll Taxes	7,000.35	0.21%	10,066.00	0.24%	-3,065.65	9,385.67	0.29%	-2,385.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,234.42	0.04%	2,000.00	0.05%	-765.58	2,168.36	0.07%	-933.94
0.00	0.00%	0.00	0.00%	0.00	605.56	0.25%	-605.56	Vacation	5,165.30	0.16%	0.00	0.00%	5,165.30	6,838.05	0.21%	-1,672.75
0.00	0.00%	0.00	0.00%	0.00	605.56	0.25%	-605.56	Total Supplemental Pay	6,399.72	0.19%	2,000.00	0.05%	4,399.72	9,006.41	0.28%	-2,606.69
200.05	0.05%	370.00	0.06%	-169.95	425.85	0.18%	-225.80	Worker's Compensation	3,660.30	0.11%	3,700.00	0.09%	-39.70	4,997.13	0.15%	-1,336.83
-185.08	-0.05%	538.00	0.09%	-723.08	458.56	0.19%	-643.64	Group Insurance	3,634.22	0.11%	5,380.00	0.13%	-1,745.78	7,824.05	0.24%	-4,189.83
0.00	0.00%	117.00	0.02%	-117.00	0.00	0.00%	0.00	401k Contribution	107.68	0.00%	464.00	0.01%	-356.32	756.26	0.02%	-648.58
0.00	0.00%	1,354.00	0.23%	-1,354.00	0.00	0.00%	0.00	Bonus and Incentive Pay	2,916.00	0.09%	6,770.00	0.16%	-3,854.00	-1,364.00	-0.04%	4,280.00
14.97	0.00%	2,379.00	0.40%	-2,364.03	884.41	0.37%	-869.44	Total Other Benefits	10,318.20	0.31%	16,314.00	0.39%	-5,995.80	12,213.44	0.38%	-1,895.24
428.16	0.12%	3,342.00	0.57%	-2,913.84	2,356.98	0.99%	-1,928.82	Total A&G PR Taxes and Benefits	23,718.27	0.72%	28,380.00	0.67%	-4,661.73	30,605.52	0.94%	-6,887.25
4,796.62	1.30%	14,256.00	2.42%	-9,459.38	12,192.95	5.12%	-7,396.33	Total A&G Payroll	104,717.00	3.18%	135,732.00	3.22%	-31,015.00	146,888.77	4.52%	-42,171.77
								Other Expenses								
1,000.00	0.27%	0.00	0.00%	1,000.00	0.00	0.00%	1,000.00	Accounting/Audit Fees	2,000.00	0.06%	0.00	0.00%	2,000.00	74.27	0.00%	1,925.73
-2,736.69	-0.74%	0.00	0.00%	-2,736.69	1,081.19	0.45%	-3,817.88	Bad Debt Provision	4,334.49	0.13%	0.00	0.00%	4,334.49	9,937.02	0.31%	-5,602.53
1,010.31	0.27%	1,215.00	0.21%	-204.69	1,052.16	0.44%	-41.85	Bank Charges	8,838.00	0.27%	12,150.00	0.29%	-3,312.00	10,675.24	0.33%	-1,837.24
206.75	0.06%	0.00	0.00%	206.75	80.89	0.03%	125.86	Cash Over/Short	-232.91	-0.01%	0.00	0.00%	-232.91	36.77	0.00%	-269.68
0.00	0.00%	3,401.00	0.58%	-3,401.00	3,353.67	1.41%	-3,353.67	Central Office - Accounting Fees	27,208.00	0.83%	34,010.00	0.81%	-6,802.00	33,536.70	1.03%	-6,328.70
128.00	0.03%	0.00	0.00%	128.00	0.00	0.00%	128.00	Central Office - IT Fees	1,269.33	0.04%	0.00	0.00%	1,269.33	0.00	0.00%	1,269.33
5,000.00	1.36%	0.00	0.00%	5,000.00	0.00	0.00%	5,000.00	Contract Labor	5,000.00	0.15%	0.00	0.00%	5,000.00	0.00	0.00%	5,000.00
10,141.60	2.76%	15,893.00	2.70%	-5,751.40	5,707.79	2.40%	4,433.81	Credit Card Commission	72,826.11	2.21%	113,770.00	2.70%	-40,943.89	85,853.68	2.64%	-13,027.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Donations	0.00	0.00%	0.00	0.00%	0.00	134.29	0.00%	-134.29
0.00	0.00%	1,650.00	0.28%	-1,650.00	1,820.57	0.76%	-1,820.57	Dues and Subscriptions	15,324.57	0.47%	16,500.00	0.39%	-1,175.43	16,999.30	0.52%	-1,674.73
26.39	0.01%	626.00	0.11%	-599.61	437.92	0.18%	-411.53	Employee Relations	3,786.47	0.12%	7,410.00	0.18%	-3,623.53	6,468.17	0.20%	-2,681.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	92.84	0.00%	0.00	0.00%	92.84	0.00	0.00%	92.84
2,308.25	0.63%	500.00	0.08%	1,808.25	594.30	0.25%	1,713.95	Licenses/Permits	7,147.08	0.22%	7,895.00	0.19%	-747.92	8,569.84	0.26%	-1,422.76
156.48	0.04%	100.00	0.02%	56.48	72.76	0.03%	83.72	Meals and Entertainment	197.99	0.01%	1,300.00	0.03%	-1,102.01	134.02	0.00%	63.97
-17.06	0.00%	75.00	0.01%	-92.06	0.00	0.00%	-17.06	Miscellaneous Expense	-50.84	0.00%	750.00	0.02%	-800.84	1,512.73	0.05%	-1,563.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	308.12	0.01%	0.00	0.00%	308.12	0.00	0.00%	308.12
48.53	0.01%	600.00	0.10%	-551.47	68.87	0.03%	-20.34	Operating Supplies	1,797.73	0.05%	2,550.00	0.06%	-752.27	1,820.15	0.06%	-22.42
297.30	0.08%	450.00	0.08%	-152.70	450.00	0.19%	-152.70	Payroll Service Fees	4,163.58	0.13%	4,500.00	0.11%	-336.42	4,500.00	0.14%	-336.42
25.15	0.01%	70.00	0.01%	-44.85	21.80	0.01%	3.35	Postage	348.48	0.01%	700.00	0.02%	-351.52	329.42	0.01%	19.06
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Professional Fees - Legal	65.19	0.00%	0.00	0.00%	65.19	0.00	0.00%	65.19
3,542.50	0.96%	0.00	0.00%	3,542.50	0.00	0.00%	3,542.50	Professional Fees - Other	4,157.23	0.13%	0.00	0.00%	4,157.23	0.00	0.00%	4,157.23
830.00	0.23%	0.00	0.00%	830.00	0.00	0.00%	830.00	Recruitment Advertising	1,580.00	0.05%	0.00	0.00%	1,580.00	0.00	0.00%	1,580.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Recruitment - Other	357.40	0.01%	0.00	0.00%	357.40	0.00	0.00%	357.40
0.00	0.00%	400.00	0.07%	-400.00	512.40	0.22%	-512.40	Security - Outside	4,733.72	0.14%	5,850.00	0.14%	-1,116.28	5,171.72	0.16%	-438.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	3,000.00	0.07%	-3,000.00	362.66	0.01%	-362.66
2,629.73	0.71%	150.00	0.03%	2,479.73	0.00	0.00%	2,629.73	Travel	8,036.00	0.24%	2,400.00	0.06%	5,636.00	112.07	0.00%	7,923.93
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	246.38	0.01%	-246.38
24,597.24	6.68%	25,130.00	4.27%	-532.76	15,254.32	6.40%	9,342.92	Total A&G Other Expenses	173,288.58	5.27%	212,785.00	5.05%	-39,496.42	186,474.43	5.74%	-13,185.85
29,393.86	7.99%	39,386.00	6.69%	-9,992.14	27,447.27	11.52%	1,946.59	Total A&G Expenses	278,005.58	8.45%	348,517.00	8.27%	-70,511.42	333,363.20	10.26%	-55,357.62

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
50.00	0.01%	85.00	0.01%	-35.00	80.00	0.03%	-30.00	Cost of Cell Phones	1,158.94	0.04%	850.00	0.02%	308.94	1,402.50	0.04%	-243.56
2,699.98	0.73%	1,400.00	0.24%	1,299.98	1,399.99	0.59%	1,299.99	Cost of Internet Services	15,299.89	0.47%	14,000.00	0.33%	1,299.89	13,999.90	0.43%	1,299.99
2,533.24	0.69%	815.00	0.14%	1,718.24	594.20	0.25%	1,939.04	Cost of Calls	8,326.73	0.25%	8,150.00	0.19%	176.73	5,618.15	0.17%	2,708.58
5,283.22	1.44%	2,300.00	0.39%	2,983.22	2,074.19	0.87%	3,209.03	Total IT Cost of Services	24,785.56	0.75%	23,000.00	0.55%	1,785.56	21,020.55	0.65%	3,765.01
								System Costs								
1,935.38	0.53%	308.00	0.05%	1,627.38	308.31	0.13%	1,627.07	Administrative & General	8,379.75	0.25%	3,080.00	0.07%	5,299.75	3,083.34	0.09%	5,296.41
0.00	0.00%	302.00	0.05%	-302.00	302.25	0.13%	-302.25	Information Security	3,149.07	0.10%	3,020.00	0.07%	129.07	3,022.50	0.09%	126.57
60.00	0.02%	1,252.00	0.21%	-1,192.00	1,245.18	0.52%	-1,185.18	Information Systems	12,133.96	0.37%	12,520.00	0.30%	-386.04	13,269.38	0.41%	-1,135.42
6,434.49	1.75%	1,130.00	0.19%	5,304.49	1,219.28	0.51%	5,215.21	Rooms	21,696.22	0.66%	11,300.00	0.27%	10,396.22	13,630.65	0.42%	8,065.57
263.11	0.07%	265.00	0.05%	-1.89	255.44	0.11%	7.67	Sales & Marketing	2,631.10	0.08%	2,650.00	0.06%	-18.90	2,554.48	0.08%	76.62
8,692.98	2.36%	3,257.00	0.55%	5,435.98	3,330.46	1.40%	5,362.52	Total IT Systems	47,990.10	1.46%	32,570.00	0.77%	15,420.10	35,560.35	1.09%	12,429.75
								Other Expenses								
0.00	0.00%	130.00	0.02%	-130.00	429.02	0.18%	-429.02	Contract Labor	6,265.61	0.19%	1,300.00	0.03%	4,965.61	5,444.83	0.17%	820.78
793.36	0.22%	0.00	0.00%	793.36	0.00	0.00%	793.36	Travel	2,738.04	0.08%	0.00	0.00%	2,738.04	0.00	0.00%	2,738.04
793.36	0.22%	130.00	0.02%	663.36	429.02	0.18%	364.34	Total IT Other Expenses	9,003.65	0.27%	1,300.00	0.03%	7,703.65	5,444.83	0.17%	3,558.82
14,769.56	4.01%	5,687.00	0.97%	9,082.56	5,833.67	2.45%	8,935.89	Total IT Expenses	81,779.31	2.49%	56,870.00	1.35%	24,909.31	62,025.73	1.91%	19,753.58

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								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
4,945.09	1.34%	3,574.00	0.61%	1,371.09	3,198.44	1.34%	1,746.65	Division Management	9,923.77	0.30%	35,152.00	0.83%	-25,228.23	14,627.99	0.45%	-4,704.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sales Managers	16,153.84	0.49%	0.00	0.00%	16,153.84	0.00	0.00%	16,153.84
4,945.09	1.34%	3,574.00	0.61%	1,371.09	3,198.44	1.34%	1,746.65	Total S&M Management	26,077.61	0.79%	35,152.00	0.83%	-9,074.39	14,627.99	0.45%	11,449.62
0.00	0.00%	2,017.00	0.34%	-2,017.00	1,855.48	0.78%	-1,855.48	Administrative Assistant	7,547.98	0.23%	19,366.00	0.46%	-11,818.02	26,942.80	0.83%	-19,394.82
0.00	0.00%	2,017.00	0.34%	-2,017.00	1,855.48	0.78%	-1,855.48	Total S&M Non-Management	7,547.98	0.23%	19,366.00	0.46%	-11,818.02	26,942.80	0.83%	-19,394.82
4,945.09	1.34%	5,591.00	0.95%	-645.91	5,053.92	2.12%	-108.83	Total S&M Salaries and Wages	33,625.59	1.02%	54,518.00	1.29%	-20,892.41	41,570.79	1.28%	-7,945.20
								PR Taxes and Benefits								
404.84	0.11%	503.00	0.09%	-98.16	359.71	0.15%	45.13	FICA	2,608.87	0.08%	4,640.00	0.11%	-2,031.13	3,225.08	0.10%	-616.21
17.71	0.00%	7.00	0.00%	10.71	0.00	0.00%	17.71	Federal Unemployment Tax	86.67	0.00%	348.00	0.01%	-261.33	80.25	0.00%	6.42
100.37	0.03%	7.00	0.00%	93.37	-13.31	-0.01%	113.68	State Unemployment Tax	214.92	0.01%	287.00	0.01%	-72.08	277.89	0.01%	-62.97
522.92	0.14%	517.00	0.09%	5.92	346.40	0.15%	176.52	Total Payroll Taxes	2,910.46	0.09%	5,275.00	0.13%	-2,364.54	3,583.22	0.11%	-672.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	799.08	0.02%	1,320.00	0.03%	-520.92	1,543.00	0.05%	-743.92
0.00	0.00%	150.00	0.03%	-150.00	263.22	0.11%	-263.22	Vacation	2,692.91	0.08%	1,500.00	0.04%	1,192.91	3,472.27	0.11%	-779.36
0.00	0.00%	150.00	0.03%	-150.00	263.22	0.11%	-263.22	Total Supplemental Pay	3,491.99	0.11%	2,820.00	0.07%	671.99	5,015.27	0.15%	-1,523.28
362.83	0.10%	164.00	0.03%	198.83	182.14	0.08%	180.69	Worker's Compensation	1,558.75	0.05%	1,640.00	0.04%	-81.25	1,574.78	0.05%	-16.03
-64.14	-0.02%	1,017.00	0.17%	-1,081.14	726.36	0.30%	-790.50	Group Insurance	5,869.07	0.18%	10,170.00	0.24%	-4,300.93	8,734.98	0.27%	-2,865.91
0.00	0.00%	101.00	0.02%	-101.00	0.00	0.00%	0.00	401k Contribution	161.52	0.00%	398.00	0.01%	-236.48	481.83	0.01%	-320.31
0.00	0.00%	833.00	0.14%	-833.00	0.00	0.00%	0.00	Bonus and Incentive Pay	2,000.00	0.06%	3,332.00	0.08%	-1,332.00	0.00	0.00%	2,000.00
298.69	0.08%	2,115.00	0.36%	-1,816.31	908.50	0.38%	-609.81	Total Other Benefits	9,589.34	0.29%	15,540.00	0.37%	-5,950.66	10,791.59	0.33%	-1,202.25
821.61	0.22%	2,782.00	0.47%	-1,960.39	1,518.12	0.64%	-696.51	Total S&M PR Taxes and Benefits	15,991.79	0.49%	23,635.00	0.56%	-7,643.21	19,390.08	0.60%	-3,398.29
5,766.70	1.57%	8,373.00	1.42%	-2,606.30	6,572.04	2.76%	-805.34	Total S&M Payroll	49,617.38	1.51%	78,153.00	1.85%	-28,535.62	60,960.87	1.88%	-11,343.49
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Advertising General	0.00	0.00%	0.00	0.00%	0.00	1,394.00	0.04%	-1,394.00
450.00	0.12%	7.00	0.00%	443.00	180.63	0.08%	269.37	Advertising-Web/Internet	515.28	0.02%	70.00	0.00%	445.28	2,622.68	0.08%	-2,107.40
2,889.73	0.79%	4,953.00	0.84%	-2,063.27	2,421.78	1.02%	467.95	Dues and Subscriptions	44,485.97	1.35%	48,280.00	1.15%	-3,794.03	46,060.97	1.42%	-1,575.00
0.00	0.00%	150.00	0.03%	-150.00	0.00	0.00%	0.00	Meals and Entertainment	2.65	0.00%	450.00	0.01%	-447.35	253.73	0.01%	-251.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.80	0.00%	0.00	0.00%	0.80	0.00	0.00%	0.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	240.00	0.01%	-240.00	0.00	0.00%	0.00
0.00	0.00%	600.00	0.10%	-600.00	0.00	0.00%	0.00	Promotion - Outside	537.44	0.02%	4,400.00	0.10%	-3,862.56	1,159.41	0.04%	-621.97
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	0.00	0.00%	0.00	0.00%	0.00	83.90	0.00%	-83.90
0.00	0.00%	450.00	0.08%	-450.00	0.00	0.00%	0.00	Travel	47.69	0.00%	1,750.00	0.04%	-1,702.31	1,023.56	0.03%	-975.87
3,339.73	0.91%	6,160.00	1.05%	-2,820.27	2,602.41	1.09%	737.32	Total S&M Other Expenses	45,589.83	1.39%	55,190.00	1.31%	-9,600.17	52,598.25	1.62%	-7,008.42
9,106.43	2.47%	14,533.00	2.47%	-5,426.57	9,174.45	3.85%	-68.02	Total S&M Expenses	95,207.21	2.89%	133,343.00	3.16%	-38,135.79	113,559.12	3.50%	-18,351.91

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								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
								Division Management	46,734.88	1.42%	57,698.00	1.37%	-10,963.12	53,561.40	1.65%	-6,826.52
5,357.14	1.46%	5,866.00	1.00%	-508.86	5,302.40	2.23%	54.74	Total R&M Management	46,734.88	1.42%	57,698.00	1.37%	-10,963.12	53,561.40	1.65%	-6,826.52
5,357.14	1.46%	5,866.00	1.00%	-508.86	5,302.40	2.23%	54.74	Engineers 1	17,104.58	0.52%	28,465.00	0.68%	-11,360.42	22,174.41	0.68%	-5,069.83
0.00	0.00%	2,965.00	0.50%	-2,965.00	2,620.25	1.10%	-2,620.25	Engineers 2	0.00	0.00%	0.00	0.00%	0.00	6,084.74	0.19%	-6,084.74
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total R&M Non-Management	17,104.58	0.52%	28,465.00	0.68%	-11,360.42	28,259.15	0.87%	-11,154.57
0.00	0.00%	2,965.00	0.50%	-2,965.00	2,620.25	1.10%	-2,620.25									
								Total R&M Salaries and Wages	63,839.46	1.94%	86,163.00	2.04%	-22,323.54	81,820.55	2.52%	-17,981.09
5,357.14	1.46%	8,831.00	1.50%	-3,473.86	7,922.65	3.32%	-2,565.51									
								PR Taxes and Benefits								
								FICA	4,931.09	0.15%	6,932.00	0.16%	-2,000.91	5,976.79	0.18%	-1,045.70
438.58	0.12%	698.00	0.12%	-259.42	594.63	0.25%	-156.05	Federal Unemployment Tax	135.54	0.00%	680.00	0.02%	-544.46	55.46	0.00%	80.08
19.18	0.01%	9.00	0.00%	10.18	0.00	0.00%	19.18	State Unemployment Tax	801.54	0.02%	873.00	0.02%	-71.46	314.32	0.01%	487.22
108.71	0.03%	46.00	0.01%	62.71	0.00	0.00%	108.71	Total Payroll Taxes	5,868.17	0.18%	8,485.00	0.20%	-2,616.83	6,346.57	0.20%	-478.40
566.47	0.15%	753.00	0.13%	-186.53	594.63	0.25%	-28.16	Holiday	760.00	0.02%	1,580.00	0.04%	-820.00	1,580.48	0.05%	-820.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vacation	976.33	0.03%	2,842.00	0.07%	-1,865.67	3,154.46	0.10%	-2,178.13
0.00	0.00%	291.00	0.05%	-291.00	290.72	0.12%	-290.72	Total Supplemental Pay	1,736.33	0.05%	4,422.00	0.10%	-2,685.67	4,734.94	0.15%	-2,998.61
0.00	0.00%	291.00	0.05%	-291.00	290.72	0.12%	-290.72	Worker's Compensation	2,749.98	0.08%	3,100.00	0.07%	-350.02	3,219.00	0.10%	-469.02
141.45	0.04%	310.00	0.05%	-168.55	352.81	0.15%	-168.55	Group Insurance	25.39	0.00%	15,169.00	0.36%	-15,143.61	4,035.73	0.12%	-4,010.34
0.00	0.00%	1,517.00	0.26%	-1,517.00	1,562.50	0.66%	-1,562.50	401k Contribution	0.00	0.00%	119.00	0.00%	-119.00	370.57	0.01%	-370.57
0.00	0.00%	30.00	0.01%	-30.00	0.00	0.00%	0.00	Total Other Benefits	2,775.37	0.08%	18,388.00	0.44%	-15,612.63	7,625.30	0.23%	-4,849.93
141.45	0.04%	1,857.00	0.32%	-1,715.55	1,915.31	0.80%	-1,773.86	Total R&M PR Taxes and Benefits	10,379.87	0.32%	31,295.00	0.74%	-20,915.13	18,706.81	0.58%	-8,326.94
707.92	0.19%	2,901.00	0.49%	-2,193.08	2,800.66	1.18%	-2,092.74									
								Total R&M Payroll	74,219.33	2.26%	117,458.00	2.79%	-43,238.67	100,527.36	3.09%	-26,308.03
6,065.06	1.65%	11,732.00	1.99%	-5,666.94	10,723.31	4.50%	-4,658.25									
								Other Expenses								
								Air Conditioning and Refrigeration	7,149.66	0.22%	7,193.00	0.17%	-43.34	3,723.93	0.11%	3,425.73
1,240.10	0.34%	754.00	0.13%	486.10	1,122.00	0.47%	118.10	Audio Visual Repair	911.11	0.03%	0.00	0.00%	911.11	0.00	0.00%	911.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Building	2,987.03	0.09%	1,000.00	0.02%	1,987.03	1,251.24	0.04%	1,735.79
0.00	0.00%	100.00	0.02%	-100.00	0.00	0.00%	0.00	Contract Labor	8,501.36	0.26%	10,630.00	0.25%	-2,128.64	10,626.70	0.33%	-2,125.34
0.00	0.00%	1,063.00	0.18%	-1,063.00	1,062.67	0.45%	-1,062.67	Electric Bulbs	1,263.50	0.04%	750.00	0.02%	513.50	43.48	0.00%	1,220.02
313.75	0.09%	0.00	0.00%	313.75	0.00	0.00%	313.75	Elevator Maintenance Contracts	4,861.86	0.15%	8,200.00	0.19%	-3,338.14	2,677.40	0.08%	2,184.46
0.00	0.00%	2,000.00	0.34%	-2,000.00	0.00	0.00%	0.00	Equipment Maintenance	292.52	0.01%	0.00	0.00%	292.52	0.00	0.00%	292.52
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	104.88	0.00%	0.00	0.00%	104.88	0.00	0.00%	104.88
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Fire Safety Equipment	10,330.79	0.31%	8,450.00	0.20%	1,880.79	9,413.24	0.29%	917.55
1,434.35	0.39%	1,250.00	0.21%	184.35	1,134.64	0.48%	299.71	Floor and Carpet Maintenance	81.59	0.00%	0.00	0.00%	81.59	0.00	0.00%	81.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Furniture	0.00	0.00%	300.00	0.01%	-300.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Grounds and Landscaping	14,560.79	0.44%	13,950.00	0.33%	610.79	11,515.25	0.35%	3,045.54
1,800.00	0.49%	1,200.00	0.20%	600.00	1,280.00	0.54%	520.00	Kitchen Equipment Repairs	504.29	0.02%	4,096.00	0.10%	-3,591.71	949.17	0.03%	-444.88
0.00	0.00%	603.00	0.10%	-603.00	0.00	0.00%	0.00	Laundry Equipment Repairs	2,358.95	0.07%	1,947.00	0.05%	411.95	1,449.71	0.04%	909.24
1,455.00	0.40%	1,300.00	0.22%	155.00	1,200.00	0.50%	255.00	Miscellaneous Expense	22.11	0.00%	0.00	0.00%	22.11	0.00	0.00%	22.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	4,442.98	0.14%	7,086.00	0.17%	-2,643.02	4,177.73	0.13%	265.25
168.42	0.05%	875.00	0.15%	-706.58	528.36	0.22%	-359.94	Painting and Decorating	0.00	0.00%	150.00	0.00%	-150.00	88.86	0.00%	-88.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pest Control	1,185.00	0.04%	0.00	0.00%	1,185.00	0.00	0.00%	1,185.00
700.00	0.19%	0.00	0.00%	700.00	0.00	0.00%	700.00	Plumbing and Heating	6,073.05	0.18%	6,050.00	0.14%	23.05	5,388.10	0.17%	684.95
0.00	0.00%	1,000.00	0.17%	-1,000.00	0.00	0.00%	0.00	Pool Chemicals	34.97	0.00%	0.00	0.00%	34.97	0.00	0.00%	34.97
34.97	0.01%	0.00	0.00%	34.97	0.00	0.00%	34.97	Pool Service- Contract	5,824.76	0.18%	6,000.00	0.14%	-175.24	4,391.63	0.14%	1,433.13
1,036.51	0.28%	575.00	0.10%	461.51	417.66	0.18%	618.85	Radio and Television Repair	1,089.00	0.03%	0.00	0.00%	1,089.00	0.00	0.00%	1,089.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Tools	167.87	0.01%	0.00	0.00%	167.87	0.00	0.00%	167.87
167.87	0.05%	0.00	0.00%	167.87	0.00	0.00%	167.87	Travel	84.91	0.00%	300.00	0.01%	-215.09	7.49	0.00%	77.42
0.00	0.00%	100.00	0.02%	-100.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	450.00	0.01%	-450.00	200.00	0.01%	-200.00
0.00	0.00%	150.00	0.03%	-150.00	0.00	0.00%	0.00	Vehicle Maintenance & Repairs	151.16	0.00%	425.00	0.01%	-273.84	0.00	0.00%	151.16
0.00	0.00%	75.00	0.01%	-75.00	0.00	0.00%	0.00	Waste Removal	28,002.28	0.85%	39,500.00	0.94%	-11,497.72	28,669.03	0.88%	-666.75
1,800.00	0.49%	3,950.00	0.67%	-2,150.00	2,466.60	1.04%	-666.60	Water Treatment	450.00	0.01%	0.00	0.00%	450.00	0.00	0.00%	450.00
450.00	0.12%	0.00	0.00%	450.00	0.00	0.00%	450.00	Total R&M Other Expenses	101,436.42	3.08%	116,477.00	2.76%	-15,040.58	84,572.96	2.60%	16,863.46
10,600.97	2.88%	14,995.00	2.55%	-4,394.03	9,211.93	3.87%	1,389.04									
								Total R&M Expenses	175,655.75	5.34%	233,935.00	5.55%	-58,279.25	185,100.32	5.70%	-9,444.57
16,666.03	4.53%	26,727.00	4.54%	-10,060.97	19,935.24	8.37%	-3,269.21									

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Utilities								
90.00	0.02%	3,619.00	0.61%	-3,529.00	3,023.07	1.27%	-2,933.07	Water	21,705.53	0.66%	29,455.00	0.70%	-7,749.47	25,612.73	0.79%	-3,907.20
31,699.51	8.61%	13,572.00	2.31%	18,127.51	9,424.25	3.95%	22,275.26	Electricity	172,386.02	5.24%	106,427.00	2.53%	65,959.02	108,880.83	3.35%	63,505.19
2,358.25	0.64%	2,413.00	0.41%	-54.75	1,432.69	0.60%	925.56	Gas - Natural HLP	19,942.78	0.61%	19,636.00	0.47%	306.78	15,730.80	0.48%	4,211.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Sewer	1,711.10	0.05%	0.00	0.00%	1,711.10	0.00	0.00%	1,711.10
34,147.76	9.28%	19,604.00	3.33%	14,543.76	13,880.01	5.82%	20,267.75	Total Utilities	215,745.43	6.56%	155,518.00	3.69%	60,227.43	150,224.36	4.62%	65,521.07

Company: PLCA Associates LLC Property: Hyatt House Pleasanton
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
47,123.00	12.80%	47,123.00	8.01%	0.00	47,229.00	19.82%	-106.00	Real Estate Taxes	424,107.00	12.89%	471,230.00	11.18%	-47,123.00	493,002.84	15.17%	-68,895.84
47,123.00	12.80%	47,123.00	8.01%	0.00	47,229.00	19.82%	-106.00	Total Taxes	424,107.00	12.89%	471,230.00	11.18%	-47,123.00	493,002.84	15.17%	-68,895.84
0.00	0.00%	305.00	0.05%	-305.00	305.00	0.13%	-305.00	Insurance	2,440.00	0.07%	3,050.00	0.07%	-610.00	3,050.00	0.09%	-610.00
643.09	0.17%	0.00	0.00%	643.09	0.00	0.00%	643.09	Insurance - Automobile	643.09	0.02%	0.00	0.00%	643.09	0.00	0.00%	643.09
182.73	0.05%	0.00	0.00%	182.73	0.00	0.00%	182.73	Insurance - Employment	182.73	0.01%	0.00	0.00%	182.73	0.00	0.00%	182.73
4,883.82	1.33%	4,803.00	0.82%	80.82	4,589.97	1.93%	293.85	Insurance - General Liability	16,742.48	0.51%	48,030.00	1.14%	-31,287.52	34,786.01	1.07%	-18,043.53
25,156.45	6.83%	10,335.00	1.76%	14,821.45	10,971.35	4.60%	14,185.10	Insurance - Property	80,457.81	2.45%	103,350.00	2.45%	-22,892.19	103,856.74	3.20%	-23,398.93
30,866.09	8.39%	15,443.00	2.62%	15,423.09	15,866.32	6.66%	14,999.77	Total Insurance	100,466.11	3.05%	154,430.00	3.66%	-53,963.89	141,692.75	4.36%	-41,226.64
102,769.00	27.92%	102,769.00	17.46%	0.00	97,058.33	40.73%	5,710.67	Ground Lease Expense	1,004,522.29	30.54%	1,013,210.00	24.05%	-8,687.71	970,583.30	29.87%	33,938.99
102,769.00	27.92%	102,769.00	17.46%	0.00	97,058.33	40.73%	5,710.67	Total Leases & Rent	1,004,522.29	30.54%	1,013,210.00	24.05%	-8,687.71	970,583.30	29.87%	33,938.99
11,542.47	3.14%	17,646.00	3.00%	-6,103.53	7,148.69	3.00%	4,393.78	Management Fee - Base	99,669.25	3.03%	126,293.00	3.00%	-26,623.75	97,384.24	3.00%	2,285.01
11,542.47	3.14%	17,646.00	3.00%	-6,103.53	7,148.69	3.00%	4,393.78	Total Management Fees	99,669.25	3.03%	126,293.00	3.00%	-26,623.75	97,384.24	3.00%	2,285.01
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	(Gain)/Loss-Insurance	25,000.00	0.76%	0.00	0.00%	25,000.00	0.00	0.00%	25,000.00
66,253.90	18.00%	0.00	0.00%	66,253.90	1,500.00	0.63%	64,753.90	Prior Owner's Expense	134,309.55	4.08%	0.00	0.00%	134,309.55	17,967.96	0.55%	116,341.59
66,253.90	18.00%	0.00	0.00%	66,253.90	1,500.00	0.63%	64,753.90	Total Other Non-Operating	159,309.55	4.84%	0.00	0.00%	159,309.55	17,967.96	0.55%	141,341.59

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town																
P&L - Dual Summary Pages																
As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
164.00		164.00		0.00	164.00		0.00	# Rooms	164.00		164.00		0.00	164.00		0.00
5,084.00		5,084.00		0.00	5,084.00		0.00	Available Rooms	49,856.00		49,856.00		0.00	50,020.00		-164.00
3,804.00		3,355.00		449.00	2,593.00		1,211.00	Room Nights Sold	30,854.00		28,296.00		2,558.00	5,972.00		24,882.00
74.82%		65.99%		8.83%	51.00%		23.82%	Occupancy %	61.89%		56.76%		5.13%	11.94%		49.95%
166.07		155.48		10.59	138.46		27.60	ADR	164.98		148.88		16.10	622.18		-457.20
124.26		102.60		21.66	70.62		53.64	RevPar	102.10		84.50		17.60	74.28		27.82
Summary V.11																
Revenue																
631,715.03	96.78%	521,620.00	96.19%	110,095.03	359,033.15	96.68%	272,681.88	Rooms	5,090,351.76	97.40%	4,212,810.56	96.19%	877,541.20	3,715,671.02	96.19%	1,374,680.74
6,890.60	1.06%	14,534.00	2.68%	-7,643.40	6,675.85	1.80%	214.75	F&B	56,606.42	1.08%	115,048.00	2.63%	-58,441.58	97,285.29	2.52%	-40,678.87
14,109.54	2.16%	6,152.00	1.13%	7,957.54	5,637.41	1.52%	8,472.13	Other Departments	79,373.85	1.52%	52,009.00	1.19%	27,364.85	50,047.25	1.30%	29,326.60
652,715.17	100.00%	542,306.00	100.00%	110,409.17	371,346.41	100.00%	281,368.76	Total Operating Revenue	5,226,332.03	100.00%	4,379,867.56	100.00%	846,464.47	3,863,003.56	100.00%	1,363,328.47
Departmental Expenses																
123,764.96	19.59%	109,943.00	21.08%	13,821.96	74,704.73	20.81%	49,060.23	Rooms	1,014,229.82	19.92%	915,118.00	21.72%	99,111.82	788,181.08	21.21%	226,048.74
-719.72	-10.44%	4,460.00	30.69%	-5,179.72	1,302.42	19.51%	-2,022.14	F&B	12,259.99	21.66%	37,493.00	32.59%	-25,233.01	26,854.94	27.60%	-14,594.95
0.00	0.00%	2,115.00	34.38%	-2,115.00	1,091.75	19.37%	-1,091.75	Other Departments	24,108.26	30.37%	17,840.00	34.30%	6,268.26	14,729.14	29.43%	9,379.12
123,045.24	18.85%	116,518.00	21.49%	6,527.24	77,098.90	20.76%	45,946.34	Total Departmental Expenses	1,050,598.07	20.10%	970,451.00	22.16%	80,147.07	829,765.16	21.48%	220,832.91
529,669.93	81.15%	425,788.00	78.51%	103,881.93	294,247.51	79.24%	235,422.42	Total Departmental Profit	4,175,733.96	79.90%	3,409,416.56	77.84%	766,317.40	3,033,238.40	78.52%	1,142,495.56
Undistributed Operating Expenses																
43,112.12	6.61%	43,320.00	7.99%	-207.88	33,287.78	8.96%	9,824.34	A&G	394,219.16	7.54%	384,858.00	8.79%	9,361.16	330,227.75	8.55%	63,991.41
12,478.12	1.91%	7,324.00	1.35%	5,154.12	8,484.17	2.28%	3,993.95	IT	80,492.21	1.54%	74,869.00	1.71%	5,623.21	98,168.83	2.54%	-17,676.62
15,561.07	2.38%	20,996.00	3.87%	-5,434.93	8,750.78	2.36%	6,810.29	S&M	123,095.70	2.36%	173,425.00	3.96%	-50,329.30	132,173.06	3.42%	-9,077.36
45,792.99	7.02%	47,374.00	8.74%	-1,581.01	28,815.67	7.76%	16,977.32	Franchise Fees	438,350.08	8.39%	383,369.00	8.75%	54,981.08	310,683.45	8.04%	127,666.63
24,849.52	3.81%	23,541.00	4.34%	1,308.52	18,715.04	5.04%	6,134.48	R&M	221,128.55	4.23%	215,067.00	4.91%	6,061.55	171,923.27	4.45%	49,205.28
41,695.99	6.39%	20,969.00	3.87%	20,726.99	23,452.81	6.32%	18,243.18	Utilities	241,729.57	4.63%	216,446.00	4.94%	25,283.57	195,002.02	5.05%	46,727.55
183,489.81	28.11%	163,524.00	30.15%	19,965.81	121,506.25	32.72%	61,983.56	Total Undistributed Expenses	1,499,015.27	28.68%	1,448,034.00	33.06%	50,981.27	1,238,178.38	32.05%	260,836.89
346,180.12	53.04%	262,264.00	48.36%	83,916.12	172,741.26	46.52%	173,438.86	Gross Operating Profit	2,676,718.69	51.22%	1,961,382.56	44.78%	715,336.13	1,795,060.02	46.47%	881,658.67
20,081.46	3.08%	16,269.00	3.00%	3,812.46	11,140.70	3.00%	8,940.76	Management Fees	157,823.07	3.02%	131,396.00	3.00%	26,427.07	115,895.35	3.00%	41,927.72
326,098.66	49.96%	245,995.00	45.36%	80,103.66	161,600.56	43.52%	164,498.10	Income Before Non-Operating Income	2,518,895.62	48.20%	1,829,986.56	41.78%	688,909.06	1,679,164.67	43.47%	839,730.95
Non-Operating Income and Expenses																
17,020.33	2.61%	12,587.00	2.32%	4,433.33	12,699.62	3.42%	4,320.71	Insurance	130,333.96	2.49%	125,870.00	2.87%	4,463.96	108,059.86	2.80%	22,274.10
84,557.00	12.95%	84,557.00	15.59%	0.00	79,858.33	21.51%	4,698.67	Leases & Rent	836,858.55	16.01%	833,655.00	19.03%	3,203.55	798,583.30	20.67%	38,275.25
4,282.37	0.66%	0.00	0.00%	4,282.37	1,500.00	0.40%	2,782.37	Other	72,341.05	1.38%	0.00	0.00%	72,341.05	5,478.87	0.14%	66,862.18
105,859.70	16.22%	97,144.00	17.91%	8,715.70	94,057.95	25.33%	11,801.75	Total Non-Operating Income and Expenses	1,039,533.56	19.89%	959,525.00	21.91%	80,008.56	912,122.03	23.61%	127,411.53
220,238.96	33.74%	148,851.00	27.45%	71,387.96	67,542.61	18.19%	152,696.35	EBITDA	1,479,362.06	28.31%	870,461.56	19.87%	608,900.50	767,042.64	19.86%	712,319.42
0.00	0.00%	86,502.00	15.95%	-86,502.00	85,161.78	22.93%	-85,161.78	Interest	681,294.24	13.04%	865,020.00	19.75%	-183,725.76	853,662.40	22.10%	-172,368.16
5,566.40	0.85%	29,903.00	5.51%	-24,336.60	20,831.10	5.61%	-15,264.70	Taxes	244,790.40	4.68%	299,030.00	6.83%	-54,239.60	81,094.67	2.10%	163,695.73
5,566.40	0.85%	116,405.00	21.46%	-110,838.60	105,992.88	28.54%	-100,426.48	Interest, Taxes, Depreciation and Amortization	926,084.64	17.72%	1,164,050.00	26.58%	-237,965.36	934,757.07	24.20%	-8,672.43
214,672.56	32.89%	32,446.00	5.98%	182,226.56	-38,450.27	-10.35%	253,122.83	Net Income	553,277.42	10.59%	-293,588.44	-6.70%	846,865.86	-167,714.43	-4.34%	720,991.85

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town																
P&L - Dual Summary Pages																
As of 10/31/2021																
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
164.00		164.00		0.00	164.00		0.00	# Rooms	164.00		164.00		0.00	164.00		0.00
5,084.00		5,084.00		0.00	5,084.00		0.00	Available Rooms	49,856.00		49,856.00		0.00	50,020.00		-164.00
3,804.00		3,355.00		449.00	2,593.00		1,211.00	Room Nights Sold	30,854.00		28,296.00		2,558.00	5,972.00		24,882.00
0.75		0.66		0.09	0.51		0.24	Occupancy %	0.62		0.57		0.05	0.12		0.50
166.07		155.48		10.59	138.46		27.60	ADR	164.98		148.88		16.10	622.18		-457.20
124.26		102.60		21.66	70.62		53.64	RevPar	102.10		84.50		17.60	74.28		27.82
Summary Revenue:																
631,715.03	96.78%	521,620.00	96.19%	110,095.03	359,033.15	96.68%	272,681.88	Rooms	5,090,351.76	97.40%	4,212,810.56	96.19%	877,541.20	3,715,671.02	96.19%	1,374,680.74
-250.40	-0.04%	4,845.00	0.89%	-5,095.40	1,852.75	0.50%	-2,103.15	Food	10,085.67	0.19%	30,100.00	0.69%	-20,014.33	27,261.90	0.71%	-17,176.23
4,341.00	0.67%	6,711.00	1.24%	-2,370.00	109.25	0.03%	4,231.75	Beverage	12,780.52	0.24%	63,593.00	1.45%	-50,812.48	30,126.74	0.78%	-17,346.22
2,800.00	0.43%	2,978.00	0.55%	-178.00	4,713.85	1.27%	-1,913.85	Other F&B Revenue	33,740.23	0.65%	21,355.00	0.49%	12,385.23	39,896.65	1.03%	-6,156.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
14,109.54	2.16%	6,152.00	1.13%	7,957.54	5,637.41	1.52%	8,472.13	Other	79,373.85	1.52%	52,009.00	1.19%	27,364.85	50,047.25	1.30%	29,326.60
652,715.17	100.00%	542,306.00	100.00%	110,409.17	371,346.41	100.00%	281,368.76	Total Revenue	5,226,332.03	100.00%	4,379,867.56	100.00%	846,464.47	3,863,003.56	100.00%	1,363,328.47
Cost of Sales:																
0.00	0.00%	927.00	19.13%	-927.00	0.00	0.00%	0.00	Food	-3,003.54	-29.78%	5,788.00	19.23%	-8,791.54	4,769.98	17.50%	-7,773.52
-488.89	-11.26%	2,004.00	29.86%	-2,492.89	0.00	0.00%	-488.89	Beverage	3,331.45	26.07%	18,935.00	29.78%	-15,603.55	8,240.78	27.35%	-4,909.33
0.00	0.00%	1,380.00	46.34%	-1,380.00	1,302.42	27.63%	-1,302.42	Other F&B	3,807.45	11.28%	7,176.00	33.60%	-3,368.55	9,996.65	25.06%	-6,189.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	2,115.00	34.38%	-2,115.00	1,091.75	19.37%	-1,091.75	Other	24,108.26	30.37%	17,840.00	34.30%	6,268.26	14,729.14	29.43%	9,379.12
-488.89	-3.46%	6,426.00	104.45%	-6,914.89	2,394.17	42.47%	-2,883.06	Total Cost of Sales	28,243.62	35.58%	49,739.00	95.64%	-21,495.38	37,736.55	75.40%	-9,492.93
Payroll:																
23,803.96	3.77%	54,350.00	10.42%	-30,546.04	34,208.14	9.53%	-10,404.18	Rooms	426,675.09	8.38%	425,722.00	10.11%	953.09	392,023.45	10.55%	34,651.64
53.34	0.77%	0.00	0.00%	53.34	0.00	0.00%	53.34	F&B	5,258.32	9.29%	4,176.00	3.63%	1,082.32	1,914.00	1.97%	3,344.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
11,230.77	1.72%	13,647.00	2.52%	-2,416.23	12,002.52	3.23%	-771.75	A&G	121,540.30	2.33%	134,233.00	3.06%	-12,692.70	113,379.71	2.94%	8,160.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,585.30	1.16%	10,429.00	1.92%	-2,843.70	3,110.32	0.84%	4,474.98	S&M	57,395.36	1.10%	83,836.00	1.91%	-26,440.64	55,478.75	1.44%	1,916.61
9,072.53	1.39%	10,100.00	1.86%	-1,027.47	5,439.59	1.46%	3,632.94	R&M	88,599.45	1.70%	98,650.00	2.25%	-10,050.55	70,581.79	1.83%	18,017.66
51,745.90	7.93%	88,526.00	16.32%	-36,780.10	54,760.57	14.75%	-3,014.67	Total Salaries and Wages	699,468.52	13.38%	746,617.00	17.05%	-47,148.48	633,377.70	16.40%	66,090.82
6,225.80	0.95%	17,300.00	3.19%	-11,074.20	8,590.55	2.31%	-2,364.75	Total Taxes and Benefits	108,670.49	2.08%	140,198.00	3.20%	-31,527.51	98,337.43	2.55%	10,333.06
57,971.70	8.88%	105,826.00	19.51%	-47,854.30	63,351.12	17.06%	-5,379.42	Total Labor Costs	808,139.01	15.46%	886,815.00	20.25%	-78,675.99	731,715.13	18.94%	76,423.88
Direct Expenses:																
96,604.29	15.29%	51,750.00	9.92%	44,854.29	37,567.50	10.46%	59,036.79	Rooms	551,337.70	10.83%	448,470.00	10.65%	102,867.70	355,914.73	9.58%	195,422.97
0.00	0.00%	149.00	1.03%	-149.00	0.00	0.00%	0.00	F&B	1,653.92	2.92%	979.00	0.85%	674.92	1,575.85	1.62%	78.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
45,792.99	7.02%	47,374.00	8.74%	-1,581.01	28,815.67	7.76%	16,977.32	Franchise Fees	438,350.08	8.39%	383,369.00	8.75%	54,981.08	310,683.45	8.04%	127,666.63
31,413.83	4.81%	22,784.00	4.20%	8,629.83	17,772.81	4.79%	13,641.02	A&G	234,758.86	4.49%	202,650.00	4.63%	32,108.86	188,766.05	4.89%	45,992.81
12,478.12	1.91%	7,324.00	1.35%	5,154.12	8,484.17	2.28%	3,993.95	IT	80,492.21	1.54%	74,869.00	1.71%	5,623.21	98,168.83	2.54%	-17,676.62
6,098.70	0.93%	6,179.00	1.14%	-80.30	4,596.36	1.24%	1,502.34	S&M	47,922.83	0.92%	62,536.00	1.43%	-14,613.17	62,078.12	1.61%	-14,155.29
14,968.32	2.29%	11,261.00	2.08%	3,707.32	12,170.54	3.28%	2,797.78	R&M	116,985.54	2.24%	92,612.00	2.11%	24,373.54	86,302.81	2.23%	30,682.73
41,695.99	6.39%	20,969.00	3.87%	20,726.99	23,452.81	6.32%	18,243.18	Utilities	241,729.57	4.63%	216,446.00	4.94%	25,283.57	195,002.02	5.05%	46,727.55
249,052.24	38.16%	167,790.00	30.94%	81,262.24	132,859.86	35.78%	116,192.38	Total Direct Expense	1,713,230.71	32.78%	1,481,931.00	33.84%	231,299.71	1,298,491.86	33.61%	414,738.85
346,180.12	53.04%	262,264.00	48.36%	83,916.12	172,741.26	46.52%	173,438.86	Gross Operating Profit	2,676,718.69	51.22%	1,961,382.56	44.78%	715,336.13	1,795,060.02	46.47%	881,658.67

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
									<u>Fixed Costs</u>							
5,566.40	0.85%	29,903.00	5.51%	-24,336.60	20,831.10	5.61%	-15,264.70	Taxes	244,790.40	4.68%	299,030.00	6.83%	-54,239.60	81,094.67	2.10%	163,695.73
17,020.33	2.61%	12,587.00	2.32%	4,433.33	12,699.62	3.42%	4,320.71	Insurance	130,333.96	2.49%	125,870.00	2.87%	4,463.96	108,059.86	2.80%	22,274.10
84,557.00	12.95%	84,557.00	15.59%	0.00	79,858.33	21.51%	4,698.67	Leases & Rent	836,858.55	16.01%	833,655.00	19.03%	3,203.55	798,583.30	20.67%	38,275.25
20,081.46	3.08%	16,269.00	3.00%	3,812.46	11,140.70	3.00%	8,940.76	Management Fees	157,823.07	3.02%	131,396.00	3.00%	26,427.07	115,895.35	3.00%	41,927.72
127,225.19	19.49%	143,316.00	26.43%	-16,090.81	124,529.75	33.53%	2,695.44	Total Fixed Expenses	1,369,805.98	26.21%	1,389,951.00	31.74%	-20,145.02	1,103,633.18	28.57%	266,172.80
218,954.93	33.55%	118,948.00	21.93%	100,006.93	48,211.51	12.98%	170,743.42	Net Operating Profit	1,306,912.71	25.01%	571,431.56	13.05%	735,481.15	691,426.84	17.90%	615,485.87
0.00	0.00%	66,162.00	12.20%	-66,162.00	66,161.78	17.82%	-66,161.78	Interest - First Mortgage	529,294.24	10.13%	661,620.00	15.11%	-132,325.76	661,617.80	17.13%	-132,323.56
0.00	0.00%	20,340.00	3.75%	-20,340.00	19,000.00	5.12%	-19,000.00	Interest - Notes Payable	152,000.00	2.91%	203,400.00	4.64%	-51,400.00	192,044.60	4.97%	-40,044.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	-24,899.08	-0.64%	24,899.08
0.00	0.00%	0.00	0.00%	0.00	1,500.00	0.40%	-1,500.00	Prior Owner's Expense	68,058.68	1.30%	0.00	0.00%	68,058.68	5,377.95	0.14%	62,680.73
218,954.93	33.55%	32,446.00	5.98%	186,508.93	-38,450.27	-10.35%	257,405.20	Net Operating Income	557,559.79	10.67%	-293,588.44	-6.70%	851,148.23	-142,714.43	-3.69%	700,274.22
4,282.37	0.66%	0.00	0.00%	4,282.37	0.00	0.00%	4,282.37	Capital Reserve	4,282.37	0.08%	0.00	0.00%	4,282.37	0.00	0.00%	4,282.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	25,000.00	0.65%	-25,000.00
214,672.56	32.89%	32,446.00	5.98%	182,226.56	-38,450.27	-10.35%	253,122.83	Adjusted NOI	553,277.42	10.59%	-293,588.44	-6.70%	846,865.86	-167,714.43	-4.34%	720,991.85
214,672.56	32.89%	32,446.00	5.98%	182,226.56	-38,450.27	-10.35%	253,122.83	Net Profit/(Loss)	553,277.42	10.59%	-293,588.44	-6.70%	846,865.86	-167,714.43	-4.34%	720,991.85

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	27,414.65	7.64%	-27,414.65	Corporate Transient	163,408.31	3.21%	0.00	0.00%	163,408.31	314,001.87	8.45%	-150,593.56
0.00	0.00%	0.00	0.00%	0.00	104,529.37	29.11%	-104,529.37	Advanced Purchase	460,657.15	9.05%	0.00	0.00%	460,657.15	416,632.84	11.21%	44,024.31
0.00	0.00%	85,250.00	16.34%	-85,250.00	24,600.70	6.85%	-24,600.70	AAA/AARP Transient	431,576.70	8.48%	742,035.00	17.61%	-310,458.30	379,997.37	10.23%	51,579.33
0.00	0.00%	33,120.00	6.35%	-33,120.00	10,459.95	2.91%	-10,459.95	FIT(Flexible Independent Travel)	406,415.43	7.98%	430,005.00	10.21%	-23,589.57	321,396.74	8.65%	85,018.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Consortia Transient	14,972.76	0.29%	0.00	0.00%	14,972.76	35,036.75	0.94%	-20,063.99
0.00	0.00%	0.00	0.00%	0.00	834.00	0.23%	-834.00	Employee	9,321.47	0.18%	0.00	0.00%	9,321.47	8,394.50	0.23%	926.97
0.00	0.00%	0.00	0.00%	0.00	2,071.00	0.58%	-2,071.00	Travel Agent/Friends & Family	17,785.00	0.35%	0.00	0.00%	17,785.00	5,537.00	0.15%	12,248.00
0.00	0.00%	0.00	0.00%	0.00	452.90	0.13%	-452.90	Leisure Package Transient	1,041.60	0.02%	0.00	0.00%	1,041.60	1,860.77	0.05%	-819.17
7,939.64	1.26%	0.00	0.00%	7,939.64	8,238.14	2.29%	-298.50	Member Reward Stay	128,828.75	2.53%	0.00	0.00%	128,828.75	148,850.78	4.01%	-20,022.03
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extended Stay Transient	219.25	0.00%	0.00	0.00%	219.25	0.00	0.00%	219.25
0.00	0.00%	107,235.00	20.56%	-107,235.00	87,098.24	24.26%	-87,098.24	Internet/E-Commerce	956,736.82	18.80%	871,263.96	20.68%	85,472.86	671,164.33	18.06%	285,572.49
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	E-Commerce Opaque	279.24	0.01%	0.00	0.00%	279.24	556.92	0.01%	-277.68
0.00	0.00%	14,345.00	2.75%	-14,345.00	1,160.00	0.32%	-1,160.00	Government Transient	73,391.87	1.44%	107,921.60	2.56%	-34,529.73	104,361.34	2.81%	-30,969.47
485,266.11	76.82%	116,900.00	22.41%	368,366.11	16,401.60	4.57%	468,864.51	Rack Transient	1,351,304.66	26.55%	971,437.00	23.06%	379,867.66	450,782.41	12.13%	900,522.25
0.00	0.00%	81,000.00	15.53%	-81,000.00	16,145.55	4.50%	-16,145.55	Local Negotiated Transient	542,021.52	10.65%	498,712.00	11.84%	43,309.52	539,952.18	14.53%	2,069.34
493,205.75	78.07%	437,850.00	83.94%	55,355.75	299,406.10	83.39%	193,799.65	Total Transient Room Revenue	4,557,960.53	89.54%	3,621,374.56	85.96%	936,585.97	3,398,525.80	91.46%	1,159,434.73
Group Room Revenue																
138,222.00	21.88%	11,625.00	2.23%	126,597.00	0.00	0.00%	138,222.00	Corporate Group	172,377.85	3.39%	104,108.00	2.47%	68,269.85	0.00	0.00%	172,377.85
0.00	0.00%	3,775.00	0.72%	-3,775.00	0.00	0.00%	0.00	Government Group	26,514.00	0.52%	39,475.00	0.94%	-12,961.00	35,624.00	0.96%	-9,110.00
0.00	0.00%	1,080.00	0.21%	-1,080.00	0.00	0.00%	0.00	Tour & Travel Group	0.00	0.00%	15,912.00	0.38%	-15,912.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Association Group	0.00	0.00%	5,160.00	0.12%	-5,160.00	12,352.00	0.33%	-12,352.00
0.00	0.00%	5,565.00	1.07%	-5,565.00	0.00	0.00%	0.00	SMERF Group	63,398.00	1.25%	28,927.50	0.69%	34,470.50	35,684.00	0.96%	27,714.00
0.00	0.00%	60,200.00	11.54%	-60,200.00	53,156.73	14.81%	-53,156.73	Sports Group	228,588.25	4.49%	381,903.50	9.07%	-153,315.25	174,512.23	4.70%	54,076.02
138,222.00	21.88%	82,245.00	15.77%	55,977.00	53,156.73	14.81%	85,065.27	Total Group Room Revenue	490,878.10	9.64%	575,486.00	13.66%	-84,607.90	258,172.23	6.95%	232,705.87
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Contract	0.00	0.00%	0.00	0.00%	0.00	315.36	0.01%	-315.36
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	315.36	0.01%	-315.36
Other Room Revenue																
1,492.34	0.24%	0.00	0.00%	1,492.34	3,287.11	0.92%	-1,794.77	No-Show Rooms	22,872.86	0.45%	0.00	0.00%	22,872.86	16,056.18	0.43%	6,816.68
235.00	0.04%	0.00	0.00%	235.00	636.50	0.18%	-401.50	Early/Late Departure Fees	6,855.94	0.13%	0.00	0.00%	6,855.94	15,815.67	0.43%	-8,959.73
1,072.29	0.17%	1,525.00	0.29%	-452.71	1,421.71	0.40%	-349.42	Pet/Smoking/Damage Fees	16,991.61	0.33%	15,950.00	0.38%	1,041.61	16,601.11	0.45%	390.50
2,799.63	0.44%	1,525.00	0.29%	1,274.63	5,345.32	1.49%	-2,545.69	Total Other Room Revenue	46,720.41	0.92%	15,950.00	0.38%	30,770.41	48,472.96	1.30%	-1,752.55
-2,512.35	-0.40%	0.00	0.00%	-2,512.35	1,125.00	0.31%	-3,637.35	Less: Allowances	-5,207.28	-0.10%	0.00	0.00%	-5,207.28	10,184.67	0.27%	-15,391.95
631,715.03	100.00%	521,620.00	100.00%	110,095.03	359,033.15	100.00%	272,681.88	Total Room Revenue	5,090,351.76	100.00%	4,212,810.56	100.00%	877,541.20	3,715,671.02	100.00%	1,374,680.74
Expenses																
Payroll Expense																
Salaries and Wages																
769.20	0.12%	3,147.00	0.60%	-2,377.80	2,988.46	0.83%	-2,219.26	Front Office Management	22,027.25	0.43%	30,953.00	0.73%	-8,925.75	28,603.84	0.77%	-6,576.59
8,187.21	1.30%	3,561.00	0.68%	4,626.21	2,240.00	0.62%	5,947.21	Housekeeping Management	42,051.60	0.83%	35,029.00	0.83%	7,022.60	29,927.52	0.81%	12,124.08
8,956.41	1.42%	6,708.00	1.29%	2,248.41	5,228.46	1.46%	3,727.95	Total Rooms Management	64,078.85	1.26%	65,982.00	1.57%	-1,903.15	58,531.36	1.58%	5,547.49
-722.64	-0.11%	7,618.00	1.46%	-8,340.64	3,581.83	1.00%	-4,304.47	Front Office Agents	47,190.20	0.93%	63,744.00	1.51%	-16,553.80	45,998.18	1.24%	1,192.02
6,078.78	0.96%	3,601.00	0.69%	2,477.78	3,495.02	0.97%	2,583.76	Night Auditors	37,908.31	0.74%	34,497.00	0.82%	3,411.31	32,587.73	0.88%	5,320.58
3,208.64	0.51%	3,719.00	0.71%	-510.36	2,475.07	0.69%	733.57	Breakfast Attendant	44,990.38	0.88%	29,354.00	0.70%	15,636.38	36,804.64	0.99%	8,185.74
8,564.78	1.36%	14,938.00	2.86%	-6,373.22	9,551.92	2.66%	-987.14	Total Rooms Front Office	130,088.89	2.56%	127,595.00	3.03%	2,493.89	115,390.55	3.11%	14,698.34
-162.91	-0.03%	0.00	0.00%	-162.91	0.00	0.00%	-162.91	Housekeeping Supervisors	190.06	0.00%	0.00	0.00%	190.06	17,080.72	0.46%	-16,890.66
3,523.50	0.56%	25,163.00	4.82%	-21,639.50	15,167.10	4.22%	-11,643.60	Room Attendants	168,848.32	3.32%	168,513.00	4.00%	335.32	158,881.54	4.28%	9,966.78
0.00	0.00%	7,541.00	1.45%	-7,541.00	4,260.66	1.19%	-4,260.66	Housepersons	58,623.05	1.15%	63,632.00	1.51%	-5,008.95	42,139.28	1.13%	16,483.77

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
2,922.18	0.46%	0.00	0.00%	2,922.18	0.00	0.00%	2,922.18	Laundry Attendants	4,845.92	0.10%	0.00	0.00%	4,845.92	0.00	0.00%	4,845.92
6,282.77	0.99%	32,704.00	6.27%	-26,421.23	19,427.76	5.41%	-13,144.99	Total Rooms Housekeeping	232,507.35	4.57%	232,145.00	5.51%	362.35	218,101.54	5.87%	14,405.81
23,803.96	3.77%	54,350.00	10.42%	-30,546.04	34,208.14	9.53%	-10,404.18	Total Rooms Salary and Wages	426,675.09	8.38%	425,722.00	10.11%	953.09	392,023.45	10.55%	34,651.64
								PR Taxes and Benefits								
1,734.01	0.27%	1,372.00	0.26%	362.01	787.95	0.22%	946.06	FICA	11,598.33	0.23%	12,767.00	0.30%	-1,168.67	10,965.59	0.30%	632.74
88.80	0.01%	18.00	0.00%	70.80	10.80	0.00%	78.00	Federal Unemployment Tax	595.83	0.01%	426.00	0.01%	169.83	405.90	0.01%	189.93
296.04	0.05%	0.00	0.00%	296.04	0.65	0.00%	295.39	State Unemployment Tax	762.09	0.01%	1,119.00	0.03%	-356.91	27.42	0.00%	734.67
2,118.85	0.34%	1,390.00	0.27%	728.85	799.40	0.22%	1,319.45	Total Payroll Taxes	12,956.25	0.25%	14,312.00	0.34%	-1,355.75	11,398.91	0.31%	1,557.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,727.75	0.03%	2,992.00	0.07%	-1,264.25	2,905.98	0.08%	-1,178.23
0.00	0.00%	690.00	0.13%	-690.00	407.65	0.11%	-407.65	Vacation	3,827.61	0.08%	6,303.00	0.15%	-2,475.39	5,413.36	0.15%	-1,585.75
0.00	0.00%	690.00	0.13%	-690.00	407.65	0.11%	-407.65	Total Supplemental Pay	5,555.36	0.11%	9,295.00	0.22%	-3,739.64	8,319.34	0.22%	-2,763.98
1,789.98	0.28%	560.00	0.11%	1,229.98	591.33	0.16%	1,198.65	Worker's Compensation	7,380.07	0.14%	5,600.00	0.13%	1,780.07	6,139.84	0.17%	1,240.23
-552.12	-0.09%	1,160.00	0.22%	-1,712.12	1,130.71	0.31%	-1,682.83	Group Insurance	9,588.62	0.19%	11,576.00	0.27%	-1,987.38	12,884.71	0.35%	-3,296.09
0.00	0.00%	43.00	0.01%	-43.00	0.00	0.00%	0.00	401k Contribution	17.50	0.00%	143.00	0.00%	-125.50	365.10	0.01%	-347.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	975.00	0.03%	-975.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	719.23	0.01%	0.00	0.00%	719.23	160.00	0.00%	559.23
1,237.86	0.20%	1,763.00	0.34%	-525.14	1,722.04	0.48%	-484.18	Total Other Benefits	17,705.42	0.35%	17,319.00	0.41%	386.42	20,524.65	0.55%	-2,819.23
3,356.71	0.53%	3,843.00	0.74%	-486.29	2,929.09	0.82%	427.62	Total Rooms PR Taxes and Benefits	36,217.03	0.71%	40,926.00	0.97%	-4,708.97	40,242.90	1.08%	-4,025.87
27,160.67	4.30%	58,193.00	11.16%	-31,032.33	37,137.23	10.34%	-9,976.56	Total Rooms Labor Costs	462,892.12	9.09%	466,648.00	11.08%	-3,755.88	432,266.35	11.63%	30,625.77
								Other Expenses								
20,491.94	3.24%	10,904.00	2.09%	9,587.94	5,514.03	1.54%	14,977.91	Breakfast /Comp Cost	105,364.79	2.07%	97,123.00	2.31%	8,241.79	77,432.47	2.08%	27,932.32
2,540.09	0.40%	906.00	0.17%	1,634.09	760.01	0.21%	1,780.08	Cleaning Supplies	12,623.43	0.25%	7,824.00	0.19%	4,799.43	5,569.06	0.15%	7,054.37
0.00	0.00%	600.00	0.12%	-600.00	0.00	0.00%	0.00	Contract Cleaning	933.23	0.02%	2,700.00	0.06%	-1,766.77	0.00	0.00%	933.23
30,994.58	4.91%	0.00	0.00%	30,994.58	0.00	0.00%	30,994.58	Contract Labor	64,987.87	1.28%	0.00	0.00%	64,987.87	0.00	0.00%	64,987.87
122.77	0.02%	0.00	0.00%	122.77	0.00	0.00%	122.77	Dues and Subscriptions	122.77	0.00%	0.00	0.00%	122.77	0.00	0.00%	122.77
5,417.56	0.86%	3,020.00	0.58%	2,397.56	1,835.03	0.51%	3,582.53	Guest Supplies	31,344.20	0.62%	25,315.00	0.60%	6,029.20	19,021.18	0.51%	12,323.02
3,358.25	0.53%	1,342.00	0.26%	2,016.25	1,270.38	0.35%	2,087.87	Laundry	16,015.80	0.31%	10,570.00	0.25%	5,445.80	8,743.35	0.24%	7,272.45
8,356.17	1.32%	2,852.00	0.55%	5,504.17	3,385.65	0.94%	4,970.52	Linen	31,345.04	0.62%	24,166.00	0.57%	7,179.04	16,484.15	0.44%	14,860.89
2,207.64	0.35%	1,879.00	0.36%	328.64	429.60	0.12%	1,778.04	Operating Supplies	16,103.60	0.32%	15,970.00	0.38%	133.60	11,458.15	0.31%	4,645.45
955.68	0.15%	10,065.00	1.93%	-9,109.32	5,844.95	1.63%	-4,889.27	Reservation Expense	74,627.44	1.47%	90,820.00	2.16%	-16,192.56	71,397.40	1.92%	3,230.04
0.00	0.00%	554.00	0.11%	-554.00	363.01	0.10%	-363.01	Rooms Promotion	2,002.40	0.04%	4,668.00	0.11%	-2,665.60	5,696.65	0.15%	-3,694.25
2,777.08	0.44%	2,780.00	0.53%	-2.92	2,485.93	0.69%	291.15	Television Cable	27,025.44	0.53%	27,800.00	0.66%	-774.56	27,352.72	0.74%	-327.28
0.00	0.00%	101.00	0.02%	-101.00	20.00	0.01%	-20.00	Transportation	9.00	0.00%	849.00	0.02%	-840.00	984.39	0.03%	-975.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	30.00	0.00%	0.00	0.00%	30.00	0.00	0.00%	30.00
2,817.20	0.45%	2,600.00	0.50%	217.20	1,870.92	0.52%	946.28	Travel Agent Comm - Group Rooms	23,423.26	0.46%	25,912.00	0.62%	-2,488.74	14,893.45	0.40%	8,529.81
14,490.05	2.29%	14,147.00	2.71%	343.05	12,816.47	3.57%	1,673.58	Travel Agent Comm - Transient Rooms	139,514.22	2.74%	114,153.00	2.71%	25,361.22	93,958.72	2.53%	45,555.50
-98.36	-0.02%	0.00	0.00%	-98.36	0.00	0.00%	-98.36	Uniforms	2,139.05	0.04%	600.00	0.01%	1,539.05	202.58	0.01%	1,936.47
2,173.64	0.34%	0.00	0.00%	2,173.64	971.52	0.27%	1,202.12	Walked Guests	3,726.16	0.07%	0.00	0.00%	3,726.16	2,720.46	0.07%	1,005.70
96,604.29	15.29%	51,750.00	9.92%	44,854.29	37,567.50	10.46%	59,036.79	Total Rooms Other Expenses	551,337.70	10.83%	448,470.00	10.65%	102,867.70	355,914.73	9.58%	195,422.97
123,764.96	19.59%	109,943.00	21.08%	13,821.96	74,704.73	20.81%	49,060.23	Total Rooms Expenses	1,014,229.82	19.92%	915,118.00	21.72%	99,111.82	788,181.08	21.21%	226,048.74
507,950.07	80.41%	411,677.00	78.92%	96,273.07	284,328.42	79.19%	223,621.65	Total Rooms Profit (Loss)	4,076,121.94	80.08%	3,297,692.56	78.28%	778,429.38	2,927,489.94	78.79%	1,148,632.00

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
1,923.00		0.00		1,923.00	69.00		1,854.00	Room Stat - Corporate Transient	4,243.00	0.00		4,243.00	240.00		4,003.00
0.00		0.00		0.00	762.00		-762.00	Room Stat - Advanced Purchase	3,152.00	0.00		3,152.00	1,682.00		1,470.00
0.00		550.00		-550.00	30.00		-30.00	Room Stat - AAA/AARP Transient	598.00	5,063.00		-4,465.00	125.00		473.00
0.00		160.00		-160.00	56.00		-56.00	Room Stat - FIT(Flexible Independent Trave	1,956.00	2,475.00		-519.00	139.00		1,817.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Consortia Rate Transient	111.00	0.00		111.00	2.00		109.00
0.00		0.00		0.00	11.00		-11.00	Room Stat - Employee	85.00	0.00		85.00	39.00		46.00
0.00		0.00		0.00	2.00		-2.00	Room Stat - Package Transient	4.00	0.00		4.00	2.00		2.00
0.00		0.00		0.00	18.00		-18.00	Room Stat - Travel Agent/Friends & Family	140.00	0.00		140.00	24.00		116.00
152.00		0.00		152.00	119.00		33.00	Room Stat - Member Reward Stay	1,491.00	0.00		1,491.00	226.00		1,265.00
0.00		0.00		0.00	114.00		-114.00	Room Stat - Extended Stay Transient	2,042.00	0.00		2,042.00	345.00		1,697.00
0.00		750.00		-750.00	666.00		-666.00	Room Stat - Internet	5,500.00	6,676.00		-1,176.00	1,737.00		3,763.00
0.00		0.00		0.00	35.00		-35.00	Room Stat - Other Transient	217.00	0.00		217.00	103.00		114.00
0.00		0.00		0.00	0.00		0.00	Room Stat - E-Commerce Opaque	2.00	0.00		2.00	0.00		2.00
0.00		95.00		-95.00	8.00		-8.00	Room Stat - Government Rate Transient	652.00	886.00		-234.00	145.00		507.00
928.00		700.00		228.00	97.00		831.00	Room Stat - Rack Rate Transient	4,271.00	6,063.00		-1,792.00	202.00		4,069.00
0.00		600.00		-600.00	134.00		-134.00	Room Stat - Local Negotiated Transient	3,367.00	3,813.00		-446.00	422.00		2,945.00
3,003.00		2,855.00		148.00	2,121.00		882.00	Total Transient Rooms Sold	27,831.00	24,976.00		2,855.00	5,433.00		22,398.00
Group Rooms															
801.00		75.00		726.00	155.00		646.00	Room Stat - Corporate Group Rooms	1,362.00	691.00		671.00	155.00		1,207.00
0.00		25.00		-25.00	0.00		0.00	Room Stat - Government Group	259.00	198.00		61.00	0.00		259.00
0.00		15.00		-15.00	0.00		0.00	Room Stat - Tour & Travel Group	0.00	221.00		-221.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Association Group	0.00	40.00		-40.00	0.00		0.00
0.00		35.00		-35.00	0.00		0.00	Room Stat - SMERF Group	408.00	165.00		243.00	0.00		408.00
0.00		350.00		-350.00	317.00		-317.00	Room Stat - Sports Group	994.00	2,005.00		-1,011.00	384.00		610.00
801.00		500.00		301.00	472.00		329.00	Total Group Rooms Sold	3,023.00	3,320.00		-297.00	539.00		2,484.00
Contract Rooms															
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00	0.00		0.00	0.00		0.00
3,804.00		3,355.00		449.00	2,593.00		1,211.00	Total Rooms Sold	30,854.00	28,296.00		2,558.00	5,972.00		24,882.00
11.00		0.00		11.00	0.00		11.00	Room Stat-Comp Rooms	26.00	0.00		26.00	0.00		26.00
3,815.00		3,355.00		460.00	2,593.00		1,222.00	Total Rooms Occupied	30,880.00	28,296.00		2,584.00	5,972.00		24,908.00
178.00		0.00		178.00	0.00		178.00	Room Stat-Out of Order	516.00	0.00		516.00	0.00		516.00
ADR															
0.00		0.00		0.00	397.31		-397.31	Corporate Transient ADR	38.51	0.00		38.51	1,308.34		-1,269.83
0.00		0.00		0.00	137.18		-137.18	Advanced Purchase ADR	146.15	0.00		146.15	247.70		-101.55
0.00		155.00		-155.00	820.02		-820.02	AAA/AARP ADR	721.70	146.56		575.14	3,039.98		-2,318.28
0.00		207.00		-207.00	186.78		-186.78	FIT ADR	207.78	173.74		34.04	2,312.21		-2,104.43
0.00		0.00		0.00	0.00		0.00	Consortia ADR	134.89	0.00		134.89	17,518.38		-17,383.49
0.00		0.00		0.00	75.82		-75.82	Employee ADR	109.66	0.00		109.66	215.24		-105.58
0.00		0.00		0.00	0.00		0.00	Leisure ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	115.06		-115.06	Travel Agent/Friends & Family ADR	127.04	0.00		127.04	230.71		-103.67
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	0.00	0.00		0.00	0.00		0.00
52.23		0.00		52.23	69.23		-16.99	Member Reward Stay ADR	86.40	0.00		86.40	658.63		-572.23
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Extended Stay ADR	0.11	0.00		0.11	0.00		0.11
0.00		142.98		-142.98	130.78		-130.78	Internet ADR	173.95	130.51		43.45	386.39		-212.44
0.00		0.00		0.00	0.00		0.00	E-Commerce Opaque ADR	139.62	0.00		139.62	0.00		139.62
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00	0.00		0.00	0.00		0.00
0.00		151.00		-151.00	145.00		-145.00	Government ADR	112.56	121.81		-9.24	719.73		-607.17
522.92		167.00		355.92	169.09		353.83	Rack ADR	316.39	160.22		156.17	2,231.60		-1,915.21
0.00		135.00		-135.00	120.49		-120.49	Local Negotiated ADR	160.98	130.79		30.19	1,279.51		-1,118.53
164.24		153.36		10.88	141.16		23.07	Total Transient ADR	163.77	144.99		18.78	625.53		-461.76
172.56		155.00		17.56	0.00		172.56	Corporate Group ADR	126.56	150.66		-24.10	0.00		126.56
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00	0.00		0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		151.00		-151.00	0.00		0.00	Government Group ADR	102.37		199.37	-97.00	0.00		102.37
0.00		72.00		-72.00	0.00		0.00	Tour & Travel Group ADR	0.00		72.00	-72.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		129.00	-129.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		159.00		-159.00	0.00		0.00	SMERF Group ADR	155.39		175.32	-19.93	0.00		155.39
0.00		172.00		-172.00	167.69		-167.69	Sports Group ADR	229.97		190.48	39.49	454.46		-224.49
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
172.56		164.49		8.07	112.62		59.94	Total Group ADR	162.38		173.34	-10.96	478.98		-316.60
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
166.07		155.48		10.59	138.46		27.60	Total ADR	164.98		148.88	16.10	622.18		-457.20

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
F&B Summary																
Revenue																
92.25	1.34%	1,845.00	12.69%	-1,752.75	0.00	0.00%	92.25	Outlet Food Revenue	172.50	0.30%	14,500.00	12.60%	-14,327.50	6,157.79	6.33%	-5,985.29
-342.65	-4.97%	3,000.00	20.64%	-3,342.65	1,852.75	27.75%	-2,195.40	Banquet and Catering Food Revenue	9,913.17	17.51%	15,600.00	13.56%	-5,686.83	21,104.11	21.69%	-11,190.94
4,341.00	63.00%	6,711.00	46.17%	-2,370.00	0.00	0.00%	4,341.00	Outlet Beverage Revenue	11,217.52	19.82%	59,993.00	52.15%	-48,775.48	27,963.49	28.74%	-16,745.97
0.00	0.00%	0.00	0.00%	0.00	109.25	1.64%	-109.25	Banquet and Catering Beverage Revenue	1,563.00	2.76%	3,600.00	3.13%	-2,037.00	2,163.25	2.22%	-600.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,800.00	40.64%	2,978.00	20.49%	-178.00	4,713.85	70.61%	-1,913.85	Banquet and Catering Other Revenue	33,740.23	59.60%	21,355.00	18.56%	12,385.23	39,896.65	41.01%	-6,156.42
6,890.60	100.00%	14,534.00	100.00%	-7,643.40	6,675.85	100.00%	214.75	Total F&B Revenue	56,606.42	100.00%	115,048.00	100.00%	-58,441.58	97,285.29	100.00%	-40,678.87
Cost of Sales																
0.00	0.00%	927.00	6.38%	-927.00	0.00	0.00%	0.00	Food Purchases	-3,003.54	-5.31%	5,788.00	5.03%	-8,791.54	4,769.98	4.90%	-7,773.52
-488.89	-7.10%	2,004.00	13.79%	-2,492.89	0.00	0.00%	-488.89	Beverage Purchases	3,331.45	5.89%	18,935.00	16.46%	-15,603.55	8,240.78	8.47%	-4,909.33
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	1,380.00	9.49%	-1,380.00	1,302.42	19.51%	-1,302.42	Other Cost of Sales	3,807.45	6.73%	7,176.00	6.24%	-3,368.55	9,996.65	10.28%	-6,189.20
-488.89	-7.10%	4,311.00	29.66%	-4,799.89	1,302.42	19.51%	-1,791.31	Total F&B Cost of Sales	4,135.36	7.31%	31,899.00	27.73%	-27,763.64	23,007.41	23.65%	-18,872.05
7,379.49	107.10%	10,223.00	70.34%	-2,843.51	5,373.43	80.49%	2,006.06	F&B Gross Profit	52,471.06	92.69%	83,149.00	72.27%	-30,677.94	74,277.88	76.35%	-21,806.82
Expenses																
Payroll																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
53.34	0.77%	0.00	0.00%	53.34	0.00	0.00%	53.34	Non-Management	5,258.32	9.29%	4,176.00	3.63%	1,082.32	1,914.00	1.97%	3,344.32
53.34	0.77%	0.00	0.00%	53.34	0.00	0.00%	53.34	Total F&B Salaries and Wages	5,258.32	9.29%	4,176.00	3.63%	1,082.32	1,914.00	1.97%	3,344.32
PR Taxes and Benefits																
30.60	0.44%	0.00	0.00%	30.60	0.00	0.00%	30.60	Payroll Taxes	623.95	1.10%	439.00	0.38%	184.95	285.78	0.29%	338.17
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	4.69	0.01%	0.00	0.00%	4.69	0.00	0.00%	4.69
-314.77	-4.57%	0.00	0.00%	-314.77	0.00	0.00%	-314.77	Other Benefits	583.75	1.03%	0.00	0.00%	583.75	71.90	0.07%	511.85
-284.17	-4.12%	0.00	0.00%	-284.17	0.00	0.00%	-284.17	Total F&B PR Taxes and Benefits	1,212.39	2.14%	439.00	0.38%	773.39	357.68	0.37%	854.71
-230.83	-3.35%	0.00	0.00%	-230.83	0.00	0.00%	-230.83	Total F&B Payroll	6,470.71	11.43%	4,615.00	4.01%	1,855.71	2,271.68	2.34%	4,199.03
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	149.00	1.03%	-149.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	979.00	0.85%	-979.00	1,184.75	1.22%	-1,184.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	778.57	1.38%	0.00	0.00%	778.57	0.00	0.00%	778.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	175.00	0.18%	-175.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	853.77	1.51%	0.00	0.00%	853.77	216.10	0.22%	637.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	21.58	0.04%	0.00	0.00%	21.58	0.00	0.00%	21.58
0.00	0.00%	149.00	1.03%	-149.00	0.00	0.00%	0.00	Total F&B Other Expenses	1,653.92	2.92%	979.00	0.85%	674.92	1,575.85	1.62%	78.07
-230.83	-3.35%	149.00	1.03%	-379.83	0.00	0.00%	-230.83	Total F&B Expenses	8,124.63	14.35%	5,594.00	4.86%	2,530.63	3,847.53	3.95%	4,277.10
7,610.32	110.44%	10,074.00	69.31%	-2,463.68	5,373.43	80.49%	2,236.89	Total F&B Profit (Loss)	44,346.43	78.34%	77,555.00	67.41%	-33,208.57	70,430.35	72.40%	-26,083.92

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0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00		0.00	0.00		0.00
Restaurant 4																
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00		0.00	0.00		0.00
Restaurant 5																
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00		0.00	0.00		0.00
Bar 1																
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00		0.00	0.00		0.00
Bar 2																
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00		0.00	0.00		0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Food Admin								
								Cost of Sales								
0.00	0.00%	927.00	6.38%	-927.00	0.00	0.00%	0.00	Food Purchases	-3,003.54	-5.31%	5,788.00	5.03%	-8,791.54	4,769.98	4.90%	-7,773.52
-488.89	-7.10%	2,004.00	13.79%	-2,492.89	0.00	0.00%	-488.89	Beverage Purchases	3,331.45	5.89%	18,935.00	16.46%	-15,603.55	8,240.78	8.47%	-4,909.33
0.00	0.00%	1,380.00	9.49%	-1,380.00	1,302.42	19.51%	-1,302.42	Other Cost of Sales	3,807.45	6.73%	7,176.00	6.24%	-3,368.55	9,996.65	10.28%	-6,189.20
-488.89	-7.10%	4,311.00	29.66%	-4,799.89	1,302.42	19.51%	-1,791.31	Total Food Admin Cost of Sales	4,135.36	7.31%	31,899.00	27.73%	-27,763.64	23,007.41	23.65%	-18,872.05
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	FICA	170.98	0.30%	319.00	0.28%	-148.02	269.66	0.28%	-98.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Federal Unemployment Tax	12.81	0.02%	60.00	0.05%	-47.19	14.88	0.02%	-2.07
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	State Unemployment Tax	1.78	0.00%	60.00	0.05%	-58.22	1.24	0.00%	0.54
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	185.57	0.33%	439.00	0.38%	-253.43	285.78	0.29%	-100.21
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vacation	4.69	0.01%	0.00	0.00%	4.69	0.00	0.00%	4.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	4.69	0.01%	0.00	0.00%	4.69	0.00	0.00%	4.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Worker's Compensation	208.69	0.37%	0.00	0.00%	208.69	69.10	0.07%	139.59
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Group Insurance	1.38	0.00%	0.00	0.00%	1.38	2.80	0.00%	-1.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	210.07	0.37%	0.00	0.00%	210.07	71.90	0.07%	138.17
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	400.33	0.71%	439.00	0.38%	-38.67	357.68	0.37%	42.65
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	400.33	0.71%	439.00	0.38%	-38.67	357.68	0.37%	42.65
								Other Expenses								
0.00	0.00%	149.00	1.03%	-149.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	979.00	0.85%	-979.00	1,184.75	1.22%	-1,184.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	778.57	1.38%	0.00	0.00%	778.57	0.00	0.00%	778.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	175.00	0.18%	-175.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	853.77	1.51%	0.00	0.00%	853.77	216.10	0.22%	637.67
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	21.58	0.04%	0.00	0.00%	21.58	0.00	0.00%	21.58
0.00	0.00%	149.00	1.03%	-149.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	1,653.92	2.92%	979.00	0.85%	674.92	1,575.85	1.62%	78.07
0.00	0.00%	149.00	1.03%	-149.00	0.00	0.00%	0.00	Total Food Admin Expenses	2,054.25	3.63%	1,418.00	1.23%	636.25	1,933.53	1.99%	120.72
-488.89	-7.10%	4,460.00	30.69%	-4,948.89	1,302.42	19.51%	-1,791.31	Departmental Costs	6,189.61	10.93%	33,317.00	28.96%	-27,127.39	24,940.94	25.64%	-18,751.33

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1 Food Revenue																
38.25	1.27%	0.00	0.00%	38.25	0.00	0.00%	38.25	Food-Dinner	38.25	0.52%	0.00	0.00%	38.25	0.00	0.00%	38.25
0.00	0.00%	1,845.00	21.56%	-1,845.00	0.00	0.00%	0.00	Food-Late Night	31.75	0.43%	14,500.00	19.46%	-14,468.25	6,157.79	18.05%	-6,126.04
38.25	1.27%	1,845.00	21.56%	-1,806.75	0.00	0.00%	38.25	Restaurant 1 Food Revenue	70.00	0.95%	14,500.00	19.46%	-14,430.00	6,157.79	18.05%	-6,087.79
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
38.25	1.27%	1,845.00	21.56%	-1,806.75	0.00	0.00%	38.25	Total Restaurant 1 Food Revenue	70.00	0.95%	14,500.00	19.46%	-14,430.00	6,157.79	18.05%	-6,087.79
Beverage Revenue																
2,118.00	70.24%	3,523.00	41.18%	-1,405.00	0.00	0.00%	2,118.00	Liquor	5,054.02	68.49%	28,401.00	38.13%	-23,346.98	12,898.74	37.80%	-7,844.72
628.00	20.83%	2,181.00	25.49%	-1,553.00	0.00	0.00%	628.00	Beer	1,693.00	22.94%	23,985.00	32.20%	-22,292.00	10,310.50	30.22%	-8,617.50
231.00	7.66%	1,007.00	11.77%	-776.00	0.00	0.00%	231.00	Wine	561.75	7.61%	7,607.00	10.21%	-7,045.25	4,754.25	13.93%	-4,192.50
2,977.00	98.73%	6,711.00	78.44%	-3,734.00	0.00	0.00%	2,977.00	Restaurant 1 Beverage Revenue	7,308.77	99.05%	59,993.00	80.54%	-52,684.23	27,963.49	81.95%	-20,654.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,977.00	98.73%	6,711.00	78.44%	-3,734.00	0.00	0.00%	2,977.00	Total Restaurant 1 Beverage Revenue	7,308.77	99.05%	59,993.00	80.54%	-52,684.23	27,963.49	81.95%	-20,654.72
3,015.25	100.00%	8,556.00	100.00%	-5,540.75	0.00	0.00%	3,015.25	Total Restaurant 1 Revenue	7,378.77	100.00%	74,493.00	100.00%	-67,114.23	34,121.28	100.00%	-26,742.51
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
3,015.25	100.00%	8,556.00	100.00%	-5,540.75	0.00	0.00%	3,015.25	Restaurant 1 Gross Profit	7,378.77	100.00%	74,493.00	100.00%	-67,114.23	34,121.28	100.00%	-26,742.51
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cashiers	1,813.50	24.58%	4,176.00	5.61%	-2,362.50	1,914.00	5.61%	-100.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	1,813.50	24.58%	4,176.00	5.61%	-2,362.50	1,914.00	5.61%	-100.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	1,813.50	24.58%	4,176.00	5.61%	-2,362.50	1,914.00	5.61%	-100.50
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
290.94	9.65%	0.00	0.00%	290.94	0.00	0.00%	290.94	Worker's Compensation	373.68	5.06%	0.00	0.00%	373.68	0.00	0.00%	373.68
290.94	9.65%	0.00	0.00%	290.94	0.00	0.00%	290.94	Total Other Benefits	373.68	5.06%	0.00	0.00%	373.68	0.00	0.00%	373.68
290.94	9.65%	0.00	0.00%	290.94	0.00	0.00%	290.94	Total Restaurant 1 PR Taxes and Benefi	373.68	5.06%	0.00	0.00%	373.68	0.00	0.00%	373.68
290.94	9.65%	0.00	0.00%	290.94	0.00	0.00%	290.94	Total Restaurant 1 Payroll	2,187.18	29.64%	4,176.00	5.61%	-1,988.82	1,914.00	5.61%	273.18
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
290.94	9.65%	0.00	0.00%	290.94	0.00	0.00%	290.94	Total Restaurant 1 Expenses	2,187.18	29.64%	4,176.00	5.61%	-1,988.82	1,914.00	5.61%	273.18
2,724.31	90.35%	8,556.00	100.00%	-5,831.69	0.00	0.00%	2,724.31	Total Restaurant 1 Profit (Loss)	5,191.59	70.36%	70,317.00	94.39%	-65,125.41	32,207.28	94.39%	-27,015.69

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Restaurant 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
131.50	39.14%	0.00	0.00%	131.50	0.00	0.00%	131.50	Liquor	131.50	39.14%	0.00	0.00%	131.50	0.00	0.00%	131.50
94.50	28.13%	0.00	0.00%	94.50	0.00	0.00%	94.50	Beer	94.50	28.13%	0.00	0.00%	94.50	0.00	0.00%	94.50
110.00	32.74%	0.00	0.00%	110.00	0.00	0.00%	110.00	Wine	110.00	32.74%	0.00	0.00%	110.00	0.00	0.00%	110.00
336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00	Restaurant 2 Beverage Revenue	336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00	Total Restaurant 2 Beverage Revenue	336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00
336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00	Total Restaurant 2 Revenue	336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00	Restaurant 2 Gross Profit	336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00	Total Restaurant 2 Profit (Loss)	336.00	100.00%	0.00	0.00%	336.00	0.00	0.00%	336.00

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town																	
P&L - Dual Summary Pages																	
As of 10/31/2021																	
PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance	
Banquets Food Revenue																	
134.85	5.69%	3,000.00	50.18%	-2,865.15	1,852.75	27.75%	-1,717.90	Food-Lunch	7,906.00	18.79%	15,600.00	38.47%	-7,694.00	21,104.11	33.41%	-13,198.11	
-116.00	-4.90%	0.00	0.00%	-116.00	0.00	0.00%	-116.00	Food-Breaks	63.85	0.15%	0.00	0.00%	63.85	0.00	0.00%	63.85	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Reception	723.00	1.72%	0.00	0.00%	723.00	0.00	0.00%	723.00	
18.85	0.80%	3,000.00	50.18%	-2,981.15	1,852.75	27.75%	-1,833.90	Banquets Food Revenue	8,692.85	20.66%	15,600.00	38.47%	-6,907.15	21,104.11	33.41%	-12,411.26	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	
18.85	0.80%	3,000.00	50.18%	-2,981.15	1,852.75	27.75%	-1,833.90	Total Banquets Food Revenue	8,692.85	20.66%	15,600.00	38.47%	-6,907.15	21,104.11	33.41%	-12,411.26	
Beverage Revenue																	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Liquor	1,472.00	3.50%	3,600.00	8.88%	-2,128.00	1,123.75	1.78%	348.25	
0.00	0.00%	0.00	0.00%	0.00	109.25	1.64%	-109.25	Beer	91.00	0.22%	0.00	0.00%	91.00	839.50	1.33%	-748.50	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Wine	0.00	0.00%	0.00	0.00%	0.00	200.00	0.32%	-200.00	
0.00	0.00%	0.00	0.00%	0.00	109.25	1.64%	-109.25	Banquets Beverage Revenue	1,563.00	3.72%	3,600.00	8.88%	-2,037.00	2,163.25	3.42%	-600.25	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	
0.00	0.00%	0.00	0.00%	0.00	109.25	1.64%	-109.25	Total Banquets Beverage Revenue	1,563.00	3.72%	3,600.00	8.88%	-2,037.00	2,163.25	3.42%	-600.25	
Other Revenue																	
0.00	0.00%	50.00	0.84%	-50.00	360.00	5.39%	-360.00	Audio/Visual Income	2,005.00	4.77%	690.00	1.70%	1,315.00	3,700.00	5.86%	-1,695.00	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue	1,950.00	4.64%	0.00	0.00%	1,950.00	0.00	0.00%	1,950.00	
0.00	0.00%	1,078.00	18.03%	-1,078.00	1,203.85	18.03%	-1,203.85	Setup Fee	6,375.21	15.15%	7,315.00	18.04%	-939.79	11,172.75	17.69%	-4,797.54	
2,350.00	99.20%	1,850.00	30.95%	500.00	3,150.00	47.19%	-800.00	Public Room Rental	21,485.02	51.07%	13,350.00	32.92%	8,135.02	25,023.90	39.62%	-3,538.88	
2,350.00	99.20%	2,978.00	49.82%	-628.00	4,713.85	70.61%	-2,363.85	Total Banquets Other Revenue	31,815.23	75.62%	21,355.00	52.66%	10,460.23	39,896.65	63.16%	-8,081.42	
2,368.85	100.00%	5,978.00	100.00%	-3,609.15	6,675.85	100.00%	-4,307.00	Total Banquets Revenue	42,071.08	100.00%	40,555.00	100.00%	1,516.08	63,164.01	100.00%	-21,092.93	
Cost of Sales																	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	
2,368.85	100.00%	5,978.00	100.00%	-3,609.15	6,675.85	100.00%	-4,307.00	Gross Profit	42,071.08	100.00%	40,555.00	100.00%	1,516.08	63,164.01	100.00%	-21,092.93	
Expenses																	
Payroll Expense																	
Salaries and Wages																	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00	
PR Taxes and Benefits																	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	
Other Expenses																	
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,368.85	100.00%	5,978.00	100.00%	-3,609.15	6,675.85	100.00%	-4,307.00	Total Banquets Profit (Loss)	42,071.08	100.00%	40,555.00	100.00%	1,516.08	63,164.01	100.00%	-21,092.93

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Lunch	1,377.60	43.80%	0.00	0.00%	1,377.60	0.00	0.00%	1,377.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Breaks	204.22	6.49%	0.00	0.00%	204.22	0.00	0.00%	204.22
-361.50	-408.47%	0.00	0.00%	-361.50	0.00	0.00%	-361.50	Food-Reception	-361.50	-11.49%	0.00	0.00%	-361.50	0.00	0.00%	-361.50
-361.50	-408.47%	0.00	0.00%	-361.50	0.00	0.00%	-361.50	Catering Food Revenue	1,220.32	38.80%	0.00	0.00%	1,220.32	0.00	0.00%	1,220.32
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-361.50	-408.47%	0.00	0.00%	-361.50	0.00	0.00%	-361.50	Total Catering Food Revenue	1,220.32	38.80%	0.00	0.00%	1,220.32	0.00	0.00%	1,220.32
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio/Visual Revenue	175.00	5.56%	0.00	0.00%	175.00	0.00	0.00%	175.00
450.00	508.47%	0.00	0.00%	450.00	0.00	0.00%	450.00	Other Revenue	1,750.00	55.64%	0.00	0.00%	1,750.00	0.00	0.00%	1,750.00
450.00	508.47%	0.00	0.00%	450.00	0.00	0.00%	450.00	Total Catering Other Revenue	1,925.00	61.20%	0.00	0.00%	1,925.00	0.00	0.00%	1,925.00
88.50	100.00%	0.00	0.00%	88.50	0.00	0.00%	88.50	Total Catering Revenue	3,145.32	100.00%	0.00	0.00%	3,145.32	0.00	0.00%	3,145.32
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
88.50	100.00%	0.00	0.00%	88.50	0.00	0.00%	88.50	Catering Gross Profit	3,145.32	100.00%	0.00	0.00%	3,145.32	0.00	0.00%	3,145.32
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
88.50	100.00%	0.00	0.00%	88.50	0.00	0.00%	88.50	Total Catering Profit (Loss)	3,145.32	100.00%	0.00	0.00%	3,145.32	0.00	0.00%	3,145.32

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
988.21	0.00%	0.00	0.00%	988.21	0.00	0.00%	988.21	Cashiers	2,354.14	0.00%	0.00	0.00%	2,354.14	0.00	0.00%	2,354.14
-934.87	0.00%	0.00	0.00%	-934.87	0.00	0.00%	-934.87	Servers	1,090.68	0.00%	0.00	0.00%	1,090.68	0.00	0.00%	1,090.68
53.34	0.00%	0.00	0.00%	53.34	0.00	0.00%	53.34	Total Restaurant 5 Non-Management	3,444.82	0.00%	0.00	0.00%	3,444.82	0.00	0.00%	3,444.82
53.34	0.00%	0.00	0.00%	53.34	0.00	0.00%	53.34	Total Restaurant 5 Salaries and Wages	3,444.82	0.00%	0.00	0.00%	3,444.82	0.00	0.00%	3,444.82
PR Taxes and Benefits																
33.63	0.00%	0.00	0.00%	33.63	0.00	0.00%	33.63	FICA	337.97	0.00%	0.00	0.00%	337.97	0.00	0.00%	337.97
-0.70	0.00%	0.00	0.00%	-0.70	0.00	0.00%	-0.70	Federal Unemployment Tax	23.17	0.00%	0.00	0.00%	23.17	0.00	0.00%	23.17
-2.33	0.00%	0.00	0.00%	-2.33	0.00	0.00%	-2.33	State Unemployment Tax	77.24	0.00%	0.00	0.00%	77.24	0.00	0.00%	77.24
30.60	0.00%	0.00	0.00%	30.60	0.00	0.00%	30.60	Total Payroll Taxes	438.38	0.00%	0.00	0.00%	438.38	0.00	0.00%	438.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-605.71	0.00%	0.00	0.00%	-605.71	0.00	0.00%	-605.71	Bonus and Incentive Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-605.71	0.00%	0.00	0.00%	-605.71	0.00	0.00%	-605.71	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-575.11	0.00%	0.00	0.00%	-575.11	0.00	0.00%	-575.11	Total Restaurant 5 PR Taxes and Benefi	438.38	0.00%	0.00	0.00%	438.38	0.00	0.00%	438.38
-521.77	0.00%	0.00	0.00%	-521.77	0.00	0.00%	-521.77	Total Restaurant 5 Payroll	3,883.20	0.00%	0.00	0.00%	3,883.20	0.00	0.00%	3,883.20
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
-521.77	0.00%	0.00	0.00%	-521.77	0.00	0.00%	-521.77	Total Restaurant 5 Expenses	3,883.20	0.00%	0.00	0.00%	3,883.20	0.00	0.00%	3,883.20
521.77	0.00%	0.00	0.00%	521.77	0.00	0.00%	521.77	Total Restaurant 5 Profit (Loss)	-3,883.20	0.00%	0.00	0.00%	-3,883.20	0.00	0.00%	-3,883.20

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Bar 1								
								Food Revenue								
54.00	4.99%	0.00	0.00%	54.00	0.00	0.00%	54.00	Food-Dinner	98.25	2.67%	0.00	0.00%	98.25	0.00	0.00%	98.25
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food-Late Night	4.25	0.12%	0.00	0.00%	4.25	0.00	0.00%	4.25
54.00	4.99%	0.00	0.00%	54.00	0.00	0.00%	54.00	Bar 1 Food Revenue	102.50	2.79%	0.00	0.00%	102.50	0.00	0.00%	102.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
54.00	4.99%	0.00	0.00%	54.00	0.00	0.00%	54.00	Total Bar 1 Food Revenue	102.50	2.79%	0.00	0.00%	102.50	0.00	0.00%	102.50
								Beverage Revenue								
558.75	51.64%	0.00	0.00%	558.75	0.00	0.00%	558.75	Liquor	2,054.25	55.89%	0.00	0.00%	2,054.25	0.00	0.00%	2,054.25
356.50	32.95%	0.00	0.00%	356.50	0.00	0.00%	356.50	Beer	1,186.00	32.27%	0.00	0.00%	1,186.00	0.00	0.00%	1,186.00
112.75	10.42%	0.00	0.00%	112.75	0.00	0.00%	112.75	Wine	332.50	9.05%	0.00	0.00%	332.50	0.00	0.00%	332.50
1,028.00	95.01%	0.00	0.00%	1,028.00	0.00	0.00%	1,028.00	Bar 1 Beverage Revenue	3,572.75	97.21%	0.00	0.00%	3,572.75	0.00	0.00%	3,572.75
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,028.00	95.01%	0.00	0.00%	1,028.00	0.00	0.00%	1,028.00	Total Bar 1 Beverage Revenue	3,572.75	97.21%	0.00	0.00%	3,572.75	0.00	0.00%	3,572.75
								Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,082.00	100.00%	0.00	0.00%	1,082.00	0.00	0.00%	1,082.00	Total Bar 1 Revenue	3,675.25	100.00%	0.00	0.00%	3,675.25	0.00	0.00%	3,675.25
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,082.00	100.00%	0.00	0.00%	1,082.00	0.00	0.00%	1,082.00	Gross Profit	3,675.25	100.00%	0.00	0.00%	3,675.25	0.00	0.00%	3,675.25
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
1,082.00	100.00%	0.00	0.00%	1,082.00	0.00	0.00%	1,082.00	Total Bar 1 Profit (Loss)	3,675.25	100.00%	0.00	0.00%	3,675.25	0.00	0.00%	3,675.25

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Minor Operating								
								Income								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Rental Income	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	368.00	5.98%	-368.00	234.50	4.16%	-234.50	Vending Commissions-Soda & Snack Machin	2,534.01	3.19%	3,106.00	5.97%	-571.99	2,445.39	4.89%	88.62
0.00	0.00%	30.00	0.49%	-30.00	0.00	0.00%	0.00	Vending Commissions Other	86.80	0.11%	255.00	0.49%	-168.20	116.00	0.23%	-29.20
0.00	0.00%	398.00	6.47%	-398.00	234.50	4.16%	-234.50	Total Vending Commission Income	2,620.81	3.30%	3,361.00	6.46%	-740.19	2,561.39	5.12%	59.42
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cancellation Fee - Other	2,380.13	3.00%	0.00	0.00%	2,380.13	2,716.23	5.43%	-336.10
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Cancellation Fee Income	2,380.13	3.00%	0.00	0.00%	2,380.13	2,716.23	5.43%	-336.10
320.25	2.27%	386.00	6.27%	-65.75	212.00	3.76%	108.25	Guest Laundry	2,723.50	3.43%	3,253.00	6.25%	-529.50	3,403.08	6.80%	-679.58
0.00	0.00%	0.00	0.00%	0.00	10.00	0.18%	-10.00	Other Revenue 3	0.00	0.00%	0.00	0.00%	0.00	10.00	0.02%	-10.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 4	1,353.81	1.71%	0.00	0.00%	1,353.81	457.47	0.91%	896.34
7,588.21	53.78%	5,368.00	87.26%	2,220.21	5,180.91	91.90%	2,407.30	Gift Shop Sales	64,094.52	80.75%	45,395.00	87.28%	18,699.52	40,899.08	81.72%	23,195.44
6,201.08	43.95%	0.00	0.00%	6,201.08	0.00	0.00%	6,201.08	Other Revenue 7	6,201.08	7.81%	0.00	0.00%	6,201.08	0.00	0.00%	6,201.08
14,109.54	100.00%	5,754.00	93.53%	8,355.54	5,402.91	95.84%	8,706.63	Total Other Income	74,372.91	93.70%	48,648.00	93.54%	25,724.91	44,769.63	89.45%	29,603.28
14,109.54	100.00%	6,152.00	100.00%	7,957.54	5,637.41	100.00%	8,472.13	Total Minor Operating Income	79,373.85	100.00%	52,009.00	100.00%	27,364.85	50,047.25	100.00%	29,326.60
								Cost of Sales								
0.00	0.00%	270.00	4.39%	-270.00	178.70	3.17%	-178.70	Cost of Sales - Guest Laundry	1,879.40	2.37%	2,277.00	4.38%	-397.60	2,367.53	4.73%	-488.13
0.00	0.00%	1,845.00	29.99%	-1,845.00	913.05	16.20%	-913.05	Cost of Sales - Gift Shop	22,228.86	28.01%	15,563.00	29.92%	6,665.86	12,361.61	24.70%	9,867.25
0.00	0.00%	2,115.00	34.38%	-2,115.00	1,091.75	19.37%	-1,091.75	Total Minor Operated Cost of Sales	24,108.26	30.37%	17,840.00	34.30%	6,268.26	14,729.14	29.43%	9,379.12
14,109.54	100.00%	4,037.00	65.62%	10,072.54	4,545.66	80.63%	9,563.88	Total Minor Operated Profit (Loss)	55,265.59	69.63%	34,169.00	65.70%	21,096.59	35,318.11	70.57%	19,947.48

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Franchise Fees								
33,112.89	5.07%	26,005.00	4.80%	7,107.89	14,189.33	3.82%	18,923.56	Franchise Fees - Royalty & Licenses	260,752.80	4.99%	209,843.00	4.79%	50,909.80	153,214.55	3.97%	107,538.25
2,295.93	0.35%	10,402.00	1.92%	-8,106.07	7,019.80	1.89%	-4,723.87	Franchise Fees - Frequent Guest	59,905.14	1.15%	83,938.00	1.92%	-24,032.86	78,043.40	2.02%	-18,138.26
10,384.17	1.59%	10,967.00	2.02%	-582.83	7,606.54	2.05%	2,777.63	Franchise Fees - Marketing Contributions	117,692.14	2.25%	89,588.00	2.05%	28,104.14	79,425.50	2.06%	38,266.64
45,792.99	7.02%	47,374.00	8.74%	-1,581.01	28,815.67	7.76%	16,977.32	Total Franchise Fees	438,350.08	8.39%	383,369.00	8.75%	54,981.08	310,683.45	8.04%	127,666.63

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								A&G Expenses								
								Payroll Expense								
								Salaries and Wages								
11,230.77	1.72%	13,647.00	2.52%	-2,416.23	12,002.52	3.23%	-771.75	Management- A&G	121,540.30	2.33%	134,233.00	3.06%	-12,692.70	104,553.48	2.71%	16,986.82
11,230.77	1.72%	13,647.00	2.52%	-2,416.23	12,002.52	3.23%	-771.75	Total A&G Management	121,540.30	2.33%	134,233.00	3.06%	-12,692.70	104,553.48	2.71%	16,986.82
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Security Agents	0.00	0.00%	0.00	0.00%	0.00	8,826.23	0.23%	-8,826.23
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total A&G Non-Management	0.00	0.00%	0.00	0.00%	0.00	8,826.23	0.23%	-8,826.23
11,230.77	1.72%	13,647.00	2.52%	-2,416.23	12,002.52	3.23%	-771.75	Total A&G Salaries and Wages	121,540.30	2.33%	134,233.00	3.06%	-12,692.70	113,379.71	2.94%	8,160.59
								PR Taxes and Benefits								
817.99	0.13%	1,327.00	0.24%	-509.01	878.83	0.24%	-60.84	FICA	10,015.48	0.19%	11,589.00	0.26%	-1,573.52	8,181.62	0.21%	1,833.86
-55.70	-0.01%	0.00	0.00%	-55.70	0.00	0.00%	-55.70	Federal Unemployment Tax	281.77	0.01%	84.00	0.00%	197.77	74.14	0.00%	207.63
242.87	0.04%	0.00	0.00%	242.87	0.00	0.00%	242.87	State Unemployment Tax	390.62	0.01%	872.00	0.02%	-481.38	2.29	0.00%	388.33
1,005.16	0.15%	1,327.00	0.24%	-321.84	878.83	0.24%	126.33	Total Payroll Taxes	10,687.87	0.20%	12,545.00	0.29%	-1,857.13	8,258.05	0.21%	2,429.82
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,821.58	0.03%	2,464.00	0.06%	-642.42	2,171.93	0.06%	-350.35
0.00	0.00%	0.00	0.00%	0.00	861.48	0.23%	-861.48	Vacation	7,754.17	0.15%	0.00	0.00%	7,754.17	7,148.17	0.19%	606.00
0.00	0.00%	0.00	0.00%	0.00	861.48	0.23%	-861.48	Total Supplemental Pay	9,575.75	0.18%	2,464.00	0.06%	7,111.75	9,320.10	0.24%	255.65
875.06	0.13%	682.00	0.13%	193.06	662.98	0.18%	212.08	Worker's Compensation	5,757.13	0.11%	6,820.00	0.16%	-1,062.87	6,128.69	0.16%	-371.56
-1,412.70	-0.22%	1,106.00	0.20%	-2,518.70	1,109.16	0.30%	-2,521.86	Group Insurance	5,223.25	0.10%	11,049.00	0.25%	-5,825.75	10,250.87	0.27%	-5,027.62
0.00	0.00%	74.00	0.01%	-74.00	0.00	0.00%	0.00	401k Contribution	0.00	0.00%	297.00	0.01%	-297.00	267.28	0.01%	-267.28
0.00	0.00%	3,700.00	0.68%	-3,700.00	0.00	0.00%	0.00	Bonus and Incentive Pay	6,676.00	0.13%	14,800.00	0.34%	-8,124.00	-6,143.00	-0.16%	12,819.00
-537.64	-0.08%	5,562.00	1.03%	-6,099.64	1,772.14	0.48%	-2,309.78	Total Other Benefits	17,656.38	0.34%	32,966.00	0.75%	-15,309.62	10,503.84	0.27%	7,152.54
467.52	0.07%	6,889.00	1.27%	-6,421.48	3,512.45	0.95%	-3,044.93	Total A&G PR Taxes and Benefits	37,920.00	0.73%	47,975.00	1.10%	-10,055.00	28,081.99	0.73%	9,838.01
11,698.29	1.79%	20,536.00	3.79%	-8,837.71	15,514.97	4.18%	-3,816.68	Total A&G Payroll	159,460.30	3.05%	182,208.00	4.16%	-22,747.70	141,461.70	3.66%	17,998.60
								Other Expenses								
1,000.00	0.15%	0.00	0.00%	1,000.00	0.00	0.00%	1,000.00	Accounting/Audit Fees	2,000.00	0.04%	0.00	0.00%	2,000.00	91.49	0.00%	1,908.51
-295.33	-0.05%	0.00	0.00%	-295.33	-1,441.10	-0.39%	1,145.77	Bad Debt Provision	16,518.13	0.32%	0.00	0.00%	16,518.13	6,587.29	0.17%	9,930.84
924.84	0.14%	1,225.00	0.23%	-300.16	1,048.92	0.28%	-124.08	Bank Charges	9,187.91	0.18%	12,250.00	0.28%	-3,062.09	10,982.57	0.28%	-1,794.66
843.84	0.13%	0.00	0.00%	843.84	0.01	0.00%	843.83	Cash Over/Short	903.52	0.02%	0.00	0.00%	903.52	8.77	0.00%	894.75
0.00	0.00%	3,400.00	0.63%	-3,400.00	3,353.67	0.90%	-3,353.67	Central Office - Accounting Fees	27,200.00	0.52%	34,000.00	0.78%	-6,800.00	33,536.70	0.87%	-6,336.70
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Central Office - IT Fees	1,991.02	0.04%	0.00	0.00%	1,991.02	0.00	0.00%	1,991.02
3,266.53	0.50%	0.00	0.00%	3,266.53	0.00	0.00%	3,266.53	Contract Labor	3,266.53	0.06%	0.00	0.00%	3,266.53	0.00	0.00%	3,266.53
17,841.95	2.73%	14,913.00	2.75%	2,928.95	8,885.67	2.39%	8,956.28	Credit Card Commission	121,397.63	2.32%	120,445.00	2.75%	952.63	105,716.43	2.74%	15,681.20
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Donations	111.81	0.00%	0.00	0.00%	111.81	268.12	0.01%	-156.31
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	25.00	0.00%	-25.00
984.09	0.15%	411.00	0.08%	573.09	360.75	0.10%	623.34	Employee Relations	5,325.05	0.10%	5,260.00	0.12%	65.05	5,469.69	0.14%	-144.64
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	657.93	0.01%	0.00	0.00%	657.93	0.00	0.00%	657.93
110.00	0.02%	150.00	0.03%	-40.00	151.60	0.04%	-41.60	Licenses/Permits	5,322.49	0.10%	4,505.00	0.10%	817.49	5,411.42	0.14%	-88.93
0.00	0.00%	0.00	0.00%	0.00	72.76	0.02%	-72.76	Meals and Entertainment	0.00	0.00%	200.00	0.00%	-200.00	90.93	0.00%	-90.93
82.00	0.01%	0.00	0.00%	82.00	-255.00	-0.07%	337.00	Miscellaneous Expense	19.94	0.00%	0.00	0.00%	19.94	228.05	0.01%	-208.11
453.79	0.07%	0.00	0.00%	453.79	0.00	0.00%	453.79	Office Supplies	622.85	0.01%	0.00	0.00%	622.85	0.00	0.00%	622.85
88.88	0.01%	0.00	0.00%	88.88	105.64	0.03%	-16.76	Operating Supplies	4,139.29	0.08%	600.00	0.01%	3,539.29	1,020.42	0.03%	3,118.87
209.56	0.03%	360.00	0.07%	-150.44	360.00	0.10%	-150.44	Payroll Service Fees	3,151.08	0.06%	3,600.00	0.08%	-448.92	3,600.00	0.09%	-448.92
284.22	0.04%	45.00	0.01%	239.22	32.70	0.01%	251.52	Postage	803.16	0.02%	450.00	0.01%	353.16	503.45	0.01%	299.71
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Professional Fees - Legal	1,767.50	0.03%	0.00	0.00%	1,767.50	0.00	0.00%	1,767.50
2,176.50	0.33%	0.00	0.00%	2,176.50	0.00	0.00%	2,176.50	Professional Fees - Other	2,977.26	0.06%	0.00	0.00%	2,977.26	318.00	0.01%	2,659.26
830.00	0.13%	0.00	0.00%	830.00	0.00	0.00%	830.00	Recruitment Advertising	1,620.00	0.03%	0.00	0.00%	1,620.00	0.00	0.00%	1,620.00
33.95	0.01%	0.00	0.00%	33.95	0.00	0.00%	33.95	Recruitment - Other	468.20	0.01%	0.00	0.00%	468.20	0.00	0.00%	468.20
1,536.00	0.24%	2,280.00	0.42%	-744.00	2,597.19	0.70%	-1,061.19	Security - Outside	21,607.61	0.41%	20,640.00	0.47%	967.61	10,690.63	0.28%	10,916.98
0.00	0.00%	0.00	0.00%	0.00	2,500.00	0.67%	-2,500.00	Training	129.66	0.00%	0.00	0.00%	129.66	3,542.66	0.09%	-3,413.00
1,043.01	0.16%	0.00	0.00%	1,043.01	0.00	0.00%	1,043.01	Travel	3,570.29	0.07%	700.00	0.02%	2,870.29	639.43	0.02%	2,930.86
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	35.00	0.00%	-35.00
31,413.83	4.81%	22,784.00	4.20%	8,629.83	17,772.81	4.79%	13,641.02	Total A&G Other Expenses	234,758.86	4.49%	202,650.00	4.63%	32,108.86	188,766.05	4.89%	45,992.81
43,112.12	6.61%	43,320.00	7.99%	-207.88	33,287.78	8.96%	9,824.34	Total A&G Expenses	394,219.16	7.54%	384,858.00	8.79%	9,361.16	330,227.75	8.55%	63,991.41

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
170.00	0.03%	150.00	0.03%	20.00	120.00	0.03%	50.00	Cost of Cell Phones	1,375.00	0.03%	1,500.00	0.03%	-125.00	1,280.00	0.03%	95.00
4,099.97	0.63%	2,000.00	0.37%	2,099.97	1,479.60	0.40%	2,620.37	Cost of Internet Services	16,493.81	0.32%	20,000.00	0.46%	-3,506.19	36,280.92	0.94%	-19,787.11
3,125.07	0.48%	1,200.00	0.22%	1,925.07	1,756.83	0.47%	1,368.24	Cost of Calls	12,550.31	0.24%	12,000.00	0.27%	550.31	17,569.74	0.45%	-5,019.43
7,395.04	1.13%	3,350.00	0.62%	4,045.04	3,356.43	0.90%	4,038.61	Total IT Cost of Services	30,419.12	0.58%	33,500.00	0.76%	-3,080.88	55,130.66	1.43%	-24,711.54
								System Costs								
2,081.69	0.32%	308.00	0.06%	1,773.69	308.31	0.08%	1,773.38	Administrative & General	7,712.37	0.15%	3,080.00	0.07%	4,632.37	3,083.34	0.08%	4,629.03
0.00	0.00%	286.00	0.05%	-286.00	285.83	0.08%	-285.83	Information Security	3,069.98	0.06%	2,860.00	0.07%	209.98	2,858.30	0.07%	211.68
226.21	0.03%	1,419.00	0.26%	-1,192.79	1,276.09	0.34%	-1,049.88	Information Systems	12,139.03	0.23%	14,190.00	0.32%	-2,050.97	14,567.19	0.38%	-2,428.16
2,349.39	0.36%	1,556.00	0.29%	793.39	1,555.60	0.42%	793.79	Rooms	22,506.68	0.43%	15,560.00	0.36%	6,946.68	16,348.21	0.42%	6,158.47
284.29	0.04%	290.00	0.05%	-5.71	650.16	0.18%	-365.87	Sales & Marketing	2,842.90	0.05%	2,900.00	0.07%	-57.10	3,134.25	0.08%	-291.35
4,941.58	0.76%	3,859.00	0.71%	1,082.58	4,075.99	1.10%	865.59	Total IT Systems	48,270.96	0.92%	38,590.00	0.88%	9,680.96	39,991.29	1.04%	8,279.67
								Other Expenses								
0.00	0.00%	115.00	0.02%	-115.00	1,051.75	0.28%	-1,051.75	Contract Labor	1,008.72	0.02%	2,779.00	0.06%	-1,770.28	3,046.88	0.08%	-2,038.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Services	122.77	0.00%	0.00	0.00%	122.77	0.00	0.00%	122.77
141.50	0.02%	0.00	0.00%	141.50	0.00	0.00%	141.50	Dues & Subscriptions	141.50	0.00%	0.00	0.00%	141.50	0.00	0.00%	141.50
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	529.14	0.01%	0.00	0.00%	529.14	0.00	0.00%	529.14
141.50	0.02%	115.00	0.02%	26.50	1,051.75	0.28%	-910.25	Total IT Other Expenses	1,802.13	0.03%	2,779.00	0.06%	-976.87	3,046.88	0.08%	-1,244.75
12,478.12	1.91%	7,324.00	1.35%	5,154.12	8,484.17	2.28%	3,993.95	Total IT Expenses	80,492.21	1.54%	74,869.00	1.71%	5,623.21	98,168.83	2.54%	-17,676.62

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								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
6,614.43	1.01%	6,381.00	1.18%	233.43	0.00	0.00%	6,614.43	Division Management	49,472.01	0.95%	44,019.00	1.01%	5,453.01	16,153.86	0.42%	33,318.15
0.00	0.00%	4,048.00	0.75%	-4,048.00	3,110.32	0.84%	-3,110.32	Sales Managers	6,952.48	0.13%	39,817.00	0.91%	-32,864.52	36,328.76	0.94%	-29,376.28
6,614.43	1.01%	10,429.00	1.92%	-3,814.57	3,110.32	0.84%	3,504.11	Total S&M Management	56,424.49	1.08%	83,836.00	1.91%	-27,411.51	52,482.62	1.36%	3,941.87
970.87	0.15%	0.00	0.00%	970.87	0.00	0.00%	970.87	Administrative Assistant	970.87	0.02%	0.00	0.00%	970.87	2,996.13	0.08%	-2,025.26
970.87	0.15%	0.00	0.00%	970.87	0.00	0.00%	970.87	Total S&M Non-Management	970.87	0.02%	0.00	0.00%	970.87	2,996.13	0.08%	-2,025.26
7,585.30	1.16%	10,429.00	1.92%	-2,843.70	3,110.32	0.84%	4,474.98	Total S&M Salaries and Wages	57,395.36	1.10%	83,836.00	1.91%	-26,440.64	55,478.75	1.44%	1,916.61
								PR Taxes and Benefits								
552.76	0.08%	1,004.00	0.19%	-451.24	300.74	0.08%	252.02	FICA	5,006.32	0.10%	7,400.00	0.17%	-2,393.68	4,453.48	0.12%	552.84
28.90	0.00%	0.00	0.00%	28.90	0.00	0.00%	28.90	Federal Unemployment Tax	150.07	0.00%	29.00	0.00%	121.07	67.26	0.00%	82.81
96.33	0.01%	0.00	0.00%	96.33	0.00	0.00%	96.33	State Unemployment Tax	225.88	0.00%	430.00	0.01%	-204.12	2.23	0.00%	223.65
677.99	0.10%	1,004.00	0.19%	-326.01	300.74	0.08%	377.25	Total Payroll Taxes	5,382.27	0.10%	7,859.00	0.18%	-2,476.73	4,522.97	0.12%	859.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	759.88	0.01%	2,103.00	0.05%	-1,343.12	1,130.30	0.03%	-370.42
0.00	0.00%	0.00	0.00%	0.00	169.06	0.05%	-169.06	Vacation	1,737.43	0.03%	0.00	0.00%	1,737.43	2,286.58	0.06%	-549.15
0.00	0.00%	0.00	0.00%	0.00	169.06	0.05%	-169.06	Total Supplemental Pay	2,497.31	0.05%	2,103.00	0.05%	394.31	3,416.88	0.09%	-919.57
1,199.08	0.18%	225.00	0.04%	974.08	218.70	0.06%	980.38	Worker's Compensation	3,597.05	0.07%	2,250.00	0.05%	1,347.05	2,666.13	0.07%	930.92
0.00	0.00%	370.00	0.07%	-370.00	355.60	0.10%	-355.60	Group Insurance	900.88	0.02%	3,688.00	0.08%	-2,787.12	4,205.26	0.11%	-3,304.38
0.00	0.00%	89.00	0.02%	-89.00	0.00	0.00%	0.00	401k Contribution	0.00	0.00%	353.00	0.01%	-353.00	276.52	0.01%	-276.52
0.00	0.00%	2,700.00	0.50%	-2,700.00	0.00	0.00%	0.00	Bonus and Incentive Pay	5,400.00	0.10%	10,800.00	0.25%	-5,400.00	-471.57	-0.01%	5,871.57
1,199.08	0.18%	3,384.00	0.62%	-2,184.92	574.30	0.15%	624.78	Total Other Benefits	9,897.93	0.19%	17,091.00	0.39%	-7,193.07	6,676.34	0.17%	3,221.59
1,877.07	0.29%	4,388.00	0.81%	-2,510.93	1,044.10	0.28%	832.97	Total S&M PR Taxes and Benefits	17,777.51	0.34%	27,053.00	0.62%	-9,275.49	14,616.19	0.38%	3,161.32
9,462.37	1.45%	14,817.00	2.73%	-5,354.63	4,154.42	1.12%	5,307.95	Total S&M Payroll	75,172.87	1.44%	110,889.00	2.53%	-35,716.13	70,094.94	1.81%	5,077.93
								Other Expenses								
166.25	0.03%	645.00	0.12%	-478.75	332.50	0.09%	-166.25	Advertising General	4,864.50	0.09%	5,202.00	0.12%	-337.50	5,825.00	0.15%	-960.50
450.00	0.07%	9.00	0.00%	441.00	7.21	0.00%	442.79	Advertising-Web/Internet	533.62	0.01%	90.00	0.00%	443.62	2,825.31	0.07%	-2,291.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Brochures	0.00	0.00%	250.00	0.01%	-250.00	0.00	0.00%	0.00
1,368.41	0.21%	4,850.00	0.89%	-3,481.59	4,256.65	1.15%	-2,888.24	Dues and Subscriptions	37,497.58	0.72%	48,556.00	1.11%	-11,058.42	52,162.06	1.35%	-14,664.48
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	18.13	0.00%	400.00	0.01%	-381.87	33.55	0.00%	-15.42
0.00	0.00%	25.00	0.00%	-25.00	0.00	0.00%	0.00	Office Equipment	398.14	0.01%	475.00	0.01%	-76.86	310.29	0.01%	87.85
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Postage	2.15	0.00%	0.00	0.00%	2.15	0.00	0.00%	2.15
0.00	0.00%	50.00	0.01%	-50.00	0.00	0.00%	0.00	Printing and Stationery	208.70	0.00%	175.00	0.00%	33.70	0.00	0.00%	208.70
124.04	0.02%	0.00	0.00%	124.04	0.00	0.00%	124.04	Promotions - In-house	124.04	0.00%	0.00	0.00%	124.04	0.00	0.00%	124.04
3,990.00	0.61%	575.00	0.11%	3,415.00	0.00	0.00%	3,990.00	Promotion - Outside	4,275.97	0.08%	6,038.00	0.14%	-1,762.03	506.20	0.01%	3,769.77
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	0.00	0.00%	0.00	0.00%	0.00	107.49	0.00%	-107.49
0.00	0.00%	25.00	0.00%	-25.00	0.00	0.00%	0.00	Travel	0.00	0.00%	1,350.00	0.03%	-1,350.00	308.22	0.01%	-308.22
6,098.70	0.93%	6,179.00	1.14%	-80.30	4,596.36	1.24%	1,502.34	Total S&M Other Expenses	47,922.83	0.92%	62,536.00	1.43%	-14,613.17	62,078.12	1.61%	-14,155.29
15,561.07	2.38%	20,996.00	3.87%	-5,434.93	8,750.78	2.36%	6,810.29	Total S&M Expenses	123,095.70	2.36%	173,425.00	3.96%	-50,329.30	132,173.06	3.42%	-9,077.36

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								R&M Expenses								
								Payroll Expense								
								Salaries and Wages								
5,193.71	0.80%	5,133.00	0.95%	60.71	0.00	0.00%	5,193.71	Division Management	48,008.80	0.92%	50,489.00	1.15%	-2,480.20	12,496.09	0.32%	35,512.71
5,193.71	0.80%	5,133.00	0.95%	60.71	0.00	0.00%	5,193.71	Total R&M Management	48,008.80	0.92%	50,489.00	1.15%	-2,480.20	12,496.09	0.32%	35,512.71
3,878.82	0.59%	4,967.00	0.92%	-1,088.18	5,439.59	1.46%	-1,560.77	Engineers 1	40,590.65	0.78%	48,161.00	1.10%	-7,570.35	58,085.70	1.50%	-17,495.05
3,878.82	0.59%	4,967.00	0.92%	-1,088.18	5,439.59	1.46%	-1,560.77	Total R&M Non-Management	40,590.65	0.78%	48,161.00	1.10%	-7,570.35	58,085.70	1.50%	-17,495.05
9,072.53	1.39%	10,100.00	1.86%	-1,027.47	5,439.59	1.46%	3,632.94	Total R&M Salaries and Wages	88,599.45	1.70%	98,650.00	2.25%	-10,050.55	70,581.79	1.83%	18,017.66
								PR Taxes and Benefits								
660.57	0.10%	702.00	0.13%	-41.43	263.38	0.07%	397.19	FICA	5,531.28	0.11%	6,960.00	0.16%	-1,428.72	3,625.33	0.09%	1,905.95
33.82	0.01%	0.00	0.00%	33.82	0.00	0.00%	33.82	Federal Unemployment Tax	262.26	0.01%	138.00	0.00%	124.26	55.27	0.00%	206.99
112.75	0.02%	0.00	0.00%	112.75	0.00	0.00%	112.75	State Unemployment Tax	299.33	0.01%	604.00	0.01%	-304.67	2.25	0.00%	297.08
807.14	0.12%	702.00	0.13%	105.14	263.38	0.07%	543.76	Total Payroll Taxes	6,092.87	0.12%	7,702.00	0.18%	-1,609.13	3,682.85	0.10%	2,410.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	836.00	0.02%	1,624.00	0.04%	-788.00	891.23	0.02%	-55.23
0.00	0.00%	210.00	0.04%	-210.00	193.36	0.05%	-193.36	Vacation	902.74	0.02%	2,100.00	0.05%	-1,197.26	2,758.55	0.07%	-1,855.81
0.00	0.00%	210.00	0.04%	-210.00	193.36	0.05%	-193.36	Total Supplemental Pay	1,738.74	0.03%	3,724.00	0.09%	-1,985.26	3,649.78	0.09%	-1,911.04
543.03	0.08%	207.00	0.04%	336.03	200.82	0.05%	342.21	Worker's Compensation	3,267.41	0.06%	2,070.00	0.05%	1,197.41	2,320.46	0.06%	946.95
-541.50	-0.08%	1,011.00	0.19%	-1,552.50	447.35	0.12%	-988.85	Group Insurance	4,444.54	0.09%	10,110.00	0.23%	-5,665.46	5,385.58	0.14%	-941.04
0.00	0.00%	50.00	0.01%	-50.00	0.00	0.00%	0.00	401k Contribution	0.00	0.00%	199.00	0.00%	-199.00	0.00	0.00%	0.00
1.53	0.00%	1,268.00	0.23%	-1,266.47	648.17	0.17%	-646.64	Total Other Benefits	7,711.95	0.15%	12,379.00	0.28%	-4,667.05	7,706.04	0.20%	5.91
808.67	0.12%	2,180.00	0.40%	-1,371.33	1,104.91	0.30%	-296.24	Total R&M PR Taxes and Benefits	15,543.56	0.30%	23,805.00	0.54%	-8,261.44	15,038.67	0.39%	504.89
9,881.20	1.51%	12,280.00	2.26%	-2,398.80	6,544.50	1.76%	3,336.70	Total R&M Payroll	104,143.01	1.99%	122,455.00	2.80%	-18,311.99	85,620.46	2.22%	18,522.55
								Other Expenses								
5,978.76	0.92%	1,342.00	0.25%	4,636.76	403.18	0.11%	5,575.58	Air Conditioning and Refrigeration	18,699.80	0.36%	9,320.00	0.21%	9,379.80	4,427.22	0.11%	14,272.58
1,236.83	0.19%	503.00	0.09%	733.83	0.00	0.00%	1,236.83	Building	6,136.54	0.12%	4,291.00	0.10%	1,845.54	1,835.66	0.05%	4,300.88
958.69	0.15%	1,390.00	0.26%	-431.31	1,390.08	0.37%	-431.39	Contract Labor	12,079.33	0.23%	13,900.00	0.32%	-1,820.67	13,900.80	0.36%	-1,821.47
0.00	0.00%	336.00	0.06%	-336.00	0.00	0.00%	0.00	Electric Bulbs	3,320.02	0.06%	3,171.00	0.07%	149.02	1,943.33	0.05%	1,376.69
235.47	0.04%	25.00	0.00%	210.47	0.00	0.00%	235.47	Electrical and Mechanical	768.39	0.01%	212.00	0.00%	556.39	73.85	0.00%	694.54
0.00	0.00%	460.00	0.08%	-460.00	0.00	0.00%	0.00	Elevator Maintenance Contracts	3,070.53	0.06%	4,600.00	0.11%	-1,529.47	4,324.79	0.11%	-1,254.26
0.00	0.00%	200.00	0.04%	-200.00	759.50	0.20%	-759.50	Fire Safety Equipment	4,517.47	0.09%	3,220.00	0.07%	1,297.47	3,453.50	0.09%	1,063.97
24.62	0.00%	0.00	0.00%	24.62	0.00	0.00%	24.62	Floor and Carpet Maintenance	24.62	0.00%	0.00	0.00%	24.62	0.00	0.00%	24.62
59.86	0.01%	0.00	0.00%	59.86	0.00	0.00%	59.86	Furniture	59.86	0.00%	0.00	0.00%	59.86	752.11	0.02%	-692.25
0.00	0.00%	4,500.00	0.83%	-4,500.00	6,973.00	1.88%	-6,973.00	Grounds and Landscaping	28,715.28	0.55%	30,775.00	0.70%	-2,059.72	33,005.00	0.85%	-4,289.72
0.00	0.00%	201.00	0.04%	-201.00	142.73	0.04%	-142.73	Kitchen Equipment Repairs	1,869.54	0.04%	1,698.00	0.04%	171.54	1,020.64	0.03%	848.90
0.00	0.00%	181.00	0.03%	-181.00	110.00	0.03%	-110.00	Laundry Equipment Repairs	3,499.49	0.07%	1,527.00	0.03%	1,972.49	1,543.15	0.04%	1,956.34
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	0.00	0.00%	0.00	14.13	0.00%	-14.13
316.72	0.05%	421.00	0.08%	-104.28	372.19	0.10%	-55.47	Operating Supplies	4,988.73	0.10%	3,566.00	0.08%	1,422.73	3,634.46	0.09%	1,354.27
147.87	0.02%	134.00	0.02%	13.87	0.00	0.00%	147.87	Painting and Decorating	476.95	0.01%	1,131.00	0.03%	-654.05	64.03	0.00%	412.92
14.10	0.00%	0.00	0.00%	14.10	0.00	0.00%	14.10	Pest Control	364.10	0.01%	0.00	0.00%	364.10	0.00	0.00%	364.10
2,144.09	0.33%	386.00	0.07%	1,758.09	0.00	0.00%	2,144.09	Plumbing and Heating	9,167.31	0.18%	3,181.00	0.07%	5,986.31	3,572.34	0.09%	5,594.97
1,540.86	0.24%	457.00	0.08%	1,083.86	1,277.15	0.34%	263.71	Pool Service- Contract	10,624.55	0.20%	4,570.00	0.10%	6,054.55	5,345.41	0.14%	5,279.14
404.56	0.06%	0.00	0.00%	404.56	0.00	0.00%	404.56	Tools	404.56	0.01%	0.00	0.00%	404.56	0.00	0.00%	404.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	255.84	0.01%	-255.84
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Vehicle Maintenance & Repairs	0.00	0.00%	200.00	0.00%	-200.00	0.00	0.00%	0.00
1,905.89	0.29%	725.00	0.13%	1,180.89	742.71	0.20%	1,163.18	Waste Removal	8,198.47	0.16%	7,250.00	0.17%	948.47	7,136.55	0.18%	1,061.92
14,968.32	2.29%	11,261.00	2.08%	3,707.32	12,170.54	3.28%	2,797.78	Total R&M Other Expenses	116,985.54	2.24%	92,612.00	2.11%	24,373.54	86,302.81	2.23%	30,682.73
24,849.52	3.81%	23,541.00	4.34%	1,308.52	18,715.04	5.04%	6,134.48	Total R&M Expenses	221,128.55	4.23%	215,067.00	4.91%	6,061.55	171,923.27	4.45%	49,205.28

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
9,637.42	1.48%	6,542.00	1.21%	3,095.42	7,822.02	2.11%	1,815.40	Utilities	65,932.13	1.26%	55,177.00	1.26%	10,755.13	58,070.57	1.50%	7,861.56
32,058.57	4.91%	11,743.00	2.17%	20,315.57	14,008.99	3.77%	18,049.58	Water	151,020.77	2.89%	138,632.00	3.17%	12,388.77	118,362.63	3.06%	32,658.14
0.00	0.00%	2,684.00	0.49%	-2,684.00	1,621.80	0.44%	-1,621.80	Electricity	24,776.67	0.47%	22,637.00	0.52%	2,139.67	18,568.82	0.48%	6,207.85
41,695.99	6.39%	20,969.00	3.87%	20,726.99	23,452.81	6.32%	18,243.18	Gas - Natural HLP	241,729.57	4.63%	216,446.00	4.94%	25,283.57	195,002.02	5.05%	46,727.55
								Total Utilities								

Company: OTAZ Associates LLC Property: Hyatt House Scottsdale/Old Town
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								Fixed								
781.80	0.12%	0.00	0.00%	781.80	0.00	0.00%	781.80	Personal Property Taxes	781.80	0.01%	0.00	0.00%	781.80	0.00	0.00%	781.80
4,784.60	0.73%	29,903.00	5.51%	-25,118.40	20,831.10	5.61%	-16,046.50	Real Estate Taxes	244,008.60	4.67%	299,030.00	6.83%	-55,021.40	81,094.67	2.10%	162,913.93
5,566.40	0.85%	29,903.00	5.51%	-24,336.60	20,831.10	5.61%	-15,264.70	Total Taxes	244,790.40	4.68%	299,030.00	6.83%	-54,239.60	81,094.67	2.10%	163,695.73
0.00	0.00%	390.00	0.07%	-390.00	390.00	0.11%	-390.00	Insurance	3,120.00	0.06%	3,900.00	0.09%	-780.00	3,900.00	0.10%	-780.00
643.40	0.10%	0.00	0.00%	643.40	0.00	0.00%	643.40	Insurance - Automobile	643.40	0.01%	0.00	0.00%	643.40	0.00	0.00%	643.40
284.20	0.04%	0.00	0.00%	284.20	0.00	0.00%	284.20	Insurance - Employment	284.20	0.01%	0.00	0.00%	284.20	0.00	0.00%	284.20
6,257.40	0.96%	6,154.00	1.13%	103.40	5,880.92	1.58%	376.48	Insurance - General Liability	21,505.02	0.41%	61,540.00	1.41%	-40,034.98	44,569.87	1.15%	-23,064.85
9,835.33	1.51%	6,043.00	1.11%	3,792.33	6,428.70	1.73%	3,406.63	Insurance - Property	104,781.34	2.00%	60,430.00	1.38%	44,351.34	59,589.99	1.54%	45,191.35
17,020.33	2.61%	12,587.00	2.32%	4,433.33	12,699.62	3.42%	4,320.71	Total Insurance	130,333.96	2.49%	125,870.00	2.87%	4,463.96	108,059.86	2.80%	22,274.10
84,557.00	12.95%	84,557.00	15.59%	0.00	79,858.33	21.51%	4,698.67	Ground Lease Expense	836,858.55	16.01%	833,655.00	19.03%	3,203.55	798,583.30	20.67%	38,275.25
84,557.00	12.95%	84,557.00	15.59%	0.00	79,858.33	21.51%	4,698.67	Total Leases & Rent	836,858.55	16.01%	833,655.00	19.03%	3,203.55	798,583.30	20.67%	38,275.25
20,081.46	3.08%	16,269.00	3.00%	3,812.46	11,140.70	3.00%	8,940.76	Management Fee - Base	157,823.07	3.02%	131,396.00	3.00%	26,427.07	115,895.35	3.00%	41,927.72
20,081.46	3.08%	16,269.00	3.00%	3,812.46	11,140.70	3.00%	8,940.76	Total Management Fees	157,823.07	3.02%	131,396.00	3.00%	26,427.07	115,895.35	3.00%	41,927.72
4,282.37	0.66%	0.00	0.00%	4,282.37	0.00	0.00%	4,282.37	Capital Reserve	4,282.37	0.08%	0.00	0.00%	4,282.37	0.00	0.00%	4,282.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	25,000.00	0.65%	-25,000.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Extraordinary Expense	0.00	0.00%	0.00	0.00%	0.00	-24,899.08	-0.64%	24,899.08
0.00	0.00%	0.00	0.00%	0.00	1,500.00	0.40%	-1,500.00	Prior Owner's Expense	68,058.68	1.30%	0.00	0.00%	68,058.68	5,377.95	0.14%	62,680.73
4,282.37	0.66%	0.00	0.00%	4,282.37	1,500.00	0.40%	2,782.37	Total Other Non-Operating	72,341.05	1.38%	0.00	0.00%	72,341.05	5,478.87	0.14%	66,862.18

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
120.00		120.00		0.00	120.00		0.00	# Rooms	120.00		120.00		0.00	120.00		0.00
3,720.00		3,720.00		0.00	3,720.00		0.00	Available Rooms	36,480.00		36,480.00		0.00	36,600.00		-120.00
1,773.00		2,617.00		-844.00	2,239.00		-466.00	Room Nights Sold	21,672.00		19,866.00		1,806.00	6,374.00		15,298.00
47.66%		70.35%		-22.69%	60.19%		-12.53%	Occupancy %	59.41%		54.46%		4.95%	17.42%		41.99%
152.34		150.59		1.75	125.46		26.88	ADR	130.01		138.11		-8.10	367.91		-237.90
72.60		105.94		-33.33	75.51		-2.91	RevPar	77.24		75.21		2.03	64.07		13.16
Summary V.11																
Revenue																
270,090.17	99.12%	394,092.66	99.47%	-124,002.49	280,902.52	99.55%	-10,812.35	Rooms	2,817,582.37	99.40%	2,743,700.28	99.28%	73,882.09	2,345,065.96	99.26%	472,516.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,386.00	0.88%	2,080.00	0.53%	306.00	1,263.77	0.45%	1,122.23	Other Departments	17,026.25	0.60%	19,996.00	0.72%	-2,969.75	17,380.97	0.74%	-354.72
272,476.17	100.00%	396,172.66	100.00%	-123,696.49	282,166.29	100.00%	-9,690.12	Total Operating Revenue	2,834,608.62	100.00%	2,763,696.28	100.00%	70,912.34	2,362,446.93	100.00%	472,161.69
Departmental Expenses																
74,502.54	27.58%	65,172.00	16.54%	9,330.54	43,141.77	15.36%	31,360.77	Rooms	569,786.63	20.22%	595,009.00	21.69%	-25,222.37	538,249.10	22.95%	31,537.53
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	5.30	0.00%	0.00	0.00%	5.30	0.00	0.00%	5.30
25.55	1.07%	406.00	19.52%	-380.45	480.75	38.04%	-455.20	Other Departments	5,922.09	34.78%	4,078.00	20.39%	1,844.09	1,906.64	10.97%	4,015.45
74,528.09	27.35%	65,578.00	16.55%	8,950.09	43,622.52	15.46%	30,905.57	Total Departmental Expenses	575,714.02	20.31%	599,087.00	21.68%	-23,372.98	540,155.74	22.86%	35,558.28
197,948.08	72.65%	330,594.66	83.45%	-132,646.58	238,543.77	84.54%	-40,595.69	Total Departmental Profit	2,258,894.60	79.69%	2,164,609.28	78.32%	94,285.32	1,822,291.19	77.14%	436,603.41
Undistributed Operating Expenses																
28,507.44	10.46%	31,012.00	7.83%	-2,504.56	31,613.97	11.20%	-3,106.53	A&G	330,975.66	11.68%	281,379.00	10.18%	49,596.66	285,497.72	12.08%	45,477.94
10,123.20	3.72%	9,700.00	2.45%	423.20	5,306.91	1.88%	4,816.29	IT	54,196.50	1.91%	77,945.00	2.82%	-23,748.50	64,488.53	2.73%	-10,292.03
13,593.02	4.99%	12,865.00	3.25%	728.02	9,561.91	3.39%	4,031.11	S&M	118,755.88	4.19%	122,501.00	4.43%	-3,745.12	108,527.83	4.59%	10,228.05
59,522.34	21.84%	36,616.00	9.24%	22,906.34	34,821.72	12.34%	24,700.62	Franchise Fees	306,250.91	10.80%	263,251.00	9.53%	42,999.91	228,259.54	9.66%	77,991.37
13,528.94	4.97%	16,027.00	4.05%	-2,498.06	13,315.00	4.72%	213.94	R&M	115,087.97	4.06%	166,685.00	6.03%	-51,597.03	141,059.78	5.97%	-25,971.81
14,991.21	5.50%	17,455.00	4.41%	-2,463.79	11,247.25	3.99%	3,743.96	Utilities	166,395.24	5.87%	134,625.00	4.87%	31,770.24	133,351.12	5.64%	33,044.12
140,266.15	51.48%	123,675.00	31.22%	16,591.15	105,866.76	37.52%	34,399.39	Total Undistributed Expenses	1,091,662.16	38.51%	1,046,386.00	37.86%	45,276.16	961,184.52	40.69%	130,477.64
57,681.93	21.17%	206,919.66	52.23%	-149,237.73	132,677.01	47.02%	-74,995.08	Gross Operating Profit	1,167,232.44	41.18%	1,118,223.28	40.46%	49,009.16	861,106.67	36.45%	306,125.77
8,674.29	3.18%	11,885.00	3.00%	-3,210.71	8,466.52	3.00%	207.77	Management Fees	86,035.43	3.04%	82,910.00	3.00%	3,125.43	70,889.67	3.00%	15,145.76
49,007.64	17.99%	195,034.66	49.23%	-146,027.02	124,210.49	44.02%	-75,202.85	Income Before Non-Operating Income	1,081,197.01	38.14%	1,035,313.28	37.46%	45,883.73	790,217.00	33.45%	290,980.01
Non-Operating Income and Expenses																
9,808.93	3.60%	8,408.00	2.12%	1,400.93	7,214.60	2.56%	2,594.33	Insurance	68,444.42	2.41%	84,080.00	3.04%	-15,635.58	64,047.90	2.71%	4,396.52
86,604.00	31.78%	84,164.00	21.24%	2,440.00	73,057.71	25.89%	13,546.29	Leases & Rent	846,517.04	29.86%	841,640.00	30.45%	4,877.04	797,212.62	33.75%	49,304.42
0.00	0.00%	0.00	0.00%	0.00	729.96	0.26%	-729.96	Other	160,559.61	5.66%	0.00	0.00%	160,559.61	41,749.22	1.77%	118,810.39
96,412.93	35.38%	92,572.00	23.37%	3,840.93	81,002.27	28.71%	15,410.66	Total Non-Operating Income and Expens	1,075,521.07	37.94%	925,720.00	33.50%	149,801.07	903,009.74	38.22%	172,511.33
-47,405.29	-17.40%	102,462.66	25.86%	-149,867.95	43,208.22	15.31%	-90,613.51	EBITDA	5,675.94	0.20%	109,593.28	3.97%	-103,917.34	-112,792.74	-4.77%	118,468.68
0.00	0.00%	86,095.00	21.73%	-86,095.00	85,052.93	30.14%	-85,052.93	Interest	680,423.44	24.00%	860,950.00	31.15%	-180,526.56	851,121.13	36.03%	-170,697.69
98,052.00	35.99%	49,026.00	12.37%	49,026.00	52,000.00	18.43%	46,052.00	Taxes	514,052.00	18.13%	490,260.00	17.74%	23,792.00	478,846.01	20.27%	35,205.99
98,052.00	35.99%	135,121.00	34.11%	-37,069.00	137,052.93	48.57%	-39,000.93	Interest, Taxes, Depreciation and Amor	1,194,475.44	42.14%	1,351,210.00	48.89%	-156,734.56	1,329,967.14	56.30%	-135,491.70
-145,457.29	-53.38%	-32,658.34	-8.24%	-112,798.95	-93,844.71	-33.26%	-51,612.58	Net Income	-1,188,799.50	-41.94%	-1,241,616.72	-44.93%	52,817.22	-1,442,759.88	-61.07%	253,960.38

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Statistics																
120.00		120.00		0.00	120.00		0.00	# Rooms	120.00		120.00		0.00	120.00		0.00
3,720.00		3,720.00		0.00	3,720.00		0.00	Available Rooms	36,480.00		36,480.00		0.00	36,600.00		-120.00
1,773.00		2,617.00		-844.00	2,239.00		-466.00	Room Nights Sold	21,672.00		19,866.00		1,806.00	6,374.00		15,298.00
0.48		0.70		-0.23	0.60		-0.13	Occupancy %	0.59		0.54		0.05	0.17		0.42
152.34		150.59		1.75	125.46		26.88	ADR	130.01		138.11		-8.10	367.91		-237.90
72.60		105.94		-33.33	75.51		-2.91	RevPar	77.24		75.21		2.03	64.07		13.16
Summary Revenue:																
270,090.17	99.12%	394,092.66	99.47%	-124,002.49	280,902.52	99.55%	-10,812.35	Rooms	2,817,582.37	99.40%	2,743,700.28	99.28%	73,882.09	2,345,065.96	99.26%	472,516.41
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
2,386.00	0.88%	2,080.00	0.53%	306.00	1,263.77	0.45%	1,122.23	Other	17,026.25	0.60%	19,996.00	0.72%	-2,969.75	17,380.97	0.74%	-354.72
272,476.17	100.00%	396,172.66	100.00%	-123,696.49	282,166.29	100.00%	-9,690.12	Total Revenue	2,834,608.62	100.00%	2,763,696.28	100.00%	70,912.34	2,362,446.93	100.00%	472,161.69
Cost of Sales:																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
25.55	1.07%	406.00	19.52%	-380.45	480.75	38.04%	-455.20	Other	5,682.09	33.37%	4,078.00	20.39%	1,604.09	1,906.64	10.97%	3,775.45
25.55	1.07%	406.00	19.52%	-380.45	480.75	38.04%	-455.20	Total Cost of Sales	5,682.09	33.37%	4,078.00	20.39%	1,604.09	1,906.64	10.97%	3,775.45
Payroll:																
28,899.65	10.70%	34,291.00	8.70%	-5,391.35	27,027.32	9.62%	1,872.33	Rooms	322,302.26	11.44%	348,258.00	12.69%	-25,955.74	303,355.46	12.94%	18,946.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
8,175.83	3.00%	8,054.00	2.03%	121.83	10,819.45	3.83%	-2,643.62	A&G	96,790.38	3.41%	70,640.00	2.56%	26,150.38	89,396.10	3.78%	7,394.28
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	IT	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,495.07	2.75%	6,526.00	1.65%	969.07	5,155.20	1.83%	2,339.87	S&M	60,523.66	2.14%	61,535.00	2.23%	-1,011.34	55,351.44	2.34%	5,172.22
8,036.55	2.95%	6,638.00	1.68%	1,398.55	3,855.47	1.37%	4,181.08	R&M	44,898.68	1.58%	58,838.00	2.13%	-13,939.32	47,696.65	2.02%	-2,797.97
52,607.10	19.31%	55,509.00	14.01%	-2,901.90	46,857.44	16.61%	5,749.66	Total Salaries and Wages	524,514.98	18.50%	539,271.00	19.51%	-14,756.02	495,799.65	20.99%	28,715.33
15,524.59	5.70%	7,802.00	1.97%	7,722.59	5,902.37	2.09%	9,622.22	Total Taxes and Benefits	88,095.14	3.11%	88,574.00	3.20%	-478.86	70,453.33	2.98%	17,641.81
68,131.69	25.00%	63,311.00	15.98%	4,820.69	52,759.81	18.70%	15,371.88	Total Labor Costs	612,610.12	21.61%	627,845.00	22.72%	-15,234.88	566,252.98	23.97%	46,357.14
Direct Expenses:																
40,319.16	14.93%	28,866.00	7.32%	11,453.16	14,415.17	5.13%	25,903.99	Rooms	214,895.47	7.63%	221,793.00	8.08%	-6,897.53	209,579.48	8.94%	5,315.99
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B	5.30	0.00%	0.00	0.00%	5.30	0.00	0.00%	5.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone	240.00	1.41%	0.00	0.00%	240.00	0.00	0.00%	240.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
59,522.34	21.84%	36,616.00	9.24%	22,906.34	34,821.72	12.34%	24,700.62	Franchise Fees	306,250.91	10.80%	263,251.00	9.53%	42,999.91	228,259.54	9.66%	77,991.37
15,903.13	5.84%	20,330.00	5.13%	-4,426.87	18,451.65	6.54%	-2,548.52	A&G	207,181.13	7.31%	178,401.00	6.46%	28,780.13	174,048.55	7.37%	33,132.58
10,123.20	3.72%	9,700.00	2.45%	423.20	5,306.91	1.88%	4,816.29	IT	54,196.50	1.91%	77,945.00	2.82%	-23,748.50	64,488.53	2.73%	-10,292.03
2,038.00	0.75%	5,233.00	1.32%	-3,195.00	3,544.76	1.26%	-1,506.76	S&M	43,109.57	1.52%	51,154.00	1.85%	-8,044.43	44,338.24	1.88%	-1,228.67
3,739.96	1.37%	7,336.00	1.85%	-3,596.04	8,461.26	3.00%	-4,721.30	R&M	56,809.85	2.00%	86,381.00	3.13%	-29,571.15	79,115.18	3.35%	-22,305.33
14,991.21	5.50%	17,455.00	4.41%	-2,463.79	11,247.25	3.99%	3,743.96	Utilities	166,395.24	5.87%	134,625.00	4.87%	31,770.24	133,351.12	5.64%	33,044.12
146,637.00	53.82%	125,536.00	31.69%	21,101.00	96,248.72	34.11%	50,388.28	Total Direct Expense	1,049,083.97	37.01%	1,013,550.00	36.67%	35,533.97	933,180.64	39.50%	115,903.33
57,681.93	21.17%	206,919.66	52.23%	-149,237.73	132,677.01	47.02%	-74,995.08	Gross Operating Profit	1,167,232.44	41.18%	1,118,223.28	40.46%	49,009.16	861,106.67	36.45%	306,125.77

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								<u>Fixed Costs</u>								
98,052.00	35.99%	49,026.00	12.37%	49,026.00	52,000.00	18.43%	46,052.00	Taxes	514,052.00	18.13%	490,260.00	17.74%	23,792.00	478,846.01	20.27%	35,205.99
9,808.93	3.60%	8,408.00	2.12%	1,400.93	7,214.60	2.56%	2,594.33	Insurance	68,444.42	2.41%	84,080.00	3.04%	-15,635.58	64,047.90	2.71%	4,396.52
86,604.00	31.78%	84,164.00	21.24%	2,440.00	73,057.71	25.89%	13,546.29	Leases & Rent	846,517.04	29.86%	841,640.00	30.45%	4,877.04	797,212.62	33.75%	49,304.42
8,674.29	3.18%	11,885.00	3.00%	-3,210.71	8,466.52	3.00%	207.77	Management Fees	86,035.43	3.04%	82,910.00	3.00%	3,125.43	70,889.67	3.00%	15,145.76
203,139.22	74.55%	153,483.00	38.74%	49,656.22	140,738.83	49.88%	62,400.39	Total Fixed Expenses	1,515,048.89	53.45%	1,498,890.00	54.23%	16,158.89	1,410,996.20	59.73%	104,052.69
-145,457.29	-53.38%	53,436.66	13.49%	-198,893.95	-8,061.82	-2.86%	-137,395.47	Net Operating Profit	-347,816.45	-12.27%	-380,666.72	-13.77%	32,850.27	-549,889.53	-23.28%	202,073.08
0.00	0.00%	65,053.00	16.42%	-65,053.00	65,052.93	23.05%	-65,052.93	Interest - First Mortgage	520,423.44	18.36%	650,530.00	23.54%	-130,106.56	650,529.30	27.54%	-130,105.86
0.00	0.00%	21,042.00	5.31%	-21,042.00	20,000.00	7.09%	-20,000.00	Interest - Notes Payable	160,000.00	5.64%	210,420.00	7.61%	-50,420.00	199,373.46	8.44%	-39,373.46
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Interest Expense - Other	0.00	0.00%	0.00	0.00%	0.00	1,218.37	0.05%	-1,218.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	10,854.50	0.38%	0.00	0.00%	10,854.50	0.00	0.00%	10,854.50
0.00	0.00%	0.00	0.00%	0.00	729.96	0.26%	-729.96	Prior Owner's Expense	147,654.09	5.21%	0.00	0.00%	147,654.09	16,749.22	0.71%	130,904.87
-145,457.29	-53.38%	-32,658.34	-8.24%	-112,798.95	-93,844.71	-33.26%	-51,612.58	Net Operating Income	-1,186,748.48	-41.87%	-1,241,616.72	-44.93%	54,868.24	-1,417,759.88	-60.01%	231,011.40
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Capital Reserve	2,051.02	0.07%	0.00	0.00%	2,051.02	0.00	0.00%	2,051.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	25,000.00	1.06%	-25,000.00
-145,457.29	-53.38%	-32,658.34	-8.24%	-112,798.95	-93,844.71	-33.26%	-51,612.58	Adjusted NOI	-1,188,799.50	-41.94%	-1,241,616.72	-44.93%	52,817.22	-1,442,759.88	-61.07%	253,960.38
-145,457.29	-53.38%	-32,658.34	-8.24%	-112,798.95	-93,844.71	-33.26%	-51,612.58	Net Profit/(Loss)	-1,188,799.50	-41.94%	-1,241,616.72	-44.93%	52,817.22	-1,442,759.88	-61.07%	253,960.38

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Rooms																
Room Revenue																
Transient Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	2,420.00	0.86%	-2,420.00	Corporate Transient	12,458.65	0.44%	0.00	0.00%	12,458.65	37,505.35	1.60%	-25,046.70
0.00	0.00%	0.00	0.00%	0.00	6,455.20	2.30%	-6,455.20	Advanced Purchase	59,940.50	2.13%	0.00	0.00%	59,940.50	37,718.45	1.61%	22,222.05
0.00	0.00%	62,583.80	15.88%	-62,583.80	28,820.20	10.26%	-28,820.20	AAA/AARP Transient	118,892.91	4.22%	560,686.60	20.44%	-441,793.69	180,927.42	7.72%	-62,034.51
0.00	0.00%	0.00	0.00%	0.00	1,164.25	0.41%	-1,164.25	FIT(Flexible Independent Travel)	9,635.28	0.34%	0.00	0.00%	9,635.28	5,097.90	0.22%	4,537.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Consortia Transient	7,530.98	0.27%	0.00	0.00%	7,530.98	0.00	0.00%	7,530.98
0.00	0.00%	0.00	0.00%	0.00	10,951.15	3.90%	-10,951.15	Employee	49,622.65	1.76%	0.00	0.00%	49,622.65	88,546.69	3.78%	-38,924.04
0.00	0.00%	0.00	0.00%	0.00	1,864.40	0.66%	-1,864.40	Travel Agent/Friends & Family	16,402.19	0.58%	0.00	0.00%	16,402.19	18,526.30	0.79%	-2,124.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Leisure Package Transient	5,412.00	0.19%	0.00	0.00%	5,412.00	0.00	0.00%	5,412.00
0.00	0.00%	0.00	0.00%	0.00	1,426.00	0.51%	-1,426.00	Member Reward Stay	15,973.00	0.57%	0.00	0.00%	15,973.00	10,640.84	0.45%	5,332.16
0.00	0.00%	16,500.00	4.19%	-16,500.00	10,098.72	3.60%	-10,098.72	Internet/E-Commerce	169,674.27	6.02%	136,591.80	4.98%	33,082.47	76,290.59	3.25%	93,383.68
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	E-Commerce Opaque	1,306.63	0.05%	0.00	0.00%	1,306.63	1,233.20	0.05%	73.43
0.00	0.00%	0.00	0.00%	0.00	11,224.00	4.00%	-11,224.00	Government Transient	216,885.37	7.70%	0.00	0.00%	216,885.37	357,737.41	15.25%	-140,852.04
265,167.79	98.18%	117,573.84	29.83%	147,593.95	44,039.80	15.68%	221,127.99	Rack Transient	884,925.35	31.41%	603,494.14	22.00%	281,431.21	408,746.83	17.43%	476,178.52
0.00	0.00%	130,022.52	32.99%	-130,022.52	68,017.85	24.21%	-68,017.85	Local Negotiated Transient	859,175.81	30.49%	995,685.24	36.29%	-136,509.43	775,312.81	33.06%	83,863.00
265,167.79	98.18%	326,680.16	82.89%	-61,512.37	186,481.57	66.39%	78,686.22	Total Transient Room Revenue	2,427,835.59	86.17%	2,296,457.78	83.70%	131,377.81	1,998,283.79	85.21%	429,551.80
Group Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Corporate Group	2,459.00	0.09%	0.00	0.00%	2,459.00	0.00	0.00%	2,459.00
654.00	0.24%	0.00	0.00%	654.00	91,619.00	32.62%	-90,965.00	Government Group	372,808.00	13.23%	0.00	0.00%	372,808.00	334,636.00	14.27%	38,172.00
-10.00	0.00%	66,412.50	16.85%	-66,422.50	4,050.00	1.44%	-4,060.00	SMERF Group	1,904.00	0.07%	437,242.50	15.94%	-435,338.50	11,435.00	0.49%	-9,531.00
3,631.00	1.34%	0.00	0.00%	3,631.00	0.00	0.00%	3,631.00	Sports Group	10,210.00	0.36%	0.00	0.00%	10,210.00	1,654.00	0.07%	8,556.00
4,275.00	1.58%	66,412.50	16.85%	-62,137.50	95,669.00	34.06%	-91,394.00	Total Group Room Revenue	387,381.00	13.75%	437,242.50	15.94%	-49,861.50	347,725.00	14.83%	39,656.00
Contract Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Contract Room Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Room Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	No-Show Rooms	0.00	0.00%	0.00	0.00%	0.00	400.00	0.02%	-400.00
647.38	0.24%	1,000.00	0.25%	-352.62	922.93	0.33%	-275.55	Pet/Smoking/Damance Fees	11,619.01	0.41%	10,000.00	0.36%	1,619.01	11,612.96	0.50%	6.05
647.38	0.24%	1,000.00	0.25%	-352.62	922.93	0.33%	-275.55	Total Other Room Revenue	11,619.01	0.41%	10,000.00	0.36%	1,619.01	12,012.96	0.51%	-393.95
0.00	0.00%	0.00	0.00%	0.00	-2,170.98	-0.77%	2,170.98	Less: Allowances	-9,253.23	-0.33%	0.00	0.00%	-9,253.23	-12,955.79	-0.55%	3,702.56
270,090.17	100.00%	394,092.66	100.00%	-124,002.49	280,902.52	100.00%	-10,812.35	Total Room Revenue	2,817,582.37	100.00%	2,743,700.28	100.00%	73,882.09	2,345,065.96	100.00%	472,516.41
Expenses																
Payroll Expense																
Salaries and Wages																
4,258.25	1.58%	2,832.00	0.72%	1,426.25	3,638.44	1.30%	619.81	Front Office Management	8,269.28	0.29%	27,856.00	1.02%	-19,586.72	37,488.63	1.60%	-29,219.35
4,854.40	1.80%	0.00	0.00%	4,854.40	0.00	0.00%	4,854.40	Housekeeping Management	18,472.96	0.66%	0.00	0.00%	18,472.96	0.00	0.00%	18,472.96
9,112.65	3.37%	2,832.00	0.72%	6,280.65	3,638.44	1.30%	5,474.21	Total Rooms Management	26,742.24	0.95%	27,856.00	1.02%	-1,113.76	37,488.63	1.60%	-10,746.39
16,678.85	6.18%	0.00	0.00%	16,678.85	3,013.44	1.07%	13,665.41	Front Office Agents	56,180.37	1.99%	16,612.00	0.61%	39,568.37	36,958.63	1.58%	19,221.74
0.00	0.00%	0.00	0.00%	0.00	3,029.76	1.08%	-3,029.76	Front Office Supervisors	19,323.76	0.69%	0.00	0.00%	19,323.76	21,026.04	0.90%	-1,702.28
0.00	0.00%	3,844.00	0.98%	-3,844.00	178.70	0.06%	-178.70	Night Auditors	32,544.51	1.16%	37,820.00	1.38%	-5,275.49	7,757.04	0.33%	24,787.47
0.00	0.00%	5,524.00	1.40%	-5,524.00	0.00	0.00%	0.00	Breakfast Attendant	12,675.00	0.45%	41,632.00	1.52%	-28,957.00	15,381.41	0.66%	-2,706.41
16,678.85	6.18%	9,368.00	2.38%	7,310.85	6,221.90	2.21%	10,456.95	Total Rooms Front Office	120,723.64	4.28%	96,064.00	3.50%	24,659.64	81,123.12	3.46%	39,600.52
0.00	0.00%	5,931.00	1.50%	-5,931.00	4,620.45	1.64%	-4,620.45	Housekeeping Supervisors	45,910.23	1.63%	67,914.00	2.48%	-22,003.77	56,606.50	2.41%	-10,696.27
3,108.15	1.15%	10,769.00	2.73%	-7,660.85	4,935.60	1.76%	-1,827.45	Room Attendants	58,041.20	2.06%	104,468.00	3.81%	-46,426.80	70,902.05	3.02%	-12,860.85
0.00	0.00%	2,631.00	0.67%	-2,631.00	3,013.73	1.07%	-3,013.73	Housepersons	28,200.98	1.00%	25,202.00	0.92%	2,998.98	27,398.03	1.17%	802.95
0.00	0.00%	2,760.00	0.70%	-2,760.00	4,597.20	1.64%	-4,597.20	Laundry Attendants	42,683.97	1.51%	26,754.00	0.98%	15,929.97	29,837.13	1.27%	12,846.84
3,108.15	1.15%	22,091.00	5.61%	-18,982.85	17,166.98	6.11%	-14,058.83	Total Rooms Housekeeping	174,836.38	6.21%	224,338.00	8.18%	-49,501.62	184,743.71	7.88%	-9,907.33
28,899.65	10.70%	34,291.00	8.70%	-5,391.35	27,027.32	9.62%	1,872.33	Total Rooms Salary and Wages	322,302.26	11.44%	348,258.00	12.69%	-25,955.74	303,355.46	12.94%	18,946.80

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								PR Taxes and Benefits								
2,176.12	0.81%	960.00	0.24%	1,216.12	868.18	0.31%	1,307.94	FICA	14,094.77	0.50%	10,000.00	0.36%	4,094.77	10,504.03	0.45%	3,590.74
110.99	0.04%	14.00	0.00%	96.99	9.65	0.00%	101.34	Federal Unemployment Tax	546.89	0.02%	284.00	0.01%	262.89	319.43	0.01%	227.46
511.06	0.19%	201.00	0.05%	310.06	39.18	0.01%	471.88	State Unemployment Tax	4,769.72	0.17%	3,004.00	0.11%	1,765.72	2,272.12	0.10%	2,497.60
2,798.17	1.04%	1,175.00	0.30%	1,623.17	917.01	0.33%	1,881.16	Total Payroll Taxes	19,411.38	0.69%	13,288.00	0.48%	6,123.38	13,095.58	0.56%	6,315.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,822.90	0.06%	3,269.00	0.12%	-1,446.10	2,274.51	0.10%	-451.61
0.00	0.00%	355.00	0.09%	-355.00	366.90	0.13%	-366.90	Vacation	4,658.80	0.17%	3,550.00	0.13%	1,108.80	4,128.34	0.18%	530.46
0.00	0.00%	355.00	0.09%	-355.00	366.90	0.13%	-366.90	Total Supplemental Pay	6,481.70	0.23%	6,819.00	0.25%	-337.30	6,402.85	0.27%	78.85
2,485.56	0.92%	465.00	0.12%	2,020.56	376.76	0.13%	2,108.80	Worker's Compensation	6,540.68	0.23%	4,650.00	0.17%	1,890.68	4,956.56	0.21%	1,584.12
0.00	0.00%	20.00	0.01%	-20.00	8.61	0.00%	-8.61	Group Insurance	85.14	0.00%	201.00	0.01%	-115.86	161.17	0.01%	-76.03
0.00	0.00%	0.00	0.00%	0.00	30.00	0.01%	-30.00	Bonus and Incentive Pay	70.00	0.00%	0.00	0.00%	70.00	450.00	0.02%	-380.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	248.00	0.01%	-248.00
2,485.56	0.92%	485.00	0.12%	2,000.56	415.37	0.15%	2,070.19	Total Other Benefits	6,695.82	0.24%	4,851.00	0.18%	1,844.82	5,815.73	0.25%	880.09
5,283.73	1.96%	2,015.00	0.51%	3,268.73	1,699.28	0.60%	3,584.45	Total Rooms PR Taxes and Benefits	32,588.90	1.16%	24,958.00	0.91%	7,630.90	25,314.16	1.08%	7,274.74
34,183.38	12.66%	36,306.00	9.21%	-2,122.62	28,726.60	10.23%	5,456.78	Total Rooms Labor Costs	354,891.16	12.60%	373,216.00	13.60%	-18,324.84	328,669.62	14.02%	26,221.54
								Other Expenses								
7,349.79	2.72%	12,457.00	3.16%	-5,107.21	1,208.79	0.43%	6,141.00	Breakfast /Comp Cost	42,234.74	1.50%	85,148.00	3.10%	-42,913.26	41,077.27	1.75%	1,157.47
325.49	0.12%	654.00	0.17%	-328.51	236.61	0.08%	88.88	Cleaning Supplies	2,936.11	0.10%	4,967.00	0.18%	-2,030.89	3,483.26	0.15%	-547.15
14,138.30	5.23%	0.00	0.00%	14,138.30	0.00	0.00%	14,138.30	Contract Labor	29,693.90	1.05%	0.00	0.00%	29,693.90	0.00	0.00%	29,693.90
4,486.19	1.66%	1,241.00	0.31%	3,245.19	799.94	0.28%	3,686.25	Guest Supplies	15,368.06	0.55%	11,897.00	0.43%	3,471.06	11,861.64	0.51%	3,506.42
60.67	0.02%	864.00	0.22%	-803.33	0.00	0.00%	60.67	Laundry	11,810.13	0.42%	6,557.00	0.24%	5,253.13	4,447.31	0.19%	7,362.82
3,206.95	1.19%	793.00	0.20%	2,413.95	0.00	0.00%	3,206.95	Linen	8,337.61	0.30%	6,023.00	0.22%	2,314.61	5,339.04	0.23%	2,998.57
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	74.17	0.00%	0.00	0.00%	74.17	0.00	0.00%	74.17
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	0.00	0.00%	1,000.00	0.04%	-1,000.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	904.73	0.03%	0.00	0.00%	904.73	0.00	0.00%	904.73
0.00	0.00%	695.00	0.18%	-695.00	63.46	0.02%	-63.46	Operating Supplies	6,109.25	0.22%	6,900.00	0.25%	-790.75	6,775.12	0.29%	-665.87
0.00	0.00%	341.00	0.09%	-341.00	350.55	0.12%	-350.55	Reservation Expense	1,585.64	0.06%	2,692.00	0.10%	-1,106.36	2,180.25	0.09%	-594.61
0.00	0.00%	65.00	0.02%	-65.00	18.33	0.01%	-18.33	Rooms Promotion	1,276.68	0.05%	625.00	0.02%	651.68	779.06	0.03%	497.62
3,912.40	1.45%	1,850.00	0.47%	2,062.40	1,785.00	0.64%	2,127.40	Television Cable	22,339.40	0.79%	18,500.00	0.67%	3,839.40	16,852.35	0.72%	5,487.05
0.00	0.00%	0.00	0.00%	0.00	207.60	0.07%	-207.60	Training	106.80	0.00%	0.00	0.00%	106.80	1,140.41	0.05%	-1,033.61
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Transportation	0.00	0.00%	0.00	0.00%	0.00	13.80	0.00%	-13.80
0.00	0.00%	5,503.00	1.40%	-5,503.00	6,000.00	2.14%	-6,000.00	Travel Agent Comm - Group Rooms	318.46	0.01%	38,271.00	1.39%	-37,952.54	60,895.83	2.60%	-60,577.37
6,839.37	2.53%	4,403.00	1.12%	2,436.37	3,744.89	1.33%	3,094.48	Travel Agent Comm - Transient Rooms	71,130.35	2.52%	39,213.00	1.43%	31,917.35	51,610.19	2.20%	19,520.16
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	669.44	0.02%	0.00	0.00%	669.44	373.33	0.02%	296.11
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Walked Guests	0.00	0.00%	0.00	0.00%	0.00	2,750.62	0.12%	-2,750.62
40,319.16	14.93%	28,866.00	7.32%	11,453.16	14,415.17	5.13%	25,903.99	Total Rooms Other Expenses	214,895.47	7.63%	221,793.00	8.08%	-6,897.53	209,579.48	8.94%	5,315.99
74,502.54	27.58%	65,172.00	16.54%	9,330.54	43,141.77	15.36%	31,360.77	Total Rooms Expenses	569,786.63	20.22%	595,009.00	21.69%	-25,222.37	538,249.10	22.95%	31,537.53
195,587.63	72.42%	328,920.66	83.46%	-133,333.03	237,760.75	84.64%	-42,173.12	Total Rooms Profit (Loss)	2,247,795.74	79.78%	2,148,691.28	78.31%	99,104.46	1,806,816.86	77.05%	440,978.88

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance	YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Room Sale Stats															
Transient Rooms															
1,738.00		0.00		1,738.00	22.00		1,716.00	Room Stat - Corporate Transient	3,095.00	0.00		3,095.00	210.00		2,885.00
0.00		0.00		0.00	54.00		-54.00	Room Stat - Advanced Purchase	550.00	0.00		550.00	231.00		319.00
0.00		466.00		-466.00	158.00		-158.00	Room Stat - AAA/AARP Transient	702.00	4,468.00		-3,766.00	245.00		457.00
0.00		0.00		0.00	12.00		-12.00	Room Stat - FIT(Flexible Independent Trave	98.00	0.00		98.00	53.00		45.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Consortia Rate Transient	74.00	0.00		74.00	0.00		74.00
0.00		0.00		0.00	186.00		-186.00	Room Stat - Employee	860.00	0.00		860.00	606.00		254.00
0.00		0.00		0.00	0.00		0.00	Room Stat - Package Transient	33.00	0.00		33.00	0.00		33.00
0.00		0.00		0.00	17.00		-17.00	Room Stat - Travel Agent/Friends & Family	163.00	0.00		163.00	94.00		69.00
0.00		0.00		0.00	31.00		-31.00	Room Stat - Member Reward Stay	337.00	0.00		337.00	84.00		253.00
0.00		0.00		0.00	32.00		-32.00	Room Stat - Extended Stay Transient	123.00	0.00		123.00	56.00		67.00
0.00		125.00		-125.00	83.00		-83.00	Room Stat - Internet	1,414.00	1,080.00		334.00	285.00		1,129.00
0.00		0.00		0.00	31.00		-31.00	Room Stat - Other Transient	9.00	0.00		9.00	97.00		-88.00
0.00		0.00		0.00	0.00		0.00	Room Stat - E-Commerce Opaque	15.00	0.00		15.00	2.00		13.00
0.00		0.00		0.00	81.00		-81.00	Room Stat - Government Rate Transient	1,578.00	0.00		1,578.00	370.00		1,208.00
0.00		732.00		-732.00	323.00		-323.00	Room Stat - Rack Rate Transient	2,776.00	4,033.00		-1,257.00	899.00		1,877.00
0.00		769.00		-769.00	456.00		-456.00	Room Stat - Local Negotiated Transient	6,405.00	6,835.00		-430.00	1,597.00		4,808.00
1,738.00		2,092.00		-354.00	1,486.00		252.00	Total Transient Rooms Sold	18,232.00	16,416.00		1,816.00	4,829.00		13,403.00
Group Rooms															
51.00		0.00		51.00	0.00		51.00	Room Stat - Corporate Group Rooms	87.00	0.00		87.00	0.00		87.00
6.00		0.00		6.00	711.00		-705.00	Room Stat - Government Group	3,292.00	0.00		3,292.00	1,503.00		1,789.00
-16.00		525.00		-541.00	42.00		-58.00	Room Stat - SMERF Group	16.00	3,450.00		-3,434.00	42.00		-26.00
-6.00		0.00		-6.00	0.00		-6.00	Room Stat - Sports Group	45.00	0.00		45.00	0.00		45.00
35.00		525.00		-490.00	753.00		-718.00	Total Group Rooms Sold	3,440.00	3,450.00		-10.00	1,545.00		1,895.00
Contract Rooms															
0.00		0.00		0.00	0.00		0.00	Total Contract Rooms Sold	0.00	0.00		0.00	0.00		0.00
1,773.00		2,617.00		-844.00	2,239.00		-466.00	Total Rooms Sold	21,672.00	19,866.00		1,806.00	6,374.00		15,298.00
10.00		0.00		10.00	0.00		10.00	Room Stat-Comp Rooms	13.00	0.00		13.00	0.00		13.00
1,783.00		2,617.00		-834.00	2,239.00		-456.00	Total Rooms Occupied	21,685.00	19,866.00		1,819.00	6,374.00		15,311.00
886.00		0.00		886.00	0.00		886.00	Room Stat-Out of Order	1,206.00	0.00		1,206.00	0.00		1,206.00
ADR															
0.00		0.00		0.00	110.00		-110.00	Corporate Transient ADR	4.03	0.00		4.03	178.60		-174.57
0.00		0.00		0.00	119.54		-119.54	Advanced Purchase ADR	108.98	0.00		108.98	163.28		-54.30
0.00		134.30		-134.30	182.41		-182.41	AAA/AARP ADR	169.36	125.49		43.87	738.48		-569.12
0.00		0.00		0.00	97.02		-97.02	FIT ADR	98.32	0.00		98.32	96.19		2.13
0.00		0.00		0.00	0.00		0.00	Consortia ADR	101.77	0.00		101.77	0.00		101.77
0.00		0.00		0.00	58.88		-58.88	Employee ADR	57.70	0.00		57.70	146.12		-88.42
0.00		0.00		0.00	0.00		0.00	Leisure ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	109.67		-109.67	Travel Agent/Friends & Family ADR	100.63	0.00		100.63	197.09		-96.46
0.00		0.00		0.00	0.00		0.00	Leisure Package ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	46.00		-46.00	Member Reward Stay ADR	47.40	0.00		47.40	126.68		-79.28
0.00		0.00		0.00	0.00		0.00	Golf Pkg ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Extended Stay ADR	0.00	0.00		0.00	0.00		0.00
0.00		132.00		-132.00	121.67		-121.67	Internet ADR	120.00	126.47		-6.48	267.69		-147.69
0.00		0.00		0.00	0.00		0.00	E-Commerce Opaque ADR	87.11	0.00		87.11	616.60		-529.49
0.00		0.00		0.00	0.00		0.00	Other Transient ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Airline Distressed Passenger ADR	0.00	0.00		0.00	0.00		0.00
0.00		0.00		0.00	138.57		-138.57	Government ADR	137.44	0.00		137.44	966.86		-829.41
0.00		160.62		-160.62	136.35		-136.35	Rack ADR	318.78	149.64		169.14	454.67		-135.89
0.00		169.08		-169.08	149.16		-149.16	Local Negotiated ADR	134.14	145.67		-11.53	485.48		-351.34
152.57		156.16		-3.59	125.49		27.08	Total Transient ADR	133.16	139.89		-6.73	413.81		-280.65
0.00		0.00		0.00	0.00		0.00	Corporate Group ADR	28.26	0.00		28.26	0.00		28.26
0.00		0.00		0.00	0.00		0.00	Leisure Group ADR	0.00	0.00		0.00	0.00		0.00
109.00		0.00		109.00	128.86		-19.86	Government Group ADR	113.25	0.00		113.25	222.65		-109.40
0.00		0.00		0.00	0.00		0.00	Tour & Travel Group ADR	0.00	0.00		0.00	0.00		0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %	Variance	YTD Last Year	%	Variance
0.00		0.00		0.00	0.00		0.00	Association Group ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	City Wide Group ADR	0.00		0.00	0.00	0.00		0.00
0.63		126.50		-125.88	96.43		-95.80	SMERF Group ADR	119.00		126.74	-7.74	272.26		-153.26
-605.17		0.00		-605.17	0.00		-605.17	Sports Group ADR	226.89		0.00	226.89	0.00		226.89
0.00		0.00		0.00	0.00		0.00	Other Group ADR	0.00		0.00	0.00	0.00		0.00
122.14		126.50		-4.36	127.05		-4.91	Total Group ADR	112.61		126.74	-14.13	225.06		-112.45
0.00		0.00		0.00	0.00		0.00	Airline Crew ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Other Contract ADR	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Contract ADR	0.00		0.00	0.00	0.00		0.00
152.34		150.59		1.75	125.46		26.88	Total ADR	130.01		138.11	-8.10	367.91		-237.90

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As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
								F&B Summary								
								Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Outlet Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet and Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Purchases	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cedit Employee Meals	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit House Charges	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Credit In-House Promotions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	F&B Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Audio Visual Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquet Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Expense/Promos	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	China	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cleaning Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Communication Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Cleaning	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Labor	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Decorations & Plants	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Dues and Subscriptions	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Equipment Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Food and Beverage Advertising	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Glassware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Loss/Damage	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Guest Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	In-House Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen/Cooking Fuel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Kitchen Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry - Outside Expense	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Laundry Allocation	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Licenses/Permits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Linen Rental	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Maintenance Contracts	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Meals and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Menus	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	5.30	0.00%	0.00	0.00%	5.30	0.00	0.00%	5.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Music and Entertainment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Paper/Plastic Supplies	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Printing and Stationery	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Silverware	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Television Cable	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Utensils	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Other Expenses	5.30	0.00%	0.00	0.00%	5.30	0.00	0.00%	5.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Expenses	5.30	0.00%	0.00	0.00%	5.30	0.00	0.00%	5.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total F&B Profit (Loss)	-5.30	0.00%	0.00	0.00%	-5.30	0.00	0.00%	-5.30

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0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 3 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 3 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 4															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 4 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 4 Avg Check	0.00		0.00	0.00	0.00		0.00
Restaurant 5															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Restaurant 5 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Restaurant 5 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 1															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 1 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 1 Avg Check	0.00		0.00	0.00	0.00		0.00
Bar 2															
0.00		0.00		0.00	0.00		0.00	Breakfast Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Lunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Dinner Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Brunch Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Late Night Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Breaks Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Reception Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Bar 2 Covers	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Bar 2 Avg Check	0.00		0.00	0.00	0.00		0.00
0.00		0.00		0.00	0.00		0.00	Total Covers	0.00		0.00	0.00	0.00		0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Food Admin																
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin PR Taxes and Benefit:	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Miscellaneous Expense	5.30	0.00%	0.00	0.00%	5.30	0.00	0.00%	5.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Other Expenses	5.30	0.00%	0.00	0.00%	5.30	0.00	0.00%	5.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Food Admin Expenses	5.30	0.00%	0.00	0.00%	5.30	0.00	0.00%	5.30
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	5.30	0.00%	0.00	0.00%	5.30	0.00	0.00%	5.30

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Beverage Admin	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Less Adjustments								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Sales								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Beverage Admin Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Departmental Costs	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
P&L - Dual Summary Pages
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 1 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 2																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 2 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Room Service Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Room Service Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service PR Taxes and Benef	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Room Service Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Banquets																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Total Banquets Management																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquets Salaries and Wages	0.00		0.00		0.00	0.00		0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00		0.00		0.00	0.00		0.00	Total Banquet Benefits	0.00		0.00		0.00	0.00		0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Banquets Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Catering Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Catering Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Catering Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
P&L - Dual Summary Pages
As of 10/31/2021

PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 3																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 3 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll Taxes and Be	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 3 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 4 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 4 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Restaurant 5 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Allowances	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Restaurant 5 Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 PR Taxes and Benefi	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Restaurant 5 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

Company: GBMD Associates LLC Property: Residence Inn Greenbelt
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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
Bar 1																
Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 1 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Bar 2 Food Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Food Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Beverage Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Beverage Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expenses																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Bar 2 Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
Telephone																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Less: Adjustments	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Cost of Sales	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Gross Profit	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Internet/Web Expense	150.00	0.00%	0.00	0.00%	150.00	0.00	0.00%	150.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Telephone Equipment	90.00	0.00%	0.00	0.00%	90.00	0.00	0.00%	90.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Other Expenses	240.00	0.00%	0.00	0.00%	240.00	0.00	0.00%	240.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Telephone Profit (Loss)	-240.00	0.00%	0.00	0.00%	-240.00	0.00	0.00%	-240.00

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Minor Operating Income																
200.00	8.38%	0.00	0.00%	200.00	0.00	0.00%	200.00	Rental Income - Lobby Space	200.00	1.17%	0.00	0.00%	200.00	0.00	0.00%	200.00
400.00	16.76%	875.00	42.07%	-475.00	300.00	23.74%	100.00	Rental Income - Other	2,050.00	12.04%	5,833.00	29.17%	-3,783.00	6,420.00	36.94%	-4,370.00
600.00	25.15%	875.00	42.07%	-275.00	300.00	23.74%	300.00	Total Rental Income	2,250.00	13.21%	5,833.00	29.17%	-3,583.00	6,420.00	36.94%	-4,170.00
0.00	0.00%	292.00	14.04%	-292.00	540.71	42.79%	-540.71	Vending Commissions-Soda & Snack Machin	3,814.64	22.40%	4,722.00	23.61%	-907.36	4,150.33	23.88%	-335.69
9.30	0.39%	0.00	0.00%	9.30	0.00	0.00%	9.30	Vending Commissions Other	81.35	0.48%	200.00	1.00%	-118.65	83.05	0.48%	-1.70
9.30	0.39%	292.00	14.04%	-282.70	540.71	42.79%	-531.41	Total Vending Commission Income	3,895.99	22.88%	4,922.00	24.61%	-1,026.01	4,233.38	24.36%	-337.39
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Cancellation Fee Income	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
84.15	3.53%	0.00	0.00%	84.15	19.80	1.57%	64.35	Internet Access	1,029.36	6.05%	1,329.00	6.65%	-299.64	207.90	1.20%	821.46
-30.00	-1.26%	0.00	0.00%	-30.00	0.00	0.00%	-30.00	Other Revenue 2	-30.00	-0.18%	0.00	0.00%	-30.00	0.00	0.00%	-30.00
20.00	0.84%	0.00	0.00%	20.00	46.41	3.67%	-26.41	Other Revenue 3	3,124.83	18.35%	0.00	0.00%	3,124.83	104.14	0.60%	3,020.69
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Other Revenue 4	0.00	0.00%	0.00	0.00%	0.00	1,330.75	7.66%	-1,330.75
802.55	33.64%	913.00	43.89%	-110.45	356.85	28.24%	445.70	Gift Shop Sales	5,456.07	32.05%	7,912.00	39.57%	-2,455.93	5,084.80	29.25%	371.27
900.00	37.72%	0.00	0.00%	900.00	0.00	0.00%	900.00	Pet Fees	1,300.00	7.64%	0.00	0.00%	1,300.00	0.00	0.00%	1,300.00
1,776.70	74.46%	913.00	43.89%	863.70	423.06	33.48%	1,353.64	Total Other Income	10,880.26	63.90%	9,241.00	46.21%	1,639.26	6,727.59	38.71%	4,152.67
2,386.00	100.00%	2,080.00	100.00%	306.00	1,263.77	100.00%	1,122.23	Total Minor Operating Income	17,026.25	100.00%	19,996.00	100.00%	-2,969.75	17,380.97	100.00%	-354.72
Cost of Sales																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Cost of Sales - Guest Laundry	0.00	0.00%	0.00	0.00%	0.00	-50.00	-0.29%	50.00
25.55	1.07%	406.00	19.52%	-380.45	480.75	38.04%	-455.20	Cost of Sales - Gift Shop	5,682.09	33.37%	4,078.00	20.39%	1,604.09	1,956.64	11.26%	3,725.45
25.55	1.07%	406.00	19.52%	-380.45	480.75	38.04%	-455.20	Total Minor Operated Cost of Sales	5,682.09	33.37%	4,078.00	20.39%	1,604.09	1,906.64	10.97%	3,775.45
2,360.45	98.93%	1,674.00	80.48%	686.45	783.02	61.96%	1,577.43	Total Minor Operated Profit (Loss)	11,344.16	66.63%	15,918.00	79.61%	-4,573.84	15,474.33	89.03%	-4,130.17

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Arcade Revenue																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Expenses																
Payroll Expense																
Salaries and Wages																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
PR Taxes and Benefits																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
Other Expenses																
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Arcade Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Waterpark Revenue								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Revenue	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Expenses								
								Payroll Expense								
								Salaries and Wages								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Waterpark Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Other Expenses								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Other Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Expenses	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Waterpark Profit (Loss)	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Franchise Fees								
195.66	0.07%	0.00	0.00%	195.66	0.00	0.00%	195.66	Franchise Fees - IT Fees	195.66	0.01%	0.00	0.00%	195.66	0.00	0.00%	195.66
31,672.81	11.62%	23,586.00	5.95%	8,086.81	15,529.64	5.50%	16,143.17	Franchise Fees - Royalty & Licenses	182,405.05	6.43%	164,021.00	5.93%	18,384.05	139,135.05	5.89%	43,270.00
5,220.46	1.92%	0.00	0.00%	5,220.46	0.00	0.00%	5,220.46	Franchise Fees - Other	5,220.46	0.18%	0.00	0.00%	5,220.46	0.00	0.00%	5,220.46
4,911.36	1.80%	2,752.00	0.69%	2,159.36	2,113.49	0.75%	2,797.87	Franchise Fees - Frequent Guest	33,185.63	1.17%	26,378.00	0.95%	6,807.63	16,523.57	0.70%	16,662.06
17,522.05	6.43%	10,278.00	2.59%	7,244.05	17,178.59	6.09%	343.46	Franchise Fees - Marketing Contributions	85,244.11	3.01%	72,852.00	2.64%	12,392.11	72,600.92	3.07%	12,643.19
59,522.34	21.84%	36,616.00	9.24%	22,906.34	34,821.72	12.34%	24,700.62	Total Franchise Fees	306,250.91	10.80%	263,251.00	9.53%	42,999.91	228,259.54	9.66%	77,991.37

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
A&G Expenses																
Payroll Expense																
Salaries and Wages																
8,175.83	3.00%	8,054.00	2.03%	121.83	6,798.52	2.41%	1,377.31	Management- A&G	69,748.43	2.46%	70,640.00	2.56%	-891.57	66,109.26	2.80%	3,639.17
8,175.83	3.00%	8,054.00	2.03%	121.83	6,798.52	2.41%	1,377.31	Total A&G Management	69,748.43	2.46%	70,640.00	2.56%	-891.57	66,109.26	2.80%	3,639.17
0.00	0.00%	0.00	0.00%	0.00	4,020.93	1.43%	-4,020.93	Security Agents	27,041.95	0.95%	0.00	0.00%	27,041.95	23,286.84	0.99%	3,755.11
0.00	0.00%	0.00	0.00%	0.00	4,020.93	1.43%	-4,020.93	Total A&G Non-Management	27,041.95	0.95%	0.00	0.00%	27,041.95	23,286.84	0.99%	3,755.11
8,175.83	3.00%	8,054.00	2.03%	121.83	10,819.45	3.83%	-2,643.62	Total A&G Salaries and Wages	96,790.38	3.41%	70,640.00	2.56%	26,150.38	89,396.10	3.78%	7,394.28
PR Taxes and Benefits																
615.60	0.23%	650.00	0.16%	-34.40	459.09	0.16%	156.51	FICA	5,647.18	0.20%	5,836.00	0.21%	-188.82	4,622.04	0.20%	1,025.14
31.48	0.01%	5.00	0.00%	26.48	0.00	0.00%	31.48	Federal Unemployment Tax	118.43	0.00%	628.00	0.02%	-509.57	18.48	0.00%	99.95
144.96	0.05%	21.00	0.01%	123.96	0.00	0.00%	144.96	State Unemployment Tax	839.38	0.03%	5,203.00	0.19%	-4,363.62	195.10	0.01%	644.28
792.04	0.29%	676.00	0.17%	116.04	459.09	0.16%	332.95	Total Payroll Taxes	6,604.99	0.23%	11,667.00	0.42%	-5,062.01	4,835.62	0.20%	1,769.37
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	1,030.08	0.04%	1,342.00	0.05%	-311.92	1,270.42	0.05%	-240.34
0.00	0.00%	0.00	0.00%	0.00	404.20	0.14%	-404.20	Vacation	5,332.67	0.19%	2,547.00	0.09%	2,785.67	4,443.97	0.19%	888.70
0.00	0.00%	0.00	0.00%	0.00	404.20	0.14%	-404.20	Total Supplemental Pay	6,362.75	0.22%	3,889.00	0.14%	2,473.75	5,714.39	0.24%	648.36
987.80	0.36%	235.00	0.06%	752.80	428.43	0.15%	559.37	Worker's Compensation	3,166.24	0.11%	2,350.00	0.09%	816.24	2,991.12	0.13%	175.12
-1,131.36	-0.42%	1,267.00	0.32%	-2,398.36	1,051.15	0.37%	-2,182.51	Group Insurance	6,190.17	0.22%	12,669.00	0.46%	-6,478.83	9,416.94	0.40%	-3,226.77
3,780.00	1.39%	450.00	0.11%	3,330.00	0.00	0.00%	3,780.00	Bonus and Incentive Pay	4,680.00	0.17%	1,763.00	0.06%	-2,917.00	-905.00	-0.04%	5,585.00
3,636.44	1.33%	1,952.00	0.49%	1,684.44	1,479.58	0.52%	2,156.86	Total Other Benefits	14,036.41	0.50%	16,782.00	0.61%	-2,745.59	11,503.06	0.49%	2,533.35
4,428.48	1.63%	2,628.00	0.66%	1,800.48	2,342.87	0.83%	2,085.61	Total A&G PR Taxes and Benefits	27,004.15	0.95%	32,338.00	1.17%	-5,333.85	22,053.07	0.93%	4,951.08
12,604.31	4.63%	10,682.00	2.70%	1,922.31	13,162.32	4.66%	-558.01	Total A&G Payroll	123,794.53	4.37%	102,978.00	3.73%	20,816.53	111,449.17	4.72%	12,345.36
Other Expenses																
1,000.00	0.37%	0.00	0.00%	1,000.00	0.00	0.00%	1,000.00	Accounting/Audit Fees	2,000.00	0.07%	0.00	0.00%	2,000.00	0.00	0.00%	2,000.00
0.00	0.00%	0.00	0.00%	0.00	206.82	0.07%	-206.82	Bad Debt Provision	3,826.84	0.14%	0.00	0.00%	3,826.84	4,226.49	0.18%	-399.65
726.76	0.27%	1,300.00	0.33%	-573.24	1,178.15	0.42%	-451.39	Bank Charges	10,044.86	0.35%	13,000.00	0.47%	-2,955.14	12,107.25	0.51%	-2,062.39
1.01	0.00%	0.00	0.00%	1.01	-12.70	0.00%	13.71	Cash Over/Short	-167.78	-0.01%	0.00	0.00%	-167.78	-21.82	0.00%	-145.96
530.95	0.19%	0.00	0.00%	530.95	0.00	0.00%	530.95	Central Office - Travel Rebilled	1,327.39	0.05%	0.00	0.00%	1,327.39	0.00	0.00%	1,327.39
0.00	0.00%	3,060.00	0.77%	-3,060.00	3,017.92	1.07%	-3,017.92	Central Office - Accounting Fees	24,480.00	0.86%	30,600.00	1.11%	-6,120.00	30,179.20	1.28%	-5,699.20
1,500.00	0.55%	0.00	0.00%	1,500.00	0.00	0.00%	1,500.00	Central Office - IT Fees	5,773.33	0.20%	0.00	0.00%	5,773.33	0.00	0.00%	5,773.33
1,037.36	0.38%	8,478.00	2.14%	-7,440.64	6,300.96	2.23%	-5,263.60	Credit Card Commission	68,821.47	2.43%	59,142.00	2.14%	9,679.47	55,295.82	2.34%	13,525.65
0.00	0.00%	0.00	0.00%	0.00	-11.70	0.00%	11.70	Donations	71.87	0.00%	0.00	0.00%	71.87	99.87	0.00%	-28.00
552.24	0.20%	0.00	0.00%	552.24	0.00	0.00%	552.24	Dues and Subscriptions	552.24	0.02%	360.00	0.01%	192.24	450.00	0.02%	102.24
0.00	0.00%	420.00	0.11%	-420.00	290.17	0.10%	-290.17	Employee Relations	2,319.21	0.08%	4,200.00	0.15%	-1,880.79	5,013.54	0.21%	-2,694.33
0.00	0.00%	417.00	0.11%	-417.00	1,017.70	0.36%	-1,017.70	Licenses/Permits	5,674.01	0.20%	8,399.00	0.30%	-2,724.99	8,313.65	0.35%	-2,639.64
0.00	0.00%	50.00	0.01%	-50.00	0.00	0.00%	0.00	Meals and Entertainment	41.80	0.00%	500.00	0.02%	-458.20	127.82	0.01%	-86.02
132.73	0.05%	0.00	0.00%	132.73	8.66	0.00%	124.07	Miscellaneous Expense	589.37	0.02%	0.00	0.00%	589.37	1,612.45	0.07%	-1,023.08
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Equipment	1,500.00	0.05%	0.00	0.00%	1,500.00	0.00	0.00%	1,500.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Office Supplies	221.22	0.01%	0.00	0.00%	221.22	0.00	0.00%	221.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Operating Supplies	347.81	0.01%	0.00	0.00%	347.81	2,109.93	0.09%	-1,762.12
238.94	0.09%	330.00	0.08%	-91.06	330.00	0.12%	-91.06	Payroll Service Fees	2,936.52	0.10%	3,300.00	0.12%	-363.48	3,300.00	0.14%	-363.48
0.00	0.00%	50.00	0.01%	-50.00	30.67	0.01%	-30.67	Postage	984.41	0.03%	500.00	0.02%	484.41	513.13	0.02%	471.28
116.50	0.04%	0.00	0.00%	116.50	0.00	0.00%	116.50	Professional Fees - Legal	9,524.70	0.34%	0.00	0.00%	9,524.70	0.00	0.00%	9,524.70
1,695.00	0.62%	350.00	0.09%	1,345.00	0.00	0.00%	1,695.00	Professional Fees - Other	2,242.77	0.08%	700.00	0.03%	1,542.77	266.15	0.01%	1,796.62
28.95	0.01%	0.00	0.00%	28.95	0.00	0.00%	28.95	Recruitment Advertising	624.70	0.02%	0.00	0.00%	624.70	0.00	0.00%	624.70
5,425.00	1.99%	5,825.00	1.47%	-400.00	6,095.00	2.16%	-670.00	Security - Outside	58,670.64	2.07%	57,200.00	2.07%	1,470.64	48,351.43	2.05%	10,319.21
2,917.69	1.07%	0.00	0.00%	2,917.69	0.00	0.00%	2,917.69	Software Expense/Maintenance	3,735.38	0.13%	0.00	0.00%	3,735.38	0.00	0.00%	3,735.38
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Training	968.21	0.03%	0.00	0.00%	968.21	1,541.66	0.07%	-573.45
0.00	0.00%	50.00	0.01%	-50.00	0.00	0.00%	0.00	Travel	70.16	0.00%	500.00	0.02%	-429.84	561.98	0.02%	-491.82
15,903.13	5.84%	20,330.00	5.13%	-4,426.87	18,451.65	6.54%	-2,548.52	Total A&G Other Expenses	207,181.13	7.31%	178,401.00	6.46%	28,780.13	174,048.55	7.37%	33,132.58
28,507.44	10.46%	31,012.00	7.83%	-2,504.56	31,613.97	11.20%	-3,106.53	Total A&G Expenses	330,975.66	11.68%	281,379.00	10.18%	49,596.66	285,497.72	12.08%	45,477.94

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								IT Expenses								
								Payroll Expense								
								Salaries and Wags								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Salaries and Wages	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								PR Taxes and Benefits								
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Payroll Taxes	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Supplemental Pay	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total Other Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT PR Taxes and Benefits	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total IT Payroll	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
								Cost of Services								
0.00	0.00%	100.00	0.03%	-100.00	85.00	0.03%	-85.00	Cost of Cell Phones	680.00	0.02%	1,000.00	0.04%	-320.00	825.00	0.03%	-145.00
4,604.97	1.69%	2,100.00	0.53%	2,504.97	1,399.99	0.50%	3,204.98	Cost of Internet Services	16,859.88	0.59%	24,860.00	0.90%	-8,000.12	15,412.40	0.65%	1,447.48
5,518.23	2.03%	1,200.00	0.30%	4,318.23	270.70	0.10%	5,247.53	Cost of Calls	15,731.08	0.55%	5,381.00	0.19%	10,350.08	10,341.87	0.44%	5,389.21
10,123.20	3.72%	3,400.00	0.86%	6,723.20	1,755.69	0.62%	8,367.51	Total IT Cost of Services	33,270.96	1.17%	31,241.00	1.13%	2,029.96	26,579.27	1.13%	6,691.69
								System Costs								
0.00	0.00%	308.00	0.08%	-308.00	616.68	0.22%	-616.68	Administrative & General	2,466.66	0.09%	3,080.00	0.11%	-613.34	3,275.76	0.14%	-809.10
0.00	0.00%	180.00	0.05%	-180.00	179.67	0.06%	-179.67	Information Security	1,489.76	0.05%	1,800.00	0.07%	-310.24	1,796.70	0.08%	-306.94
0.00	0.00%	821.00	0.21%	-821.00	814.67	0.29%	-814.67	Information Systems	8,065.83	0.28%	9,718.00	0.35%	-1,652.17	9,022.21	0.38%	-956.38
0.00	0.00%	2,686.00	0.68%	-2,686.00	1,649.75	0.58%	-1,649.75	Rooms	8,568.10	0.30%	15,356.00	0.56%	-6,787.90	18,683.63	0.79%	-10,115.53
0.00	0.00%	2,065.00	0.52%	-2,065.00	290.45	0.10%	-290.45	Sales & Marketing	280.00	0.01%	14,350.00	0.52%	-14,070.00	4,970.89	0.21%	-4,690.89
0.00	0.00%	6,060.00	1.53%	-6,060.00	3,551.22	1.26%	-3,551.22	Total IT Systems	20,870.35	0.74%	44,304.00	1.60%	-23,433.65	37,749.19	1.60%	-16,878.84
								Other Expenses								
0.00	0.00%	240.00	0.06%	-240.00	0.00	0.00%	0.00	Contract Labor	55.19	0.00%	2,400.00	0.09%	-2,344.81	138.17	0.01%	-82.98
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Contract Services	0.00	0.00%	0.00	0.00%	0.00	21.90	0.00%	-21.90
0.00	0.00%	240.00	0.06%	-240.00	0.00	0.00%	0.00	Total IT Other Expenses	55.19	0.00%	2,400.00	0.09%	-2,344.81	160.07	0.01%	-104.88
10,123.20	3.72%	9,700.00	2.45%	423.20	5,306.91	1.88%	4,816.29	Total IT Expenses	54,196.50	1.91%	77,945.00	2.82%	-23,748.50	64,488.53	2.73%	-10,292.03

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								S&M Expenses								
								Payroll Expense								
								Salaries and Wages								
7,495.07	2.75%	6,526.00	1.65%	969.07	5,155.20	1.83%	2,339.87	Division Management	60,523.66	2.14%	61,535.00	2.23%	-1,011.34	55,351.44	2.34%	5,172.22
7,495.07	2.75%	6,526.00	1.65%	969.07	5,155.20	1.83%	2,339.87	Total S&M Management	60,523.66	2.14%	61,535.00	2.23%	-1,011.34	55,351.44	2.34%	5,172.22
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Total S&M Non-Management	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00
7,495.07	2.75%	6,526.00	1.65%	969.07	5,155.20	1.83%	2,339.87	Total S&M Salaries and Wages	60,523.66	2.14%	61,535.00	2.23%	-1,011.34	55,351.44	2.34%	5,172.22
								PR Taxes and Benefits								
564.34	0.21%	521.00	0.13%	43.34	436.63	0.15%	127.71	FICA	4,899.85	0.17%	4,879.00	0.18%	20.85	4,309.75	0.18%	590.10
28.78	0.01%	3.00	0.00%	25.78	0.00	0.00%	28.78	Federal Unemployment Tax	107.76	0.00%	47.00	0.00%	60.76	21.82	0.00%	85.94
132.68	0.05%	20.00	0.01%	112.68	0.00	0.00%	132.68	State Unemployment Tax	796.06	0.03%	441.00	0.02%	355.06	212.19	0.01%	583.87
725.80	0.27%	544.00	0.14%	181.80	436.63	0.15%	289.17	Total Payroll Taxes	5,803.67	0.20%	5,367.00	0.19%	436.67	4,543.76	0.19%	1,259.91
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	859.20	0.03%	1,108.00	0.04%	-248.80	1,059.68	0.04%	-200.48
0.00	0.00%	0.00	0.00%	0.00	198.48	0.07%	-198.48	Vacation	2,426.21	0.09%	0.00	0.00%	2,426.21	2,209.37	0.09%	216.84
0.00	0.00%	0.00	0.00%	0.00	198.48	0.07%	-198.48	Total Supplemental Pay	3,285.41	0.12%	1,108.00	0.04%	2,177.41	3,269.05	0.14%	16.36
897.52	0.33%	177.00	0.04%	720.52	224.22	0.08%	673.30	Worker's Compensation	2,812.06	0.10%	1,770.00	0.06%	1,042.06	2,230.56	0.09%	581.50
-128.37	-0.05%	3.00	0.00%	-131.37	2.62	0.00%	-130.99	Group Insurance	-103.97	0.00%	30.00	0.00%	-133.97	36.99	0.00%	-140.96
0.00	0.00%	102.00	0.03%	-102.00	0.00	0.00%	0.00	401k Contribution	200.48	0.01%	417.00	0.02%	-216.52	396.79	0.02%	-196.31
2,565.00	0.94%	280.00	0.07%	2,285.00	0.00	0.00%	2,565.00	Bonus and Incentive Pay	3,125.00	0.11%	1,120.00	0.04%	2,005.00	-1,639.00	-0.07%	4,764.00
3,334.15	1.22%	562.00	0.14%	2,772.15	226.84	0.08%	3,107.31	Total Other Benefits	6,033.57	0.21%	3,337.00	0.12%	2,696.57	1,025.34	0.04%	5,008.23
4,059.95	1.49%	1,106.00	0.28%	2,953.95	861.95	0.31%	3,198.00	Total S&M PR Taxes and Benefits	15,122.65	0.53%	9,812.00	0.36%	5,310.65	8,838.15	0.37%	6,284.50
11,555.02	4.24%	7,632.00	1.93%	3,923.02	6,017.15	2.13%	5,537.87	Total S&M Payroll	75,646.31	2.67%	71,347.00	2.58%	4,299.31	64,189.59	2.72%	11,456.72
								Other Expenses								
450.00	0.17%	0.00	0.00%	450.00	0.00	0.00%	450.00	Advertising General	1,865.00	0.07%	1,444.00	0.05%	421.00	943.00	0.04%	922.00
0.00	0.00%	706.00	0.18%	-706.00	5.28	0.00%	-5.28	Advertising-Web/Internet	461.20	0.02%	7,410.00	0.27%	-6,948.80	2,090.53	0.09%	-1,629.33
1,310.40	0.48%	4,527.00	1.14%	-3,216.60	3,539.48	1.25%	-2,229.08	Dues and Subscriptions	34,751.41	1.23%	42,300.00	1.53%	-7,548.59	41,247.13	1.75%	-6,495.72
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Promotion - Outside	2.56	0.00%	0.00	0.00%	2.56	0.00	0.00%	2.56
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Software Expense/Maintenance	5,751.80	0.20%	0.00	0.00%	5,751.80	0.00	0.00%	5,751.80
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Trade Shows	0.00	0.00%	0.00	0.00%	0.00	22.38	0.00%	-22.38
277.60	0.10%	0.00	0.00%	277.60	0.00	0.00%	277.60	Training	277.60	0.01%	0.00	0.00%	277.60	0.00	0.00%	277.60
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Travel	0.00	0.00%	0.00	0.00%	0.00	35.20	0.00%	-35.20
2,038.00	0.75%	5,233.00	1.32%	-3,195.00	3,544.76	1.26%	-1,506.76	Total S&M Other Expenses	43,109.57	1.52%	51,154.00	1.85%	-8,044.43	44,338.24	1.88%	-1,228.67
13,593.02	4.99%	12,865.00	3.25%	728.02	9,561.91	3.39%	4,031.11	Total S&M Expenses	118,755.88	4.19%	122,501.00	4.43%	-3,745.12	108,527.83	4.59%	10,228.05

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	PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget	%	Variance	YTD Last Year	%	Variance
									R&M Expenses								
									Payroll Expense								
									Salaries and Wages								
									Division Management	35,770.64	1.26%	32,723.00	1.18%	3,047.64	34,258.00	1.45%	1,512.64
	4,258.25	1.56%	3,983.00	1.01%	275.25	3,711.84	1.32%	546.41	Total R&M Management	35,770.64	1.26%	32,723.00	1.18%	3,047.64	34,258.00	1.45%	1,512.64
	3,778.30	1.39%	2,655.00	0.67%	1,123.30	143.63	0.05%	3,634.67	Engineers 1	9,128.04	0.32%	26,115.00	0.94%	-16,986.96	13,438.65	0.57%	-4,310.61
	3,778.30	1.39%	2,655.00	0.67%	1,123.30	143.63	0.05%	3,634.67	Total R&M Non-Management	9,128.04	0.32%	26,115.00	0.94%	-16,986.96	13,438.65	0.57%	-4,310.61
	8,036.55	2.95%	6,638.00	1.68%	1,398.55	3,855.47	1.37%	4,181.08	Total R&M Salaries and Wages	44,898.68	1.58%	58,838.00	2.13%	-13,939.32	47,696.65	2.02%	-2,797.97
									PR Taxes and Benefits								
	605.12	0.22%	515.00	0.13%	90.12	483.75	0.17%	121.37	FICA	5,144.24	0.18%	4,660.00	0.17%	484.24	5,020.59	0.21%	123.65
	30.52	0.01%	7.00	0.00%	23.52	0.00	0.00%	30.52	Federal Unemployment Tax	156.64	0.01%	120.00	0.00%	36.64	85.21	0.00%	71.43
	141.51	0.05%	81.00	0.02%	60.51	0.00	0.00%	141.51	State Unemployment Tax	1,318.01	0.05%	1,224.00	0.04%	94.01	656.14	0.03%	661.87
	777.15	0.29%	603.00	0.15%	174.15	483.75	0.17%	293.40	Total Payroll Taxes	6,618.89	0.23%	6,004.00	0.22%	614.89	5,761.94	0.24%	856.95
	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Holiday	866.16	0.03%	1,195.00	0.04%	-328.84	1,257.12	0.05%	-390.96
	0.00	0.00%	87.00	0.02%	-87.00	332.33	0.12%	-332.33	Vacation	2,893.82	0.10%	870.00	0.03%	2,023.82	3,843.49	0.16%	-949.67
	0.00	0.00%	87.00	0.02%	-87.00	332.33	0.12%	-332.33	Total Supplemental Pay	3,759.98	0.13%	2,065.00	0.07%	1,694.98	5,100.61	0.22%	-1,340.63
	975.28	0.36%	271.00	0.07%	704.28	178.07	0.06%	797.21	Worker's Compensation	2,773.70	0.10%	2,710.00	0.10%	63.70	2,321.68	0.10%	452.02
	0.00	0.00%	9.00	0.00%	-9.00	4.12	0.00%	-4.12	Group Insurance	41.92	0.00%	86.00	0.00%	-44.08	708.03	0.03%	-666.11
	0.00	0.00%	39.00	0.01%	-39.00	0.00	0.00%	0.00	401k Contribution	184.95	0.01%	161.00	0.01%	23.95	340.69	0.01%	-155.74
	0.00	0.00%	1,044.00	0.26%	-1,044.00	0.00	0.00%	0.00	Bonus and Incentive Pay	0.00	0.00%	10,440.00	0.38%	-10,440.00	15.00	0.00%	-15.00
	975.28	0.36%	1,363.00	0.34%	-387.72	182.19	0.06%	793.09	Total Other Benefits	3,000.57	0.11%	13,397.00	0.48%	-10,396.43	3,385.40	0.14%	-384.83
	1,752.43	0.64%	2,053.00	0.52%	-300.57	998.27	0.35%	754.16	Total R&M PR Taxes and Benefits	13,379.44	0.47%	21,466.00	0.78%	-8,086.56	14,247.95	0.60%	-868.51
	9,788.98	3.59%	8,691.00	2.19%	1,097.98	4,853.74	1.72%	4,935.24	Total R&M Payroll	58,278.12	2.06%	80,304.00	2.91%	-22,025.88	61,944.60	2.62%	-3,666.48
									Other Expenses								
	0.00	0.00%	279.00	0.07%	-279.00	0.00	0.00%	0.00	Air Conditioning and Refrigeration	842.53	0.03%	2,119.00	0.08%	-1,276.47	1,617.50	0.07%	-774.97
	0.00	0.00%	879.00	0.22%	-879.00	686.69	0.24%	-686.69	Building	8,029.81	0.28%	8,427.00	0.30%	-397.19	13,624.33	0.58%	-5,594.52
	0.00	0.00%	0.00	0.00%	0.00	1,044.25	0.37%	-1,044.25	Contract Labor	8,354.00	0.29%	0.00	0.00%	8,354.00	10,442.50	0.44%	-2,088.50
	273.76	0.10%	77.00	0.02%	196.76	0.00	0.00%	273.76	Electric Bulbs	920.67	0.03%	743.00	0.03%	177.67	133.23	0.01%	787.44
	0.00	0.00%	315.00	0.08%	-315.00	0.00	0.00%	0.00	Electrical and Mechanical	3,854.65	0.14%	2,392.00	0.09%	1,462.65	3,341.82	0.14%	512.83
	0.00	0.00%	1,000.00	0.25%	-1,000.00	475.00	0.17%	-475.00	Elevator Maintenance Contracts	6,146.66	0.22%	11,200.00	0.41%	-5,053.34	10,082.83	0.43%	-3,936.17
	0.00	0.00%	1,293.00	0.33%	-1,293.00	3,236.50	1.15%	-3,236.50	Fire Safety Equipment	9,719.64	0.34%	12,394.00	0.45%	-2,674.36	18,117.06	0.77%	-8,397.42
	1,282.12	0.47%	2,007.00	0.51%	-724.88	1,938.00	0.69%	-655.88	Grounds and Landscaping	6,521.48	0.23%	15,564.00	0.56%	-9,042.52	13,679.31	0.58%	-7,157.83
	227.00	0.08%	190.00	0.05%	37.00	569.75	0.20%	-342.75	Kitchen Equipment Repairs	3,508.46	0.12%	1,629.00	0.06%	1,879.46	2,023.43	0.09%	1,485.03
	0.00	0.00%	77.00	0.02%	-77.00	0.00	0.00%	0.00	Laundry Equipment Repairs	304.00	0.01%	743.00	0.03%	-439.00	0.00	0.00%	304.00
	5.60	0.00%	0.00	0.00%	5.60	0.00	0.00%	5.60	Locks and Keys	5.60	0.00%	0.00	0.00%	5.60	0.00	0.00%	5.60
	20.03	0.01%	0.00	0.00%	20.03	0.00	0.00%	20.03	Office Supplies	20.03	0.00%	0.00	0.00%	20.03	0.00	0.00%	20.03
	392.16	0.14%	228.00	0.06%	164.16	23.29	0.01%	368.87	Operating Supplies	1,620.82	0.06%	2,181.00	0.08%	-560.18	1,373.38	0.06%	247.44
	0.00	0.00%	77.00	0.02%	-77.00	0.00	0.00%	0.00	Painting and Decorating	59.44	0.00%	743.00	0.03%	-683.56	56.56	0.00%	2.88
	175.00	0.06%	0.00	0.00%	175.00	0.00	0.00%	175.00	Pest Control	175.00	0.01%	0.00	0.00%	175.00	0.00	0.00%	175.00
	163.29	0.06%	103.00	0.03%	60.29	0.00	0.00%	163.29	Plumbing and Heating	954.99	0.03%	991.00	0.04%	-36.01	389.71	0.02%	565.28
	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Pool Service- Contract	0.00	0.00%	20,206.00	0.73%	-20,206.00	-1,522.50	-0.06%	1,522.50
	120.00	0.04%	0.00	0.00%	120.00	0.00	0.00%	120.00	Software Expense/Maintenance	240.00	0.01%	0.00	0.00%	240.00	0.00	0.00%	240.00
	103.60	0.04%	0.00	0.00%	103.60	0.00	0.00%	103.60	Tools	103.60	0.00%	0.00	0.00%	103.60	0.00	0.00%	103.60
	0.00	0.00%	26.00	0.01%	-26.00	0.00	0.00%	0.00	Travel	56.95	0.00%	248.00	0.01%	-191.05	229.18	0.01%	-172.23
	0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Uniforms	0.00	0.00%	88.00	0.00%	-88.00	237.44	0.01%	-237.44
	0.00	0.00%	325.00	0.08%	-325.00	0.00	0.00%	0.00	Vehicle Maintenance & Repairs	413.36	0.01%	2,275.00	0.08%	-1,861.64	438.92	0.02%	-25.56
	977.40	0.36%	460.00	0.12%	517.40	487.78	0.17%	489.62	Waste Removal	4,958.16	0.17%	4,438.00	0.16%	520.16	4,850.48	0.21%	107.68
	3,739.96	1.37%	7,336.00	1.85%	-3,596.04	8,461.26	3.00%	-4,721.30	Total R&M Other Expenses	56,809.85	2.00%	86,381.00	3.13%	-29,571.15	79,115.18	3.35%	-22,305.33
	13,528.94	4.97%	16,027.00	4.05%	-2,498.06	13,315.00	4.72%	213.94	Total R&M Expenses	115,087.97	4.06%	166,685.00	6.03%	-51,597.03	141,059.78	5.97%	-25,971.81

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
8,000.00	2.94%	7,785.00	1.97%	215.00	6,111.80	2.17%	1,888.20	Utilities	71,975.52	2.54%	59,098.00	2.14%	12,877.52	61,947.94	2.62%	10,027.58
6,401.03	2.35%	8,584.00	2.17%	-2,182.97	4,394.48	1.56%	2,006.55	Water	84,472.80	2.98%	67,261.00	2.43%	17,211.80	63,649.41	2.69%	20,823.39
590.18	0.22%	1,086.00	0.27%	-495.82	740.97	0.26%	-150.79	Electricity	9,946.92	0.35%	8,266.00	0.30%	1,680.92	7,753.77	0.33%	2,193.15
14,991.21	5.50%	17,455.00	4.41%	-2,463.79	11,247.25	3.99%	3,743.96	Gas - Natural HLP	166,395.24	5.87%	134,625.00	4.87%	31,770.24	133,351.12	5.64%	33,044.12
								Total Utilities								

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PTD	%	PTD Budget	%	Variance	PTD Last Year	%	Variance		YTD	%	YTD Budget %		Variance	YTD Last Year	%	Variance
								Fixed								
98,052.00	35.99%	49,026.00	12.37%	49,026.00	52,000.00	18.43%	46,052.00	Real Estate Taxes	514,052.00	18.13%	490,260.00	17.74%	23,792.00	478,846.01	20.27%	35,205.99
98,052.00	35.99%	49,026.00	12.37%	49,026.00	52,000.00	18.43%	46,052.00	Total Taxes	514,052.00	18.13%	490,260.00	17.74%	23,792.00	478,846.01	20.27%	35,205.99
0.00	0.00%	285.00	0.07%	-285.00	285.33	0.10%	-285.33	Insurance	2,282.64	0.08%	2,850.00	0.10%	-567.36	2,853.30	0.12%	-570.66
643.64	0.24%	0.00	0.00%	643.64	0.00	0.00%	643.64	Insurance - Automobile	643.64	0.02%	0.00	0.00%	643.64	0.00	0.00%	643.64
243.64	0.09%	0.00	0.00%	243.64	0.00	0.00%	243.64	Insurance - Employment	243.64	0.01%	0.00	0.00%	243.64	0.00	0.00%	243.64
3,040.92	1.12%	4,503.00	1.14%	-1,462.08	4,303.11	1.53%	-1,262.19	Insurance - General Liability	13,040.48	0.46%	45,030.00	1.63%	-31,989.52	32,612.08	1.38%	-19,571.60
5,880.73	2.16%	3,620.00	0.91%	2,260.73	2,626.16	0.93%	3,254.57	Insurance - Property	52,234.02	1.84%	36,200.00	1.31%	16,034.02	28,582.52	1.21%	23,651.50
9,808.93	3.60%	8,408.00	2.12%	1,400.93	7,214.60	2.56%	2,594.33	Total Insurance	68,444.42	2.41%	84,080.00	3.04%	-15,635.58	64,047.90	2.71%	4,396.52
86,604.00	31.78%	84,164.00	21.24%	2,440.00	73,057.71	25.89%	13,546.29	Ground Lease Expense	846,517.04	29.86%	841,640.00	30.45%	4,877.04	797,212.62	33.75%	49,304.42
86,604.00	31.78%	84,164.00	21.24%	2,440.00	73,057.71	25.89%	13,546.29	Total Leases & Rent	846,517.04	29.86%	841,640.00	30.45%	4,877.04	797,212.62	33.75%	49,304.42
8,674.29	3.18%	11,885.00	3.00%	-3,210.71	8,466.52	3.00%	207.77	Management Fee - Base	86,035.43	3.04%	82,910.00	3.00%	3,125.43	70,889.67	3.00%	15,145.76
8,674.29	3.18%	11,885.00	3.00%	-3,210.71	8,466.52	3.00%	207.77	Total Management Fees	86,035.43	3.04%	82,910.00	3.00%	3,125.43	70,889.67	3.00%	15,145.76
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Capital Reserve	2,051.02	0.07%	0.00	0.00%	2,051.02	0.00	0.00%	2,051.02
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	(Gain)/Loss-Insurance	0.00	0.00%	0.00	0.00%	0.00	25,000.00	1.06%	-25,000.00
0.00	0.00%	0.00	0.00%	0.00	0.00	0.00%	0.00	Owner's Expense	10,854.50	0.38%	0.00	0.00%	10,854.50	0.00	0.00%	10,854.50
0.00	0.00%	0.00	0.00%	0.00	729.96	0.26%	-729.96	Prior Owner's Expense	147,654.09	5.21%	0.00	0.00%	147,654.09	16,749.22	0.71%	130,904.87
0.00	0.00%	0.00	0.00%	0.00	729.96	0.26%	-729.96	Total Other Non-Operating	160,559.61	5.66%	0.00	0.00%	160,559.61	41,749.22	1.77%	118,810.39